# OCTOBER 2009
# MARKET STUDY WORKBOOK

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## MONTHLY ACTIVE/PENDED SNAPSHOT - 12 MONTH SOLD COMPARISON REPORT

**For Select Communities**

**Date: November 1, 2009**

| Community | # Actives - SF | # Actives - CONDOS | # A/C - SF | # A/C - CONDOS | # Pended - SF | # Pended - CONDOS | # Sold SF | # Sold CONDOS |
|---|---|---|---|---|---|---|---|---|
| Aqualane Shores | 46 | 0 | 1 | 0 | 0 | 0 | 10 | 0 |
| Bay Colony | 12 | 40 | 0 | 3 | 1 | 1 | 11 | 22 |
| Bonita Bay | 61 | 115 | 1 | 2 | 1 | 6 | 27 | 54 |
| Brooks | 94 | 204 | 3 | 7 | 3 | 7 | 44 | 93 |
| Colliers Reserve | 12 | 0 | 2 | 0 | 0 | 0 | 9 | 0 |
| Colony at Pelican Landing | 16 | 68 | 0 | 6 | 0 | 2 | 6 | 38 |
| Crayton Road Non Wtrft | 105 | 111 | 10 | 6 | 5 | 2 | 54 | 46 |
| Crayton Road Wtrft | 38 | 370 | 0 | 19 | 0 | 15 | 11 | 185 |
| Mediterra | 96 | 27 | 1 | 1 | 2 | 0 | 18 | 5 |
| Olde Naples | 89 | 202 | 7 | 8 | 1 | 9 | 45 | 72 |
| Pelican Bay | 34 | 242 | 5 | 13 | 2 | 3 | 23 | 156 |
| Pelican Landing | 40 | 46 | 1 | 3 | 1 | 5 | 38 | 44 |
| Port Royal | 66 | 0 | 1 | 0 | 0 | 0 | 27 | 0 |
| Royal Harbour | 62 | 0 | 2 | 0 | 4 | 0 | 25 | 0 |
| Vineyards | 84 | 94 | 3 | 4 | 10 | 8 | 50 | 86 |

Note: # Sold Condos & SF are for last 12 months

#OctIA1

**October Annual YTD Summary - Sales from $0 = $249,999**

| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|---|---|---|---|---|---|---|---|---|---|
| Number of Sales | 3023 | 3268 | 3370 | 3467 | 3709 | 1408 | 576 | 948 | 2080 | 4623 |
| Total List Price | $ 428,478,781 | $ 496,065,436 | $ 552,217,733 | $ 607,561,920 | $ 684,356,614 | $ 292,203,402 | $ 117,372,919 | $ 196,098,126 | $ 387,999,929 | $ 645,833,096 |
| Told Sold Volume | $ 410,631,206 | $ 475,998,805 | $ 530,522,016 | $ 582,231,501 | $ 659,987,949 | $ 284,857,249 | $ 110,769,897 | $ 179,376,096 | $ 352,721,704 | $ 600,771,017 |
| List / Sell Ratio | 95.83% | 95.95% | 96.07% | 95.83% | 96.44% | 97.49% | 94.37% | 91.47% | 90.91% | 93.02% |
| Average Sales Price | $135,836 | $145,654 | $157,425 | $167,935 | $177,942 | $202,313 | $192,309 | $189,215 | $169,578 | $129,953 |
| Median Price | | | | | | | | $ 200,000 | $ 175,000 | $ 125,000 |
| Average Days on Market | 103 | 101 | 87 | 109 | 113 | 83 | 121 | 174 | 155 | 129 |
| | | | | | | | | | | |
| % Volume Compared to Previous Year | | 115.92% | 111.45% | 109.75% | 113.35% | 43.16% | 38.89% | 161.94% | 196.64% | 170.32% |
| % ASP Compared to Previous Year | | 107.23% | 108.08% | 106.68% | 105.96% | 113.70% | 95.05% | 98.39% | 89.62% | 76.63% |

**October Annual YTD Summary - Sales from $250,000 - $499,999**

| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|---|---|---|---|---|---|---|---|---|---|
| Number of Sales | 526 | 525 | 639 | 1609 | 2848 | 4872 | 2470 | 1841 | 1801 | 1562 |
| Total List Price | $ 192,241,413 | $ 188,175,000 | $ 228,727,601 | $ 574,281,944 | $ 1,017,828,448 | $ 1,773,556,900 | $ 922,050,862 | $ 685,294,170 | $ 681,319,464 | $ 586,143,523 |
| Told Sold Volume | $ 183,607,402 | $ 179,836,443 | $ 218,019,639 | $ 549,426,251 | $ 980,419,304 | $ 1,734,316,040 | $ 883,101,057 | $ 636,540,838 | $ 621,586,573 | $ 533,287,309 |
| List / Sell Ratio | 95.51% | 95.57% | 95.32% | 95.67% | 96.32% | 97.79% | 95.78% | 92.89% | 91.23% | 90.98% |
| Average Sales Price | $349,064 | $342,546 | $341,189 | $341,471 | $344,248 | $355,976 | $357,531 | $345,758 | $345,134 | $341,413 |
| Median Price | | | | | | | | $ 334,000 | $ 331,195 | $ 330,000 |
| Average Days on Market | 95 | 103 | 95 | 144 | 140 | 87 | 119 | 169 | 187 | 191 |
| | | | | | | | | | | |
| % Volume Compared to Previous Year | | 97.95% | 121.23% | 252.01% | 178.44% | 176.90% | 50.92% | 72.08% | 97.65% | 85.79% |
| % ASP Compared to Previous Year | | 98.13% | 99.60% | 100.08% | 100.81% | 103.41% | 100.44% | 96.71% | 99.82% | 98.92% |

**October Annual YTD Summary - Sales from $500,000 to 749,999**

| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|---|---|---|---|---|---|---|---|---|---|
| Number of Sales | 341 | 422 | 459 | 500 | 895 | 1642 | 823 | 651 | 625 | 487 |
| Total List Price | $ 217,257,534 | $ 268,733,970 | $ 293,314,935 | $ 321,596,101 | $ 569,699,032 | $ 1,019,753,101 | $ 522,323,295 | $ 420,710,206 | $ 415,951,863 | $ 323,528,922 |
| Told Sold Volume | $ 208,184,580 | $ 255,659,690 | $ 277,690,999 | $ 304,608,693 | $ 544,944,668 | $ 992,943,140 | $ 495,743,378 | $ 390,911,031 | $ 375,973,572 | $ 291,703,561 |
| List / Sell Ratio | 95.82% | 95.13% | 94.67% | 94.72% | 95.65% | 97.37% | 94.91% | 92.92% | 90.39% | 90.16% |
| Average Sales Price | $610,512 | $605,829 | $604,991 | $609,217 | $608,877 | $604,716 | $602,361 | $600,478 | $601,558 | $598,981 |
| Median Price | | | | | | | | $ 590,000 | $ 595,000 | $ 589,000 |
| Average Days on Market | 132 | 132 | 149 | 185 | 187 | 124 | 126 | 183 | 211 | 209 |
| | | | | | | | | | | |
| % Volume Compared to Previous Year | | 122.80% | 108.62% | 109.69% | 178.90% | 182.21% | 49.93% | 78.85% | 96.18% | 77.59% |
| % ASP Compared to Previous Year | | 99.23% | 99.86% | 100.70% | 99.94% | 99.32% | 99.61% | 99.69% | 100.18% | 99.57% |

**October Annual YTD Summary - Sales from $750,000 - $999,999**

| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|---|---|---|---|---|---|---|---|---|---|
| Number of Sales | 218 | 240 | 220 | 226 | 437 | 779 | 399 | 312 | 251 | 191 |
| Total List Price | $ 195,710,656 | $ 216,271,934 | $ 207,097,913 | $ 210,573,154 | $ 392,726,044 | $ 692,254,954 | $ 356,662,836 | $ 289,260,983 | $ 241,500,167 | $ 185,985,657 |
| Told Sold Volume | $ 187,164,800 | $ 207,788,346 | $ 187,688,799 | $ 194,465,560 | $ 373,922,568 | $ 669,578,772 | $ 340,278,019 | $ 265,217,830 | $ 214,662,051 | $ 162,508,956 |
| List / Sell Ratio | 95.63% | 96.08% | 90.63% | 92.35% | 95.21% | 96.72% | 95.41% | 91.69% | 88.89% | 87.38% |
| Average Sales Price | $858,554 | $865,785 | $853,131 | $860,467 | $855,658 | $859,536 | $852,827 | $850,057 | $855,227 | $850,832 |
| Median Price | | | | | | | | $ 849,000 | $ 850,000 | $ 850,000 |
| Average Days on Market | 145 | 158 | 158 | 206 | 222 | 151 | 140 | 193 | 211 | 250 |
| | | | | | | | | | | |
| % Volume Compared to Previous Year | | 111.02% | 90.33% | 103.61% | 192.28% | 179.07% | 50.82% | 77.94% | 80.94% | 75.70% |
| % ASP Compared to Previous Year | | 100.84% | 98.54% | 100.86% | 99.44% | 100.45% | 99.22% | 99.68% | 100.61% | 99.49% |

**October Annual YTD Summary - All Sales $1M +**

| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|---|---|---|---|---|---|---|---|---|---|
| Number of Sales | 378 | 306 | 412 | 391 | 739 | 1259 | 767 | 711 | 577 | 413 |
| Total List Price | $ 859,097,289 | $ 736,907,554 | $ 889,205,796 | $ 912,226,413 | $ 1,703,469,426 | $ 2,665,831,368 | $ 1,786,887,361 | $ 1,713,093,804 | $ 1,396,992,208 | $ 1,071,844,238 |
| Told Sold Volume | $ 818,365,972 | $ 697,574,149 | $ 800,047,570 | $ 829,290,680 | $ 1,556,884,837 | $ 2,500,138,258 | $ 1,642,785,949 | $ 1,543,961,108 | $ 1,237,925,579 | $ 919,781,127 |
| List / Sell Ratio | 95.26% | 94.66% | 89.97% | 90.91% | 91.39% | 93.78% | 91.94% | 90.13% | 88.61% | 85.81% |
| Average Sales Price | $2,164,989 | $2,279,654 | $1,941,863 | $2,120,948 | $2,106,745 | $1,985,813 | $2,141,833 | $2,171,535 | $2,145,452 | $2,227,073 |
| Median Price | | | | | | | | $ 1,750,000 | $ 1,737,500 | $ 1,600,000 |
| Average Days on Market | 138 | 156 | 195 | 265 | 263 | 227 | 219 | 247 | 244 | 273 |
| | | | | | | | | | | |
| % Volume Compared to Previous Year | | 85.24% | 114.69% | 103.66% | 187.74% | 160.59% | 65.71% | 93.98% | 80.18% | 74.30% |
| % ASP Compared to Previous Year | | 105.30% | 85.18% | 109.22% | 99.33% | 94.26% | 107.86% | 101.39% | 98.80% | 103.80% |

**October Annual YTD Summary - Sales $1M - $2M**

| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|---|---|---|---|---|---|---|---|---|---|
| Number of Sales | 243 | 189 | 290 | 253 | 475 | 856 | 482 | 439 | 354 | 259 |
| Total List Price | $ 361,233,289 | $ 278,194,554 | $ 425,581,796 | $ 381,028,513 | $ 721,325,728 | $ 1,251,723,643 | $ 724,560,497 | $ 679,765,516 | $ 567,168,357 | $ 410,863,847 |
| Told Sold Volume | $ 340,741,084 | $ 257,995,260 | $ 389,427,270 | $ 346,888,546 | $ 662,958,927 | $ 1,180,246,473 | $ 669,284,924 | $ 612,455,509 | $ 500,552,509 | $ 352,205,627 |
| List / Sell Ratio | 94.33% | 92.74% | 91.50% | 91.04% | 91.91% | 94.29% | 92.37% | 90.10% | 88.25% | 85.72% |
| Average Sales Price | $1,402,227 | $1,365,054 | $1,342,853 | $1,371,101 | $1,395,703 | $1,378,793 | $1,388,558 | $1,395,115 | $1,413,990 | $1,359,867 |
| Median Price | | | | | | | | $ 1,300,000 | $ 1,350,000 | $ 1,300,000 |
| Average Days on Market | 125 | 156 | 188 | 254 | 240 | 207 | 174 | 228 | 233 | 248 |
| | | | | | | | | | | |
| % Volume Compared to Previous Year | | 75.72% | 150.94% | 89.08% | 191.12% | 178.03% | 56.71% | 91.51% | 81.73% | 70.36% |
| % ASP Compared to Previous Year | | 97.35% | 98.37% | 102.10% | 101.79% | 98.79% | 100.71% | 100.47% | 101.35% | 96.17% |

**October Annual YTD Summary - Sales $2M - $5M**

| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|---|---|---|---|---|---|---|---|---|---|
| Number of Sales | 122 | 99 | 104 | 124 | 231 | 365 | 252 | 231 | 191 | 134 |
| Total List Price | $ 387,439,000 | $ 318,018,000 | $ 330,305,000 | $ 416,262,900 | $ 723,581,038 | $ 1,102,248,725 | $ 809,716,864 | $ 722,542,288 | $ 600,326,851 | $ 481,470,391 |
| Told Sold Volume | $ 359,891,388 | $ 296,123,989 | $ 300,726,821 | $ 376,165,134 | $ 664,428,250 | $ 1,029,342,423 | $ 742,371,510 | $ 652,200,799 | $ 531,840,570 | $ 413,925,500 |
| List / Sell Ratio | 92.89% | 93.12% | 91.05% | 90.37% | 91.82% | 93.39% | 91.68% | 90.26% | 88.59% | 85.97% |
| Average Sales Price | $2,949,929 | $2,991,151 | $2,891,604 | $3,033,590 | $2,876,313 | $2,820,116 | $2,945,919 | $2,823,380 | $2,784,506 | $3,088,996 |
| Median Price | | | | | | | | $ 2,665,000 | $ 2,550,000 | $ 2,900,000 |
| Average Days on Market | 158 | 149 | 213 | 284 | 306 | 263 | 290 | 274 | 250 | 326 |
| | | | | | | | | | | |
| % Volume Compared to Previous Year | | 82.28% | 101.55% | 125.09% | 176.63% | 154.92% | 72.12% | 87.85% | 81.55% | 77.83% |
| % ASP Compared to Previous Year | | 101.40% | 96.67% | 104.91% | 94.82% | 98.05% | 104.46% | 95.84% | 98.62% | 110.94% |

**October Annual YTD Summary - Sales $5M +**

| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|---|---|---|---|---|---|---|---|---|---|
| Number of Sales | 13 | 18 | 18 | 14 | 33 | 38 | 33 | 41 | 32 | 20 |
| Total List Price | $ 110,425,000 | $ 140,695,000 | $ 133,319,000 | $ 114,935,000 | $ 258,562,660 | $ 311,859,000 | $ 252,610,000 | $ 310,786,000 | $ 229,497,000 | $ 179,510,000 |
| Told Sold Volume | $ 103,600,000 | $ 127,805,000 | $ 119,755,000 | $ 106,237,000 | $ 229,497,660 | $ 290,549,362 | $ 231,129,515 | $ 279,304,800 | $ 205,532,500 | $ 153,650,000 |
| List / Sell Ratio | 93.82% | 90.84% | 89.83% | 92.43% | 88.76% | 93.17% | 91.50% | 89.87% | 89.56% | 85.59% |
| Average Sales Price | $7,969,231 | $7,100,278 | $6,653,056 | $7,588,357 | $6,954,475 | $7,646,036 | $7,003,925 | $6,812,312 | $6,422,891 | $7,682,500 |
| Median Price | | | | | | | | $ 5,825,000 | $ 6,000,000 | $ 6,625,000 |
| Average Days on Market | 192 | 202 | 196 | 300 | 286 | 49 | 342 | 302 | 322 | 250 |
| | | | | | | | | | | |
| % Volume Compared to Previous Year | | 123.36% | 93.70% | 88.71% | 216.02% | 126.60% | 79.55% | 120.84% | 66.13% | 74.76% |
| % ASP Compared to Previous Year | | 89.10% | 93.70% | 114.06% | 91.65% | 109.94% | 91.60% | 97.26% | 94.28% | 119.61% |

**October Annual YTD Summary - Overall Sales**

| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|---|---|---|---|---|---|---|---|---|---|
| Number of Sales | 4486 | 4761 | 5100 | 6193 | 8628 | 9960 | 5035 | 4463 | 5334 | 7276 |
| Total List Price | $ 1,892,785,673 | $ 1,906,153,894 | $ 2,170,563,978 | $ 2,626,239,532 | $ 4,368,079,564 | $ 6,443,599,725 | $ 3,705,297,273 | $ 3,304,457,289 | $ 3,123,763,631 | $ 2,813,335,436 |
| Told Sold Volume | $ 1,793,820,460 | $ 1,801,207,533 | $ 2,023,830,544 | $ 2,460,022,685 | $ 4,116,159,326 | $ 6,181,833,459 | $ 3,472,678,300 | $ 3,016,006,903 | $ 2,802,869,479 | $ 2,508,051,970 |
| List / Sell Ratio | 94.77% | 94.49% | 93.24% | 93.67% | 94.23% | 95.94% | 93.72% | 91.27% | 89.73% | 89.15% |
| Average Sales Price | $399,871 | $378,325 | $396,830 | $397,226 | $477,070 | $620,666 | $689,708 | $675,780 | $525,472 | $344,702 |
| Median Price | | | | | | | | $ 380,000 | $ 300,000 | $ 180,000 |
| Average Days on Market | 230 | 121 | 105 | 138 | 148 | 115 | 137 | 186 | 185 | 159 |
| | | | | | | | | | | |
| % Volume Compared to Previous Year | | 100.41% | 112.36% | 121.55% | 167.32% | 150.18% | 56.18% | 86.85% | 84.82% | 89.48% |
| % ASP Compared to Previous Year | | 94.61% | 104.89% | 100.10% | 120.10% | 130.10% | 111.12% | 97.98% | 77.76% | 65.60% |

**October Annual Rolling Totals Summary - Sales from $0 - $249,999**

| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|---|---|---|---|---|---|---|---|---|
| Number of Sales | 3808 | 3921 | 4062 | 4354 | 1873 | 683 | 1077 | 2262 | 5167 |
| Total List Price | $ 574,162,993.00 | $ 638,349,092.00 | $ 708,428,039.00 | $ 802,169,201.00 | $ 381,769,058 | $ 140,367,219 | $ 222,821,476 | $ 424,686,887 | $ 730,784,243 |
| Told Sold Volume | $ 551,182,743.00 | $ 613,322,157.00 | $ 679,439,924.00 | $ 770,464,306.00 | $ 372,503,496 | $ 132,767,618 | $ 204,358,738 | $ 385,453,835 | $ 679,069,829 |
| List / Sell Ratio | 96.00% | 96.08% | 95.91% | 96.05% | 97.57% | 94.59% | 91.71% | 90.76% | 92.92% |
| Average Sales Price | $144,743.37 | $156,419.83 | $167,267.34 | $176,955.51 | $198,881 | $194,389 | $189,748 | $170,404 | $131,424 |
| | | | | | | | | | |
| Average Days on Market | 100 | 88 | 105 | 114 | 87 | 123 | 136 | 158 | 129 |
| | | | | | | | | | |
| % Volume Compared to Previous Year | | 111.27% | 110.78% | 113.40% | 48.35% | 35.64% | 153.92% | 188.62% | 176.17% |
| % ASP Compared to Previous Year | | 108.07% | 106.93% | 105.79% | 112.39% | 97.74% | 97.61% | 89.81% | 77.13% |

**October Annual Rolling Totals Summary - Sales from $250,000 - $499,999**

| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|---|---|---|---|---|---|---|---|---|
| Number of Sales | 617 | 713 | 1723 | 3165 | 5451 | 3135 | 2190 | 2081 | 1768 |
| Total List Price | $ 223,526,240.00 | $ 255,200,001.00 | $ 614,867,744.00 | $ 1,128,758,855.00 | $ 1,976,250,346 | $ 1,172,002,457 | $ 814,808,433 | $ 786,160,460 | $ 663,747,892 |
| Told Sold Volume | $ 213,581,693.00 | $ 243,216,539.00 | $ 587,859,606.00 | $ 1,086,799,337.00 | $ 1,931,225,630 | $ 1,125,740,336 | $ 758,579,342 | $ 717,460,573 | $ 603,300,407 |
| List / Sell Ratio | 95.55% | 95.30% | 95.61% | 96.28% | 97.72% | 96.05% | 93.10% | 91.26% | 90.89% |
| Average Sales Price | $346,161.58 | $341,117.17 | $341,183.75 | $343,380.52 | $354,288 | $359,088 | $346,383 | $344,767 | $341,233 |
| | | | | | | | | | |
| Average Days on Market | 105 | 97 | 141 | 143 | 90 | 115 | 165 | 186 | 191 |
| | | | | | | | | | |
| % Volume Compared to Previous Year | | 113.88% | 241.70% | 184.87% | 177.70% | 58.29% | 67.38% | 94.58% | 84.09% |
| % ASP Compared to Previous Year | | 98.54% | 100.02% | 100.64% | 103.18% | 101.35% | 96.46% | 99.53% | 98.97% |

**October Annual Rolling Totals Summary - Sales from $500,000 to 749,999**

| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|---|---|---|---|---|---|---|---|---|
| Number of Sales | 476 | 525 | 573 | 996 | 1803 | 1084 | 747 | 705 | 552 |
| Total List Price | $ 302,740,199.00 | $ 336,111,939.00 | $ 368,496,126.00 | $ 634,626,526.00 | $ 1,128,493,557 | $ 683,767,641 | $ 481,425,776 | $ 468,725,884 | $ 366,563,627 |
| Told Sold Volume | $ 288,293,913.00 | $ 317,681,787.00 | $ 348,887,669.00 | $ 606,475,743.00 | $ 1,091,357,088 | $ 652,805,015 | $ 447,616,861 | $ 423,531,070 | $ 329,803,061 |
| List / Sell Ratio | 95.23% | 94.52% | 94.68% | 95.56% | 96.71% | 95.47% | 92.98% | 90.36% | 89.97% |
| Average Sales Price | $605,659.48 | $605,108.17 | $608,879.00 | $608,911.39 | $605,301 | $602,219 | $599,219 | $600,753 | $597,469 |
| | | | | | | | | | |
| Average Days on Market | 129 | 0 | 179 | 188 | 128 | 126 | 181 | 211 | 209 |
| | | | | | | | | | |
| % Volume Compared to Previous Year | | 110.19% | 109.82% | 173.83% | 179.95% | 59.82% | 68.57% | 94.62% | 77.87% |
| % ASP Compared to Previous Year | | 99.91% | 100.62% | 100.01% | 99.41% | 99.49% | 99.50% | 100.26% | 99.45% |

**October Annual Rolling Totals Summary - Sales from $750,000 - $999,999**

| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|---|---|---|---|---|---|---|---|---|
| Number of Sales | 275 | 245 | 266 | 489 | 863 | 482 | 357 | 303 | 222 |
| Total List Price | $ 247,998,934.00 | $ 229,693,813.00 | $ 246,136,654.00 | $ 439,383,044.00 | $ 766,988,604 | $ 430,065,726 | $ 330,912,367 | $ 291,331,040 | $ 216,285,424 |
| Told Sold Volume | $ 237,919,846.00 | $ 208,569,199.00 | $ 228,160,810.00 | $ 418,318,568.00 | $ 741,569,532 | $ 411,398,486 | $ 303,764,880 | $ 258,734,151 | $ 188,896,956 |
| List / Sell Ratio | 95.94% | 90.80% | 92.70% | 95.21% | 96.69% | 95.66% | 91.80% | 88.81% | 87.34% |
| Average Sales Price | $865,163.08 | $851,302.85 | $857,747.41 | $855,457.19 | $859,293 | $853,524 | $850,882 | $853,908 | $850,887 |
| | | | | | | | | | |
| Average Days on Market | 156 | 158 | 199 | 223 | 154 | 148 | 193 | 216 | 241 |
| | | | | | | | | | |
| % Volume Compared to Previous Year | | 87.66% | 109.39% | 183.34% | 177.27% | 55.48% | 73.84% | 85.18% | 73.01% |
| % ASP Compared to Previous Year | | 98.40% | 100.76% | 99.73% | 100.45% | 99.33% | 99.69% | 100.36% | 99.65% |

**October Annual Rolling Totals Summary - All Sales $1M +**

| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|---|---|---|---|---|---|---|---|---|
| Number of Sales | 349 | 454 | 440 | 830 | 1377 | 925 | 819 | 671 | 465 |
| Total List Price | $ 816,207,554.00 | $ 965,833,142.00 | $ 1,021,745,413.00 | $ 1,907,180,648.00 | $ 2,912,853,418 | $ 2,099,852,211 | $ 1,975,368,295 | $ 1,623,078,282 | $ 1,189,844,838 |
| Told Sold Volume | $ 774,194,963.00 | $ 870,192,916.00 | $ 922,609,680.00 | $ 1,741,032,205.00 | $ 2,727,380,845 | $ 1,936,277,719 | $ 1,781,828,040 | $ 1,442,756,642 | $ 1,020,748,640 |
| List / Sell Ratio | 94.85% | 90.10% | 90.30% | 91.29% | 93.63% | 92.21% | 90.20% | 88.89% | 85.79% |
| Average Sales Price | $2,218,323.68 | $1,916,724.48 | $2,096,840.18 | $2,097,629.16 | $1,980,669 | $2,093,273 | $2,175,614 | $2,150,159 | $2,195,158 |
| | | | | | | | | | |
| Average Days on Market | 158 | 199 | 256 | 272 | 234 | 222 | 250 | 249 | 273 |
| | | | | | | | | | |
| % Volume Compared to Previous Year | | 112.40% | 106.02% | 188.71% | 156.65% | 70.99% | 92.02% | 80.97% | 70.75% |
| % ASP Compared to Previous Year | | 86.40% | 109.40% | 100.04% | 94.42% | 105.69% | 103.93% | 98.83% | 102.09% |

**October Annual Rolling Totals Summary - Sales $1M - $2M**

| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|---|---|---|---|---|---|---|---|---|
| Number of Sales | 221 | 324 | 288 | 535 | 945 | 606 | 505 | 415 | 290 |
| Total List Price | $ 325,079,554.00 | $ 475,575,142.00 | $ 435,463,513.00 | $ 809,522,950.00 | $ 1,382,400,843 | $ 902,766,347 | $ 781,652,107 | $ 660,446,431 | $ 458,084,447 |
| Told Sold Volume | $ 301,371,074.00 | $ 435,097,616.00 | $ 396,850,046.00 | $ 744,234,960.00 | $ 1,301,224,070 | $ 838,079,694 | $ 702,906,184 | $ 583,601,184 | $ 393,409,239 |
| List / Sell Ratio | 92.71% | 91.49% | 91.13% | 91.94% | 94.13% | 92.83% | 89.93% | 88.36% | 85.88% |
| Average Sales Price | $1,363,670.02 | $1,342,893.88 | $1,377,951.55 | $1,391,093.38 | $1,376,957 | $1,382,970 | $1,391,893 | $1,406,268 | $1,356,584 |
| | | | | | | | | | |
| Average Days on Market | 152 | 193 | 245 | 246 | 217 | 185 | 229 | 239 | 245 |
| | | | | | | | | | |
| % Volume Compared to Previous Year | | 144.37% | 91.21% | 187.54% | 174.84% | 64.41% | 83.87% | 83.03% | 67.41% |
| % ASP Compared to Previous Year | | 98.48% | 102.61% | 100.95% | 98.98% | 100.44% | 100.65% | 101.03% | 96.47% |

**October Annual Rolling Totals Summary - Sales $2M - $5M**

| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|---|---|---|---|---|---|---|---|---|
| Number of Sales | 110 | 112 | 134 | 259 | 389 | 280 | 268 | 215 | 155 |
| Total List Price | $ 350,433,000.00 | $ 356,939,000.00 | $ 446,497,900.00 | $ 817,805,038.00 | $ 1,181,598,575 | $ 894,880,864 | $ 836,436,188 | $ 672,354,851 | $ 552,250,391 |
| Told Sold Volume | $ 326,798,989.00 | $ 325,201,821.00 | $ 403,052,634.00 | $ 748,299,585.00 | $ 1,101,857,413 | $ 822,618,510 | $ 756,597,056 | $ 597,002,708 | $ 473,689,401 |
| List / Sell Ratio | 93.26% | 91.11% | 90.27% | 91.50% | 93.25% | 91.92% | 90.45% | 88.79% | 85.77% |
| Average Sales Price | $2,970,899.90 | $2,903,587.69 | $3,007,855.48 | $2,889,187.59 | $2,832,538 | $2,937,923 | $2,823,123 | $2,776,757 | $3,056,061 |
| | | | | | | | | | |
| Average Days on Market | 162 | 217 | 275 | 321 | 264 | 287 | 278 | 258 | 328 |
| | | | | | | | | | |
| % Volume Compared to Previous Year | | 99.51% | 123.94% | 185.66% | 147.25% | 74.66% | 91.97% | 78.91% | 79.34% |
| % ASP Compared to Previous Year | | 97.73% | 103.59% | 96.05% | 98.04% | 103.72% | 96.09% | 98.36% | 110.06% |

**October Annual Rolling Totals Summary - Sales $5M +**

| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|---|---|---|---|---|---|---|---|---|
| Number of Sales | 18 | 18 | 18 | 36 | 43 | 39 | 46 | 41 | 20 |
| Total List Price | $ 140,695,000.00 | $ 133,319,000.00 | $ 139,784,000.00 | $ 279,852,660.00 | $ 348,854,000 | $ 302,205,000 | $ 357,280,000 | $ 290,277,000 | $ 179,510,000 |
| Told Sold Volume | $ 127,805,000.00 | $ 119,755,000.00 | $ 128,453,000.00 | $ 248,497,660.00 | $ 324,299,362 | $ 275,579,515 | $ 322,324,800 | $ 262,152,750 | $ 153,650,000 |
| List / Sell Ratio | 90.84% | 89.83% | 91.89% | 88.80% | 92.96% | 91.19% | 90.22% | 90.31% | 85.59% |
| Average Sales Price | $7,100,277.78 | $6,653,055.56 | $7,136,277.78 | $6,902,712.78 | $7,541,846 | $7,066,141 | $7,007,061 | $6,393,970 | $7,682,500 |
| | | | | | | | | | |
| Average Days on Market | 202 | 196 | 298 | 308 | 329 | 340 | 322 | 305 | 250 |
| | | | | | | | | | |
| % Volume Compared to Previous Year | | 93.70% | 107.26% | 193.45% | 130.50% | 84.98% | 116.96% | 81.33% | 58.61% |
| % ASP Compared to Previous Year | | 93.70% | 107.26% | 96.73% | 109.26% | 93.69% | 99.16% | 91.25% | 120.15% |

**October Annual Rolling Totals Summary - Overall Sales**

| | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|---|---|---|---|---|---|---|---|---|
| Number of Sales | 5525 | 5858 | 7064 | 9834 | 11367 | 6309 | 5190 | 6022 | 8174 |
| Total List Price | $ 2,164,635,920.00 | $ 2,425,187,987.00 | $ 2,959,673,976.00 | $ 4,912,118,274.00 | $ 7,166,354,983 | $ 4,526,055,254 | $ 3,825,336,347 | $ 3,593,982,553 | $ 3,167,226,024 |
| Told Sold Volume | $ 2,046,953,258.00 | $ 2,262,844,119.00 | $ 2,772,703,689.00 | $ 4,623,090,159.00 | $ 6,864,036,591 | $ 4,258,989,174 | $ 3,496,147,861 | $ 3,227,936,271 | $ 2,821,818,893 |
| List / Sell Ratio | 94.56% | 93.31% | 93.68% | 94.12% | 95.78% | 94.10% | 91.39% | 89.82% | 89.09% |
| Average Sales Price | $370,489.28 | $386,282.71 | $392,511.85 | $470,112.89 | $603,856 | $675,066 | $673,632 | $536,024 | $345,219 |
| | | | | | | | | | |
| Average Days on Market | 109 | 107 | 133 | 149 | 118 | 136 | 183 | 187 | 159 |
| | | | | | | | | | |
| % Volume Compared to Previous Year | | 110.55% | 122.53% | 166.74% | 148.47% | 62.05% | 82.09% | 92.33% | 87.42% |
| % ASP Compared to Previous Year | | 104.26% | 101.61% | 119.77% | 128.45% | 111.79% | 99.79% | 79.57% | 64.40% |

| January Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 317 | 50.08% | 223 | 25.72% | 55 | 9.43% | 83 | 22.68% | 100 | 26.88% | 274 | 62.56% |
| $250,000 - $499,999 | 172 | 27.17% | 340 | 39.22% | 265 | 45.45% | 129 | 35.25% | 138 | 37.10% | 97 | 22.15% |
| $500,000 - $749,999 | 52 | 8.21% | 122 | 14.07% | 114 | 19.55% | 63 | 17.21% | 47 | 12.63% | 31 | 7.08% |
| $750,000 - $999,999 | 35 | 5.53% | 72 | 8.30% | 53 | 9.09% | 30 | 8.20% | 25 | 6.72% | 6 | 1.37% |
| $1M - $2M | 34 | 5.37% | 79 | 9.11% | 55 | 9.43% | 39 | 10.66% | 40 | 10.75% | 19 | 4.34% |
| $2M - $5M | 20 | 3.16% | 28 | 3.23% | 38 | 6.52% | 16 | 4.37% | 17 | 4.57% | 10 | 2.28% |
| Over $5M | 3 | 0.47% | 3 | 0.35% | 3 | 0.51% | 6 | 1.64% | 5 | 1.34% | 1 | 0.23% |
| Total Over $1M | 57 | 9.00% | 110 | 12.69% | 96 | 16.47% | 61 | 16.67% | 62 | 16.67% | 30 | 6.85% |
| TOTAL MARKET Number of Sales | 633 | 100.00% | 867 | 100.00% | 583 | 100.00% | 366 | 100.00% | 372 | 100.00% | 438 | 100.00% |

| January Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 634 | 50.08% | 446 | 25.72% | 110 | 9.43% | 166 | 22.68% | 200 | 26.88% | 548 | 62.56% |
| $250,000 - $499,999 | 344 | 27.17% | 680 | 39.22% | 530 | 45.45% | 258 | 35.25% | 276 | 37.10% | 194 | 22.15% |
| $500,000 - $749,999 | 104 | 8.21% | 244 | 14.07% | 228 | 19.55% | 126 | 17.21% | 94 | 12.63% | 62 | 7.08% |
| $750,000 - $999,999 | 70 | 5.53% | 144 | 8.30% | 106 | 9.09% | 60 | 8.20% | 50 | 6.72% | 12 | 1.37% |
| $1M - $2M | 68 | 5.37% | 158 | 9.11% | 110 | 9.43% | 78 | 10.66% | 80 | 10.75% | 38 | 4.34% |
| $2M - $5M | 40 | 3.16% | 56 | 3.23% | 76 | 6.52% | 32 | 4.37% | 34 | 4.57% | 20 | 2.28% |
| Over $5M | 6 | 0.47% | 6 | 0.35% | 6 | 0.51% | 12 | 1.64% | 10 | 1.34% | 2 | 0.23% |
| Total Over $1M | 114 | 9.00% | 220 | 12.69% | 192 | 16.47% | 122 | 16.67% | 124 | 16.67% | 60 | 6.85% |
| TOTAL MARKET Number of Sides | 1266 | 100.00% | 1734 | 100.00% | 1166 | 100.00% | 732 | 100.00% | 744 | 100.00% | 876 | 100.00% |

| January YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 317 | 50.08% | 223 | 25.72% | 55 | 9.43% | 83 | 22.68% | 100 | 26.88% | 274 | 62.56% |
| $250,000 - $499,999 | 172 | 27.17% | 340 | 39.22% | 265 | 45.45% | 129 | 35.25% | 138 | 37.10% | 97 | 22.15% |
| $500,000 - $749,999 | 52 | 8.21% | 122 | 14.07% | 114 | 19.55% | 63 | 17.21% | 47 | 12.63% | 31 | 7.08% |
| $750,000 - $999,999 | 35 | 5.53% | 72 | 8.30% | 53 | 9.09% | 30 | 8.20% | 25 | 6.72% | 6 | 1.37% |
| $1M - $2M | 34 | 5.37% | 79 | 9.11% | 55 | 9.43% | 39 | 10.66% | 40 | 10.75% | 19 | 4.34% |
| $2M - $5M | 20 | 3.16% | 28 | 3.23% | 38 | 6.52% | 16 | 4.37% | 17 | 4.57% | 10 | 2.28% |
| Over $5M | 3 | 0.47% | 3 | 0.35% | 3 | 0.51% | 6 | 1.64% | 5 | 1.34% | 1 | 0.23% |
| Total Over $1M | 57 | 9.00% | 110 | 12.69% | 96 | 16.47% | 61 | 16.67% | 62 | 16.67% | 30 | 6.85% |
| TOTAL MARKET Number of Sales | 633 | 100.00% | 867 | 100.00% | 583 | 100.00% | 366 | 100.00% | 372 | 100.00% | 438 | 100.00% |

| January YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 634 | 50.08% | 446 | 25.72% | 110 | 9.43% | 166 | 22.68% | 200 | 26.88% | 548 | 62.56% |
| $250,000 - $499,999 | 344 | 27.17% | 680 | 39.22% | 530 | 45.45% | 258 | 35.25% | 276 | 37.10% | 194 | 22.15% |
| $500,000 - $749,999 | 104 | 8.21% | 244 | 14.07% | 228 | 19.55% | 126 | 17.21% | 94 | 12.63% | 62 | 7.08% |
| $750,000 - $999,999 | 70 | 5.53% | 144 | 8.30% | 106 | 9.09% | 60 | 8.20% | 50 | 6.72% | 12 | 1.37% |
| $1M - $2M | 68 | 5.37% | 158 | 9.11% | 110 | 9.43% | 78 | 10.66% | 80 | 10.75% | 38 | 4.34% |
| $2M - $5M | 40 | 3.16% | 56 | 3.23% | 76 | 6.52% | 32 | 4.37% | 34 | 4.57% | 20 | 2.28% |
| Over $5M | 6 | 0.47% | 6 | 0.35% | 6 | 0.51% | 12 | 1.64% | 10 | 1.34% | 2 | 0.23% |
| Total Over $1M | 114 | 9.00% | 220 | 12.69% | 192 | 16.47% | 122 | 16.67% | 124 | 16.67% | 60 | 6.85% |
| TOTAL MARKET Number of Sides | 1266 | 100.00% | 1734 | 100.00% | 1166 | 100.00% | 732 | 100.00% | 744 | 100.00% | 876 | 100.00% |

| February Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 356 | 50.71% | 185 | 20.44% | 35 | 7.80% | 71 | 18.35% | 126 | 30.29% | 347 | 63.32% |
| $250,000 - $499,999 | 199 | 28.35% | 410 | 45.30% | 243 | 54.12% | 169 | 43.67% | 155 | 37.26% | 119 | 21.72% |
| $500,000 - $749,999 | 62 | 8.83% | 126 | 13.92% | 65 | 14.48% | 45 | 11.63% | 56 | 13.46% | 32 | 5.84% |
| $750,000 - $999,999 | 32 | 4.56% | 61 | 6.74% | 48 | 10.69% | 24 | 6.20% | 14 | 3.37% | 20 | 3.65% |
| $1M - $2M | 37 | 5.27% | 71 | 7.85% | 35 | 7.80% | 49 | 12.66% | 39 | 9.38% | 17 | 3.10% |
| $2M - $5M | 13 | 1.85% | 43 | 4.75% | 15 | 3.34% | 25 | 6.46% | 23 | 5.53% | 12 | 2.19% |
| Over $5M | 3 | 0.43% | 9 | 0.99% | 8 | 1.78% | 4 | 1.03% | 3 | 0.72% | 1 | 0.18% |
| Total Over $1M | 53 | 7.55% | 123 | 13.59% | 58 | 12.92% | 78 | 20.16% | 65 | 15.63% | 30 | 5.47% |
| TOTAL MARKET Number of Sales | 702 | 100.00% | 905 | 100.00% | 449 | 100.00% | 387 | 100.00% | 416 | 100.00% | 548 | 100.00% |

| February Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 712 | 50.71% | 370 | 20.44% | 70 | 7.80% | 142 | 18.35% | 252 | 30.29% | 694 | 63.32% |
| $250,000 - $499,999 | 398 | 28.35% | 820 | 45.30% | 486 | 54.12% | 338 | 43.67% | 310 | 37.26% | 238 | 21.72% |
| $500,000 - $749,999 | 124 | 8.83% | 252 | 13.92% | 130 | 14.48% | 90 | 11.63% | 112 | 13.46% | 64 | 5.84% |
| $750,000 - $999,999 | 64 | 4.56% | 122 | 6.74% | 96 | 10.69% | 48 | 6.20% | 28 | 3.37% | 40 | 3.65% |
| $1M - $2M | 74 | 5.27% | 142 | 7.85% | 70 | 7.80% | 98 | 12.66% | 78 | 9.38% | 34 | 3.10% |
| $2M - $5M | 26 | 1.85% | 86 | 4.75% | 30 | 3.34% | 50 | 6.46% | 46 | 5.53% | 24 | 2.19% |
| Over $5M | 6 | 0.43% | 18 | 0.99% | 16 | 1.78% | 8 | 1.03% | 6 | 0.72% | 2 | 0.18% |
| Total Over $1M | 106 | 7.55% | 246 | 13.59% | 116 | 12.92% | 156 | 20.16% | 130 | 15.63% | 60 | 5.47% |
| TOTAL MARKET Number of Sides | 1404 | 100.00% | 1810 | 100.00% | 898 | 100.00% | 774 | 100.00% | 832 | 100.00% | 1096 | 100.00% |

| February YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 673 | 50.41% | 408 | 23.02% | 90 | 8.72% | 154 | 20.45% | 226 | 28.64% | 621 | 62.98% |
| $250,000 - $499,999 | 371 | 27.79% | 750 | 42.33% | 508 | 49.22% | 298 | 39.58% | 293 | 37.14% | 216 | 21.91% |
| $500,000 - $749,999 | 114 | 8.54% | 248 | 14.00% | 179 | 17.34% | 108 | 14.34% | 103 | 13.05% | 63 | 6.39% |
| $750,000 - $999,999 | 67 | 5.02% | 133 | 7.51% | 101 | 9.79% | 54 | 7.17% | 39 | 4.94% | 26 | 2.64% |
| $1M - $2M | 71 | 5.32% | 150 | 8.47% | 90 | 8.72% | 88 | 11.69% | 80 | 10.14% | 36 | 3.65% |
| $2M - $5M | 33 | 2.47% | 71 | 4.01% | 53 | 5.14% | 41 | 5.44% | 40 | 5.07% | 22 | 2.23% |
| Over $5M | 6 | 0.45% | 12 | 0.68% | 11 | 1.07% | 10 | 1.33% | 8 | 1.01% | 2 | 0.20% |
| Total Over $1M | 110 | 8.24% | 233 | 13.15% | 154 | 14.92% | 139 | 18.46% | 128 | 16.22% | 60 | 6.09% |
| TOTAL MARKET Number of Sales | 1335 | 100.00% | 1772 | 100.00% | 1032 | 100.00% | 753 | 100.00% | 789 | 100.00% | 986 | 100.00% |

| February YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 1346 | 50.41% | 816 | 23.02% | 180 | 8.72% | 308 | 20.45% | 452 | 28.64% | 1242 | 62.98% |
| $250,000 - $499,999 | 742 | 27.79% | 1500 | 42.33% | 1016 | 49.22% | 596 | 39.58% | 586 | 37.14% | 432 | 21.91% |
| $500,000 - $749,999 | 228 | 8.54% | 496 | 14.00% | 358 | 17.34% | 216 | 14.34% | 206 | 13.05% | 126 | 6.39% |
| $750,000 - $999,999 | 134 | 5.02% | 266 | 7.51% | 202 | 9.79% | 108 | 7.17% | 78 | 4.94% | 52 | 2.64% |
| $1M - $2M | 142 | 5.32% | 300 | 8.47% | 180 | 8.72% | 176 | 11.69% | 160 | 10.14% | 72 | 3.65% |
| $2M - $5M | 66 | 2.47% | 142 | 7.08% | 106 | 5.14% | 82 | 5.44% | 80 | 5.07% | 44 | 2.23% |
| Over $5M | 12 | 0.45% | 24 | 0.68% | 22 | 1.07% | 20 | 1.33% | 16 | 1.01% | 4 | 0.20% |
| Total Over $1M | 220 | 8.24% | 466 | 13.15% | 308 | 14.92% | 278 | 18.46% | 256 | 16.22% | 120 | 6.09% |
| TOTAL MARKET Number of Sides | 2670 | 100.00% | 3544 | 103.08% | 2064 | 100.00% | 1506 | 100.00% | 1578 | 100.00% | 1972 | 100.00% |

| March Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2008 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 489 | 45.45% | 225 | 18.84% | 61 | 8.92% | 109 | 18.96% | 198 | 34.49% | 478 | 65.12% |
| $250,000 - $499,999 | 329 | 30.58% | 569 | 47.65% | 336 | 49.12% | 239 | 41.57% | 206 | 35.89% | 148 | 20.16% |
| $500,000 - $749,999 | 105 | 9.76% | 149 | 12.48% | 114 | 16.67% | 81 | 14.09% | 79 | 13.76% | 51 | 6.95% |
| $750,000 - $999,999 | 43 | 4.00% | 93 | 7.79% | 69 | 10.09% | 44 | 7.65% | 25 | 4.36% | 13 | 1.77% |
| $1M - $2M | 68 | 6.32% | 108 | 9.05% | 71 | 10.38% | 61 | 10.61% | 38 | 6.62% | 21 | 2.86% |
| $2M - $5M | 37 | 3.44% | 46 | 3.85% | 30 | 4.39% | 37 | 6.43% | 25 | 4.36% | 17 | 2.32% |
| Over $5M | 5 | 0.46% | 4 | 0.34% | 3 | 0.44% | 4 | 0.70% | 3 | 0.52% | 6 | 0.82% |
| Total Over $1M | 110 | 10.22% | 158 | 13.23% | 104 | 15.20% | 102 | 17.74% | 66 | 11.50% | 44 | 5.99% |
| TOTAL MARKET Number of Sales | 1076 | 100.00% | 1194 | 100.00% | 684 | 100.00% | 575 | 100.00% | 574 | 100.00% | 734 | 100.00% |

| March Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2008 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 978 | 45.45% | 450 | 18.84% | 122 | 8.92% | 218 | 18.96% | 396 | 34.49% | 956 | 65.12% |
| $250,000 - $499,999 | 658 | 30.58% | 1138 | 47.65% | 672 | 49.12% | 478 | 41.57% | 412 | 35.89% | 296 | 20.16% |
| $500,000 - $749,999 | 210 | 9.76% | 298 | 12.48% | 228 | 16.67% | 162 | 14.09% | 158 | 13.76% | 102 | 6.95% |
| $750,000 - $999,999 | 86 | 4.00% | 186 | 7.79% | 138 | 10.09% | 88 | 7.65% | 50 | 4.36% | 26 | 1.77% |
| $1M - $2M | 136 | 6.32% | 216 | 9.05% | 142 | 10.38% | 122 | 10.61% | 76 | 6.62% | 42 | 2.86% |
| $2M - $5M | 74 | 3.44% | 92 | 3.85% | 60 | 4.39% | 74 | 6.43% | 50 | 4.36% | 34 | 2.32% |
| Over $5M | 10 | 0.46% | 8 | 0.34% | 6 | 0.44% | 8 | 0.70% | 6 | 0.52% | 12 | 0.82% |
| Total Over $1M | 220 | 10.22% | 316 | 13.23% | 208 | 15.20% | 204 | 17.74% | 132 | 11.50% | 88 | 5.99% |
| TOTAL MARKET Number of Sides | 2152 | 100.00% | 2388 | 100.00% | 1368 | 100.00% | 1150 | 100.00% | 1148 | 100.00% | 1468 | 100.00% |

| March YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2008 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 1162 | 48.20% | 633 | 21.34% | 151 | 8.80% | 263 | 19.80% | 424 | 31.11% | 1099 | 63.90% |
| $250,000 - $499,999 | 700 | 29.03% | 1319 | 44.47% | 844 | 49.18% | 537 | 40.44% | 499 | 36.61% | 364 | 21.16% |
| $500,000 - $749,999 | 219 | 9.08% | 397 | 13.39% | 293 | 17.07% | 189 | 14.23% | 182 | 13.35% | 114 | 6.63% |
| $750,000 - $999,999 | 110 | 4.56% | 226 | 7.62% | 170 | 9.91% | 98 | 7.38% | 64 | 4.70% | 39 | 2.27% |
| $1M - $2M | 139 | 5.77% | 258 | 8.70% | 161 | 9.38% | 149 | 11.22% | 118 | 8.66% | 57 | 3.31% |
| $2M - $5M | 70 | 2.90% | 117 | 3.94% | 83 | 4.84% | 78 | 5.87% | 65 | 4.77% | 39 | 2.27% |
| Over $5M | 11 | 0.46% | 16 | 0.54% | 14 | 0.82% | 14 | 1.05% | 11 | 0.81% | 8 | 0.47% |
| Total Over $1M | 220 | 9.12% | 391 | 13.18% | 258 | 15.03% | 241 | 18.15% | 194 | 14.23% | 104 | 6.05% |
| TOTAL MARKET Number of Sales | 2411 | 100.00% | 2966 | 100.00% | 1716 | 100.00% | 1328 | 100.00% | 1363 | 100.00% | 1720 | 100.00% |

| March YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2008 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 2324 | 48.20% | 1266 | 21.34% | 302 | 8.80% | 526 | 19.80% | 848 | 31.11% | 2198 | 63.90% |
| $250,000 - $499,999 | 1400 | 29.03% | 2638 | 44.47% | 1688 | 49.18% | 1074 | 40.44% | 998 | 36.61% | 728 | 21.16% |
| $500,000 - $749,999 | 438 | 9.08% | 794 | 13.39% | 586 | 17.07% | 378 | 14.23% | 364 | 13.35% | 228 | 6.63% |
| $750,000 - $999,999 | 220 | 4.56% | 452 | 7.62% | 340 | 9.91% | 196 | 7.38% | 128 | 4.70% | 78 | 2.27% |
| $1M - $2M | 278 | 5.77% | 516 | 8.70% | 322 | 9.38% | 298 | 11.22% | 236 | 8.66% | 114 | 3.31% |
| $2M - $5M | 140 | 2.90% | 234 | 3.94% | 166 | 4.84% | 156 | 5.87% | 130 | 4.77% | 78 | 2.27% |
| Over $5M | 22 | 0.46% | 32 | 0.54% | 28 | 0.82% | 28 | 1.05% | 22 | 0.81% | 16 | 0.47% |
| Total Over $1M | 440 | 9.12% | 782 | 13.18% | 516 | 15.03% | 482 | 18.15% | 388 | 14.23% | 208 | 6.05% |
| TOTAL MARKET Number of Sides | 4822 | 100.00% | 5932 | 100.00% | 3432 | 100.00% | 2656 | 100.00% | 2726 | 100.00% | 3440 | 100.00% |

| April Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 521 | 44.27% | 182 | 13.38% | 64 | 10.22% | 127 | 21.78% | 250 | 37.09% | 513 | 63.10% |
| $250,000 - $499,999 | 358 | 30.42% | 676 | 49.71% | 276 | 44.09% | 224 | 38.42% | 246 | 36.50% | 166 | 20.42% |
| $500,000 - $749,999 | 128 | 10.88% | 215 | 15.81% | 123 | 19.65% | 80 | 13.72% | 73 | 10.83% | 61 | 7.50% |
| $750,000 - $999,999 | 64 | 5.44% | 111 | 8.16% | 47 | 7.51% | 50 | 8.58% | 36 | 5.34% | 22 | 2.71% |
| $1M - $2M | 67 | 5.69% | 127 | 9.34% | 76 | 12.14% | 60 | 10.29% | 42 | 6.23% | 36 | 4.43% |
| $2M - $5M | 32 | 2.72% | 46 | 3.38% | 35 | 5.59% | 37 | 6.35% | 24 | 3.56% | 13 | 1.60% |
| Over $5M | 7 | 0.59% | 3 | 0.22% | 5 | 0.80% | 5 | 0.86% | 3 | 0.45% | 2 | 0.25% |
| Total Over $1M | 0 | 0.00% | 176 | 12.94% | 116 | 18.53% | 102 | 17.50% | 69 | 10.24% | 51 | 6.27% |
| TOTAL MARKET Number of Sales | 1177 | 100.00% | 1360 | 100.00% | 626 | 100.00% | 583 | 100.00% | 674 | 100.00% | 813 | 100.00% |

| April Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 1042 | 44.27% | 364 | 13.38% | 128 | 10.22% | 254 | 21.78% | 500 | 37.09% | 1026 | 63.10% |
| $250,000 - $499,999 | 716 | 30.42% | 1352 | 49.71% | 552 | 44.09% | 448 | 38.42% | 492 | 36.50% | 332 | 20.42% |
| $500,000 - $749,999 | 256 | 10.88% | 430 | 15.81% | 246 | 19.65% | 160 | 13.72% | 146 | 10.83% | 122 | 7.50% |
| $750,000 - $999,999 | 128 | 5.44% | 222 | 8.16% | 94 | 7.51% | 100 | 8.58% | 72 | 5.34% | 44 | 2.71% |
| $1M - $2M | 134 | 5.69% | 254 | 9.34% | 152 | 12.14% | 120 | 10.29% | 84 | 6.23% | 72 | 4.43% |
| $2M - $5M | 64 | 2.72% | 92 | 3.38% | 70 | 5.59% | 74 | 6.35% | 48 | 3.56% | 26 | 1.60% |
| Over $5M | 14 | 0.59% | 6 | 0.22% | 10 | 0.80% | 10 | 0.86% | 6 | 0.45% | 4 | 0.25% |
| Total Over $1M | 0 | 0.00% | 352 | 12.94% | 232 | 18.53% | 204 | 17.50% | 138 | 10.24% | 102 | 6.27% |
| TOTAL MARKET Number of Sides | 2354 | 100.00% | 2720 | 100.00% | 1252 | 100.00% | 1166 | 100.00% | 1348 | 100.00% | 1626 | 100.00% |

| April YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 1683 | 46.91% | 815 | 18.84% | 215 | 9.18% | 390 | 20.41% | 674 | 33.09% | 1612 | 63.64% |
| $250,000 - $499,999 | 1058 | 29.49% | 1995 | 46.12% | 1120 | 47.82% | 761 | 39.82% | 745 | 36.57% | 530 | 20.92% |
| $500,000 - $749,999 | 347 | 9.67% | 612 | 14.15% | 416 | 17.76% | 269 | 14.08% | 255 | 12.52% | 175 | 6.91% |
| $750,000 - $999,999 | 174 | 4.85% | 337 | 7.79% | 217 | 9.27% | 148 | 7.74% | 100 | 4.91% | 61 | 2.41% |
| $1M - $2M | 206 | 5.74% | 385 | 8.90% | 237 | 10.12% | 209 | 10.94% | 160 | 7.85% | 93 | 3.67% |
| $2M - $5M | 102 | 2.84% | 163 | 3.77% | 118 | 5.04% | 115 | 6.02% | 89 | 4.37% | 52 | 2.05% |
| Over $5M | 18 | 0.50% | 19 | 0.44% | 19 | 0.81% | 19 | 0.99% | 14 | 0.69% | 10 | 0.39% |
| Total Over $1M | 220 | 6.13% | 567 | 13.11% | 374 | 15.97% | 343 | 17.95% | 263 | 12.91% | 155 | 6.12% |
| TOTAL MARKET Number of Sales | 3588 | 100.00% | 4326 | 100.00% | 2342 | 100.00% | 1911 | 100.00% | 2037 | 100.00% | 2533 | 100.00% |

| April YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 3366 | 46.91% | 1630 | 18.84% | 430 | 9.18% | 780 | 20.41% | 1348 | 33.09% | 3224 | 63.64% |
| $250,000 - $499,999 | 2116 | 29.49% | 3990 | 46.12% | 2240 | 47.82% | 1522 | 39.82% | 1490 | 36.57% | 1060 | 20.92% |
| $500,000 - $749,999 | 694 | 9.67% | 1224 | 14.15% | 832 | 17.76% | 538 | 14.08% | 510 | 12.52% | 350 | 6.91% |
| $750,000 - $999,999 | 348 | 4.85% | 674 | 7.79% | 434 | 9.27% | 296 | 7.74% | 200 | 4.91% | 122 | 2.41% |
| $1M - $2M | 412 | 5.74% | 770 | 8.90% | 474 | 10.12% | 418 | 10.94% | 320 | 7.85% | 186 | 3.67% |
| $2M - $5M | 204 | 2.84% | 326 | 3.77% | 236 | 5.04% | 230 | 6.02% | 178 | 4.37% | 104 | 2.05% |
| Over $5M | 36 | 0.50% | 38 | 0.44% | 38 | 0.81% | 38 | 0.99% | 28 | 0.69% | 20 | 0.39% |
| Total Over $1M | 440 | 6.13% | 1134 | 13.11% | 748 | 15.97% | 686 | 17.95% | 526 | 12.91% | 310 | 6.12% |
| TOTAL MARKET Number of Sides | 7176 | 100.00% | 8652 | 100.00% | 4684 | 100.00% | 3822 | 100.00% | 4074 | 100.00% | 5066 | 100.00% |

| May Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 455 | 45.59% | 160 | 13.23% | 77 | 12.38% | 127 | 21.06% | 236 | 33.96% | 576 | 64.43% |
| $250,000 - $499,999 | 288 | 28.86% | 583 | 48.22% | 277 | 44.53% | 240 | 39.80% | 264 | 37.99% | 179 | 20.02% |
| $500,000 - $749,999 | 115 | 11.52% | 206 | 17.04% | 121 | 19.45% | 106 | 17.58% | 73 | 10.50% | 60 | 6.71% |
| $750,000 - $999,999 | 51 | 5.11% | 92 | 7.61% | 47 | 7.56% | 45 | 7.46% | 40 | 5.76% | 23 | 2.57% |
| $1M - $2M | 62 | 6.21% | 119 | 9.84% | 63 | 10.13% | 55 | 9.12% | 53 | 7.63% | 38 | 4.25% |
| $2M - $5M | 25 | 2.51% | 46 | 3.80% | 35 | 5.63% | 26 | 4.31% | 27 | 3.88% | 17 | 1.90% |
| Over $5M | 2 | 0.20% | 3 | 0.25% | 2 | 0.32% | 4 | 0.66% | 2 | 0.29% | 1 | 0.11% |
| Total Over $1M | 89 | 8.92% | 168 | 13.90% | 100 | 16.08% | 85 | 14.10% | 82 | 11.80% | 56 | 6.26% |
| TOTAL MARKET Number of Sales | 998 | 100.00% | 1209 | 100.00% | 622 | 100.00% | 603 | 100.00% | 695 | 100.00% | 894 | 100.00% |

| May Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 910 | 45.59% | 320 | 13.23% | 154 | 12.38% | 254 | 21.06% | 472 | 33.96% | 1152 | 64.43% |
| $250,000 - $499,999 | 576 | 28.86% | 1166 | 48.22% | 554 | 44.53% | 480 | 39.80% | 528 | 37.99% | 358 | 20.02% |
| $500,000 - $749,999 | 230 | 11.52% | 412 | 17.04% | 242 | 19.45% | 212 | 17.58% | 146 | 10.50% | 120 | 6.71% |
| $750,000 - $999,999 | 102 | 5.11% | 184 | 7.61% | 94 | 7.56% | 90 | 7.46% | 80 | 5.76% | 46 | 2.57% |
| $1M - $2M | 124 | 6.21% | 238 | 9.84% | 126 | 10.13% | 110 | 9.12% | 106 | 7.63% | 76 | 4.25% |
| $2M - $5M | 50 | 2.51% | 92 | 3.80% | 70 | 5.63% | 52 | 4.31% | 54 | 3.88% | 34 | 1.90% |
| Over $5M | 4 | 0.20% | 6 | 0.25% | 4 | 0.32% | 8 | 0.66% | 4 | 0.29% | 2 | 0.11% |
| Total Over $1M | 178 | 8.92% | 336 | 13.90% | 200 | 16.08% | 170 | 14.10% | 164 | 11.80% | 112 | 6.26% |
| TOTAL MARKET Number of Sides | 1996 | 100.00% | 2418 | 100.00% | 1244 | 100.00% | 1206 | 100.00% | 1390 | 100.00% | 1788 | 100.00% |

| May YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 2138 | 46.62% | 975 | 17.62% | 292 | 9.85% | 517 | 20.56% | 910 | 33.31% | 2188 | 63.85% |
| $250,000 - $499,999 | 1346 | 29.35% | 2578 | 46.58% | 1397 | 47.13% | 1001 | 39.82% | 1009 | 36.93% | 709 | 20.69% |
| $500,000 - $749,999 | 462 | 10.07% | 818 | 14.78% | 537 | 18.12% | 375 | 14.92% | 328 | 12.01% | 235 | 6.86% |
| $750,000 - $999,999 | 225 | 4.91% | 429 | 7.75% | 264 | 8.91% | 193 | 7.68% | 140 | 5.12% | 84 | 2.45% |
| $1M - $2M | 268 | 5.84% | 504 | 9.11% | 300 | 10.12% | 264 | 10.50% | 213 | 7.80% | 131 | 3.82% |
| $2M - $5M | 127 | 2.77% | 209 | 3.78% | 153 | 5.16% | 141 | 5.61% | 116 | 4.25% | 69 | 2.01% |
| Over $5M | 20 | 0.44% | 22 | 0.40% | 21 | 0.71% | 23 | 0.91% | 16 | 0.59% | 11 | 0.32% |
| Total Over $1M | 309 | 6.74% | 735 | 13.28% | 474 | 15.99% | 428 | 17.02% | 345 | 12.63% | 211 | 6.16% |
| TOTAL MARKET Number of Sales | 4586 | 100.00% | 5535 | 100.00% | 2964 | 100.00% | 2514 | 100.00% | 2732 | 100.00% | 3427 | 100.00% |

| May YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 4276 | 46.62% | 1950 | 17.62% | 584 | 9.85% | 1034 | 20.56% | 1820 | 33.31% | 4376 | 63.85% |
| $250,000 - $499,999 | 2692 | 29.35% | 5156 | 46.58% | 2794 | 47.13% | 2002 | 39.82% | 2018 | 36.93% | 1418 | 20.69% |
| $500,000 - $749,999 | 924 | 10.07% | 1636 | 14.78% | 1074 | 18.12% | 750 | 14.92% | 656 | 12.01% | 470 | 6.86% |
| $750,000 - $999,999 | 450 | 4.91% | 858 | 7.75% | 528 | 8.91% | 386 | 7.68% | 280 | 5.12% | 168 | 2.45% |
| $1M - $2M | 536 | 5.84% | 1008 | 9.11% | 600 | 10.12% | 528 | 10.50% | 426 | 7.80% | 262 | 3.82% |
| $2M - $5M | 254 | 2.77% | 418 | 3.78% | 306 | 5.16% | 282 | 5.61% | 232 | 4.25% | 138 | 2.01% |
| Over $5M | 40 | 0.44% | 44 | 0.40% | 42 | 0.71% | 46 | 0.91% | 32 | 0.59% | 22 | 0.32% |
| Total Over $1M | 618 | 6.74% | 1470 | 13.28% | 948 | 15.99% | 856 | 17.02% | 690 | 12.63% | 422 | 6.16% |
| TOTAL MARKET Number of Sides | 9172 | 100.00% | 11070 | 100.00% | 5928 | 100.00% | 5028 | 100.00% | 5464 | 100.00% | 6854 | 100.00% |

| June Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 428 | 37.38% | 123 | 10.03% | 65 | 11.40% | 103 | 18.73% | 219 | 35.90% | 570 | 62.64% |
| $250,000 - $499,999 | 405 | 35.37% | 619 | 50.49% | 285 | 50.00% | 243 | 44.18% | 193 | 31.64% | 197 | 21.65% |
| $500,000 - $749,999 | 138 | 12.05% | 217 | 17.70% | 91 | 15.96% | 70 | 12.73% | 88 | 14.43% | 61 | 6.70% |
| $750,000 - $999,999 | 69 | 6.03% | 101 | 8.24% | 42 | 7.37% | 36 | 6.55% | 36 | 5.90% | 31 | 3.41% |
| $1M - $2M | 71 | 6.20% | 106 | 8.65% | 62 | 10.88% | 59 | 10.73% | 41 | 6.72% | 28 | 3.08% |
| $2M - $5M | 30 | 2.62% | 56 | 4.57% | 23 | 4.04% | 29 | 5.27% | 26 | 4.26% | 20 | 2.20% |
| Over $5M | 4 | 0.35% | 4 | 0.33% | 2 | 0.35% | 10 | 1.82% | 7 | 1.15% | 3 | 0.33% |
| Total Over $1M | 105 | 9.17% | 166 | 13.54% | 87 | 15.26% | 98 | 17.82% | 74 | 12.13% | 51 | 5.60% |
| TOTAL MARKET Number of Sales | 1145 | 100.00% | 1226 | 100.00% | 570 | 100.00% | 550 | 100.00% | 610 | 100.00% | 910 | 100.00% |

| June Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 856 | 37.38% | 246 | 10.03% | 130 | 11.40% | 206 | 18.73% | 438 | 35.90% | 1140 | 62.64% |
| $250,000 - $499,999 | 810 | 35.37% | 1238 | 50.49% | 570 | 50.00% | 486 | 44.18% | 386 | 31.64% | 394 | 21.65% |
| $500,000 - $749,999 | 276 | 12.05% | 434 | 17.70% | 182 | 15.96% | 140 | 12.73% | 176 | 14.43% | 122 | 6.70% |
| $750,000 - $999,999 | 138 | 6.03% | 202 | 8.24% | 84 | 7.37% | 72 | 6.55% | 72 | 5.90% | 62 | 3.41% |
| $1M - $2M | 142 | 6.20% | 212 | 8.65% | 124 | 10.88% | 118 | 10.73% | 82 | 6.72% | 56 | 3.08% |
| $2M - $5M | 60 | 2.62% | 112 | 4.57% | 46 | 4.04% | 58 | 5.27% | 52 | 4.26% | 40 | 2.20% |
| Over $5M | 8 | 0.35% | 8 | 0.33% | 4 | 0.35% | 20 | 1.82% | 14 | 1.15% | 6 | 0.33% |
| Total Over $1M | 210 | 9.17% | 332 | 13.54% | 174 | 15.26% | 196 | 17.82% | 148 | 12.13% | 102 | 5.60% |
| TOTAL MARKET Number of Sides | 2290 | 100.00% | 2452 | 100.00% | 1140 | 100.00% | 1100 | 100.00% | 1220 | 100.00% | 1820 | 100.00% |

| June YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 2566 | 44.77% | 1098 | 16.24% | 357 | 10.10% | 620 | 20.23% | 1129 | 33.78% | 2758 | 63.59% |
| $250,000 - $499,999 | 1751 | 30.55% | 3197 | 47.29% | 1682 | 47.59% | 1244 | 40.60% | 1202 | 35.97% | 906 | 20.89% |
| $500,000 - $749,999 | 600 | 10.47% | 1035 | 15.31% | 628 | 17.77% | 445 | 14.52% | 416 | 12.45% | 296 | 6.82% |
| $750,000 - $999,999 | 294 | 5.13% | 530 | 7.84% | 306 | 8.66% | 229 | 7.47% | 176 | 5.27% | 115 | 2.65% |
| $1M - $2M | 339 | 5.92% | 610 | 9.02% | 362 | 10.24% | 323 | 10.54% | 254 | 7.60% | 159 | 3.67% |
| $2M - $5M | 157 | 2.74% | 265 | 3.92% | 176 | 4.98% | 170 | 5.55% | 142 | 4.25% | 89 | 2.05% |
| Over $5M | 24 | 0.42% | 26 | 0.38% | 23 | 0.65% | 33 | 1.08% | 23 | 0.69% | 14 | 0.32% |
| Total Over $1M | 414 | 7.22% | 901 | 13.33% | 561 | 15.87% | 526 | 17.17% | 419 | 12.54% | 262 | 6.04% |
| TOTAL MARKET Number of Sales | 5731 | 100.00% | 6761 | 100.00% | 3534 | 100.00% | 3064 | 100.00% | 3342 | 100.00% | 4337 | 100.00% |

| June YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 5132 | 44.77% | 2196 | 16.24% | 714 | 10.10% | 1240 | 20.23% | 2258 | 33.78% | 5516 | 63.59% |
| $250,000 - $499,999 | 3502 | 30.55% | 6394 | 47.29% | 3364 | 47.59% | 2488 | 40.60% | 2404 | 35.97% | 1812 | 20.89% |
| $500,000 - $749,999 | 1200 | 10.47% | 2070 | 15.31% | 1256 | 17.77% | 890 | 14.52% | 832 | 12.45% | 592 | 6.82% |
| $750,000 - $999,999 | 588 | 5.13% | 1060 | 7.84% | 612 | 8.66% | 458 | 7.47% | 352 | 5.27% | 230 | 2.65% |
| $1M - $2M | 678 | 5.92% | 1220 | 9.02% | 724 | 10.24% | 646 | 10.54% | 508 | 7.60% | 318 | 3.67% |
| $2M - $5M | 314 | 2.74% | 530 | 3.92% | 352 | 4.98% | 340 | 5.55% | 284 | 4.25% | 178 | 2.05% |
| Over $5M | 48 | 0.42% | 52 | 0.38% | 46 | 0.65% | 66 | 1.08% | 46 | 0.69% | 28 | 0.32% |
| Total Over $1M | 828 | 7.22% | 1802 | 13.33% | 1122 | 15.87% | 1052 | 17.17% | 838 | 12.54% | 524 | 6.04% |
| TOTAL MARKET Number of Sides | 11462 | 100.00% | 13522 | 100.00% | 7068 | 100.00% | 6128 | 100.00% | 6684 | 100.00% | 8674 | 100.00% |

| July Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 369 | 41.84% | 85 | 9.47% | 51 | 13.25% | 78 | 21.67% | 218 | 42.08% | 534 | 63.72% |
| $250,000 - $499,999 | 333 | 37.76% | 469 | 52.23% | 200 | 51.95% | 155 | 43.06% | 180 | 34.75% | 192 | 22.91% |
| $500,000 - $749,999 | 84 | 9.52% | 167 | 18.60% | 59 | 15.32% | 57 | 15.83% | 55 | 10.62% | 54 | 6.44% |
| $750,000 - $999,999 | 41 | 4.65% | 71 | 7.91% | 27 | 7.01% | 18 | 5.00% | 20 | 3.86% | 19 | 2.27% |
| $1M - $2M | 34 | 3.85% | 65 | 7.24% | 30 | 7.79% | 29 | 8.06% | 30 | 5.79% | 26 | 3.10% |
| $2M - $5M | 17 | 1.93% | 35 | 3.90% | 16 | 4.16% | 19 | 5.28% | 12 | 2.32% | 11 | 1.31% |
| Over $5M | 4 | 0.45% | 6 | 0.67% | 2 | 0.52% | 4 | 1.11% | 3 | 0.58% | 2 | 0.24% |
| Total Over $1M | 55 | 6.24% | 106 | 11.80% | 48 | 12.47% | 52 | 14.44% | 45 | 8.69% | 39 | 4.65% |
| TOTAL MARKET Number of Sales | 882 | 100.00% | 898 | 100.00% | 385 | 100.00% | 360 | 100.00% | 518 | 100.00% | 838 | 100.00% |

| July Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 738 | 41.84% | 170 | 9.47% | 102 | 13.25% | 156 | 21.67% | 436 | 42.08% | 1068 | 63.72% |
| $250,000 - $499,999 | 666 | 37.76% | 938 | 52.23% | 400 | 51.95% | 310 | 43.06% | 360 | 34.75% | 384 | 22.91% |
| $500,000 - $749,999 | 168 | 9.52% | 334 | 18.60% | 118 | 15.32% | 114 | 15.83% | 110 | 10.62% | 108 | 6.44% |
| $750,000 - $999,999 | 82 | 4.65% | 142 | 7.91% | 54 | 7.01% | 36 | 5.00% | 40 | 3.86% | 38 | 2.27% |
| $1M - $2M | 68 | 3.85% | 130 | 7.24% | 60 | 7.79% | 58 | 8.06% | 60 | 5.79% | 52 | 3.10% |
| $2M - $5M | 34 | 1.93% | 70 | 3.90% | 32 | 4.16% | 38 | 5.28% | 24 | 2.32% | 22 | 1.31% |
| Over $5M | 8 | 0.45% | 12 | 0.67% | 4 | 0.52% | 8 | 1.11% | 6 | 0.58% | 4 | 0.24% |
| Total Over $1M | 110 | 6.24% | 212 | 11.80% | 96 | 12.47% | 104 | 14.44% | 90 | 8.69% | 78 | 4.65% |
| TOTAL MARKET Number of Sides | 1764 | 100.00% | 1796 | 100.00% | 770 | 100.00% | 720 | 100.00% | 1036 | 100.00% | 1676 | 100.00% |

| July YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 2935 | 44.38% | 1183 | 15.45% | 408 | 10.41% | 698 | 20.39% | 1347 | 34.90% | 3292 | 63.61% |
| $250,000 - $499,999 | 2084 | 31.51% | 3666 | 47.87% | 1882 | 48.02% | 1399 | 40.86% | 1382 | 35.80% | 1098 | 21.22% |
| $500,000 - $749,999 | 684 | 10.34% | 1202 | 15.69% | 687 | 17.53% | 502 | 14.66% | 471 | 12.20% | 350 | 6.76% |
| $750,000 - $999,999 | 335 | 5.07% | 601 | 7.85% | 333 | 8.50% | 247 | 7.21% | 196 | 5.08% | 134 | 2.59% |
| $1M - $2M | 373 | 5.64% | 675 | 8.81% | 392 | 10.00% | 352 | 10.28% | 284 | 7.36% | 185 | 3.57% |
| $2M - $5M | 174 | 2.63% | 300 | 3.92% | 192 | 4.90% | 189 | 5.52% | 154 | 3.99% | 100 | 1.93% |
| Over $5M | 28 | 0.42% | 32 | 0.42% | 25 | 0.64% | 37 | 1.08% | 26 | 0.67% | 16 | 0.31% |
| Total Over $1M | 469 | 7.09% | 1007 | 13.15% | 609 | 15.54% | 578 | 16.88% | 464 | 12.02% | 301 | 5.82% |
| TOTAL MARKET Number of Sales | 6613 | 100.00% | 7659 | 100.00% | 3919 | 100.00% | 3424 | 100.00% | 3860 | 100.00% | 5175 | 100.00% |

| July YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 5870 | 44.38% | 2366 | 15.45% | 816 | 10.41% | 1396 | 20.39% | 2694 | 34.90% | 6584 | 63.61% |
| $250,000 - $499,999 | 4168 | 31.51% | 7332 | 47.87% | 3764 | 48.02% | 2798 | 40.86% | 2764 | 35.80% | 2196 | 21.22% |
| $500,000 - $749,999 | 1368 | 10.34% | 2404 | 15.69% | 1374 | 17.53% | 1004 | 14.66% | 942 | 12.20% | 700 | 6.76% |
| $750,000 - $999,999 | 670 | 5.07% | 1202 | 7.85% | 666 | 8.50% | 494 | 7.21% | 392 | 5.08% | 268 | 2.59% |
| $1M - $2M | 746 | 5.64% | 1350 | 8.81% | 784 | 10.00% | 704 | 10.28% | 568 | 7.36% | 370 | 3.57% |
| $2M - $5M | 348 | 2.63% | 600 | 3.92% | 384 | 4.90% | 378 | 5.52% | 308 | 3.99% | 200 | 1.93% |
| Over $5M | 56 | 0.42% | 64 | 0.42% | 50 | 0.64% | 74 | 1.08% | 52 | 0.67% | 32 | 0.31% |
| Total Over $1M | 938 | 7.09% | 2014 | 13.15% | 1218 | 15.54% | 1156 | 16.88% | 928 | 12.02% | 602 | 5.82% |
| TOTAL MARKET Number of Sides | 13226 | 100.00% | 15318 | 100.00% | 7838 | 100.00% | 6848 | 100.00% | 7720 | 100.00% | 10350 | 100.00% |

| August Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 311 | 39.97% | 91 | 9.84% | 56 | 14.18% | 87 | 22.96% | 256 | 50.89% | 485 | 66.71% |
| $250,000 - $499,999 | 294 | 37.79% | 478 | 51.68% | 211 | 53.42% | 169 | 44.59% | 132 | 26.24% | 147 | 20.22% |
| $500,000 - $749,999 | 77 | 9.90% | 189 | 20.43% | 51 | 12.91% | 53 | 13.98% | 55 | 10.93% | 41 | 5.64% |
| $750,000 - $999,999 | 37 | 4.76% | 65 | 7.03% | 23 | 5.82% | 24 | 6.33% | 16 | 3.18% | 18 | 2.48% |
| $1M - $2M | 39 | 5.01% | 79 | 8.54% | 41 | 10.38% | 33 | 8.71% | 29 | 5.77% | 27 | 3.71% |
| $2M - $5M | 18 | 2.31% | 20 | 2.16% | 11 | 2.78% | 11 | 2.90% | 13 | 2.58% | 6 | 0.83% |
| Over $5M | 2 | 0.26% | 3 | 0.32% | 2 | 0.51% | 2 | 0.53% | 2 | 0.40% | 3 | 0.41% |
| Total Over $1M | 59 | 7.58% | 102 | 11.03% | 54 | 13.67% | 46 | 12.14% | 44 | 8.75% | 36 | 4.95% |
| TOTAL MARKET Number of Sales | 778 | 100.00% | 925 | 100.00% | 395 | 100.00% | 379 | 100.00% | 503 | 100.00% | 727 | 100.00% |

| August Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 622 | 39.97% | 182 | 9.84% | 112 | 14.18% | 174 | 22.96% | 512 | 50.89% | 970 | 66.71% |
| $250,000 - $499,999 | 588 | 37.79% | 956 | 51.68% | 422 | 53.42% | 338 | 44.59% | 264 | 26.24% | 294 | 20.22% |
| $500,000 - $749,999 | 154 | 9.90% | 378 | 20.43% | 102 | 12.91% | 106 | 13.98% | 110 | 10.93% | 82 | 5.64% |
| $750,000 - $999,999 | 74 | 4.76% | 130 | 7.03% | 46 | 5.82% | 48 | 6.33% | 32 | 3.18% | 36 | 2.48% |
| $1M - $2M | 78 | 5.01% | 158 | 8.54% | 82 | 10.38% | 66 | 8.71% | 58 | 5.77% | 54 | 3.71% |
| $2M - $5M | 36 | 2.31% | 40 | 2.16% | 22 | 2.78% | 22 | 2.90% | 26 | 2.58% | 12 | 0.83% |
| Over $5M | 4 | 0.26% | 6 | 0.32% | 4 | 0.51% | 4 | 0.53% | 4 | 0.40% | 6 | 0.41% |
| Total Over $1M | 118 | 7.58% | 204 | 11.03% | 108 | 13.67% | 92 | 12.14% | 88 | 8.75% | 72 | 4.95% |
| TOTAL MARKET Number of Sides | 1556 | 100.00% | 1850 | 100.00% | 790 | 100.00% | 758 | 100.00% | 1006 | 100.00% | 1454 | 100.00% |

| August YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 3246 | 43.92% | 1274 | 14.84% | 464 | 10.76% | 785 | 20.64% | 1603 | 36.74% | 3777 | 64.00% |
| $250,000 - $499,999 | 2378 | 32.17% | 4144 | 48.28% | 2093 | 48.52% | 1568 | 41.23% | 1514 | 34.70% | 1245 | 21.09% |
| $500,000 - $749,999 | 761 | 10.30% | 1391 | 16.20% | 738 | 17.11% | 555 | 14.59% | 526 | 12.06% | 391 | 6.62% |
| $750,000 - $999,999 | 372 | 5.03% | 666 | 7.76% | 356 | 8.25% | 271 | 7.13% | 212 | 4.86% | 152 | 2.58% |
| $1M - $2M | 412 | 5.57% | 754 | 8.78% | 433 | 10.04% | 385 | 10.12% | 313 | 7.17% | 212 | 3.59% |
| $2M - $5M | 192 | 2.60% | 320 | 3.73% | 203 | 4.71% | 200 | 5.26% | 167 | 3.83% | 106 | 1.80% |
| Over $5M | 30 | 0.41% | 35 | 0.41% | 27 | 0.63% | 39 | 1.03% | 28 | 0.64% | 19 | 0.32% |
| Total Over $1M | 528 | 7.14% | 1109 | 12.92% | 663 | 15.37% | 624 | 16.41% | 508 | 11.64% | 337 | 5.71% |
| TOTAL MARKET Number of Sales | 7391 | 100.00% | 8584 | 100.00% | 4314 | 100.00% | 3803 | 100.00% | 4363 | 100.00% | 5902 | 100.00% |

| August YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 6492 | 43.92% | 2548 | 14.84% | 928 | 10.76% | 1570 | 20.64% | 3206 | 36.74% | 7554 | 64.00% |
| $250,000 - $499,999 | 4756 | 32.17% | 8288 | 48.28% | 4186 | 48.52% | 3136 | 41.23% | 3028 | 34.70% | 2490 | 21.09% |
| $500,000 - $749,999 | 1522 | 10.30% | 2782 | 16.20% | 1476 | 17.11% | 1110 | 14.59% | 1052 | 12.06% | 782 | 6.62% |
| $750,000 - $999,999 | 744 | 5.03% | 1332 | 7.76% | 712 | 8.25% | 542 | 7.13% | 424 | 4.86% | 304 | 2.58% |
| $1M - $2M | 824 | 5.57% | 1508 | 8.78% | 866 | 10.04% | 770 | 10.12% | 626 | 7.17% | 424 | 3.59% |
| $2M - $5M | 384 | 2.60% | 640 | 3.73% | 406 | 4.71% | 400 | 5.26% | 334 | 3.83% | 212 | 1.80% |
| Over $5M | 60 | 0.41% | 70 | 0.41% | 54 | 0.63% | 78 | 1.03% | 56 | 0.64% | 38 | 0.32% |
| Total Over $1M | 1056 | 7.14% | 2218 | 12.92% | 1326 | 15.37% | 1248 | 16.41% | 1016 | 11.64% | 674 | 5.71% |
| TOTAL MARKET Number of Sides | 14782 | 100.00% | 17168 | 100.00% | 8628 | 100.00% | 7606 | 100.00% | 8726 | 100.00% | 11804 | 100.00% |

| September Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 234 | 37.38% | 82 | 10.07% | 54 | 13.92% | 72 | 23.53% | 224 | 47.06% | 445 | 61.46% |
| $250,000 - $499,999 | 251 | 40.10% | 432 | 53.07% | 207 | 53.35% | 137 | 44.77% | 151 | 31.72% | 173 | 23.90% |
| $500,000 - $749,999 | 67 | 10.70% | 147 | 18.06% | 46 | 11.86% | 43 | 14.05% | 43 | 9.03% | 47 | 6.49% |
| $750,000 - $999,999 | 32 | 5.11% | 66 | 8.11% | 25 | 6.44% | 15 | 4.90% | 23 | 4.83% | 17 | 2.35% |
| $1M - $2M | 24 | 3.83% | 66 | 8.11% | 23 | 5.93% | 21 | 6.86% | 19 | 3.99% | 25 | 3.45% |
| $2M - $5M | 16 | 2.56% | 20 | 2.46% | 30 | 7.73% | 17 | 5.56% | 15 | 3.15% | 16 | 2.21% |
| Over $5M | 2 | 0.32% | 1 | 0.12% | 3 | 0.77% | 1 | 0.33% | 1 | 0.21% | 1 | 0.14% |
| Total Over $1M | 42 | 6.71% | 87 | 10.69% | 56 | 14.43% | 39 | 12.75% | 35 | 7.35% | 42 | 5.80% |
| TOTAL MARKET Number of Sales | 626 | 100.00% | 814 | 100.00% | 388 | 100.00% | 306 | 100.00% | 476 | 100.00% | 724 | 100.00% |

| September Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 468 | 37.38% | 164 | 10.07% | 108 | 13.92% | 144 | 23.53% | 448 | 47.06% | 890 | 61.46% |
| $250,000 - $499,999 | 502 | 40.10% | 864 | 53.07% | 414 | 53.35% | 274 | 44.77% | 302 | 31.72% | 346 | 23.90% |
| $500,000 - $749,999 | 134 | 10.70% | 294 | 18.06% | 92 | 11.86% | 86 | 14.05% | 86 | 9.03% | 94 | 6.49% |
| $750,000 - $999,999 | 64 | 5.11% | 132 | 8.11% | 50 | 6.44% | 30 | 4.90% | 46 | 4.83% | 34 | 2.35% |
| $1M - $2M | 48 | 3.83% | 132 | 8.11% | 46 | 5.93% | 42 | 6.86% | 38 | 3.99% | 50 | 3.45% |
| $2M - $5M | 32 | 2.56% | 40 | 2.46% | 60 | 7.73% | 34 | 5.56% | 30 | 3.15% | 32 | 2.21% |
| Over $5M | 4 | 0.32% | 2 | 0.12% | 6 | 0.77% | 2 | 0.33% | 2 | 0.21% | 2 | 0.14% |
| Total Over $1M | 84 | 6.71% | 174 | 10.69% | 112 | 14.43% | 78 | 12.75% | 70 | 7.35% | 84 | 5.80% |
| TOTAL MARKET Number of Sides | 1252 | 100.00% | 1628 | 100.00% | 776 | 100.00% | 612 | 100.00% | 952 | 100.00% | 1448 | 100.00% |

| September YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 3480 | 43.41% | 1356 | 14.43% | 518 | 11.02% | 857 | 20.86% | 1827 | 37.76% | 4222 | 63.72% |
| $250,000 - $499,999 | 2629 | 32.79% | 4576 | 48.69% | 2300 | 48.92% | 1705 | 41.49% | 1665 | 34.41% | 1418 | 21.40% |
| $500,000 - $749,999 | 828 | 10.33% | 1538 | 16.37% | 784 | 16.67% | 598 | 14.55% | 569 | 11.76% | 438 | 6.61% |
| $750,000 - $999,999 | 404 | 5.04% | 732 | 7.79% | 381 | 8.10% | 286 | 6.96% | 235 | 4.86% | 169 | 2.55% |
| $1M - $2M | 436 | 5.44% | 820 | 8.73% | 456 | 9.70% | 406 | 9.88% | 332 | 6.86% | 237 | 3.58% |
| $2M - $5M | 208 | 2.59% | 340 | 3.62% | 233 | 4.96% | 217 | 5.28% | 182 | 3.76% | 122 | 1.84% |
| Over $5M | 32 | 0.40% | 36 | 0.38% | 30 | 0.64% | 40 | 0.97% | 29 | 0.60% | 20 | 0.30% |
| Total Over $1M | 570 | 7.11% | 1196 | 12.73% | 719 | 15.29% | 663 | 16.14% | 543 | 11.22% | 379 | 5.72% |
| TOTAL MARKET Number of Sales | 8017 | 100.00% | 9398 | 100.00% | 4702 | 100.00% | 4109 | 100.00% | 4839 | 100.00% | 6626 | 100.00% |

| September YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 6960 | 43.41% | 2712 | 14.43% | 1036 | 11.02% | 1714 | 20.86% | 3654 | 37.76% | 8444 | 63.72% |
| $250,000 - $499,999 | 5258 | 32.79% | 9152 | 48.69% | 4600 | 48.92% | 3410 | 41.49% | 3330 | 34.41% | 2836 | 21.40% |
| $500,000 - $749,999 | 1656 | 10.33% | 3076 | 16.37% | 1568 | 16.67% | 1196 | 14.55% | 1138 | 11.76% | 876 | 6.61% |
| $750,000 - $999,999 | 808 | 5.04% | 1464 | 7.79% | 762 | 8.10% | 572 | 6.96% | 470 | 4.86% | 338 | 2.55% |
| $1M - $2M | 872 | 5.44% | 1640 | 8.73% | 912 | 9.70% | 812 | 9.88% | 664 | 6.86% | 474 | 3.58% |
| $2M - $5M | 416 | 2.59% | 680 | 3.62% | 466 | 4.96% | 434 | 5.28% | 364 | 3.76% | 244 | 1.84% |
| Over $5M | 64 | 0.40% | 72 | 0.38% | 60 | 0.64% | 80 | 0.97% | 58 | 0.60% | 40 | 0.30% |
| Total Over $1M | 1140 | 7.11% | 2392 | 12.73% | 1438 | 15.29% | 1326 | 16.14% | 1086 | 11.22% | 758 | 5.72% |
| TOTAL MARKET Number of Sides | 16034 | 100.00% | 18796 | 100.00% | 9404 | 100.00% | 8218 | 100.00% | 9678 | 100.00% | 13252 | 100.00% |

| October Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 229 | 37.48% | 52 | 9.25% | 58 | 17.42% | 91 | 25.71% | 253 | 51.11% | 401 | 61.69% |
| $250,000 - $499,999 | 219 | 35.84% | 296 | 52.67% | 170 | 51.05% | 136 | 38.42% | 136 | 27.47% | 144 | 22.15% |
| $500,000 - $749,999 | 67 | 10.97% | 104 | 18.51% | 39 | 11.71% | 53 | 14.97% | 56 | 11.31% | 49 | 7.54% |
| $750,000 - $999,999 | 33 | 5.40% | 47 | 8.36% | 18 | 5.41% | 26 | 7.34% | 16 | 3.23% | 22 | 3.38% |
| $1M - $2M | 39 | 6.38% | 36 | 6.41% | 26 | 7.81% | 33 | 9.32% | 22 | 4.44% | 22 | 3.38% |
| $2M - $5M | 23 | 3.76% | 25 | 4.45% | 19 | 5.71% | 14 | 3.95% | 9 | 1.82% | 12 | 1.85% |
| Over $5M | 1 | 0.16% | 2 | 0.36% | 3 | 0.90% | 1 | 0.28% | 3 | 0.61% | 0 | 0.00% |
| Total Over $1M | 63 | 10.31% | 63 | 11.21% | 48 | 14.41% | 48 | 13.56% | 34 | 6.87% | 34 | 5.23% |
| TOTAL MARKET Number of Sales | 611 | 100.00% | 562 | 100.00% | 333 | 100.00% | 354 | 100.00% | 495 | 100.00% | 650 | 100.00% |

| October Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 458 | 37.48% | 104 | 9.25% | 116 | 17.42% | 182 | 25.71% | 506 | 51.11% | 802 | 61.69% |
| $250,000 - $499,999 | 438 | 35.84% | 592 | 52.67% | 340 | 51.05% | 272 | 38.42% | 272 | 27.47% | 288 | 22.15% |
| $500,000 - $749,999 | 134 | 10.97% | 208 | 18.51% | 78 | 11.71% | 106 | 14.97% | 112 | 11.31% | 98 | 7.54% |
| $750,000 - $999,999 | 66 | 5.40% | 94 | 8.36% | 36 | 5.41% | 52 | 7.34% | 32 | 3.23% | 44 | 3.38% |
| $1M - $2M | 78 | 6.38% | 72 | 6.41% | 52 | 7.81% | 66 | 9.32% | 44 | 4.44% | 44 | 3.38% |
| $2M - $5M | 46 | 3.76% | 50 | 4.45% | 38 | 5.71% | 28 | 3.95% | 18 | 1.82% | 24 | 1.85% |
| Over $5M | 2 | 0.16% | 4 | 0.36% | 6 | 0.90% | 2 | 0.28% | 6 | 0.61% | 0 | 0.00% |
| Total Over $1M | 126 | 10.31% | 126 | 11.21% | 96 | 14.41% | 96 | 13.56% | 68 | 6.87% | 68 | 5.23% |
| TOTAL MARKET Number of Sides | 1222 | 100.00% | 1124 | 100.00% | 666 | 100.00% | 708 | 100.00% | 990 | 100.00% | 1300 | 100.00% |

| October YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 3709 | 42.99% | 1408 | 14.14% | 576 | 11.44% | 948 | 21.24% | 2080 | 39.00% | 4623 | 63.54% |
| $250,000 - $499,999 | 2848 | 33.01% | 4872 | 48.92% | 2470 | 49.06% | 1841 | 41.25% | 1801 | 33.76% | 1562 | 21.47% |
| $500,000 - $749,999 | 895 | 10.37% | 1642 | 16.49% | 823 | 16.35% | 651 | 14.59% | 625 | 11.72% | 487 | 6.69% |
| $750,000 - $999,999 | 437 | 5.06% | 779 | 7.82% | 399 | 7.92% | 312 | 6.99% | 251 | 4.71% | 191 | 2.63% |
| $1M - $2M | 475 | 5.51% | 856 | 8.59% | 482 | 9.57% | 439 | 9.84% | 354 | 6.64% | 259 | 3.56% |
| $2M - $5M | 231 | 2.68% | 365 | 3.66% | 252 | 5.00% | 231 | 5.18% | 191 | 3.58% | 134 | 1.84% |
| Over $5M | 33 | 0.38% | 38 | 0.38% | 33 | 0.66% | 41 | 0.92% | 32 | 0.60% | 20 | 0.27% |
| Total Over $1M | 633 | 7.34% | 1259 | 12.64% | 767 | 15.23% | 711 | 15.93% | 577 | 10.82% | 413 | 5.68% |
| TOTAL MARKET Number of Sales | 8628 | 100.00% | 9960 | 100.00% | 5035 | 100.00% | 4463 | 100.00% | 5334 | 100.00% | 7276 | 100.00% |

| October YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 7418 | 42.99% | 2816 | 14.14% | 1152 | 11.44% | 1896 | 21.24% | 4160 | 39.00% | 9246 | 63.54% |
| $250,000 - $499,999 | 5696 | 33.01% | 9744 | 48.92% | 4940 | 49.06% | 3682 | 41.25% | 3602 | 33.76% | 3124 | 21.47% |
| $500,000 - $749,999 | 1790 | 10.37% | 3284 | 16.49% | 1646 | 16.35% | 1302 | 14.59% | 1250 | 11.72% | 974 | 6.69% |
| $750,000 - $999,999 | 874 | 5.06% | 1558 | 7.82% | 798 | 7.92% | 624 | 6.99% | 502 | 4.71% | 382 | 2.63% |
| $1M - $2M | 950 | 5.51% | 1712 | 8.59% | 964 | 9.57% | 878 | 9.84% | 708 | 6.64% | 518 | 3.56% |
| $2M - $5M | 462 | 2.68% | 730 | 3.66% | 504 | 5.00% | 462 | 5.18% | 382 | 3.58% | 268 | 1.84% |
| Over $5M | 66 | 0.38% | 76 | 0.38% | 66 | 0.66% | 82 | 0.92% | 64 | 0.60% | 40 | 0.27% |
| Total Over $1M | 1266 | 7.34% | 2518 | 12.64% | 1534 | 15.23% | 1422 | 15.93% | 1154 | 10.82% | 826 | 5.68% |
| TOTAL MARKET Number of Sides | 17256 | 100.00% | 19920 | 100.00% | 10070 | 100.00% | 8926 | 100.00% | 10668 | 100.00% | 14552 | 100.00% |

## Naples Areas Only

### Closed Units

| Year Mth | A | B | C | D | E | F | G | Grand Total |
|---|---|---|---|---|---|---|---|---|
| 2009-01 | 226 | 66 | 28 | 5 | 17 | 9 | 1 | **352** |
| 2009-02 | 269 | 91 | 23 | 13 | 16 | 12 | 1 | **425** |
| 2009-03 | 400 | 109 | 38 | 9 | 15 | 15 | 6 | **592** |
| 2009-04 | 411 | 112 | 42 | 18 | 29 | 10 | 2 | **624** |
| 2009-05 | 475 | 133 | 46 | 19 | 37 | 17 | 1 | **728** |
| 2009-06 | 472 | 149 | 49 | 24 | 23 | 20 | 3 | **740** |
| 2009-07 | 431 | 146 | 49 | 14 | 21 | 11 | 2 | **674** |
| 2009-08 | 394 | 107 | 35 | 16 | 22 | 6 | 3 | **583** |
| 2009-09 | 359 | 126 | 40 | 13 | 19 | 15 | 1 | **573** |
| 2009-10 | 318 | 114 | 39 | 19 | 15 | 12 | 0 | **517** |
| 2009-11 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | **0** |
| 2009-12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | **0** |
| Total Units | **3755** | **1153** | **389** | **150** | **214** | **127** | **20** | **5808** |

### Closed Volume

| Year Mth | A | B | C | D | E | F | G | Grand Total |
|---|---|---|---|---|---|---|---|---|
| 2009-01 | $29,394,185 | $22,529,301 | $17,176,650 | $4,302,500 | $23,970,000 | $26,790,000 | $7,500,000 | **$131,662,636** |
| 2009-02 | $34,222,916 | $30,800,250 | $13,653,750 | $11,124,000 | $22,105,000 | $38,297,500 | $5,290,000 | **$155,493,416** |
| 2009-03 | $50,184,358 | $37,470,790 | $22,479,900 | $7,604,800 | $21,065,400 | $51,029,000 | $38,600,000 | **$228,434,248** |
| 2009-04 | $51,560,839 | $38,935,529 | $24,855,643 | $15,331,500 | $39,634,000 | $27,820,000 | $25,650,000 | **$223,787,511** |
| 2009-05 | $60,075,905 | $46,009,563 | $28,063,400 | $16,036,250 | $50,779,500 | $53,220,000 | $7,200,000 | **$261,384,618** |
| 2009-06 | $60,201,300 | $50,210,435 | $29,801,400 | $20,457,388 | $33,459,900 | $55,475,000 | $17,850,000 | **$267,455,423** |
| 2009-07 | $54,088,902 | $51,586,250 | $29,583,173 | $11,990,000 | $28,468,000 | $35,450,000 | $20,000,000 | **$231,166,325** |
| 2009-08 | $50,843,967 | $37,455,635 | $21,230,350 | $13,736,000 | $28,715,127 | $18,425,000 | $26,335,000 | **$196,741,079** |
| 2009-09 | $46,674,941 | $42,543,551 | $23,898,500 | $10,760,900 | $24,449,300 | $50,904,000 | $5,225,000 | **$204,456,192** |
| 2009-10 | $41,657,504 | $39,444,880 | $22,734,100 | $16,267,118 | $19,323,900 | $38,565,000 | $0 | **$177,992,502** |
| 2009-11 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | **$0** |
| 2009-12 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | **$0** |
| Total Volume | **$478,904,817** | **$396,986,184** | **$233,476,866** | **$127,610,456** | **$291,970,127** | **$395,975,500** | **$153,650,000** | **$2,078,573,950** |

## Bonita Estero Areas Only

### Closed Units

| Year Mth | A | B | C | D | E | F | G | Grand Total |
|---|---|---|---|---|---|---|---|---|
| 2009-01 | 48 | 31 | 3 | 1 | 2 | 1 | 0 | **86** |
| 2009-02 | 78 | 28 | 9 | 7 | 1 | 0 | 0 | **123** |
| 2009-03 | 78 | 39 | 13 | 4 | 6 | 2 | 0 | **142** |
| 2009-04 | 102 | 54 | 19 | 4 | 7 | 3 | 0 | **189** |
| 2009-05 | 101 | 46 | 14 | 4 | 1 | 0 | 0 | **166** |
| 2009-06 | 98 | 48 | 12 | 7 | 5 | 0 | 0 | **170** |
| 2009-07 | 103 | 46 | 5 | 5 | 5 | 0 | 0 | **164** |
| 2009-08 | 91 | 40 | 6 | 2 | 5 | 0 | 0 | **144** |
| 2009-09 | 86 | 47 | 7 | 4 | 6 | 1 | 0 | **151** |
| 2009-10 | 83 | 30 | 10 | 3 | 7 | 0 | 0 | **133** |
| 2009-11 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | **0** |
| 2009-12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | **0** |
| Total Units | **868** | **409** | **98** | **41** | **45** | **7** | **0** | **1468** |

### Closed Volume

| Year Mth | A | B | C | D | E | F | G | Grand Total |
|---|---|---|---|---|---|---|---|---|
| 2009-01 | $6,653,325 | $10,199,400 | $1,847,000 | $925,000 | $2,650,000 | $2,100,000 | $0 | **$24,374,725** |
| 2009-02 | $12,020,851 | $9,214,000 | $5,261,500 | $5,931,000 | $1,250,000 | $0 | $0 | **$33,677,351** |
| 2009-03 | $11,389,215 | $12,820,750 | $7,627,400 | $3,327,000 | $7,330,000 | $6,400,000 | $0 | **$48,894,365** |
| 2009-04 | $15,723,850 | $17,965,650 | $11,301,900 | $3,433,000 | $10,125,000 | $7,050,000 | $0 | **$65,599,400** |
| 2009-05 | $13,293,975 | $15,825,700 | $7,940,400 | $3,215,000 | $1,700,000 | $0 | $0 | **$41,975,075** |
| 2009-06 | $13,676,571 | $15,922,750 | $7,262,000 | $5,850,000 | $6,905,000 | $0 | $0 | **$49,616,321** |
| 2009-07 | $15,076,815 | $15,566,200 | $3,030,000 | $4,347,500 | $6,440,500 | $0 | $0 | **$44,461,015** |
| 2009-08 | $12,346,625 | $13,081,660 | $3,719,995 | $1,815,000 | $5,995,000 | $0 | $0 | **$36,958,280** |
| 2009-09 | $10,215,820 | $15,407,005 | $4,350,000 | $3,445,000 | $8,490,000 | $2,400,000 | $0 | **$44,307,825** |
| 2009-10 | $11,469,153 | $10,298,010 | $5,886,500 | $2,610,000 | $9,350,000 | $0 | $0 | **$39,613,663** |
| 2009-11 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | **$0** |
| 2009-12 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | **$0** |
| Total Volume | **$121,866,200** | **$136,301,125** | **$58,226,695** | **$34,898,500** | **$60,235,500** | **$17,950,000** | **$0** | **$429,478,020** |

## Combined Naples - Bonita - Estero Markets

### Closed Units

| Year Mth | A | B | C | D | E | F | G | Grand Total |
|---|---|---|---|---|---|---|---|---|
| 2009-01 | 274 | 97 | 31 | 6 | 19 | 10 | 1 | **438** |
| 2009-02 | 347 | 119 | 32 | 20 | 17 | 12 | 1 | **548** |
| 2009-03 | 478 | 148 | 51 | 13 | 21 | 17 | 6 | **734** |
| 2009-04 | 513 | 166 | 61 | 22 | 36 | 13 | 2 | **813** |
| 2009-05 | 576 | 179 | 60 | 23 | 38 | 17 | 1 | **894** |
| 2009-06 | 570 | 197 | 61 | 31 | 28 | 20 | 3 | **910** |
| 2009-07 | 534 | 192 | 54 | 19 | 26 | 11 | 2 | **838** |
| 2009-08 | 485 | 147 | 41 | 18 | 27 | 6 | 3 | **727** |
| 2009-09 | 445 | 173 | 47 | 17 | 25 | 16 | 1 | **724** |
| 2009-10 | 401 | 144 | 49 | 22 | 22 | 12 | 0 | **650** |
| 2009-11 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | **0** |
| 2009-12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | **0** |
| Total Units | **4623** | **1562** | **487** | **191** | **259** | **134** | **20** | **7276** |
| | 4623 | 1562 | 487 | 191 | 259 | 134 | 20 | 7276 |

### Closed Volume

| Year Mth | A | B | C | D | E | F | G | Grand Total |
|---|---|---|---|---|---|---|---|---|
| 2009-01 | 36,047,510 | 32,728,701 | 19,023,650 | 5,227,500 | 26,620,000 | 28,890,000 | 7,500,000 | **$156,037,361** |
| 2009-02 | 46,243,767 | 40,014,250 | 18,915,250 | 17,055,000 | 23,355,000 | 38,297,500 | 5,290,000 | **$189,170,767** |
| 2009-03 | 61,573,573 | 50,291,540 | 30,107,300 | 10,931,800 | 28,395,400 | 57,429,000 | 38,600,000 | **$277,328,613** |
| 2009-04 | 67,284,689 | 56,901,179 | 36,157,543 | 18,764,500 | 49,759,000 | 34,870,000 | 25,650,000 | **$289,386,911** |
| 2009-05 | 73,369,880 | 61,835,263 | 36,003,800 | 19,251,250 | 52,479,500 | 53,220,000 | 7,200,000 | **$303,359,693** |
| 2009-06 | 73,877,871 | 66,133,185 | 37,063,400 | 26,307,388 | 40,364,900 | 55,475,000 | 17,850,000 | **$317,071,744** |
| 2009-07 | 69,165,717 | 67,152,450 | 32,613,173 | 16,337,500 | 34,908,500 | 35,450,000 | 20,000,000 | **$275,627,340** |
| 2009-08 | 63,190,592 | 50,537,295 | 24,950,345 | 15,551,000 | 34,710,127 | 18,425,000 | 26,335,000 | **$233,699,359** |
| 2009-09 | 56,890,761 | 57,950,556 | 28,248,500 | 14,205,900 | 32,939,300 | 53,304,000 | 5,225,000 | **$248,764,017** |
| 2009-10 | 53,126,657 | 49,742,890 | 28,620,600 | 18,877,118 | 28,673,900 | 38,565,000 | 0 | **$217,606,165** |
| 2009-11 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | **$0** |
| 2009-12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | **$0** |
| Total Volume | **$600,771,017** | **$533,287,309** | **$291,703,561** | **$162,508,956** | **$352,205,627** | **$413,925,500** | **$153,650,000** | **$2,508,051,970** |

| 12 Month Rolling Average Report - Sales Between $0 - $249,999 - Naples and Bonita Sales Reported By NABOR | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | # Sales | Total List Price | Total Sold Volume | List/Sell Ratio | YTD Median | Average Sales Price | Total DOM | Total 12 month DOM | Average DOM | Preceding 12 Month Rolling Total | Preceding 12 Month ASP | Preceding 12 Month Sales Count | 12 Month Av. DOM |
| Jan-07 | 83 | $17,730,979 | $16,603,005 | 93.64% | $203,015 | $200,036 | 22759 | 101,114 | 274 | $141,976,333 | $193,692 | 733 | 138 |
| Feb-07 | 71 | $13,614,650 | $12,436,495 | 91.35% | $200,945 | $175,162 | 14364 | 112,724 | 202 | $147,491,698 | $191,797 | 769 | 147 |
| Mar-07 | 109 | $22,816,953 | $21,158,049 | 92.73% | $203,000 | $194,111 | 18387 | 123,474 | 169 | $157,277,822 | $192,507 | 817 | 151 |
| Apr-07 | 127 | $26,567,200 | $23,999,595 | 90.34% | $203,015 | $188,973 | 20321 | 136,322 | 160 | $169,040,119 | $192,091 | 880 | 155 |
| May-07 | 127 | $26,651,187 | $24,095,150 | 90.41% | $201,350 | $189,726 | 19135 | 146,088 | 151 | $178,918,854 | $192,386 | 930 | 157 |
| Jun-07 | 103 | $21,308,880 | $19,567,814 | 91.83% | $200,955 | $189,979 | 16,667 | 154,846 | 162 | $186,246,543 | $192,403 | 968 | 160 |
| Jul-07 | 78 | $16,601,300 | $15,235,506 | 91.77% | $200,945 | $195,327 | 12,760 | 161,874 | 164 | $191,375,023 | $192,337 | 995 | 163 |
| Aug-07 | 87 | $17,856,645 | $16,406,150 | 91.88% | $200,698 | $188,576 | 15,555 | 170,781 | 179 | $197,041,108 | $192,048 | 1026 | 166 |
| Sep-07 | 72 | $14,872,780 | $13,438,125 | 90.35% | $200,460 | $186,641 | 10,939 | 174,837 | 152 | $199,826,479 | $191,405 | 1044 | 167 |
| Oct-07 | 91 | $18,077,552 | $16,436,207 | 90.92% | $200,000 | $180,618 | 14,505 | 181,487 | 159 | $204,358,738 | $189,748 | 1077 | 169 |
| Nov-07 | 85 | $17,145,585 | $15,107,332 | 88.11% | $200,000 | $177,733 | 17,966 | 191,924 | 211 | $208,148,965 | $188,712 | 1103 | 174 |
| Dec-07 | 97 | $19,541,373 | $17,624,799 | 90.19% | $200,000 | $181,699 | 16,824 | 200,182 | 173 | $212,108,227 | $187,706 | 1130 | 177 |
| Jan-08 | 100 | $19,439,405 | $17,269,999 | 88.84% | $ 180,000 | $172,700 | 16233 | 193,656 | 162 | $212,775,221 | $185,506 | 1147 | 169 |
| Feb-08 | 126 | $25,209,349 | $22,399,360 | 88.85% | $ 185,000 | $177,773 | 19299 | 198,591 | 153 | $222,738,086 | $185,306 | 1202 | 165 |
| Mar-08 | 198 | $40,124,795 | $36,349,410 | 90.59% | $ 189,950 | $183,583 | 34559 | 214,763 | 175 | $237,929,447 | $184,299 | 1291 | 166 |
| Apr-08 | 250 | $47,972,279 | $43,385,231 | 90.44% | $ 185,000 | $173,541 | 41203 | 235,645 | 165 | $257,315,083 | $181,977 | 1414 | 167 |
| May-08 | 236 | $47,848,060 | $42,827,550 | 89.51% | $ 187,500 | $181,473 | 40419 | 256,929 | 171 | $276,047,483 | $181,252 | 1523 | 169 |
| Jun-08 | 219 | $42,068,944 | $38,134,205 | 90.65% | $ 185,000 | $174,129 | 31870 | 272,132 | 146 | $294,613,874 | $179,752 | 1639 | 166 |
| Jul-08 | 218 | $39,939,198 | $36,522,660 | 91.45% | $ 185,000 | $167,535 | 34544 | 293,916 | 158 | $315,901,028 | $177,572 | 1779 | 165 |
| Aug-08 | 256 | $45,240,983 | $41,526,583 | 91.79% | $ 180,000 | $162,213 | 36581 | 314,942 | 143 | $341,021,461 | $175,062 | 1948 | 162 |
| Sep-08 | 224 | $39,007,110 | $36,305,479 | 93.07% | $ 179,900 | $162,078 | 32112 | 336,115 | 143 | $363,888,815 | $173,280 | 2100 | 160 |
| Oct-08 | 253 | $41,149,806 | $38,001,227 | 92.35% | $ 175,000 | $150,202 | 35595 | 357,205 | 141 | $385,453,835 | $170,404 | 2262 | 158 |
| Nov-08 | 231 | $35,786,824 | $33,207,621 | 92.79% | $ 170,000 | $143,756 | 33113 | 372,352 | 143 | $403,554,124 | $167,589 | 2408 | 155 |
| Dec-08 | 313 | $49,164,323 | $45,091,191 | 91.72% | $ 169,950 | $144,061 | 37496 | 393,024 | 120 | $431,020,516 | $164,261 | 2624 | 150 |
| Jan-09 | 274 | $39,181,209 | $36,047,510 | 92.00% | $ 125,750 | $131,560 | 34476 | 411,267 | 126 | $449,798,027 | $160,757 | 2798 | 147 |
| Feb-09 | 347 | $50,959,772 | $46,243,767 | 90.75% | $ 128,900 | $133,267 | 45420 | 437,388 | 131 | $473,642,434 | $156,887 | 3019 | 145 |
| Mar-09 | 478 | $66,909,145 | $61,573,573 | 92.03% | $ 125,250 | $128,815 | 62855 | 465,684 | 131 | $498,866,597 | $151,218 | 3299 | 141 |
| Apr-09 | 513 | $72,227,965 | $67,284,689 | 93.16% | $ 125,000 | $131,159 | 67941 | 492,422 | 132 | $522,766,055 | $146,762 | 3562 | 138 |
| May-09 | 576 | $79,417,193 | $73,369,880 | 92.39% | $ 125,000 | $127,378 | 69748 | 521,751 | 121 | $553,308,385 | $141,801 | 3902 | 134 |
| Jun-09 | 570 | $78,927,117 | $73,877,871 | 93.60% | $ 125,000 | $129,610 | 74524 | 564,405 | 131 | $589,052,051 | $138,503 | 4253 | 133 |
| Jul-09 | 534 | $73,763,489 | $69,165,717 | 93.77% | $ 125,000 | $129,524 | 69539 | 599,400 | 130 | $621,695,108 | $136,068 | 4569 | 131 |
| Aug-09 | 485 | $67,370,632 | $63,190,592 | 93.80% | $ 125,000 | $130,290 | 60978 | 623,797 | 126 | $643,359,117 | $134,089 | 4798 | 130 |
| Sep-09 | 445 | $60,700,966 | $56,890,761 | 93.72% | $ 125,000 | $127,844 | 57446 | 649,131 | 129 | $663,944,399 | $132,286 | 5019 | 129 |
| Oct-09 | 401 | $56,375,608 | $53,126,657 | 94.24% | $ 125,000 | $132,485 | 53697 | 667,233 | 134 | $679,069,829 | $131,424 | 5167 | 129 |
| Nov-09 | 0 | $0 | $0 | #DIV/0! | $ - | #DIV/0! | 0 | 634,120 | #DIV/0! | $645,862,208 | $130,847 | 4936 | 128 |
| Dec-09 | 0 | $0 | $0 | #DIV/0! | $ - | #DIV/0! | 0 | 596,624 | #DIV/0! | $600,771,017 | $129,953 | 4623 | 129 |

| 12 Month Rolling Average Report - Sales Between $250,000 - $499,999 - Naples and Bonita Sales Reported By NABOR | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | # Sales | Total List Price | Total Sold Volume | List/Sell Ratio | YTD Median | Average Sales Price | Total DOM | Total 12 month DOM | Average DOM | Preceding 12 Month Rolling Total | Preceding 12 Month ASP | Preceding 12 Month Sales Count | 12 Month Av. DOM |
| Jan-07 | 129 | $47,848,890 | $44,586,595 | 93.18% | $335,000 | $345,633 | 19163 | 337,291 | 149 | $955,444,238 | $356,110 | 2683 | 126 |
| Feb-07 | 169 | $62,790,277 | $58,713,667 | 93.51% | $335,000 | $347,418 | 25650 | 337,023 | 152 | $925,680,213 | $354,803 | 2609 | 129 |
| Mar-07 | 239 | $87,201,147 | $81,270,761 | 93.20% | $330,000 | $340,045 | 41161 | 343,952 | 172 | $884,605,525 | $352,152 | 2512 | 137 |
| Apr-07 | 224 | $83,933,301 | $78,687,851 | 93.75% | $333,750 | $351,285 | 37550 | 352,343 | 168 | $865,072,555 | $351,656 | 2460 | 143 |
| May-07 | 240 | $88,267,587 | $81,960,205 | 92.85% | $330,000 | $341,501 | 44708 | 364,941 | 186 | $848,534,190 | $350,200 | 2423 | 151 |
| Jun-07 | 243 | $90,228,089 | $83,545,032 | 92.59% | $330,000 | $343,807 | 39,152 | 369,373 | 161 | $828,560,062 | $347,988 | 2381 | 155 |
| Jul-07 | 155 | $57,590,142 | $53,539,024 | 92.97% | $330,000 | $345,413 | 27,710 | 369,641 | 179 | $811,329,686 | $347,316 | 2336 | 158 |
| Aug-07 | 169 | $65,162,196 | $60,195,318 | 92.38% | $331,000 | $356,185 | 29,550 | 371,318 | 175 | $796,474,848 | $347,199 | 2294 | 162 |
| Sep-07 | 137 | $51,298,322 | $47,323,135 | 92.25% | $331,000 | $345,424 | 22,433 | 363,560 | 164 | $770,555,826 | $346,473 | 2224 | 163 |
| Oct-07 | 91 | $50,974,219 | $46,719,250 | 91.65% | $334,000 | $513,398 | 23,571 | 361,904 | 259 | $758,579,342 | $353,650 | 2145 | 169 |
| Nov-07 | 126 | $47,085,717 | $42,744,474 | 90.78% | $332,000 | $339,242 | 21,603 | 358,240 | 171 | $742,121,118 | $352,719 | 2104 | 170 |
| Dec-07 | 154 | $57,755,279 | $53,129,526 | 91.99% | $330,000 | $344,997 | 27,900 | 360,151 | 181 | $732,414,838 | $352,801 | 2076 | 173 |
| Jan-08 | 138 | $ 53,901,621 | $48,757,259 | 90.46% | $342,250 | $353,313 | 23723 | 364,711 | 172 | $736,585,502 | $353,278 | 2085 | 175 |
| Feb-08 | 155 | $ 58,033,389 | $53,185,298 | 91.65% | $335,000 | $343,131 | 28902 | 367,963 | 186 | $731,057,133 | $352,997 | 2071 | 178 |
| Mar-08 | 206 | $ 78,243,017 | $71,625,175 | 91.54% | $334,990 | $347,695 | 36989 | 363,791 | 180 | $721,411,547 | $353,980 | 2038 | 179 |
| Apr-08 | 246 | $ 93,951,767 | $85,279,085 | 90.77% | $335,000 | $346,663 | 47807 | 374,048 | 194 | $728,002,781 | $353,399 | 2060 | 182 |
| May-08 | 264 | $ 100,306,594 | $91,099,183 | 90.82% | $335,000 | $345,073 | 52790 | 382,130 | 200 | $737,141,759 | $353,715 | 2084 | 183 |
| Jun-08 | 193 | $ 72,250,341 | $66,306,558 | 91.77% | $331,695 | $343,557 | 36303 | 379,281 | 188 | $719,903,285 | $353,935 | 2034 | 186 |
| Jul-08 | 180 | $ 67,252,271 | $61,513,926 | 91.47% | $332,000 | $341,744 | 31805 | 383,376 | 177 | $727,878,187 | $353,511 | 2059 | 186 |
| Aug-08 | 132 | $ 48,828,857 | $44,971,949 | 92.10% | $330,000 | $340,697 | 26665 | 380,491 | 202 | $712,654,818 | $352,450 | 2022 | 188 |
| Sep-08 | 151 | $ 56,538,694 | $51,360,328 | 90.84% | $330,000 | $340,135 | 27140 | 385,198 | 180 | $716,692,011 | $352,010 | 2036 | 189 |
| Oct-08 | 136 | $ 52,012,913 | $47,487,812 | 91.30% | $331,195 | $349,175 | 24947 | 386,574 | 183 | $717,460,573 | $344,767 | 2081 | 186 |
| Nov-08 | 86 | $ 33,019,345 | $29,624,079 | 89.72% | $330,000 | $344,466 | 13807 | 378,778 | 161 | $704,340,178 | $345,096 | 2041 | 186 |
| Dec-08 | 120 | $ 44,585,024 | $40,389,019 | 90.59% | $330,000 | $336,575 | 25137 | 376,015 | 209 | $691,599,671 | $344,594 | 2007 | 187 |
| Jan-09 | 97 | $ 36,344,523 | $32,728,701 | 90.05% | $318,250 | $337,409 | 17410 | 369,702 | 179 | $675,571,113 | $343,627 | 1966 | 188 |
| Feb-09 | 119 | $ 44,430,874 | $40,014,250 | 90.06% | $322,000 | $336,254 | 23054 | 363,854 | 194 | $662,400,065 | $343,212 | 1930 | 189 |
| Mar-09 | 148 | $ 55,661,803 | $50,291,540 | 90.35% | $328,000 | $339,808 | 25275 | 352,140 | 171 | $641,066,430 | $342,450 | 1872 | 188 |
| Apr-09 | 166 | $ 62,607,043 | $56,901,179 | 90.89% | $328,000 | $342,778 | 30752 | 335,085 | 185 | $612,688,524 | $341,902 | 1792 | 187 |
| May-09 | 179 | $ 67,854,043 | $61,835,263 | 91.13% | $329,900 | $345,448 | 35582 | 317,877 | 199 | $583,424,604 | $341,784 | 1707 | 186 |
| Jun-09 | 197 | $ 72,462,277 | $66,133,185 | 91.27% | $325,000 | $335,701 | 36372 | 317,946 | 185 | $583,251,231 | $340,883 | 1711 | 186 |
| Jul-09 | 192 | $ 73,975,905 | $67,152,450 | 90.78% | $330,000 | $349,752 | 36891 | 323,032 | 192 | $588,889,755 | $341,782 | 1723 | 187 |
| Aug-09 | 147 | $ 55,315,616 | $50,537,295 | 91.36% | $330,000 | $343,791 | 29978 | 326,345 | 204 | $594,455,101 | $342,034 | 1738 | 188 |
| Sep-09 | 173 | $ 63,349,180 | $57,950,556 | 91.48% | $329,900 | $334,974 | 32839 | 332,044 | 190 | $601,045,329 | $341,503 | 1760 | 189 |
| Oct-09 | 144 | $ 54,142,259 | $49,742,890 | 91.87% | $330,000 | $345,437 | 30419 | 337,516 | 211 | $603,300,407 | $341,233 | 1768 | 191 |
| Nov-09 | 0 | $ - | $0 | #DIV/0! | $0 | #DIV/0! | 0 | 323,709 | #DIV/0! | $573,676,328 | $341,068 | 1682 | 192 |
| Dec-09 | 0 | $ - | $0 | #DIV/0! | $0 | #DIV/0! | 0 | 298,572 | #DIV/0! | $533,287,309 | $341,413 | 1562 | 191 |

| 12 Month Rolling Average Report - Sales Between $500,000 - $749,999 - Naples and Bonita Sales Reported By NABOR | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | # Sales | Total List Price | Total Sold Volume | List/Sell Ratio | YTD Median | Average Sales Price | Tot DOM | 12 Mnth Total DOM | Average DOM | Preceding 12 Month Rolling Total | Preceding 12 Month ASP | Preceding 12 Month Sales Count | 12 Month Av. DOM |
| Jan-07 | 63 | $40,378,679 | $37,470,990 | 92.80% | $584,500 | $594,778 | 12572 | 118,035 | 200 | $519,858,569 | $598,915 | 868 | 136 |
| Feb-07 | 45 | $29,017,880 | $27,075,630 | 93.31% | $585,000 | $601,681 | 6585 | 117,620 | 146 | $508,566,099 | $599,724 | 848 | 139 |
| Mar-07 | 81 | $52,473,454 | $48,394,170 | 92.23% | $585,000 | $597,459 | 16151 | 120,663 | 199 | $488,035,669 | $598,817 | 815 | 148 |
| Apr-07 | 80 | $50,634,400 | $47,635,550 | 94.08% | $589,750 | $595,444 | 14625 | 120,112 | 183 | $462,152,019 | $598,643 | 772 | 156 |
| May-07 | 106 | $68,563,372 | $63,642,175 | 92.82% | $585,000 | $600,398 | 18775 | 124,420 | 177 | $453,177,931 | $598,650 | 757 | 164 |
| Jun-07 | 70 | $45,665,384 | $42,768,138 | 93.66% | $590,000 | $610,973 | 12,207 | 123,331 | 174 | $441,082,981 | $599,298 | 736 | 168 |
| Jul-07 | 57 | $35,940,429 | $33,431,703 | 93.02% | $585,000 | $586,521 | 8,456 | 124,292 | 148 | $439,105,884 | $598,237 | 734 | 169 |
| Aug-07 | 53 | $35,740,589 | $32,964,745 | 92.23% | $590,000 | $621,976 | 11,036 | 127,878 | 208 | $441,918,081 | $600,432 | 736 | 174 |
| Sep-07 | 43 | $28,688,219 | $26,400,540 | 92.03% | $595,000 | $613,966 | 7,809 | 129,490 | 182 | $440,704,121 | $601,233 | 733 | 177 |
| Oct-07 | 53 | $33,607,800 | $31,127,390 | 92.62% | $590,000 | $587,309 | 10,990 | 134,872 | 207 | $447,616,861 | $599,219 | 747 | 181 |
| Nov-07 | 31 | $20,710,445 | $18,916,974 | 91.34% | $590,000 | $610,225 | 6,783 | 135,517 | 219 | $442,157,845 | $599,943 | 737 | 184 |
| Dec-07 | 49 | $32,063,576 | $28,640,524 | 89.32% | $588,250 | $584,500 | 9,887 | 135,876 | 202 | $438,468,529 | $599,820 | 731 | 186 |
| Jan-08 | 47 | $30,826,465 | $28,207,357 | 91.50% | $600,000 | $600,157 | 8,512 | 131,816 | 181 | $429,204,896 | $600,287 | 715 | 184 |
| Feb-08 | 56 | $36,583,454 | $33,274,665 | 90.96% | $580,000 | $594,190 | 10,488 | 135,719 | 187 | $435,403,931 | $599,730 | 726 | 187 |
| Mar-08 | 79 | $53,218,986 | $47,940,871 | 90.08% | $595,000 | $606,846 | 17,219 | 136,787 | 218 | $434,950,632 | $600,761 | 724 | 189 |
| Apr-08 | 73 | $48,289,340 | $43,566,449 | 90.22% | $597,000 | $596,801 | 13,840 | 136,002 | 190 | $430,881,531 | $600,951 | 717 | 190 |
| May-08 | 73 | $49,954,475 | $44,586,100 | 89.25% | $600,000 | $610,768 | 15,633 | 132,860 | 214 | $411,825,456 | $602,084 | 684 | 194 |
| Jun-08 | 88 | $58,733,181 | $52,891,400 | 90.05% | $600,000 | $601,039 | 17,988 | 138,641 | 204 | $421,948,718 | $601,067 | 702 | 197 |
| Jul-08 | 55 | $35,929,188 | $32,930,000 | 91.65% | $595,000 | $598,727 | 14,190 | 144,375 | 258 | $421,447,015 | $602,067 | 700 | 206 |
| Aug-08 | 55 | $36,364,499 | $33,270,000 | 91.49% | $597,000 | $604,909 | 13,340 | 146,679 | 243 | $421,752,270 | $600,787 | 702 | 209 |
| Sep-08 | 43 | $28,622,500 | $25,754,400 | 89.98% | $595,000 | $598,940 | 9,367 | 148,237 | 218 | $421,106,130 | $599,866 | 702 | 211 |
| Oct-08 | 56 | $37,429,775 | $33,552,330 | 89.64% | $595,000 | $599,149 | 11,500 | 148,747 | 205 | $423,531,070 | $600,753 | 705 | 211 |
| Nov-08 | 29 | $19,061,505 | $16,974,500 | 89.05% | $593,188 | $585,328 | 6,723 | 148,687 | 232 | $421,588,596 | $599,699 | 703 | 212 |
| Dec-08 | 36 | $23,973,200 | $21,125,000 | 88.12% | $591,250 | $586,806 | 6,732 | 145,532 | 187 | $414,073,072 | $600,106 | 690 | 211 |
| Jan-09 | 31 | $20,884,186 | $19,023,650 | 91.09% | $600,000 | $613,666 | 5,253 | 142,273 | 169 | $404,889,365 | $600,726 | 674 | 211 |
| Feb-09 | 32 | $21,052,700 | $18,915,250 | 89.85% | $580,000 | $591,102 | 5,993 | 137,778 | 187 | $390,529,950 | $600,815 | 650 | 212 |
| Mar-09 | 51 | $33,698,497 | $30,107,300 | 89.34% | $595,000 | $590,339 | 11,153 | 131,712 | 219 | $372,696,379 | $599,190 | 622 | 212 |
| Apr-09 | 61 | $40,544,445 | $36,157,543 | 89.18% | $597,000 | $592,747 | 13,573 | 131,445 | 223 | $365,287,473 | $598,832 | 610 | 215 |
| May-09 | 60 | $39,388,655 | $36,003,800 | 91.41% | $600,000 | $600,063 | 10,262 | 126,074 | 171 | $356,705,173 | $597,496 | 597 | 211 |
| Jun-09 | 61 | $41,283,083 | $37,063,400 | 89.78% | $600,000 | $607,597 | 11,968 | 120,054 | 196 | $340,877,173 | $598,030 | 570 | 211 |
| Jul-09 | 54 | $35,995,300 | $32,613,173 | 90.60% | $595,000 | $603,948 | 11,571 | 117,435 | 214 | $340,560,346 | $598,524 | 569 | 206 |
| Aug-09 | 41 | $27,533,589 | $24,950,345 | 90.62% | $597,000 | $608,545 | 8,750 | 112,845 | 213 | $332,240,691 | $598,632 | 555 | 203 |
| Sep-09 | 47 | $31,615,590 | $28,248,500 | 89.35% | $595,000 | $601,032 | 11,806 | 115,284 | 251 | $334,734,791 | $598,810 | 559 | 206 |
| Oct-09 | 49 | $31,532,877 | $28,620,600 | 90.76% | $595,000 | $584,094 | 11,683 | 115,467 | 238 | $329,803,061 | $597,469 | 552 | 209 |
| Nov-09 | 0 | $0 | $0 | #DIV/0! | $593,188 | #DIV/0! | 0 | 108,744 | #DIV/0! | $312,828,561 | $598,143 | 523 | 208 |
| Dec-09 | 0 | $0 | $0 | #DIV/0! | $591,250 | #DIV/0! | 0 | 102,012 | #DIV/0! | $291,703,561 | $598,981 | 487 | 209 |

| 12 Month Rolling Average Report - Sales Between $750,000 - $999,999 - Naples and Bonita Sales Reported By NABOR | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | # Sales | Total List Price | Total Sold Volume | List/Sell Ratio | YTD Median | Average Sales Price | Total DOM | Total 12 month DOM | Average DOM | Preceding 12 Month Rolling Total | Preceding 12 Month ASP | Preceding 12 Month Sales Count | 12 Month Av. DOM |
| Jan-07 | 30 | $27,555,565 | $25,493,443 | 92.52% | $822,652 | $849,781 | 5419 | 63,512 | 181 | $358,833,012 | $852,335 | 421 | 151 |
| Feb-07 | 24 | $21,898,399 | $20,621,250 | 94.17% | $847,500 | $859,219 | 3227 | 60,923 | 134 | $338,828,724 | $853,473 | 397 | 153 |
| Mar-07 | 44 | $41,239,974 | $38,236,360 | 92.72% | $850,000 | $869,008 | 7851 | 60,421 | 178 | $317,373,934 | $853,156 | 372 | 162 |
| Apr-07 | 50 | $45,461,300 | $42,250,650 | 92.94% | $850,000 | $845,013 | 11257 | 65,816 | 225 | $319,257,500 | $851,353 | 375 | 176 |
| May-07 | 45 | $41,434,448 | $38,465,495 | 92.83% | $850,000 | $854,789 | 8326 | 66,716 | 185 | $317,437,688 | $851,039 | 373 | 179 |
| Jun-07 | 70 | $34,527,599 | $30,642,412 | 88.75% | $850,000 | $437,749 | 7,223 | 68,091 | 103 | $312,980,894 | $780,501 | 401 | 170 |
| Jul-07 | 18 | $15,604,784 | $14,432,985 | 92.49% | $849,000 | $801,833 | 2,992 | 66,244 | 166 | $304,903,494 | $777,815 | 392 | 169 |
| Aug-07 | 24 | $22,570,040 | $20,390,716 | 90.34% | $849,000 | $849,613 | 4,065 | 66,769 | 169 | $305,775,410 | $778,054 | 393 | 170 |
| Sep-07 | 15 | $14,734,900 | $12,879,519 | 87.41% | $850,000 | $858,635 | 4,286 | 66,942 | 286 | $297,142,930 | $775,830 | 383 | 175 |
| Oct-07 | 26 | $24,233,974 | $21,805,000 | 89.98% | $849,000 | $838,654 | 5,495 | 68,887 | 211 | $303,764,880 | $776,892 | 391 | 176 |
| Nov-07 | 23 | $21,949,674 | $19,404,500 | 88.40% | $843,500 | $843,674 | 5,038 | 69,251 | 219 | $306,092,329 | $776,884 | 394 | 176 |
| Dec-07 | 29 | $27,881,199 | $24,667,600 | 88.47% | $849,000 | $850,607 | 7,300 | 72,479 | 252 | $309,289,930 | $777,110 | 398 | 182 |
| Jan-08 | 25 | $24,772,788 | $22,131,500 | 89.34% | $ 900,000 | $885,260 | 4,608 | 71,668 | 184 | $305,927,987 | $778,443 | 393 | 182 |
| Feb-08 | 14 | $12,916,700 | $11,623,800 | 89.99% | $ 862,500 | $830,271 | 3,385 | 71,826 | 242 | $296,930,537 | $775,276 | 383 | 188 |
| Mar-08 | 25 | $23,559,600 | $21,577,900 | 91.59% | $ 862,500 | $863,116 | 3,847 | 67,822 | 154 | $280,272,077 | $769,978 | 364 | 186 |
| Apr-08 | 36 | $34,336,499 | $31,174,687 | 90.79% | $ 862,500 | $865,964 | 8,023 | 64,588 | 223 | $269,196,114 | $769,132 | 350 | 185 |
| May-08 | 40 | $38,868,242 | $34,483,500 | 88.72% | $ 862,250 | $862,088 | 8,560 | 64,822 | 214 | $265,214,119 | $768,737 | 345 | 188 |
| Jun-08 | 36 | $35,736,584 | $30,541,499 | 85.46% | $ 855,000 | $848,375 | 9,435 | 67,034 | 262 | $265,113,206 | $852,454 | 311 | 216 |
| Jul-08 | 20 | $19,081,300 | $17,120,500 | 89.72% | $ 851,000 | $856,025 | 4,356 | 68,398 | 218 | $267,800,721 | $855,593 | 313 | 219 |
| Aug-08 | 16 | $14,751,200 | $13,362,500 | 90.59% | $ 850,000 | $835,156 | 3,541 | 67,874 | 221 | $260,772,505 | $854,992 | 305 | 223 |
| Sep-08 | 23 | $21,698,955 | $18,986,165 | 87.50% | $ 850,000 | $825,485 | 4,506 | 68,094 | 196 | $266,879,151 | $852,649 | 313 | 218 |
| Oct-08 | 16 | $15,778,299 | $13,660,000 | 86.57% | $ 850,000 | $853,750 | 2,747 | 65,346 | 172 | $258,734,151 | $853,908 | 303 | 216 |
| Nov-08 | 15 | $14,985,967 | $12,785,500 | 85.32% | $ 850,000 | $852,367 | 2,441 | 62,749 | 163 | $252,115,151 | $854,628 | 295 | 213 |
| Dec-08 | 16 | $15,313,800 | $13,602,500 | 88.83% | $ 850,000 | $850,156 | 3,235 | 58,684 | 202 | $241,050,051 | $854,787 | 282 | 208 |
| Jan-09 | 6 | $5,997,600 | $5,227,500 | 87.16% | $ 887,500 | $871,250 | 1,200 | 55,276 | 200 | $224,146,051 | $852,266 | 263 | 210 |
| Feb-09 | 20 | $20,216,988 | $17,055,000 | 84.36% | $ 855,000 | $852,750 | 6,242 | 58,133 | 312 | $229,577,251 | $853,447 | 269 | 216 |
| Mar-09 | 13 | $12,940,900 | $10,931,800 | 84.47% | $ 850,000 | $840,908 | 3,326 | 57,612 | 256 | $218,931,151 | $851,872 | 257 | 224 |
| Apr-09 | 22 | $20,669,197 | $18,764,500 | 90.78% | $ 850,000 | $852,932 | 5,915 | 55,504 | 269 | $206,520,964 | $849,881 | 243 | 228 |
| May-09 | 23 | $21,666,600 | $19,251,250 | 88.85% | $ 850,000 | $837,011 | 3,890 | 50,834 | 169 | $191,288,714 | $846,410 | 226 | 225 |
| Jun-09 | 31 | $30,061,700 | $26,307,388 | 87.51% | $ 850,000 | $848,625 | 7,777 | 49,176 | 251 | $187,054,603 | $846,401 | 221 | 223 |
| Jul-09 | 19 | $18,974,699 | $16,337,500 | 86.10% | $ 850,000 | $859,868 | 5,815 | 50,635 | 306 | $186,271,603 | $846,689 | 220 | 230 |
| Aug-09 | 18 | $17,734,874 | $15,551,000 | 87.69% | $ 850,000 | $863,944 | 4,680 | 51,774 | 260 | $188,460,103 | $848,919 | 222 | 233 |
| Sep-09 | 17 | $15,909,400 | $14,205,900 | 89.29% | $ 850,000 | $835,641 | 3,070 | 50,338 | 181 | $183,679,838 | $850,370 | 216 | 233 |
| Oct-09 | 22 | $21,813,699 | $18,877,118 | 86.54% | $ 850,000 | $858,051 | 5,894 | 53,485 | 268 | $188,896,956 | $850,887 | 222 | 241 |
| Nov-09 | 0 | $0 | $0 | #DIV/0! | $ - | #DIV/0! | 0 | 51,044 | #DIV/0! | $176,111,456 | $850,780 | 207 | 247 |
| Dec-09 | 0 | $0 | $0 | #DIV/0! | $ - | #DIV/0! | 0 | 47,809 | #DIV/0! | $162,508,956 | $850,832 | 191 | 250 |

| 12 Month Rolling Average Report - Sales in Excess of $1 M - Naples and Bonita Sales Reported By NABOR | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | # Sales | Total List Price | Total Sold Volume | List/Sell Ratio | **YTD Median** | Average Sales Price | Total DOM | 12 Month DOM | Average DOM | Preceding 12 Month Rolling Total | Preceding 12 Month ASP | Preceding 12 Month Sales Count | 12 Month Av. DOM |
| Jan-07 | 61 | $ 153,201,445.00 | $ 139,925,120.00 | 91.33% | $1,787,500 | $2,511,499 | 13843 | 190,532 | 227 | $1,787,361,486 | $2,127,811 | 840 | 227 |
| Feb-07 | 78 | $ 183,859,010.00 | $ 166,378,520.00 | 90.49% | $1,750,000 | $2,357,167 | 17573 | 195,114 | 225 | $1,799,912,131 | $2,092,921 | 860 | 227 |
| Mar-07 | 102 | $ 242,663,648.00 | $ 219,485,742.00 | 90.45% | $1,762,500 | $2,379,055 | 25662 | 203,867 | 252 | $1,808,292,373 | $2,107,567 | 858 | 238 |
| Apr-07 | 102 | $ 233,047,145.00 | $ 211,504,259.00 | 90.76% | $1,789,100 | $2,073,571 | 25433 | 206,561 | 249 | $1,809,375,171 | $2,143,809 | 844 | 245 |
| May-07 | 85 | $193,499,380 | $ 176,411,675.00 | 91.17% | $1,777,500 | $2,075,431 | 18123 | 207,643 | 213 | $1,778,980,791 | $2,145,936 | 829 | 250 |
| Jun-07 | 98 | $281,212,058 | $252,733,085 | 89.87% | $1,756,250 | $2,578,909 | 24,660 | 215,030 | 252 | $1,859,067,626 | $2,213,176 | 840 | 256 |
| Jul-07 | 52 | $130,803,000 | $116,558,375 | 89.11% | $1,763,750 | $2,241,507 | 15,165 | 219,088 | 292 | $1,870,670,911 | $2,216,435 | 844 | 260 |
| Aug-07 | 46 | $94,365,000 | $85,325,332 | 90.42% | $1,750,000 | $1,854,899 | 9,199 | 217,596 | 200 | $1,858,482,143 | $2,223,065 | 836 | 260 |
| Sep-07 | 39 | $92,734,119 | $81,276,500 | 87.64% | $1,750,000 | $2,084,013 | 12,667 | 206,660 | 325 | $1,804,574,793 | $2,203,388 | 819 | 252 |
| Oct-07 | 48 | $107,708,999 | $94,362,500 | 87.61% | $1,750,000 | $1,965,885 | 13,492 | 204,727 | 281 | $1,781,828,040 | $2,175,614 | 819 | 250 |
| Nov-07 | 45 | $115,101,475 | $104,575,563 | 90.86% | $1,750,000 | $2,323,901 | 14,541 | 206,343 | 323 | $1,771,887,737 | $2,168,773 | 817 | 253 |
| Dec-07 | 49 | $110,984,599 | $100,255,500 | 90.33% | $1,730,000 | $2,046,031 | 12,050 | 202,408 | 246 | $1,748,792,171 | $2,172,413 | 805 | 251 |
| Jan-08 | 63 | $ 149,963,398 | $ 133,257,500 | 88.86% | $ 1,580,000 | $ 2,380,371 | 15,558 | 204,123 | 247 | $ 1,742,124,551 | $ 2,158,766 | 807 | 253 |
| Feb-08 | 65 | $ 159,090,210 | $ 142,958,225 | 89.86% | $ 1,662,500 | $ 2,447,542 | 14,946 | 201,496 | 230 | $ 1,718,704,256 | $ 2,164,615 | 794 | 254 |
| Mar-08 | 66 | $ 159,510,602 | $ 143,612,000 | 90.03% | $ 1,700,000 | $ 2,416,827 | 13,331 | 189,165 | 202 | $ 1,642,830,514 | $ 2,167,323 | 758 | 250 |
| Apr-08 | 69 | $ 167,299,350 | $ 146,696,721 | 87.69% | $ 1,725,000 | $ 2,126,039 | 18,024 | 181,756 | 261 | $ 1,578,022,976 | $ 2,176,583 | 725 | 251 |
| May-08 | 82 | $ 178,427,300 | $ 161,116,500 | 90.30% | $ 1,730,000 | $ 1,964,835 | 15,597 | 179,230 | 190 | $ 1,562,727,801 | $ 2,164,443 | 722 | 248 |
| Jun-08 | 74 | $ 195,278,950 | $ 174,347,900 | 89.28% | $ 1,750,000 | $ 2,356,053 | 20,023 | 174,593 | 271 | $ 1,484,342,616 | $ 2,126,565 | 698 | 250 |
| Jul-08 | 45 | $ 107,931,290 | $ 95,733,250 | 88.70% | $ 1,750,000 | $ 2,127,406 | 13,421 | 172,849 | 298 | $ 1,463,517,491 | $ 2,117,970 | 691 | 250 |
| Aug-08 | 44 | $ 97,753,108 | $ 87,421,700 | 89.43% | $ 1,730,000 | $ 1,986,857 | 11,640 | 175,290 | 265 | $ 1,465,613,859 | $ 2,127,161 | 689 | 254 |
| Sep-08 | 35 | $ 87,688,000 | $ 74,271,500 | 84.70% | $ 1,740,000 | $ 2,122,043 | 8,053 | 170,676 | 230 | $ 1,458,608,859 | $ 2,129,356 | 685 | 249 |
| Oct-08 | 34 | $ 94,050,000 | $ 78,510,283 | 83.48% | $ 1,737,500 | $ 2,309,126 | 10,063 | 167,247 | 296 | $ 1,442,756,642 | $ 2,150,159 | 671 | 249 |
| Nov-08 | 19 | $ 50,634,900 | $ 44,479,450 | 87.84% | $ 1,740,000 | $ 2,341,024 | 5,559 | 158,265 | 293 | $ 1,382,660,529 | $ 2,143,660 | 645 | 245 |
| Dec-08 | 33 | $ 67,365,700 | $ 56,488,063 | 83.85% | $ 1,725,000 | $ 1,711,759 | 8,413 | 154,628 | 255 | $ 1,338,893,092 | $ 2,128,606 | 629 | 246 |
| Jan-09 | 30 | $ 74,642,390 | $ 63,010,000 | 84.42% | $ 1,667,500 | $ 2,488,080 | 7,871 | 146,941 | 262 | $ 1,268,645,592 | $ 2,128,600 | 596 | 247 |
| Feb-09 | 30 | $ 76,158,999 | $ 66,942,500 | 87.90% | $ 1,850,000 | $ 2,538,633 | 9,125 | 141,120 | 304 | $ 1,192,629,867 | $ 2,125,900 | 561 | 252 |
| Mar-09 | 44 | $ 145,539,400 | $ 124,424,400 | 85.49% | $ 1,800,000 | $ 3,307,714 | 10,300 | 138,089 | 234 | $ 1,173,442,267 | $ 2,177,073 | 539 | 256 |
| Apr-09 | 51 | $ 131,248,950 | $ 110,279,000 | 84.02% | $ 1,700,000 | $ 2,162,333 | 13,741 | 133,806 | 269 | $ 1,137,024,546 | $ 2,182,389 | 521 | 257 |
| May-09 | 56 | $ 134,535,900 | $ 112,899,500 | 83.92% | $ 1,675,000 | $ 2,016,063 | 15,662 | 133,871 | 280 | $ 1,088,807,546 | $ 2,199,611 | 495 | 270 |
| Jun-09 | 51 | $ 131,599,200 | $ 113,689,900 | 86.39% | $ 1,700,000 | $ 2,229,214 | 12,278 | 126,126 | 241 | $ 1,028,149,546 | $ 2,178,283 | 472 | 267 |
| Jul-09 | 39 | $ 104,746,499 | $ 90,358,500 | 86.26% | $ 1,687,500 | $ 2,316,885 | 13,502 | 126,207 | 346 | $ 1,022,774,796 | $ 2,194,796 | 466 | 271 |
| Aug-09 | 36 | $ 90,969,000 | $ 79,470,127 | 87.36% | $ 1,645,000 | $ 2,207,504 | 8,940 | 123,507 | 248 | $ 1,014,823,223 | $ 2,215,771 | 458 | 270 |
| Sep-09 | 42 | $ 104,293,500 | $ 91,468,300 | 87.70% | $ 1,636,250 | $ 2,177,817 | 12,222 | 127,676 | 291 | $ 1,032,020,023 | $ 2,219,398 | 465 | 275 |
| Oct-09 | 34 | $ 78,110,400 | $ 67,238,900 | 86.08% | $ 1,600,000 | $ 1,977,615 | 9,205 | 126,818 | 271 | $ 1,020,748,640 | $ 2,195,158 | 465 | 273 |
| Nov-09 | 0 | $ - | $ - | #DIV/0! | $ - | #DIV/0! | 0 | 121,259 | #DIV/0! | $ 976,269,190 | $ 2,188,944 | 446 | 272 |
| Dec-09 | 0 | $ - | $ - | #DIV/0! | $ - | #DIV/0! | 0 | 112,846 | #DIV/0! | $ 919,781,127 | $ 2,227,073 | 413 | 273 |

| #Oct!A1 | October 2004 Listings Taken | | | | October 2005 Listings Taken | | |
|---|---|---|---|---|---|---|---|
| Price Category | Bonita/Estero | Naples | All | | Bonita/Estero | Naples | All |
| 0-249,999 | 98 | 241 | 339 | | 33 | 67 | 100 |
| 250,000-499,999 | 123 | 422 | 545 | | 181 | 509 | 690 |
| 500,000-749,999 | 29 | 147 | 176 | | 80 | 225 | 305 |
| 750,000-999,999 | 17 | 73 | 90 | | 34 | 109 | 143 |
| 1,000,000-1,999,999 | 26 | 113 | 139 | | 33 | 133 | 166 |
| 2,000,000-4,999,999 | 15 | 63 | 78 | | 7 | 59 | 66 |
| 5,000,000 and over | 1 | 14 | 15 | | 1 | 11 | 12 |
| Totals | 309 | 1073 | 1382 | | 369 | 1113 | 1482 |

| | October 2006 Listings Taken | | | | October 2007 Listings Taken | | |
|---|---|---|---|---|---|---|---|
| Price Category | Bonita/Estero | Naples | All | | Bonita/Estero | Naples | All |
| 0-249,999 | 79 | 193 | 272 | | 134 | 370 | 504 |
| 250,000-499,999 | 345 | 972 | 1317 | | 264 | 801 | 1065 |
| 500,000-749,999 | 139 | 401 | 540 | | 108 | 275 | 383 |
| 750,000-999,999 | 57 | 144 | 201 | | 44 | 133 | 177 |
| 1,000,000-1,999,999 | 47 | 188 | 235 | | 32 | 141 | 173 |
| 2,000,000-4,999,999 | 11 | 98 | 109 | | 18 | 88 | 106 |
| 5,000,000 and over | 1 | 18 | 19 | | 0 | 17 | 17 |
| Totals | 679 | 2014 | 2693 | | 600 | 1825 | 2425 |

| | October 2008 Listings Taken | | | | October 2009 Listings Taken | | |
|---|---|---|---|---|---|---|---|
| Price Category | Bonita/Estero | Naples | All | | Bonita/Estero | Naples | All |
| 0-249,999 | 193 | 727 | 920 | | 168 | 759 | 927 |
| 250,000-499,999 | 179 | 461 | 640 | | 130 | 387 | 517 |
| 500,000-749,999 | 42 | 171 | 213 | | 41 | 127 | 168 |
| 750,000-999,999 | 26 | 107 | 133 | | 28 | 92 | 120 |
| 1,000,000-1,999,999 | 24 | 118 | 142 | | 27 | 104 | 131 |
| 2,000,000-4,999,999 | 14 | 96 | 110 | | 9 | 69 | 78 |
| 5,000,000 and over | 0 | 16 | 16 | | 1 | 11 | 12 |
| Totals | 478 | 1696 | 2174 | | 404 | 1549 | 1953 |

| COMPARATIVE October NEW LISTING TOTALS | | | | | | | |
|---|---|---|---|---|---|---|---|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
| 0-249,999 | 339 | 100 | 272 | 504 | 920 | 927 | 0 |
| 250,000-499,999 | 545 | 690 | 1317 | 1065 | 640 | 517 | 0 |
| 500,000-749,999 | 176 | 305 | 540 | 383 | 213 | 168 | 0 |
| 750,000-999,999 | 90 | 143 | 201 | 177 | 133 | 120 | 0 |
| 1M-2M | 139 | 166 | 235 | 173 | 142 | 131 | 0 |
| 2M-5M | 78 | 66 | 109 | 106 | 110 | 78 | 0 |
| 5M+ | 15 | 12 | 19 | 17 | 16 | 12 | 0 |
| Totals | 1382 | 1482 | 2693 | 2425 | 2174 | 1953 | 0 |

| COMPARATIVE ROLLING TOTALS OF LISTINGS TAKEN DURING THE PAST YEAR | | | | | | | |
|---|---|---|---|---|---|---|---|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
| 0-249,999 | 0 | 2449 | 2300 | 4307 | 8309 | 11608 | 0 |
| 250,000-499,999 | 0 | 8736 | 15053 | 13335 | 9960 | 6518 | 0 |
| 500,000-749,999 | 0 | 3274 | 6535 | 4844 | 3263 | 2258 | 0 |
| 750,000-999,999 | 0 | 1668 | 2539 | 2215 | 1636 | 1266 | 0 |
| 1M-2M | 0 | 1775 | 2659 | 2255 | 1840 | 1478 | 0 |
| 2M-5M | 0 | 978 | 1200 | 1064 | 967 | 855 | 0 |
| 5M+ | 0 | 180 | 196 | 169 | 210 | 177 | 0 |
| Totals | 0 | 19060 | 30482 | 28189 | 26185 | 24160 | 0 |

| COMPARATIVE YEAR TO DATE TOTALS OF LISTINGS TAKEN THROUGH CURRENT MONTH | | | | | | | |
|---|---|---|---|---|---|---|---|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
| 0-249,999 | 4976 | 1875 | 1988 | 3715 | 7374 | 9853 | 0 |
| 250,000-499,999 | 4877 | 7670 | 12600 | 11063 | 8265 | 5361 | 0 |
| 500,000-749,999 | 1534 | 2945 | 5386 | 3904 | 2638 | 1831 | 0 |
| 750,000-999,999 | 875 | 1445 | 2074 | 1820 | 1329 | 1052 | 0 |
| 1M-2M | 1078 | 1504 | 2158 | 1844 | 1494 | 1182 | 0 |
| 2M-5M | 654 | 790 | 977 | 875 | 783 | 684 | 0 |
| 5M+ | 99 | 140 | 158 | 133 | 168 | 145 | 0 |
| Totals | 14093 | 16369 | 25341 | 23354 | 22051 | 20108 | 0 |

| | October 2004 PENDED SALES | | | | October 2005 PENDED SALES | | |
|---|---|---|---|---|---|---|---|
| Price Category | Bonita | Naples | All | | Bonita | Naples | All |
| 0-249,999 | 74 | 250 | 324 | | 13 | 51 | 64 |
| 250,000-499,999 | 75 | 327 | 402 | | 81 | 251 | 332 |
| 500,000-749,999 | 21 | 94 | 115 | | 28 | 87 | 115 |
| 750,000-999,999 | 8 | 33 | 41 | | 11 | 32 | 43 |
| 1,000,000-1,999,999 | 2 | 46 | 48 | | 3 | 36 | 39 |
| 2,000,000-4,999,999 | 4 | 13 | 17 | | 4 | 10 | 14 |
| 5,000,000 and over | 0 | 2 | 2 | | 0 | 2 | 2 |
| Totals | 184 | 765 | 949 | | 140 | 469 | 609 |

| | October 2006 PENDED SALES | | | | October 2007 PENDED SALES | | |
|---|---|---|---|---|---|---|---|
| Price Category | Bonita | Naples | All | | Bonita | Naples | All |
| 0-249,999 | 21 | 109 | 130 | | 26 | 79 | 105 |
| 250,000-499,999 | 43 | 208 | 251 | | 37 | 142 | 179 |
| 500,000-749,999 | 13 | 44 | 57 | | 9 | 36 | 45 |
| 750,000-999,999 | 9 | 25 | 34 | | 11 | 27 | 38 |
| 1,000,000-1,999,999 | 6 | 24 | 30 | | 2 | 29 | 31 |
| 2,000,000-4,999,999 | 3 | 16 | 19 | | 3 | 16 | 19 |
| 5,000,000 and over | 0 | 3 | 3 | | 0 | 4 | 4 |
| Totals | 95 | 429 | 524 | | 88 | 333 | 421 |

| | October 2008 PENDED SALES | | | | October 2009 PENDED SALES | | |
|---|---|---|---|---|---|---|---|
| Price Category | Bonita | Naples | All | | Bonita/Estero | Naples | All |
| 0-249,999 | 70 | 368 | 438 | | 181 | 668 | 849 |
| 250,000-499,999 | 45 | 113 | 158 | | 61 | 202 | 263 |
| 500,000-749,999 | 9 | 43 | 52 | | 12 | 54 | 66 |
| 750,000-999,999 | 5 | 13 | 18 | | 6 | 27 | 33 |
| 1,000,000-1,999,999 | 1 | 15 | 16 | | 6 | 29 | 35 |
| 2,000,000-4,999,999 | 2 | 12 | 14 | | 2 | 15 | 17 |
| 5,000,000 and over | 0 | 3 | 3 | | 0 | 1 | 1 |
| Totals | 132 | 567 | 699 | | 268 | 996 | 1264 |

| COMPARATIVE October PENDED SALES TOTALS | | | | | | | |
|---|---|---|---|---|---|---|---|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
| 0-249,999 | 324 | 64 | 130 | 105 | 438 | 849 | 0 |
| 250,000-499,999 | 402 | 332 | 251 | 179 | 158 | 263 | 0 |
| 500,000-749,999 | 115 | 115 | 57 | 45 | 52 | 66 | 0 |
| 750,000-999,999 | 41 | 43 | 34 | 38 | 18 | 33 | 0 |
| 1M-2M | 48 | 39 | 30 | 31 | 16 | 35 | 0 |
| 2M-5M | 17 | 14 | 19 | 19 | 14 | 17 | 0 |
| 5M+ | 2 | 2 | 3 | 4 | 3 | 1 | 0 |
| Totals | 949 | 609 | 524 | 421 | 699 | 1264 | 0 |

| COMPARATIVE ROLLING TOTALS OF PENDED SALES DURING THE PAST YEAR | | | | | | | |
|---|---|---|---|---|---|---|---|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
| 0-249,999 | 0 | 6596 | 903 | 1196 | 3460 | 9291 | 0 |
| 250,000-499,999 | 0 | 10601 | 3929 | 2947 | 2726 | 2930 | 0 |
| 500,000-749,999 | 0 | 3211 | 1159 | 924 | 775 | 753 | 0 |
| 750,000-999,999 | 0 | 1638 | 563 | 511 | 388 | 354 | 0 |
| 1M-2M | 0 | 1719 | 626 | 620 | 498 | 414 | 0 |
| 2M-5M | 0 | 780 | 326 | 346 | 265 | 205 | 0 |
| 5M+ | 0 | 106 | 47 | 68 | 49 | 31 | 0 |
| Totals | 0 | 24651 | 7553 | 6612 | 8161 | 13978 | 0 |

| COMPARATIVE YEAR TO DATE TOTALS OF PENDED SALES THROUGH CURRENT MONTH | | | | | | | |
|---|---|---|---|---|---|---|---|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
| 0-249,999 | 324 | 1802 | 793 | 1040 | 3245 | 8388 | 0 |
| 250,000-499,999 | 402 | 6438 | 3211 | 2516 | 2395 | 2634 | 0 |
| 500,000-749,999 | 115 | 2026 | 898 | 792 | 671 | 661 | 0 |
| 750,000-999,999 | 41 | 965 | 453 | 452 | 336 | 321 | 0 |
| 1M-2M | 48 | 1081 | 511 | 536 | 398 | 363 | 0 |
| 2M-5M | 17 | 460 | 274 | 300 | 222 | 181 | 0 |
| 5M+ | 2 | 58 | 40 | 60 | 39 | 26 | 0 |
| Totals | 949 | 12830 | 6180 | 5696 | 7306 | 12574 | 0 |

# John R. Wood Inc., REALTORS
## Active Listing Report As Of 2009 11 01
## Units by Prop Type and GeoCode



| Sum of Unit Count | | Code | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Ownership Desc | GEO Area | A | B | C | D | E | F | G | Grand Total |
| Condo | BN01 - Bonita Beach | 23 | 30 | 27 | 5 | 1 | 4 | | **90** |
| | BN02 W of US41 So of Bonita Bay | 30 | 14 | 2 | | 2 | | | **48** |
| | BN03 - The Brooks | 69 | 111 | 16 | 3 | | | | **199** |
| | BN04 - Bonita Bay | 8 | 41 | 15 | 20 | 27 | 5 | | **116** |
| | BN05 - Pelican Landing and North | 24 | 47 | 16 | 17 | 14 | 4 | | **122** |
| | BN06 - North Bonita East of US41 | 32 | 1 | | | | | | **33** |
| | BN07 East of US41 North of Terry | 49 | 10 | | | | | | **59** |
| | BN08 East of US41 South of Terry | 42 | | | | | | | **42** |
| | BN09 - Spanish Wells | 22 | 17 | | | | | | **39** |
| | BN10 East Old41 So of Shangrila | 17 | 1 | | | | | | **18** |
| | BN11 S-BonitaBeachRd East Old41 | 22 | 37 | 5 | | | | | **64** |
| | BN12 - E of I-75 S of City Line | 53 | 23 | 1 | | | | | **77** |
| | ES01 - Estero | 61 | 60 | 9 | 4 | 3 | 1 | | **138** |
| | ES02 - Estero | 29 | 5 | 1 | | | | | **35** |
| | ES03 - Estero | 38 | 29 | | | | | | **67** |
| | NA01 - N/O 111th Ave | 79 | 80 | 55 | 61 | 54 | 12 | | **341** |
| | NA02 - Vanderbilt Beach Area | 5 | 36 | 40 | 32 | 24 | 10 | | **147** |
| | NA03 - Naples Park Area | 3 | 10 | | | | | | **13** |
| | NA04 - Pelican Bay Area | 1 | 67 | 58 | 48 | 52 | 43 | 8 | **277** |
| | NA05 - Crayton Rd Area | 55 | 98 | 91 | 78 | 78 | 62 | 7 | **469** |
| | NA06 - Olde Naples Area | 43 | 44 | 24 | 21 | 49 | 18 | | **199** |
| | NA07 - Port Royal-Aqualane Area | | 1 | | | | | | **1** |
| | NA08 - Royal Harbor-Windstar | 14 | 40 | 24 | 10 | 15 | 6 | | **109** |
| | NA09 - South Naples Area | 89 | 13 | 6 | 3 | 1 | | | **112** |
| | NA11 - N/O Immokalee Rd W/O 75 | 125 | 54 | 15 | 9 | 3 | | | **206** |
| | NA12 - N/O Vanderbilt Bch W/O 75 | 71 | 64 | 39 | 5 | 5 | | | **184** |
| | NA13 - Pine Ridge Area | 12 | 1 | | | | | | **13** |
| | NA14 - N/O Pine Ridge & Vineyard | 95 | 61 | 26 | 13 | 1 | | | **196** |
| | NA15 - E/O 41 W/O Goodlette | 33 | 7 | 1 | | | | | **41** |
| | NA16 - S/O Pine Ridge Rd | 185 | 87 | 28 | 12 | 9 | 1 | | **322** |
| | NA17 - N/O Davis Blvd | 253 | 35 | | | | | | **288** |
| | NA18 - N/O Rattlesnake Hammock | 278 | 46 | | | | | | **324** |
| | NA19 - Lely Area | 174 | 91 | 7 | | 1 | | | **273** |
| | NA21 - N/O Immokalee Rd E/O 75 | 95 | 34 | 1 | | | | | **130** |
| | NA22 - S/O Immokalee Rd W/O 951 | 32 | 16 | | | | | | **48** |
| | NA24 - Golden Gate City | 24 | 1 | | | | | | **25** |
| | NA31 - S/O Immokalee Rd | 22 | 17 | | | | | | **39** |

# John R. Wood Inc., REALTORS
## Active Listing Report As Of 2009 11 01
## Units by Prop Type and GeoCode



| Sum of Unit Count | | Code | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Ownership Desc | GEO Area | A | B | C | D | E | F | G | Grand Total |
| Condo | NA36 - East Collier N/O 75 | 4 | 3 | | | | | | **7** |
| | NA37 - East Collier S/O 75 | 55 | 16 | | | | | | **71** |
| | NA38 - South of US41 East of 951 | 108 | 126 | 60 | 23 | 1 | | | **318** |
| | NA39 - South of US41 East SR92 | 31 | 20 | 2 | | | | | **53** |
| **Condo Total** | | **2405** | **1494** | **569** | **364** | **340** | **166** | **15** | **5353** |
| Single Family | BN01 - Bonita Beach | 1 | 2 | 9 | 6 | 11 | 27 | 2 | **58** |
| | BN02 W of US41 So of Bonita Bay | 6 | 33 | 8 | 10 | 4 | 3 | | **64** |
| | BN03 - The Brooks | | 19 | 33 | 13 | 34 | 1 | | **100** |
| | BN04 - Bonita Bay | 1 | 5 | 11 | 8 | 19 | 16 | | **60** |
| | BN05 - Pelican Landing and North | 38 | 19 | 19 | 8 | 20 | 5 | | **109** |
| | BN06 - North Bonita East of US41 | 19 | 28 | 3 | | 1 | | | **51** |
| | BN07 East of US41 North of Terry | 57 | 24 | 8 | | | | | **89** |
| | BN08 East of US41 South of Terry | 40 | 31 | 8 | 3 | 2 | | | **84** |
| | BN09 - Spanish Wells | | 29 | 18 | 2 | 1 | | | **50** |
| | BN10 East Old41 So of Shangrila | 49 | 17 | 2 | | | | | **68** |
| | BN11 S-BonitaBeachRd East Old41 | 3 | 11 | 7 | 2 | 1 | | | **24** |
| | BN12 - E of I-75 S of City Line | 40 | 46 | 16 | 7 | 8 | 2 | 1 | **120** |
| | BN13 - E of I-75 N of City Line | | 1 | | | | | | **1** |
| | ES01 - Estero | 27 | 23 | 16 | 11 | 14 | | | **91** |
| | ES02 - Estero | 58 | 51 | 8 | 1 | 1 | | | **119** |
| | ES03 - Estero | 26 | 52 | 20 | 16 | 4 | | | **118** |
| | NA01 - N/O 111th Ave | 6 | 19 | 29 | 14 | 40 | 30 | 4 | **142** |
| | NA02 - Vanderbilt Beach Area | | | 1 | 9 | 19 | 11 | 2 | **42** |
| | NA03 - Naples Park Area | 30 | 53 | 9 | 7 | | | | **99** |
| | NA04 - Pelican Bay Area | | 1 | 3 | 13 | 16 | 17 | 2 | **52** |
| | NA05 - Crayton Rd Area | | 8 | 27 | 31 | 36 | 50 | 3 | **155** |
| | NA06 - Olde Naples Area | | 1 | 7 | 5 | 33 | 36 | 10 | **92** |
| | NA07 - Port Royal-Aqualane Area | | | 1 | 2 | 13 | 46 | 57 | **119** |
| | NA08 - Royal Harbor-Windstar | 8 | 10 | 11 | 24 | 20 | 29 | 1 | **103** |
| | NA09 - South Naples Area | 79 | 26 | 7 | 5 | 7 | | | **124** |
| | NA11 - N/O Immokalee Rd W/O 75 | 22 | 85 | 31 | 15 | 52 | 52 | 11 | **268** |
| | NA12 - N/O Vanderbilt Bch W/O 75 | 7 | 26 | 23 | 15 | 29 | 13 | 4 | **117** |
| | NA13 - Pine Ridge Area | | 1 | 8 | 11 | 11 | 13 | 2 | **46** |
| | NA14 - N/O Pine Ridge & Vineyard | 11 | 76 | 38 | 30 | 38 | 7 | 1 | **201** |
| | NA15 - E/O 41 W/O Goodlette | 25 | 27 | 3 | | 2 | | | **57** |
| | NA16 - S/O Pine Ridge Rd | 25 | 64 | 41 | 22 | 41 | 37 | 7 | **237** |
| | NA17 - N/O Davis Blvd | 68 | 131 | 19 | 4 | 4 | 1 | | **227** |

# John R. Wood Inc., REALTORS
## Active Listing Report As Of 2009 11 01
## Units by Prop Type and GeoCode



| Sum of Unit Count | | Code | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Ownership Desc | GEO Area | A | B | C | D | E | F | G | Grand Total |
| Single Family | NA18 - N/O Rattlesnake Hammock | 60 | 63 | 16 | 8 | 2 | 1 | | **150** |
| | NA19 - Lely Area | 27 | 93 | 40 | 24 | 21 | 6 | 1 | **212** |
| | NA21 - N/O Immokalee Rd E/O 75 | 10 | 59 | 38 | 23 | 47 | 36 | 2 | **215** |
| | NA22 - S/O Immokalee Rd W/O 951 | 42 | 121 | 33 | 12 | 12 | 2 | | **222** |
| | NA23 - S/O Pine Ridge Rd W/O 951 | 12 | 20 | 14 | 9 | 2 | | 1 | **58** |
| | NA24 - Golden Gate City | 105 | 4 | | | | | | **109** |
| | NA31 - S/O Immokalee Rd | 25 | 19 | 3 | 1 | | | | **48** |
| | NA32 - S/O White Blvd | 6 | 2 | | 1 | | | | **9** |
| | NA33 - Corkscrew Area | 2 | 2 | | | 1 | | | **5** |
| | NA34 - E/O Wilson N/O GG Blvd | 53 | 34 | 3 | | | | | **90** |
| | NA35 - E/O Wilson N/O 75 | 1 | | | | | | | **1** |
| | NA36 - East Collier N/O 75 | 11 | 2 | | | | | | **13** |
| | NA37 - East Collier S/O 75 | 30 | 50 | 1 | 3 | | | | **84** |
| | NA38 - South of US41 East of 951 | 36 | 38 | 17 | 17 | 26 | 4 | | **138** |
| | NA39 - South of US41 East SR92 | 3 | 10 | 3 | 3 | 2 | | 1 | **22** |
| | NA41 - GGE 3-12 | 19 | 24 | 11 | 4 | 7 | | | **65** |
| | NA42 - GGE 15, 27-28, 193-195 | 20 | 19 | 3 | 3 | | | | **45** |
| | NA43 GGE 21-22,36-38,52-53,59-60 | 24 | 9 | 2 | 2 | | | | **37** |
| | NA44 - GGE 16-20, 23-25 | 19 | 11 | 3 | 1 | | | | **34** |
| | NA45 - GGE 13-14, 48-51 | 36 | 10 | | 1 | 1 | | | **48** |
| | NA46 - GGE 39-47, 61-65 | 33 | 6 | 1 | 1 | | | | **41** |
| | NA47 - GGE 67-78 | 33 | 17 | | | | | | **50** |
| | NA48 - GGE 79-93 | 39 | 10 | 2 | | 1 | | | **52** |
| **Single Family Total** | | **1292** | **1542** | **634** | **407** | **603** | **445** | **112** | **5035** |
| **Grand Total** | | **3697** | **3036** | **1203** | **771** | **943** | **611** | **127** | **10388** |

# John R. Wood Inc., REALTORS

## Active Listing Report As Of 2009 11 01

Volume by Prop Type and GeoCode



| Sum of List Price | | Code | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Ownership Desc | GEO Area | A | B | C | D | E | F | G | Grand Total |
| Condo | BN01 - Bonita Beach | $4,323,000 | $11,312,700 | $17,162,500 | $4,433,000 | $1,050,000 | $9,939,000 | | **$48,220,200** |
| | BN02 W of US41 So of Bonita Bay | $5,285,199 | $5,539,600 | $1,139,800 | | $3,345,000 | | | **$15,309,599** |
| | BN03 - The Brooks | $13,974,572 | $36,320,293 | $8,905,649 | $2,690,000 | | | | **$61,890,514** |
| | BN04 - Bonita Bay | $1,396,200 | $14,777,700 | $9,171,400 | $18,161,800 | $38,964,995 | $10,820,000 | | **$93,292,095** |
| | BN05 - Pelican Landing and North | $4,347,100 | $16,709,199 | $9,763,676 | $14,713,000 | $17,947,000 | $12,085,000 | | **$75,564,975** |
| | BN06 - North Bonita East of US41 | $4,592,600 | $275,000 | | | | | | **$4,867,600** |
| | BN07 East of US41 North of Terry | $8,324,639 | $3,091,300 | | | | | | **$11,415,939** |
| | BN08 East of US41 South of Terry | $4,476,535 | | | | | | | **$4,476,535** |
| | BN09 - Spanish Wells | $4,294,800 | $5,024,800 | | | | | | **$9,319,600** |
| | BN10 East Old41 So of Shangrila | $1,583,900 | $275,000 | | | | | | **$1,858,900** |
| | BN11 S-BonitaBeachRd East Old41 | $3,949,200 | $13,326,199 | $2,797,900 | | | | | **$20,073,299** |
| | BN12 - E of I-75 S of City Line | $8,933,899 | $7,573,998 | $549,900 | | | | | **$17,057,797** |
| | ES01 - Estero | $11,090,700 | $21,225,849 | $5,547,999 | $3,589,899 | $4,600,000 | $2,500,000 | | **$48,554,447** |
| | ES02 - Estero | $3,753,700 | $1,594,900 | $549,000 | | | | | **$5,897,600** |
| | ES03 - Estero | $5,498,600 | $9,329,450 | | | | | | **$14,828,050** |
| | NA01 - N/O 111th Ave | $13,586,749 | $27,795,333 | $34,152,700 | $54,455,525 | $74,729,500 | $30,699,000 | | **$235,418,807** |
| | NA02 - Vanderbilt Beach Area | $890,899 | $14,677,400 | $25,124,499 | $27,919,900 | $33,021,800 | $29,895,000 | | **$131,529,498** |
| | NA03 - Naples Park Area | $637,399 | $3,573,800 | | | | | | **$4,211,199** |
| | NA04 - Pelican Bay Area | $205,500 | $28,552,008 | $36,620,490 | $42,085,800 | $78,621,000 | $118,818,000 | $56,438,000 | **$361,340,798** |
| | NA05 - Crayton Rd Area | $9,897,300 | $37,579,778 | $57,131,000 | $68,235,800 | $112,040,950 | $184,581,500 | $47,845,000 | **$517,311,328** |
| | NA06 - Olde Naples Area | $7,989,600 | $15,879,024 | $15,354,500 | $18,187,800 | $73,766,800 | $48,212,000 | | **$179,389,724** |
| | NA07 - Port Royal-Aqualane Area | | $279,000 | | | | | | **$279,000** |
| | NA08 - Royal Harbor-Windstar | $2,595,600 | $15,404,699 | $14,686,200 | $8,533,900 | $20,770,000 | $13,464,000 | | **$75,454,399** |
| | NA09 - South Naples Area | $10,933,985 | $4,411,200 | $3,771,000 | $2,785,000 | $1,250,000 | | | **$23,151,185** |
| | NA11 - N/O Immokalee Rd W/O 75 | $21,993,005 | $18,145,099 | $9,654,649 | $7,403,750 | $3,917,000 | | | **$61,113,503** |
| | NA12 - N/O Vanderbilt Bch W/O 75 | $11,788,349 | $24,181,845 | $23,212,950 | $4,358,699 | $5,665,248 | | | **$69,207,091** |
| | NA13 - Pine Ridge Area | $2,039,199 | $314,000 | | | | | | **$2,353,199** |
| | NA14 - N/O Pine Ridge & Vineyard | $17,063,850 | $21,017,350 | $16,602,100 | $11,289,500 | $1,029,000 | | | **$67,001,800** |
| | NA15 - E/O 41 W/O Goodlette | $5,870,590 | $2,386,900 | $585,000 | | | | | **$8,842,490** |
| | NA16 - S/O Pine Ridge Rd | $29,607,448 | $31,125,374 | $16,718,700 | $10,641,900 | $12,705,000 | $2,299,000 | | **$103,097,422** |
| | NA17 - N/O Davis Blvd | $37,922,807 | $10,429,454 | | | | | | **$48,352,261** |
| | NA18 - N/O Rattlesnake Hammock | $42,569,901 | $14,892,800 | | | | | | **$57,462,701** |
| | NA19 - Lely Area | $26,548,566 | $30,638,770 | $3,816,965 | | $1,149,000 | | | **$62,153,301** |
| | NA21 - N/O Immokalee Rd E/O 75 | $15,867,098 | $11,069,860 | $519,900 | | | | | **$27,456,858** |
| | NA22 - S/O Immokalee Rd W/O 951 | $5,718,899 | $4,960,690 | | | | | | **$10,679,589** |
| | NA24 - Golden Gate City | $2,344,900 | $260,000 | | | | | | **$2,604,900** |
| | NA31 - S/O Immokalee Rd | $4,070,700 | $5,266,099 | | | | | | **$9,336,799** |
| | NA36 - East Collier N/O 75 | $573,200 | $1,155,000 | | | | | | **$1,728,200** |
| | NA37 - East Collier S/O 75 | $10,206,000 | $4,752,549 | | | | | | **$14,958,549** |
| | NA38 - South of US41 East of 951 | $15,990,961 | $48,059,044 | $37,517,044 | $19,176,900 | $1,299,000 | | | **$122,042,949** |
| | NA39 - South of US41 East SR92 | $4,916,711 | $6,507,700 | $1,054,000 | | | | | **$12,478,411** |
| **Condo Total** | | **$387,653,860** | **$529,690,764** | **$352,109,521** | **$318,662,173** | **$485,871,293** | **$463,312,500** | **$104,283,000** | **$2,641,583,111** |
| Single Family | BN01 - Bonita Beach | $224,900 | $728,000 | $5,771,800 | $5,377,300 | $17,421,000 | $93,373,000 | $10,695,000 | **$133,591,000** |
| | BN02 W of US41 So of Bonita Bay | $1,165,800 | $12,759,798 | $5,065,000 | $8,932,900 | $4,489,000 | $7,380,000 | | **$39,792,498** |

# John R. Wood Inc., REALTORS

## Active Listing Report As Of 2009 11 01

Volume by Prop Type and GeoCode



| Sum of List Price | | Code | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Ownership Desc | GEO Area | A | B | C | D | E | F | G | Grand Total |
| Single Family | BN03 - The Brooks | | $8,049,700 | $19,933,100 | $11,011,016 | $46,545,900 | $2,989,000 | | **$88,528,716** |
| | BN04 - Bonita Bay | $179,900 | $2,283,900 | $6,656,790 | $7,120,000 | $25,982,000 | $51,717,000 | | **$93,939,590** |
| | BN05 - Pelican Landing and North | $6,112,199 | $8,108,900 | $11,974,299 | $7,243,300 | $27,611,998 | $14,242,999 | | **$75,293,695** |
| | BN06 - North Bonita East of US41 | $3,270,100 | $9,738,290 | $1,939,000 | | $1,019,000 | | | **$15,966,390** |
| | BN07 East of US41 North of Terry | $6,817,400 | $8,804,700 | $4,705,900 | | | | | **$20,328,000** |
| | BN08 East of US41 South of Terry | $6,593,800 | $11,045,121 | $4,980,900 | $2,547,000 | $3,395,000 | | | **$28,561,821** |
| | BN09 - Spanish Wells | | $11,384,700 | $10,402,800 | $1,598,000 | $1,174,000 | | | **$24,559,500** |
| | BN10 East Old41 So of Shangrila | $6,880,790 | $5,302,400 | $1,398,000 | | | | | **$13,581,190** |
| | BN11 S-BonitaBeachRd East Old41 | $423,800 | $4,709,300 | $4,087,300 | $1,832,300 | $1,750,000 | | | **$12,802,700** |
| | BN12 - E of I-75 S of City Line | $7,736,565 | $15,881,900 | $9,586,300 | $6,166,899 | $9,860,900 | $6,294,000 | $7,400,000 | **$62,926,564** |
| | BN13 - E of I-75 N of City Line | | $285,000 | | | | | | **$285,000** |
| | ES01 - Estero | $3,752,178 | $8,207,695 | $10,556,590 | $9,074,300 | $20,475,899 | | | **$52,066,662** |
| | ES02 - Estero | $10,857,155 | $16,553,415 | $4,810,790 | $895,911 | $1,950,000 | | | **$35,067,271** |
| | ES03 - Estero | $5,012,057 | $19,220,575 | $12,474,800 | $13,987,799 | $4,413,000 | | | **$55,108,231** |
| | NA01 - N/O 111th Ave | $1,252,000 | $7,494,500 | $17,743,800 | $12,615,900 | $62,547,899 | $92,034,777 | $36,560,000 | **$230,248,876** |
| | NA02 - Vanderbilt Beach Area | | | $659,000 | $7,844,000 | $27,170,899 | $30,248,000 | $14,741,000 | **$80,662,899** |
| | NA03 - Naples Park Area | $5,978,550 | $18,535,100 | $5,217,650 | $6,231,700 | | | | **$35,963,000** |
| | NA04 - Pelican Bay Area | | $470,000 | $2,049,300 | $12,160,000 | $25,939,000 | $49,783,000 | $13,250,000 | **$103,651,300** |
| | NA05 - Crayton Rd Area | | $3,122,795 | $17,447,799 | $27,437,589 | $58,481,999 | $152,428,410 | $17,899,999 | **$276,818,591** |
| | NA06 - Olde Naples Area | | $469,000 | $4,541,800 | $4,653,999 | $49,630,999 | $104,684,500 | $86,714,000 | **$250,694,298** |
| | NA07 - Port Royal-Aqualane Area | | | $699,999 | $1,787,000 | $21,947,000 | $161,140,000 | $554,972,998 | **$740,546,997** |
| | NA08 - Royal Harbor-Windstar | $1,131,700 | $3,928,800 | $7,153,450 | $21,866,997 | $27,392,399 | $85,357,000 | $5,999,999 | **$152,830,345** |
| | NA09 - South Naples Area | $10,278,990 | $9,626,300 | $4,175,900 | $4,438,999 | $11,260,000 | | | **$39,780,189** |
| | NA11 - N/O Immokalee Rd W/O 75 | $4,719,299 | $32,169,351 | $18,848,000 | $13,480,299 | $77,059,900 | $166,547,000 | $68,074,375 | **$380,898,224** |
| | NA12 - N/O Vanderbilt Bch W/O 75 | $1,443,800 | $9,707,200 | $13,810,500 | $13,043,300 | $42,005,900 | $45,449,900 | $23,945,000 | **$149,405,600** |
| | NA13 - Pine Ridge Area | | $499,000 | $5,026,000 | $9,756,999 | $17,579,000 | $40,253,788 | $15,875,000 | **$88,989,787** |
| | NA14 - N/O Pine Ridge & Vineyard | $2,455,700 | $27,612,348 | $23,453,298 | $26,419,800 | $48,445,800 | $19,323,400 | $8,750,000 | **$156,460,346** |
| | NA15 - E/O 41 W/O Goodlette | $4,295,908 | $9,025,800 | $1,969,000 | | $3,394,000 | | | **$18,684,708** |
| | NA16 - S/O Pine Ridge Rd | $4,350,200 | $25,880,425 | $25,356,454 | $19,583,900 | $65,186,997 | $119,780,900 | $39,888,000 | **$300,026,876** |
| | NA17 - N/O Davis Blvd | $11,376,999 | $46,313,873 | $11,918,290 | $3,488,000 | $6,093,899 | $2,495,000 | | **$81,686,061** |
| | NA18 - N/O Rattlesnake Hammock | $9,221,767 | $21,621,550 | $9,174,669 | $6,735,000 | $3,040,000 | $3,750,000 | | **$53,542,986** |
| | NA19 - Lely Area | $5,200,150 | $36,146,455 | $24,518,180 | $21,463,782 | $29,380,080 | $19,089,000 | $5,400,000 | **$141,197,647** |
| | NA21 - N/O Immokalee Rd E/O 75 | $2,145,600 | $23,092,347 | $23,951,915 | $19,900,694 | $72,395,163 | $107,521,000 | $16,850,000 | **$265,856,719** |
| | NA22 - S/O Immokalee Rd W/O 951 | $8,370,690 | $44,292,854 | $20,795,978 | $10,456,700 | $15,776,000 | $5,800,000 | | **$105,492,222** |
| | NA23 - S/O Pine Ridge Rd W/O 951 | $2,443,700 | $7,201,500 | $8,648,300 | $7,885,499 | $2,149,000 | | $5,700,000 | **$34,027,999** |
| | NA24 - Golden Gate City | $13,700,841 | $1,309,800 | | | | | | **$15,010,641** |
| | NA31 - S/O Immokalee Rd | $4,252,629 | $6,257,900 | $1,752,900 | $799,000 | | | | **$13,062,429** |
| | NA32 - S/O White Blvd | $902,072 | $649,000 | | $795,000 | | | | **$2,346,072** |
| | NA33 - Corkscrew Area | $198,900 | $594,500 | | | $1,300,000 | | | **$2,093,400** |
| | NA34 - E/O Wilson N/O GG Blvd | $10,048,679 | $11,116,909 | $1,807,500 | | | | | **$22,973,088** |
| | NA35 - E/O Wilson N/O 75 | $209,900 | | | | | | | **$209,900** |
| | NA36 - East Collier N/O 75 | $1,303,100 | $588,995 | | | | | | **$1,892,095** |
| | NA37 - East Collier S/O 75 | $5,330,500 | $17,743,889 | $549,000 | $2,304,000 | | | | **$25,927,389** |
| | NA38 - South of US41 East of 951 | $5,193,699 | $13,346,288 | $10,490,000 | $14,856,900 | $34,959,000 | $10,985,000 | | **$89,830,887** |

# John R. Wood Inc., REALTORS

## Active Listing Report As Of 2009 11 01

Volume by Prop Type and GeoCode



| Sum of List Price | | Code | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Ownership Desc | GEO Area | A | B | C | D | E | F | G | Grand Total |
| Single Family | NA39 - South of US41 East SR92 | $563,900 | $3,747,000 | $1,928,900 | $2,469,000 | $2,549,000 | | $7,900,000 | **$19,157,800** |
| | NA41 - GGE 3-12 | $3,222,535 | $9,234,400 | $6,764,900 | $3,778,999 | $10,063,000 | | | **$33,063,834** |
| | NA42 - GGE 15, 27-28, 193-195 | $3,513,400 | $6,978,411 | $1,845,800 | $2,454,500 | | | | **$14,792,111** |
| | NA43 GGE 21-22,36-38,52-53,59-60 | $3,544,278 | $3,231,700 | $1,194,200 | $1,500,000 | | | | **$9,470,178** |
| | NA44 - GGE 16-20, 23-25 | $2,826,050 | $3,787,699 | $1,894,900 | $999,000 | | | | **$9,507,649** |
| | NA45 - GGE 13-14, 48-51 | $5,006,308 | $3,632,900 | | $835,000 | $1,350,000 | | | **$10,824,208** |
| | NA46 - GGE 39-47, 61-65 | $4,574,800 | $1,689,860 | $525,000 | $779,900 | | | | **$7,569,560** |
| | NA47 - GGE 67-78 | $4,844,339 | $5,637,700 | | | | | | **$10,482,039** |
| | NA48 - GGE 79-93 | $5,448,211 | $3,354,900 | $1,138,000 | | $1,299,000 | | | **$11,240,111** |
| **Single Family Total** | | **$208,375,838** | **$563,174,443** | **$391,393,751** | **$358,608,181** | **$884,483,631** | **$1,392,666,674** | **$940,615,371** | **$4,739,317,889** |
| **Grand Total** | | **$596,029,698** | **$1,092,865,207** | **$743,503,272** | **$677,270,354** | **$1,370,354,924** | **$1,855,979,174** | **$1,044,898,371** | **$7,380,901,000** |

# John R. Wood Inc., REALTORS

## Active Listing Report As Of 2009 11 01

Active Listing Aging Report



| Sum of Unit Count | Code | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Year Mth | A | B | C | D | E | F | G | Grand Total |
| 2000-08 | 1 | | | | | | | **1** |
| 2002-02 | | | | | 3 | | | **3** |
| 2004-01 | | | | | | 1 | 1 | **2** |
| 2004-03 | | | | | | 1 | | **1** |
| 2004-04 | | | | 1 | | 2 | | **3** |
| 2004-09 | | 1 | 1 | | | | | **2** |
| 2004-11 | | | | | 1 | | 1 | **2** |
| 2004-12 | | | | 1 | | 2 | | **3** |
| 2005-01 | | | 1 | 1 | | 1 | | **3** |
| 2005-03 | | | 1 | | | | | **1** |
| 2005-06 | 2 | | | | | | | **2** |
| 2005-07 | | | | | 1 | | | **1** |
| 2005-09 | 1 | 2 | | 2 | | | | **5** |
| 2005-10 | | | | | | 2 | | **2** |
| 2005-11 | 5 | | | | | 1 | | **6** |
| 2005-12 | 3 | 1 | 3 | | 1 | | | **8** |
| 2006-01 | 3 | 6 | 3 | 3 | 2 | 2 | 1 | **20** |
| 2006-02 | 1 | 4 | 1 | 1 | 4 | | | **11** |
| 2006-03 | 5 | 2 | 2 | | 2 | | | **11** |
| 2006-04 | 1 | 5 | | | | | | **6** |
| 2006-05 | 3 | 4 | 3 | 1 | 2 | | | **13** |
| 2006-06 | 1 | 4 | 6 | 2 | 1 | 2 | 1 | **17** |
| 2006-07 | 4 | 1 | 1 | 3 | 1 | 1 | | **11** |
| 2006-08 | 1 | 8 | 3 | 1 | 1 | | | **14** |
| 2006-09 | 6 | 3 | 2 | 2 | 4 | 4 | 2 | **23** |
| 2006-10 | 4 | 7 | 4 | 3 | 2 | 1 | | **21** |
| 2006-11 | 2 | 7 | 9 | 7 | 12 | 2 | | **39** |
| 2006-12 | 3 | 4 | 1 | 1 | 2 | 5 | | **16** |
| 2007-01 | 9 | 13 | 4 | 2 | 7 | 2 | | **37** |
| 2007-02 | 5 | 10 | 2 | 1 | 3 | 2 | | **23** |
| 2007-03 | 11 | 16 | 4 | 1 | 4 | 2 | | **38** |
| 2007-04 | 9 | 9 | 4 | 4 | 5 | 1 | 1 | **33** |
| 2007-05 | 4 | 17 | 1 | 3 | 7 | 4 | | **36** |
| 2007-06 | 8 | 17 | 5 | 3 | 7 | 9 | 1 | **50** |
| 2007-07 | 6 | 9 | 2 | 2 | 5 | 2 | 1 | **27** |
| 2007-08 | 8 | 9 | 7 | 4 | 9 | 8 | | **45** |
| 2007-09 | 12 | 9 | 5 | 5 | 4 | 1 | | **36** |

# John R. Wood Inc., REALTORS

## Active Listing Report As Of 2009 11 01

Active Listing Aging Report



| Sum of Unit Count | Code | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Year Mth | A | B | C | D | E | F | G | Grand Total |
| 2007-10 | 14 | 16 | 3 | 8 | 6 | 3 | | **50** |
| 2007-11 | 19 | 14 | 13 | 6 | 13 | 12 | | **77** |
| 2007-12 | 17 | 18 | 2 | 11 | 9 | 3 | 1 | **61** |
| 2008-01 | 23 | 32 | 17 | 11 | 17 | 9 | 3 | **112** |
| 2008-02 | 28 | 28 | 15 | 10 | 7 | 5 | 1 | **94** |
| 2008-03 | 27 | 29 | 10 | 7 | 13 | 5 | 2 | **93** |
| 2008-04 | 32 | 31 | 16 | 11 | 12 | 11 | 3 | **116** |
| 2008-05 | 26 | 22 | 7 | 8 | 10 | 11 | 2 | **86** |
| 2008-06 | 25 | 30 | 14 | 7 | 13 | 7 | 2 | **98** |
| 2008-07 | 26 | 46 | 14 | 11 | 13 | 5 | | **115** |
| 2008-08 | 33 | 41 | 16 | 12 | 10 | 7 | 6 | **125** |
| 2008-09 | 48 | 36 | 23 | 10 | 18 | 9 | 3 | **147** |
| 2008-10 | 71 | 51 | 27 | 11 | 26 | 23 | 3 | **212** |
| 2008-11 | 89 | 98 | 46 | 36 | 39 | 23 | 4 | **335** |
| 2008-12 | 93 | 89 | 45 | 27 | 35 | 17 | 6 | **312** |
| 2009-01 | 153 | 174 | 80 | 68 | 71 | 62 | 10 | **618** |
| 2009-02 | 125 | 152 | 70 | 44 | 61 | 41 | 11 | **504** |
| 2009-03 | 202 | 167 | 65 | 48 | 54 | 40 | 6 | **582** |
| 2009-04 | 204 | 145 | 57 | 45 | 53 | 33 | 3 | **540** |
| 2009-05 | 241 | 218 | 72 | 31 | 41 | 31 | 11 | **645** |
| 2009-06 | 298 | 219 | 83 | 37 | 39 | 27 | 9 | **712** |
| 2009-07 | 318 | 246 | 94 | 57 | 62 | 37 | 8 | **822** |
| 2009-08 | 361 | 272 | 95 | 47 | 37 | 24 | 7 | **843** |
| 2009-09 | 484 | 283 | 108 | 55 | 78 | 33 | 8 | **1049** |
| 2009-10 | 616 | 404 | 134 | 99 | 115 | 71 | 9 | **1448** |
| 2009-11 | 6 | 7 | 2 | | 1 | 4 | | **20** |
| **Grand Total** | **3697** | **3036** | **1203** | **771** | **943** | **611** | **127** | **10388** |

# John R. Wood Inc., REALTORS

## Active Listing Report as of 2009 11 01

GeoCode Active Stats



| | | Data | | | | |
|---|---|---|---|---|---|---|
| Ownershi | GEO Area | Average of List Price | Min of List Price | Max of List Price | Sum of List Price | Sum of Unit Count |
| Condo | BN01 - Bonita Beach | $535,780 | $139,000 | $2,750,000 | $48,220,200 | 90 |
| | BN02 W of US41 So of Bonita Bay | $318,950 | $101,500 | $1,750,000 | $15,309,599 | 48 |
| | BN03 - The Brooks | $311,008 | $138,000 | $990,000 | $61,890,514 | 199 |
| | BN04 - Bonita Bay | $804,242 | $99,900 | $2,328,000 | $93,292,095 | 116 |
| | BN05 - Pelican Landing and North | $619,385 | $13,000 | $4,400,000 | $75,564,975 | 122 |
| | BN06 - North Bonita East of US41 | $147,503 | $57,900 | $275,000 | $4,867,600 | 33 |
| | BN07 East of US41 North of Terry | $193,490 | $39,900 | $370,000 | $11,415,939 | 59 |
| | BN08 East of US41 South of Terry | $106,584 | $40,000 | $199,000 | $4,476,535 | 42 |
| | BN09 - Spanish Wells | $238,964 | $130,000 | $449,000 | $9,319,600 | 39 |
| | BN10 East Old41 So of Shangrila | $103,272 | $39,900 | $275,000 | $1,858,900 | 18 |
| | BN11 S-BonitaBeachRd East Old41 | $313,645 | $79,300 | $599,000 | $20,073,299 | 64 |
| | BN12 - E of I-75 S of City Line | $221,530 | $79,900 | $549,900 | $17,057,797 | 77 |
| | ES01 - Estero | $351,844 | $68,000 | $2,500,000 | $48,554,447 | 138 |
| | ES02 - Estero | $168,503 | $37,500 | $549,000 | $5,897,600 | 35 |
| | ES03 - Estero | $221,314 | $79,000 | $439,000 | $14,828,050 | 67 |
| | NA01 - N/O 111th Ave | $690,378 | $12,000 | $3,900,000 | $235,418,807 | 341 |
| | NA02 - Vanderbilt Beach Area | $894,758 | $71,900 | $4,300,000 | $131,529,498 | 147 |
| | NA03 - Naples Park Area | $323,938 | $199,900 | $439,000 | $4,211,199 | 13 |
| | NA04 - Pelican Bay Area | $1,304,479 | $205,500 | $9,500,000 | $361,340,798 | 277 |
| | NA05 - Crayton Rd Area | $1,103,009 | $54,900 | $7,900,000 | $517,311,328 | 469 |
| | NA06 - Olde Naples Area | $901,456 | $3,400 | $4,995,000 | $179,389,724 | 199 |
| | NA07 - Port Royal-Aqualane Area | $279,000 | $279,000 | $279,000 | $279,000 | 1 |
| | NA08 - Royal Harbor-Windstar | $692,242 | $60,900 | $2,400,000 | $75,454,399 | 109 |
| | NA09 - South Naples Area | $206,707 | $4,000 | $1,250,000 | $23,151,185 | 112 |
| | NA11 - N/O Immokalee Rd W/O 75 | $296,667 | $74,900 | $1,788,000 | $61,113,503 | 206 |
| | NA12 - N/O Vanderbilt Bch W/O 75 | $376,125 | $55,000 | $1,250,000 | $69,207,091 | 184 |
| | NA13 - Pine Ridge Area | $181,015 | $109,900 | $314,000 | $2,353,199 | 13 |
| | NA14 - N/O Pine Ridge & Vineyard | $341,846 | $40,000 | $1,029,000 | $67,001,800 | 196 |
| | NA15 - E/O 41 W/O Goodlette | $215,670 | $99,000 | $585,000 | $8,842,490 | 41 |
| | NA16 - S/O Pine Ridge Rd | $320,178 | $50,000 | $2,299,000 | $103,097,422 | 322 |
| | NA17 - N/O Davis Blvd | $167,890 | $39,900 | $449,000 | $48,352,261 | 288 |
| | NA18 - N/O Rattlesnake Hammock | $177,354 | $35,000 | $489,900 | $57,462,701 | 324 |
| | NA19 - Lely Area | $227,668 | $47,000 | $1,149,000 | $62,153,301 | 273 |
| | NA21 - N/O Immokalee Rd E/O 75 | $211,207 | $40,000 | $519,900 | $27,456,858 | 130 |
| | NA22 - S/O Immokalee Rd W/O 951 | $222,491 | $69,000 | $375,900 | $10,679,589 | 48 |
| | NA24 - Golden Gate City | $104,196 | $50,000 | $260,000 | $2,604,900 | 25 |
| | NA31 - S/O Immokalee Rd | $239,405 | $129,000 | $354,900 | $9,336,799 | 39 |
| | NA36 - East Collier N/O 75 | $246,886 | $119,900 | $455,000 | $1,728,200 | 7 |
| | NA37 - East Collier S/O 75 | $210,684 | $71,500 | $350,000 | $14,958,549 | 71 |
| | NA38 - South of US41 East of 951 | $383,783 | $29,900 | $1,299,000 | $122,042,949 | 318 |
| | NA39 - South of US41 East SR92 | $235,442 | $38,900 | $535,000 | $12,478,411 | 53 |
| **Condo** | | **$493,477** | **$3,400** | **$9,500,000** | **$2,641,583,111** | **5353** |
| Single | BN01 - Bonita Beach | $2,303,293 | $224,900 | $5,395,000 | $133,591,000 | 58 |
| | BN02 W of US41 So of Bonita Bay | $621,758 | $92,900 | $2,590,000 | $39,792,498 | 64 |
| | BN03 - The Brooks | $885,287 | $309,000 | $2,989,000 | $88,528,716 | 100 |
| | BN04 - Bonita Bay | $1,565,660 | $179,900 | $4,590,000 | $93,939,590 | 60 |

# John R. Wood Inc., REALTORS

## Active Listing Report as of 2009 11 01

GeoCode Active Stats



| | | Data | | | | |
|---|---|---|---|---|---|---|
| Ownershi | GEO Area | Average of List Price | Min of List Price | Max of List Price | Sum of List Price | Sum of Unit Count |
| Single | BN05 - Pelican Landing and North | $690,768 | $75,000 | $3,199,000 | $75,293,695 | 109 |
| | BN06 - North Bonita East of US41 | $313,066 | $35,000 | $1,019,000 | $15,966,390 | 51 |
| | BN07 East of US41 North of Terry | $228,404 | $49,900 | $689,500 | $20,328,000 | 89 |
| | BN08 East of US41 South of Terry | $340,022 | $60,000 | $1,795,000 | $28,561,821 | 84 |
| | BN09 - Spanish Wells | $491,190 | $275,000 | $1,174,000 | $24,559,500 | 50 |
| | BN10 East Old41 So of Shangrila | $199,723 | $35,000 | $699,000 | $13,581,190 | 68 |
| | BN11 S-BonitaBeachRd East Old41 | $533,446 | $89,000 | $1,750,000 | $12,802,700 | 24 |
| | BN12 - E of I-75 S of City Line | $524,388 | $53,900 | $7,400,000 | $62,926,564 | 120 |
| | BN13 - E of I-75 N of City Line | $285,000 | $285,000 | $285,000 | $285,000 | 1 |
| | ES01 - Estero | $572,161 | $39,900 | $1,950,000 | $52,066,662 | 91 |
| | ES02 - Estero | $294,683 | $48,900 | $1,950,000 | $35,067,271 | 119 |
| | ES03 - Estero | $467,019 | $99,900 | $1,190,000 | $55,108,231 | 118 |
| | NA01 - N/O 111th Ave | $1,621,471 | $175,000 | $12,575,000 | $230,248,876 | 142 |
| | NA02 - Vanderbilt Beach Area | $1,920,545 | $659,000 | $7,991,000 | $80,662,899 | 42 |
| | NA03 - Naples Park Area | $363,263 | $115,000 | $998,000 | $35,963,000 | 99 |
| | NA04 - Pelican Bay Area | $1,993,294 | $470,000 | $6,950,000 | $103,651,300 | 52 |
| | NA05 - Crayton Rd Area | $1,785,926 | $314,900 | $5,999,999 | $276,818,591 | 155 |
| | NA06 - Olde Naples Area | $2,724,938 | $469,000 | $13,900,000 | $250,694,298 | 92 |
| | NA07 - Port Royal-Aqualane Area | $6,223,084 | $699,999 | $23,000,000 | $740,546,997 | 119 |
| | NA08 - Royal Harbor-Windstar | $1,483,790 | $59,900 | $5,999,999 | $152,830,345 | 103 |
| | NA09 - South Naples Area | $320,808 | $50,000 | $1,950,000 | $39,780,189 | 124 |
| | NA11 - N/O Immokalee Rd W/O 75 | $1,421,262 | $49,900 | $7,999,500 | $380,898,224 | 268 |
| | NA12 - N/O Vanderbilt Bch W/O 75 | $1,276,971 | $139,900 | $6,900,000 | $149,405,600 | 117 |
| | NA13 - Pine Ridge Area | $1,934,561 | $499,000 | $8,500,000 | $88,989,787 | 46 |
| | NA14 - N/O Pine Ridge & Vineyard | $778,410 | $189,000 | $8,750,000 | $156,460,346 | 201 |
| | NA15 - E/O 41 W/O Goodlette | $327,802 | $89,900 | $1,999,000 | $18,684,708 | 57 |
| | NA16 - S/O Pine Ridge Rd | $1,265,936 | $75,000 | $6,300,000 | $300,026,876 | 237 |
| | NA17 - N/O Davis Blvd | $359,850 | $39,000 | $2,495,000 | $81,686,061 | 227 |
| | NA18 - N/O Rattlesnake Hammock | $356,953 | $27,900 | $3,750,000 | $53,542,986 | 150 |
| | NA19 - Lely Area | $666,027 | $49,000 | $5,400,000 | $141,197,647 | 212 |
| | NA21 - N/O Immokalee Rd E/O 75 | $1,236,543 | $129,000 | $9,950,000 | $265,856,719 | 215 |
| | NA22 - S/O Immokalee Rd W/O 951 | $475,190 | $45,000 | $3,400,000 | $105,492,222 | 222 |
| | NA23 - S/O Pine Ridge Rd W/O 951 | $586,690 | $150,000 | $5,700,000 | $34,027,999 | 58 |
| | NA24 - Golden Gate City | $137,712 | $62,900 | $399,900 | $15,010,641 | 109 |
| | NA31 - S/O Immokalee Rd | $272,134 | $54,900 | $799,000 | $13,062,429 | 48 |
| | NA32 - S/O White Blvd | $260,675 | $64,161 | $795,000 | $2,346,072 | 9 |
| | NA33 - Corkscrew Area | $418,680 | $79,000 | $1,300,000 | $2,093,400 | 5 |
| | NA34 - E/O Wilson N/O GG Blvd | $255,257 | $135,000 | $699,000 | $22,973,088 | 90 |
| | NA35 - E/O Wilson N/O 75 | $209,900 | $209,900 | $209,900 | $209,900 | 1 |
| | NA36 - East Collier N/O 75 | $145,546 | $45,000 | $325,000 | $1,892,095 | 13 |
| | NA37 - East Collier S/O 75 | $308,659 | $36,000 | $795,000 | $25,927,389 | 84 |
| | NA38 - South of US41 East of 951 | $650,948 | $60,000 | $2,995,000 | $89,830,887 | 138 |
| | NA39 - South of US41 East SR92 | $870,809 | $144,900 | $7,900,000 | $19,157,800 | 22 |
| | NA41 - GGE 3-12 | $508,674 | $77,900 | $1,950,000 | $33,063,834 | 65 |
| | NA42 - GGE 15, 27-28, 193-195 | $328,714 | $60,000 | $860,000 | $14,792,111 | 45 |
| | NA43 GGE 21-22,36-38,52-53,59-60 | $255,951 | $65,000 | $750,000 | $9,470,178 | 37 |

# John R. Wood Inc., REALTORS

## Active Listing Report as of 2009 11 01

GeoCode Active Stats



| | | Data | | | | |
|---|---|---|---|---|---|---|
| Ownershi | GEO Area | Average of List Price | Min of List Price | Max of List Price | Sum of List Price | Sum of Unit Count |
| Single | NA44 - GGE 16-20, 23-25 | $279,637 | $73,000 | $999,000 | $9,507,649 | 34 |
| | NA45 - GGE 13-14, 48-51 | $225,504 | $65,000 | $1,350,000 | $10,824,208 | 48 |
| | NA46 - GGE 39-47, 61-65 | $184,623 | $60,000 | $779,900 | $7,569,560 | 41 |
| | NA47 - GGE 67-78 | $209,641 | $70,000 | $475,000 | $10,482,039 | 50 |
| | NA48 - GGE 79-93 | $216,156 | $70,000 | $1,299,000 | $11,240,111 | 52 |
| **Single** | | **$941,275** | **$27,900** | **$23,000,000** | **$4,739,317,889** | **5035** |
| Grand Total | | **$710,522** | **$3,400** | **$23,000,000** | **$7,380,901,000** | **10388** |

# John R. Wood Inc., REALTORS
## Company Ranking Reports - Ranking by Volume thru 2009 10 31



| | Data | Side | | | | |
|---|---|---|---|---|---|---|
| | Count of Side | | Sum of Closed Volume | | **Total Count of Side** | **Total Sum of Closed Volume** |
| Company | L | S | L | S | | |
| Premier Properties of SWFL,INC | 349 | 333 | $361,495,350 | $340,354,034 | **682** | **$701,849,384** |
| John R Wood | 631 | 723 | $352,227,846 | $343,439,201 | **1354** | **$695,667,047** |
| Downing Frye | 819 | 897 | $304,468,114 | $338,803,630 | **1716** | **$643,271,744** |
| Coldwell Banker Residential Real Estate, Inc. | 787 | 485 | $205,469,991 | $152,097,699 | **1272** | **$357,567,690** |
| Prudential Florida WCI Realty | 381 | 411 | $168,289,958 | $188,368,855 | **792** | **$356,658,813** |
| Amerivest Realty | 536 | 464 | $104,854,173 | $127,116,591 | **1000** | **$231,970,764** |
| #N/A | 328 | 193 | $80,870,674 | $38,739,812 | **521** | **$119,610,486** |
| Premiere Plus Realty Co. | 149 | 183 | $44,556,455 | $46,082,273 | **332** | **$90,638,728** |
| Non MLS | | 394 | | $89,613,061 | **394** | **$89,613,061** |
| Sun Realty | 140 | 258 | $34,701,966 | $48,412,312 | **398** | **$83,114,278** |
| Signature Realty of Naples, Inc. | 12 | 7 | $40,688,000 | $28,120,000 | **19** | **$68,808,000** |
| Keller Williams Elite Realty | 100 | 90 | $30,124,050 | $29,683,100 | **190** | **$59,807,150** |
| RE/MAX Realty Select | 181 | 137 | $27,191,890 | $27,646,930 | **318** | **$54,838,820** |
| Naples Realty Services | 141 | 97 | $30,450,376 | $23,748,250 | **238** | **$54,198,626** |
| Sand Castle Realty Group, Inc | 98 | 116 | $19,970,368 | $25,653,449 | **214** | **$45,623,817** |
| Bentley Sales Group Inc | 5 | 5 | $21,375,000 | $21,375,000 | **10** | **$42,750,000** |
| The Forrest Company Realty of Naples Inc | 10 | 4 | $25,851,001 | $16,600,000 | **14** | **$42,451,001** |
| Waterfront Realty Group, Inc. | 55 | 43 | $25,503,454 | $15,050,700 | **98** | **$40,554,154** |
| South Bay Realty | 50 | 70 | $15,038,651 | $21,032,100 | **120** | **$36,070,751** |
| RE/MAX Results Realty | 52 | 56 | $11,852,300 | $20,218,900 | **108** | **$32,071,200** |
| WEICHERT, REALTORSr On The Gulf | 144 | 76 | $20,495,181 | $9,582,138 | **220** | **$30,077,319** |
| Barry DeNicola Realty, Inc. | 15 | 10 | $17,879,500 | $11,945,000 | **25** | **$29,824,500** |
| Stock Realty, LLC | 39 | 42 | $13,863,250 | $15,481,650 | **81** | **$29,344,900** |
| VIP Realty Group | 40 | 60 | $14,431,156 | $12,893,602 | **100** | **$27,324,758** |
| Vineyards Properties Inc | 44 | 40 | $13,679,740 | $11,810,490 | **84** | **$25,490,230** |
| Levitan-McQuaid LLC | 13 | 17 | $11,708,500 | $12,948,405 | **30** | **$24,656,905** |
| Florida Home Realty of Collier County, Inc. | 73 | 61 | $13,569,606 | $10,880,374 | **134** | **$24,449,980** |
| Century 21 #1 Sunbelt Realty Inc. | 113 | 48 | $16,424,243 | $6,807,303 | **161** | **$23,231,546** |
| Gulf Breeze Real Estate, LLC | 40 | 35 | $11,683,400 | $11,238,400 | **75** | **$22,921,800** |
| ERA Faust Realty Group | 81 | 110 | $10,334,473 | $11,343,805 | **191** | **$21,678,278** |
| Realty World Florida | 70 | 32 | $14,221,175 | $7,039,600 | **102** | **$21,260,775** |
| Bonita Bay Group | 11 | 2 | $15,691,219 | $4,895,000 | **13** | **$20,586,219** |
| Grey Oaks Realty Inc. | 6 | 6 | $10,695,645 | $9,375,000 | **12** | **$20,070,645** |
| Keating Associates | 10 | 46 | $4,215,400 | $14,747,571 | **56** | **$18,962,971** |
| Mari Vesci REALTORS, Inc | 15 | 23 | $9,439,500 | $9,277,400 | **38** | **$18,716,900** |
| RE/MAX Estates | 36 | 32 | $7,442,852 | $9,806,950 | **68** | **$17,249,802** |
| Fiddler's Creek Realty, Inc. | 10 | 7 | $9,446,000 | $7,613,000 | **17** | **$17,059,000** |
| Realty World, Top Producers Realty, Inc. | 21 | 31 | $6,173,600 | $9,603,850 | **52** | **$15,777,450** |
| Zip Realty, Inc. | 6 | 51 | $1,679,100 | $13,839,838 | **57** | **$15,518,938** |
| Keller Williams Realty, Marco | 27 | 32 | $8,843,300 | $6,617,716 | **59** | **$15,461,016** |
| IRC International Realty Corp | | 1 | | $14,135,000 | **1** | **$14,135,000** |
| Weekly Realty Group, LLC | 6 | 2 | $7,700,000 | $5,095,000 | **8** | **$12,795,000** |
| Remax Coastal Living | 20 | 29 | $7,227,500 | $5,411,470 | **49** | **$12,638,970** |
| Islandwalk Realty of Naples | 28 | 17 | $7,767,500 | $4,759,000 | **45** | **$12,526,500** |

# John R. Wood Inc., REALTORS
## Company Ranking Reports - Ranking by Volume thru 2009 10 31



| | Data | Side | | | | |
|---|---|---|---|---|---|---|
| | Count of Side | | Sum of Closed Volume | | **Total Count of Side** | **Total Sum of Closed Volume** |
| U S Prime Realty LLC | 54 | 58 | $6,281,500 | $6,093,300 | **112** | **$12,374,800** |
| Germain Properties of Naples, LLC | 8 | 6 | $7,537,000 | $4,750,000 | **14** | **$12,287,000** |
| RE/MAX Sundance Realty II | 30 | 15 | $7,537,300 | $4,149,000 | **45** | **$11,686,300** |
| Independent Brokers Realty Inc. | 27 | 25 | $6,223,000 | $5,184,250 | **52** | **$11,407,250** |
| Bartley Realty Services | 57 | 25 | $8,159,331 | $3,051,332 | **82** | **$11,210,663** |
| Illustrated Properties Real Estate Inc. | 20 | 13 | $6,222,000 | $4,556,500 | **33** | **$10,778,500** |
| Prestige Properties of South Florida, Inc. | 24 | 22 | $5,578,008 | $5,163,950 | **46** | **$10,741,958** |
| Bud Coleman Associates Inc | 1 | 2 | $4,434,000 | $6,234,000 | **3** | **$10,668,000** |
| Bluebill Real Estate | 18 | 20 | $5,247,500 | $5,338,850 | **38** | **$10,586,350** |
| Nations Realty Group of USA | 43 | 26 | $6,308,785 | $3,460,685 | **69** | **$9,769,470** |
| Exceptional Properties of SW Florida | 5 | 6 | $3,481,500 | $5,745,000 | **11** | **$9,226,500** |
| Gulfcoast Premier Realty, Inc. | 23 | 14 | $6,221,000 | $2,900,500 | **37** | **$9,121,500** |
| Century 21 Mike Miller Realty, Inc. | 32 | 27 | $4,540,000 | $4,293,500 | **59** | **$8,833,500** |
| ERA Flagship Real Estate | 19 | 24 | $4,247,880 | $4,584,880 | **43** | **$8,832,760** |
| Lely Resort Realty, LLC. | 12 | 6 | $5,523,243 | $2,957,243 | **18** | **$8,480,486** |
| Sun Realty LLC | 14 | 20 | $3,307,500 | $5,128,660 | **34** | **$8,436,160** |
| Independent Brokers Realty | 12 | 23 | $3,035,400 | $5,390,833 | **35** | **$8,426,233** |
| Assist2Sell | 18 | 18 | $3,897,900 | $4,000,400 | **36** | **$7,898,300** |
| Platinum Properties of Naples Inc | 12 | 12 | $3,664,800 | $3,919,400 | **24** | **$7,584,200** |
| Vineyards Realty Inc | 7 | | $7,185,100 | | **7** | **$7,185,100** |
| Christopher Realty, Inc. | 9 | 10 | $2,640,000 | $4,495,300 | **19** | **$7,135,300** |
| RealtyUSA.com, Inc. | 17 | 20 | $3,153,000 | $3,839,388 | **37** | **$6,992,388** |
| Lee Collier Realty Group Inc | | 18 | | $6,932,550 | **18** | **$6,932,550** |
| Internet Realty Group, Inc. | 12 | 46 | $2,258,100 | $4,368,195 | **58** | **$6,626,295** |
| Frost & Associates Inc | 54 | 4 | $5,744,798 | $805,250 | **58** | **$6,550,048** |
| Royal Properties of Naples LLC | 20 | 25 | $3,297,660 | $3,210,689 | **45** | **$6,508,349** |
| Century 21 AAIM Realty Grp. | 40 | 6 | $5,035,902 | $1,100,385 | **46** | **$6,136,287** |
| Realty Pros of Naples, LLC | 9 | 34 | $1,156,500 | $4,886,820 | **43** | **$6,043,320** |
| Quail Communities Realty, Inc. | 9 | 5 | $4,205,000 | $1,803,900 | **14** | **$6,008,900** |
| McWilliams Buckley & Assoc | 37 | 7 | $5,056,175 | $929,300 | **44** | **$5,985,475** |
| Engel & Voelkers Naples | 9 | 7 | $2,899,500 | $3,063,000 | **16** | **$5,962,500** |
| Naples TBI Realty LLC | 8 | 5 | $3,705,169 | $2,227,799 | **13** | **$5,932,968** |
| United Realty Group,Inc | 31 | 20 | $4,138,975 | $1,634,500 | **51** | **$5,773,475** |
| Cypress Realty Inc. | 17 | 5 | $4,406,050 | $1,292,900 | **22** | **$5,698,950** |
| Arbor Trace Realty, Inc. | 6 | 5 | $3,335,000 | $2,245,000 | **11** | **$5,580,000** |
| Sun Realty USA | 5 | 8 | $1,081,000 | $4,474,000 | **13** | **$5,555,000** |
| L.H. Fleming & Company, Real Estate | 10 | 21 | $1,525,200 | $3,882,750 | **31** | **$5,407,950** |
| Naples Brokers Realty | 13 | 18 | $3,258,400 | $2,017,216 | **31** | **$5,275,616** |
| RE/MAX Realty Group | 19 | 7 | $3,484,231 | $1,753,900 | **26** | **$5,238,131** |
| Miles Realty of Naples, Inc. | 10 | 7 | $2,757,000 | $2,274,000 | **17** | **$5,031,000** |
| COLLIER COUNTY REALTY CORP | 33 | 5 | $4,566,300 | $442,400 | **38** | **$5,008,700** |
| Bonita Village Realty | 8 | 6 | $3,219,000 | $1,783,600 | **14** | **$5,002,600** |
| Sellstate Achievers Rlty | 16 | 11 | $2,550,500 | $2,309,900 | **27** | **$4,860,400** |
| Barefoot Beach Realty Inc | 2 | 3 | $1,882,000 | $2,832,000 | **5** | **$4,714,000** |
| Diann Masi Realty, Inc. | 18 | 7 | $3,199,000 | $1,493,000 | **25** | **$4,692,000** |

# John R. Wood Inc., REALTORS
## Company Ranking Reports - Ranking by Volume thru 2009 10 31



| | Data | Side | | | | |
|---|---|---|---|---|---|---|
| | Count of Side | | Sum of Closed Volume | | **Total Count of Side** | **Total Sum of Closed Volume** |
| Spina Realty Company | 10 | 3 | $2,982,000 | $1,597,000 | **13** | **$4,579,000** |
| EXIT Charde Realty | 8 | 10 | $1,532,200 | $3,021,700 | **18** | **$4,553,900** |
| Avalon Real Estate | 37 | 1 | $4,474,898 | $69,148 | **38** | **$4,544,046** |
| Port of the Islands Realty LLC | 9 | 8 | $2,542,400 | $1,978,900 | **17** | **$4,521,300** |
| Diversified Real Estate Group | 10 | 4 | $2,548,900 | $1,869,000 | **14** | **$4,417,900** |
| Verona Realty | 8 | 9 | $2,070,900 | $2,237,900 | **17** | **$4,308,800** |
| Help-U-Sell Reed & Associates | 8 | 10 | $2,203,241 | $2,057,900 | **18** | **$4,261,141** |
| Synergy Real Estate of SW Florida | 19 | 14 | $2,318,500 | $1,923,600 | **33** | **$4,242,100** |
| McNeil Real Estate, Inc. | 5 | 6 | $2,500,000 | $1,625,000 | **11** | **$4,125,000** |
| White Sands Realty, LLC | 3 | 6 | $2,592,000 | $1,517,500 | **9** | **$4,109,500** |
| Paragon Realty, Inc. | 1 | 2 | $3,350,000 | $725,000 | **3** | **$4,075,000** |
| United Real Estate | 17 | 17 | $2,000,600 | $2,071,400 | **34** | **$4,072,000** |
| Rothchilds Int Realty | 6 | 12 | $1,110,000 | $2,834,750 | **18** | **$3,944,750** |
| Homes & Land Brokers, Inc. | 21 | 8 | $3,036,400 | $830,100 | **29** | **$3,866,500** |
| Anchor Realty of Naples | 21 | 12 | $2,606,751 | $1,214,575 | **33** | **$3,821,326** |
| Hunters Ridge Realty Co. | 8 | 9 | $1,907,500 | $1,908,500 | **17** | **$3,816,000** |
| Gulf Coast Associates | 2 | 9 | $413,000 | $3,355,000 | **11** | **$3,768,000** |
| Chiodo & Associates, Inc | 6 | 11 | $1,250,000 | $2,495,800 | **17** | **$3,745,800** |
| RL Nardi & Associates Inc | 5 | 8 | $1,497,900 | $2,210,000 | **13** | **$3,707,900** |
| Olde Naples Real Estate, Inc. | 1 | 3 | $700,000 | $3,004,500 | **4** | **$3,704,500** |
| Lowe Realty, Inc. | 8 | 6 | $2,337,000 | $1,367,500 | **14** | **$3,704,500** |
| Century 21 Sunbelt Realty | 24 | 8 | $2,577,050 | $1,012,500 | **32** | **$3,589,550** |
| Kevin Shelly Realty Inc | 10 | 5 | $2,423,000 | $1,119,000 | **15** | **$3,542,000** |
| CLC Real Estate Corp | 12 | 3 | $1,821,233 | $1,704,000 | **15** | **$3,525,233** |
| Select Properties, LLC | 3 | | $3,518,750 | | **3** | **$3,518,750** |
| Baybeach Realty | 2 | 3 | $907,500 | $2,552,500 | **5** | **$3,460,000** |
| West Bay Realty Inc. | 3 | 1 | $2,320,000 | $1,100,000 | **4** | **$3,420,000** |
| William Ward Ventress | 6 | 4 | $2,099,000 | $1,276,000 | **10** | **$3,375,000** |
| Signature Properties of Greater Florida Inc. | | 19 | | $3,267,501 | **19** | **$3,267,501** |
| Florida Realty Group | 9 | 2 | $2,933,900 | $266,800 | **11** | **$3,200,700** |
| Kim Levitan Realty | 6 | 4 | $1,984,900 | $1,119,900 | **10** | **$3,104,800** |
| L'Excellence Realty Group Inc. | 7 | 24 | $690,000 | $2,401,394 | **31** | **$3,091,394** |
| Premier Realty Concepts, Inc. | | 3 | | $2,982,000 | **3** | **$2,982,000** |
| Perfect Properties of Naples, Inc. | 3 | 15 | $476,000 | $2,488,400 | **18** | **$2,964,400** |
| Andrea Deane & Associates, Inc. | 3 | 6 | $765,000 | $2,182,500 | **9** | **$2,947,500** |
| Southwest Properties Group | 3 | 2 | $1,170,000 | $1,760,000 | **5** | **$2,930,000** |
| Bordner Real Estate, Inc. | | 8 | | $2,915,000 | **8** | **$2,915,000** |
| Estates Realty | 10 | 15 | $1,260,950 | $1,579,270 | **25** | **$2,840,220** |
| Naples Trust Realty Company, LLC | 6 | 2 | $2,548,500 | $256,000 | **8** | **$2,804,500** |
| Seaside Properties of South Florida, Inc. | 2 | 10 | $1,085,000 | $1,680,600 | **12** | **$2,765,600** |
| Beach & Luxury Realty Inc | 1 | 14 | $250,000 | $2,471,370 | **15** | **$2,721,370** |
| A Delta Realty of Naples Inc. | 1 | 15 | $118,000 | $2,579,900 | **16** | **$2,697,900** |
| Blue Heron Realty of Naples | 3 | 12 | $515,000 | $2,169,500 | **15** | **$2,684,500** |
| Hook & Ladder Realty Inc | 25 | 4 | $2,462,850 | $202,100 | **29** | **$2,664,950** |
| Worldwide Marketing Realty-NRS | 1 | 2 | $720,000 | $1,920,000 | **3** | **$2,640,000** |

# John R. Wood Inc., REALTORS
## Company Ranking Reports - Ranking by Volume thru 2009 10 31



| | Data | Side | | | | |
|---|---|---|---|---|---|---|
| | Count of Side | | Sum of Closed Volume | | Total Count of Side | Total Sum of Closed Volume |
| Pelican I Real Estate & Development, Inc. | | 1 | | $2,600,000 | **1** | **$2,600,000** |
| AC Global Realty, LLC | 2 | 4 | $489,500 | $2,087,900 | **6** | **$2,577,400** |
| Keller Williams World Class Realty | 7 | 5 | $1,278,210 | $1,264,210 | **12** | **$2,542,420** |
| Lahaina Realty | 10 | 10 | $1,440,500 | $1,066,400 | **20** | **$2,506,900** |
| London Bay Realty, Inc. | | 1 | | $2,500,000 | **1** | **$2,500,000** |
| N.A.I. Realty | 7 | 7 | $1,253,900 | $1,218,000 | **14** | **$2,471,900** |
| FCR Inc. Realty | 4 | 3 | $1,521,400 | $902,500 | **7** | **$2,423,900** |
| EXIT Gulder Real Estate Inc. | 3 | 19 | $767,000 | $1,602,900 | **22** | **$2,369,900** |
| Sterling Property Servs Realty | 1 | 3 | $670,000 | $1,632,500 | **4** | **$2,302,500** |
| Addvantage Real Estate Service | 5 | 3 | $1,668,500 | $548,500 | **8** | **$2,217,000** |
| Porter Davis RE Brokerage | 16 | | $2,181,700 | | **16** | **$2,181,700** |
| Kunkle Realty, LLC | 4 | 10 | $713,000 | $1,465,800 | **14** | **$2,178,800** |
| Dick Bolen Realty | 1 | 1 | $1,500,000 | $675,000 | **2** | **$2,175,000** |
| Realtec Realty Inc. | 1 | | $2,150,000 | | **1** | **$2,150,000** |
| Osborne & Company Inc | | 3 | | $2,130,000 | **3** | **$2,130,000** |
| Coffey Real Estate Services, Corp | 8 | 9 | $964,500 | $1,152,900 | **17** | **$2,117,400** |
| Old Naples Realty Inc. | | 9 | | $2,064,500 | **9** | **$2,064,500** |
| Clausen Properties, Inc. | 3 | 2 | $620,000 | $1,266,500 | **5** | **$1,886,500** |
| IXORA Realty | 7 | 4 | $756,100 | $1,118,000 | **11** | **$1,874,100** |
| Kaye Realty Inc. | 9 | 3 | $1,393,800 | $478,000 | **12** | **$1,871,800** |
| Southwest Coast Realty, Inc. | 1 | 6 | $579,000 | $1,291,000 | **7** | **$1,870,000** |
| Saggio Dream Realty | 7 | 5 | $1,127,100 | $741,450 | **12** | **$1,868,550** |
| Royal Palm Realty of Naples, Inc. | 2 | | $1,810,000 | | **2** | **$1,810,000** |
| Charlotte Katz, Inc. REALTORS | 1 | 1 | $485,000 | $1,300,000 | **2** | **$1,785,000** |
| Traditional Real Estate Services, Inc. | 1 | 6 | $235,000 | $1,530,000 | **7** | **$1,765,000** |
| Town & Country Real Estate | 5 | 10 | $540,000 | $1,200,190 | **15** | **$1,740,190** |
| Unique Properties of Naples, Inc. | 1 | 4 | $565,000 | $1,175,000 | **5** | **$1,740,000** |
| Community Realty Associates | 3 | | $1,728,000 | | **3** | **$1,728,000** |
| Southern Bay Realty Inc. | 2 | 3 | $775,000 | $945,000 | **5** | **$1,720,000** |
| First Service Realty-GMAC | 13 | 2 | $1,425,923 | $290,000 | **15** | **$1,715,923** |
| Crowne Consulting Inc | 3 | | $1,713,000 | | **3** | **$1,713,000** |
| The Realty Group of SW FL, Inc | 4 | 9 | $704,500 | $983,900 | **13** | **$1,688,400** |
| Audubon Properties Inc | 3 | | $1,650,000 | | **3** | **$1,650,000** |
| Ave Maria Real Estate and Home | 7 | 4 | $1,003,400 | $639,000 | **11** | **$1,642,400** |
| Carla Bonten Realty Inc | 4 | 5 | $841,500 | $777,500 | **9** | **$1,619,000** |
| Gulfstream Realty Group, Inc. | 2 | 5 | $359,900 | $1,225,700 | **7** | **$1,585,600** |
| Anchor Real Estate | 2 | 2 | $470,000 | $1,100,000 | **4** | **$1,570,000** |
| Fidelity Florida Realty Corp | 2 | 4 | $370,000 | $1,182,000 | **6** | **$1,552,000** |
| West Shore Properties Real Estate Company | | 3 | | $1,549,000 | **3** | **$1,549,000** |
| Marco Island Realestate.com, Inc. | 3 | 5 | $735,000 | $799,500 | **8** | **$1,534,500** |
| Pollard & Hedrich Realty, Inc. | 1 | 6 | $245,000 | $1,245,000 | **7** | **$1,490,000** |
| Waterways Homes Realty, Inc. | 2 | 2 | $737,500 | $737,500 | **4** | **$1,475,000** |
| The Colony/WCI Realty, Inc. | | 2 | | $1,472,000 | **2** | **$1,472,000** |
| West Florida Real Estate, Inc. | 3 | 3 | $731,500 | $731,500 | **6** | **$1,463,000** |
| Collier & Assoc Real Estate | 8 | | $1,457,650 | | **8** | **$1,457,650** |

# John R. Wood Inc., REALTORS
## Company Ranking Reports - Ranking by Volume thru 2009 10 31



| | Data | Side | | | | |
|---|---|---|---|---|---|---|
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| Excel Real Estate Services, Inc. | 1 | 7 | $625,000 | $829,000 | **8** | **$1,454,000** |
| Neapolitan Realty LLC | 2 | 1 | $1,129,000 | $280,000 | **3** | **$1,409,000** |
| Roger Hill Realty Inc | 5 | 2 | $1,026,000 | $346,000 | **7** | **$1,372,000** |
| Steven C. Moller, Broker | 12 | | $1,359,350 | | **12** | **$1,359,350** |
| Holm Realty Services, Inc. | | 14 | | $1,351,100 | **14** | **$1,351,100** |
| Rossi Real Estate Inc | 1 | 3 | $485,000 | $832,900 | **4** | **$1,317,900** |
| Reed and Associate | 1 | | $1,300,000 | | **1** | **$1,300,000** |
| Pegasus Realty Group, Inc | 2 | 1 | $933,400 | $349,960 | **3** | **$1,283,360** |
| Ruby Realty & Referral Company | 2 | 6 | $463,000 | $816,000 | **8** | **$1,279,000** |
| Century 21 JB Novelli Internationale | 5 | 6 | $595,900 | $665,500 | **11** | **$1,261,400** |
| Coastal Real Estate, Inc. | 1 | 1 | $625,000 | $625,000 | **2** | **$1,250,000** |
| Preferred Properties of Naples Inc | 1 | | $1,200,000 | | **1** | **$1,200,000** |
| Beachwood Properties, Inc. | 6 | 2 | $847,000 | $350,000 | **8** | **$1,197,000** |
| Realty Executives | 4 | 4 | $479,500 | $711,122 | **8** | **$1,190,622** |
| Mason Realty Inc. | 4 | 3 | $549,000 | $618,500 | **7** | **$1,167,500** |
| Century 21 First Southern Trust | 2 | 2 | $694,900 | $445,000 | **4** | **$1,139,900** |
| Terra Real Estate Group Inc | 4 | 6 | $536,000 | $590,900 | **10** | **$1,126,900** |
| Advanced Realty Solutions,Inc | 3 | 3 | $601,000 | $511,400 | **6** | **$1,112,400** |
| Dove Realty, Inc. | 2 | 4 | $203,000 | $901,000 | **6** | **$1,104,000** |
| Complete Real Estate Svcs | 4 | 3 | $732,000 | $353,000 | **7** | **$1,085,000** |
| Costantini Realty Inc. | | 3 | | $1,070,500 | **3** | **$1,070,500** |
| Crimaldi and Associates, LLC | 5 | 1 | $925,000 | $135,000 | **6** | **$1,060,000** |
| TSD Realty | 2 | 8 | $352,500 | $673,900 | **10** | **$1,026,400** |
| Elite Properties of SW Florida, LC | 1 | 2 | $220,000 | $757,785 | **3** | **$977,785** |
| Brand & Associates Inc. | 2 | 3 | $602,500 | $360,250 | **5** | **$962,750** |
| Escape Realty Services, LLC | 2 | 6 | $303,000 | $653,900 | **8** | **$956,900** |
| Shoreline Properties of SW FL | 3 | 2 | $610,250 | $344,800 | **5** | **$955,050** |
| Sheridan Real Estate | 3 | 2 | $589,500 | $364,500 | **5** | **$954,000** |
| Napoli Realty Services, LLC | 2 | 3 | $633,000 | $308,000 | **5** | **$941,000** |
| True Realty Services LLC | | 5 | | $926,900 | **5** | **$926,900** |
| Sound Real Estate, Inc. | 1 | 2 | $612,500 | $303,900 | **3** | **$916,400** |
| Jo Carter & Associates, Inc. | 1 | 2 | $500,000 | $411,000 | **3** | **$911,000** |
| Palm Realty Group | 1 | 3 | $302,000 | $578,900 | **4** | **$880,900** |
| Sunstream Realty Inc | 3 | 1 | $670,000 | $200,000 | **4** | **$870,000** |
| OK Realty Inc. | 1 | 5 | $340,000 | $523,400 | **6** | **$863,400** |
| KP Realty Services Inc | 5 | 2 | $614,900 | $247,900 | **7** | **$862,800** |
| Gallery Realty | 2 | 4 | $340,000 | $513,000 | **6** | **$853,000** |
| Freeman Realty Group | 2 | 1 | $645,000 | $195,000 | **3** | **$840,000** |
| Vision One Realty Group, Inc. | | 2 | | $818,000 | **2** | **$818,000** |
| RFK Realty | 1 | 2 | $375,000 | $435,000 | **3** | **$810,000** |
| Fifth Avenue Realty Limited, Inc. | | 1 | | $810,000 | **1** | **$810,000** |
| Donna Mason Realty & Associates | 5 | | $803,310 | | **5** | **$803,310** |
| J Meier Real Estate | 5 | | $803,000 | | **5** | **$803,000** |
| Naples Golfing Rentals, Inc. | 2 | 2 | $376,000 | $406,000 | **4** | **$782,000** |
| Option One Realty | 3 | 4 | $350,000 | $416,000 | **7** | **$766,000** |

# John R. Wood Inc., REALTORS
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| Help-U-Sell Best Choice Realty | 3 | 1 | $580,300 | $182,500 | **4** | **$762,800** |
| Lifestyle Choice Realty | 5 | 6 | $313,500 | $444,500 | **11** | **$758,000** |
| Pelican Bay Realty, Inc. | | 2 | | $740,000 | **2** | **$740,000** |
| LeRev Realty, Inc. | | 3 | | $715,000 | **3** | **$715,000** |
| Yourigloo.com Inc | 2 | | $700,000 | | **2** | **$700,000** |
| Florida Buyer Broker | | 4 | | $686,000 | **4** | **$686,000** |
| Twin Realty Inc. | 2 | 1 | $448,000 | $227,500 | **3** | **$675,500** |
| TJS Realty, Inc. | | 2 | | $662,000 | **2** | **$662,000** |
| CBC Realty Group | 1 | 2 | $232,000 | $430,000 | **3** | **$662,000** |
| Royal Realty Investment Group | 2 | 1 | $492,000 | $155,000 | **3** | **$647,000** |
| Superior Realty Services SW FL | 2 | | $635,000 | | **2** | **$635,000** |
| Beachfront Realty, Inc. | 2 | | $616,900 | | **2** | **$616,900** |
| MBC Real Estate LLC | 4 | | $614,500 | | **4** | **$614,500** |
| Deborah Ann Watson | | 1 | | $590,000 | **1** | **$590,000** |
| McEnroy Realty Services, Inc | 1 | 1 | $275,000 | $305,000 | **2** | **$580,000** |
| Virginia M Woody | | 2 | | $579,500 | **2** | **$579,500** |
| Dooley Realty Group | 1 | | $575,000 | | **1** | **$575,000** |
| Florida Global RE Inc | 1 | 4 | $112,500 | $462,270 | **5** | **$574,770** |
| Clausen Properties Inc | 1 | 3 | $120,000 | $445,000 | **4** | **$565,000** |
| Resource Development Service C | | 1 | | $560,000 | **1** | **$560,000** |
| Brentwood Realty Services, Inc. | 1 | 2 | $235,000 | $325,000 | **3** | **$560,000** |
| CPS Properties | | 1 | | $540,000 | **1** | **$540,000** |
| Sanddollar Real Estate Corp of Naples | 2 | 2 | $259,500 | $265,000 | **4** | **$524,500** |
| South Shore Properties Group | | 2 | | $520,000 | **2** | **$520,000** |
| Bonita Beach Properties | 1 | 2 | $150,000 | $370,000 | **3** | **$520,000** |
| ACG Realty Inc. | 2 | | $520,000 | | **2** | **$520,000** |
| William Morris, REALTORr | | 1 | | $515,000 | **1** | **$515,000** |
| Freedom Brokerage Group | 1 | 2 | $253,000 | $257,000 | **3** | **$510,000** |
| Dina Cecere Realty LLC | 2 | | $510,000 | | **2** | **$510,000** |
| Wilkins Realty Group, Inc. | 2 | 1 | $315,000 | $192,000 | **3** | **$507,000** |
| Vanderbilt Beach Realty | 1 | 1 | $250,000 | $250,000 | **2** | **$500,000** |
| Taylor Woodrow Realty-SW, LLC | 1 | 1 | $249,900 | $249,900 | **2** | **$499,800** |
| Tatarian Real Estate | | 3 | | $493,000 | **3** | **$493,000** |
| Dennis Allen Sandberg, P.A. | | 1 | | $492,000 | **1** | **$492,000** |
| Hovland, Inc. | 3 | 2 | $289,000 | $196,000 | **5** | **$485,000** |
| Florida Foundation Realty | | 3 | | $483,000 | **3** | **$483,000** |
| Calusa Bay Properties LLC | 4 | | $481,500 | | **4** | **$481,500** |
| Poteet Properties, Inc. | 2 | 1 | $264,000 | $205,000 | **3** | **$469,000** |
| Century 21 Sunbelt Rlty #1,Inc | | 3 | | $457,000 | **3** | **$457,000** |
| Forbes Real Estate | | 2 | | $447,500 | **2** | **$447,500** |
| Resort Quest | 1 | 3 | $175,000 | $269,900 | **4** | **$444,900** |
| Tudor Villas Realty Naples | 2 | 2 | $220,000 | $220,000 | **4** | **$440,000** |
| D R Horton Realty Inc | 1 | 1 | $212,990 | $212,990 | **2** | **$425,980** |
| Maks Realty | 1 | 2 | $112,000 | $302,000 | **3** | **$414,000** |
| Horizons By The Sea Inc. | 1 | 4 | $49,000 | $364,800 | **5** | **$413,800** |

# John R. Wood Inc., REALTORS
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| | Data | Side | | | | |
|---|---|---|---|---|---|---|
| | Count of Side | | Sum of Closed Volume | | Total Count of Side | Total Sum of Closed Volume |
| William M Nelson, REALTORr | | 3 | | $413,500 | 3 | $413,500 |
| Realty Corp. of Naples | 1 | 1 | $227,000 | $185,000 | 2 | $412,000 |
| James H Huff | 1 | | $410,000 | | 1 | $410,000 |
| Focus Real Estate | 1 | 4 | $65,000 | $342,700 | 5 | $407,700 |
| Golf in Paradise Realty Inc | | 3 | | $407,000 | 3 | $407,000 |
| Greg Haley & Associates, Inc. | | 1 | | $400,000 | 1 | $400,000 |
| Bay Forest Real Estate Services, Inc. | | 2 | | $400,000 | 2 | $400,000 |
| Homekeys | | 3 | | $395,101 | 3 | $395,101 |
| Golden Oak Real Estate | 1 | 1 | $167,000 | $200,000 | 2 | $367,000 |
| Tropical Acres Realty | 2 | | $344,000 | | 2 | $344,000 |
| Tropical Paradise Realty | 2 | | $340,000 | | 2 | $340,000 |
| FL RE Consulting Associates | 1 | 1 | $157,000 | $178,500 | 2 | $335,500 |
| High End Properties | | 1 | | $335,000 | 1 | $335,000 |
| Gulfline Realty LLC | 1 | 1 | $87,000 | $247,000 | 2 | $334,000 |
| Match Point Realty Inc. | 1 | 1 | $230,000 | $95,000 | 2 | $325,000 |
| Pulte Homes Corporation | 1 | 1 | $160,000 | $160,000 | 2 | $320,000 |
| Perry Real Estate, Inc | 1 | 1 | $225,000 | $86,000 | 2 | $311,000 |
| Cape And Islands Realty Corporation | | 1 | | $310,000 | 1 | $310,000 |
| Home Quest Inc. | 1 | 1 | $210,000 | $91,100 | 2 | $301,100 |
| Century 21 Prestige Realty Group | 2 | 1 | $215,900 | $85,000 | 3 | $300,900 |
| Mathes Realty Inc | 1 | 2 | $136,000 | $161,500 | 3 | $297,500 |
| The Ivy Realty LLC | 1 | 1 | $136,000 | $160,000 | 2 | $296,000 |
| Florida Real Estate Services, Inc. | | 2 | | $293,000 | 2 | $293,000 |
| Commercial Management of Naples | 1 | | $290,000 | | 1 | $290,000 |
| Colonial Square Realty, Inc. | 1 | | $290,000 | | 1 | $290,000 |
| Divco Realty Corporation | 1 | | $290,000 | | 1 | $290,000 |
| Pelican Connection, Inc. | | 2 | | $285,000 | 2 | $285,000 |
| The Appraisal Shoppe Inc | | 1 | | $275,000 | 1 | $275,000 |
| Windstar Realty Group, LLC | | 1 | | $275,000 | 1 | $275,000 |
| Naples TBI Realty | 1 | | $270,000 | | 1 | $270,000 |
| CMC Realty | 1 | | $268,000 | | 1 | $268,000 |
| CL Properties | 1 | 2 | $93,900 | $173,900 | 3 | $267,800 |
| Cameron Real Estate Services Inc. | | 2 | | $265,515 | 2 | $265,515 |
| Pelican Realty Group Inc. | 2 | 2 | $132,000 | $132,000 | 4 | $264,000 |
| Cathy Trotta PA | | 1 | | $250,000 | 1 | $250,000 |
| Nichols Realty, Inc. | | 1 | | $250,000 | 1 | $250,000 |
| First on Fifth Realty, Inc. | | 1 | | $248,000 | 1 | $248,000 |
| Help U Buy | 1 | | $245,000 | | 1 | $245,000 |
| Sun Coast Appraisal Group | | 1 | | $240,000 | 1 | $240,000 |
| Leonard P Reina Lic Real Estat | | 1 | | $230,000 | 1 | $230,000 |
| Miromar Real Estate of SW Florida | | 2 | | $226,000 | 2 | $226,000 |
| Buy-Sell-Rent-Fl Golf Course | 1 | | $220,000 | | 1 | $220,000 |
| Affordable Housing & Finance | | 1 | | $213,300 | 1 | $213,300 |
| Grande Cypress Realty | 1 | 1 | $103,000 | $103,000 | 2 | $206,000 |
| Land & Sea Realty | 1 | | $205,000 | | 1 | $205,000 |

# John R. Wood Inc., REALTORS
## Company Ranking Reports - Ranking by Volume thru 2009 10 31



| | Data | Side | | | | |
|---|---|---|---|---|---|---|
| | Count of Side | | Sum of Closed Volume | | **Total Count of Side** | **Total Sum of Closed Volume** |
| C.G. Claussen Realty Inc | 1 | | $200,000 | | **1** | **$200,000** |
| 41 West Realty, Inc. | 1 | 1 | $99,000 | $99,000 | **2** | **$198,000** |
| Coyne Realty Inc | 1 | 1 | $100,000 | $90,000 | **2** | **$190,000** |
| Thompson Realty | 1 | 2 | $93,000 | $94,000 | **3** | **$187,000** |
| Naples Sundance Realty Inc | | 1 | | $180,000 | **1** | **$180,000** |
| Emerald Realty of Naples Inc | 1 | | $180,000 | | **1** | **$180,000** |
| Hulce Realty Resources Inc | 1 | | $175,000 | | **1** | **$175,000** |
| Gulf Coast Treasures Fine Real Estate | | 1 | | $164,000 | **1** | **$164,000** |
| Gulf to Golf Realty, Inc. | | 1 | | $160,000 | **1** | **$160,000** |
| Everglades Island Properties, Inc. | | 1 | | $160,000 | **1** | **$160,000** |
| Falago Realty Group, Inc. | | 1 | | $150,000 | **1** | **$150,000** |
| Gulf Coast Investment Properties | | 2 | | $145,000 | **2** | **$145,000** |
| BMI of Southwest Florida, Inc | 1 | | $145,000 | | **1** | **$145,000** |
| WBG SW Florida, Inc. | 1 | | $144,000 | | **1** | **$144,000** |
| A Codi Realty | | 1 | | $140,000 | **1** | **$140,000** |
| Phase III Real Estate Services | | 1 | | $139,900 | **1** | **$139,900** |
| Tabarrini Realty | | 1 | | $138,000 | **1** | **$138,000** |
| Naples Properties | | 2 | | $135,000 | **2** | **$135,000** |
| Gulf Realty Company LLC | 1 | | $133,000 | | **1** | **$133,000** |
| The Babon Group | | 1 | | $133,000 | **1** | **$133,000** |
| Realty Consultants of Naples, Inc. | | 1 | | $129,900 | **1** | **$129,900** |
| Trianon Properties Inc | | 1 | | $127,000 | **1** | **$127,000** |
| Skelly Ventures Inc | 1 | | $125,000 | | **1** | **$125,000** |
| Sellstate Paradise Realty | 1 | | $125,000 | | **1** | **$125,000** |
| Stateside International Realty | 1 | 1 | $62,000 | $62,000 | **2** | **$124,000** |
| Just Right Realty Company | | 1 | | $120,650 | **1** | **$120,650** |
| Paradise Properties of Naples, Inc. | | 1 | | $120,000 | **1** | **$120,000** |
| Gulfside Realty Associates Inc | 1 | | $115,000 | | **1** | **$115,000** |
| Towne and Country Realty of Naples, Inc. | | 2 | | $102,500 | **2** | **$102,500** |
| Price Realty of Naples Inc | | 1 | | $99,000 | **1** | **$99,000** |
| Imperial Realty Of Naples | | 1 | | $86,000 | **1** | **$86,000** |
| 1010 Apartments, Inc. | 1 | 1 | $40,500 | $40,500 | **2** | **$81,000** |
| Appraisal Research Corp. of Naples | | 1 | | $80,000 | **1** | **$80,000** |
| Viscaya Realty, Inc. | 1 | | $80,000 | | **1** | **$80,000** |
| The Realty Source of Naples | | 1 | | $71,145 | **1** | **$71,145** |
| Ted Hofferber SRA, PA | | 1 | | $53,540 | **1** | **$53,540** |
| L A Estates Realty, Inc | 1 | | $50,000 | | **1** | **$50,000** |
| Harborview Realty Inc | | 1 | | $43,000 | **1** | **$43,000** |
| Town & Country Sun Properties | | 1 | | $42,000 | **1** | **$42,000** |
| Walsh Real Estate Services, Inc. | | 1 | | $40,000 | **1** | **$40,000** |
| STS Realty Group | | 1 | | $40,000 | **1** | **$40,000** |
| Grand Total | **7276** | **7276** | **$2,508,051,970** | **$2,508,051,970** | **14552** | **$5,016,103,940** |

# John R. Wood Inc., REALTORS
## Company Ranking Reports - Ranking by Units thru 2009 10 31



| | Data | Side | | | | |
|---|---|---|---|---|---|---|
| | Sum of Closed Volume | | Count of Side | | Total Sum of Closed Volume | Total Count of Side |
| Company | L | S | L | S | | |
| Downing Frye | $304,468,114 | $338,803,630 | 819 | 897 | $643,271,744 | 1,716 |
| John R Wood | $352,227,846 | $343,439,201 | 631 | 723 | $695,667,047 | 1,354 |
| Coldwell Banker Residential Real Estate, Inc. | $205,469,991 | $152,097,699 | 787 | 485 | $357,567,690 | 1,272 |
| Amerivest Realty | $104,854,173 | $127,116,591 | 536 | 464 | $231,970,764 | 1,000 |
| Prudential Florida WCI Realty | $168,289,958 | $188,368,855 | 381 | 411 | $356,658,813 | 792 |
| Premier Properties of SWFL,INC | $361,495,350 | $340,354,034 | 349 | 333 | $701,849,384 | 682 |
| #N/A | $80,870,674 | $38,739,812 | 328 | 193 | $119,610,486 | 521 |
| Sun Realty | $34,701,966 | $48,412,312 | 140 | 258 | $83,114,278 | 398 |
| Non MLS | | $89,613,061 | | 394 | $89,613,061 | 394 |
| Premiere Plus Realty Co. | $44,556,455 | $46,082,273 | 149 | 183 | $90,638,728 | 332 |
| RE/MAX Realty Select | $27,191,890 | $27,646,930 | 181 | 137 | $54,838,820 | 318 |
| Naples Realty Services | $30,450,376 | $23,748,250 | 141 | 97 | $54,198,626 | 238 |
| WEICHERT, REALTORSr On The Gulf | $20,495,181 | $9,582,138 | 144 | 76 | $30,077,319 | 220 |
| Sand Castle Realty Group, Inc | $19,970,368 | $25,653,449 | 98 | 116 | $45,623,817 | 214 |
| ERA Faust Realty Group | $10,334,473 | $11,343,805 | 81 | 110 | $21,678,278 | 191 |
| Keller Williams Elite Realty | $30,124,050 | $29,683,100 | 100 | 90 | $59,807,150 | 190 |
| Century 21 #1 Sunbelt Realty Inc. | $16,424,243 | $6,807,303 | 113 | 48 | $23,231,546 | 161 |
| Florida Home Realty of Collier County, Inc. | $13,569,606 | $10,880,374 | 73 | 61 | $24,449,980 | 134 |
| South Bay Realty | $15,038,651 | $21,032,100 | 50 | 70 | $36,070,751 | 120 |
| U S Prime Realty LLC | $6,281,500 | $6,093,300 | 54 | 58 | $12,374,800 | 112 |
| RE/MAX Results Realty | $11,852,300 | $20,218,900 | 52 | 56 | $32,071,200 | 108 |
| Realty World Florida | $14,221,175 | $7,039,600 | 70 | 32 | $21,260,775 | 102 |
| VIP Realty Group | $14,431,156 | $12,893,602 | 40 | 60 | $27,324,758 | 100 |
| Waterfront Realty Group, Inc. | $25,503,454 | $15,050,700 | 55 | 43 | $40,554,154 | 98 |
| Vineyards Properties Inc | $13,679,740 | $11,810,490 | 44 | 40 | $25,490,230 | 84 |
| Bartley Realty Services | $8,159,331 | $3,051,332 | 57 | 25 | $11,210,663 | 82 |
| Stock Realty, LLC | $13,863,250 | $15,481,650 | 39 | 42 | $29,344,900 | 81 |
| Gulf Breeze Real Estate, LLC | $11,683,400 | $11,238,400 | 40 | 35 | $22,921,800 | 75 |
| Nations Realty Group of USA | $6,308,785 | $3,460,685 | 43 | 26 | $9,769,470 | 69 |
| RE/MAX Estates | $7,442,852 | $9,806,950 | 36 | 32 | $17,249,802 | 68 |
| Keller Williams Realty, Marco | $8,843,300 | $6,617,716 | 27 | 32 | $15,461,016 | 59 |
| Century 21 Mike Miller Realty, Inc. | $4,540,000 | $4,293,500 | 32 | 27 | $8,833,500 | 59 |
| Frost & Associates Inc | $5,744,798 | $805,250 | 54 | 4 | $6,550,048 | 58 |
| Internet Realty Group, Inc. | $2,258,100 | $4,368,195 | 12 | 46 | $6,626,295 | 58 |
| Zip Realty, Inc. | $1,679,100 | $13,839,838 | 6 | 51 | $15,518,938 | 57 |
| Keating Associates | $4,215,400 | $14,747,571 | 10 | 46 | $18,962,971 | 56 |
| Independent Brokers Realty Inc. | $6,223,000 | $5,184,250 | 27 | 25 | $11,407,250 | 52 |
| Realty World, Top Producers Realty, Inc. | $6,173,600 | $9,603,850 | 21 | 31 | $15,777,450 | 52 |
| United Realty Group,Inc | $4,138,975 | $1,634,500 | 31 | 20 | $5,773,475 | 51 |
| Remax Coastal Living | $7,227,500 | $5,411,470 | 20 | 29 | $12,638,970 | 49 |
| Century 21 AAIM Realty Grp. | $5,035,902 | $1,100,385 | 40 | 6 | $6,136,287 | 46 |
| Prestige Properties of South Florida, Inc. | $5,578,008 | $5,163,950 | 24 | 22 | $10,741,958 | 46 |
| Islandwalk Realty of Naples | $7,767,500 | $4,759,000 | 28 | 17 | $12,526,500 | 45 |
| RE/MAX Sundance Realty II | $7,537,300 | $4,149,000 | 30 | 15 | $11,686,300 | 45 |
| Royal Properties of Naples LLC | $3,297,660 | $3,210,689 | 20 | 25 | $6,508,349 | 45 |
| McWilliams Buckley & Assoc | $5,056,175 | $929,300 | 37 | 7 | $5,985,475 | 44 |
| ERA Flagship Real Estate | $4,247,880 | $4,584,880 | 19 | 24 | $8,832,760 | 43 |
| Realty Pros of Naples, LLC | $1,156,500 | $4,886,820 | 9 | 34 | $6,043,320 | 43 |
| Mari Vesci REALTORS, Inc | $9,439,500 | $9,277,400 | 15 | 23 | $18,716,900 | 38 |
| Avalon Real Estate | $4,474,898 | $69,148 | 37 | 1 | $4,544,046 | 38 |
| Bluebill Real Estate | $5,247,500 | $5,338,850 | 18 | 20 | $10,586,350 | 38 |
| COLLIER COUNTY REALTY CORP | $4,566,300 | $442,400 | 33 | 5 | $5,008,700 | 38 |
| Gulfcoast Premier Realty, Inc. | $6,221,000 | $2,900,500 | 23 | 14 | $9,121,500 | 37 |

# John R. Wood Inc., REALTORS
## Company Ranking Reports - Ranking by Units thru 2009 10 31



| | Data | Side | | | | |
|---|---|---|---|---|---|---|
| | Sum of Closed Volume | | Count of Side | | Total Sum of Closed Volume | Total Count of Side |
| RealtyUSA.com, Inc. | $3,153,000 | $3,839,388 | 17 | 20 | $6,992,388 | 37 |
| Assist2Sell | $3,897,900 | $4,000,400 | 18 | 18 | $7,898,300 | 36 |
| Independent Brokers Realty | $3,035,400 | $5,390,833 | 12 | 23 | $8,426,233 | 35 |
| Sun Realty LLC | $3,307,500 | $5,128,660 | 14 | 20 | $8,436,160 | 34 |
| United Real Estate | $2,000,600 | $2,071,400 | 17 | 17 | $4,072,000 | 34 |
| Anchor Realty of Naples | $2,606,751 | $1,214,575 | 21 | 12 | $3,821,326 | 33 |
| Illustrated Properties Real Estate Inc. | $6,222,000 | $4,556,500 | 20 | 13 | $10,778,500 | 33 |
| Synergy Real Estate of SW Florida | $2,318,500 | $1,923,600 | 19 | 14 | $4,242,100 | 33 |
| Century 21 Sunbelt Realty | $2,577,050 | $1,012,500 | 24 | 8 | $3,589,550 | 32 |
| L.H. Fleming & Company, Real Estate | $1,525,200 | $3,882,750 | 10 | 21 | $5,407,950 | 31 |
| Naples Brokers Realty | $3,258,400 | $2,017,216 | 13 | 18 | $5,275,616 | 31 |
| L'Excellence Realty Group Inc. | $690,000 | $2,401,394 | 7 | 24 | $3,091,394 | 31 |
| Levitan-McQuaid LLC | $11,708,500 | $12,948,405 | 13 | 17 | $24,656,905 | 30 |
| Homes & Land Brokers, Inc. | $3,036,400 | $830,100 | 21 | 8 | $3,866,500 | 29 |
| Hook & Ladder Realty Inc | $2,462,850 | $202,100 | 25 | 4 | $2,664,950 | 29 |
| Sellstate Achievers Rlty | $2,550,500 | $2,309,900 | 16 | 11 | $4,860,400 | 27 |
| RE/MAX Realty Group | $3,484,231 | $1,753,900 | 19 | 7 | $5,238,131 | 26 |
| Estates Realty | $1,260,950 | $1,579,270 | 10 | 15 | $2,840,220 | 25 |
| Diann Masi Realty, Inc. | $3,199,000 | $1,493,000 | 18 | 7 | $4,692,000 | 25 |
| Barry DeNicola Realty, Inc. | $17,879,500 | $11,945,000 | 15 | 10 | $29,824,500 | 25 |
| Platinum Properties of Naples Inc | $3,664,800 | $3,919,400 | 12 | 12 | $7,584,200 | 24 |
| EXIT Gulder Real Estate Inc. | $767,000 | $1,602,900 | 3 | 19 | $2,369,900 | 22 |
| Cypress Realty Inc. | $4,406,050 | $1,292,900 | 17 | 5 | $5,698,950 | 22 |
| Lahaina Realty | $1,440,500 | $1,066,400 | 10 | 10 | $2,506,900 | 20 |
| Christopher Realty, Inc. | $2,640,000 | $4,495,300 | 9 | 10 | $7,135,300 | 19 |
| Signature Realty of Naples, Inc. | $40,688,000 | $28,120,000 | 12 | 7 | $68,808,000 | 19 |
| Signature Properties of Greater Florida Inc. | | $3,267,501 | | 19 | $3,267,501 | 19 |
| Perfect Properties of Naples, Inc. | $476,000 | $2,488,400 | 3 | 15 | $2,964,400 | 18 |
| Lely Resort Realty, LLC. | $5,523,243 | $2,957,243 | 12 | 6 | $8,480,486 | 18 |
| Rothchilds Int Realty | $1,110,000 | $2,834,750 | 6 | 12 | $3,944,750 | 18 |
| Help-U-Sell Reed & Associates | $2,203,241 | $2,057,900 | 8 | 10 | $4,261,141 | 18 |
| EXIT Charde Realty | $1,532,200 | $3,021,700 | 8 | 10 | $4,553,900 | 18 |
| Lee Collier Realty Group Inc | | $6,932,550 | | 18 | $6,932,550 | 18 |
| Hunters Ridge Realty Co. | $1,907,500 | $1,908,500 | 8 | 9 | $3,816,000 | 17 |
| Fiddler's Creek Realty, Inc. | $9,446,000 | $7,613,000 | 10 | 7 | $17,059,000 | 17 |
| Chiodo & Associates, Inc | $1,250,000 | $2,495,800 | 6 | 11 | $3,745,800 | 17 |
| Port of the Islands Realty LLC | $2,542,400 | $1,978,900 | 9 | 8 | $4,521,300 | 17 |
| Coffey Real Estate Services, Corp | $964,500 | $1,152,900 | 8 | 9 | $2,117,400 | 17 |
| Miles Realty of Naples, Inc. | $2,757,000 | $2,274,000 | 10 | 7 | $5,031,000 | 17 |
| Verona Realty | $2,070,900 | $2,237,900 | 8 | 9 | $4,308,800 | 17 |
| A Delta Realty of Naples Inc. | $118,000 | $2,579,900 | 1 | 15 | $2,697,900 | 16 |
| Porter Davis RE Brokerage | $2,181,700 | | 16 | | $2,181,700 | 16 |
| Engel & Voelkers Naples | $2,899,500 | $3,063,000 | 9 | 7 | $5,962,500 | 16 |
| Blue Heron Realty of Naples | $515,000 | $2,169,500 | 3 | 12 | $2,684,500 | 15 |
| Kevin Shelly Realty Inc | $2,423,000 | $1,119,000 | 10 | 5 | $3,542,000 | 15 |
| Beach & Luxury Realty Inc | $250,000 | $2,471,370 | 1 | 14 | $2,721,370 | 15 |
| First Service Realty-GMAC | $1,425,923 | $290,000 | 13 | 2 | $1,715,923 | 15 |
| CLC Real Estate Corp | $1,821,233 | $1,704,000 | 12 | 3 | $3,525,233 | 15 |
| Town & Country Real Estate | $540,000 | $1,200,190 | 5 | 10 | $1,740,190 | 15 |
| Lowe Realty, Inc. | $2,337,000 | $1,367,500 | 8 | 6 | $3,704,500 | 14 |
| The Forrest Company Realty of Naples Inc | $25,851,001 | $16,600,000 | 10 | 4 | $42,451,001 | 14 |
| Germain Properties of Naples, LLC | $7,537,000 | $4,750,000 | 8 | 6 | $12,287,000 | 14 |
| Holm Realty Services, Inc. | | $1,351,100 | | 14 | $1,351,100 | 14 |
| Bonita Village Realty | $3,219,000 | $1,783,600 | 8 | 6 | $5,002,600 | 14 |

# John R. Wood Inc., REALTORS
## Company Ranking Reports - Ranking by Units thru 2009 10 31



| | Data | Side | | | | |
|---|---|---|---|---|---|---|
| | Sum of Closed Volume | | Count of Side | | Total Sum of Closed Volume | Total Count of Side |
| Quail Communities Realty, Inc. | $4,205,000 | $1,803,900 | 9 | 5 | $6,008,900 | 14 |
| N.A.I. Realty | $1,253,900 | $1,218,000 | 7 | 7 | $2,471,900 | 14 |
| Kunkle Realty, LLC | $713,000 | $1,465,800 | 4 | 10 | $2,178,800 | 14 |
| Diversified Real Estate Group | $2,548,900 | $1,869,000 | 10 | 4 | $4,417,900 | 14 |
| Bonita Bay Group | $15,691,219 | $4,895,000 | 11 | 2 | $20,586,219 | 13 |
| Naples TBI Realty LLC | $3,705,169 | $2,227,799 | 8 | 5 | $5,932,968 | 13 |
| RL Nardi & Associates Inc | $1,497,900 | $2,210,000 | 5 | 8 | $3,707,900 | 13 |
| Spina Realty Company | $2,982,000 | $1,597,000 | 10 | 3 | $4,579,000 | 13 |
| Sun Realty USA | $1,081,000 | $4,474,000 | 5 | 8 | $5,555,000 | 13 |
| The Realty Group of SW FL, Inc | $704,500 | $983,900 | 4 | 9 | $1,688,400 | 13 |
| Saggio Dream Realty | $1,127,100 | $741,450 | 7 | 5 | $1,868,550 | 12 |
| Grey Oaks Realty Inc. | $10,695,645 | $9,375,000 | 6 | 6 | $20,070,645 | 12 |
| Keller Williams World Class Realty | $1,278,210 | $1,264,210 | 7 | 5 | $2,542,420 | 12 |
| Kaye Realty Inc. | $1,393,800 | $478,000 | 9 | 3 | $1,871,800 | 12 |
| Steven C. Moller, Broker | $1,359,350 | | 12 | | $1,359,350 | 12 |
| Seaside Properties of South Florida, Inc. | $1,085,000 | $1,680,600 | 2 | 10 | $2,765,600 | 12 |
| Florida Realty Group | $2,933,900 | $266,800 | 9 | 2 | $3,200,700 | 11 |
| Arbor Trace Realty, Inc. | $3,335,000 | $2,245,000 | 6 | 5 | $5,580,000 | 11 |
| Century 21 JB Novelli Internationale | $595,900 | $665,500 | 5 | 6 | $1,261,400 | 11 |
| Gulf Coast Associates | $413,000 | $3,355,000 | 2 | 9 | $3,768,000 | 11 |
| Lifestyle Choice Realty | $313,500 | $444,500 | 5 | 6 | $758,000 | 11 |
| Ave Maria Real Estate and Home | $1,003,400 | $639,000 | 7 | 4 | $1,642,400 | 11 |
| IXORA Realty | $756,100 | $1,118,000 | 7 | 4 | $1,874,100 | 11 |
| McNeil Real Estate, Inc. | $2,500,000 | $1,625,000 | 5 | 6 | $4,125,000 | 11 |
| Exceptional Properties of SW Florida | $3,481,500 | $5,745,000 | 5 | 6 | $9,226,500 | 11 |
| Terra Real Estate Group Inc | $536,000 | $590,900 | 4 | 6 | $1,126,900 | 10 |
| Bentley Sales Group Inc | $21,375,000 | $21,375,000 | 5 | 5 | $42,750,000 | 10 |
| William Ward Ventress | $2,099,000 | $1,276,000 | 6 | 4 | $3,375,000 | 10 |
| Kim Levitan Realty | $1,984,900 | $1,119,900 | 6 | 4 | $3,104,800 | 10 |
| TSD Realty | $352,500 | $673,900 | 2 | 8 | $1,026,400 | 10 |
| Carla Bonten Realty Inc | $841,500 | $777,500 | 4 | 5 | $1,619,000 | 9 |
| White Sands Realty, LLC | $2,592,000 | $1,517,500 | 3 | 6 | $4,109,500 | 9 |
| Old Naples Realty Inc. | | $2,064,500 | | 9 | $2,064,500 | 9 |
| Andrea Deane & Associates, Inc. | $765,000 | $2,182,500 | 3 | 6 | $2,947,500 | 9 |
| Bordner Real Estate, Inc. | | $2,915,000 | | 8 | $2,915,000 | 8 |
| Beachwood Properties, Inc. | $847,000 | $350,000 | 6 | 2 | $1,197,000 | 8 |
| Excel Real Estate Services, Inc. | $625,000 | $829,000 | 1 | 7 | $1,454,000 | 8 |
| Ruby Realty & Referral Company | $463,000 | $816,000 | 2 | 6 | $1,279,000 | 8 |
| Escape Realty Services, LLC | $303,000 | $653,900 | 2 | 6 | $956,900 | 8 |
| Addvantage Real Estate Service | $1,668,500 | $548,500 | 5 | 3 | $2,217,000 | 8 |
| Weekly Realty Group, LLC | $7,700,000 | $5,095,000 | 6 | 2 | $12,795,000 | 8 |
| Marco Island Realestate.com, Inc. | $735,000 | $799,500 | 3 | 5 | $1,534,500 | 8 |
| Realty Executives | $479,500 | $711,122 | 4 | 4 | $1,190,622 | 8 |
| Naples Trust Realty Company, LLC | $2,548,500 | $256,000 | 6 | 2 | $2,804,500 | 8 |
| Collier & Assoc Real Estate | $1,457,650 | | 8 | | $1,457,650 | 8 |
| Option One Realty | $350,000 | $416,000 | 3 | 4 | $766,000 | 7 |
| Southwest Coast Realty, Inc. | $579,000 | $1,291,000 | 1 | 6 | $1,870,000 | 7 |
| Roger Hill Realty Inc | $1,026,000 | $346,000 | 5 | 2 | $1,372,000 | 7 |
| Pollard & Hedrich Realty, Inc. | $245,000 | $1,245,000 | 1 | 6 | $1,490,000 | 7 |
| Traditional Real Estate Services, Inc. | $235,000 | $1,530,000 | 1 | 6 | $1,765,000 | 7 |
| Mason Realty Inc. | $549,000 | $618,500 | 4 | 3 | $1,167,500 | 7 |
| KP Realty Services Inc | $614,900 | $247,900 | 5 | 2 | $862,800 | 7 |
| FCR Inc. Realty | $1,521,400 | $902,500 | 4 | 3 | $2,423,900 | 7 |
| Gulfstream Realty Group, Inc. | $359,900 | $1,225,700 | 2 | 5 | $1,585,600 | 7 |

# John R. Wood Inc., REALTORS
## Company Ranking Reports - Ranking by Units thru 2009 10 31



| | Data | Side | | | | |
|---|---|---|---|---|---|---|
| | Sum of Closed Volume | | Count of Side | | Total Sum of Closed Volume | Total Count of Side |
| Vineyards Realty Inc | $7,185,100 | | 7 | | $7,185,100 | 7 |
| Complete Real Estate Svcs | $732,000 | $353,000 | 4 | 3 | $1,085,000 | 7 |
| OK Realty Inc. | $340,000 | $523,400 | 1 | 5 | $863,400 | 6 |
| Gallery Realty | $340,000 | $513,000 | 2 | 4 | $853,000 | 6 |
| Advanced Realty Solutions,Inc | $601,000 | $511,400 | 3 | 3 | $1,112,400 | 6 |
| AC Global Realty, LLC | $489,500 | $2,087,900 | 2 | 4 | $2,577,400 | 6 |
| Crimaldi and Associates, LLC | $925,000 | $135,000 | 5 | 1 | $1,060,000 | 6 |
| West Florida Real Estate, Inc. | $731,500 | $731,500 | 3 | 3 | $1,463,000 | 6 |
| Fidelity Florida Realty Corp | $370,000 | $1,182,000 | 2 | 4 | $1,552,000 | 6 |
| Dove Realty, Inc. | $203,000 | $901,000 | 2 | 4 | $1,104,000 | 6 |
| Sheridan Real Estate | $589,500 | $364,500 | 3 | 2 | $954,000 | 5 |
| True Realty Services LLC | | $926,900 | | 5 | $926,900 | 5 |
| Baybeach Realty | $907,500 | $2,552,500 | 2 | 3 | $3,460,000 | 5 |
| Brand & Associates Inc. | $602,500 | $360,250 | 2 | 3 | $962,750 | 5 |
| Southern Bay Realty Inc. | $775,000 | $945,000 | 2 | 3 | $1,720,000 | 5 |
| J Meier Real Estate | $803,000 | | 5 | | $803,000 | 5 |
| Southwest Properties Group | $1,170,000 | $1,760,000 | 3 | 2 | $2,930,000 | 5 |
| Clausen Properties, Inc. | $620,000 | $1,266,500 | 3 | 2 | $1,886,500 | 5 |
| Focus Real Estate | $65,000 | $342,700 | 1 | 4 | $407,700 | 5 |
| Barefoot Beach Realty Inc | $1,882,000 | $2,832,000 | 2 | 3 | $4,714,000 | 5 |
| Hovland, Inc. | $289,000 | $196,000 | 3 | 2 | $485,000 | 5 |
| Unique Properties of Naples, Inc. | $565,000 | $1,175,000 | 1 | 4 | $1,740,000 | 5 |
| Donna Mason Realty & Associates | $803,310 | | 5 | | $803,310 | 5 |
| Horizons By The Sea Inc. | $49,000 | $364,800 | 1 | 4 | $413,800 | 5 |
| Napoli Realty Services, LLC | $633,000 | $308,000 | 2 | 3 | $941,000 | 5 |
| Florida Global RE Inc | $112,500 | $462,270 | 1 | 4 | $574,770 | 5 |
| Shoreline Properties of SW FL | $610,250 | $344,800 | 3 | 2 | $955,050 | 5 |
| Sanddollar Real Estate Corp of Naples | $259,500 | $265,000 | 2 | 2 | $524,500 | 4 |
| West Bay Realty Inc. | $2,320,000 | $1,100,000 | 3 | 1 | $3,420,000 | 4 |
| Naples Golfing Rentals, Inc. | $376,000 | $406,000 | 2 | 2 | $782,000 | 4 |
| Tudor Villas Realty Naples | $220,000 | $220,000 | 2 | 2 | $440,000 | 4 |
| Clausen Properties Inc | $120,000 | $445,000 | 1 | 3 | $565,000 | 4 |
| Sunstream Realty Inc | $670,000 | $200,000 | 3 | 1 | $870,000 | 4 |
| Florida Buyer Broker | | $686,000 | | 4 | $686,000 | 4 |
| Pelican Realty Group Inc. | $132,000 | $132,000 | 2 | 2 | $264,000 | 4 |
| Calusa Bay Properties LLC | $481,500 | | 4 | | $481,500 | 4 |
| Help-U-Sell Best Choice Realty | $580,300 | $182,500 | 3 | 1 | $762,800 | 4 |
| Sterling Property Servs Realty | $670,000 | $1,632,500 | 1 | 3 | $2,302,500 | 4 |
| Anchor Real Estate | $470,000 | $1,100,000 | 2 | 2 | $1,570,000 | 4 |
| Olde Naples Real Estate, Inc. | $700,000 | $3,004,500 | 1 | 3 | $3,704,500 | 4 |
| MBC Real Estate LLC | $614,500 | | 4 | | $614,500 | 4 |
| Resort Quest | $175,000 | $269,900 | 1 | 3 | $444,900 | 4 |
| Palm Realty Group | $302,000 | $578,900 | 1 | 3 | $880,900 | 4 |
| Century 21 First Southern Trust | $694,900 | $445,000 | 2 | 2 | $1,139,900 | 4 |
| Rossi Real Estate Inc | $485,000 | $832,900 | 1 | 3 | $1,317,900 | 4 |
| Waterways Homes Realty, Inc. | $737,500 | $737,500 | 2 | 2 | $1,475,000 | 4 |
| Century 21 Sunbelt Rlty #1,Inc | | $457,000 | | 3 | $457,000 | 3 |
| Elite Properties of SW Florida, LC | $220,000 | $757,785 | 1 | 2 | $977,785 | 3 |
| Worldwide Marketing Realty-NRS | $720,000 | $1,920,000 | 1 | 2 | $2,640,000 | 3 |
| Twin Realty Inc. | $448,000 | $227,500 | 2 | 1 | $675,500 | 3 |
| Golf in Paradise Realty Inc | | $407,000 | | 3 | $407,000 | 3 |
| Select Properties, LLC | $3,518,750 | | 3 | | $3,518,750 | 3 |
| LeRev Realty, Inc. | | $715,000 | | 3 | $715,000 | 3 |
| Freeman Realty Group | $645,000 | $195,000 | 2 | 1 | $840,000 | 3 |

# John R. Wood Inc., REALTORS
## Company Ranking Reports - Ranking by Units thru 2009 10 31



| | Data | Side | | | | |
|---|---|---|---|---|---|---|
| | Sum of Closed Volume | | Count of Side | | Total Sum of Closed Volume | Total Count of Side |
| Paragon Realty, Inc. | $3,350,000 | $725,000 | 1 | 2 | $4,075,000 | 3 |
| Bonita Beach Properties | $150,000 | $370,000 | 1 | 2 | $520,000 | 3 |
| Royal Realty Investment Group | $492,000 | $155,000 | 2 | 1 | $647,000 | 3 |
| Brentwood Realty Services, Inc. | $235,000 | $325,000 | 1 | 2 | $560,000 | 3 |
| Community Realty Associates | $1,728,000 | | 3 | | $1,728,000 | 3 |
| Freedom Brokerage Group | $253,000 | $257,000 | 1 | 2 | $510,000 | 3 |
| Costantini Realty Inc. | | $1,070,500 | | 3 | $1,070,500 | 3 |
| Neapolitan Realty LLC | $1,129,000 | $280,000 | 2 | 1 | $1,409,000 | 3 |
| Premier Realty Concepts, Inc. | | $2,982,000 | | 3 | $2,982,000 | 3 |
| Maks Realty | $112,000 | $302,000 | 1 | 2 | $414,000 | 3 |
| CBC Realty Group | $232,000 | $430,000 | 1 | 2 | $662,000 | 3 |
| CL Properties | $93,900 | $173,900 | 1 | 2 | $267,800 | 3 |
| Bud Coleman Associates Inc | $4,434,000 | $6,234,000 | 1 | 2 | $10,668,000 | 3 |
| Century 21 Prestige Realty Group | $215,900 | $85,000 | 2 | 1 | $300,900 | 3 |
| Florida Foundation Realty | | $483,000 | | 3 | $483,000 | 3 |
| Pegasus Realty Group, Inc | $933,400 | $349,960 | 2 | 1 | $1,283,360 | 3 |
| Homekeys | | $395,101 | | 3 | $395,101 | 3 |
| RFK Realty | $375,000 | $435,000 | 1 | 2 | $810,000 | 3 |
| Crowne Consulting Inc | $1,713,000 | | 3 | | $1,713,000 | 3 |
| Audubon Properties Inc | $1,650,000 | | 3 | | $1,650,000 | 3 |
| Tatarian Real Estate | | $493,000 | | 3 | $493,000 | 3 |
| Jo Carter & Associates, Inc. | $500,000 | $411,000 | 1 | 2 | $911,000 | 3 |
| William M Nelson, REALTORr | | $413,500 | | 3 | $413,500 | 3 |
| Wilkins Realty Group, Inc. | $315,000 | $192,000 | 2 | 1 | $507,000 | 3 |
| Osborne & Company Inc | | $2,130,000 | | 3 | $2,130,000 | 3 |
| Mathes Realty Inc | $136,000 | $161,500 | 1 | 2 | $297,500 | 3 |
| West Shore Properties Real Estate Company | | $1,549,000 | | 3 | $1,549,000 | 3 |
| Poteet Properties, Inc. | $264,000 | $205,000 | 2 | 1 | $469,000 | 3 |
| Thompson Realty | $93,000 | $94,000 | 1 | 2 | $187,000 | 3 |
| Sound Real Estate, Inc. | $612,500 | $303,900 | 1 | 2 | $916,400 | 3 |
| Miromar Real Estate of SW Florida | | $226,000 | | 2 | $226,000 | 2 |
| Gulf Coast Investment Properties | | $145,000 | | 2 | $145,000 | 2 |
| Forbes Real Estate | | $447,500 | | 2 | $447,500 | 2 |
| Royal Palm Realty of Naples, Inc. | $1,810,000 | | 2 | | $1,810,000 | 2 |
| 1010 Apartments, Inc. | $40,500 | $40,500 | 1 | 1 | $81,000 | 2 |
| Match Point Realty Inc. | $230,000 | $95,000 | 1 | 1 | $325,000 | 2 |
| Bay Forest Real Estate Services, Inc. | | $400,000 | | 2 | $400,000 | 2 |
| Taylor Woodrow Realty-SW, LLC | $249,900 | $249,900 | 1 | 1 | $499,800 | 2 |
| The Ivy Realty LLC | $136,000 | $160,000 | 1 | 1 | $296,000 | 2 |
| Realty Corp. of Naples | $227,000 | $185,000 | 1 | 1 | $412,000 | 2 |
| ACG Realty Inc. | $520,000 | | 2 | | $520,000 | 2 |
| Gulfline Realty LLC | $87,000 | $247,000 | 1 | 1 | $334,000 | 2 |
| Charlotte Katz, Inc. REALTORS | $485,000 | $1,300,000 | 1 | 1 | $1,785,000 | 2 |
| Coastal Real Estate, Inc. | $625,000 | $625,000 | 1 | 1 | $1,250,000 | 2 |
| Pelican Bay Realty, Inc. | | $740,000 | | 2 | $740,000 | 2 |
| Vanderbilt Beach Realty | $250,000 | $250,000 | 1 | 1 | $500,000 | 2 |
| Golden Oak Real Estate | $167,000 | $200,000 | 1 | 1 | $367,000 | 2 |
| Dina Cecere Realty LLC | $510,000 | | 2 | | $510,000 | 2 |
| Virginia M Woody | | $579,500 | | 2 | $579,500 | 2 |
| Dick Bolen Realty | $1,500,000 | $675,000 | 1 | 1 | $2,175,000 | 2 |
| McEnroy Realty Services, Inc | $275,000 | $305,000 | 1 | 1 | $580,000 | 2 |
| Pulte Homes Corporation | $160,000 | $160,000 | 1 | 1 | $320,000 | 2 |
| Perry Real Estate, Inc | $225,000 | $86,000 | 1 | 1 | $311,000 | 2 |
| Superior Realty Services SW FL | $635,000 | | 2 | | $635,000 | 2 |

# John R. Wood Inc., REALTORS
## Company Ranking Reports - Ranking by Units thru 2009 10 31



| | Data | Side | | | | |
|---|---|---|---|---|---|---|
| | Sum of Closed Volume | | Count of Side | | Total Sum of Closed Volume | Total Count of Side |
| The Colony/WCI Realty, Inc. | | $1,472,000 | | 2 | $1,472,000 | 2 |
| Tropical Acres Realty | $344,000 | | 2 | | $344,000 | 2 |
| Cameron Real Estate Services Inc. | | $265,515 | | 2 | $265,515 | 2 |
| FL RE Consulting Associates | $157,000 | $178,500 | 1 | 1 | $335,500 | 2 |
| Vision One Realty Group, Inc. | | $818,000 | | 2 | $818,000 | 2 |
| Towne and Country Realty of Naples, Inc. | | $102,500 | | 2 | $102,500 | 2 |
| D R Horton Realty Inc | $212,990 | $212,990 | 1 | 1 | $425,980 | 2 |
| 41 West Realty, Inc. | $99,000 | $99,000 | 1 | 1 | $198,000 | 2 |
| Home Quest Inc. | $210,000 | $91,100 | 1 | 1 | $301,100 | 2 |
| Coyne Realty Inc | $100,000 | $90,000 | 1 | 1 | $190,000 | 2 |
| South Shore Properties Group | | $520,000 | | 2 | $520,000 | 2 |
| Pelican Connection, Inc. | | $285,000 | | 2 | $285,000 | 2 |
| Tropical Paradise Realty | $340,000 | | 2 | | $340,000 | 2 |
| Stateside International Realty | $62,000 | $62,000 | 1 | 1 | $124,000 | 2 |
| Beachfront Realty, Inc. | $616,900 | | 2 | | $616,900 | 2 |
| Yourigloo.com Inc | $700,000 | | 2 | | $700,000 | 2 |
| TJS Realty, Inc. | | $662,000 | | 2 | $662,000 | 2 |
| Florida Real Estate Services, Inc. | | $293,000 | | 2 | $293,000 | 2 |
| Naples Properties | | $135,000 | | 2 | $135,000 | 2 |
| Grande Cypress Realty | $103,000 | $103,000 | 1 | 1 | $206,000 | 2 |
| Pelican I Real Estate & Development, Inc. | | $2,600,000 | | 1 | $2,600,000 | 1 |
| Dooley Realty Group | $575,000 | | 1 | | $575,000 | 1 |
| Town & Country Sun Properties | | $42,000 | | 1 | $42,000 | 1 |
| Emerald Realty of Naples Inc | $180,000 | | 1 | | $180,000 | 1 |
| Greg Haley & Associates, Inc. | | $400,000 | | 1 | $400,000 | 1 |
| Gulfside Realty Associates Inc | $115,000 | | 1 | | $115,000 | 1 |
| Naples Sundance Realty Inc | | $180,000 | | 1 | $180,000 | 1 |
| Ted Hofferber SRA, PA | | $53,540 | | 1 | $53,540 | 1 |
| Leonard P Reina Lic Real Estat | | $230,000 | | 1 | $230,000 | 1 |
| WBG SW Florida, Inc. | $144,000 | | 1 | | $144,000 | 1 |
| Naples TBI Realty | $270,000 | | 1 | | $270,000 | 1 |
| Sellstate Paradise Realty | $125,000 | | 1 | | $125,000 | 1 |
| Deborah Ann Watson | | $590,000 | | 1 | $590,000 | 1 |
| James H Huff | $410,000 | | 1 | | $410,000 | 1 |
| C.G. Claussen Realty Inc | $200,000 | | 1 | | $200,000 | 1 |
| The Realty Source of Naples | | $71,145 | | 1 | $71,145 | 1 |
| Skelly Ventures Inc | $125,000 | | 1 | | $125,000 | 1 |
| Imperial Realty Of Naples | | $86,000 | | 1 | $86,000 | 1 |
| Affordable Housing & Finance | | $213,300 | | 1 | $213,300 | 1 |
| L A Estates Realty, Inc | $50,000 | | 1 | | $50,000 | 1 |
| Sun Coast Appraisal Group | | $240,000 | | 1 | $240,000 | 1 |
| Colonial Square Realty, Inc. | $290,000 | | 1 | | $290,000 | 1 |
| Nichols Realty, Inc. | | $250,000 | | 1 | $250,000 | 1 |
| Land & Sea Realty | $205,000 | | 1 | | $205,000 | 1 |
| Cape And Islands Realty Corporation | | $310,000 | | 1 | $310,000 | 1 |
| Preferred Properties of Naples Inc | $1,200,000 | | 1 | | $1,200,000 | 1 |
| William Morris, REALTORr | | $515,000 | | 1 | $515,000 | 1 |
| Hulce Realty Resources Inc | $175,000 | | 1 | | $175,000 | 1 |
| Fifth Avenue Realty Limited, Inc. | | $810,000 | | 1 | $810,000 | 1 |
| Price Realty of Naples Inc | | $99,000 | | 1 | $99,000 | 1 |
| IRC International Realty Corp | | $14,135,000 | | 1 | $14,135,000 | 1 |
| Appraisal Research Corp. of Naples | | $80,000 | | 1 | $80,000 | 1 |
| Gulf Realty Company LLC | $133,000 | | 1 | | $133,000 | 1 |
| Reed and Associate | $1,300,000 | | 1 | | $1,300,000 | 1 |

# John R. Wood Inc., REALTORS
## Company Ranking Reports - Ranking by Units thru 2009 10 31



| | Data | Side | | | | |
|---|---|---|---|---|---|---|
| | Sum of Closed Volume | | Count of Side | | Total Sum of Closed Volume | Total Count of Side |
| STS Realty Group | | $40,000 | | 1 | $40,000 | 1 |
| Commercial Management of Naples | $290,000 | | 1 | | $290,000 | 1 |
| Viscaya Realty, Inc. | $80,000 | | 1 | | $80,000 | 1 |
| Realtec Realty Inc. | $2,150,000 | | 1 | | $2,150,000 | 1 |
| Harborview Realty Inc | | $43,000 | | 1 | $43,000 | 1 |
| Just Right Realty Company | | $120,650 | | 1 | $120,650 | 1 |
| First on Fifth Realty, Inc. | | $248,000 | | 1 | $248,000 | 1 |
| BMI of Southwest Florida, Inc | $145,000 | | 1 | | $145,000 | 1 |
| Divco Realty Corporation | $290,000 | | 1 | | $290,000 | 1 |
| Tabarrini Realty | | $138,000 | | 1 | $138,000 | 1 |
| Cathy Trotta PA | | $250,000 | | 1 | $250,000 | 1 |
| Realty Consultants of Naples, Inc. | | $129,900 | | 1 | $129,900 | 1 |
| Walsh Real Estate Services, Inc. | | $40,000 | | 1 | $40,000 | 1 |
| Paradise Properties of Naples, Inc. | | $120,000 | | 1 | $120,000 | 1 |
| Windstar Realty Group, LLC | | $275,000 | | 1 | $275,000 | 1 |
| Trianon Properties Inc | | $127,000 | | 1 | $127,000 | 1 |
| The Appraisal Shoppe Inc | | $275,000 | | 1 | $275,000 | 1 |
| The Babon Group | | $133,000 | | 1 | $133,000 | 1 |
| High End Properties | | $335,000 | | 1 | $335,000 | 1 |
| Phase III Real Estate Services | | $139,900 | | 1 | $139,900 | 1 |
| Dennis Allen Sandberg, P.A. | | $492,000 | | 1 | $492,000 | 1 |
| Falago Realty Group, Inc. | | $150,000 | | 1 | $150,000 | 1 |
| CPS Properties | | $540,000 | | 1 | $540,000 | 1 |
| A Codi Realty | | $140,000 | | 1 | $140,000 | 1 |
| Resource Development Service C | | $560,000 | | 1 | $560,000 | 1 |
| Gulf to Golf Realty, Inc. | | $160,000 | | 1 | $160,000 | 1 |
| CMC Realty | $268,000 | | 1 | | $268,000 | 1 |
| Help U Buy | $245,000 | | 1 | | $245,000 | 1 |
| London Bay Realty, Inc. | | $2,500,000 | | 1 | $2,500,000 | 1 |
| Gulf Coast Treasures Fine Real Estate | | $164,000 | | 1 | $164,000 | 1 |
| Buy-Sell-Rent-Fl Golf Course | $220,000 | | 1 | | $220,000 | 1 |
| Everglades Island Properties, Inc. | | $160,000 | | 1 | $160,000 | 1 |
| Grand Total | $2,508,051,970 | $2,508,051,970 | 7,276 | 7,276 | $5,016,103,940 | 14,552 |

# John R. Wood Inc., REALTORS
## Company Ranking Reports - Market Rankings thru 2009 10 31



| | | Data | Side | | | | |
|---|---|---|---|---|---|---|---|
| | | Sum of Closed Volume | | Count of Side | | **Total Sum of Closed Volume** | **Total Count of Side** |
| Market | Company | L | S | L | S | | |
| Naples | Premier Properties of SWFL,INC | $320,244,750 | $301,804,009 | 281 | 260 | **$622,048,759** | **541** |
| | John R Wood | $283,527,196 | $279,694,601 | 470 | 561 | **$563,221,797** | **1,031** |
| | Downing Frye | $261,984,439 | $288,199,574 | 688 | 735 | **$550,184,013** | **1,423** |
| | Coldwell Banker Residential Real Estate, Inc. | $155,742,311 | $128,128,799 | 600 | 377 | **$283,871,110** | **977** |
| | Prudential Florida WCI Realty | $129,402,397 | $153,459,644 | 278 | 320 | **$282,862,041** | **598** |
| | Amerivest Realty | $91,972,403 | $100,301,591 | 470 | 400 | **$192,273,994** | **870** |
| | #N/A | $69,059,813 | $30,782,560 | 259 | 154 | **$99,842,373** | **413** |
| | Premiere Plus Realty Co. | $42,129,455 | $42,719,273 | 140 | 170 | **$84,848,728** | **310** |
| | Sun Realty | $31,672,066 | $45,654,342 | 128 | 233 | **$77,326,408** | **361** |
| | Signature Realty of Naples, Inc. | $40,688,000 | $28,120,000 | 12 | 7 | **$68,808,000** | **19** |
| | Non MLS | | $59,858,939 | | 260 | **$59,858,939** | **260** |
| | RE/MAX Realty Select | $26,306,340 | $25,921,505 | 174 | 126 | **$52,227,845** | **300** |
| | Bentley Sales Group Inc | $21,375,000 | $21,375,000 | 5 | 5 | **$42,750,000** | **10** |
| | The Forrest Company Realty of Naples Inc | $25,851,001 | $16,600,000 | 10 | 4 | **$42,451,001** | **14** |
| | Waterfront Realty Group, Inc. | $24,980,929 | $15,050,700 | 51 | 43 | **$40,031,629** | **94** |
| | Naples Realty Services | $23,545,976 | $16,426,350 | 117 | 70 | **$39,972,326** | **187** |
| | Sand Castle Realty Group, Inc | $16,228,098 | $20,835,299 | 83 | 98 | **$37,063,397** | **181** |
| | South Bay Realty | $13,988,650 | $19,862,800 | 44 | 61 | **$33,851,450** | **105** |
| | RE/MAX Results Realty | $11,311,400 | $19,618,900 | 49 | 54 | **$30,930,300** | **103** |
| | VIP Realty Group | $14,131,156 | $11,231,602 | 39 | 54 | **$25,362,758** | **93** |
| | Vineyards Properties Inc | $13,679,740 | $11,495,490 | 44 | 39 | **$25,175,230** | **83** |
| | Stock Realty, LLC | $11,923,350 | $12,800,250 | 30 | 32 | **$24,723,600** | **62** |
| | WEICHERT, REALTORSr On The Gulf | $15,861,531 | $8,667,238 | 117 | 69 | **$24,528,769** | **186** |
| | Levitan-McQuaid LLC | $11,708,500 | $10,948,405 | 13 | 16 | **$22,656,905** | **29** |
| | Century 21 #1 Sunbelt Realty Inc. | $15,687,543 | $6,438,403 | 108 | 46 | **$22,125,946** | **154** |
| | Gulf Breeze Real Estate, LLC | $10,988,400 | $9,773,400 | 37 | 31 | **$20,761,800** | **68** |
| | Florida Home Realty of Collier County, Inc. | $11,757,606 | $8,914,574 | 63 | 54 | **$20,672,180** | **117** |
| | Bonita Bay Group | $15,691,219 | $4,895,000 | 11 | 2 | **$20,586,219** | **13** |
| | ERA Faust Realty Group | $9,312,173 | $10,778,505 | 71 | 103 | **$20,090,678** | **174** |
| | Grey Oaks Realty Inc. | $10,695,645 | $9,375,000 | 6 | 6 | **$20,070,645** | **12** |
| | Mari Vesci REALTORS, Inc | $9,439,500 | $9,277,400 | 15 | 23 | **$18,716,900** | **38** |
| | Keating Associates | $3,895,400 | $14,356,571 | 9 | 44 | **$18,251,971** | **53** |
| | Keller Williams Elite Realty | $8,946,190 | $8,272,300 | 29 | 27 | **$17,218,490** | **56** |
| | Fiddler's Creek Realty, Inc. | $9,446,000 | $7,613,000 | 10 | 7 | **$17,059,000** | **17** |
| | Barry DeNicola Realty, Inc. | $8,682,500 | $7,860,000 | 8 | 7 | **$16,542,500** | **15** |
| | Realty World, Top Producers Realty, Inc. | $6,173,600 | $9,113,850 | 21 | 29 | **$15,287,450** | **50** |
| | IRC International Realty Corp | | $14,135,000 | | 1 | **$14,135,000** | **1** |
| | Zip Realty, Inc. | $1,224,100 | $11,985,678 | 4 | 41 | **$13,209,778** | **45** |
| | Weekly Realty Group, LLC | $7,700,000 | $5,095,000 | 6 | 2 | **$12,795,000** | **8** |
| | Germain Properties of Naples, LLC | $7,537,000 | $4,465,000 | 8 | 5 | **$12,002,000** | **13** |
| | Keller Williams Realty, Marco | $5,320,300 | $6,497,716 | 22 | 31 | **$11,818,016** | **53** |
| | U S Prime Realty LLC | $5,830,000 | $5,916,400 | 50 | 55 | **$11,746,400** | **105** |
| | Independent Brokers Realty Inc. | $6,223,000 | $5,184,250 | 27 | 25 | **$11,407,250** | **52** |
| | Bud Coleman Associates Inc | $4,434,000 | $6,234,000 | 1 | 2 | **$10,668,000** | **3** |
| | Islandwalk Realty of Naples | $6,845,000 | $3,754,000 | 24 | 13 | **$10,599,000** | **37** |
| | Illustrated Properties Real Estate Inc. | $6,012,000 | $4,556,500 | 19 | 13 | **$10,568,500** | **32** |
| | RE/MAX Estates | $4,147,201 | $6,339,800 | 16 | 15 | **$10,487,001** | **31** |
| | Bartley Realty Services | $7,435,326 | $2,939,332 | 52 | 24 | **$10,374,658** | **76** |
| | Prestige Properties of South Florida, Inc. | $5,383,008 | $4,616,050 | 23 | 18 | **$9,999,058** | **41** |
| | ERA Flagship Real Estate | $4,247,880 | $4,584,880 | 19 | 24 | **$8,832,760** | **43** |
| | Lely Resort Realty, LLC. | $5,523,243 | $2,957,243 | 12 | 6 | **$8,480,486** | **18** |
| | Century 21 Mike Miller Realty, Inc. | $4,252,000 | $4,091,500 | 29 | 26 | **$8,343,500** | **55** |
| | Independent Brokers Realty | $3,035,400 | $5,239,363 | 12 | 22 | **$8,274,763** | **34** |
| | Exceptional Properties of SW Florida | $2,972,500 | $4,830,000 | 3 | 5 | **$7,802,500** | **8** |
| | Nations Realty Group of USA | $4,422,885 | $2,902,285 | 33 | 21 | **$7,325,170** | **54** |
| | Vineyards Realty Inc | $7,185,100 | | 7 | | **$7,185,100** | **7** |
| | Christopher Realty, Inc. | $2,640,000 | $4,495,300 | 9 | 10 | **$7,135,300** | **19** |

# John R. Wood Inc., REALTORS
## Company Ranking Reports - Market Rankings thru 2009 10 31



| | | Data | | Side | | | |
|---|---|---|---|---|---|---|---|
| | | Sum of Closed Volume | | Count of Side | | **Total Sum of Closed Volume** | **Total Count of Side** |
| Naples | Platinum Properties of Naples Inc | $3,514,800 | $3,461,400 | 11 | 10 | **$6,976,200** | **21** |
| | RealtyUSA.com, Inc. | $2,958,000 | $3,786,388 | 16 | 19 | **$6,744,388** | **35** |
| | Internet Realty Group, Inc. | $2,163,100 | $4,368,195 | 11 | 46 | **$6,531,295** | **57** |
| | Frost & Associates Inc | $5,684,898 | $805,250 | 53 | 4 | **$6,490,148** | **57** |
| | Royal Properties of Naples LLC | $3,233,660 | $3,146,689 | 19 | 24 | **$6,380,349** | **43** |
| | Quail Communities Realty, Inc. | $4,205,000 | $1,803,900 | 9 | 5 | **$6,008,900** | **14** |
| | Realty Pros of Naples, LLC | $1,071,500 | $4,649,820 | 8 | 31 | **$5,721,320** | **39** |
| | United Realty Group,Inc | $3,986,600 | $1,634,500 | 29 | 20 | **$5,621,100** | **49** |
| | Arbor Trace Realty, Inc. | $3,335,000 | $2,245,000 | 6 | 5 | **$5,580,000** | **11** |
| | Engel & Voelkers Naples | $2,829,500 | $2,635,000 | 8 | 6 | **$5,464,500** | **14** |
| | Naples Brokers Realty | $2,923,400 | $1,862,316 | 11 | 17 | **$4,785,716** | **28** |
| | Century 21 AAIM Realty Grp. | $4,488,902 | $262,500 | 37 | 2 | **$4,751,402** | **39** |
| | Barefoot Beach Realty Inc | $1,882,000 | $2,832,000 | 2 | 3 | **$4,714,000** | **5** |
| | Miles Realty of Naples, Inc. | $2,757,000 | $1,924,000 | 10 | 6 | **$4,681,000** | **16** |
| | Assist2Sell | $2,643,500 | $2,037,000 | 11 | 10 | **$4,680,500** | **21** |
| | EXIT Charde Realty | $1,532,200 | $3,021,700 | 8 | 10 | **$4,553,900** | **18** |
| | Port of the Islands Realty LLC | $2,542,400 | $1,978,900 | 9 | 8 | **$4,521,300** | **17** |
| | McWilliams Buckley & Assoc | $3,660,000 | $774,300 | 29 | 6 | **$4,434,300** | **35** |
| | COLLIER COUNTY REALTY CORP | $3,931,300 | $442,400 | 32 | 5 | **$4,373,700** | **37** |
| | Lee Collier Realty Group Inc | | $4,337,850 | | 8 | **$4,337,850** | **8** |
| | Synergy Real Estate of SW Florida | $2,318,500 | $1,923,600 | 19 | 14 | **$4,242,100** | **33** |
| | L.H. Fleming & Company, Real Estate | $1,525,200 | $2,618,100 | 10 | 14 | **$4,143,300** | **24** |
| | McNeil Real Estate, Inc. | $2,500,000 | $1,625,000 | 5 | 6 | **$4,125,000** | **11** |
| | Paragon Realty, Inc. | $3,350,000 | $725,000 | 1 | 2 | **$4,075,000** | **3** |
| | United Real Estate | $2,000,600 | $2,071,400 | 17 | 17 | **$4,072,000** | **34** |
| | Rothchilds Int Realty | $1,110,000 | $2,834,750 | 6 | 12 | **$3,944,750** | **18** |
| | White Sands Realty, LLC | $2,592,000 | $1,302,500 | 3 | 5 | **$3,894,500** | **8** |
| | Sun Realty USA | $415,000 | $3,339,500 | 2 | 3 | **$3,754,500** | **5** |
| | Verona Realty | $2,070,900 | $1,637,900 | 8 | 8 | **$3,708,800** | **16** |
| | Olde Naples Real Estate, Inc. | $700,000 | $3,004,500 | 1 | 3 | **$3,704,500** | **4** |
| | Lowe Realty, Inc. | $2,337,000 | $1,367,500 | 8 | 6 | **$3,704,500** | **14** |
| | Cypress Realty Inc. | $3,272,750 | $373,900 | 11 | 2 | **$3,646,650** | **13** |
| | Avalon Real Estate | $3,522,898 | $69,148 | 29 | 1 | **$3,592,046** | **30** |
| | Spina Realty Company | $1,993,000 | $1,597,000 | 6 | 3 | **$3,590,000** | **9** |
| | Select Properties, LLC | $3,518,750 | | 3 | | **$3,518,750** | **3** |
| | RL Nardi & Associates Inc | $1,198,000 | $2,210,000 | 4 | 8 | **$3,408,000** | **12** |
| | Diversified Real Estate Group | $2,098,900 | $1,244,000 | 8 | 3 | **$3,342,900** | **11** |
| | RE/MAX Sundance Realty II | $2,832,000 | $483,000 | 4 | 2 | **$3,315,000** | **6** |
| | Florida Realty Group | $2,933,900 | $266,800 | 9 | 2 | **$3,200,700** | **11** |
| | RE/MAX Realty Group | $2,584,105 | $548,900 | 12 | 3 | **$3,133,005** | **15** |
| | Naples TBI Realty LLC | $2,287,370 | $810,000 | 5 | 2 | **$3,097,370** | **7** |
| | L'Excellence Realty Group Inc. | $690,000 | $2,401,394 | 7 | 24 | **$3,091,394** | **31** |
| | Homes & Land Brokers, Inc. | $2,429,800 | $661,000 | 17 | 7 | **$3,090,800** | **24** |
| | Signature Properties of Greater Florida Inc. | | $3,050,501 | | 17 | **$3,050,501** | **17** |
| | Sellstate Achievers Rlty | $2,230,500 | $806,000 | 14 | 4 | **$3,036,500** | **18** |
| | Help-U-Sell Reed & Associates | $1,553,741 | $1,430,500 | 5 | 7 | **$2,984,241** | **12** |
| | Perfect Properties of Naples, Inc. | $476,000 | $2,488,400 | 3 | 15 | **$2,964,400** | **18** |
| | Southwest Properties Group | $1,170,000 | $1,760,000 | 3 | 2 | **$2,930,000** | **5** |
| | Estates Realty | $1,260,950 | $1,579,270 | 10 | 15 | **$2,840,220** | **25** |
| | Remax Coastal Living | $1,325,500 | $1,490,500 | 5 | 8 | **$2,816,000** | **13** |
| | Century 21 Sunbelt Realty | $2,174,050 | $640,500 | 22 | 5 | **$2,814,550** | **27** |
| | Seaside Properties of South Florida, Inc. | $1,085,000 | $1,680,600 | 2 | 10 | **$2,765,600** | **12** |
| | William Ward Ventress | $1,594,000 | $1,105,000 | 4 | 3 | **$2,699,000** | **7** |
| | Blue Heron Realty of Naples | $515,000 | $2,169,500 | 3 | 12 | **$2,684,500** | **15** |
| | Worldwide Marketing Realty-NRS | $720,000 | $1,920,000 | 1 | 2 | **$2,640,000** | **3** |
| | Pelican I Real Estate & Development, Inc. | | $2,600,000 | | 1 | **$2,600,000** | **1** |
| | AC Global Realty, LLC | $489,500 | $2,087,900 | 2 | 4 | **$2,577,400** | **6** |
| | Hook & Ladder Realty Inc | $2,409,850 | $149,100 | 24 | 3 | **$2,558,950** | **27** |

# John R. Wood Inc., REALTORS
## Company Ranking Reports - Market Rankings thru 2009 10 31



| | | Data | Side | | | | |
|---|---|---|---|---|---|---|---|
| | | Sum of Closed Volume | | Count of Side | | **Total Sum of Closed Volume** | **Total Count of Side** |
| Naples | Premier Realty Concepts, Inc. | | $2,500,000 | | 1 | **$2,500,000** | **1** |
| | London Bay Realty, Inc. | | $2,500,000 | | 1 | **$2,500,000** | **1** |
| | Andrea Deane & Associates, Inc. | $765,000 | $1,682,500 | 3 | 5 | **$2,447,500** | **8** |
| | Sun Realty LLC | $458,000 | $1,988,900 | 5 | 12 | **$2,446,900** | **17** |
| | N.A.I. Realty | $1,187,900 | $1,218,000 | 6 | 7 | **$2,405,900** | **13** |
| | Beach & Luxury Realty Inc | | $2,291,370 | | 13 | **$2,291,370** | **13** |
| | Addvantage Real Estate Service | $1,668,500 | $548,500 | 5 | 3 | **$2,217,000** | **8** |
| | Dick Bolen Realty | $1,500,000 | $675,000 | 1 | 1 | **$2,175,000** | **2** |
| | Realtec Realty Inc. | $2,150,000 | | 1 | | **$2,150,000** | **1** |
| | Osborne & Company Inc | | $2,130,000 | | 3 | **$2,130,000** | **3** |
| | Coffey Real Estate Services, Corp | $964,500 | $1,152,900 | 8 | 9 | **$2,117,400** | **17** |
| | Realty World Florida | $2,079,300 | | 17 | | **$2,079,300** | **17** |
| | Old Naples Realty Inc. | | $2,064,500 | | 9 | **$2,064,500** | **9** |
| | Kunkle Realty, LLC | $662,000 | $1,263,900 | 3 | 7 | **$1,925,900** | **10** |
| | Clausen Properties, Inc. | $620,000 | $1,266,500 | 3 | 2 | **$1,886,500** | **5** |
| | IXORA Realty | $756,100 | $1,118,000 | 7 | 4 | **$1,874,100** | **11** |
| | Kaye Realty Inc. | $1,393,800 | $478,000 | 9 | 3 | **$1,871,800** | **12** |
| | Southwest Coast Realty, Inc. | $579,000 | $1,291,000 | 1 | 6 | **$1,870,000** | **7** |
| | CLC Real Estate Corp | $1,739,233 | $104,000 | 11 | 2 | **$1,843,233** | **13** |
| | A Delta Realty of Naples Inc. | $118,000 | $1,715,000 | 1 | 11 | **$1,833,000** | **12** |
| | FCR Inc. Realty | $921,500 | $902,500 | 3 | 3 | **$1,824,000** | **6** |
| | Royal Palm Realty of Naples, Inc. | $1,810,000 | | 2 | | **$1,810,000** | **2** |
| | Traditional Real Estate Services, Inc. | $235,000 | $1,530,000 | 1 | 6 | **$1,765,000** | **7** |
| | Porter Davis RE Brokerage | $1,731,700 | | 14 | | **$1,731,700** | **14** |
| | Anchor Realty of Naples | $899,850 | $824,300 | 9 | 7 | **$1,724,150** | **16** |
| | Keller Williams World Class Realty | $714,210 | $1,009,210 | 3 | 4 | **$1,723,420** | **7** |
| | First Service Realty-GMAC | $1,425,923 | $290,000 | 13 | 2 | **$1,715,923** | **15** |
| | Naples Trust Realty Company, LLC | $1,421,500 | $256,000 | 4 | 2 | **$1,677,500** | **6** |
| | Audubon Properties Inc | $1,650,000 | | 3 | | **$1,650,000** | **3** |
| | Ave Maria Real Estate and Home | $1,003,400 | $639,000 | 7 | 4 | **$1,642,400** | **11** |
| | Gulfstream Realty Group, Inc. | $359,900 | $1,225,700 | 2 | 5 | **$1,585,600** | **7** |
| | Anchor Real Estate | $470,000 | $1,100,000 | 2 | 2 | **$1,570,000** | **4** |
| | Crowne Consulting Inc | $1,563,000 | | 2 | | **$1,563,000** | **2** |
| | West Shore Properties Real Estate Company | | $1,549,000 | | 3 | **$1,549,000** | **3** |
| | Marco Island Realestate.com, Inc. | $735,000 | $799,500 | 3 | 5 | **$1,534,500** | **8** |
| | Waterways Homes Realty, Inc. | $737,500 | $737,500 | 2 | 2 | **$1,475,000** | **4** |
| | West Florida Real Estate, Inc. | $731,500 | $731,500 | 3 | 3 | **$1,463,000** | **6** |
| | Excel Real Estate Services, Inc. | $625,000 | $829,000 | 1 | 7 | **$1,454,000** | **8** |
| | Neapolitan Realty LLC | $1,129,000 | $280,000 | 2 | 1 | **$1,409,000** | **3** |
| | Roger Hill Realty Inc | $1,026,000 | $346,000 | 5 | 2 | **$1,372,000** | **7** |
| | Holm Realty Services, Inc. | | $1,351,100 | | 14 | **$1,351,100** | **14** |
| | Kevin Shelly Realty Inc | $908,500 | $437,500 | 1 | 2 | **$1,346,000** | **3** |
| | Steven C. Moller, Broker | $1,320,850 | | 11 | | **$1,320,850** | **11** |
| | Rossi Real Estate Inc | $485,000 | $832,900 | 1 | 3 | **$1,317,900** | **4** |
| | Charlotte Katz, Inc. REALTORS | | $1,300,000 | | 1 | **$1,300,000** | **1** |
| | Reed and Associate | $1,300,000 | | 1 | | **$1,300,000** | **1** |
| | Ruby Realty & Referral Company | $463,000 | $816,000 | 2 | 6 | **$1,279,000** | **8** |
| | Century 21 JB Novelli Internationale | $595,900 | $665,500 | 5 | 6 | **$1,261,400** | **11** |
| | Fidelity Florida Realty Corp | $75,000 | $1,182,000 | 1 | 4 | **$1,257,000** | **5** |
| | Coastal Real Estate, Inc. | $625,000 | $625,000 | 1 | 1 | **$1,250,000** | **2** |
| | Preferred Properties of Naples Inc | $1,200,000 | | 1 | | **$1,200,000** | **1** |
| | Century 21 First Southern Trust | $694,900 | $445,000 | 2 | 2 | **$1,139,900** | **4** |
| | Terra Real Estate Group Inc | $536,000 | $590,900 | 4 | 6 | **$1,126,900** | **10** |
| | Saggio Dream Realty | $541,000 | $558,850 | 4 | 4 | **$1,099,850** | **8** |
| | Costantini Realty Inc. | | $1,070,500 | | 3 | **$1,070,500** | **3** |
| | Chiodo & Associates, Inc | $230,000 | $784,800 | 1 | 3 | **$1,014,800** | **4** |
| | Advanced Realty Solutions,Inc | $491,000 | $511,400 | 2 | 3 | **$1,002,400** | **5** |
| | Beachwood Properties, Inc. | $847,000 | $135,000 | 6 | 1 | **$982,000** | **7** |

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| | | Data | | Side | | | |
|---|---|---|---|---|---|---|---|
| | | Sum of Closed Volume | | Count of Side | | **Total Sum of Closed Volume** | **Total Count of Side** |
| Naples | Elite Properties of SW Florida, LC | $220,000 | $757,785 | 1 | 2 | **$977,785** | **3** |
| | Brand & Associates Inc. | $602,500 | $360,250 | 2 | 3 | **$962,750** | **5** |
| | Shoreline Properties of SW FL | $610,250 | $344,800 | 3 | 2 | **$955,050** | **5** |
| | Bordner Real Estate, Inc. | | $950,000 | | 1 | **$950,000** | **1** |
| | Napoli Realty Services, LLC | $633,000 | $308,000 | 2 | 3 | **$941,000** | **5** |
| | True Realty Services LLC | | $926,900 | | 5 | **$926,900** | **5** |
| | Sound Real Estate, Inc. | $612,500 | $303,900 | 1 | 2 | **$916,400** | **3** |
| | Jo Carter & Associates, Inc. | $500,000 | $411,000 | 1 | 2 | **$911,000** | **3** |
| | EXIT Gulder Real Estate Inc. | $342,000 | $566,400 | 2 | 5 | **$908,400** | **7** |
| | Palm Realty Group | $302,000 | $578,900 | 1 | 3 | **$880,900** | **4** |
| | Sunstream Realty Inc | $670,000 | $200,000 | 3 | 1 | **$870,000** | **4** |
| | OK Realty Inc. | $340,000 | $523,400 | 1 | 5 | **$863,400** | **6** |
| | KP Realty Services Inc | $614,900 | $247,900 | 5 | 2 | **$862,800** | **7** |
| | Freeman Realty Group | $645,000 | $195,000 | 2 | 1 | **$840,000** | **3** |
| | The Realty Group of SW FL, Inc | $157,500 | $677,900 | 1 | 6 | **$835,400** | **7** |
| | Fifth Avenue Realty Limited, Inc. | | $810,000 | | 1 | **$810,000** | **1** |
| | RFK Realty | $375,000 | $435,000 | 1 | 2 | **$810,000** | **3** |
| | Naples Golfing Rentals, Inc. | $376,000 | $406,000 | 2 | 2 | **$782,000** | **4** |
| | Option One Realty | $350,000 | $416,000 | 3 | 4 | **$766,000** | **7** |
| | Bluebill Real Estate | | $765,450 | | 5 | **$765,450** | **5** |
| | Crimaldi and Associates, LLC | $630,000 | $135,000 | 3 | 1 | **$765,000** | **4** |
| | Pelican Bay Realty, Inc. | | $740,000 | | 2 | **$740,000** | **2** |
| | TSD Realty | $162,500 | $565,000 | 1 | 7 | **$727,500** | **8** |
| | Carla Bonten Realty Inc | $317,000 | $410,000 | 2 | 3 | **$727,000** | **5** |
| | LeRev Realty, Inc. | | $715,000 | | 3 | **$715,000** | **3** |
| | Yourigloo.com Inc | $700,000 | | 2 | | **$700,000** | **2** |
| | Florida Buyer Broker | | $686,000 | | 4 | **$686,000** | **4** |
| | Collier & Assoc Real Estate | $680,000 | | 4 | | **$680,000** | **4** |
| | CBC Realty Group | $232,000 | $430,000 | 1 | 2 | **$662,000** | **3** |
| | TJS Realty, Inc. | | $662,000 | | 2 | **$662,000** | **2** |
| | Royal Realty Investment Group | $492,000 | $155,000 | 2 | 1 | **$647,000** | **3** |
| | Superior Realty Services SW FL | $635,000 | | 2 | | **$635,000** | **2** |
| | Pollard & Hedrich Realty, Inc. | $245,000 | $385,000 | 1 | 2 | **$630,000** | **3** |
| | MBC Real Estate LLC | $614,500 | | 4 | | **$614,500** | **4** |
| | Deborah Ann Watson | | $590,000 | | 1 | **$590,000** | **1** |
| | McEnroy Realty Services, Inc | $275,000 | $305,000 | 1 | 1 | **$580,000** | **2** |
| | Virginia M Woody | | $579,500 | | 2 | **$579,500** | **2** |
| | Gulf Coast Associates | | $575,000 | | 3 | **$575,000** | **3** |
| | Dooley Realty Group | $575,000 | | 1 | | **$575,000** | **1** |
| | Unique Properties of Naples, Inc. | $565,000 | | 1 | | **$565,000** | **1** |
| | Resource Development Service C | | $560,000 | | 1 | **$560,000** | **1** |
| | Sheridan Real Estate | $389,500 | $164,500 | 2 | 1 | **$554,000** | **3** |
| | Community Realty Associates | $548,000 | | 2 | | **$548,000** | **2** |
| | CPS Properties | | $540,000 | | 1 | **$540,000** | **1** |
| | Beachfront Realty, Inc. | $525,000 | | 1 | | **$525,000** | **1** |
| | Sanddollar Real Estate Corp of Naples | $259,500 | $265,000 | 2 | 2 | **$524,500** | **4** |
| | ACG Realty Inc. | $520,000 | | 2 | | **$520,000** | **2** |
| | William Morris, REALTORr | | $515,000 | | 1 | **$515,000** | **1** |
| | Freedom Brokerage Group | $253,000 | $257,000 | 1 | 2 | **$510,000** | **3** |
| | Wilkins Realty Group, Inc. | $315,000 | $192,000 | 2 | 1 | **$507,000** | **3** |
| | Vanderbilt Beach Realty | $250,000 | $250,000 | 1 | 1 | **$500,000** | **2** |
| | Dennis Allen Sandberg, P.A. | | $492,000 | | 1 | **$492,000** | **1** |
| | Hovland, Inc. | $289,000 | $196,000 | 3 | 2 | **$485,000** | **5** |
| | Gallery Realty | $150,000 | $323,000 | 1 | 3 | **$473,000** | **4** |
| | Poteet Properties, Inc. | $264,000 | $205,000 | 2 | 1 | **$469,000** | **3** |
| | Forbes Real Estate | | $447,500 | | 2 | **$447,500** | **2** |
| | Florida Global RE Inc | | $446,020 | | 3 | **$446,020** | **3** |
| | Resort Quest | $175,000 | $269,900 | 1 | 3 | **$444,900** | **4** |

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| | | Data | Side | | | | |
|---|---|---|---|---|---|---|---|
| | | Sum of Closed Volume | | Count of Side | | **Total Sum of Closed Volume** | **Total Count of Side** |
| Naples | Tudor Villas Realty Naples | $220,000 | $220,000 | 2 | 2 | **$440,000** | **4** |
| | Florida Foundation Realty | | $438,000 | | 2 | **$438,000** | **2** |
| | D R Horton Realty Inc | $212,990 | $212,990 | 1 | 1 | **$425,980** | **2** |
| | Realty Executives | $164,000 | $259,122 | 1 | 2 | **$423,122** | **3** |
| | Clausen Properties Inc | $120,000 | $300,000 | 1 | 2 | **$420,000** | **3** |
| | Maks Realty | $112,000 | $302,000 | 1 | 2 | **$414,000** | **3** |
| | Horizons By The Sea Inc. | $49,000 | $364,800 | 1 | 4 | **$413,800** | **5** |
| | William M Nelson, REALTORr | | $413,500 | | 3 | **$413,500** | **3** |
| | Realty Corp. of Naples | $227,000 | $185,000 | 1 | 1 | **$412,000** | **2** |
| | James H Huff | $410,000 | | 1 | | **$410,000** | **1** |
| | Golf in Paradise Realty Inc | | $407,000 | | 3 | **$407,000** | **3** |
| | Greg Haley & Associates, Inc. | | $400,000 | | 1 | **$400,000** | **1** |
| | Kim Levitan Realty | $285,000 | $115,000 | 1 | 1 | **$400,000** | **2** |
| | Bay Forest Real Estate Services, Inc. | | $400,000 | | 2 | **$400,000** | **2** |
| | Help-U-Sell Best Choice Realty | $397,800 | | 2 | | **$397,800** | **2** |
| | Mason Realty Inc. | $190,000 | $198,500 | 1 | 1 | **$388,500** | **2** |
| | Complete Real Estate Svcs | $195,000 | $188,000 | 1 | 1 | **$383,000** | **2** |
| | Golden Oak Real Estate | $167,000 | $200,000 | 1 | 1 | **$367,000** | **2** |
| | Pegasus Realty Group, Inc | | $349,960 | | 1 | **$349,960** | **1** |
| | FL RE Consulting Associates | $157,000 | $178,500 | 1 | 1 | **$335,500** | **2** |
| | Gulfline Realty LLC | $87,000 | $247,000 | 1 | 1 | **$334,000** | **2** |
| | Baybeach Realty | $332,500 | | 1 | | **$332,500** | **1** |
| | Match Point Realty Inc. | $230,000 | $95,000 | 1 | 1 | **$325,000** | **2** |
| | South Shore Properties Group | | $325,000 | | 1 | **$325,000** | **1** |
| | Pulte Homes Corporation | $160,000 | $160,000 | 1 | 1 | **$320,000** | **2** |
| | Perry Real Estate, Inc | $225,000 | $86,000 | 1 | 1 | **$311,000** | **2** |
| | Lifestyle Choice Realty | $143,500 | $166,500 | 2 | 2 | **$310,000** | **4** |
| | Cape And Islands Realty Corporation | | $310,000 | | 1 | **$310,000** | **1** |
| | Home Quest Inc. | $210,000 | $91,100 | 1 | 1 | **$301,100** | **2** |
| | Century 21 Prestige Realty Group | $215,900 | $85,000 | 2 | 1 | **$300,900** | **3** |
| | Florida Real Estate Services, Inc. | | $293,000 | | 2 | **$293,000** | **2** |
| | Commercial Management of Naples | $290,000 | | 1 | | **$290,000** | **1** |
| | Divco Realty Corporation | $290,000 | | 1 | | **$290,000** | **1** |
| | Windstar Realty Group, LLC | | $275,000 | | 1 | **$275,000** | **1** |
| | CMC Realty | $268,000 | | 1 | | **$268,000** | **1** |
| | Cameron Real Estate Services Inc. | | $265,515 | | 2 | **$265,515** | **2** |
| | Cathy Trotta PA | | $250,000 | | 1 | **$250,000** | **1** |
| | Nichols Realty, Inc. | | $250,000 | | 1 | **$250,000** | **1** |
| | Pelican Connection, Inc. | | $250,000 | | 1 | **$250,000** | **1** |
| | First on Fifth Realty, Inc. | | $248,000 | | 1 | **$248,000** | **1** |
| | Town & Country Real Estate | | $247,690 | | 2 | **$247,690** | **2** |
| | Help U Buy | $245,000 | | 1 | | **$245,000** | **1** |
| | Sun Coast Appraisal Group | | $240,000 | | 1 | **$240,000** | **1** |
| | Leonard P Reina Lic Real Estat | | $230,000 | | 1 | **$230,000** | **1** |
| | Homekeys | | $226,101 | | 2 | **$226,101** | **2** |
| | Buy-Sell-Rent-Fl Golf Course | $220,000 | | 1 | | **$220,000** | **1** |
| | Affordable Housing & Finance | | $213,300 | | 1 | **$213,300** | **1** |
| | Land & Sea Realty | $205,000 | | 1 | | **$205,000** | **1** |
| | C.G. Claussen Realty Inc | $200,000 | | 1 | | **$200,000** | **1** |
| | 41 West Realty, Inc. | $99,000 | $99,000 | 1 | 1 | **$198,000** | **2** |
| | Thompson Realty | $93,000 | $94,000 | 1 | 2 | **$187,000** | **3** |
| | Emerald Realty of Naples Inc | $180,000 | | 1 | | **$180,000** | **1** |
| | Naples Sundance Realty Inc | | $180,000 | | 1 | **$180,000** | **1** |
| | Escape Realty Services, LLC | $53,000 | $126,000 | 1 | 2 | **$179,000** | **3** |
| | Hulce Realty Resources Inc | $175,000 | | 1 | | **$175,000** | **1** |
| | Donna Mason Realty & Associates | $169,900 | | 1 | | **$169,900** | **1** |
| | Gulf Coast Treasures Fine Real Estate | | $164,000 | | 1 | **$164,000** | **1** |
| | Everglades Island Properties, Inc. | | $160,000 | | 1 | **$160,000** | **1** |

# John R. Wood Inc., REALTORS
## Company Ranking Reports - Market Rankings thru 2009 10 31



| | | Data | Side | | | | |
|---|---|---|---|---|---|---|---|
| | | Sum of Closed Volume | | Count of Side | | **Total Sum of Closed Volume** | **Total Count of Side** |
| Naples | Gulf to Golf Realty, Inc. | | $160,000 | | 1 | **$160,000** | **1** |
| | Tatarian Real Estate | | $150,000 | | 1 | **$150,000** | **1** |
| | Falago Realty Group, Inc. | | $150,000 | | 1 | **$150,000** | **1** |
| | BMI of Southwest Florida, Inc | $145,000 | | 1 | | **$145,000** | **1** |
| | Gulf Coast Investment Properties | | $145,000 | | 2 | **$145,000** | **2** |
| | A Codi Realty | | $140,000 | | 1 | **$140,000** | **1** |
| | Tabarrini Realty | | $138,000 | | 1 | **$138,000** | **1** |
| | The Ivy Realty LLC | $136,000 | | 1 | | **$136,000** | **1** |
| | Naples Properties | | $135,000 | | 2 | **$135,000** | **2** |
| | Dove Realty, Inc. | | $135,000 | | 1 | **$135,000** | **1** |
| | Gulf Realty Company LLC | $133,000 | | 1 | | **$133,000** | **1** |
| | Realty Consultants of Naples, Inc. | | $129,900 | | 1 | **$129,900** | **1** |
| | Trianon Properties Inc | | $127,000 | | 1 | **$127,000** | **1** |
| | Sellstate Paradise Realty | $125,000 | | 1 | | **$125,000** | **1** |
| | Skelly Ventures Inc | $125,000 | | 1 | | **$125,000** | **1** |
| | Just Right Realty Company | | $120,650 | | 1 | **$120,650** | **1** |
| | Paradise Properties of Naples, Inc. | | $120,000 | | 1 | **$120,000** | **1** |
| | Towne and Country Realty of Naples, Inc. | | $102,500 | | 2 | **$102,500** | **2** |
| | Brentwood Realty Services, Inc. | | $100,000 | | 1 | **$100,000** | **1** |
| | Price Realty of Naples Inc | | $99,000 | | 1 | **$99,000** | **1** |
| | Imperial Realty Of Naples | | $86,000 | | 1 | **$86,000** | **1** |
| | Lahaina Realty | $85,000 | | 1 | | **$85,000** | **1** |
| | 1010 Apartments, Inc. | $40,500 | $40,500 | 1 | 1 | **$81,000** | **2** |
| | Viscaya Realty, Inc. | $80,000 | | 1 | | **$80,000** | **1** |
| | Appraisal Research Corp. of Naples | | $80,000 | | 1 | **$80,000** | **1** |
| | Tropical Acres Realty | $72,000 | | 1 | | **$72,000** | **1** |
| | The Realty Source of Naples | | $71,145 | | 1 | **$71,145** | **1** |
| | L A Estates Realty, Inc | $50,000 | | 1 | | **$50,000** | **1** |
| | Harborview Realty Inc | | $43,000 | | 1 | **$43,000** | **1** |
| | Town & Country Sun Properties | | $42,000 | | 1 | **$42,000** | **1** |
| | Walsh Real Estate Services, Inc. | | $40,000 | | 1 | **$40,000** | **1** |
| Naples | | $2,078,573,950 | $2,078,573,950 | 5,808 | 5,808 | **$4,157,147,900** | **11,616** |
| Bonita | John R Wood | $68,700,650 | $63,744,600 | 161 | 162 | **$132,445,250** | **323** |
| | Downing Frye | $42,483,675 | $50,604,056 | 131 | 162 | **$93,087,731** | **293** |
| | Premier Properties of SWFL,INC | $41,250,600 | $38,550,025 | 68 | 73 | **$79,800,625** | **141** |
| | Prudential Florida WCI Realty | $38,887,561 | $34,909,211 | 103 | 91 | **$73,796,772** | **194** |
| | Coldwell Banker Residential Real Estate, Inc. | $49,727,680 | $23,968,900 | 187 | 108 | **$73,696,580** | **295** |
| | Keller Williams Elite Realty | $21,177,860 | $21,410,800 | 71 | 63 | **$42,588,660** | **134** |
| | Amerivest Realty | $12,881,770 | $26,815,000 | 66 | 64 | **$39,696,770** | **130** |
| | Non MLS | | $29,754,122 | | 134 | **$29,754,122** | **134** |
| | #N/A | $11,810,861 | $7,957,252 | 69 | 39 | **$19,768,113** | **108** |
| | Realty World Florida | $12,141,875 | $7,039,600 | 53 | 32 | **$19,181,475** | **85** |
| | Naples Realty Services | $6,904,400 | $7,321,900 | 24 | 27 | **$14,226,300** | **51** |
| | Barry DeNicola Realty, Inc. | $9,197,000 | $4,085,000 | 7 | 3 | **$13,282,000** | **10** |
| | Remax Coastal Living | $5,902,000 | $3,920,970 | 15 | 21 | **$9,822,970** | **36** |
| | Bluebill Real Estate | $5,247,500 | $4,573,400 | 18 | 15 | **$9,820,900** | **33** |
| | Gulfcoast Premier Realty, Inc. | $6,221,000 | $2,900,500 | 23 | 14 | **$9,121,500** | **37** |
| | Sand Castle Realty Group, Inc | $3,742,270 | $4,818,150 | 15 | 18 | **$8,560,420** | **33** |
| | RE/MAX Sundance Realty II | $4,705,300 | $3,666,000 | 26 | 13 | **$8,371,300** | **39** |
| | RE/MAX Estates | $3,295,651 | $3,467,150 | 20 | 17 | **$6,762,801** | **37** |
| | Sun Realty LLC | $2,849,500 | $3,139,760 | 9 | 8 | **$5,989,260** | **17** |
| | Premiere Plus Realty Co. | $2,427,000 | $3,363,000 | 9 | 13 | **$5,790,000** | **22** |
| | Sun Realty | $3,029,900 | $2,757,970 | 12 | 25 | **$5,787,870** | **37** |
| | WEICHERT, REALTORSr On The Gulf | $4,633,650 | $914,900 | 27 | 7 | **$5,548,550** | **34** |
| | Bonita Village Realty | $3,219,000 | $1,783,600 | 8 | 6 | **$5,002,600** | **14** |
| | Diann Masi Realty, Inc. | $3,199,000 | $1,493,000 | 18 | 7 | **$4,692,000** | **25** |
| | Stock Realty, LLC | $1,939,900 | $2,681,400 | 9 | 10 | **$4,621,300** | **19** |
| | Hunters Ridge Realty Co. | $1,907,500 | $1,908,500 | 8 | 9 | **$3,816,000** | **17** |

# John R. Wood Inc., REALTORS
## Company Ranking Reports - Market Rankings thru 2009 10 31



| | | Data | | Side | | | |
|---|---|---|---|---|---|---|---|
| | | Sum of Closed Volume | | Count of Side | | **Total Sum of Closed Volume** | **Total Count of Side** |
| Bonita | Florida Home Realty of Collier County, Inc. | $1,812,000 | $1,965,800 | 10 | 7 | **$3,777,800** | **17** |
| | Keller Williams Realty, Marco | $3,523,000 | $120,000 | 5 | 1 | **$3,643,000** | **6** |
| | West Bay Realty Inc. | $2,320,000 | $1,100,000 | 3 | 1 | **$3,420,000** | **4** |
| | Assist2Sell | $1,254,400 | $1,963,400 | 7 | 8 | **$3,217,800** | **15** |
| | Gulf Coast Associates | $413,000 | $2,780,000 | 2 | 6 | **$3,193,000** | **8** |
| | Baybeach Realty | $575,000 | $2,552,500 | 1 | 3 | **$3,127,500** | **4** |
| | Naples TBI Realty LLC | $1,417,799 | $1,417,799 | 3 | 3 | **$2,835,598** | **6** |
| | Chiodo & Associates, Inc | $1,020,000 | $1,711,000 | 5 | 8 | **$2,731,000** | **13** |
| | Kim Levitan Realty | $1,699,900 | $1,004,900 | 5 | 3 | **$2,704,800** | **8** |
| | RE/MAX Realty Select | $885,550 | $1,725,425 | 7 | 11 | **$2,610,975** | **18** |
| | Lee Collier Realty Group Inc | | $2,594,700 | | 10 | **$2,594,700** | **10** |
| | Nations Realty Group of USA | $1,885,900 | $558,400 | 10 | 5 | **$2,444,300** | **15** |
| | Lahaina Realty | $1,355,500 | $1,066,400 | 9 | 10 | **$2,421,900** | **19** |
| | Zip Realty, Inc. | $455,000 | $1,854,160 | 2 | 10 | **$2,309,160** | **12** |
| | Sterling Property Servs Realty | $670,000 | $1,632,500 | 1 | 3 | **$2,302,500** | **4** |
| | South Bay Realty | $1,050,001 | $1,169,300 | 6 | 9 | **$2,219,301** | **15** |
| | Kevin Shelly Realty Inc | $1,514,500 | $681,500 | 9 | 3 | **$2,196,000** | **12** |
| | Gulf Breeze Real Estate, LLC | $695,000 | $1,465,000 | 3 | 4 | **$2,160,000** | **7** |
| | RE/MAX Realty Group | $900,126 | $1,205,000 | 7 | 4 | **$2,105,126** | **11** |
| | Anchor Realty of Naples | $1,706,901 | $390,275 | 12 | 5 | **$2,097,176** | **17** |
| | Cypress Realty Inc. | $1,133,300 | $919,000 | 6 | 3 | **$2,052,300** | **9** |
| | Levitan-McQuaid LLC | | $2,000,000 | | 1 | **$2,000,000** | **1** |
| | Bordner Real Estate, Inc. | | $1,965,000 | | 7 | **$1,965,000** | **7** |
| | VIP Realty Group | $300,000 | $1,662,000 | 1 | 6 | **$1,962,000** | **7** |
| | Islandwalk Realty of Naples | $922,500 | $1,005,000 | 4 | 4 | **$1,927,500** | **8** |
| | Sellstate Achievers Rlty | $320,000 | $1,503,900 | 2 | 7 | **$1,823,900** | **9** |
| | Sun Realty USA | $666,000 | $1,134,500 | 3 | 5 | **$1,800,500** | **8** |
| | Southern Bay Realty Inc. | $775,000 | $945,000 | 2 | 3 | **$1,720,000** | **5** |
| | CLC Real Estate Corp | $82,000 | $1,600,000 | 1 | 1 | **$1,682,000** | **2** |
| | ERA Faust Realty Group | $1,022,300 | $565,300 | 10 | 7 | **$1,587,600** | **17** |
| | McWilliams Buckley & Assoc | $1,396,175 | $155,000 | 8 | 1 | **$1,551,175** | **9** |
| | Town & Country Real Estate | $540,000 | $952,500 | 5 | 8 | **$1,492,500** | **13** |
| | The Colony/WCI Realty, Inc. | | $1,472,000 | | 2 | **$1,472,000** | **2** |
| | EXIT Gulder Real Estate Inc. | $425,000 | $1,036,500 | 1 | 14 | **$1,461,500** | **15** |
| | Exceptional Properties of SW Florida | $509,000 | $915,000 | 2 | 1 | **$1,424,000** | **3** |
| | Century 21 AAIM Realty Grp. | $547,000 | $837,885 | 3 | 4 | **$1,384,885** | **7** |
| | Help-U-Sell Reed & Associates | $649,500 | $627,400 | 3 | 3 | **$1,276,900** | **6** |
| | L.H. Fleming & Company, Real Estate | | $1,264,650 | | 7 | **$1,264,650** | **7** |
| | Community Realty Associates | $1,180,000 | | 1 | | **$1,180,000** | **1** |
| | Unique Properties of Naples, Inc. | | $1,175,000 | | 4 | **$1,175,000** | **4** |
| | RE/MAX Results Realty | $540,900 | $600,000 | 3 | 2 | **$1,140,900** | **5** |
| | Naples Trust Realty Company, LLC | $1,127,000 | | 2 | | **$1,127,000** | **2** |
| | Century 21 #1 Sunbelt Realty Inc. | $736,700 | $368,900 | 5 | 2 | **$1,105,600** | **7** |
| | Diversified Real Estate Group | $450,000 | $625,000 | 2 | 1 | **$1,075,000** | **3** |
| | Spina Realty Company | $989,000 | | 4 | | **$989,000** | **4** |
| | Dove Realty, Inc. | $203,000 | $766,000 | 2 | 3 | **$969,000** | **5** |
| | Avalon Real Estate | $952,000 | | 8 | | **$952,000** | **8** |
| | Pegasus Realty Group, Inc | $933,400 | | 2 | | **$933,400** | **2** |
| | Carla Bonten Realty Inc | $524,500 | $367,500 | 2 | 2 | **$892,000** | **4** |
| | A Delta Realty of Naples Inc. | | $864,900 | | 4 | **$864,900** | **4** |
| | Pollard & Hedrich Realty, Inc. | | $860,000 | | 4 | **$860,000** | **4** |
| | The Realty Group of SW FL, Inc | $547,000 | $306,000 | 3 | 3 | **$853,000** | **6** |
| | Bartley Realty Services | $724,005 | $112,000 | 5 | 1 | **$836,005** | **6** |
| | Keller Williams World Class Realty | $564,000 | $255,000 | 4 | 1 | **$819,000** | **5** |
| | Vision One Realty Group, Inc. | | $818,000 | | 2 | **$818,000** | **2** |
| | J Meier Real Estate | $803,000 | | 5 | | **$803,000** | **5** |
| | Mason Realty Inc. | $359,000 | $420,000 | 3 | 2 | **$779,000** | **5** |
| | Escape Realty Services, LLC | $250,000 | $527,900 | 1 | 4 | **$777,900** | **5** |

# John R. Wood Inc., REALTORS
## Company Ranking Reports - Market Rankings thru 2009 10 31



| | | Data | | Side | | | |
|---|---|---|---|---|---|---|---|
| | | Sum of Closed Volume | | Count of Side | | **Total Sum of Closed Volume** | **Total Count of Side** |
| Bonita | Collier & Assoc Real Estate | $777,650 | | 4 | | **$777,650** | **4** |
| | Homes & Land Brokers, Inc. | $606,600 | $169,100 | 4 | 1 | **$775,700** | **5** |
| | Century 21 Sunbelt Realty | $403,000 | $372,000 | 2 | 3 | **$775,000** | **5** |
| | Saggio Dream Realty | $586,100 | $182,600 | 3 | 1 | **$768,700** | **4** |
| | Realty Executives | $315,500 | $452,000 | 3 | 2 | **$767,500** | **5** |
| | Prestige Properties of South Florida, Inc. | $195,000 | $547,900 | 1 | 4 | **$742,900** | **5** |
| | Keating Associates | $320,000 | $391,000 | 1 | 2 | **$711,000** | **3** |
| | Complete Real Estate Svcs | $537,000 | $165,000 | 3 | 2 | **$702,000** | **5** |
| | William Ward Ventress | $505,000 | $171,000 | 2 | 1 | **$676,000** | **3** |
| | Twin Realty Inc. | $448,000 | $227,500 | 2 | 1 | **$675,500** | **3** |
| | COLLIER COUNTY REALTY CORP | $635,000 | | 1 | | **$635,000** | **1** |
| | Donna Mason Realty & Associates | $633,410 | | 4 | | **$633,410** | **4** |
| | U S Prime Realty LLC | $451,500 | $176,900 | 4 | 3 | **$628,400** | **7** |
| | Platinum Properties of Naples Inc | $150,000 | $458,000 | 1 | 2 | **$608,000** | **3** |
| | Verona Realty | | $600,000 | | 1 | **$600,000** | **1** |
| | FCR Inc. Realty | $599,900 | | 1 | | **$599,900** | **1** |
| | Waterfront Realty Group, Inc. | $522,525 | | 4 | | **$522,525** | **4** |
| | Bonita Beach Properties | $150,000 | $370,000 | 1 | 2 | **$520,000** | **3** |
| | Dina Cecere Realty LLC | $510,000 | | 2 | | **$510,000** | **2** |
| | Andrea Deane & Associates, Inc. | | $500,000 | | 1 | **$500,000** | **1** |
| | Taylor Woodrow Realty-SW, LLC | $249,900 | $249,900 | 1 | 1 | **$499,800** | **2** |
| | Engel & Voelkers Naples | $70,000 | $428,000 | 1 | 1 | **$498,000** | **2** |
| | Realty World, Top Producers Realty, Inc. | | $490,000 | | 2 | **$490,000** | **2** |
| | Century 21 Mike Miller Realty, Inc. | $288,000 | $202,000 | 3 | 1 | **$490,000** | **4** |
| | Naples Brokers Realty | $335,000 | $154,900 | 2 | 1 | **$489,900** | **3** |
| | Charlotte Katz, Inc. REALTORS | $485,000 | | 1 | | **$485,000** | **1** |
| | Premier Realty Concepts, Inc. | | $482,000 | | 2 | **$482,000** | **2** |
| | Calusa Bay Properties LLC | $481,500 | | 4 | | **$481,500** | **4** |
| | Brentwood Realty Services, Inc. | $235,000 | $225,000 | 1 | 1 | **$460,000** | **2** |
| | Century 21 Sunbelt Rlty #1,Inc | | $457,000 | | 3 | **$457,000** | **3** |
| | Porter Davis RE Brokerage | $450,000 | | 2 | | **$450,000** | **2** |
| | Lifestyle Choice Realty | $170,000 | $278,000 | 3 | 4 | **$448,000** | **7** |
| | Beach & Luxury Realty Inc | $250,000 | $180,000 | 1 | 1 | **$430,000** | **2** |
| | Focus Real Estate | $65,000 | $342,700 | 1 | 4 | **$407,700** | **5** |
| | Sheridan Real Estate | $200,000 | $200,000 | 1 | 1 | **$400,000** | **2** |
| | Gallery Realty | $190,000 | $190,000 | 1 | 1 | **$380,000** | **2** |
| | Help-U-Sell Best Choice Realty | $182,500 | $182,500 | 1 | 1 | **$365,000** | **2** |
| | Miles Realty of Naples, Inc. | | $350,000 | | 1 | **$350,000** | **1** |
| | Tatarian Real Estate | | $343,000 | | 2 | **$343,000** | **2** |
| | Tropical Paradise Realty | $340,000 | | 2 | | **$340,000** | **2** |
| | High End Properties | | $335,000 | | 1 | **$335,000** | **1** |
| | Realty Pros of Naples, LLC | $85,000 | $237,000 | 1 | 3 | **$322,000** | **4** |
| | Vineyards Properties Inc | | $315,000 | | 1 | **$315,000** | **1** |
| | RL Nardi & Associates Inc | $299,900 | | 1 | | **$299,900** | **1** |
| | TSD Realty | $190,000 | $108,900 | 1 | 1 | **$298,900** | **2** |
| | Mathes Realty Inc | $136,000 | $161,500 | 1 | 2 | **$297,500** | **3** |
| | Fidelity Florida Realty Corp | $295,000 | | 1 | | **$295,000** | **1** |
| | Crimaldi and Associates, LLC | $295,000 | | 2 | | **$295,000** | **2** |
| | Colonial Square Realty, Inc. | $290,000 | | 1 | | **$290,000** | **1** |
| | Germain Properties of Naples, LLC | | $285,000 | | 1 | **$285,000** | **1** |
| | The Appraisal Shoppe Inc | | $275,000 | | 1 | **$275,000** | **1** |
| | Tropical Acres Realty | $272,000 | | 1 | | **$272,000** | **1** |
| | Naples TBI Realty | $270,000 | | 1 | | **$270,000** | **1** |
| | CL Properties | $93,900 | $173,900 | 1 | 2 | **$267,800** | **3** |
| | Pelican Realty Group Inc. | $132,000 | $132,000 | 2 | 2 | **$264,000** | **4** |
| | Kunkle Realty, LLC | $51,000 | $201,900 | 1 | 3 | **$252,900** | **4** |
| | RealtyUSA.com, Inc. | $195,000 | $53,000 | 1 | 1 | **$248,000** | **2** |
| | Miromar Real Estate of SW Florida | | $226,000 | | 2 | **$226,000** | **2** |

**John R. Wood Inc., REALTORS**
**Company Ranking Reports - Market Rankings thru 2009 10 31**



| | | Data | | Side | | | |
|---|---|---|---|---|---|---|---|
| | | Sum of Closed Volume | | Count of Side | | **Total Sum of Closed Volume** | **Total Count of Side** |
| Bonita | Signature Properties of Greater Florida Inc. | | $217,000 | | 2 | **$217,000** | **2** |
| | Beachwood Properties, Inc. | | $215,000 | | 1 | **$215,000** | **1** |
| | White Sands Realty, LLC | | $215,000 | | 1 | **$215,000** | **1** |
| | Illustrated Properties Real Estate Inc. | $210,000 | | 1 | | **$210,000** | **1** |
| | Grande Cypress Realty | $103,000 | $103,000 | 1 | 1 | **$206,000** | **2** |
| | South Shore Properties Group | | $195,000 | | 1 | **$195,000** | **1** |
| | Coyne Realty Inc | $100,000 | $90,000 | 1 | 1 | **$190,000** | **2** |
| | Homekeys | | $169,000 | | 1 | **$169,000** | **1** |
| | The Ivy Realty LLC | | $160,000 | | 1 | **$160,000** | **1** |
| | United Realty Group,Inc | $152,375 | | 2 | | **$152,375** | **2** |
| | Independent Brokers Realty | | $151,470 | | 1 | **$151,470** | **1** |
| | Crowne Consulting Inc | $150,000 | | 1 | | **$150,000** | **1** |
| | Clausen Properties Inc | | $145,000 | | 1 | **$145,000** | **1** |
| | WBG SW Florida, Inc. | $144,000 | | 1 | | **$144,000** | **1** |
| | Phase III Real Estate Services | | $139,900 | | 1 | **$139,900** | **1** |
| | The Babon Group | | $133,000 | | 1 | **$133,000** | **1** |
| | Florida Global RE Inc | $112,500 | $16,250 | 1 | 1 | **$128,750** | **2** |
| | Royal Properties of Naples LLC | $64,000 | $64,000 | 1 | 1 | **$128,000** | **2** |
| | Stateside International Realty | $62,000 | $62,000 | 1 | 1 | **$124,000** | **2** |
| | Gulfside Realty Associates Inc | $115,000 | | 1 | | **$115,000** | **1** |
| | Advanced Realty Solutions,Inc | $110,000 | | 1 | | **$110,000** | **1** |
| | Hook & Ladder Realty Inc | $53,000 | $53,000 | 1 | 1 | **$106,000** | **2** |
| | Internet Realty Group, Inc. | $95,000 | | 1 | | **$95,000** | **1** |
| | Beachfront Realty, Inc. | $91,900 | | 1 | | **$91,900** | **1** |
| | N.A.I. Realty | $66,000 | | 1 | | **$66,000** | **1** |
| | Frost & Associates Inc | $59,900 | | 1 | | **$59,900** | **1** |
| | Ted Hofferber SRA, PA | | $53,540 | | 1 | **$53,540** | **1** |
| | Florida Foundation Realty | | $45,000 | | 1 | **$45,000** | **1** |
| | STS Realty Group | | $40,000 | | 1 | **$40,000** | **1** |
| | Steven C. Moller, Broker | $38,500 | | 1 | | **$38,500** | **1** |
| | Pelican Connection, Inc. | | $35,000 | | 1 | **$35,000** | **1** |
| Bonita Estero | | $429,478,020 | $429,478,020 | 1,468 | 1,468 | **$858,956,040** | **2,936** |
| Grand Total | | **$2,508,051,970** | **$2,508,051,970** | **7,276** | **7,276** | **$5,016,103,940** | **14,552** |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| BN01 - | Amerivest Realty | $3,600,000 | 3 |
| | Assist2Sell | $580,000 | 1 |
| | Barry DeNicola Realty, Inc. | $12,912,000 | 8 |
| | Bluebill Real Estate | $8,195,500 | 26 |
| | Bonita Beach Properties | $300,000 | 2 |
| | Bonita Village Realty | $519,000 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $229,800 | 2 |
| | Century 21 Sunbelt Realty | $260,000 | 1 |
| | CLC Real Estate Corp | $1,600,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $9,327,500 | 12 |
| | Downing Frye | $9,817,000 | 23 |
| | EXIT Gulder Real Estate Inc. | $547,500 | 2 |
| | Florida Home Realty of Collier County, Inc. | $887,000 | 1 |
| | John R Wood | $1,130,000 | 2 |
| | Keller Williams Elite Realty | $2,135,000 | 2 |
| | Lahaina Realty | $489,500 | 1 |
| | Lee Collier Realty Group Inc | $670,000 | 1 |
| | Non MLS | $3,074,500 | 6 |
| | Premiere Plus Realty Co. | $2,444,000 | 6 |
| | RE/MAX Estates | $125,000 | 1 |
| | Remax Coastal Living | $544,000 | 2 |
| | Sand Castle Realty Group, Inc | $1,955,000 | 3 |
| | Sterling Property Servs Realty | $2,302,500 | 4 |
| | Sun Realty LLC | $3,065,000 | 3 |
| | The Appraisal Shoppe Inc | $275,000 | 1 |
| | Verona Realty | $600,000 | 1 |
| | WEICHERT, REALTORSr On The Gulf | $360,000 | 2 |
| | Zip Realty, Inc. | $803,000 | 3 |
| | #N/A | $465,000 | 1 |
| BN01 - | | $69,212,800 | 122 |
| BN02 W | Amerivest Realty | $1,111,225 | 5 |
| | Assist2Sell | $308,000 | 1 |
| | Barry DeNicola Realty, Inc. | $370,000 | 2 |
| | Bonita Village Realty | $4,306,600 | 12 |
| | Coldwell Banker Residential Real Estate, Inc. | $3,511,400 | 13 |
| | Downing Frye | $3,774,525 | 16 |
| | Florida Home Realty of Collier County, Inc. | $115,000 | 1 |
| | Gulf Breeze Real Estate, LLC | $800,000 | 2 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| BN02 W | Help-U-Sell Best Choice Realty | $365,000 | 2 |
| | John R Wood | $545,000 | 4 |
| | Keller Williams Elite Realty | $536,000 | 2 |
| | L.H. Fleming & Company, Real Estate | $155,000 | 1 |
| | Lahaina Realty | $252,500 | 1 |
| | Mason Realty Inc. | $275,000 | 1 |
| | Naples Realty Services | $1,669,900 | 6 |
| | Nations Realty Group of USA | $280,000 | 2 |
| | Non MLS | $226,225 | 2 |
| | Platinum Properties of Naples Inc | $308,000 | 1 |
| | Premier Properties of SWFL,INC | $606,600 | 2 |
| | Prudential Florida WCI Realty | $1,581,900 | 5 |
| | RE/MAX Sundance Realty II | $305,000 | 2 |
| | Remax Coastal Living | $1,649,625 | 6 |
| | Sand Castle Realty Group, Inc | $398,000 | 2 |
| | South Bay Realty | $330,000 | 2 |
| | Spina Realty Company | $310,000 | 1 |
| | Sun Realty | $280,000 | 2 |
| | The Ivy Realty LLC | $160,000 | 1 |
| | Town & Country Real Estate | $549,000 | 3 |
| | WEICHERT, REALTORSr On The Gulf | $189,000 | 1 |
| | #N/A | $1,398,000 | 7 |
| BN02 W of US41 | | $26,666,500 | 108 |
| BN03 - | Amerivest Realty | $3,230,400 | 9 |
| | Andrea Deane & Associates, Inc. | $500,000 | 1 |
| | Bordner Real Estate, Inc. | $626,000 | 2 |
| | Century 21 #1 Sunbelt Realty Inc. | $172,000 | 1 |
| | Century 21 AAIM Realty Grp. | $1,048,000 | 4 |
| | Century 21 Sunbelt Rlty #1,Inc | $250,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $15,345,900 | 31 |
| | Community Realty Associates | $1,180,000 | 1 |
| | Downing Frye | $9,445,500 | 21 |
| | Escape Realty Services, LLC | $155,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $399,000 | 2 |
| | Gulf Coast Associates | $330,000 | 1 |
| | John R Wood | $14,121,900 | 37 |
| | Keller Williams Elite Realty | $16,306,400 | 45 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| BN03 - | Keller Williams Realty, Marco | $1,050,000 | 1 |
| | Kevin Shelly Realty Inc | $175,000 | 1 |
| | Naples Realty Services | $252,500 | 1 |
| | Non MLS | $5,789,400 | 11 |
| | Premier Properties of SWFL,INC | $14,183,500 | 24 |
| | Premier Realty Concepts, Inc. | $235,000 | 1 |
| | Prudential Florida WCI Realty | $5,419,000 | 12 |
| | RE/MAX Estates | $160,000 | 1 |
| | RE/MAX Realty Select | $160,000 | 1 |
| | RE/MAX Results Realty | $329,900 | 1 |
| | RE/MAX Sundance Realty II | $900,000 | 2 |
| | Realty World Florida | $4,269,500 | 14 |
| | Remax Coastal Living | $1,322,000 | 4 |
| | Sand Castle Realty Group, Inc | $810,000 | 2 |
| | Spina Realty Company | $235,000 | 1 |
| | Sun Realty | $580,000 | 2 |
| | Tropical Paradise Realty | $100,000 | 1 |
| | Twin Realty Inc. | $455,500 | 2 |
| | #N/A | $2,463,000 | 9 |
| BN03 - | | $101,999,400 | 248 |
| BN04 - | Amerivest Realty | $5,672,500 | 3 |
| | Baybeach Realty | $2,100,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $5,950,900 | 10 |
| | Dove Realty, Inc. | $359,000 | 1 |
| | Downing Frye | $7,370,500 | 10 |
| | FCR Inc. Realty | $599,900 | 1 |
| | Gulfcoast Premier Realty, Inc. | $700,000 | 1 |
| | John R Wood | $24,785,000 | 32 |
| | Keller Williams Elite Realty | $1,379,000 | 3 |
| | Keller Williams Realty, Marco | $375,000 | 1 |
| | Lee Collier Realty Group Inc | $162,000 | 1 |
| | Naples Realty Services | $500,000 | 1 |
| | Naples Trust Realty Company, LLC | $760,000 | 1 |
| | Nations Realty Group of USA | $538,500 | 1 |
| | Non MLS | $460,000 | 2 |
| | Premier Properties of SWFL,INC | $45,464,400 | 70 |
| | Premiere Plus Realty Co. | $900,000 | 1 |
| | Prudential Florida WCI Realty | $190,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| BN04 - | RE/MAX Estates | $229,900 | 1 |
| | RE/MAX Sundance Realty II | $1,550,000 | 1 |
| | Remax Coastal Living | $2,700,000 | 1 |
| | Sand Castle Realty Group, Inc | $465,000 | 1 |
| | Vision One Realty Group, Inc. | $700,000 | 1 |
| | WBG SW Florida, Inc. | $144,000 | 1 |
| | Zip Realty, Inc. | $215,000 | 1 |
| BN04 - | | $104,270,600 | 148 |
| BN05 - | A Delta Realty of Naples Inc. | $410,000 | 1 |
| | Amerivest Realty | $2,275,000 | 6 |
| | Anchor Realty of Naples | $64,900 | 1 |
| | Assist2Sell | $528,000 | 2 |
| | Avalon Real Estate | $60,000 | 1 |
| | Bluebill Real Estate | $400,000 | 1 |
| | Century 21 Mike Miller Realty, Inc. | $70,000 | 1 |
| | Century 21 Sunbelt Realty | $70,000 | 1 |
| | Charlotte Katz, Inc. REALTORS | $485,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $3,177,250 | 19 |
| | Complete Real Estate Svcs | $304,000 | 2 |
| | Downing Frye | $9,805,350 | 24 |
| | Engel & Voelkers Naples | $428,000 | 1 |
| | ERA Faust Realty Group | $92,500 | 1 |
| | Exceptional Properties of SW Florida | $915,000 | 1 |
| | EXIT Gulder Real Estate Inc. | $210,000 | 2 |
| | Florida Home Realty of Collier County, Inc. | $962,800 | 4 |
| | Focus Real Estate | $47,000 | 1 |
| | Gulf Coast Associates | $1,000,000 | 1 |
| | John R Wood | $38,811,000 | 68 |
| | Keller Williams Elite Realty | $8,217,000 | 21 |
| | Keller Williams Realty, Marco | $1,100,000 | 1 |
| | Lee Collier Realty Group Inc | $300,000 | 1 |
| | Naples Realty Services | $653,000 | 2 |
| | Nations Realty Group of USA | $325,000 | 1 |
| | Non MLS | $2,431,500 | 7 |
| | Pollard & Hedrich Realty, Inc. | $410,000 | 1 |
| | Premier Properties of SWFL,INC | $14,388,500 | 27 |
| | Prudential Florida WCI Realty | $33,167,610 | 55 |
| | RE/MAX Estates | $968,200 | 5 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| BN05 - | RE/MAX Realty Group | $875,000 | 1 |
| | RE/MAX Realty Select | $150,500 | 3 |
| | Realty World Florida | $742,100 | 3 |
| | RealtyUSA.com, Inc. | $53,000 | 1 |
| | Remax Coastal Living | $1,029,000 | 2 |
| | Sand Castle Realty Group, Inc | $116,500 | 2 |
| | South Bay Realty | $38,500 | 1 |
| | Steven C. Moller, Broker | $38,500 | 1 |
| | Sun Realty | $140,000 | 1 |
| | The Colony/WCI Realty, Inc. | $1,472,000 | 2 |
| | Town & Country Real Estate | $480,000 | 6 |
| | Unique Properties of Naples, Inc. | $350,000 | 1 |
| | VIP Realty Group | $170,000 | 1 |
| | Waterfront Realty Group, Inc. | $230,000 | 1 |
| | William Ward Ventress | $335,000 | 1 |
| | #N/A | $1,642,110 | 5 |
| BN05 - Pelican | | $129,938,820 | 292 |
| BN06 - | Amerivest Realty | $816,000 | 7 |
| | Anchor Realty of Naples | $140,000 | 1 |
| | Assist2Sell | $195,000 | 1 |
| | Bartley Realty Services | $449,000 | 3 |
| | Beach & Luxury Realty Inc | $250,000 | 1 |
| | Brentwood Realty Services, Inc. | $225,000 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $215,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $1,484,750 | 15 |
| | Collier & Assoc Real Estate | $165,000 | 1 |
| | Cypress Realty Inc. | $451,000 | 3 |
| | Downing Frye | $1,203,500 | 8 |
| | ERA Faust Realty Group | $195,000 | 4 |
| | EXIT Gulder Real Estate Inc. | $135,000 | 1 |
| | Florida Foundation Realty | $45,000 | 1 |
| | Florida Global RE Inc | $16,250 | 1 |
| | Focus Real Estate | $153,500 | 1 |
| | Gulfside Realty Associates Inc | $115,000 | 1 |
| | John R Wood | $1,757,000 | 9 |
| | Keller Williams Elite Realty | $546,900 | 4 |
| | Kevin Shelly Realty Inc | $395,000 | 2 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| BN06 - | L.H. Fleming & Company, Real Estate | $175,000 | 1 |
| | Lahaina Realty | $66,000 | 1 |
| | N.A.I. Realty | $66,000 | 1 |
| | Naples Realty Services | $153,500 | 1 |
| | Non MLS | $873,500 | 6 |
| | Pegasus Realty Group, Inc | $933,400 | 2 |
| | Premier Properties of SWFL,INC | $1,121,625 | 6 |
| | Premiere Plus Realty Co. | $32,000 | 1 |
| | Prestige Properties of South Florida, Inc. | $195,000 | 1 |
| | Prudential Florida WCI Realty | $479,000 | 4 |
| | RE/MAX Realty Group | $142,725 | 2 |
| | RE/MAX Sundance Realty II | $210,000 | 3 |
| | Realty World Florida | $495,000 | 3 |
| | Remax Coastal Living | $175,000 | 1 |
| | Saggio Dream Realty | $148,500 | 1 |
| | Sand Castle Realty Group, Inc | $579,500 | 4 |
| | Stock Realty, LLC | $132,500 | 1 |
| | Sun Realty | $157,300 | 1 |
| | Town & Country Real Estate | $144,500 | 1 |
| | TSD Realty | $108,900 | 1 |
| | U S Prime Realty LLC | $104,400 | 2 |
| | WEICHERT, REALTORSr On The Gulf | $350,000 | 2 |
| | William Ward Ventress | $171,000 | 1 |
| | #N/A | $988,300 | 3 |
| BN06 - North | | $16,955,550 | 116 |
| BN07 | Amerivest Realty | $238,500 | 2 |
| | Anchor Realty of Naples | $145,500 | 2 |
| | Assist2Sell | $157,500 | 1 |
| | Bluebill Real Estate | $176,400 | 2 |
| | Bordner Real Estate, Inc. | $177,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $1,511,000 | 8 |
| | Coyne Realty Inc | $100,000 | 1 |
| | Downing Frye | $85,000 | 1 |
| | Escape Realty Services, LLC | $122,900 | 2 |
| | Exceptional Properties of SW Florida | $200,000 | 1 |
| | EXIT Gulder Real Estate Inc. | $359,000 | 7 |
| | Gulf Coast Associates | $490,000 | 2 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| BN07 | Help-U-Sell Reed & Associates | $95,000 | 2 |
| | Hook & Ladder Realty Inc | $106,000 | 2 |
| | John R Wood | $9,712,300 | 36 |
| | Keating Associates | $640,000 | 2 |
| | Keller Williams Elite Realty | $1,163,500 | 6 |
| | Kevin Shelly Realty Inc | $755,000 | 2 |
| | L.H. Fleming & Company, Real Estate | $153,000 | 1 |
| | Mason Realty Inc. | $290,000 | 2 |
| | McWilliams Buckley & Assoc | $52,900 | 1 |
| | Naples Realty Services | $276,500 | 4 |
| | Non MLS | $651,000 | 4 |
| | Prudential Florida WCI Realty | $544,000 | 2 |
| | RE/MAX Realty Group | $30,000 | 2 |
| | RE/MAX Realty Select | $52,900 | 1 |
| | RE/MAX Results Realty | $695,000 | 2 |
| | RE/MAX Sundance Realty II | $186,500 | 2 |
| | Realty World Florida | $154,000 | 1 |
| | Remax Coastal Living | $522,000 | 2 |
| | Sheridan Real Estate | $400,000 | 2 |
| | Signature Properties of Greater Florida Inc. | $152,000 | 1 |
| | Sun Realty | $122,900 | 2 |
| | Town & Country Real Estate | $220,000 | 2 |
| | VIP Realty Group | $849,000 | 2 |
| | #N/A | $1,857,900 | 13 |
| BN07 East of | | $23,444,200 | 126 |
| BN08 | Amerivest Realty | $1,394,400 | 13 |
| | Anchor Realty of Naples | $654,400 | 5 |
| | Assist2Sell | $325,000 | 2 |
| | Baybeach Realty | $575,000 | 1 |
| | Beachfront Realty, Inc. | $91,900 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $64,900 | 1 |
| | Century 21 Mike Miller Realty, Inc. | $60,000 | 1 |
| | Century 21 Sunbelt Realty | $42,000 | 1 |
| | Clausen Properties Inc | $145,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $4,006,100 | 31 |
| | Complete Real Estate Svcs | $88,000 | 1 |
| | Cypress Realty Inc. | $289,800 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| BN08 | Dove Realty, Inc. | $159,000 | 1 |
| | Downing Frye | $1,120,700 | 10 |
| | ERA Faust Realty Group | $688,600 | 7 |
| | EXIT Gulder Real Estate Inc. | $56,000 | 1 |
| | Fidelity Florida Realty Corp | $295,000 | 1 |
| | Gulf Coast Associates | $575,000 | 1 |
| | Help-U-Sell Reed & Associates | $239,000 | 1 |
| | John R Wood | $972,500 | 6 |
| | Keller Williams Elite Realty | $1,454,560 | 7 |
| | Kevin Shelly Realty Inc | $262,000 | 2 |
| | Lahaina Realty | $1,463,900 | 15 |
| | Lifestyle Choice Realty | $204,000 | 4 |
| | Naples Realty Services | $676,000 | 3 |
| | Nations Realty Group of USA | $378,000 | 3 |
| | Non MLS | $1,825,000 | 14 |
| | Phase III Real Estate Services | $139,900 | 1 |
| | Pollard & Hedrich Realty, Inc. | $120,000 | 1 |
| | Premier Properties of SWFL,INC | $1,783,000 | 5 |
| | Premiere Plus Realty Co. | $164,000 | 1 |
| | Prudential Florida WCI Realty | $492,260 | 4 |
| | RE/MAX Realty Select | $150,000 | 1 |
| | RE/MAX Sundance Realty II | $680,000 | 3 |
| | Realty Pros of Naples, LLC | $170,000 | 2 |
| | Realty World Florida | $594,800 | 5 |
| | Remax Coastal Living | $547,500 | 7 |
| | Sand Castle Realty Group, Inc | $1,576,900 | 4 |
| | Sellstate Achievers Rlty | $325,000 | 2 |
| | South Bay Realty | $348,800 | 3 |
| | Spina Realty Company | $149,000 | 1 |
| | STS Realty Group | $40,000 | 1 |
| | Sun Realty | $727,920 | 6 |
| | Sun Realty LLC | $1,202,260 | 6 |
| | Ted Hofferber SRA, PA | $53,540 | 1 |
| | The Realty Group of SW FL, Inc | $85,000 | 1 |
| | Town & Country Real Estate | $99,000 | 1 |
| | U S Prime Realty LLC | $32,000 | 1 |
| | WEICHERT, REALTORSr On The Gulf | $532,400 | 7 |
| | Zip Realty, Inc. | $176,650 | 2 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| BN08 | #N/A | $940,550 | 7 |
| BN08 East of | | $29,236,240 | 208 |
| BN09 - | Amerivest Realty | $965,000 | 3 |
| | Anchor Realty of Naples | $116,375 | 1 |
| | Beach & Luxury Realty Inc | $180,000 | 1 |
| | Carla Bonten Realty Inc | $814,500 | 3 |
| | Coldwell Banker Residential Real Estate, Inc. | $4,240,500 | 15 |
| | Downing Frye | $2,840,401 | 10 |
| | Gulf Breeze Real Estate, LLC | $265,000 | 1 |
| | Help-U-Sell Reed & Associates | $334,900 | 1 |
| | John R Wood | $1,975,400 | 8 |
| | Keller Williams Elite Realty | $295,000 | 1 |
| | Naples Realty Services | $2,720,000 | 7 |
| | Naples Trust Realty Company, LLC | $367,000 | 1 |
| | Non MLS | $1,497,750 | 6 |
| | Porter Davis RE Brokerage | $254,000 | 1 |
| | Premier Properties of SWFL,INC | $291,000 | 1 |
| | Premiere Plus Realty Co. | $700,000 | 2 |
| | Prudential Florida WCI Realty | $234,500 | 1 |
| | RE/MAX Estates | $144,900 | 1 |
| | RE/MAX Sundance Realty II | $334,900 | 1 |
| | RL Nardi & Associates Inc | $299,900 | 1 |
| | Sand Castle Realty Group, Inc | $909,000 | 3 |
| | South Bay Realty | $185,001 | 1 |
| | Spina Realty Company | $295,000 | 1 |
| | Sun Realty | $383,500 | 1 |
| | Sun Realty USA | $340,000 | 1 |
| | Tropical Paradise Realty | $240,000 | 1 |
| | United Realty Group,Inc | $116,375 | 1 |
| | WEICHERT, REALTORSr On The Gulf | $288,750 | 1 |
| | William Ward Ventress | $170,000 | 1 |
| | #N/A | $625,800 | 3 |
| BN09 - | | $22,424,452 | 80 |
| BN10 | Amerivest Realty | $1,178,845 | 12 |
| | Anchor Realty of Naples | $245,000 | 4 |
| | Assist2Sell | $141,900 | 1 |
| | Avalon Real Estate | $259,000 | 3 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| BN10 | Baybeach Realty | $452,500 | 2 |
| | Bonita Village Realty | $177,000 | 1 |
| | Century 21 AAIM Realty Grp. | $67,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $1,591,275 | 20 |
| | Complete Real Estate Svcs | $310,000 | 2 |
| | Coyne Realty Inc | $90,000 | 1 |
| | Cypress Realty Inc. | $392,500 | 2 |
| | Donna Mason Realty & Associates | $101,010 | 1 |
| | Dove Realty, Inc. | $88,000 | 2 |
| | Downing Frye | $1,242,500 | 14 |
| | Engel & Voelkers Naples | $70,000 | 1 |
| | ERA Faust Realty Group | $144,500 | 3 |
| | EXIT Gulder Real Estate Inc. | $154,000 | 2 |
| | Florida Global RE Inc | $112,500 | 1 |
| | Florida Home Realty of Collier County, Inc. | $100,000 | 1 |
| | Gallery Realty | $380,000 | 2 |
| | Homes & Land Brokers, Inc. | $155,000 | 1 |
| | John R Wood | $105,000 | 1 |
| | Keating Associates | $71,000 | 1 |
| | Keller Williams Elite Realty | $1,252,000 | 9 |
| | Kevin Shelly Realty Inc | $86,000 | 1 |
| | Kunkle Realty, LLC | $49,900 | 1 |
| | Lifestyle Choice Realty | $136,000 | 2 |
| | Mathes Realty Inc | $297,500 | 3 |
| | McWilliams Buckley & Assoc | $219,675 | 2 |
| | Naples Realty Services | $303,500 | 5 |
| | Non MLS | $687,425 | 8 |
| | Pelican Connection, Inc. | $35,000 | 1 |
| | Pelican Realty Group Inc. | $264,000 | 4 |
| | Premier Properties of SWFL,INC | $395,000 | 1 |
| | Premier Realty Concepts, Inc. | $247,000 | 1 |
| | Premiere Plus Realty Co. | $98,000 | 2 |
| | Prestige Properties of South Florida, Inc. | $71,000 | 1 |
| | Prudential Florida WCI Realty | $1,746,301 | 12 |
| | RE/MAX Estates | $231,000 | 3 |
| | RE/MAX Realty Group | $40,501 | 1 |
| | RE/MAX Realty Select | $371,900 | 4 |
| | RE/MAX Sundance Realty II | $310,000 | 2 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| BN10 | Realty World Florida | $85,000 | 1 |
| | Remax Coastal Living | $819,945 | 7 |
| | Royal Properties of Naples LLC | $128,000 | 2 |
| | Sand Castle Realty Group, Inc | $812,050 | 6 |
| | Sellstate Achievers Rlty | $375,000 | 1 |
| | Signature Properties of Greater Florida Inc. | $65,000 | 1 |
| | South Bay Realty | $157,000 | 1 |
| | Stateside International Realty | $124,000 | 2 |
| | Sun Realty | $492,950 | 8 |
| | Sun Realty LLC | $95,000 | 1 |
| | Sun Realty USA | $52,000 | 2 |
| | The Babon Group | $133,000 | 1 |
| | The Realty Group of SW FL, Inc | $37,000 | 1 |
| | U S Prime Realty LLC | $157,000 | 1 |
| | Vision One Realty Group, Inc. | $118,000 | 1 |
| | Waterfront Realty Group, Inc. | $105,025 | 2 |
| | WEICHERT, REALTORSr On The Gulf | $456,900 | 6 |
| | Zip Realty, Inc. | $556,010 | 3 |
| | #N/A | $1,200,952 | 13 |
| BN10 East | | $20,440,064 | 202 |
| BN11 S- | A Delta Realty of Naples Inc. | $147,000 | 1 |
| | Amerivest Realty | $5,359,000 | 15 |
| | Assist2Sell | $378,400 | 3 |
| | Bordner Real Estate, Inc. | $195,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $2,861,800 | 12 |
| | COLLIER COUNTY REALTY CORP | $635,000 | 1 |
| | Downing Frye | $7,111,100 | 25 |
| | Florida Home Realty of Collier County, Inc. | $280,000 | 2 |
| | Frost & Associates Inc | $59,900 | 1 |
| | Gulf Breeze Real Estate, LLC | $595,000 | 2 |
| | Hunters Ridge Realty Co. | $245,000 | 2 |
| | John R Wood | $2,524,900 | 8 |
| | Keller Williams Elite Realty | $145,000 | 1 |
| | Kevin Shelly Realty Inc | $105,000 | 1 |
| | Kim Levitan Realty | $2,704,800 | 8 |
| | Non MLS | $756,800 | 6 |
| | Platinum Properties of Naples Inc | $300,000 | 2 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| BN11 S- | Premier Properties of SWFL,INC | $915,000 | 3 |
| | Premiere Plus Realty Co. | $716,000 | 3 |
| | Prestige Properties of South Florida, Inc. | $160,000 | 1 |
| | Prudential Florida WCI Realty | $1,259,900 | 4 |
| | RE/MAX Realty Select | $450,000 | 1 |
| | Sellstate Achievers Rlty | $140,000 | 1 |
| | South Bay Realty | $310,000 | 2 |
| | Sun Realty | $190,000 | 1 |
| | Tropical Acres Realty | $272,000 | 1 |
| | VIP Realty Group | $345,000 | 1 |
| | WEICHERT, REALTORSr On The Gulf | $212,000 | 1 |
| | #N/A | $740,000 | 4 |
| BN11 S-BonitaBe | | $30,113,600 | 114 |
| BN12 - E | A Delta Realty of Naples Inc. | $307,900 | 2 |
| | Advanced Realty Solutions,Inc | $110,000 | 1 |
| | Amerivest Realty | $3,260,100 | 15 |
| | Assist2Sell | $49,000 | 1 |
| | Avalon Real Estate | $230,000 | 1 |
| | Bluebill Real Estate | $275,000 | 1 |
| | Bordner Real Estate, Inc. | $435,000 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $169,900 | 1 |
| | Century 21 Sunbelt Realty | $228,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $3,883,320 | 22 |
| | Collier & Assoc Real Estate | $237,650 | 1 |
| | Crowne Consulting Inc | $150,000 | 1 |
| | Cypress Realty Inc. | $399,000 | 1 |
| | Diann Masi Realty, Inc. | $250,000 | 1 |
| | Dove Realty, Inc. | $363,000 | 1 |
| | Downing Frye | $12,893,620 | 23 |
| | ERA Faust Realty Group | $250,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $224,000 | 2 |
| | Germain Properties of Naples, LLC | $285,000 | 1 |
| | Gulf Breeze Real Estate, LLC | $315,000 | 1 |
| | Help-U-Sell Reed & Associates | $363,000 | 1 |
| | High End Properties | $335,000 | 1 |
| | Homes & Land Brokers, Inc. | $52,500 | 1 |
| | Hunters Ridge Realty Co. | $3,571,000 | 15 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| BN12 - E | Illustrated Properties Real Estate Inc. | $210,000 | 1 |
| | Islandwalk Realty of Naples | $1,927,500 | 8 |
| | John R Wood | $12,495,050 | 38 |
| | Keller Williams Elite Realty | $1,632,000 | 5 |
| | Keller Williams Realty, Marco | $875,000 | 1 |
| | Keller Williams World Class Realty | $270,000 | 1 |
| | L.H. Fleming & Company, Real Estate | $471,650 | 3 |
| | Lahaina Realty | $150,000 | 1 |
| | Levitan-McQuaid LLC | $2,000,000 | 1 |
| | McWilliams Buckley & Assoc | $48,500 | 1 |
| | Naples Realty Services | $597,400 | 2 |
| | Nations Realty Group of USA | $83,000 | 2 |
| | Non MLS | $1,711,720 | 8 |
| | Pollard & Hedrich Realty, Inc. | $198,900 | 1 |
| | Porter Davis RE Brokerage | $196,000 | 1 |
| | Premiere Plus Realty Co. | $122,000 | 1 |
| | Prestige Properties of South Florida, Inc. | $134,900 | 1 |
| | Prudential Florida WCI Realty | $6,537,800 | 26 |
| | RE/MAX Realty Group | $389,900 | 3 |
| | RE/MAX Realty Select | $110,000 | 1 |
| | RE/MAX Sundance Realty II | $532,500 | 3 |
| | Realty Pros of Naples, LLC | $57,000 | 1 |
| | Realty World Florida | $327,900 | 1 |
| | Realty World, Top Producers Realty, Inc. | $250,000 | 1 |
| | RealtyUSA.com, Inc. | $195,000 | 1 |
| | Remax Coastal Living | $143,000 | 1 |
| | Sand Castle Realty Group, Inc | $408,470 | 3 |
| | South Bay Realty | $655,000 | 3 |
| | South Shore Properties Group | $195,000 | 1 |
| | Southern Bay Realty Inc. | $320,000 | 1 |
| | Stock Realty, LLC | $644,500 | 3 |
| | Sun Realty | $303,500 | 2 |
| | Sun Realty LLC | $573,000 | 2 |
| | VIP Realty Group | $180,000 | 1 |
| | WEICHERT, REALTORSr On The Gulf | $366,900 | 2 |
| | Zip Realty, Inc. | $197,000 | 1 |
| | #N/A | $1,765,300 | 10 |
| BN12 - E | | $65,912,380 | 240 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| BN13 - E | Avalon Real Estate | $172,000 | 1 |
| | Non MLS | $172,000 | 1 |
| BN13 - E | | $344,000 | 2 |
| ES01 - | Amerivest Realty | $2,473,000 | 9 |
| | Avalon Real Estate | $111,000 | 1 |
| | Beachwood Properties, Inc. | $215,000 | 1 |
| | Bluebill Real Estate | $144,000 | 1 |
| | Bordner Real Estate, Inc. | $260,000 | 1 |
| | Brentwood Realty Services, Inc. | $235,000 | 1 |
| | Century 21 AAIM Realty Grp. | $269,885 | 2 |
| | Century 21 Mike Miller Realty, Inc. | $360,000 | 2 |
| | CL Properties | $187,800 | 2 |
| | CLC Real Estate Corp | $82,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $5,011,485 | 37 |
| | Colonial Square Realty, Inc. | $290,000 | 1 |
| | Crimaldi and Associates, LLC | $145,000 | 1 |
| | Dina Cecere Realty LLC | $260,000 | 1 |
| | Downing Frye | $7,959,500 | 34 |
| | Escape Realty Services, LLC | $500,000 | 2 |
| | Exceptional Properties of SW Florida | $309,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $425,000 | 1 |
| | Focus Real Estate | $130,000 | 2 |
| | Gulfcoast Premier Realty, Inc. | $1,895,000 | 10 |
| | Homekeys | $169,000 | 1 |
| | Homes & Land Brokers, Inc. | $568,200 | 3 |
| | J Meier Real Estate | $110,000 | 1 |
| | John R Wood | $8,744,100 | 27 |
| | Keller Williams Elite Realty | $2,408,000 | 7 |
| | Kevin Shelly Realty Inc | $138,000 | 1 |
| | Kunkle Realty, LLC | $203,000 | 3 |
| | Lee Collier Realty Group Inc | $363,200 | 2 |
| | Lifestyle Choice Realty | $108,000 | 1 |
| | Mason Realty Inc. | $214,000 | 2 |
| | McWilliams Buckley & Assoc | $345,100 | 3 |
| | Miles Realty of Naples, Inc. | $350,000 | 1 |
| | Miromar Real Estate of SW Florida | $111,000 | 1 |
| | Naples Realty Services | $5,769,000 | 15 |
| | Non MLS | $2,499,200 | 19 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| ES01 - | Pollard & Hedrich Realty, Inc. | $131,100 | 1 |
| | Premier Properties of SWFL,INC | $432,000 | 1 |
| | Premiere Plus Realty Co. | $125,000 | 1 |
| | Prudential Florida WCI Realty | $9,592,201 | 33 |
| | RE/MAX Estates | $1,833,901 | 11 |
| | RE/MAX Realty Group | $432,000 | 1 |
| | RE/MAX Realty Select | $455,000 | 2 |
| | RE/MAX Sundance Realty II | $1,564,500 | 9 |
| | Realty Executives | $419,000 | 3 |
| | Realty World Florida | $7,470,600 | 35 |
| | Remax Coastal Living | $130,000 | 1 |
| | Sellstate Achievers Rlty | $430,000 | 2 |
| | Southern Bay Realty Inc. | $300,000 | 1 |
| | Stock Realty, LLC | $130,000 | 1 |
| | Sun Realty | $430,800 | 4 |
| | Sun Realty LLC | $141,500 | 1 |
| | Sun Realty USA | $274,500 | 1 |
| | Tatarian Real Estate | $253,000 | 1 |
| | The Realty Group of SW FL, Inc | $731,000 | 4 |
| | Twin Realty Inc. | $220,000 | 1 |
| | U S Prime Realty LLC | $190,000 | 1 |
| | Unique Properties of Naples, Inc. | $825,000 | 3 |
| | United Realty Group,Inc | $36,000 | 1 |
| | Vineyards Properties Inc | $315,000 | 1 |
| | Waterfront Realty Group, Inc. | $187,500 | 1 |
| | WEICHERT, REALTORSr On The Gulf | $995,200 | 5 |
| | West Bay Realty Inc. | $3,420,000 | 4 |
| | Zip Realty, Inc. | $361,500 | 2 |
| | #N/A | $2,257,800 | 14 |
| ES01 - | | $77,446,572 | 344 |
| ES02 - | Amerivest Realty | $3,388,900 | 16 |
| | Anchor Realty of Naples | $506,001 | 2 |
| | Assist2Sell | $225,000 | 1 |
| | Bartley Realty Services | $95,535 | 1 |
| | Bonita Beach Properties | $220,000 | 1 |
| | Calusa Bay Properties LLC | $288,500 | 2 |
| | Carla Bonten Realty Inc | $77,500 | 1 |
| | Century 21 Sunbelt Rlty #1,Inc | $110,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| ES02 - | Chiodo & Associates, Inc | $660,000 | 4 |
| | CL Properties | $80,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $3,467,000 | 15 |
| | Collier & Assoc Real Estate | $375,000 | 2 |
| | Crimaldi and Associates, LLC | $150,000 | 1 |
| | Cypress Realty Inc. | $520,000 | 2 |
| | Diann Masi Realty, Inc. | $4,442,000 | 24 |
| | Diversified Real Estate Group | $225,000 | 1 |
| | Donna Mason Realty & Associates | $532,400 | 3 |
| | Downing Frye | $4,090,535 | 20 |
| | Florida Home Realty of Collier County, Inc. | $110,000 | 1 |
| | Focus Real Estate | $77,200 | 1 |
| | Gulfcoast Premier Realty, Inc. | $1,029,000 | 4 |
| | Help-U-Sell Reed & Associates | $245,000 | 1 |
| | J Meier Real Estate | $201,000 | 1 |
| | John R Wood | $4,112,200 | 18 |
| | Keller Williams Elite Realty | $2,990,000 | 13 |
| | Keller Williams Realty, Marco | $123,000 | 1 |
| | Keller Williams World Class Realty | $294,000 | 3 |
| | Kevin Shelly Realty Inc | $280,000 | 2 |
| | L.H. Fleming & Company, Real Estate | $310,000 | 1 |
| | Lee Collier Realty Group Inc | $478,500 | 3 |
| | Naples Realty Services | $489,000 | 3 |
| | Naples TBI Realty | $270,000 | 1 |
| | Naples TBI Realty LLC | $2,835,598 | 6 |
| | Nations Realty Group of USA | $85,000 | 1 |
| | Non MLS | $2,900,802 | 16 |
| | Premier Properties of SWFL,INC | $220,000 | 1 |
| | Premiere Plus Realty Co. | $329,000 | 3 |
| | Prudential Florida WCI Realty | $1,481,000 | 7 |
| | RE/MAX Estates | $2,553,900 | 12 |
| | RE/MAX Realty Group | $195,000 | 1 |
| | RE/MAX Realty Select | $595,675 | 3 |
| | RE/MAX Results Realty | $116,000 | 2 |
| | RE/MAX Sundance Realty II | $1,391,900 | 9 |
| | Realty Executives | $348,500 | 2 |
| | Realty World Florida | $1,876,675 | 8 |
| | Realty World, Top Producers Realty, Inc. | $240,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| ES02 - | Remax Coastal Living | $132,900 | 1 |
| | Sand Castle Realty Group, Inc | $422,000 | 2 |
| | Sellstate Achievers Rlty | $228,900 | 2 |
| | South Bay Realty | $95,000 | 1 |
| | Southern Bay Realty Inc. | $150,000 | 1 |
| | Stock Realty, LLC | $646,800 | 5 |
| | Sun Realty | $733,000 | 4 |
| | Sun Realty LLC | $600,000 | 3 |
| | Sun Realty USA | $1,134,000 | 4 |
| | Tatarian Real Estate | $90,000 | 1 |
| | Taylor Woodrow Realty-SW, LLC | $499,800 | 2 |
| | TSD Realty | $190,000 | 1 |
| | U S Prime Realty LLC | $145,000 | 2 |
| | VIP Realty Group | $418,000 | 2 |
| | WEICHERT, REALTORSr On The Gulf | $1,116,500 | 4 |
| | White Sands Realty, LLC | $215,000 | 1 |
| | #N/A | $935,501 | 7 |
| ES02 - | | $53,383,722 | 266 |
| ES03 - | Amerivest Realty | $4,733,900 | 12 |
| | Anchor Realty of Naples | $225,000 | 1 |
| | Assist2Sell | $330,000 | 1 |
| | Avalon Real Estate | $120,000 | 1 |
| | Bartley Realty Services | $291,470 | 2 |
| | Bluebill Real Estate | $630,000 | 2 |
| | Bordner Real Estate, Inc. | $272,000 | 1 |
| | Calusa Bay Properties LLC | $193,000 | 2 |
| | Century 21 #1 Sunbelt Realty Inc. | $254,000 | 1 |
| | Century 21 Sunbelt Realty | $175,000 | 1 |
| | Century 21 Sunbelt Rlty #1,Inc | $97,000 | 1 |
| | Chiodo & Associates, Inc | $2,071,000 | 9 |
| | Coldwell Banker Residential Real Estate, Inc. | $8,326,400 | 35 |
| | Dina Cecere Realty LLC | $250,000 | 1 |
| | Diversified Real Estate Group | $850,000 | 2 |
| | Downing Frye | $14,328,000 | 54 |
| | ERA Faust Realty Group | $217,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $275,000 | 2 |
| | Grande Cypress Realty | $206,000 | 2 |
| | Gulf Breeze Real Estate, LLC | $185,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| ES03 - | Gulf Coast Associates | $798,000 | 3 |
| | Gulfcoast Premier Realty, Inc. | $5,497,500 | 22 |
| | Independent Brokers Realty | $151,470 | 1 |
| | Internet Realty Group, Inc. | $95,000 | 1 |
| | J Meier Real Estate | $492,000 | 3 |
| | John R Wood | $10,653,900 | 29 |
| | Keller Williams Elite Realty | $2,128,300 | 8 |
| | Keller Williams Realty, Marco | $120,000 | 1 |
| | Keller Williams World Class Realty | $255,000 | 1 |
| | Lee Collier Realty Group Inc | $621,000 | 2 |
| | McWilliams Buckley & Assoc | $885,000 | 2 |
| | Miromar Real Estate of SW Florida | $115,000 | 1 |
| | Naples Brokers Realty | $489,900 | 3 |
| | Naples Realty Services | $166,000 | 1 |
| | Nations Realty Group of USA | $754,800 | 5 |
| | Non MLS | $4,197,300 | 18 |
| | Premiere Plus Realty Co. | $160,000 | 1 |
| | Prestige Properties of South Florida, Inc. | $182,000 | 1 |
| | Prudential Florida WCI Realty | $11,071,300 | 28 |
| | RE/MAX Estates | $516,000 | 2 |
| | RE/MAX Realty Select | $115,000 | 1 |
| | RE/MAX Sundance Realty II | $406,000 | 2 |
| | Realty Pros of Naples, LLC | $95,000 | 1 |
| | Realty World Florida | $3,165,900 | 14 |
| | Remax Coastal Living | $108,000 | 1 |
| | Saggio Dream Realty | $620,200 | 3 |
| | Sand Castle Realty Group, Inc | $108,000 | 1 |
| | Sellstate Achievers Rlty | $325,000 | 1 |
| | South Bay Realty | $100,000 | 1 |
| | Southern Bay Realty Inc. | $950,000 | 2 |
| | Stock Realty, LLC | $3,067,500 | 9 |
| | Sun Realty | $1,246,000 | 3 |
| | Sun Realty LLC | $312,500 | 1 |
| | WEICHERT, REALTORSr On The Gulf | $680,900 | 3 |
| | #N/A | $2,487,900 | 12 |
| ES03 - | | $87,167,140 | 320 |
| NA01 - | A Codi Realty | $140,000 | 1 |
| | Addvantage Real Estate Service | $437,000 | 2 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA01 - | Amerivest Realty | $12,363,950 | 29 |
| | Anchor Realty of Naples | $290,000 | 1 |
| | Arbor Trace Realty, Inc. | $5,290,000 | 9 |
| | Assist2Sell | $1,488,000 | 7 |
| | Audubon Properties Inc | $1,650,000 | 3 |
| | Barefoot Beach Realty Inc | $4,714,000 | 5 |
| | Barry DeNicola Realty, Inc. | $15,732,500 | 12 |
| | Bartley Realty Services | $749,900 | 6 |
| | Bay Forest Real Estate Services, Inc. | $400,000 | 2 |
| | Bentley Sales Group Inc | $42,750,000 | 10 |
| | Bluebill Real Estate | $447,450 | 2 |
| | Bordner Real Estate, Inc. | $950,000 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $1,420,000 | 2 |
| | Coldwell Banker Residential Real Estate, Inc. | $13,344,800 | 22 |
| | COLLIER COUNTY REALTY CORP | $195,000 | 1 |
| | Cypress Realty Inc. | $525,000 | 1 |
| | Downing Frye | $17,926,200 | 40 |
| | Engel & Voelkers Naples | $100,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $1,710,000 | 5 |
| | Gulf Breeze Real Estate, LLC | $2,396,000 | 11 |
| | Help-U-Sell Reed & Associates | $345,000 | 2 |
| | Hook & Ladder Realty Inc | $198,500 | 1 |
| | Hovland, Inc. | $466,000 | 2 |
| | Independent Brokers Realty Inc. | $1,095,000 | 1 |
| | John R Wood | $23,155,700 | 42 |
| | Just Right Realty Company | $120,650 | 1 |
| | Keating Associates | $235,000 | 1 |
| | Keller Williams Elite Realty | $817,690 | 4 |
| | L.H. Fleming & Company, Real Estate | $500,000 | 1 |
| | Mari Vesci REALTORS, Inc | $1,658,000 | 3 |
| | Mason Realty Inc. | $388,500 | 2 |
| | Naples Realty Services | $1,524,400 | 3 |
| | Nations Realty Group of USA | $170,500 | 1 |
| | Non MLS | $2,737,000 | 8 |
| | Platinum Properties of Naples Inc | $1,196,300 | 3 |
| | Porter Davis RE Brokerage | $190,000 | 1 |
| | Premier Properties of SWFL,INC | $14,120,950 | 26 |
| | Premiere Plus Realty Co. | $2,583,434 | 9 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA01 - | Prudential Florida WCI Realty | $1,859,900 | 6 |
| | RE/MAX Estates | $550,000 | 1 |
| | RE/MAX Realty Select | $609,000 | 2 |
| | RE/MAX Results Realty | $74,000 | 2 |
| | Realty Pros of Naples, LLC | $225,000 | 1 |
| | Remax Coastal Living | $1,185,000 | 3 |
| | RL Nardi & Associates Inc | $1,192,000 | 3 |
| | Rothchilds Int Realty | $482,500 | 3 |
| | Sand Castle Realty Group, Inc | $1,063,000 | 4 |
| | Sellstate Achievers Rlty | $360,000 | 2 |
| | Shoreline Properties of SW FL | $174,800 | 1 |
| | Signature Realty of Naples, Inc. | $28,008,000 | 10 |
| | South Bay Realty | $2,111,900 | 4 |
| | Southwest Properties Group | $2,930,000 | 5 |
| | Spina Realty Company | $870,000 | 1 |
| | Stock Realty, LLC | $210,000 | 1 |
| | Sun Realty | $788,934 | 3 |
| | Synergy Real Estate of SW Florida | $150,000 | 1 |
| | Tatarian Real Estate | $150,000 | 1 |
| | Town & Country Real Estate | $187,690 | 1 |
| | VIP Realty Group | $710,000 | 2 |
| | Waterfront Realty Group, Inc. | $540,000 | 1 |
| | WEICHERT, REALTORSr On The Gulf | $698,250 | 2 |
| | Zip Realty, Inc. | $662,500 | 1 |
| | #N/A | $1,475,000 | 3 |
| NA01 - | | $223,789,898 | 348 |
| NA02 - | Amerivest Realty | $3,721,000 | 5 |
| | Baybeach Realty | $332,500 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $6,730,000 | 7 |
| | Costantini Realty Inc. | $904,000 | 2 |
| | Crowne Consulting Inc | $1,400,000 | 1 |
| | Downing Frye | $3,442,000 | 6 |
| | Frost & Associates Inc | $580,000 | 1 |
| | Gulf Breeze Real Estate, LLC | $1,950,000 | 3 |
| | Hovland, Inc. | $19,000 | 3 |
| | John R Wood | $11,720,000 | 13 |
| | Keating Associates | $675,000 | 1 |
| | Keller Williams Elite Realty | $425,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA02 - | L.H. Fleming & Company, Real Estate | $555,000 | 1 |
| | Lee Collier Realty Group Inc | $2,600,000 | 1 |
| | Mari Vesci REALTORS, Inc | $10,919,500 | 14 |
| | Naples Realty Services | $435,000 | 1 |
| | Non MLS | $1,000,000 | 1 |
| | Osborne & Company Inc | $1,400,000 | 1 |
| | Preferred Properties of Naples Inc | $1,200,000 | 1 |
| | Premier Properties of SWFL,INC | $24,166,000 | 15 |
| | Prudential Florida WCI Realty | $2,857,500 | 3 |
| | RE/MAX Realty Select | $970,000 | 1 |
| | Realty World, Top Producers Realty, Inc. | $2,750,000 | 2 |
| | Rossi Real Estate Inc | $970,000 | 2 |
| | Sanddollar Real Estate Corp of Naples | $139,500 | 1 |
| | Signature Realty of Naples, Inc. | $40,800,000 | 9 |
| | South Bay Realty | $3,428,500 | 7 |
| | True Realty Services LLC | $435,000 | 1 |
| | Virginia M Woody | $332,500 | 1 |
| NA02 - | | $126,857,000 | 106 |
| NA03 - | Amerivest Realty | $12,095,800 | 64 |
| | Bartley Realty Services | $134,900 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $354,000 | 2 |
| | Century 21 AAIM Realty Grp. | $265,000 | 2 |
| | Century 21 Mike Miller Realty, Inc. | $180,000 | 1 |
| | Clausen Properties Inc | $180,000 | 1 |
| | CLC Real Estate Corp | $126,500 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $4,185,950 | 20 |
| | Complete Real Estate Svcs | $188,000 | 1 |
| | Diversified Real Estate Group | $390,000 | 2 |
| | Downing Frye | $3,105,500 | 17 |
| | ERA Faust Realty Group | $190,000 | 1 |
| | Fidelity Florida Realty Corp | $182,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $190,000 | 1 |
| | Frost & Associates Inc | $174,900 | 1 |
| | Gulf Breeze Real Estate, LLC | $826,500 | 5 |
| | Homes & Land Brokers, Inc. | $90,000 | 1 |
| | Hook & Ladder Realty Inc | $155,000 | 1 |
| | Independent Brokers Realty | $234,000 | 1 |
| | John R Wood | $3,734,500 | 15 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA03 - | Keating Associates | $314,900 | 2 |
| | Keller Williams Elite Realty | $361,000 | 2 |
| | Mari Vesci REALTORS, Inc | $1,418,500 | 6 |
| | McNeil Real Estate, Inc. | $245,000 | 1 |
| | Miles Realty of Naples, Inc. | $320,000 | 1 |
| | N.A.I. Realty | $245,000 | 1 |
| | Naples Realty Services | $2,444,800 | 10 |
| | Nations Realty Group of USA | $115,500 | 1 |
| | Non MLS | $555,000 | 4 |
| | Platinum Properties of Naples Inc | $245,000 | 1 |
| | Premier Properties of SWFL,INC | $4,332,200 | 13 |
| | Premiere Plus Realty Co. | $667,000 | 5 |
| | Prestige Properties of South Florida, Inc. | $135,000 | 1 |
| | Prudential Florida WCI Realty | $1,268,500 | 3 |
| | RE/MAX Estates | $835,000 | 1 |
| | RE/MAX Realty Select | $812,800 | 5 |
| | RE/MAX Results Realty | $230,000 | 1 |
| | Royal Properties of Naples LLC | $317,400 | 2 |
| | Saggio Dream Realty | $416,000 | 2 |
| | Sand Castle Realty Group, Inc | $644,900 | 4 |
| | South Bay Realty | $923,000 | 5 |
| | Stock Realty, LLC | $1,145,000 | 1 |
| | Sun Realty | $3,089,000 | 8 |
| | Terra Real Estate Group Inc | $174,000 | 1 |
| | TSD Realty | $325,000 | 2 |
| | United Real Estate | $410,000 | 2 |
| | United Realty Group,Inc | $320,000 | 2 |
| | VIP Realty Group | $185,000 | 1 |
| | Waterfront Realty Group, Inc. | $765,500 | 4 |
| | WEICHERT, REALTORSr On The Gulf | $203,000 | 1 |
| | Zip Realty, Inc. | $120,000 | 1 |
| | #N/A | $891,000 | 7 |
| NA03 - | | $51,456,550 | 240 |
| NA04 - | A Delta Realty of Naples Inc. | $565,000 | 1 |
| | Amerivest Realty | $1,800,000 | 3 |
| | Andrea Deane & Associates, Inc. | $522,500 | 1 |
| | Charlotte Katz, Inc. REALTORS | $1,300,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $18,650,000 | 16 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA04 - | Dick Bolen Realty | $675,000 | 1 |
| | Diversified Real Estate Group | $835,000 | 1 |
| | Downing Frye | $88,186,998 | 108 |
| | Engel & Voelkers Naples | $1,687,500 | 3 |
| | Gulf Breeze Real Estate, LLC | $2,720,000 | 4 |
| | Independent Brokers Realty | $615,000 | 1 |
| | Independent Brokers Realty Inc. | $500,000 | 1 |
| | John R Wood | $104,147,000 | 82 |
| | Keller Williams Elite Realty | $3,330,000 | 2 |
| | Keller Williams Realty, Marco | $535,000 | 1 |
| | Keller Williams World Class Realty | $630,000 | 2 |
| | London Bay Realty, Inc. | $2,500,000 | 1 |
| | Naples Realty Services | $2,379,000 | 4 |
| | Non MLS | $6,235,000 | 5 |
| | Pelican Bay Realty, Inc. | $580,000 | 1 |
| | Premier Properties of SWFL,INC | $112,190,000 | 86 |
| | Premiere Plus Realty Co. | $6,257,500 | 11 |
| | Prestige Properties of South Florida, Inc. | $260,000 | 1 |
| | Prudential Florida WCI Realty | $61,829,000 | 31 |
| | RE/MAX Results Realty | $2,155,000 | 4 |
| | Realty World, Top Producers Realty, Inc. | $850,000 | 1 |
| | Resource Development Service C | $560,000 | 1 |
| | Royal Palm Realty of Naples, Inc. | $1,565,000 | 1 |
| | Sand Castle Realty Group, Inc | $2,275,000 | 2 |
| | Seaside Properties of South Florida, Inc. | $1,375,000 | 2 |
| | South Bay Realty | $11,887,000 | 7 |
| | South Shore Properties Group | $325,000 | 1 |
| | Sun Realty | $798,000 | 2 |
| | VIP Realty Group | $650,000 | 1 |
| | White Sands Realty, LLC | $275,000 | 1 |
| | William Ward Ventress | $2,110,000 | 4 |
| | #N/A | $1,165,000 | 1 |
| NA04 - | | $444,919,498 | 396 |
| NA05 - | Amerivest Realty | $13,744,900 | 17 |
| | Avalon Real Estate | $505,000 | 1 |
| | Beach & Luxury Realty Inc | $185,000 | 1 |
| | Beachfront Realty, Inc. | $525,000 | 1 |
| | Bud Coleman Associates Inc | $10,668,000 | 3 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA05 - | Coldwell Banker Residential Real Estate, Inc. | $31,910,850 | 45 |
| | Dick Bolen Realty | $1,500,000 | 1 |
| | Downing Frye | $80,769,100 | 103 |
| | Elite Properties of SW Florida, LC | $512,000 | 1 |
| | Emerald Realty of Naples Inc | $180,000 | 1 |
| | Engel & Voelkers Naples | $2,100,000 | 3 |
| | ERA Faust Realty Group | $395,000 | 1 |
| | Excel Real Estate Services, Inc. | $325,000 | 1 |
| | FCR Inc. Realty | $545,000 | 1 |
| | Fifth Avenue Realty Limited, Inc. | $810,000 | 1 |
| | First Service Realty-GMAC | $426,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $455,000 | 1 |
| | Germain Properties of Naples, LLC | $107,000 | 1 |
| | Gulf Breeze Real Estate, LLC | $969,500 | 2 |
| | Hulce Realty Resources Inc | $175,000 | 1 |
| | Independent Brokers Realty | $975,000 | 2 |
| | Independent Brokers Realty Inc. | $462,500 | 1 |
| | John R Wood | $96,148,850 | 93 |
| | Keating Associates | $1,853,000 | 3 |
| | Keller Williams Elite Realty | $2,665,000 | 3 |
| | Keller Williams Realty, Marco | $733,000 | 2 |
| | L.H. Fleming & Company, Real Estate | $155,000 | 1 |
| | Lowe Realty, Inc. | $690,000 | 1 |
| | Miles Realty of Naples, Inc. | $610,000 | 1 |
| | Naples Brokers Realty | $1,425,500 | 2 |
| | Naples Realty Services | $2,982,000 | 6 |
| | Napoli Realty Services, LLC | $555,000 | 1 |
| | Non MLS | $3,425,000 | 4 |
| | Old Naples Realty Inc. | $580,000 | 1 |
| | Paragon Realty, Inc. | $3,875,000 | 2 |
| | Perfect Properties of Naples, Inc. | $700,000 | 1 |
| | Platinum Properties of Naples Inc | $2,035,000 | 3 |
| | Premier Properties of SWFL,INC | $171,097,600 | 134 |
| | Premiere Plus Realty Co. | $10,411,500 | 16 |
| | Prudential Florida WCI Realty | $18,935,750 | 23 |
| | Quail Communities Realty, Inc. | $1,300,000 | 2 |
| | RE/MAX Realty Select | $4,020,000 | 7 |
| | Realty World, Top Producers Realty, Inc. | $775,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA05 - | Rothchilds Int Realty | $1,215,000 | 2 |
| | Royal Properties of Naples LLC | $130,000 | 1 |
| | Ruby Realty & Referral Company | $175,000 | 1 |
| | Sand Castle Realty Group, Inc | $750,000 | 2 |
| | South Bay Realty | $1,230,000 | 2 |
| | Sun Realty | $8,202,500 | 15 |
| | Traditional Real Estate Services, Inc. | $455,000 | 1 |
| | VIP Realty Group | $560,000 | 1 |
| | Waterfront Realty Group, Inc. | $4,265,000 | 7 |
| | West Shore Properties Real Estate Company | $1,349,000 | 2 |
| | White Sands Realty, LLC | $165,000 | 1 |
| | William Morris, REALTORr | $515,000 | 1 |
| | Zip Realty, Inc. | $1,785,000 | 2 |
| | #N/A | $8,851,250 | 11 |
| NA05 - | | $502,864,800 | 546 |
| NA06 - | Amerivest Realty | $7,985,400 | 12 |
| | Anchor Real Estate | $450,000 | 1 |
| | Andrea Deane & Associates, Inc. | $290,000 | 1 |
| | Brand & Associates Inc. | $209,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $14,791,500 | 17 |
| | Deborah Ann Watson | $590,000 | 1 |
| | Diversified Real Estate Group | $634,000 | 2 |
| | Downing Frye | $22,452,750 | 35 |
| | EXIT Charde Realty | $268,400 | 2 |
| | Florida Home Realty of Collier County, Inc. | $450,000 | 1 |
| | Florida Realty Group | $1,600,000 | 1 |
| | Germain Properties of Naples, LLC | $2,375,000 | 2 |
| | Independent Brokers Realty Inc. | $225,000 | 1 |
| | Jo Carter & Associates, Inc. | $165,000 | 1 |
| | John R Wood | $35,315,500 | 37 |
| | Keating Associates | $1,912,500 | 2 |
| | Mari Vesci REALTORS, Inc | $540,000 | 1 |
| | Naples Realty Services | $3,950,000 | 4 |
| | Non MLS | $1,025,000 | 2 |
| | Premier Properties of SWFL,INC | $54,579,300 | 39 |
| | Premiere Plus Realty Co. | $3,251,250 | 7 |
| | Prudential Florida WCI Realty | $13,519,900 | 10 |
| | RE/MAX Realty Select | $1,500,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA06 - | RE/MAX Results Realty | $2,700,000 | 1 |
| | Royal Properties of Naples LLC | $1,385,000 | 1 |
| | Sand Castle Realty Group, Inc | $421,000 | 1 |
| | Select Properties, LLC | $1,500,000 | 1 |
| | Sheridan Real Estate | $225,000 | 1 |
| | Spina Realty Company | $1,385,000 | 1 |
| | Sun Realty | $213,000 | 1 |
| | The Forrest Company Realty of Naples Inc | $4,395,000 | 2 |
| | Traditional Real Estate Services, Inc. | $775,000 | 4 |
| | VIP Realty Group | $225,000 | 1 |
| | Waterfront Realty Group, Inc. | $7,150,000 | 3 |
| | White Sands Realty, LLC | $1,384,000 | 2 |
| | Worldwide Marketing Realty-NRS | $2,640,000 | 3 |
| | #N/A | $7,150,000 | 3 |
| NA06 - | | $199,627,500 | 206 |
| NA07 - | Amerivest Realty | $3,450,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $7,800,000 | 3 |
| | Cypress Realty Inc. | $1,150,000 | 1 |
| | Downing Frye | $25,550,000 | 6 |
| | Germain Properties of Naples, LLC | $6,840,000 | 2 |
| | IRC International Realty Corp | $14,135,000 | 1 |
| | John R Wood | $55,815,000 | 12 |
| | Keating Associates | $3,650,000 | 1 |
| | Olde Naples Real Estate, Inc. | $2,575,000 | 1 |
| | Premier Properties of SWFL,INC | $78,225,000 | 20 |
| | Prudential Florida WCI Realty | $41,150,000 | 9 |
| | The Forrest Company Realty of Naples Inc | $37,775,000 | 11 |
| | VIP Realty Group | $4,500,000 | 1 |
| | Waterfront Realty Group, Inc. | $3,000,000 | 1 |
| | #N/A | $19,335,000 | 2 |
| NA07 - Port | | $304,950,000 | 72 |
| NA08 - | Amerivest Realty | $2,300,900 | 6 |
| | Coldwell Banker Residential Real Estate, Inc. | $6,670,000 | 15 |
| | Crowne Consulting Inc | $163,000 | 1 |
| | Cypress Realty Inc. | $803,000 | 3 |
| | Downing Frye | $21,436,000 | 26 |
| | ERA Faust Realty Group | $70,000 | 2 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA08 - | Florida Buyer Broker | $91,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $1,781,400 | 4 |
| | Gulf Breeze Real Estate, LLC | $2,059,900 | 3 |
| | IXORA Realty | $370,000 | 1 |
| | John R Wood | $10,513,000 | 11 |
| | Keating Associates | $1,130,000 | 3 |
| | Keller Williams Elite Realty | $1,566,000 | 2 |
| | McNeil Real Estate, Inc. | $1,225,000 | 3 |
| | Naples Realty Services | $760,000 | 4 |
| | Naples Trust Realty Company, LLC | $700,000 | 1 |
| | Nations Realty Group of USA | $535,000 | 1 |
| | Neapolitan Realty LLC | $560,000 | 2 |
| | Non MLS | $618,000 | 3 |
| | Olde Naples Real Estate, Inc. | $1,005,000 | 2 |
| | Perfect Properties of Naples, Inc. | $150,000 | 1 |
| | Premier Properties of SWFL,INC | $7,350,000 | 7 |
| | Premiere Plus Realty Co. | $2,615,810 | 7 |
| | Prudential Florida WCI Realty | $4,774,000 | 11 |
| | RE/MAX Estates | $255,800 | 2 |
| | RE/MAX Realty Select | $775,000 | 2 |
| | RE/MAX Results Realty | $3,895,000 | 2 |
| | RE/MAX Sundance Realty II | $1,725,000 | 1 |
| | Realtec Realty Inc. | $2,150,000 | 1 |
| | Realty World, Top Producers Realty, Inc. | $3,887,500 | 5 |
| | RealtyUSA.com, Inc. | $440,000 | 1 |
| | Sand Castle Realty Group, Inc | $825,000 | 2 |
| | Sun Realty | $12,786,900 | 18 |
| | Sun Realty USA | $3,100,000 | 1 |
| | Waterfront Realty Group, Inc. | $11,488,000 | 6 |
| | WEICHERT, REALTORSr On The Gulf | $200,000 | 1 |
| | #N/A | $78,100 | 2 |
| NA08 - | | $110,853,310 | 164 |
| NA09 - | A Delta Realty of Naples Inc. | $150,000 | 1 |
| | Amerivest Realty | $2,328,100 | 18 |
| | Assist2Sell | $300,500 | 1 |
| | Bartley Realty Services | $152,000 | 2 |
| | Bluebill Real Estate | $75,000 | 1 |
| | Brand & Associates Inc. | $50,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA09 - | Century 21 #1 Sunbelt Realty Inc. | $1,080,725 | 7 |
| | Century 21 AAIM Realty Grp. | $219,900 | 2 |
| | Century 21 First Southern Trust | $614,900 | 2 |
| | Century 21 JB Novelli Internationale | $146,000 | 2 |
| | Century 21 Sunbelt Realty | $325,000 | 1 |
| | Christopher Realty, Inc. | $4,579,300 | 16 |
| | CLC Real Estate Corp | $37,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $2,303,670 | 29 |
| | COLLIER COUNTY REALTY CORP | $267,900 | 4 |
| | Downing Frye | $3,126,700 | 36 |
| | ERA Faust Realty Group | $1,778,154 | 14 |
| | ERA Flagship Real Estate | $145,000 | 1 |
| | EXIT Charde Realty | $360,000 | 1 |
| | First Service Realty-GMAC | $39,900 | 1 |
| | Florida Home Realty of Collier County, Inc. | $380,000 | 3 |
| | Forbes Real Estate | $447,500 | 2 |
| | Frost & Associates Inc | $149,900 | 2 |
| | Gulf Breeze Real Estate, LLC | $54,000 | 1 |
| | Gulf Coast Investment Properties | $60,000 | 1 |
| | Homes & Land Brokers, Inc. | $180,000 | 2 |
| | Hook & Ladder Realty Inc | $31,500 | 1 |
| | Independent Brokers Realty | $360,000 | 1 |
| | Independent Brokers Realty Inc. | $150,600 | 1 |
| | Internet Realty Group, Inc. | $360,200 | 4 |
| | John R Wood | $1,180,500 | 8 |
| | Keller Williams Realty, Marco | $498,000 | 3 |
| | L A Estates Realty, Inc | $50,000 | 1 |
| | L'Excellence Realty Group Inc. | $142,900 | 2 |
| | Marco Island Realestate.com, Inc. | $652,000 | 2 |
| | N.A.I. Realty | $444,000 | 2 |
| | Naples Realty Services | $468,000 | 7 |
| | Nations Realty Group of USA | $226,000 | 2 |
| | Non MLS | $757,175 | 7 |
| | Perfect Properties of Naples, Inc. | $96,000 | 1 |
| | Premier Properties of SWFL,INC | $1,339,000 | 5 |
| | Premiere Plus Realty Co. | $1,330,550 | 9 |
| | Prestige Properties of South Florida, Inc. | $345,000 | 3 |
| | Prudential Florida WCI Realty | $2,634,250 | 24 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA09 - | Quail Communities Realty, Inc. | $352,000 | 1 |
| | RE/MAX Realty Group | $127,900 | 3 |
| | RE/MAX Realty Select | $990,760 | 13 |
| | RE/MAX Results Realty | $826,000 | 5 |
| | Realty Pros of Naples, LLC | $96,000 | 1 |
| | Realty World Florida | $61,100 | 1 |
| | Resort Quest | $314,900 | 3 |
| | Rothchilds Int Realty | $96,000 | 2 |
| | Sand Castle Realty Group, Inc | $278,830 | 3 |
| | Signature Properties of Greater Florida Inc. | $100,500 | 2 |
| | Sun Realty | $2,207,800 | 15 |
| | Sun Realty LLC | $156,000 | 2 |
| | Traditional Real Estate Services, Inc. | $300,000 | 1 |
| | U S Prime Realty LLC | $97,000 | 2 |
| | United Real Estate | $173,800 | 2 |
| | Verona Realty | $360,000 | 1 |
| | VIP Realty Group | $75,000 | 1 |
| | Waterfront Realty Group, Inc. | $75,000 | 1 |
| | WEICHERT, REALTORSr On The Gulf | $499,400 | 6 |
| | #N/A | $2,017,630 | 20 |
| NA09 - | | $39,622,444 | 320 |
| NA11 - | A Delta Realty of Naples Inc. | $208,000 | 2 |
| | Advanced Realty Solutions,Inc | $365,000 | 1 |
| | Amerivest Realty | $8,931,900 | 39 |
| | Andrea Deane & Associates, Inc. | $765,000 | 3 |
| | Arbor Trace Realty, Inc. | $290,000 | 2 |
| | Assist2Sell | $914,000 | 4 |
| | Avalon Real Estate | $79,750 | 1 |
| | Barry DeNicola Realty, Inc. | $325,000 | 1 |
| | Bartley Realty Services | $1,390,000 | 6 |
| | Bonita Bay Group | $13,265,000 | 6 |
| | Brentwood Realty Services, Inc. | $100,000 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $395,000 | 2 |
| | Century 21 Mike Miller Realty, Inc. | $367,000 | 2 |
| | Century 21 Sunbelt Realty | $131,000 | 2 |
| | Chiodo & Associates, Inc | $129,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $12,088,300 | 48 |
| | Collier & Assoc Real Estate | $265,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA11 - | COLLIER COUNTY REALTY CORP | $50,000 | 1 |
| | Commercial Management of Naples | $290,000 | 1 |
| | Crimaldi and Associates, LLC | $135,000 | 1 |
| | Cypress Realty Inc. | $180,000 | 1 |
| | Divco Realty Corporation | $290,000 | 1 |
| | Dooley Realty Group | $575,000 | 1 |
| | Downing Frye | $25,706,100 | 82 |
| | ERA Faust Realty Group | $774,000 | 4 |
| | Exceptional Properties of SW Florida | $430,000 | 1 |
| | Fidelity Florida Realty Corp | $640,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $1,620,000 | 4 |
| | Florida Realty Group | $382,900 | 3 |
| | Frost & Associates Inc | $214,900 | 2 |
| | Germain Properties of Naples, LLC | $1,265,000 | 3 |
| | Gulf Breeze Real Estate, LLC | $2,067,500 | 6 |
| | Homes & Land Brokers, Inc. | $569,000 | 1 |
| | Hook & Ladder Realty Inc | $90,000 | 1 |
| | Illustrated Properties Real Estate Inc. | $370,000 | 1 |
| | Independent Brokers Realty | $185,400 | 1 |
| | Independent Brokers Realty Inc. | $523,200 | 4 |
| | Internet Realty Group, Inc. | $79,750 | 1 |
| | John R Wood | $55,542,728 | 132 |
| | Keating Associates | $583,000 | 3 |
| | Keller Williams Elite Realty | $290,500 | 2 |
| | L.H. Fleming & Company, Real Estate | $1,174,200 | 4 |
| | Lee Collier Realty Group Inc | $370,000 | 1 |
| | Levitan-McQuaid LLC | $250,000 | 1 |
| | Marco Island Realestate.com, Inc. | $190,000 | 1 |
| | Mari Vesci REALTORS, Inc | $491,000 | 2 |
| | McNeil Real Estate, Inc. | $1,025,000 | 1 |
| | McWilliams Buckley & Assoc | $129,600 | 1 |
| | Miles Realty of Naples, Inc. | $315,000 | 1 |
| | N.A.I. Realty | $213,000 | 1 |
| | Naples Realty Services | $3,497,500 | 11 |
| | Napoli Realty Services, LLC | $156,000 | 2 |
| | Non MLS | $4,218,000 | 12 |
| | Old Naples Realty Inc. | $315,000 | 1 |
| | Pelican I Real Estate & Development, Inc. | $2,600,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA11 - | Perfect Properties of Naples, Inc. | $70,000 | 1 |
| | Platinum Properties of Naples Inc | $355,000 | 2 |
| | Porter Davis RE Brokerage | $118,800 | 1 |
| | Premier Properties of SWFL,INC | $24,726,500 | 19 |
| | Premiere Plus Realty Co. | $6,341,000 | 22 |
| | Prestige Properties of South Florida, Inc. | $894,950 | 4 |
| | Prudential Florida WCI Realty | $15,078,023 | 31 |
| | Pulte Homes Corporation | $320,000 | 2 |
| | RE/MAX Estates | $4,515,000 | 4 |
| | RE/MAX Realty Select | $3,425,000 | 17 |
| | RE/MAX Results Realty | $205,000 | 1 |
| | Realty Pros of Naples, LLC | $398,000 | 3 |
| | Realty World Florida | $220,000 | 1 |
| | RealtyUSA.com, Inc. | $849,000 | 4 |
| | RL Nardi & Associates Inc | $403,000 | 2 |
| | Royal Properties of Naples LLC | $118,800 | 1 |
| | Sand Castle Realty Group, Inc | $1,623,700 | 6 |
| | Sellstate Achievers Rlty | $912,000 | 4 |
| | Sound Real Estate, Inc. | $612,500 | 1 |
| | South Bay Realty | $1,207,500 | 8 |
| | Spina Realty Company | $328,500 | 2 |
| | Sun Realty | $3,296,900 | 14 |
| | Synergy Real Estate of SW Florida | $95,000 | 1 |
| | The Ivy Realty LLC | $136,000 | 1 |
| | True Realty Services LLC | $424,900 | 2 |
| | Verona Realty | $358,900 | 2 |
| | VIP Realty Group | $1,785,500 | 6 |
| | Virginia M Woody | $247,000 | 1 |
| | Waterfront Realty Group, Inc. | $694,500 | 4 |
| | Weekly Realty Group, LLC | $8,250,000 | 7 |
| | WEICHERT, REALTORSr On The Gulf | $4,325,350 | 20 |
| | Zip Realty, Inc. | $410,000 | 3 |
| | #N/A | $2,195,323 | 13 |
| NA11 - N/O | | $232,748,874 | 630 |
| NA12 - | Amerivest Realty | $9,673,950 | 41 |
| | Barry DeNicola Realty, Inc. | $340,000 | 1 |
| | Bartley Realty Services | $757,777 | 3 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA12 - | Century 21 #1 Sunbelt Realty Inc. | $656,725 | 4 |
| | Century 21 Mike Miller Realty, Inc. | $704,000 | 2 |
| | Clausen Properties Inc | $240,000 | 2 |
| | Clausen Properties, Inc. | $1,112,500 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $10,669,300 | 31 |
| | Complete Real Estate Svcs | $195,000 | 1 |
| | Downing Frye | $31,527,975 | 82 |
| | Exceptional Properties of SW Florida | $2,250,000 | 2 |
| | EXIT Gulder Real Estate Inc. | $290,000 | 1 |
| | FCR Inc. Realty | $467,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $1,174,200 | 7 |
| | Frost & Associates Inc | $195,123 | 2 |
| | Germain Properties of Naples, LLC | $455,000 | 1 |
| | Gulf Breeze Real Estate, LLC | $1,900,000 | 1 |
| | Independent Brokers Realty Inc. | $547,000 | 2 |
| | Internet Realty Group, Inc. | $72,000 | 1 |
| | IXORA Realty | $290,000 | 1 |
| | Jo Carter & Associates, Inc. | $500,000 | 1 |
| | John R Wood | $23,922,880 | 65 |
| | Kaye Realty Inc. | $119,000 | 1 |
| | Keating Associates | $370,000 | 1 |
| | Keller Williams Elite Realty | $82,000 | 1 |
| | Kunkle Realty, LLC | $69,900 | 1 |
| | L.H. Fleming & Company, Real Estate | $315,000 | 1 |
| | Levitan-McQuaid LLC | $355,000 | 1 |
| | Mari Vesci REALTORS, Inc | $312,000 | 2 |
| | Miles Realty of Naples, Inc. | $255,000 | 1 |
| | N.A.I. Realty | $682,000 | 2 |
| | Naples Realty Services | $815,900 | 4 |
| | Naples Trust Realty Company, LLC | $256,000 | 2 |
| | Napoli Realty Services, LLC | $155,000 | 1 |
| | Nations Realty Group of USA | $242,500 | 1 |
| | Non MLS | $3,093,400 | 6 |
| | Old Naples Realty Inc. | $83,000 | 1 |
| | Perfect Properties of Naples, Inc. | $94,000 | 1 |
| | Platinum Properties of Naples Inc | $1,078,000 | 3 |
| | Premier Properties of SWFL,INC | $36,803,000 | 49 |
| | Premiere Plus Realty Co. | $10,595,250 | 33 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA12 - | Prestige Properties of South Florida, Inc. | $1,082,000 | 4 |
| | Prudential Florida WCI Realty | $26,616,500 | 39 |
| | RE/MAX Estates | $410,000 | 1 |
| | RE/MAX Realty Group | $900,000 | 1 |
| | RE/MAX Realty Select | $1,090,000 | 4 |
| | RE/MAX Results Realty | $300,000 | 1 |
| | Realty Pros of Naples, LLC | $164,900 | 3 |
| | Royal Palm Realty of Naples, Inc. | $245,000 | 1 |
| | Royal Properties of Naples LLC | $714,029 | 3 |
| | Ruby Realty & Referral Company | $128,000 | 1 |
| | Sand Castle Realty Group, Inc | $2,884,300 | 8 |
| | Sellstate Achievers Rlty | $622,000 | 2 |
| | South Bay Realty | $1,085,000 | 7 |
| | Spina Realty Company | $100,000 | 1 |
| | Sun Realty | $3,381,600 | 15 |
| | Synergy Real Estate of SW Florida | $227,000 | 2 |
| | Trianon Properties Inc | $127,000 | 1 |
| | U S Prime Realty LLC | $348,500 | 3 |
| | Unique Properties of Naples, Inc. | $565,000 | 1 |
| | United Real Estate | $230,000 | 1 |
| | United Realty Group,Inc | $520,000 | 1 |
| | Verona Realty | $277,500 | 1 |
| | VIP Realty Group | $1,173,777 | 5 |
| | Waterfront Realty Group, Inc. | $440,000 | 1 |
| | WEICHERT, REALTORSr On The Gulf | $328,000 | 5 |
| | Windstar Realty Group, LLC | $275,000 | 1 |
| | Zip Realty, Inc. | $922,528 | 3 |
| | #N/A | $2,301,400 | 11 |
| NA12 - N/O | | $191,175,414 | 492 |
| NA13 - | Amerivest Realty | $147,000 | 1 |
| | Avalon Real Estate | $63,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $4,884,000 | 7 |
| | Downing Frye | $1,222,000 | 3 |
| | EXIT Gulder Real Estate Inc. | $192,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $280,000 | 2 |
| | Frost & Associates Inc | $220,400 | 3 |
| | John R Wood | $6,597,600 | 12 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA13 - | Naples Realty Services | $425,000 | 1 |
| | Perfect Properties of Naples, Inc. | $150,000 | 1 |
| | Premier Properties of SWFL,INC | $2,500,000 | 3 |
| | Premiere Plus Realty Co. | $45,200 | 1 |
| | Prudential Florida WCI Realty | $587,200 | 4 |
| | RE/MAX Realty Select | $1,150,000 | 2 |
| | Realty World Florida | $92,500 | 1 |
| | Royal Properties of Naples LLC | $550,000 | 2 |
| | Sand Castle Realty Group, Inc | $390,500 | 1 |
| | Sellstate Paradise Realty | $125,000 | 1 |
| | Sun Realty LLC | $85,000 | 1 |
| | Synergy Real Estate of SW Florida | $199,800 | 2 |
| | VIP Realty Group | $225,000 | 1 |
| | #N/A | $863,500 | 3 |
| NA13 - | | $20,994,700 | 54 |
| NA14 - | AC Global Realty, LLC | $1,458,400 | 1 |
| | Advanced Realty Solutions,Inc | $270,000 | 1 |
| | Amerivest Realty | $8,711,505 | 43 |
| | Anchor Realty of Naples | $32,000 | 1 |
| | Andrea Deane & Associates, Inc. | $465,000 | 1 |
| | Avalon Real Estate | $73,100 | 1 |
| | Brand & Associates Inc. | $202,500 | 1 |
| | Carla Bonten Realty Inc | $671,000 | 4 |
| | Century 21 #1 Sunbelt Realty Inc. | $280,900 | 5 |
| | Century 21 AAIM Realty Grp. | $432,000 | 2 |
| | Century 21 JB Novelli Internationale | $92,500 | 1 |
| | Century 21 Mike Miller Realty, Inc. | $1,410,000 | 8 |
| | Century 21 Sunbelt Realty | $271,900 | 3 |
| | Coldwell Banker Residential Real Estate, Inc. | $18,151,200 | 64 |
| | Diversified Real Estate Group | $465,000 | 1 |
| | Downing Frye | $38,379,996 | 114 |
| | Elite Properties of SW Florida, LC | $220,000 | 1 |
| | ERA Faust Realty Group | $734,900 | 2 |
| | Excel Real Estate Services, Inc. | $100,000 | 2 |
| | First Service Realty-GMAC | $72,123 | 1 |
| | Florida Home Realty of Collier County, Inc. | $1,758,500 | 10 |
| | Florida Real Estate Services, Inc. | $238,000 | 1 |
| | Freedom Brokerage Group | $253,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA14 - | Frost & Associates Inc | $284,300 | 5 |
| | Gulf Coast Associates | $435,000 | 2 |
| | Help-U-Sell Reed & Associates | $440,000 | 1 |
| | Hook & Ladder Realty Inc | $325,000 | 2 |
| | Illustrated Properties Real Estate Inc. | $6,915,500 | 21 |
| | Independent Brokers Realty Inc. | $287,500 | 1 |
| | Internet Realty Group, Inc. | $205,000 | 5 |
| | John R Wood | $22,059,773 | 72 |
| | Keating Associates | $526,800 | 3 |
| | Keller Williams Elite Realty | $220,000 | 2 |
| | Keller Williams Realty, Marco | $745,000 | 1 |
| | Lee Collier Realty Group Inc | $515,000 | 2 |
| | LeRev Realty, Inc. | $715,000 | 3 |
| | Mari Vesci REALTORS, Inc | $899,900 | 2 |
| | McEnroy Realty Services, Inc | $275,000 | 1 |
| | McNeil Real Estate, Inc. | $515,000 | 2 |
| | McWilliams Buckley & Assoc | $394,900 | 3 |
| | N.A.I. Realty | $96,000 | 1 |
| | Naples Brokers Realty | $637,500 | 3 |
| | Naples Realty Services | $2,275,500 | 11 |
| | Nations Realty Group of USA | $178,000 | 5 |
| | Non MLS | $3,561,400 | 12 |
| | Osborne & Company Inc | $155,000 | 1 |
| | Pelican Connection, Inc. | $250,000 | 1 |
| | Platinum Properties of Naples Inc | $450,000 | 2 |
| | Premier Properties of SWFL,INC | $13,221,900 | 29 |
| | Premiere Plus Realty Co. | $2,308,150 | 7 |
| | Prudential Florida WCI Realty | $12,405,250 | 40 |
| | RE/MAX Estates | $342,500 | 1 |
| | RE/MAX Realty Select | $4,261,500 | 19 |
| | RE/MAX Results Realty | $1,584,500 | 6 |
| | Realty World, Top Producers Realty, Inc. | $1,379,250 | 5 |
| | RL Nardi & Associates Inc | $900,000 | 1 |
| | Sand Castle Realty Group, Inc | $1,697,000 | 8 |
| | Seaside Properties of South Florida, Inc. | $400,000 | 1 |
| | Select Properties, LLC | $1,800,000 | 1 |
| | Shoreline Properties of SW FL | $780,250 | 4 |
| | Signature Properties of Greater Florida Inc. | $408,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA14 - | South Bay Realty | $2,565,500 | 10 |
| | Stock Realty, LLC | $210,000 | 1 |
| | Sun Realty | $4,180,405 | 23 |
| | Sun Realty LLC | $41,000 | 1 |
| | Sun Realty USA | $275,000 | 1 |
| | The Realty Group of SW FL, Inc | $158,000 | 1 |
| | Tropical Acres Realty | $72,000 | 1 |
| | United Realty Group,Inc | $107,700 | 2 |
| | Vineyards Properties Inc | $22,922,230 | 73 |
| | Vineyards Realty Inc | $7,185,100 | 7 |
| | VIP Realty Group | $2,890,502 | 11 |
| | WEICHERT, REALTORSr On The Gulf | $279,900 | 2 |
| | William Ward Ventress | $300,000 | 1 |
| | Zip Realty, Inc. | $510,000 | 2 |
| | #N/A | $2,150,650 | 12 |
| NA14 - N/O Pine | | $203,441,884 | 704 |
| NA15 - | Amerivest Realty | $1,983,990 | 15 |
| | Bartley Realty Services | $77,900 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $165,000 | 1 |
| | Century 21 JB Novelli Internationale | $160,900 | 1 |
| | Century 21 Mike Miller Realty, Inc. | $275,000 | 2 |
| | Coldwell Banker Residential Real Estate, Inc. | $2,750,500 | 12 |
| | Downing Frye | $5,748,166 | 26 |
| | ERA Faust Realty Group | $160,500 | 2 |
| | First Service Realty-GMAC | $57,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $446,700 | 3 |
| | Hook & Ladder Realty Inc | $92,100 | 1 |
| | John R Wood | $2,926,935 | 13 |
| | Keating Associates | $1,042,500 | 4 |
| | Keller Williams Realty, Marco | $1,068,516 | 7 |
| | N.A.I. Realty | $200,000 | 2 |
| | Naples Brokers Realty | $87,708 | 1 |
| | Naples Realty Services | $905,000 | 6 |
| | Neapolitan Realty LLC | $849,000 | 1 |
| | Non MLS | $2,190,125 | 9 |
| | Paragon Realty, Inc. | $200,000 | 1 |
| | Porter Davis RE Brokerage | $161,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA15 - | Premier Properties of SWFL,INC | $215,000 | 2 |
| | Premiere Plus Realty Co. | $446,000 | 3 |
| | Prestige Properties of South Florida, Inc. | $636,500 | 4 |
| | Prudential Florida WCI Realty | $774,000 | 5 |
| | RE/MAX Realty Select | $2,331,600 | 13 |
| | Realty Pros of Naples, LLC | $145,000 | 1 |
| | Realty World Florida | $162,500 | 1 |
| | Realty World, Top Producers Realty, Inc. | $240,000 | 1 |
| | RealtyUSA.com, Inc. | $336,000 | 2 |
| | RL Nardi & Associates Inc | $225,000 | 1 |
| | Royal Properties of Naples LLC | $92,000 | 1 |
| | Ruby Realty & Referral Company | $122,500 | 1 |
| | Sand Castle Realty Group, Inc | $656,000 | 4 |
| | Sun Realty | $130,000 | 1 |
| | Sunstream Realty Inc | $870,000 | 4 |
| | The Realty Group of SW FL, Inc | $118,000 | 1 |
| | WEICHERT, REALTORSr On The Gulf | $321,400 | 3 |
| | #N/A | $237,708 | 2 |
| NA15 - | | $29,607,748 | 160 |
| NA16 - | AC Global Realty, LLC | $615,000 | 2 |
| | Amerivest Realty | $8,617,900 | 28 |
| | Anchor Realty of Naples | $168,000 | 2 |
| | Andrea Deane & Associates, Inc. | $105,000 | 1 |
| | Avalon Real Estate | $268,296 | 3 |
| | Barry DeNicola Realty, Inc. | $145,000 | 1 |
| | Bartley Realty Services | $420,000 | 1 |
| | Beach & Luxury Realty Inc | $76,000 | 1 |
| | Beachwood Properties, Inc. | $982,000 | 7 |
| | Bluebill Real Estate | $98,000 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $1,512,000 | 3 |
| | Century 21 AAIM Realty Grp. | $238,888 | 3 |
| | Century 21 Sunbelt Realty | $81,500 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $28,976,975 | 63 |
| | COLLIER COUNTY REALTY CORP | $104,000 | 1 |
| | Downing Frye | $36,036,700 | 70 |
| | ERA Faust Realty Group | $208,150 | 2 |
| | Escape Realty Services, LLC | $179,000 | 3 |
| | EXIT Gulder Real Estate Inc. | $84,900 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA16 - | FCR Inc. Realty | $247,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $1,922,500 | 16 |
| | Florida Realty Group | $593,800 | 4 |
| | Frost & Associates Inc | $270,900 | 2 |
| | Grey Oaks Realty Inc. | $20,070,645 | 12 |
| | Gulf Breeze Real Estate, LLC | $667,500 | 1 |
| | Help-U-Sell Reed & Associates | $115,000 | 1 |
| | Hook & Ladder Realty Inc | $246,400 | 3 |
| | Independent Brokers Realty | $325,000 | 3 |
| | Independent Brokers Realty Inc. | $543,000 | 2 |
| | Internet Realty Group, Inc. | $46,000 | 1 |
| | James H Huff | $410,000 | 1 |
| | John R Wood | $23,333,500 | 78 |
| | Keating Associates | $972,500 | 5 |
| | Keller Williams Elite Realty | $160,000 | 2 |
| | L.H. Fleming & Company, Real Estate | $427,300 | 5 |
| | Levitan-McQuaid LLC | $235,100 | 1 |
| | L'Excellence Realty Group Inc. | $288,000 | 3 |
| | Lowe Realty, Inc. | $120,000 | 2 |
| | Mari Vesci REALTORS, Inc | $845,000 | 2 |
| | Match Point Realty Inc. | $325,000 | 2 |
| | McWilliams Buckley & Assoc | $184,900 | 1 |
| | Miles Realty of Naples, Inc. | $79,000 | 1 |
| | N.A.I. Realty | $83,000 | 1 |
| | Naples Realty Services | $1,215,000 | 9 |
| | Nations Realty Group of USA | $270,000 | 3 |
| | Non MLS | $3,444,575 | 14 |
| | Old Naples Realty Inc. | $249,500 | 1 |
| | Palm Realty Group | $627,000 | 2 |
| | Pegasus Realty Group, Inc | $349,960 | 1 |
| | Porter Davis RE Brokerage | $190,000 | 2 |
| | Premier Properties of SWFL,INC | $58,837,645 | 45 |
| | Premier Realty Concepts, Inc. | $2,500,000 | 1 |
| | Premiere Plus Realty Co. | $4,451,400 | 16 |
| | Prudential Florida WCI Realty | $8,855,422 | 30 |
| | RE/MAX Estates | $197,900 | 2 |
| | RE/MAX Realty Select | $1,638,000 | 13 |
| | RE/MAX Results Realty | $393,750 | 2 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA16 - | Realty Executives | $423,122 | 3 |
| | Realty Pros of Naples, LLC | $224,000 | 2 |
| | Realty World Florida | $140,200 | 2 |
| | Realty World, Top Producers Realty, Inc. | $132,700 | 1 |
| | RealtyUSA.com, Inc. | $501,388 | 6 |
| | RL Nardi & Associates Inc | $215,000 | 1 |
| | Roger Hill Realty Inc | $1,372,000 | 7 |
| | Ruby Realty & Referral Company | $92,000 | 1 |
| | Sand Castle Realty Group, Inc | $2,822,600 | 15 |
| | Seaside Properties of South Florida, Inc. | $59,900 | 1 |
| | Select Properties, LLC | $218,750 | 1 |
| | Sellstate Achievers Rlty | $59,000 | 1 |
| | Signature Properties of Greater Florida Inc. | $550,000 | 2 |
| | Skelly Ventures Inc | $125,000 | 1 |
| | South Bay Realty | $528,900 | 4 |
| | Southwest Coast Realty, Inc. | $150,000 | 1 |
| | Spina Realty Company | $224,000 | 2 |
| | Steven C. Moller, Broker | $179,000 | 2 |
| | Stock Realty, LLC | $131,000 | 1 |
| | Sun Realty | $2,669,550 | 17 |
| | Synergy Real Estate of SW Florida | $279,700 | 2 |
| | The Realty Group of SW FL, Inc | $244,400 | 3 |
| | Thompson Realty | $93,000 | 1 |
| | Towne and Country Realty of Naples, Inc. | $102,500 | 2 |
| | True Realty Services LLC | $67,000 | 2 |
| | TSD Realty | $85,000 | 1 |
| | U S Prime Realty LLC | $140,000 | 1 |
| | Vineyards Properties Inc | $170,000 | 1 |
| | VIP Realty Group | $309,202 | 3 |
| | Waterfront Realty Group, Inc. | $2,645,000 | 3 |
| | Weekly Realty Group, LLC | $4,545,000 | 1 |
| | WEICHERT, REALTORSr On The Gulf | $1,999,810 | 14 |
| | White Sands Realty, LLC | $1,600,000 | 1 |
| | Zip Realty, Inc. | $721,300 | 4 |
| | #N/A | $5,075,100 | 19 |
| NA16 - | | $243,543,628 | 614 |
| NA17 - | 1010 Apartments, Inc. | $81,000 | 2 |
| | A Delta Realty of Naples Inc. | $328,000 | 3 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA17 - | AC Global Realty, LLC | $140,000 | 1 |
| | Amerivest Realty | $11,267,320 | 82 |
| | Anchor Realty of Naples | $136,000 | 2 |
| | Andrea Deane & Associates, Inc. | $300,000 | 1 |
| | Assist2Sell | $100,000 | 1 |
| | Avalon Real Estate | $105,050 | 2 |
| | Bartley Realty Services | $170,571 | 2 |
| | Beach & Luxury Realty Inc | $370,000 | 2 |
| | Blue Heron Realty of Naples | $1,007,000 | 6 |
| | BMI of Southwest Florida, Inc | $145,000 | 1 |
| | Brand & Associates Inc. | $400,000 | 1 |
| | C.G. Claussen Realty Inc | $200,000 | 1 |
| | Cameron Real Estate Services Inc. | $165,000 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $1,288,200 | 13 |
| | Century 21 AAIM Realty Grp. | $957,100 | 10 |
| | Century 21 JB Novelli Internationale | $75,000 | 1 |
| | Century 21 Mike Miller Realty, Inc. | $2,174,500 | 17 |
| | CLC Real Estate Corp | $110,900 | 1 |
| | Coffey Real Estate Services, Corp | $133,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $18,766,900 | 94 |
| | COLLIER COUNTY REALTY CORP | $509,800 | 4 |
| | Costantini Realty Inc. | $166,500 | 1 |
| | Crimaldi and Associates, LLC | $360,000 | 1 |
| | Diversified Real Estate Group | $284,000 | 3 |
| | Downing Frye | $19,906,851 | 113 |
| | Engel & Voelkers Naples | $225,000 | 1 |
| | ERA Faust Realty Group | $2,863,400 | 23 |
| | ERA Flagship Real Estate | $1,140,000 | 8 |
| | Estates Realty | $37,000 | 1 |
| | Excel Real Estate Services, Inc. | $210,000 | 1 |
| | EXIT Gulder Real Estate Inc. | $37,500 | 1 |
| | First Service Realty-GMAC | $108,000 | 1 |
| | FL RE Consulting Associates | $157,000 | 1 |
| | Florida Buyer Broker | $210,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $1,187,936 | 9 |
| | Frost & Associates Inc | $568,000 | 5 |
| | Gallery Realty | $173,000 | 2 |
| | Golf in Paradise Realty Inc | $175,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA17 - | Greg Haley & Associates, Inc. | $400,000 | 1 |
| | Gulf Breeze Real Estate, LLC | $955,000 | 8 |
| | Gulf Coast Treasures Fine Real Estate | $164,000 | 1 |
| | Gulf Realty Company LLC | $133,000 | 1 |
| | Gulfline Realty LLC | $334,000 | 2 |
| | Help U Buy | $245,000 | 1 |
| | Help-U-Sell Reed & Associates | $375,500 | 2 |
| | Homes & Land Brokers, Inc. | $48,000 | 1 |
| | Hook & Ladder Realty Inc | $238,600 | 5 |
| | Independent Brokers Realty | $406,000 | 3 |
| | Independent Brokers Realty Inc. | $1,230,000 | 7 |
| | Internet Realty Group, Inc. | $419,000 | 4 |
| | John R Wood | $8,763,251 | 46 |
| | Keating Associates | $413,071 | 3 |
| | Keller Williams Elite Realty | $254,000 | 3 |
| | Keller Williams Realty, Marco | $149,000 | 1 |
| | Keller Williams World Class Realty | $154,000 | 2 |
| | Kim Levitan Realty | $115,000 | 1 |
| | KP Realty Services Inc | $143,000 | 2 |
| | L.H. Fleming & Company, Real Estate | $569,900 | 6 |
| | Lahaina Realty | $85,000 | 1 |
| | L'Excellence Realty Group Inc. | $61,000 | 1 |
| | Mari Vesci REALTORS, Inc | $140,000 | 1 |
| | MBC Real Estate LLC | $229,000 | 1 |
| | McNeil Real Estate, Inc. | $215,000 | 1 |
| | McWilliams Buckley & Assoc | $590,600 | 5 |
| | N.A.I. Realty | $183,900 | 1 |
| | Naples Brokers Realty | $214,900 | 2 |
| | Naples Realty Services | $2,516,173 | 21 |
| | Nations Realty Group of USA | $276,770 | 3 |
| | Non MLS | $1,532,975 | 12 |
| | Olde Naples Real Estate, Inc. | $124,500 | 1 |
| | Palm Realty Group | $253,900 | 2 |
| | Paradise Properties of Naples, Inc. | $120,000 | 1 |
| | Perfect Properties of Naples, Inc. | $445,000 | 3 |
| | Porter Davis RE Brokerage | $341,000 | 3 |
| | Poteet Properties, Inc. | $220,000 | 1 |
| | Premier Properties of SWFL,INC | $1,611,900 | 7 |

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| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA17 - | Premiere Plus Realty Co. | $5,194,300 | 27 |
| | Prestige Properties of South Florida, Inc. | $2,702,900 | 6 |
| | Prudential Florida WCI Realty | $6,926,150 | 47 |
| | RE/MAX Estates | $891,500 | 4 |
| | RE/MAX Realty Group | $55,000 | 1 |
| | RE/MAX Realty Select | $6,787,300 | 43 |
| | RE/MAX Results Realty | $515,000 | 2 |
| | Realty Corp. of Naples | $227,000 | 1 |
| | Realty Pros of Naples, LLC | $145,000 | 1 |
| | Realty World Florida | $313,000 | 3 |
| | Realty World, Top Producers Realty, Inc. | $2,652,600 | 16 |
| | RealtyUSA.com, Inc. | $1,674,000 | 8 |
| | Remax Coastal Living | $664,000 | 4 |
| | Resort Quest | $130,000 | 1 |
| | Rossi Real Estate Inc | $97,900 | 1 |
| | Royal Properties of Naples LLC | $594,000 | 5 |
| | Ruby Realty & Referral Company | $460,000 | 2 |
| | Saggio Dream Realty | $95,000 | 1 |
| | Sand Castle Realty Group, Inc | $976,000 | 7 |
| | Sellstate Achievers Rlty | $154,500 | 2 |
| | Signature Properties of Greater Florida Inc. | $313,000 | 3 |
| | South Bay Realty | $888,700 | 7 |
| | Southwest Coast Realty, Inc. | $610,000 | 2 |
| | Steven C. Moller, Broker | $85,900 | 1 |
| | Stock Realty, LLC | $838,250 | 4 |
| | Sun Realty | $5,154,293 | 36 |
| | Synergy Real Estate of SW Florida | $767,000 | 5 |
| | The Realty Source of Naples | $71,145 | 1 |
| | TJS Realty, Inc. | $260,000 | 1 |
| | Town & Country Sun Properties | $42,000 | 1 |
| | TSD Realty | $38,000 | 1 |
| | U S Prime Realty LLC | $1,595,900 | 13 |
| | United Realty Group,Inc | $594,000 | 4 |
| | Vanderbilt Beach Realty | $500,000 | 2 |
| | Vineyards Properties Inc | $395,000 | 2 |
| | VIP Realty Group | $1,253,500 | 9 |
| | Waterfront Realty Group, Inc. | $763,618 | 8 |
| | WEICHERT, REALTORSr On The Gulf | $1,360,300 | 18 |

# John R. Wood Inc., REALTORS

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| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA17 - | West Florida Real Estate, Inc. | $400,000 | 2 |
| | White Sands Realty, LLC | $20,500 | 1 |
| | Zip Realty, Inc. | $562,100 | 3 |
| | #N/A | $5,019,950 | 43 |
| NA17 - | | $144,198,774 | 938 |
| NA18 - | A Delta Realty of Naples Inc. | $71,000 | 1 |
| | AC Global Realty, LLC | $364,000 | 2 |
| | Addvantage Real Estate Service | $595,000 | 3 |
| | Amerivest Realty | $9,935,311 | 59 |
| | Anchor Realty of Naples | $149,000 | 1 |
| | Bartley Realty Services | $76,000 | 1 |
| | Beach & Luxury Realty Inc | $104,370 | 1 |
| | Blue Heron Realty of Naples | $1,512,500 | 8 |
| | Century 21 #1 Sunbelt Realty Inc. | $1,242,000 | 12 |
| | Century 21 AAIM Realty Grp. | $276,000 | 2 |
| | Century 21 JB Novelli Internationale | $170,000 | 1 |
| | Century 21 Mike Miller Realty, Inc. | $704,000 | 3 |
| | Century 21 Prestige Realty Group | $170,000 | 2 |
| | Century 21 Sunbelt Realty | $36,500 | 1 |
| | Coffey Real Estate Services, Corp | $1,874,500 | 15 |
| | Coldwell Banker Residential Real Estate, Inc. | $8,556,487 | 60 |
| | Collier & Assoc Real Estate | $318,000 | 2 |
| | COLLIER COUNTY REALTY CORP | $749,300 | 4 |
| | Dove Realty, Inc. | $135,000 | 1 |
| | Downing Frye | $13,743,987 | 83 |
| | ERA Faust Realty Group | $167,000 | 3 |
| | ERA Flagship Real Estate | $145,000 | 1 |
| | Excel Real Estate Services, Inc. | $107,000 | 2 |
| | EXIT Gulder Real Estate Inc. | $104,000 | 2 |
| | FCR Inc. Realty | $565,000 | 3 |
| | First Service Realty-GMAC | $281,000 | 2 |
| | Florida Home Realty of Collier County, Inc. | $837,500 | 4 |
| | Florida Realty Group | $306,000 | 2 |
| | Freedom Brokerage Group | $150,000 | 1 |
| | Frost & Associates Inc | $60,000 | 1 |
| | Germain Properties of Naples, LLC | $830,000 | 3 |
| | Golf in Paradise Realty Inc | $170,000 | 1 |
| | Gulf Breeze Real Estate, LLC | $2,047,500 | 12 |

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## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA18 - | Gulf Coast Investment Properties | $85,000 | 1 |
| | Help-U-Sell Reed & Associates | $178,741 | 1 |
| | Home Quest Inc. | $210,000 | 1 |
| | Homes & Land Brokers, Inc. | $35,900 | 1 |
| | Independent Brokers Realty | $260,000 | 1 |
| | Independent Brokers Realty Inc. | $794,800 | 5 |
| | Jo Carter & Associates, Inc. | $246,000 | 1 |
| | John R Wood | $12,551,100 | 79 |
| | Keating Associates | $679,000 | 4 |
| | Keller Williams Elite Realty | $254,000 | 5 |
| | Keller Williams Realty, Marco | $692,500 | 4 |
| | Kunkle Realty, LLC | $92,000 | 1 |
| | Lee Collier Realty Group Inc | $125,500 | 1 |
| | Mari Vesci REALTORS, Inc | $206,000 | 1 |
| | McWilliams Buckley & Assoc | $142,000 | 2 |
| | Naples Brokers Realty | $493,000 | 9 |
| | Naples Golfing Rentals, Inc. | $206,000 | 1 |
| | Naples Realty Services | $2,304,900 | 13 |
| | Naples TBI Realty LLC | $3,097,370 | 7 |
| | Nations Realty Group of USA | $310,000 | 3 |
| | Non MLS | $2,024,937 | 17 |
| | Old Naples Realty Inc. | $260,000 | 2 |
| | Option One Realty | $766,000 | 7 |
| | Pelican Bay Realty, Inc. | $160,000 | 1 |
| | Perfect Properties of Naples, Inc. | $202,000 | 2 |
| | Port of the Islands Realty LLC | $126,500 | 1 |
| | Poteet Properties, Inc. | $44,000 | 1 |
| | Premier Properties of SWFL,INC | $501,300 | 5 |
| | Premiere Plus Realty Co. | $8,555,200 | 41 |
| | Price Realty of Naples Inc | $99,000 | 1 |
| | Prudential Florida WCI Realty | $6,648,674 | 41 |
| | RE/MAX Estates | $200,000 | 1 |
| | RE/MAX Realty Select | $1,728,700 | 14 |
| | RE/MAX Results Realty | $1,602,700 | 11 |
| | Realty Corp. of Naples | $185,000 | 1 |
| | Realty Pros of Naples, LLC | $737,870 | 3 |
| | Realty World, Top Producers Realty, Inc. | $1,685,500 | 12 |
| | RealtyUSA.com, Inc. | $149,000 | 1 |

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|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA18 - | Remax Coastal Living | $420,000 | 2 |
| | RL Nardi & Associates Inc | $183,000 | 2 |
| | Rothchilds Int Realty | $532,000 | 4 |
| | Royal Properties of Naples LLC | $55,000 | 1 |
| | Sand Castle Realty Group, Inc | $1,490,200 | 11 |
| | Sanddollar Real Estate Corp of Naples | $385,000 | 3 |
| | Signature Properties of Greater Florida Inc. | $380,000 | 2 |
| | South Bay Realty | $704,400 | 5 |
| | Spina Realty Company | $340,000 | 1 |
| | Steven C. Moller, Broker | $50,000 | 1 |
| | Stock Realty, LLC | $145,000 | 1 |
| | Sun Realty | $9,823,600 | 52 |
| | Sun Realty LLC | $55,000 | 1 |
| | Synergy Real Estate of SW Florida | $191,000 | 3 |
| | Thompson Realty | $45,000 | 1 |
| | Tudor Villas Realty Naples | $440,000 | 4 |
| | U S Prime Realty LLC | $92,000 | 1 |
| | VIP Realty Group | $131,000 | 2 |
| | Walsh Real Estate Services, Inc. | $40,000 | 1 |
| | Waterfront Realty Group, Inc. | $3,042,000 | 17 |
| | WEICHERT, REALTORSr On The Gulf | $336,626 | 7 |
| | West Florida Real Estate, Inc. | $400,000 | 2 |
| | Zip Realty, Inc. | $460,000 | 2 |
| | #N/A | $3,079,887 | 26 |
| NA18 - N/O | | $118,013,860 | 754 |
| NA19 - | 41 West Realty, Inc. | $198,000 | 2 |
| | Amerivest Realty | $7,048,995 | 26 |
| | Anchor Real Estate | $255,000 | 1 |
| | Avalon Real Estate | $260,000 | 1 |
| | Buy-Sell-Rent-Fl Golf Course | $220,000 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $464,900 | 2 |
| | Century 21 AAIM Realty Grp. | $420,000 | 1 |
| | Century 21 Mike Miller Realty, Inc. | $165,000 | 1 |
| | Century 21 Sunbelt Realty | $201,000 | 2 |
| | CLC Real Estate Corp | $314,000 | 1 |
| | Coastal Real Estate, Inc. | $1,250,000 | 2 |
| | Coldwell Banker Residential Real Estate, Inc. | $12,403,000 | 39 |

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|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA19 - | Cypress Realty Inc. | $190,000 | 1 |
| | Dennis Allen Sandberg, P.A. | $492,000 | 1 |
| | Downing Frye | $15,771,450 | 50 |
| | Engel & Voelkers Naples | $429,000 | 1 |
| | ERA Faust Realty Group | $148,900 | 2 |
| | ERA Flagship Real Estate | $430,000 | 4 |
| | EXIT Charde Realty | $700,000 | 1 |
| | First Service Realty-GMAC | $60,000 | 1 |
| | Florida Buyer Broker | $84,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $942,750 | 5 |
| | Freeman Realty Group | $840,000 | 3 |
| | Golf in Paradise Realty Inc | $62,000 | 1 |
| | Independent Brokers Realty | $140,000 | 1 |
| | Independent Brokers Realty Inc. | $182,500 | 2 |
| | IXORA Realty | $98,000 | 1 |
| | John R Wood | $9,560,500 | 34 |
| | Keating Associates | $450,000 | 1 |
| | Keller Williams Elite Realty | $1,445,000 | 4 |
| | Keller Williams Realty, Marco | $1,174,000 | 4 |
| | Kevin Shelly Realty Inc | $437,500 | 2 |
| | KP Realty Services Inc | $170,000 | 1 |
| | Lee Collier Realty Group Inc | $435,850 | 1 |
| | Lely Resort Realty, LLC. | $8,480,486 | 18 |
| | L'Excellence Realty Group Inc. | $153,000 | 1 |
| | Mari Vesci REALTORS, Inc | $237,000 | 1 |
| | McNeil Real Estate, Inc. | $900,000 | 3 |
| | Naples Realty Services | $525,000 | 2 |
| | Nations Realty Group of USA | $260,000 | 2 |
| | Non MLS | $3,050,000 | 10 |
| | Perfect Properties of Naples, Inc. | $256,000 | 1 |
| | Premier Properties of SWFL,INC | $1,026,000 | 3 |
| | Premiere Plus Realty Co. | $3,433,150 | 15 |
| | Prestige Properties of South Florida, Inc. | $1,211,500 | 4 |
| | Prudential Florida WCI Realty | $9,783,850 | 29 |
| | RE/MAX Realty Select | $1,757,100 | 10 |
| | RE/MAX Results Realty | $955,000 | 3 |
| | RE/MAX Sundance Realty II | $853,000 | 2 |
| | Realty Pros of Naples, LLC | $170,000 | 2 |

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|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA19 - | Realty World, Top Producers Realty, Inc. | $119,000 | 1 |
| | RealtyUSA.com, Inc. | $460,000 | 3 |
| | Rothchilds Int Realty | $980,750 | 3 |
| | Sand Castle Realty Group, Inc | $1,843,000 | 4 |
| | Seaside Properties of South Florida, Inc. | $135,000 | 1 |
| | South Bay Realty | $636,000 | 2 |
| | Southwest Coast Realty, Inc. | $579,000 | 1 |
| | Stock Realty, LLC | $21,196,850 | 50 |
| | Sun Realty | $1,557,900 | 9 |
| | Superior Realty Services SW FL | $635,000 | 2 |
| | Traditional Real Estate Services, Inc. | $235,000 | 1 |
| | VIP Realty Group | $977,500 | 4 |
| | Waterfront Realty Group, Inc. | $175,000 | 1 |
| | WEICHERT, REALTORSr On The Gulf | $519,750 | 1 |
| | West Florida Real Estate, Inc. | $663,000 | 2 |
| | #N/A | $1,845,195 | 8 |
| NA19 - | | $123,052,376 | 400 |
| NA21 - | Amerivest Realty | $8,155,430 | 30 |
| | Assist2Sell | $165,000 | 1 |
| | Bartley Realty Services | $365,000 | 3 |
| | Bluebill Real Estate | $145,000 | 1 |
| | Bonita Bay Group | $7,321,219 | 7 |
| | Century 21 #1 Sunbelt Realty Inc. | $587,800 | 4 |
| | Century 21 Sunbelt Realty | $129,900 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $7,376,700 | 23 |
| | Collier & Assoc Real Estate | $97,000 | 1 |
| | COLLIER COUNTY REALTY CORP | $290,000 | 1 |
| | Crimaldi and Associates, LLC | $270,000 | 2 |
| | Donna Mason Realty & Associates | $169,900 | 1 |
| | Downing Frye | $33,836,210 | 83 |
| | ERA Flagship Real Estate | $77,000 | 1 |
| | Exceptional Properties of SW Florida | $5,122,500 | 5 |
| | FL RE Consulting Associates | $178,500 | 1 |
| | Florida Home Realty of Collier County, Inc. | $208,000 | 2 |
| | Florida Realty Group | $318,000 | 1 |
| | Frost & Associates Inc | $762,625 | 6 |
| | Gulf Breeze Real Estate, LLC | $1,298,400 | 8 |
| | Gulf Coast Associates | $140,000 | 1 |

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|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA21 - | Hook & Ladder Realty Inc | $191,500 | 3 |
| | Independent Brokers Realty | $57,000 | 1 |
| | Independent Brokers Realty Inc. | $850,000 | 1 |
| | Internet Realty Group, Inc. | $164,000 | 4 |
| | Islandwalk Realty of Naples | $310,000 | 2 |
| | IXORA Realty | $360,000 | 1 |
| | John R Wood | $23,457,700 | 39 |
| | Keating Associates | $510,500 | 4 |
| | Keller Williams Elite Realty | $2,240,000 | 3 |
| | Keller Williams World Class Realty | $714,420 | 2 |
| | Kevin Shelly Realty Inc | $908,500 | 1 |
| | Kunkle Realty, LLC | $224,000 | 2 |
| | Levitan-McQuaid LLC | $21,208,805 | 22 |
| | Lowe Realty, Inc. | $598,000 | 4 |
| | Mari Vesci REALTORS, Inc | $260,000 | 1 |
| | McEnroy Realty Services, Inc | $305,000 | 1 |
| | McWilliams Buckley & Assoc | $347,000 | 4 |
| | Naples Brokers Realty | $1,086,400 | 6 |
| | Naples Realty Services | $534,850 | 4 |
| | Naples Trust Realty Company, LLC | $549,000 | 2 |
| | Nations Realty Group of USA | $993,800 | 2 |
| | Non MLS | $941,000 | 5 |
| | Old Naples Realty Inc. | $135,000 | 1 |
| | Osborne & Company Inc | $575,000 | 1 |
| | Platinum Properties of Naples Inc | $299,900 | 1 |
| | Premier Properties of SWFL,INC | $8,333,264 | 12 |
| | Premiere Plus Realty Co. | $1,773,500 | 5 |
| | Prudential Florida WCI Realty | $7,224,380 | 28 |
| | Quail Communities Realty, Inc. | $3,782,900 | 9 |
| | RE/MAX Estates | $734,000 | 3 |
| | RE/MAX Realty Select | $2,096,585 | 15 |
| | Realty Pros of Naples, LLC | $963,550 | 4 |
| | Realty World Florida | $533,000 | 4 |
| | Realty World, Top Producers Realty, Inc. | $383,000 | 1 |
| | Reed and Associate | $1,300,000 | 1 |
| | Sand Castle Realty Group, Inc | $1,355,000 | 8 |
| | Sellstate Achievers Rlty | $135,000 | 1 |
| | South Bay Realty | $1,333,350 | 8 |

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| Geo Area | Company | Total Closed Volume | Closed Units |
| NA21 - | Stock Realty, LLC | $355,000 | 1 |
| | Sun Realty | $2,787,000 | 15 |
| | Sun Realty LLC | $815,000 | 1 |
| | Synergy Real Estate of SW Florida | $120,100 | 1 |
| | TSD Realty | $57,000 | 1 |
| | U S Prime Realty LLC | $65,000 | 1 |
| | United Realty Group,Inc | $177,000 | 2 |
| | Vineyards Properties Inc | $225,000 | 1 |
| | VIP Realty Group | $4,749,000 | 11 |
| | Waterfront Realty Group, Inc. | $57,000 | 1 |
| | WEICHERT, REALTORSr On The Gulf | $1,613,000 | 10 |
| | Zip Realty, Inc. | $2,374,500 | 2 |
| | #N/A | $2,980,800 | 14 |
| NA21 - N/O | | $171,158,488 | 460 |
| NA22 - | Addvantage Real Estate Service | $855,000 | 1 |
| | Amerivest Realty | $14,244,285 | 52 |
| | Anchor Realty of Naples | $126,300 | 1 |
| | Bartley Realty Services | $890,000 | 7 |
| | Beach & Luxury Realty Inc | $715,000 | 2 |
| | Carla Bonten Realty Inc | $56,000 | 1 |
| | CBC Realty Group | $232,000 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $941,306 | 6 |
| | Century 21 Mike Miller Realty, Inc. | $55,000 | 1 |
| | Century 21 Sunbelt Realty | $584,300 | 4 |
| | Chiodo & Associates, Inc | $425,800 | 1 |
| | CLC Real Estate Corp | $43,000 | 1 |
| | CMC Realty | $268,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $13,130,203 | 58 |
| | Community Realty Associates | $348,000 | 1 |
| | CPS Properties | $540,000 | 1 |
| | Diversified Real Estate Group | $575,000 | 1 |
| | Downing Frye | $13,908,799 | 52 |
| | Elite Properties of SW Florida, LC | $245,785 | 1 |
| | Engel & Voelkers Naples | $381,000 | 2 |
| | ERA Faust Realty Group | $1,189,500 | 5 |
| | Estates Realty | $492,000 | 2 |
| | Florida Buyer Broker | $301,000 | 1 |

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| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA22 - | Florida Home Realty of Collier County, Inc. | $701,000 | 4 |
| | Frost & Associates Inc | $145,000 | 1 |
| | Golden Oak Real Estate | $200,000 | 1 |
| | Gulf Breeze Real Estate, LLC | $630,000 | 2 |
| | Gulfstream Realty Group, Inc. | $235,000 | 1 |
| | Help-U-Sell Best Choice Realty | $310,000 | 1 |
| | Help-U-Sell Reed & Associates | $1,105,000 | 3 |
| | Homekeys | $176,101 | 1 |
| | Homes & Land Brokers, Inc. | $399,900 | 1 |
| | Hook & Ladder Realty Inc | $310,500 | 2 |
| | Illustrated Properties Real Estate Inc. | $3,283,000 | 10 |
| | Independent Brokers Realty Inc. | $250,000 | 1 |
| | Internet Realty Group, Inc. | $465,000 | 1 |
| | Islandwalk Realty of Naples | $9,732,000 | 32 |
| | John R Wood | $14,111,100 | 45 |
| | Keating Associates | $43,000 | 1 |
| | Keller Williams Elite Realty | $437,300 | 2 |
| | Keller Williams World Class Realty | $225,000 | 1 |
| | Kim Levitan Realty | $285,000 | 1 |
| | Kunkle Realty, LLC | $1,460,000 | 5 |
| | Lee Collier Realty Group Inc | $159,500 | 1 |
| | Levitan-McQuaid LLC | $398,000 | 2 |
| | Lowe Realty, Inc. | $2,296,500 | 7 |
| | Maks Realty | $190,000 | 1 |
| | Miles Realty of Naples, Inc. | $2,626,000 | 9 |
| | Naples Brokers Realty | $630,000 | 3 |
| | Naples Realty Services | $2,359,000 | 6 |
| | Naples Trust Realty Company, LLC | $172,500 | 1 |
| | Non MLS | $2,232,000 | 9 |
| | Old Naples Realty Inc. | $242,000 | 1 |
| | Platinum Properties of Naples Inc | $1,192,000 | 5 |
| | Pollard & Hedrich Realty, Inc. | $490,000 | 2 |
| | Porter Davis RE Brokerage | $242,500 | 1 |
| | Premier Properties of SWFL,INC | $2,894,500 | 9 |
| | Premiere Plus Realty Co. | $3,281,000 | 11 |
| | Prestige Properties of South Florida, Inc. | $847,000 | 3 |
| | Prudential Florida WCI Realty | $7,385,000 | 24 |
| | Quail Communities Realty, Inc. | $574,000 | 2 |

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| Geo Area | Company | Total Closed Volume | Closed Units |
| NA22 - | RE/MAX Estates | $750,001 | 3 |
| | RE/MAX Realty Group | $170,000 | 1 |
| | RE/MAX Realty Select | $1,826,900 | 8 |
| | RE/MAX Results Realty | $1,383,900 | 5 |
| | RE/MAX Sundance Realty II | $325,000 | 1 |
| | Realty Pros of Naples, LLC | $960,000 | 3 |
| | Realty World Florida | $150,000 | 1 |
| | RL Nardi & Associates Inc | $230,000 | 1 |
| | Sand Castle Realty Group, Inc | $4,833,700 | 16 |
| | Signature Properties of Greater Florida Inc. | $903,001 | 4 |
| | South Bay Realty | $2,517,400 | 11 |
| | Southwest Coast Realty, Inc. | $215,000 | 1 |
| | Steven C. Moller, Broker | $221,000 | 1 |
| | Stock Realty, LLC | $372,500 | 1 |
| | Sun Coast Appraisal Group | $240,000 | 1 |
| | Sun Realty | $3,774,400 | 18 |
| | Synergy Real Estate of SW Florida | $480,000 | 2 |
| | The Forrest Company Realty of Naples Inc | $281,001 | 1 |
| | The Realty Group of SW FL, Inc | $157,500 | 1 |
| | U S Prime Realty LLC | $710,000 | 4 |
| | United Realty Group,Inc | $640,000 | 2 |
| | Vineyards Properties Inc | $1,222,000 | 4 |
| | VIP Realty Group | $676,900 | 3 |
| | Waterfront Realty Group, Inc. | $1,238,500 | 6 |
| | WEICHERT, REALTORSr On The Gulf | $2,931,100 | 17 |
| | West Shore Properties Real Estate Company | $200,000 | 1 |
| | White Sands Realty, LLC | $450,000 | 2 |
| | Zip Realty, Inc. | $1,189,900 | 3 |
| | #N/A | $3,447,300 | 16 |
| NA22 - S/O | | $145,759,682 | 554 |
| NA23 - | Amerivest Realty | $1,258,500 | 7 |
| | CBC Realty Group | $185,000 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $1,087,800 | 5 |
| | CLC Real Estate Corp | $607,400 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $1,615,875 | 10 |
| | COLLIER COUNTY REALTY CORP | $290,000 | 2 |
| | Community Realty Associates | $200,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA23 - | Downing Frye | $2,692,000 | 8 |
| | Excel Real Estate Services, Inc. | $625,000 | 1 |
| | First Service Realty-GMAC | $68,000 | 1 |
| | Florida Foundation Realty | $380,000 | 1 |
| | Internet Realty Group, Inc. | $220,000 | 1 |
| | John R Wood | $774,000 | 3 |
| | Keating Associates | $1,045,400 | 2 |
| | Keller Williams Realty, Marco | $200,000 | 1 |
| | Mari Vesci REALTORS, Inc | $625,000 | 1 |
| | Naples Realty Services | $215,000 | 1 |
| | Non MLS | $279,875 | 2 |
| | Premiere Plus Realty Co. | $379,000 | 2 |
| | Prestige Properties of South Florida, Inc. | $160,000 | 1 |
| | Prudential Florida WCI Realty | $673,900 | 3 |
| | RE/MAX Realty Group | $290,000 | 1 |
| | RE/MAX Realty Select | $1,444,400 | 4 |
| | Sun Realty | $760,900 | 2 |
| | TJS Realty, Inc. | $402,000 | 1 |
| | United Realty Group,Inc | $114,900 | 1 |
| | WEICHERT, REALTORSr On The Gulf | $430,000 | 2 |
| | Yourigloo.com Inc | $250,000 | 1 |
| | #N/A | $734,000 | 5 |
| NA23 - S/O Pine | | $18,007,950 | 72 |
| NA24 - | Advanced Realty Solutions,Inc | $67,500 | 1 |
| | Amerivest Realty | $5,517,099 | 70 |
| | Anchor Realty of Naples | $57,000 | 1 |
| | Avalon Real Estate | $149,500 | 2 |
| | Bartley Realty Services | $1,089,800 | 14 |
| | Beach & Luxury Realty Inc | $157,500 | 2 |
| | Century 21 #1 Sunbelt Realty Inc. | $2,119,400 | 29 |
| | Century 21 AAIM Realty Grp. | $261,900 | 4 |
| | Century 21 JB Novelli Internationale | $60,000 | 1 |
| | Century 21 Mike Miller Realty, Inc. | $81,000 | 1 |
| | Century 21 Sunbelt Realty | $191,500 | 2 |
| | CLC Real Estate Corp | $60,000 | 2 |
| | Coldwell Banker Residential Real Estate, Inc. | $5,110,758 | 65 |
| | COLLIER COUNTY REALTY CORP | $658,400 | 10 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA24 - | Cypress Realty Inc. | $99,000 | 1 |
| | Downing Frye | $4,231,200 | 46 |
| | ERA Faust Realty Group | $4,016,444 | 47 |
| | Estates Realty | $459,000 | 7 |
| | First Service Realty-GMAC | $89,900 | 1 |
| | Florida Global RE Inc | $78,020 | 1 |
| | Florida Home Realty of Collier County, Inc. | $257,000 | 4 |
| | Frost & Associates Inc | $412,900 | 6 |
| | Help-U-Sell Reed & Associates | $205,000 | 1 |
| | Holm Realty Services, Inc. | $669,200 | 7 |
| | Homes & Land Brokers, Inc. | $90,000 | 1 |
| | Hook & Ladder Realty Inc | $238,000 | 3 |
| | Independent Brokers Realty Inc. | $98,000 | 2 |
| | Internet Realty Group, Inc. | $941,400 | 12 |
| | John R Wood | $447,400 | 5 |
| | Keating Associates | $160,000 | 2 |
| | Keller Williams Elite Realty | $539,000 | 6 |
| | Keller Williams Realty, Marco | $326,000 | 3 |
| | KP Realty Services Inc | $454,800 | 3 |
| | L.H. Fleming & Company, Real Estate | $65,000 | 1 |
| | L'Excellence Realty Group Inc. | $1,424,494 | 15 |
| | Lifestyle Choice Realty | $133,500 | 1 |
| | McWilliams Buckley & Assoc | $80,000 | 1 |
| | Naples Brokers Realty | $83,000 | 1 |
| | Naples Properties | $135,000 | 2 |
| | Naples Realty Services | $1,351,900 | 15 |
| | Nations Realty Group of USA | $462,400 | 5 |
| | Non MLS | $3,308,540 | 39 |
| | Perfect Properties of Naples, Inc. | $58,000 | 1 |
| | Porter Davis RE Brokerage | $163,500 | 2 |
| | Poteet Properties, Inc. | $205,000 | 1 |
| | Premiere Plus Realty Co. | $573,134 | 6 |
| | Prestige Properties of South Florida, Inc. | $165,000 | 1 |
| | Prudential Florida WCI Realty | $1,640,334 | 22 |
| | RE/MAX Estates | $204,400 | 3 |
| | RE/MAX Realty Group | $215,905 | 2 |
| | RE/MAX Realty Select | $1,930,500 | 25 |
| | RE/MAX Sundance Realty II | $82,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA24 - | Realty Pros of Naples, LLC | $216,000 | 3 |
| | Rothchilds Int Realty | $95,000 | 1 |
| | Royal Properties of Naples LLC | $1,250,900 | 14 |
| | Ruby Realty & Referral Company | $101,500 | 1 |
| | Saggio Dream Realty | $264,000 | 2 |
| | Sand Castle Realty Group, Inc | $1,396,644 | 15 |
| | Sellstate Achievers Rlty | $105,000 | 1 |
| | Signature Properties of Greater Florida Inc. | $80,000 | 1 |
| | Sound Real Estate, Inc. | $104,000 | 1 |
| | Steven C. Moller, Broker | $80,000 | 1 |
| | Sun Realty | $3,885,994 | 45 |
| | Sun Realty LLC | $95,000 | 1 |
| | Synergy Real Estate of SW Florida | $495,500 | 7 |
| | Terra Real Estate Group Inc | $132,900 | 2 |
| | Thompson Realty | $49,000 | 1 |
| | TSD Realty | $61,000 | 2 |
| | U S Prime Realty LLC | $1,560,000 | 17 |
| | United Real Estate | $1,237,500 | 12 |
| | United Realty Group,Inc | $1,147,000 | 18 |
| | VIP Realty Group | $358,500 | 4 |
| | Waterfront Realty Group, Inc. | $144,900 | 2 |
| | WEICHERT, REALTORSr On The Gulf | $1,393,650 | 19 |
| | Zip Realty, Inc. | $385,900 | 4 |
| | #N/A | $3,730,100 | 40 |
| NA24 - | | $60,045,216 | 720 |
| NA31 - | Addvantage Real Estate Service | $330,000 | 2 |
| | Amerivest Realty | $316,000 | 2 |
| | Bartley Realty Services | $170,000 | 1 |
| | Blue Heron Realty of Naples | $165,000 | 1 |
| | Century 21 Mike Miller Realty, Inc. | $165,000 | 1 |
| | Chiodo & Associates, Inc | $460,000 | 2 |
| | Coldwell Banker Residential Real Estate, Inc. | $1,245,000 | 7 |
| | COLLIER COUNTY REALTY CORP | $72,500 | 1 |
| | Downing Frye | $3,706,000 | 16 |
| | ERA Faust Realty Group | $320,900 | 2 |
| | Frost & Associates Inc | $167,500 | 1 |
| | Islandwalk Realty of Naples | $97,000 | 1 |
| | IXORA Realty | $165,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA31 - | John R Wood | $3,623,900 | 14 |
| | Keller Williams Elite Realty | $155,000 | 1 |
| | McWilliams Buckley & Assoc | $391,400 | 2 |
| | Naples Realty Services | $620,000 | 3 |
| | Premiere Plus Realty Co. | $1,355,100 | 2 |
| | Prudential Florida WCI Realty | $5,414,600 | 15 |
| | RE/MAX Realty Select | $662,000 | 3 |
| | RE/MAX Results Realty | $570,000 | 1 |
| | Realty Pros of Naples, LLC | $161,000 | 1 |
| | RealtyUSA.com, Inc. | $1,490,000 | 5 |
| | Sand Castle Realty Group, Inc | $322,500 | 2 |
| | South Bay Realty | $536,000 | 2 |
| | Southwest Coast Realty, Inc. | $165,000 | 1 |
| | Sun Realty | $900,000 | 4 |
| | Sun Realty LLC | $170,000 | 1 |
| | Waterfront Realty Group, Inc. | $332,000 | 2 |
| | William M Nelson, REALTORr | $222,500 | 1 |
| | William Ward Ventress | $169,000 | 1 |
| | Zip Realty, Inc. | $140,000 | 1 |
| | #N/A | $744,900 | 4 |
| NA31 - | | $25,524,800 | 104 |
| NA32 - | Amerivest Realty | $75,000 | 1 |
| | Anchor Realty of Naples | $31,300 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $40,000 | 1 |
| | Century 21 Sunbelt Realty | $36,500 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $87,500 | 1 |
| | Downing Frye | $125,000 | 1 |
| | ERA Faust Realty Group | $287,000 | 3 |
| | Estates Realty | $125,000 | 1 |
| | John R Wood | $358,080 | 4 |
| | Nations Realty Group of USA | $171,500 | 2 |
| | Non MLS | $40,000 | 1 |
| | Prudential Florida WCI Realty | $180,000 | 2 |
| | RE/MAX Realty Select | $72,000 | 1 |
| | Sand Castle Realty Group, Inc | $192,000 | 1 |
| | Seaside Properties of South Florida, Inc. | $151,800 | 3 |
| | Synergy Real Estate of SW Florida | $230,000 | 2 |
| | WEICHERT, REALTORSr On The Gulf | $40,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA32 - | Zip Realty, Inc. | $192,000 | 1 |
| NA32 - | | $2,434,680 | 28 |
| NA33 - | John R Wood | $95,000 | 1 |
| | Non MLS | $95,000 | 1 |
| NA33 - | | $190,000 | 2 |
| NA34 - | A Delta Realty of Naples Inc. | $140,000 | 1 |
| | ACG Realty Inc. | $520,000 | 2 |
| | Affordable Housing & Finance | $213,300 | 1 |
| | Amerivest Realty | $2,317,040 | 13 |
| | Bartley Realty Services | $200,000 | 1 |
| | CBC Realty Group | $245,000 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $1,341,940 | 7 |
| | Century 21 AAIM Realty Grp. | $205,214 | 1 |
| | Century 21 Mike Miller Realty, Inc. | $312,500 | 2 |
| | CLC Real Estate Corp | $210,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $2,794,900 | 14 |
| | COLLIER COUNTY REALTY CORP | $414,000 | 2 |
| | D R Horton Realty Inc | $425,980 | 2 |
| | Downing Frye | $7,243,604 | 36 |
| | ERA Faust Realty Group | $600,700 | 3 |
| | Estates Realty | $179,000 | 1 |
| | EXIT Gulder Real Estate Inc. | $200,000 | 1 |
| | First Service Realty-GMAC | $240,000 | 2 |
| | Florida Global RE Inc | $230,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $1,047,000 | 6 |
| | Frost & Associates Inc | $581,000 | 4 |
| | Gallery Realty | $300,000 | 2 |
| | Gulf Breeze Real Estate, LLC | $220,000 | 1 |
| | Gulfstream Realty Group, Inc. | $220,000 | 1 |
| | Homes & Land Brokers, Inc. | $381,000 | 2 |
| | John R Wood | $3,477,300 | 14 |
| | Keller Williams Realty, Marco | $324,900 | 2 |
| | McWilliams Buckley & Assoc | $384,900 | 2 |
| | Miles Realty of Naples, Inc. | $281,000 | 1 |
| | N.A.I. Realty | $209,000 | 1 |
| | Naples Golfing Rentals, Inc. | $236,000 | 1 |
| | Naples Realty Services | $715,000 | 4 |
| | Naples Sundance Realty Inc | $180,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA34 - | Nations Realty Group of USA | $596,000 | 3 |
| | Non MLS | $1,879,560 | 8 |
| | Platinum Properties of Naples Inc | $125,000 | 1 |
| | Premier Properties of SWFL,INC | $193,700 | 1 |
| | Premiere Plus Realty Co. | $862,000 | 4 |
| | Prestige Properties of South Florida, Inc. | $314,000 | 2 |
| | Prudential Florida WCI Realty | $2,502,087 | 11 |
| | RE/MAX Realty Select | $1,219,000 | 6 |
| | RE/MAX Results Realty | $230,000 | 1 |
| | Remax Coastal Living | $135,000 | 1 |
| | Royal Properties of Naples LLC | $115,000 | 1 |
| | Sand Castle Realty Group, Inc | $357,000 | 2 |
| | Sellstate Achievers Rlty | $249,000 | 1 |
| | South Bay Realty | $1,199,000 | 6 |
| | Spina Realty Company | $342,500 | 1 |
| | Sun Realty | $1,297,900 | 6 |
| | Synergy Real Estate of SW Florida | $142,000 | 1 |
| | U S Prime Realty LLC | $421,000 | 2 |
| | United Realty Group,Inc | $765,000 | 3 |
| | Verona Realty | $114,500 | 1 |
| | VIP Realty Group | $645,000 | 3 |
| | Waterfront Realty Group, Inc. | $708,900 | 3 |
| | WEICHERT, REALTORSr On The Gulf | $375,000 | 2 |
| | Zip Realty, Inc. | $424,591 | 2 |
| | #N/A | $2,957,348 | 14 |
| NA34 - | | $44,760,364 | 220 |
| NA35 - | Beach & Luxury Realty Inc | $200,000 | 1 |
| | Prudential Florida WCI Realty | $200,000 | 1 |
| NA35 - | | $400,000 | 2 |
| NA36 - | Amerivest Realty | $78,000 | 2 |
| | Avalon Real Estate | $69,100 | 1 |
| | Ave Maria Real Estate and Home | $790,000 | 2 |
| | Century 21 #1 Sunbelt Realty Inc. | $234,800 | 3 |
| | Coldwell Banker Residential Real Estate, Inc. | $56,500 | 1 |
| | Downing Frye | $268,900 | 2 |
| | Frost & Associates Inc | $75,000 | 1 |
| | Independent Brokers Realty Inc. | $188,900 | 1 |
| | Napoli Realty Services, LLC | $75,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA36 - | Non MLS | $223,500 | 3 |
| | Prudential Florida WCI Realty | $230,000 | 2 |
| | Realty Pros of Naples, LLC | $237,000 | 4 |
| | U S Prime Realty LLC | $200,000 | 2 |
| | WEICHERT, REALTORSr On The Gulf | $291,800 | 2 |
| | Zip Realty, Inc. | $69,100 | 1 |
| | #N/A | $1,930,000 | 8 |
| NA36 - | | $5,017,600 | 36 |
| NA37 - | Amerivest Realty | $2,736,800 | 14 |
| | Anchor Real Estate | $215,000 | 1 |
| | Anchor Realty of Naples | $175,000 | 1 |
| | Assist2Sell | $743,000 | 3 |
| | Cape And Islands Realty Corporation | $310,000 | 1 |
| | Cathy Trotta PA | $250,000 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $445,000 | 2 |
| | Century 21 AAIM Realty Grp. | $165,000 | 1 |
| | Century 21 Mike Miller Realty, Inc. | $290,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $6,140,300 | 29 |
| | Downing Frye | $3,251,900 | 15 |
| | Engel & Voelkers Naples | $227,000 | 1 |
| | ERA Faust Realty Group | $210,000 | 1 |
| | ERA Flagship Real Estate | $1,591,500 | 9 |
| | EXIT Charde Realty | $227,900 | 1 |
| | Fidelity Florida Realty Corp | $75,000 | 1 |
| | Homekeys | $50,000 | 1 |
| | Hook & Ladder Realty Inc | $159,000 | 1 |
| | Horizons By The Sea Inc. | $245,000 | 1 |
| | Independent Brokers Realty | $4,518,863 | 17 |
| | Independent Brokers Realty Inc. | $1,134,000 | 5 |
| | Islandwalk Realty of Naples | $460,000 | 2 |
| | John R Wood | $784,900 | 4 |
| | Kaye Realty Inc. | $257,000 | 1 |
| | Keating Associates | $425,000 | 1 |
| | Keller Williams Realty, Marco | $1,089,000 | 5 |
| | L.H. Fleming & Company, Real Estate | $145,000 | 1 |
| | Lee Collier Realty Group Inc | $132,000 | 1 |
| | Leonard P Reina Lic Real Estat | $230,000 | 1 |
| | Levitan-McQuaid LLC | $160,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA37 - | Marco Island Realestate.com, Inc. | $445,000 | 3 |
| | McWilliams Buckley & Assoc | $119,000 | 1 |
| | Naples Realty Services | $594,000 | 2 |
| | Non MLS | $1,165,900 | 4 |
| | Premier Properties of SWFL,INC | $200,000 | 1 |
| | Premiere Plus Realty Co. | $2,131,950 | 10 |
| | Prestige Properties of South Florida, Inc. | $163,000 | 1 |
| | Prudential Florida WCI Realty | $5,183,400 | 20 |
| | RE/MAX Estates | $164,000 | 1 |
| | RE/MAX Results Realty | $365,000 | 5 |
| | Realty World, Top Producers Realty, Inc. | $75,000 | 1 |
| | RealtyUSA.com, Inc. | $740,000 | 4 |
| | Rothchilds Int Realty | $543,500 | 3 |
| | Royal Realty Investment Group | $647,000 | 3 |
| | Sand Castle Realty Group, Inc | $1,021,000 | 4 |
| | Southwest Coast Realty, Inc. | $151,000 | 1 |
| | Sun Realty | $401,000 | 2 |
| | U S Prime Realty LLC | $285,000 | 1 |
| | Verona Realty | $2,498,400 | 10 |
| | Waterfront Realty Group, Inc. | $550,850 | 3 |
| | WEICHERT, REALTORSr On The Gulf | $331,900 | 3 |
| | Wilkins Realty Group, Inc. | $315,000 | 2 |
| | #N/A | $1,895,093 | 7 |
| NA37 - | | $46,829,156 | 216 |
| NA38 - | Amerivest Realty | $9,186,800 | 31 |
| | Anchor Real Estate | $650,000 | 1 |
| | Appraisal Research Corp. of Naples | $80,000 | 1 |
| | Assist2Sell | $970,000 | 4 |
| | Avalon Real Estate | $826,750 | 4 |
| | Bartley Realty Services | $1,092,000 | 3 |
| | Century 21 #1 Sunbelt Realty Inc. | $1,104,000 | 3 |
| | Century 21 First Southern Trust | $365,000 | 1 |
| | Century 21 Sunbelt Realty | $35,000 | 1 |
| | Christopher Realty, Inc. | $2,556,000 | 3 |
| | Clausen Properties, Inc. | $774,000 | 4 |
| | Coldwell Banker Residential Real Estate, Inc. | $4,846,900 | 21 |
| | Downing Frye | $10,061,850 | 28 |
| | Engel & Voelkers Naples | $205,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA38 - | ERA Faust Realty Group | $556,000 | 6 |
| | ERA Flagship Real Estate | $5,304,260 | 19 |
| | EXIT Charde Realty | $2,837,600 | 12 |
| | Fiddler's Creek Realty, Inc. | $17,059,000 | 17 |
| | Florida Home Realty of Collier County, Inc. | $741,000 | 3 |
| | Harborview Realty Inc | $43,000 | 1 |
| | Horizons By The Sea Inc. | $168,800 | 4 |
| | Independent Brokers Realty Inc. | $1,817,450 | 8 |
| | John R Wood | $1,660,250 | 5 |
| | Keating Associates | $229,900 | 1 |
| | Keller Williams Elite Realty | $414,500 | 2 |
| | Keller Williams Realty, Marco | $4,004,600 | 17 |
| | Land & Sea Realty | $205,000 | 1 |
| | Lifestyle Choice Realty | $20,000 | 2 |
| | Marco Island Realestate.com, Inc. | $247,500 | 2 |
| | McWilliams Buckley & Assoc | $130,000 | 1 |
| | Naples Golfing Rentals, Inc. | $340,000 | 2 |
| | Naples Realty Services | $302,000 | 1 |
| | Nations Realty Group of USA | $324,500 | 1 |
| | Non MLS | $2,547,350 | 10 |
| | Premier Properties of SWFL,INC | $2,845,000 | 8 |
| | Premiere Plus Realty Co. | $3,147,600 | 18 |
| | Prudential Florida WCI Realty | $6,937,700 | 22 |
| | RE/MAX Results Realty | $12,357,950 | 47 |
| | Realty World, Top Producers Realty, Inc. | $143,000 | 1 |
| | RFK Realty | $750,000 | 2 |
| | Sand Castle Realty Group, Inc | $692,000 | 3 |
| | Seaside Properties of South Florida, Inc. | $299,000 | 1 |
| | Sheridan Real Estate | $329,000 | 2 |
| | Sun Realty | $1,589,900 | 8 |
| | The Realty Group of SW FL, Inc | $157,500 | 1 |
| | United Realty Group,Inc | $35,000 | 1 |
| | Waterfront Realty Group, Inc. | $142,000 | 2 |
| | WEICHERT, REALTORSr On The Gulf | $761,500 | 6 |
| | Zip Realty, Inc. | $975,000 | 1 |
| | #N/A | $2,785,000 | 4 |
| NA38 - South of | | $105,653,160 | 348 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA39 - | Amerivest Realty | $2,500,000 | 2 |
| | Century 21 Mike Miller Realty, Inc. | $110,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $710,000 | 4 |
| | Downing Frye | $477,000 | 3 |
| | Engel & Voelkers Naples | $110,000 | 1 |
| | Everglades Island Properties, Inc. | $160,000 | 1 |
| | John R Wood | $367,000 | 2 |
| | L.H. Fleming & Company, Real Estate | $112,000 | 1 |
| | Port of the Islands Realty LLC | $4,394,800 | 16 |
| | Premiere Plus Realty Co. | $150,000 | 1 |
| | Prudential Florida WCI Realty | $1,321,000 | 4 |
| | RE/MAX Realty Select | $112,000 | 1 |
| | RE/MAX Results Realty | $110,000 | 1 |
| | RE/MAX Sundance Realty II | $330,000 | 1 |
| | Realty World, Top Producers Realty, Inc. | $115,000 | 1 |
| | Sand Castle Realty Group, Inc | $500,000 | 2 |
| | Sun Realty | $115,000 | 1 |
| | #N/A | $281,000 | 1 |
| NA39 - South of | | $11,974,800 | 44 |
| NA41 - | A Delta Realty of Naples Inc. | $125,000 | 1 |
| | Amerivest Realty | $4,305,677 | 22 |
| | Bartley Realty Services | $150,000 | 1 |
| | Beach & Luxury Realty Inc | $225,000 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $1,231,000 | 7 |
| | Century 21 Sunbelt Realty | $110,500 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $2,442,900 | 13 |
| | COLLIER COUNTY REALTY CORP | $170,000 | 1 |
| | Cypress Realty Inc. | $385,000 | 1 |
| | Downing Frye | $2,011,500 | 11 |
| | ERA Faust Realty Group | $125,000 | 1 |
| | Estates Realty | $80,000 | 1 |
| | Excel Real Estate Services, Inc. | $87,000 | 1 |
| | EXIT Charde Realty | $160,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $220,000 | 1 |
| | Frost & Associates Inc | $180,200 | 2 |
| | Gulfstream Realty Group, Inc. | $719,900 | 3 |
| | Independent Brokers Realty Inc. | $130,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA41 - | Internet Realty Group, Inc. | $990,000 | 3 |
| | John R Wood | $1,229,800 | 6 |
| | Keating Associates | $588,000 | 3 |
| | L'Excellence Realty Group Inc. | $250,000 | 1 |
| | McWilliams Buckley & Assoc | $181,000 | 1 |
| | Miles Realty of Naples, Inc. | $195,000 | 1 |
| | Naples Realty Services | $561,000 | 4 |
| | Non MLS | $1,822,777 | 8 |
| | Perfect Properties of Naples, Inc. | $460,000 | 2 |
| | Premier Properties of SWFL,INC | $465,000 | 1 |
| | Premiere Plus Realty Co. | $60,000 | 1 |
| | Prudential Florida WCI Realty | $1,620,400 | 9 |
| | RE/MAX Realty Select | $920,200 | 5 |
| | RE/MAX Results Realty | $400,000 | 1 |
| | Realty Consultants of Naples, Inc. | $129,900 | 1 |
| | RFK Realty | $60,000 | 1 |
| | Rossi Real Estate Inc | $250,000 | 1 |
| | Sand Castle Realty Group, Inc | $790,983 | 4 |
| | Seaside Properties of South Florida, Inc. | $149,900 | 1 |
| | Sellstate Achievers Rlty | $210,000 | 2 |
| | Signature Properties of Greater Florida Inc. | $221,000 | 1 |
| | South Bay Realty | $110,500 | 1 |
| | Steven C. Moller, Broker | $89,900 | 1 |
| | Sun Realty | $335,300 | 3 |
| | Terra Real Estate Group Inc | $146,000 | 1 |
| | TSD Realty | $161,500 | 1 |
| | U S Prime Realty LLC | $670,900 | 4 |
| | United Realty Group,Inc | $110,500 | 1 |
| | Waterways Homes Realty, Inc. | $700,000 | 2 |
| | WEICHERT, REALTORSr On The Gulf | $1,063,483 | 6 |
| | Yourigloo.com Inc | $450,000 | 1 |
| | #N/A | $1,721,800 | 10 |
| NA41 - | | $29,973,520 | 158 |
| NA42 - | Amerivest Realty | $1,646,500 | 11 |
| | Avalon Real Estate | $153,000 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $174,000 | 1 |
| | Century 21 AAIM Realty Grp. | $358,100 | 2 |
| | Century 21 JB Novelli Internationale | $100,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA42 - | Century 21 Mike Miller Realty, Inc. | $186,500 | 2 |
| | Century 21 Sunbelt Realty | $150,000 | 1 |
| | CLC Real Estate Corp | $257,900 | 3 |
| | Coffey Real Estate Services, Corp | $109,900 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $2,395,600 | 18 |
| | Cypress Realty Inc. | $129,850 | 1 |
| | Downing Frye | $1,847,700 | 12 |
| | ERA Faust Realty Group | $736,590 | 5 |
| | Estates Realty | $186,000 | 1 |
| | Fidelity Florida Realty Corp | $360,000 | 2 |
| | First on Fifth Realty, Inc. | $248,000 | 1 |
| | First Service Realty-GMAC | $74,000 | 1 |
| | Florida Foundation Realty | $58,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $101,000 | 1 |
| | Frost & Associates Inc | $124,900 | 1 |
| | Golden Oak Real Estate | $167,000 | 1 |
| | Home Quest Inc. | $91,100 | 1 |
| | Internet Realty Group, Inc. | $503,000 | 3 |
| | John R Wood | $1,148,800 | 7 |
| | KP Realty Services Inc | $95,000 | 1 |
| | Mari Vesci REALTORS, Inc | $165,000 | 1 |
| | McWilliams Buckley & Assoc | $125,000 | 1 |
| | Naples Realty Services | $351,000 | 2 |
| | Nations Realty Group of USA | $117,000 | 1 |
| | Nichols Realty, Inc. | $250,000 | 1 |
| | Non MLS | $1,061,800 | 7 |
| | Perry Real Estate, Inc | $311,000 | 2 |
| | Premiere Plus Realty Co. | $608,000 | 3 |
| | Prestige Properties of South Florida, Inc. | $954,500 | 5 |
| | Prudential Florida WCI Realty | $1,479,650 | 10 |
| | RE/MAX Realty Select | $919,600 | 5 |
| | Realty Pros of Naples, LLC | $105,000 | 1 |
| | Remax Coastal Living | $117,000 | 1 |
| | Royal Properties of Naples LLC | $117,000 | 1 |
| | Saggio Dream Realty | $150,000 | 1 |
| | Sand Castle Realty Group, Inc | $637,000 | 5 |
| | South Bay Realty | $97,000 | 1 |
| | Steven C. Moller, Broker | $153,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA42 - | Sun Realty | $60,000 | 1 |
| | Synergy Real Estate of SW Florida | $622,000 | 2 |
| | U S Prime Realty LLC | $1,321,900 | 9 |
| | United Real Estate | $290,000 | 2 |
| | VIP Realty Group | $988,000 | 3 |
| | Waterfront Realty Group, Inc. | $302,000 | 2 |
| | WEICHERT, REALTORSr On The Gulf | $712,400 | 5 |
| | William M Nelson, REALTORr | $191,000 | 2 |
| | Zip Realty, Inc. | $179,000 | 1 |
| | #N/A | $2,169,590 | 12 |
| NA42 - | | $25,956,880 | 168 |
| NA43 | A Delta Realty of Naples Inc. | $102,000 | 1 |
| | Amerivest Realty | $1,006,660 | 10 |
| | Anchor Realty of Naples | $169,050 | 1 |
| | Avalon Real Estate | $90,000 | 1 |
| | Bartley Realty Services | $470,000 | 2 |
| | Beach & Luxury Realty Inc | $150,000 | 1 |
| | Cameron Real Estate Services Inc. | $100,515 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $568,000 | 3 |
| | Century 21 First Southern Trust | $160,000 | 1 |
| | Century 21 Mike Miller Realty, Inc. | $65,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $1,124,500 | 9 |
| | COLLIER COUNTY REALTY CORP | $433,900 | 3 |
| | Downing Frye | $965,400 | 6 |
| | ERA Faust Realty Group | $200,000 | 2 |
| | Florida Home Realty of Collier County, Inc. | $159,900 | 2 |
| | Frost & Associates Inc | $81,000 | 1 |
| | Germain Properties of Naples, LLC | $130,000 | 1 |
| | Homes & Land Brokers, Inc. | $220,000 | 2 |
| | Hook & Ladder Realty Inc | $186,000 | 2 |
| | Internet Realty Group, Inc. | $561,445 | 3 |
| | John R Wood | $1,129,450 | 7 |
| | Kaye Realty Inc. | $320,000 | 2 |
| | Keller Williams Elite Realty | $125,000 | 1 |
| | L'Excellence Realty Group Inc. | $160,000 | 1 |
| | Naples Realty Services | $90,000 | 1 |
| | Non MLS | $473,000 | 5 |
| | OK Realty Inc. | $160,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA43 | Old Naples Realty Inc. | $200,000 | 1 |
| | Perfect Properties of Naples, Inc. | $107,500 | 1 |
| | Pollard & Hedrich Realty, Inc. | $140,000 | 1 |
| | Premier Properties of SWFL,INC | $135,000 | 1 |
| | Premiere Plus Realty Co. | $230,000 | 2 |
| | Prudential Florida WCI Realty | $316,000 | 4 |
| | RE/MAX Estates | $65,000 | 1 |
| | RE/MAX Realty Select | $1,060,800 | 8 |
| | Realty Pros of Naples, LLC | $210,000 | 1 |
| | Realty World Florida | $145,000 | 1 |
| | Sand Castle Realty Group, Inc | $353,900 | 3 |
| | Sun Realty | $80,000 | 1 |
| | Sun Realty LLC | $225,000 | 1 |
| | Synergy Real Estate of SW Florida | $168,000 | 1 |
| | Terra Real Estate Group Inc | $160,000 | 1 |
| | U S Prime Realty LLC | $786,300 | 7 |
| | United Realty Group,Inc | $180,000 | 2 |
| | VIP Realty Group | $397,500 | 3 |
| | Waterfront Realty Group, Inc. | $77,000 | 1 |
| | WEICHERT, REALTORSr On The Gulf | $649,800 | 4 |
| | Zip Realty, Inc. | $393,000 | 2 |
| | #N/A | $1,372,000 | 10 |
| NA43 GGE 21- | | $16,852,620 | 128 |
| NA44 - | Amerivest Realty | $3,430,900 | 21 |
| | Anchor Realty of Naples | $78,500 | 1 |
| | Avalon Real Estate | $123,000 | 1 |
| | Bartley Realty Services | $122,500 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $159,550 | 2 |
| | Century 21 Mike Miller Realty, Inc. | $273,500 | 2 |
| | Century 21 Sunbelt Realty | $73,100 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $1,131,400 | 10 |
| | Downing Frye | $799,800 | 6 |
| | ERA Faust Realty Group | $407,382 | 3 |
| | Estates Realty | $376,720 | 2 |
| | Florida Global RE Inc | $138,000 | 1 |
| | Frost & Associates Inc | $175,000 | 1 |
| | Gulfstream Realty Group, Inc. | $195,500 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA44 - | Independent Brokers Realty | $198,500 | 2 |
| | John R Wood | $748,350 | 4 |
| | Keller Williams Elite Realty | $455,500 | 2 |
| | MBC Real Estate LLC | $128,500 | 1 |
| | Naples Realty Services | $597,770 | 4 |
| | Nations Realty Group of USA | $320,900 | 3 |
| | Non MLS | $1,001,000 | 5 |
| | OK Realty Inc. | $460,000 | 2 |
| | Perfect Properties of Naples, Inc. | $113,000 | 1 |
| | Porter Davis RE Brokerage | $255,000 | 2 |
| | Premiere Plus Realty Co. | $332,550 | 3 |
| | Prudential Florida WCI Realty | $604,611 | 4 |
| | RE/MAX Realty Select | $1,423,500 | 12 |
| | Remax Coastal Living | $160,000 | 1 |
| | RL Nardi & Associates Inc | $60,000 | 1 |
| | Sand Castle Realty Group, Inc | $480,000 | 4 |
| | Sellstate Achievers Rlty | $90,000 | 1 |
| | South Bay Realty | $113,000 | 1 |
| | Steven C. Moller, Broker | $201,050 | 1 |
| | Stock Realty, LLC | $120,000 | 1 |
| | Sun Realty | $390,332 | 2 |
| | Sun Realty LLC | $200,000 | 2 |
| | U S Prime Realty LLC | $355,500 | 3 |
| | VIP Realty Group | $451,000 | 3 |
| | Viscaya Realty, Inc. | $80,000 | 1 |
| | Waterfront Realty Group, Inc. | $101,111 | 1 |
| | Waterways Homes Realty, Inc. | $775,000 | 2 |
| | WEICHERT, REALTORSr On The Gulf | $216,000 | 1 |
| | Wilkins Realty Group, Inc. | $192,000 | 1 |
| | #N/A | $1,431,100 | 10 |
| NA44 - | | $19,540,126 | 134 |
| NA45 - | Advanced Realty Solutions,Inc | $221,000 | 1 |
| | Amerivest Realty | $1,607,300 | 14 |
| | Bartley Realty Services | $640,000 | 5 |
| | Century 21 AAIM Realty Grp. | $339,900 | 3 |
| | Century 21 JB Novelli Internationale | $117,000 | 1 |
| | Century 21 Mike Miller Realty, Inc. | $120,000 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $1,655,900 | 16 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA45 - | Downing Frye | $1,057,000 | 8 |
| | ERA Faust Realty Group | $998,004 | 12 |
| | Estates Realty | $378,000 | 3 |
| | Falago Realty Group, Inc. | $150,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $117,000 | 1 |
| | Frost & Associates Inc | $88,100 | 1 |
| | Help-U-Sell Reed & Associates | $220,000 | 1 |
| | Holm Realty Services, Inc. | $78,000 | 1 |
| | Independent Brokers Realty Inc. | $124,900 | 1 |
| | Internet Realty Group, Inc. | $280,000 | 3 |
| | John R Wood | $521,900 | 5 |
| | L.H. Fleming & Company, Real Estate | $60,000 | 1 |
| | Levitan-McQuaid LLC | $50,000 | 1 |
| | L'Excellence Realty Group Inc. | $143,000 | 1 |
| | Maks Realty | $224,000 | 2 |
| | McWilliams Buckley & Assoc | $806,000 | 6 |
| | N.A.I. Realty | $50,000 | 1 |
| | Naples Realty Services | $381,400 | 4 |
| | Nations Realty Group of USA | $281,000 | 2 |
| | Non MLS | $253,400 | 2 |
| | Prudential Florida WCI Realty | $59,000 | 1 |
| | RE/MAX Estates | $164,900 | 1 |
| | RE/MAX Realty Select | $533,900 | 4 |
| | Realty Pros of Naples, LLC | $165,000 | 1 |
| | Realty World Florida | $165,000 | 1 |
| | Royal Properties of Naples LLC | $313,000 | 4 |
| | Saggio Dream Realty | $78,000 | 1 |
| | Sand Castle Realty Group, Inc | $280,000 | 2 |
| | South Bay Realty | $205,000 | 1 |
| | Sun Realty | $246,000 | 2 |
| | Tabarrini Realty | $138,000 | 1 |
| | U S Prime Realty LLC | $305,000 | 3 |
| | United Realty Group,Inc | $89,000 | 1 |
| | VIP Realty Group | $320,100 | 3 |
| | Waterfront Realty Group, Inc. | $186,000 | 2 |
| | WEICHERT, REALTORSr On The Gulf | $377,000 | 5 |
| | #N/A | $712,900 | 7 |
| NA45 - | | $15,300,604 | 138 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA46 - | Advanced Realty Solutions,Inc | $78,900 | 1 |
| | Amerivest Realty | $2,404,332 | 27 |
| | Avalon Real Estate | $502,500 | 6 |
| | Ave Maria Real Estate and Home | $752,500 | 8 |
| | Bartley Realty Services | $490,410 | 6 |
| | Beach & Luxury Realty Inc | $108,500 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $985,800 | 11 |
| | Century 21 AAIM Realty Grp. | $182,900 | 1 |
| | Century 21 Mike Miller Realty, Inc. | $448,500 | 4 |
| | Century 21 Sunbelt Realty | $127,750 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $2,427,877 | 23 |
| | COLLIER COUNTY REALTY CORP | $81,900 | 1 |
| | Cypress Realty Inc. | $79,800 | 2 |
| | Downing Frye | $3,454,617 | 31 |
| | ERA Faust Realty Group | $725,800 | 7 |
| | Estates Realty | $363,500 | 4 |
| | Florida Home Realty of Collier County, Inc. | $876,277 | 9 |
| | Freedom Brokerage Group | $107,000 | 1 |
| | Frost & Associates Inc | $183,000 | 2 |
| | Gulfstream Realty Group, Inc. | $215,200 | 1 |
| | Help-U-Sell Best Choice Realty | $87,800 | 1 |
| | Holm Realty Services, Inc. | $53,000 | 1 |
| | Homes & Land Brokers, Inc. | $688,000 | 7 |
| | Imperial Realty Of Naples | $86,000 | 1 |
| | Independent Brokers Realty Inc. | $60,000 | 1 |
| | Internet Realty Group, Inc. | $357,000 | 4 |
| | IXORA Realty | $307,000 | 3 |
| | John R Wood | $673,900 | 7 |
| | Kaye Realty Inc. | $656,800 | 5 |
| | Keating Associates | $229,900 | 1 |
| | Keller Williams Elite Realty | $362,200 | 2 |
| | Keller Williams Realty, Marco | $278,500 | 2 |
| | Kunkle Realty, LLC | $80,000 | 1 |
| | McWilliams Buckley & Assoc | $350,000 | 3 |
| | Naples Realty Services | $500,000 | 6 |
| | Nations Realty Group of USA | $318,000 | 4 |
| | Non MLS | $595,400 | 7 |
| | OK Realty Inc. | $115,000 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA46 - | Perfect Properties of Naples, Inc. | $62,900 | 1 |
| | Premier Properties of SWFL,INC | $139,000 | 1 |
| | Premiere Plus Realty Co. | $724,000 | 6 |
| | Prudential Florida WCI Realty | $624,800 | 5 |
| | RE/MAX Realty Group | $1,234,200 | 5 |
| | RE/MAX Realty Select | $1,645,750 | 17 |
| | Realty Pros of Naples, LLC | $207,000 | 2 |
| | Realty World Florida | $97,000 | 1 |
| | Realty World, Top Producers Realty, Inc. | $99,900 | 1 |
| | Royal Properties of Naples LLC | $313,500 | 2 |
| | Sand Castle Realty Group, Inc | $794,730 | 7 |
| | Signature Properties of Greater Florida Inc. | $95,000 | 1 |
| | South Bay Realty | $200,000 | 2 |
| | Steven C. Moller, Broker | $65,000 | 1 |
| | Sun Realty | $852,700 | 8 |
| | Sun Realty LLC | $105,000 | 1 |
| | Terra Real Estate Group Inc | $434,500 | 4 |
| | U S Prime Realty LLC | $1,041,600 | 12 |
| | United Real Estate | $952,000 | 8 |
| | United Realty Group,Inc | $253,500 | 3 |
| | Verona Realty | $99,500 | 1 |
| | Vineyards Properties Inc | $125,000 | 1 |
| | VIP Realty Group | $506,900 | 5 |
| | Waterfront Realty Group, Inc. | $85,000 | 1 |
| | WEICHERT, REALTORSr On The Gulf | $1,071,400 | 10 |
| | Zip Realty, Inc. | $249,900 | 2 |
| | #N/A | $2,508,449 | 24 |
| NA46 - | | $34,983,792 | 336 |
| NA47 - | Amerivest Realty | $3,114,950 | 28 |
| | Anchor Realty of Naples | $172,000 | 2 |
| | Avalon Real Estate | $100,000 | 1 |
| | Ave Maria Real Estate and Home | $99,900 | 1 |
| | Bartley Realty Services | $467,000 | 5 |
| | Century 21 #1 Sunbelt Realty Inc. | $1,225,200 | 9 |
| | Century 21 AAIM Realty Grp. | $77,500 | 1 |
| | Century 21 Mike Miller Realty, Inc. | $257,000 | 2 |
| | Century 21 Prestige Realty Group | $130,900 | 1 |
| | Century 21 Sunbelt Realty | $329,100 | 4 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA47 - | Coldwell Banker Residential Real Estate, Inc. | $3,414,456 | 36 |
| | Diversified Real Estate Group | $159,900 | 1 |
| | Downing Frye | $3,528,560 | 30 |
| | ERA Faust Realty Group | $1,095,500 | 10 |
| | Estates Realty | $120,000 | 1 |
| | First Service Realty-GMAC | $90,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $315,000 | 3 |
| | Frost & Associates Inc | $354,000 | 3 |
| | Gulf to Golf Realty, Inc. | $160,000 | 1 |
| | Holm Realty Services, Inc. | $362,000 | 3 |
| | Homes & Land Brokers, Inc. | $389,000 | 5 |
| | Internet Realty Group, Inc. | $535,000 | 4 |
| | IXORA Realty | $85,000 | 1 |
| | John R Wood | $1,098,650 | 10 |
| | Kaye Realty Inc. | $398,000 | 2 |
| | Keating Associates | $213,000 | 1 |
| | Keller Williams Elite Realty | $410,000 | 2 |
| | L.H. Fleming & Company, Real Estate | $64,900 | 1 |
| | L'Excellence Realty Group Inc. | $469,000 | 6 |
| | Lifestyle Choice Realty | $156,500 | 1 |
| | MBC Real Estate LLC | $257,000 | 2 |
| | McWilliams Buckley & Assoc | $78,000 | 1 |
| | Naples Realty Services | $570,200 | 5 |
| | Nations Realty Group of USA | $979,900 | 7 |
| | Non MLS | $1,240,250 | 9 |
| | OK Realty Inc. | $128,400 | 2 |
| | Porter Davis RE Brokerage | $69,900 | 1 |
| | Premiere Plus Realty Co. | $486,200 | 4 |
| | Prudential Florida WCI Realty | $1,047,200 | 11 |
| | RE/MAX Estates | $100,000 | 1 |
| | RE/MAX Realty Group | $140,000 | 1 |
| | RE/MAX Realty Select | $1,746,550 | 11 |
| | RE/MAX Results Realty | $77,500 | 1 |
| | Realty Pros of Naples, LLC | $191,000 | 2 |
| | Remax Coastal Living | $135,000 | 1 |
| | Royal Properties of Naples LLC | $113,900 | 1 |
| | Ruby Realty & Referral Company | $200,000 | 1 |
| | Sand Castle Realty Group, Inc | $1,221,000 | 9 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA47 - | Seaside Properties of South Florida, Inc. | $65,000 | 1 |
| | South Bay Realty | $203,800 | 2 |
| | Sun Realty | $975,300 | 9 |
| | Sun Realty LLC | $231,900 | 3 |
| | Sun Realty USA | $379,500 | 3 |
| | Terra Real Estate Group Inc | $79,500 | 1 |
| | U S Prime Realty LLC | $1,262,800 | 14 |
| | United Real Estate | $505,000 | 4 |
| | United Realty Group,Inc | $389,500 | 4 |
| | VIP Realty Group | $416,000 | 4 |
| | Waterfront Realty Group, Inc. | $766,750 | 8 |
| | WEICHERT, REALTORSr On The Gulf | $652,950 | 7 |
| | William Ward Ventress | $120,000 | 1 |
| | Zip Realty, Inc. | $363,900 | 3 |
| | #N/A | $2,980,300 | 28 |
| NA47 - | | $37,566,216 | 338 |
| NA48 - | A Delta Realty of Naples Inc. | $144,000 | 1 |
| | Amerivest Realty | $2,264,800 | 24 |
| | Anchor Realty of Naples | $140,000 | 1 |
| | Avalon Real Estate | $224,000 | 3 |
| | Bartley Realty Services | $298,900 | 4 |
| | Brand & Associates Inc. | $101,250 | 1 |
| | Century 21 #1 Sunbelt Realty Inc. | $1,020,900 | 8 |
| | Century 21 AAIM Realty Grp. | $352,000 | 4 |
| | Century 21 JB Novelli Internationale | $340,000 | 2 |
| | CLC Real Estate Corp | $76,533 | 1 |
| | Coldwell Banker Residential Real Estate, Inc. | $2,530,409 | 27 |
| | COLLIER COUNTY REALTY CORP | $87,000 | 1 |
| | Cypress Realty Inc. | $105,000 | 1 |
| | Downing Frye | $2,678,500 | 29 |
| | ERA Faust Realty Group | $1,131,854 | 11 |
| | Estates Realty | $44,000 | 1 |
| | First Service Realty-GMAC | $110,000 | 1 |
| | Florida Home Realty of Collier County, Inc. | $792,517 | 6 |
| | Florida Real Estate Services, Inc. | $55,000 | 1 |
| | Frost & Associates Inc | $441,500 | 3 |
| | Holm Realty Services, Inc. | $188,900 | 2 |
| | Hook & Ladder Realty Inc | $96,850 | 1 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| NA48 - | Independent Brokers Realty Inc. | $212,900 | 3 |
| | Internet Realty Group, Inc. | $332,500 | 3 |
| | IXORA Realty | $199,100 | 2 |
| | John R Wood | $526,000 | 5 |
| | Kaye Realty Inc. | $121,000 | 1 |
| | Keller Williams Elite Realty | $209,800 | 2 |
| | Naples Brokers Realty | $127,708 | 1 |
| | Naples Realty Services | $806,033 | 8 |
| | Nations Realty Group of USA | $175,900 | 2 |
| | Non MLS | $1,231,000 | 9 |
| | Premiere Plus Realty Co. | $268,000 | 3 |
| | Prestige Properties of South Florida, Inc. | $127,708 | 1 |
| | Prudential Florida WCI Realty | $1,714,110 | 14 |
| | RE/MAX Estates | $107,000 | 1 |
| | RE/MAX Realty Select | $767,400 | 9 |
| | RealtyUSA.com, Inc. | $105,000 | 1 |
| | Royal Properties of Naples LLC | $200,820 | 3 |
| | Saggio Dream Realty | $96,850 | 1 |
| | Sand Castle Realty Group, Inc | $1,194,910 | 12 |
| | Seaside Properties of South Florida, Inc. | $130,000 | 1 |
| | Sellstate Achievers Rlty | $140,000 | 1 |
| | Sound Real Estate, Inc. | $199,900 | 1 |
| | South Bay Realty | $140,000 | 2 |
| | Steven C. Moller, Broker | $196,000 | 1 |
| | Sun Realty | $594,300 | 5 |
| | Sun Realty LLC | $268,000 | 2 |
| | Synergy Real Estate of SW Florida | $75,000 | 1 |
| | Town & Country Real Estate | $60,000 | 1 |
| | U S Prime Realty LLC | $488,000 | 6 |
| | United Real Estate | $273,700 | 3 |
| | United Realty Group,Inc | $178,000 | 2 |
| | Vineyards Properties Inc | $116,000 | 1 |
| | VIP Realty Group | $202,877 | 2 |
| | Waterfront Realty Group, Inc. | $296,000 | 3 |
| | WEICHERT, REALTORSr On The Gulf | $546,000 | 6 |
| | Zip Realty, Inc. | $119,559 | 1 |
| | #N/A | $1,729,000 | 13 |
| NA48 - | | $27,499,988 | 266 |

# John R. Wood Inc., REALTORS

## Company Ranking Reports - Closed YTD by GeoCode & Company thru 2009 10 31



| | | Data | |
|---|---|---|---|
| Geo Area | Company | Total Closed Volume | Closed Units |
| Grand Total | | **$5,016,103,940** | **14552** |

| October Annual YTD Summary - Sales from $0 = $249,999 | | | | | | |
|---|---|---|---|---|---|---|
| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
| Number of Sales | 4587 | 4016 | 2193 | 2214 | 4774 | 8958 |
| Total List Price | $ 754,359,414 | $ 774,821,627 | $ 461,316,846 | $ 426,283,827 | $ 705,037,480 | $ 974,093,545 |
| Told Sold Volume | $ 730,378,922 | $ 766,250,140 | $ 446,347,757 | $ 403,017,882 | $ 664,732,969 | $ 934,638,774 |
| List / Sell Ratio | 96.82% | 98.89% | 96.76% | 94.54% | 94.28% | 95.95% |
| Average Sales Price | $159,228 | $190,799 | $203,533 | $182,032 | $139,240 | $104,336 |
| Median Price | | | | 187230 | 135000 | 94000 |
| Average Days on Market | 103 | 87 | 114 | 134 | 125 | 118 |
| | | | | | | |
| % Volume Compared to Previous Year | | 104.91% | 58.25% | 90.29% | 164.94% | 140.60% |
| % ASP Compared to Previous Year | | 119.83% | 106.67% | 89.44% | 76.49% | 74.93% |

| October Annual YTD Summary - Sales from $250,000 - $499,999 | | | | | | |
|---|---|---|---|---|---|---|
| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
| Number of Sales | 1788 | 3886 | 2759 | 1327 | 1239 | 1058 |
| Total List Price | $ 632,086,740 | $ 1,324,080,779 | $ 922,410,694 | $ 476,440,826 | $ 451,016,448 | $ 378,831,037 |
| Told Sold Volume | $ 611,909,948 | $ 1,308,563,439 | $ 892,986,352 | $ 446,479,306 | $ 417,201,124 | $ 352,771,787 |
| List / Sell Ratio | 96.81% | 98.83% | 96.81% | 93.71% | 92.50% | 93.12% |
| Average Sales Price | $342,232 | $336,738 | $323,663 | $336,458 | $336,724 | $333,433 |
| Median Price | | | | 325000 | 325000 | 315000 |
| Average Days on Market | 157 | 101 | 123 | 155 | 161 | 162 |
| | | | | | | |
| % Volume Compared to Previous Year | | 213.85% | 68.24% | 50.00% | 93.44% | 84.56% |
| % ASP Compared to Previous Year | | 98.39% | 96.12% | 103.95% | 100.08% | 99.02% |

| October Annual YTD Summary - Sales from $500,000 to 749,999 | | | | | | |
|---|---|---|---|---|---|---|
| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
| Number of Sales | 392 | 907 | 493 | 326 | 253 | 172 |
| Total List Price | $ 240,406,576 | $ 561,634,828 | $ 311,134,729 | $ 207,833,515 | $ 164,716,273 | $ 112,780,583 |
| Told Sold Volume | $ 231,662,722 | $ 546,770,990 | $ 296,128,839 | $ 194,681,858 | $ 150,551,908 | $ 102,399,260 |
| List / Sell Ratio | 96.36% | 97.35% | 95.18% | 93.67% | 91.40% | 90.80% |
| Average Sales Price | $590,976 | $602,835 | $600,667 | $597,184 | $595,067 | $595,345 |
| Median Price | | | | 594900 | 589500 | 590000 |
| Average Days on Market | 215 | 121 | 142 | 207 | 185 | 196 |
| | | | | | | |
| % Volume Compared to Previous Year | | 236.02% | 54.16% | 65.74% | 77.33% | 68.02% |
| % ASP Compared to Previous Year | | 102.01% | 99.64% | 99.42% | 99.65% | 100.05% |

| October Annual YTD Summary - Sales from $750,000 - $999,999 | | | | | | |
|---|---|---|---|---|---|---|
| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
| Number of Sales | 98 | 261 | 178 | 86 | 74 | 49 |
| Total List Price | $ 86,245,747 | $ 226,290,820 | $ 159,584,190 | $ 79,348,613 | $ 164,716,273 | $ 46,841,294 |
| Told Sold Volume | $ 81,529,749 | $ 218,740,148 | $ 150,806,824 | $ 72,858,453 | $ 150,551,908 | $ 41,790,900 |
| List / Sell Ratio | 94.53% | 96.66% | 94.50% | 91.82% | 91.40% | 89.22% |
| Average Sales Price | $831,936 | $838,085 | $847,229 | $847,191 | $2,034,485 | $852,876 |
| Median Price | | | | 833827 | 832500 | 800000 |
| Average Days on Market | 220 | 155 | 170 | 172 | 632 | 237 |
| | | | | | | |
| % Volume Compared to Previous Year | | 268.29% | 68.94% | 48.31% | 206.64% | 27.76% |
| % ASP Compared to Previous Year | | 100.74% | 101.09% | 100.00% | 240.14% | 41.92% |

| October Annual YTD Summary - All Sales $1M + | | | | | | |
|---|---|---|---|---|---|---|
| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
| Number of Sales | 63 | 157 | 131 | 76 | 70 | 31 |
| Total List Price | $ 105,650,562 | $ 259,533,139 | $ 220,501,078 | $ 147,758,476 | $ 124,579,057 | $ 49,822,699 |
| Told Sold Volume | $ 95,967,127 | $ 240,676,358 | $ 199,180,394 | $ 130,350,308 | $ 107,455,500 | $ 45,341,125 |
| List / Sell Ratio | 90.83% | 92.73% | 90.33% | 88.22% | 86.25% | 91.00% |
| Average Sales Price | $1,523,288 | $1,532,970 | $1,520,461 | $1,715,136 | $1,535,079 | $1,462,617 |
| Median Price | | | | 1405000 | 1300000 | 0.981887512 |
| Average Days on Market | 245 | 199 | 309 | 201 | 235 | 243 |
| | | | | | | |
| % Volume Compared to Previous Year | | 250.79% | 82.76% | 65.44% | 82.44% | 42.20% |
| % ASP Compared to Previous Year | | 100.64% | 99.18% | 112.80% | 89.50% | 95.28% |

| October Annual YTD Summary - Sales $1M - $2M | | | | | | |
|---|---|---|---|---|---|---|
| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
| Number of Sales | 56 | 133 | 113 | 62 | 61 | 29 |
| Total List Price | $ 83,275,562 | $ 187,226,589 | $ 169,034,178 | $ 93,570,476 | $ 94,225,057 | $ 43,432,699 |
| Told Sold Volume | $ 74,944,330 | $ 174,779,490 | $ 154,570,394 | $ 83,085,308 | $ 80,925,500 | $ 37,227,500 |
| List / Sell Ratio | 90.00% | 93.35% | 91.44% | 88.79% | 85.89% | 85.71% |
| Average Sales Price | $1,338,292 | $1,314,132 | $1,367,880 | $1,340,086 | $1,326,648 | $1,283,707 |
| Median Price | | | | | | |
| Average Days on Market | 249 | 195 | 292 | 195 | 239 | 250 |
| | | | | | | |
| % Volume Compared to Previous Year | | 233.21% | 88.44% | 53.75% | 97.40% | 46.00% |
| % ASP Compared to Previous Year | | 98.19% | 104.09% | 97.97% | 99.00% | 96.76% |

| October Annual YTD Summary - Sales $2M - $5M | | | | | | |
|---|---|---|---|---|---|---|
| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
| Number of Sales | 7 | 23 | 18 | 13 | 8 | 2 |
| Total List Price | $ 22,375,000 | $ 66,406,550 | $ 51,466,900 | $ 41,288,000 | $ 24,355,000 | $ 6,390,000 |
| Told Sold Volume | $ 21,022,797 | $ 60,896,868 | $ 44,610,000 | $ 37,265,000 | $ 21,300,000 | $ 5,547,625 |
| List / Sell Ratio | 93.96% | 91.70% | 86.68% | 90.26% | 87.46% | 86.82% |
| Average Sales Price | $3,003,257 | $2,647,690 | $2,478,333 | $2,866,538 | $2,662,500 | $2,773,813 |
| Median Price | | | | | | |
| Average Days on Market | 218 | 227 | 416 | 204 | 209 | 150 |
| | | | | | | |
| % Volume Compared to Previous Year | | 289.67% | 73.25% | 83.54% | 57.16% | 26.05% |
| % ASP Compared to Previous Year | | 88.16% | 93.60% | 115.66% | 92.88% | 104.18% |

| October Annual YTD Summary - Sales $5M + | | | | | | |
|---|---|---|---|---|---|---|
| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
| Number of Sales | 0 | 1 | 0 | 1 | 1 | 0 |
| Total List Price | $ - | $ 5,900,000 | $ - | $ 12,900,000 | $ 5,999,000 | $ - |
| Told Sold Volume | $ - | $ 5,000,000 | $ - | $ 10,000,000 | $ 5,230,000 | $ - |
| List / Sell Ratio | | 84.75% | | | 87.18% | #DIV/0! |
| Average Sales Price | | $5,000,000 | | | $5,230,000 | #DIV/0! |
| Median Price | | | | | | |
| Average Days on Market | | 4 | | | 193 | #DIV/0! |
| | | | | | | |
| % Volume Compared to Previous Year | | | | | 52.30% | 0.00% |
| % ASP Compared to Previous Year | | | | | #DIV/0! | #DIV/0! |

| October Annual YTD Summary - Overall Sales | | | | | | |
|---|---|---|---|---|---|---|
| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
| Number of Sales | 6928 | 9227 | 5754 | 4029 | 6410 | 10268 |
| Total List Price | $ 1,818,749,039 | $ 3,146,361,193 | $ 2,074,947,537 | $ 1,337,665,257 | $ 1,610,065,531 | $ 1,562,369,158 |
| Told Sold Volume | $ 1,751,448,468 | $ 3,081,001,075 | $ 1,985,450,166 | $ 1,247,387,807 | $ 1,490,493,409 | $ 1,474,375,846 |
| List / Sell Ratio | 96.30% | 97.92% | 95.69% | 93.25% | 92.57% | 94.37% |
| Average Sales Price | $252,807 | $333,911 | $345,056 | $309,602 | $232,526 | $143,589 |
| Median Price | | | | 236500 | 159990 | 103000 |
| Average Days on Market | 126 | 100 | 127 | 149 | 137 | 124 |
| | | | | | | |
| % Volume Compared to Previous Year | | 175.91% | 64.44% | 62.83% | 119.49% | 98.92% |
| % ASP Compared to Previous Year | | 132.08% | 103.34% | 89.73% | 75.10% | 61.75% |

| October Annual Rolling Totals Summary - Sales from $0 - $249,999 | | | | | |
|---|---|---|---|---|---|
| | 2005 | 2006 | 2007 | 2008 | 2009 |
| Number of Sales | 4857 | 2591 | 2604 | 5210 | 10,066 |
| Total List Price | $ 925,131,437 | $ 544,199,983 | $ 504,474,544 | $ 781,336,236 | $ 1,106,064,247 |
| Told Sold Volume | $ 914,052,659 | $ 527,695,625 | $ 478,335,665 | $ 735,334,163 | $ 1,060,573,488 |
| List / Sell Ratio | 98.80% | 96.97% | 94.82% | 94.11% | 95.89% |
| Average Sales Price | $188,193 | $203,665 | $183,693 | $141,139 | $105,362 |
| | | | | | |
| Average Days on Market | 87 | 111 | 131 | 126 | 118 |
| | | | | | |
| % Volume Compared to Previous Year | | 57.73% | 90.65% | 153.73% | 144.23% |
| % ASP Compared to Previous Year | | 108.22% | 90.19% | 76.83% | 74.65% |

| October Annual Rolling Totals Summary - Sales from $250,000 - $499,999 | | | | | |
|---|---|---|---|---|---|
| | 2005 | 2006 | 2007 | 2008 | 2009 |
| Number of Sales | 4281 | 3545 | 1681 | 1430 | 1,210 |
| Total List Price | $ 1,462,711,029 | $ 1,181,682,909 | $ 600,275,871 | $ 522,001,557 | $ 433,323,444 |
| Told Sold Volume | $ 1,443,551,226 | $ 1,149,163,963 | $ 564,489,249 | $ 482,449,711 | $ 403,537,808 |
| List / Sell Ratio | 98.69% | 97.25% | 94.04% | 92.42% | 93.13% |
| Average Sales Price | $337,200 | $324,165 | $335,806 | $337,377 | $333,502 |
| | | | | | |
| Average Days on Market | 103 | 121 | 152 | 158 | 161 |
| | | | | | |
| % Volume Compared to Previous Year | | 79.61% | 49.12% | 85.47% | 83.64% |
| % ASP Compared to Previous Year | | 96.13% | 103.59% | 100.47% | 98.85% |

| October Annual Rolling Totals Summary - Sales from $500,000 to 749,999 | | | | | |
|---|---|---|---|---|---|
| | 2005 | 2006 | 2007 | 2008 | 2009 |
| Number of Sales | 987 | 645 | 387 | 295 | 199 |
| Total List Price | $ 610,795,200 | $ 405,932,051 | $ 247,814,031 | $ 191,340,702 | $ 130,875,173 |
| Told Sold Volume | $ 594,294,910 | $ 388,576,269 | $ 231,552,923 | $ 175,185,106 | $ 118,624,860 |
| List / Sell Ratio | 97.30% | 95.72% | 93.44% | 91.56% | 90.64% |
| Average Sales Price | $602,123 | $602,444 | $598,328 | $593,848 | $596,105 |
| | | | | | |
| Average Days on Market | 123 | 136 | 200 | 185 | 192 |
| | | | | | |
| % Volume Compared to Previous Year | | 65.38% | 59.59% | 75.66% | 67.71% |
| % ASP Compared to Previous Year | | 100.05% | 99.32% | 99.25% | 100.38% |

| October Annual Rolling Totals Summary - Sales from $750,000 - $999,999 | | | | | |
|---|---|---|---|---|---|
| | 2005 | 2006 | 2007 | 2008 | 2009 |
| Number of Sales | 279 | 222 | 103 | 78 | 56 |
| Total List Price | $ 242,888,920 | $ 198,073,517 | $ 94,085,943 | $ 74,019,249 | $ 53,926,294 |
| Told Sold Volume | $ 234,164,148 | $ 187,857,624 | $ 86,936,883 | $ 65,419,805 | $ 47,954,400 |
| List / Sell Ratio | 96.41% | 94.84% | 92.40% | 88.38% | 88.93% |
| Average Sales Price | $839,298 | $846,206 | $844,047 | $838,715 | $856,329 |
| | | | | | |
| Average Days on Market | 156 | 161 | 175 | 233 | 239 |
| | | | | | |
| % Volume Compared to Previous Year | | 80.22% | 46.28% | 75.25% | 73.30% |
| % ASP Compared to Previous Year | | 100.82% | 99.74% | 99.37% | 102.10% |

| October Annual Rolling Totals Summary - All Sales $1M + | | | | | |
|---|---|---|---|---|---|
| | 2005 | 2006 | 2007 | 2008 | 2009 |
| Number of Sales | 167 | 155 | 96 | 84 | 44 |
| Total List Price | $ 273,459,939 | $ 257,272,872 | $ 178,467,875 | $ 147,705,857 | $ 75,027,499 |
| Told Sold Volume | $ 253,851,358 | $ 233,391,119 | $ 157,393,808 | $ 127,458,083 | $ 66,845,125 |
| List / Sell Ratio | 92.83% | 90.72% | 88.19% | 86.29% | 89.09% |
| Average Sales Price | $1,520,068 | $1,505,749 | $1,639,519 | $1,517,358 | $1,519,207 |
| | | | | | |
| Average Days on Market | 205 | 293 | 191 | 223 | 210 |
| | | | | | |
| % Volume Compared to Previous Year | | 91.94% | 67.44% | 80.98% | 52.44% |
| % ASP Compared to Previous Year | | 99.06% | 108.88% | 92.55% | 100.12% |

| October Annual Rolling Totals Summary - Sales $1M - $2M | | | | | |
|---|---|---|---|---|---|
| | 2005 | 2006 | 2007 | 2008 | 2009 |
| Number of Sales | 143 | 135 | 82 | 73 | 39 |
| Total List Price | $ 201,153,389 | $ 200,710,972 | $ 124,279,875 | $ 111,406,857 | $ 59,387,499 |
| Told Sold Volume | $ 187,954,490 | $ 184,281,119 | $ 110,128,808 | $ 95,733,083 | $ 50,931,500 |
| List / Sell Ratio | 93.44% | 91.81% | 88.61% | 85.93% | 85.76% |
| Average Sales Price | $1,314,367 | $1,365,045 | $1,343,034 | $1,311,412 | $1,305,936 |
| | | | | | |
| Average Days on Market | 203 | 277 | 185 | 224 | 223 |
| | | | | | |
| % Volume Compared to Previous Year | | 98.05% | 59.76% | 86.93% | 53.20% |
| % ASP Compared to Previous Year | | 103.86% | 98.39% | 97.65% | 99.58% |

| October Annual Rolling Totals Summary - Sales $2M - $5M | | | | | |
|---|---|---|---|---|---|
| | 2005 | 2006 | 2007 | 2008 | 2009 |
| Number of Sales | 23 | 20 | 13 | 10 | 5 |
| Total List Price | $ 66,406,550 | $ 56,561,900 | $ 41,288,000 | $ 30,300,000 | $ 15,640,000 |
| Told Sold Volume | $ 60,896,868 | $ 49,110,000 | $ 37,265,000 | $ 26,495,000 | $ 13,347,625 |
| List / Sell Ratio | 91.70% | 86.83% | 90.26% | 100.00% | 85.34% |
| Average Sales Price | $2,647,690 | $2,455,500 | $2,866,538 | $1 | $2,669,525 |
| | | | | | |
| Average Days on Market | 227 | 396 | 204 | 2195 | 109 |
| | | | | | |
| % Volume Compared to Previous Year | | 80.64% | 75.88% | 71.10% | 50.38% |
| % ASP Compared to Previous Year | | 92.74% | 116.74% | 0.00% | 305290083.03% |

| October Annual Rolling Totals Summary - Sales $5M + | | | | | |
|---|---|---|---|---|---|
| | 2005 | 2006 | 2007 | 2008 | 2009 |
| Number of Sales | 1 | 0 | 1 | 1 | 0 |
| Total List Price | $ 5,900,000 | $ - | $ 12,900,000 | $ 5,999,000 | $ - |
| Told Sold Volume | $ 5,000,000 | $ - | $ 10,000,000 | $ 5,230,000 | $ - |
| List / Sell Ratio | 84.75% | | 77.52% | 87.18% | #DIV/0! |
| Average Sales Price | $5,000,000 | | $10,000,000 | $5,230,000 | #DIV/0! |
| | | | | | |
| Average Days on Market | 74 | | 516 | 193 | #DIV/0! |
| | | | | | |
| % Volume Compared to Previous Year | | | | | 0.00% |
| % ASP Compared to Previous Year | | | | | #DIV/0! |

| October Annual Rolling Totals Summary - Overall Sales | | | | | |
|---|---|---|---|---|---|
| | 2005 | 2006 | 2007 | 2008 | 2009 |
| Number of Sales | 10571 | 7158 | 4871 | 7097 | 11575 |
| Total List Price | $ 3,514,986,525 | $ 2,587,161,332 | $ 1,625,118,264 | $ 1,716,403,601 | $ 1,799,216,657 |
| Told Sold Volume | $ 3,439,914,301 | $ 2,486,684,600 | $ 1,518,708,528 | $ 1,585,846,868 | $ 1,694,969,681 |
| List / Sell Ratio | 97.86% | 96.12% | 93.45% | 92.39% | 94.21% |
| Average Sales Price | $325,410 | $347,399 | $311,786 | $223,453 | $146,434 |
| | | | | | |
| Average Days on Market | 101 | 124 | 147 | 138 | 124 |
| | | | | | |
| % Volume Compared to Previous Year | | 72.29% | 61.07% | 104.42% | 106.88% |
| % ASP Compared to Previous Year | | 106.76% | 89.75% | 71.67% | 65.53% |

| January Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 342 | 68.81% | 377 | 59.56% | 156 | 29.00% | 166 | 47.70% | 199 | 64.4% | 601 | 88.12% |
| $250,000 - $499,999 | 125 | 25.15% | 199 | 31.44% | 280 | 52.04% | 130 | 37.36% | 81 | 26.2% | 68 | 9.97% |
| $500,000 - $749,999 | 20 | 4.02% | 35 | 5.53% | 62 | 11.52% | 38 | 10.92% | 20 | 6.5% | 10 | 1.47% |
| $750,000 - $999,999 | 3 | 0.60% | 15 | 2.37% | 25 | 4.65% | 5 | 1.44% | 5 | 1.6% | 3 | 0.44% |
| $1M - $2M | 6 | 1.21% | 6 | 0.95% | 12 | 2.23% | 7 | 2.01% | 4 | 1.3% | 0 | 0.00% |
| $2M - $5M | 1 | 0.20% | 1 | 0.16% | 3 | 0.56% | 2 | 0.57% | 0 | 0.0% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.0% | 0 | 0.00% |
| Total Over $1M | 7 | 1.41% | 7 | 1.11% | 15 | 2.79% | 9 | 2.59% | 4 | 1.3% | 0 | 0.00% |
| TOTAL MARKET Number of Sales | 497 | 100.00% | 633 | 100.00% | 538 | 100.00% | 348 | 100.00% | 309 | 100.0% | 682 | 100.00% |

| January Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 684 | 68.81% | 754 | 59.56% | 312 | 29.00% | 332 | 47.70% | 398 | 64.4% | 1202 | 88.12% |
| $250,000 - $499,999 | 250 | 25.15% | 398 | 31.44% | 560 | 52.04% | 260 | 37.36% | 162 | 26.2% | 136 | 9.97% |
| $500,000 - $749,999 | 40 | 4.02% | 70 | 5.53% | 124 | 11.52% | 76 | 10.92% | 40 | 6.5% | 20 | 1.47% |
| $750,000 - $999,999 | 6 | 0.60% | 30 | 2.37% | 50 | 4.65% | 10 | 1.44% | 10 | 1.6% | 6 | 0.44% |
| $1M - $2M | 12 | 1.21% | 12 | 0.95% | 24 | 2.23% | 14 | 2.01% | 8 | 1.3% | 0 | 0.00% |
| $2M - $5M | 2 | 0.20% | 2 | 0.16% | 6 | 0.56% | 4 | 0.57% | 0 | 0.0% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.0% | 0 | 0.00% |
| Total Over $1M | 14 | 1.41% | 14 | 1.11% | 30 | 2.79% | 18 | 2.59% | 8 | 1.3% | 0 | 0.00% |
| TOTAL MARKET Number of Sides | 994 | 100.00% | 1266 | 100.00% | 1076 | 100.00% | 696 | 100.00% | 618 | 100.0% | 1364 | 100.00% |

| January YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 342 | 68.81% | 377 | 59.56% | 156 | 29.00% | 166 | 47.70% | 199 | 64.4% | 601 | 88.12% |
| $250,000 - $499,999 | 125 | 25.15% | 199 | 31.44% | 280 | 52.04% | 130 | 37.36% | 81 | 26.2% | 68 | 9.97% |
| $500,000 - $749,999 | 20 | 4.02% | 35 | 5.53% | 62 | 11.52% | 38 | 10.92% | 20 | 6.5% | 10 | 1.47% |
| $750,000 - $999,999 | 3 | 0.60% | 15 | 2.37% | 25 | 4.65% | 5 | 1.44% | 5 | 1.6% | 3 | 0.44% |
| $1M - $2M | 6 | 1.21% | 6 | 0.95% | 12 | 2.23% | 7 | 2.01% | 4 | 1.3% | 0 | 0.00% |
| $2M - $5M | 1 | 0.20% | 1 | 0.16% | 3 | 0.56% | 2 | 0.57% | 0 | 0.0% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.0% | 0 | 0.00% |
| Total Over $1M | 7 | 1.41% | 7 | 1.11% | 15 | 2.79% | 9 | 2.59% | 4 | 1.3% | 0 | 0.00% |
| TOTAL MARKET Number of Sales | 497 | 100.00% | 633 | 100.00% | 538 | 100.00% | 348 | 100.00% | 309 | 100.0% | 682 | 100.00% |

| January YTD Sides | 2004 | 0 | 2005 | 0 | 2006 | 0 | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 684 | 68.81% | 754 | 59.56% | 312 | 29.00% | 332 | 47.70% | 398 | 64.4% | 1202 | 88.12% |
| $250,000 - $499,999 | 250 | 25.15% | 398 | 31.44% | 560 | 52.04% | 260 | 37.36% | 162 | 26.2% | 136 | 9.97% |
| $500,000 - $749,999 | 40 | 4.02% | 70 | 5.53% | 124 | 11.52% | 76 | 10.92% | 40 | 6.5% | 20 | 1.47% |
| $750,000 - $999,999 | 6 | 0.60% | 30 | 2.37% | 50 | 4.65% | 10 | 1.44% | 10 | 1.6% | 6 | 0.44% |
| $1M - $2M | 12 | 1.21% | 12 | 0.95% | 24 | 2.23% | 14 | 2.01% | 8 | 1.3% | 0 | 0.00% |
| $2M - $5M | 2 | 0.20% | 2 | 0.16% | 6 | 0.56% | 4 | 0.57% | 0 | 0.0% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.0% | 0 | 0.00% |
| Total Over $1M | 14 | 1.41% | 14 | 1.11% | 30 | 2.79% | 18 | 2.59% | 8 | 1.3% | 0 | 0.00% |
| TOTAL MARKET Number of Sides | 994 | 100.00% | 1266 | 100.00% | 1076 | 100.00% | 696 | 100.00% | 618 | 100.0% | 1364 | 100.00% |

| February Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of | % Total Sales |
| 0 - $249,999 | 417 | 71.53% | 417 | 57.92% | 170 | 31.78% | 208 | 54.03% | 296 | 65.1% | 709 | 86.67% |
| $250,000 - $499,999 | 126 | 21.61% | 225 | 31.25% | 299 | 55.89% | 126 | 32.73% | 114 | 0.250549451 | 92 | 11.25% |
| $500,000 - $749,999 | 28 | 4.80% | 56 | 7.78% | 50 | 9.35% | 33 | 8.57% | 32 | 0.07032967 | 9 | 1.10% |
| $750,000 - $999,999 | 5 | 0.86% | 15 | 2.08% | 11 | 2.06% | 13 | 3.38% | 7 | 0.015384615 | 5 | 0.61% |
| $1M - $2M | 6 | 1.03% | 7 | 0.97% | 5 | 0.93% | 4 | 1.04% | 6 | 0.013186813 | 3 | 0.37% |
| $2M - $5M | 1 | 0.17% | 0 | 0.00% | 0 | 0.00% | 1 | 0.26% | 0 | 0 | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0 | 0 | 0.00% |
| Total Over $1M | 7 | 1.20% | 7 | 0.97% | 5 | 0.93% | 5 | 1.30% | 6 | 0.013186813 | 3 | 0.37% |
| TOTAL MARKET Number of Sales | 583 | 100.00% | 720 | 100.00% | 535 | 100.00% | 385 | 100.00% | 455 | 100.0% | 818 | 100.00% |

| February Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of | % Total Sides |
| 0 - $249,999 | 834 | 71.53% | 834 | 57.92% | 340 | 31.78% | 416 | 54.03% | 592 | 0.650549451 | 1418 | 86.67% |
| $250,000 - $499,999 | 252 | 21.61% | 450 | 31.25% | 598 | 55.89% | 252 | 32.73% | 228 | 0.250549451 | 184 | 11.25% |
| $500,000 - $749,999 | 56 | 4.80% | 112 | 7.78% | 100 | 9.35% | 66 | 8.57% | 64 | 0.07032967 | 18 | 1.10% |
| $750,000 - $999,999 | 10 | 0.86% | 30 | 2.08% | 22 | 2.06% | 26 | 3.38% | 14 | 0.015384615 | 10 | 0.61% |
| $1M - $2M | 12 | 1.03% | 14 | 0.97% | 10 | 0.93% | 8 | 1.04% | 12 | 0.013186813 | 6 | 0.37% |
| $2M - $5M | 2 | 0.17% | 0 | 0.00% | 0 | 0.00% | 2 | 0.26% | 0 | 0 | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0 | 0 | 0.00% |
| Total Over $1M | 14 | 1.20% | 14 | 0.97% | 10 | 0.93% | 10 | 1.30% | 12 | 0.013186813 | 6 | 0.37% |
| TOTAL MARKET Number of Sides | 1166 | 100.00% | 1440 | 100.00% | 1070 | 100.00% | 770 | 100.00% | 910 | 100.0% | 1636 | 100.00% |

| February YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of | % Total Sales |
| 0 - $249,999 | 759 | 70.28% | 794 | 58.68% | 326 | 30.38% | 374 | 51.02% | 495 | 64.79% | 1310 | 87.33% |
| $250,000 - $499,999 | 251 | 23.24% | 424 | 31.34% | 579 | 53.96% | 256 | 34.92% | 195 | 25.52% | 160 | 10.67% |
| $500,000 - $749,999 | 48 | 4.44% | 91 | 6.73% | 112 | 10.44% | 71 | 9.69% | 52 | 6.81% | 19 | 1.27% |
| $750,000 - $999,999 | 8 | 0.74% | 30 | 2.22% | 36 | 3.36% | 18 | 2.46% | 12 | 1.57% | 8 | 0.53% |
| $1M - $2M | 12 | 1.11% | 13 | 0.96% | 17 | 1.58% | 11 | 1.50% | 10 | 1.31% | 3 | 0.20% |
| $2M - $5M | 2 | 0.19% | 1 | 0.07% | 3 | 0.28% | 3 | 0.41% | 0 | 0.00% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 14 | 1.30% | 14 | 1.03% | 20 | 1.86% | 14 | 1.91% | 10 | 1.31% | 3 | 0.20% |
| TOTAL MARKET Number of Sales | 1080 | 100.00% | 1353 | 100.00% | 1073 | 100.00% | 733 | 100.00% | 764 | 100.0% | 1500 | 100.00% |

| February YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of | % Total Sides |
| 0 - $249,999 | 1518 | 70.28% | 1588 | 58.68% | 652 | 30.38% | 748 | 51.02% | 990 | 64.8% | 2620 | 87.33% |
| $250,000 - $499,999 | 502 | 23.24% | 848 | 31.34% | 1158 | 53.96% | 512 | 34.92% | 390 | 25.5% | 320 | 10.67% |
| $500,000 - $749,999 | 96 | 4.44% | 182 | 6.73% | 224 | 10.44% | 142 | 9.69% | 104 | 6.8% | 38 | 1.27% |
| $750,000 - $999,999 | 16 | 0.74% | 60 | 2.22% | 72 | 3.36% | 36 | 2.46% | 24 | 1.6% | 16 | 0.53% |
| $1M - $2M | 24 | 1.11% | 26 | 0.96% | 34 | 1.58% | 22 | 1.50% | 20 | 1.3% | 6 | 0.20% |
| $2M - $5M | 4 | 0.19% | 2 | 0.10% | 6 | 0.28% | 6 | 0.41% | 0 | 0.0% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.0% | 0 | 0.00% |
| Total Over $1M | 28 | 1.30% | 28 | 1.03% | 40 | 1.86% | 28 | 1.91% | 20 | 1.3% | 6 | 0.20% |
| TOTAL MARKET Number of Sides | 2160 | 100.00% | 2706 | 100.03% | 2146 | 100.00% | 1466 | 100.00% | 1528 | 100.0% | 3000 | 100.00% |

| March Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of | % Total Sa |
| 0 - $249,999 | 536 | 62.40% | 554 | 52.56% | 212 | 33.54% | 265 | 50.38% | 423 | 69.12% | 1001 | 88.74% |
| $250,000 - $499,999 | 238 | 27.71% | 384 | 36.43% | 320 | 50.63% | 194 | 36.88% | 146 | 23.86% | 90 | 7.98% |
| $500,000 - $749,999 | 67 | 7.80% | 80 | 7.59% | 57 | 9.02% | 46 | 8.75% | 29 | 4.74% | 23 | 2.04% |
| $750,000 - $999,999 | 9 | 1.05% | 19 | 1.80% | 29 | 4.59% | 10 | 1.90% | 5 | 0.82% | 8 | 0.71% |
| $1M - $2M | 8 | 0.93% | 14 | 1.33% | 11 | 1.74% | 10 | 1.90% | 7 | 1.14% | 6 | 0.53% |
| $2M - $5M | 1 | 0.12% | 3 | 0.28% | 3 | 0.47% | 1 | 0.19% | 2 | 0.33% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 9 | 1.05% | 17 | 1.61% | 14 | 2.22% | 11 | 2.09% | 9 | 1.47% | 6 | 0.53% |
| TOTAL MARKET Number of Sales | 859 | 100.00% | 1054 | 100.00% | 632 | 100.00% | 526 | 100.00% | 612 | 100.00% | 1128 | 100.00% |

| March Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of | % Total Sic |
| 0 - $249,999 | 1072 | 62.40% | 1108 | 52.56% | 424 | 33.54% | 530 | 50.38% | 846 | 69.12% | 2002 | 88.74% |
| $250,000 - $499,999 | 476 | 27.71% | 768 | 36.43% | 640 | 50.63% | 388 | 36.88% | 292 | 23.86% | 180 | 7.98% |
| $500,000 - $749,999 | 134 | 7.80% | 160 | 7.59% | 114 | 9.02% | 92 | 8.75% | 58 | 4.74% | 46 | 2.04% |
| $750,000 - $999,999 | 18 | 1.05% | 38 | 1.80% | 58 | 4.59% | 20 | 1.90% | 10 | 0.82% | 16 | 0.71% |
| $1M - $2M | 16 | 0.93% | 28 | 1.33% | 22 | 1.74% | 20 | 1.90% | 14 | 1.14% | 12 | 0.53% |
| $2M - $5M | 2 | 0.12% | 6 | 0.28% | 6 | 0.47% | 2 | 0.19% | 4 | 0.33% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 18 | 1.05% | 34 | 1.61% | 28 | 2.22% | 22 | 2.09% | 18 | 1.47% | 12 | 0.53% |
| TOTAL MARKET Number of Sides | 1718 | 100.00% | 2108 | 100.00% | 1264 | 100.00% | 1052 | 100.00% | 1224 | 100.00% | 2256 | 100.00% |

| March YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of | % Total Sa |
| 0 - $249,999 | 1295 | 66.79% | 1348 | 56.00% | 538 | 31.55% | 639 | 50.75% | 918 | 66.72% | 2311 | 87.94% |
| $250,000 - $499,999 | 489 | 25.22% | 808 | 33.57% | 899 | 52.73% | 450 | 35.74% | 341 | 24.78% | 250 | 9.51% |
| $500,000 - $749,999 | 115 | 5.93% | 171 | 7.10% | 169 | 9.91% | 117 | 9.29% | 81 | 5.89% | 42 | 1.60% |
| $750,000 - $999,999 | 17 | 0.88% | 49 | 2.04% | 65 | 3.81% | 28 | 2.22% | 17 | 1.24% | 16 | 0.61% |
| $1M - $2M | 20 | 1.03% | 27 | 1.12% | 28 | 1.64% | 21 | 1.67% | 17 | 1.24% | 9 | 0.34% |
| $2M - $5M | 3 | 0.15% | 4 | 0.17% | 6 | 0.35% | 4 | 0.32% | 2 | 0.15% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 23 | 1.19% | 31 | 1.29% | 34 | 1.99% | 25 | 1.99% | 19 | 1.38% | 9 | 0.34% |
| TOTAL MARKET Number of Sales | 1939 | 100.00% | 2407 | 100.00% | 1705 | 100.00% | 1259 | 100.00% | 1376 | 100.00% | 2628 | 100.00% |

| March YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of | % Total Sic |
| 0 - $249,999 | 2590 | 66.79% | 2696 | 56.00% | 1076 | 31.55% | 1278 | 50.75% | 1836 | 66.72% | 4622 | 87.94% |
| $250,000 - $499,999 | 978 | 25.22% | 1616 | 33.57% | 1798 | 52.73% | 900 | 35.74% | 682 | 24.78% | 500 | 9.51% |
| $500,000 - $749,999 | 230 | 5.93% | 342 | 7.10% | 338 | 9.91% | 234 | 9.29% | 162 | 5.89% | 84 | 1.60% |
| $750,000 - $999,999 | 34 | 0.88% | 98 | 2.04% | 130 | 3.81% | 56 | 2.22% | 34 | 1.24% | 32 | 0.61% |
| $1M - $2M | 40 | 1.03% | 54 | 1.12% | 56 | 1.64% | 42 | 1.67% | 34 | 1.24% | 18 | 0.34% |
| $2M - $5M | 6 | 0.15% | 8 | 0.17% | 12 | 0.35% | 8 | 0.32% | 4 | 0.15% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 46 | 1.19% | 62 | 1.29% | 68 | 1.99% | 50 | 1.99% | 38 | 1.38% | 18 | 0.34% |
| TOTAL MARKET Number of Sides | 3878 | 100.00% | 4814 | 100.00% | 3410 | 100.00% | 2518 | 100.00% | 2752 | 100.00% | 5256 | 100.00% |

| April Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of | % Total Sa |
| 0 - $249,999 | 599 | 69.25% | 522 | 47.89% | 228 | 34.60% | 230 | 46.37% | 582 | 72.48% | 1031 | 87.82% |
| $250,000 - $499,999 | 204 | 23.58% | 407 | 37.34% | 329 | 49.92% | 182 | 36.69% | 169 | 21.05% | 115 | 9.80% |
| $500,000 - $749,999 | 49 | 5.66% | 113 | 10.37% | 66 | 10.02% | 59 | 11.90% | 31 | 3.86% | 19 | 1.62% |
| $750,000 - $999,999 | 9 | 1.04% | 32 | 2.94% | 22 | 3.34% | 15 | 3.02% | 10 | 1.25% | 4 | 0.34% |
| $1M - $2M | 4 | 0.46% | 15 | 1.38% | 14 | 2.12% | 8 | 1.61% | 10 | 1.25% | 5 | 0.43% |
| $2M - $5M | 0 | 0.00% | 1 | 0.09% | 0 | 0.00% | 2 | 0.40% | 1 | 0.12% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 0 | 0.00% | 16 | 1.47% | 14 | 2.12% | 10 | 2.02% | 11 | 1.37% | 5 | 0.43% |
| TOTAL MARKET Number of Sales | 865 | 100.00% | 1090 | 100.00% | 659 | 100.00% | 496 | 100.00% | 803 | 100.00% | 1174 | 100.00% |

| April Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of | % Total Sic |
| 0 - $249,999 | 1198 | 69.25% | 1044 | 47.89% | 456 | 34.60% | 460 | 46.37% | 1164 | 72.48% | 2062 | 87.82% |
| $250,000 - $499,999 | 408 | 23.58% | 814 | 37.34% | 658 | 49.92% | 364 | 36.69% | 338 | 21.05% | 230 | 9.80% |
| $500,000 - $749,999 | 98 | 5.66% | 226 | 10.37% | 132 | 10.02% | 118 | 11.90% | 62 | 3.86% | 38 | 1.62% |
| $750,000 - $999,999 | 18 | 1.04% | 64 | 2.94% | 44 | 3.34% | 30 | 3.02% | 20 | 1.25% | 8 | 0.34% |
| $1M - $2M | 8 | 0.46% | 30 | 1.38% | 28 | 2.12% | 16 | 1.61% | 20 | 1.25% | 10 | 0.43% |
| $2M - $5M | 0 | 0.00% | 2 | 0.09% | 0 | 0.00% | 4 | 0.40% | 2 | 0.12% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 0 | 0.00% | 32 | 1.47% | 28 | 2.12% | 20 | 2.02% | 22 | 1.37% | 10 | 0.43% |
| TOTAL MARKET Number of Sides | 1730 | 100.00% | 2180 | 100.00% | 1318 | 100.00% | 992 | 100.00% | 1606 | 100.00% | 2348 | 100.00% |

| April YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of | % Total Sa |
| 0 - $249,999 | 1894 | 67.55% | 1870 | 53.47% | 766 | 32.40% | 869 | 49.52% | 1500 | 68.84% | 3342 | 87.90% |
| $250,000 - $499,999 | 693 | 24.71% | 1215 | 34.74% | 1228 | 51.95% | 632 | 36.01% | 510 | 23.41% | 365 | 9.60% |
| $500,000 - $749,999 | 164 | 5.85% | 284 | 8.12% | 235 | 9.94% | 176 | 10.03% | 112 | 5.14% | 61 | 1.60% |
| $750,000 - $999,999 | 26 | 0.93% | 81 | 2.32% | 87 | 3.68% | 43 | 2.45% | 27 | 1.24% | 20 | 0.53% |
| $1M - $2M | 24 | 0.86% | 42 | 1.20% | 42 | 1.78% | 29 | 1.65% | 27 | 1.24% | 14 | 0.37% |
| $2M - $5M | 3 | 0.11% | 5 | 0.14% | 6 | 0.25% | 6 | 0.34% | 3 | 0.14% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 23 | 0.82% | 47 | 1.34% | 48 | 2.03% | 35 | 1.99% | 30 | 1.38% | 14 | 0.37% |
| TOTAL MARKET Number of Sales | 2804 | 100.00% | 3497 | 100.00% | 2364 | 100.00% | 1755 | 100.00% | 2179 | 100.00% | 3802 | 100.00% |

| April YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of | % Total Sic |
| 0 - $249,999 | 3788 | 67.55% | 3740 | 53.47% | 1532 | 32.40% | 1738 | 49.52% | 3000 | 68.84% | 6684 | 87.90% |
| $250,000 - $499,999 | 1386 | 24.71% | 2430 | 34.74% | 2456 | 51.95% | 1264 | 36.01% | 1020 | 23.41% | 730 | 9.60% |
| $500,000 - $749,999 | 328 | 5.85% | 568 | 8.12% | 470 | 9.94% | 352 | 10.03% | 224 | 5.14% | 122 | 1.60% |
| $750,000 - $999,999 | 52 | 0.93% | 162 | 2.32% | 174 | 3.68% | 86 | 2.45% | 54 | 1.24% | 40 | 0.53% |
| $1M - $2M | 48 | 0.86% | 84 | 1.20% | 84 | 1.78% | 58 | 1.65% | 54 | 1.24% | 28 | 0.37% |
| $2M - $5M | 6 | 0.11% | 10 | 0.14% | 12 | 0.25% | 12 | 0.34% | 6 | 0.14% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 46 | 0.82% | 94 | 1.34% | 96 | 2.03% | 70 | 1.99% | 60 | 1.38% | 28 | 0.37% |
| TOTAL MARKET Number of Sides | 5608 | 100.00% | 6994 | 100.00% | 4728 | 100.00% | 3510 | 100.00% | 4358 | 100.00% | 7604 | 100.00% |

| May Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | Total Sales | Number of | % Total Sa |
| 0 - $249,999 | 534 | 65.04% | 444 | 41.42% | 222 | 34.42% | 239 | 52.07% | 531 | 71.08% | 992 | 83.93% |
| $250,000 - $499,999 | 216 | 26.31% | 445 | 41.51% | 315 | 48.84% | 156 | 33.99% | 160 | 21.42% | 156 | 13.20% |
| $500,000 - $749,999 | 43 | 5.24% | 130 | 12.13% | 55 | 8.53% | 39 | 8.50% | 37 | 4.95% | 22 | 1.86% |
| $750,000 - $999,999 | 18 | 2.19% | 32 | 2.99% | 28 | 4.34% | 15 | 3.27% | 14 | 1.87% | 6 | 0.51% |
| $1M - $2M | 8 | 0.97% | 18 | 1.68% | 22 | 3.41% | 8 | 1.74% | 5 | 0.67% | 6 | 0.51% |
| $2M - $5M | 2 | 0.24% | 3 | 0.28% | 3 | 0.47% | 2 | 0.44% | 0 | 0.00% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 10 | 1.22% | 21 | 1.96% | 25 | 3.88% | 10 | 2.18% | 5 | 0.67% | 6 | 0.51% |
| TOTAL MARKET Number of Sales | 821 | 100.00% | 1072 | 100.00% | 645 | 100.00% | 459 | 100.00% | 747 | 100.00% | 1182 | 100.00% |

| May Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | Total Sides | Number of | % Total Sic |
| 0 - $249,999 | 1068 | 65.04% | 888 | 41.42% | 444 | 34.42% | 478 | 52.07% | 1062 | 71.08% | 1984 | 83.93% |
| $250,000 - $499,999 | 432 | 26.31% | 890 | 41.51% | 630 | 48.84% | 312 | 33.99% | 320 | 21.42% | 312 | 13.20% |
| $500,000 - $749,999 | 86 | 5.24% | 260 | 12.13% | 110 | 8.53% | 78 | 8.50% | 74 | 4.95% | 44 | 1.86% |
| $750,000 - $999,999 | 36 | 2.19% | 64 | 2.99% | 56 | 4.34% | 30 | 3.27% | 28 | 1.87% | 12 | 0.51% |
| $1M - $2M | 16 | 0.97% | 36 | 1.68% | 44 | 3.41% | 16 | 1.74% | 10 | 0.67% | 12 | 0.51% |
| $2M - $5M | 4 | 0.24% | 6 | 0.28% | 6 | 0.47% | 4 | 0.44% | 0 | 0.00% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 20 | 1.22% | 42 | 1.96% | 50 | 3.88% | 20 | 2.18% | 10 | 0.67% | 12 | 0.51% |
| TOTAL MARKET Number of Sides | 1642 | 100.00% | 2144 | 100.00% | 1290 | 100.00% | 918 | 100.00% | 1494 | 100.00% | 2364 | 100.00% |

| May YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | Total Sales | Number of | % Total Sa |
| 0 - $249,999 | 2428 | 66.98% | 2314 | 50.65% | 988 | 32.83% | 1108 | 50.05% | 2031 | 69.41% | 4334 | 86.96% |
| $250,000 - $499,999 | 909 | 25.08% | 1660 | 36.33% | 1543 | 51.28% | 788 | 35.59% | 670 | 22.90% | 521 | 10.45% |
| $500,000 - $749,999 | 207 | 5.71% | 414 | 9.06% | 290 | 9.64% | 215 | 9.71% | 149 | 5.09% | 83 | 1.67% |
| $750,000 - $999,999 | 44 | 1.21% | 113 | 2.47% | 115 | 3.82% | 58 | 2.62% | 41 | 1.40% | 26 | 0.52% |
| $1M - $2M | 32 | 0.88% | 60 | 1.31% | 64 | 2.13% | 37 | 1.67% | 32 | 1.09% | 20 | 0.40% |
| $2M - $5M | 5 | 0.14% | 8 | 0.18% | 9 | 0.30% | 8 | 0.36% | 3 | 0.10% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 33 | 0.91% | 68 | 1.49% | 73 | 2.43% | 45 | 2.03% | 35 | 1.20% | 20 | 0.40% |
| TOTAL MARKET Number of Sales | 3625 | 100.00% | 4569 | 100.00% | 3009 | 100.00% | 2214 | 100.00% | 2926 | 100.00% | 4984 | 100.00% |

| May YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | Total Sides | Number of | % Total Sic |
| 0 - $249,999 | 4856 | 66.98% | 4628 | 50.65% | 1976 | 32.83% | 2216 | 50.05% | 4062 | 69.41% | 8668 | 86.96% |
| $250,000 - $499,999 | 1818 | 25.08% | 3320 | 36.33% | 3086 | 51.28% | 1576 | 35.59% | 1340 | 22.90% | 1042 | 10.45% |
| $500,000 - $749,999 | 414 | 5.71% | 828 | 9.06% | 580 | 9.64% | 430 | 9.71% | 298 | 5.09% | 166 | 1.67% |
| $750,000 - $999,999 | 88 | 1.21% | 226 | 2.47% | 230 | 3.82% | 116 | 2.62% | 82 | 1.40% | 52 | 0.52% |
| $1M - $2M | 64 | 0.88% | 120 | 1.31% | 128 | 2.13% | 74 | 1.67% | 64 | 1.09% | 40 | 0.40% |
| $2M - $5M | 10 | 0.14% | 16 | 0.18% | 18 | 0.30% | 16 | 0.36% | 6 | 0.10% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 66 | 0.91% | 136 | 1.49% | 146 | 2.43% | 90 | 2.03% | 70 | 1.20% | 40 | 0.40% |
| TOTAL MARKET Number of Sides | 7250 | 100.00% | 9138 | 100.00% | 6018 | 100.00% | 4428 | 100.00% | 5852 | 100.00% | 9968 | 100.00% |

| June Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 595 | 65.89% | 441 | 38.35% | 286 | 41.57% | 259 | 57.05% | 515 | 73.26% | 1109 | 86.57% |
| $250,000 - $499,999 | 231 | 25.58% | 505 | 43.91% | 319 | 46.37% | 133 | 29.30% | 137 | 19.49% | 134 | 10.46% |
| $500,000 - $749,999 | 53 | 5.87% | 142 | 12.35% | 45 | 6.54% | 39 | 8.59% | 31 | 4.41% | 26 | 2.03% |
| $750,000 - $999,999 | 17 | 1.88% | 33 | 2.87% | 16 | 2.33% | 12 | 2.64% | 12 | 1.71% | 7 | 0.55% |
| $1M - $2M | 7 | 0.78% | 23 | 2.00% | 21 | 3.05% | 8 | 1.76% | 7 | 1.00% | 4 | 0.31% |
| $2M - $5M | 0 | 0.00% | 6 | 0.52% | 1 | 0.15% | 3 | 0.66% | 1 | 0.14% | 1 | 0.08% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 7 | 0.78% | 29 | 2.52% | 22 | 3.20% | 11 | 2.42% | 8 | 1.14% | 5 | 0.39% |
| TOTAL MARKET Number of Sales | 903 | 100.00% | 1150 | 100.00% | 688 | 100.00% | 454 | 100.00% | 703 | 100.00% | 1281 | 100.00% |

| June Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 1190 | 65.89% | 882 | 38.35% | 572 | 41.57% | 518 | 57.05% | 1030 | 73.26% | 2218 | 86.57% |
| $250,000 - $499,999 | 462 | 25.58% | 1010 | 43.91% | 638 | 46.37% | 266 | 29.30% | 274 | 19.49% | 268 | 10.46% |
| $500,000 - $749,999 | 106 | 5.87% | 284 | 12.35% | 90 | 6.54% | 78 | 8.59% | 62 | 4.41% | 52 | 2.03% |
| $750,000 - $999,999 | 34 | 1.88% | 66 | 2.87% | 32 | 2.33% | 24 | 2.64% | 24 | 1.71% | 14 | 0.55% |
| $1M - $2M | 14 | 0.78% | 46 | 2.00% | 42 | 3.05% | 16 | 1.76% | 14 | 1.00% | 8 | 0.31% |
| $2M - $5M | 0 | 0.00% | 12 | 0.52% | 2 | 0.15% | 6 | 0.66% | 2 | 0.14% | 2 | 0.08% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 14 | 0.78% | 58 | 2.52% | 44 | 3.20% | 22 | 2.42% | 16 | 1.14% | 10 | 0.39% |
| TOTAL MARKET Number of Sides | 1806 | 100.00% | 2300 | 100.00% | 1376 | 100.00% | 908 | 100.00% | 1406 | 100.00% | 2562 | 100.00% |

| June YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 3023 | 66.76% | 2755 | 48.17% | 1274 | 34.46% | 1367 | 51.24% | 2546 | 70.16% | 5443 | 86.88% |
| $250,000 - $499,999 | 1140 | 25.18% | 2165 | 37.86% | 1862 | 50.37% | 921 | 34.52% | 807 | 22.24% | 655 | 10.45% |
| $500,000 - $749,999 | 260 | 5.74% | 556 | 9.72% | 335 | 9.06% | 254 | 9.52% | 180 | 4.96% | 109 | 1.74% |
| $750,000 - $999,999 | 61 | 1.35% | 146 | 2.55% | 131 | 3.54% | 70 | 2.62% | 53 | 1.46% | 33 | 0.53% |
| $1M - $2M | 39 | 0.86% | 83 | 1.45% | 85 | 2.30% | 45 | 1.69% | 39 | 1.07% | 24 | 0.38% |
| $2M - $5M | 5 | 0.11% | 14 | 0.24% | 10 | 0.27% | 11 | 0.41% | 4 | 0.11% | 1 | 0.02% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 40 | 0.88% | 97 | 1.70% | 95 | 2.57% | 56 | 2.10% | 43 | 1.18% | 25 | 0.40% |
| TOTAL MARKET Number of Sales | 4528 | 100.00% | 5719 | 100.00% | 3697 | 100.00% | 2668 | 100.00% | 3629 | 100.00% | 6265 | 100.00% |

| June YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 6046 | 66.76% | 5510 | 48.17% | 2548 | 34.46% | 2734 | 51.24% | 5092 | 70.16% | 10886 | 86.88% |
| $250,000 - $499,999 | 2280 | 25.18% | 4330 | 37.86% | 3724 | 50.37% | 1842 | 34.52% | 1614 | 22.24% | 1310 | 10.45% |
| $500,000 - $749,999 | 520 | 5.74% | 1112 | 9.72% | 670 | 9.06% | 508 | 9.52% | 360 | 4.96% | 218 | 1.74% |
| $750,000 - $999,999 | 122 | 1.35% | 292 | 2.55% | 262 | 3.54% | 140 | 2.62% | 106 | 1.46% | 66 | 0.53% |
| $1M - $2M | 78 | 0.86% | 166 | 1.45% | 170 | 2.30% | 90 | 1.69% | 78 | 1.07% | 48 | 0.38% |
| $2M - $5M | 10 | 0.11% | 28 | 0.24% | 20 | 0.27% | 22 | 0.41% | 8 | 0.11% | 2 | 0.02% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 80 | 0.88% | 194 | 1.70% | 190 | 2.57% | 112 | 2.10% | 86 | 1.18% | 50 | 0.40% |
| TOTAL MARKET Number of Sides | 9056 | 100.00% | 11438 | 100.00% | 7394 | 100.00% | 5336 | 100.00% | 7258 | 100.00% | 12530 | 100.00% |

| July Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | er of Sales | Total Sales | Number of | % Total Sa |
| 0 - $249,999 | 531 | 67.90% | 374 | 40.39% | 220 | 41.20% | 208 | 58.26% | 543 | 77.57% | 966 | 87.58% |
| $250,000 - $499,999 | 198 | 25.32% | 415 | 44.82% | 255 | 47.75% | 117 | 32.77% | 129 | 18.43% | 113 | 10.24% |
| $500,000 - $749,999 | 39 | 4.99% | 93 | 10.04% | 42 | 7.87% | 22 | 6.16% | 15 | 2.14% | 19 | 1.72% |
| $750,000 - $999,999 | 12 | 1.53% | 33 | 3.56% | 7 | 1.31% | 5 | 1.40% | 5 | 0.71% | 4 | 0.36% |
| $1M - $2M | 2 | 0.26% | 10 | 1.08% | 6 | 1.12% | 5 | 1.40% | 5 | 0.71% | 1 | 0.09% |
| $2M - $5M | 0 | 0.00% | 1 | 0.11% | 4 | 0.75% | 0 | 0.00% | 2 | 0.29% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 1 | 0.14% | 0 | 0.00% |
| Total Over $1M | 2 | 0.26% | 11 | 1.19% | 10 | 1.87% | 5 | 1.40% | 8 | 1.14% | 1 | 0.09% |
| TOTAL MARKET Number of Sales | 782 | 100.00% | 926 | 100.00% | 534 | 100.00% | 357 | 100.00% | 700 | 100.00% | 1103 | 100.00% |

| July Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | er of Sides | Total Sides | Number of | % Total Sid |
| 0 - $249,999 | 1062 | 67.90% | 748 | 40.39% | 440 | 41.20% | 416 | 58.26% | 1086 | 77.57% | 1932 | 87.58% |
| $250,000 - $499,999 | 396 | 25.32% | 830 | 44.82% | 510 | 47.75% | 234 | 32.77% | 258 | 18.43% | 226 | 10.24% |
| $500,000 - $749,999 | 78 | 4.99% | 186 | 10.04% | 84 | 7.87% | 44 | 6.16% | 30 | 2.14% | 38 | 1.72% |
| $750,000 - $999,999 | 24 | 1.53% | 66 | 3.56% | 14 | 1.31% | 10 | 1.40% | 10 | 0.71% | 8 | 0.36% |
| $1M - $2M | 4 | 0.26% | 20 | 1.08% | 12 | 1.12% | 10 | 1.40% | 10 | 0.71% | 2 | 0.09% |
| $2M - $5M | 0 | 0.00% | 2 | 0.11% | 8 | 0.75% | 0 | 0.00% | 4 | 0.29% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 2 | 0.14% | 0 | 0.00% |
| Total Over $1M | 4 | 0.26% | 22 | 1.19% | 20 | 1.87% | 10 | 1.40% | 16 | 1.14% | 2 | 0.09% |
| TOTAL MARKET Number of Sides | 1564 | 100.00% | 1852 | 100.00% | 1068 | 100.00% | 714 | 100.00% | 1400 | 100.00% | 2206 | 100.00% |

| July YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | er of Sales | Total Sales | Number of | % Total Sa |
| 0 - $249,999 | 3554 | 66.93% | 3129 | 47.09% | 1494 | 35.31% | 1575 | 52.07% | 3089 | 71.36% | 6409 | 86.98% |
| $250,000 - $499,999 | 1338 | 25.20% | 2580 | 38.83% | 2117 | 50.04% | 1038 | 34.31% | 936 | 21.62% | 768 | 10.42% |
| $500,000 - $749,999 | 299 | 5.63% | 649 | 9.77% | 377 | 8.91% | 276 | 9.12% | 195 | 4.50% | 128 | 1.74% |
| $750,000 - $999,999 | 73 | 1.37% | 179 | 2.69% | 138 | 3.26% | 75 | 2.48% | 58 | 1.34% | 37 | 0.50% |
| $1M - $2M | 41 | 0.77% | 93 | 1.40% | 91 | 2.15% | 50 | 1.65% | 44 | 1.02% | 25 | 0.34% |
| $2M - $5M | 5 | 0.09% | 15 | 0.23% | 14 | 0.33% | 11 | 0.36% | 6 | 0.14% | 1 | 0.01% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 1 | 0.02% | 0 | 0.00% |
| Total Over $1M | 42 | 0.79% | 108 | 1.63% | 105 | 2.48% | 61 | 2.02% | 51 | 1.18% | 26 | 0.35% |
| TOTAL MARKET Number of Sales | 5310 | 100.00% | 6645 | 100.00% | 4231 | 100.00% | 3025 | 100.00% | 4329 | 100.00% | 7368 | 100.00% |

| July YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | er of Sides | Total Sides | Number of | % Total Sid |
| 0 - $249,999 | 7108 | 66.93% | 6258 | 47.09% | 2988 | 35.31% | 3150 | 52.07% | 6178 | 71.36% | 12818 | 86.98% |
| $250,000 - $499,999 | 2676 | 25.20% | 5160 | 38.83% | 4234 | 50.04% | 2076 | 34.31% | 1872 | 21.62% | 1536 | 10.42% |
| $500,000 - $749,999 | 598 | 5.63% | 1298 | 9.77% | 754 | 8.91% | 552 | 9.12% | 390 | 4.50% | 256 | 1.74% |
| $750,000 - $999,999 | 146 | 1.37% | 358 | 2.69% | 276 | 3.26% | 150 | 2.48% | 116 | 1.34% | 74 | 0.50% |
| $1M - $2M | 82 | 0.77% | 186 | 1.40% | 182 | 2.15% | 100 | 1.65% | 88 | 1.02% | 50 | 0.34% |
| $2M - $5M | 10 | 0.09% | 30 | 0.23% | 28 | 0.33% | 22 | 0.36% | 12 | 0.14% | 2 | 0.01% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 2 | 0.02% | 0 | 0.00% |
| Total Over $1M | 84 | 0.79% | 216 | 1.63% | 210 | 2.48% | 122 | 2.02% | 102 | 1.18% | 52 | 0.35% |
| TOTAL MARKET Number of Sides | 10620 | 100.00% | 13290 | 100.00% | 8462 | 100.00% | 6050 | 100.00% | 8658 | 100.00% | 14736 | 100.00% |

| August Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of | % Total Sales |
| 0 - $249,999 | 367 | 64.39% | 382 | 38.35% | 239 | 42.99% | 221 | 59.09% | 512 | 77.46% | 928 | 90.10% |
| $250,000 - $499,999 | 166 | 29.12% | 475 | 47.69% | 235 | 42.27% | 123 | 32.89% | 114 | 17.25% | 85 | 8.25% |
| $500,000 - $749,999 | 24 | 4.21% | 93 | 9.34% | 49 | 8.81% | 21 | 5.61% | 19 | 2.87% | 13 | 1.26% |
| $750,000 - $999,999 | 5 | 0.88% | 26 | 2.61% | 19 | 3.42% | 5 | 1.34% | 7 | 1.06% | 2 | 0.19% |
| $1M - $2M | 7 | 1.23% | 16 | 1.61% | 12 | 2.16% | 3 | 0.80% | 8 | 1.21% | 1 | 0.10% |
| $2M - $5M | 1 | 0.18% | 4 | 0.40% | 2 | 0.36% | 1 | 0.27% | 1 | 0.15% | 1 | 0.10% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 8 | 1.40% | 20 | 2.01% | 14 | 2.52% | 4 | 1.07% | 9 | 1.36% | 2 | 0.19% |
| TOTAL MARKET Number of Sales | 570 | 100.00% | 996 | 100.00% | 556 | 100.00% | 374 | 100.00% | 661 | 100.00% | 1030 | 100.00% |

| August Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of | % Total Sides |
| 0 - $249,999 | 734 | 64.39% | 764 | 38.35% | 478 | 42.99% | 442 | 59.09% | 1024 | 77.46% | 1856 | 90.10% |
| $250,000 - $499,999 | 332 | 29.12% | 950 | 47.69% | 470 | 42.27% | 246 | 32.89% | 228 | 17.25% | 170 | 8.25% |
| $500,000 - $749,999 | 48 | 4.21% | 186 | 9.34% | 98 | 8.81% | 42 | 5.61% | 38 | 2.87% | 26 | 1.26% |
| $750,000 - $999,999 | 10 | 0.88% | 52 | 2.61% | 38 | 3.42% | 10 | 1.34% | 14 | 1.06% | 4 | 0.19% |
| $1M - $2M | 14 | 1.23% | 32 | 1.61% | 24 | 2.16% | 6 | 0.80% | 16 | 1.21% | 2 | 0.10% |
| $2M - $5M | 2 | 0.18% | 8 | 0.40% | 4 | 0.36% | 2 | 0.27% | 2 | 0.15% | 2 | 0.10% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 16 | 1.40% | 40 | 2.01% | 28 | 2.52% | 8 | 1.07% | 18 | 1.36% | 4 | 0.19% |
| TOTAL MARKET Number of Sides | 1140 | 100.00% | 1992 | 100.00% | 1112 | 100.00% | 748 | 100.00% | 1322 | 100.00% | 2060 | 100.00% |

| August YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of | % Total Sales |
| 0 - $249,999 | 3921 | 66.68% | 3511 | 45.95% | 1733 | 36.20% | 1796 | 52.84% | 3601 | 72.16% | 7337 | 87.37% |
| $250,000 - $499,999 | 1504 | 25.58% | 3055 | 39.98% | 2352 | 49.13% | 1161 | 34.16% | 1050 | 21.04% | 853 | 10.16% |
| $500,000 - $749,999 | 323 | 5.49% | 742 | 9.71% | 426 | 8.90% | 297 | 8.74% | 214 | 4.29% | 141 | 1.68% |
| $750,000 - $999,999 | 78 | 1.33% | 205 | 2.68% | 157 | 3.28% | 80 | 2.35% | 65 | 1.30% | 39 | 0.46% |
| $1M - $2M | 48 | 0.82% | 109 | 1.43% | 103 | 2.15% | 53 | 1.56% | 52 | 1.04% | 26 | 0.31% |
| $2M - $5M | 6 | 0.10% | 19 | 0.25% | 16 | 0.33% | 12 | 0.35% | 7 | 0.14% | 2 | 0.02% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 1 | 0.02% | 0 | 0.00% |
| Total Over $1M | 50 | 0.85% | 128 | 1.68% | 119 | 2.49% | 65 | 1.91% | 60 | 1.20% | 28 | 0.33% |
| TOTAL MARKET Number of Sales | 5880 | 100.00% | 7641 | 100.00% | 4787 | 100.00% | 3399 | 100.00% | 4990 | 100.00% | 8398 | 100.00% |

| August YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of | % Total Sides |
| 0 - $249,999 | 7842 | 66.68% | 7022 | 45.95% | 3466 | 36.20% | 3592 | 52.84% | 7202 | 72.16% | 14674 | 87.37% |
| $250,000 - $499,999 | 3008 | 25.58% | 6110 | 39.98% | 4704 | 49.13% | 2322 | 34.16% | 2100 | 21.04% | 1706 | 10.16% |
| $500,000 - $749,999 | 646 | 5.49% | 1484 | 9.71% | 852 | 8.90% | 594 | 8.74% | 428 | 4.29% | 282 | 1.68% |
| $750,000 - $999,999 | 156 | 1.33% | 410 | 2.68% | 314 | 3.28% | 160 | 2.35% | 130 | 1.30% | 78 | 0.46% |
| $1M - $2M | 96 | 0.82% | 218 | 1.43% | 206 | 2.15% | 106 | 1.56% | 104 | 1.04% | 52 | 0.31% |
| $2M - $5M | 12 | 0.10% | 38 | 0.25% | 32 | 0.33% | 24 | 0.35% | 14 | 0.14% | 4 | 0.02% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 2 | 0.02% | 0 | 0.00% |
| Total Over $1M | 100 | 0.85% | 256 | 1.68% | 238 | 2.49% | 130 | 1.91% | 120 | 1.20% | 56 | 0.33% |
| TOTAL MARKET Number of Sides | 11760 | 100.00% | 15282 | 100.00% | 9574 | 100.00% | 6798 | 100.00% | 9980 | 100.00% | 16796 | 100.00% |

| September Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 325 | 63.98% | 303 | 32.69% | 244 | 50.73% | 215 | 68.04% | 565 | 83.09% | 847 | 86.43% |
| $250,000 - $499,999 | 137 | 26.97% | 481 | 51.89% | 184 | 38.25% | 71 | 22.47% | 85 | 12.50% | 106 | 10.82% |
| $500,000 - $749,999 | 33 | 6.50% | 100 | 10.79% | 34 | 7.07% | 19 | 6.01% | 18 | 2.65% | 20 | 2.04% |
| $750,000 - $999,999 | 6 | 1.18% | 33 | 3.56% | 11 | 2.29% | 5 | 1.58% | 5 | 0.74% | 5 | 0.51% |
| $1M - $2M | 6 | 1.18% | 8 | 0.86% | 6 | 1.25% | 6 | 1.90% | 6 | 0.88% | 2 | 0.20% |
| $2M - $5M | 1 | 0.20% | 2 | 0.22% | 2 | 0.42% | 0 | 0.00% | 1 | 0.15% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 7 | 1.38% | 10 | 1.08% | 8 | 1.66% | 6 | 1.90% | 7 | 1.03% | 2 | 0.20% |
| TOTAL MARKET Number of Sales | 508 | 100.00% | 927 | 100.00% | 481 | 100.00% | 316 | 100.00% | 680 | 100.00% | 980 | 100.00% |

| September Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 650 | 63.98% | 606 | 32.69% | 488 | 50.73% | 430 | 68.04% | 1130 | 83.09% | 1694 | 86.43% |
| $250,000 - $499,999 | 274 | 26.97% | 962 | 51.89% | 368 | 38.25% | 142 | 22.47% | 170 | 12.50% | 212 | 10.82% |
| $500,000 - $749,999 | 66 | 6.50% | 200 | 10.79% | 68 | 7.07% | 38 | 6.01% | 36 | 2.65% | 40 | 2.04% |
| $750,000 - $999,999 | 12 | 1.18% | 66 | 3.56% | 22 | 2.29% | 10 | 1.58% | 10 | 0.74% | 10 | 0.51% |
| $1M - $2M | 12 | 1.18% | 16 | 0.86% | 12 | 1.25% | 12 | 1.90% | 12 | 0.88% | 4 | 0.20% |
| $2M - $5M | 2 | 0.20% | 4 | 0.22% | 4 | 0.42% | 0 | 0.00% | 2 | 0.15% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 14 | 1.38% | 20 | 1.08% | 16 | 1.66% | 12 | 1.90% | 14 | 1.03% | 4 | 0.20% |
| TOTAL MARKET Number of Sides | 1016 | 100.00% | 1854 | 100.00% | 962 | 100.00% | 632 | 100.00% | 1360 | 100.00% | 1960 | 100.00% |

| September YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales |
| 0 - $249,999 | 4246 | 66.47% | 3814 | 44.51% | 1977 | 37.53% | 2011 | 54.13% | 4166 | 73.47% | 8184 | 87.27% |
| $250,000 - $499,999 | 1641 | 25.69% | 3536 | 41.27% | 2536 | 48.14% | 1232 | 33.16% | 1135 | 20.02% | 959 | 10.23% |
| $500,000 - $749,999 | 356 | 5.57% | 842 | 9.83% | 460 | 8.73% | 316 | 8.51% | 232 | 4.09% | 161 | 1.72% |
| $750,000 - $999,999 | 84 | 1.31% | 238 | 2.78% | 168 | 3.19% | 85 | 2.29% | 70 | 1.23% | 44 | 0.47% |
| $1M - $2M | 54 | 0.85% | 117 | 1.37% | 109 | 2.07% | 59 | 1.59% | 58 | 1.02% | 28 | 0.30% |
| $2M - $5M | 7 | 0.11% | 21 | 0.25% | 18 | 0.34% | 12 | 0.32% | 8 | 0.14% | 2 | 0.02% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 1 | 0.02% | 0 | 0.00% |
| Total Over $1M | 57 | 0.89% | 138 | 1.61% | 127 | 2.41% | 71 | 1.91% | 67 | 1.18% | 30 | 0.32% |
| TOTAL MARKET Number of Sales | 6388 | 100.00% | 8568 | 100.00% | 5268 | 100.00% | 3715 | 100.00% | 5670 | 100.00% | 9378 | 100.00% |

| September YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides |
| 0 - $249,999 | 8492 | 66.47% | 7628 | 44.51% | 3954 | 37.53% | 4022 | 54.13% | 8332 | 73.47% | 16368 | 87.27% |
| $250,000 - $499,999 | 3282 | 25.69% | 7072 | 41.27% | 5072 | 48.14% | 2464 | 33.16% | 2270 | 20.02% | 1918 | 10.23% |
| $500,000 - $749,999 | 712 | 5.57% | 1684 | 9.83% | 920 | 8.73% | 632 | 8.51% | 464 | 4.09% | 322 | 1.72% |
| $750,000 - $999,999 | 168 | 1.31% | 476 | 2.78% | 336 | 3.19% | 170 | 2.29% | 140 | 1.23% | 88 | 0.47% |
| $1M - $2M | 108 | 0.85% | 234 | 1.37% | 218 | 2.07% | 118 | 1.59% | 116 | 1.02% | 56 | 0.30% |
| $2M - $5M | 14 | 0.11% | 42 | 0.25% | 36 | 0.34% | 24 | 0.32% | 16 | 0.14% | 4 | 0.02% |
| Over $5M | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 2 | 0.02% | 0 | 0.00% |
| Total Over $1M | 114 | 0.89% | 276 | 1.61% | 254 | 2.41% | 142 | 1.91% | 134 | 1.18% | 60 | 0.32% |
| TOTAL MARKET Number of Sides | 12776 | 100.00% | 17136 | 100.00% | 10536 | 100.00% | 7430 | 100.00% | 11340 | 100.00% | 18756 | 100.00% |

| October Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of | % Total Sa |
| 0 - $249,999 | 341 | 63.15% | 202 | 30.65% | 216 | 44.44% | 203 | 64.65% | 608 | 82.16% | 774 | 86.97% |
| $250,000 - $499,999 | 147 | 27.22% | 350 | 53.11% | 223 | 45.88% | 95 | 30.25% | 104 | 14.05% | 99 | 11.12% |
| $500,000 - $749,999 | 36 | 6.67% | 65 | 9.86% | 33 | 6.79% | 10 | 3.18% | 21 | 2.84% | 11 | 1.24% |
| $750,000 - $999,999 | 14 | 2.59% | 23 | 3.49% | 10 | 2.06% | 1 | 0.32% | 4 | 0.54% | 5 | 0.56% |
| $1M - $2M | 2 | 0.37% | 16 | 2.43% | 4 | 0.82% | 3 | 0.96% | 3 | 0.41% | 1 | 0.11% |
| $2M - $5M | 0 | 0.00% | 2 | 0.30% | 0 | 0.00% | 1 | 0.32% | 0 | 0.00% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 1 | 0.15% | 0 | 0.00% | 1 | 0.32% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 2 | 0.37% | 19 | 2.88% | 4 | 0.82% | 5 | 1.59% | 3 | 0.41% | 1 | 0.11% |
| TOTAL MARKET Number of Sales | 540 | 100.00% | 659 | 100.00% | 486 | 100.00% | 314 | 100.00% | 740 | 100.00% | 890 | 100.00% |

| October Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of | % Total Sid |
| 0 - $249,999 | 682 | 63.15% | 404 | 30.65% | 432 | 44.44% | 406 | 64.65% | 1216 | 82.16% | 1548 | 86.97% |
| $250,000 - $499,999 | 294 | 27.22% | 700 | 53.11% | 446 | 45.88% | 190 | 30.25% | 208 | 14.05% | 198 | 11.12% |
| $500,000 - $749,999 | 72 | 6.67% | 130 | 9.86% | 66 | 6.79% | 20 | 3.18% | 42 | 2.84% | 22 | 1.24% |
| $750,000 - $999,999 | 28 | 2.59% | 46 | 3.49% | 20 | 2.06% | 2 | 0.32% | 8 | 0.54% | 10 | 0.56% |
| $1M - $2M | 4 | 0.37% | 32 | 2.43% | 8 | 0.82% | 6 | 0.96% | 6 | 0.41% | 2 | 0.11% |
| $2M - $5M | 0 | 0.00% | 4 | 0.30% | 0 | 0.00% | 2 | 0.32% | 0 | 0.00% | 0 | 0.00% |
| Over $5M | 0 | 0.00% | 2 | 0.15% | 0 | 0.00% | 2 | 0.32% | 0 | 0.00% | 0 | 0.00% |
| Total Over $1M | 4 | 0.37% | 38 | 2.88% | 8 | 0.82% | 10 | 1.59% | 6 | 0.41% | 2 | 0.11% |
| TOTAL MARKET Number of Sides | 1080 | 100.00% | 1318 | 100.00% | 972 | 100.00% | 628 | 100.00% | 1480 | 100.00% | 1780 | 100.00% |

| October YTD Transactions | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of Sales | % Total Sales | Number of | % Total Sa |
| 0 - $249,999 | 4587 | 66.21% | 4016 | 43.52% | 2193 | 38.11% | 2214 | 54.95% | 4774 | 74.48% | 8958 | 87.24% |
| $250,000 - $499,999 | 1788 | 25.81% | 3886 | 42.12% | 2759 | 47.95% | 1327 | 32.94% | 1239 | 19.33% | 1058 | 10.30% |
| $500,000 - $749,999 | 392 | 5.66% | 907 | 9.83% | 493 | 8.57% | 326 | 8.09% | 253 | 3.95% | 172 | 1.68% |
| $750,000 - $999,999 | 98 | 1.41% | 261 | 2.83% | 178 | 3.09% | 86 | 2.13% | 74 | 1.15% | 49 | 0.48% |
| $1M - $2M | 56 | 0.81% | 133 | 1.44% | 113 | 1.96% | 62 | 1.54% | 61 | 0.95% | 29 | 0.28% |
| $2M - $5M | 7 | 0.10% | 23 | 0.25% | 18 | 0.31% | 13 | 0.32% | 8 | 0.12% | 2 | 0.02% |
| Over $5M | 0 | 0.00% | 1 | 0.01% | 0 | 0.00% | 1 | 0.02% | 1 | 0.02% | 0 | 0.00% |
| Total Over $1M | 59 | 0.85% | 157 | 1.70% | 131 | 2.28% | 76 | 1.89% | 70 | 1.09% | 31 | 0.30% |
| TOTAL MARKET Number of Sales | 6928 | 100.00% | 9227 | 100.00% | 5754 | 100.00% | 4029 | 100.00% | 6410 | 100.00% | 10268 | 100.00% |

| October YTD Sides | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Price Range | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of Sides | % Total Sides | Number of | % Total Sid |
| 0 - $249,999 | 9174 | 66.21% | 8032 | 43.52% | 4386 | 38.11% | 4428 | 54.95% | 9548 | 74.48% | 17916 | 87.24% |
| $250,000 - $499,999 | 3576 | 25.81% | 7772 | 42.12% | 5518 | 47.95% | 2654 | 32.94% | 2478 | 19.33% | 2116 | 10.30% |
| $500,000 - $749,999 | 784 | 5.66% | 1814 | 9.83% | 986 | 8.57% | 652 | 8.09% | 506 | 3.95% | 344 | 1.68% |
| $750,000 - $999,999 | 196 | 1.41% | 522 | 2.83% | 356 | 3.09% | 172 | 2.13% | 148 | 1.15% | 98 | 0.48% |
| $1M - $2M | 112 | 0.81% | 266 | 1.44% | 226 | 1.96% | 124 | 1.54% | 122 | 0.95% | 58 | 0.28% |
| $2M - $5M | 14 | 0.10% | 46 | 0.25% | 36 | 0.31% | 26 | 0.32% | 16 | 0.12% | 4 | 0.02% |
| Over $5M | 0 | 0.00% | 2 | 0.01% | 0 | 0.00% | 2 | 0.02% | 2 | 0.02% | 0 | 0.00% |
| Total Over $1M | 118 | 0.85% | 314 | 1.70% | 262 | 2.28% | 152 | 1.89% | 140 | 1.09% | 62 | 0.30% |
| TOTAL MARKET Number of Sides | 13856 | 100.00% | 18454 | 100.00% | 11508 | 100.00% | 8058 | 100.00% | 12820 | 100.00% | 20536 | 100.00% |

| OCT 2005 Listings Taken | | | | |
|---|---|---|---|---|
| Price Category | Cape Coral | FMB | Fort Myers | ALL |
| 0-249,999 | 0 | 0 | 0 | 0 |
| 250,000-499,999 | 0 | 0 | 0 | 0 |
| 500,000-749,999 | 0 | 0 | 0 | 0 |
| 750,000-999,999 | 0 | 0 | 0 | 0 |
| 1,000,000-1,999,999 | 0 | 0 | 0 | 0 |
| 2,000,000-4,999,999 | 0 | 0 | 0 | 0 |
| 5,000,000 and over | 0 | 0 | 0 | 0 |
| Totals | 0 | 0 | 0 | 0 |

| OCT 2006 Listings Taken | | | | |
|---|---|---|---|---|
| Price Category | Cape Coral | FMB | Fort Myers | ALL |
| 0-249,999 | 422 | 3 | 585 | 1010 |
| 250,000-499,999 | 717 | 37 | 754 | 1508 |
| 500,000-749,999 | 158 | 43 | 179 | 380 |
| 750,000-999,999 | 44 | 16 | 83 | 143 |
| 1,000,000-1,999,999 | 29 | 7 | 56 | 92 |
| 2,000,000-4,999,999 | 5 | 3 | 8 | 16 |
| 5,000,000 and over | 0 | 0 | 4 | 4 |
| Totals | 1375 | 109 | 1669 | 3153 |

| OCT 2007 Listings Taken | | | | |
|---|---|---|---|---|
| Price Category | Cape Coral | FMB | Fort Myers | ALL |
| 0-249,999 | 683 | 6 | 426 | 1115 |
| 250,000-499,999 | 356 | 37 | 284 | 677 |
| 500,000-749,999 | 85 | 31 | 73 | 189 |
| 750,000-999,999 | 30 | 6 | 26 | 62 |
| 1,000,000-1,999,999 | 17 | 3 | 30 | 50 |
| 2,000,000-4,999,999 | 4 | 1 | 7 | 12 |
| 5,000,000 and over | 0 | 0 | 2 | 2 |
| Totals | 1175 | 84 | 848 | 2107 |

| OCT 2008 Listings Taken | | | | |
|---|---|---|---|---|
| Price Category | Cape Coral | FMB | Fort Myers | ALL |
| 0-249,999 | 932 | 10 | 567 | 1509 |
| 250,000-499,999 | 182 | 37 | 196 | 415 |
| 500,000-749,999 | 27 | 22 | 42 | 91 |
| 750,000-999,999 | 20 | 5 | 16 | 41 |
| 1,000,000-1,999,999 | 12 | 2 | 16 | 30 |
| 2,000,000-4,999,999 | 1 | 0 | 1 | 2 |
| 5,000,000 and over | 0 | 0 | 2 | 2 |
| Totals | 1174 | 76 | 840 | 2090 |

| OCTOBER 2009 Listings Taken | | | | |
|---|---|---|---|---|
| Price Category | Cape Coral | FMB | Fort Myers | ALL |
| 0-249,999 | 890 | 17 | 680 | 1587 |
| 250,000-499,999 | 137 | 25 | 142 | 304 |
| 500,000-749,999 | 23 | 5 | 18 | 46 |
| 750,000-999,999 | 5 | 5 | 15 | 25 |
| 1,000,000-1,999,999 | 10 | 5 | 17 | 32 |
| 2,000,000-4,999,999 | 4 | 1 | 4 | 9 |
| 5,000,000 and over | 0 | 0 | 1 | 1 |
| Totals | 1069 | 58 | 877 | 2004 |

| COMPARATIVE OCT Listings Taken TOTALS | | | | | |
|---|---|---|---|---|---|
| Price Range | 2005 | 2006 | 2007 | 2008 | 2009 |
| 0-249,999 | 0 | 1010 | 1115 | 1509 | 1587 |
| 250,000-499,999 | 0 | 1508 | 677 | 415 | 304 |
| 500,000-749,999 | 0 | 380 | 189 | 91 | 46 |
| 750,000-999,999 | 0 | 143 | 62 | 41 | 25 |
| 1M-2M | 0 | 92 | 50 | 30 | 32 |
| 2M-5M | 0 | 16 | 12 | 2 | 9 |
| 5M+ | 0 | 4 | 2 | 2 | 1 |
| Totals | 0 | 3153 | 2107 | 2090 | 2004 |

| COMPARATIVE ROLLING TOTALS OF Listings Taken DURING THE PAST YEAR | | | | | |
|---|---|---|---|---|---|
| Price Range | 2005 | 2006 | 2007 | 2008 | 2009 |
| 0-249,999 | 0 | 5010 | 11279 | 15490 | 18217 |
| 250,000-499,999 | 0 | 8619 | 11333 | 5818 | 3982 |
| 500,000-749,999 | 0 | 2219 | 3504 | 1552 | 1022 |
| 750,000-999,999 | 0 | 823 | 1176 | 586 | 397 |
| 1M-2M | 0 | 469 | 756 | 461 | 306 |
| 2M-5M | 0 | 79 | 182 | 117 | 90 |
| 5M+ | 0 | 10 | 18 | 18 | 8 |
| Totals | 0 | 17229 | 28248 | 24042 | 24022 |

| COMPARATIVE YEAR TO DATE TOTALS OF Listings Taken THROUGH CURRENT MONTH | | | | | |
|---|---|---|---|---|---|
| Price Range | 2005 | 2006 | 2007 | 2008 | 2009 |
| 0-249,999 | 5067 | 5010 | 9499 | 14132 | 15531 |
| 250,000-499,999 | 6190 | 8619 | 8872 | 4876 | 3236 |
| 500,000-749,999 | 1513 | 2219 | 2795 | 1305 | 821 |
| 750,000-999,999 | 686 | 823 | 865 | 497 | 315 |
| 1M-2M | 424 | 469 | 614 | 395 | 247 |
| 2M-5M | 97 | 79 | 145 | 102 | 68 |
| 5M+ | 4 | 10 | 17 | 16 | 8 |
| Totals | 13981 | 17229 | 22807 | 21323 | 20226 |

| OCT 2005 Pended Sales | | | | |
|---|---|---|---|---|
| Price Category | Cape Coral | FMB | Fort Myers | ALL |
| 0-249,999 | 0 | 0 | 0 | 0 |
| 250,000-499,999 | 0 | 0 | 0 | 0 |
| 500,000-749,999 | 0 | 0 | 0 | 0 |
| 750,000-999,999 | 0 | 0 | 0 | 0 |
| 1,000,000-1,999,999 | 0 | 0 | 0 | 0 |
| 2,000,000-4,999,999 | 0 | 0 | 0 | 0 |
| 5,000,000 and over | 0 | 0 | 0 | 0 |
| Totals | 0 | 0 | 0 | 0 |

| OCT 2006 Pended Sales | | | | |
|---|---|---|---|---|
| Price Category | Cape Coral | FMB | Fort Myers | ALL |
| 0-249,999 | 170 | 1 | 192 | 363 |
| 250,000-499,999 | 168 | 10 | 120 | 298 |
| 500,000-749,999 | 21 | 5 | 21 | 47 |
| 750,000-999,999 | 7 | 0 | 13 | 20 |
| 1,000,000-1,999,999 | 1 | 1 | 5 | 7 |
| 2,000,000-4,999,999 | 0 | 0 | 1 | 1 |
| 5,000,000 and over | 0 | 0 | 0 | 0 |
| Totals | 367 | 17 | 352 | 736 |

| OCT 2007 Pended Sales | | | | |
|---|---|---|---|---|
| Price Category | Cape Coral | FMB | Fort Myers | ALL |
| 0-249,999 | 184 | 0 | 79 | 263 |
| 250,000-499,999 | 63 | 8 | 46 | 117 |
| 500,000-749,999 | 14 | 4 | 14 | 32 |
| 750,000-999,999 | 1 | 0 | 0 | 1 |
| 1,000,000-1,999,999 | 1 | 0 | 3 | 4 |
| 2,000,000-4,999,999 | 0 | 0 | 1 | 1 |
| 5,000,000 and over | 0 | 0 | 1 | 1 |
| Totals | 263 | 12 | 144 | 419 |

| OCT 2008 Pended Sales | | | | |
|---|---|---|---|---|
| Price Category | Cape Coral | FMB | Fort Myers | ALL |
| 0-249,999 | 593 | 4 | 170 | 767 |
| 250,000-499,999 | 74 | 6 | 30 | 110 |
| 500,000-749,999 | 9 | 1 | 5 | 15 |
| 750,000-999,999 | 1 | 0 | 2 | 3 |
| 1,000,000-1,999,999 | 3 | 1 | 3 | 7 |
| 2,000,000-4,999,999 | 1 | 0 | 0 | 1 |
| 5,000,000 and over | 0 | 0 | 0 | 0 |
| Totals | 681 | 12 | 210 | 903 |

| OCTOBER 2009 Pended Sales | | | | |
|---|---|---|---|---|
| Price Category | Cape Coral | FMB | Fort Myers | ALL |
| 0-249,999 | 753 | 5 | 385 | 1143 |
| 250,000-499,999 | 67 | 12 | 55 | 134 |
| 500,000-749,999 | 6 | 2 | 5 | 13 |
| 750,000-999,999 | 4 | 2 | 2 | 8 |
| 1,000,000-1,999,999 | 2 | 1 | 2 | 5 |
| 2,000,000-4,999,999 | 0 | 0 | 0 | 0 |
| 5,000,000 and over | 0 | 0 | 0 | 0 |
| Totals | 832 | 22 | 449 | 1303 |

| COMPARATIVE OCT PENDED SALES TOTALS | | | | | |
|---|---|---|---|---|---|
| Price Range | 2005 | 2006 | 2007 | 2008 | 2009 |
| 0-249,999 | 0 | 363 | 263 | 767 | 1143 |
| 250,000-499,999 | 0 | 298 | 117 | 110 | 134 |
| 500,000-749,999 | 0 | 47 | 32 | 15 | 13 |
| 750,000-999,999 | 0 | 20 | 1 | 3 | 8 |
| 1M-2M | 0 | 7 | 4 | 7 | 5 |
| 2M-5M | 0 | 1 | 1 | 1 | 0 |
| 5M+ | 0 | 0 | 1 | 0 | 0 |
| Totals | 0 | 736 | 419 | 903 | 1303 |

| COMPARATIVE ROLLING TOTALS OF Pended Sales DURING THE PAST YEAR | | | | | |
|---|---|---|---|---|---|
| Price Range | 2005 | 2006 | 2007 | 2008 | 2009 |
| 0-249,999 | 0 | 3483 | 3250 | 6597 | 13267 |
| 250,000-499,999 | 0 | 3699 | 2066 | 1686 | 1561 |
| 500,000-749,999 | 0 | 643 | 436 | 311 | 222 |
| 750,000-999,999 | 0 | 223 | 143 | 95 | 92 |
| 1M-2M | 0 | 165 | 104 | 86 | 48 |
| 2M-5M | 0 | 20 | 19 | 11 | 9 |
| 5M+ | 0 | 4 | 2 | 1 | 0 |
| Totals | 0 | 8237 | 6020 | 8787 | 15199 |

| COMPARATIVE YEAR TO DATE TOTALS OF Pended Sales THROUGH CURRENT MONTH | | | | | |
|---|---|---|---|---|---|
| Price Range | 2005 | 2006 | 2007 | 2008 | 2009 |
| 0-249,999 | 5665 | 3483 | 2674 | 6073 | 11793 |
| 250,000-499,999 | 5225 | 3699 | 1610 | 1489 | 1350 |
| 500,000-749,999 | 1167 | 643 | 358 | 263 | 200 |
| 750,000-999,999 | 372 | 223 | 114 | 83 | 72 |
| 1M-2M | 193 | 165 | 80 | 71 | 40 |
| 2M-5M | 42 | 20 | 13 | 10 | 5 |
| 5M+ | 1 | 4 | 2 | 1 | 0 |
| Totals | 12665 | 8237 | 4851 | 7990 | 13460 |

# John R. Wood Inc., REALTORS

Active Listing Reports 2009 11 01 -Volume by Prop Type and GeoCode



| Sum of Listing | | PriceCode | | |

# John R. Wood Inc., REALTORS

Active Listing Reports 2009 11 01 -Volume by Prop Type and GeoCode



| Sum of Listing | | PriceCode | | | | | | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Ownershi | Region Display | A | | B | | C | | D | | E | | F | | G | | Grand Total | |
| Single | CC41 - Cape Coral Un | $ | 20,313,909 | $ | 974,900 | | | | | | | | | | | $ | 21,288,809 |
| | CC42 - Cape Coral Un | $ | 17,385,931 | $ | 5,623,769 | | | | | | | | | | | $ | 23,009,700 |
| | CC43 - Cape Coral Un | $ | 6,447,399 | $ | 14,377,760 | $ | 4,940,500 | $ | 2,458,000 | | | | | | | $ | 28,223,659 |
| | CC44 - Cape Coral Un | $ | 319,700 | $ | 279,900 | $ | 699,990 | | | | | | | | | $ | 1,299,590 |
| | FB01 - Bodwitch Poin | | | $ | 1,279,000 | $ | 2,994,646 | $ | 1,700,000 | $ | 2,650,000 | | | | | $ | 8,623,646 |
| | FB02 - Crescent Stre | $ | 949,000 | $ | 1,817,800 | $ | 1,298,900 | $ | 3,745,900 | $ | 7,142,000 | | | | | $ | 14,953,600 |
| | FB03 - Gulf Beach Ro | $ | 438,500 | $ | 6,941,994 | $ | 8,603,800 | $ | 3,759,000 | $ | 16,888,000 | $ | 9,885,000 | | | $ | 46,516,294 |
| | FB04 - Avenida Pesca | | | $ | 7,606,300 | $ | 4,881,300 | $ | 1,748,000 | $ | 11,539,900 | $ | 4,520,000 | | | $ | 30,295,500 |
| | FB05 - S.Bdry of Fai | | | $ | 4,018,800 | $ | 3,013,000 | $ | 4,647,000 | $ | 6,027,000 | | | | | $ | 17,705,800 |
| | FB06 - San Carlos Is | $ | 1,522,800 | $ | 534,900 | $ | 739,000 | | | | | | | | | $ | 2,796,700 |
| | FM01 - Fort Myers Ar | $ | 2,317,850 | $ | 6,254,450 | $ | 3,065,800 | $ | 2,823,000 | $ | 10,732,700 | $ | 5,449,000 | $ | 5,995,000 | $ | 36,637,800 |
| | FM02 - Fort Myers Ar | $ | 5,095,299 | $ | 7,414,349 | $ | 2,198,800 | | | | | | | | | $ | 14,708,448 |
| | FM03 - Fort Myers Ar | $ | 1,338,135 | | | $ | 595,000 | | | | | | | | | $ | 1,933,135 |
| | FM04 - Fort Myers Ar | $ | 266,900 | | | | | | | | | | | | | $ | 266,900 |
| | FM05 - Fort Myers Ar | $ | 2,297,200 | $ | 3,864,400 | $ | 3,343,500 | | | $ | 1,395,000 | $ | 14,542,603 | | | $ | 25,442,703 |
| | FM06 - Fort Myers Ar | $ | 7,946,600 | $ | 7,570,090 | $ | 5,156,400 | $ | 3,587,800 | $ | 1,050,000 | | | | | $ | 25,310,890 |
| | FM07 - Fort Myers Ar | $ | 5,025,602 | | | | | $ | 899,900 | | | | | | | $ | 5,925,502 |
| | FM08 - Fort Myers Ar | $ | 3,501,700 | $ | 10,020,299 | $ | 6,284,900 | $ | 7,829,800 | $ | 20,923,900 | $ | 15,460,000 | | | $ | 64,020,599 |
| | FM09 - Fort Myers Ar | $ | 1,664,400 | $ | 10,784,200 | $ | 9,330,798 | $ | 16,065,898 | $ | 42,274,826 | $ | 30,920,500 | $ | 46,795,000 | $ | 157,835,622 |
| | FM10 - Fort Myers Ar | $ | 12,919,000 | $ | 5,305,877 | | | | | | | | | | | $ | 18,224,877 |
| | FM11 - Fort Myers Ar | $ | 3,291,499 | $ | 14,995,229 | $ | 11,064,745 | $ | 3,502,900 | $ | 9,424,000 | $ | 2,100,000 | | | $ | 44,378,373 |
| | FM12 - Fort Myers Ar | $ | 11,234,900 | $ | 10,741,700 | $ | 7,192,800 | $ | 6,419,000 | $ | 3,325,000 | | | | | $ | 38,913,400 |
| | FM13 - Fort Myers Ar | $ | 10,164,880 | $ | 20,078,477 | $ | 10,472,700 | $ | 2,514,800 | | | | | | | $ | 43,230,857 |
| | FM14 - Fort Myers Ar | $ | 13,636,231 | $ | 9,161,490 | $ | 2,878,900 | | | | | | | | | $ | 25,676,621 |
| | FM15 - Fort Myers Ar | $ | 2,155,490 | $ | 9,205,199 | $ | 7,438,900 | $ | 7,985,400 | $ | 24,232,000 | $ | 35,484,000 | $ | 5,295,000 | $ | 91,795,989 |
| | FM16 - Fort Myers Ar | $ | 4,092,700 | $ | 5,463,900 | $ | 3,601,900 | | | | | | | | | $ | 13,158,500 |
| | FM17 - Fort Myers Ar | $ | 5,419,150 | $ | 4,912,900 | $ | 3,239,000 | $ | 750,000 | $ | 3,450,000 | | | | | $ | 17,771,050 |
| | FM18 - Fort Myers Ar | $ | 5,390,998 | $ | 11,474,207 | $ | 7,626,700 | $ | 15,671,700 | $ | 10,902,000 | | | | | $ | 51,065,605 |
| | FM19 - Fort Myers Ar | $ | 1,606,700 | $ | 12,951,599 | $ | 3,822,000 | $ | 6,731,299 | | | | | | | $ | 25,111,598 |
| | FM20 - Fort Myers Ar | $ | 1,086,800 | $ | 2,512,500 | | | | | | | | | | | $ | 3,599,300 |
| | FM21 - Fort Myers Ar | | | $ | 5,197,100 | $ | 539,000 | $ | 2,637,000 | $ | 5,718,000 | $ | 8,780,930 | | | $ | 22,872,030 |
| | FM22 - Fort Myers Ci | $ | 10,170,300 | $ | 28,187,640 | $ | 9,074,390 | $ | 849,000 | | | | | | | $ | 48,281,330 |
| Single | | $ | 299,329,978 | $ | 366,820,457 | $ | 194,162,865 | $ | 132,960,243 | $ | 221,675,321 | $ | 169,749,033 | $ | 73,375,000 | $ | 1,458,072,897 |
| **Grand Total** | | **$** | **512,240,277** | **$** | **550,107,248** | **$** | **295,908,054** | **$** | **185,863,534** | **$** | **254,913,321** | **$** | **185,749,033** | **$** | **73,375,000** | **$** | **2,058,156,467** |

# John R. Wood Inc., REALTORS

Active Listing Reports 2009 11 01 - Units by Prop type and GeoCode



| Unit Count | | PriceCode | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Ownership Type | Region Display | A | B | C | D | E | F | G | Grand Total |
| Condo | CC11 - Cape Coral Un | 57 | 6 | | | | | | **63** |
| | CC12 - Cape Coral Un | 111 | 17 | 7 | 4 | | | | **139** |
| | CC13 - Cape Coral Un | 21 | 5 | | | | | | **26** |
| | CC14 - Cape Coral Un | 20 | | | | | | | **20** |
| | CC21 - Cape Coral Un | 47 | 24 | 3 | | 1 | 2 | | **77** |
| | CC22 - Cape Coral Un | 20 | 39 | 5 | | 1 | | | **65** |
| | CC23 - Cape Coral Un | 11 | | | 1 | | | | **12** |
| | CC24 - Cape Coral Un | 10 | 7 | 1 | | | | | **18** |
| | CC31 - Cape Coral Un | 20 | | | | | | | **20** |
| | CC32 - Cape Coral Un | 9 | | | | | | | **9** |
| | FB01 - Bodwitch Poin | 11 | 38 | 11 | 3 | | | | **63** |
| | FB02 - Crescent Stre | 3 | 5 | 2 | | | | | **10** |
| | FB03 - Gulf Beach Ro | 1 | 9 | 23 | 5 | 3 | | | **41** |
| | FB04 - Avenida Pesca | 7 | 23 | 9 | 2 | 1 | | | **42** |
| | FB05 - S.Bdry of Fai | 22 | 108 | 37 | 16 | 1 | 1 | | **185** |
| | FB06 - San Carlos Is | 1 | | | | | | | **1** |
| | FB07 - Black Island | 7 | 7 | 3 | 1 | | | | **18** |
| | FM01 - Fort Myers Ar | 1 | | | | | | | **1** |
| | FM02 - Fort Myers Ar | 26 | | | | | | | **26** |
| | FM03 - Fort Myers Ar | 29 | | | | | | | **29** |
| | FM04 - Fort Myers Ar | 45 | 1 | | | | | | **46** |
| | FM05 - Fort Myers Ar | 4 | | | | | | | **4** |
| | FM06 - Fort Myers Ar | 42 | | | | | | | **42** |
| | FM07 - Fort Myers Ar | 53 | | | | | | | **53** |
| | FM08 - Fort Myers Ar | 36 | 10 | | | | | | **46** |
| | FM09 - Fort Myers Ar | 104 | 78 | 32 | 16 | 14 | 2 | | **246** |
| | FM10 - Fort Myers Ar | 140 | 4 | | | | | | **144** |
| | FM11 - Fort Myers Ar | 84 | 1 | | | | | | **85** |
| | FM12 - Fort Myers Ar | 124 | 28 | 6 | 3 | 2 | | | **163** |
| | FM13 - Fort Myers Ar | 87 | 23 | | | | | | **110** |
| | FM14 - Fort Myers Ar | 23 | 2 | | | | | | **25** |
| | FM15 - Fort Myers Ar | 13 | 15 | 13 | 4 | | | | **45** |
| | FM16 - Fort Myers Ar | 20 | 1 | | | | | | **21** |
| | FM17 - Fort Myers Ar | 186 | 9 | | 3 | 1 | | | **199** |
| | FM18 - Fort Myers Ar | 63 | 9 | 1 | | | | | **73** |
| | FM19 - Fort Myers Ar | 15 | 3 | | | | | | **18** |
| | FM21 - Fort Myers Ar | 3 | 18 | 12 | 3 | | | | **36** |
| | FM22 - Fort Myers Ci | 146 | 24 | | | | | | **170** |
| **Condo Total** | | **1622** | **514** | **165** | **61** | **24** | **5** | | **2391** |
| Single Family | CC11 - Cape Coral Un | 29 | 30 | 19 | 7 | 5 | 4 | | **94** |
| | CC12 - Cape Coral Un | 58 | 35 | 9 | 6 | 6 | 1 | | **115** |

# John R. Wood Inc., REALTORS

Active Listing Reports 2009 11 01 - Units by Prop type and GeoCode



| Unit Count | | PriceCode | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Ownership Type | Region Display | A | B | C | D | E | F | G | Grand Total |
| Single Family | CC13 - Cape Coral Un | 115 | 59 | 9 | 4 | 2 | | | **189** |
| | CC14 - Cape Coral Un | 139 | 27 | 2 | | | | | **168** |
| | CC21 - Cape Coral Un | 50 | 68 | 29 | 11 | 8 | 4 | 2 | **172** |
| | CC22 - Cape Coral Un | 58 | 85 | 25 | 12 | 6 | 4 | | **190** |
| | CC23 - Cape Coral Un | 205 | 28 | 1 | 1 | | | | **235** |
| | CC24 - Cape Coral Un | 108 | 40 | 16 | 1 | 1 | | | **166** |
| | CC31 - Cape Coral Un | 184 | 6 | | | | | | **190** |
| | CC32 - Cape Coral Un | 112 | 2 | | | | | | **114** |
| | CC33 | 1 | 1 | 3 | | 2 | 1 | | **8** |
| | CC41 - Cape Coral Un | 175 | 3 | | | | | | **178** |
| | CC42 - Cape Coral Un | 140 | 16 | | | | | | **156** |
| | CC43 - Cape Coral Un | 45 | 36 | 8 | 3 | | | | **92** |
| | CC44 - Cape Coral Un | 2 | 1 | 1 | | | | | **4** |
| | FB01 - Bodwitch Poin | | 3 | 5 | 2 | 2 | | | **12** |
| | FB02 - Crescent Stre | 5 | 5 | 2 | 4 | 5 | | | **21** |
| | FB03 - Gulf Beach Ro | 2 | 19 | 14 | 4 | 12 | 4 | | **55** |
| | FB04 - Avenida Pesca | | 20 | 8 | 2 | 8 | 2 | | **40** |
| | FB05 - S.Bdry of Fai | | 10 | 5 | 5 | 4 | | | **24** |
| | FB06 - San Carlos Is | 10 | 2 | 1 | | | | | **13** |
| | FM01 - Fort Myers Ar | 12 | 17 | 5 | 3 | 8 | 2 | 1 | **48** |
| | FM02 - Fort Myers Ar | 42 | 20 | 4 | | | | | **66** |
| | FM03 - Fort Myers Ar | 23 | | 1 | | | | | **24** |
| | FM04 - Fort Myers Ar | 6 | | | | | | | **6** |
| | FM05 - Fort Myers Ar | 13 | 12 | 5 | | 1 | 5 | | **36** |
| | FM06 - Fort Myers Ar | 49 | 22 | 8 | 4 | 1 | | | **84** |
| | FM07 - Fort Myers Ar | 48 | | | 1 | | | | **49** |
| | FM08 - Fort Myers Ar | 16 | 28 | 10 | 9 | 14 | 6 | | **83** |
| | FM09 - Fort Myers Ar | 9 | 29 | 15 | 18 | 30 | 9 | 5 | **115** |
| | FM10 - Fort Myers Ar | 87 | 17 | | | | | | **104** |
| | FM11 - Fort Myers Ar | 16 | 42 | 19 | 4 | 7 | 1 | | **89** |
| | FM12 - Fort Myers Ar | 76 | 28 | 12 | 7 | 2 | | | **125** |
| | FM13 - Fort Myers Ar | 51 | 54 | 17 | 3 | | | | **125** |
| | FM14 - Fort Myers Ar | 108 | 27 | 5 | | | | | **140** |
| | FM15 - Fort Myers Ar | 18 | 22 | 12 | 9 | 16 | 11 | 1 | **89** |
| | FM16 - Fort Myers Ar | 21 | 16 | 6 | | | | | **43** |
| | FM17 - Fort Myers Ar | 32 | 13 | 5 | 1 | 2 | | | **53** |
| | FM18 - Fort Myers Ar | 32 | 31 | 12 | 18 | 8 | | | **101** |
| | FM19 - Fort Myers Ar | 8 | 35 | 6 | 8 | | | | **57** |
| | FM20 - Fort Myers Ar | 10 | 7 | | | | | | **17** |
| | FM21 - Fort Myers Ar | | 15 | 1 | 3 | 4 | 3 | | **26** |
| | FM22 - Fort Myers Ci | 50 | 79 | 15 | 1 | | | | **145** |

# John R. Wood Inc., REALTORS

Active Listing Reports 2009 11 01 - Units by Prop type and GeoCode



| Unit Count | | PriceCode | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Ownership Type | Region Display | A | B | C | D | E | F | G | Grand Total |
| **Single Family Total** | | **2165** | **1010** | **315** | **151** | **154** | **57** | **9** | **3861** |
| **Grand Total** | | **3787** | **1524** | **480** | **212** | **178** | **62** | **9** | **6252** |

# John R. Wood Inc., REALTORS

Active Listing Reports 2009 11 01 - Listing History



| Count of Listings | Price Cat | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Year Mth | A | B | C | D | E | F | G | Grand Total |
| 2000-09 | 1 | | | | | | | **1** |
| 2004-11 | | 1 | | | | | | **1** |
| 2005-03 | | 1 | | | | | | **1** |
| 2005-04 | 1 | | | | | | | **1** |
| 2005-08 | | | 1 | | | | | **1** |
| 2005-09 | | 1 | | | | | | **1** |
| 2006-01 | | 4 | | | | | | **4** |
| 2006-02 | 1 | | | 1 | | | | **2** |
| 2006-03 | 1 | 1 | 4 | | 1 | | | **7** |
| 2006-04 | | 1 | 1 | | | | | **2** |
| 2006-05 | | | | | 1 | | | **1** |
| 2006-06 | 1 | | | | | | | **1** |
| 2006-07 | 1 | | | | | | | **1** |
| 2006-08 | 1 | | | | | | 1 | **2** |
| 2006-09 | 1 | | | | | | | **1** |
| 2006-10 | | 1 | 2 | | | 1 | | **4** |
| 2006-11 | 5 | 1 | 5 | | 2 | 1 | | **14** |
| 2006-12 | 4 | | 1 | 3 | | | | **8** |
| 2007-01 | 3 | 1 | 2 | 1 | | | | **7** |
| 2007-02 | 4 | 2 | 5 | 1 | | | | **12** |
| 2007-03 | 4 | 2 | 1 | 1 | | | | **8** |
| 2007-04 | 3 | 5 | 1 | | | | | **9** |
| 2007-05 | 4 | 2 | 2 | 1 | 1 | | | **10** |
| 2007-06 | 8 | 5 | 1 | 1 | 1 | | | **16** |
| 2007-07 | 1 | 2 | 2 | | | | | **5** |
| 2007-08 | 7 | 7 | 2 | | | 3 | | **19** |
| 2007-09 | 9 | 6 | 1 | 1 | 1 | | | **18** |
| 2007-10 | 5 | 3 | 1 | 1 | 2 | | | **12** |
| 2007-11 | 5 | 4 | 6 | 2 | 1 | 1 | | **19** |
| 2007-12 | 11 | 3 | 3 | | | | | **17** |
| 2008-01 | 24 | 11 | 6 | 8 | | 1 | 2 | **52** |
| 2008-02 | 28 | 9 | 8 | 3 | 4 | 1 | | **53** |
| 2008-03 | 23 | 11 | 3 | 4 | 3 | 1 | | **45** |
| 2008-04 | 22 | 14 | 4 | 3 | 3 | | | **46** |
| 2008-05 | 21 | 7 | 3 | 3 | | 1 | | **35** |
| 2008-06 | 34 | 19 | 6 | 2 | 3 | 2 | | **66** |
| 2008-07 | 34 | 12 | 9 | | 1 | 1 | | **57** |
| 2008-08 | 32 | 17 | 6 | 8 | 3 | 3 | | **69** |
| 2008-09 | 32 | 23 | 10 | 4 | 2 | | | **71** |
| 2008-10 | 56 | 21 | 11 | 11 | 3 | | 1 | **103** |
| 2008-11 | 51 | 27 | 15 | 2 | 5 | 2 | | **102** |
| 2008-12 | 57 | 44 | 11 | 8 | 4 | 1 | | **125** |
| 2009-01 | 109 | 73 | 17 | 9 | 9 | 2 | | **219** |
| 2009-02 | 135 | 60 | 22 | 12 | 10 | 2 | | **241** |
| 2009-03 | 156 | 67 | 20 | 9 | 11 | 7 | | **270** |
| 2009-04 | 158 | 69 | 20 | 14 | 8 | 3 | 1 | **273** |
| 2009-05 | 199 | 89 | 31 | 16 | 12 | 1 | 1 | **349** |
| 2009-06 | 266 | 149 | 40 | 15 | 11 | 1 | 1 | **483** |
| 2009-07 | 356 | 130 | 36 | 17 | 15 | 7 | 1 | **562** |
| 2009-08 | 426 | 200 | 46 | 13 | 19 | 3 | | **707** |
| 2009-09 | 569 | 179 | 75 | 14 | 13 | 7 | | **857** |
| 2009-10 | 903 | 237 | 39 | 24 | 28 | 10 | 1 | **1242** |

# John R. Wood Inc., REALTORS

Active Listing Reports 2009 11 01 - Listing History



| Count of Listings | Price Cat | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Year Mth | A | B | C | D | E | F | G | Grand Total |
| 2009-11 | 15 | 3 | 1 | | 1 | | | **20** |
| **Grand Total** | **3787** | **1524** | **480** | **212** | **178** | **62** | **9** | **6252** |

# John R. Wood Inc., REALTORS
## Active Listing Reports 2009 11 01 - Active Geocode Stats



| | | Data | | | | |
|---|---|---|---|---|---|---|
| Ownershi | Region Display | Minimum Active Listing | Maximum Active Listing | Unit Count | Sum of Active Listings | Average Active Listing |
| Condo | CC11 - Cape Coral Un | $36,000 | $399,000 | 63 | $8,752,049 | $138,921 |
| | CC12 - Cape Coral Un | $33,000 | $999,000 | 139 | $29,010,201 | $208,706 |
| | CC13 - Cape Coral Un | $2,200 | $385,000 | 26 | $4,204,950 | $161,729 |
| | CC14 - Cape Coral Un | $27,000 | $89,900 | 20 | $1,108,900 | $55,445 |
| | CC21 - Cape Coral Un | $36,900 | $4,200,000 | 77 | $24,764,119 | $321,612 |
| | CC22 - Cape Coral Un | $65,000 | $1,395,000 | 65 | $21,625,778 | $332,704 |
| | CC23 - Cape Coral Un | $39,900 | $999,000 | 12 | $1,974,299 | $164,525 |
| | CC24 - Cape Coral Un | $114,900 | $500,000 | 18 | $4,208,900 | $233,828 |
| | CC31 - Cape Coral Un | $44,900 | $145,000 | 20 | $1,728,297 | $86,415 |
| | CC32 - Cape Coral Un | $79,900 | $178,500 | 9 | $1,131,880 | $125,764 |
| | FB01 - Bodwitch Poin | $174,900 | $899,990 | 63 | $25,718,790 | $408,235 |
| | FB02 - Crescent Stre | $119,000 | $549,900 | 10 | $3,853,800 | $385,380 |
| | FB03 - Gulf Beach Ro | $248,000 | $1,230,000 | 41 | $25,540,000 | $622,927 |
| | FB04 - Avenida Pesca | $139,900 | $1,050,000 | 42 | $18,590,590 | $442,633 |
| | FB05 - S.Bdry of Fai | $172,500 | $2,700,000 | 185 | $86,297,890 | $466,475 |
| | FB06 - San Carlos Is | $179,900 | $179,900 | 1 | $179,900 | $179,900 |
| | FB07 - Black Island | $200,000 | $995,400 | 18 | $6,686,099 | $371,450 |
| | FM01 - Fort Myers Ar | $84,900 | $84,900 | 1 | $84,900 | $84,900 |
| | FM02 - Fort Myers Ar | $25,000 | $155,000 | 26 | $1,460,200 | $56,162 |
| | FM03 - Fort Myers Ar | $14,000 | $158,000 | 29 | $1,398,599 | $48,228 |
| | FM04 - Fort Myers Ar | $13,900 | $250,900 | 46 | $3,189,400 | $69,335 |
| | FM05 - Fort Myers Ar | $75,000 | $159,000 | 4 | $433,400 | $108,350 |
| | FM06 - Fort Myers Ar | $44,000 | $150,000 | 42 | $3,574,250 | $85,101 |
| | FM07 - Fort Myers Ar | $15,000 | $185,000 | 53 | $3,963,200 | $74,777 |
| | FM08 - Fort Myers Ar | $87,900 | $429,000 | 46 | $9,032,700 | $196,363 |
| | FM09 - Fort Myers Ar | $49,000 | $2,950,000 | 246 | $105,309,814 | $428,089 |
| | FM10 - Fort Myers Ar | $18,900 | $339,000 | 144 | $18,006,758 | $125,047 |
| | FM11 - Fort Myers Ar | $28,820 | $269,000 | 85 | $13,739,420 | $161,640 |
| | FM12 - Fort Myers Ar | $54,900 | $1,395,000 | 163 | $36,586,256 | $224,456 |
| | FM13 - Fort Myers Ar | $74,900 | $378,500 | 110 | $21,656,980 | $196,882 |
| | FM14 - Fort Myers Ar | $29,900 | $278,000 | 25 | $4,533,200 | $181,328 |
| | FM15 - Fort Myers Ar | $29,000 | $890,000 | 45 | $18,566,600 | $412,591 |
| | FM16 - Fort Myers Ar | $34,900 | $265,000 | 21 | $2,322,800 | $110,610 |
| | FM17 - Fort Myers Ar | $29,900 | $1,050,000 | 199 | $25,786,907 | $129,582 |
| | FM18 - Fort Myers Ar | $49,900 | $519,000 | 73 | $13,216,799 | $181,052 |
| | FM19 - Fort Myers Ar | $130,000 | $399,000 | 18 | $3,932,500 | $218,472 |
| | FM21 - Fort Myers Ar | $179,000 | $995,000 | 36 | $17,849,950 | $495,832 |
| | FM22 - Fort Myers Ci | $50,000 | $338,500 | 170 | $30,062,495 | $176,838 |
| **Condo** | | **$2,200** | **$4,200,000** | **2391** | **$600,083,570** | **$250,976** |
| Single | CC11 - Cape Coral Un | $59,900 | $4,995,000 | 94 | $55,665,594 | $592,187 |
| | CC12 - Cape Coral Un | $55,900 | $2,545,000 | 115 | $43,237,188 | $375,976 |
| | CC13 - Cape Coral Un | $48,000 | $1,250,000 | 189 | $49,840,365 | $263,706 |
| | CC14 - Cape Coral Un | $39,900 | $650,000 | 168 | $26,468,386 | $157,550 |
| | CC21 - Cape Coral Un | $55,000 | $7,895,000 | 172 | $103,370,616 | $600,992 |
| | CC22 - Cape Coral Un | $70,500 | $3,600,000 | 190 | $88,610,102 | $466,369 |
| | CC23 - Cape Coral Un | $29,900 | $750,000 | 235 | $34,915,682 | $148,577 |

# John R. Wood Inc., REALTORS
## Active Listing Reports 2009 11 01 - Active Geocode Stats



| | | Data | | | | |
|---|---|---|---|---|---|---|
| Ownershi | Region Display | Minimum Active Listing | Maximum Active Listing | Unit Count | Sum of Active Listings | Average Active Listing |
| Single | CC24 - Cape Coral Un | $38,900 | $1,200,000 | 166 | $41,894,989 | $252,379 |
| | CC31 - Cape Coral Un | $39,300 | $350,000 | 190 | $21,220,634 | $111,688 |
| | CC32 - Cape Coral Un | $59,900 | $439,000 | 114 | $14,985,314 | $131,450 |
| | CC33 | $174,900 | $2,300,000 | 8 | $6,989,600 | $873,700 |
| | CC41 - Cape Coral Un | $49,000 | $360,000 | 178 | $21,288,809 | $119,600 |
| | CC42 - Cape Coral Un | $47,000 | $499,000 | 156 | $23,009,700 | $147,498 |
| | CC43 - Cape Coral Un | $60,000 | $895,000 | 92 | $28,223,659 | $306,779 |
| | CC44 - Cape Coral Un | $119,800 | $699,990 | 4 | $1,299,590 | $324,898 |
| | FB01 - Bodwitch Poin | $389,000 | $1,375,000 | 12 | $8,623,646 | $718,637 |
| | FB02 - Crescent Stre | $169,900 | $1,895,000 | 21 | $14,953,600 | $712,076 |
| | FB03 - Gulf Beach Ro | $209,000 | $2,495,000 | 55 | $46,516,294 | $845,751 |
| | FB04 - Avenida Pesca | $250,000 | $2,420,000 | 40 | $30,295,500 | $757,388 |
| | FB05 - S.Bdry of Fai | $265,000 | $1,700,000 | 24 | $17,705,800 | $737,742 |
| | FB06 - San Carlos Is | $64,900 | $739,000 | 13 | $2,796,700 | $215,131 |
| | FM01 - Fort Myers Ar | $129,000 | $5,995,000 | 48 | $36,637,800 | $763,288 |
| | FM02 - Fort Myers Ar | $40,000 | $599,000 | 66 | $14,708,448 | $222,855 |
| | FM03 - Fort Myers Ar | $26,235 | $595,000 | 24 | $1,933,135 | $80,547 |
| | FM04 - Fort Myers Ar | $12,000 | $70,000 | 6 | $266,900 | $44,483 |
| | FM05 - Fort Myers Ar | $75,000 | $3,980,000 | 36 | $25,442,703 | $706,742 |
| | FM06 - Fort Myers Ar | $65,000 | $1,050,000 | 84 | $25,310,890 | $301,320 |
| | FM07 - Fort Myers Ar | $17,900 | $899,900 | 49 | $5,925,502 | $120,929 |
| | FM08 - Fort Myers Ar | $149,900 | $3,495,000 | 83 | $64,020,599 | $771,333 |
| | FM09 - Fort Myers Ar | $125,000 | $14,900,000 | 115 | $157,835,622 | $1,372,484 |
| | FM10 - Fort Myers Ar | $42,900 | $389,900 | 104 | $18,224,877 | $175,239 |
| | FM11 - Fort Myers Ar | $160,000 | $2,100,000 | 89 | $44,378,373 | $498,633 |
| | FM12 - Fort Myers Ar | $32,000 | $1,975,000 | 125 | $38,913,400 | $311,307 |
| | FM13 - Fort Myers Ar | $136,900 | $949,900 | 125 | $43,230,857 | $345,847 |
| | FM14 - Fort Myers Ar | $24,900 | $639,900 | 140 | $25,676,621 | $183,404 |
| | FM15 - Fort Myers Ar | $39,000 | $5,295,000 | 89 | $91,795,989 | $1,031,416 |
| | FM16 - Fort Myers Ar | $59,000 | $699,000 | 43 | $13,158,500 | $306,012 |
| | FM17 - Fort Myers Ar | $69,900 | $1,950,000 | 53 | $17,771,050 | $335,303 |
| | FM18 - Fort Myers Ar | $19,900 | $1,999,000 | 101 | $51,065,605 | $505,600 |
| | FM19 - Fort Myers Ar | $149,900 | $989,000 | 57 | $25,111,598 | $440,554 |
| | FM20 - Fort Myers Ar | $47,000 | $415,000 | 17 | $3,599,300 | $211,724 |
| | FM21 - Fort Myers Ar | $264,900 | $3,129,930 | 26 | $22,872,030 | $879,693 |
| | FM22 - Fort Myers Ci | $49,000 | $849,000 | 145 | $48,281,330 | $332,975 |
| **Single** | | **$12,000** | **$14,900,000** | **3861** | **$1,458,072,897** | **$377,641** |
| Grand Total | | **$2,200** | **$14,900,000** | **6252** | **$2,058,156,467** | **$329,200** |