

Date: 7/1/2010
Time: 5:31 PM

John R. Wood Inc., REALTORS
Pending Foreclosure-Shortsale Reports
Count by Price Code

Sum of Unit Count	Sale Type_20			Grand Total
Price Code	Normal	Foreclosure	Shortsale	Grand Total
A	294	273	1207	1774
B	203	27	220	450
C	73	6	40	119
D	44	1	22	67
E	57	2	18	77
F	27		3	30
G	8			8
Grand Total	706	309	1510	2525

John R. Wood Inc., REALTORS
Pending Foreclosure-Shortsale Reports
Geo Code Breakdown

GeoCode	Sale Type_20		Data				Total Sum of Unit Count	Total % of Units
	Normal		Foreclosure		Shortsale			
	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
BN01	4	36.36%		0.00%	7	63.64%	11	100.00%
BN02	5	26.32%	3	15.79%	11	57.89%	19	100.00%
BN03	24	77.42%	1	3.23%	6	19.35%	31	100.00%
BN04	13	92.86%		0.00%	1	7.14%	14	100.00%
BN05	17	50.00%	1	2.94%	16	47.06%	34	100.00%
BN06	6	21.43%	6	21.43%	16	57.14%	28	100.00%
BN07	4	15.38%		0.00%	22	84.62%	26	100.00%
BN08	4	10.26%	6	15.38%	29	74.36%	39	100.00%
BN09	4	33.33%	1	8.33%	7	58.33%	12	100.00%
BN10	6	20.00%	11	36.67%	13	43.33%	30	100.00%
BN11	3	18.75%	2	12.50%	11	68.75%	16	100.00%
BN12	20	33.90%	6	10.17%	33	55.93%	59	100.00%
BN13		0.00%		0.00%	1	100.00%	1	100.00%
ES01	25	36.23%	6	8.70%	38	55.07%	69	100.00%
ES02	10	17.24%	8	13.79%	40	68.97%	58	100.00%
ES03	12	13.79%	7	8.05%	68	78.16%	87	100.00%
NA01	26	53.06%	3	6.12%	20	40.82%	49	100.00%
NA02	6	30.00%	3	15.00%	11	55.00%	20	100.00%
NA03	4	11.11%	3	8.33%	29	80.56%	36	100.00%
NA04	18	100.00%		0.00%		0.00%	18	100.00%
NA05	49	67.12%	7	9.59%	17	23.29%	73	100.00%
NA06	19	70.37%	1	3.70%	7	25.93%	27	100.00%
NA07	13	81.25%		0.00%	3	18.75%	16	100.00%
NA08	7	33.33%	3	14.29%	11	52.38%	21	100.00%
NA09	3	3.95%	21	27.63%	52	68.42%	76	100.00%
NA11	33	27.73%	11	9.24%	75	63.03%	119	100.00%
NA12	30	35.71%	7	8.33%	47	55.95%	84	100.00%
NA13	4	40.00%	1	10.00%	5	50.00%	10	100.00%
NA14	36	40.91%	8	9.09%	44	50.00%	88	100.00%
NA15	1	5.00%	2	10.00%	17	85.00%	20	100.00%
NA16	46	26.29%	20	11.43%	109	62.29%	175	100.00%
NA17	30	17.05%	26	14.77%	120	68.18%	176	100.00%
NA18	32	35.96%	9	10.11%	48	53.93%	89	100.00%
NA19	35	43.75%	4	5.00%	41	51.25%	80	100.00%
NA21	33	30.00%	6	5.45%	71	64.55%	110	100.00%
NA22	16	16.33%	11	11.22%	71	72.45%	98	100.00%

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Geo Code Breakdown

Sale Type_20	Data								Total Sum of Unit Count	Total % of Units
	Normal		Foreclosure		Shortsale					
NA23	8	36.36%	2	9.09%	12	54.55%			22	100.00%
NA24	26	22.03%	21	17.80%	71	60.17%			118	100.00%
NA31	4	16.00%	4	16.00%	17	68.00%			25	100.00%
NA32		0.00%	1	25.00%	3	75.00%			4	100.00%
NA33		0.00%		0.00%	2	100.00%			2	100.00%
NA34	8	14.55%	9	16.36%	38	69.09%			55	100.00%
NA36	1	7.14%	7	50.00%	6	42.86%			14	100.00%
NA37	15	34.88%	1	2.33%	27	62.79%			43	100.00%
NA38	14	20.90%	10	14.93%	43	64.18%			67	100.00%
NA39	1	25.00%	1	25.00%	2	50.00%			4	100.00%
NA41	4	23.53%	4	23.53%	9	52.94%			17	100.00%
NA42	3	8.57%	5	14.29%	27	77.14%			35	100.00%
NA43	4	21.05%	3	15.79%	12	63.16%			19	100.00%
NA44	1	4.00%	5	20.00%	19	76.00%			25	100.00%
NA45	2	6.06%	4	12.12%	27	81.82%			33	100.00%
NA46	7	21.88%	7	21.88%	18	56.25%			32	100.00%
NA47	5	10.87%	10	21.74%	31	67.39%			46	100.00%
NA48	5	11.11%	11	24.44%	29	64.44%			45	100.00%
Grand Total	706	27.96%	309	12.24%	1510	59.80%			2525	100.00%

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Pending Foreclosure-Shortsale Reports
Market Breakdown

Sale Type_20		Data							
Market	Normal		Foreclosure		Shortsale		Total Sum of Unit Count	Total % of Units	
	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units			
Bonita	157	29.40%	58	10.86%	319	59.74%	534	100.00%	
Naples	549	27.57%	251	12.61%	1191	59.82%	1991	100.00%	
Grand Total	706	27.96%	309	12.24%	1510	59.80%	2525	100.00%	

John R. Wood Inc., REALTORS
Pending Foreclosure-Shortsale Reports
% by Market & GeoCode

		Data			Sale Type_20				
		Sum of Unit Count			% of Units			Total Sum of Unit Count	Total % of Units
Market	GeoCode	Normal	Foreclosure	Shortsale	Normal	Foreclosure	Shortsale		
Bonita	BN01	4		7	36.36%	0.00%	63.64%	534	100.00%
	BN02	5	3	11	26.32%	15.79%	57.89%		
	BN03	24	1	6	77.42%	3.23%	19.35%		
	BN04	13		1	92.86%	0.00%	7.14%		
	BN05	17	1	16	50.00%	2.94%	47.06%		
	BN06	6	6	16	21.43%	21.43%	57.14%		
	BN07	4		22	15.38%	0.00%	84.62%		
	BN08	4	6	29	10.26%	15.38%	74.36%		
	BN09	4	1	7	33.33%	8.33%	58.33%		
	BN10	6	11	13	20.00%	36.67%	43.33%		
	BN11	3	2	11	18.75%	12.50%	68.75%		
	BN12	20	6	33	33.90%	10.17%	55.93%		
	BN13			1	0.00%	0.00%	100.00%		
	ES01	25	6	38	36.23%	8.70%	55.07%		
	ES02	10	8	40	17.24%	13.79%	68.97%		
ES03	12	7	68	13.79%	8.05%	78.16%			
Bonita		157	58	319	29.40%	10.86%	59.74%		
Naples	NA01	26	3	20	53.06%	6.12%	40.82%	98	100.00%
	NA02	6	3	11	30.00%	15.00%	55.00%		
	NA03	4	3	29	11.11%	8.33%	80.56%		
	NA04	18			100.00%	0.00%	0.00%		
	NA05	49	7	17	67.12%	9.59%	23.29%		
	NA06	19	1	7	70.37%	3.70%	25.93%		
	NA07	13		3	81.25%	0.00%	18.75%		
	NA08	7	3	11	33.33%	14.29%	52.38%		
	NA09	3	21	52	3.95%	27.63%	68.42%		
	NA11	33	11	75	27.73%	9.24%	63.03%		
	NA12	30	7	47	35.71%	8.33%	55.95%		
	NA13	4	1	5	40.00%	10.00%	50.00%		
	NA14	36	8	44	40.91%	9.09%	50.00%		
	NA15	1	2	17	5.00%	10.00%	85.00%		
	NA16	46	20	109	26.29%	11.43%	62.29%		
	NA17	30	26	120	17.05%	14.77%	68.18%		
	NA18	32	9	48	35.96%	10.11%	53.93%		
	NA19	35	4	41	43.75%	5.00%	51.25%		
	NA21	33	6	71	30.00%	5.45%	64.55%		
	NA22	16	11	71	16.33%	11.22%	72.45%		

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		Data		Sale Type_20					
		Sum of Unit Count			% of Units			Total Sum of Unit Count	Total % of Units
Naples	NA23	8	2	12	36.36%	9.09%	54.55%	22	100.00%
	NA24	26	21	71	22.03%	17.80%	60.17%	118	100.00%
	NA31	4	4	17	16.00%	16.00%	68.00%	25	100.00%
	NA32		1	3	0.00%	25.00%	75.00%	4	100.00%
	NA33			2	0.00%	0.00%	100.00%	2	100.00%
	NA34	8	9	38	14.55%	16.36%	69.09%	55	100.00%
	NA36	1	7	6	7.14%	50.00%	42.86%	14	100.00%
	NA37	15	1	27	34.88%	2.33%	62.79%	43	100.00%
	NA38	14	10	43	20.90%	14.93%	64.18%	67	100.00%
	NA39	1	1	2	25.00%	25.00%	50.00%	4	100.00%
	NA41	4	4	9	23.53%	23.53%	52.94%	17	100.00%
	NA42	3	5	27	8.57%	14.29%	77.14%	35	100.00%
	NA43	4	3	12	21.05%	15.79%	63.16%	19	100.00%
	NA44	1	5	19	4.00%	20.00%	76.00%	25	100.00%
	NA45	2	4	27	6.06%	12.12%	81.82%	33	100.00%
	NA46	7	7	18	21.88%	21.88%	56.25%	32	100.00%
NA47	5	10	31	10.87%	21.74%	67.39%	46	100.00%	
NA48	5	11	29	11.11%	24.44%	64.44%	45	100.00%	
Naples		549	251	1191	27.57%	12.61%	59.82%	1991	100.00%
Grand Total		706	309	1510	27.96%	12.24%	59.80%	2525	100.00%