

**John R. Wood**  
**Company Market Share Report**  
**Yearend 2007 Single Family Sales**

Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
BN01	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
BN01	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN01	CBRR	3	1	4	22.22%	\$8,990,000	3300000	\$12,290,000	21.57%	0.29%
BN01	DNFR	0	1	1	5.56%		4400000	\$4,400,000	7.72%	0.10%
BN01	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
BN01	PREM	0	1	1	5.56%		3600000	\$3,600,000	6.32%	0.08%
BN01	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
BN01	WOOD	1	0	1	5.56%	\$3,600,000		\$3,600,000	6.32%	0.08%
BN01	X-OTHER	5	6	11	61.11%	\$15,894,017	17184017	\$33,078,034	58.06%	0.78%
<b>BN01</b>		<b>9</b>	<b>9</b>	<b>18</b>	<b>100.00%</b>	<b>\$28,484,017</b>	<b>28484017</b>	<b>\$56,968,034</b>	<b>100.00%</b>	<b>1.34%</b>
BN02	AMVT	1	1	2	14.29%	\$340,000	340000	\$680,000	8.70%	0.02%
BN02	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN02	CBRR	1	0	1	7.14%	\$329,000		\$329,000	4.21%	0.01%
BN02	DNFR	1	0	1	7.14%	\$800,000		\$800,000	10.23%	0.02%
BN02	NAPL	1	0	1	7.14%	\$442,500		\$442,500	5.66%	0.01%
BN02	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
BN02	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
BN02	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
BN02	X-OTHER	3	6	9	64.29%	\$1,997,000	3568500	\$5,565,500	71.20%	0.13%
<b>BN02</b>		<b>7</b>	<b>7</b>	<b>14</b>	<b>100.00%</b>	<b>\$3,908,500</b>	<b>3908500</b>	<b>\$7,817,000</b>	<b>100.00%</b>	<b>0.18%</b>
BN03	AMVT	1	1	2	1.18%	\$700,000	505000	\$1,205,000	0.77%	0.03%
BN03	BBRI	1	2	3	1.76%	\$2,100,000	3499000	\$5,599,000	3.56%	0.13%
BN03	CBRR	18	13	31	18.24%	\$10,619,000	8947000	\$19,566,000	12.44%	0.46%
BN03	DNFR	4	4	8	4.71%	\$3,145,000	3152000	\$6,297,000	4.00%	0.15%
BN03	NAPL	0	1	1	0.59%		737000	\$737,000	0.47%	0.02%
BN03	PREM	17	17	34	20.00%	\$16,107,500	13819000	\$29,926,500	19.03%	0.70%
BN03	PRUD	0	2	2	1.18%		2200000	\$2,200,000	1.40%	0.05%
BN03	WOOD	17	13	30	17.65%	\$18,900,000	15050000	\$33,950,000	21.59%	0.80%
BN03	X-OTHER	27	32	59	34.71%	\$27,048,500	30711000	\$57,759,500	36.73%	1.36%
<b>BN03</b>		<b>85</b>	<b>85</b>	<b>170</b>	<b>100.00%</b>	<b>\$78,620,000</b>	<b>78620000</b>	<b>\$157,240,000</b>	<b>100.00%</b>	<b>3.70%</b>
BN04	AMVT	1	0	1	0.96%	\$1,030,000		\$1,030,000	0.77%	0.02%
BN04	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN04	CBRR	2	1	3	2.88%	\$1,260,000	1300000	\$2,560,000	1.92%	0.06%
BN04	DNFR	5	5	10	9.62%	\$5,295,000	5115000	\$10,410,000	7.83%	0.24%
BN04	NAPL	2	4	6	5.77%	\$1,514,900	3199900	\$4,714,800	3.54%	0.11%
BN04	PREM	29	22	51	49.04%	\$40,647,500	34008000	\$74,655,500	56.12%	1.76%
BN04	PRUD	0	1	1	0.96%		965000	\$965,000	0.73%	0.02%
BN04	WOOD	8	14	22	21.15%	\$9,465,000	15580000	\$25,045,000	18.83%	0.59%
BN04	X-OTHER	5	5	10	9.62%	\$7,297,000	6341500	\$13,638,500	10.25%	0.32%
<b>BN04</b>		<b>52</b>	<b>52</b>	<b>104</b>	<b>100.00%</b>	<b>\$66,509,400</b>	<b>66509400</b>	<b>\$133,018,800</b>	<b>100.00%</b>	<b>3.13%</b>
BN05	AMVT	0	2	2	1.49%		3925000	\$3,925,000	2.99%	0.09%
BN05	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN05	CBRR	1	0	1	0.75%	\$2,300,000		\$2,300,000	1.75%	0.05%
BN05	DNFR	1	4	5	3.73%	\$670,000	3911500	\$4,581,500	3.49%	0.11%
BN05	NAPL	4	5	9	6.72%	\$1,177,500	2302500	\$3,480,000	2.65%	0.08%
BN05	PREM	7	8	15	11.19%	\$5,385,000	6070000	\$11,455,000	8.73%	0.27%
BN05	PRUD	17	11	28	20.90%	\$23,965,000	14380000	\$38,345,000	29.23%	0.90%
BN05	WOOD	21	21	42	31.34%	\$22,883,900	19369900	\$42,253,800	32.21%	0.99%
BN05	X-OTHER	16	16	32	23.88%	\$9,203,500	15626000	\$24,829,500	18.93%	0.58%
<b>BN05</b>		<b>67</b>	<b>67</b>	<b>134</b>	<b>100.00%</b>	<b>\$65,584,900</b>	<b>65584900</b>	<b>\$131,169,800</b>	<b>100.00%</b>	<b>3.09%</b>
BN06	AMVT	1	0	1	1.52%	\$215,000		\$215,000	0.88%	0.01%
BN06	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN06	CBRR	2	0	2	3.03%	\$740,000		\$740,000	3.04%	0.02%
BN06	DNFR	2	4	6	9.09%	\$457,000	1540000	\$1,997,000	8.20%	0.05%
BN06	NAPL	2	0	2	3.03%	\$860,000		\$860,000	3.53%	0.02%
BN06	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
BN06	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
BN06	WOOD	0	2	2	3.03%		839500	\$839,500	3.45%	0.02%
BN06	X-OTHER	26	27	53	80.30%	\$9,900,380	9792880	\$19,693,260	80.89%	0.46%
<b>BN06</b>		<b>33</b>	<b>33</b>	<b>66</b>	<b>100.00%</b>	<b>\$12,172,380</b>	<b>12172380</b>	<b>\$24,344,760</b>	<b>100.00%</b>	<b>0.57%</b>

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BN07	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
BN07	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN07	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
BN07	DNFR	3	4	7	9.72%	\$445,000	1010000	\$1,455,000	8.00%	0.03%
BN07	NAPL	0	1	1	1.39%		580000	\$580,000	3.19%	0.01%
BN07	PREM	1	0	1	1.39%	\$390,000		\$390,000	2.14%	0.01%
BN07	PRUD	1	0	1	1.39%	\$270,000		\$270,000	1.48%	0.01%
BN07	WOOD	8	8	16	22.22%	\$3,540,000	3220000	\$6,760,000	37.16%	0.16%
BN07	X-OTHER	23	23	46	63.89%	\$4,451,000	4286000	\$8,737,000	48.03%	0.21%
<b>BN07</b>		<b>36</b>	<b>36</b>	<b>72</b>	<b>100.00%</b>	<b>\$9,096,000</b>	<b>9096000</b>	<b>\$18,192,000</b>	<b>100.00%</b>	<b>0.43%</b>
BN08	AMVT	1	1	2	4.17%	\$115,000	630000	\$745,000	4.29%	0.02%
BN08	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN08	CBRR	3	2	5	10.42%	\$1,077,000	800000	\$1,877,000	10.82%	0.04%
BN08	DNFR	4	3	7	14.58%	\$1,383,000	1120000	\$2,503,000	14.43%	0.06%
BN08	NAPL	2	2	4	8.33%	\$658,000	468000	\$1,126,000	6.49%	0.03%
BN08	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
BN08	PRUD	3	0	3	6.25%	\$1,400,000		\$1,400,000	8.07%	0.03%
BN08	WOOD	1	1	2	4.17%	\$635,000	115000	\$750,000	4.32%	0.02%
BN08	X-OTHER	10	15	25	52.08%	\$3,406,900	5541900	\$8,948,800	51.58%	0.21%
<b>BN08</b>		<b>24</b>	<b>24</b>	<b>48</b>	<b>100.00%</b>	<b>\$8,674,900</b>	<b>8674900</b>	<b>\$17,349,800</b>	<b>100.00%</b>	<b>0.41%</b>
BN09	AMVT	1	1	2	4.35%	\$375,000	375000	\$750,000	3.16%	0.02%
BN09	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN09	CBRR	5	2	7	15.22%	\$2,550,000	895000	\$3,445,000	14.52%	0.08%
BN09	DNFR	3	5	8	17.39%	\$1,338,000	2719000	\$4,057,000	17.10%	0.10%
BN09	NAPL	4	3	7	15.22%	\$1,998,000	1550000	\$3,548,000	14.96%	0.08%
BN09	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
BN09	PRUD	1	0	1	2.17%	\$540,000		\$540,000	2.28%	0.01%
BN09	WOOD	2	2	4	8.70%	\$1,297,500	873000	\$2,170,500	9.15%	0.05%
BN09	X-OTHER	7	10	17	36.96%	\$3,761,000	5447500	\$9,208,500	38.82%	0.22%
<b>BN09</b>		<b>23</b>	<b>23</b>	<b>46</b>	<b>100.00%</b>	<b>\$11,859,500</b>	<b>11859500</b>	<b>\$23,719,000</b>	<b>100.00%</b>	<b>0.56%</b>
BN10	AMVT	0	2	2	4.00%		374900	\$374,900	3.21%	0.01%
BN10	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN10	CBRR	1	2	3	6.00%	\$48,000	363000	\$411,000	3.52%	0.01%
BN10	DNFR	1	4	5	10.00%	\$299,900	1129900	\$1,429,800	12.25%	0.03%
BN10	NAPL	2	1	3	6.00%	\$501,000	186000	\$687,000	5.89%	0.02%
BN10	PREM	1	1	2	4.00%	\$460,000	460000	\$920,000	7.88%	0.02%
BN10	PRUD	2	1	3	6.00%	\$537,500	169000	\$706,500	6.05%	0.02%
BN10	WOOD	3	1	4	8.00%	\$734,000	100000	\$834,000	7.15%	0.02%
BN10	X-OTHER	15	13	28	56.00%	\$3,254,900	3052500	\$6,307,400	54.05%	0.15%
<b>BN10</b>		<b>25</b>	<b>25</b>	<b>50</b>	<b>100.00%</b>	<b>\$5,835,300</b>	<b>5835300</b>	<b>\$11,670,600</b>	<b>100.00%</b>	<b>0.27%</b>
BN11	AMVT	1	1	2	4.76%	\$525,000	525000	\$1,050,000	3.09%	0.02%
BN11	BBRI	1	1	2	4.76%	\$2,450,000	2450000	\$4,900,000	14.43%	0.12%
BN11	CBRR	1	2	3	7.14%	\$1,350,000	2075975	\$3,425,975	10.09%	0.08%
BN11	DNFR	5	3	8	19.05%	\$4,400,000	2850000	\$7,250,000	21.35%	0.17%
BN11	NAPL	1	3	4	9.52%	\$250,000	2120000	\$2,370,000	6.98%	0.06%
BN11	PREM	0	1	1	2.38%		650000	\$650,000	1.91%	0.02%
BN11	PRUD	0	2	2	4.76%		1120000	\$1,120,000	3.30%	0.03%
BN11	WOOD	1	1	2	4.76%	\$735,000	645000	\$1,380,000	4.06%	0.03%
BN11	X-OTHER	11	7	18	42.86%	\$7,270,975	4545000	\$11,815,975	34.79%	0.28%
<b>BN11</b>		<b>21</b>	<b>21</b>	<b>42</b>	<b>100.00%</b>	<b>\$16,980,975</b>	<b>16980975</b>	<b>\$33,961,950</b>	<b>100.00%</b>	<b>0.80%</b>
BN12	AMVT	6	9	15	10.00%	\$1,811,500	3554000	\$5,365,500	8.15%	0.13%
BN12	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
BN12	CBRR	10	8	18	12.00%	\$6,524,499	5604500	\$12,128,999	18.43%	0.29%
BN12	DNFR	9	8	17	11.33%	\$4,170,250	3306659	\$7,476,909	11.36%	0.18%
BN12	NAPL	1	3	4	2.67%	\$474,900	995900	\$1,470,800	2.23%	0.03%
BN12	PREM	2	1	3	2.00%	\$1,179,000	369000	\$1,548,000	2.35%	0.04%
BN12	PRUD	5	4	9	6.00%	\$1,973,000	2590000	\$4,563,000	6.93%	0.11%
BN12	WOOD	16	11	27	18.00%	\$7,318,909	5171999	\$12,490,908	18.98%	0.29%
BN12	X-OTHER	26	31	57	38.00%	\$9,461,200	11321200	\$20,782,400	31.57%	0.49%
<b>BN12</b>		<b>75</b>	<b>75</b>	<b>150</b>	<b>100.00%</b>	<b>\$32,913,258</b>	<b>32913258</b>	<b>\$65,826,516</b>	<b>100.00%</b>	<b>1.55%</b>

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BN13	AMVT	0	0	0				\$0		0.00%
BN13	BBRI	0	0	0				\$0		0.00%
BN13	CBRR	0	0	0				\$0		0.00%
BN13	DNFR	0	0	0				\$0		0.00%
BN13	NAPL	0	0	0				\$0		0.00%
BN13	PREM	0	0	0				\$0		0.00%
BN13	PRUD	0	0	0				\$0		0.00%
BN13	WOOD	0	0	0				\$0		0.00%
BN13	X-OTHER	0	0	0				\$0		0.00%
<b>BN13</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>\$0</b>	<b>0</b>	<b>\$0</b>	<b>0.00%</b>	<b>0.00%</b>
ES01	AMVT	1	2	3	2.73%	\$250,000	1635000	\$1,885,000	3.02%	0.04%
ES01	BBRI	1	2	3	2.73%	\$440,000	1125000	\$1,565,000	2.51%	0.04%
ES01	CBRR	7	3	10	9.09%	\$4,569,500	1622000	\$6,191,500	9.93%	0.15%
ES01	DNFR	1	5	6	5.45%	\$370,000	1995000	\$2,365,000	3.79%	0.06%
ES01	NAPL	2	2	4	3.64%	\$347,000	290000	\$637,000	1.02%	0.01%
ES01	PREM	2	2	4	3.64%	\$2,308,000	918000	\$3,226,000	5.17%	0.08%
ES01	PRUD	7	5	12	10.91%	\$4,858,500	4134000	\$8,992,500	14.42%	0.21%
ES01	WOOD	8	8	16	14.55%	\$5,994,000	6365000	\$12,359,000	19.82%	0.29%
ES01	X-OTHER	26	26	52	47.27%	\$12,043,367	13096367	\$25,139,734	40.31%	0.59%
<b>ES01</b>		<b>55</b>	<b>55</b>	<b>110</b>	<b>100.00%</b>	<b>\$31,180,367</b>	<b>31180367</b>	<b>\$62,360,734</b>	<b>100.00%</b>	<b>1.47%</b>
ES02	AMVT	1	1	2	1.41%	\$450,000	265000	\$715,000	1.37%	0.02%
ES02	BBRI	0	1	1	0.70%		220000	\$220,000	0.42%	0.01%
ES02	CBRR	2	6	8	5.63%	\$504,000	2563000	\$3,067,000	5.86%	0.07%
ES02	DNFR	4	7	11	7.75%	\$1,609,900	2247875	\$3,857,775	7.37%	0.09%
ES02	NAPL	0	3	3	2.11%		896475	\$896,475	1.71%	0.02%
ES02	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
ES02	PRUD	1	1	2	1.41%	\$370,000	810000	\$1,180,000	2.25%	0.03%
ES02	WOOD	4	4	8	5.63%	\$1,873,500	1139175	\$3,012,675	5.75%	0.07%
ES02	X-OTHER	59	48	107	75.35%	\$21,377,262	18043137	\$39,420,399	75.27%	0.93%
<b>ES02</b>		<b>71</b>	<b>71</b>	<b>142</b>	<b>100.00%</b>	<b>\$26,184,662</b>	<b>26184662</b>	<b>\$52,369,324</b>	<b>100.00%</b>	<b>1.23%</b>
ES03	AMVT	1	4	5	2.98%	\$436,500	2853500	\$3,290,000	4.02%	0.08%
ES03	BBRI	3	1	4	2.38%	\$1,040,000	235000	\$1,275,000	1.56%	0.03%
ES03	CBRR	9	8	17	10.12%	\$4,307,500	3502150	\$7,809,650	9.53%	0.18%
ES03	DNFR	5	6	11	6.55%	\$2,262,500	2625000	\$4,887,500	5.97%	0.11%
ES03	NAPL	0	3	3	1.79%		1222500	\$1,222,500	1.49%	0.03%
ES03	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
ES03	PRUD	11	10	21	12.50%	\$6,012,500	4931000	\$10,943,500	13.36%	0.26%
ES03	WOOD	8	7	15	8.93%	\$4,533,750	3921500	\$8,455,250	10.32%	0.20%
ES03	X-OTHER	47	45	92	54.76%	\$22,371,820	21673920	\$44,045,740	53.76%	1.04%
<b>ES03</b>		<b>84</b>	<b>84</b>	<b>168</b>	<b>100.00%</b>	<b>\$40,964,570</b>	<b>40964570</b>	<b>\$81,929,140</b>	<b>100.00%</b>	<b>1.93%</b>
NA01	AMVT	1	1	2	2.22%	\$633,333	633333	\$1,266,666	1.14%	0.03%
NA01	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA01	CBRR	7	3	10	11.11%	\$11,345,000	6528250	\$17,873,250	16.05%	0.42%
NA01	DNFR	8	6	14	15.56%	\$7,092,500	5618500	\$12,711,000	11.41%	0.30%
NA01	NAPL	1	2	3	3.33%	\$399,000	816500	\$1,215,500	1.09%	0.03%
NA01	PREM	3	2	5	5.56%	\$6,175,000	4175000	\$10,350,000	9.29%	0.24%
NA01	PRUD	1	0	1	1.11%	\$435,000		\$435,000	0.39%	0.01%
NA01	WOOD	3	4	7	7.78%	\$1,868,000	2080000	\$3,948,000	3.55%	0.09%
NA01	X-OTHER	21	27	48	53.33%	\$27,736,050	35832300	\$63,568,350	57.08%	1.50%
<b>NA01</b>		<b>45</b>	<b>45</b>	<b>90</b>	<b>100.00%</b>	<b>\$55,683,883</b>	<b>55683883</b>	<b>\$111,367,766</b>	<b>100.00%</b>	<b>2.62%</b>
NA02	AMVT	0	1	1	3.57%		1450000	\$1,450,000	3.62%	0.03%
NA02	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA02	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
NA02	DNFR	1	4	5	17.86%	\$1,800,000	7044000	\$8,844,000	22.10%	0.21%
NA02	NAPL	1	1	2	7.14%	\$890,000	890000	\$1,780,000	4.45%	0.04%
NA02	PREM	1	0	1	3.57%	\$1,850,000		\$1,850,000	4.62%	0.04%
NA02	PRUD	2	1	3	10.71%	\$2,000,000	1500000	\$3,500,000	8.74%	0.08%
NA02	WOOD	3	2	5	17.86%	\$3,754,000	3254000	\$7,008,000	17.51%	0.16%
NA02	X-OTHER	6	5	11	39.29%	\$9,719,000	5875000	\$15,594,000	38.96%	0.37%
<b>NA02</b>		<b>14</b>	<b>14</b>	<b>28</b>	<b>100.00%</b>	<b>\$20,013,000</b>	<b>20013000</b>	<b>\$40,026,000</b>	<b>100.00%</b>	<b>0.94%</b>

**John R. Wood**  
**Company Market Share Report**  
**Yearend 2007 Single Family Sales**

Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
NA03	AMVT	13	11	24	20.00%	\$4,062,000	3508000	\$7,570,000	17.93%	0.18%
NA03	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA03	CBRR	2	3	5	4.17%	\$470,000	805000	\$1,275,000	3.02%	0.03%
NA03	DNFR	5	8	13	10.83%	\$1,687,500	3433900	\$5,121,400	12.13%	0.12%
NA03	NAPL	4	3	7	5.83%	\$2,379,900	1122000	\$3,501,900	8.30%	0.08%
NA03	PREM	1	0	1	0.83%	\$584,000		\$584,000	1.38%	0.01%
NA03	PRUD	2	3	5	4.17%	\$610,000	914000	\$1,524,000	3.61%	0.04%
NA03	WOOD	5	1	6	5.00%	\$1,649,000	552000	\$2,201,000	5.21%	0.05%
NA03	X-OTHER	28	31	59	49.17%	\$9,664,400	10771900	\$20,436,300	48.41%	0.48%
<b>NA03</b>		<b>60</b>	<b>60</b>	<b>120</b>	<b>100.00%</b>	<b>\$21,106,800</b>	<b>21106800</b>	<b>\$42,213,600</b>	<b>100.00%</b>	<b>0.99%</b>
NA04	AMVT	1	2	3	2.83%	\$1,900,000	3700000	\$5,600,000	2.64%	0.13%
NA04	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA04	CBRR	1	4	5	4.72%	\$1,210,000	4179412	\$5,389,412	2.54%	0.13%
NA04	DNFR	13	11	24	22.64%	\$28,190,000	20580000	\$48,770,000	22.99%	1.15%
NA04	NAPL	2	2	4	3.77%	\$2,115,000	4190000	\$6,305,000	2.97%	0.15%
NA04	PREM	23	21	44	41.51%	\$40,796,912	44127500	\$84,924,412	40.03%	2.00%
NA04	PRUD	3	1	4	3.77%	\$7,450,000	1300000	\$8,750,000	4.12%	0.21%
NA04	WOOD	6	7	13	12.26%	\$18,800,000	20435000	\$39,235,000	18.50%	0.92%
NA04	X-OTHER	4	5	9	8.49%	\$5,605,000	7555000	\$13,160,000	6.20%	0.31%
<b>NA04</b>		<b>53</b>	<b>53</b>	<b>106</b>	<b>100.00%</b>	<b>\$106,066,912</b>	<b>106066912</b>	<b>\$212,133,824</b>	<b>100.00%</b>	<b>4.99%</b>
NA05	AMVT	1	0	1	0.77%	\$1,975,000		\$1,975,000	0.97%	0.05%
NA05	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA05	CBRR	7	5	12	9.23%	\$7,822,000	5425000	\$13,247,000	6.53%	0.31%
NA05	DNFR	8	7	15	11.54%	\$10,270,000	8035000	\$18,305,000	9.02%	0.43%
NA05	NAPL	0	1	1	0.77%		2200000	\$2,200,000	1.08%	0.05%
NA05	PREM	16	15	31	23.85%	\$30,962,500	33465000	\$64,427,500	31.74%	1.52%
NA05	PRUD	0	3	3	2.31%		2547500	\$2,547,500	1.26%	0.06%
NA05	WOOD	13	15	28	21.54%	\$18,448,500	22846600	\$41,295,100	20.34%	0.97%
NA05	X-OTHER	20	19	39	30.00%	\$32,015,600	26974500	\$58,990,100	29.06%	1.39%
<b>NA05</b>		<b>65</b>	<b>65</b>	<b>130</b>	<b>100.00%</b>	<b>\$101,493,600</b>	<b>101493600</b>	<b>\$202,987,200</b>	<b>100.00%</b>	<b>4.78%</b>
NA06	AMVT	1	1	2	2.33%	\$1,125,000	2650000	\$3,775,000	1.84%	0.09%
NA06	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA06	CBRR	6	2	8	9.30%	\$6,685,000	3050000	\$9,735,000	4.75%	0.23%
NA06	DNFR	5	8	13	15.12%	\$10,960,000	19370000	\$30,330,000	14.81%	0.71%
NA06	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA06	PREM	16	18	34	39.53%	\$43,316,375	43225000	\$86,541,375	42.27%	2.04%
NA06	PRUD	1	1	2	2.33%	\$850,000	1200000	\$2,050,000	1.00%	0.05%
NA06	WOOD	4	8	12	13.95%	\$15,965,000	20160000	\$36,125,000	17.64%	0.85%
NA06	X-OTHER	10	5	15	17.44%	\$23,470,000	12716375	\$36,186,375	17.67%	0.85%
<b>NA06</b>		<b>43</b>	<b>43</b>	<b>86</b>	<b>100.00%</b>	<b>\$102,371,375</b>	<b>102371375</b>	<b>\$204,742,750</b>	<b>100.00%</b>	<b>4.82%</b>
NA07	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA07	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA07	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
NA07	DNFR	4	7	11	16.18%	\$22,600,000	49165468	\$71,765,468	17.72%	1.69%
NA07	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA07	PREM	9	8	17	25.00%	\$58,737,500	40487500	\$99,225,000	24.50%	2.33%
NA07	PRUD	3	3	6	8.82%	\$19,115,468	17100000	\$36,215,468	8.94%	0.85%
NA07	WOOD	8	4	12	17.65%	\$36,600,000	22350000	\$58,950,000	14.55%	1.39%
NA07	X-OTHER	10	12	22	32.35%	\$65,475,000	73425000	\$138,900,000	34.29%	3.27%
<b>NA07</b>		<b>34</b>	<b>34</b>	<b>68</b>	<b>100.00%</b>	<b>\$202,527,968</b>	<b>202527968</b>	<b>\$405,055,936</b>	<b>100.00%</b>	<b>9.53%</b>
NA08	AMVT	0	1	1	2.08%		1300000	\$1,300,000	1.37%	0.03%
NA08	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA08	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
NA08	DNFR	9	9	18	37.50%	\$13,686,500	13677000	\$27,363,500	28.80%	0.64%
NA08	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA08	PREM	2	1	3	6.25%	\$11,900,000	4650000	\$16,550,000	17.42%	0.39%
NA08	PRUD	1	1	2	4.17%	\$2,990,000	2990000	\$5,980,000	6.29%	0.14%
NA08	WOOD	2	1	3	6.25%	\$1,042,000	825000	\$1,867,000	1.96%	0.04%
NA08	X-OTHER	10	11	21	43.75%	\$17,890,000	24066500	\$41,956,500	44.16%	0.99%
<b>NA08</b>		<b>24</b>	<b>24</b>	<b>48</b>	<b>100.00%</b>	<b>\$47,508,500</b>	<b>47508500</b>	<b>\$95,017,000</b>	<b>100.00%</b>	<b>2.24%</b>

**John R. Wood**  
**Company Market Share Report**  
**Yearend 2007 Single Family Sales**

Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
NA09	AMVT	1	3	4	4.76%	\$279,000	578500	\$857,500	3.05%	0.02%
NA09	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA09	CBRR	5	1	6	7.14%	\$1,279,000	910000	\$2,189,000	7.78%	0.05%
NA09	DNFR	11	4	15	17.86%	\$2,551,500	893000	\$3,444,500	12.24%	0.08%
NA09	NAPL	1	1	2	2.38%	\$260,000	155000	\$415,000	1.47%	0.01%
NA09	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA09	PRUD	1	2	3	3.57%	\$370,000	529000	\$899,000	3.19%	0.02%
NA09	WOOD	1	1	2	2.38%	\$181,000	346000	\$527,000	1.87%	0.01%
NA09	X-OTHER	22	30	52	61.90%	\$9,154,538	10663538	\$19,818,076	70.40%	0.47%
<b>NA09</b>		<b>42</b>	<b>42</b>	<b>84</b>	<b>100.00%</b>	<b>\$14,075,038</b>	<b>14075038</b>	<b>\$28,150,076</b>	<b>100.00%</b>	<b>0.66%</b>
NA11	AMVT	2	10	12	3.14%	\$777,000	4842100	\$5,619,100	1.64%	0.13%
NA11	BBRI	9	3	12	3.14%	\$35,233,000	11000000	\$46,233,000	13.47%	1.09%
NA11	CBRR	14	10	24	6.28%	\$7,197,400	9555000	\$16,752,400	4.88%	0.39%
NA11	DNFR	24	25	49	12.83%	\$12,100,150	20320100	\$32,420,250	9.45%	0.76%
NA11	NAPL	4	6	10	2.62%	\$1,971,250	2466250	\$4,437,500	1.29%	0.10%
NA11	PREM	12	13	25	6.54%	\$16,952,500	13125616	\$30,078,116	8.76%	0.71%
NA11	PRUD	11	11	22	5.76%	\$16,771,100	12595900	\$29,367,000	8.56%	0.69%
NA11	WOOD	42	30	72	18.85%	\$28,685,835	39473900	\$68,159,735	19.86%	1.60%
NA11	X-OTHER	73	83	156	40.84%	\$51,896,658	58206027	\$110,102,685	32.08%	2.59%
<b>NA11</b>		<b>191</b>	<b>191</b>	<b>382</b>	<b>100.00%</b>	<b>\$171,584,893</b>	<b>171584893</b>	<b>\$343,169,786</b>	<b>100.00%</b>	<b>8.07%</b>
NA12	AMVT	5	5	10	5.32%	\$3,610,000	4163000	\$7,773,000	3.86%	0.18%
NA12	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA12	CBRR	11	3	14	7.45%	\$7,705,450	1455000	\$9,160,450	4.55%	0.22%
NA12	DNFR	12	20	32	17.02%	\$11,529,000	17047000	\$28,576,000	14.19%	0.67%
NA12	NAPL	0	3	3	1.60%		6151500	\$6,151,500	3.06%	0.14%
NA12	PREM	20	11	31	16.49%	\$30,966,500	11907500	\$42,874,000	21.30%	1.01%
NA12	PRUD	9	8	17	9.04%	\$10,582,500	9270000	\$19,852,500	9.86%	0.47%
NA12	WOOD	18	14	32	17.02%	\$18,767,500	23094950	\$41,862,450	20.79%	0.98%
NA12	X-OTHER	19	30	49	26.06%	\$17,504,000	27576000	\$45,080,000	22.39%	1.06%
<b>NA12</b>		<b>94</b>	<b>94</b>	<b>188</b>	<b>100.00%</b>	<b>\$100,664,950</b>	<b>100664950</b>	<b>\$201,329,900</b>	<b>100.00%</b>	<b>4.74%</b>
NA13	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA13	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA13	CBRR	1	0	1	8.33%	\$809,000		\$809,000	4.66%	0.02%
NA13	DNFR	0	1	1	8.33%		587500	\$587,500	3.38%	0.01%
NA13	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA13	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA13	PRUD	1	0	1	8.33%	\$1,100,000		\$1,100,000	6.33%	0.03%
NA13	WOOD	2	1	3	25.00%	\$5,500,000	2750000	\$8,250,000	47.48%	0.19%
NA13	X-OTHER	2	4	6	50.00%	\$1,278,750	5350250	\$6,629,000	38.15%	0.16%
<b>NA13</b>		<b>6</b>	<b>6</b>	<b>12</b>	<b>100.00%</b>	<b>\$8,687,750</b>	<b>8687750</b>	<b>\$17,375,500</b>	<b>100.00%</b>	<b>0.41%</b>
NA14	AMVT	2	6	8	3.23%	\$840,000	2766000	\$3,606,000	2.27%	0.08%
NA14	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA14	CBRR	10	13	23	9.27%	\$4,687,400	6750000	\$11,437,400	7.19%	0.27%
NA14	DNFR	13	10	23	9.27%	\$13,628,000	5828738	\$19,456,738	12.22%	0.46%
NA14	NAPL	0	4	4	1.61%		5424900	\$5,424,900	3.41%	0.13%
NA14	PREM	19	8	27	10.89%	\$13,179,750	4744000	\$17,923,750	11.26%	0.42%
NA14	PRUD	3	4	7	2.82%	\$1,902,900	3457000	\$5,359,900	3.37%	0.13%
NA14	WOOD	13	13	26	10.48%	\$7,753,500	8941000	\$16,694,500	10.49%	0.39%
NA14	X-OTHER	64	66	130	52.42%	\$37,587,918	41667830	\$79,255,748	49.80%	1.86%
<b>NA14</b>		<b>124</b>	<b>124</b>	<b>248</b>	<b>100.00%</b>	<b>\$79,579,468</b>	<b>79579468</b>	<b>\$159,158,936</b>	<b>100.00%</b>	<b>3.74%</b>
NA15	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA15	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA15	CBRR	3	1	4	7.14%	\$1,164,000	415000	\$1,579,000	8.40%	0.04%
NA15	DNFR	1	4	5	8.93%	\$274,500	1411000	\$1,685,500	8.97%	0.04%
NA15	NAPL	1	1	2	3.57%	\$200,000	200000	\$400,000	2.13%	0.01%
NA15	PREM	3	0	3	5.36%	\$1,197,000		\$1,197,000	6.37%	0.03%
NA15	PRUD	1	1	2	3.57%	\$367,500	367500	\$735,000	3.91%	0.02%
NA15	WOOD	6	5	11	19.64%	\$1,926,500	1887500	\$3,814,000	20.29%	0.09%
NA15	X-OTHER	13	16	29	51.79%	\$4,268,500	5117000	\$9,385,500	49.93%	0.22%
<b>NA15</b>		<b>28</b>	<b>28</b>	<b>56</b>	<b>100.00%</b>	<b>\$9,398,000</b>	<b>9398000</b>	<b>\$18,796,000</b>	<b>100.00%</b>	<b>0.44%</b>

**John R. Wood**  
**Company Market Share Report**  
**Yearend 2007 Single Family Sales**

Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
NA16	AMVT	1	4	5	2.12%	\$250,472	2990472	\$3,240,944	0.96%	0.08%
NA16	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA16	CBRR	16	17	33	13.98%	\$24,860,000	26111500	\$50,971,500	15.08%	1.20%
NA16	DNFR	16	11	27	11.44%	\$12,005,000	9027000	\$21,032,000	6.22%	0.49%
NA16	NAPL	3	0	3	1.27%	\$819,000		\$819,000	0.24%	0.02%
NA16	PREM	19	18	37	15.68%	\$31,744,900	31810038	\$63,554,938	18.80%	1.50%
NA16	PRUD	3	4	7	2.97%	\$2,418,000	8885000	\$11,303,000	3.34%	0.27%
NA16	WOOD	11	17	28	11.86%	\$7,333,750	18155000	\$25,488,750	7.54%	0.60%
NA16	X-OTHER	49	47	96	40.68%	\$89,553,650	72005762	\$161,559,412	47.80%	3.80%
<b>NA16</b>		<b>118</b>	<b>118</b>	<b>236</b>	<b>100.00%</b>	<b>\$168,984,772</b>	<b>168984772</b>	<b>\$337,969,544</b>	<b>100.00%</b>	<b>7.95%</b>
NA17	AMVT	9	10	19	6.46%	\$3,353,200	3720900	\$7,074,100	6.45%	0.17%
NA17	BBRI	1	1	2	0.68%	\$215,000	215000	\$430,000	0.39%	0.01%
NA17	CBRR	19	17	36	12.24%	\$7,351,400	6113000	\$13,464,400	12.27%	0.32%
NA17	DNFR	16	16	32	10.88%	\$5,467,000	5090500	\$10,557,500	9.62%	0.25%
NA17	NAPL	1	0	1	0.34%	\$330,000		\$330,000	0.30%	0.01%
NA17	PREM	1	2	3	1.02%	\$300,000	660500	\$960,500	0.88%	0.02%
NA17	PRUD	8	9	17	5.78%	\$2,613,500	3292500	\$5,906,000	5.38%	0.14%
NA17	WOOD	16	13	29	9.86%	\$6,150,400	4972900	\$11,123,300	10.14%	0.26%
NA17	X-OTHER	76	79	155	52.72%	\$29,094,765	30809965	\$59,904,730	54.58%	1.41%
<b>NA17</b>		<b>147</b>	<b>147</b>	<b>294</b>	<b>100.00%</b>	<b>\$54,875,265</b>	<b>54875265</b>	<b>\$109,750,530</b>	<b>100.00%</b>	<b>2.58%</b>
NA18	AMVT	1	5	6	2.97%	\$330,000	1799000	\$2,129,000	3.23%	0.05%
NA18	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA18	CBRR	17	7	24	11.88%	\$5,230,650	2371500	\$7,602,150	11.53%	0.18%
NA18	DNFR	5	13	18	8.91%	\$1,186,000	4036000	\$5,222,000	7.92%	0.12%
NA18	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA18	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA18	PRUD	5	5	10	4.95%	\$1,960,000	2228000	\$4,188,000	6.35%	0.10%
NA18	WOOD	9	8	17	8.42%	\$2,235,500	3108777	\$5,344,277	8.11%	0.13%
NA18	X-OTHER	64	63	127	62.87%	\$22,012,427	19411300	\$41,423,727	62.85%	0.97%
<b>NA18</b>		<b>101</b>	<b>101</b>	<b>202</b>	<b>100.00%</b>	<b>\$32,954,577</b>	<b>32954577</b>	<b>\$65,909,154</b>	<b>100.00%</b>	<b>1.55%</b>
NA19	AMVT	1	4	5	2.69%	\$1,250,000	3262120	\$4,512,120	4.28%	0.11%
NA19	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA19	CBRR	8	6	14	7.53%	\$3,613,850	3039900	\$6,653,750	6.31%	0.16%
NA19	DNFR	9	8	17	9.14%	\$6,128,000	4828000	\$10,956,000	10.40%	0.26%
NA19	NAPL	0	1	1	0.54%		340850	\$340,850	0.32%	0.01%
NA19	PREM	1	2	3	1.61%	\$250,000	1402000	\$1,652,000	1.57%	0.04%
NA19	PRUD	8	6	14	7.53%	\$5,116,500	3195000	\$8,311,500	7.89%	0.20%
NA19	WOOD	11	10	21	11.29%	\$5,775,000	5383000	\$11,158,000	10.59%	0.26%
NA19	X-OTHER	55	56	111	59.68%	\$30,550,200	31232680	\$61,782,880	58.64%	1.45%
<b>NA19</b>		<b>93</b>	<b>93</b>	<b>186</b>	<b>100.00%</b>	<b>\$52,683,550</b>	<b>52683550</b>	<b>\$105,367,100</b>	<b>100.00%</b>	<b>2.48%</b>
NA21	AMVT	1	2	3	1.50%	\$345,000	1300000	\$1,645,000	1.01%	0.04%
NA21	BBRI	9	0	9	4.50%	\$4,940,980		\$4,940,980	3.05%	0.12%
NA21	CBRR	2	9	11	5.50%	\$935,000	6157000	\$7,092,000	4.37%	0.17%
NA21	DNFR	20	13	33	16.50%	\$13,793,500	9899000	\$23,692,500	14.60%	0.56%
NA21	NAPL	1	0	1	0.50%	\$960,000		\$960,000	0.59%	0.02%
NA21	PREM	0	6	6	3.00%		7000000	\$7,000,000	4.31%	0.16%
NA21	PRUD	7	6	13	6.50%	\$6,134,000	3272999	\$9,406,999	5.80%	0.22%
NA21	WOOD	10	10	20	10.00%	\$7,381,999	8343000	\$15,724,999	9.69%	0.37%
NA21	X-OTHER	50	54	104	52.00%	\$46,635,460	45153940	\$91,789,400	56.57%	2.16%
<b>NA21</b>		<b>100</b>	<b>100</b>	<b>200</b>	<b>100.00%</b>	<b>\$81,125,939</b>	<b>81125939</b>	<b>\$162,251,878</b>	<b>100.00%</b>	<b>3.82%</b>
NA22	AMVT	11	10	21	6.33%	\$4,457,953	4932953	\$9,390,906	6.35%	0.22%
NA22	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA22	CBRR	14	13	27	8.13%	\$5,765,400	5380500	\$11,145,900	7.54%	0.26%
NA22	DNFR	28	19	47	14.16%	\$13,262,013	8843400	\$22,105,413	14.95%	0.52%
NA22	NAPL	1	1	2	0.60%	\$425,000	425000	\$850,000	0.57%	0.02%
NA22	PREM	2	7	9	2.71%	\$834,000	2760500	\$3,594,500	2.43%	0.08%
NA22	PRUD	5	8	13	3.92%	\$2,291,000	3322500	\$5,613,500	3.80%	0.13%
NA22	WOOD	16	17	33	9.94%	\$7,597,500	8393500	\$15,991,000	10.81%	0.38%
NA22	X-OTHER	89	91	180	54.22%	\$39,307,500	39882013	\$79,189,513	53.55%	1.86%
<b>NA22</b>		<b>166</b>	<b>166</b>	<b>332</b>	<b>100.00%</b>	<b>\$73,940,366</b>	<b>73940366</b>	<b>\$147,880,732</b>	<b>100.00%</b>	<b>3.48%</b>

**John R. Wood**  
**Company Market Share Report**  
**Yearend 2007 Single Family Sales**

Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
NA23	AMVT	1	1	2	4.55%	\$507,500	507500	\$1,015,000	5.70%	0.02%
NA23	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA23	CBRR	3	2	5	11.36%	\$999,900	650000	\$1,649,900	9.27%	0.04%
NA23	DNFR	1	2	3	6.82%	\$362,938	717900	\$1,080,838	6.07%	0.03%
NA23	NAPL	2	1	3	6.82%	\$751,000	362938	\$1,113,938	6.26%	0.03%
NA23	PREM	1	1	2	4.55%	\$529,000	560000	\$1,089,000	6.12%	0.03%
NA23	PRUD	1	0	1	2.27%	\$457,000		\$457,000	2.57%	0.01%
NA23	WOOD	2	1	3	6.82%	\$954,000	555000	\$1,509,000	8.48%	0.04%
NA23	X-OTHER	11	14	25	56.82%	\$4,337,611	5545611	\$9,883,222	55.53%	0.23%
<b>NA23</b>		<b>22</b>	<b>22</b>	<b>44</b>	<b>100.00%</b>	<b>\$8,898,949</b>	<b>8898949</b>	<b>\$17,797,898</b>	<b>100.00%</b>	<b>0.42%</b>
NA24	AMVT	3	1	4	4.00%	\$846,350	252350	\$1,098,700	3.79%	0.03%
NA24	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA24	CBRR	3	1	4	4.00%	\$763,750	300000	\$1,063,750	3.67%	0.03%
NA24	DNFR	4	4	8	8.00%	\$1,255,000	1003000	\$2,258,000	7.79%	0.05%
NA24	NAPL	3	3	6	6.00%	\$899,500	899500	\$1,799,000	6.20%	0.04%
NA24	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA24	PRUD	1	0	1	1.00%	\$265,000		\$265,000	0.91%	0.01%
NA24	WOOD	1	0	1	1.00%	\$280,000		\$280,000	0.97%	0.01%
NA24	X-OTHER	35	41	76	76.00%	\$10,192,100	12046850	\$22,238,950	76.68%	0.52%
<b>NA24</b>		<b>50</b>	<b>50</b>	<b>100</b>	<b>100.00%</b>	<b>\$14,501,700</b>	<b>14501700</b>	<b>\$29,003,400</b>	<b>100.00%</b>	<b>0.68%</b>
NA31	AMVT	1	2	3	7.14%	\$90,000	1427175	\$1,517,175	6.45%	0.04%
NA31	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA31	CBRR	3	1	4	9.52%	\$690,000	150000	\$840,000	3.57%	0.02%
NA31	DNFR	2	1	3	7.14%	\$1,325,000	550000	\$1,875,000	7.98%	0.04%
NA31	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA31	PREM	0	1	1	2.38%		761328	\$761,328	3.24%	0.02%
NA31	PRUD	5	4	9	21.43%	\$5,882,018	4675515	\$10,557,533	44.90%	0.25%
NA31	WOOD	1	0	1	2.38%	\$207,000		\$207,000	0.88%	0.00%
NA31	X-OTHER	9	12	21	50.00%	\$3,561,400	4191400	\$7,752,800	32.98%	0.18%
<b>NA31</b>		<b>21</b>	<b>21</b>	<b>42</b>	<b>100.00%</b>	<b>\$11,755,418</b>	<b>11755418</b>	<b>\$23,510,836</b>	<b>100.00%</b>	<b>0.55%</b>
NA32	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA32	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA32	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
NA32	DNFR	0	0	0	0.00%			\$0	0.00%	0.00%
NA32	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA32	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA32	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA32	WOOD	1	1	2	50.00%	\$369,000	369000	\$738,000	51.54%	0.02%
NA32	X-OTHER	1	1	2	50.00%	\$347,000	347000	\$694,000	48.46%	0.02%
<b>NA32</b>		<b>2</b>	<b>2</b>	<b>4</b>	<b>100.00%</b>	<b>\$716,000</b>	<b>716000</b>	<b>\$1,432,000</b>	<b>100.00%</b>	<b>0.03%</b>
NA33	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA33	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA33	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
NA33	DNFR	0	0	0	0.00%			\$0	0.00%	0.00%
NA33	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA33	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA33	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA33	WOOD	0	2	2	33.33%		500000	\$500,000	34.06%	0.01%
NA33	X-OTHER	3	1	4	66.67%	\$734,000	234000	\$968,000	65.94%	0.02%
<b>NA33</b>		<b>3</b>	<b>3</b>	<b>6</b>	<b>100.00%</b>	<b>\$734,000</b>	<b>734000</b>	<b>\$1,468,000</b>	<b>100.00%</b>	<b>0.03%</b>
NA34	AMVT	1	1	2	2.94%	\$422,500	330000	\$752,500	3.39%	0.02%
NA34	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA34	CBRR	1	1	2	2.94%	\$300,000	323500	\$623,500	2.81%	0.01%
NA34	DNFR	0	5	5	7.35%		1570900	\$1,570,900	7.07%	0.04%
NA34	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA34	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA34	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA34	WOOD	4	3	7	10.29%	\$1,337,400	1077400	\$2,414,800	10.87%	0.06%
NA34	X-OTHER	28	24	52	76.47%	\$9,052,343	7810443	\$16,862,786	75.87%	0.40%
<b>NA34</b>		<b>34</b>	<b>34</b>	<b>68</b>	<b>100.00%</b>	<b>\$11,112,243</b>	<b>11112243</b>	<b>\$22,224,486</b>	<b>100.00%</b>	<b>0.52%</b>

**John R. Wood**  
**Company Market Share Report**  
**Yearend 2007 Single Family Sales**

Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
NA35	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA35	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA35	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
NA35	DNFR	0	0	0	0.00%			\$0	0.00%	0.00%
NA35	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA35	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA35	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA35	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
NA35	X-OTHER	1	1	2	100.00%	\$359,900	359900	\$719,800	100.00%	0.02%
<b>NA35</b>		<b>1</b>	<b>1</b>	<b>2</b>	<b>100.00%</b>	<b>\$359,900</b>	<b>359900</b>	<b>\$719,800</b>	<b>100.00%</b>	<b>0.02%</b>
NA36	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA36	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA36	CBRR	0	0	0	0.00%			\$0	0.00%	0.00%
NA36	DNFR	0	0	0	0.00%			\$0	0.00%	0.00%
NA36	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA36	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA36	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA36	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
NA36	X-OTHER	2	2	4	100.00%	\$369,900	369900	\$739,800	100.00%	0.02%
<b>NA36</b>		<b>2</b>	<b>2</b>	<b>4</b>	<b>100.00%</b>	<b>\$369,900</b>	<b>369900</b>	<b>\$739,800</b>	<b>100.00%</b>	<b>0.02%</b>
NA37	AMVT	1	3	4	4.08%	\$310,000	1095500	\$1,405,500	4.21%	0.03%
NA37	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA37	CBRR	6	2	8	8.16%	\$2,733,900	990000	\$3,723,900	11.17%	0.09%
NA37	DNFR	7	3	10	10.20%	\$2,332,000	885000	\$3,217,000	9.65%	0.08%
NA37	NAPL	0	1	1	1.02%		399000	\$399,000	1.20%	0.01%
NA37	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA37	PRUD	1	7	8	8.16%	\$275,000	2575000	\$2,850,000	8.55%	0.07%
NA37	WOOD	3	4	7	7.14%	\$1,140,500	1405000	\$2,545,500	7.63%	0.06%
NA37	X-OTHER	31	29	60	61.22%	\$9,881,491	9323391	\$19,204,882	57.59%	0.45%
<b>NA37</b>		<b>49</b>	<b>49</b>	<b>98</b>	<b>100.00%</b>	<b>\$16,672,891</b>	<b>16672891</b>	<b>\$33,345,782</b>	<b>100.00%</b>	<b>0.78%</b>
NA38	AMVT	1	0	1	1.56%	\$1,200,000		\$1,200,000	2.58%	0.03%
NA38	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA38	CBRR	5	3	8	12.50%	\$4,039,000	1964400	\$6,003,400	12.90%	0.14%
NA38	DNFR	8	6	14	21.88%	\$6,947,500	3599000	\$10,546,500	22.67%	0.25%
NA38	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA38	PREM	0	1	1	1.56%		640000	\$640,000	1.38%	0.02%
NA38	PRUD	1	1	2	3.13%	\$87,000	87000	\$174,000	0.37%	0.00%
NA38	WOOD	0	0	0	0.00%			\$0	0.00%	0.00%
NA38	X-OTHER	17	21	38	59.38%	\$10,987,210	16970310	\$27,957,520	60.10%	0.66%
<b>NA38</b>		<b>32</b>	<b>32</b>	<b>64</b>	<b>100.00%</b>	<b>\$23,260,710</b>	<b>23260710</b>	<b>\$46,521,420</b>	<b>100.00%</b>	<b>1.09%</b>
NA39	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA39	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA39	CBRR	1	0	1	5.56%	\$750,000		\$750,000	7.64%	0.02%
NA39	DNFR	0	1	1	5.56%		385000	\$385,000	3.92%	0.01%
NA39	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA39	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA39	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA39	WOOD	1	0	1	5.56%	\$380,000		\$380,000	3.87%	0.01%
NA39	X-OTHER	7	8	15	83.33%	\$3,776,000	4521000	\$8,297,000	84.56%	0.20%
<b>NA39</b>		<b>9</b>	<b>9</b>	<b>18</b>	<b>100.00%</b>	<b>\$4,906,000</b>	<b>4906000</b>	<b>\$9,812,000</b>	<b>100.00%</b>	<b>0.23%</b>
NA41	AMVT	3	1	4	6.67%	\$874,000	225000	\$1,099,000	3.48%	0.03%
NA41	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA41	CBRR	2	3	5	8.33%	\$905,000	3135000	\$4,040,000	12.80%	0.10%
NA41	DNFR	4	1	5	8.33%	\$2,174,000	565000	\$2,739,000	8.68%	0.06%
NA41	NAPL	2	1	3	5.00%	\$735,000	330000	\$1,065,000	3.37%	0.03%
NA41	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA41	PRUD	2	0	2	3.33%	\$940,000		\$940,000	2.98%	0.02%
NA41	WOOD	1	1	2	3.33%	\$350,000	1600000	\$1,950,000	6.18%	0.05%
NA41	X-OTHER	16	23	39	65.00%	\$9,805,900	9928900	\$19,734,800	62.52%	0.46%
<b>NA41</b>		<b>30</b>	<b>30</b>	<b>60</b>	<b>100.00%</b>	<b>\$15,783,900</b>	<b>15783900</b>	<b>\$31,567,800</b>	<b>100.00%</b>	<b>0.74%</b>

**John R. Wood**  
**Company Market Share Report**  
**Yearend 2007 Single Family Sales**

Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
NA42	AMVT	0	2	2	3.85%		919000	\$919,000	4.77%	0.02%
NA42	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA42	CBRR	5	2	7	13.46%	\$1,324,500	651500	\$1,976,000	10.25%	0.05%
NA42	DNFR	4	3	7	13.46%	\$1,233,000	1109000	\$2,342,000	12.15%	0.06%
NA42	NAPL	1	1	2	3.85%	\$305,000	305000	\$610,000	3.16%	0.01%
NA42	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA42	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA42	WOOD	1	1	2	3.85%	\$391,500	340000	\$731,500	3.79%	0.02%
NA42	X-OTHER	15	17	32	61.54%	\$6,386,760	6316260	\$12,703,020	65.88%	0.30%
<b>NA42</b>		<b>26</b>	<b>26</b>	<b>52</b>	<b>100.00%</b>	<b>\$9,640,760</b>	<b>9640760</b>	<b>\$19,281,520</b>	<b>100.00%</b>	<b>0.45%</b>
NA43	AMVT	1	1	2	5.26%	\$475,000	280000	\$755,000	5.64%	0.02%
NA43	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA43	CBRR	1	2	3	7.89%	\$275,000	1100000	\$1,375,000	10.26%	0.03%
NA43	DNFR	1	1	2	5.26%	\$357,000	357000	\$714,000	5.33%	0.02%
NA43	NAPL	1	1	2	5.26%	\$310,000	310000	\$620,000	4.63%	0.01%
NA43	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA43	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA43	WOOD	2	1	3	7.89%	\$670,000	370000	\$1,040,000	7.76%	0.02%
NA43	X-OTHER	13	13	26	68.42%	\$4,610,600	4280600	\$8,891,200	66.38%	0.21%
<b>NA43</b>		<b>19</b>	<b>19</b>	<b>38</b>	<b>100.00%</b>	<b>\$6,697,600</b>	<b>6697600</b>	<b>\$13,395,200</b>	<b>100.00%</b>	<b>0.32%</b>
NA44	AMVT	0	2	2	3.70%		731500	\$731,500	3.32%	0.02%
NA44	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA44	CBRR	3	0	3	5.56%	\$995,000		\$995,000	4.52%	0.02%
NA44	DNFR	5	2	7	12.96%	\$1,872,500	888000	\$2,760,500	12.54%	0.06%
NA44	NAPL	0	1	1	1.85%		475000	\$475,000	2.16%	0.01%
NA44	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA44	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA44	WOOD	2	0	2	3.70%	\$770,850		\$770,850	3.50%	0.02%
NA44	X-OTHER	17	22	39	72.22%	\$7,367,470	8911320	\$16,278,790	73.96%	0.38%
<b>NA44</b>		<b>27</b>	<b>27</b>	<b>54</b>	<b>100.00%</b>	<b>\$11,005,820</b>	<b>11005820</b>	<b>\$22,011,640</b>	<b>100.00%</b>	<b>0.52%</b>
NA45	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA45	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA45	CBRR	4	0	4	6.90%	\$1,057,000		\$1,057,000	5.61%	0.02%
NA45	DNFR	2	2	4	6.90%	\$639,500	624000	\$1,263,500	6.71%	0.03%
NA45	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA45	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA45	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA45	WOOD	0	1	1	1.72%		250000	\$250,000	1.33%	0.01%
NA45	X-OTHER	23	26	49	84.48%	\$7,716,197	8538697	\$16,254,894	86.35%	0.38%
<b>NA45</b>		<b>29</b>	<b>29</b>	<b>58</b>	<b>100.00%</b>	<b>\$9,412,697</b>	<b>9412697</b>	<b>\$18,825,394</b>	<b>100.00%</b>	<b>0.44%</b>
NA46	AMVT	4	1	5	7.81%	\$1,443,000	255000	\$1,698,000	8.47%	0.04%
NA46	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA46	CBRR	2	1	3	4.69%	\$565,500	298700	\$864,200	4.31%	0.02%
NA46	DNFR	3	4	7	10.94%	\$775,000	1113000	\$1,888,000	9.42%	0.04%
NA46	NAPL	1	0	1	1.56%	\$390,000		\$390,000	1.95%	0.01%
NA46	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA46	PRUD	0	0	0	0.00%			\$0	0.00%	0.00%
NA46	WOOD	0	1	1	1.56%		225500	\$225,500	1.13%	0.01%
NA46	X-OTHER	22	25	47	73.44%	\$6,848,360	8129660	\$14,978,020	74.73%	0.35%
<b>NA46</b>		<b>32</b>	<b>32</b>	<b>64</b>	<b>100.00%</b>	<b>\$10,021,860</b>	<b>10021860</b>	<b>\$20,043,720</b>	<b>100.00%</b>	<b>0.47%</b>
NA47	AMVT	4	2	6	6.52%	\$999,000	462750	\$1,461,750	4.79%	0.03%
NA47	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA47	CBRR	6	1	7	7.61%	\$1,775,000	430000	\$2,205,000	7.23%	0.05%
NA47	DNFR	4	3	7	7.61%	\$964,000	779000	\$1,743,000	5.71%	0.04%
NA47	NAPL	0	0	0	0.00%			\$0	0.00%	0.00%
NA47	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA47	PRUD	1	4	5	5.43%	\$280,000	1085000	\$1,365,000	4.47%	0.03%
NA47	WOOD	0	1	1	1.09%		275000	\$275,000	0.90%	0.01%
NA47	X-OTHER	31	35	66	71.74%	\$11,236,740	12222990	\$23,459,730	76.89%	0.55%
<b>NA47</b>		<b>46</b>	<b>46</b>	<b>92</b>	<b>100.00%</b>	<b>\$15,254,740</b>	<b>15254740</b>	<b>\$30,509,480</b>	<b>100.00%</b>	<b>0.72%</b>

**John R. Wood**  
**Company Market Share Report**  
**Yearend 2007 Single Family Sales**

Geo Code	Company	List Side Units	Sell Side Units	Total Units	Geocode % Units	List Side Volume	Sell Side Volume	Total Volume	Geocode % Volume	Pct of Total Volume
NA48	AMVT	0	0	0	0.00%			\$0	0.00%	0.00%
NA48	BBRI	0	0	0	0.00%			\$0	0.00%	0.00%
NA48	CBRR	2	4	6	9.38%	\$596,797	1005900	\$1,602,697	8.21%	0.04%
NA48	DNFR	5	1	6	9.38%	\$1,225,500	333000	\$1,558,500	7.98%	0.04%
NA48	NAPL	1	2	3	4.69%	\$265,000	555000	\$820,000	4.20%	0.02%
NA48	PREM	0	0	0	0.00%			\$0	0.00%	0.00%
NA48	PRUD	1	0	1	1.56%	\$345,000		\$345,000	1.77%	0.01%
NA48	WOOD	2	0	2	3.13%	\$536,500		\$536,500	2.75%	0.01%
NA48	X-OTHER	21	25	46	71.88%	\$6,797,749	7872646	\$14,670,395	75.11%	0.35%
<b>NA48</b>		<b>32</b>	<b>32</b>	<b>64</b>	<b>100.00%</b>	<b>\$9,766,546</b>	<b>9766546</b>	<b>\$19,533,092</b>	<b>100.00%</b>	<b>0.46%</b>
<b>Grand</b>		<b>2681</b>	<b>2681</b>	<b>5362</b>		<b>\$2,125,166,969</b>	<b>2125166969</b>	<b>\$4,250,333,938</b>		<b>100.00%</b>