

John R. Wood Inc., REALTORS
2010 11 01 Pending FC SS Reports
Count by Price Code

Sum of Unit Count		Sale Type			Grand Total
Market Defined	Code	Foreclosure	Normal	Shortsale	
Bonita Estero Markets Only	A	42	62	196	300
	B	7	38	41	86
	C		15	3	18
	D		2	2	4
	E		6	3	9
	F		4		4
Bonita Estero Markets Only Total		49	127	245	421
Naples Market Only	A	257	230	722	1209
	B	20	136	130	286
	C	5	33	23	61
	D	1	22	18	41
	E	1	30	13	44
	F		18	5	23
	G		1		1
Naples Market Only Total		284	470	911	1665
Grand Total		333	597	1156	2086

John R. Wood Inc., REALTORS
2010 11 01 Pending FC SS Reports
Geo Code Breakdown

GeoCode	Foreclosure		Normal		Shortsale		Total Sum of Unit Count	Total % of Units
	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
	BN01	2	15.38%	4	30.77%	7	53.85%	13
BN02	3	23.08%	2	15.38%	8	61.54%	13	100.00%
BN03		0.00%	21	65.63%	11	34.38%	32	100.00%
BN04		0.00%	13	86.67%	2	13.33%	15	100.00%
BN05	8	29.63%	8	29.63%	11	40.74%	27	100.00%
BN06	3	12.50%	6	25.00%	15	62.50%	24	100.00%
BN07	2	7.14%	9	32.14%	17	60.71%	28	100.00%
BN08	10	29.41%	4	11.76%	20	58.82%	34	100.00%
BN09	2	28.57%	4	57.14%	1	14.29%	7	100.00%
BN10	5	21.74%	3	13.04%	15	65.22%	23	100.00%
BN11	2	18.18%	2	18.18%	7	63.64%	11	100.00%
BN12	4	10.26%	17	43.59%	18	46.15%	39	100.00%
BN13		0.00%		0.00%	1	100.00%	1	100.00%
ES01	1	1.89%	22	41.51%	30	56.60%	53	100.00%
ES02	1	2.44%	6	14.63%	34	82.93%	41	100.00%
ES03	6	10.00%	6	10.00%	48	80.00%	60	100.00%
NA01	4	11.43%	21	60.00%	10	28.57%	35	100.00%
NA02	1	6.67%	8	53.33%	6	40.00%	15	100.00%
NA03	6	19.35%	6	19.35%	19	61.29%	31	100.00%
NA04		0.00%	21	84.00%	4	16.00%	25	100.00%
NA05	1	2.78%	20	55.56%	15	41.67%	36	100.00%
NA06	1	4.55%	15	68.18%	6	27.27%	22	100.00%
NA07		0.00%	5	100.00%		0.00%	5	100.00%
NA08	3	13.04%	6	26.09%	14	60.87%	23	100.00%
NA09	13	23.64%	5	9.09%	37	67.27%	55	100.00%
NA11	12	12.00%	30	30.00%	58	58.00%	100	100.00%
NA12	12	15.38%	27	34.62%	39	50.00%	78	100.00%
NA13	2	20.00%	1	10.00%	7	70.00%	10	100.00%
NA14	13	15.48%	30	35.71%	41	48.81%	84	100.00%
NA15	6	23.08%	8	30.77%	12	46.15%	26	100.00%
NA16	15	11.90%	39	30.95%	72	57.14%	126	100.00%
NA17	32	21.77%	31	21.09%	84	57.14%	147	100.00%
NA18	13	17.11%	27	35.53%	36	47.37%	76	100.00%
NA19	10	15.87%	19	30.16%	34	53.97%	63	100.00%
NA21	8	12.12%	16	24.24%	42	63.64%	66	100.00%
NA22	14	13.33%	26	24.76%	65	61.90%	105	100.00%

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Geo Code Breakdown

	Sale Type		Data						Total Sum of Unit Count	Total % of Units
	Foreclosure		Normal		Shortsale					
NA23	6	24.00%	8	32.00%	11	44.00%			25	100.00%
NA24	31	28.44%	20	18.35%	58	53.21%			109	100.00%
NA31	8	28.57%	6	21.43%	14	50.00%			28	100.00%
NA32	3	33.33%		0.00%	6	66.67%			9	100.00%
NA33	1	50.00%		0.00%	1	50.00%			2	100.00%
NA34	10	21.74%	6	13.04%	30	65.22%			46	100.00%
NA35		0.00%		0.00%	1	100.00%			1	100.00%
NA36	1	20.00%		0.00%	4	80.00%			5	100.00%
NA37	3	8.82%	16	47.06%	15	44.12%			34	100.00%
NA38	7	13.46%	12	23.08%	33	63.46%			52	100.00%
NA39	3	42.86%	2	28.57%	2	28.57%			7	100.00%
NA41	5	20.00%	4	16.00%	16	64.00%			25	100.00%
NA42	5	16.67%	4	13.33%	21	70.00%			30	100.00%
NA43	4	25.00%	4	25.00%	8	50.00%			16	100.00%
NA44	6	20.69%	3	10.34%	20	68.97%			29	100.00%
NA45	2	8.33%	5	20.83%	17	70.83%			24	100.00%
NA46	10	34.48%	2	6.90%	17	58.62%			29	100.00%
NA47	6	22.22%	5	18.52%	16	59.26%			27	100.00%
NA48	7	17.95%	12	30.77%	20	51.28%			39	100.00%
Grand Total	333	15.96%	597	28.62%	1156	55.42%			2086	100.00%

Date: 11/1/2010
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John R. Wood Inc., REALTORS
2010 11 01 Pending FC SS Reports
Market Breakdown

	Foreclosure		Normal		Shortsale		Total Sum of Unit Count	Total % of Units
	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
Market								
Bonita	49	11.64%	127	30.17%	245	58.19%	421	100.00%
Naples	284	17.06%	470	28.23%	911	54.71%	1665	100.00%
Grand Total	333	15.96%	597	28.62%	1156	55.42%	2086	100.00%

John R. Wood Inc., REALTORS
2010 11 01 Pending FC SS Reports
% by Market & GeoCode

			Sale Type		Data				Total Sum of Unit Count	Total % of Units	
Market	GeoCode	Own Desc	Foreclosure		Normal		Shortsale				
			Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units			
Bonita	BN01	Condo	2	25.00%	2	25.00%	4	50.00%	8	100.00%	
		Single Family		0.00%	2	40.00%	3	60.00%	5	100.00%	
	BN01 Total			2	15.38%	4	30.77%	7	53.85%	13	100.00%
	BN02	Condo	2	33.33%	2	33.33%	2	33.33%	6	100.00%	
		Single Family	1	14.29%		0.00%	6	85.71%	7	100.00%	
	BN02 Total			3	23.08%	2	15.38%	8	61.54%	13	100.00%
	BN03	Condo		0.00%	11	55.00%	9	45.00%	20	100.00%	
		Single Family		0.00%	10	83.33%	2	16.67%	12	100.00%	
	BN03 Total			0.00%	21	65.63%	11	34.38%	32	100.00%	
	BN04	Condo		0.00%	7	100.00%		0.00%	7	100.00%	
		Single Family		0.00%	6	75.00%	2	25.00%	8	100.00%	
	BN04 Total			0.00%	13	86.67%	2	13.33%	15	100.00%	
	BN05	Condo	6	37.50%	2	12.50%	8	50.00%	16	100.00%	
		Single Family	2	18.18%	6	54.55%	3	27.27%	11	100.00%	
	BN05 Total			8	29.63%	8	29.63%	11	40.74%	27	100.00%
	BN06	Condo	1	0.00%	1	20.00%	4	80.00%	5	100.00%	
		Single Family	3	15.79%	5	26.32%	11	57.89%	19	100.00%	
	BN06 Total			3	12.50%	6	25.00%	15	62.50%	24	100.00%
	BN07	Condo	1	6.67%		0.00%	14	93.33%	15	100.00%	
		Single Family	1	7.69%	9	69.23%	3	23.08%	13	100.00%	
	BN07 Total			2	7.14%	9	32.14%	17	60.71%	28	100.00%
	BN08	Condo	2	25.00%		0.00%	6	75.00%	8	100.00%	
		Single Family	8	32.00%	3	12.00%	14	56.00%	25	100.00%	
		Co-op		0.00%	1	100.00%		0.00%	1	100.00%	
	BN08 Total			10	29.41%	4	11.76%	20	58.82%	34	100.00%
	BN09	Condo	2	33.33%	3	50.00%	1	16.67%	6	100.00%	
		Single Family		0.00%	1	100.00%		0.00%	1	100.00%	
	BN09 Total			2	28.57%	4	57.14%	1	14.29%	7	100.00%
	BN10	Condo	1	11.11%	2	22.22%	6	66.67%	9	100.00%	
		Single Family	4	28.57%	1	7.14%	9	64.29%	14	100.00%	
	BN10 Total			5	21.74%	3	13.04%	15	65.22%	23	100.00%
	BN11	Condo	2	40.00%		0.00%	3	60.00%	5	100.00%	
		Single Family		0.00%	2	40.00%	3	60.00%	5	100.00%	
		Co-op		0.00%		0.00%	1	100.00%	1	100.00%	
	BN11 Total			2	18.18%	2	18.18%	7	63.64%	11	100.00%
	BN12	Condo	3	27.27%	3	27.27%	5	45.45%	11	100.00%	
		Single Family	1	3.57%	14	50.00%	13	46.43%	28	100.00%	
	BN12 Total			4	10.26%	17	43.59%	18	46.15%	39	100.00%
	BN13	Single Family		0.00%		0.00%	1	100.00%	1	100.00%	
	BN13 Total			0.00%	0.00%	0.00%	1	100.00%	1	100.00%	
	ES01	Condo		0.00%	17	44.74%	21	55.26%	38	100.00%	
		Single Family	1	6.67%	5	33.33%	9	60.00%	15	100.00%	
ES01 Total			1	1.89%	22	41.51%	30	56.60%	53	100.00%	
ES02	Condo	1	6.25%	3	18.75%	12	75.00%	16	100.00%		
	Single Family		0.00%	3	12.00%	22	88.00%	25	100.00%		
ES02 Total			1	2.44%	6	14.63%	34	82.93%	41	100.00%	
ES03	Condo	2	11.76%	1	5.88%	14	82.35%	17	100.00%		
	Single Family	4	9.30%	5	11.63%	34	79.07%	43	100.00%		
ES03 Total			6	10.00%	6	10.00%	48	80.00%	60	100.00%	
Bonita			49	11.64%	127	30.17%	245	58.19%	421	100.00%	

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% by Market & GeoCode

			Sale Type		Data								
			Foreclosure		Normal		Shortsale		Total Sum of Unit Count		Total % of Units		
Naples	NA01	Condo	2	8.70%	17	73.91%	4	17.39%	23	100.00%			
		Single Family	2	16.67%	4	33.33%	6	50.00%	12	100.00%			
	NA01 Total			4	11.43%	21	60.00%	10	28.57%	35	100.00%		
	NA02	Condo			7	70.00%	3	30.00%	10	100.00%			
		Single Family	1	20.00%	1	20.00%	3	60.00%	5	100.00%			
	NA02 Total			1	6.67%	8	53.33%	6	40.00%	15	100.00%		
	NA03	Single Family		6	19.35%	6	19.35%	19	61.29%	31	100.00%		
		NA03 Total			6	19.35%	6	19.35%	19	61.29%	31	100.00%	
	NA04	Condo			17	80.95%	4	19.05%	21	100.00%			
		Single Family			4	100.00%		0.00%	4	100.00%			
	NA04 Total				0.00%	21	84.00%	4	16.00%	25	100.00%		
	NA05	Condo	1	5.56%	13	72.22%	4	22.22%	18	100.00%			
		Single Family		0.00%	6	40.00%	9	60.00%	15	100.00%			
		Co-op		0.00%	1	33.33%	2	66.67%	3	100.00%			
	NA05 Total			1	2.78%	20	55.56%	15	41.67%	36	100.00%		
	NA06	Condo	1	5.88%	12	70.59%	4	23.53%	17	100.00%			
		Single Family		0.00%	3	60.00%	2	40.00%	5	100.00%			
	NA06 Total			1	4.55%	15	68.18%	6	27.27%	22	100.00%		
	NA07	Single Family			5	100.00%		0.00%	5	100.00%			
		NA07 Total				0.00%	5	100.00%	0.00%	5	100.00%		
	NA08	Condo	1	11.11%	2	22.22%	6	66.67%	9	100.00%			
		Single Family	2	15.38%	3	23.08%	8	61.54%	13	100.00%			
		Co-op		0.00%	1	100.00%		0.00%	1	100.00%			
	NA08 Total			3	13.04%	6	26.09%	14	60.87%	23	100.00%		
	NA09	Condo	5	23.81%	2	9.52%	14	66.67%	21	100.00%			
		Single Family	8	23.53%	3	8.82%	23	67.65%	34	100.00%			
	NA09 Total			13	23.64%	5	9.09%	37	67.27%	55	100.00%		
	NA11	Condo	9	20.00%	5	11.11%	31	68.89%	45	100.00%			
Single Family		3	5.45%	25	45.45%	27	49.09%	55	100.00%				
NA11 Total			12	12.00%	30	30.00%	58	58.00%	100	100.00%			
NA12	Condo	9	20.93%	12	27.91%	22	51.16%	43	100.00%				
	Single Family	3	8.82%	14	41.18%	17	50.00%	34	100.00%				
	Co-op		0.00%	1	100.00%		0.00%	1	100.00%				
NA12 Total			12	15.38%	27	34.62%	39	50.00%	78	100.00%			
NA13	Condo		0.00%	1	25.00%	3	75.00%	4	100.00%				
	Single Family	2	33.33%		0.00%	4	66.67%	6	100.00%				
NA13 Total			2	20.00%	1	10.00%	7	70.00%	10	100.00%			
NA14	Condo	8	15.69%	17	33.33%	26	50.98%	51	100.00%				
	Single Family	5	15.15%	13	39.39%	15	45.45%	33	100.00%				
NA14 Total			13	15.48%	30	35.71%	41	48.81%	84	100.00%			
NA15	Condo	1	14.29%	4	57.14%	2	28.57%	7	100.00%				
	Single Family	5	26.32%	4	21.05%	10	52.63%	19	100.00%				
NA15 Total			6	23.08%	8	30.77%	12	46.15%	26	100.00%			
NA16	Condo	14	17.28%	21	25.93%	46	56.79%	81	100.00%				
	Single Family	1	2.33%	18	41.86%	24	55.81%	43	100.00%				
	Co-op		0.00%		0.00%	2	100.00%	2	100.00%				
NA16 Total			15	11.90%	39	30.95%	72	57.14%	126	100.00%			
NA17	Condo	18	21.18%	13	15.29%	54	63.53%	85	100.00%				
	Single Family	14	23.33%	16	26.67%	30	50.00%	60	100.00%				
	Co-op		0.00%	2	100.00%		0.00%	2	100.00%				
NA17 Total			32	21.77%	31	21.09%	84	57.14%	147	100.00%			

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			Sale Type		Data								
			Foreclosure		Normal		Shortsale		Total Sum of Unit Count		Total % of Units		
Naples	NA18	Condo	5	11.63%	18	41.86%	20	46.51%	43	100.00%			
		Single Family	8	25.00%	9	28.13%	15	46.88%	32	100.00%			
		Co-op		0.00%		0.00%	1	100.00%	1	100.00%			
	NA18 Total			13	17.11%	27	35.53%	36	47.37%	76	100.00%		
	NA19	Condo	6	17.14%	10	28.57%	19	54.29%	35	100.00%			
		Single Family	4	14.81%	9	33.33%	14	51.85%	27	100.00%			
		Co-op		0.00%		0.00%	1	100.00%	1	100.00%			
	NA19 Total			10	15.87%	19	30.16%	34	53.97%	63	100.00%		
	NA21	Condo	4	10.81%	6	16.22%	27	72.97%	37	100.00%			
		Single Family	4	13.79%	10	34.48%	15	51.72%	29	100.00%			
	NA21 Total			8	12.12%	16	24.24%	42	63.64%	66	100.00%		
	NA22	Condo	4	17.39%	3	13.04%	16	69.57%	23	100.00%			
		Single Family	10	12.20%	23	28.05%	49	59.76%	82	100.00%			
	NA22 Total			14	13.33%	26	24.76%	65	61.90%	105	100.00%		
	NA23	Condo		0.00%		0.00%	2	100.00%	2	100.00%			
		Single Family	6	26.09%	8	34.78%	9	39.13%	23	100.00%			
	NA23 Total			6	24.00%	8	32.00%	11	44.00%	25	100.00%		
	NA24	Condo	2	33.33%		0.00%	4	66.67%	6	100.00%			
		Single Family	29	28.16%	20	19.42%	54	52.43%	103	100.00%			
	NA24 Total			31	28.44%	20	18.35%	58	53.21%	109	100.00%		
	NA31	Condo	2	28.57%	2	28.57%	3	42.86%	7	100.00%			
		Single Family	6	28.57%	4	19.05%	11	52.38%	21	100.00%			
	NA31 Total			8	28.57%	6	21.43%	14	50.00%	28	100.00%		
	NA32	Single Family	3	33.33%		0.00%	6	66.67%	9	100.00%			
	NA32 Total			3	33.33%	0.00%	6	66.67%	9	100.00%			
	NA33	Single Family	1	50.00%		0.00%	1	50.00%	2	100.00%			
	NA33 Total			1	50.00%	0.00%	1	50.00%	2	100.00%			
	NA34	Condo	1	100.00%		0.00%		0.00%	1	100.00%			
		Single Family	9	20.00%	6	13.33%	30	66.67%	45	100.00%			
	NA34 Total			10	21.74%	6	13.04%	30	65.22%	46	100.00%		
	NA35	Single Family		0.00%		0.00%	1	100.00%	1	100.00%			
	NA35 Total			0.00%	0.00%	0.00%	1	100.00%	1	100.00%			
	NA36	Single Family	1	20.00%		0.00%	4	80.00%	5	100.00%			
	NA36 Total			1	20.00%	0.00%	4	80.00%	5	100.00%			
	NA37	Condo	1	25.00%	2	50.00%	1	25.00%	4	100.00%			
		Single Family	2	6.67%	14	46.67%	14	46.67%	30	100.00%			
	NA37 Total			3	8.82%	16	47.06%	15	44.12%	34	100.00%		
	NA38	Condo	6	14.63%	7	17.07%	28	68.29%	41	100.00%			
		Single Family	1	11.11%	3	33.33%	5	55.56%	9	100.00%			
		Co-op		0.00%	2	100.00%		0.00%	2	100.00%			
	NA38 Total			7	13.46%	12	23.08%	33	63.46%	52	100.00%		
	NA39	Condo	3	50.00%	1	16.67%	2	33.33%	6	100.00%			
		Single Family		0.00%	1	100.00%		0.00%	1	100.00%			
	NA39 Total			3	42.86%	2	28.57%	2	28.57%	7	100.00%		
NA41	Single Family	5	20.00%	4	16.00%	16	64.00%	25	100.00%				
NA41 Total			5	20.00%	4	16.00%	16	64.00%	25	100.00%			
NA42	Single Family	5	16.67%	4	13.33%	21	70.00%	30	100.00%				
NA42 Total			5	16.67%	4	13.33%	21	70.00%	30	100.00%			
NA43	Single Family	4	25.00%	4	25.00%	8	50.00%	16	100.00%				
NA43 Total			4	25.00%	4	25.00%	8	50.00%	16	100.00%			
NA44	Single Family	6	20.69%	3	10.34%	20	68.97%	29	100.00%				

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 % by Market & GeoCode

		Sale Type		Data				Total Sum of Unit Count	Total % of Units
		Foreclosure		Normal		Shortsale			
Naples	NA44 Total	6	20.69%	3	10.34%	20	68.97%	29	100.00%
	NA45	2	8.33%	5	20.83%	17	70.83%	24	100.00%
	NA45 Total	2	8.33%	5	20.83%	17	70.83%	24	100.00%
	NA46	10	34.48%	2	6.90%	17	58.62%	29	100.00%
	NA46 Total	10	34.48%	2	6.90%	17	58.62%	29	100.00%
	NA47	6	22.22%	5	18.52%	16	59.26%	27	100.00%
	NA47 Total	6	22.22%	5	18.52%	16	59.26%	27	100.00%
	NA48	7	17.95%	12	30.77%	20	51.28%	39	100.00%
NA48 Total	7	17.95%	12	30.77%	20	51.28%	39	100.00%	
Naples		284	17.06%	470	28.23%	911	54.71%	1665	100.00%
Grand Total		333	15.96%	597	28.62%	1156	55.42%	2086	100.00%