

**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**

Count of MLNum				Sale Type					
Market Defined	Geo Code	Own Desc	Code	Foreclosure	Shortsale	Normal	Grand Total		
Bonita Estero Mar	BN01	Condo	A		1	5	6		
			B			5	5		
			E			1	1		
		Condo Total				1		11	12
		Single Family	A				1	1	1
			F				2	2	2
	Single Family Total						3	3	
	BN01 Total				1		14	15	
	BN02	Condo	A			3	2	5	
			Condo Total				3	2	5
		Single Family	A		1			1	1
			B		1		4	5	5
			C				1	1	1
	Single Family Total				2		5	7	
	BN02 Total				2	3	7	12	
	BN03	Condo	A			2	25	27	
			B				13	13	
		Condo Total				2	38	40	
		Single Family	B				9	9	9
			C				6	6	6
			D				2	2	2
			E				6	6	6
	F					1	1	1	
	Single Family Total					24	24		
	BN03 Total				2	62	64		
	BN04	Condo	A				3	3	
			B		1		10	11	
C				1		2	3		
E						3	3		
Condo Total				2	18	20			
Single Family		B				1	1	1	
		C				2	2	2	
		D				3	3	3	
		E				4	4	4	
		F				1	1	1	
	Single Family Total					11	11		
BN04 Total				2	29	31			
BN05	Condo	A		3	2	8	13		
		B		2	1	19	22		
		C			1		1		
		E				1	1		
	Condo Total				5	4	28	37	
	Single Family	A				6	6	6	
		B				2	3	5	
C			1	1	6	8	8		

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Count of MLNum				Sale Type					
Market Defined	Geo Code	Own Desc	Code	Foreclosure	Shortsale	Normal	Grand Total		
Bonita Estero Mar	BN05	Single Family	D			4	4		
		Single Family Total			1	3	19	23	
	BN05 Total			6	7	47	60		
	BN06	Condo	A		2		5	7	
		Condo Total			2		5	7	
		Co-op	A				1	1	
		Co-op Total					1	1	
		Single Family	A		5	4	4	13	
			B				2	2	
	Single Family Total			5	4	6	15		
	BN06 Total			7	4	12	23		
	BN07	Condo	A		3	2	8	13	
		Condo Total			3	2	8	13	
		Single Family	A			1	10	11	
			B				1	5	6
			C				1	1	1
	Single Family Total				2	16	18		
	BN07 Total			3	4	24	31		
	BN08	Condo	A		5	4	6	15	
		Condo Total			5	4	6	15	
		Co-op	A				1	1	
		Co-op Total					1	1	
		Single Family	A		9	1	3	13	
			B		1		1	2	
	Single Family Total			10	1	4	15		
	BN08 Total			15	5	11	31		
	BN09	Condo	A			1	1	2	
		Condo Total				1	1	2	
		Single Family	B				5	5	
			C				1	1	
	Single Family Total					6	6		
	BN09 Total				1	7	8		
	BN10	Condo	A		3	1	3	7	
		Condo Total			3	1	3	7	
		Single Family	A		15	3	9	27	
			C				1	1	
		Single Family Total			15	3	10	28	
	BN10 Total			18	4	13	35		
	BN11	Condo	A		5	7	1	13	
			B				4	4	
		Condo Total			5	7	5	17	
		Single Family	A		1	1		2	
			B				1	1	
			C				1	1	
	F					1	1		

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Count of MLNum				Sale Type			
Market Defined	Geo Code	Own Desc	Code	Foreclosure	Shortsale	Normal	Grand Total
Bonita Estero Mar	BN11	Single Family Total		1	1	3	5
	BN11 Total			6	8	8	22
	BN12	Condo	A	5		12	17
			B			3	3
		Condo Total			5	15	20
		Single Family	A	5	5	11	21
			B			1	9
			C				2
	E				1	1	
	Single Family Total			5	7	23	
	BN12 Total			10	7	38	55
	ES01	Condo	A	6	8	17	31
			B	1	2	9	12
			C			1	1
		Condo Total			7	10	27
		Single Family	A	1	4	4	9
			B			1	1
	C				3	3	
	D				2	2	
	Single Family Total			1	4	10	
	ES01 Total			8	14	37	59
	ES02	Condo	A		7	7	14
			Condo Total			7	7
		Single Family	A	5	6	12	23
			B		6	7	13
			C			1	1
	Single Family Total			5	12	20	
	ES02 Total			5	19	27	51
	ES03	Condo	A	1	9	5	15
			B			4	4
		Condo Total			1	9	9
		Single Family	A	5		7	12
			B	2	2	8	12
			C		1	3	4
	D				1	1	
	Single Family Total			7	3	19	
	ES03 Total			8	12	28	48
Bonita Estero Markets Only Total				88	93	364	545
Naples Market On	NA01	Condo	A		2	12	14
			B		1	10	11
			C		1	9	10
			D			5	5
			E			7	7
			F			1	1
		Condo Total				4	44

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Count of MLNum				Sale Type				
Market Defined	Geo Code	Own Desc	Code	Foreclosure	Shortsale	Normal	Grand Total	
Naples Market On	NA01	Co-op	A			1	1	
		Co-op Total				1	1	
		Single Family	A	2	1	2	5	
			B	1		3	4	
			C			4	4	
			E			4	4	
			F			2	2	
		Single Family Total		3	1	15	19	
		NA01 Total		3	5	60	68	
		NA02	Condo	A				1
	B						5	5
	C						4	4
	D						2	2
	F						1	1
	Condo Total				13	13		
	Single Family		C		2		2	
			D			1	1	
			E			2	2	
			F		1		1	
		Single Family Total			3	3	6	
	NA02 Total			3	16	19		
	NA03	Condo	A		1	2	3	
			B			1	1	
		Condo Total				1	3	4
		Single Family	A	8	7	10	25	
			B			10	10	
		Single Family Total		8	7	20	35	
	NA03 Total		8	8	23	39		
	NA04	Condo	A	2			2	
			B		1	21	22	
			C			14	14	
			D			8	8	
E					7	7		
F					4	4		
G					1	1		
Condo Total		2	1	55	58			
Single Family		B			1	1		
		C			4	4		
		D			1	1		
		E			5	5		
		F			5	5		
		Single Family Total				16	16	
NA04 Total		2	1	71	74			
NA05	Condo	A	3		18	21		
		B		1	10	11		

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Count of MLNum				Sale Type					
Market Defined	Geo Code	Own Desc	Code	Foreclosure	Shortsale	Normal	Grand Total		
Naples Market On	NA05	Condo	C			17	17		
			D			9	9		
			E			11	11		
			F			2	2		
		Condo Total				3	1	67	71
		Co-op	A					1	1
			B				1	5	6
			C					3	3
			D					1	1
		Co-op Total					1	10	11
		Single Family	B				2	3	5
			C				1	7	8
			D					4	4
			E				1	3	4
			F					6	6
	G						1	1	
	Single Family Total					4	24	28	
	NA05 Total				3	6	101	110	
	NA06	Condo	A				1	2	
			B				5	5	
			C				6	6	
			E				2	2	
		Condo Total					1	15	16
		Single Family	B			1	1		2
			C			1		2	3
			E					3	3
			F					4	4
			G					1	1
Single Family Total				2	1	10	13		
NA06 Total				2	2	25	29		
NA07	Single Family	E				1	1		
		F				3	3		
		G				7	7		
	Single Family Total						11	11	
NA07 Total						11	11		
NA08	Condo	A				3	3		
		B				4	4		
		D				1	1		
	Condo Total						8	8	
	Single Family	A					1	1	
		B			1		4	5	
		C				1	1	2	
		D					2	2	
E						1	1		
F					1	1			

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Count of MLNum				Sale Type				
Market Defined	Geo Code	Own Desc	Code	Foreclosure	Shortsale	Normal	Grand Total	
Naples Market On	NA08	Single Family Total		1	1	10	12	
	NA08 Total			1	1	18	20	
	NA09	Condo	A	7	1	14	22	
			B		1		1	
			C		1	1	2	
			D		1		1	
		Condo Total			7	3	16	26
		Co-op	A	1		1	2	
		Co-op Total			1		1	2
		Single Family	A	11	5	9	25	
	B				2	2		
	C			1		1		
	F				1	1		
	Single Family Total			11	6	12	29	
	NA09 Total			19	9	29	57	
	NA11	Condo	A	12	15	34	61	
			B		1	9	10	
			C			3	3	
			E			1	1	
			Condo Total			12	16	47
		Co-op	A	1			1	
		Co-op Total			1		1	1
		Single Family	A	4	3	12	19	
			B	1	4	27	32	
			C		1	3	4	
			D			1	1	
			E			7	7	
			F			4	4	
		Single Family Total			5	8	54	67
	NA11 Total			18	24	101	143	
	NA12	Condo	A	4	7	10	21	
			B	1	1	8	10	
			C			3	3	
			D			1	1	
		Condo Total			5	8	22	35
		Co-op	A	2			2	
		Co-op Total			2		2	2
		Single Family	A		1	1	2	
			B	1		4	5	
			C			1	1	
			D			2	2	
	E				4	4		
	F				2	2		
	Single Family Total			1	1	14	16	
	NA12 Total			8	9	36	53	

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Count of MLNum				Sale Type				
Market Defined	Geo Code	Own Desc	Code	Foreclosure	Shortsale	Normal	Grand Total	
Naples Market On	NA13	Condo	A		1	2	3	
		Condo Total			1	2	3	
	NA13 Total					1	2	3
	NA14	Condo	A		7	4	32	43
			B				5	5
			D				1	1
		Condo Total			7	4	38	49
		Single Family	A		1	2	15	18
			B		1	3	18	22
			C			2	7	9
			D				2	2
	E					3	3	
	Single Family Total			2	7	45	54	
	NA14 Total				9	11	83	103
	NA15	Condo	A		1		12	13
			Condo Total			1	12	13
		Single Family	A		4	4	7	15
			B				1	1
	Single Family Total			4	4	8	16	
	NA15 Total				5	4	20	29
	NA16	Condo	A		25	12	35	72
			B		3	1	6	10
			C				3	3
		Condo Total			28	13	44	85
		Single Family	A		5	1	3	9
			B		1	2	11	14
			C				6	6
D						3	3	
E				1	1	3	5	
F				1		1	2	
G					1	1		
Single Family Total			8	4	28	40		
NA16 Total				36	17	72	125	
NA17	Condo	A		32	17	41	90	
		Condo Total			32	17	41	90
	Co-op	A				2	2	
		Co-op Total				2	2	
	Single Family	A		8	11	18	37	
		B		2	4	14	20	
		C				1	1	
D					1	1		
Single Family Total			10	15	34	59		
NA17 Total				42	32	77	151	
NA18	Condo	A		18	5	71	94	
		B				5	5	

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Count of MLNum				Sale Type				
Market Defined	Geo Code	Own Desc	Code	Foreclosure	Shortsale	Normal	Grand Total	
Naples Market On	NA18	Condo Total		18	5	76	99	
		Single Family	A	6	7	16	29	
			B	4	2	8	14	
			C			1	1	
		Single Family Total		10	9	25	44	
	NA18 Total				28	14	101	143
	NA19	Condo	A	5	4	32	41	
			B		2	7	9	
		Condo Total		5	6	39	50	
		Single Family	A	3	1	1	5	
			B	3	2	20	25	
			C		1	9	10	
			D			4	4	
			E			1	1	
	Single Family Total		6	4	35	45		
	NA19 Total				11	10	74	95
	NA21	Condo	A	19	11	14	44	
			B	1		3	4	
		Condo Total		20	11	17	48	
		Single Family	A	4	1	2	7	
			B	1	1	11	13	
			C		1	12	13	
			D			2	2	
			E			1	3	
	F			1	4	5		
	Single Family Total		5	5	34	44		
	NA21 Total				25	16	51	92
NA22	Condo	A	8	6	2	16		
		B		2	2	4		
	Condo Total		8	8	4	20		
	Single Family	A	7	8	13	28		
		B	5	7	19	31		
C			1	4	5			
Single Family Total		12	16	36	64			
NA22 Total				20	24	40	84	
NA23	Condo	A	1			1		
		Condo Total		1			1	
	Single Family	A	6	1	2	9		
		B	1	2	2	5		
Single Family Total		7	3	4	14			
NA23 Total				8	3	4	15	
NA24	Condo	A	9		6	15		
		Condo Total		9		6	15	
	Single Family	A	24	16	33	73		
		Single Family Total		24	16	33	73	

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Count of MLNum				Sale Type			
Market Defined	Geo Code	Own Desc	Code	Foreclosure	Shortsale	Normal	Grand Total
Naples Market On	NA24 Total			33	16	39	88
	NA31	Condo	A	3		4	7
			B			3	3
		Condo Total		3		7	10
		Single Family	A		4		4
			B			1	1
			C			1	1
		Single Family Total			4	2	6
	NA31 Total			3	4	9	16
	NA32	Single Family	A	1	1		2
		Single Family Total		1	1		2
	NA32 Total			1	1		2
	NA33	Single Family	A		1	1	2
		Single Family Total			1	1	2
	NA33 Total				1	1	2
	NA34	Single Family	A	6	8	7	21
			B	2	1	2	5
		Single Family Total		8	9	9	26
	NA34 Total			8	9	9	26
	NA35	Single Family	A		1		1
		Single Family Total			1		1
	NA35 Total				1		1
	NA36	Condo	A			1	1
		Condo Total				1	1
		Single Family	A	3		2	5
		Single Family Total		3		2	5
	NA36 Total			3		3	6
	NA37	Condo	A		2	15	17
			B			2	2
		Condo Total			2	17	19
		Single Family	A	3	6	6	15
			B		3	8	11
		Single Family Total		3	9	14	26
	NA37 Total			3	11	31	45
	NA38	Condo	A	5	8	16	29
			B	2	5	17	24
			C			2	2
			D			1	1
		Condo Total		7	13	36	56
		Co-op	A	1		5	6
		Co-op Total		1		5	6
		Single Family	A	3	2	6	11
			B	1		3	4
			D			3	3
		Single Family Total		4	2	12	18

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Count of MLNum				Sale Type			
Market Defined	Geo Code	Own Desc	Code	Foreclosure	Shortsale	Normal	Grand Total
Naples Market Only	NA38 Total			12	15	53	80
	NA39	Condo	A	1		4	5
			B			1	1
	Condo Total			1		5	6
	Single Family		A	1			1
			B			1	1
	Single Family Total			1		1	2
	NA39 Total			2		6	8
	NA41	Single Family	A	9	6	5	20
			B	2		2	4
	Single Family Total			11	6	7	24
	NA41 Total			11	6	7	24
	NA42	Single Family	A	11	3	10	24
			B	1		1	2
	Single Family Total			12	3	11	26
	NA42 Total			12	3	11	26
	NA43	Single Family	A	5	2	6	13
			B			1	1
	Single Family Total			5	3	6	14
	NA43 Total			5	3	6	14
	NA44	Single Family	A	6	7	5	18
			Single Family Total			6	7
	NA44 Total			6	7	5	18
	NA45	Single Family	A	11	4		15
			Single Family Total			11	4
	NA45 Total			11	4		15
	NA46	Single Family	A	14	7	9	30
			B			1	1
	Single Family Total			14	8	9	31
	NA46 Total			14	8	9	31
	NA47	Single Family	A	15	9	10	34
			Single Family Total			15	9
	NA47 Total			15	9	10	34
	NA48	Single Family	A	12	6	7	25
			B			1	1
	Single Family Total			12	7	7	26
	NA48 Total			12	7	7	26
Naples Market Only Total				399	305	1221	1925
<b>Grand Total</b>				<b>487</b>	<b>398</b>	<b>1585</b>	<b>2470</b>

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Count of MLNum	Sale Type			Grand Total
	Foreclosure	Shortsale	Normal	
Mls Area				
BN01 - Bonita Beach		1	14	15
BN02 W of US41 So of Bonita Bay	2	3	7	12
BN03 - The Brooks		2	62	64
BN04 - Bonita Bay		2	29	31
BN05 - Pelican Landing and North	6	7	47	60
BN06 - North Bonita East of US41	7	4	12	23
BN07 East of US41 North of Terry	3	4	24	31
BN08 East of US41 South of Terry	15	5	11	31
BN09 - Spanish Wells		1	7	8
BN10 East Old41 So of Shangriia	18	4	13	35
BN11 S-BonitaBeachRd East Old41	6	8	8	22
BN12 - E of I-75 S of City Line	10	7	38	55
ES01 - Estero	8	14	37	59
ES02 - Estero	5	19	27	51
ES03 - Estero	8	12	28	48
NA01 - N/O 111th Ave	3	5	60	68
NA02 - Vanderbilt Beach Area		3	16	19
NA03 - Naples Park Area	8	8	23	39
NA04 - Pelican Bay Area	2	1	71	74
NA05 - Crayton Rd Area	3	6	101	110
NA06 - Olde Naples Area	2	2	25	29
NA07 - Port Royal-Aqualane Area			11	11
NA08 - Royal Harbor-Windstar	1	1	18	20
NA09 - South Naples Area	19	9	29	57
NA11 - N/O Immokalee Rd W/O 75	18	24	101	143
NA12 - N/O Vanderbilt Bch W/O 75	8	9	36	53
NA13 - Pine Ridge Area		1	2	3
NA14 - N/O Pine Ridge & Vineyard	9	11	83	103
NA15 - E/O 41 W/O Goodlette	5	4	20	29
NA16 - S/O Pine Ridge Rd	36	17	72	125
NA17 - N/O Davis Blvd	42	32	77	151
NA18 - N/O Rattlesnake Hammock	28	14	101	143
NA19 - Lely Area	11	10	74	95
NA21 - N/O Immokalee Rd E/O 75	25	16	51	92
NA22 - S/O Immokalee Rd W/O 951	20	24	40	84
NA23 - S/O Pine Ridge Rd W/O 951	8	3	4	15
NA24 - Golden Gate City	33	16	39	88
NA31 - S/O Immokalee Rd	3	4	9	16
NA32 - S/O White Blvd	1	1		2
NA33 - Corkscrew Area		1	1	2
NA34 - E/O Wilson N/O GG Blvd	8	9	9	26
NA35 - E/O Wilson N/O 75		1		1
NA36 - East Collier N/O 75	3		3	6
NA37 - East Collier S/O 75	3	11	31	45
NA38 - South of US41 East of 951	12	15	53	80
NA39 - South of US41 East SR92	2		6	8
NA41 - GGE 3-12	11	6	7	24
NA42 - GGE 15, 27-28, 193-195	12	3	11	26
NA43 GGE 21-22,36-38,52-53,59-60	5	3	6	14
NA44 - GGE 16-20, 23-25	6	7	5	18
NA45 - GGE 13-14, 48-51	11	4		15
NA46 - GGE 39-47, 61-65	14	8	9	31
NA47 - GGE 67-78	15	9	10	34
NA48 - GGE 79-93	12	7	7	26
<b>Grand Total</b>	<b>487</b>	<b>398</b>	<b>1585</b>	<b>2470</b>

**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**

Count of Sold Transactions	Sale Type			Grand Total
Year Mth	Foreclosure	Shortsale	Normal	Grand Total
2010-01	149	129	428	706
2010-02	155	132	464	751
2010-03	183	137	693	1013
<b>Grand Total</b>	<b>487</b>	<b>398</b>	<b>1585</b>	<b>2470</b>

**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**

	Sale Type		Data				Total Unit Count	Total % of Units
	Foreclosure		Shortsale		Normal			
Market Defined	Unit Count	% of Units	Unit Count	% of Units	Unit Count	% of Units		
Naples Market Only	399	20.73%	305	15.84%	1221	63.43%	1925	100.00%
Bonita Estero Markets	88	16.15%	93	17.06%	364	66.79%	545	100.00%
Grand Total	487	19.72%	398	16.11%	1585	64.17%	2470	100.00%