

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Sold Count Breakdown

Count of MLNum				Sale Type			Grand Total	
Market Defined	Geo Code	Own Desc	Code	Foreclosure	Normal	Shortsale		
Naples Market Only	NA47	Single Family	A	7	3	6	16	
		Single Family Total			7	3	6	16
	NA47 Total				7	3	6	16
	NA09	Single Family	A	5	5	3	13	
			C			1	1	
		Single Family Total			5	5	4	14
		Condo	A	3	9	1	13	
			C			1	1	
			D			1	1	
	Condo Total			3	10	2	15	
	NA09 Total				8	15	6	29
	NA17	Single Family	A	4	8	6	18	
			B	1	8	3	12	
			C		1		1	
		Single Family Total			5	17	9	31
		Condo	A	23	23	6	52	
		Condo Total			23	23	6	52
		Co-op	A		2		2	
		Co-op Total				2		2
	NA17 Total				28	42	15	85
	NA38	Single Family	A	2	4		6	
			B	1	2		3	
			D		2		2	
		Single Family Total			3	8		11
		Condo	A	4	10	7	21	
			B	2	9	2	13	
			D		1		1	
		Condo Total			6	20	9	35
	Co-op	A	1	4		5		
	Co-op Total			1	4		5	
	NA38 Total				10	32	9	51
	NA24	Single Family	A	19	19	12	50	
		Single Family Total			19	19	12	50
		Condo	A	3	2		5	
		Condo Total			3	2		5
	NA24 Total				22	21	12	55
	NA21	Single Family	A	2	2		4	
			B	1	3		4	
			C		5	1	6	
			D		1		1	
			E		3	1	4	
			F		3	1	4	
Single Family Total			3	17	3	23		
Condo		A	16	7	9	32		
	B	1	3		4			

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Count of MLNum				Sale Type			Grand Total	
Market Defined	Geo Code	Own Desc	Code	Foreclosure	Normal	Shortsale		
Naples Market Only	NA21	Condo Total		17	10	9	36	
	NA21 Total			20	27	12	59	
	NA32	Single Family	A	1		1	2	
		Single Family Total		1		1	2	
	NA32 Total			1		1	2	
	NA18	Single Family	A	2	8	5	15	
			B	2	5	2	9	
		Single Family Total			4	13	7	24
		Condo	A	15	39	2	56	
			B		3		3	
		Condo Total			15	42	2	59
	NA18 Total			19	55	9	83	
	NA37	Single Family	A	1	4	3	8	
			B		2	2	4	
		Single Family Total			1	6	5	12
		Condo	A			11		11
			B			2		2
	Condo Total				13		13	
	NA37 Total			1	19	5	25	
	NA16	Single Family	A	1	2	1	4	
			B	1	5	2	8	
			C		2		2	
			D		1		1	
			E		2	1	3	
			F		1		1	
		Single Family Total			2	13	4	19
		Condo	A	17	21	4	42	
			B	2	3	1	6	
			C		3		3	
	Condo Total			19	27	5	51	
	NA16 Total			21	40	9	70	
	NA48	Single Family	A	5	3	3	11	
B					1	1		
Single Family Total			5	3	4	12		
NA48 Total			5	3	4	12		
NA14	Single Family	A		3	1	4		
		B		10	3	13		
		C		5	1	6		
		D		1		1		
		E		1		1		
	Single Family Total				20	5	25	
	Condo	A	4	15	2	21		
		B		2		2		
Condo Total			4	17	2	23		
NA14 Total			4	37	7	48		

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Count of MLNum				Sale Type			Grand Total	
Market Defined	Geo Code	Own Desc	Code	Foreclosure	Normal	Shortsale		
Naples Market Only	NA45	Single Family	A	4		3	7	
		Single Family Total			4		3	7
		NA45 Total			4		3	7
	NA05	Single Family	B			1	2	3
			C			7		7
			D			4		4
			E			2		2
			F			1		1
			Single Family Total				15	2
		Condo	A		2	7		9
			B			3	1	4
			C			11		11
			D			7		7
			E			8		8
		Condo Total			2	36	1	39
		Co-op	A			1		1
			B			4		4
			C			1		1
	Co-op Total				6		6	
	NA05 Total			2	57	3	62	
	NA12	Single Family	A			1		1
			B			2		2
			D			2		2
			E			2		2
			F			1		1
		Single Family Total				8		8
		Condo	A		4	5	6	15
			B			4		4
			C			3		3
	D				1		1	
	Condo Total			4	13	6	23	
NA12 Total			4	21	6	31		
NA22	Single Family	A		4	8	3	15	
		B		5	14	3	22	
		C			1	1	2	
	Single Family Total			9	23	7	39	
	Condo	A		5	2	2	9	
		B			2	1	3	
Condo Total			5	4	3	12		
NA22 Total			14	27	10	51		
NA11	Single Family	A		2	6	2	10	
		B		1	15		16	
		C				1	1	
		D			1		1	
		E				2	2	

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Sold Count Breakdown

Count of MLNum				Sale Type			Grand Total
Market Defined	Geo Code	Own Desc	Code	Foreclosure	Normal	Shortsale	
Naples Market Only	NA11	Single Family	F		2		2
		Single Family Total		3	26	3	32
		Condo	A	6	16	10	32
			B		4	1	5
			C		2		2
		Condo Total		6	22	11	39
		Co-op	A	1			1
		Co-op Total		1			1
	NA11 Total			10	48	14	72
	NA19	Single Family	A	1	1	1	3
			B	2	13	1	16
			C		5		5
			D		2		2
			E		1		1
		Single Family Total		3	22	2	27
		Condo	A	3	14	3	20
			B		2		2
	Condo Total		3	16	3	22	
	NA19 Total			6	38	5	49
	NA46	Single Family	A	6	4	5	15
			B			1	1
		Single Family Total		6	4	6	16
	NA46 Total			6	4	6	16
	NA23	Single Family	A	3	2	1	6
			B	1	1	1	3
		Single Family Total		4	3	2	9
		Condo	A	1			1
	Condo Total		1			1	
	NA23 Total			5	3	2	10
	NA41	Single Family	A	2	3	3	8
			B	2	1		3
		Single Family Total		4	4	3	11
	NA41 Total			4	4	3	11
	NA36	Single Family	A	2			2
		Single Family Total		2			2
	NA36 Total			2			2
	NA15	Single Family	A	3	5	4	12
		Single Family Total		3	5	4	12
		Condo	A		10		10
		Condo Total			10		10
	NA15 Total			3	15	4	22
	NA03	Single Family	A	5	6	6	17
			B		7		7
		Single Family Total		5	13	6	24
	Condo	A		1	1	2	

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Count of MLNum				Sale Type			Grand Total		
Market Defined	Geo Code	Own Desc	Code	Foreclosure	Normal	Shortsale			
Naples Market Only	NA03	Condo	B		1		1		
		Condo Total				2	1	3	
	NA03 Total			5	15	7	27		
	NA43	Single Family	A		4	4	1	9	
		Single Family Total			4	4	1	9	
	NA43 Total			4	4	1	9		
	NA42	Single Family	A		6	2	3	11	
			B			1		1	
		Single Family Total			6	3	3	12	
	NA42 Total			6	3	3	12		
	NA44	Single Family	A		2	2	6	10	
		Single Family Total			2	2	6	10	
	NA44 Total			2	2	6	10		
	NA39	Condo	A		1	4		5	
			B			1		1	
		Condo Total			1	5		6	
	NA39 Total			1	5		6		
	NA06	Single Family	B				1	1	
			C		1	2		3	
			F			2		2	
			Single Family Total			1	4	1	6
		Condo	A				1		1
			B				3		3
			C				5		5
			E				1		1
	Condo Total				10		10		
	NA06 Total			1	14	1	16		
	NA01	Single Family	A		2	1	1	4	
			B		1	1		2	
			C			1		1	
			E			4		4	
			F			2		2	
			Single Family Total			3	9	1	13
		Condo	A				4	2	6
			B				3		3
			C				4		4
			D				2		2
			E				2		2
	Condo Total				15	2	17		
	Co-op	A				1		1	
	Co-op Total					1	1		
NA01 Total			3	25	3	31			
NA31	Single Family	A				3	3		
	Single Family Total					3	3		
	Condo	A		2	2		4		

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Count of MLNum				Sale Type			Grand Total
Market Defined	Geo Code	Own Desc	Code	Foreclosure	Normal	Shortsale	
Naples Market Only	NA31	Condo	B		1		1
		Condo Total		2	3		5
		NA31 Total		2	3	3	8
	NA34	Single Family	A	3	2	3	8
			B	1	1	1	3
		Single Family Total		4	3	4	11
		NA34 Total		4	3	4	11
	NA04	Single Family	C		3		3
			E		2		2
			F		3		3
		Single Family Total			8		8
		Condo	A	1			1
			B		13	1	14
			C		11		11
			D		3		3
			E		3		3
			F		2		2
		Condo Total		1	32	1	34
		NA04 Total		1	40	1	42
	NA13	Condo	A			1	1
		Condo Total				1	1
		NA13 Total				1	1
	NA35	Single Family	A				2
		Single Family Total					2
		NA35 Total					2
	NA08	Single Family	B		2		2
			C			1	1
			F		1		1
		Single Family Total			3	1	4
		Condo	B		1		1
			D		1		1
		Condo Total			2		2
	NA08 Total			5	1	6	
NA02	Single Family	C				1	
		D			1	1	
		E			2	2	
	Single Family Total				3	4	
	Condo	B			3	3	
		C			1	1	
		D			2	2	
		F			1	1	
	Condo Total				7	7	
	NA02 Total				10	1	11
NA07	Single Family	E			1	1	
		F			1	1	

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Count of MLNum				Sale Type			Grand Total	
Market Defined	Geo Code	Own Desc	Code	Foreclosure	Normal	Shortsale		
Naples Market Only	NA07	Single Family	G		5		5	
		Single Family Total			7		7	
	NA07 Total				7		7	
Naples Market Only Total				235	648	184	1067	
Bonita Estero Markets Only	BN10	Single Family	A	10	4	2	16	
			C		1		1	
		Single Family Total		10	5	2	17	
		Condo	A	3	2		5	
		Condo Total		3	2		5	
	BN10 Total				13	7	2	22
	BN08	Single Family	A	4	1	1	6	
			B		1		1	
		Single Family Total		4	2	1	7	
		Condo	A	3	4	3	10	
		Condo Total		3	4	3	10	
		Co-op	A		1		1	
		Co-op Total			1		1	
	BN08 Total				7	7	4	18
	ES01	Single Family	A		2	3	5	
			D		1		1	
		Single Family Total			3	3	6	
		Condo	A	4	12	6	22	
			B	1	6	2	9	
	Condo Total		5	18	8	31		
	ES01 Total				5	21	11	37
	ES02	Single Family	A	2	7	4	13	
			B		4	5	9	
			C		1		1	
		Single Family Total		2	12	9	23	
		Condo	A		4	5	9	
	Condo Total			4	5	9		
	ES02 Total				2	16	14	32
	BN07	Single Family	A		4	1	5	
			B		2	1	3	
			C		1		1	
		Single Family Total			7	2	9	
Condo		A	2	4	1	7		
Condo Total		2	4	1	7			
BN07 Total				2	11	3	16	
BN06	Single Family	A	4	1	2	7		
		B		2		2		
	Single Family Total		4	3	2	9		
	Condo	A	1	2		3		
	Condo Total		1	2		3		
	Co-op	A		1		1		

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Count of MLNum				Sale Type			Grand Total	
Market Defined	Geo Code	Own Desc	Code	Foreclosure	Normal	Shortsale		
Bonita Estero Markets Only	BN06	Co-op Total			1		1	
	BN06 Total			5	6	2	13	
	BN05	Single Family	A			4		4
			B			1	1	2
			C			5		5
			D			2		2
		Single Family Total				12	1	13
		Condo	A		2	5	2	9
			B		2	11		13
			C				1	1
	Condo Total			4	16	3	23	
	BN05 Total			4	28	4	36	
	BN02	Single Family	A		1			1
			B		1	4		5
			C			1		1
		Single Family Total			2	5		7
		Condo	A			2		2
			Condo Total				2	
	BN02 Total			2	7		9	
	ES03	Single Family	A		5	3		8
			B		1	3	2	6
			C			1		1
		Single Family Total			6	7	2	15
		Condo	A		1	3	3	7
			B			3		3
	Condo Total			1	6	3	10	
	ES03 Total			7	13	5	25	
	BN11	Single Family	A				1	1
			B			1		1
			F			1		1
		Single Family Total				2	1	3
		Condo	A		3	1	2	6
			Condo Total			3	1	2
	BN11 Total			3	3	3	9	
	BN12	Single Family	A		3	6	3	12
			B			5	1	6
			E			1	1	2
		Single Family Total			3	12	5	20
		Condo	A		2	6		8
			B			2		2
	Condo Total			2	8		10	
	BN12 Total			5	20	5	30	
	BN01	Single Family	A			1		1
			F			2		2
		Single Family Total				3		3

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Sold Count Breakdown

Count of MLNum				Sale Type			Grand Total
Market Defined	Geo Code	Own Desc	Code	Foreclosure	Normal	Shortsale	
Bonita Estero Markets Only	BN01	Condo	A		2		2
			B		4		4
			E		1		1
			Condo Total		7		7
		BN01 Total			10		10
	BN03	Single Family	B		4		4
			C		3		3
			D		1		1
			E		4		4
		Single Family Total		12		12	
		Condo	A		16	2	18
	B			9		9	
	Condo Total		25	2	27		
	BN03 Total			37	2	39	
	BN09	Single Family	B		4		4
			Single Family Total		4		4
		Condo	A			1	1
			Condo Total			1	1
	BN09 Total			4	1	5	
	BN04	Single Family	D		2		2
			E		3		3
		Single Family Total		5		5	
		Condo	A		2		2
			B		3	1	4
C				1		1	
E			2		2		
Condo Total		8	1	9			
BN04 Total			13	1	14		
Bonita Estero Markets Only Total				55	203	57	315
Grand Total				290	851	241	1382

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
 GeoCode Breakdown

Count of MLNum	Sale Type			Grand Total
	Foreclosure	Normal	Shortsale	
Geo Code				
BN01		10		10
BN02	2	7		9
BN03		37	2	39
BN04		13	1	14
BN05	4	28	4	36
BN06	5	6	2	13
BN07	2	11	3	16
BN08	7	7	4	18
BN09		4	1	5
BN10	13	7	2	22
BN11	3	3	3	9
BN12	5	20	5	30
ES01	5	21	11	37
ES02	2	16	14	32
ES03	7	13	5	25
NA01	3	25	3	31
NA02		10	1	11
NA03	5	15	7	27
NA04	1	40	1	42
NA05	2	57	3	62
NA06	1	14	1	16
NA07		7		7
NA08		5	1	6
NA09	8	15	6	29
NA11	10	48	14	72
NA12	4	21	6	31
NA13		1		1
NA14	4	37	7	48
NA15	3	15	4	22
NA16	21	40	9	70
NA17	28	42	15	85
NA18	19	55	9	83
NA19	6	38	5	49
NA21	20	27	12	59
NA22	14	27	10	51
NA23	5	3	2	10
NA24	22	21	12	55
NA31	2	3	3	8
NA32	1		1	2
NA34	4	3	4	11
NA35			2	2
NA36	2			2
NA37	1	19	5	25
NA38	10	32	9	51
NA39	1	5		6
NA41	4	4	3	11
NA42	6	3	3	12
NA43	4	4	1	9
NA44	2	2	6	10
NA45	4		3	7
NA46	6	4	6	16
NA47	7	3	6	16
NA48	5	3	4	12
Grand Total	290	851	241	1382

Date: 3/4/2010
Time: 2:00 PM

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Monthly Breakdown

Count of Sold Transactions	Sale Type			Grand Total
Mth	Foreclosure	Normal	Shortsale	Grand Total
01	145	428	129	702
2	145	423	112	680
Grand Total	290	851	241	1382

Date: 3/4/2010
 Time: 2:00 PM

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
 Market Breakdown

	Sale Type		Data				Total Unit Count	Total % of Units
	Foreclosure		Normal		Shortsale			
Market	Unit Count	% of Units	Unit Count	% of Units	Unit Count	% of Units		
Naples	235	22.02%	648	60.73%	184	17.24%	1067	100.00%
Bonita	55	17.46%	203	64.44%	57	18.10%	315	100.00%
Grand Total	290	20.98%	851	61.58%	241	17.44%	1382	100.00%