

**MARCH 2008
MARKET STUDY WORKBOOK**



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Target Community Monthly Active / Pending / 12 Month Sold Report as of April 1, 2008

NAPLES-BONITA-ESTERO REPORTS

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2008 NA-BN-ES Rolling Totals Summary Report – March

2008 NA-BN-ES Snapshot Report of Closed Units – March

NA-BN-ES Price Category Reports

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⇒ 250,000-499,999

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⇒ 750,000-999,999

⇒ 1M and Over

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BONUS: Closed Company Ranking by Units thru March 2008

BONUS: Closed Company Ranking by Volume thru March 2008

FORT MYERS – FORT MYERS BEACH – CAPE CORAL REPORTS

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FM-FB-CC Active Listings by Property Type and Geo Code as of 3/1/2008 - Units

FM-FB-CC Active Listings by Property Type and Geo Code as of 3/1/2008 – Volume

FM-FB-CC Active Listings by Property Type and Geo Code as of 3/1/2008 - Aging

MONTHLY ACTIVE/PENDED - 12 MONTH SOLD COMPARISON REPORT
For Select Communities

Date: April 1, 2008

| <u>Community</u> | <u># Actives - SF</u> | <u># Actives - CONDOS</u> | <u># A/C - SF</u> | <u># A/C - CONDOS</u> | <u># Pended - SF</u> | <u># Pended - CONDOS</u> | <u># Sold SF</u> | <u># Sold CONDOS</u> |
|------------------|-----------------------|---------------------------|-------------------|-----------------------|----------------------|--------------------------|------------------|----------------------|
| Aqualane Shores | 29 | 0 | 2 | 0 | 5 | 0 | 21 | 0 |
| Bay Colony | 12 | 25 | 1 | 1 | 2 | 6 | 7 | 37 |
| Bonita Bay | 63 | 172 | 3 | 2 | 12 | 17 | 63 | 62 |
| Brooks | 106 | 208 | 2 | 7 | 12 | 14 | 80 | 104 |
| Colliers Reserve | 20 | 0 | 0 | 0 | 0 | 0 | 6 | 0 |
| Crayton Road | 194 | 562 | 6 | 8 | 9 | 26 | 66 | 233 |
| Gulf Harbour | 50 | 164 | 2 | 1 | 1 | 5 | 18 | 37 |
| Olde Naples | 117 | 229 | 5 | 6 | 1 | 14 | 40 | 74 |
| Palmetto Point | 15 | 0 | 0 | 0 | 1 | 0 | 4 | 0 |
| Pelican Bay | 34 | 296 | 4 | 10 | 6 | 17 | 39 | 158 |
| Pelican Landing | 76 | 176 | 3 | 1 | 9 | 18 | 45 | 104 |
| Port Royal | 62 | 0 | 0 | 0 | 0 | 0 | 21 | 0 |
| Town & River | 35 | 7 | 0 | 0 | 3 | 0 | 15 | 0 |
| Vineyards | 126 | 175 | 3 | 3 | 4 | 7 | 31 | 43 |

Note: # Sold Condos & SF are for last 12 months

#MarA1

| March Annual YTD Summary - Sales from \$0 = \$249,999 | | | | | | | | | |
|---|----------------|----------------|----------------|----------------|----------------|----------------|---------------|---------------|---------------|
| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 870 | 883 | 887 | 915 | 1162 | 633 | 151 | 263 | 403 |
| Total List Price | \$ 118,745,715 | \$ 131,429,669 | \$ 140,938,262 | \$ 158,062,003 | \$ 206,818,828 | \$ 130,044,257 | \$ 30,229,240 | \$ 54,162,582 | \$ 81,065,449 |
| Told Sold Volume | \$ 113,657,750 | \$ 126,303,720 | \$ 135,457,525 | \$ 151,325,491 | \$ 198,117,611 | \$ 127,149,088 | \$ 28,672,266 | \$ 50,197,549 | \$ 72,590,769 |
| List / Sell Ratio | 95.72% | 96.10% | 96.11% | 95.74% | 95.79% | 97.77% | 94.85% | 92.68% | 89.55% |
| Average Sales Price | \$130,641 | \$143,039 | \$152,714 | \$165,383 | \$170,497 | \$200,867 | \$189,883 | \$190,865 | \$180,126 |
| Median Price | | | | | | | \$ 203,000 | \$ 189,950 | |
| Average Days on Market | 104 | 100 | 90 | 100 | 118 | 80 | 116 | 211 | 165 |
| % Volume Compared to Previous Year | | 111.13% | 107.25% | 111.71% | 130.92% | 64.18% | 22.55% | 175.07% | 144.61% |
| % ASP Compared to Previous Year | | 109.49% | 106.76% | 108.30% | 103.09% | 117.81% | 94.53% | 100.52% | 94.37% |

| March Annual YTD Summary - Sales from \$250,000 - \$499,999 | | | | | | | | | |
|---|---------------|---------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 152 | 142 | 152 | 370 | 700 | 1319 | 844 | 537 | 471 |
| Total List Price | \$ 56,558,888 | \$ 51,207,200 | \$ 54,589,800 | \$ 131,805,463 | \$ 251,076,943 | \$ 473,681,082 | \$ 316,079,752 | \$ 197,840,314 | \$ 179,421,442 |
| Told Sold Volume | \$ 54,027,975 | \$ 48,822,150 | \$ 52,271,469 | \$ 125,796,790 | \$ 240,831,250 | \$ 461,316,513 | \$ 305,105,059 | \$ 184,571,023 | \$ 163,661,003 |
| List / Sell Ratio | 95.53% | 95.34% | 95.75% | 95.44% | 95.92% | 97.39% | 96.53% | 93.29% | 91.22% |
| Average Sales Price | \$355,447 | \$343,818 | \$343,891 | \$339,991 | \$344,045 | \$349,747 | \$361,499 | \$343,708 | \$347,476 |
| Median Price | | | | | | | \$ 330,000 | \$ 334,990 | |
| Average Days on Market | 75 | 96 | 102 | 141 | 153 | 95 | 103 | 160 | 179 |
| % Volume Compared to Previous Year | | 90.36% | 107.07% | 240.66% | 191.44% | 191.55% | 66.14% | 60.49% | 88.67% |
| % ASP Compared to Previous Year | | 96.73% | 100.02% | 98.87% | 101.19% | 101.66% | 103.36% | 95.08% | 101.10% |

| March Annual YTD Summary - Sales from \$500,000 to 749,999 | | | | | | | | | |
|--|---------------|---------------|---------------|---------------|----------------|----------------|----------------|----------------|----------------|
| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 109 | 130 | 104 | 149 | 219 | 397 | 293 | 189 | 169 |
| Total List Price | \$ 70,015,385 | \$ 83,789,926 | \$ 67,152,909 | \$ 96,353,264 | \$ 140,172,350 | \$ 249,275,540 | \$ 184,272,259 | \$ 121,870,013 | \$ 113,314,405 |
| Told Sold Volume | \$ 66,781,300 | \$ 79,531,453 | \$ 63,201,595 | \$ 91,395,914 | \$ 132,674,450 | \$ 241,924,852 | \$ 177,354,329 | \$ 112,940,790 | \$ 102,319,905 |
| List / Sell Ratio | 95.38% | 94.92% | 94.12% | 94.86% | 94.65% | 97.05% | 96.25% | 92.67% | 90.30% |
| Average Sales Price | \$612,672 | \$611,780 | \$607,708 | \$613,395 | \$605,819 | \$609,382 | \$605,305 | \$597,570 | \$605,443 |
| Median Price | | | | | | | \$ 585,000 | \$ 595,000 | |
| Average Days on Market | 133 | 132 | 166 | 145 | 195 | 147 | 115 | 187 | 209 |
| % Volume Compared to Previous Year | | 119.09% | 79.47% | 144.61% | 145.16% | 182.34% | 73.31% | 63.68% | 90.60% |
| % ASP Compared to Previous Year | | 99.85% | 99.33% | 100.94% | 98.76% | 100.59% | 99.33% | 98.72% | 101.32% |

| March Annual YTD Summary - Sales from \$750,000 - \$999,999 | | | | | | | | | |
|---|---------------|---------------|---------------|---------------|---------------|----------------|----------------|---------------|---------------|
| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 77 | 76 | 63 | 60 | 110 | 226 | 170 | 98 | 62 |
| Total List Price | \$ 70,114,557 | \$ 68,800,301 | \$ 58,256,300 | \$ 57,639,600 | \$ 99,121,801 | \$ 201,821,914 | \$ 151,535,043 | \$ 90,693,938 | \$ 59,385,088 |
| Told Sold Volume | \$ 66,880,506 | \$ 66,503,376 | \$ 54,221,250 | \$ 52,733,840 | \$ 93,400,808 | \$ 194,894,904 | \$ 145,802,188 | \$ 84,351,053 | \$ 53,658,200 |
| List / Sell Ratio | 95.39% | 96.66% | 93.07% | 91.49% | 94.23% | 96.57% | 96.22% | 93.01% | 90.36% |
| Average Sales Price | \$868,578 | \$875,044 | \$860,655 | \$878,897 | \$849,098 | \$862,367 | \$857,660 | \$860,725 | \$865,455 |
| Median Price | | | | | | | | \$ 850,000 | \$ 862,500 |
| Average Days on Market | 155 | 139 | 172 | 189 | 224 | 167 | 122 | 168 | 185 |
| % Volume Compared to Previous Year | | 99.44% | 81.53% | 97.26% | 177.12% | 208.67% | 74.81% | 57.85% | 63.61% |
| % ASP Compared to Previous Year | | 100.74% | 98.36% | 102.12% | 96.61% | 101.56% | 99.45% | 100.36% | 100.55% |

| March Annual YTD Summary - All Sales \$1M + | | | | | | | | | |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 99 | 98 | 106 | 129 | 220 | 391 | 258 | 241 | 190 |
| Total List Price | \$ 225,984,000 | \$ 238,720,230 | \$ 212,253,990 | \$ 292,181,694 | \$ 535,298,710 | \$ 858,163,921 | \$ 613,687,565 | \$ 579,724,103 | \$ 459,129,210 |
| Told Sold Volume | \$ 205,270,188 | \$ 223,394,665 | \$ 195,954,300 | \$ 268,909,358 | \$ 489,030,910 | \$ 801,803,667 | \$ 568,248,890 | \$ 525,789,382 | \$ 410,840,725 |
| List / Sell Ratio | 90.83% | 93.58% | 92.32% | 92.03% | 91.36% | 93.43% | 92.60% | 90.70% | 89.48% |
| Average Sales Price | \$2,073,436 | \$2,279,537 | \$1,848,625 | \$2,084,569 | \$2,222,868 | \$2,050,649 | \$2,202,515 | \$2,181,699 | \$2,162,320 |
| Median Price | | | | | | | | \$ 1,762,500 | \$ 1,700,000 |
| Average Days on Market | 178 | 148 | 190 | 253 | 264 | 237 | 195 | 237 | 222 |
| % Volume Compared to Previous Year | | 108.83% | 87.72% | 137.23% | 181.86% | 163.96% | 70.87% | 92.53% | 78.14% |
| % ASP Compared to Previous Year | | 109.94% | 81.10% | 112.76% | 106.63% | 92.25% | 107.41% | 99.05% | 99.11% |

| March Annual YTD Summary - Sales \$1M - \$2M | | | | | | | | | |
|--|---------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 62 | 58 | 79 | 87 | 139 | 258 | 161 | 149 | 116 |
| Total List Price | \$ 90,658,000 | \$ 84,325,230 | \$ 115,558,990 | \$ 132,228,694 | \$ 212,790,800 | \$ 382,817,971 | \$ 232,914,200 | \$ 236,271,833 | \$ 179,611,109 |
| Told Sold Volume | \$ 84,148,800 | \$ 80,156,165 | \$ 107,050,000 | \$ 120,666,058 | \$ 194,760,500 | \$ 360,525,760 | \$ 218,428,260 | \$ 213,273,623 | \$ 158,658,500 |
| List / Sell Ratio | 92.82% | 95.06% | 92.64% | 91.26% | 91.53% | 94.18% | 93.78% | 90.27% | 88.33% |
| Average Sales Price | \$1,357,239 | \$1,382,003 | \$1,355,063 | \$1,386,966 | \$1,401,155 | \$1,397,387 | \$1,356,697 | \$1,431,367 | \$1,367,746 |
| Median Price | | | | | | | | \$ 1,360,000 | \$ 1,300,000 |
| Average Days on Market | 173 | 146 | 188 | 252 | 247 | 219 | 155 | 211 | 213 |
| % Volume Compared to Previous Year | | 95.26% | 133.55% | 112.72% | 161.40% | 185.11% | 60.59% | 97.64% | 74.39% |
| % ASP Compared to Previous Year | | 101.82% | 98.05% | 102.35% | 101.02% | 99.73% | 97.09% | 105.50% | 95.56% |

| March Annual YTD Summary - Sales \$2M - \$5M | | | | | | | | | |
|--|----------------|----------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 35 | 35 | 23 | 38 | 70 | 117 | 83 | 78 | 63 |
| Total List Price | \$ 119,751,000 | \$ 109,150,000 | \$ 70,145,000 | \$ 126,903,000 | \$ 218,110,250 | \$ 352,381,950 | \$ 269,598,365 | \$ 239,363,270 | \$ 198,884,101 |
| Told Sold Volume | \$ 107,021,388 | \$ 104,363,500 | \$ 64,784,300 | \$ 117,018,300 | \$ 202,597,750 | \$ 327,808,545 | \$ 243,996,115 | \$ 219,800,291 | \$ 179,462,225 |
| List / Sell Ratio | 89.37% | 95.61% | 92.36% | 92.21% | 92.89% | 93.03% | 90.50% | 91.83% | 90.23% |
| Average Sales Price | \$3,057,754 | \$2,981,814 | \$2,816,709 | \$3,079,429 | \$2,894,254 | \$2,801,782 | \$2,939,712 | \$2,817,952 | \$2,848,607 |
| Median Price | | | | | | | \$ 2,687,500 | \$ 2,650,000 | |
| Average Days on Market | 192 | 135 | 199 | 259 | 289 | 270 | 251 | 278 | 226 |
| % Volume Compared to Previous Year | | 97.52% | 62.08% | 180.63% | 173.13% | 161.80% | 74.43% | 90.08% | 81.65% |
| % ASP Compared to Previous Year | | 97.52% | 94.46% | 109.33% | 93.99% | 96.81% | 104.92% | 95.86% | 101.09% |

| March Annual YTD Summary - Sales \$5M + | | | | | | | | | |
|---|---------------|---------------|---------------|---------------|----------------|----------------|----------------|----------------|---------------|
| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 2 | 5 | 4 | 4 | 11 | 16 | 14 | 14 | 11 |
| Total List Price | \$ 15,575,000 | \$ 45,245,000 | \$ 26,550,000 | \$ 33,050,000 | \$ 104,397,660 | \$ 122,964,000 | \$ 111,175,000 | \$ 104,089,000 | \$ 80,634,000 |
| Told Sold Volume | \$ 14,100,000 | \$ 41,400,000 | \$ 24,125,000 | \$ 31,225,000 | \$ 91,672,660 | \$ 113,469,362 | \$ 105,824,515 | \$ 92,715,468 | \$ 72,720,000 |
| List / Sell Ratio | 90.53% | 91.50% | 90.87% | 94.48% | 87.81% | 92.28% | 95.19% | 89.07% | 90.19% |
| Average Sales Price | \$7,050,000 | \$8,280,000 | \$6,031,250 | \$7,806,250 | \$8,333,878 | \$7,091,835 | \$7,558,894 | \$6,622,533 | \$6,610,909 |
| Median Price | | | | | | | \$ 6,175,000 | \$ 5,500,000 | |
| Average Days on Market | 111 | 256 | 178 | 191 | 310 | 55 | 315 | 478 | 300 |
| % Volume Compared to Previous Year | | 293.62% | 58.27% | 129.43% | 293.59% | 123.78% | 93.26% | 87.61% | 69.86% |
| % ASP Compared to Previous Year | | 117.45% | 72.84% | 129.43% | 106.76% | 85.10% | 106.59% | 87.61% | 99.82% |

| March Annual YTD Summary - Overall Sales | | | | | | | | | |
|--|----------------|----------------|----------------|----------------|------------------|------------------|------------------|------------------|----------------|
| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 1307 | 1329 | 1312 | 1623 | 2411 | 2966 | 1716 | 1328 | 1295 |
| Total List Price | \$ 541,418,545 | \$ 573,947,326 | \$ 533,191,261 | \$ 736,042,024 | \$ 1,232,488,632 | \$ 1,912,986,714 | \$ 1,295,803,859 | \$ 1,044,290,950 | \$ 892,315,594 |
| Told Sold Volume | \$ 506,617,719 | \$ 547,080,364 | \$ 501,111,139 | \$ 690,161,393 | \$ 1,154,055,029 | \$ 1,827,089,024 | \$ 1,225,182,732 | \$ 957,849,797 | \$ 803,070,602 |
| List / Sell Ratio | 93.57% | 95.32% | 93.98% | 93.77% | 93.64% | 95.51% | 94.55% | 91.72% | 90.00% |
| Average Sales Price | \$387,619 | \$411,648 | \$381,944 | \$425,238 | \$478,662 | \$616,011 | \$713,976 | \$721,272 | \$620,132 |
| Median Price | | | | | | | \$ 390,000 | \$ 337,500 | |
| Average Days on Market | 237 | 121 | 109 | 129 | 153 | 123 | 122 | 189 | 185 |
| % Volume Compared to Previous Year | | 107.99% | 91.60% | 137.73% | 167.22% | 158.32% | 67.06% | 78.18% | 76.90% |
| % ASP Compared to Previous Year | | 106.20% | 92.78% | 111.34% | 112.56% | 128.69% | 115.90% | 101.02% | 85.98% |

March Annual Rolling Totals Summary - Sales from \$0 - \$249,999

| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
|------------------------------------|------|-------------------|-------------------|-------------------|-------------------|----------------|----------------|----------------|----------------|
| Number of Sales | | 3576 | 3823 | 3993 | 4359 | 3645 | 1033 | 817 | 1270 |
| Total List Price | | \$ 519,260,292.00 | \$ 591,705,388.00 | \$ 670,207,593.00 | \$ 774,131,332.00 | \$ 697,147,699 | \$ 215,382,685 | \$ 168,029,611 | \$ 259,687,951 |
| Told Sold Volume | | \$ 498,461,114.00 | \$ 567,952,751.00 | \$ 643,598,405.00 | \$ 739,499,978.00 | \$ 676,665,673 | \$ 208,378,148 | \$ 157,277,822 | \$ 234,501,447 |
| List / Sell Ratio | | 95.99% | 95.99% | 96.03% | 95.53% | 97.06% | 96.75% | 93.60% | 90.30% |
| Average Sales Price | | \$139,390.69 | \$148,562.06 | \$161,181.67 | \$169,649.00 | \$185,642 | \$201,721 | \$192,507 | \$184,647 |
| Average Days on Market | | 100 | 98 | 89 | 115 | 103 | 95 | 151 | 166 |
| % Volume Compared to Previous Year | | | 113.94% | 113.32% | 114.90% | 91.50% | 30.79% | 75.48% | 149.10% |
| % ASP Compared to Previous Year | | | 106.58% | 108.49% | 105.25% | 109.43% | 108.66% | 95.43% | 95.92% |

March Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999

| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
|------------------------------------|------|-------------------|-------------------|-------------------|-------------------|------------------|------------------|----------------|----------------|
| Number of Sales | | 608 | 609 | 971 | 2256 | 4046 | 5062 | 2512 | 2055 |
| Total List Price | | \$ 222,240,965.00 | \$ 218,030,000.00 | \$ 346,529,064.00 | \$ 804,483,831.00 | \$ 1,443,126,033 | \$ 1,865,907,165 | \$ 933,325,687 | \$ 771,716,294 |
| Told Sold Volume | | \$ 212,146,827.00 | \$ 208,482,662.00 | \$ 329,978,315.00 | \$ 770,840,744.00 | \$ 1,397,814,157 | \$ 1,570,594,139 | \$ 884,605,525 | \$ 711,504,818 |
| List / Sell Ratio | | 95.46% | 95.62% | 95.22% | 95.82% | 96.86% | 84.17% | 94.78% | 92.20% |
| Average Sales Price | | \$348,925.70 | \$342,336.06 | \$339,833.49 | \$341,684.73 | \$345,481 | \$310,271 | \$352,152 | \$346,231 |
| Average Days on Market | | 103 | 106 | 112 | 150 | 119 | 89 | 137 | 175 |
| % Volume Compared to Previous Year | | | 98.27% | 158.28% | 233.60% | 181.34% | 112.36% | 56.32% | 80.43% |
| % ASP Compared to Previous Year | | | 98.11% | 99.27% | 100.54% | 101.11% | 89.81% | 113.50% | 98.32% |

March Annual Rolling Totals Summary - Sales from \$500,000 to 749,999

| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
|------------------------------------|------|-------------------|-------------------|-------------------|-------------------|----------------|------------------|----------------|----------------|
| Number of Sales | | 416 | 462 | 577 | 671 | 1234 | 1799 | 815 | 711 |
| Total List Price | | \$ 265,038,304.00 | \$ 294,893,957.00 | \$ 369,415,315.00 | \$ 430,342,681.00 | \$ 787,542,678 | \$ 1,116,194,166 | \$ 520,636,619 | \$ 464,928,619 |
| Told Sold Volume | | \$ 253,568,956.00 | \$ 279,320,620.00 | \$ 350,164,294.00 | \$ 407,418,304.00 | \$ 752,609,018 | \$ 1,085,434,254 | \$ 488,035,669 | \$ 427,847,644 |
| List / Sell Ratio | | 95.67% | 94.72% | 94.79% | 94.67% | 95.56% | 97.24% | 93.74% | 92.02% |
| Average Sales Price | | \$609,540.76 | \$604,590.09 | \$606,870.53 | \$607,180.78 | \$609,894 | \$603,354 | \$598,817 | \$601,755 |
| Average Days on Market | | 128 | 145 | 144 | 198 | 170 | 118 | 148 | 191 |
| % Volume Compared to Previous Year | | | 110.16% | 125.36% | 116.35% | 184.73% | 144.22% | 44.96% | 87.67% |
| % ASP Compared to Previous Year | | | 99.19% | 100.38% | 100.05% | 100.45% | 98.93% | 99.25% | 100.49% |

March Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999

| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
|------------------------------------|------|-------------------|-------------------|-------------------|-------------------|----------------|----------------|----------------|----------------|
| Number of Sales | | 252 | 252 | 257 | 328 | 637 | 806 | 372 | 328 |
| Total List Price | | \$ 226,123,400.00 | \$ 228,323,833.00 | \$ 242,044,713.00 | \$ 298,712,355.00 | \$ 570,159,807 | \$ 715,370,973 | \$ 337,473,115 | \$ 307,783,006 |
| Told Sold Volume | | \$ 216,919,170.00 | \$ 216,386,620.00 | \$ 219,896,639.00 | \$ 279,528,528.00 | \$ 547,407,424 | \$ 691,606,523 | \$ 317,373,934 | \$ 278,597,077 |
| List / Sell Ratio | | 95.93% | 94.77% | 90.85% | 93.58% | 96.01% | 96.68% | 94.04% | 90.52% |
| Average Sales Price | | \$860,790.36 | \$858,677.06 | \$855,628.95 | \$852,221.12 | \$859,352 | \$858,073 | \$853,156 | \$849,381 |
| Average Days on Market | | 140 | 168 | 162 | 220 | 197 | 143 | 162 | 206 |
| % Volume Compared to Previous Year | | | 99.75% | 101.62% | 127.12% | 195.83% | 126.34% | 45.89% | 87.78% |
| % ASP Compared to Previous Year | | | 99.75% | 99.65% | 99.60% | 100.84% | 99.85% | 99.43% | 99.56% |

March Annual Rolling Totals Summary - All Sales \$1M +

| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
|------------------------------------|------|-------------------|-------------------|---------------------|---------------------|------------------|------------------|------------------|------------------|
| Number of Sales | | 420 | 356 | 484 | 573 | 1028 | 1284 | 858 | 754 |
| Total List Price | | \$ 951,133,519.00 | \$ 787,068,660.00 | \$ 1,078,652,500.00 | \$ 1,359,054,651.00 | \$ 2,273,356,687 | \$ 2,734,319,862 | \$ 2,015,198,390 | \$ 1,818,584,985 |
| Told Sold Volume | | \$ 913,111,263.00 | \$ 740,279,130.00 | \$ 966,321,628.00 | \$ 1,233,559,600.00 | \$ 2,096,900,181 | \$ 2,560,075,251 | \$ 1,838,193,373 | \$ 1,633,843,514 |
| List / Sell Ratio | | 96.00% | 94.06% | 89.59% | 90.77% | 92.24% | 93.63% | 91.22% | 89.84% |
| Average Sales Price | | \$2,174,074.44 | \$2,079,435.76 | \$1,996,532.29 | \$2,152,809.08 | \$2,039,786 | \$1,993,828 | \$2,142,417 | \$2,166,901 |
| Average Days on Market | | 134 | 179 | 210 | 280 | 258 | 219 | 238 | 249 |
| % Volume Compared to Previous Year | | | 81.07% | 130.53% | 127.66% | 169.99% | 122.09% | 71.80% | 88.88% |
| % ASP Compared to Previous Year | | | 95.65% | 96.01% | 107.83% | 94.75% | 97.75% | 107.45% | 101.14% |

March Annual Rolling Totals Summary - Sales \$1M - \$2M

| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
|------------------------------------|------|-------------------|-------------------|-------------------|-------------------|------------------|------------------|----------------|----------------|
| Number of Sales | | 271 | 244 | 333 | 365 | 683 | 883 | 536 | 467 |
| Total List Price | | \$ 401,785,519.00 | \$ 359,421,660.00 | \$ 496,686,500.00 | \$ 549,787,841.00 | \$ 1,022,030,099 | \$ 1,280,025,722 | \$ 829,804,721 | \$ 716,382,866 |
| Told Sold Volume | | \$ 380,124,263.00 | \$ 330,559,441.00 | \$ 453,004,828.00 | \$ 502,259,021.00 | \$ 949,701,784 | \$ 1,206,943,743 | \$ 754,580,962 | \$ 640,889,061 |
| List / Sell Ratio | | 94.61% | 91.97% | 91.21% | 91.36% | 92.92% | 94.29% | 90.93% | 89.46% |
| Average Sales Price | | \$1,402,672.56 | \$1,354,751.81 | \$1,360,374.86 | \$1,376,052.11 | \$1,390,486 | \$1,366,867 | \$1,407,800 | \$1,372,353 |
| Average Days on Market | | 119 | 180 | 204 | 258 | 240 | 197 | 197 | 236 |
| % Volume Compared to Previous Year | | | 86.96% | 137.04% | 110.87% | 189.09% | 127.09% | 62.52% | 84.93% |
| % ASP Compared to Previous Year | | | 96.58% | 100.42% | 101.15% | 101.05% | 98.30% | 102.99% | 97.48% |

March Annual Rolling Totals Summary - Sales \$2M - \$5M

| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
|------------------------------------|------|-------------------|-------------------|-------------------|-------------------|----------------|------------------|----------------|----------------|
| Number of Sales | | 133 | 95 | 129 | 184 | 302 | 359 | 284 | 240 |
| Total List Price | | \$ 409,253,000.00 | \$ 305,647,000.00 | \$ 417,298,000.00 | \$ 601,694,150.00 | \$ 937,202,588 | \$ 1,104,629,140 | \$ 893,375,669 | \$ 754,091,119 |
| Told Sold Volume | | \$ 387,908,500.00 | \$ 281,019,789.00 | \$ 379,848,321.00 | \$ 545,615,919.00 | \$ 862,154,035 | \$ 1,025,776,993 | \$ 822,571,943 | \$ 677,024,871 |
| List / Sell Ratio | | 94.78% | 91.94% | 91.03% | 90.68% | 91.99% | 92.86% | 92.07% | 89.78% |
| Average Sales Price | | \$2,916,605.26 | \$2,958,103.04 | \$2,944,560.63 | \$2,965,303.91 | \$2,854,815 | \$2,857,318 | \$2,896,380 | \$2,820,937 |
| Average Days on Market | | 153 | 177 | 226 | 315 | 295 | 258 | 299 | 265 |
| % Volume Compared to Previous Year | | | 72.44% | 135.17% | 143.64% | 158.01% | 118.98% | 80.19% | 82.31% |
| % ASP Compared to Previous Year | | | 101.42% | 99.54% | 100.70% | 96.27% | 100.09% | 101.37% | 97.40% |

March Annual Rolling Totals Summary - Sales \$5M +

| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
|------------------------------------|------|-------------------|-------------------|-------------------|-------------------|----------------|----------------|----------------|----------------|
| Number of Sales | | 16 | 17 | 22 | 24 | 43 | 42 | 38 | 47 |
| Total List Price | | \$ 140,095,000.00 | \$ 122,000,000.00 | \$ 164,668,000.00 | \$ 207,572,660.00 | \$ 314,124,000 | \$ 349,665,000 | \$ 292,018,000 | \$ 348,111,000 |
| Told Sold Volume | | \$ 130,900,000.00 | \$ 110,530,000.00 | \$ 149,071,000.00 | \$ 185,684,660.00 | \$ 285,044,362 | \$ 327,354,515 | \$ 261,040,468 | \$ 315,929,582 |
| List / Sell Ratio | | 93.44% | 90.60% | 90.53% | 89.46% | 90.74% | 93.62% | 89.39% | 90.76% |
| Average Sales Price | | \$8,181,250.00 | \$6,501,764.71 | \$6,775,954.55 | \$7,736,860.83 | \$6,628,939 | \$7,794,155 | \$6,869,486 | \$6,721,906 |
| Average Days on Market | | 222 | 181 | 216 | 354 | 288 | 338 | 349 | 296 |
| % Volume Compared to Previous Year | | | 84.44% | 134.87% | 124.56% | 153.51% | 114.84% | 79.74% | 121.03% |
| % ASP Compared to Previous Year | | | 79.47% | 104.22% | 114.18% | 85.68% | 117.58% | 88.14% | 97.85% |

March Annual Rolling Totals Summary - Overall Sales

| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
|------------------------------------|------|---------------------|---------------------|---------------------|---------------------|------------------|------------------|------------------|------------------|
| Number of Sales | | 5272 | 5502 | 6282 | 8187 | 10590 | 9984 | 5374 | 5118 |
| Total List Price | | \$ 2,183,796,480.00 | \$ 2,120,021,838.00 | \$ 2,706,849,185.00 | \$ 3,666,724,850.00 | \$ 5,771,332,904 | \$ 6,647,174,851 | \$ 3,974,663,422 | \$ 3,622,700,855 |
| Told Sold Volume | | \$ 2,080,028,830.00 | \$ 1,994,251,883.00 | \$ 2,525,561,802.00 | \$ 3,430,847,154.00 | \$ 5,471,396,453 | \$ 6,116,088,315 | \$ 3,685,486,323 | \$ 3,286,294,500 |
| List / Sell Ratio | | 95.25% | 94.07% | 93.30% | 93.57% | 94.80% | 92.01% | 92.72% | 90.71% |
| Average Sales Price | | \$394,542.65 | \$362,459.45 | \$402,031.49 | \$419,060.36 | \$516,657 | \$612,589 | \$685,799 | \$642,105 |
| Average Days on Market | | 107 | 111 | 110 | 147 | 138 | 116 | 159 | 188 |
| % Volume Compared to Previous Year | | | 95.88% | 126.64% | 135.84% | 159.48% | 111.78% | 60.26% | 89.17% |
| % ASP Compared to Previous Year | | | 91.87% | 110.92% | 104.24% | 123.29% | 118.57% | 111.95% | 93.63% |

2008 NA BN ES YTD Snapshot by Month - Mar

| March Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | |
|------------------------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - \$249,999 | 489 | 45.45% | 225 | 18.84% | 61 | 8.92% | 109 | 18.96% | 183 | 34.92% |
| \$250,000 - \$499,999 | 329 | 30.58% | 569 | 47.65% | 336 | 49.12% | 239 | 41.57% | 185 | 35.31% |
| \$500,000 - \$749,999 | 105 | 9.76% | 149 | 12.48% | 114 | 16.67% | 81 | 14.09% | 70 | 13.36% |
| \$750,000 - \$999,999 | 43 | 4.00% | 93 | 7.79% | 69 | 10.09% | 44 | 7.65% | 23 | 4.39% |
| \$1M - \$2M | 68 | 6.32% | 108 | 9.05% | 71 | 10.38% | 61 | 10.61% | 37 | 7.06% |
| \$2M - \$5M | 37 | 3.44% | 46 | 3.85% | 30 | 4.39% | 37 | 6.43% | 23 | 4.39% |
| Over \$5M | 5 | 0.46% | 4 | 0.34% | 3 | 0.44% | 4 | 0.70% | 3 | 0.57% |
| Total Over \$1M | 110 | 10.22% | 158 | 13.23% | 104 | 15.20% | 102 | 17.74% | 63 | 12.02% |
| TOTAL MARKET Number of Sales | 1076 | 100.00% | 1194 | 100.00% | 684 | 100.00% | 575 | 100.00% | 524 | 100.00% |

| March Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | |
|------------------------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - \$249,999 | 978 | 45.45% | 450 | 18.84% | 122 | 8.92% | 218 | 18.96% | 366 | 34.92% |
| \$250,000 - \$499,999 | 658 | 30.58% | 1138 | 47.65% | 672 | 49.12% | 478 | 41.57% | 370 | 35.31% |
| \$500,000 - \$749,999 | 210 | 9.76% | 298 | 12.48% | 228 | 16.67% | 162 | 14.09% | 140 | 13.36% |
| \$750,000 - \$999,999 | 86 | 4.00% | 186 | 7.79% | 138 | 10.09% | 88 | 7.65% | 46 | 4.39% |
| \$1M - \$2M | 136 | 6.32% | 216 | 9.05% | 142 | 10.38% | 122 | 10.61% | 74 | 7.06% |
| \$2M - \$5M | 74 | 3.44% | 92 | 3.85% | 60 | 4.39% | 74 | 6.43% | 46 | 4.39% |
| Over \$5M | 10 | 0.46% | 8 | 0.34% | 6 | 0.44% | 8 | 0.70% | 6 | 0.57% |
| Total Over \$1M | 220 | 10.22% | 316 | 13.23% | 208 | 15.20% | 204 | 17.74% | 126 | 12.02% |
| TOTAL MARKET Number of Sides | 2152 | 100.00% | 2388 | 100.00% | 1368 | 100.00% | 1150 | 100.00% | 1048 | 100.00% |

| March YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | |
|------------------------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - \$249,999 | 1162 | 48.20% | 633 | 21.34% | 151 | 8.80% | 263 | 19.80% | 403 | 31.12% |
| \$250,000 - \$499,999 | 700 | 29.03% | 1319 | 44.47% | 844 | 49.18% | 537 | 40.44% | 471 | 36.37% |
| \$500,000 - \$749,999 | 219 | 9.08% | 397 | 13.39% | 293 | 17.07% | 189 | 14.23% | 169 | 13.05% |
| \$750,000 - \$999,999 | 110 | 4.56% | 226 | 7.62% | 170 | 9.91% | 98 | 7.38% | 62 | 4.79% |
| \$1M - \$2M | 139 | 5.77% | 258 | 8.70% | 161 | 9.38% | 149 | 11.22% | 116 | 8.96% |
| \$2M - \$5M | 70 | 2.90% | 117 | 3.94% | 83 | 4.84% | 78 | 5.87% | 63 | 4.86% |
| Over \$5M | 11 | 0.46% | 16 | 0.54% | 14 | 0.82% | 14 | 1.05% | 11 | 0.85% |
| Total Over \$1M | 220 | 9.12% | 391 | 13.18% | 258 | 15.03% | 241 | 18.15% | 190 | 14.67% |
| TOTAL MARKET Number of Sales | 2411 | 100.00% | 2966 | 100.00% | 1716 | 100.00% | 1328 | 100.00% | 1295 | 100.00% |

| March YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | |
|------------------------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - \$249,999 | 2324 | 48.20% | 1266 | 21.34% | 302 | 8.80% | 526 | 19.80% | 806 | 31.12% |
| \$250,000 - \$499,999 | 1400 | 29.03% | 2638 | 44.47% | 1688 | 49.18% | 1074 | 40.44% | 942 | 36.37% |
| \$500,000 - \$749,999 | 438 | 9.08% | 794 | 13.39% | 586 | 17.07% | 378 | 14.23% | 338 | 13.05% |
| \$750,000 - \$999,999 | 220 | 4.56% | 452 | 7.62% | 340 | 9.91% | 196 | 7.38% | 124 | 4.79% |
| \$1M - \$2M | 278 | 5.77% | 516 | 8.70% | 322 | 9.38% | 298 | 11.22% | 232 | 8.96% |
| \$2M - \$5M | 140 | 2.90% | 234 | 3.94% | 166 | 4.84% | 156 | 5.87% | 126 | 4.86% |
| Over \$5M | 22 | 0.46% | 32 | 0.54% | 28 | 0.82% | 28 | 1.05% | 22 | 0.85% |
| Total Over \$1M | 440 | 9.12% | 782 | 13.18% | 516 | 15.03% | 482 | 18.15% | 380 | 14.67% |
| TOTAL MARKET Number of Sides | 4822 | 100.00% | 5932 | 100.00% | 3432 | 100.00% | 2656 | 100.00% | 2590 | 100.00% |

Twelve Month Rolling Average Report

| 12 Month Rolling Average Report - Sales Between \$0 - \$249,999 - Naples and Bonita Sales Reported By NABOR | | | | | | | | | | | | | |
|---|---------|------------------|-------------------|-----------------|------------|---------------------|-----------|--------------------|-------------|----------------------------------|------------------------|--------------------------------|------------------|
| | # Sales | Total List Price | Total Sold Volume | List/Sell Ratio | YTD Median | Average Sales Price | Total DOM | Total 12 month DOM | Average DOM | Preceding 12 Month Rolling Total | Preceding 12 Month ASP | Preceding 12 Month Sales Count | 12 Month Av. DOM |
| Jan-07 | 83 | \$17,730,979 | \$16,603,005 | 93.64% | \$203,015 | \$200,036 | 22759 | 101,114 | 274 | \$141,976,333 | \$193,692 | 733 | 138 |
| Feb-07 | 71 | \$13,614,650 | \$12,436,495 | 91.35% | \$200,945 | \$175,162 | 14364 | 112,724 | 202 | \$147,491,698 | \$191,797 | 769 | 147 |
| Mar-07 | 109 | \$22,816,953 | \$21,158,049 | 92.73% | \$203,000 | \$194,111 | 18387 | 123,474 | 169 | \$157,277,822 | \$192,507 | 817 | 151 |
| Apr-07 | 127 | \$26,567,200 | \$23,999,595 | 90.34% | \$203,015 | \$188,973 | 20321 | 136,322 | 160 | \$169,040,119 | \$192,091 | 880 | 155 |
| May-07 | 127 | \$26,651,187 | \$24,095,150 | 90.41% | \$201,350 | \$189,726 | 19135 | 146,088 | 151 | \$178,918,854 | \$192,386 | 930 | 157 |
| Jun-07 | 103 | \$21,308,880 | \$19,567,814 | 91.83% | \$200,955 | \$189,979 | 16,667 | 154,846 | 162 | \$186,246,543 | \$192,403 | 968 | 160 |
| Jul-07 | 78 | \$16,601,300 | \$15,235,506 | 91.77% | \$200,945 | \$195,327 | 12,760 | 161,874 | 164 | \$191,375,023 | \$192,337 | 995 | 163 |
| Aug-07 | 87 | \$17,856,645 | \$16,406,150 | 91.88% | \$200,698 | \$188,576 | 15,555 | 170,781 | 179 | \$197,041,108 | \$192,048 | 1026 | 166 |
| Sep-07 | 72 | \$14,872,780 | \$13,438,125 | 90.35% | \$200,460 | \$186,641 | 10,939 | 174,837 | 152 | \$199,826,479 | \$191,405 | 1044 | 167 |
| Oct-07 | 91 | \$18,077,552 | \$16,436,207 | 90.92% | \$200,000 | \$180,618 | 14,505 | 181,487 | 159 | \$204,358,738 | \$189,748 | 1077 | 169 |
| Nov-07 | 85 | \$17,145,585 | \$15,107,332 | 88.11% | \$200,000 | \$177,733 | 17,966 | 191,924 | 211 | \$208,148,965 | \$188,712 | 1103 | 174 |
| Dec-07 | 97 | \$19,541,373 | \$17,624,799 | 90.19% | \$200,000 | \$181,699 | 16,824 | 200,182 | 173 | \$212,108,227 | \$187,706 | 1130 | 177 |
| Jan-08 | 97 | \$18,841,505 | \$16,739,999 | 88.85% | \$ 180,000 | \$172,577 | 15526 | 192,949 | 160 | \$212,245,221 | \$185,529 | 1144 | 169 |
| Feb-08 | 123 | \$24,606,449 | \$21,838,860 | 88.75% | 185000 | \$177,552 | 18955 | 197,540 | 154 | \$221,647,586 | \$185,324 | 1196 | 165 |
| Mar-08 | 183 | \$37,617,495 | \$34,011,910 | 90.42% | 189950 | \$185,857 | 31995 | 211,148 | 175 | \$234,501,447 | \$184,647 | 1270 | 166 |
| Apr-08 | 0 | \$0 | \$0 | #DIV/0! | 0 | #DIV/0! | 0 | 190,827 | #DIV/0! | \$210,501,852 | \$184,166 | 1143 | 167 |
| May-08 | 0 | \$0 | \$0 | #DIV/0! | 0 | #DIV/0! | 0 | 171,692 | #DIV/0! | \$186,406,702 | \$183,471 | 1016 | 169 |
| Jun-08 | 0 | \$0 | \$0 | #DIV/0! | 0 | #DIV/0! | 0 | 155,025 | #DIV/0! | \$166,838,888 | \$182,737 | 913 | 170 |
| Jul-08 | 0 | \$0 | \$0 | #DIV/0! | 0 | #DIV/0! | 0 | 142,265 | #DIV/0! | \$151,603,382 | \$181,561 | 835 | 170 |
| Aug-08 | 0 | \$0 | \$0 | #DIV/0! | 0 | #DIV/0! | 0 | 126,710 | #DIV/0! | \$135,197,232 | \$180,745 | 748 | 169 |
| Sep-08 | 0 | \$0 | \$0 | #DIV/0! | 0 | #DIV/0! | 0 | 115,771 | #DIV/0! | \$121,759,107 | \$180,117 | 676 | 171 |
| Oct-08 | 0 | \$0 | \$0 | #DIV/0! | 0 | #DIV/0! | 0 | 101,266 | #DIV/0! | \$105,322,900 | \$180,039 | 585 | 173 |
| Nov-08 | 0 | \$0 | \$0 | #DIV/0! | 0 | #DIV/0! | 0 | 83,300 | #DIV/0! | \$90,215,568 | \$180,431 | 500 | 167 |
| Dec-08 | 0 | \$0 | \$0 | #DIV/0! | 0 | #DIV/0! | 0 | 66,476 | #DIV/0! | \$72,590,769 | \$180,126 | 403 | 165 |

Twelve Month Rolling Average Report

| 12 Month Rolling Average Report - Sales Between \$250,000 - \$499,999 - Naples and Bonita Sales Reported By NABOR | | | | | | | | | | | | | |
|---|---------|------------------|-------------------|-----------------|------------|---------------------|-----------|--------------------|-------------|----------------------------------|------------------------|--------------------------------|------------------|
| | # Sales | Total List Price | Total Sold Volume | List/Sell Ratio | YTD Median | Average Sales Price | Total DOM | Total 12 month DOM | Average DOM | Preceding 12 Month Rolling Total | Preceding 12 Month ASP | Preceding 12 Month Sales Count | 12 Month Av. DOM |
| Jan-07 | 129 | \$47,848,890 | \$44,586,595 | 93.18% | \$335,000 | \$345,633 | 19163 | 337,291 | 149 | \$955,444,238 | \$356,110 | 2683 | 126 |
| Feb-07 | 169 | \$62,790,277 | \$58,713,667 | 93.51% | \$335,000 | \$347,418 | 25650 | 337,023 | 152 | \$925,680,213 | \$354,803 | 2609 | 129 |
| Mar-07 | 239 | \$87,201,147 | \$81,270,761 | 93.20% | \$330,000 | \$340,045 | 41161 | 343,952 | 172 | \$884,605,525 | \$352,152 | 2512 | 137 |
| Apr-07 | 224 | \$83,933,301 | \$78,687,851 | 93.75% | \$333,750 | \$351,285 | 37550 | 352,343 | 168 | \$865,072,555 | \$351,656 | 2460 | 143 |
| May-07 | 240 | \$88,267,587 | \$81,960,205 | 92.85% | \$330,000 | \$341,501 | 44708 | 364,941 | 186 | \$848,534,190 | \$350,200 | 2423 | 151 |
| Jun-07 | 243 | \$90,228,089 | \$83,545,032 | 92.59% | \$330,000 | \$343,807 | 39,152 | 369,373 | 161 | \$828,560,062 | \$347,988 | 2381 | 155 |
| Jul-07 | 155 | \$57,590,142 | \$53,539,024 | 92.97% | \$330,000 | \$345,413 | 27,710 | 369,641 | 179 | \$811,329,686 | \$347,316 | 2336 | 158 |
| Aug-07 | 169 | \$65,162,196 | \$60,195,318 | 92.38% | \$331,000 | \$356,185 | 29,550 | 371,318 | 175 | \$796,474,848 | \$347,199 | 2294 | 162 |
| Sep-07 | 137 | \$51,298,322 | \$47,323,135 | 92.25% | \$331,000 | \$345,424 | 22,433 | 363,560 | 164 | \$770,555,826 | \$346,473 | 2224 | 163 |
| Oct-07 | 91 | \$50,974,219 | \$46,719,250 | 91.65% | \$334,000 | \$513,398 | 23,571 | 361,904 | 259 | \$758,579,342 | \$353,650 | 2145 | 169 |
| Nov-07 | 126 | \$47,085,717 | \$42,744,474 | 90.78% | \$332,000 | \$339,242 | 21,603 | 358,240 | 171 | \$742,121,118 | \$352,719 | 2104 | 170 |
| Dec-07 | 154 | \$57,755,279 | \$53,129,526 | 91.99% | \$330,000 | \$344,997 | 27,900 | 360,151 | 181 | \$732,414,838 | \$352,801 | 2076 | 173 |
| Jan-08 | 135 | \$52,774,050 | \$47,735,259 | 90.45% | \$342,250 | \$353,595 | 22651 | 363,639 | 168 | \$735,563,502 | \$353,297 | 2082 | 175 |
| Feb-08 | 151 | 56393389 | \$51,597,341 | 91.50% | \$335,000 | \$341,704 | 28699 | 366,688 | 190 | \$728,447,176 | \$352,930 | 2064 | 178 |
| Mar-08 | 185 | 70254003 | \$64,328,403 | 91.57% | \$334,990 | \$347,721 | 33095 | 358,622 | 179 | \$711,504,818 | \$353,982 | 2010 | 178 |
| Apr-08 | 0 | 0 | \$0 | #DIV/0! | \$0 | #DIV/0! | 0 | 321,072 | #DIV/0! | \$632,816,967 | \$354,321 | 1786 | 180 |
| May-08 | 0 | 0 | \$0 | #DIV/0! | \$0 | #DIV/0! | 0 | 276,364 | #DIV/0! | \$550,856,762 | \$356,311 | 1546 | 179 |
| Jun-08 | 0 | 0 | \$0 | #DIV/0! | \$0 | #DIV/0! | 0 | 237,212 | #DIV/0! | \$467,311,730 | \$358,643 | 1303 | 182 |
| Jul-08 | 0 | 0 | \$0 | #DIV/0! | \$0 | #DIV/0! | 0 | 209,502 | #DIV/0! | \$413,772,706 | \$360,429 | 1148 | 182 |
| Aug-08 | 0 | 0 | \$0 | #DIV/0! | \$0 | #DIV/0! | 0 | 179,952 | #DIV/0! | \$353,577,388 | \$361,162 | 979 | 184 |
| Sep-08 | 0 | 0 | \$0 | #DIV/0! | \$0 | #DIV/0! | 0 | 157,519 | #DIV/0! | \$306,254,253 | \$363,722 | 842 | 187 |
| Oct-08 | 0 | 0 | \$0 | #DIV/0! | \$0 | #DIV/0! | 0 | 133,948 | #DIV/0! | \$259,535,003 | \$345,586 | 751 | 178 |
| Nov-08 | 0 | 0 | \$0 | #DIV/0! | \$0 | #DIV/0! | 0 | 112,345 | #DIV/0! | \$216,790,529 | \$346,865 | 625 | 180 |
| Dec-08 | 0 | 0 | \$0 | #DIV/0! | \$0 | #DIV/0! | 0 | 84,445 | #DIV/0! | \$163,661,003 | \$347,476 | 471 | 179 |

Twelve Month Rolling Average Report

| 12 Month Rolling Average Report - Sales Between \$500,000 - \$749,999 - Naples and Bonita Sales Reported By NABOR | | | | | | | | | | | | | |
|---|---------|------------------|-------------------|-----------------|------------|---------------------|---------|-------------------|-------------|----------------------------------|------------------------|--------------------------------|------------------|
| | # Sales | Total List Price | Total Sold Volume | List/Sell Ratio | YTD Median | Average Sales Price | Tot DOM | 12 Mnth Total DOM | Average DOM | Preceding 12 Month Rolling Total | Preceding 12 Month ASP | Preceding 12 Month Sales Count | 12 Month Av. DOM |
| Jan-07 | 63 | \$40,378,679 | \$37,470,990 | 92.80% | \$584,500 | \$594,778 | 12572 | 118,035 | 200 | \$519,858,569 | \$598,915 | 868 | 136 |
| Feb-07 | 45 | \$29,017,880 | \$27,075,630 | 93.31% | \$585,000 | \$601,681 | 6585 | 117,620 | 146 | \$508,566,099 | \$599,724 | 848 | 139 |
| Mar-07 | 81 | \$52,473,454 | \$48,394,170 | 92.23% | \$585,000 | \$597,459 | 16151 | 120,663 | 199 | \$488,035,669 | \$598,817 | 815 | 148 |
| Apr-07 | 80 | \$50,634,400 | \$47,635,550 | 94.08% | \$589,750 | \$595,444 | 14625 | 120,112 | 183 | \$462,152,019 | \$598,643 | 772 | 156 |
| May-07 | 106 | \$68,563,372 | \$63,642,175 | 92.82% | \$585,000 | \$600,398 | 18775 | 124,420 | 177 | \$453,177,931 | \$598,650 | 757 | 164 |
| Jun-07 | 70 | \$45,665,384 | \$42,768,138 | 93.66% | \$590,000 | \$610,973 | 12,207 | 123,331 | 174 | \$441,082,981 | \$599,298 | 736 | 168 |
| Jul-07 | 57 | \$35,940,429 | \$33,431,703 | 93.02% | \$585,000 | \$586,521 | 8,456 | 124,292 | 148 | \$439,105,884 | \$598,237 | 734 | 169 |
| Aug-07 | 53 | \$35,740,589 | \$32,964,745 | 92.23% | \$590,000 | \$621,976 | 11,036 | 127,878 | 208 | \$441,918,081 | \$600,432 | 736 | 174 |
| Sep-07 | 43 | \$28,688,219 | \$26,400,540 | 92.03% | \$595,000 | \$613,966 | 7,809 | 129,490 | 182 | \$440,704,121 | \$601,233 | 733 | 177 |
| Oct-07 | 53 | \$33,607,800 | \$31,127,390 | 92.62% | \$590,000 | \$587,309 | 10,990 | 134,872 | 207 | \$447,616,861 | \$599,219 | 747 | 181 |
| Nov-07 | 31 | \$20,710,445 | \$18,916,974 | 91.34% | \$590,000 | \$610,225 | 6,783 | 135,517 | 219 | \$442,157,845 | \$599,943 | 737 | 184 |
| Dec-07 | 49 | \$32,063,576 | \$28,640,524 | 89.32% | \$588,250 | \$584,500 | 9,887 | 135,876 | 202 | \$438,468,529 | \$599,820 | 731 | 186 |
| Jan-08 | 45 | \$29,840,465 | \$27,196,465 | 91.14% | \$600,000 | \$604,366 | 8,510 | 131,814 | 189 | \$428,194,004 | \$600,553 | 713 | 185 |
| Feb-08 | 54 | \$35,508,954 | \$32,170,490 | 90.60% | \$862,500 | \$595,750 | 10,486 | 135,715 | 194 | \$433,288,864 | \$600,123 | 722 | 188 |
| Mar-08 | 70 | \$47,964,986 | \$42,952,950 | 89.55% | \$862,500 | \$613,614 | 16,363 | 135,927 | 234 | \$427,847,644 | \$601,755 | 711 | 191 |
| Apr-08 | 0 | \$0 | \$0 | #DIV/0! | \$0 | #DIV/0! | 0 | 121,302 | #DIV/0! | \$380,212,094 | \$602,555 | 631 | 192 |
| May-08 | 0 | \$0 | \$0 | #DIV/0! | \$0 | #DIV/0! | 0 | 102,527 | #DIV/0! | \$316,569,919 | \$602,990 | 525 | 195 |
| Jun-08 | 0 | \$0 | \$0 | #DIV/0! | \$0 | #DIV/0! | 0 | 90,320 | #DIV/0! | \$273,801,781 | \$601,762 | 455 | 199 |
| Jul-08 | 0 | \$0 | \$0 | #DIV/0! | \$0 | #DIV/0! | 0 | 81,864 | #DIV/0! | \$240,370,078 | \$603,945 | 398 | 206 |
| Aug-08 | 0 | \$0 | \$0 | #DIV/0! | \$0 | #DIV/0! | 0 | 70,828 | #DIV/0! | \$207,405,333 | \$601,175 | 345 | 205 |
| Sep-08 | 0 | \$0 | \$0 | #DIV/0! | \$0 | #DIV/0! | 0 | 63,019 | #DIV/0! | \$181,004,793 | \$599,354 | 302 | 209 |
| Oct-08 | 0 | \$0 | \$0 | #DIV/0! | \$0 | #DIV/0! | 0 | 52,029 | #DIV/0! | \$149,877,403 | \$601,917 | 249 | 209 |
| Nov-08 | 0 | \$0 | \$0 | #DIV/0! | \$0 | #DIV/0! | 0 | 45,246 | #DIV/0! | \$130,960,429 | \$600,736 | 218 | 208 |
| Dec-08 | 0 | \$0 | \$0 | #DIV/0! | \$0 | #DIV/0! | 0 | 35,359 | #DIV/0! | \$102,319,905 | \$605,443 | 169 | 209 |

Twelve Month Rolling Average Report

| 12 Month Rolling Average Report - Sales Between \$750,000 - \$999,999 - Naples and Bonita Sales Reported By NABOR | | | | | | | | | | | | | |
|---|---------|------------------|-------------------|-----------------|------------|---------------------|-----------|--------------------|-------------|----------------------------------|------------------------|--------------------------------|------------------|
| | # Sales | Total List Price | Total Sold Volume | List/Sell Ratio | YTD Median | Average Sales Price | Total DOM | Total 12 month DOM | Average DOM | Preceding 12 Month Rolling Total | Preceding 12 Month ASP | Preceding 12 Month Sales Count | 12 Month Av. DOM |
| Jan-07 | 30 | \$27,555,565 | \$25,493,443 | 92.52% | \$822,652 | \$849,781 | 5419 | 63,512 | 181 | \$358,833,012 | \$852,335 | 421 | 151 |
| Feb-07 | 24 | \$21,898,399 | \$20,621,250 | 94.17% | \$847,500 | \$859,219 | 3227 | 60,923 | 134 | \$338,828,724 | \$853,473 | 397 | 153 |
| Mar-07 | 44 | \$41,239,974 | \$38,236,360 | 92.72% | \$850,000 | \$869,008 | 7851 | 60,421 | 178 | \$317,373,934 | \$853,156 | 372 | 162 |
| Apr-07 | 50 | \$45,461,300 | \$42,250,650 | 92.94% | \$850,000 | \$845,013 | 11257 | 65,816 | 225 | \$319,257,500 | \$851,353 | 375 | 176 |
| May-07 | 45 | \$41,434,448 | \$38,465,495 | 92.83% | \$850,000 | \$854,789 | 8326 | 66,716 | 185 | \$317,437,688 | \$851,039 | 373 | 179 |
| Jun-07 | 70 | \$34,527,599 | \$30,642,412 | 88.75% | \$850,000 | \$437,749 | 7,223 | 68,091 | 103 | \$312,980,894 | \$780,501 | 401 | 170 |
| Jul-07 | 18 | \$15,604,784 | \$14,432,985 | 92.49% | \$849,000 | \$801,833 | 2,992 | 66,244 | 166 | \$304,903,494 | \$777,815 | 392 | 169 |
| Aug-07 | 24 | \$22,570,040 | \$20,390,716 | 90.34% | \$849,000 | \$849,613 | 4,065 | 66,769 | 169 | \$305,775,410 | \$778,054 | 393 | 170 |
| Sep-07 | 15 | \$14,734,900 | \$12,879,519 | 87.41% | \$850,000 | \$858,635 | 4,286 | 66,942 | 286 | \$297,142,930 | \$775,830 | 383 | 175 |
| Oct-07 | 26 | \$24,233,974 | \$21,805,000 | 89.98% | \$849,000 | \$838,654 | 5,495 | 68,887 | 211 | \$303,764,880 | \$776,892 | 391 | 176 |
| Nov-07 | 23 | \$21,949,674 | \$19,404,500 | 88.40% | \$843,500 | \$843,674 | 5,038 | 69,251 | 219 | \$306,092,329 | \$776,884 | 394 | 176 |
| Dec-07 | 29 | \$27,881,199 | \$24,667,600 | 88.47% | \$849,000 | \$850,607 | 7,300 | 72,479 | 252 | \$309,289,930 | \$777,110 | 398 | 182 |
| Jan-08 | 25 | \$24,772,788 | \$22,131,500 | 89.34% | \$ 900,000 | \$885,260 | 4,608 | 71,668 | 184 | \$305,927,987 | \$778,443 | 393 | 182 |
| Feb-08 | 14 | \$12,916,700 | \$11,623,800 | 89.99% | \$ 862,500 | \$830,271 | 3,385 | 71,826 | 242 | \$296,930,537 | \$775,276 | 383 | 188 |
| Mar-08 | 23 | \$21,695,600 | \$19,902,900 | 91.74% | \$ 862,500 | \$865,343 | 3,495 | 67,470 | 152 | \$278,597,077 | \$769,605 | 362 | 186 |
| Apr-08 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 56,213 | #DIV/0! | \$236,346,427 | \$757,521 | 312 | 180 |
| May-08 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 47,887 | #DIV/0! | \$197,880,932 | \$741,127 | 267 | 179 |
| Jun-08 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 40,664 | #DIV/0! | \$167,238,520 | \$848,926 | 197 | 206 |
| Jul-08 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 37,672 | #DIV/0! | \$152,805,535 | \$853,662 | 179 | 210 |
| Aug-08 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 33,607 | #DIV/0! | \$132,414,819 | \$854,289 | 155 | 217 |
| Sep-08 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 29,321 | #DIV/0! | \$119,535,300 | \$853,824 | 140 | 209 |
| Oct-08 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 23,826 | #DIV/0! | \$97,730,300 | \$857,283 | 114 | 209 |
| Nov-08 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 18,788 | #DIV/0! | \$78,325,800 | \$860,723 | 91 | 206 |
| Dec-08 | 0 | \$0 | \$0 | #DIV/0! | \$ - | #DIV/0! | 0 | 11,488 | #DIV/0! | \$53,658,200 | \$865,455 | 62 | 185 |

Twelve Month Rolling Average Report

| 12 Month Rolling Average Report - Sales in Excess of \$1 M - Naples and Bonita Sales Reported By NABOR | | | | | | | | | | | | | |
|--|---------|------------------|-------------------|-----------------|--------------|---------------------|-----------|--------------|-------------|----------------------------------|------------------------|--------------------------------|------------------|
| | # Sales | Total List Price | Total Sold Volume | List/Sell Ratio | YTD Median | Average Sales Price | Total DOM | 12 Month DOM | Average DOM | Preceding 12 Month Rolling Total | Preceding 12 Month ASP | Preceding 12 Month Sales Count | 12 Month Av. DOM |
| Jan-07 | 61 | \$153,201,445 | \$139,925,120 | 91.33% | \$1,787,500 | \$2,511,499 | 13843 | 190,532 | 227 | \$1,787,361,486 | \$2,127,811 | 840 | 227 |
| Feb-07 | 78 | \$183,859,010 | \$166,378,520 | 90.49% | \$1,750,000 | \$2,357,167 | 17573 | 195,114 | 225 | \$1,799,912,131 | \$2,092,921 | 860 | 227 |
| Mar-07 | 102 | \$242,663,648 | \$219,485,742 | 90.45% | \$1,762,500 | \$2,379,055 | 25662 | 203,867 | 252 | \$1,808,292,373 | \$2,107,567 | 858 | 238 |
| Apr-07 | 102 | \$233,047,145 | \$211,504,259 | 90.76% | \$1,789,100 | \$2,073,571 | 25433 | 206,561 | 249 | \$1,809,375,171 | \$2,143,809 | 844 | 245 |
| May-07 | 85 | \$193,499,380 | \$176,411,675 | 91.17% | \$1,777,500 | \$2,075,431 | 18123 | 207,643 | 213 | \$1,778,980,791 | \$2,145,936 | 829 | 250 |
| Jun-07 | 98 | \$281,212,058 | \$252,733,085 | 89.87% | \$1,756,250 | \$2,578,909 | 24,660 | 215,030 | 252 | \$1,859,067,626 | \$2,213,176 | 840 | 256 |
| Jul-07 | 52 | \$130,803,000 | \$116,558,375 | 89.11% | \$1,763,750 | \$2,241,507 | 15,165 | 219,088 | 292 | \$1,870,670,911 | \$2,216,435 | 844 | 260 |
| Aug-07 | 46 | \$94,365,000 | \$85,325,332 | 90.42% | \$1,750,000 | \$1,854,899 | 9,199 | 217,596 | 200 | \$1,858,482,143 | \$2,223,065 | 836 | 260 |
| Sep-07 | 39 | \$92,734,119 | \$81,276,500 | 87.64% | \$1,750,000 | \$2,084,013 | 12,667 | 206,660 | 325 | \$1,804,574,793 | \$2,203,388 | 819 | 252 |
| Oct-07 | 48 | \$107,708,999 | \$94,362,500 | 87.61% | \$1,750,000 | \$1,965,885 | 13,492 | 204,727 | 281 | \$1,781,828,040 | \$2,175,614 | 819 | 250 |
| Nov-07 | 45 | \$115,101,475 | \$104,575,563 | 90.86% | \$1,750,000 | \$2,323,901 | 14,541 | 206,343 | 323 | \$1,771,887,737 | \$2,168,773 | 817 | 253 |
| Dec-07 | 49 | \$110,984,599 | \$100,255,500 | 90.33% | \$1,730,000 | \$2,046,031 | 12,050 | 202,408 | 246 | \$1,748,792,171 | \$2,172,413 | 805 | 251 |
| Jan-08 | 62 | \$ 147,968,398 | \$ 131,232,500 | 88.69% | \$ 1,580,000 | \$ 2,386,587 | 15,084 | 203,649 | 243 | \$ 1,740,099,551 | \$ 2,158,932 | 806 | 253 |
| Feb-08 | 65 | \$ 159,090,210 | \$ 142,958,225 | 89.86% | \$ 370,000 | \$ 2,447,542 | 14,946 | 201,022 | 230 | \$ 1,716,679,256 | \$ 2,164,791 | 793 | 253 |
| Mar-08 | 63 | \$ 152,070,602 | \$ 136,650,000 | 89.86% | \$ 337,500 | \$ 2,413,819 | 12,226 | 187,586 | 194 | \$ 1,633,843,514 | \$ 2,166,901 | 754 | 249 |
| Apr-08 | 0 | \$ - | \$ - | #DIV/0! | \$ - | #DIV/0! | 0 | 162,153 | #DIV/0! | \$ 1,422,339,255 | \$ 2,181,502 | 652 | 249 |
| May-08 | 0 | \$ - | \$ - | #DIV/0! | \$ - | #DIV/0! | 0 | 144,030 | #DIV/0! | \$ 1,245,927,580 | \$ 2,197,403 | 567 | 254 |
| Jun-08 | 0 | \$ - | \$ - | #DIV/0! | \$ - | #DIV/0! | 0 | 119,370 | #DIV/0! | \$ 993,194,495 | \$ 2,117,685 | 469 | 255 |
| Jul-08 | 0 | \$ - | \$ - | #DIV/0! | \$ - | #DIV/0! | 0 | 104,205 | #DIV/0! | \$ 876,636,120 | \$ 2,102,245 | 417 | 250 |
| Aug-08 | 0 | \$ - | \$ - | #DIV/0! | \$ - | #DIV/0! | 0 | 95,006 | #DIV/0! | \$ 791,310,788 | \$ 2,132,913 | 371 | 256 |
| Sep-08 | 0 | \$ - | \$ - | #DIV/0! | \$ - | #DIV/0! | 0 | 82,339 | #DIV/0! | \$ 710,034,288 | \$ 2,138,657 | 332 | 248 |
| Oct-08 | 0 | \$ - | \$ - | #DIV/0! | \$ - | #DIV/0! | 0 | 68,847 | #DIV/0! | \$ 615,671,788 | \$ 2,167,858 | 284 | 242 |
| Nov-08 | 0 | \$ - | \$ - | #DIV/0! | \$ - | #DIV/0! | 0 | 54,306 | #DIV/0! | \$ 511,096,225 | \$ 2,138,478 | 239 | 227 |
| Dec-08 | 0 | \$ - | \$ - | #DIV/0! | \$ - | #DIV/0! | 0 | 42,256 | #DIV/0! | \$ 410,840,725 | \$ 2,162,320 | 190 | 222 |

HISTORY OF LISTINGS TAKEN

| MARCH 2004 Listings Taken | | | | |
|---------------------------|---------------|--------|------|--|
| Price Category | Bonita/Estero | Naples | All | |
| 0-249,999 | 234 | 428 | 604 | |
| 250,000-499,999 | 146 | 409 | 555 | |
| 500,000-749,999 | 46 | 142 | 188 | |
| 750,000-999,999 | 9 | 82 | 91 | |
| 1,000,000-1,999,999 | 27 | 89 | 116 | |
| 2,000,000-4,999,999 | 16 | 59 | 75 | |
| 5,000,000 and over | 2 | 15 | 17 | |
| Totals | 480 | 1306 | 1786 | |

| MARCH 2005 Listings Taken | | | | |
|---------------------------|---------------|--------|------|--|
| Price Category | Bonita/Estero | Naples | All | |
| 0-249,999 | 88 | 153 | 246 | |
| 250,000-499,999 | 230 | 586 | 816 | |
| 500,000-749,999 | 70 | 245 | 315 | |
| 750,000-999,999 | 37 | 133 | 170 | |
| 1,000,000-1,999,999 | 23 | 173 | 196 | |
| 2,000,000-4,999,999 | 9 | 73 | 82 | |
| 5,000,000 and over | 2 | 17 | 19 | |
| Totals | 459 | 1383 | 1842 | |

| MARCH 2006 Listings Taken | | | | |
|---------------------------|---------------|--------|------|--|
| Price Category | Bonita/Estero | Naples | All | |
| 0-249,999 | 48 | 119 | 167 | |
| 250,000-499,999 | 374 | 1074 | 1448 | |
| 500,000-749,999 | 193 | 510 | 703 | |
| 750,000-999,999 | 61 | 188 | 249 | |
| 1,000,000-1,999,999 | 41 | 214 | 255 | |
| 2,000,000-4,999,999 | 13 | 98 | 111 | |
| 5,000,000 and over | 1 | 15 | 16 | |
| Totals | 731 | 2218 | 2949 | |

| MARCH 2007 Listings Taken | | | | |
|---------------------------|---------------|--------|------|--|
| Price Category | Bonita/Estero | Naples | All | |
| 0-249,999 | 100 | 203 | 281 | |
| 250,000-499,999 | 309 | 859 | 1168 | |
| 500,000-749,999 | 89 | 327 | 416 | |
| 750,000-999,999 | 34 | 166 | 200 | |
| 1,000,000-1,999,999 | 30 | 188 | 218 | |
| 2,000,000-4,999,999 | 21 | 79 | 100 | |
| 5,000,000 and over | 0 | 11 | 11 | |
| Totals | 583 | 1890 | 2473 | |

| MARCH 2008 Listings Taken | | | | |
|---------------------------|---------------|--------|------|--|
| Price Category | Bonita/Estero | Naples | All | |
| 0-249,999 | 122 | 510 | 632 | |
| 250,000-499,999 | 379 | 937 | 1316 | |
| 500,000-749,999 | 107 | 298 | 405 | |
| 750,000-999,999 | 39 | 180 | 219 | |
| 1,000,000-1,999,999 | 40 | 201 | 241 | |
| 2,000,000-4,999,999 | 12 | 101 | 113 | |
| 5,000,000 and over | 2 | 27 | 29 | |
| Totals | 701 | 2254 | 2955 | |

| COMPARATIVE MARCH NEW LISTING TOTALS | | | | | |
|--------------------------------------|------|------|------|------|------|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 |
| 0-249,999 | 744 | 244 | 167 | 360 | 632 |
| 250,000-499,999 | 555 | 816 | 1448 | 1168 | 1316 |
| 500,000-749,999 | 188 | 315 | 703 | 416 | 405 |
| 750,000-999,999 | 91 | 170 | 249 | 200 | 219 |
| 1M-2M | 116 | 196 | 255 | 218 | 241 |
| 2M-5M | 75 | 82 | 111 | 100 | 113 |
| 5M+ | 17 | 19 | 16 | 11 | 29 |
| Totals | 1786 | 1842 | 2949 | 2473 | 2955 |

| COMPARATIVE ROLLING TOTALS OF LISTINGS TAKEN DURING THE PAST YEAR | | | | | |
|---|------|-------|-------|-------|-------|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 |
| 0-249,999 | 0 | 4220 | 1880 | 3155 | 5537 |
| 250,000-499,999 | 0 | 6567 | 12390 | 14476 | 12175 |
| 500,000-749,999 | 0 | 2135 | 5402 | 5782 | 4059 |
| 750,000-999,999 | 0 | 1250 | 2302 | 2373 | 1947 |
| 1M-2M | 0 | 1462 | 2399 | 2433 | 2119 |
| 2M-5M | 0 | 919 | 1122 | 1091 | 1036 |
| 5M+ | 0 | 157 | 184 | 183 | 197 |
| Totals | 0 | 16710 | 25679 | 29493 | 27070 |

| COMPARATIVE YEAR TO DATE TOTALS OF LISTINGS TAKEN THROUGH CURRENT MONTH | | | | | |
|---|------|------|------|------|------|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 |
| 0-249,999 | 2155 | 825 | 518 | 1093 | 1980 |
| 250,000-499,999 | 1697 | 2321 | 4588 | 4192 | 3609 |
| 500,000-749,999 | 581 | 853 | 2161 | 1617 | 1147 |
| 750,000-999,999 | 326 | 478 | 870 | 774 | 594 |
| 1M-2M | 395 | 508 | 902 | 766 | 695 |
| 2M-5M | 231 | 308 | 417 | 342 | 319 |
| 5M+ | 37 | 55 | 61 | 50 | 72 |
| Totals | 5422 | 5348 | 9517 | 8834 | 8416 |

HISTORY OF SALES PENDED

| MARCH 2004 Sales Pended | | | | |
|-------------------------|--------|--------|-----|------|
| Price Category | Bonita | Naples | All | |
| 0-249,999 | | | | 796 |
| 250,000-499,999 | | | | 495 |
| 500,000-749,999 | | | | 176 |
| 750,000-999,999 | | | | 84 |
| 1,000,000-1,999,999 | | | | 90 |
| 2,000,000-4,999,999 | | | | 37 |
| 5,000,000 and over | | | | 7 |
| Totals | | | | 1685 |

| MARCH 2005 Sales Pended | | | | |
|-------------------------|--------|--------|-----|------|
| Price Category | Bonita | Naples | All | |
| 0-249,999 | | 102 | 206 | 313 |
| 250,000-499,999 | | 226 | 628 | 854 |
| 500,000-749,999 | | 49 | 226 | 275 |
| 750,000-999,999 | | 36 | 116 | 152 |
| 1,000,000-1,999,999 | | 38 | 135 | 173 |
| 2,000,000-4,999,999 | | 14 | 62 | 76 |
| 5,000,000 and over | | 4 | 9 | 13 |
| Totals | 469 | 1350 | | 1819 |

| MARCH 2006 Sales Pended | | | | |
|-------------------------|--------|--------|-----|-----|
| Price Category | Bonita | Naples | All | |
| 0-249,999 | | 17 | 53 | 70 |
| 250,000-499,999 | | 99 | 317 | 416 |
| 500,000-749,999 | | 37 | 107 | 144 |
| 750,000-999,999 | | 9 | 56 | 65 |
| 1,000,000-1,999,999 | | 13 | 71 | 84 |
| 2,000,000-4,999,999 | | 7 | 47 | 54 |
| 5,000,000 and over | | 0 | 6 | 6 |
| Totals | 182 | 657 | | 839 |

| MARCH 2007 Sales Pended | | | | |
|-------------------------|--------|--------|-----|-----|
| Price Category | Bonita | Naples | All | |
| 0-249,999 | | 3 | 82 | 100 |
| 250,000-499,999 | | 80 | 273 | 353 |
| 500,000-749,999 | | 32 | 97 | 129 |
| 750,000-999,999 | | 11 | 49 | 60 |
| 1,000,000-1,999,999 | | 11 | 63 | 74 |
| 2,000,000-4,999,999 | | 6 | 42 | 48 |
| 5,000,000 and over | | 2 | 11 | 13 |
| Totals | 145 | 640 | | 785 |

| MARCH 2007 Sales Pended | | | | |
|-------------------------|--------|--------|-----|-----|
| Price Category | Bonita | Naples | All | |
| 0-249,999 | | 63 | 240 | 303 |
| 250,000-499,999 | | 73 | 165 | 238 |
| 500,000-749,999 | | 16 | 48 | 64 |
| 750,000-999,999 | | 11 | 21 | 32 |
| 1,000,000-1,999,999 | | 10 | 38 | 48 |
| 2,000,000-4,999,999 | | 0 | 23 | 23 |
| 5,000,000 and over | | 0 | 5 | 5 |
| Totals | 173 | 540 | | 713 |

| COMPARATIVE MARCH PENDED SALES TOTALS | | | | | |
|---------------------------------------|------|------|------|------|------|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 |
| 0-249,999 | 796 | 276 | 70 | 108 | 303 |
| 250,000-499,999 | 495 | 854 | 416 | 353 | 238 |
| 500,000-749,999 | 176 | 275 | 144 | 129 | 64 |
| 750,000-999,999 | 84 | 152 | 65 | 60 | 32 |
| 1M-2M | 90 | 173 | 84 | 74 | 48 |
| 2M-5M | 37 | 76 | 54 | 48 | 23 |
| 5M+ | 7 | 13 | 6 | 13 | 5 |
| Totals | 1685 | 1819 | 839 | 785 | 713 |

| COMPARATIVE ROLLING TOTALS OF PENDED SALES DURING THE PAST YEAR | | | | | |
|---|-------|-------|-------|------|------|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 |
| 0-249,999 | 6009 | 4566 | 1218 | 1053 | 1670 |
| 250,000-499,999 | 3372 | 5923 | 6018 | 3382 | 2681 |
| 500,000-749,999 | 967 | 1698 | 1987 | 936 | 808 |
| 750,000-999,999 | 507 | 946 | 888 | 482 | 435 |
| 1M-2M | 581 | 970 | 966 | 572 | 576 |
| 2M-5M | 259 | 471 | 428 | 316 | 290 |
| 5M+ | 48 | 67 | 54 | 61 | 55 |
| Totals | 11743 | 14641 | 11559 | 6802 | 6515 |

| COMPARATIVE YEAR TO DATE TOTALS OF PENDED SALES THROUGH CURRENT MONTH | | | | | |
|---|------|------|------|------|------|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 |
| 0-249,999 | 1940 | 890 | 196 | 300 | 715 |
| 250,000-499,999 | 1319 | 2317 | 1179 | 919 | 753 |
| 500,000-749,999 | 406 | 703 | 403 | 309 | 221 |
| 750,000-999,999 | 218 | 395 | 208 | 178 | 109 |
| 1M-2M | 255 | 471 | 241 | 218 | 158 |
| 2M-5M | 110 | 218 | 134 | 130 | 77 |
| 5M+ | 16 | 28 | 17 | 30 | 15 |
| Totals | 4264 | 5022 | 2378 | 2084 | 2048 |

John R. Wood Inc., REALTORS
Active Listing Report by Units
Wylfyre Export

| Sum of Unit Count | | Code | | | | | | | Grand Total |
|----------------------------------|----------------------------------|-------------|-------------|------------|------------|------------|------------|-----------|-------------|
| Ownership Desc | GEO Area | A | B | C | D | E | F | G | Grand Total |
| Condo | BN01 - Bonita Beach | 5 | 39 | 38 | 8 | 1 | 5 | | 96 |
| | BN02 W of US41 So of Bonita Bay | 20 | 50 | 17 | | 2 | | | 89 |
| | BN03 - The Brooks | 35 | 148 | 12 | 1 | | | | 196 |
| | BN04 - Bonita Bay | 7 | 61 | 28 | 19 | 43 | 12 | | 170 |
| | BN05 - Pelican Landing and North | 34 | 65 | 40 | 27 | 40 | 2 | | 208 |
| | BN06 - North Bonita East of US41 | 44 | 11 | | | | | | 55 |
| | BN07 East of US41 North of Terry | 61 | 41 | | | | | | 102 |
| | BN08 East of US41 South of Terry | 60 | 17 | 2 | | | | | 79 |
| | BN09 - Spanish Wells | 21 | 39 | | | | | | 60 |
| | BN10 East Old41 So of Shangrila | 21 | 4 | | | | | | 25 |
| | BN11 S-BonitaBeachRd East Old41 | 15 | 71 | 24 | 1 | | | | 111 |
| | BN12 - E of I-75 S of City Line | 45 | 59 | 2 | | | | | 106 |
| | BN13 - E of I-75 N of City Line | 1 | | | | | | | 1 |
| | ES01 - Estero | 64 | 116 | 52 | 19 | 8 | 2 | | 261 |
| | ES02 - Estero | 55 | 18 | | | | | | 73 |
| | ES03 - Estero | 50 | 50 | 1 | 1 | | | | 102 |
| | NA01 - N/O 111th Ave | 38 | 137 | 34 | 57 | 88 | 11 | | 365 |
| | NA02 - Vanderbilt Beach Area | 9 | 17 | 51 | 46 | 22 | 14 | | 159 |
| | NA03 - Naples Park Area | | 12 | 3 | | | | | 15 |
| | NA04 - Pelican Bay Area | 2 | 53 | 99 | 53 | 55 | 36 | 7 | 305 |
| | NA05 - Crayton Rd Area | 35 | 99 | 88 | 122 | 130 | 59 | 12 | 545 |
| | NA06 - Olde Naples Area | 12 | 56 | 30 | 20 | 70 | 38 | | 226 |
| | NA08 - Royal Harbor-Windstar | 42 | 66 | 31 | 17 | 16 | 4 | | 176 |
| | NA09 - South Naples Area | 39 | 18 | 3 | 2 | 5 | 1 | | 68 |
| | NA11 - N/O Immokalee Rd W/O 75 | 115 | 97 | 23 | 13 | 1 | | | 249 |
| | NA12 - N/O Vanderbilt Bch W/O 75 | 101 | 98 | 61 | 13 | 6 | | | 279 |
| | NA13 - Pine Ridge Area | 19 | 14 | | | | | | 33 |
| | NA14 - N/O Pine Ridge & Vineyard | 92 | 177 | 58 | 26 | 7 | | | 360 |
| | NA15 - E/O 41 W/O Goodlette | 36 | 21 | 8 | | 1 | | | 66 |
| | NA16 - S/O Pine Ridge Rd | 210 | 196 | 33 | 13 | 15 | | | 467 |
| | NA17 - N/O Davis Blvd | 379 | 144 | | 1 | | | | 524 |
| | NA18 - N/O Rattlesnake Hammock | 277 | 183 | 12 | | | | | 472 |
| | NA19 - Lely Area | 139 | 148 | 16 | 1 | 1 | | | 305 |
| | NA21 - N/O Immokalee Rd E/O 75 | 108 | 98 | 3 | 1 | | | | 210 |
| | NA22 - S/O Immokalee Rd W/O 951 | 51 | 64 | 4 | | | | | 119 |
| | NA23 - S/O Pine Ridge Rd W/O 951 | 3 | | | | | | | 3 |
| | NA24 - Golden Gate City | 44 | 2 | | | | | | 46 |
| | NA31 - S/O Immokalee Rd | 12 | 33 | | | | | | 45 |
| | NA34 - E/O Wilson N/O GG Blvd | 1 | | 3 | | | | | 4 |
| | NA36 - East Collier N/O 75 | 2 | | | | | | | 2 |
| | NA37 - East Collier S/O 75 | 49 | 42 | | | | | | 91 |
| NA38 - South of US41 East of 951 | 99 | 139 | 160 | 64 | 21 | 1 | | 484 | |
| NA39 - South of US41 East SR92 | 30 | 37 | 5 | | | | | 72 | |
| NA41 - GGE 3-12 | | | 1 | | | | | 1 | |
| Condo Total | | 2482 | 2740 | 942 | 525 | 532 | 185 | 19 | 7425 |
| Single Family | BN01 - Bonita Beach | | 2 | 9 | 12 | 8 | 23 | 10 | 64 |
| | BN02 W of US41 So of Bonita Bay | 3 | 45 | 15 | 6 | 12 | 3 | | 84 |
| | BN03 - The Brooks | | 14 | 57 | 12 | 27 | 8 | | 118 |
| | BN04 - Bonita Bay | | 6 | 15 | 13 | 17 | 13 | 1 | 65 |
| | BN05 - Pelican Landing and North | 21 | 22 | 23 | 13 | 27 | 17 | | 123 |
| | BN06 - North Bonita East of US41 | 13 | 42 | 41 | 5 | 1 | | | 102 |
| | BN07 East of US41 North of Terry | 56 | 33 | 11 | 1 | | | | 101 |
| | BN08 East of US41 South of Terry | 32 | 63 | 26 | 11 | 7 | 1 | | 140 |
| | BN09 - Spanish Wells | | 34 | 32 | 3 | | | | 69 |
| | BN10 East Old41 So of Shangrila | 82 | 52 | 4 | 1 | | 1 | | 140 |
| | BN11 S-BonitaBeachRd East Old41 | 4 | 14 | 27 | 3 | 7 | 6 | | 61 |
| | BN12 - E of I-75 S of City Line | 31 | 97 | 28 | 7 | 7 | 11 | 1 | 182 |
| | BN13 - E of I-75 N of City Line | 1 | 5 | | | | | | 6 |
| | ES01 - Estero | 15 | 88 | 26 | 23 | 10 | 3 | | 165 |
| | ES02 - Estero | 42 | 116 | 15 | 3 | | | | 176 |
| ES03 - Estero | 12 | 112 | 59 | 33 | 21 | | | 237 | |

John R. Wood Inc., REALTORS
Active Listing Report by Units
Wyldfyre Export

| Sum of Unit Count | | Code | | | | | | | Grand Total | |
|-------------------|----------------------------------|------|-------------|-------------|-------------|-------------|-------------|------------|-------------|--------------|
| Ownership Desc | GEO Area | A | B | C | D | E | F | G | | |
| Single Family | NA01 - N/O 111th Ave | 4 | 33 | 32 | 22 | 35 | 35 | 4 | 165 | |
| | NA02 - Vanderbilt Beach Area | | 1 | | 13 | 27 | 22 | 3 | 66 | |
| | NA03 - Naples Park Area | 25 | 110 | 21 | 4 | 6 | | | 166 | |
| | NA04 - Pelican Bay Area | | 1 | 6 | 17 | 18 | 12 | 8 | 62 | |
| | NA05 - Crayton Rd Area | | 3 | 20 | 49 | 47 | 83 | 8 | 210 | |
| | NA06 - Olde Naples Area | | 1 | 2 | 14 | 47 | 43 | 13 | 120 | |
| | NA08 - Royal Harbor-Windstar | 9 | 11 | 15 | 15 | 40 | 23 | 1 | 114 | |
| | NA09 - South Naples Area | 103 | 72 | 19 | 15 | 9 | 6 | | 224 | |
| | NA11 - N/O Immokalee Rd W/O 75 | 16 | 137 | 78 | 36 | 65 | 64 | 5 | 401 | |
| | NA12 - N/O Vanderbilt Bch W/O 75 | 2 | 45 | 48 | 29 | 35 | 17 | 1 | 177 | |
| | NA13 - Pine Ridge Area | | | 3 | 7 | 19 | 15 | 5 | 49 | |
| | NA14 - N/O Pine Ridge & Vineyard | 4 | 119 | 75 | 45 | 72 | 10 | 1 | 326 | |
| | NA15 - E/O 41 W/O Goodlette | 16 | 80 | 6 | 2 | 11 | | | 115 | |
| | NA16 - S/O Pine Ridge Rd | 19 | 57 | 71 | 27 | 39 | 48 | 12 | 273 | |
| | NA17 - N/O Davis Blvd | 59 | 268 | 44 | 6 | 3 | | | 380 | |
| | NA18 - N/O Rattlesnake Hammock | 78 | 135 | 26 | 15 | 6 | 5 | | 265 | |
| | NA19 - Lely Area | 14 | 97 | 87 | 42 | 35 | 7 | | 282 | |
| | NA21 - N/O Immokalee Rd E/O 75 | 1 | 46 | 50 | 38 | 58 | 52 | 4 | 249 | |
| | NA22 - S/O Immokalee Rd W/O 951 | 8 | 226 | 95 | 38 | 23 | 3 | | 393 | |
| | NA23 - S/O Pine Ridge Rd W/O 951 | 2 | 49 | 22 | 14 | 14 | 4 | | 105 | |
| | NA24 - Golden Gate City | 182 | 143 | | | | | | 325 | |
| | NA31 - S/O Immokalee Rd | 12 | 47 | 8 | 2 | 1 | 1 | 1 | 72 | |
| | NA34 - E/O Wilson N/O GG Blvd | 21 | 106 | 12 | | | | | 139 | |
| | NA36 - East Collier N/O 75 | 5 | 6 | | 1 | | | | 12 | |
| | NA37 - East Collier S/O 75 | 10 | 107 | 20 | 4 | 3 | | | 144 | |
| | NA38 - South of US41 East of 951 | 40 | 59 | 20 | 29 | 35 | 6 | 1 | 190 | |
| | NA39 - South of US41 East SR92 | 5 | 13 | 10 | 7 | 2 | | 1 | 38 | |
| | NA41 - GGE 3-12 | 13 | 62 | 35 | 18 | 16 | | | 144 | |
| | NA07 - Port Royal-Aqualane Area | | | | | 8 | 36 | 51 | 95 | |
| | NA32 - S/O White Blvd | 9 | 7 | | 2 | | | | 18 | |
| | NA33 - Corkscrew Area | 1 | 1 | | | | | | 2 | |
| | NA35 - E/O Wilson N/O 75 | | 6 | 3 | | | | | 9 | |
| | NA42 - GGE 15, 27-28, 193-195 | 21 | 57 | 20 | 11 | 1 | | | 110 | |
| | NA43 GGE 21-22,36-38,52-53,59-60 | 27 | 34 | 5 | 3 | | 1 | | 70 | |
| | NA44 - GGE 16-20, 23-25 | 34 | 57 | 11 | 4 | | | | 106 | |
| | NA45 - GGE 13-14, 48-51 | 28 | 34 | 11 | 1 | 1 | | | 75 | |
| | NA46 - GGE 39-47, 61-65 | 53 | 74 | 2 | | 1 | | | 130 | |
| | NA47 - GGE 67-78 | 75 | 72 | 12 | 2 | | | | 161 | |
| | NA48 - GGE 79-93 | 52 | 94 | 7 | 1 | 1 | | | 155 | |
| | Single Family Total | | 1260 | 3215 | 1284 | 679 | 822 | 579 | 131 | 7970 |
| | Grand Total | | 3742 | 5955 | 2226 | 1204 | 1354 | 764 | 150 | 15395 |

John R. Wood Inc., REALTORS
Active Listing Report by Volume
Wydlyre Export

| Sum of List Price | | Code | | | | | | | Grand Total |
|--------------------|----------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|------------------------|
| Ownership Desc | GEO Area | A | B | C | D | E | F | G | |
| Condo | BN01 - Bonita Beach | \$1,169,600 | \$14,208,100 | \$25,252,100 | \$6,763,400 | \$1,090,000 | \$13,334,000 | | \$61,817,200 |
| | BN02 W of US41 So of Bonita Bay | \$4,304,199 | \$18,087,800 | \$10,345,500 | | \$3,345,000 | | | \$36,082,499 |
| | BN03 - The Brooks | \$8,008,731 | \$52,171,064 | \$7,121,100 | \$949,000 | | | | \$68,249,895 |
| | BN04 - Bonita Bay | \$1,600,900 | \$23,907,800 | \$17,129,500 | \$17,669,900 | \$59,182,000 | \$29,421,000 | | \$148,911,100 |
| | BN05 - Pelican Landing and North | \$5,687,275 | \$23,299,600 | \$25,454,476 | \$23,885,200 | \$53,565,000 | \$5,379,000 | | \$137,270,551 |
| | BN06 - North Bonita East of US41 | \$8,094,685 | \$3,104,584 | | | | | | \$11,199,269 |
| | BN07 East of US41 North of Terry | \$12,407,399 | \$12,714,900 | | | | | | \$25,122,299 |
| | BN08 East of US41 South of Terry | \$10,080,994 | \$5,297,790 | \$1,044,000 | | | | | \$16,422,784 |
| | BN09 - Spanish Wells | \$4,774,074 | \$12,698,449 | | | | | | \$17,472,523 |
| | BN10 East Old41 So of Shangrila | \$3,111,400 | \$1,166,900 | | | | | | \$4,278,300 |
| | BN11 S-BonitaBeachRd East Old41 | \$2,532,899 | \$27,043,277 | \$14,610,200 | \$799,000 | | | | \$44,985,376 |
| | BN12 - E of I-75 S of City Line | \$8,561,194 | \$19,653,540 | \$1,063,000 | | | | | \$29,277,734 |
| | BN13 - E of I-75 N of City Line | \$162,500 | | | | | | | \$162,500 |
| | ES01 - Estero | \$11,823,398 | \$43,967,423 | \$30,968,124 | \$16,461,899 | \$10,461,000 | \$4,793,000 | | \$118,474,844 |
| | ES02 - Estero | \$9,648,687 | \$5,341,890 | | | | | | \$14,990,577 |
| | ES03 - Estero | \$9,000,265 | \$17,101,875 | \$560,000 | \$759,900 | | | | \$27,422,040 |
| | NA01 - N/O 111th Ave | \$7,885,550 | \$46,879,888 | \$22,299,200 | \$50,976,699 | \$125,491,898 | \$27,629,000 | | \$281,162,235 |
| | NA02 - Vanderbilt Beach Area | \$1,050,450 | \$6,478,100 | \$32,618,000 | \$41,232,800 | \$27,690,800 | \$46,044,000 | | \$155,114,150 |
| | NA03 - Naples Park Area | | \$5,072,690 | \$1,598,000 | | | | | \$6,670,690 |
| | NA04 - Pelican Bay Area | \$444,500 | \$22,560,600 | \$62,447,000 | \$45,818,787 | \$76,156,899 | \$105,312,500 | \$49,844,000 | \$362,584,286 |
| | NA05 - Crayton Rd Area | \$7,136,900 | \$37,302,726 | \$55,414,477 | \$107,418,935 | \$191,011,250 | \$175,707,000 | \$81,580,000 | \$655,571,288 |
| | NA06 - Olde Naples Area | \$2,063,100 | \$19,926,600 | \$18,746,450 | \$18,179,500 | \$105,744,900 | \$97,915,000 | | \$262,575,550 |
| | NA08 - Royal Harbor-Windstar | \$7,999,778 | \$24,563,566 | \$19,729,900 | \$14,555,800 | \$24,493,000 | \$10,385,000 | | \$101,727,044 |
| | NA09 - South Naples Area | \$5,996,625 | \$6,651,700 | \$1,799,800 | \$1,678,000 | \$6,039,000 | \$2,100,000 | | \$24,265,125 |
| | NA11 - N/O Immokalee Rd W/O 75 | \$23,489,925 | \$30,528,427 | \$15,426,970 | \$10,660,540 | \$1,475,000 | | | \$81,580,862 |
| | NA12 - N/O Vanderbilt Bch W/O 75 | \$19,957,899 | \$35,604,000 | \$37,129,449 | \$10,978,750 | \$7,039,000 | | | \$110,709,098 |
| | NA13 - Pine Ridge Area | \$3,838,897 | \$4,308,893 | | | | | | \$8,147,790 |
| | NA14 - N/O Pine Ridge & Vineyard | \$18,455,079 | \$60,426,800 | \$36,022,986 | \$22,849,500 | \$8,459,800 | | | \$146,214,165 |
| | NA15 - E/O 41 W/O Goodlette | \$7,383,299 | \$7,009,800 | \$5,206,500 | | \$1,595,000 | | | \$21,194,599 |
| | NA16 - S/O Pine Ridge Rd | \$40,518,821 | \$65,499,941 | \$19,768,458 | \$11,283,150 | \$20,854,990 | | | \$157,925,360 |
| | NA17 - N/O Davis Blvd | \$72,368,764 | \$43,904,024 | | \$899,000 | | | | \$117,171,788 |
| | NA18 - N/O Rattlesnake Hammock | \$51,332,393 | \$59,744,600 | \$6,921,800 | | | | | \$117,998,793 |
| | NA19 - Lely Area | \$25,369,548 | \$52,432,815 | \$9,511,399 | \$847,695 | \$1,074,790 | | | \$89,236,247 |
| | NA21 - N/O Immokalee Rd E/O 75 | \$22,665,524 | \$33,053,474 | \$1,628,000 | \$975,000 | | | | \$58,321,998 |
| | NA22 - S/O Immokalee Rd W/O 951 | \$9,537,950 | \$21,142,650 | \$2,488,800 | | | | | \$33,169,400 |
| | NA23 - S/O Pine Ridge Rd W/O 951 | \$588,000 | | | | | | | \$588,000 |
| | NA24 - Golden Gate City | \$6,090,497 | \$569,000 | | | | | | \$6,659,497 |
| | NA31 - S/O Immokalee Rd | \$2,785,500 | \$11,307,898 | | | | | | \$14,093,398 |
| | NA34 - E/O Wilson N/O GG Blvd | \$230,000 | | \$1,779,000 | | | | | \$2,009,000 |
| | NA36 - East Collier N/O 75 | \$259,900 | | | | | | | \$259,900 |
| | NA37 - East Collier S/O 75 | \$10,653,290 | \$13,423,250 | | | | | | \$24,076,540 |
| | NA38 - South of US41 East of 951 | \$15,138,575 | \$55,459,300 | \$100,830,286 | \$55,384,500 | \$25,075,000 | \$2,390,000 | | \$254,277,661 |
| | NA39 - South of US41 East SR92 | \$3,991,550 | \$13,478,090 | \$2,779,900 | | | | | \$20,249,540 |
| | NA41 - GGE 3-12 | | | \$599,900 | | | | | \$599,900 |
| Condo Total | | \$468,200,514 | \$957,093,824 | \$588,294,275 | \$461,026,955 | \$749,844,327 | \$520,409,500 | \$131,424,000 | \$3,876,293,395 |
| Single Family | BN01 - Bonita Beach | | \$899,900 | \$5,709,900 | \$10,819,700 | \$11,760,000 | \$61,193,000 | \$61,924,000 | \$152,306,500 |
| | BN02 W of US41 So of Bonita Bay | \$712,900 | \$16,951,600 | \$8,925,800 | \$5,007,900 | \$17,734,000 | \$7,935,000 | | \$57,267,200 |
| | BN03 - The Brooks | | \$6,231,577 | \$34,679,500 | \$10,341,000 | \$41,294,000 | \$19,744,500 | | \$112,290,577 |
| | BN04 - Bonita Bay | | \$2,628,499 | \$9,390,900 | \$11,996,900 | \$24,212,000 | \$41,923,000 | \$5,850,000 | \$96,001,299 |
| | BN05 - Pelican Landing and North | \$3,216,800 | \$9,000,799 | \$14,970,800 | \$11,594,700 | \$35,282,250 | \$49,833,997 | | \$123,899,346 |
| | BN06 - North Bonita East of US41 | \$2,447,400 | \$15,093,190 | \$26,643,485 | \$4,254,230 | \$1,189,000 | | | \$49,627,305 |
| | BN07 East of US41 North of Terry | \$6,955,000 | \$12,590,500 | \$6,599,800 | \$759,000 | | | | \$26,904,300 |
| | BN08 East of US41 South of Terry | \$6,256,390 | \$22,043,985 | \$16,315,150 | \$9,630,900 | \$8,710,000 | \$2,000,000 | | \$64,956,425 |
| | BN09 - Spanish Wells | | \$14,590,555 | \$19,808,000 | \$2,384,000 | | | | \$36,782,555 |
| | BN10 East Old41 So of Shangrila | \$14,193,897 | \$17,512,399 | \$2,373,900 | \$799,000 | | \$2,810,000 | | \$37,689,196 |
| | BN11 S-BonitaBeachRd East Old41 | \$723,900 | \$5,401,400 | \$17,459,500 | \$2,583,000 | \$8,723,000 | \$19,045,000 | | \$53,935,800 |
| | BN12 - E of I-75 S of City Line | \$7,118,500 | \$33,719,590 | \$16,584,975 | \$6,036,900 | \$9,485,900 | \$33,976,500 | \$9,950,000 | \$116,872,365 |
| | BN13 - E of I-75 N of City Line | \$229,000 | \$1,923,800 | | | | | | \$2,152,800 |
| ES01 - Estero | \$2,163,600 | \$30,867,289 | \$15,973,874 | \$19,755,280 | \$15,942,999 | \$7,749,000 | | \$92,452,042 | |

John R. Wood Inc., REALTORS
Active Listing Report by Volume
Wydŷfre Export

| Sum of List Price | | Code | | | | | | | Grand Total |
|----------------------------|----------------------------------|----------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|-------------------------|
| Ownership Desc | GEO Area | A | B | C | D | E | F | G | |
| Single Family | ES02 - Estero | \$8,489,979 | \$41,639,917 | \$9,276,750 | \$2,641,900 | | | | \$62,048,546 |
| | ES03 - Estero | \$2,807,550 | \$42,609,310 | \$36,145,837 | \$30,329,150 | \$25,336,899 | | | \$137,228,746 |
| | NA01 - N/O 111th Ave | \$796,900 | \$13,107,600 | \$20,900,377 | \$19,569,800 | \$49,457,000 | \$107,831,499 | \$27,535,000 | \$239,198,176 |
| | NA02 - Vanderbilt Beach Area | | \$351,000 | | \$11,795,200 | \$41,384,899 | \$59,545,988 | \$19,998,999 | \$133,076,086 |
| | NA03 - Naples Park Area | \$5,628,100 | \$39,531,662 | \$12,947,100 | \$3,362,000 | \$7,820,000 | | | \$69,288,862 |
| | NA04 - Pelican Bay Area | | \$425,000 | \$4,146,900 | \$15,419,690 | \$24,161,000 | \$34,317,950 | \$78,080,000 | \$156,550,540 |
| | NA05 - Crayton Rd Area | | \$1,398,000 | \$13,171,500 | \$43,247,900 | \$66,639,000 | \$239,737,960 | \$48,775,000 | \$412,969,360 |
| | NA06 - Olde Naples Area | | \$259,000 | \$1,294,900 | \$12,600,800 | \$73,290,398 | \$127,073,499 | \$106,804,000 | \$321,322,597 |
| | NA08 - Royal Harbor-Windstar | \$1,559,400 | \$4,226,800 | \$9,884,595 | \$13,106,600 | \$57,673,899 | \$71,182,900 | \$8,950,000 | \$166,584,194 |
| | NA09 - South Naples Area | \$18,352,641 | \$23,921,184 | \$12,095,600 | \$13,016,700 | \$15,238,720 | \$18,644,000 | | \$101,268,845 |
| | NA11 - N/O Immokalee Rd W/O 75 | \$2,926,450 | \$53,356,943 | \$49,067,198 | \$31,183,522 | \$101,199,900 | \$199,102,837 | \$28,484,000 | \$465,320,850 |
| | NA12 - N/O Vanderbilt Bch W/O 75 | \$470,900 | \$18,165,100 | \$29,976,648 | \$24,477,800 | \$53,510,999 | \$53,305,000 | \$6,300,000 | \$186,206,447 |
| | NA13 - Pine Ridge Area | | | \$2,097,000 | \$6,155,900 | \$26,863,677 | \$46,366,500 | \$28,890,000 | \$110,373,077 |
| | NA14 - N/O Pine Ridge & Vineyard | \$963,800 | \$47,522,966 | \$47,121,149 | \$39,435,771 | \$90,931,100 | \$27,016,900 | \$6,500,000 | \$259,491,686 |
| | NA15 - E/O 41 W/O Goodlette | \$3,534,550 | \$29,030,800 | \$3,387,800 | \$1,704,900 | \$16,467,000 | | | \$54,125,050 |
| | NA16 - S/O Pine Ridge Rd | \$4,253,000 | \$22,306,225 | \$43,470,800 | \$23,830,800 | \$57,736,000 | \$152,390,999 | \$71,529,000 | \$375,516,824 |
| | NA17 - N/O Davis Blvd | \$11,453,982 | \$98,470,477 | \$26,571,099 | \$4,873,900 | \$3,989,000 | | | \$145,358,458 |
| | NA18 - N/O Rattlesnake Hammock | \$12,774,400 | \$48,304,043 | \$16,287,475 | \$12,101,600 | \$7,134,000 | \$17,597,000 | | \$114,198,518 |
| | NA19 - Lely Area | \$2,765,500 | \$38,076,890 | \$54,529,898 | \$36,496,417 | \$47,123,821 | \$18,378,093 | | \$197,370,619 |
| | NA21 - N/O Immokalee Rd E/O 75 | \$235,000 | \$20,277,934 | \$30,743,833 | \$33,633,237 | \$85,439,299 | \$161,548,995 | \$23,644,000 | \$355,522,298 |
| | NA22 - S/O Immokalee Rd W/O 951 | \$1,889,600 | \$83,259,899 | \$57,878,060 | \$33,467,372 | \$31,331,799 | \$7,584,000 | | \$215,410,730 |
| | NA23 - S/O Pine Ridge Rd W/O 951 | \$498,900 | \$19,024,300 | \$13,428,990 | \$12,223,150 | \$16,585,000 | \$11,490,000 | | \$73,250,340 |
| | NA24 - Golden Gate City | \$33,968,713 | \$43,574,729 | | | | | | \$77,543,442 |
| | NA31 - S/O Immokalee Rd | \$2,529,677 | \$16,384,734 | \$4,678,130 | \$1,539,000 | \$1,400,000 | \$2,500,000 | \$14,759,000 | \$43,790,541 |
| | NA34 - E/O Wilson N/O GG Blvd | \$4,806,400 | \$37,225,423 | \$7,082,195 | | | | | \$49,114,018 |
| | NA36 - East Collier N/O 75 | \$861,900 | \$2,163,580 | | \$825,000 | | | | \$3,850,480 |
| | NA37 - East Collier S/O 75 | \$1,933,200 | \$38,198,467 | \$11,704,100 | \$3,590,800 | \$4,329,000 | | | \$59,755,567 |
| | NA38 - South of US41 East of 951 | \$5,869,099 | \$24,427,300 | \$12,762,700 | \$27,215,900 | \$52,128,690 | \$18,139,000 | \$5,700,000 | \$146,242,689 |
| | NA39 - South of US41 East SR92 | \$800,900 | \$5,115,200 | \$6,322,000 | \$6,158,300 | \$2,700,000 | | \$7,900,000 | \$28,996,400 |
| | NA41 - GGE 3-12 | \$2,690,550 | \$24,002,450 | \$20,938,099 | \$15,551,700 | \$20,913,500 | | | \$84,096,299 |
| | NA07 - Port Royal-Aqualane Area | | | | | \$13,649,000 | \$130,604,000 | \$485,129,000 | \$629,382,000 |
| | NA32 - S/O White Blvd | \$1,702,850 | \$2,338,177 | | \$1,794,000 | | | | \$5,835,027 |
| | NA33 - Corkscrew Area | \$245,000 | \$329,003 | | | | | | \$574,003 |
| | NA35 - E/O Wilson N/O 75 | | \$2,237,800 | \$1,799,800 | | | | | \$4,037,600 |
| | NA42 - GGE 15, 27-28, 193-195 | \$4,320,400 | \$20,271,750 | \$12,476,300 | \$9,595,900 | \$1,175,000 | | | \$47,839,350 |
| | NA43 GGE 21-22,36-38,52-53,59-60 | \$5,156,850 | \$12,361,700 | \$2,773,800 | \$2,718,000 | | \$2,499,000 | | \$25,509,350 |
| | NA44 - GGE 16-20, 23-25 | \$6,932,700 | \$21,138,971 | \$6,757,799 | \$3,099,400 | | | | \$37,928,870 |
| | NA45 - GGE 13-14, 48-51 | \$5,792,150 | \$11,754,400 | \$6,525,322 | \$750,000 | \$1,650,000 | | | \$26,471,872 |
| | NA46 - GGE 39-47, 61-65 | \$10,804,050 | \$25,693,150 | \$1,219,900 | | \$1,099,000 | | | \$38,816,100 |
| | NA47 - GGE 67-78 | \$15,344,452 | \$24,333,230 | \$7,262,798 | \$1,649,900 | | | | \$48,590,380 |
| | NA48 - GGE 79-93 | \$10,083,445 | \$32,355,341 | \$4,086,100 | \$999,900 | \$1,499,900 | | | \$49,024,686 |
| Single Family Total | | \$237,260,375 | \$1,178,625,538 | \$796,248,136 | \$596,124,419 | \$1,174,190,649 | \$1,753,066,117 | \$1,046,701,999 | \$6,782,217,233 |
| Grand Total | | \$705,460,889 | \$2,135,719,362 | \$1,384,542,411 | \$1,057,151,374 | \$1,924,034,976 | \$2,273,475,617 | \$1,178,125,999 | \$10,658,510,628 |

John R. Wood Inc., REALTORS
Active Listing Aging Report
Wylfyre Export

| Sum of Unit Count | Code | | | | | | | Grand Total |
|--------------------|-------------|-------------|-------------|-------------|-------------|------------|------------|--------------|
| Year Mth | A | B | C | D | E | F | G | Grand Total |
| 2000-11 | 1 | | | | | | | 1 |
| 2002-02 | | | 1 | | 4 | 1 | | 6 |
| 2003-09 | | 1 | 1 | | | | | 2 |
| 2004-01 | | | | | | 1 | 1 | 2 |
| 2004-03 | | | | | | 1 | 1 | 2 |
| 2004-04 | | | 1 | | 4 | 2 | | 7 |
| 2004-05 | | | | | | | 1 | 1 |
| 2004-07 | | | | | 1 | | | 1 |
| 2004-08 | 2 | | | | 3 | 1 | | 6 |
| 2004-09 | | 1 | 1 | | 1 | | | 3 |
| 2004-11 | | | | | 1 | 1 | 1 | 3 |
| 2004-12 | | | | | 1 | 1 | | 2 |
| 2005-01 | | | | 3 | | 3 | | 6 |
| 2005-03 | | | 1 | 2 | | | | 3 |
| 2005-04 | | 2 | | | 2 | | | 4 |
| 2005-05 | 2 | 1 | 1 | 4 | 2 | 1 | | 11 |
| 2005-06 | 1 | 1 | 1 | | 1 | 2 | | 6 |
| 2005-07 | 2 | 1 | 1 | 1 | 2 | | | 7 |
| 2005-08 | | 5 | 1 | | 2 | | 1 | 9 |
| 2005-09 | 2 | 3 | 1 | 1 | 2 | | | 9 |
| 2005-10 | 2 | 5 | 2 | | 3 | 7 | | 19 |
| 2005-11 | 5 | 14 | 7 | 2 | 7 | 2 | 1 | 38 |
| 2005-12 | 7 | 8 | 7 | 2 | 2 | | 1 | 27 |
| 2006-01 | 12 | 20 | 12 | 9 | 18 | 16 | 2 | 89 |
| 2006-02 | 14 | 27 | 7 | 7 | 20 | 4 | 2 | 81 |
| 2006-03 | 8 | 16 | 11 | 6 | 7 | 5 | 1 | 54 |
| 2006-04 | 13 | 25 | 10 | 12 | 3 | 4 | 1 | 68 |
| 2006-05 | 18 | 26 | 17 | 8 | 12 | 11 | 2 | 94 |
| 2006-06 | 18 | 37 | 11 | 11 | 14 | 3 | 2 | 96 |
| 2006-07 | 8 | 30 | 15 | 3 | 9 | 10 | 1 | 76 |
| 2006-08 | 16 | 34 | 28 | 11 | 7 | 4 | 2 | 102 |
| 2006-09 | 11 | 29 | 14 | 11 | 8 | 13 | 5 | 91 |
| 2006-10 | 30 | 59 | 26 | 11 | 20 | 17 | 3 | 166 |
| 2006-11 | 35 | 59 | 47 | 18 | 37 | 12 | 5 | 213 |
| 2006-12 | 26 | 52 | 22 | 16 | 24 | 17 | 1 | 158 |
| 2007-01 | 72 | 141 | 60 | 30 | 36 | 16 | 5 | 360 |
| 2007-02 | 43 | 98 | 35 | 26 | 35 | 20 | 6 | 263 |
| 2007-03 | 57 | 119 | 53 | 25 | 24 | 28 | 2 | 308 |
| 2007-04 | 88 | 152 | 77 | 38 | 37 | 23 | 5 | 420 |
| 2007-05 | 105 | 192 | 72 | 34 | 40 | 29 | 4 | 476 |
| 2007-06 | 120 | 219 | 80 | 33 | 39 | 34 | 3 | 528 |
| 2007-07 | 104 | 216 | 82 | 38 | 51 | 28 | 5 | 524 |
| 2007-08 | 157 | 260 | 84 | 46 | 48 | 39 | 4 | 638 |
| 2007-09 | 167 | 286 | 97 | 62 | 64 | 27 | 3 | 706 |
| 2007-10 | 352 | 506 | 189 | 100 | 95 | 60 | 9 | 1311 |
| 2007-11 | 322 | 556 | 236 | 133 | 116 | 66 | 19 | 1448 |
| 2007-12 | 331 | 474 | 158 | 92 | 92 | 45 | 8 | 1200 |
| 2008-01 | 559 | 911 | 315 | 165 | 189 | 86 | 27 | 2252 |
| 2008-02 | 552 | 775 | 261 | 121 | 159 | 79 | 8 | 1955 |
| 2008-03 | 480 | 593 | 181 | 122 | 112 | 45 | 8 | 1541 |
| 2008-04 | | 1 | | 1 | | | | 2 |
| Grand Total | 3742 | 5955 | 2226 | 1204 | 1354 | 764 | 150 | 15395 |

Closed Rank Units thru 03 08

| Company | L | S | Grand Total | % of Closed Units |
|---|-----|-----|-------------|-------------------|
| John R Wood | 193 | 171 | 364 | 14.05% |
| Downing Frye | 140 | 178 | 318 | 12.28% |
| Premier Properties of SWFL,INC | 121 | 88 | 209 | 8.07% |
| Coldwell Banker Residential Real Estate, Inc. | 113 | 74 | 187 | 7.22% |
| Prudential Florida WCI Realty | 74 | 71 | 145 | 5.60% |
| Amerivest Realty | 51 | 52 | 103 | 3.98% |
| #N/A | 44 | 51 | 95 | 3.67% |
| Sun Realty | 36 | 35 | 71 | 2.74% |
| RE/MAX Results Realty | 32 | 31 | 63 | 2.43% |
| Non MLS | 1 | 61 | 62 | 2.39% |
| Premiere Plus Realty Co. | 22 | 21 | 43 | 1.66% |
| RE/MAX Realty Select | 18 | 18 | 36 | 1.39% |
| Naples Realty Services | 14 | 18 | 32 | 1.24% |
| Keller Williams Elite Realty | 15 | 14 | 29 | 1.12% |
| Stock Realty, LLC | 13 | 15 | 28 | 1.08% |
| South Bay Realty | 13 | 11 | 24 | 0.93% |
| Vineyards Properties Inc | 13 | 11 | 24 | 0.93% |
| Gulf Breeze Real Estate, LLC | 17 | 5 | 22 | 0.85% |
| Realty World Florida | 11 | 10 | 21 | 0.81% |
| Sand Castle Realty Group, Inc | 12 | 9 | 21 | 0.81% |
| ERA Faust Realty Group | 13 | 6 | 19 | 0.73% |
| RE/MAX Sundance Realty II | 10 | 8 | 18 | 0.69% |
| Gulfcoast Premier Realty, Inc. | 11 | 7 | 18 | 0.69% |
| VIP Realty Group | 10 | 8 | 18 | 0.69% |
| Bonita Bay Group | 11 | 7 | 18 | 0.69% |
| Century 21 #1 Sunbelt Realty Inc. | 9 | 7 | 16 | 0.62% |
| RE/MAX Estates | 9 | 7 | 16 | 0.62% |
| Lifestyle Choice Realty | 8 | 7 | 15 | 0.58% |
| Islandwalk Realty of Naples | 10 | 4 | 14 | 0.54% |
| Assist2Sell | 7 | 6 | 13 | 0.50% |
| Keller Williams Realty, Marco | 9 | 3 | 12 | 0.46% |
| Waterfront Realty Group, Inc. | 6 | 6 | 12 | 0.46% |
| WEICHERT, REALTORSr On The Gulf | 5 | 7 | 12 | 0.46% |
| Mari Vesce REALTORS, Inc | 6 | 6 | 12 | 0.46% |
| Independent Brokers Realty Inc. | 5 | 5 | 10 | 0.39% |
| Century 21 Mike Miller Realty, Inc. | 4 | 5 | 9 | 0.35% |
| Arbor Trace Realty, Inc. | 5 | 4 | 9 | 0.35% |
| Paradise Properties of Naples, Inc. | 4 | 4 | 8 | 0.31% |
| ERA Flagship Real Estate | 4 | 4 | 8 | 0.31% |
| Coffey Real Estate Services, Corp | 4 | 4 | 8 | 0.31% |
| Zip Realty, Inc. | 3 | 5 | 8 | 0.31% |
| Quail Communities Realty, Inc. | 5 | 3 | 8 | 0.31% |
| Gulf Coast Realtors | 3 | 5 | 8 | 0.31% |
| Port of the Islands Realty Inc | 3 | 4 | 7 | 0.27% |
| Resort Quest | 4 | 3 | 7 | 0.27% |
| RealtyUSA.com, Inc. | 5 | 2 | 7 | 0.27% |
| Twin Realty Inc. | 2 | 5 | 7 | 0.27% |
| EXIT Charde Realty | 3 | 4 | 7 | 0.27% |
| Grey Oaks Realty Inc. | 4 | 3 | 7 | 0.27% |

Closed Rank Units thru 03 08

| Company | L | S | Grand Total | % of Closed Units |
|--|---|---|-------------|-------------------|
| EXIT Gulder Real Estate Inc. | 2 | 4 | 6 | 0.23% |
| Option One Realty | 4 | 2 | 6 | 0.23% |
| Diann Masi Realty, Inc. | 4 | 2 | 6 | 0.23% |
| Roger Hill Realty Inc | 2 | 4 | 6 | 0.23% |
| Realty Direct Select | 2 | 4 | 6 | 0.23% |
| Realty Executives | 1 | 5 | 6 | 0.23% |
| Weekly Realty Group, LLC | 4 | 2 | 6 | 0.23% |
| Perfect Properties of Naples, Inc. | 2 | 4 | 6 | 0.23% |
| Barry DeNicola Realty, Inc. | 5 | 1 | 6 | 0.23% |
| Signature Properties of Greater Florida Inc. | | 6 | 6 | 0.23% |
| Coyne Realty Inc | 3 | 2 | 5 | 0.19% |
| Realty World, Top Producers Realty, Inc. | 3 | 2 | 5 | 0.19% |
| Hunters Ridge Realty Co. | 3 | 2 | 5 | 0.19% |
| Sound Real Estate, Inc. | 3 | 2 | 5 | 0.19% |
| Lowe Realty, Inc. | 2 | 3 | 5 | 0.19% |
| Germain Properties of Naples, LLC | 1 | 4 | 5 | 0.19% |
| Exceptional Properties of SW Florida | 3 | 2 | 5 | 0.19% |
| South Shore Properties Group | 3 | 2 | 5 | 0.19% |
| Internet Realty Group, Inc. | 1 | 3 | 4 | 0.15% |
| Kastle Realty P.A. | 3 | 1 | 4 | 0.15% |
| Olde Naples Real Estate, Inc. | 1 | 3 | 4 | 0.15% |
| Lee Collier Realty Group Inc | | 4 | 4 | 0.15% |
| L.H. Fleming & Company, Real Estate | | 4 | 4 | 0.15% |
| McNeil Real Estate, Inc. | 1 | 2 | 3 | 0.12% |
| Frost & Associates Inc | 3 | | 3 | 0.12% |
| Ruby Realty & Referral Company | 2 | 1 | 3 | 0.12% |
| Verona Realty | 1 | 2 | 3 | 0.12% |
| Spina Realty Company | 2 | 1 | 3 | 0.12% |
| Sellstate Achievers Rlty | 2 | 1 | 3 | 0.12% |
| Keating Associates | 2 | 1 | 3 | 0.12% |
| Blue Heron Realty of Naples | 2 | 1 | 3 | 0.12% |
| Marco Island Realestate.com, Inc. | 2 | 1 | 3 | 0.12% |
| Christopher Realty, Inc. | 2 | 1 | 3 | 0.12% |
| Kevin Shelly Realty Inc | 1 | 2 | 3 | 0.12% |
| Bartley Realty Services | 1 | 2 | 3 | 0.12% |
| Juan Jimenez | 1 | 2 | 3 | 0.12% |
| Estates Realty | 1 | 2 | 3 | 0.12% |
| Naples TBI Realty, LLC | 2 | 1 | 3 | 0.12% |
| William Ward Ventress | 1 | 2 | 3 | 0.12% |
| Anchor Real Estate | 2 | 1 | 3 | 0.12% |
| Naples TBI Realty | 2 | 1 | 3 | 0.12% |
| Jo Carter & Associates, Inc. | 1 | 2 | 3 | 0.12% |
| Lely Resort Realty, LLC. | 3 | | 3 | 0.12% |
| Florida Home Realty of Collier County, Inc. | 1 | 2 | 3 | 0.12% |
| Brand & Associates Inc. | 1 | 2 | 3 | 0.12% |
| Southern Bay Realty Inc. | 1 | 2 | 3 | 0.12% |
| Naples Trust Realty Company, LLC | 1 | 2 | 3 | 0.12% |
| Century 21 AAIM Realty Grp. | 1 | 2 | 3 | 0.12% |
| Match Point Realty Inc. | | 3 | 3 | 0.12% |

Closed Rank Units thru 03 08

| Company | L | S | Grand Total | % of Closed Units |
|--|---|---|-------------|-------------------|
| Real Estate Network Services | | 3 | 3 | 0.12% |
| Palm Realty Group | | 3 | 3 | 0.12% |
| Bordner Real Estate, Inc. | | 3 | 3 | 0.12% |
| Sanddollar Real Estate Corp of Naples | 1 | 1 | 2 | 0.08% |
| Beachfront Realty, Inc. | 1 | 1 | 2 | 0.08% |
| Horizons By The Sea Inc. | 1 | 1 | 2 | 0.08% |
| Mason Realty Inc. | 1 | 1 | 2 | 0.08% |
| Pegasus Realty Group, Inc | 2 | | 2 | 0.08% |
| Help-U-Sell Reed & Associates | 1 | 1 | 2 | 0.08% |
| Naples Brokers Realty | 1 | 1 | 2 | 0.08% |
| Freedom Real Estate | 2 | | 2 | 0.08% |
| Madelon Ward Licensed Real Estate Broker | 1 | 1 | 2 | 0.08% |
| Pulte Homes Corporation | 1 | 1 | 2 | 0.08% |
| Neapolitan Realty LLC | 1 | 1 | 2 | 0.08% |
| Sun Realty LLC | 1 | 1 | 2 | 0.08% |
| Beachwood Properties, Inc. | 1 | 1 | 2 | 0.08% |
| Collier & Assoc Real Estate | 1 | 1 | 2 | 0.08% |
| Illustrated Properties Real Estate Inc. | 1 | 1 | 2 | 0.08% |
| We Love Naples Realty, Inc. | 1 | 1 | 2 | 0.08% |
| G. A. Properties Realty | 2 | | 2 | 0.08% |
| Town & Country Real Estate | 1 | 1 | 2 | 0.08% |
| World Properties Int Platinum | 1 | 1 | 2 | 0.08% |
| Engel & Voelkers Naples | 2 | | 2 | 0.08% |
| Harborview Realty Inc | 1 | 1 | 2 | 0.08% |
| Florida Real Estate Services, Inc. | 1 | 1 | 2 | 0.08% |
| Naples TBI Realty LLC | 1 | 1 | 2 | 0.08% |
| Sunshine Investments Realty USA | 1 | 1 | 2 | 0.08% |
| Anthony Realty | 1 | 1 | 2 | 0.08% |
| Gulf Coast Investment Properties | 1 | 1 | 2 | 0.08% |
| Levitan Realty Group | 1 | 1 | 2 | 0.08% |
| Gulfstream Realty Group, Inc. | 1 | 1 | 2 | 0.08% |
| Fiddler's Creek Realty, Inc. | 1 | 1 | 2 | 0.08% |
| Dick Bolen Realty | 1 | 1 | 2 | 0.08% |
| Ginn Real Estate Company LLC | 1 | 1 | 2 | 0.08% |
| Realty Pros of Naples, LLC | | 2 | 2 | 0.08% |
| United Realty Group, Inc | | 2 | 2 | 0.08% |
| Falago Realty Group, Inc. | | 2 | 2 | 0.08% |
| Worldwide Marketing Realty-NRS | | 2 | 2 | 0.08% |
| Anchor Realty of Naples | | 2 | 2 | 0.08% |
| First Class Real Estate | | 2 | 2 | 0.08% |
| Century 21 Sunbelt Rlty #1, Inc | | 2 | 2 | 0.08% |
| Elite Properties of SW Florida, LC | | 2 | 2 | 0.08% |
| Platinum Properties of Naples Inc | | 2 | 2 | 0.08% |
| Cypress Realty Inc. | 1 | | 1 | 0.04% |
| White Sands Realty, LLC | 1 | | 1 | 0.04% |
| Naples Golfing Rentals, Inc. | 1 | | 1 | 0.04% |
| Yourigloo.com Inc | 1 | | 1 | 0.04% |
| Vineyards Realty Inc | 1 | | 1 | 0.04% |
| Real Estate Services of SW FL | 1 | | 1 | 0.04% |

Closed Rank Units thru 03 08

| Company | L | S | Grand Total | % of Closed Units |
|--|---|---|-------------|-------------------|
| Connor & Connor Company | 1 | | 1 | 0.04% |
| Admiral Rental Properties Inc | 1 | | 1 | 0.04% |
| Napoli Realty Services, LLC | 1 | | 1 | 0.04% |
| Century 21 JB Novelli Internationale | 1 | | 1 | 0.04% |
| Southwest Properties Group | 1 | | 1 | 0.04% |
| Keller Williams World Class | 1 | | 1 | 0.04% |
| Naples Tropical Homes, LLC | 1 | | 1 | 0.04% |
| Miles Realty of Naples, Inc. | 1 | | 1 | 0.04% |
| Help -U- Sell Action Realty | 1 | | 1 | 0.04% |
| Realty Mart America | 1 | | 1 | 0.04% |
| Southwest Coast Realty, Inc. | 1 | | 1 | 0.04% |
| Seaside Properties of South Florida, Inc. | 1 | | 1 | 0.04% |
| Unique Properties of Naples, Inc. | 1 | | 1 | 0.04% |
| Exceptional Properties of SW F | 1 | | 1 | 0.04% |
| Dove Realty, Inc. | 1 | | 1 | 0.04% |
| FCR Inc. Realty | 1 | | 1 | 0.04% |
| Trianon Properties Inc | 1 | | 1 | 0.04% |
| David Severino Real Estate | 1 | | 1 | 0.04% |
| West Bay Realty Inc | 1 | | 1 | 0.04% |
| Buyer's Advantage Realty of Na | 1 | | 1 | 0.04% |
| Freedom Real Estate Enterprises, Inc. | 1 | | 1 | 0.04% |
| First Naples Realty, LLC | 1 | | 1 | 0.04% |
| Barefoot Beach Realty Inc | 1 | | 1 | 0.04% |
| Kingon Realty, Inc. | 1 | | 1 | 0.04% |
| Audubon Properties Inc | 1 | | 1 | 0.04% |
| Prestige Properties of South Florida, Inc. | 1 | | 1 | 0.04% |
| Florida Connect Realty | 1 | | 1 | 0.04% |
| The Forrest Company Realty of Naples Inc | 1 | | 1 | 0.04% |
| Workman & Associates, Inc. | | 1 | 1 | 0.04% |
| Sellstate Select Real Estate, Inc. | | 1 | 1 | 0.04% |
| Pelican Realty Group Inc. | | 1 | 1 | 0.04% |
| Vision One Realty Group, Inc. | | 1 | 1 | 0.04% |
| Excel Real Estate Services, Inc. | | 1 | 1 | 0.04% |
| 1010 Apartments, Inc. | | 1 | 1 | 0.04% |
| West Florida Real Estate, Inc. | | 1 | 1 | 0.04% |
| Midwest Homes Realty, Inc. | | 1 | 1 | 0.04% |
| The Holland Group Inc | | 1 | 1 | 0.04% |
| Ty Realty, Inc. | | 1 | 1 | 0.04% |
| Rapid USA Immigration Business Brokers, Inc. | | 1 | 1 | 0.04% |
| Old Naples Realty Inc. | | 1 | 1 | 0.04% |
| Golden Oak Real Estate | | 1 | 1 | 0.04% |
| Land & Sea Realty | | 1 | 1 | 0.04% |
| Astrum Realty, LLC | | 1 | 1 | 0.04% |
| Chiodo & Associates, Inc | | 1 | 1 | 0.04% |
| The Willis Group, LLC | | 1 | 1 | 0.04% |
| CMC Realty | | 1 | 1 | 0.04% |
| Andrea Deane & Associates, Inc. | | 1 | 1 | 0.04% |
| L'Excellence Realty Group Inc. | | 1 | 1 | 0.04% |
| Vintage Properties, LLC | | 1 | 1 | 0.04% |

Closed Rank Units thru 03 08

| Company | L | S | Grand Total | % of Closed Units |
|--|---|---|-------------|-------------------|
| Fifth Avenue Realty Limited, Inc. | | 1 | 1 | 0.04% |
| House Traders Realty, Inc. | | 1 | 1 | 0.04% |
| Kunkle Realty, LLC | | 1 | 1 | 0.04% |
| Florida Buyer Broker | | 1 | 1 | 0.04% |
| No Snow Real Estate Services, | | 1 | 1 | 0.04% |
| Majestic Realty | | 1 | 1 | 0.04% |
| Osborne & Company Inc | | 1 | 1 | 0.04% |
| Hovland, Inc. | | 1 | 1 | 0.04% |
| Buyers Broker of SW Florida | | 1 | 1 | 0.04% |
| Signature Realty of Naples, Inc. | | 1 | 1 | 0.04% |
| Wilkins Realty Group, Inc. | | 1 | 1 | 0.04% |
| Patti Matthews Robertson | | 1 | 1 | 0.04% |
| Paul B. Roberts, PA | | 1 | 1 | 0.04% |
| Stiles Sowers & Associates REALTORSr | | 1 | 1 | 0.04% |
| Kim Levitan Realty | | 1 | 1 | 0.04% |
| Story Book Realty, Inc. | | 1 | 1 | 0.04% |
| IXORA Realty | | 1 | 1 | 0.04% |
| Towne and Country Realty of Naples, Inc. | | 1 | 1 | 0.04% |
| Hulce Realty Resources Inc | | 1 | 1 | 0.04% |
| C.G. Claussen Realty Inc | | 1 | 1 | 0.04% |

Closed Rank Volume thru 03 08

| Company | L | S | Grand Total | % of Closed Volume |
|---|---------------|---------------|---------------|--------------------|
| Premier Properties of SWFL,INC | \$172,967,500 | \$127,258,550 | \$300,226,050 | 18.69% |
| John R Wood | \$131,809,800 | \$118,726,890 | \$250,536,690 | 15.60% |
| Downing Frye | \$79,772,750 | \$120,996,903 | \$200,769,653 | 12.50% |
| Coldwell Banker Residential Real Estate, Inc. | \$62,599,310 | \$44,917,400 | \$107,516,710 | 6.69% |
| Prudential Florida WCI Realty | \$50,685,800 | \$55,905,800 | \$106,591,600 | 6.64% |
| Amerivest Realty | \$23,071,178 | \$19,350,140 | \$42,421,318 | 2.64% |
| #N/A | \$15,916,410 | \$21,004,230 | \$36,920,640 | 2.30% |
| Non MLS | \$328,000 | \$31,349,584 | \$31,677,584 | 1.97% |
| Premiere Plus Realty Co. | \$13,150,500 | \$12,577,300 | \$25,727,800 | 1.60% |
| Sun Realty | \$12,701,890 | \$12,887,890 | \$25,589,780 | 1.59% |
| RE/MAX Results Realty | \$9,281,899 | \$12,084,399 | \$21,366,298 | 1.33% |
| Grey Oaks Realty Inc. | \$12,745,000 | \$6,735,000 | \$19,480,000 | 1.21% |
| Barry DeNicola Realty, Inc. | \$11,142,500 | \$6,000,000 | \$17,142,500 | 1.07% |
| Naples Realty Services | \$7,283,950 | \$7,451,400 | \$14,735,350 | 0.92% |
| Keller Williams Elite Realty | \$7,114,900 | \$7,328,000 | \$14,442,900 | 0.90% |
| Mari Vesci REALTORS, Inc | \$7,424,500 | \$5,997,500 | \$13,422,000 | 0.84% |
| Waterfront Realty Group, Inc. | \$6,135,500 | \$7,250,500 | \$13,386,000 | 0.83% |
| Vineyards Properties Inc | \$7,342,000 | \$5,645,000 | \$12,987,000 | 0.81% |
| Gulf Breeze Real Estate, LLC | \$10,700,000 | \$2,230,000 | \$12,930,000 | 0.81% |
| Bonita Bay Group | \$6,848,812 | \$6,045,000 | \$12,893,812 | 0.80% |
| Stock Realty, LLC | \$7,305,000 | \$5,255,500 | \$12,560,500 | 0.78% |
| RE/MAX Realty Select | \$6,638,888 | \$5,659,621 | \$12,298,509 | 0.77% |
| VIP Realty Group | \$5,508,900 | \$3,358,975 | \$8,867,875 | 0.55% |
| Weekly Realty Group, LLC | \$5,370,000 | \$3,415,000 | \$8,785,000 | 0.55% |
| Elite Properties of SW Florida, LC | | \$8,370,000 | \$8,370,000 | 0.52% |
| Realty World Florida | \$3,353,400 | \$3,702,900 | \$7,056,300 | 0.44% |
| Perfect Properties of Naples, Inc. | \$2,054,000 | \$4,811,000 | \$6,865,000 | 0.43% |
| South Bay Realty | \$4,016,500 | \$2,743,000 | \$6,759,500 | 0.42% |
| Sand Castle Realty Group, Inc | \$3,434,000 | \$3,104,000 | \$6,538,000 | 0.41% |
| Ginn Real Estate Company LLC | \$3,750,000 | \$2,700,000 | \$6,450,000 | 0.40% |
| Olde Naples Real Estate, Inc. | \$2,000,000 | \$3,922,500 | \$5,922,500 | 0.37% |
| Engel & Voelkers Naples | \$5,875,000 | | \$5,875,000 | 0.37% |
| Dick Bolen Realty | \$2,650,000 | \$2,950,000 | \$5,600,000 | 0.35% |
| C.G. Claussen Realty Inc | | \$5,450,000 | \$5,450,000 | 0.34% |
| Arbor Trace Realty, Inc. | \$2,776,500 | \$2,246,500 | \$5,023,000 | 0.31% |
| The Forrest Company Realty of Naples Inc | \$5,000,000 | | \$5,000,000 | 0.31% |
| South Shore Properties Group | \$3,699,725 | \$1,241,700 | \$4,941,425 | 0.31% |
| Keller Williams Realty, Marco | \$3,715,000 | \$1,134,900 | \$4,849,900 | 0.30% |
| Gulfcoast Premier Realty, Inc. | \$3,070,650 | \$1,736,650 | \$4,807,300 | 0.30% |
| RE/MAX Estates | \$2,860,000 | \$1,942,900 | \$4,802,900 | 0.30% |
| Islandwalk Realty of Naples | \$3,311,900 | \$1,205,000 | \$4,516,900 | 0.28% |
| Hulce Realty Resources Inc | | \$4,500,000 | \$4,500,000 | 0.28% |
| WEICHERT, REALTORSr On The Gulf | \$1,505,000 | \$2,912,500 | \$4,417,500 | 0.28% |
| Keating Associates | \$2,142,000 | \$1,930,000 | \$4,072,000 | 0.25% |
| Assist2Sell | \$2,262,000 | \$1,687,000 | \$3,949,000 | 0.25% |
| Naples Trust Realty Company, LLC | \$450,000 | \$3,475,000 | \$3,925,000 | 0.24% |
| RE/MAX Sundance Realty II | \$2,214,000 | \$1,688,000 | \$3,902,000 | 0.24% |
| ERA Faust Realty Group | \$2,685,600 | \$1,082,600 | \$3,768,200 | 0.23% |
| Century 21 #1 Sunbelt Realty Inc. | \$1,712,000 | \$1,724,000 | \$3,436,000 | 0.21% |
| Century 21 AAIM Realty Grp. | \$688,000 | \$2,429,000 | \$3,117,000 | 0.19% |
| Exceptional Properties of SW Florida | \$2,337,400 | \$659,900 | \$2,997,300 | 0.19% |
| Gulf Coast Realtors | \$1,190,000 | \$1,642,500 | \$2,832,500 | 0.18% |
| Paradise Properties of Naples, Inc. | \$665,900 | \$2,145,900 | \$2,811,800 | 0.18% |
| Fiddler's Creek Realty, Inc. | \$1,365,000 | \$1,365,000 | \$2,730,000 | 0.17% |
| Independent Brokers Realty Inc. | \$1,064,500 | \$1,665,000 | \$2,729,500 | 0.17% |
| Jo Carter & Associates, Inc. | \$420,000 | \$2,300,000 | \$2,720,000 | 0.17% |

Closed Rank Volume thru 03 08

| Company | L | S | Grand Total | % of Closed Volume |
|--|-------------|-------------|-------------|--------------------|
| Quail Communities Realty, Inc. | \$1,541,000 | \$1,026,000 | \$2,567,000 | 0.16% |
| RealtyUSA.com, Inc. | \$1,780,000 | \$575,000 | \$2,355,000 | 0.15% |
| Twin Realty Inc. | \$599,000 | \$1,677,900 | \$2,276,900 | 0.14% |
| Marco Island Realestate.com, Inc. | \$1,250,000 | \$1,025,000 | \$2,275,000 | 0.14% |
| Brand & Associates Inc. | \$425,000 | \$1,825,000 | \$2,250,000 | 0.14% |
| Realty Executives | \$300,000 | \$1,948,300 | \$2,248,300 | 0.14% |
| Resort Quest | \$1,467,000 | \$737,000 | \$2,204,000 | 0.14% |
| ERA Flagship Real Estate | \$1,283,900 | \$897,400 | \$2,181,300 | 0.14% |
| EXIT Charde Realty | \$1,146,000 | \$957,500 | \$2,103,500 | 0.13% |
| Platinum Properties of Naples Inc | | \$2,100,000 | \$2,100,000 | 0.13% |
| Century 21 Mike Miller Realty, Inc. | \$924,000 | \$1,157,000 | \$2,081,000 | 0.13% |
| Zip Realty, Inc. | \$827,950 | \$1,252,500 | \$2,080,450 | 0.13% |
| William Ward Ventress | \$313,500 | \$1,750,000 | \$2,063,500 | 0.13% |
| Towne and Country Realty of Naples, Inc. | | \$2,060,000 | \$2,060,000 | 0.13% |
| Signature Properties of Greater Florida Inc. | | \$1,999,990 | \$1,999,990 | 0.12% |
| Coffey Real Estate Services, Corp | \$925,000 | \$925,000 | \$1,850,000 | 0.12% |
| Florida Connect Realty | \$1,815,000 | | \$1,815,000 | 0.11% |
| Roger Hill Realty Inc | \$375,000 | \$1,393,000 | \$1,768,000 | 0.11% |
| Prestige Properties of South Florida, Inc. | \$1,765,000 | | \$1,765,000 | 0.11% |
| L.H. Fleming & Company, Real Estate | | \$1,645,000 | \$1,645,000 | 0.10% |
| Real Estate Network Services | | \$1,617,500 | \$1,617,500 | 0.10% |
| Lely Resort Realty, LLC. | \$1,611,500 | | \$1,611,500 | 0.10% |
| Audubon Properties Inc | \$1,600,000 | | \$1,600,000 | 0.10% |
| Horizons By The Sea Inc. | \$190,000 | \$1,400,000 | \$1,590,000 | 0.10% |
| Southern Bay Realty Inc. | \$529,000 | \$998,000 | \$1,527,000 | 0.10% |
| IXORA Realty | | \$1,500,000 | \$1,500,000 | 0.09% |
| Realty Direct Select | \$546,000 | \$931,000 | \$1,477,000 | 0.09% |
| Naples TBI Realty, LLC | \$887,950 | \$579,975 | \$1,467,925 | 0.09% |
| Bordner Real Estate, Inc. | | \$1,450,000 | \$1,450,000 | 0.09% |
| Port of the Islands Realty Inc | \$639,500 | \$782,000 | \$1,421,500 | 0.09% |
| Beachwood Properties, Inc. | \$304,000 | \$1,100,000 | \$1,404,000 | 0.09% |
| Illustrated Properties Real Estate Inc. | \$250,000 | \$1,075,000 | \$1,325,000 | 0.08% |
| Match Point Realty Inc. | | \$1,318,000 | \$1,318,000 | 0.08% |
| Realty World, Top Producers Realty, Inc. | \$735,000 | \$577,000 | \$1,312,000 | 0.08% |
| Gulfstream Realty Group, Inc. | \$650,000 | \$650,000 | \$1,300,000 | 0.08% |
| Diann Masi Realty, Inc. | \$935,000 | \$350,000 | \$1,285,000 | 0.08% |
| Kingon Realty, Inc. | \$1,275,000 | | \$1,275,000 | 0.08% |
| Christopher Realty, Inc. | \$710,000 | \$495,000 | \$1,205,000 | 0.08% |
| Florida Home Realty of Collier County, Inc. | \$490,000 | \$680,000 | \$1,170,000 | 0.07% |
| Naples TBI Realty LLC | \$580,000 | \$580,000 | \$1,160,000 | 0.07% |
| Lowe Realty, Inc. | \$475,000 | \$645,000 | \$1,120,000 | 0.07% |
| Anchor Real Estate | \$630,000 | \$485,000 | \$1,115,000 | 0.07% |
| Palm Realty Group | | \$1,106,623 | \$1,106,623 | 0.07% |
| Naples TBI Realty | \$735,350 | \$370,100 | \$1,105,450 | 0.07% |
| Sound Real Estate, Inc. | \$731,000 | \$373,000 | \$1,104,000 | 0.07% |
| Sunshine Investments Realty USA | \$550,000 | \$550,000 | \$1,100,000 | 0.07% |
| Gulf Coast Investment Properties | \$550,000 | \$550,000 | \$1,100,000 | 0.07% |
| Internet Realty Group, Inc. | \$225,000 | \$846,888 | \$1,071,888 | 0.07% |
| Lee Collier Realty Group Inc | | \$1,045,500 | \$1,045,500 | 0.07% |
| Hunters Ridge Realty Co. | \$582,500 | \$442,500 | \$1,025,000 | 0.06% |
| Kim Levitan Realty | | \$990,900 | \$990,900 | 0.06% |
| Coyne Realty Inc | \$488,000 | \$495,000 | \$983,000 | 0.06% |
| World Properties Int Platinum | \$320,000 | \$650,000 | \$970,000 | 0.06% |
| Option One Realty | \$580,000 | \$385,000 | \$965,000 | 0.06% |
| Harborview Realty Inc | \$435,000 | \$525,000 | \$960,000 | 0.06% |
| Story Book Realty, Inc. | | \$947,500 | \$947,500 | 0.06% |

Closed Rank Volume thru 03 08

| Company | L | S | Grand Total | % of Closed Volume |
|--|-----------|-----------|------------------|--------------------|
| Kastle Realty P.A. | \$725,000 | \$200,000 | \$925,000 | 0.06% |
| Bartley Realty Services | \$290,000 | \$633,000 | \$923,000 | 0.06% |
| Germain Properties of Naples, LLC | \$195,000 | \$727,000 | \$922,000 | 0.06% |
| Lifestyle Choice Realty | \$498,000 | \$384,500 | \$882,500 | 0.05% |
| First Class Real Estate | | \$880,000 | \$880,000 | 0.05% |
| Spina Realty Company | \$387,500 | \$480,000 | \$867,500 | 0.05% |
| Stiles Sowers & Associates REALTORsr | | \$862,500 | \$862,500 | 0.05% |
| Florida Real Estate Services, Inc. | \$425,000 | \$425,000 | \$850,000 | 0.05% |
| Barefoot Beach Realty Inc | \$850,000 | | \$850,000 | 0.05% |
| Pegasus Realty Group, Inc | \$839,000 | | \$839,000 | 0.05% |
| First Naples Realty, LLC | \$825,000 | | \$825,000 | 0.05% |
| Levitan Realty Group | \$525,000 | \$290,000 | \$815,000 | 0.05% |
| Kevin Shelly Realty Inc | \$225,000 | \$575,000 | \$800,000 | 0.05% |
| Worldwide Marketing Realty-NRS | | \$753,500 | \$753,500 | 0.05% |
| Paul B. Roberts, PA | | \$747,500 | \$747,500 | 0.05% |
| EXIT Gulder Real Estate Inc. | \$176,500 | \$554,500 | \$731,000 | 0.05% |
| Juan Jimenez | \$265,000 | \$439,900 | \$704,900 | 0.04% |
| Blue Heron Realty of Naples | \$414,000 | \$275,000 | \$689,000 | 0.04% |
| Buyer's Advantage Realty of Na | \$675,000 | | \$675,000 | 0.04% |
| Freedom Real Estate Enterprises, Inc. | \$675,000 | | \$675,000 | 0.04% |
| Freedom Real Estate | \$670,000 | | \$670,000 | 0.04% |
| Frost & Associates Inc | \$656,900 | | \$656,900 | 0.04% |
| West Bay Realty Inc | \$650,000 | | \$650,000 | 0.04% |
| We Love Naples Realty, Inc. | \$315,000 | \$315,000 | \$630,000 | 0.04% |
| Ruby Realty & Referral Company | \$392,000 | \$237,000 | \$629,000 | 0.04% |
| Estates Realty | \$250,000 | \$378,000 | \$628,000 | 0.04% |
| Patti Matthews Robertson | | \$625,000 | \$625,000 | 0.04% |
| Collier & Assoc Real Estate | \$309,000 | \$309,000 | \$618,000 | 0.04% |
| Mason Realty Inc. | \$220,000 | \$395,000 | \$615,000 | 0.04% |
| Sanddollar Real Estate Corp of Naples | \$120,000 | \$490,000 | \$610,000 | 0.04% |
| Verona Realty | \$175,000 | \$430,444 | \$605,444 | 0.04% |
| Pulte Homes Corporation | \$290,900 | \$290,900 | \$581,800 | 0.04% |
| Century 21 Sunbelt Rlty #1, Inc | | \$580,250 | \$580,250 | 0.04% |
| Sellstate Achievers Rlty | \$385,000 | \$185,000 | \$570,000 | 0.04% |
| G. A. Properties Realty | \$562,990 | | \$562,990 | 0.04% |
| David Severino Real Estate | \$559,000 | | \$559,000 | 0.03% |
| Buyers Broker of SW Florida | | \$545,000 | \$545,000 | 0.03% |
| Naples Brokers Realty | \$270,000 | \$270,000 | \$540,000 | 0.03% |
| Signature Realty of Naples, Inc. | | \$535,000 | \$535,000 | 0.03% |
| Neapolitan Realty LLC | \$265,000 | \$265,000 | \$530,000 | 0.03% |
| Trianon Properties Inc | \$520,000 | | \$520,000 | 0.03% |
| Madelon Ward Licensed Real Estate Broker | \$255,000 | \$255,000 | \$510,000 | 0.03% |
| Wilkins Realty Group, Inc. | | \$500,000 | \$500,000 | 0.03% |
| Help-U-Sell Reed & Associates | \$249,900 | \$249,900 | \$499,800 | 0.03% |
| Sun Realty LLC | \$315,000 | \$160,000 | \$475,000 | 0.03% |
| Town & Country Real Estate | \$310,000 | \$140,000 | \$450,000 | 0.03% |
| FCR Inc. Realty | \$450,000 | | \$450,000 | 0.03% |
| United Realty Group, Inc | | \$448,000 | \$448,000 | 0.03% |
| Hovland, Inc. | | \$440,000 | \$440,000 | 0.03% |
| Anchor Realty of Naples | | \$435,000 | \$435,000 | 0.03% |
| Falago Realty Group, Inc. | | \$421,600 | \$421,600 | 0.03% |
| Beachfront Realty, Inc. | \$205,000 | \$205,000 | \$410,000 | 0.03% |
| McNeil Real Estate, Inc. | \$153,900 | \$253,900 | \$407,800 | 0.03% |
| Dove Realty, Inc. | \$395,000 | | \$395,000 | 0.02% |
| Anthony Realty | \$185,500 | \$185,500 | \$371,000 | 0.02% |
| Unique Properties of Naples, Inc. | \$360,000 | | \$360,000 | 0.02% |

Closed Rank Volume thru 03 08

| Company | L | S | Grand Total | % of Closed Volume |
|--|-----------|-----------|-------------|--------------------|
| Exceptional Properties of SW F | \$350,000 | | \$350,000 | 0.02% |
| Majestic Realty | | \$325,000 | \$325,000 | 0.02% |
| Osborne & Company Inc | | \$320,000 | \$320,000 | 0.02% |
| No Snow Real Estate Services, | | \$315,000 | \$315,000 | 0.02% |
| Southwest Coast Realty, Inc. | \$305,000 | | \$305,000 | 0.02% |
| L'Excellence Realty Group Inc. | | \$295,000 | \$295,000 | 0.02% |
| Realty Mart America | \$290,000 | | \$290,000 | 0.02% |
| Realty Pros of Naples, LLC | | \$290,000 | \$290,000 | 0.02% |
| Florida Buyer Broker | | \$290,000 | \$290,000 | 0.02% |
| Keller Williams World Class | \$280,300 | | \$280,300 | 0.02% |
| Seaside Properties of South Florida, Inc. | \$280,000 | | \$280,000 | 0.02% |
| Help -U- Sell Action Realty | \$279,000 | | \$279,000 | 0.02% |
| Naples Tropical Homes, LLC | \$275,000 | | \$275,000 | 0.02% |
| Miles Realty of Naples, Inc. | \$275,000 | | \$275,000 | 0.02% |
| Kunkle Realty, LLC | | \$275,000 | \$275,000 | 0.02% |
| Southwest Properties Group | \$270,000 | | \$270,000 | 0.02% |
| Century 21 JB Novelli Internationale | \$255,000 | | \$255,000 | 0.02% |
| Napoli Realty Services, LLC | \$242,000 | | \$242,000 | 0.02% |
| Fifth Avenue Realty Limited, Inc. | | \$225,000 | \$225,000 | 0.01% |
| Astrum Realty, LLC | | \$222,000 | \$222,000 | 0.01% |
| Vintage Properties, LLC | | \$220,000 | \$220,000 | 0.01% |
| House Traders Realty, Inc. | | \$216,000 | \$216,000 | 0.01% |
| Andrea Deane & Associates, Inc. | | \$215,000 | \$215,000 | 0.01% |
| Connor & Connor Company | \$210,000 | | \$210,000 | 0.01% |
| Admiral Rental Properties Inc | \$210,000 | | \$210,000 | 0.01% |
| Golden Oak Real Estate | | \$210,000 | \$210,000 | 0.01% |
| Old Naples Realty Inc. | | \$207,300 | \$207,300 | 0.01% |
| The Willis Group, LLC | | \$200,000 | \$200,000 | 0.01% |
| Ty Realty, Inc. | | \$199,900 | \$199,900 | 0.01% |
| Rapid USA Immigration Business Brokers, Inc. | | \$195,000 | \$195,000 | 0.01% |
| Chiodo & Associates, Inc | | \$195,000 | \$195,000 | 0.01% |
| CMC Realty | | \$192,000 | \$192,000 | 0.01% |
| Land & Sea Realty | | \$190,000 | \$190,000 | 0.01% |
| Vineyards Realty Inc | \$185,000 | | \$185,000 | 0.01% |
| Yourigloo.com Inc | \$180,000 | | \$180,000 | 0.01% |
| Real Estate Services of SW FL | \$170,000 | | \$170,000 | 0.01% |
| White Sands Realty, LLC | \$169,000 | | \$169,000 | 0.01% |
| The Holland Group Inc | | \$161,000 | \$161,000 | 0.01% |
| Midwest Homes Realty, Inc. | | \$160,000 | \$160,000 | 0.01% |
| 1010 Apartments, Inc. | | \$156,900 | \$156,900 | 0.01% |
| West Florida Real Estate, Inc. | | \$150,000 | \$150,000 | 0.01% |
| Cypress Realty Inc. | \$145,000 | | \$145,000 | 0.01% |
| Excel Real Estate Services, Inc. | | \$139,000 | \$139,000 | 0.01% |
| Naples Golfing Rentals, Inc. | \$135,000 | | \$135,000 | 0.01% |
| Vision One Realty Group, Inc. | | \$115,000 | \$115,000 | 0.01% |
| Pelican Realty Group Inc. | | \$113,500 | \$113,500 | 0.01% |
| Workman & Associates, Inc. | | \$85,000 | \$85,000 | 0.01% |
| Sellstate Select Real Estate, Inc. | | \$80,000 | \$80,000 | 0.00% |

2008 FM-FB-CC YTD Summary

| February Annual YTD Summary - Sales from \$0 = \$249,999 | | | | | |
|--|----------------|----------------|---------------|---------------|---------------|
| | 2004 | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 759 | 794 | 326 | 374 | 484 |
| Total List Price | \$ 125,139,113 | \$ 144,831,769 | \$ 67,451,871 | \$ 74,892,681 | \$ 79,771,099 |
| Told Sold Volume | \$ 113,806,148 | \$ 142,444,503 | \$ 65,287,181 | \$ 71,288,406 | \$ 73,929,560 |
| List / Sell Ratio | 90.94% | 98.35% | 96.79% | 95.19% | 92.68% |
| Average Sales Price | \$149,942 | \$179,401 | \$200,267 | \$190,611 | \$152,747 |
| Median Price | | | | 199700 | 145000 |
| Average Days on Market | 107 | 88 | 99 | 131 | 137 |
| % Volume Compared to Previous Year | | 125.16% | 45.83% | 109.19% | 103.70% |
| % ASP Compared to Previous Year | | 119.65% | 111.63% | 95.18% | 80.14% |

| February Annual YTD Summary - Sales from \$250,000 - \$499,999 | | | | | |
|--|---------------|----------------|----------------|---------------|---------------|
| | 2004 | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 251 | 424 | 579 | 256 | 190 |
| Total List Price | \$ 90,089,433 | \$ 152,845,410 | \$ 193,830,400 | \$ 93,720,053 | \$ 72,355,265 |
| Told Sold Volume | \$ 86,373,900 | \$ 149,499,441 | \$ 189,128,605 | \$ 89,104,680 | \$ 66,012,280 |
| List / Sell Ratio | 95.88% | 97.81% | 97.57% | 95.08% | 91.23% |
| Average Sales Price | \$344,119 | \$352,593 | \$326,647 | \$348,065 | \$347,433 |
| Median Price | | | | 334900 | 343000 |
| Average Days on Market | 142 | 118 | 121 | 150 | 141 |
| % Volume Compared to Previous Year | | 173.08% | 126.51% | 47.11% | 74.08% |
| % ASP Compared to Previous Year | | 102.46% | 92.64% | 106.56% | 99.82% |

| February Annual YTD Summary - Sales from \$500,000 to 749,999 | | | | | |
|---|---------------|---------------|---------------|---------------|---------------|
| | 2004 | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 48 | 91 | 112 | 71 | 51 |
| Total List Price | \$ 30,005,859 | \$ 55,818,156 | \$ 70,443,663 | \$ 44,812,135 | \$ 33,603,597 |
| Told Sold Volume | \$ 28,709,245 | \$ 54,208,934 | \$ 68,036,916 | \$ 42,024,500 | \$ 30,009,300 |
| List / Sell Ratio | 95.68% | 97.12% | 96.58% | 93.78% | 89.30% |
| Average Sales Price | \$598,109 | \$595,703 | \$607,472 | \$591,894 | \$588,418 |
| Median Price | | | | 590000 | 575000 |
| Average Days on Market | 155 | 115 | 127 | 157 | 190 |
| % Volume Compared to Previous Year | | 188.82% | 125.51% | 61.77% | 71.41% |
| % ASP Compared to Previous Year | | 99.60% | 101.98% | 97.44% | 99.41% |

| February Annual YTD Summary - Sales from \$750,000 - \$999,999 | | | | | |
|--|--------------|---------------|---------------|---------------|---------------|
| | 2004 | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 8 | 30 | 36 | 18 | 12 |
| Total List Price | \$ 7,143,400 | \$ 26,294,433 | \$ 32,000,500 | \$ 16,388,343 | \$ 33,603,597 |
| Told Sold Volume | \$ 6,599,000 | \$ 25,177,750 | \$ 30,533,200 | \$ 15,351,654 | \$ 30,009,300 |
| List / Sell Ratio | 92.38% | 95.75% | 95.41% | 93.67% | 89.30% |
| Average Sales Price | \$824,875 | \$839,258 | \$848,144 | \$852,870 | \$2,500,775 |
| Median Price | | | | 845000 | 767500 |
| Average Days on Market | 312 | 155 | 135 | 264 | 807 |
| % Volume Compared to Previous Year | | 381.54% | 121.27% | 50.28% | 195.48% |
| % ASP Compared to Previous Year | | 101.74% | 101.06% | 100.56% | 293.22% |

| February Annual YTD Summary - All Sales \$1M + | | | | | |
|--|---------------|---------------|---------------|---------------|---------------|
| | 2004 | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 14 | 14 | 20 | 14 | 10 |
| Total List Price | \$ 26,641,545 | \$ 24,180,200 | \$ 33,211,000 | \$ 27,101,000 | \$ 15,065,500 |
| Told Sold Volume | \$ 24,511,547 | \$ 21,318,500 | \$ 30,991,000 | \$ 24,504,808 | \$ 12,790,000 |
| List / Sell Ratio | 92.00% | 88.17% | 93.32% | 90.42% | 84.90% |
| Average Sales Price | \$1,750,825 | \$1,522,750 | \$1,549,550 | \$1,750,343 | \$1,279,000 |
| Median Price | | | | 1607500 | 1200000 |
| Average Days on Market | 234 | 324 | 147 | 189 | 161 |
| % Volume Compared to Previous Year | | 86.97% | 145.37% | 79.07% | 52.19% |
| % ASP Compared to Previous Year | | 86.97% | 101.76% | 112.96% | 73.07% |

2008 FM-FB-CC YTD Summary

| February Annual YTD Summary - Sales \$1M - \$2M | | | | | |
|---|---------------|---------------|---------------|---------------|---------------|
| | 2004 | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 12 | 13 | 17 | 11 | 10 |
| Total List Price | \$ 19,451,545 | \$ 19,680,200 | \$ 24,461,000 | \$ 16,811,000 | \$ 15,065,500 |
| Told Sold Volume | \$ 17,488,750 | \$ 17,518,500 | \$ 22,641,000 | \$ 15,704,808 | \$ 12,790,000 |
| List / Sell Ratio | 89.91% | 89.02% | 92.56% | 93.42% | 84.90% |
| Average Sales Price | \$1,457,396 | \$1,347,577 | \$1,331,824 | \$1,427,710 | \$1,279,000 |
| Median Price | | | | | |
| Average Days on Market | 200 | 330 | 129 | 217 | 161 |
| % Volume Compared to Previous Year | | 100.17% | 129.24% | 69.36% | 81.44% |
| % ASP Compared to Previous Year | | 92.46% | 98.83% | 107.20% | 89.58% |

| February Annual YTD Summary - Sales \$2M - \$5M | | | | | |
|---|--------------|--------------|--------------|---------------|---------|
| | 2004 | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 2 | 1 | 3 | 3 | 0 |
| Total List Price | \$ 7,190,000 | \$ 4,500,000 | \$ 8,750,000 | \$ 10,290,000 | \$ - |
| Told Sold Volume | \$ 7,022,797 | \$ 3,800,000 | \$ 8,350,000 | \$ 8,800,000 | \$ - |
| List / Sell Ratio | 97.67% | 84.44% | 95.43% | 85.52% | #DIV/0! |
| Average Sales Price | \$3,511,399 | \$3,800,000 | \$2,783,333 | \$2,933,333 | #DIV/0! |
| Median Price | | | | | |
| Average Days on Market | 440 | 247 | 251 | 90 | #DIV/0! |
| % Volume Compared to Previous Year | | 54.11% | 219.74% | 105.39% | 0.00% |
| % ASP Compared to Previous Year | | 108.22% | 73.25% | 105.39% | #DIV/0! |

| February Annual YTD Summary - Sales \$5M + | | | | | |
|--|------|------|------|------|---------|
| | 2004 | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 0 | 0 | 0 | 0 | 0 |
| Total List Price | \$ - | \$ - | \$ - | \$ - | \$ - |
| Told Sold Volume | \$ - | \$ - | \$ - | \$ - | \$ - |
| List / Sell Ratio | | | | | #DIV/0! |
| Average Sales Price | | | | | #DIV/0! |
| Median Price | | | | | |
| Average Days on Market | | | | | #DIV/0! |
| % Volume Compared to Previous Year | | | | | #DIV/0! |
| % ASP Compared to Previous Year | | | | | #DIV/0! |

| February Annual YTD Summary - Overall Sales | | | | | |
|---|----------------|----------------|----------------|----------------|----------------|
| | 2004 | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 1080 | 1353 | 1073 | 733 | 747 |
| Total List Price | \$ 279,019,350 | \$ 403,969,968 | \$ 396,937,434 | \$ 256,914,212 | \$ 234,399,058 |
| Told Sold Volume | \$ 259,999,840 | \$ 392,649,128 | \$ 383,976,902 | \$ 242,274,048 | \$ 212,750,440 |
| List / Sell Ratio | 93.18% | 97.20% | 96.73% | 94.30% | 90.76% |
| Average Sales Price | \$240,741 | \$290,206 | \$357,854 | \$330,524 | \$284,806 |
| Median Price | | | | 248500 | 190000 |
| Average Days on Market | 120 | 103 | 116 | 145 | 143 |
| % Volume Compared to Previous Year | | 151.02% | 97.79% | 63.10% | 87.81% |
| % ASP Compared to Previous Year | | 120.55% | 123.31% | 92.36% | 86.17% |

12 MONTH ROLLING TOTALS

| March Annual Rolling Totals Summary - Sales from \$0 - \$249,999 | | | | |
|--|----------------|----------------|----------------|----------------|
| | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 5481 | 3604 | 2684 | 2863 |
| Total List Price | \$ 944,437,820 | \$ 720,223,387 | \$ 554,425,240 | \$ 516,865,450 |
| Told Sold Volume | \$ 928,098,808 | \$ 709,925,615 | \$ 534,063,133 | \$ 483,631,461 |
| List / Sell Ratio | 98.27% | 98.57% | 96.33% | 93.57% |
| Average Sales Price | \$169,330 | \$196,983 | \$198,980 | \$168,925 |
| Average Days on Market | 97 | 87 | 122 | 137 |
| % Volume Compared to Previous Year | | 76.49% | 75.23% | 90.56% |
| % ASP Compared to Previous Year | | 116.33% | 101.01% | 84.90% |

| March Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999 | | | | |
|--|----------------|------------------|----------------|----------------|
| | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 2502 | 4763 | 2664 | 1387 |
| Total List Price | \$ 883,805,704 | \$ 1,596,756,751 | \$ 907,548,712 | \$ 505,231,253 |
| Told Sold Volume | \$ 860,669,200 | \$ 1,493,891,826 | \$ 871,467,433 | \$ 467,642,145 |
| List / Sell Ratio | 97.38% | 93.56% | 96.02% | 92.56% |
| Average Sales Price | \$343,992 | \$313,645 | \$327,127 | \$337,161 |
| Average Days on Market | 126 | 105 | 131 | 156 |
| % Volume Compared to Previous Year | | 173.57% | 58.34% | 53.66% |
| % ASP Compared to Previous Year | | 91.18% | 104.30% | 103.07% |

| March Annual Rolling Totals Summary - Sales from \$500,000 to 749,999 | | | | |
|---|----------------|----------------|----------------|----------------|
| | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 528 | 1057 | 502 | 330 |
| Total List Price | \$ 323,992,222 | \$ 657,301,217 | \$ 319,308,726 | \$ 212,272,135 |
| Told Sold Volume | \$ 313,145,706 | \$ 639,045,487 | \$ 300,486,865 | \$ 196,685,569 |
| List / Sell Ratio | 96.65% | 97.22% | 94.11% | 92.66% |
| Average Sales Price | \$593,079 | \$604,584 | \$598,579 | \$596,017 |
| Average Days on Market | 153 | 122 | 158 | 212 |
| % Volume Compared to Previous Year | | 204.07% | 47.02% | 65.46% |
| % ASP Compared to Previous Year | | 101.94% | 99.01% | 99.57% |

| March Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999 | | | | |
|--|----------------|----------------|----------------|---------------|
| | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 148 | 321 | 158 | 79 |
| Total List Price | \$ 131,020,896 | \$ 279,028,004 | \$ 142,872,557 | \$ 73,147,770 |
| Told Sold Volume | \$ 124,210,459 | \$ 269,390,838 | \$ 133,867,808 | \$ 66,591,399 |
| List / Sell Ratio | 94.80% | 96.55% | 93.70% | 91.04% |
| Average Sales Price | \$839,260 | \$839,224 | \$847,265 | \$842,929 |
| Average Days on Market | 192 | 147 | 190 | 178 |
| % Volume Compared to Previous Year | | 216.88% | 49.69% | 49.74% |
| % ASP Compared to Previous Year | | 100.00% | 100.96% | 99.49% |

| March Annual Rolling Totals Summary - All Sales \$1M + | | | | |
|--|----------------|----------------|----------------|----------------|
| | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 81 | 184 | 142 | 83 |
| Total List Price | \$ 132,050,867 | \$ 301,036,783 | \$ 235,975,577 | \$ 155,611,676 |
| Told Sold Volume | \$ 120,663,700 | \$ 279,581,695 | \$ 211,810,890 | \$ 134,531,583 |
| List / Sell Ratio | 91.38% | 92.87% | 89.76% | 86.45% |
| Average Sales Price | \$1,489,675 | \$1,519,466 | \$1,491,626 | \$1,620,862 |
| Average Days on Market | 252 | 188 | 295 | 203 |
| % Volume Compared to Previous Year | | 231.70% | 75.76% | 63.51% |
| % ASP Compared to Previous Year | | 102.00% | 98.17% | 108.66% |

12 MONTH ROLLING TOTALS

| March Annual Rolling Totals Summary - Sales \$1M - \$2M | | | | |
|---|----------------|----------------|----------------|----------------|
| | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 73 | 156 | 126 | 69 |
| Total List Price | \$ 106,265,917 | \$ 220,780,183 | \$ 188,628,677 | \$ 103,573,676 |
| Told Sold Volume | \$ 96,827,000 | \$ 206,471,527 | \$ 171,775,890 | \$ 89,096,583 |
| List / Sell Ratio | 91.12% | 93.52% | 91.07% | 86.02% |
| Average Sales Price | \$1,326,397 | \$1,323,535 | \$1,363,301 | \$1,291,255 |
| Average Days on Market | 262 | 179 | 285 | 190 |
| % Volume Compared to Previous Year | | 213.24% | 83.20% | 51.87% |
| % ASP Compared to Previous Year | | 99.78% | 103.00% | 94.72% |

| March Annual Rolling Totals Summary - Sales \$2M - \$5M | | | | |
|---|---------------|---------------|---------------|---------------|
| | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 8 | 27 | 16 | 13 |
| Total List Price | \$ 25,784,950 | \$ 74,356,600 | \$ 47,346,900 | \$ 39,138,000 |
| Told Sold Volume | \$ 23,836,700 | \$ 68,110,168 | \$ 40,035,000 | \$ 35,435,000 |
| List / Sell Ratio | 92.44% | 91.60% | 84.56% | 90.54% |
| Average Sales Price | \$2,979,588 | \$2,522,599 | \$2,502,188 | \$2,725,769 |
| Average Days on Market | 163 | 247 | 378 | 249 |
| % Volume Compared to Previous Year | | 285.74% | 58.78% | 88.51% |
| % ASP Compared to Previous Year | | 84.66% | 99.19% | 108.94% |

| March Annual Rolling Totals Summary - Sales \$5M + | | | | |
|--|------|--------------|------|---------------|
| | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 0 | 1 | 0 | 1 |
| Total List Price | \$ - | \$ 5,900,000 | \$ - | \$ 12,900,000 |
| Told Sold Volume | \$ - | \$ 5,000,000 | \$ - | \$ 10,000,000 |
| List / Sell Ratio | | 84.75% | | 77.52% |
| Average Sales Price | | \$5,000,000 | | \$10,000,000 |
| Average Days on Market | | 74 | | 516 |
| % Volume Compared to Previous Year | | | | |
| % ASP Compared to Previous Year | | | | |

| March Annual Rolling Totals Summary - Overall Sales | | | | |
|---|------------------|------------------|------------------|------------------|
| | 2005 | 2006 | 2007 | 2008 |
| Number of Sales | 8740 | 9929 | 6150 | 4742 |
| Total List Price | \$ 2,415,307,509 | \$ 3,554,346,142 | \$ 2,160,130,812 | \$ 1,463,128,284 |
| Told Sold Volume | \$ 2,346,787,873 | \$ 3,391,835,461 | \$ 2,051,696,129 | \$ 1,349,082,157 |
| List / Sell Ratio | 97.16% | 95.43% | 94.98% | 92.21% |
| Average Sales Price | \$268,511 | \$341,609 | \$333,609 | \$284,496 |
| Average Days on Market | 112 | 103 | 134 | 149 |
| % Volume Compared to Previous Year | | 144.53% | 60.49% | 65.75% |
| % ASP Compared to Previous Year | | 127.22% | 97.66% | 85.28% |

2008 FM-FB-CC YTD Snapshot by Month - Mar

| March Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | |
|------------------------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - \$249,999 | 536 | 62.40% | 554 | 52.56% | 212 | 33.54% | 265 | 50.38% | 368 | 68.40% |
| \$250,000 - \$499,999 | 238 | 27.71% | 384 | 36.43% | 320 | 50.63% | 194 | 36.88% | 129 | 23.98% |
| \$500,000 - \$749,999 | 67 | 7.80% | 80 | 7.59% | 57 | 9.02% | 46 | 8.75% | 28 | 5.20% |
| \$750,000 - \$999,999 | 9 | 1.05% | 19 | 1.80% | 29 | 4.59% | 10 | 1.90% | 5 | 0.93% |
| \$1M - \$2M | 8 | 0.93% | 14 | 1.33% | 11 | 1.74% | 10 | 1.90% | 6 | 1.12% |
| \$2M - \$5M | 1 | 0.12% | 3 | 0.28% | 3 | 0.47% | 1 | 0.19% | 2 | 0.37% |
| Over \$5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over \$1M | 9 | 1.05% | 17 | 1.61% | 14 | 2.22% | 11 | 2.09% | 8 | 1.49% |
| TOTAL MARKET Number of Sales | 859 | 100.00% | 1054 | 100.00% | 632 | 100.00% | 526 | 100.00% | 538 | 100.00% |

| March Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | |
|------------------------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - \$249,999 | 1072 | 62.40% | 1108 | 52.56% | 424 | 33.54% | 530 | 50.38% | 736 | 68.40% |
| \$250,000 - \$499,999 | 476 | 27.71% | 768 | 36.43% | 640 | 50.63% | 388 | 36.88% | 258 | 23.98% |
| \$500,000 - \$749,999 | 134 | 7.80% | 160 | 7.59% | 114 | 9.02% | 92 | 8.75% | 56 | 5.20% |
| \$750,000 - \$999,999 | 18 | 1.05% | 38 | 1.80% | 58 | 4.59% | 20 | 1.90% | 10 | 0.93% |
| \$1M - \$2M | 16 | 0.93% | 28 | 1.33% | 22 | 1.74% | 20 | 1.90% | 12 | 1.12% |
| \$2M - \$5M | 2 | 0.12% | 6 | 0.28% | 6 | 0.47% | 2 | 0.19% | 4 | 0.37% |
| Over \$5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over \$1M | 18 | 1.05% | 34 | 1.61% | 28 | 2.22% | 22 | 2.09% | 16 | 1.49% |
| TOTAL MARKET Number of Sides | 1718 | 100.00% | 2108 | 100.00% | 1264 | 100.00% | 1052 | 100.00% | 1076 | 100.00% |

| March YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | |
|------------------------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - \$249,999 | 1295 | 66.79% | 1348 | 56.00% | 538 | 31.55% | 639 | 50.75% | 852 | 72.51% |
| \$250,000 - \$499,999 | 489 | 25.22% | 808 | 33.57% | 899 | 52.73% | 450 | 35.74% | 209 | 17.79% |
| \$500,000 - \$749,999 | 115 | 5.93% | 171 | 7.10% | 169 | 9.91% | 117 | 9.29% | 79 | 6.72% |
| \$750,000 - \$999,999 | 17 | 0.88% | 49 | 2.04% | 65 | 3.81% | 28 | 2.22% | 17 | 1.45% |
| \$1M - \$2M | 20 | 1.03% | 27 | 1.12% | 28 | 1.64% | 21 | 1.67% | 16 | 1.36% |
| \$2M - \$5M | 3 | 0.15% | 4 | 0.17% | 6 | 0.35% | 4 | 0.32% | 2 | 0.17% |
| Over \$5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over \$1M | 23 | 1.19% | 31 | 1.29% | 34 | 1.99% | 25 | 1.99% | 18 | 1.53% |
| TOTAL MARKET Number of Sales | 1939 | 100.00% | 2407 | 100.00% | 1705 | 100.00% | 1259 | 100.00% | 1175 | 100.00% |

| March YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | |
|------------------------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - \$249,999 | 2590 | 66.79% | 2696 | 56.00% | 1076 | 31.55% | 1278 | 50.75% | 1704 | 72.51% |
| \$250,000 - \$499,999 | 978 | 25.22% | 1616 | 33.57% | 1798 | 52.73% | 900 | 35.74% | 418 | 17.79% |
| \$500,000 - \$749,999 | 230 | 5.93% | 342 | 7.10% | 338 | 9.91% | 234 | 9.29% | 158 | 6.72% |
| \$750,000 - \$999,999 | 34 | 0.88% | 98 | 2.04% | 130 | 3.81% | 56 | 2.22% | 34 | 1.45% |
| \$1M - \$2M | 40 | 1.03% | 54 | 1.12% | 56 | 1.64% | 42 | 1.67% | 32 | 1.36% |
| \$2M - \$5M | 6 | 0.15% | 8 | 0.17% | 12 | 0.35% | 8 | 0.32% | 4 | 0.17% |
| Over \$5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over \$1M | 46 | 1.19% | 62 | 1.29% | 68 | 1.99% | 50 | 1.99% | 36 | 1.53% |
| TOTAL MARKET Number of Sides | 3878 | 100.00% | 4814 | 100.00% | 3410 | 100.00% | 2518 | 100.00% | 2350 | 100.00% |

HISTORY OF LISTINGS TAKEN

| MARCH 2005 Listings Taken | | | | | |
|---------------------------|------------|------------|------------|------------|-------------|
| Price Category | Cape Coral | FMB | Fort Myers | ALL | |
| 0-249,999 | | 309 | 1 | 388 | 698 |
| 250,000-499,999 | | 368 | 32 | 389 | 789 |
| 500,000-749,999 | | 116 | 34 | 71 | 221 |
| 750,000-999,999 | | 30 | 13 | 39 | 82 |
| 1,000,000-1,999,999 | | 16 | 10 | 19 | 45 |
| 2,000,000-4,999,999 | | 3 | 4 | 8 | 15 |
| 5,000,000 and over | | 0 | 0 | 0 | 0 |
| Totals | | 842 | 94 | 914 | 1850 |

| MARCH 2006 Listings Taken | | | | | |
|---------------------------|------------|----------|------------|----------|----------|
| Price Category | Cape Coral | FMB | Fort Myers | ALL | |
| 0-249,999 | | 0 | 0 | 0 | 0 |
| 250,000-499,999 | | 0 | 0 | 0 | 0 |
| 500,000-749,999 | | 0 | 0 | 0 | 0 |
| 750,000-999,999 | | 0 | 0 | 0 | 0 |
| 1,000,000-1,999,999 | | 0 | 0 | 0 | 0 |
| 2,000,000-4,999,999 | | 0 | 0 | 0 | 0 |
| 5,000,000 and over | | 0 | 0 | 0 | 0 |
| Totals | | 0 | 0 | 0 | 0 |

| MARCH 2007 Listings Taken | | | | | |
|---------------------------|------------|-------------|------------|------------|-------------|
| Price Category | Cape Coral | FMB | Fort Myers | ALL | |
| 0-249,999 | | 489 | 2 | 362 | 853 |
| 250,000-499,999 | | 623 | 27 | 391 | 1041 |
| 500,000-749,999 | | 143 | 31 | 88 | 262 |
| 750,000-999,999 | | 28 | 17 | 34 | 79 |
| 1,000,000-1,999,999 | | 28 | 9 | 34 | 71 |
| 2,000,000-4,999,999 | | 5 | 1 | 11 | 17 |
| 5,000,000 and over | | 0 | 0 | 0 | 0 |
| Totals | | 1316 | 87 | 920 | 2323 |

| MARCH 2008 Listings Taken | | | | | |
|---------------------------|------------|-------------|------------|------------|-------------|
| Price Category | Cape Coral | FMB | Fort Myers | ALL | |
| 0-249,999 | | 849 | 6 | 488 | 1343 |
| 250,000-499,999 | | 251 | 47 | 223 | 521 |
| 500,000-749,999 | | 65 | 30 | 62 | 157 |
| 750,000-999,999 | | 20 | 8 | 28 | 56 |
| 1,000,000-1,999,999 | | 11 | 6 | 24 | 41 |
| 2,000,000-4,999,999 | | 4 | 0 | 8 | 12 |
| 5,000,000 and over | | 0 | 0 | 2 | 2 |
| Totals | | 1200 | 97 | 835 | 2132 |

| COMPARATIVE MARCH NEW LISTING TOTALS | | | | |
|--------------------------------------|-------------|----------|-------------|-------------|
| Price Range | 2005 | 2006 | 2007 | 2008 |
| 0-249,999 | 698 | 0 | 853 | 1343 |
| 250,000-499,999 | 789 | 0 | 1041 | 521 |
| 500,000-749,999 | 221 | 0 | 262 | 157 |
| 750,000-999,999 | 82 | 0 | 79 | 56 |
| 1M-2M | 45 | 0 | 71 | 41 |
| 2M-5M | 15 | 0 | 17 | 12 |
| 5M+ | 0 | 0 | 0 | 2 |
| Totals | 1850 | 0 | 2323 | 2132 |

| COMPARATIVE ROLLING TOTALS OF LISTINGS TAKEN DURING THE PAST YEAR | | | | |
|---|----------|-------------|--------------|--------------|
| Price Range | 2005 | 2006 | 2007 | 2008 |
| 0-249,999 | 0 | 2771 | 9757 | 12112 |
| 250,000-499,999 | 0 | 4154 | 14817 | 7977 |
| 500,000-749,999 | 0 | 922 | 3959 | 2581 |
| 750,000-999,999 | 0 | 446 | 1523 | 775 |
| 1M-2M | 0 | 284 | 886 | 574 |
| 2M-5M | 0 | 59 | 183 | 143 |
| 5M+ | 0 | 2 | 17 | 22 |
| Totals | 0 | 8638 | 31142 | 24184 |

| COMPARATIVE YEAR TO DATE TOTALS OF LISTINGS TAKEN THROUGH CURRENT MONTH | | | | |
|---|-------------|----------|-------------|-------------|
| Price Range | 2005 | 2006 | 2007 | 2008 |
| 0-249,999 | 2296 | 0 | 2967 | 4222 |
| 250,000-499,999 | 2036 | 0 | 3737 | 1900 |
| 500,000-749,999 | 591 | 0 | 1031 | 570 |
| 750,000-999,999 | 240 | 0 | 389 | 210 |
| 1M-2M | 140 | 0 | 275 | 169 |
| 2M-5M | 38 | 0 | 67 | 50 |
| 5M+ | 2 | 0 | 6 | 9 |
| Totals | 5343 | 0 | 8472 | 7130 |

HISTORY OF PENDED SALES

| MARCH 2005 Pended Sales | | | | | |
|-------------------------|------------|-----------|-------------|-------------|--|
| Price Category | Cape Coral | FMB | Fort Myers | ALL | |
| 0-249,999 | 405 | 6 | 532 | 943 | |
| 250,000-499,999 | 268 | 31 | 396 | 695 | |
| 500,000-749,999 | 87 | 26 | 64 | 177 | |
| 750,000-999,999 | 17 | 11 | 23 | 51 | |
| 1,000,000-1,999,999 | 5 | 4 | 23 | 32 | |
| 2,000,000-4,999,999 | 0 | 1 | 5 | 6 | |
| 5,000,000 and over | 0 | 0 | 0 | 0 | |
| Totals | 782 | 79 | 1043 | 1904 | |

| MARCH 2006 Pended Sales | | | | | |
|-------------------------|------------|-----------|------------|------------|--|
| Price Category | Cape Coral | FMB | Fort Myers | ALL | |
| 0-249,999 | 166 | 1 | 151 | 318 | |
| 250,000-499,999 | 268 | 8 | 229 | 505 | |
| 500,000-749,999 | 30 | 16 | 51 | 97 | |
| 750,000-999,999 | 17 | 4 | 21 | 42 | |
| 1,000,000-1,999,999 | 5 | 6 | 9 | 20 | |
| 2,000,000-4,999,999 | 0 | 0 | 1 | 1 | |
| 5,000,000 and over | 0 | 0 | 0 | 0 | |
| Totals | 486 | 35 | 462 | 983 | |

| MARCH 2007 Pended Sales | | | | | |
|-------------------------|------------|-----------|------------|------------|--|
| Price Category | Cape Coral | FMB | Fort Myers | ALL | |
| 0-249,999 | 144 | 1 | 109 | 254 | |
| 250,000-499,999 | 115 | 6 | 86 | 207 | |
| 500,000-749,999 | 25 | 14 | 28 | 67 | |
| 750,000-999,999 | 4 | 1 | 7 | 12 | |
| 1,000,000-1,999,999 | 1 | 3 | 7 | 11 | |
| 2,000,000-4,999,999 | 0 | 0 | 2 | 2 | |
| 5,000,000 and over | 0 | 0 | 0 | 0 | |
| Totals | 289 | 25 | 239 | 553 | |

| MARCH 2008 Pended Sales | | | | | |
|-------------------------|------------|-----------|------------|-------------|--|
| Price Category | Cape Coral | FMB | Fort Myers | ALL | |
| 0-249,999 | 527 | 5 | 224 | 756 | |
| 250,000-499,999 | 121 | 18 | 85 | 224 | |
| 500,000-749,999 | 16 | 8 | 15 | 39 | |
| 750,000-999,999 | 3 | 2 | 4 | 9 | |
| 1,000,000-1,999,999 | 1 | 3 | 6 | 10 | |
| 2,000,000-4,999,999 | 0 | 0 | 3 | 3 | |
| 5,000,000 and over | 0 | 0 | 0 | 0 | |
| Totals | 668 | 36 | 337 | 1041 | |

| COMPARATIVE MARCH PENDED SALES TOTALS | | | | |
|---------------------------------------|-------------|------------|------------|-------------|
| Price Range | 2005 | 2006 | 2007 | 2008 |
| 0-249,999 | 943 | 318 | 254 | 756 |
| 250,000-499,999 | 695 | 505 | 207 | 224 |
| 500,000-749,999 | 177 | 97 | 67 | 39 |
| 750,000-999,999 | 51 | 42 | 12 | 9 |
| 1M-2M | 32 | 20 | 11 | 10 |
| 2M-5M | 6 | 1 | 2 | 3 |
| 5M+ | 0 | 0 | 0 | 0 |
| Totals | 1904 | 983 | 553 | 1041 |

| COMPARATIVE ROLLING TOTALS OF Pended Sales DURING THE PAST YEAR | | | | |
|---|----------|--------------|-------------|-------------|
| Price Range | 2005 | 2006 | 2007 | 2008 |
| 0-249,999 | 0 | 3951 | 4121 | 3937 |
| 250,000-499,999 | 0 | 4779 | 3494 | 1731 |
| 500,000-749,999 | 0 | 992 | 634 | 359 |
| 750,000-999,999 | 0 | 345 | 202 | 109 |
| 1M-2M | 0 | 158 | 174 | 86 |
| 2M-5M | 0 | 33 | 22 | 14 |
| 5M+ | 0 | 1 | 4 | 2 |
| Totals | 0 | 10259 | 8651 | 6238 |

| COMPARATIVE YEAR TO DATE TOTALS OF Pended Sales THROUGH CURRENT MONTH | | | | |
|---|-------------|-------------|-------------|-------------|
| Price Range | 2005 | 2006 | 2007 | 2008 |
| 0-249,999 | 2560 | 846 | 908 | 1647 |
| 250,000-499,999 | 1746 | 1300 | 639 | 563 |
| 500,000-749,999 | 425 | 250 | 163 | 116 |
| 750,000-999,999 | 125 | 98 | 48 | 31 |
| 1M-2M | 83 | 48 | 33 | 24 |
| 2M-5M | 17 | 8 | 4 | 4 |
| 5M+ | 0 | 0 | 0 | 0 |
| Totals | 4956 | 2550 | 1795 | 2385 |

John R. Wood Inc., REALTORS
FM-FB-CC Active Listing Report
Rappatoni Data

| Sum of Unit Count | | Price Code | | | | | | | Grand Total | |
|----------------------|----------------------|----------------------|-------------|-------------|------------|-----------|------------|----------|-------------|-------------|
| Ownership Desc | Geo Code | A | B | D | E | C | F | G | Grand Total | |
| Condo | CC11 - Cape Coral Un | 79 | 22 | 1 | | | | | 102 | |
| | CC12 - Cape Coral Un | 163 | 50 | 5 | 3 | 17 | | | 238 | |
| | CC21 - Cape Coral Un | 97 | 24 | 14 | 7 | 21 | 2 | | 165 | |
| | CC22 - Cape Coral Un | 16 | 38 | 3 | 1 | 36 | | | 94 | |
| | CC45- Cape Coral Un | 27 | 20 | 5 | 1 | 10 | | | 63 | |
| | FB01 - Bodwitch Poin | 8 | 45 | 8 | | 19 | | | 80 | |
| | FB03 - Gulf Beach Ro | | 9 | 8 | 2 | 26 | | 2 | 47 | |
| | FB04 - Avenida Pesca | 6 | 27 | 8 | 2 | 18 | | | 61 | |
| | FB05 - S.Bdry of Fai | 11 | 148 | 33 | 5 | 78 | | | 1 | 276 |
| | FB07 - Black Island | | 6 | 3 | | 3 | | | | 12 |
| | FM12 - Fort Myers Ar | 324 | 162 | 16 | 6 | 42 | | 2 | | 552 |
| | FM15 - Fort Myers Ar | 44 | 60 | 18 | | 32 | | | | 154 |
| | FM17 - Fort Myers Ar | 538 | 66 | | 8 | 10 | | | | 622 |
| | FM22 - Fort Myers Ci | 480 | 182 | | | 2 | | | | 664 |
| | CC13 - Cape Coral Un | 55 | 19 | | | | | | | 74 |
| | CC14 - Cape Coral Un | 46 | | | | | | | | 46 |
| | CC23 - Cape Coral Un | 39 | 7 | | | | | | | 46 |
| | CC24 - Cape Coral Un | 19 | 9 | | | 1 | | | | 29 |
| | CC31 - Cape Coral Un | 29 | 4 | | | | | | | 33 |
| | CC32 - Cape Coral Un | 18 | | | | | | | | 18 |
| | FB02 - Crescent Stre | 4 | | | | | 5 | | | 14 |
| | FB06 - San Carlos Is | | 1 | | | | | | | 1 |
| | FM11 - Fort Myers Ar | 198 | 56 | | | | | | | 254 |
| | FM13 - Fort Myers Ar | 230 | 318 | | | | | | | 548 |
| | FM14 - Fort Myers Ar | 44 | 62 | | | | 2 | | | 108 |
| | FM16 - Fort Myers Ar | 102 | 40 | | | | | | | 142 |
| | FM18 - Fort Myers Ar | 194 | 96 | | | | 4 | | | 294 |
| | FM19 - Fort Myers Ar | 14 | 78 | | | | 2 | | | 94 |
| | FM21 - Fort Myers Ar | | 32 | 18 | 12 | 32 | | | | 94 |
| | CC44 - Cape Coral Un | | | 1 | | | | | | 1 |
| | Condo Total | | 2785 | 1586 | 141 | 47 | 360 | 6 | 1 | 4926 |
| | Single Family | CC11 - Cape Coral Un | 43 | 99 | 13 | 14 | 33 | 3 | 1 | 206 |
| CC12 - Cape Coral Un | | 144 | 67 | 12 | 12 | 36 | 2 | | 273 | |
| CC21 - Cape Coral Un | | 109 | 138 | 34 | 28 | 68 | 7 | 2 | 386 | |
| CC22 - Cape Coral Un | | 107 | 138 | 28 | 34 | 85 | 8 | | 400 | |
| CC45- Cape Coral Un | | 2 | 8 | 4 | 2 | 8 | | | 24 | |
| FB01 - Bodwitch Poin | | 1 | 1 | 1 | 3 | 1 | | | 7 | |
| FB03 - Gulf Beach Ro | | 1 | 35 | 5 | 8 | 15 | 2 | | 66 | |
| FB04 - Avenida Pesca | | | 16 | 8 | 9 | 19 | 3 | | 55 | |
| FB05 - S.Bdry of Fai | | | 5 | 6 | 3 | 5 | 3 | | 22 | |
| FM12 - Fort Myers Ar | | 148 | 92 | 20 | 8 | 36 | | 2 | 306 | |
| FM15 - Fort Myers Ar | | 22 | 62 | 18 | 30 | 60 | 28 | 6 | 226 | |
| FM17 - Fort Myers Ar | | 22 | 54 | 2 | | 8 | 6 | | 92 | |
| FM22 - Fort Myers Ci | | 16 | 172 | 36 | 8 | 42 | | | 274 | |
| CC13 - Cape Coral Un | | 274 | 173 | 8 | 7 | 38 | 2 | | 502 | |
| CC14 - Cape Coral Un | | 228 | 88 | | 1 | 5 | | | 322 | |
| CC23 - Cape Coral Un | | 478 | 128 | 1 | | 8 | | | 615 | |
| CC24 - Cape Coral Un | | 188 | 134 | 9 | 2 | 36 | | | 369 | |
| CC31 - Cape Coral Un | | 535 | 67 | 1 | | 1 | | | 604 | |
| CC32 - Cape Coral Un | | 192 | 33 | | | 1 | | | 226 | |
| FB02 - Crescent Stre | | 1 | 16 | 1 | 3 | 10 | | | 31 | |
| FB06 - San Carlos Is | | 14 | 2 | 1 | | 1 | | | 18 | |
| FM11 - Fort Myers Ar | | 14 | 118 | 20 | 8 | 44 | 2 | | 206 | |
| FM13 - Fort Myers Ar | | 46 | 208 | 28 | 2 | 76 | | | 360 | |
| FM14 - Fort Myers Ar | | 492 | 176 | 14 | 2 | 20 | | | 704 | |
| FM16 - Fort Myers Ar | | 34 | 94 | 6 | 2 | 6 | | | 142 | |
| FM18 - Fort Myers Ar | | 40 | 64 | 40 | 42 | 66 | 2 | | 254 | |
| FM19 - Fort Myers Ar | | | 38 | 2 | 8 | 30 | | | 78 | |
| FM21 - Fort Myers Ar | | 22 | | 24 | 10 | 8 | 2 | 66 | | |
| FM20 - Fort Myers Ar | 10 | 20 | | | | | | 30 | | |

John R. Wood Inc., REALTORS
FM-FB-CC Active Listing Report
 Rappatoni Data

| Sum of Unit Count | | Price Code | | | | | | | | Grand Total |
|----------------------------|----------------------|-------------|-------------|------------|------------|-------------|-----------|-----------|--------------|-------------|
| Ownership Desc | Geo Code | A | B | D | E | C | F | G | | |
| Single Family | CC44 - Cape Coral Un | 2 | 1 | 2 | 1 | 1 | 1 | | 8 | |
| | CC33 | 5 | | | | | | | 5 | |
| | CC41 - Cape Coral Un | 321 | 38 | | | | | | 359 | |
| | CC42 - Cape Coral Un | 348 | 76 | 2 | | 5 | | | 431 | |
| | CC43 - Cape Coral Un | 63 | 76 | 8 | 3 | 32 | | | 182 | |
| Single Family Total | | 3900 | 2459 | 330 | 264 | 806 | 77 | 13 | 7849 | |
| Grand Total | | 6685 | 4045 | 471 | 311 | 1166 | 83 | 14 | 12775 | |

John R. Wood Inc., REALTORS
FM-FB-CC Active Listings By Volume
Rapattoni Data

| Sum of Listing Price | | Price Code | | | | | | | | |
|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|---------------------|----------------------|---------------------|--------------------|------------------------|
| Ownership Desc | Geo Code | A | B | D | E | C | F | G | Grand Total | |
| Condo | CC11 - Cape Coral Un | \$12,489,216 | \$7,537,877 | \$775,000 | | | | | \$20,802,093 | |
| | CC12 - Cape Coral Un | \$27,620,324 | \$17,674,990 | \$4,430,001 | \$4,476,666 | \$10,312,800 | | | \$64,514,781 | |
| | CC21 - Cape Coral Un | \$13,914,254 | \$9,044,999 | \$11,888,377 | \$8,474,999 | \$13,741,799 | \$6,194,000 | | \$63,258,428 | |
| | CC22 - Cape Coral Un | \$2,643,614 | \$16,059,188 | \$2,577,400 | \$1,795,000 | \$21,885,495 | | | \$44,960,697 | |
| | CC45- Cape Coral Un | \$5,522,200 | \$6,904,700 | \$3,971,000 | \$1,200,000 | \$6,323,449 | | | \$23,921,349 | |
| | FB01 - Bodwitch Poin | \$1,802,877 | \$18,236,349 | \$6,870,900 | | \$11,153,399 | | | \$38,063,525 | |
| | FB03 - Gulf Beach Ro | | \$3,888,900 | \$6,731,000 | \$2,410,000 | \$14,958,400 | \$5,280,000 | | \$33,268,300 | |
| | FB04 - Avenida Pesca | \$1,363,300 | \$10,143,500 | \$6,995,400 | \$2,354,000 | \$11,454,500 | | | \$32,310,700 | |
| | FB05 - S.Bdry of Fai | \$2,558,300 | \$59,846,076 | \$28,542,300 | \$6,669,700 | \$47,422,955 | | \$5,995,000 | \$151,034,331 | |
| | FB07 - Black Island | | \$2,046,700 | \$2,633,400 | | \$1,986,900 | | | \$6,667,000 | |
| | FM12 - Fort Myers Ar | \$60,079,096 | \$53,753,960 | \$13,302,294 | \$8,004,000 | \$25,409,000 | \$4,300,000 | | \$164,848,350 | |
| | FM15 - Fort Myers Ar | \$6,371,200 | \$25,344,800 | \$15,615,800 | | \$21,262,534 | | | \$68,594,334 | |
| | FM17 - Fort Myers Ar | \$78,437,814 | \$24,781,396 | | \$13,180,000 | \$6,005,898 | | | \$122,405,108 | |
| | FM22 - Fort Myers Ci | \$88,524,106 | \$58,935,060 | | | \$1,098,000 | | | \$148,557,166 | |
| | CC13 - Cape Coral Un | \$8,556,150 | \$5,797,000 | | | | | | \$14,353,150 | |
| | CC14 - Cape Coral Un | \$5,108,300 | | | | | | | \$5,108,300 | |
| | CC23 - Cape Coral Un | \$5,967,465 | \$2,173,400 | | | | | | \$8,140,865 | |
| | CC24 - Cape Coral Un | \$3,947,050 | \$3,286,700 | | | \$500,000 | | | \$7,733,750 | |
| | CC31 - Cape Coral Un | \$4,418,000 | \$1,052,700 | | | | | | \$5,470,700 | |
| | CC32 - Cape Coral Un | \$2,709,498 | | | | | | | \$2,709,498 | |
| | FB02 - Crescent Stre | \$847,400 | \$1,881,000 | | | \$3,108,700 | | | \$5,837,100 | |
| | FB06 - San Carlos Is | | \$299,000 | | | | | | \$299,000 | |
| | FM11 - Fort Myers Ar | \$37,663,368 | \$17,404,798 | | | | | | \$55,068,166 | |
| | FM13 - Fort Myers Ar | \$48,244,288 | \$103,375,648 | | | | | | \$151,619,936 | |
| | FM14 - Fort Myers Ar | \$7,749,784 | \$19,223,300 | | | \$1,099,800 | | | \$28,072,884 | |
| | FM16 - Fort Myers Ar | \$16,710,900 | \$11,780,400 | | | | | | \$28,491,300 | |
| | FM18 - Fort Myers Ar | \$32,962,688 | \$29,992,798 | | | \$2,308,000 | | | \$65,263,486 | |
| | FM19 - Fort Myers Ar | \$3,193,800 | \$29,019,998 | | | \$1,000,000 | | | \$33,213,798 | |
| | FM21 - Fort Myers Ar | | \$13,873,200 | \$15,397,994 | \$15,776,000 | \$19,369,400 | | | \$64,416,594 | |
| | CC44 - Cape Coral Un | | | \$779,900 | | | | | \$779,900 | |
| | Condo Total | | \$479,404,992 | \$553,358,437 | \$120,510,766 | \$64,340,365 | \$220,401,029 | \$15,774,000 | \$5,995,000 | \$1,459,784,589 |
| | Single Family | CC11 - Cape Coral Un | \$7,271,709 | \$36,170,179 | \$11,045,842 | \$19,425,199 | \$20,355,159 | \$7,900,000 | \$8,000,000 | \$110,168,088 |
| | | CC12 - Cape Coral Un | \$22,598,822 | \$23,883,498 | \$10,047,616 | \$16,282,500 | \$23,132,485 | \$5,899,000 | | \$101,843,921 |
| | | CC21 - Cape Coral Un | \$18,189,856 | \$51,029,276 | \$28,771,032 | \$38,172,799 | \$42,354,596 | \$23,017,000 | \$15,290,000 | \$216,824,559 |
| CC22 - Cape Coral Un | | \$20,500,874 | \$51,814,450 | \$24,289,190 | \$46,697,284 | \$51,808,813 | \$21,639,000 | | \$216,749,611 | |
| CC45- Cape Coral Un | | \$460,000 | \$2,716,800 | \$3,643,000 | \$2,940,000 | \$4,889,900 | | | \$14,649,700 | |
| FB01 - Bodwitch Poin | | \$249,000 | \$477,900 | \$775,000 | \$3,888,999 | \$650,000 | | | \$6,040,899 | |
| FB03 - Gulf Beach Ro | | \$199,000 | \$13,724,600 | \$4,139,750 | \$11,898,000 | \$9,514,600 | \$5,177,000 | | \$44,652,950 | |
| FB04 - Avenida Pesca | | | \$6,687,800 | \$6,805,000 | \$13,637,899 | \$12,421,500 | \$8,437,000 | | \$47,989,199 | |
| FB05 - S.Bdry of Fai | | | \$1,919,700 | \$5,504,000 | \$4,443,144 | \$3,004,300 | \$8,045,000 | | \$22,916,144 | |
| FM12 - Fort Myers Ar | | \$20,790,600 | \$34,340,000 | \$17,028,600 | \$10,729,998 | \$22,395,800 | | \$11,800,000 | \$117,084,998 | |
| FM15 - Fort Myers Ar | | \$2,588,800 | \$24,002,154 | \$15,180,800 | \$43,935,800 | \$37,739,200 | \$83,028,000 | \$43,780,000 | \$250,254,754 | |
| FM17 - Fort Myers Ar | | \$4,291,600 | \$19,779,198 | \$1,750,000 | | \$5,632,000 | \$19,040,000 | | \$50,492,798 | |
| FM22 - Fort Myers Ci | | \$3,428,372 | \$64,252,050 | \$31,077,800 | \$9,271,800 | \$24,970,800 | | | \$133,000,822 | |
| CC13 - Cape Coral Un | | \$44,755,834 | \$60,860,425 | \$6,785,700 | \$9,728,000 | \$23,130,599 | \$4,550,000 | | \$149,810,558 | |
| CC14 - Cape Coral Un | | \$38,515,483 | \$29,048,971 | | \$1,100,000 | \$2,978,899 | | | \$71,643,353 | |
| CC23 - Cape Coral Un | | \$75,533,336 | \$41,959,952 | \$849,916 | | \$4,912,900 | | | \$123,256,104 | |
| CC24 - Cape Coral Un | | \$33,734,104 | \$46,521,044 | \$7,749,790 | \$2,400,000 | \$21,667,315 | | | \$112,072,253 | |
| CC31 - Cape Coral Un | | \$79,122,442 | \$20,318,788 | \$789,000 | | \$525,000 | | | \$100,755,230 | |
| CC32 - Cape Coral Un | | \$32,256,274 | \$10,215,372 | | | \$565,000 | | | \$43,036,646 | |
| FB02 - Crescent Stre | | \$74,900 | \$6,296,500 | \$780,000 | \$4,355,000 | \$6,051,300 | | | \$17,557,700 | |

John R. Wood Inc., REALTORS
FM-FB-CC Active Listings By Volume
Rapattoni Data

| Sum of Listing Price | | Price Code | | | | | | | | |
|----------------------------|----------------------|------------------------|------------------------|----------------------|----------------------|----------------------|----------------------|---------------------|------------------------|--|
| Ownership Desc | Geo Code | A | B | D | E | C | F | G | Grand Total | |
| Single Family | FB06 - San Carlos Is | \$2,484,200 | \$657,995 | \$929,000 | | \$629,721 | | | \$4,700,916 | |
| | FM11 - Fort Myers Ar | \$3,115,200 | \$43,814,594 | \$16,873,800 | \$11,119,800 | \$27,289,514 | \$4,590,000 | | \$106,802,908 | |
| | FM13 - Fort Myers Ar | \$9,534,146 | \$76,946,454 | \$23,679,400 | \$2,400,000 | \$46,759,180 | | | \$159,319,180 | |
| | FM14 - Fort Myers Ar | \$87,911,156 | \$55,407,388 | \$11,907,600 | \$2,590,000 | \$11,653,950 | | | \$169,470,094 | |
| | FM16 - Fort Myers Ar | \$7,183,600 | \$32,428,900 | \$5,257,800 | \$2,400,000 | \$3,531,800 | | | \$50,802,100 | |
| | FM18 - Fort Myers Ar | \$7,632,180 | \$22,860,480 | \$35,143,800 | \$54,715,400 | \$40,390,374 | \$4,999,802 | | \$165,742,036 | |
| | FM19 - Fort Myers Ar | | \$15,495,800 | \$1,659,800 | \$9,488,000 | \$18,687,600 | | | \$45,331,200 | |
| | FM21 - Fort Myers Ar | | \$9,814,098 | | \$36,857,326 | \$5,695,800 | \$21,888,000 | \$14,498,000 | \$88,753,224 | |
| | FM20 - Fort Myers Ar | \$1,867,400 | \$6,961,300 | | | | | | \$8,828,700 | |
| | CC44 - Cape Coral Un | \$409,800 | \$489,000 | \$1,798,916 | \$1,249,990 | \$589,000 | \$2,500,000 | | \$7,036,706 | |
| | CC33 | \$867,552 | | | | | | | \$867,552 | |
| | CC41 - Cape Coral Un | \$50,383,569 | \$12,288,734 | | | | | | \$62,672,303 | |
| | CC42 - Cape Coral Un | \$56,525,155 | \$24,273,558 | \$1,649,900 | | \$2,832,676 | | | \$85,281,289 | |
| | CC43 - Cape Coral Un | \$11,193,130 | \$26,415,630 | \$6,996,477 | \$4,954,000 | \$19,133,985 | | | \$68,693,222 | |
| Single Family Total | | \$643,668,094 | \$873,872,588 | \$282,908,529 | \$364,680,938 | \$495,893,766 | \$220,709,802 | \$93,368,000 | \$2,975,101,717 | |
| Grand Total | | \$1,123,073,086 | \$1,427,231,025 | \$403,419,295 | \$429,021,303 | \$716,294,795 | \$236,483,802 | \$99,363,000 | \$4,434,886,306 | |

John R. Wood Inc., REALTORS
FM-FB-CC Active Listing Report
Rappatoni Data

| Sum of Unit Count | Price Code | | | | | | | |
|-------------------|------------|-----|-----|----|----|----|---|-------------|
| Year Mth | A | B | C | D | E | F | G | Grand Total |
| 2000-02 | | 2 | | | | | | 2 |
| 2004-02 | | 1 | | | | | | 1 |
| 2004-11 | | | 1 | | | | | 1 |
| 2005-02 | 1 | | | | | | | 1 |
| 2005-03 | | 1 | | | | | | 1 |
| 2005-04 | | 1 | | | | | | 1 |
| 2005-07 | | | 1 | | | | | 1 |
| 2005-08 | 3 | | 1 | | | | | 4 |
| 2005-09 | 2 | 3 | | | 1 | | | 6 |
| 2005-10 | | 3 | 4 | | | | | 7 |
| 2005-11 | 2 | | | | 1 | | | 3 |
| 2005-12 | | 8 | 3 | | 1 | 2 | | 14 |
| 2006-01 | 3 | 5 | 1 | | 2 | | | 11 |
| 2006-02 | 2 | 8 | 2 | 3 | 2 | | | 17 |
| 2006-03 | 3 | 2 | 5 | 2 | 1 | | | 13 |
| 2006-04 | 8 | 7 | 3 | | | | | 18 |
| 2006-05 | 10 | 9 | 1 | 1 | | 1 | | 22 |
| 2006-06 | 5 | 14 | 1 | 1 | | | | 21 |
| 2006-07 | 7 | 13 | 3 | 1 | 1 | | | 25 |
| 2006-08 | 11 | 20 | 7 | 5 | 2 | | | 45 |
| 2006-09 | 13 | 19 | 1 | 1 | 1 | | | 35 |
| 2006-10 | 16 | 11 | 9 | 6 | 2 | | | 44 |
| 2006-11 | 19 | 23 | 10 | 4 | 4 | 1 | | 61 |
| 2006-12 | 21 | 37 | 12 | 6 | 3 | 1 | | 80 |
| 2007-01 | 37 | 44 | 12 | 7 | 2 | 1 | | 103 |
| 2007-02 | 47 | 49 | 15 | 6 | 2 | 2 | | 121 |
| 2007-03 | 47 | 59 | 17 | 8 | 16 | | | 147 |
| 2007-04 | 118 | 111 | 32 | 7 | 9 | 2 | 2 | 281 |
| 2007-05 | 144 | 111 | 25 | 16 | 5 | 3 | | 304 |
| 2007-06 | 175 | 104 | 37 | 10 | 7 | 2 | | 335 |
| 2007-07 | 184 | 177 | 38 | 16 | 12 | 1 | | 428 |
| 2007-08 | 257 | 163 | 52 | 13 | 6 | 6 | 1 | 498 |
| 2007-09 | 298 | 182 | 61 | 30 | 13 | 4 | | 588 |
| 2007-10 | 587 | 349 | 99 | 45 | 30 | 1 | 1 | 1112 |
| 2007-11 | 680 | 365 | 123 | 40 | 33 | 1 | | 1242 |
| 2007-12 | 551 | 339 | 92 | 38 | 27 | 8 | 2 | 1057 |
| 2008-01 | 1173 | 699 | 202 | 91 | 52 | 15 | 2 | 2234 |
| 2008-02 | 1051 | 539 | 145 | 57 | 37 | 21 | 2 | 1852 |
| 2008-03 | 1178 | 550 | 149 | 56 | 38 | 11 | 4 | 1986 |
| 2008-04 | 32 | 17 | 2 | 1 | 1 | | | 53 |