

John R. Wood Inc., REALTORS
Pending Listing SS FC Reports 20100601
Count by Price Code

Sum of Unit Count	Sale Type_20			Grand Total
Price Code	Normal	Shortsale	Foreclosure	Grand Total
A	385	1273	275	1933
B	299	253	21	573
C	106	39	7	152
D	61	27		88
E	77	24	1	102
F	42	1		43
G	7			7
Grand Total	977	1617	304	2898

John R. Wood Inc., REALTORS
Pending Listing SS FC Reports 20100601
Geo Code Breakdown

GeoCode	Sale Type_20		Data				Total Sum of Unit Count	Total % of Units
	Normal		Shortsale		Foreclosure			
	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
BN01	5	35.71%	9	64.29%		0.00%	14	100.00%
BN02	11	36.67%	17	56.67%	2	6.67%	30	100.00%
BN03	30	76.92%	7	17.95%	2	5.13%	39	100.00%
BN04	19	95.00%	1	5.00%		0.00%	20	100.00%
BN05	26	56.52%	16	34.78%	4	8.70%	46	100.00%
BN06	5	16.13%	22	70.97%	4	12.90%	31	100.00%
BN07	7	23.33%	22	73.33%	1	3.33%	30	100.00%
BN08	7	18.42%	26	68.42%	5	13.16%	38	100.00%
BN09	3	21.43%	10	71.43%	1	7.14%	14	100.00%
BN10	7	22.58%	16	51.61%	8	25.81%	31	100.00%
BN11	8	36.36%	13	59.09%	1	4.55%	22	100.00%
BN12	25	33.78%	39	52.70%	10	13.51%	74	100.00%
BN13	1	33.33%	2	66.67%		0.00%	3	100.00%
ES01	28	38.36%	41	56.16%	4	5.48%	73	100.00%
ES02	15	24.59%	40	65.57%	6	9.84%	61	100.00%
ES03	18	18.56%	71	73.20%	8	8.25%	97	100.00%
NA01	39	65.00%	21	35.00%		0.00%	60	100.00%
NA02	10	38.46%	14	53.85%	2	7.69%	26	100.00%
NA03	11	21.15%	36	69.23%	5	9.62%	52	100.00%
NA04	38	92.68%	3	7.32%		0.00%	41	100.00%
NA05	52	65.00%	21	26.25%	7	8.75%	80	100.00%
NA06	29	72.50%	10	25.00%	1	2.50%	40	100.00%
NA07	11	91.67%	1	8.33%		0.00%	12	100.00%
NA08	11	44.00%	11	44.00%	3	12.00%	25	100.00%
NA09	12	13.48%	57	64.04%	20	22.47%	89	100.00%
NA11	56	39.16%	80	55.94%	7	4.90%	143	100.00%
NA12	39	37.50%	57	54.81%	8	7.69%	104	100.00%
NA13	4	40.00%	4	40.00%	2	20.00%	10	100.00%
NA14	44	47.83%	44	47.83%	4	4.35%	92	100.00%
NA15	4	16.00%	19	76.00%	2	8.00%	25	100.00%
NA16	65	33.16%	115	58.67%	16	8.16%	196	100.00%
NA17	51	26.15%	126	64.62%	18	9.23%	195	100.00%
NA18	49	48.04%	41	40.20%	12	11.76%	102	100.00%
NA19	50	50.00%	48	48.00%	2	2.00%	100	100.00%
NA21	25	22.32%	83	74.11%	4	3.57%	112	100.00%
NA22	24	20.34%	78	66.10%	16	13.56%	118	100.00%

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Geo Code Breakdown

	Sale Type_20		Data							
	Normal		Shortsale		Foreclosure		Total Sum of Unit Count	Total % of Units		
NA23	3	18.75%		10	62.50%		3	18.75%	16	100.00%
NA24	30	22.56%		78	58.65%		25	18.80%	133	100.00%
NA31	7	24.14%		19	65.52%		3	10.34%	29	100.00%
NA32	1	14.29%		6	85.71%			0.00%	7	100.00%
NA33		0.00%		1	100.00%			0.00%	1	100.00%
NA34	9	15.25%		44	74.58%		6	10.17%	59	100.00%
NA35		0.00%		1	50.00%		1	50.00%	2	100.00%
NA36	3	30.00%		3	30.00%		4	40.00%	10	100.00%
NA37	20	42.55%		26	55.32%		1	2.13%	47	100.00%
NA38	23	33.82%		39	57.35%		6	8.82%	68	100.00%
NA39	2	25.00%		3	37.50%		3	37.50%	8	100.00%
NA41	4	22.22%		10	55.56%		4	22.22%	18	100.00%
NA42	4	12.12%		22	66.67%		7	21.21%	33	100.00%
NA43	3	15.00%		9	45.00%		8	40.00%	20	100.00%
NA44	1	4.00%		19	76.00%		5	20.00%	25	100.00%
NA45	5	14.29%		27	77.14%		3	8.57%	35	100.00%
NA46	7	16.67%		19	45.24%		16	38.10%	42	100.00%
NA47	10	20.83%		27	56.25%		11	22.92%	48	100.00%
NA48	6	11.54%		33	63.46%		13	25.00%	52	100.00%
Grand Total	977	33.71%		1617	55.80%		304	10.49%	2898	100.00%

Date: 6/1/2010
 Time: 11:18 AM

John R Wood Inc., REALTORS
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Market Breakdown

Sale Type_20		Data							
Market	Normal		Shortsale		Foreclosure		Total Sum of Unit Count	Total % of Units	
	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units			
Bonita	215	34.51%	352	56.50%	56	8.99%	623	100.00%	
Naples	762	33.49%	1265	55.60%	248	10.90%	2275	100.00%	
Grand Total	977	33.71%	1617	55.80%	304	10.49%	2898	100.00%	

John R. wood Inc., REALTORS
Pending Listing SS FC Reports 20100601
% by Market & GeoCode

		Sale Type_20								
		Data			Data					
		Sum of Unit Count			% of Units			Total Sum of Unit Count	Total % of Units	
Market	GeoCode	Normal	Shortsale	Foreclosure	Normal	Shortsale	Foreclosure			
Bonita	BN01	5	9		35.71%	64.29%	0.00%	14	100.00%	
	BN02	11	17	2	36.67%	56.67%	6.67%	30	100.00%	
	BN03	30	7	2	76.92%	17.95%	5.13%	39	100.00%	
	BN04	19	1		95.00%	5.00%	0.00%	20	100.00%	
	BN05	26	16	4	56.52%	34.78%	8.70%	46	100.00%	
	BN06	5	22	4	16.13%	70.97%	12.90%	31	100.00%	
	BN07	7	22	1	23.33%	73.33%	3.33%	30	100.00%	
	BN08	7	26	5	18.42%	68.42%	13.16%	38	100.00%	
	BN09	3	10	1	21.43%	71.43%	7.14%	14	100.00%	
	BN10	7	16	8	22.58%	51.61%	25.81%	31	100.00%	
	BN11	8	13	1	36.36%	59.09%	4.55%	22	100.00%	
	BN12	25	39	10	33.78%	52.70%	13.51%	74	100.00%	
	BN13	1	2		33.33%	66.67%	0.00%	3	100.00%	
	ES01	28	41	4	38.36%	56.16%	5.48%	73	100.00%	
	ES02	15	40	6	24.59%	65.57%	9.84%	61	100.00%	
ES03	18	71	8	18.56%	73.20%	8.25%	97	100.00%		
Bonita		215	352	56	34.51%	56.50%	8.99%	623	100.00%	
Naples	NA01	39	21		65.00%	35.00%	0.00%	60	100.00%	
	NA02	10	14	2	38.46%	53.85%	7.69%	26	100.00%	
	NA03	11	36	5	21.15%	69.23%	9.62%	52	100.00%	
	NA04	38	3		92.68%	7.32%	0.00%	41	100.00%	
	NA05	52	21	7	65.00%	26.25%	8.75%	80	100.00%	
	NA06	29	10	1	72.50%	25.00%	2.50%	40	100.00%	
	NA07	11	1		91.67%	8.33%	0.00%	12	100.00%	
	NA08	11	11	3	44.00%	44.00%	12.00%	25	100.00%	
	NA09	12	57	20	13.48%	64.04%	22.47%	89	100.00%	
	NA11	56	80	7	39.16%	55.94%	4.90%	143	100.00%	
	NA12	39	57	8	37.50%	54.81%	7.69%	104	100.00%	
	NA13	4	4	2	40.00%	40.00%	20.00%	10	100.00%	
	NA14	44	44	4	47.83%	47.83%	4.35%	92	100.00%	
	NA15	4	19	2	16.00%	76.00%	8.00%	25	100.00%	
	NA16	65	115	16	33.16%	58.67%	8.16%	196	100.00%	
	NA17	51	126	18	26.15%	64.62%	9.23%	195	100.00%	
	NA18	49	41	12	48.04%	40.20%	11.76%	102	100.00%	
	NA19	50	48	2	50.00%	48.00%	2.00%	100	100.00%	
NA21	25	83	4	22.32%	74.11%	3.57%	112	100.00%		
NA22	24	78	16	20.34%	66.10%	13.56%	118	100.00%		

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% by Market & GeoCode

		Sale								
		Data	Type_20							Total %
		Sum of Unit Count			% of Units			Total Sum of Unit Count	of Units	
Naples	NA23	3	10	3	18.75%	62.50%	18.75%	16	100.00%	
	NA24	30	78	25	22.56%	58.65%	18.80%	133	100.00%	
	NA31	7	19	3	24.14%	65.52%	10.34%	29	100.00%	
	NA32	1	6		14.29%	85.71%	0.00%	7	100.00%	
	NA33		1		0.00%	100.00%	0.00%	1	100.00%	
	NA34	9	44	6	15.25%	74.58%	10.17%	59	100.00%	
	NA35		1	1	0.00%	50.00%	50.00%	2	100.00%	
	NA36	3	3	4	30.00%	30.00%	40.00%	10	100.00%	
	NA37	20	26	1	42.55%	55.32%	2.13%	47	100.00%	
	NA38	23	39	6	33.82%	57.35%	8.82%	68	100.00%	
	NA39	2	3	3	25.00%	37.50%	37.50%	8	100.00%	
	NA41	4	10	4	22.22%	55.56%	22.22%	18	100.00%	
	NA42	4	22	7	12.12%	66.67%	21.21%	33	100.00%	
	NA43	3	9	8	15.00%	45.00%	40.00%	20	100.00%	
	NA44	1	19	5	4.00%	76.00%	20.00%	25	100.00%	
	NA45	5	27	3	14.29%	77.14%	8.57%	35	100.00%	
	NA46	7	19	16	16.67%	45.24%	38.10%	42	100.00%	
	NA47	10	27	11	20.83%	56.25%	22.92%	48	100.00%	
NA48	6	33	13	11.54%	63.46%	25.00%	52	100.00%		
Naples		762	1265	248	33.49%	55.60%	10.90%	2275	100.00%	
Grand Total		977	1617	304	33.71%	55.80%	10.49%	2898	100.00%	