

Date: 11/4/2010
Time: 12:52 PM

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Sold Count Breakdown

Count of MLNum	Sale Type			
Code	Normal	Foreclosure	Shortsale	Grand Total
A	2463	1652	1190	5305
B	1385	144	254	1783
C	511	20	53	584
D	235	5	8	248
E	331	10	18	359
F	159	4	5	168
G	28			28
Grand Total	5112	1835	1528	8475

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
GeoCode Breakdown

Mis Area	Sale Type		Data		Foreclosure		Shortsale		Total # Units	Total Sold Volume	Total ASP		
	Normal	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP	# Units				Sold Volume	ASP
BN01 - Bonita Beach	39	\$31,496,450	\$807,601	2	\$242,900	\$121,450	9	\$4,335,000	\$481,667	50	\$36,074,350	\$721,487	
BN02 W of US41 So of Bonita Bay	34	\$9,936,050	\$292,237	13	\$6,091,153	\$468,550	15	\$3,624,100	\$241,607	62	\$19,651,303	\$316,957	
BN03 - The Brooks	165	\$76,280,698	\$462,307	6	\$2,391,000	\$398,500	7	\$1,199,500	\$171,357	178	\$79,871,198	\$448,715	
BN04 - Bonita Bay	90	\$61,486,708	\$683,186	2	\$696,500	\$348,250	4	\$1,935,000	\$483,750	96	\$64,118,208	\$667,898	
BN05 - Pelican Landing and North	137	\$59,000,040	\$430,657	18	\$5,733,683	\$318,538	19	\$6,394,300	\$336,542	174	\$71,128,023	\$408,782	
BN06 - North Bonita East of US41	38	\$6,378,000	\$167,842	23	\$2,486,950	\$108,128	15	\$2,239,650	\$149,310	76	\$11,104,600	\$146,113	
BN07 East of US41 North of Terry	59	\$9,779,450	\$165,753	17	\$1,649,650	\$97,038	17	\$2,733,100	\$160,771	93	\$14,162,200	\$152,282	
BN08 East of US41 South of Terry	38	\$6,901,900	\$181,629	46	\$4,780,287	\$103,919	29	\$3,726,362	\$128,495	113	\$15,408,549	\$136,359	
BN09 - Spanish Wells	27	\$7,744,050	\$286,817				7	\$1,810,700	\$258,671	34	\$9,554,750	\$281,022	
BN10 East Old41 So of Shangrila	38	\$6,013,313	\$158,245	56	\$4,483,995	\$80,071	29	\$3,132,376	\$108,013	123	\$13,629,684	\$110,810	
BN11 S-BonitaBeachRd East Old41	37	\$16,653,900	\$450,105	19	\$3,171,663	\$166,930	21	\$4,838,500	\$230,405	77	\$24,664,063	\$320,313	
BN12 - E of I-75 S of City Line	114	\$32,500,782	\$285,095	35	\$5,120,322	\$146,295	45	\$10,743,263	\$238,739	194	\$48,364,367	\$249,301	
BN13 - E of I-75 N of City Line	1	\$170,000	\$170,000				2	\$267,000	\$133,500	3	\$437,000	\$145,667	
ES01 - Estero	165	\$48,375,551	\$293,185	25	\$3,428,852	\$137,154	26	\$3,737,850	\$143,763	216	\$55,542,253	\$257,140	
ES02 - Estero	81	\$16,901,805	\$208,664	23	\$3,329,551	\$144,763	45	\$7,422,800	\$164,951	149	\$27,654,156	\$185,598	
ES03 - Estero	89	\$30,225,700	\$339,615	31	\$4,956,050	\$159,873	47	\$8,951,300	\$190,453	167	\$44,133,050	\$264,270	
NA01 - N/O 111th Ave	178	\$115,228,377	\$647,350	14	\$2,951,500	\$210,821	22	\$4,835,111	\$219,778	214	\$123,014,988	\$574,836	
NA02 - Vanderbilt Beach Area	59	\$63,626,000	\$1,078,407	6	\$3,146,000	\$524,333	13	\$10,159,000	\$781,462	78	\$76,931,000	\$986,295	
NA03 - Naples Park Area	59	\$14,615,977	\$247,728	26	\$3,944,961	\$151,729	33	\$5,154,800	\$156,206	118	\$23,715,738	\$200,981	
NA04 - Pelican Bay Area	225	\$239,205,900	\$1,063,137	4	\$1,080,000	\$270,000	1	\$405,000	\$405,000	230	\$240,690,900	\$1,046,482	
NA05 - Crayton Rd Area	327	\$295,683,014	\$904,229	22	\$9,529,900	\$433,177	21	\$14,802,384	\$704,875	370	\$320,015,298	\$864,906	
NA06 - Olde Naples Area	109	\$136,869,415	\$1,255,683	7	\$3,598,900	\$514,129	8	\$2,919,000	\$364,875	124	\$143,387,315	\$1,156,349	
NA07 - Port Royal-Aqualane Area	53	\$276,005,000	\$5,207,642				2	\$4,100,000	\$2,050,000	55	\$280,105,000	\$5,092,818	
NA08 - Royal Harbor-Windstar	53	\$30,375,400	\$573,121	4	\$1,200,000	\$300,000	12	\$3,889,400	\$324,117	69	\$35,464,800	\$513,983	
NA09 - South Naples Area	73	\$19,127,603	\$262,022	76	\$5,626,020	\$74,027	43	\$7,183,375	\$167,055	192	\$31,936,998	\$166,339	
NA11 - N/O Immokalee Rd W/O 75	279	\$130,867,634	\$469,060	62	\$12,725,320	\$205,247	81	\$20,212,850	\$249,541	422	\$163,805,804	\$388,165	
NA12 - N/O Vanderbilt Bch W/O 75	160	\$86,236,150	\$538,976	46	\$6,165,251	\$134,027	42	\$7,287,710	\$173,517	248	\$99,689,111	\$401,972	
NA13 - Pine Ridge Area	15	\$14,046,000	\$936,400	5	\$3,640,900	\$728,180	7	\$1,649,000	\$235,571	27	\$19,335,900	\$716,144	
NA14 - N/O Pine Ridge & Vineyard	270	\$89,882,604	\$332,899	42	\$8,488,872	\$202,116	42	\$9,191,400	\$218,843	354	\$107,562,876	\$303,850	
NA15 - E/O 41 W/O Goodlette	37	\$6,490,608	\$175,422	23	\$2,686,700	\$116,813	19	\$3,020,799	\$158,989	79	\$12,198,107	\$154,406	
NA16 - S/O Pine Ridge Rd	266	\$131,136,901	\$492,996	94	\$16,032,468	\$170,558	107	\$18,274,682	\$170,791	467	\$165,444,051	\$354,270	
NA17 - N/O Davis Blvd	273	\$51,638,914	\$189,154	168	\$15,841,937	\$94,297	103	\$13,189,732	\$128,056	544	\$80,670,583	\$148,292	
NA18 - N/O Rattlesnake Hammock	308	\$56,797,575	\$184,408	84	\$9,512,481	\$113,244	51	\$7,210,870	\$141,390	443	\$73,520,926	\$165,961	
NA19 - Lely Area	230	\$74,223,105	\$322,709	38	\$6,426,350	\$169,114	45	\$11,229,600	\$249,547	313	\$91,879,055	\$293,543	
NA21 - N/O Immokalee Rd E/O 75	167	\$85,893,547	\$514,333	70	\$10,339,051	\$147,701	72	\$17,440,899	\$242,235	309	\$113,673,497	\$367,875	
NA22 - S/O Immokalee Rd W/O 951	151	\$47,210,750	\$312,654	84	\$16,223,747	\$193,140	90	\$19,871,315	\$220,792	325	\$83,305,812	\$256,326	
NA23 - S/O Pine Ridge Rd W/O 951	18	\$5,560,000	\$308,889	26	\$5,984,236	\$230,163	11	\$2,822,000	\$256,545	55	\$14,366,236	\$261,204	
NA24 - Golden Gate City	130	\$15,554,721	\$119,652	132	\$10,166,558	\$77,019	67	\$5,992,941	\$89,447	329	\$31,714,220	\$96,396	
NA31 - S/O Immokalee Rd	36	\$9,396,500	\$261,014	19	\$2,837,555	\$149,345	19	\$3,110,775	\$163,725	74	\$15,344,830	\$207,363	
NA32 - S/O White Blvd	3	\$486,000	\$162,000	2	\$135,000	\$67,500	1	\$109,670	\$109,670	6	\$730,670	\$121,778	
NA33 - Corkscrew Area	1	\$90,000	\$90,000	1	\$180,000	\$180,000	4	\$530,000	\$132,500	6	\$800,000	\$133,333	
NA34 - E/O Wilson N/O GG Blvd	39	\$8,646,760	\$221,712	48	\$8,086,781	\$168,475	52	\$9,112,800	\$175,246	139	\$25,846,341	\$185,945	
NA35 - E/O Wilson N/O 75				1	\$56,000	\$56,000	1	\$210,000	\$210,000	2	\$266,000	\$133,000	
NA36 - East Collier N/O 75	8	\$1,646,500	\$205,813	24	\$1,123,375	\$46,807	3	\$484,000	\$161,333	35	\$3,253,875	\$92,968	
NA37 - East Collier S/O 75	101	\$22,792,049	\$225,664	14	\$1,736,400	\$124,029	27	\$5,820,895	\$215,589	142	\$30,349,344	\$213,728	
NA38 - South of US41 East of 951	122	\$36,829,401	\$301,880	39	\$5,669,680	\$145,376	37	\$8,547,000	\$231,000	198	\$51,046,081	\$257,808	
NA39 - South of US41 East SR92	14	\$3,304,000	\$236,000	7	\$802,875	\$114,696	7	\$962,000	\$137,429	28	\$5,068,875	\$181,031	
NA41 - GGE 3-12	24	\$5,788,850	\$241,202	29	\$4,562,750	\$157,336	17	\$2,573,100	\$151,359	70	\$12,924,700	\$184,639	
NA42 - GGE 15, 27-28, 193-195	29	\$5,613,098	\$193,555	38	\$5,157,161	\$135,715	16	\$2,426,929	\$151,683	83	\$13,197,188	\$159,002	
NA43 GGE 21-22,36-38,52-53,59-60	16	\$2,560,208	\$160,013	29	\$3,363,942	\$115,998	8	\$1,231,995	\$153,999	53	\$7,156,145	\$135,022	
NA44 - GGE 16-20, 23-25	19	\$2,939,500	\$154,711	29	\$3,945,750	\$136,060	21	\$3,782,800	\$180,133	69	\$10,668,050	\$154,609	
NA45 - GGE 13-14, 48-51	10	\$1,371,300	\$137,130	35	\$3,851,557	\$110,044	16	\$1,583,500	\$98,969	61	\$6,806,357	\$111,580	
NA46 - GGE 39-47, 61-65	33	\$4,390,328	\$133,040	55	\$5,595,507	\$101,736	21	\$2,519,400	\$119,971	109	\$12,505,235	\$114,727	
NA47 - GGE 67-78	34	\$4,706,400	\$138,424	61	\$6,239,603	\$102,289	24	\$2,435,200	\$101,467	119	\$13,381,203	\$112,447	
NA48 - GGE 79-93	31	\$4,296,000	\$138,581	55	\$4,981,531	\$90,573	25	\$3,151,750	\$126,070	111	\$12,429,281	\$111,976	
Grand Total	5112	\$2,520,976,486	\$493,149	1835	\$262,199,175	\$142,888	1528	\$306,524,483	\$200,605	8475	\$3,089,700,144	\$364,566	

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John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Monthly Unit Breakdown

Count of Sold Transactions	Sale Type			Grand Total
	Normal	Foreclosure	Shortsale	
Month Closed				
01	433	149	131	713
02	471	155	135	761
03	761	206	158	1125
04	881	212	178	1271
05	658	193	164	1015
06	599	188	193	980
07	383	200	154	737
08	325	224	170	719
09	323	181	136	640
10	278	127	109	514
Grand Total	5112	1835	1528	8475

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John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
 Market Breakdown

	Sale Type		Data				Total Unit Count	Total % of Units
	Normal		Foreclosure		Shortsale			
Market Defined	Unit Count	% of Units	Unit Count	% of Units	Unit Count	% of Units		
Bonita Estero Markets Only	1152	63.82%	316	17.51%	337	18.67%	1805	100.00%
Naples Market Only	3960	59.37%	1519	22.77%	1191	17.86%	6670	100.00%
Grand Total	5112	60.32%	1835	21.65%	1528	18.03%	8475	100.00%