

John R. Wood Inc., REALTORS
Foreclosure-Shortsale Reports

Sum of Unit Count		Sale Type			Grand Total
Market Defined	Code	Foreclosure	Normal	Shortsale	
Bonita Estero Markets Only	A	56	52	202	310
	B	5	44	48	97
	C		6	4	10
	D		7	3	10
	E	1	4	2	7
	F		3		3
Bonita Estero Markets Only Total		62	116	259	437
Naples Market Only	A	239	197	786	1222
	B	19	107	147	273
	C	6	40	30	76
	D		19	17	36
	E		23	14	37
	F		27	4	31
	G		2		2
Naples Market Only Total		264	415	998	1677
Grand Total		326	531	1257	2114

John R. Wood Inc., REALTORS
Foreclosure-Shortsale Reports

GeoCode	Foreclosure		Normal		Shortsale		Total Sum of Unit Count	Total % of Units
	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
	BN01	2	20.00%	3	30.00%	5	50.00%	10
BN02	3	15.79%	8	42.11%	8	42.11%	19	100.00%
BN03	2	8.70%	14	60.87%	7	30.43%	23	100.00%
BN04		0.00%	9	90.00%	1	10.00%	10	100.00%
BN05	1	4.17%	11	45.83%	12	50.00%	24	100.00%
BN06	3	13.04%	7	30.43%	13	56.52%	23	100.00%
BN07	2	7.41%	5	18.52%	20	74.07%	27	100.00%
BN08	11	32.35%	2	5.88%	21	61.76%	34	100.00%
BN09		0.00%	1	33.33%	2	66.67%	3	100.00%
BN10	7	28.00%	3	12.00%	15	60.00%	25	100.00%
BN11	5	27.78%	6	33.33%	7	38.89%	18	100.00%
BN12	4	7.14%	21	37.50%	31	55.36%	56	100.00%
BN13		0.00%		0.00%	1	100.00%	1	100.00%
ES01	10	18.18%	10	18.18%	35	63.64%	55	100.00%
ES02	5	13.51%	4	10.81%	28	75.68%	37	100.00%
ES03	7	9.72%	12	16.67%	53	73.61%	72	100.00%
NA01	3	9.09%	15	45.45%	15	45.45%	33	100.00%
NA02	1	6.25%	5	31.25%	10	62.50%	16	100.00%
NA03	3	9.38%	5	15.63%	24	75.00%	32	100.00%
NA04		0.00%	23	88.46%	3	11.54%	26	100.00%
NA05	2	4.76%	22	52.38%	18	42.86%	42	100.00%
NA06	1	6.67%	9	60.00%	5	33.33%	15	100.00%
NA07		0.00%	4	66.67%	2	33.33%	6	100.00%
NA08	1	5.56%	4	22.22%	13	72.22%	18	100.00%
NA09	19	29.69%	8	12.50%	37	57.81%	64	100.00%
NA11	14	13.08%	33	30.84%	60	56.07%	107	100.00%
NA12	6	9.52%	9	14.29%	48	76.19%	63	100.00%
NA13	3	21.43%	2	14.29%	9	64.29%	14	100.00%
NA14	8	12.12%	13	19.70%	45	68.18%	66	100.00%
NA15	6	20.00%	2	6.67%	22	73.33%	30	100.00%
NA16	10	7.63%	35	26.72%	86	65.65%	131	100.00%
NA17	24	17.65%	25	18.38%	87	63.97%	136	100.00%
NA18	11	12.94%	29	34.12%	45	52.94%	85	100.00%
NA19	6	10.71%	15	26.79%	35	62.50%	56	100.00%
NA21	11	13.41%	16	19.51%	55	67.07%	82	100.00%
NA22	8	8.79%	19	20.88%	64	70.33%	91	100.00%

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Foreclosure-Shortsale Reports

	Sale Type		Data				Total Sum of Unit Count	Total % of Units
	Foreclosure		Normal		Shortsale			
NA23	4	21.05%	4	21.05%	11	57.89%	19	100.00%
NA24	28	22.76%	27	21.95%	68	55.28%	123	100.00%
NA31	2	12.50%	4	25.00%	10	62.50%	16	100.00%
NA32	1	14.29%		0.00%	6	85.71%	7	100.00%
NA33		0.00%		0.00%	2	100.00%	2	100.00%
NA34	13	23.64%	12	21.82%	30	54.55%	55	100.00%
NA35		0.00%		0.00%	1	100.00%	1	100.00%
NA36	4	57.14%		0.00%	3	42.86%	7	100.00%
NA37	5	11.11%	19	42.22%	21	46.67%	45	100.00%
NA38	5	11.36%	10	22.73%	29	65.91%	44	100.00%
NA39	2	28.57%	3	42.86%	2	28.57%	7	100.00%
NA41	4	22.22%	7	38.89%	7	38.89%	18	100.00%
NA42	8	22.86%	2	5.71%	25	71.43%	35	100.00%
NA43	8	33.33%	6	25.00%	10	41.67%	24	100.00%
NA44	4	14.81%	3	11.11%	20	74.07%	27	100.00%
NA45	7	24.14%	3	10.34%	19	65.52%	29	100.00%
NA46	14	41.18%	7	20.59%	13	38.24%	34	100.00%
NA47	9	28.13%	5	15.63%	18	56.25%	32	100.00%
NA48	9	23.08%	10	25.64%	20	51.28%	39	100.00%
Grand Total	326	15.42%	531	25.12%	1257	59.46%	2114	100.00%

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Foreclosure-Shortsale Reports

	Foreclosure		Normal		Shortsale		Total Sum of Unit Count	Total % of Units
	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
Market								
Bonita	62	14.19%	116	26.54%	259	59.27%	437	100.00%
Naples	264	15.74%	415	24.75%	998	59.51%	1677	100.00%
Grand Total	326	15.42%	531	25.12%	1257	59.46%	2114	100.00%

John R. Wood Inc., REALTORS
Foreclosure-Shortsale Reports

			Sale Type		Data						
Market	GeoCode	Own Desc	Foreclosure		Normal		Shortsale		Total Sum of Unit Count	Total % of Units	
			Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units			
Bonita	BN01	Condo	1	14.29%	2	28.57%	4	57.14%	7	100.00%	
		Single Family	1	33.33%	1	33.33%	1	33.33%	3	100.00%	
	BN01 Total			2	20.00%	3	30.00%	5	50.00%	10	100.00%
	BN02	Condo	1	12.50%	4	50.00%	3	37.50%	8	100.00%	
		Single Family	2	18.18%	4	36.36%	5	45.45%	11	100.00%	
	BN02 Total			3	15.79%	8	42.11%	8	42.11%	19	100.00%
	BN03	Condo	1	7.14%	7	50.00%	6	42.86%	14	100.00%	
		Single Family	1	11.11%	7	77.78%	1	11.11%	9	100.00%	
	BN03 Total			2	8.70%	14	60.87%	7	30.43%	23	100.00%
	BN04	Condo		0.00%	5	100.00%		0.00%	5	100.00%	
		Single Family		0.00%	4	80.00%	1	20.00%	5	100.00%	
	BN04 Total				0.00%	9	90.00%	1	10.00%	10	100.00%
	BN05	Condo	1	6.25%	7	43.75%	8	50.00%	16	100.00%	
		Single Family		0.00%	4	50.00%	4	50.00%	8	100.00%	
	BN05 Total			1	4.17%	11	45.83%	12	50.00%	24	100.00%
	BN06	Condo	1	9.09%	2	18.18%	8	72.73%	11	100.00%	
		Single Family	2	16.67%	5	41.67%	5	41.67%	12	100.00%	
	BN06 Total			3	13.04%	7	30.43%	13	56.52%	23	100.00%
	BN07	Condo		0.00%	1	5.88%	16	94.12%	17	100.00%	
		Single Family	2	20.00%	4	40.00%	4	40.00%	10	100.00%	
	BN07 Total			2	7.41%	5	18.52%	20	74.07%	27	100.00%
	BN08	Condo	3	21.43%	1	7.14%	10	71.43%	14	100.00%	
		Single Family	8	40.00%	1	5.00%	11	55.00%	20	100.00%	
	BN08 Total			11	32.35%	2	5.88%	21	61.76%	34	100.00%
	BN09	Condo		0.00%	1	50.00%	1	50.00%	2	100.00%	
		Single Family		0.00%		0.00%	1	100.00%	1	100.00%	
	BN09 Total				0.00%	1	33.33%	2	66.67%	3	100.00%
	BN10	Condo	1	14.29%		0.00%	6	85.71%	7	100.00%	
		Single Family	6	33.33%	3	16.67%	9	50.00%	18	100.00%	
	BN10 Total			7	28.00%	3	12.00%	15	60.00%	25	100.00%
	BN11	Condo	2	22.22%	3	33.33%	4	44.44%	9	100.00%	
		Single Family	3	37.50%	3	37.50%	2	25.00%	8	100.00%	
		Co-op		0.00%		0.00%	1	100.00%	1	100.00%	
BN11 Total			5	27.78%	6	33.33%	7	38.89%	18	100.00%	
BN12	Condo	3	16.67%	4	22.22%	11	61.11%	18	100.00%		
	Single Family	1	2.63%	17	44.74%	20	52.63%	38	100.00%		
BN12 Total			4	7.14%	21	37.50%	31	55.36%	56	100.00%	
BN13	Single Family		0.00%		0.00%	1	100.00%	1	100.00%		
BN13 Total				0.00%		0.00%	1	100.00%	1	100.00%	
ES01	Condo	5	14.29%	6	17.14%	24	68.57%	35	100.00%		
	Single Family	4	21.05%	4	21.05%	11	57.89%	19	100.00%		
	Co-op	1	100.00%		0.00%		0.00%	1	100.00%		
ES01 Total			10	18.18%	10	18.18%	35	63.64%	55	100.00%	
ES02	Condo	2	15.38%	1	7.69%	10	76.92%	13	100.00%		
	Single Family	3	12.50%	3	12.50%	18	75.00%	24	100.00%		
ES02 Total			5	13.51%	4	10.81%	28	75.68%	37	100.00%	
ES03	Condo	2	10.00%	3	15.00%	15	75.00%	20	100.00%		
	Single Family	5	9.62%	9	17.31%	38	73.08%	52	100.00%		
ES03 Total			7	9.72%	12	16.67%	53	73.61%	72	100.00%	
Bonita			62	14.19%	116	26.54%	259	59.27%	437	100.00%	

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			Sale Type		Data							
			Foreclosure		Normal		Shortsale		Total Sum of Unit Count		Total % of Units	
Naples	NA01	Condo	2	10.00%	10	50.00%	8	40.00%	20	100.00%		
		Single Family	1	7.69%	5	38.46%	7	53.85%	13	100.00%		
	NA01 Total		3	9.09%	15	45.45%	15	45.45%	33	100.00%		
	NA02	Condo	1	10.00%	3	30.00%	6	60.00%	10	100.00%		
		Single Family		0.00%	2	33.33%	4	66.67%	6	100.00%		
	NA02 Total		1	6.25%	5	31.25%	10	62.50%	16	100.00%		
	NA03	Single Family	3	9.38%	5	15.63%	24	75.00%	32	100.00%		
	NA03 Total		3	9.38%	5	15.63%	24	75.00%	32	100.00%		
	NA04	Condo		0.00%	17	85.00%	3	15.00%	20	100.00%		
		Single Family		0.00%	6	100.00%		0.00%	6	100.00%		
	NA04 Total			0.00%	23	88.46%	3	11.54%	26	100.00%		
	NA05	Condo	2	7.69%	15	57.69%	9	34.62%	26	100.00%		
		Single Family		0.00%	6	42.86%	8	57.14%	14	100.00%		
		Co-op		0.00%	1	50.00%	1	50.00%	2	100.00%		
	NA05 Total		2	4.76%	22	52.38%	18	42.86%	42	100.00%		
	NA06	Condo	1	10.00%	7	70.00%	2	20.00%	10	100.00%		
		Single Family		0.00%	2	40.00%	3	60.00%	5	100.00%		
	NA06 Total		1	6.67%	9	60.00%	5	33.33%	15	100.00%		
	NA07	Single Family		0.00%	4	66.67%	2	33.33%	6	100.00%		
	NA07 Total			0.00%	4	66.67%	2	33.33%	6	100.00%		
	NA08	Condo		0.00%	1	16.67%	5	83.33%	6	100.00%		
		Single Family	1	8.33%	3	25.00%	8	66.67%	12	100.00%		
	NA08 Total		1	5.56%	4	22.22%	13	72.22%	18	100.00%		
	NA09	Condo	4	16.67%	2	8.33%	18	75.00%	24	100.00%		
		Single Family	15	37.50%	6	15.00%	19	47.50%	40	100.00%		
	NA09 Total		19	29.69%	8	12.50%	37	57.81%	64	100.00%		
	NA11	Condo	7	14.00%	8	16.00%	35	70.00%	50	100.00%		
		Single Family	7	12.28%	25	43.86%	25	43.86%	57	100.00%		
	NA11 Total		14	13.08%	33	30.84%	60	56.07%	107	100.00%		
	NA12	Condo	5	13.51%	4	10.81%	28	75.68%	37	100.00%		
	Single Family	1	3.85%	5	19.23%	20	76.92%	26	100.00%			
NA12 Total		6	9.52%	9	14.29%	48	76.19%	63	100.00%			
NA13	Condo	1	16.67%	1	16.67%	4	66.67%	6	100.00%			
	Single Family	2	25.00%	1	12.50%	5	62.50%	8	100.00%			
NA13 Total		3	21.43%	2	14.29%	9	64.29%	14	100.00%			
NA14	Condo	3	8.11%	6	16.22%	28	75.68%	37	100.00%			
	Single Family	5	17.24%	7	24.14%	17	58.62%	29	100.00%			
NA14 Total		8	12.12%	13	19.70%	45	68.18%	66	100.00%			
NA15	Condo	2	28.57%	1	14.29%	4	57.14%	7	100.00%			
	Single Family	4	17.39%	1	4.35%	18	78.26%	23	100.00%			
NA15 Total		6	20.00%	2	6.67%	22	73.33%	30	100.00%			
NA16	Condo	9	11.25%	14	17.50%	57	71.25%	80	100.00%			
	Single Family	1	2.00%	21	42.00%	28	56.00%	50	100.00%			
	Co-op		0.00%		0.00%	1	100.00%	1	100.00%			
NA16 Total		10	7.63%	35	26.72%	86	65.65%	131	100.00%			
NA17	Condo	15	20.00%	9	12.00%	51	68.00%	75	100.00%			
	Single Family	9	14.75%	16	26.23%	36	59.02%	61	100.00%			
NA17 Total		24	17.65%	25	18.38%	87	63.97%	136	100.00%			
NA18	Condo	5	9.26%	21	38.89%	28	51.85%	54	100.00%			
	Single Family	6	20.00%	8	26.67%	16	53.33%	30	100.00%			
	Co-op		0.00%		0.00%	1	100.00%	1	100.00%			

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Foreclosure-Shortsale Reports

		Sale Type		Data				Total Sum of Unit Count	Total % of Units
		Foreclosure		Normal		Shortsale			
Naples	NA18 Total	11	12.94%	29	34.12%	45	52.94%	85	100.00%
	NA19	3	10.00%	8	26.67%	19	63.33%	30	100.00%
	Condo								
	Single Family	3	12.00%	7	28.00%	15	60.00%	25	100.00%
	Co-op		0.00%		0.00%	1	100.00%	1	100.00%
	NA19 Total	6	10.71%	15	26.79%	35	62.50%	56	100.00%
	NA21	10	19.23%	3	5.77%	39	75.00%	52	100.00%
	Condo								
	Single Family	1	3.45%	13	44.83%	15	51.72%	29	100.00%
	Co-op		0.00%		0.00%	1	100.00%	1	100.00%
	NA21 Total	11	13.41%	16	19.51%	55	67.07%	82	100.00%
	NA22	4	14.81%	4	14.81%	19	70.37%	27	100.00%
	Condo								
	Single Family	4	6.25%	15	23.44%	45	70.31%	64	100.00%
	NA22 Total	8	8.79%	19	20.88%	64	70.33%	91	100.00%
	NA23		0.00%		0.00%	2	100.00%	2	100.00%
	Condo								
	Single Family	4	23.53%	4	23.53%	9	52.94%	17	100.00%
	NA23 Total	4	21.05%	4	21.05%	11	57.89%	19	100.00%
	NA24	1	10.00%	2	20.00%	7	70.00%	10	100.00%
	Condo								
	Single Family	27	23.89%	25	22.12%	61	53.98%	113	100.00%
	NA24 Total	28	22.76%	27	21.95%	68	55.28%	123	100.00%
	NA31	1	33.33%		0.00%	2	66.67%	3	100.00%
	Condo								
	Single Family	1	7.69%	4	30.77%	8	61.54%	13	100.00%
	NA31 Total	2	12.50%	4	25.00%	10	62.50%	16	100.00%
	NA32	1	14.29%		0.00%	6	85.71%	7	100.00%
	Single Family								
	NA32 Total	1	14.29%	0.00%	0.00%	6	85.71%	7	100.00%
	NA33		0.00%		0.00%	2	100.00%	2	100.00%
	Single Family								
	NA33 Total	0.00%	0.00%	0.00%	0.00%	2	100.00%	2	100.00%
	NA34	13	23.64%	12	21.82%	30	54.55%	55	100.00%
	Single Family								
	NA34 Total	13	23.64%	12	21.82%	30	54.55%	55	100.00%
	NA35		0.00%		0.00%	1	100.00%	1	100.00%
	Single Family								
	NA35 Total	0.00%	0.00%	0.00%	0.00%	1	100.00%	1	100.00%
	NA36	4	57.14%		0.00%	3	42.86%	7	100.00%
	Single Family								
	NA36 Total	4	57.14%	0.00%	0.00%	3	42.86%	7	100.00%
NA37	3	33.33%	2	22.22%	4	44.44%	9	100.00%	
Condo									
Single Family	2	5.56%	17	47.22%	17	47.22%	36	100.00%	
NA37 Total	5	11.11%	19	42.22%	21	46.67%	45	100.00%	
NA38	4	11.76%	6	17.65%	24	70.59%	34	100.00%	
Condo									
Single Family	1	14.29%	1	14.29%	5	71.43%	7	100.00%	
Co-op		0.00%	3	100.00%		0.00%	3	100.00%	
NA38 Total	5	11.36%	10	22.73%	29	65.91%	44	100.00%	
NA39	2	50.00%	1	25.00%	1	25.00%	4	100.00%	
Condo									
Single Family		0.00%	2	66.67%	1	33.33%	3	100.00%	
NA39 Total	2	28.57%	3	42.86%	2	28.57%	7	100.00%	
NA41	4	22.22%	7	38.89%	7	38.89%	18	100.00%	
Single Family									
NA41 Total	4	22.22%	7	38.89%	7	38.89%	18	100.00%	
NA42	8	22.86%	2	5.71%	25	71.43%	35	100.00%	
Single Family									
NA42 Total	8	22.86%	2	5.71%	25	71.43%	35	100.00%	
NA43	8	33.33%	6	25.00%	10	41.67%	24	100.00%	
Single Family									
NA43 Total	8	33.33%	6	25.00%	10	41.67%	24	100.00%	
NA44	4	14.81%	3	11.11%	20	74.07%	27	100.00%	
Single Family									
NA44 Total	4	14.81%	3	11.11%	20	74.07%	27	100.00%	
NA45	7	24.14%	3	10.34%	19	65.52%	29	100.00%	
Single Family									
NA45 Total	7	24.14%	3	10.34%	19	65.52%	29	100.00%	

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Foreclosure-Shortsale Reports

			Sale Type		Data				Total Sum of Unit Count	Total % of Units
			Foreclosure		Normal		Shortsale			
Naples	NA46	Single Family	14	41.18%	7	20.59%	13	38.24%	34	100.00%
	NA46 Total		14	41.18%	7	20.59%	13	38.24%	34	100.00%
	NA47	Single Family	9	28.13%	5	15.63%	18	56.25%	32	100.00%
	NA47 Total		9	28.13%	5	15.63%	18	56.25%	32	100.00%
	NA48	Single Family	9	23.08%	10	25.64%	20	51.28%	39	100.00%
NA48 Total		9	23.08%	10	25.64%	20	51.28%	39	100.00%	
Naples			264	15.74%	415	24.75%	998	59.51%	1677	100.00%
Grand Total			326	15.42%	531	25.12%	1257	59.46%	2114	100.00%