

John R. Wood Inc., REALTORS
Current Pending Data NA BN ES

Count of MLNum		Sale Type			Grand Total
GeoCode	Price Code	Shortsale	Normal	Foreclosure	
BN01	A	2	2		4
	B	6	3		9
	C	2	4		6
	E	1	3		4
	F		2		2
BN02	A	6	4	2	12
	B	7	3		10
	C		1		1
	D		2		2
	F			1	1
BN03	A	11	8		19
	B	2	24		26
	C		2		2
	D		4		4
	E		4		4
	F		1		1
BN04	A		4	1	5
	B	1	12		13
	C	1	3		4
	D		6		6
	E		5		5
	F		1		1
BN05	A	6	6	2	14
	B	7	12		19
	C	2	6		8
	D		3	1	4
	E	2	2		4
BN06	A	21	10	4	35
	B	1	2		3
BN07	A	15	16	6	37
	B	1	4		5
BN08	A	23	3	7	33
	B	2	1		3
	E		1		1
BN09	A	6	3	1	10
	B	2	2		4
	C		1		1
BN10	A	25	7	14	46
	B	1	2		3
BN11	A	12	4	2	18
	B	4	6	1	11
	D		2		2
	F		1		1
BN12	A	31	11	7	49
	B	5	11		16
	C		1	1	2
	E	1			1
BN13	A	2			2
ES01	A	34	13	6	53
	B	3	12		15
	C	2	6		8
	D		2		2
	E		2		2
ES02	A	43	12	4	59
	B	2	6	1	9
	C		1		1
ES03	A	54	5	10	69
	B	13	8	1	22
	C	1	1		2
	D		4		4
NA01	A	15	13	4	32
	B	4	7		11
	C	5	10		15

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Count of MLNum		Sale Type			Grand Total
GeoCode	Price Code	Shortsale	Normal	Foreclosure	
NA01	D	1	8		9
	E	1	4		5
	F		1		1
NA02	A	1			1
	B	4	4		8
	C	4	2		6
	D	1			1
	E	2	4		6
	F		6		6
NA03	A	29	7	8	44
	B	3	4		7
	D		1		1
NA04	B	1	16		17
	C	1	10		11
	D	1	12		13
	E		20		20
	F		10		10
	G		1		1
	NA05	A	2	5	2
B		3	13	1	17
C		9	22	2	33
D		3	12		15
E		6	13		19
F			10		10
G			1		1
NA06	A	2	5		7
	B	2	4		6
	C	4	4		8
	D		2		2
	E	1	15	1	17
	F		6		6
NA07	E		2		2
	F		7		7
NA08	A	8		1	9
	B	1	5		6
	C	2	1	1	4
	D	4	1		5
	E		1		1
	F		1		1
NA09	A	50	6	15	71
	B	4	5		9
	E		2		2
NA11	A	54	35	10	99
	B	18	23	2	43
	C	2	6		8
	D	1	1	1	3
	E	2	6		8
	F		2		2
NA12	A	46	8	9	63
	B	12	25		37
	C	1	6		7
	D	3	2		5
	E		3		3
	F		1		1
NA13	A	3	2	1	6
	B	3			3
	C	1	1		2
	F		2		2
NA14	A	27	25	3	55
	B	8	33	3	44
	C	4	10		14
	D		3		3
	E		4		4

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Count of MLNum		Sale Type			Grand Total
GeoCode	Price Code	Shortsale	Normal	Foreclosure	
NA15	A	10	5	1	16
	B	2	1		3
	C		1		1
NA16	A	97	25	12	134
	B	18	19	1	38
	C	2	5		7
	D	1	3		4
	E	1	8		9
	F		1		1
NA17	A	111	42	28	181
	B	7	17	1	25
	C		3		3
NA18	A	38	60	15	113
	B	2	15		17
	C		4		4
	D		2		2
NA19	A	26	28	4	58
	B	17	16	2	35
	C	1	5		6
	D	2	1		3
	E		2	1	3
NA21	A	57	18	2	77
	B	10	14	1	25
	C	2	5		7
	D	2	1		3
	E	2	3		5
	F		1		1
NA22	A	53	16	12	81
	B	35	11	4	50
	C	2	2	1	5
	D	1	1		2
	E		1		1
NA23	A	11	1	2	14
	B	5	1	2	8
	C	3			3
NA24	A	77	40	26	143
NA31	A	20	7	4	31
	B	3	6		9
	C		1		1
NA32	A	6	1		7
NA33	A	4			4
NA34	A	46	4	10	60
	B	1	2		3
NA35	A			1	1
NA36	A	1	1	2	4
	B	1			1
NA37	A	22	13	1	36
	B	6	14		20
NA38	A	19	16	4	39
	B	15	17	2	34
	C	3	5		8
	D	1			1
	E	1	1		2
NA39	A	5	2		7
NA41	A	13	3	4	20
	B	3	4		7
	D	1			1
NA42	A	20	5	8	33
NA43	A	10	3	8	21
NA44	A	18	7	6	31
	B	4	1		5
NA45	A	15	4	7	26
	B	2		1	3

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Count of MLNum		Sale Type			Grand Total
GeoCode	Price Code	Shortsale	Normal	Foreclosure	
NA46	A	25	9	11	45
	B		1		1
NA47	A	21	16	11	48
	B	1			1
NA48	A	26	9	12	47
	B	1			1
Grand Total		1628	1298	343	3269

John R. Wood Inc., REALTORS
Current Pending Data NA BN ES

Comb-	(All)	Sale Type	Data				Total # of Units	Total % of Units	
GeoCode	Own Desc	Foreclosure	Normal	Shortsale					
		# of Units	% of Units	# of Units	% of Units	# of Units	% of Units		
BN01	Single Family		0.00%	6	54.55%	5	45.45%	11	100.00%
	Condo		0.00%	8	57.14%	6	42.86%	14	100.00%
BN01			0.00%	14	56.00%	11	44.00%	25	100.00%
BN02	Single Family	2	12.50%	6	37.50%	8	50.00%	16	100.00%
	Condo	1	10.00%	4	40.00%	5	50.00%	10	100.00%
BN02		3	11.54%	10	38.46%	13	50.00%	26	100.00%
BN03	Single Family		0.00%	17	100.00%		0.00%	17	100.00%
	Condo		0.00%	26	66.67%	13	33.33%	39	100.00%
BN03			0.00%	43	76.79%	13	23.21%	56	100.00%
BN04	Single Family	1	11.11%	8	88.89%		0.00%	9	100.00%
	Condo		0.00%	23	92.00%	2	8.00%	25	100.00%
BN04		1	2.94%	31	91.18%	2	5.88%	34	100.00%
BN05	Single Family		0.00%	14	77.78%	4	22.22%	18	100.00%
	Condo	3	9.68%	15	48.39%	13	41.94%	31	100.00%
BN05		3	6.12%	29	59.18%	17	34.69%	49	100.00%
BN06	Single Family	3	15.79%	8	42.11%	8	42.11%	19	100.00%
	Condo	1	5.26%	4	21.05%	14	73.68%	19	100.00%
BN06		4	10.53%	12	31.58%	22	57.89%	38	100.00%
BN07	Single Family	1	5.56%	10	55.56%	7	38.89%	18	100.00%
	Condo	5	20.83%	10	41.67%	9	37.50%	24	100.00%
BN07		6	14.29%	20	47.62%	16	38.10%	42	100.00%
BN08	Single Family	3	16.67%	5	27.78%	10	55.56%	18	100.00%
	Condo	4	21.05%		0.00%	15	78.95%	19	100.00%
BN08		7	18.92%	5	13.51%	25	67.57%	37	100.00%
BN09	Single Family		0.00%	3	60.00%	2	40.00%	5	100.00%
	Condo	1	10.00%	3	30.00%	6	60.00%	10	100.00%
BN09		1	6.67%	6	40.00%	8	53.33%	15	100.00%
BN10	Single Family	13	33.33%	7	17.95%	19	48.72%	39	100.00%
	Condo	1	10.00%	2	20.00%	7	70.00%	10	100.00%
BN10		14	28.57%	9	18.37%	26	53.06%	49	100.00%
BN11	Single Family	2	14.29%	8	57.14%	4	28.57%	14	100.00%
	Condo	1	5.88%	5	29.41%	11	64.71%	17	100.00%
	Co-op		0.00%		0.00%	1	100.00%	1	100.00%
BN11		3	9.38%	13	40.63%	16	50.00%	32	100.00%
BN12	Single Family	6	13.95%	12	27.91%	25	58.14%	43	100.00%
	Condo	2	8.00%	11	44.00%	12	48.00%	25	100.00%
BN12		8	11.76%	23	33.82%	37	54.41%	68	100.00%
BN13	Single Family		0.00%		0.00%	1	100.00%	1	100.00%
	Condo		0.00%		0.00%	1	100.00%	1	100.00%
BN13			0.00%		0.00%	2	100.00%	2	100.00%
ES01	Single Family	5	16.67%	14	46.67%	11	36.67%	30	100.00%
	Condo	1	2.04%	21	42.86%	27	55.10%	49	100.00%
	Co-op		0.00%		0.00%	1	100.00%	1	100.00%
ES01		6	7.50%	35	43.75%	39	48.75%	80	100.00%
ES02	Single Family	2	4.76%	12	28.57%	28	66.67%	42	100.00%
	Condo	3	11.11%	7	25.93%	17	62.96%	27	100.00%

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Comb-	(All)	Sale Type	Data	Foreclosure		Normal		Shortsale		Total # of Units	Total % of Units
ES02				5	7.25%	19	27.54%	45	65.22%	69	100.00%
ES03	Single Family			8	12.50%	13	20.31%	43	67.19%	64	100.00%
	Condo			3	9.09%	5	15.15%	25	75.76%	33	100.00%
ES03				11	11.34%	18	18.56%	68	70.10%	97	100.00%
NA01	Single Family			2	10.53%	9	47.37%	8	42.11%	19	100.00%
	Condo			2	3.70%	34	62.96%	18	33.33%	54	100.00%
NA01				4	5.48%	43	58.90%	26	35.62%	73	100.00%
NA02	Single Family				0.00%	2	22.22%	7	77.78%	9	100.00%
	Condo				0.00%	14	73.68%	5	26.32%	19	100.00%
NA02					0.00%	16	57.14%	12	42.86%	28	100.00%
NA03	Single Family			8	16.33%	10	20.41%	31	63.27%	49	100.00%
	Condo				0.00%	2	66.67%	1	33.33%	3	100.00%
NA03				8	15.38%	12	23.08%	32	61.54%	52	100.00%
NA04	Single Family				0.00%	8	100.00%		0.00%	8	100.00%
	Condo				0.00%	61	95.31%	3	4.69%	64	100.00%
NA04					0.00%	69	95.83%	3	4.17%	72	100.00%
NA05	Single Family			2	8.00%	11	44.00%	12	48.00%	25	100.00%
	Condo			3	4.48%	53	79.10%	11	16.42%	67	100.00%
	Co-op				0.00%	12	100.00%		0.00%	12	100.00%
NA05				5	4.81%	76	73.08%	23	22.12%	104	100.00%
NA06	Single Family			1	5.26%	16	84.21%	2	10.53%	19	100.00%
	Condo				0.00%	20	74.07%	7	25.93%	27	100.00%
NA06				1	2.17%	36	78.26%	9	19.57%	46	100.00%
NA07	Single Family				0.00%	9	100.00%		0.00%	9	100.00%
NA07					0.00%	9	100.00%		0.00%	9	100.00%
NA08	Single Family			2	16.67%	4	33.33%	6	50.00%	12	100.00%
	Condo				0.00%	5	38.46%	8	61.54%	13	100.00%
	Co-op				0.00%		0.00%	1	100.00%	1	100.00%
NA08				2	7.69%	9	34.62%	15	57.69%	26	100.00%
NA09	Single Family			13	24.53%	5	9.43%	35	66.04%	53	100.00%
	Condo			2	7.69%	5	19.23%	19	73.08%	26	100.00%
	Co-op				0.00%	3	100.00%		0.00%	3	100.00%
NA09				15	18.29%	13	15.85%	54	65.85%	82	100.00%
NA11	Single Family			8	9.88%	36	44.44%	37	45.68%	81	100.00%
	Condo			5	6.10%	37	45.12%	40	48.78%	82	100.00%
NA11				13	7.98%	73	44.79%	77	47.24%	163	100.00%
NA12	Single Family			1	3.13%	14	43.75%	17	53.13%	32	100.00%
	Condo			8	9.52%	31	36.90%	45	53.57%	84	100.00%
NA12				9	7.76%	45	38.79%	62	53.45%	116	100.00%
NA13	Single Family				0.00%	3	42.86%	4	57.14%	7	100.00%
	Condo			1	16.67%	2	33.33%	3	50.00%	6	100.00%
NA13				1	7.69%	5	38.46%	7	53.85%	13	100.00%
NA14	Single Family			3	5.66%	34	64.15%	16	30.19%	53	100.00%
	Condo			3	4.48%	41	61.19%	23	34.33%	67	100.00%
NA14				6	5.00%	75	62.50%	39	32.50%	120	100.00%
NA15	Single Family				0.00%	5	29.41%	12	70.59%	17	100.00%
	Condo			1	33.33%	2	66.67%		0.00%	3	100.00%

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		Foreclosure		Normal		Shortsale			
NA15		1	5.00%	7	35.00%	12	60.00%	20	100.00%
NA16	Single Family	3	4.41%	28	41.18%	37	54.41%	68	100.00%
	Condo	10	8.06%	33	26.61%	81	65.32%	124	100.00%
	Co-op		0.00%		0.00%	1	100.00%	1	100.00%
NA16		13	6.74%	61	31.61%	119	61.66%	193	100.00%
NA17	Single Family	9	12.16%	23	31.08%	42	56.76%	74	100.00%
	Condo	20	15.04%	38	28.57%	75	56.39%	133	100.00%
	Co-op		0.00%	1	50.00%	1	50.00%	2	100.00%
NA17		29	13.88%	62	29.67%	118	56.46%	209	100.00%
NA18	Single Family	7	14.58%	32	66.67%	9	18.75%	48	100.00%
	Condo	8	9.09%	49	55.68%	31	35.23%	88	100.00%
NA18		15	11.03%	81	59.56%	40	29.41%	136	100.00%
NA19	Single Family	5	9.80%	24	47.06%	22	43.14%	51	100.00%
	Condo	2	3.70%	28	51.85%	24	44.44%	54	100.00%
NA19		7	6.67%	52	49.52%	46	43.81%	105	100.00%
NA21	Single Family	1	2.50%	23	57.50%	16	40.00%	40	100.00%
	Condo	2	2.60%	19	24.68%	56	72.73%	77	100.00%
	Co-op		0.00%		0.00%	1	100.00%	1	100.00%
NA21		3	2.54%	42	35.59%	73	61.86%	118	100.00%
NA22	Single Family	13	12.04%	24	22.22%	71	65.74%	108	100.00%
	Condo	4	12.90%	7	22.58%	20	64.52%	31	100.00%
NA22		17	12.23%	31	22.30%	91	65.47%	139	100.00%
NA23	Single Family	4	16.67%	2	8.33%	18	75.00%	24	100.00%
	Condo		0.00%		0.00%	1	100.00%	1	100.00%
NA23		4	16.00%	2	8.00%	19	76.00%	25	100.00%
NA24	Single Family	22	17.05%	36	27.91%	71	55.04%	129	100.00%
	Condo	4	28.57%	4	28.57%	6	42.86%	14	100.00%
NA24		26	18.18%	40	27.97%	77	53.85%	143	100.00%
NA31	Single Family	4	16.00%	5	20.00%	16	64.00%	25	100.00%
	Condo		0.00%	9	56.25%	7	43.75%	16	100.00%
NA31		4	9.76%	14	34.15%	23	56.10%	41	100.00%
NA32	Single Family		0.00%	1	14.29%	6	85.71%	7	100.00%
NA32			0.00%	1	14.29%	6	85.71%	7	100.00%
NA33	Single Family		0.00%		0.00%	4	100.00%	4	100.00%
NA33			0.00%		0.00%	4	100.00%	4	100.00%
NA34	Single Family	10	15.87%	6	9.52%	47	74.60%	63	100.00%
NA34		10	15.87%	6	9.52%	47	74.60%	63	100.00%
NA35	Single Family	1	100.00%		0.00%		0.00%	1	100.00%
NA35		1	100.00%		0.00%		0.00%	1	100.00%
NA36	Single Family	2	66.67%	1	33.33%		0.00%	3	100.00%
	Condo		0.00%		0.00%	2	100.00%	2	100.00%
NA36		2	40.00%	1	20.00%	2	40.00%	5	100.00%
NA37	Single Family		0.00%	17	43.59%	22	56.41%	39	100.00%
	Condo	1	5.88%	10	58.82%	6	35.29%	17	100.00%
NA37		1	1.79%	27	48.21%	28	50.00%	56	100.00%
NA38	Single Family	1	5.88%	9	52.94%	7	41.18%	17	100.00%
	Condo	5	7.58%	29	43.94%	32	48.48%	66	100.00%

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		Foreclosure		Normal		Shortsale			
NA38	Co-op		0.00%	1	100.00%		0.00%	1	100.00%
NA38		6	7.14%	39	46.43%	39	46.43%	84	100.00%
NA39	Condo		0.00%	2	28.57%	5	71.43%	7	100.00%
NA39			0.00%	2	28.57%	5	71.43%	7	100.00%
NA41	Single Family	4	14.29%	7	25.00%	17	60.71%	28	100.00%
NA41		4	14.29%	7	25.00%	17	60.71%	28	100.00%
NA42	Single Family	7	21.88%	5	15.63%	20	62.50%	32	100.00%
NA42	Co-op	1	100.00%				0.00%	1	100.00%
NA42		8	24.24%	5	15.15%	20	60.61%	33	100.00%
NA43	Single Family	8	38.10%	3	14.29%	10	47.62%	21	100.00%
NA43		8	38.10%	3	14.29%	10	47.62%	21	100.00%
NA44	Single Family	6	16.67%	8	22.22%	22	61.11%	36	100.00%
NA44		6	16.67%	8	22.22%	22	61.11%	36	100.00%
NA45	Single Family	8	27.59%	4	13.79%	17	58.62%	29	100.00%
NA45		8	27.59%	4	13.79%	17	58.62%	29	100.00%
NA46	Single Family	11	23.91%	10	21.74%	25	54.35%	46	100.00%
NA46		11	23.91%	10	21.74%	25	54.35%	46	100.00%
NA47	Single Family	11	22.92%	15	31.25%	22	45.83%	48	100.00%
NA47	Condo		0.00%	1	100.00%		0.00%	1	100.00%
NA47		11	22.45%	16	32.65%	22	44.90%	49	100.00%
NA48	Single Family	12	25.00%	9	18.75%	27	56.25%	48	100.00%
NA48		12	25.00%	9	18.75%	27	56.25%	48	100.00%
Grand Total		343	10.49%	1298	39.71%	1628	49.80%	3269	100.00%

John R. Wood Inc., REALTORS
Current Pending Data NA BN ES

Market	Foreclosure		Normal		Shortsale		Total Count of Pending Transactions	Total % of Units
	Count of Pending Transactions	% of Units	Count of Pending Transactions	% of Units	Count of Pending Transactions	% of Units		
Bonita	72	10.01%	287	39.92%	360	50.07%	719	100.00%
Naples	271	10.63%	1011	39.65%	1268	49.73%	2550	100.00%
Grand Total	343	10.49%	1298	39.71%	1628	49.80%	3269	100.00%

John R. Wood Inc., REALTORS
Current Pending Data NA BN ES

		Sale Type		Data				Total	
		Foreclosure		Normal		Shortsale		Percent	
Market	GeoCode	Sum of Unit Count	Percent of Units	Sum of Unit Count	Percent of Units	Sum of Unit Count	Percent of Units	Total Sum of Unit Count	of Units
Bonita									
Estero	BN01		0.00%	14	56.00%	11	44.00%	25	100.00%
	BN02	3	11.54%	10	38.46%	13	50.00%	26	100.00%
	BN03		0.00%	43	76.79%	13	23.21%	56	100.00%
	BN04	1	2.94%	31	91.18%	2	5.88%	34	100.00%
	BN05	3	6.12%	29	59.18%	17	34.69%	49	100.00%
	BN06	4	10.53%	12	31.58%	22	57.89%	38	100.00%
	BN07	6	14.29%	20	47.62%	16	38.10%	42	100.00%
	BN08	7	18.92%	5	13.51%	25	67.57%	37	100.00%
	BN09	1	6.67%	6	40.00%	8	53.33%	15	100.00%
	BN10	14	28.57%	9	18.37%	26	53.06%	49	100.00%
	BN11	3	9.38%	13	40.63%	16	50.00%	32	100.00%
	BN12	8	11.76%	23	33.82%	37	54.41%	68	100.00%
	BN13		0.00%		0.00%	2	100.00%	2	100.00%
	ES01	6	7.50%	35	43.75%	39	48.75%	80	100.00%
	ES02	5	7.25%	19	27.54%	45	65.22%	69	100.00%
	ES03	11	11.34%	18	18.56%	68	70.10%	97	100.00%
Bonita									
Estero		72	10.01%	287	39.92%	360	50.07%	719	100.00%
Naples	NA01	4	5.48%	43	58.90%	26	35.62%	73	100.00%
	NA02		0.00%	16	57.14%	12	42.86%	28	100.00%
	NA03	8	15.38%	12	23.08%	32	61.54%	52	100.00%
	NA04		0.00%	69	95.83%	3	4.17%	72	100.00%
	NA05	5	4.81%	76	73.08%	23	22.12%	104	100.00%
	NA06	1	2.17%	36	78.26%	9	19.57%	46	100.00%
	NA07		0.00%	9	100.00%		0.00%	9	100.00%
	NA08	2	7.69%	9	34.62%	15	57.69%	26	100.00%
	NA09	15	18.29%	13	15.85%	54	65.85%	82	100.00%
	NA11	13	7.98%	73	44.79%	77	47.24%	163	100.00%
	NA12	9	7.76%	45	38.79%	62	53.45%	116	100.00%
	NA13	1	7.69%	5	38.46%	7	53.85%	13	100.00%
	NA14	6	5.00%	75	62.50%	39	32.50%	120	100.00%
	NA15	1	5.00%	7	35.00%	12	60.00%	20	100.00%
	NA16	13	6.74%	61	31.61%	119	61.66%	193	100.00%
	NA17	29	13.88%	62	29.67%	118	56.46%	209	100.00%
	NA18	15	11.03%	81	59.56%	40	29.41%	136	100.00%
	NA19	7	6.67%	52	49.52%	46	43.81%	105	100.00%
	NA21	3	2.54%	42	35.59%	73	61.86%	118	100.00%
	NA22	17	12.23%	31	22.30%	91	65.47%	139	100.00%
	NA23	4	16.00%	2	8.00%	19	76.00%	25	100.00%
	NA24	26	18.18%	40	27.97%	77	53.85%	143	100.00%
	NA31	4	9.76%	14	34.15%	23	56.10%	41	100.00%
	NA32		0.00%	1	14.29%	6	85.71%	7	100.00%
	NA33		0.00%		0.00%	4	100.00%	4	100.00%
	NA34	10	15.87%	6	9.52%	47	74.60%	63	100.00%
	NA35	1	100.00%		0.00%		0.00%	1	100.00%
	NA36	2	40.00%	1	20.00%	2	40.00%	5	100.00%
	NA37	1	1.79%	27	48.21%	28	50.00%	56	100.00%

John R. Wood Inc., REALTORS
Current Pending Data NA BN ES

		Sale Type	Data						Total Sum of Unit Count	Total Percent of Units
		Foreclosure		Normal		Shortsale				
Naples	NA38	6	7.14%	39	46.43%	39	46.43%	84	100.00%	
	NA39		0.00%	2	28.57%	5	71.43%	7	100.00%	
	NA41	4	14.29%	7	25.00%	17	60.71%	28	100.00%	
	NA42	8	24.24%	5	15.15%	20	60.61%	33	100.00%	
	NA43	8	38.10%	3	14.29%	10	47.62%	21	100.00%	
	NA44	6	16.67%	8	22.22%	22	61.11%	36	100.00%	
	NA45	8	27.59%	4	13.79%	17	58.62%	29	100.00%	
	NA46	11	23.91%	10	21.74%	25	54.35%	46	100.00%	
	NA47	11	22.45%	16	32.65%	22	44.90%	49	100.00%	
	NA48	12	25.00%	9	18.75%	27	56.25%	48	100.00%	
Naples Market		271	10.63%	1011	39.65%	1268	49.73%	2550	100.00%	
Grand Total		343	10.49%	1298	39.71%	1628	49.80%	3269	100.00%	