

Date: 12/6/2010
Time: 12:47 PM

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Sold Count Breakdown

Count of MLNum	Sale Type			
Code	Normal	Foreclosure	Shortsale	Grand Total
A	2648	1784	1297	5729
B	1486	157	276	1919
C	546	20	55	621
D	250	5	9	264
E	351	10	18	379
F	169	4	5	178
G	29			29
Grand Total	5479	1980	1660	9119

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
GeoCode Breakdown

Forclodsyn - Shortsale (All)												
Sale Type		Data										
Geo Code	Normal			Foreclosure			Shortsale			Total # Units	Total Sold Volume	Total ASP
	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP			
BN01	42	\$35,355,450	\$841,796	2	\$242,900	\$121,450	11	\$4,955,000	\$450,455	55	\$40,553,350	\$737,334
BN02	40	\$12,090,950	\$302,274	18	\$6,607,153	\$367,064	15	\$3,624,100	\$241,607	73	\$22,322,203	\$305,784
BN03	178	\$81,667,598	\$458,807	6	\$2,391,000	\$398,500	8	\$1,348,500	\$168,563	192	\$85,407,098	\$444,829
BN04	100	\$67,977,708	\$679,777	2	\$696,500	\$348,250	4	\$1,935,000	\$483,750	106	\$70,609,208	\$666,125
BN05	145	\$61,041,040	\$420,973	20	\$5,846,583	\$292,329	21	\$6,819,200	\$324,724	186	\$73,706,823	\$396,273
BN06	42	\$7,136,000	\$169,905	24	\$2,661,950	\$110,915	17	\$2,659,650	\$156,450	83	\$12,457,600	\$150,092
BN07	63	\$10,614,450	\$168,483	18	\$1,749,650	\$97,203	22	\$3,173,100	\$144,232	103	\$15,537,200	\$150,847
BN08	41	\$7,616,900	\$185,778	48	\$5,144,287	\$107,173	34	\$4,113,062	\$120,972	123	\$16,874,249	\$137,189
BN09	27	\$7,744,050	\$286,817				7	\$1,810,700	\$258,671	34	\$9,554,750	\$281,022
BN10	41	\$6,179,313	\$150,715	59	\$4,640,795	\$78,658	30	\$3,224,376	\$107,479	130	\$14,044,484	\$108,034
BN11	39	\$17,273,900	\$442,921	20	\$3,233,670	\$161,684	22	\$4,968,500	\$225,841	81	\$25,476,070	\$314,519
BN12	121	\$34,866,782	\$288,155	37	\$5,315,822	\$143,671	46	\$10,921,913	\$237,433	204	\$51,104,517	\$250,512
BN13	1	\$170,000	\$170,000				2	\$267,000	\$133,500	3	\$437,000	\$145,667
ES01	180	\$53,010,201	\$294,501	27	\$3,743,852	\$138,661	31	\$4,660,850	\$150,350	238	\$61,414,903	\$258,046
ES02	87	\$17,800,305	\$204,601	23	\$3,329,551	\$144,763	49	\$7,976,050	\$162,777	159	\$29,105,906	\$183,056
ES03	93	\$31,539,700	\$339,137	32	\$5,042,050	\$157,564	51	\$9,881,300	\$193,751	176	\$46,463,050	\$263,995
NA01	195	\$126,627,877	\$649,374	15	\$3,053,000	\$203,533	22	\$4,835,111	\$219,778	232	\$134,515,988	\$579,810
NA02	63	\$66,856,000	\$1,061,206	6	\$3,146,000	\$524,333	14	\$10,709,555	\$764,968	83	\$80,711,555	\$972,428
NA03	60	\$14,990,977	\$249,850	30	\$4,600,961	\$153,365	34	\$5,429,800	\$159,700	124	\$25,021,738	\$201,788
NA04	243	\$258,119,400	\$1,062,220	4	\$1,080,000	\$270,000	1	\$405,000	\$405,000	248	\$259,604,400	\$1,046,792
NA05	340	\$308,771,014	\$908,150	23	\$9,928,900	\$431,691	23	\$16,102,384	\$700,104	386	\$334,802,298	\$867,363
NA06	118	\$141,441,915	\$1,198,660	8	\$3,738,800	\$467,350	9	\$3,079,000	\$342,111	135	\$148,259,715	\$1,098,220
NA07	55	\$284,105,000	\$5,165,545				2	\$4,100,000	\$2,050,000	57	\$288,205,000	\$5,056,228
NA08	57	\$34,480,400	\$604,919	5	\$1,465,000	\$293,000	12	\$3,889,400	\$324,117	74	\$39,834,800	\$538,308
NA09	75	\$19,295,103	\$257,268	84	\$6,298,720	\$74,985	48	\$7,657,625	\$159,534	207	\$33,251,448	\$160,635
NA11	295	\$136,551,634	\$462,887	70	\$14,021,116	\$200,302	84	\$20,697,250	\$246,396	449	\$171,270,000	\$381,448
NA12	175	\$93,159,650	\$532,341	51	\$6,755,151	\$132,454	46	\$8,242,710	\$179,189	272	\$108,157,511	\$397,638
NA13	15	\$14,046,000	\$936,400	6	\$3,924,400	\$654,067	8	\$1,760,000	\$220,000	29	\$19,730,400	\$680,359
NA14	291	\$96,552,104	\$331,794	48	\$9,371,472	\$195,239	48	\$10,682,464	\$222,551	387	\$116,606,040	\$301,308
NA15	42	\$7,102,108	\$169,098	25	\$2,884,700	\$115,388	20	\$3,119,799	\$155,990	87	\$13,106,607	\$150,651
NA16	294	\$145,873,501	\$496,168	105	\$17,281,968	\$164,590	118	\$19,819,682	\$167,963	517	\$182,975,151	\$353,917
NA17	293	\$55,160,313	\$188,260	183	\$16,927,137	\$92,498	115	\$14,760,132	\$128,349	591	\$86,847,582	\$146,950
NA18	328	\$59,756,933	\$182,186	89	\$9,814,181	\$110,272	59	\$8,125,770	\$137,725	476	\$77,696,884	\$163,229
NA19	240	\$76,891,925	\$320,383	45	\$7,239,950	\$160,888	49	\$11,865,600	\$242,155	334	\$95,997,475	\$287,418
NA21	178	\$89,496,847	\$502,791	73	\$10,591,451	\$145,088	75	\$17,916,734	\$238,890	326	\$118,005,032	\$361,979
NA22	165	\$51,247,650	\$310,592	89	\$17,137,025	\$192,551	98	\$21,419,215	\$218,563	352	\$89,803,890	\$255,125
NA23	21	\$6,424,000	\$305,905	28	\$6,224,236	\$222,294	11	\$2,822,000	\$256,545	60	\$15,470,236	\$257,837
NA24	136	\$16,145,221	\$118,715	139	\$10,596,058	\$76,231	73	\$6,660,941	\$91,246	348	\$33,402,220	\$95,983
NA31	38	\$9,709,000	\$255,500	21	\$3,067,455	\$146,069	20	\$3,298,025	\$164,901	79	\$16,074,480	\$203,474
NA32	3	\$486,000	\$162,000	4	\$271,000	\$67,750	1	\$109,670	\$109,670	8	\$866,670	\$108,334
NA33	1	\$90,000	\$90,000	1	\$180,000	\$180,000	4	\$530,000	\$132,500	6	\$800,000	\$133,333

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
GeoCode Breakdown

Forclosdyn - Shortsale	(All)											
Sale Type		Data										
	Normal			Foreclosure			Shortsale			Total # Units	Total Sold Volume	Total ASP
NA34	40	\$8,785,760	\$219,644	51	\$8,679,881	\$170,194	54	\$9,403,800	\$174,144	145	\$26,869,441	\$185,306
NA35				1	\$56,000	\$56,000	1	\$210,000	\$210,000	2	\$266,000	\$133,000
NA36	8	\$1,646,500	\$205,813	24	\$1,123,375	\$46,807	4	\$609,000	\$152,250	36	\$3,378,875	\$93,858
NA37	109	\$24,452,274	\$224,333	17	\$2,150,655	\$126,509	29	\$6,182,895	\$213,203	155	\$32,785,824	\$211,521
NA38	130	\$39,839,311	\$306,456	42	\$5,971,730	\$142,184	41	\$9,828,000	\$239,707	213	\$55,639,041	\$261,216
NA39	16	\$3,479,000	\$217,438	8	\$874,175	\$109,272	7	\$962,000	\$137,429	31	\$5,315,175	\$171,457
NA41	28	\$6,836,450	\$244,159	31	\$4,897,300	\$157,977	17	\$2,573,100	\$151,359	76	\$14,306,850	\$188,248
NA42	30	\$6,013,098	\$200,437	40	\$5,488,661	\$137,217	19	\$2,874,429	\$151,286	89	\$14,376,188	\$161,530
NA43	17	\$2,721,208	\$160,071	30	\$3,663,942	\$122,131	10	\$1,476,995	\$147,700	57	\$7,862,145	\$137,932
NA44	20	\$3,213,500	\$160,675	31	\$4,069,750	\$131,282	23	\$4,076,800	\$177,252	74	\$11,360,050	\$153,514
NA45	13	\$1,749,400	\$134,569	37	\$4,066,557	\$109,907	16	\$1,583,500	\$98,969	66	\$7,399,457	\$112,113
NA46	33	\$4,390,328	\$133,040	59	\$5,911,507	\$100,195	23	\$2,809,400	\$122,148	115	\$13,111,235	\$114,011
NA47	39	\$5,417,600	\$138,913	64	\$6,530,903	\$102,045	26	\$2,704,200	\$104,008	129	\$14,652,703	\$113,587
NA48	35	\$4,765,000	\$136,143	57	\$5,114,082	\$89,721	26	\$3,221,750	\$123,913	118	\$13,100,832	\$111,024
Grand Total	5479	\$2,678,774,348	\$488,917	1980	\$278,842,962	\$140,830	1660	\$328,892,037	\$198,128	9119	\$3,286,509,347	\$360,402

Date: 12/6/2010
Time: 12:47 PM

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Monthly Unit Breakdown

Count of Sold Transactions	Sale Type			Grand Total
	Normal	Foreclosure	Shortsale	
Year Mth				
2010-01	433	149	131	713
2010-02	472	155	135	762
2010-03	761	206	158	1125
2010-04	881	212	178	1271
2010-05	658	193	164	1015
2010-06	600	188	193	981
2010-07	384	200	154	738
2010-08	325	224	170	719
2010-09	326	184	138	648
2010-10	300	143	125	568
2010-11	339	126	114	579
Grand Total	5479	1980	1660	9119

Date: 12/6/2010
 Time: 12:47 PM

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
 Market Breakdown

	Sale Type		Data			Total Unit Count	Total % of Units
	Normal	Foreclosure	Shortsale				
Market Defined	Unit Count	% of Units	Unit Count	% of Units	Unit Count	% of Units	
Bonita Estero Markets Only	1240	63.72%	336	17.27%	370	19.01%	1946 100.00%
Naples Market Only	4239	59.10%	1644	22.92%	1290	17.98%	7173 100.00%
Grand Total	5479	60.08%	1980	21.71%	1660	18.20%	9119 100.00%