

Date: 8/1/2010
Time: 11:09 PM

John R. Wood Inc., REALTORS
Pending Foreclosure-Shortsale Reports

Sum of Unit Count	Sale Type_20			Grand Total
Price Code	Normal	Foreclosure	Shortsale	Grand Total
A	257	304	1118	1679
B	177	22	194	393
C	50	7	36	93
D	37		16	53
E	39	3	17	59
F	23	1	4	28
G	1			1
Grand Total	584	337	1385	2306

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GeoCode	Sale Type_20		Data				Total Sum of Unit Count	Total % of Units
	Normal		Foreclosure		Shortsale			
	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
BN01	2	28.57%		0.00%	5	71.43%	7	100.00%
BN02	2	15.38%	2	15.38%	9	69.23%	13	100.00%
BN03	14	58.33%	1	4.17%	9	37.50%	24	100.00%
BN04	8	80.00%		0.00%	2	20.00%	10	100.00%
BN05	17	45.95%	6	16.22%	14	37.84%	37	100.00%
BN06	7	31.82%	3	13.64%	12	54.55%	22	100.00%
BN07	3	10.34%	1	3.45%	25	86.21%	29	100.00%
BN08	3	8.33%	9	25.00%	24	66.67%	36	100.00%
BN09	1	16.67%		0.00%	5	83.33%	6	100.00%
BN10	5	15.15%	14	42.42%	14	42.42%	33	100.00%
BN11	7	31.82%	3	13.64%	12	54.55%	22	100.00%
BN12	18	30.51%	10	16.95%	31	52.54%	59	100.00%
BN13		0.00%		0.00%	1	100.00%	1	100.00%
ES01	14	25.93%	6	11.11%	34	62.96%	54	100.00%
ES02	8	18.18%	6	13.64%	30	68.18%	44	100.00%
ES03	15	18.07%	5	6.02%	63	75.90%	83	100.00%
NA01	25	58.14%	2	4.65%	16	37.21%	43	100.00%
NA02	6	31.58%	1	5.26%	12	63.16%	19	100.00%
NA03	6	18.18%	3	9.09%	24	72.73%	33	100.00%
NA04	15	100.00%		0.00%		0.00%	15	100.00%
NA05	27	50.94%	7	13.21%	19	35.85%	53	100.00%
NA06	13	65.00%	2	10.00%	5	25.00%	20	100.00%
NA07	3	60.00%		0.00%	2	40.00%	5	100.00%
NA08	4	26.67%	1	6.67%	10	66.67%	15	100.00%
NA09	4	6.06%	15	22.73%	47	71.21%	66	100.00%
NA11	28	27.45%	10	9.80%	64	62.75%	102	100.00%
NA12	25	28.09%	10	11.24%	54	60.67%	89	100.00%
NA13	2	16.67%	1	8.33%	9	75.00%	12	100.00%
NA14	29	35.80%	5	6.17%	47	58.02%	81	100.00%
NA15	4	13.79%	5	17.24%	20	68.97%	29	100.00%
NA16	36	23.68%	11	7.24%	105	69.08%	152	100.00%
NA17	19	12.67%	31	20.67%	100	66.67%	150	100.00%
NA18	29	32.22%	10	11.11%	51	56.67%	90	100.00%
NA19	18	28.57%	8	12.70%	37	58.73%	63	100.00%
NA21	15	17.86%	12	14.29%	57	67.86%	84	100.00%
NA22	20	19.61%	14	13.73%	68	66.67%	102	100.00%

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	Sale Type_20		Data							
	Normal		Foreclosure		Shortsale		Total Sum of Unit Count	Total % of Units		
NA23	7	33.33%	2	9.52%	12	57.14%	21	100.00%		
NA24	31	24.60%	30	23.81%	65	51.59%	126	100.00%		
NA31	3	17.65%	2	11.76%	12	70.59%	17	100.00%		
NA32		0.00%	2	33.33%	4	66.67%	6	100.00%		
NA33		0.00%		0.00%	1	100.00%	1	100.00%		
NA34	13	19.70%	12	18.18%	41	62.12%	66	100.00%		
NA36		0.00%	2	28.57%	5	71.43%	7	100.00%		
NA37	21	50.00%	5	11.90%	16	38.10%	42	100.00%		
NA38	10	18.52%	8	14.81%	36	66.67%	54	100.00%		
NA39	1	20.00%	1	20.00%	3	60.00%	5	100.00%		
NA41	4	21.05%	6	31.58%	9	47.37%	19	100.00%		
NA42	5	14.29%	5	14.29%	25	71.43%	35	100.00%		
NA43	3	18.75%	2	12.50%	11	68.75%	16	100.00%		
NA44	3	9.68%	7	22.58%	21	67.74%	31	100.00%		
NA45	3	9.38%	7	21.88%	22	68.75%	32	100.00%		
NA46	7	21.21%	13	39.39%	13	39.39%	33	100.00%		
NA47	12	23.53%	13	25.49%	26	50.98%	51	100.00%		
NA48	9	21.95%	6	14.63%	26	63.41%	41	100.00%		
Grand Total	584	25.33%	337	14.61%	1385	60.06%	2306	100.00%		

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Sale Type_20		Data							
Market	Normal		Foreclosure		Shortsale		Total Sum of Unit Count	Total % of Units	
	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units			
Bonita	124	25.83%	66	13.75%	290	60.42%	480	100.00%	
Naples	460	25.19%	271	14.84%	1095	59.97%	1826	100.00%	
Grand Total	584	25.33%	337	14.61%	1385	60.06%	2306	100.00%	

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		Data			Sale Type_20				
		Sum of Unit Count			% of Units			Total Sum of Unit Count	Total % of Units
Market	GeoCode	Normal	Foreclosure	Shortsale	Normal	Foreclosure	Shortsale		
Bonita	BN01	2		5	28.57%	0.00%	71.43%	7	100.00%
	BN02	2	2	9	15.38%	15.38%	69.23%	13	100.00%
	BN03	14	1	9	58.33%	4.17%	37.50%	24	100.00%
	BN04	8		2	80.00%	0.00%	20.00%	10	100.00%
	BN05	17	6	14	45.95%	16.22%	37.84%	37	100.00%
	BN06	7	3	12	31.82%	13.64%	54.55%	22	100.00%
	BN07	3	1	25	10.34%	3.45%	86.21%	29	100.00%
	BN08	3	9	24	8.33%	25.00%	66.67%	36	100.00%
	BN09	1		5	16.67%	0.00%	83.33%	6	100.00%
	BN10	5	14	14	15.15%	42.42%	42.42%	33	100.00%
	BN11	7	3	12	31.82%	13.64%	54.55%	22	100.00%
	BN12	18	10	31	30.51%	16.95%	52.54%	59	100.00%
	BN13			1	0.00%	0.00%	100.00%	1	100.00%
	ES01	14	6	34	25.93%	11.11%	62.96%	54	100.00%
	ES02	8	6	30	18.18%	13.64%	68.18%	44	100.00%
ES03	15	5	63	18.07%	6.02%	75.90%	83	100.00%	
Bonita		124	66	290	25.83%	13.75%	60.42%	480	100.00%
Naples	NA01	25	2	16	58.14%	4.65%	37.21%	43	100.00%
	NA02	6	1	12	31.58%	5.26%	63.16%	19	100.00%
	NA03	6	3	24	18.18%	9.09%	72.73%	33	100.00%
	NA04	15			100.00%	0.00%	0.00%	15	100.00%
	NA05	27	7	19	50.94%	13.21%	35.85%	53	100.00%
	NA06	13	2	5	65.00%	10.00%	25.00%	20	100.00%
	NA07	3		2	60.00%	0.00%	40.00%	5	100.00%
	NA08	4	1	10	26.67%	6.67%	66.67%	15	100.00%
	NA09	4	15	47	6.06%	22.73%	71.21%	66	100.00%
	NA11	28	10	64	27.45%	9.80%	62.75%	102	100.00%
	NA12	25	10	54	28.09%	11.24%	60.67%	89	100.00%
	NA13	2	1	9	16.67%	8.33%	75.00%	12	100.00%
	NA14	29	5	47	35.80%	6.17%	58.02%	81	100.00%
	NA15	4	5	20	13.79%	17.24%	68.97%	29	100.00%
	NA16	36	11	105	23.68%	7.24%	69.08%	152	100.00%
	NA17	19	31	100	12.67%	20.67%	66.67%	150	100.00%
	NA18	29	10	51	32.22%	11.11%	56.67%	90	100.00%
	NA19	18	8	37	28.57%	12.70%	58.73%	63	100.00%
NA21	15	12	57	17.86%	14.29%	67.86%	84	100.00%	
NA22	20	14	68	19.61%	13.73%	66.67%	102	100.00%	

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		Data		Sale Type_20						
		Sum of Unit Count			% of Units			Total Sum of Unit Count	Total % of Units	
Naples	NA23	7	2	12	33.33%	9.52%	57.14%	21	100.00%	
	NA24	31	30	65	24.60%	23.81%	51.59%	126	100.00%	
	NA31	3	2	12	17.65%	11.76%	70.59%	17	100.00%	
	NA32		2	4	0.00%	33.33%	66.67%	6	100.00%	
	NA33			1	0.00%	0.00%	100.00%	1	100.00%	
	NA34	13	12	41	19.70%	18.18%	62.12%	66	100.00%	
	NA36		2	5	0.00%	28.57%	71.43%	7	100.00%	
	NA37	21	5	16	50.00%	11.90%	38.10%	42	100.00%	
	NA38	10	8	36	18.52%	14.81%	66.67%	54	100.00%	
	NA39	1	1	3	20.00%	20.00%	60.00%	5	100.00%	
	NA41	4	6	9	21.05%	31.58%	47.37%	19	100.00%	
	NA42	5	5	25	14.29%	14.29%	71.43%	35	100.00%	
	NA43	3	2	11	18.75%	12.50%	68.75%	16	100.00%	
	NA44	3	7	21	9.68%	22.58%	67.74%	31	100.00%	
	NA45	3	7	22	9.38%	21.88%	68.75%	32	100.00%	
	NA46	7	13	13	21.21%	39.39%	39.39%	33	100.00%	
	NA47	12	13	26	23.53%	25.49%	50.98%	51	100.00%	
NA48	9	6	26	21.95%	14.63%	63.41%	41	100.00%		
Naples		460	271	1095	25.19%	14.84%	59.97%	1826	100.00%	
Grand Total		584	337	1385	25.33%	14.61%	60.06%	2306	100.00%	