

**John R. Wood**  
**Company Market Share Report**  
**1st Half 2007 Final Condo Market Share Report**

Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
BN01	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
BN01	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN01	CBRR	1	0	1	3.33%	\$500,000		\$500,000	2.96%	0.03%
BN01	DNFR	1	1	2	6.67%	\$675,000	\$620,000	\$1,295,000	7.68%	0.08%
BN01	NAPL	2	0	2	6.67%	\$1,300,000		\$1,300,000	7.71%	0.08%
BN01	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
BN01	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
BN01	WOOD	2	1	3	10.00%	\$1,250,000	\$675,000	\$1,925,000	11.41%	0.12%
BN01	X-OTHER	9	13	22	73.33%	\$4,708,750	\$7,138,750	\$11,847,500	70.24%	0.72%
<b>BN01</b>		<b>15</b>	<b>15</b>	<b>30</b>	<b>100.00%</b>	<b>\$8,433,750</b>	<b>\$8,433,750</b>	<b>\$16,867,500</b>	<b>100.00%</b>	<b>1.02%</b>
BN02	AMVT	0	1	1	12.50%		\$170,000	\$170,000	5.71%	0.01%
BN02	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN02	CBRR	1	0	1	12.50%	\$170,000		\$170,000	5.71%	0.01%
BN02	DNFR	0	0	0	0.00%			\$0	0.00%	0.00%
BN02	NAPL	1	1	2	25.00%	\$275,000	\$275,000	\$550,000	18.48%	0.03%
BN02	PREM	1	1	2	25.00%	\$592,900	\$592,900	\$1,185,800	39.85%	0.07%
BN02	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
BN02	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
BN02	X-OTHER	1	1	2	25.00%	\$450,000	\$450,000	\$900,000	30.24%	0.05%
<b>BN02</b>		<b>4</b>	<b>4</b>	<b>8</b>	<b>100.00%</b>	<b>\$1,487,900</b>	<b>\$1,487,900</b>	<b>\$2,975,800</b>	<b>100.00%</b>	<b>0.18%</b>
BN03	AMVT	1	1	2	1.89%	\$435,000	\$457,000	\$892,000	2.51%	0.05%
BN03	BBRI	1	0	1	0.94%	\$278,000		\$278,000	0.78%	0.02%
BN03	CBRR	4	3	7	6.60%	\$1,425,500	\$813,000	\$2,238,500	6.29%	0.14%
BN03	DNFR	5	7	12	11.32%	\$1,583,000	\$2,311,000	\$3,894,000	10.94%	0.24%
BN03	NAPL	1	1	2	1.89%	\$240,000	\$240,000	\$480,000	1.35%	0.03%
BN03	PREM	6	4	10	9.43%	\$2,153,000	\$1,186,000	\$3,339,000	9.38%	0.20%
BN03	PRUD	1	5	6	5.66%	\$239,000	\$2,037,000	\$2,276,000	6.40%	0.14%
BN03	WOOD	8	9	17	16.04%	\$3,319,000	\$3,675,000	\$6,994,000	19.66%	0.42%
BN03	X-OTHER	26	23	49	46.23%	\$8,118,700	\$7,072,200	\$15,190,900	42.69%	0.92%
<b>BN03</b>		<b>53</b>	<b>53</b>	<b>106</b>	<b>100.00%</b>	<b>\$17,791,200</b>	<b>\$17,791,200</b>	<b>\$35,582,400</b>	<b>100.00%</b>	<b>2.16%</b>
BN04	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
BN04	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN04	CBRR	3	0	3	5.36%	\$3,560,000		\$3,560,000	7.04%	0.22%
BN04	DNFR	1	5	6	10.71%	\$2,449,000	\$4,340,000	\$6,789,000	13.43%	0.41%
BN04	NAPL	1	4	5	8.93%	\$535,000	\$4,060,000	\$4,595,000	9.09%	0.28%
BN04	PREM	17	10	27	48.21%	\$13,362,500	\$7,781,500	\$21,144,000	41.84%	1.28%
BN04	PRUD	0	1	1	1.79%		\$885,000	\$885,000	1.75%	0.05%
BN04	WOOD	3	1	4	7.14%	\$2,825,000	\$1,200,000	\$4,025,000	7.97%	0.24%
BN04	X-OTHER	3	7	10	17.86%	\$2,535,000	\$7,000,000	\$9,535,000	18.87%	0.58%
<b>BN04</b>		<b>28</b>	<b>28</b>	<b>56</b>	<b>100.00%</b>	<b>\$25,266,500</b>	<b>\$25,266,500</b>	<b>\$50,533,000</b>	<b>100.00%</b>	<b>3.06%</b>
BN05	AMVT	0	1	1	0.98%		\$395,000	\$395,000	0.57%	0.02%
BN05	BBRI	1	1	2	1.96%	\$1,125,000	\$1,125,000	\$2,250,000	3.26%	0.14%
BN05	CBRR	1	1	2	1.96%	\$1,050,000	\$375,000	\$1,425,000	2.06%	0.09%
BN05	DNFR	1	5	6	5.88%	\$1,138,000	\$3,632,000	\$4,770,000	6.91%	0.29%
BN05	NAPL	2	2	4	3.92%	\$845,000	\$1,045,000	\$1,890,000	2.74%	0.11%
BN05	PREM	2	6	8	7.84%	\$964,000	\$3,406,500	\$4,370,500	6.33%	0.26%
BN05	PRUD	27	11	38	37.25%	\$19,960,500	\$8,770,300	\$28,730,800	41.60%	1.74%
BN05	WOOD	15	17	32	31.37%	\$8,888,800	\$11,642,000	\$20,530,800	29.73%	1.24%
BN05	X-OTHER	2	7	9	8.82%	\$560,000	\$4,140,500	\$4,700,500	6.81%	0.28%
<b>BN05</b>		<b>51</b>	<b>51</b>	<b>102</b>	<b>100.00%</b>	<b>\$34,531,300</b>	<b>\$34,531,300</b>	<b>\$69,062,600</b>	<b>100.00%</b>	<b>4.18%</b>
BN06	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
BN06	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN06	CBRR	1	0	1	0.94%	\$210,000		\$210,000	1.01%	0.01%
BN06	DNFR	1	1	2	1.89%	\$236,000	\$236,000	\$472,000	2.27%	0.03%
BN06	NAPL	0	1	1	0.94%		\$180,000	\$180,000	0.86%	0.01%
BN06	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
BN06	PRUD	1	1	2	1.89%	\$225,000	\$169,000	\$394,000	1.89%	0.02%
BN06	WOOD	1	1	2	1.89%	\$169,000	\$210,000	\$379,000	1.82%	0.02%
BN06	X-OTHER	49	49	98	92.45%	\$9,578,546	\$9,623,546	\$19,202,092	92.15%	1.16%
<b>BN06</b>		<b>53</b>	<b>53</b>	<b>106</b>	<b>100.00%</b>	<b>\$10,418,546</b>	<b>\$10,418,546</b>	<b>\$20,837,092</b>	<b>100.00%</b>	<b>1.26%</b>

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BN07	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
BN07	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN07	CBRR	1	1	2	6.25%	\$225,000	\$280,000	\$505,000	6.40%	0.03%
BN07	DNFR	0	1	1	3.13%		\$125,900	\$125,900	1.60%	0.01%
BN07	NAPL	2	2	4	12.50%	\$444,000	\$444,000	\$888,000	11.26%	0.05%
BN07	PREM	1	0	1	3.13%	\$292,800		\$292,800	3.71%	0.02%
BN07	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
BN07	WOOD	6	5	11	34.38%	\$1,692,900	\$1,543,800	\$3,236,700	41.04%	0.20%
BN07	X-OTHER	6	7	13	40.63%	\$1,289,000	\$1,550,000	\$2,839,000	35.99%	0.17%
<b>BN07</b>		<b>16</b>	<b>16</b>	<b>32</b>	<b>100.00%</b>	<b>\$3,943,700</b>	<b>\$3,943,700</b>	<b>\$7,887,400</b>	<b>100.00%</b>	<b>0.48%</b>
BN08	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
BN08	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN08	CBRR	2	0	2	16.67%	\$595,000		\$595,000	26.10%	0.04%
BN08	DNFR	0	0	0	0.00%			\$0	0.00%	0.00%
BN08	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
BN08	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
BN08	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
BN08	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
BN08	X-OTHER	4	6	10	83.33%	\$544,900	\$1,139,900	\$1,684,800	73.90%	0.10%
<b>BN08</b>		<b>6</b>	<b>6</b>	<b>12</b>	<b>100.00%</b>	<b>\$1,139,900</b>	<b>\$1,139,900</b>	<b>\$2,279,800</b>	<b>100.00%</b>	<b>0.14%</b>
BN09	AMVT	0	1	1	5.00%		\$267,500	\$267,500	4.60%	0.02%
BN09	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN09	CBRR	1	0	1	5.00%	\$265,000		\$265,000	4.56%	0.02%
BN09	DNFR	1	0	1	5.00%	\$325,000		\$325,000	5.59%	0.02%
BN09	NAPL	3	2	5	25.00%	\$907,500	\$549,000	\$1,456,500	25.06%	0.09%
BN09	PREM	1	1	2	10.00%	\$315,000	\$345,000	\$660,000	11.35%	0.04%
BN09	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
BN09	WOOD	2	0	2	10.00%	\$669,000		\$669,000	11.51%	0.04%
BN09	X-OTHER	2	6	8	40.00%	\$425,000	\$1,745,000	\$2,170,000	37.33%	0.13%
<b>BN09</b>		<b>10</b>	<b>10</b>	<b>20</b>	<b>100.00%</b>	<b>\$2,906,500</b>	<b>\$2,906,500</b>	<b>\$5,813,000</b>	<b>100.00%</b>	<b>0.35%</b>
BN10	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
BN10	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN10	CBRR	2	1	3	21.43%	\$320,000	\$50,000	\$370,000	23.07%	0.02%
BN10	DNFR	0	0	0	0.00%			\$0	0.00%	0.00%
BN10	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
BN10	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
BN10	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
BN10	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
BN10	X-OTHER	5	6	11	78.57%	\$481,900	\$751,900	\$1,233,800	76.93%	0.07%
<b>BN10</b>		<b>7</b>	<b>7</b>	<b>14</b>	<b>100.00%</b>	<b>\$801,900</b>	<b>\$801,900</b>	<b>\$1,603,800</b>	<b>100.00%</b>	<b>0.10%</b>
BN11	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
BN11	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN11	CBRR	1	1	2	8.33%	\$145,000	\$475,000	\$620,000	5.87%	0.04%
BN11	DNFR	3	3	6	25.00%	\$1,349,000	\$1,294,000	\$2,643,000	25.04%	0.16%
BN11	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
BN11	PREM	1	0	1	4.17%	\$470,000		\$470,000	4.45%	0.03%
BN11	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
BN11	WOOD	0	2	2	8.33%		\$1,005,000	\$1,005,000	9.52%	0.06%
BN11	X-OTHER	7	6	13	54.17%	\$3,314,000	\$2,504,000	\$5,818,000	55.12%	0.35%
<b>BN11</b>		<b>12</b>	<b>12</b>	<b>24</b>	<b>100.00%</b>	<b>\$5,278,000</b>	<b>\$5,278,000</b>	<b>\$10,556,000</b>	<b>100.00%</b>	<b>0.64%</b>
BN12	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
BN12	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN12	CBRR	2	2	4	12.50%	\$369,900	\$475,000	\$844,900	10.52%	0.05%
BN12	DNFR	0	1	1	3.13%		\$169,900	\$169,900	2.12%	0.01%
BN12	NAPL	1	1	2	6.25%	\$345,000	\$345,000	\$690,000	8.59%	0.04%
BN12	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
BN12	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
BN12	WOOD	10	7	17	53.13%	\$2,552,000	\$1,794,000	\$4,346,000	54.11%	0.26%
BN12	X-OTHER	3	5	8	25.00%	\$749,000	\$1,232,000	\$1,981,000	24.66%	0.12%
<b>BN12</b>		<b>16</b>	<b>16</b>	<b>32</b>	<b>100.00%</b>	<b>\$4,015,900</b>	<b>\$4,015,900</b>	<b>\$8,031,800</b>	<b>100.00%</b>	<b>0.49%</b>

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BN13	AMVT	0	0	0				\$0		0.00%
BN13	BBRI	0	0	0				\$0		0.00%
BN13	CBRR	0	0	0				\$0		0.00%
BN13	DNFR	0	0	0				\$0		0.00%
BN13	NAPL	0	0	0				\$0		0.00%
BN13	PREM	0	0	0				\$0		0.00%
BN13	PRUD	0	0	0				\$0		0.00%
BN13	WOOD	0	0	0				\$0		0.00%
BN13	X-OTHER	0	0	0				\$0		0.00%
<b>BN13</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>	<b>0.00%</b>
ES01	AMVT	1	0	1	1.39%	\$340,000		\$340,000	1.50%	0.02%
ES01	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
ES01	CBRR	3	4	7	9.72%	\$715,000	\$1,225,000	\$1,940,000	8.55%	0.12%
ES01	DNFR	2	0	2	2.78%	\$690,000		\$690,000	3.04%	0.04%
ES01	NAPL	2	0	2	2.78%	\$461,000		\$461,000	2.03%	0.03%
ES01	PREM	0	1	1	1.39%		\$530,000	\$530,000	2.34%	0.03%
ES01	PRUD	1	3	4	5.56%	\$425,000	\$1,249,000	\$1,674,000	7.38%	0.10%
ES01	WOOD	9	12	21	29.17%	\$4,177,000	\$4,868,500	\$9,045,500	39.88%	0.55%
ES01	X-OTHER	18	16	34	47.22%	\$4,532,100	\$3,467,600	\$7,999,700	35.27%	0.48%
<b>ES01</b>		<b>36</b>	<b>36</b>	<b>72</b>	<b>100.00%</b>	<b>\$11,340,100</b>	<b>\$11,340,100</b>	<b>\$22,680,200</b>	<b>100.00%</b>	<b>1.37%</b>
ES02	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
ES02	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
ES02	CBRR	1	1	2	6.67%	\$50,000	\$50,000	\$100,000	1.65%	0.01%
ES02	DNFR	2	1	3	10.00%	\$444,000	\$173,000	\$617,000	10.16%	0.04%
ES02	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
ES02	PREM	0	1	1	3.33%		\$180,000	\$180,000	2.96%	0.01%
ES02	PRUD	1	1	2	6.67%	\$269,000	\$269,000	\$538,000	8.86%	0.03%
ES02	WOOD	0	1	1	3.33%		\$271,000	\$271,000	4.46%	0.02%
ES02	X-OTHER	11	10	21	70.00%	\$2,273,592	\$2,093,592	\$4,367,184	71.91%	0.26%
<b>ES02</b>		<b>15</b>	<b>15</b>	<b>30</b>	<b>100.00%</b>	<b>\$3,036,592</b>	<b>\$3,036,592</b>	<b>\$6,073,184</b>	<b>100.00%</b>	<b>0.37%</b>
ES03	AMVT	0	1	1	3.33%		\$330,000	\$330,000	4.21%	0.02%
ES03	BBRI	1	1	2	6.67%	\$211,000	\$211,000	\$422,000	5.38%	0.03%
ES03	CBRR	1	0	1	3.33%	\$233,000		\$233,000	2.97%	0.01%
ES03	DNFR	1	1	2	6.67%	\$212,500	\$212,500	\$425,000	5.42%	0.03%
ES03	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
ES03	PREM	0	1	1	3.33%		\$320,000	\$320,000	4.08%	0.02%
ES03	PRUD	4	2	6	20.00%	\$1,244,000	\$565,000	\$1,809,000	23.08%	0.11%
ES03	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
ES03	X-OTHER	8	9	17	56.67%	\$2,018,000	\$2,280,000	\$4,298,000	54.84%	0.26%
<b>ES03</b>		<b>15</b>	<b>15</b>	<b>30</b>	<b>100.00%</b>	<b>\$3,918,500</b>	<b>\$3,918,500</b>	<b>\$7,837,000</b>	<b>100.00%</b>	<b>0.47%</b>
NA01	AMVT	2	4	6	4.76%	\$578,000	\$3,940,000	\$4,518,000	4.93%	0.27%
NA01	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA01	CBRR	11	7	18	14.29%	\$11,059,000	\$7,875,000	\$18,934,000	20.65%	1.15%
NA01	DNFR	4	6	10	7.94%	\$2,118,000	\$2,735,500	\$4,853,500	5.29%	0.29%
NA01	NAPL	2	2	4	3.17%	\$1,750,000	\$965,000	\$2,715,000	2.96%	0.16%
NA01	PREM	5	1	6	4.76%	\$2,551,500	\$930,000	\$3,481,500	3.80%	0.21%
NA01	PRUD	2	3	5	3.97%	\$2,650,000	\$1,425,000	\$4,075,000	4.45%	0.25%
NA01	WOOD	7	8	15	11.90%	\$6,015,000	\$5,599,500	\$11,614,500	12.67%	0.70%
NA01	X-OTHER	30	32	62	49.21%	\$19,113,500	\$22,365,000	\$41,478,500	45.25%	2.51%
<b>NA01</b>		<b>63</b>	<b>63</b>	<b>126</b>	<b>100.00%</b>	<b>\$45,835,000</b>	<b>\$45,835,000</b>	<b>\$91,670,000</b>	<b>100.00%</b>	<b>5.55%</b>
NA02	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA02	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA02	CBRR	1	2	3	8.33%	\$525,000	\$1,315,000	\$1,840,000	5.67%	0.11%
NA02	DNFR	4	1	5	13.89%	\$3,465,000	\$1,300,000	\$4,765,000	14.68%	0.29%
NA02	NAPL	0	1	1	2.78%		\$799,900	\$799,900	2.46%	0.05%
NA02	PREM	1	3	4	11.11%	\$1,100,000	\$2,320,000	\$3,420,000	10.53%	0.21%
NA02	PRUD	2	0	2	5.56%	\$1,710,000		\$1,710,000	5.27%	0.10%
NA02	WOOD	1	2	3	8.33%	\$750,000	\$1,750,000	\$2,500,000	7.70%	0.15%
NA02	X-OTHER	9	9	18	50.00%	\$8,684,800	\$8,749,900	\$17,434,700	53.70%	1.06%
<b>NA02</b>		<b>18</b>	<b>18</b>	<b>36</b>	<b>100.00%</b>	<b>\$16,234,800</b>	<b>\$16,234,800</b>	<b>\$32,469,600</b>	<b>100.00%</b>	<b>1.97%</b>

**John R. Wood**  
**Company Market Share Report**  
**1st Half 2007 Final Condo Market Share Report**

Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
NA03	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA03	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA03	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
NA03	DNFR	0	1	1	12.50%		\$374,000	\$374,000	12.52%	0.02%
NA03	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA03	PREM	1	1	2	25.00%	\$525,000	\$325,000	\$850,000	28.45%	0.05%
NA03	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA03	WOOD	1	0	1	12.50%	\$374,000		\$374,000	12.52%	0.02%
NA03	X-OTHER	2	2	4	50.00%	\$595,000	\$795,000	\$1,390,000	46.52%	0.08%
<b>NA03</b>		<b>4</b>	<b>4</b>	<b>8</b>	<b>100.00%</b>	<b>\$1,494,000</b>	<b>\$1,494,000</b>	<b>\$2,988,000</b>	<b>100.00%</b>	<b>0.18%</b>
NA04	AMVT	1	2	3	1.19%	\$819,000	\$1,289,500	\$2,108,500	0.69%	0.13%
NA04	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA04	CBRR	8	9	17	6.75%	\$8,566,050	\$11,200,500	\$19,766,550	6.43%	1.20%
NA04	DNFR	42	34	76	30.16%	\$36,778,250	\$30,628,900	\$67,407,150	21.91%	4.08%
NA04	NAPL	3	5	8	3.17%	\$2,910,000	\$14,131,500	\$17,041,500	5.54%	1.03%
NA04	PREM	29	30	59	23.41%	\$53,623,875	\$41,271,875	\$94,895,750	30.85%	5.75%
NA04	PRUD	13	9	22	8.73%	\$17,702,500	\$9,906,500	\$27,609,000	8.97%	1.67%
NA04	WOOD	16	19	35	13.89%	\$11,483,400	\$21,165,500	\$32,648,900	10.61%	1.98%
NA04	X-OTHER	14	18	32	12.70%	\$21,938,000	\$24,226,800	\$46,164,800	15.01%	2.80%
<b>NA04</b>		<b>126</b>	<b>126</b>	<b>252</b>	<b>100.00%</b>	<b>\$153,821,075</b>	<b>\$153,821,075</b>	<b>\$307,642,150</b>	<b>100.00%</b>	<b>18.64%</b>
NA05	AMVT	2	2	4	1.56%	\$724,000	\$490,000	\$1,214,000	0.34%	0.07%
NA05	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA05	CBRR	10	5	15	5.86%	\$10,396,000	\$5,678,000	\$16,074,000	4.45%	0.97%
NA05	DNFR	30	30	60	23.44%	\$36,605,250	\$39,817,000	\$76,422,250	21.18%	4.63%
NA05	NAPL	2	4	6	2.34%	\$1,365,000	\$6,007,500	\$7,372,500	2.04%	0.45%
NA05	PREM	42	35	77	30.08%	\$75,015,500	\$66,151,000	\$141,166,500	39.12%	8.55%
NA05	PRUD	3	5	8	3.13%	\$1,705,000	\$5,269,000	\$6,974,000	1.93%	0.42%
NA05	WOOD	20	20	40	15.63%	\$26,362,500	\$30,387,500	\$56,750,000	15.73%	3.44%
NA05	X-OTHER	19	27	46	17.97%	\$28,236,000	\$26,609,250	\$54,845,250	15.20%	3.32%
<b>NA05</b>		<b>128</b>	<b>128</b>	<b>256</b>	<b>100.00%</b>	<b>\$180,409,250</b>	<b>\$180,409,250</b>	<b>\$360,818,500</b>	<b>100.00%</b>	<b>21.86%</b>
NA06	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA06	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA06	CBRR	7	3	10	9.26%	\$7,419,278	\$1,905,000	\$9,324,278	7.52%	0.56%
NA06	DNFR	9	7	16	14.81%	\$4,746,000	\$4,153,000	\$8,899,000	7.18%	0.54%
NA06	NAPL	1	1	2	1.85%	\$710,000	\$270,000	\$980,000	0.79%	0.06%
NA06	PREM	18	16	34	31.48%	\$37,465,816	\$30,991,005	\$68,456,821	55.21%	4.15%
NA06	PRUD	1	2	3	2.78%	\$652,000	\$3,122,311	\$3,774,311	3.04%	0.23%
NA06	WOOD	6	7	13	12.04%	\$4,196,500	\$9,793,278	\$13,989,778	11.28%	0.85%
NA06	X-OTHER	12	18	30	27.78%	\$6,803,500	\$11,758,500	\$18,562,000	14.97%	1.12%
<b>NA06</b>		<b>54</b>	<b>54</b>	<b>108</b>	<b>100.00%</b>	<b>\$61,993,094</b>	<b>\$61,993,094</b>	<b>\$123,986,188</b>	<b>100.00%</b>	<b>7.51%</b>
NA07	AMVT	0	0	0				\$0		0.00%
NA07	BBRI	0	0	0				\$0		0.00%
NA07	CBRR	0	0	0				\$0		0.00%
NA07	DNFR	0	0	0				\$0		0.00%
NA07	NAPL	0	0	0				\$0		0.00%
NA07	PREM	0	0	0				\$0		0.00%
NA07	PRUD	0	0	0				\$0		0.00%
NA07	WOOD	0	0	0				\$0		0.00%
NA07	X-OTHER	0	0	0				\$0		0.00%
<b>NA07</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>	<b>0.00%</b>
NA08	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA08	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA08	CBRR	2	3	5	10.42%	\$775,000	\$1,395,000	\$2,170,000	8.22%	0.13%
NA08	DNFR	6	3	9	18.75%	\$2,238,000	\$1,029,000	\$3,267,000	12.38%	0.20%
NA08	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA08	PREM	1	2	3	6.25%	\$270,000	\$860,000	\$1,130,000	4.28%	0.07%
NA08	PRUD	1	1	2	4.17%	\$590,000	\$1,600,000	\$2,190,000	8.30%	0.13%
NA08	WOOD	3	5	8	16.67%	\$1,200,000	\$2,386,000	\$3,586,000	13.59%	0.22%
NA08	X-OTHER	11	10	21	43.75%	\$8,124,501	\$5,927,501	\$14,052,002	53.24%	0.85%
<b>NA08</b>		<b>24</b>	<b>24</b>	<b>48</b>	<b>100.00%</b>	<b>\$13,197,501</b>	<b>\$13,197,501</b>	<b>\$26,395,002</b>	<b>100.00%</b>	<b>1.60%</b>

**John R. Wood**  
**Company Market Share Report**  
**1st Half 2007 Final Condo Market Share Report**

Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
NA09	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA09	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA09	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
NA09	DNFR	0	0	0	0.00%			\$0	0.00%	0.00%
NA09	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA09	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA09	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA09	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
NA09	X-OTHER	4	4	8	100.00%	\$518,000	\$518,000	\$1,036,000	100.00%	0.06%
<b>NA09</b>		<b>4</b>	<b>4</b>	<b>8</b>	<b>100.00%</b>	<b>\$518,000</b>	<b>\$518,000</b>	<b>\$1,036,000</b>	<b>100.00%</b>	<b>0.06%</b>
NA11	AMVT	2	7	9	6.00%	\$494,000	\$2,093,000	\$2,587,000	4.79%	0.16%
NA11	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA11	CBRR	5	7	12	8.00%	\$1,357,000	\$2,279,000	\$3,636,000	6.73%	0.22%
NA11	DNFR	13	11	24	16.00%	\$3,996,500	\$3,627,500	\$7,624,000	14.12%	0.46%
NA11	NAPL	3	5	8	5.33%	\$664,400	\$1,229,400	\$1,893,800	3.51%	0.11%
NA11	PREM	3	5	8	5.33%	\$1,240,000	\$1,763,000	\$3,003,000	5.56%	0.18%
NA11	PRUD	8	8	16	10.67%	\$5,027,484	\$5,132,484	\$10,159,968	18.81%	0.62%
NA11	WOOD	21	10	31	20.67%	\$8,712,000	\$3,150,500	\$11,862,500	21.97%	0.72%
NA11	X-OTHER	20	22	42	28.00%	\$5,509,950	\$7,726,450	\$13,236,400	24.51%	0.80%
<b>NA11</b>		<b>75</b>	<b>75</b>	<b>150</b>	<b>100.00%</b>	<b>\$27,001,334</b>	<b>\$27,001,334</b>	<b>\$54,002,668</b>	<b>100.00%</b>	<b>3.27%</b>
NA12	AMVT	3	2	5	4.31%	\$1,870,000	\$1,410,000	\$3,280,000	6.36%	0.20%
NA12	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA12	CBRR	6	6	12	10.34%	\$2,705,500	\$3,004,000	\$5,709,500	11.07%	0.35%
NA12	DNFR	12	12	24	20.69%	\$5,637,400	\$4,857,000	\$10,494,400	20.35%	0.64%
NA12	NAPL	1	0	1	0.86%	\$345,000		\$345,000	0.67%	0.02%
NA12	PREM	5	7	12	10.34%	\$2,250,000	\$3,429,000	\$5,679,000	11.01%	0.34%
NA12	PRUD	10	4	14	12.07%	\$5,752,400	\$2,315,000	\$8,067,400	15.64%	0.49%
NA12	WOOD	8	13	21	18.10%	\$2,738,000	\$5,365,900	\$8,103,900	15.71%	0.49%
NA12	X-OTHER	13	14	27	23.28%	\$4,488,500	\$5,405,900	\$9,894,400	19.19%	0.60%
<b>NA12</b>		<b>58</b>	<b>58</b>	<b>116</b>	<b>100.00%</b>	<b>\$25,786,800</b>	<b>\$25,786,800</b>	<b>\$51,573,600</b>	<b>100.00%</b>	<b>3.12%</b>
NA13	AMVT	1	1	2	20.00%	\$325,000	\$210,000	\$535,000	22.20%	0.03%
NA13	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA13	CBRR	1	1	2	20.00%	\$270,000	\$270,000	\$540,000	22.41%	0.03%
NA13	DNFR	1	0	1	10.00%	\$230,000		\$230,000	9.54%	0.01%
NA13	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA13	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA13	PRUD	0	1	1	10.00%		\$230,000	\$230,000	9.54%	0.01%
NA13	WOOD	1	0	1	10.00%	\$210,000		\$210,000	8.71%	0.01%
NA13	X-OTHER	1	2	3	30.00%	\$170,000	\$495,000	\$665,000	27.59%	0.04%
<b>NA13</b>		<b>5</b>	<b>5</b>	<b>10</b>	<b>100.00%</b>	<b>\$1,205,000</b>	<b>\$1,205,000</b>	<b>\$2,410,000</b>	<b>100.00%</b>	<b>0.15%</b>
NA14	AMVT	3	6	9	7.03%	\$1,035,000	\$2,096,000	\$3,131,000	7.11%	0.19%
NA14	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA14	CBRR	6	1	7	5.47%	\$1,609,500	\$240,000	\$1,849,500	4.20%	0.11%
NA14	DNFR	15	13	28	21.88%	\$5,790,500	\$4,264,000	\$10,054,500	22.83%	0.61%
NA14	NAPL	0	2	2	1.56%		\$549,000	\$549,000	1.25%	0.03%
NA14	PREM	2	1	3	2.34%	\$645,100	\$280,000	\$925,100	2.10%	0.06%
NA14	PRUD	1	0	1	0.78%	\$217,000		\$217,000	0.49%	0.01%
NA14	WOOD	7	5	12	9.38%	\$2,823,000	\$1,442,000	\$4,265,000	9.69%	0.26%
NA14	X-OTHER	30	36	66	51.56%	\$9,896,100	\$13,145,200	\$23,041,300	52.33%	1.40%
<b>NA14</b>		<b>64</b>	<b>64</b>	<b>128</b>	<b>100.00%</b>	<b>\$22,016,200</b>	<b>\$22,016,200</b>	<b>\$44,032,400</b>	<b>100.00%</b>	<b>2.67%</b>
NA15	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA15	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA15	CBRR	0	1	1	10.00%		\$170,000	\$170,000	8.45%	0.01%
NA15	DNFR	2	1	3	30.00%	\$446,000	\$186,000	\$632,000	31.41%	0.04%
NA15	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA15	PREM	0	1	1	10.00%		\$225,000	\$225,000	11.18%	0.01%
NA15	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA15	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
NA15	X-OTHER	3	2	5	50.00%	\$560,000	\$425,000	\$985,000	48.96%	0.06%
<b>NA15</b>		<b>5</b>	<b>5</b>	<b>10</b>	<b>100.00%</b>	<b>\$1,006,000</b>	<b>\$1,006,000</b>	<b>\$2,012,000</b>	<b>100.00%</b>	<b>0.12%</b>

**John R. Wood**  
**Company Market Share Report**  
**1st Half 2007 Final Condo Market Share Report**

Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
NA16	AMVT	5	2	7	3.50%	\$1,280,848	\$395,000	\$1,675,848	2.74%	0.10%
NA16	BBRI	1	0	1	0.50%	\$280,000		\$280,000	0.46%	0.02%
NA16	CBRR	5	4	9	4.50%	\$1,171,750	\$1,145,000	\$2,316,750	3.78%	0.14%
NA16	DNFR	17	28	45	22.50%	\$5,262,800	\$8,204,200	\$13,467,000	21.99%	0.82%
NA16	NAPL	2	6	8	4.00%	\$1,030,000	\$1,268,848	\$2,298,848	3.75%	0.14%
NA16	PREM	6	4	10	5.00%	\$2,493,000	\$808,500	\$3,301,500	5.39%	0.20%
NA16	PRUD	11	7	18	9.00%	\$2,588,500	\$1,639,250	\$4,227,750	6.90%	0.26%
NA16	WOOD	16	11	27	13.50%	\$5,916,499	\$4,613,000	\$10,529,499	17.19%	0.64%
NA16	X-OTHER	37	38	75	37.50%	\$10,597,104	\$12,546,703	\$23,143,807	37.79%	1.40%
<b>NA16</b>		<b>100</b>	<b>100</b>	<b>200</b>	<b>100.00%</b>	<b>\$30,620,501</b>	<b>\$30,620,501</b>	<b>\$61,241,002</b>	<b>100.00%</b>	<b>3.71%</b>
NA17	AMVT	13	10	23	10.18%	\$2,947,108	\$2,168,308	\$5,115,416	9.65%	0.31%
NA17	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA17	CBRR	6	5	11	4.87%	\$1,383,500	\$1,112,000	\$2,495,500	4.71%	0.15%
NA17	DNFR	14	12	26	11.50%	\$3,209,400	\$2,898,500	\$6,107,900	11.53%	0.37%
NA17	NAPL	2	1	3	1.33%	\$437,000	\$195,000	\$632,000	1.19%	0.04%
NA17	PREM	0	1	1	0.44%		\$375,000	\$375,000	0.71%	0.02%
NA17	PRUD	3	2	5	2.21%	\$789,000	\$420,000	\$1,209,000	2.28%	0.07%
NA17	WOOD	5	3	8	3.54%	\$1,154,000	\$770,000	\$1,924,000	3.63%	0.12%
NA17	X-OTHER	70	79	149	65.93%	\$16,577,445	\$18,558,645	\$35,136,090	66.30%	2.13%
<b>NA17</b>		<b>113</b>	<b>113</b>	<b>226</b>	<b>100.00%</b>	<b>\$26,497,453</b>	<b>\$26,497,453</b>	<b>\$52,994,906</b>	<b>100.00%</b>	<b>3.21%</b>
NA18	AMVT	4	4	8	3.51%	\$1,280,000	\$1,068,000	\$2,348,000	3.99%	0.14%
NA18	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA18	CBRR	10	12	22	9.65%	\$2,822,500	\$2,518,400	\$5,340,900	9.08%	0.32%
NA18	DNFR	9	10	19	8.33%	\$2,708,500	\$3,079,500	\$5,788,000	9.84%	0.35%
NA18	NAPL	4	1	5	2.19%	\$978,000	\$199,900	\$1,177,900	2.00%	0.07%
NA18	PREM	1	3	4	1.75%	\$210,000	\$1,164,125	\$1,374,125	2.34%	0.08%
NA18	PRUD	11	8	19	8.33%	\$3,110,125	\$2,191,000	\$5,301,125	9.02%	0.32%
NA18	WOOD	12	11	23	10.09%	\$3,092,000	\$3,142,500	\$6,234,500	10.60%	0.38%
NA18	X-OTHER	63	65	128	56.14%	\$15,197,900	\$16,035,600	\$31,233,500	53.12%	1.89%
<b>NA18</b>		<b>114</b>	<b>114</b>	<b>228</b>	<b>100.00%</b>	<b>\$29,399,025</b>	<b>\$29,399,025</b>	<b>\$58,798,050</b>	<b>100.00%</b>	<b>3.56%</b>
NA19	AMVT	2	1	3	3.66%	\$379,900	\$184,900	\$564,800	2.73%	0.03%
NA19	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA19	CBRR	2	2	4	4.88%	\$306,900	\$279,900	\$586,800	2.83%	0.04%
NA19	DNFR	11	13	24	29.27%	\$2,959,254	\$3,694,554	\$6,653,808	32.13%	0.40%
NA19	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA19	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA19	PRUD	3	2	5	6.10%	\$663,000	\$568,000	\$1,231,000	5.94%	0.07%
NA19	WOOD	5	3	8	9.76%	\$1,775,000	\$1,275,000	\$3,050,000	14.73%	0.18%
NA19	X-OTHER	18	20	38	46.34%	\$4,270,800	\$4,352,500	\$8,623,300	41.64%	0.52%
<b>NA19</b>		<b>41</b>	<b>41</b>	<b>82</b>	<b>100.00%</b>	<b>\$10,354,854</b>	<b>\$10,354,854</b>	<b>\$20,709,708</b>	<b>100.00%</b>	<b>1.25%</b>
NA21	AMVT	1	1	2	4.76%	\$305,000	\$237,000	\$542,000	4.66%	0.03%
NA21	BBRI	1	0	1	2.38%	\$380,213		\$380,213	3.27%	0.02%
NA21	CBRR	1	3	4	9.52%	\$215,000	\$826,000	\$1,041,000	8.96%	0.06%
NA21	DNFR	2	2	4	9.52%	\$605,000	\$520,000	\$1,125,000	9.68%	0.07%
NA21	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA21	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA21	PRUD	1	0	1	2.38%	\$268,000		\$268,000	2.31%	0.02%
NA21	WOOD	2	3	5	11.90%	\$415,000	\$685,000	\$1,100,000	9.47%	0.07%
NA21	X-OTHER	13	12	25	59.52%	\$3,621,400	\$3,541,613	\$7,163,013	61.65%	0.43%
<b>NA21</b>		<b>21</b>	<b>21</b>	<b>42</b>	<b>100.00%</b>	<b>\$5,809,613</b>	<b>\$5,809,613</b>	<b>\$11,619,226</b>	<b>100.00%</b>	<b>0.70%</b>
NA22	AMVT	2	3	5	10.00%	\$508,000	\$549,000	\$1,057,000	8.65%	0.06%
NA22	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA22	CBRR	3	2	5	10.00%	\$795,000	\$505,000	\$1,300,000	10.64%	0.08%
NA22	DNFR	2	2	4	8.00%	\$419,000	\$570,000	\$989,000	8.09%	0.06%
NA22	NAPL	0	2	2	4.00%		\$555,000	\$555,000	4.54%	0.03%
NA22	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA22	PRUD	2	0	2	4.00%	\$418,910		\$418,910	3.43%	0.03%
NA22	WOOD	3	2	5	10.00%	\$940,000	\$605,910	\$1,545,910	12.65%	0.09%
NA22	X-OTHER	13	14	27	54.00%	\$3,028,650	\$3,324,650	\$6,353,300	51.99%	0.38%
<b>NA22</b>		<b>25</b>	<b>25</b>	<b>50</b>	<b>100.00%</b>	<b>\$6,109,560</b>	<b>\$6,109,560</b>	<b>\$12,219,120</b>	<b>100.00%</b>	<b>0.74%</b>

**John R. Wood**  
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Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
NA23	AMVT	0	0	0				\$0		0.00%
NA23	BBRI	0	0	0				\$0		0.00%
NA23	CBRR	0	0	0				\$0		0.00%
NA23	DNFR	0	0	0				\$0		0.00%
NA23	NAPL	0	0	0				\$0		0.00%
NA23	PREM	0	0	0				\$0		0.00%
NA23	PRUD	0	0	0				\$0		0.00%
NA23	WOOD	0	0	0				\$0		0.00%
NA23	X-OTHER	0	0	0				\$0		0.00%
<b>NA23</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>	<b>0.00%</b>
NA24	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA24	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA24	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
NA24	DNFR	1	0	1	7.14%	\$218,000		\$218,000	9.58%	0.01%
NA24	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA24	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA24	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA24	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
NA24	X-OTHER	6	7	13	92.86%	\$919,500	\$1,137,500	\$2,057,000	90.42%	0.12%
<b>NA24</b>		<b>7</b>	<b>7</b>	<b>14</b>	<b>100.00%</b>	<b>\$1,137,500</b>	<b>\$1,137,500</b>	<b>\$2,275,000</b>	<b>100.00%</b>	<b>0.14%</b>
NA31	AMVT	0	1	1	6.25%		\$338,000	\$338,000	6.18%	0.02%
NA31	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA31	CBRR	0	1	1	6.25%		\$300,000	\$300,000	5.49%	0.02%
NA31	DNFR	2	0	2	12.50%	\$710,000		\$710,000	12.98%	0.04%
NA31	NAPL	0	1	1	6.25%		\$293,900	\$293,900	5.37%	0.02%
NA31	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA31	PRUD	1	0	1	6.25%	\$230,000		\$230,000	4.21%	0.01%
NA31	WOOD	3	2	5	31.25%	\$1,200,500	\$840,000	\$2,040,500	37.31%	0.12%
NA31	X-OTHER	2	3	5	31.25%	\$593,900	\$962,500	\$1,556,400	28.46%	0.09%
<b>NA31</b>		<b>8</b>	<b>8</b>	<b>16</b>	<b>100.00%</b>	<b>\$2,734,400</b>	<b>\$2,734,400</b>	<b>\$5,468,800</b>	<b>100.00%</b>	<b>0.33%</b>
NA32	AMVT	0	0	0				\$0		0.00%
NA32	BBRI	0	0	0				\$0		0.00%
NA32	CBRR	0	0	0				\$0		0.00%
NA32	DNFR	0	0	0				\$0		0.00%
NA32	NAPL	0	0	0				\$0		0.00%
NA32	PREM	0	0	0				\$0		0.00%
NA32	PRUD	0	0	0				\$0		0.00%
NA32	WOOD	0	0	0				\$0		0.00%
NA32	X-OTHER	0	0	0				\$0		0.00%
<b>NA32</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>	<b>0.00%</b>
NA33	AMVT	0	0	0				\$0		0.00%
NA33	BBRI	0	0	0				\$0		0.00%
NA33	CBRR	0	0	0				\$0		0.00%
NA33	DNFR	0	0	0				\$0		0.00%
NA33	NAPL	0	0	0				\$0		0.00%
NA33	PREM	0	0	0				\$0		0.00%
NA33	PRUD	0	0	0				\$0		0.00%
NA33	WOOD	0	0	0				\$0		0.00%
NA33	X-OTHER	0	0	0				\$0		0.00%
<b>NA33</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>	<b>0.00%</b>
NA34	AMVT	0	0	0				\$0		0.00%
NA34	BBRI	0	0	0				\$0		0.00%
NA34	CBRR	0	0	0				\$0		0.00%
NA34	DNFR	0	0	0				\$0		0.00%
NA34	NAPL	0	0	0				\$0		0.00%
NA34	PREM	0	0	0				\$0		0.00%
NA34	PRUD	0	0	0				\$0		0.00%
NA34	WOOD	0	0	0				\$0		0.00%
NA34	X-OTHER	0	0	0				\$0		0.00%
<b>NA34</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>	<b>0.00%</b>

**John R. Wood**  
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Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
NA35	AMVT	0	0	0				\$0		0.00%
NA35	BBRI	0	0	0				\$0		0.00%
NA35	CBRR	0	0	0				\$0		0.00%
NA35	DNFR	0	0	0				\$0		0.00%
NA35	NAPL	0	0	0				\$0		0.00%
NA35	PREM	0	0	0				\$0		0.00%
NA35	PRUD	0	0	0				\$0		0.00%
NA35	WOOD	0	0	0				\$0		0.00%
NA35	X-OTHER	0	0	0				\$0		0.00%
<b>NA35</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>	<b>0.00%</b>
NA36	AMVT	0	0	0				\$0		0.00%
NA36	BBRI	0	0	0				\$0		0.00%
NA36	CBRR	0	0	0				\$0		0.00%
NA36	DNFR	0	0	0				\$0		0.00%
NA36	NAPL	0	0	0				\$0		0.00%
NA36	PREM	0	0	0				\$0		0.00%
NA36	PRUD	0	0	0				\$0		0.00%
NA36	WOOD	0	0	0				\$0		0.00%
NA36	X-OTHER	0	0	0				\$0		0.00%
<b>NA36</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>	<b>0.00%</b>
NA37	AMVT	5	5	10	16.13%	\$1,351,000	\$1,527,000	\$2,878,000	16.72%	0.17%
NA37	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA37	CBRR	1	3	4	6.45%	\$280,500	\$948,000	\$1,228,500	7.14%	0.07%
NA37	DNFR	3	3	6	9.68%	\$853,000	\$898,000	\$1,751,000	10.17%	0.11%
NA37	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA37	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA37	PRUD	6	3	9	14.52%	\$1,586,000	\$888,000	\$2,474,000	14.37%	0.15%
NA37	WOOD	7	2	9	14.52%	\$2,498,000	\$625,000	\$3,123,000	18.14%	0.19%
NA37	X-OTHER	9	15	24	38.71%	\$2,038,900	\$3,721,400	\$5,760,300	33.46%	0.35%
<b>NA37</b>		<b>31</b>	<b>31</b>	<b>62</b>	<b>100.00%</b>	<b>\$8,607,400</b>	<b>\$8,607,400</b>	<b>\$17,214,800</b>	<b>100.00%</b>	<b>1.04%</b>
NA38	AMVT	0	1	1	0.98%		\$215,000	\$215,000	0.61%	0.01%
NA38	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA38	CBRR	11	6	17	16.67%	\$4,422,500	\$1,855,000	\$6,277,500	17.69%	0.38%
NA38	DNFR	7	3	10	9.80%	\$3,657,500	\$1,919,000	\$5,576,500	15.71%	0.34%
NA38	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA38	PREM	0	1	1	0.98%		\$380,000	\$380,000	1.07%	0.02%
NA38	PRUD	4	5	9	8.82%	\$2,359,385	\$2,414,385	\$4,773,770	13.45%	0.29%
NA38	WOOD	0	1	1	0.98%		\$525,000	\$525,000	1.48%	0.03%
NA38	X-OTHER	29	34	63	61.76%	\$7,304,236	\$10,435,236	\$17,739,472	49.99%	1.07%
<b>NA38</b>		<b>51</b>	<b>51</b>	<b>102</b>	<b>100.00%</b>	<b>\$17,743,621</b>	<b>\$17,743,621</b>	<b>\$35,487,242</b>	<b>100.00%</b>	<b>2.15%</b>
NA39	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA39	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA39	CBRR	1	0	1	8.33%	\$31,000		\$31,000	1.07%	0.00%
NA39	DNFR	0	0	0	0.00%			\$0	0.00%	0.00%
NA39	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA39	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA39	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA39	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
NA39	X-OTHER	5	6	11	91.67%	\$1,424,000	\$1,455,000	\$2,879,000	98.93%	0.17%
<b>NA39</b>		<b>6</b>	<b>6</b>	<b>12</b>	<b>100.00%</b>	<b>\$1,455,000</b>	<b>\$1,455,000</b>	<b>\$2,910,000</b>	<b>100.00%</b>	<b>0.18%</b>
NA41	AMVT	0	0	0				\$0		0.00%
NA41	BBRI	0	0	0				\$0		0.00%
NA41	CBRR	0	0	0				\$0		0.00%
NA41	DNFR	0	0	0				\$0		0.00%
NA41	NAPL	0	0	0				\$0		0.00%
NA41	PREM	0	0	0				\$0		0.00%
NA41	PRUD	0	0	0				\$0		0.00%
NA41	WOOD	0	0	0				\$0		0.00%
NA41	X-OTHER	0	0	0				\$0		0.00%
<b>NA41</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>	<b>0.00%</b>

**John R. Wood**  
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Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
NA42	AMVT	0	0	0				\$0		0.00%
NA42	BBRI	0	0	0				\$0		0.00%
NA42	CBRR	0	0	0				\$0		0.00%
NA42	DNFR	0	0	0				\$0		0.00%
NA42	NAPL	0	0	0				\$0		0.00%
NA42	PREM	0	0	0				\$0		0.00%
NA42	PRUD	0	0	0				\$0		0.00%
NA42	WOOD	0	0	0				\$0		0.00%
NA42	X-OTHER	0	0	0				\$0		0.00%
<b>NA42</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>	<b>0.00%</b>
NA43	AMVT	0	0	0				\$0		0.00%
NA43	BBRI	0	0	0				\$0		0.00%
NA43	CBRR	0	0	0				\$0		0.00%
NA43	DNFR	0	0	0				\$0		0.00%
NA43	NAPL	0	0	0				\$0		0.00%
NA43	PREM	0	0	0				\$0		0.00%
NA43	PRUD	0	0	0				\$0		0.00%
NA43	WOOD	0	0	0				\$0		0.00%
NA43	X-OTHER	0	0	0				\$0		0.00%
<b>NA43</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>	<b>0.00%</b>
NA44	AMVT	0	0	0				\$0		0.00%
NA44	BBRI	0	0	0				\$0		0.00%
NA44	CBRR	0	0	0				\$0		0.00%
NA44	DNFR	0	0	0				\$0		0.00%
NA44	NAPL	0	0	0				\$0		0.00%
NA44	PREM	0	0	0				\$0		0.00%
NA44	PRUD	0	0	0				\$0		0.00%
NA44	WOOD	0	0	0				\$0		0.00%
NA44	X-OTHER	0	0	0				\$0		0.00%
<b>NA44</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>	<b>0.00%</b>
NA45	AMVT	0	0	0				\$0		0.00%
NA45	BBRI	0	0	0				\$0		0.00%
NA45	CBRR	0	0	0				\$0		0.00%
NA45	DNFR	0	0	0				\$0		0.00%
NA45	NAPL	0	0	0				\$0		0.00%
NA45	PREM	0	0	0				\$0		0.00%
NA45	PRUD	0	0	0				\$0		0.00%
NA45	WOOD	0	0	0				\$0		0.00%
NA45	X-OTHER	0	0	0				\$0		0.00%
<b>NA45</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>	<b>0.00%</b>
NA46	AMVT	0	0	0				\$0		0.00%
NA46	BBRI	0	0	0				\$0		0.00%
NA46	CBRR	0	0	0				\$0		0.00%
NA46	DNFR	0	0	0				\$0		0.00%
NA46	NAPL	0	0	0				\$0		0.00%
NA46	PREM	0	0	0				\$0		0.00%
NA46	PRUD	0	0	0				\$0		0.00%
NA46	WOOD	0	0	0				\$0		0.00%
NA46	X-OTHER	0	0	0				\$0		0.00%
<b>NA46</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>	<b>0.00%</b>
NA47	AMVT	0	0	0				\$0		0.00%
NA47	BBRI	0	0	0				\$0		0.00%
NA47	CBRR	0	0	0				\$0		0.00%
NA47	DNFR	0	0	0				\$0		0.00%
NA47	NAPL	0	0	0				\$0		0.00%
NA47	PREM	0	0	0				\$0		0.00%
NA47	PRUD	0	0	0				\$0		0.00%
NA47	WOOD	0	0	0				\$0		0.00%
NA47	X-OTHER	0	0	0				\$0		0.00%
<b>NA47</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>	<b>0.00%</b>

**John R. Wood**  
**Company Market Share Report**  
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Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
NA48	AMVT	0	0	0				\$0		0.00%
NA48	BBRI	0	0	0				\$0		0.00%
NA48	CBRR	0	0	0				\$0		0.00%
NA48	DNFR	0	0	0				\$0		0.00%
NA48	NAPL	0	0	0				\$0		0.00%
NA48	PREM	0	0	0				\$0		0.00%
NA48	PRUD	0	0	0				\$0		0.00%
NA48	WOOD	0	0	0				\$0		0.00%
NA48	X-OTHER	0	0	0				\$0		0.00%
<b>NA48</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.00%</b>	<b>0.00%</b>
<b>Grand</b>		<b>1482</b>	<b>1482</b>	<b>2964</b>		<b>\$825,297,269</b>	<b>\$825,297,269</b>	<b>\$1,650,594,538</b>		<b>100.00%</b>