

Date: 10/1/2010
 Time: 8:56 AM

John R. Wood Inc., REALTORS
Pending Foreclosure-Shortsale Reports

Sum of Unit Count		Sale Type			Grand Total
Market Defined	Code	Foreclosure	Normal	Shortsale	
Bonita Estero Markets Only	A	43	49	179	271
	B	5	35	42	82
	C		12	4	16
	D		1	1	2
	E		4	3	7
	F		3		3
Bonita Estero Markets Only Total		48	104	229	381
Naples Market Only	A	256	210	759	1225
	B	18	120	139	277
	C	2	35	27	64
	D	2	24	15	41
	E		27	9	36
	F	2	21	4	27
	G		1		1
Naples Market Only Total		280	438	953	1671
Grand Total		328	542	1182	2052

John R. Wood Inc., REALTORS
Pending Foreclosure-Shortsale Reports

GeoCode	Foreclosure		Normal		Shortsale		Total Sum of Unit Count	Total % of Units
	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
	BN01	1	14.29%	4	57.14%	2	28.57%	7
BN02	2	22.22%	2	22.22%	5	55.56%	9	100.00%
BN03		0.00%	12	60.00%	8	40.00%	20	100.00%
BN04		0.00%	7	87.50%	1	12.50%	8	100.00%
BN05	6	24.00%	9	36.00%	10	40.00%	25	100.00%
BN06	4	17.39%	6	26.09%	13	56.52%	23	100.00%
BN07	2	8.00%	6	24.00%	17	68.00%	25	100.00%
BN08	6	19.35%	6	19.35%	19	61.29%	31	100.00%
BN09		0.00%	2	66.67%	1	33.33%	3	100.00%
BN10	8	34.78%	3	13.04%	12	52.17%	23	100.00%
BN11	3	25.00%	1	8.33%	8	66.67%	12	100.00%
BN12	2	4.55%	14	31.82%	28	63.64%	44	100.00%
BN13		0.00%		0.00%	1	100.00%	1	100.00%
ES01	6	10.71%	14	25.00%	36	64.29%	56	100.00%
ES02	4	10.26%	6	15.38%	29	74.36%	39	100.00%
ES03	4	7.27%	12	21.82%	39	70.91%	55	100.00%
NA01		0.00%	21	63.64%	12	36.36%	33	100.00%
NA02	1	7.14%	7	50.00%	6	42.86%	14	100.00%
NA03	11	35.48%	3	9.68%	17	54.84%	31	100.00%
NA04	1	4.76%	16	76.19%	4	19.05%	21	100.00%
NA05	4	11.43%	17	48.57%	14	40.00%	35	100.00%
NA06	1	3.70%	19	70.37%	7	25.93%	27	100.00%
NA07		0.00%	5	83.33%	1	16.67%	6	100.00%
NA08	1	5.00%	5	25.00%	14	70.00%	20	100.00%
NA09	17	26.98%	8	12.70%	38	60.32%	63	100.00%
NA11	15	14.15%	27	25.47%	64	60.38%	106	100.00%
NA12	11	16.18%	18	26.47%	39	57.35%	68	100.00%
NA13	3	21.43%	2	14.29%	9	64.29%	14	100.00%
NA14	6	8.57%	18	25.71%	46	65.71%	70	100.00%
NA15	6	22.22%	3	11.11%	18	66.67%	27	100.00%
NA16	13	10.57%	32	26.02%	78	63.41%	123	100.00%
NA17	34	23.45%	27	18.62%	84	57.93%	145	100.00%
NA18	13	14.61%	30	33.71%	46	51.69%	89	100.00%
NA19	6	10.34%	22	37.93%	30	51.72%	58	100.00%
NA21	12	17.14%	15	21.43%	43	61.43%	70	100.00%
NA22	6	6.45%	26	27.96%	61	65.59%	93	100.00%

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	Sale Type		Data				Total Sum of Unit Count	Total % of Units
	Foreclosure		Normal		Shortsale			
NA23	2	10.00%	6	30.00%	12	60.00%	20	100.00%
NA24	21	19.81%	17	16.04%	68	64.15%	106	100.00%
NA31	7	28.00%	4	16.00%	14	56.00%	25	100.00%
NA32		0.00%		0.00%	7	100.00%	7	100.00%
NA33	2	66.67%		0.00%	1	33.33%	3	100.00%
NA34	13	23.21%	11	19.64%	32	57.14%	56	100.00%
NA35		0.00%		0.00%	1	100.00%	1	100.00%
NA36	5	71.43%		0.00%	2	28.57%	7	100.00%
NA37	4	11.11%	15	41.67%	17	47.22%	36	100.00%
NA38	10	16.67%	17	28.33%	33	55.00%	60	100.00%
NA39	2	20.00%	4	40.00%	4	40.00%	10	100.00%
NA41	6	22.22%	10	37.04%	11	40.74%	27	100.00%
NA42	6	23.08%	1	3.85%	19	73.08%	26	100.00%
NA43	6	31.58%	4	21.05%	9	47.37%	19	100.00%
NA44	6	19.35%	4	12.90%	21	67.74%	31	100.00%
NA45	2	8.70%	5	21.74%	16	69.57%	23	100.00%
NA46	11	34.38%	4	12.50%	17	53.13%	32	100.00%
NA47	8	25.00%	4	12.50%	20	62.50%	32	100.00%
NA48	8	21.62%	11	29.73%	18	48.65%	37	100.00%
Grand Total	328	15.98%	542	26.41%	1182	57.60%	2052	100.00%

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	Sale Type		Data				Total Sum of Unit Count	Total % of Units
	Foreclosure		Normal		Shortsale			
Market	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
Bonita	48	12.60%	104	27.30%	229	60.10%	381	100.00%
Naples	280	16.76%	438	26.21%	953	57.03%	1671	100.00%
Grand Total	328	15.98%	542	26.41%	1182	57.60%	2052	100.00%

John R. Wood Inc., REALTORS
Pending Foreclosure-Shortsale Reports

			Sale Type		Data					
Market	GeoCode	Own Desc	Foreclosure		Normal		Shortsale		Total Sum of Unit Count	Total % of Units
			Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
Bonita	BN01	Single Family		0.00%	2	100.00%			2	100.00%
		Condo	1	20.00%			2	40.00%	5	100.00%
	BN01 Total		1	14.29%	4	57.14%	2	28.57%	7	100.00%
	BN02	Single Family	2	33.33%	1	16.67%	3	50.00%	6	100.00%
		Condo		0.00%	1	33.33%	2	66.67%	3	100.00%
	BN02 Total		2	22.22%	2	22.22%	5	55.56%	9	100.00%
	BN03	Single Family		0.00%	4	80.00%	1	20.00%	5	100.00%
		Condo		0.00%	8	53.33%	7	46.67%	15	100.00%
	BN03 Total		0.00%	0.00%	12	60.00%	8	40.00%	20	100.00%
	BN04	Single Family		0.00%	3	75.00%	1	25.00%	4	100.00%
		Condo		0.00%	4	100.00%		0.00%	4	100.00%
	BN04 Total		0.00%	0.00%	7	87.50%	1	12.50%	8	100.00%
	BN05	Single Family	1	14.29%	3	42.86%	3	42.86%	7	100.00%
		Condo	5	27.78%	6	33.33%	7	38.89%	18	100.00%
	BN05 Total		6	24.00%	9	36.00%	10	40.00%	25	100.00%
	BN06	Single Family	4	21.05%	6	31.58%	9	47.37%	19	100.00%
		Condo		0.00%		0.00%	4	100.00%	4	100.00%
	BN06 Total		4	17.39%	6	26.09%	13	56.52%	23	100.00%
	BN07	Single Family	1	10.00%	5	50.00%	4	40.00%	10	100.00%
		Condo	1	6.67%	1	6.67%	13	86.67%	15	100.00%
	BN07 Total		2	8.00%	6	24.00%	17	68.00%	25	100.00%
	BN08	Single Family	5	26.32%	2	10.53%	12	63.16%	19	100.00%
		Condo	1	10.00%	2	20.00%	7	70.00%	10	100.00%
		Co-op		0.00%	2	100.00%		0.00%	2	100.00%
	BN08 Total		6	19.35%	6	19.35%	19	61.29%	31	100.00%
	BN09	Single Family		0.00%	1	100.00%		0.00%	1	100.00%
		Condo		0.00%	1	50.00%	1	50.00%	2	100.00%
	BN09 Total		0.00%	0.00%	2	66.67%	1	33.33%	3	100.00%
	BN10	Single Family	7	43.75%	2	12.50%	7	43.75%	16	100.00%
		Condo	1	14.29%	1	14.29%	5	71.43%	7	100.00%
	BN10 Total		8	34.78%	3	13.04%	12	52.17%	23	100.00%
	BN11	Single Family	2	33.33%	1	16.67%	3	50.00%	6	100.00%
		Condo	1	20.00%		0.00%	4	80.00%	5	100.00%
		Co-op		0.00%		0.00%	1	100.00%	1	100.00%
	BN11 Total		3	25.00%	1	8.33%	8	66.67%	12	100.00%
	BN12	Single Family	1	2.86%	13	37.14%	21	60.00%	35	100.00%
		Condo	1	11.11%	1	11.11%	7	77.78%	9	100.00%
	BN12 Total		2	4.55%	14	31.82%	28	63.64%	44	100.00%
	BN13	Single Family		0.00%		0.00%	1	100.00%	1	100.00%
	BN13 Total		0.00%	0.00%	0.00%	0.00%	1	100.00%	1	100.00%
	ES01	Single Family	3	13.64%	7	31.82%	12	54.55%	22	100.00%
		Condo	2	6.06%	7	21.21%	24	72.73%	33	100.00%
Co-op		1	100.00%		0.00%		0.00%	1	100.00%	
ES01 Total		6	10.71%	14	25.00%	36	64.29%	56	100.00%	
ES02	Single Family	2	7.41%	4	14.81%	21	77.78%	27	100.00%	
	Condo	2	16.67%	2	16.67%	8	66.67%	12	100.00%	
ES02 Total		4	10.26%	6	15.38%	29	74.36%	39	100.00%	
ES03	Single Family	2	5.41%	9	24.32%	26	70.27%	37	100.00%	
	Condo	2	11.11%	3	16.67%	13	72.22%	18	100.00%	
ES03 Total		4	7.27%	12	21.82%	39	70.91%	55	100.00%	

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			Sale Type		Data							
			Foreclosure		Normal							
Bonita			48	12.60%	104	27.30%	229	60.10%	381	100.00%		
Naples	NA01	Single Family		0.00%	9	64.29%	5	35.71%	14	100.00%		
		Condo		0.00%	12	63.16%	7	36.84%	19	100.00%		
	NA01 Total			0.00%	21	63.64%	12	36.36%	33	100.00%		
	NA02	Single Family		0.00%	2	50.00%	2	50.00%	4	100.00%		
		Condo	1	10.00%	5	50.00%	4	40.00%	10	100.00%		
	NA02 Total		1	7.14%	7	50.00%	6	42.86%	14	100.00%		
	NA03	Single Family	11	35.48%	3	9.68%	17	54.84%	31	100.00%		
	NA03 Total		11	35.48%	3	9.68%	17	54.84%	31	100.00%		
	NA04	Single Family		0.00%	6	100.00%		0.00%	6	100.00%		
		Condo	1	6.67%	10	66.67%	4	26.67%	15	100.00%		
	NA04 Total		1	4.76%	16	76.19%	4	19.05%	21	100.00%		
	NA05	Single Family	2	11.76%	8	47.06%	7	41.18%	17	100.00%		
		Condo	2	11.76%	9	52.94%	6	35.29%	17	100.00%		
		Co-op		0.00%		0.00%	1	100.00%	1	100.00%		
	NA05 Total		4	11.43%	17	48.57%	14	40.00%	35	100.00%		
	NA06	Single Family		0.00%	4	57.14%	3	42.86%	7	100.00%		
		Condo	1	5.00%	15	75.00%	4	20.00%	20	100.00%		
	NA06 Total		1	3.70%	19	70.37%	7	25.93%	27	100.00%		
NA07	Single Family		0.00%	5	83.33%	1	16.67%	6	100.00%			
NA07 Total			0.00%	5	83.33%	1	16.67%	6	100.00%			
NA08	Single Family	1	10.00%	2	20.00%	7	70.00%	10	100.00%			
	Condo		0.00%	3	30.00%	7	70.00%	10	100.00%			
NA08 Total		1	5.00%	5	25.00%	14	70.00%	20	100.00%			
NA09	Single Family	13	29.55%	7	15.91%	24	54.55%	44	100.00%			
	Condo	4	21.05%	1	5.26%	14	73.68%	19	100.00%			
NA09 Total		17	26.98%	8	12.70%	38	60.32%	63	100.00%			
NA11	Single Family	5	8.77%	23	40.35%	29	50.88%	57	100.00%			
	Condo	10	20.41%	4	8.16%	35	71.43%	49	100.00%			
NA11 Total		15	14.15%	27	25.47%	64	60.38%	106	100.00%			
NA12	Single Family	2	7.14%	10	35.71%	16	57.14%	28	100.00%			
	Condo	9	22.50%	8	20.00%	23	57.50%	40	100.00%			
NA12 Total		11	16.18%	18	26.47%	39	57.35%	68	100.00%			
NA13	Single Family	2	25.00%	1	12.50%	5	62.50%	8	100.00%			
	Condo	1	16.67%	1	16.67%	4	66.67%	6	100.00%			
NA13 Total		3	21.43%	2	14.29%	9	64.29%	14	100.00%			
NA14	Single Family	2	7.14%	10	35.71%	16	57.14%	28	100.00%			
	Condo	4	9.52%	8	19.05%	30	71.43%	42	100.00%			
NA14 Total		6	8.57%	18	25.71%	46	65.71%	70	100.00%			
NA15	Single Family	5	21.74%	2	8.70%	16	69.57%	23	100.00%			
	Condo	1	25.00%	1	25.00%	2	50.00%	4	100.00%			
NA15 Total		6	22.22%	3	11.11%	18	66.67%	27	100.00%			
NA16	Single Family	3	7.32%	14	34.15%	24	58.54%	41	100.00%			
	Condo	10	12.35%	18	22.22%	53	65.43%	81	100.00%			
	Co-op		0.00%		0.00%	1	100.00%	1	100.00%			
NA16 Total		13	10.57%	32	26.02%	78	63.41%	123	100.00%			
NA17	Single Family	7	12.73%	14	25.45%	34	61.82%	55	100.00%			
	Condo	27	30.34%	12	13.48%	50	56.18%	89	100.00%			
	Co-op		0.00%	1	100.00%		0.00%	1	100.00%			
NA17 Total		34	23.45%	27	18.62%	84	57.93%	145	100.00%			
NA18	Single Family	7	21.21%	9	27.27%	17	51.52%	33	100.00%			

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			Sale Type		Data							
			Foreclosure		Normal		Shortsale		Total Sum of Unit Count		Total % of Units	
Naples	NA18	Condo	6	10.91%	21	38.18%	28	50.91%	55	100.00%	1	100.00%
		Co-op		0.00%		0.00%	1	100.00%				
	NA18 Total		13	14.61%	30	33.71%	46	51.69%	89	100.00%		
	NA19	Single Family	4	12.50%	13	40.63%	15	46.88%	32	100.00%		
		Condo	2	8.00%	9	36.00%	14	56.00%	25	100.00%		
		Co-op		0.00%		0.00%	1	100.00%	1	100.00%		
	NA19 Total		6	10.34%	22	37.93%	30	51.72%	58	100.00%		
	NA21	Single Family	4	12.90%	13	41.94%	14	45.16%	31	100.00%		
		Condo	8	20.51%	2	5.13%	29	74.36%	39	100.00%		
	NA21 Total		12	17.14%	15	21.43%	43	61.43%	70	100.00%		
	NA22	Single Family	4	6.15%	23	35.38%	38	58.46%	65	100.00%		
		Condo	2	7.14%	3	10.71%	23	82.14%	28	100.00%		
	NA22 Total		6	6.45%	26	27.96%	61	65.59%	93	100.00%		
	NA23	Single Family	2	11.11%	6	33.33%	10	55.56%	18	100.00%		
		Condo		0.00%		0.00%	2	100.00%	2	100.00%		
	NA23 Total		2	10.00%	6	30.00%	12	60.00%	20	100.00%		
	NA24	Single Family	19	19.59%	17	17.53%	61	62.89%	97	100.00%		
		Condo	2	22.22%		0.00%	7	77.78%	9	100.00%		
	NA24 Total		21	19.81%	17	16.04%	68	64.15%	106	100.00%		
	NA31	Single Family	6	31.58%	3	15.79%	10	52.63%	19	100.00%		
		Condo	1	16.67%	1	16.67%	4	66.67%	6	100.00%		
	NA31 Total		7	28.00%	4	16.00%	14	56.00%	25	100.00%		
	NA32	Single Family		0.00%		0.00%	7	100.00%	7	100.00%		
	NA32 Total			0.00%		0.00%	7	100.00%	7	100.00%		
	NA33	Single Family	2	66.67%		0.00%	1	33.33%	3	100.00%		
	NA33 Total		2	66.67%		0.00%	1	33.33%	3	100.00%		
	NA34	Single Family	12	21.82%	11	20.00%	32	58.18%	55	100.00%		
		Condo	1	100.00%		0.00%		0.00%	1	100.00%		
	NA34 Total		13	23.21%	11	19.64%	32	57.14%	56	100.00%		
	NA35	Single Family		0.00%		0.00%	1	100.00%	1	100.00%		
	NA35 Total			0.00%		0.00%	1	100.00%	1	100.00%		
	NA36	Single Family	5	71.43%		0.00%	2	28.57%	7	100.00%		
	NA36 Total		5	71.43%		0.00%	2	28.57%	7	100.00%		
	NA37	Single Family	3	10.71%	13	46.43%	12	42.86%	28	100.00%		
		Condo	1	12.50%	2	25.00%	5	62.50%	8	100.00%		
	NA37 Total		4	11.11%	15	41.67%	17	47.22%	36	100.00%		
	NA38	Single Family	1	10.00%	4	40.00%	5	50.00%	10	100.00%		
		Condo	9	18.75%	11	22.92%	28	58.33%	48	100.00%		
		Co-op		0.00%	2	100.00%		0.00%	2	100.00%		
	NA38 Total		10	16.67%	17	28.33%	33	55.00%	60	100.00%		
	NA39	Single Family		0.00%	2	66.67%	1	33.33%	3	100.00%		
		Condo	2	28.57%	2	28.57%	3	42.86%	7	100.00%		
	NA39 Total		2	20.00%	4	40.00%	4	40.00%	10	100.00%		
	NA41	Single Family	6	22.22%	10	37.04%	11	40.74%	27	100.00%		
NA41 Total		6	22.22%	10	37.04%	11	40.74%	27	100.00%			
NA42	Single Family	6	23.08%	1	3.85%	19	73.08%	26	100.00%			
NA42 Total		6	23.08%	1	3.85%	19	73.08%	26	100.00%			
NA43	Single Family	6	31.58%	4	21.05%	9	47.37%	19	100.00%			
NA43 Total		6	31.58%	4	21.05%	9	47.37%	19	100.00%			
NA44	Single Family	6	19.35%	4	12.90%	21	67.74%	31	100.00%			
NA44 Total		6	19.35%	4	12.90%	21	67.74%	31	100.00%			

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			Sale Type		Data					
			Foreclosure		Normal		Shortsale		Total Sum of Unit Count	Total % of Units
Naples	NA45	Single Family	2	8.70%	5	21.74%	16	69.57%	23	100.00%
	NA45 Total		2	8.70%	5	21.74%	16	69.57%	23	100.00%
	NA46	Single Family	11	34.38%	4	12.50%	17	53.13%	32	100.00%
	NA46 Total		11	34.38%	4	12.50%	17	53.13%	32	100.00%
	NA47	Single Family	8	25.00%	4	12.50%	20	62.50%	32	100.00%
	NA47 Total		8	25.00%	4	12.50%	20	62.50%	32	100.00%
	NA48	Single Family	8	21.62%	11	29.73%	18	48.65%	37	100.00%
	NA48 Total		8	21.62%	11	29.73%	18	48.65%	37	100.00%
Naples			280	16.76%	438	26.21%	953	57.03%	1671	100.00%
Grand Total			328	15.98%	542	26.41%	1182	57.60%	2052	100.00%