

John R. Wood
Company Market Share Report
1st Half 2007 Final Single Family Market Share Report

Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
BN01	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
BN01	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN01	CBRR	1	1	2	20.00%	\$3,300,000	\$3,300,000	\$6,600,000	21.61%	0.26%
BN01	DNFR	0	0	0	0.00%			\$0	0.00%	0.00%
BN01	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
BN01	PREM	0	1	1	10.00%		\$3,600,000	\$3,600,000	11.79%	0.14%
BN01	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
BN01	WOOD	1	0	1	10.00%	\$3,600,000		\$3,600,000	11.79%	0.14%
BN01	X-OTHER	3	3	6	60.00%	\$8,369,017	\$8,369,017	\$16,738,034	54.81%	0.67%
BN01		5	5	10	100.00%	\$15,269,017	\$15,269,017	\$30,538,034	100.00%	1.22%
BN02	AMVT	1	1	2	20.00%	\$340,000	\$340,000	\$680,000	12.92%	0.03%
BN02	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN02	CBRR	1	0	1	10.00%	\$329,000		\$329,000	6.25%	0.01%
BN02	DNFR	0	0	0	0.00%			\$0	0.00%	0.00%
BN02	NAPL	1	0	1	10.00%	\$442,500		\$442,500	8.41%	0.02%
BN02	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
BN02	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
BN02	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
BN02	X-OTHER	2	4	6	60.00%	\$1,520,000	\$2,291,500	\$3,811,500	72.42%	0.15%
BN02		5	5	10	100.00%	\$2,631,500	\$2,631,500	\$5,263,000	100.00%	0.21%
BN03	AMVT	1	0	1	1.06%	\$700,000		\$700,000	0.78%	0.03%
BN03	BBRI	1	1	2	2.13%	\$2,100,000	\$2,100,000	\$4,200,000	4.68%	0.17%
BN03	CBRR	10	6	16	17.02%	\$6,249,000	\$4,545,000	\$10,794,000	12.04%	0.43%
BN03	DNFR	2	2	4	4.26%	\$1,670,000	\$1,382,000	\$3,052,000	3.40%	0.12%
BN03	NAPL	0	1	1	1.06%		\$737,000	\$737,000	0.82%	0.03%
BN03	PREM	11	9	20	21.28%	\$10,785,500	\$7,652,500	\$18,438,000	20.57%	0.74%
BN03	PRUD	0	1	1	1.06%		\$700,000	\$700,000	0.78%	0.03%
BN03	WOOD	9	10	19	20.21%	\$11,415,000	\$11,805,000	\$23,220,000	25.90%	0.93%
BN03	X-OTHER	13	17	30	31.91%	\$11,905,000	\$15,903,000	\$27,808,000	31.02%	1.11%
BN03		47	47	94	100.00%	\$44,824,500	\$44,824,500	\$89,649,000	100.00%	3.58%
BN04	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
BN04	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN04	CBRR	2	1	3	3.95%	\$1,260,000	\$1,300,000	\$2,560,000	2.50%	0.10%
BN04	DNFR	4	4	8	10.53%	\$4,540,000	\$4,360,000	\$8,900,000	8.69%	0.36%
BN04	NAPL	2	4	6	7.89%	\$1,514,900	\$3,199,900	\$4,714,800	4.60%	0.19%
BN04	PREM	24	17	41	53.95%	\$35,152,500	\$27,466,000	\$62,618,500	61.14%	2.50%
BN04	PRUD	0	1	1	1.32%		\$965,000	\$965,000	0.94%	0.04%
BN04	WOOD	5	8	13	17.11%	\$6,715,000	\$9,360,000	\$16,075,000	15.70%	0.64%
BN04	X-OTHER	1	3	4	5.26%	\$2,025,000	\$4,556,500	\$6,581,500	6.43%	0.26%
BN04		38	38	76	100.00%	\$51,207,400	\$51,207,400	\$102,414,800	100.00%	4.09%
BN05	AMVT	0	2	2	2.27%		\$3,925,000	\$3,925,000	4.59%	0.16%
BN05	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN05	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
BN05	DNFR	0	1	1	1.14%		\$116,500	\$116,500	0.14%	0.00%
BN05	NAPL	2	4	6	6.82%	\$402,500	\$2,202,500	\$2,605,000	3.05%	0.10%
BN05	PREM	7	6	13	14.77%	\$5,385,000	\$4,530,000	\$9,915,000	11.59%	0.40%
BN05	PRUD	11	8	19	21.59%	\$16,190,000	\$9,357,500	\$25,547,500	29.87%	1.02%
BN05	WOOD	14	15	29	32.95%	\$16,303,400	\$14,965,900	\$31,269,300	36.56%	1.25%
BN05	X-OTHER	10	8	18	20.45%	\$4,478,500	\$7,662,000	\$12,140,500	14.20%	0.49%
BN05		44	44	88	100.00%	\$42,759,400	\$42,759,400	\$85,518,800	100.00%	3.42%
BN06	AMVT	1	0	1	2.50%	\$215,000		\$215,000	1.57%	0.01%
BN06	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN06	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
BN06	DNFR	0	3	3	7.50%		\$1,275,000	\$1,275,000	9.29%	0.05%
BN06	NAPL	2	0	2	5.00%	\$860,000		\$860,000	6.27%	0.03%
BN06	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
BN06	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
BN06	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
BN06	X-OTHER	17	17	34	85.00%	\$5,785,950	\$5,585,950	\$11,371,900	82.87%	0.45%
BN06		20	20	40	100.00%	\$6,860,950	\$6,860,950	\$13,721,900	100.00%	0.55%

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BN07	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
BN07	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN07	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
BN07	DNFR	1	2	3	6.52%	\$130,000	\$695,000	\$825,000	6.88%	0.03%
BN07	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
BN07	PREM	1	0	1	2.17%	\$390,000		\$390,000	3.25%	0.02%
BN07	PRUD	1	0	1	2.17%	\$270,000		\$270,000	2.25%	0.01%
BN07	WOOD	4	5	9	19.57%	\$1,510,000	\$1,770,000	\$3,280,000	27.35%	0.13%
BN07	X-OTHER	16	16	32	69.57%	\$3,695,500	\$3,530,500	\$7,226,000	60.26%	0.29%
BN07		23	23	46	100.00%	\$5,995,500	\$5,995,500	\$11,991,000	100.00%	0.48%
BN08	AMVT	0	1	1	5.00%		\$630,000	\$630,000	8.66%	0.03%
BN08	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN08	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
BN08	DNFR	0	0	0	0.00%			\$0	0.00%	0.00%
BN08	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
BN08	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
BN08	PRUD	3	0	3	15.00%	\$1,400,000		\$1,400,000	19.25%	0.06%
BN08	WOOD	1	0	1	5.00%	\$635,000		\$635,000	8.73%	0.03%
BN08	X-OTHER	6	9	15	75.00%	\$1,601,900	\$3,006,900	\$4,608,800	63.36%	0.18%
BN08		10	10	20	100.00%	\$3,636,900	\$3,636,900	\$7,273,800	100.00%	0.29%
BN09	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
BN09	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN09	CBRR	4	2	6	25.00%	\$1,965,000	\$895,000	\$2,860,000	23.18%	0.11%
BN09	DNFR	1	1	2	8.33%	\$572,500	\$572,500	\$1,145,000	9.28%	0.05%
BN09	NAPL	3	3	6	25.00%	\$1,250,000	\$1,550,000	\$2,800,000	22.69%	0.11%
BN09	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
BN09	PRUD	1	0	1	4.17%	\$540,000		\$540,000	4.38%	0.02%
BN09	WOOD	1	0	1	4.17%	\$542,500		\$542,500	4.40%	0.02%
BN09	X-OTHER	2	6	8	33.33%	\$1,300,000	\$3,152,500	\$4,452,500	36.08%	0.18%
BN09		12	12	24	100.00%	\$6,170,000	\$6,170,000	\$12,340,000	100.00%	0.49%
BN10	AMVT	0	2	2	5.56%		\$374,900	\$374,900	4.18%	0.01%
BN10	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN10	CBRR	0	1	1	2.78%		\$315,000	\$315,000	3.51%	0.01%
BN10	DNFR	1	3	4	11.11%	\$299,900	\$839,900	\$1,139,800	12.69%	0.05%
BN10	NAPL	2	1	3	8.33%	\$501,000	\$186,000	\$687,000	7.65%	0.03%
BN10	PREM	1	1	2	5.56%	\$460,000	\$460,000	\$920,000	10.25%	0.04%
BN10	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
BN10	WOOD	2	0	2	5.56%	\$634,000		\$634,000	7.06%	0.03%
BN10	X-OTHER	12	10	22	61.11%	\$2,594,900	\$2,314,000	\$4,908,900	54.67%	0.20%
BN10		18	18	36	100.00%	\$4,489,800	\$4,489,800	\$8,979,600	100.00%	0.36%
BN11	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
BN11	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN11	CBRR	1	2	3	11.54%	\$1,350,000	\$2,075,975	\$3,425,975	17.68%	0.14%
BN11	DNFR	3	2	5	19.23%	\$2,550,000	\$1,900,000	\$4,450,000	22.96%	0.18%
BN11	NAPL	1	2	3	11.54%	\$250,000	\$1,500,000	\$1,750,000	9.03%	0.07%
BN11	PREM	0	1	1	3.85%		\$650,000	\$650,000	3.35%	0.03%
BN11	PRUD	0	1	1	3.85%		\$420,000	\$420,000	2.17%	0.02%
BN11	WOOD	1	0	1	3.85%	\$735,000		\$735,000	3.79%	0.03%
BN11	X-OTHER	7	5	12	46.15%	\$4,805,975	\$3,145,000	\$7,950,975	41.02%	0.32%
BN11		13	13	26	100.00%	\$9,690,975	\$9,690,975	\$19,381,950	100.00%	0.77%
BN12	AMVT	3	6	9	12.50%	\$1,081,500	\$2,249,000	\$3,330,500	11.90%	0.13%
BN12	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN12	CBRR	2	3	5	6.94%	\$825,000	\$1,125,000	\$1,950,000	6.96%	0.08%
BN12	DNFR	6	4	10	13.89%	\$2,664,250	\$1,479,750	\$4,144,000	14.80%	0.17%
BN12	NAPL	0	1	1	1.39%		\$265,000	\$265,000	0.95%	0.01%
BN12	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
BN12	PRUD	2	3	5	6.94%	\$718,000	\$2,180,000	\$2,898,000	10.35%	0.12%
BN12	WOOD	9	5	14	19.44%	\$3,826,000	\$2,064,000	\$5,890,000	21.04%	0.24%
BN12	X-OTHER	14	14	28	38.89%	\$4,883,900	\$4,635,900	\$9,519,800	34.00%	0.38%
BN12		36	36	72	100.00%	\$13,998,650	\$13,998,650	\$27,997,300	100.00%	1.12%

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BN13	AMVT	0	0	0				\$0		0.00%
BN13	BBRI	0	0	0				\$0		0.00%
BN13	CBRR	0	0	0				\$0		0.00%
BN13	DNFR	0	0	0				\$0		0.00%
BN13	NAPL	0	0	0				\$0		0.00%
BN13	PREM	0	0	0				\$0		0.00%
BN13	PRUD	0	0	0				\$0		0.00%
BN13	WOOD	0	0	0				\$0		0.00%
BN13	X-OTHER	0	0	0				\$0		0.00%
BN13		0	0	0	0.00%	\$0	\$0	\$0	0.00%	0.00%
ES01	AMVT	1	0	1	1.92%	\$250,000		\$250,000	0.84%	0.01%
ES01	BBRI	0	1	1	1.92%		\$685,000	\$685,000	2.31%	0.03%
ES01	CBRR	5	2	7	13.46%	\$3,840,000	\$1,225,000	\$5,065,000	17.08%	0.20%
ES01	DNFR	0	2	2	3.85%		\$515,000	\$515,000	1.74%	0.02%
ES01	NAPL	0	1	1	1.92%		\$180,000	\$180,000	0.61%	0.01%
ES01	PREM	2	1	3	5.77%	\$2,308,000	\$608,000	\$2,916,000	9.83%	0.12%
ES01	PRUD	3	3	6	11.54%	\$1,778,000	\$2,010,000	\$3,788,000	12.77%	0.15%
ES01	WOOD	3	3	6	11.54%	\$2,410,000	\$2,908,000	\$5,318,000	17.93%	0.21%
ES01	X-OTHER	12	13	25	48.08%	\$4,242,500	\$6,697,500	\$10,940,000	36.89%	0.44%
ES01		26	26	52	100.00%	\$14,828,500	\$14,828,500	\$29,657,000	100.00%	1.19%
ES02	AMVT	1	0	1	1.56%	\$450,000		\$450,000	1.80%	0.02%
ES02	BBRI	0	1	1	1.56%		\$220,000	\$220,000	0.88%	0.01%
ES02	CBRR	2	2	4	6.25%	\$504,000	\$807,500	\$1,311,500	5.26%	0.05%
ES02	DNFR	0	3	3	4.69%		\$703,000	\$703,000	2.82%	0.03%
ES02	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
ES02	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
ES02	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
ES02	WOOD	2	1	3	4.69%	\$781,000	\$344,175	\$1,125,175	4.51%	0.04%
ES02	X-OTHER	27	25	52	81.25%	\$10,737,903	\$10,398,228	\$21,136,131	84.73%	0.84%
ES02		32	32	64	100.00%	\$12,472,903	\$12,472,903	\$24,945,806	100.00%	1.00%
ES03	AMVT	0	1	1	1.22%		\$730,000	\$730,000	1.64%	0.03%
ES03	BBRI	2	1	3	3.66%	\$785,000	\$235,000	\$1,020,000	2.29%	0.04%
ES03	CBRR	6	6	12	14.63%	\$3,240,000	\$3,017,250	\$6,257,250	14.06%	0.25%
ES03	DNFR	4	1	5	6.10%	\$1,342,500	\$270,000	\$1,612,500	3.62%	0.06%
ES03	NAPL	0	2	2	2.44%		\$897,500	\$897,500	2.02%	0.04%
ES03	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
ES03	PRUD	6	6	12	14.63%	\$2,792,500	\$2,698,500	\$5,491,000	12.34%	0.22%
ES03	WOOD	4	3	7	8.54%	\$2,459,750	\$2,372,500	\$4,832,250	10.86%	0.19%
ES03	X-OTHER	19	21	40	48.78%	\$11,628,970	\$12,027,970	\$23,656,940	53.16%	0.95%
ES03		41	41	82	100.00%	\$22,248,720	\$22,248,720	\$44,497,440	100.00%	1.78%
NA01	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA01	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA01	CBRR	5	3	8	17.39%	\$8,520,000	\$6,528,250	\$15,048,250	23.68%	0.60%
NA01	DNFR	2	2	4	8.70%	\$1,286,000	\$1,853,000	\$3,139,000	4.94%	0.13%
NA01	NAPL	1	1	2	4.35%	\$399,000	\$399,000	\$798,000	1.26%	0.03%
NA01	PREM	2	0	2	4.35%	\$5,000,000		\$5,000,000	7.87%	0.20%
NA01	PRUD	1	0	1	2.17%	\$435,000		\$435,000	0.68%	0.02%
NA01	WOOD	1	1	2	4.35%	\$303,000	\$345,000	\$648,000	1.02%	0.03%
NA01	X-OTHER	11	16	27	58.70%	\$15,833,050	\$22,650,800	\$38,483,850	60.55%	1.54%
NA01		23	23	46	100.00%	\$31,776,050	\$31,776,050	\$63,552,100	100.00%	2.54%
NA02	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA02	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA02	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
NA02	DNFR	0	2	2	12.50%		\$3,450,000	\$3,450,000	15.29%	0.14%
NA02	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA02	PREM	1	0	1	6.25%	\$1,850,000		\$1,850,000	8.20%	0.07%
NA02	PRUD	1	0	1	6.25%	\$500,000		\$500,000	2.22%	0.02%
NA02	WOOD	2	2	4	25.00%	\$2,454,000	\$3,254,000	\$5,708,000	25.30%	0.23%
NA02	X-OTHER	4	4	8	50.00%	\$6,475,000	\$4,575,000	\$11,050,000	48.98%	0.44%
NA02		8	8	16	100.00%	\$11,279,000	\$11,279,000	\$22,558,000	100.00%	0.90%

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NA03	AMVT	9	5	14	24.14%	\$2,733,000	\$1,513,000	\$4,246,000	20.23%	0.17%
NA03	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA03	CBRR	1	3	4	6.90%	\$250,000	\$805,000	\$1,055,000	5.03%	0.04%
NA03	DNFR	2	4	6	10.34%	\$830,000	\$2,134,900	\$2,964,900	14.12%	0.12%
NA03	NAPL	3	2	5	8.62%	\$1,839,900	\$582,000	\$2,421,900	11.54%	0.10%
NA03	PREM	1	0	1	1.72%	\$584,000		\$584,000	2.78%	0.02%
NA03	PRUD	0	1	1	1.72%		\$290,000	\$290,000	1.38%	0.01%
NA03	WOOD	2	0	2	3.45%	\$607,000		\$607,000	2.89%	0.02%
NA03	X-OTHER	11	14	25	43.10%	\$3,652,000	\$5,171,000	\$8,823,000	42.03%	0.35%
NA03		29	29	58	100.00%	\$10,495,900	\$10,495,900	\$20,991,800	100.00%	0.84%
NA04	AMVT	0	1	1	1.43%		\$1,800,000	\$1,800,000	1.39%	0.07%
NA04	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA04	CBRR	1	3	4	5.71%	\$1,210,000	\$2,779,412	\$3,989,412	3.08%	0.16%
NA04	DNFR	9	5	14	20.00%	\$18,305,000	\$8,660,000	\$26,965,000	20.82%	1.08%
NA04	NAPL	1	1	2	2.86%	\$1,300,000	\$2,200,000	\$3,500,000	2.70%	0.14%
NA04	PREM	17	16	33	47.14%	\$29,484,412	\$35,500,000	\$64,984,412	50.17%	2.60%
NA04	PRUD	3	1	4	5.71%	\$7,450,000	\$1,300,000	\$8,750,000	6.75%	0.35%
NA04	WOOD	2	4	6	8.57%	\$4,275,000	\$6,435,000	\$10,710,000	8.27%	0.43%
NA04	X-OTHER	2	4	6	8.57%	\$2,745,000	\$6,095,000	\$8,840,000	6.82%	0.35%
NA04		35	35	70	100.00%	\$64,769,412	\$64,769,412	\$129,538,824	100.00%	5.18%
NA05	AMVT	1	0	1	1.25%	\$1,975,000		\$1,975,000	1.38%	0.08%
NA05	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA05	CBRR	3	3	6	7.50%	\$5,245,000	\$4,050,000	\$9,295,000	6.47%	0.37%
NA05	DNFR	3	6	9	11.25%	\$3,305,000	\$7,285,000	\$10,590,000	7.38%	0.42%
NA05	NAPL	0	1	1	1.25%		\$2,200,000	\$2,200,000	1.53%	0.09%
NA05	PREM	9	10	19	23.75%	\$20,087,500	\$21,340,000	\$41,427,500	28.86%	1.66%
NA05	PRUD	0	1	1	1.25%		\$947,500	\$947,500	0.66%	0.04%
NA05	WOOD	9	9	18	22.50%	\$15,386,000	\$18,336,000	\$33,722,000	23.49%	1.35%
NA05	X-OTHER	15	10	25	31.25%	\$25,780,000	\$17,620,000	\$43,400,000	30.23%	1.74%
NA05		40	40	80	100.00%	\$71,778,500	\$71,778,500	\$143,557,000	100.00%	5.74%
NA06	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA06	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA06	CBRR	4	1	5	10.87%	\$4,840,000	\$800,000	\$5,640,000	4.99%	0.23%
NA06	DNFR	1	6	7	15.22%	\$1,825,000	\$15,850,000	\$17,675,000	15.63%	0.71%
NA06	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA06	PREM	9	9	18	39.13%	\$23,625,000	\$20,415,000	\$44,040,000	38.96%	1.76%
NA06	PRUD	1	0	1	2.17%	\$850,000		\$850,000	0.75%	0.03%
NA06	WOOD	3	7	10	21.74%	\$12,690,000	\$19,460,000	\$32,150,000	28.44%	1.29%
NA06	X-OTHER	5	0	5	10.87%	\$12,695,000		\$12,695,000	11.23%	0.51%
NA06		23	23	46	100.00%	\$56,525,000	\$56,525,000	\$113,050,000	100.00%	4.52%
NA07	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA07	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA07	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
NA07	DNFR	1	5	6	13.64%	\$7,250,000	\$37,665,468	\$44,915,468	17.06%	1.80%
NA07	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA07	PREM	6	5	11	25.00%	\$38,237,500	\$25,487,500	\$63,725,000	24.21%	2.55%
NA07	PRUD	3	3	6	13.64%	\$19,115,468	\$17,100,000	\$36,215,468	13.76%	1.45%
NA07	WOOD	5	3	8	18.18%	\$19,850,000	\$12,050,000	\$31,900,000	12.12%	1.28%
NA07	X-OTHER	7	6	13	29.55%	\$47,150,000	\$39,300,000	\$86,450,000	32.85%	3.46%
NA07		22	22	44	100.00%	\$131,602,968	\$131,602,968	\$263,205,936	100.00%	10.52%
NA08	AMVT	0	1	1	4.17%		\$1,300,000	\$1,300,000	2.83%	0.05%
NA08	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA08	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
NA08	DNFR	7	3	10	41.67%	\$10,661,500	\$4,535,000	\$15,196,500	33.11%	0.61%
NA08	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA08	PREM	1	0	1	4.17%	\$7,250,000		\$7,250,000	15.79%	0.29%
NA08	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA08	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
NA08	X-OTHER	4	8	12	50.00%	\$5,040,000	\$17,116,500	\$22,156,500	48.27%	0.89%
NA08		12	12	24	100.00%	\$22,951,500	\$22,951,500	\$45,903,000	100.00%	1.84%

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Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
NA09	AMVT	1	2	3	6.82%	\$279,000	\$432,500	\$711,500	5.46%	0.03%
NA09	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA09	CBRR	3	0	3	6.82%	\$709,000		\$709,000	5.44%	0.03%
NA09	DNFR	7	3	10	22.73%	\$1,579,000	\$618,000	\$2,197,000	16.84%	0.09%
NA09	NAPL	0	1	1	2.27%		\$155,000	\$155,000	1.19%	0.01%
NA09	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA09	PRUD	1	1	2	4.55%	\$370,000	\$269,000	\$639,000	4.90%	0.03%
NA09	WOOD	0	1	1	2.27%		\$346,000	\$346,000	2.65%	0.01%
NA09	X-OTHER	10	14	24	54.55%	\$3,584,538	\$4,701,038	\$8,285,576	63.52%	0.33%
NA09		22	22	44	100.00%	\$6,521,538	\$6,521,538	\$13,043,076	100.00%	0.52%
NA11	AMVT	2	4	6	2.73%	\$777,000	\$1,354,600	\$2,131,600	0.98%	0.09%
NA11	BBRI	7	3	10	4.55%	\$24,133,000	\$11,000,000	\$35,133,000	16.22%	1.40%
NA11	CBRR	9	4	13	5.91%	\$5,058,400	\$1,667,000	\$6,725,400	3.10%	0.27%
NA11	DNFR	15	17	32	14.55%	\$7,512,900	\$15,735,600	\$23,248,500	10.73%	0.93%
NA11	NAPL	3	4	7	3.18%	\$1,476,250	\$1,811,250	\$3,287,500	1.52%	0.13%
NA11	PREM	4	7	11	5.00%	\$6,375,000	\$7,237,400	\$13,612,400	6.28%	0.54%
NA11	PRUD	5	2	7	3.18%	\$9,044,100	\$2,098,000	\$11,142,100	5.14%	0.45%
NA11	WOOD	22	21	43	19.55%	\$18,712,835	\$29,572,900	\$48,285,735	22.29%	1.93%
NA11	X-OTHER	43	48	91	41.36%	\$35,238,100	\$37,850,835	\$73,088,935	33.74%	2.92%
NA11		110	110	220	100.00%	\$108,327,585	\$108,327,585	\$216,655,170	100.00%	8.66%
NA12	AMVT	2	3	5	5.43%	\$1,630,000	\$1,913,000	\$3,543,000	3.42%	0.14%
NA12	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA12	CBRR	1	1	2	2.17%	\$427,450	\$650,000	\$1,077,450	1.04%	0.04%
NA12	DNFR	8	8	16	17.39%	\$7,750,000	\$8,460,000	\$16,210,000	15.63%	0.65%
NA12	NAPL	0	3	3	3.26%		\$6,151,500	\$6,151,500	5.93%	0.25%
NA12	PREM	11	8	19	20.65%	\$18,169,000	\$8,032,500	\$26,201,500	25.26%	1.05%
NA12	PRUD	8	6	14	15.22%	\$10,112,500	\$7,925,000	\$18,037,500	17.39%	0.72%
NA12	WOOD	8	7	15	16.30%	\$9,187,500	\$11,497,450	\$20,684,950	19.94%	0.83%
NA12	X-OTHER	8	10	18	19.57%	\$4,589,000	\$7,236,000	\$11,825,000	11.40%	0.47%
NA12		46	46	92	100.00%	\$51,865,450	\$51,865,450	\$103,730,900	100.00%	4.15%
NA13	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA13	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA13	CBRR	1	0	1	50.00%	\$809,000		\$809,000	50.00%	0.03%
NA13	DNFR	0	0	0	0.00%			\$0	0.00%	0.00%
NA13	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA13	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA13	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA13	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
NA13	X-OTHER	0	1	1	50.00%		\$809,000	\$809,000	50.00%	0.03%
NA13		1	1	2	100.00%	\$809,000	\$809,000	\$1,618,000	100.00%	0.06%
NA14	AMVT	1	2	3	2.54%	\$340,000	\$1,481,000	\$1,821,000	2.00%	0.07%
NA14	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA14	CBRR	6	4	10	8.47%	\$3,102,500	\$1,717,500	\$4,820,000	5.31%	0.19%
NA14	DNFR	9	5	14	11.86%	\$11,872,000	\$3,025,738	\$14,897,738	16.40%	0.60%
NA14	NAPL	0	4	4	3.39%		\$5,424,900	\$5,424,900	5.97%	0.22%
NA14	PREM	6	2	8	6.78%	\$5,190,000	\$1,412,000	\$6,602,000	7.27%	0.26%
NA14	PRUD	2	3	5	4.24%	\$1,568,900	\$3,123,000	\$4,691,900	5.16%	0.19%
NA14	WOOD	7	7	14	11.86%	\$5,342,000	\$5,820,500	\$11,162,500	12.29%	0.45%
NA14	X-OTHER	28	32	60	50.85%	\$18,010,918	\$23,421,680	\$41,432,598	45.60%	1.66%
NA14		59	59	118	100.00%	\$45,426,318	\$45,426,318	\$90,852,636	100.00%	3.63%
NA15	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA15	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA15	CBRR	1	0	1	4.17%	\$399,000		\$399,000	4.73%	0.02%
NA15	DNFR	0	1	1	4.17%		\$399,000	\$399,000	4.73%	0.02%
NA15	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA15	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA15	PRUD	1	1	2	8.33%	\$367,500	\$367,500	\$735,000	8.72%	0.03%
NA15	WOOD	3	3	6	25.00%	\$1,037,500	\$1,142,500	\$2,180,000	25.85%	0.09%
NA15	X-OTHER	7	7	14	58.33%	\$2,412,500	\$2,307,500	\$4,720,000	55.97%	0.19%
NA15		12	12	24	100.00%	\$4,216,500	\$4,216,500	\$8,433,000	100.00%	0.34%

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Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
NA16	AMVT	1	3	4	2.74%	\$250,472	\$2,750,472	\$3,000,944	1.43%	0.12%
NA16	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA16	CBRR	11	12	23	15.75%	\$19,620,000	\$20,435,000	\$40,055,000	19.11%	1.60%
NA16	DNFR	10	7	17	11.64%	\$8,320,000	\$4,252,000	\$12,572,000	6.00%	0.50%
NA16	NAPL	3	0	3	2.05%	\$819,000		\$819,000	0.39%	0.03%
NA16	PREM	12	12	24	16.44%	\$19,914,900	\$18,457,400	\$38,372,300	18.31%	1.53%
NA16	PRUD	1	2	3	2.05%	\$1,700,000	\$5,535,000	\$7,235,000	3.45%	0.29%
NA16	WOOD	8	9	17	11.64%	\$4,513,750	\$11,005,000	\$15,518,750	7.40%	0.62%
NA16	X-OTHER	27	28	55	37.67%	\$49,663,430	\$42,366,680	\$92,030,110	43.91%	3.68%
NA16		73	73	146	100.00%	\$104,801,552	\$104,801,552	\$209,603,104	100.00%	8.38%
NA17	AMVT	1	1	2	1.32%	\$357,500	\$335,000	\$692,500	1.15%	0.03%
NA17	BBRI	1	1	2	1.32%	\$215,000	\$215,000	\$430,000	0.71%	0.02%
NA17	CBRR	9	10	19	12.50%	\$3,554,000	\$3,570,000	\$7,124,000	11.82%	0.28%
NA17	DNFR	7	7	14	9.21%	\$2,450,500	\$2,059,500	\$4,510,000	7.48%	0.18%
NA17	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA17	PREM	1	1	2	1.32%	\$300,000	\$339,000	\$639,000	1.06%	0.03%
NA17	PRUD	5	5	10	6.58%	\$1,952,500	\$2,130,000	\$4,082,500	6.77%	0.16%
NA17	WOOD	12	6	18	11.84%	\$4,773,900	\$2,737,900	\$7,511,800	12.46%	0.30%
NA17	X-OTHER	40	45	85	55.92%	\$16,532,700	\$18,749,700	\$35,282,400	58.54%	1.41%
NA17		76	76	152	100.00%	\$30,136,100	\$30,136,100	\$60,272,200	100.00%	2.41%
NA18	AMVT	1	1	2	2.17%	\$330,000	\$900,000	\$1,230,000	3.62%	0.05%
NA18	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA18	CBRR	3	2	5	5.43%	\$836,500	\$606,500	\$1,443,000	4.25%	0.06%
NA18	DNFR	3	5	8	8.70%	\$670,000	\$1,699,000	\$2,369,000	6.98%	0.09%
NA18	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA18	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA18	PRUD	3	2	5	5.43%	\$1,500,000	\$1,000,000	\$2,500,000	7.37%	0.10%
NA18	WOOD	3	5	8	8.70%	\$971,000	\$2,322,277	\$3,293,277	9.70%	0.13%
NA18	X-OTHER	33	31	64	69.57%	\$12,662,277	\$10,442,000	\$23,104,277	68.07%	0.92%
NA18		46	46	92	100.00%	\$16,969,777	\$16,969,777	\$33,939,554	100.00%	1.36%
NA19	AMVT	1	3	4	3.77%	\$1,250,000	\$2,871,120	\$4,121,120	6.52%	0.16%
NA19	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA19	CBRR	5	2	7	6.60%	\$2,333,850	\$1,275,000	\$3,608,850	5.71%	0.14%
NA19	DNFR	6	5	11	10.38%	\$4,499,000	\$2,928,000	\$7,427,000	11.75%	0.30%
NA19	NAPL	1	1	2	1.89%	\$544,900	\$340,850	\$885,750	1.40%	0.04%
NA19	PREM	0	2	2	1.89%		\$1,402,000	\$1,402,000	2.22%	0.06%
NA19	PRUD	5	3	8	7.55%	\$2,724,500	\$1,550,000	\$4,274,500	6.76%	0.17%
NA19	WOOD	9	7	16	15.09%	\$4,855,000	\$3,495,000	\$8,350,000	13.21%	0.33%
NA19	X-OTHER	26	30	56	52.83%	\$15,394,520	\$17,739,800	\$33,134,320	52.42%	1.32%
NA19		53	53	106	100.00%	\$31,601,770	\$31,601,770	\$63,203,540	100.00%	2.53%
NA21	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA21	BBRI	1	0	1	1.00%	\$499,000		\$499,000	0.55%	0.02%
NA21	CBRR	0	7	7	7.00%		\$5,227,000	\$5,227,000	5.79%	0.21%
NA21	DNFR	11	7	18	18.00%	\$8,164,500	\$6,040,000	\$14,204,500	15.73%	0.57%
NA21	NAPL	1	0	1	1.00%	\$960,000		\$960,000	1.06%	0.04%
NA21	PREM	0	3	3	3.00%		\$4,300,000	\$4,300,000	4.76%	0.17%
NA21	PRUD	3	0	3	3.00%	\$2,365,000		\$2,365,000	2.62%	0.09%
NA21	WOOD	4	6	10	10.00%	\$3,437,000	\$5,114,000	\$8,551,000	9.47%	0.34%
NA21	X-OTHER	30	27	57	57.00%	\$29,714,470	\$24,458,970	\$54,173,440	60.01%	2.17%
NA21		50	50	100	100.00%	\$45,139,970	\$45,139,970	\$90,279,940	100.00%	3.61%
NA22	AMVT	4	4	8	5.19%	\$1,718,000	\$2,137,000	\$3,855,000	5.50%	0.15%
NA22	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA22	CBRR	6	5	11	7.14%	\$2,582,500	\$2,680,000	\$5,262,500	7.51%	0.21%
NA22	DNFR	18	14	32	20.78%	\$7,605,513	\$6,106,400	\$13,711,913	19.58%	0.55%
NA22	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA22	PREM	1	2	3	1.95%	\$425,000	\$924,000	\$1,349,000	1.93%	0.05%
NA22	PRUD	3	4	7	4.55%	\$1,334,000	\$1,955,000	\$3,289,000	4.70%	0.13%
NA22	WOOD	4	6	10	6.49%	\$2,789,000	\$3,524,000	\$6,313,000	9.01%	0.25%
NA22	X-OTHER	41	42	83	53.90%	\$18,564,100	\$17,691,713	\$36,255,813	51.77%	1.45%
NA22		77	77	154	100.00%	\$35,018,113	\$35,018,113	\$70,036,226	100.00%	2.80%

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Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
NA23	AMVT	1	1	2	11.11%	\$507,500	\$507,500	\$1,015,000	14.32%	0.04%
NA23	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA23	CBRR	1	1	2	11.11%	\$425,000	\$435,000	\$860,000	12.13%	0.03%
NA23	DNFR	0	0	0	0.00%			\$0	0.00%	0.00%
NA23	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA23	PREM	1	0	1	5.56%	\$529,000		\$529,000	7.46%	0.02%
NA23	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA23	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
NA23	X-OTHER	6	7	13	72.22%	\$2,082,611	\$2,601,611	\$4,684,222	66.08%	0.19%
NA23		9	9	18	100.00%	\$3,544,111	\$3,544,111	\$7,088,222	100.00%	0.28%
NA24	AMVT	2	1	3	3.95%	\$607,350	\$252,350	\$859,700	3.83%	0.03%
NA24	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA24	CBRR	2	0	2	2.63%	\$463,750		\$463,750	2.06%	0.02%
NA24	DNFR	4	2	6	7.89%	\$1,255,000	\$568,000	\$1,823,000	8.11%	0.07%
NA24	NAPL	3	3	6	7.89%	\$899,500	\$899,500	\$1,799,000	8.01%	0.07%
NA24	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA24	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA24	WOOD	1	0	1	1.32%	\$280,000		\$280,000	1.25%	0.01%
NA24	X-OTHER	26	32	58	76.32%	\$7,729,200	\$9,514,950	\$17,244,150	76.74%	0.69%
NA24		38	38	76	100.00%	\$11,234,800	\$11,234,800	\$22,469,600	100.00%	0.90%
NA31	AMVT	1	0	1	4.17%	\$90,000		\$90,000	0.56%	0.00%
NA31	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA31	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
NA31	DNFR	1	1	2	8.33%	\$550,000	\$550,000	\$1,100,000	6.89%	0.04%
NA31	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA31	PREM	0	1	1	4.17%		\$761,328	\$761,328	4.77%	0.03%
NA31	PRUD	4	3	7	29.17%	\$4,661,843	\$3,900,515	\$8,562,358	53.59%	0.34%
NA31	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
NA31	X-OTHER	6	7	13	54.17%	\$2,686,500	\$2,776,500	\$5,463,000	34.19%	0.22%
NA31		12	12	24	100.00%	\$7,988,343	\$7,988,343	\$15,976,686	100.00%	0.64%
NA32	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA32	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA32	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
NA32	DNFR	0	0	0	0.00%			\$0	0.00%	0.00%
NA32	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA32	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA32	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA32	WOOD	1	1	2	100.00%	\$369,000	\$369,000	\$738,000	100.00%	0.03%
NA32	X-OTHER	0	0	0	0.00%			\$0	0.00%	0.00%
NA32		1	1	2	100.00%	\$369,000	\$369,000	\$738,000	100.00%	0.03%
NA33	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA33	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA33	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
NA33	DNFR	0	0	0	0.00%			\$0	0.00%	0.00%
NA33	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA33	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA33	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA33	WOOD	0	2	2	33.33%		\$500,000	\$500,000	34.06%	0.02%
NA33	X-OTHER	3	1	4	66.67%	\$734,000	\$234,000	\$968,000	65.94%	0.04%
NA33		3	3	6	100.00%	\$734,000	\$734,000	\$1,468,000	100.00%	0.06%
NA34	AMVT	1	0	1	2.94%	\$422,500		\$422,500	3.73%	0.02%
NA34	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA34	CBRR	0	1	1	2.94%		\$323,500	\$323,500	2.85%	0.01%
NA34	DNFR	0	1	1	2.94%		\$299,900	\$299,900	2.65%	0.01%
NA34	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA34	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA34	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA34	WOOD	2	2	4	11.76%	\$622,400	\$721,400	\$1,343,800	11.86%	0.05%
NA34	X-OTHER	14	13	27	79.41%	\$4,621,750	\$4,321,850	\$8,943,600	78.91%	0.36%
NA34		17	17	34	100.00%	\$5,666,650	\$5,666,650	\$11,333,300	100.00%	0.45%

John R. Wood
Company Market Share Report
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Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
NA35	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA35	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA35	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
NA35	DNFR	0	0	0	0.00%			\$0	0.00%	0.00%
NA35	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA35	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA35	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA35	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
NA35	X-OTHER	1	1	2	100.00%	\$359,900	\$359,900	\$719,800	100.00%	0.03%
NA35		1	1	2	100.00%	\$359,900	\$359,900	\$719,800	100.00%	0.03%
NA36	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA36	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA36	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
NA36	DNFR	0	0	0	0.00%			\$0	0.00%	0.00%
NA36	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA36	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA36	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA36	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
NA36	X-OTHER	1	1	2	100.00%	\$155,000	\$155,000	\$310,000	100.00%	0.01%
NA36		1	1	2	100.00%	\$155,000	\$155,000	\$310,000	100.00%	0.01%
NA37	AMVT	1	2	3	5.36%	\$310,000	\$770,000	\$1,080,000	5.42%	0.04%
NA37	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA37	CBRR	4	2	6	10.71%	\$1,828,900	\$990,000	\$2,818,900	14.15%	0.11%
NA37	DNFR	4	1	5	8.93%	\$1,360,000	\$274,000	\$1,634,000	8.20%	0.07%
NA37	NAPL	0	1	1	1.79%		\$399,000	\$399,000	2.00%	0.02%
NA37	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA37	PRUD	0	3	3	5.36%		\$1,160,000	\$1,160,000	5.82%	0.05%
NA37	WOOD	0	3	3	5.36%		\$935,000	\$935,000	4.69%	0.04%
NA37	X-OTHER	19	16	35	62.50%	\$6,463,000	\$5,433,900	\$11,896,900	59.71%	0.48%
NA37		28	28	56	100.00%	\$9,961,900	\$9,961,900	\$19,923,800	100.00%	0.80%
NA38	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA38	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA38	CBRR	3	2	5	13.16%	\$2,905,000	\$1,402,500	\$4,307,500	15.37%	0.17%
NA38	DNFR	6	4	10	26.32%	\$5,562,500	\$3,160,000	\$8,722,500	31.13%	0.35%
NA38	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA38	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA38	PRUD	1	1	2	5.26%	\$87,000	\$87,000	\$174,000	0.62%	0.01%
NA38	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
NA38	X-OTHER	9	12	21	55.26%	\$5,457,410	\$9,362,410	\$14,819,820	52.88%	0.59%
NA38		19	19	38	100.00%	\$14,011,910	\$14,011,910	\$28,023,820	100.00%	1.12%
NA39	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA39	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA39	CBRR	1	0	1	6.25%	\$750,000		\$750,000	7.84%	0.03%
NA39	DNFR	0	1	1	6.25%		\$385,000	\$385,000	4.03%	0.02%
NA39	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA39	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA39	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA39	WOOD	1	0	1	6.25%	\$380,000		\$380,000	3.97%	0.02%
NA39	X-OTHER	6	7	13	81.25%	\$3,651,000	\$4,396,000	\$8,047,000	84.16%	0.32%
NA39		8	8	16	100.00%	\$4,781,000	\$4,781,000	\$9,562,000	100.00%	0.38%
NA41	AMVT	2	1	3	8.82%	\$594,000	\$225,000	\$819,000	5.10%	0.03%
NA41	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA41	CBRR	2	1	3	8.82%	\$905,000	\$985,000	\$1,890,000	11.76%	0.08%
NA41	DNFR	4	1	5	14.71%	\$2,174,000	\$565,000	\$2,739,000	17.05%	0.11%
NA41	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA41	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA41	PRUD	1	0	1	2.94%	\$265,000		\$265,000	1.65%	0.01%
NA41	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
NA41	X-OTHER	8	14	22	64.71%	\$4,094,900	\$6,257,900	\$10,352,800	64.44%	0.41%
NA41		17	17	34	100.00%	\$8,032,900	\$8,032,900	\$16,065,800	100.00%	0.64%

John R. Wood
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Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
NA42	AMVT	0	1	1	3.85%		\$485,000	\$485,000	4.41%	0.02%
NA42	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA42	CBRR	1	0	1	3.85%	\$332,500		\$332,500	3.03%	0.01%
NA42	DNFR	3	2	5	19.23%	\$944,000	\$820,000	\$1,764,000	16.05%	0.07%
NA42	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA42	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA42	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA42	WOOD	0	1	1	3.85%		\$340,000	\$340,000	3.09%	0.01%
NA42	X-OTHER	9	9	18	69.23%	\$4,219,270	\$3,850,770	\$8,070,040	73.42%	0.32%
NA42		13	13	26	100.00%	\$5,495,770	\$5,495,770	\$10,991,540	100.00%	0.44%
NA43	AMVT	1	1	2	9.09%	\$475,000	\$280,000	\$755,000	9.24%	0.03%
NA43	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA43	CBRR	0	1	1	4.55%		\$825,000	\$825,000	10.10%	0.03%
NA43	DNFR	0	0	0	0.00%			\$0	0.00%	0.00%
NA43	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA43	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA43	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA43	WOOD	2	1	3	13.64%	\$670,000	\$370,000	\$1,040,000	12.73%	0.04%
NA43	X-OTHER	8	8	16	72.73%	\$2,940,600	\$2,610,600	\$5,551,200	67.94%	0.22%
NA43		11	11	22	100.00%	\$4,085,600	\$4,085,600	\$8,171,200	100.00%	0.33%
NA44	AMVT	0	1	1	2.94%		\$341,500	\$341,500	2.29%	0.01%
NA44	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA44	CBRR	2	0	2	5.88%	\$730,000		\$730,000	4.89%	0.03%
NA44	DNFR	4	1	5	14.71%	\$1,482,500	\$338,000	\$1,820,500	12.20%	0.07%
NA44	NAPL	0	1	1	2.94%		\$475,000	\$475,000	3.18%	0.02%
NA44	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA44	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA44	WOOD	1	0	1	2.94%	\$475,000		\$475,000	3.18%	0.02%
NA44	X-OTHER	10	14	24	70.59%	\$4,774,900	\$6,307,900	\$11,082,800	74.26%	0.44%
NA44		17	17	34	100.00%	\$7,462,400	\$7,462,400	\$14,924,800	100.00%	0.60%
NA45	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA45	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA45	CBRR	2	0	2	8.33%	\$625,000		\$625,000	7.34%	0.02%
NA45	DNFR	0	1	1	4.17%		\$299,000	\$299,000	3.51%	0.01%
NA45	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA45	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA45	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA45	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
NA45	X-OTHER	10	11	21	87.50%	\$3,633,200	\$3,959,200	\$7,592,400	89.15%	0.30%
NA45		12	12	24	100.00%	\$4,258,200	\$4,258,200	\$8,516,400	100.00%	0.34%
NA46	AMVT	1	0	1	2.63%	\$545,000		\$545,000	4.13%	0.02%
NA46	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA46	CBRR	1	1	2	5.26%	\$356,500	\$298,700	\$655,200	4.97%	0.03%
NA46	DNFR	2	2	4	10.53%	\$525,000	\$525,000	\$1,050,000	7.96%	0.04%
NA46	NAPL	1	0	1	2.63%	\$390,000		\$390,000	2.96%	0.02%
NA46	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA46	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA46	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
NA46	X-OTHER	14	16	30	78.95%	\$4,780,700	\$5,773,500	\$10,554,200	79.99%	0.42%
NA46		19	19	38	100.00%	\$6,597,200	\$6,597,200	\$13,194,400	100.00%	0.53%
NA47	AMVT	1	0	1	1.72%	\$290,000		\$290,000	1.39%	0.01%
NA47	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA47	CBRR	3	1	4	6.90%	\$1,032,000	\$430,000	\$1,462,000	6.99%	0.06%
NA47	DNFR	3	2	5	8.62%	\$789,000	\$555,000	\$1,344,000	6.43%	0.05%
NA47	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA47	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA47	PRUD	1	3	4	6.90%	\$280,000	\$910,000	\$1,190,000	5.69%	0.05%
NA47	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
NA47	X-OTHER	21	23	44	75.86%	\$8,064,490	\$8,560,490	\$16,624,980	79.50%	0.66%
NA47		29	29	58	100.00%	\$10,455,490	\$10,455,490	\$20,910,980	100.00%	0.84%

John R. Wood
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Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
NA48	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA48	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA48	CBRR	2	2	4	9.52%	\$596,797	\$540,900	\$1,137,697	8.87%	0.05%
NA48	DNFR	2	1	3	7.14%	\$563,000	\$333,000	\$896,000	6.98%	0.04%
NA48	NAPL	1	2	3	7.14%	\$265,000	\$555,000	\$820,000	6.39%	0.03%
NA48	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA48	PRUD	1	0	1	2.38%	\$345,000		\$345,000	2.69%	0.01%
NA48	WOOD	1	0	1	2.38%	\$306,500		\$306,500	2.39%	0.01%
NA48	X-OTHER	14	16	30	71.43%	\$4,339,749	\$4,987,146	\$9,326,895	72.68%	0.37%
NA48		21	21	42	100.00%	\$6,416,046	\$6,416,046	\$12,832,092	100.00%	0.51%
Grand		1463	1463	2926		\$1,250,706,938	\$1,250,706,938	\$2,501,413,876		100.00%