

Date: 5/5/2010
Time: 10:23 AM

John R. Wood Inc., REALTORS
Pending SS FC Report 2010 05 01
Count by Price Code

Sum of Unit Count	Sale Type_20			Grand Total
Price Code	Normal	Foreclosure	Shortsale	Grand Total
A	502	303	1311	2116
B	352	25	243	620
C	136	6	47	189
D	63	4	23	90
E	109	1	23	133
F	42		1	43
G	9			9
Grand Total	1213	339	1648	3200

John R. Wood Inc., REALTORS
Pending SS FC Report 2010 05 01
Geo Code Breakdown

GeoCode	Sale Type_20		Data				Total Sum of Unit Count	Total % of Units
	Normal		Foreclosure		Shortsale			
	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
BN01	8	40.00%		0.00%	12	60.00%	20	100.00%
BN02	10	38.46%	2	7.69%	14	53.85%	26	100.00%
BN03	29	74.36%		0.00%	10	25.64%	39	100.00%
BN04	20	95.24%		0.00%	1	4.76%	21	100.00%
BN05	32	62.75%	4	7.84%	15	29.41%	51	100.00%
BN06	7	30.43%	1	4.35%	15	65.22%	23	100.00%
BN07	11	31.43%	4	11.43%	20	57.14%	35	100.00%
BN08	8	18.18%	8	18.18%	28	63.64%	44	100.00%
BN09	4	30.77%	1	7.69%	8	61.54%	13	100.00%
BN10	12	26.09%	13	28.26%	21	45.65%	46	100.00%
BN11	10	34.48%	2	6.90%	17	58.62%	29	100.00%
BN12	24	37.50%	6	9.38%	34	53.13%	64	100.00%
BN13	1	33.33%		0.00%	2	66.67%	3	100.00%
ES01	30	41.67%	5	6.94%	37	51.39%	72	100.00%
ES02	20	28.57%	9	12.86%	41	58.57%	70	100.00%
ES03	18	20.45%	9	10.23%	61	69.32%	88	100.00%
NA01	44	61.11%	5	6.94%	23	31.94%	72	100.00%
NA02	17	62.96%		0.00%	10	37.04%	27	100.00%
NA03	13	26.00%	4	8.00%	33	66.00%	50	100.00%
NA04	53	94.64%		0.00%	3	5.36%	56	100.00%
NA05	67	69.07%	5	5.15%	25	25.77%	97	100.00%
NA06	34	77.27%		0.00%	10	22.73%	44	100.00%
NA07	14	93.33%		0.00%	1	6.67%	15	100.00%
NA08	14	46.67%	2	6.67%	14	46.67%	30	100.00%
NA09	13	16.25%	11	13.75%	56	70.00%	80	100.00%
NA11	67	43.79%	8	5.23%	78	50.98%	153	100.00%
NA12	41	37.27%	10	9.09%	59	53.64%	110	100.00%
NA13	4	36.36%	2	18.18%	5	45.45%	11	100.00%
NA14	63	54.31%	8	6.90%	45	38.79%	116	100.00%
NA15	4	15.38%	5	19.23%	17	65.38%	26	100.00%
NA16	65	32.02%	10	4.93%	128	63.05%	203	100.00%
NA17	68	31.78%	30	14.02%	116	54.21%	214	100.00%
NA18	82	55.41%	13	8.78%	53	35.81%	148	100.00%
NA19	53	46.90%	8	7.08%	52	46.02%	113	100.00%
NA21	30	26.55%	9	7.96%	74	65.49%	113	100.00%
NA22	38	27.14%	16	11.43%	86	61.43%	140	100.00%

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Geo Code Breakdown

	Sale Type_20		Data							
	Normal		Foreclosure		Shortsale		Total Sum of Unit Count	Total % of Units		
NA23	7	25.00%	8	28.57%	13	46.43%	28	100.00%		
NA24	32	22.54%	30	21.13%	80	56.34%	142	100.00%		
NA31	11	29.73%	4	10.81%	22	59.46%	37	100.00%		
NA32	2	22.22%		0.00%	7	77.78%	9	100.00%		
NA33		0.00%		0.00%	3	100.00%	3	100.00%		
NA34	4	5.80%	10	14.49%	55	79.71%	69	100.00%		
NA35		0.00%	1	100.00%		0.00%	1	100.00%		
NA36	2	40.00%	2	40.00%	1	20.00%	5	100.00%		
NA37	29	48.33%	2	3.33%	29	48.33%	60	100.00%		
NA38	33	44.59%	3	4.05%	38	51.35%	74	100.00%		
NA39	2	28.57%		0.00%	5	71.43%	7	100.00%		
NA41	8	33.33%	4	16.67%	12	50.00%	24	100.00%		
NA42	7	16.28%	6	13.95%	30	69.77%	43	100.00%		
NA43	4	16.00%	10	40.00%	11	44.00%	25	100.00%		
NA44	5	14.71%	7	20.59%	22	64.71%	34	100.00%		
NA45	5	15.15%	2	6.06%	26	78.79%	33	100.00%		
NA46	12	27.91%	14	32.56%	17	39.53%	43	100.00%		
NA47	13	25.49%	13	25.49%	25	49.02%	51	100.00%		
NA48	9	18.00%	13	26.00%	28	56.00%	50	100.00%		
Grand Total	1213	37.91%	339	10.59%	1648	51.50%	3200	100.00%		

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 Market Breakdown

Sale Type_20		Data							
		Normal		Foreclosure		Shortsale		Total Sum of Unit Count	Total % of Units
Market Defined	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units			
Bonita Estero Markets Only	244	37.89%	64	9.94%	336	52.17%	644	100.00%	
Naples Market Only	969	37.91%	275	10.76%	1312	51.33%	2556	100.00%	
Grand Total	1213	37.91%	339	10.59%	1648	51.50%	3200	100.00%	

John R. Wood Inc., REALTORS
Pending SS FC Report 2010 05 01
% by Market & GeoCode

		Data			Sale Type_20				
Market Defined	GeoCode	Sum of Unit Count			% of Units			Total Sum of Unit Count	Total % of Units
		Normal	Foreclosure	Shortsale	Normal	Foreclosure	Shortsale		
Bonita Estero Markets Only	BN01	8		12	40.00%	0.00%	60.00%	20	100.00%
	BN02	10	2	14	38.46%	7.69%	53.85%	26	100.00%
	BN03	29		10	74.36%	0.00%	25.64%	39	100.00%
	BN04	20		1	95.24%	0.00%	4.76%	21	100.00%
	BN05	32	4	15	62.75%	7.84%	29.41%	51	100.00%
	BN06	7	1	15	30.43%	4.35%	65.22%	23	100.00%
	BN07	11	4	20	31.43%	11.43%	57.14%	35	100.00%
	BN08	8	8	28	18.18%	18.18%	63.64%	44	100.00%
	BN09	4	1	8	30.77%	7.69%	61.54%	13	100.00%
	BN10	12	13	21	26.09%	28.26%	45.65%	46	100.00%
	BN11	10	2	17	34.48%	6.90%	58.62%	29	100.00%
	BN12	24	6	34	37.50%	9.38%	53.13%	64	100.00%
	BN13	1		2	33.33%	0.00%	66.67%	3	100.00%
	ES01	30	5	37	41.67%	6.94%	51.39%	72	100.00%
	ES02	20	9	41	28.57%	12.86%	58.57%	70	100.00%
	ES03	18	9	61	20.45%	10.23%	69.32%	88	100.00%
Bonita Estero Markets Only Total		244	64	336	37.89%	9.94%	52.17%	644	100.00%
Naples Market Only	NA01	44	5	23	61.11%	6.94%	31.94%	72	100.00%
	NA02	17		10	62.96%	0.00%	37.04%	27	100.00%
	NA03	13	4	33	26.00%	8.00%	66.00%	50	100.00%
	NA04	53		3	94.64%	0.00%	5.36%	56	100.00%
	NA05	67	5	25	69.07%	5.15%	25.77%	97	100.00%
	NA06	34		10	77.27%	0.00%	22.73%	44	100.00%
	NA07	14		1	93.33%	0.00%	6.67%	15	100.00%
	NA08	14	2	14	46.67%	6.67%	46.67%	30	100.00%
	NA09	13	11	56	16.25%	13.75%	70.00%	80	100.00%
	NA11	67	8	78	43.79%	5.23%	50.98%	153	100.00%

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% by Market & GeoCode

		Data		Sale Type_20						
		Sum of Unit Count			% of Units			Total Sum of Unit Count	Total % of Units	
Naples	NA12	41	10	59	37.27%	9.09%	53.64%	110	100.00%	
	NA13	4	2	5	36.36%	18.18%	45.45%	11	100.00%	
	NA14	63	8	45	54.31%	6.90%	38.79%	116	100.00%	
	NA15	4	5	17	15.38%	19.23%	65.38%	26	100.00%	
	NA16	65	10	128	32.02%	4.93%	63.05%	203	100.00%	
	NA17	68	30	116	31.78%	14.02%	54.21%	214	100.00%	
	NA18	82	13	53	55.41%	8.78%	35.81%	148	100.00%	
	NA19	53	8	52	46.90%	7.08%	46.02%	113	100.00%	
	NA21	30	9	74	26.55%	7.96%	65.49%	113	100.00%	
	NA22	38	16	86	27.14%	11.43%	61.43%	140	100.00%	
	NA23	7	8	13	25.00%	28.57%	46.43%	28	100.00%	
	NA24	32	30	80	22.54%	21.13%	56.34%	142	100.00%	
	NA31	11	4	22	29.73%	10.81%	59.46%	37	100.00%	
	NA32	2		7	22.22%	0.00%	77.78%	9	100.00%	
	NA33			3	0.00%	0.00%	100.00%	3	100.00%	
	NA34	4	10	55	5.80%	14.49%	79.71%	69	100.00%	
	NA35		1		0.00%	100.00%	0.00%	1	100.00%	
	NA36	2	2	1	40.00%	40.00%	20.00%	5	100.00%	
	NA37	29	2	29	48.33%	3.33%	48.33%	60	100.00%	
	NA38	33	3	38	44.59%	4.05%	51.35%	74	100.00%	
	NA39	2		5	28.57%	0.00%	71.43%	7	100.00%	
	NA41	8	4	12	33.33%	16.67%	50.00%	24	100.00%	
	NA42	7	6	30	16.28%	13.95%	69.77%	43	100.00%	
	NA43	4	10	11	16.00%	40.00%	44.00%	25	100.00%	
	NA44	5	7	22	14.71%	20.59%	64.71%	34	100.00%	
	NA45	5	2	26	15.15%	6.06%	78.79%	33	100.00%	
	NA46	12	14	17	27.91%	32.56%	39.53%	43	100.00%	
	NA47	13	13	25	25.49%	25.49%	49.02%	51	100.00%	
NA48	9	13	28	18.00%	26.00%	56.00%	50	100.00%		
Naples Market Only Total		969	275	1312	37.91%	10.76%	51.33%	2556	100.00%	
Grand Total		1213	339	1648	37.91%	10.59%	51.50%	3200	100.00%	