

John R. Wood Inc., REALTORS
2011 01 01 Current Active Listings FM FB CC
Volume by Prop Type and GeoCode

Sum of Listing Price	PriceCode	A	B	C	D	E	F	G	Grand Total
Single Family	CC11 - Cape Coral Un	\$ 10,632,279	\$ 18,103,838	\$ 9,875,400	\$ 3,473,940	\$ 17,849,969	\$ 5,749,000		\$ 65,684,426
	CC12 - Cape Coral Un	\$ 13,334,195	\$ 19,555,272	\$ 6,456,355	\$ 1,585,000	\$ 1,290,000	\$ 4,785,000		\$ 47,005,822
	CC13 - Cape Coral Un	\$ 22,132,994	\$ 24,702,398	\$ 6,710,188		\$ 2,845,000			\$ 56,390,580
	CC14 - Cape Coral Un	\$ 15,788,026	\$ 9,448,600	\$ 1,229,400					\$ 26,466,026
	CC21 - Cape Coral Un	\$ 14,119,287	\$ 32,803,217	\$ 22,012,437	\$ 7,494,700	\$ 17,804,398	\$ 10,345,000	\$ 13,645,000	\$ 118,224,039
	CC22 - Cape Coral Un	\$ 11,987,452	\$ 40,812,885	\$ 19,353,591	\$ 11,313,600	\$ 10,988,000	\$ 9,040,000	\$ 5,425,000	\$ 108,920,528
	CC23 - Cape Coral Un	\$ 31,738,963	\$ 4,980,499	\$ 589,000	\$ 750,000				\$ 38,058,462
	CC24 - Cape Coral Un	\$ 18,503,438	\$ 18,146,343	\$ 4,096,650					\$ 40,746,431
	CC31 - Cape Coral Un	\$ 21,467,187	\$ 1,428,000						\$ 22,895,187
	CC32 - Cape Coral Un	\$ 11,221,783	\$ 624,500						\$ 11,846,283
	CC33		\$ 340,000	\$ 579,900		\$ 3,994,000			\$ 4,913,900
	CC41 - Cape Coral Un	\$ 14,538,865	\$ 733,969						\$ 15,272,834
	CC42 - Cape Coral Un	\$ 16,395,139	\$ 3,321,790						\$ 19,716,929
	CC43 - Cape Coral Un	\$ 6,185,147	\$ 12,269,401	\$ 3,164,250	\$ 2,454,800	\$ 1,349,000			\$ 25,422,598
	CC44 - Cape Coral Un	\$ 321,400							\$ 321,400
	CC46	\$ 514,700							\$ 514,700
	FB01 - Bodwitch Poin		\$ 1,619,000	\$ 1,225,000	\$ 970,000	\$ 1,150,000	\$ 2,499,999		\$ 7,463,999
	FB02 - Crescent Stre	\$ 404,900	\$ 3,719,900	\$ 1,320,000	\$ 1,590,000	\$ 2,849,000	\$ 2,749,000		\$ 12,632,800
	FB03 - Gulf Beach Ro	\$ 228,500	\$ 5,222,500	\$ 5,405,200	\$ 4,678,000	\$ 11,309,000	\$ 12,475,000		\$ 39,318,200
	FB04 - Avenida Pesca	\$ 434,000	\$ 7,362,800	\$ 3,710,900	\$ 5,158,000	\$ 5,473,999	\$ 2,495,000		\$ 24,634,699
	FB05 - S.Brly of Fai		\$ 2,341,800	\$ 3,191,900	\$ 4,297,800	\$ 4,070,000	\$ 4,295,000		\$ 18,196,500
	FB06 - San Carlos Is	\$ 1,250,300	\$ 250,000						\$ 1,500,300
	FM01 - Fort Myers Ar	\$ 1,733,499	\$ 6,825,266	\$ 2,337,900	\$ 4,322,000	\$ 8,409,999	\$ 10,195,000		\$ 33,823,664
	FM02 - Fort Myers Ar	\$ 5,804,657	\$ 3,363,800	\$ 1,128,900					\$ 10,297,357
	FM03 - Fort Myers Ar	\$ 1,211,399							\$ 1,211,399
	FM04 - Fort Myers Ar	\$ 869,599							\$ 869,599
	FM05 - Fort Myers Ar	\$ 3,183,800	\$ 4,638,684	\$ 2,942,700	\$ 4,428,500	\$ 2,650,000			\$ 17,843,684
	FM06 - Fort Myers Ar	\$ 6,164,969	\$ 4,279,300	\$ 2,429,000	\$ 1,639,000				\$ 14,512,269
	FM07 - Fort Myers Ar	\$ 4,275,820			\$ 875,000	\$ 1,950,000			\$ 7,100,820
	FM08 - Fort Myers Ar	\$ 4,963,108	\$ 10,959,187	\$ 3,483,900	\$ 6,597,700	\$ 14,130,000	\$ 2,195,000		\$ 42,328,895
	FM09 - Fort Myers Ar	\$ 4,178,560	\$ 10,830,450	\$ 10,839,199	\$ 15,983,200	\$ 19,241,426	\$ 35,119,000	\$ 49,945,000	\$ 146,136,835
	FM10 - Fort Myers Ar	\$ 9,685,350	\$ 2,839,800						\$ 12,525,150
	FM11 - Fort Myers Ar	\$ 9,578,860	\$ 16,415,387	\$ 9,193,500	\$ 3,584,900	\$ 2,790,000			\$ 41,562,647
	FM12 - Fort Myers Ar	\$ 13,020,569	\$ 13,050,700	\$ 4,442,900	\$ 999,991				\$ 31,514,160
	FM13 - Fort Myers Ar	\$ 6,792,180	\$ 18,569,030	\$ 8,625,199	\$ 850,000	\$ 1,100,000			\$ 35,936,409
	FM14 - Fort Myers Ar	\$ 15,132,541	\$ 9,345,199	\$ 2,916,999	\$ 949,900		\$ 69,500,000		\$ 97,844,639
	FM15 - Fort Myers Ar	\$ 1,635,800	\$ 9,613,400	\$ 9,279,100	\$ 7,652,443	\$ 18,943,000	\$ 28,763,000		\$ 75,886,743
	FM16 - Fort Myers Ar	\$ 4,768,100	\$ 5,082,000	\$ 1,685,000					\$ 11,535,100
	FM17 - Fort Myers Ar	\$ 4,509,349	\$ 4,089,099	\$ 1,914,950		\$ 3,275,000			\$ 13,788,398
	FM18 - Fort Myers Ar	\$ 5,302,254	\$ 11,553,200	\$ 11,812,900	\$ 10,803,800	\$ 7,512,900	\$ 2,100,000		\$ 49,085,054
	FM19 - Fort Myers Ar	\$ 2,462,100	\$ 9,261,479	\$ 2,431,900	\$ 799,000	\$ 1,875,000			\$ 16,829,479
	FM20 - Fort Myers Ar	\$ 972,700	\$ 1,164,900						\$ 2,137,600
	FM21 - Fort Myers Ar	\$ 473,900	\$ 2,437,790	\$ 1,109,800	\$ 1,850,000	\$ 12,784,890	\$ 22,588,900		\$ 41,245,280
	FM22 - Fort Myers Ci	\$ 14,853,433	\$ 28,886,788	\$ 7,667,400		\$ 1,100,000			\$ 52,507,621
Condo	CC11 - Cape Coral Un	\$ 5,692,488	\$ 584,888						\$ 6,277,376
	CC12 - Cape Coral Un	\$ 14,477,306	\$ 7,255,301	\$ 3,339,000	\$ 799,000				\$ 25,870,607
	CC13 - Cape Coral Un	\$ 2,409,900	\$ 349,900						\$ 2,759,800

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Volume by Prop Type and GeoCode

Sum of Listing Price		PriceCode									
Ownership Desc_8	Region Display	A	B	C	D	E	F	G	Grand Total		
Condo	CC14 - Cape Coral Un	\$ 387,600								\$ 387,600	
	CC21 - Cape Coral Un	\$ 4,927,059	\$ 1,918,000	\$ 3,283,700	\$ 3,238,900		\$ 4,200,000			\$ 17,567,659	
	CC22 - Cape Coral Un	\$ 2,812,162	\$ 7,244,400	\$ 1,224,000						\$ 11,280,562	
	CC23 - Cape Coral Un	\$ 491,400								\$ 491,400	
	CC24 - Cape Coral Un	\$ 1,366,400								\$ 1,366,400	
	CC31 - Cape Coral Un	\$ 1,802,200								\$ 1,802,200	
	CC32 - Cape Coral Un	\$ 1,074,100								\$ 1,074,100	
	CC46	\$ 201,300								\$ 201,300	
	FB01 - Bodwitch Poin	\$ 3,597,899	\$ 9,642,900	\$ 5,476,500	\$ 835,000					\$ 19,552,299	
	FB02 - Crescent Stre		\$ 1,817,700	\$ 1,887,900						\$ 3,705,600	
	FB03 - Gulf Beach Ro	\$ 1,062,800	\$ 5,539,300	\$ 8,729,388	\$ 1,858,000					\$ 17,189,488	
	FB04 - Avenida Pesca	\$ 3,867,500	\$ 7,291,099	\$ 4,403,400	\$ 1,839,000					\$ 17,400,999	
	FB05 - S.Bdry of Fai	\$ 7,199,350	\$ 45,028,645	\$ 14,370,035	\$ 5,891,900	\$ 2,361,111	\$ 2,500,000			\$ 77,351,041	
	FB06 - San Carlos Is	\$ 239,900	\$ 339,900							\$ 579,800	
	FB07 - Black Island	\$ 2,270,300	\$ 2,377,800	\$ 599,000						\$ 5,247,100	
	FM02 - Fort Myers Ar	\$ 1,226,800								\$ 1,226,800	
	FM03 - Fort Myers Ar	\$ 1,138,447								\$ 1,138,447	
	FM04 - Fort Myers Ar	\$ 2,356,527								\$ 2,356,527	
	FM05 - Fort Myers Ar	\$ 1,170,000								\$ 1,170,000	
	FM06 - Fort Myers Ar	\$ 2,633,679								\$ 2,633,679	
	FM07 - Fort Myers Ar	\$ 3,958,799								\$ 3,958,799	
	FM08 - Fort Myers Ar	\$ 5,016,812	\$ 250,000							\$ 5,266,812	
	FM09 - Fort Myers Ar	\$ 20,829,049	\$ 25,653,900	\$ 14,880,699	\$ 11,354,800	\$ 15,260,800	\$ 5,240,000			\$ 93,219,248	
	FM10 - Fort Myers Ar	\$ 11,151,672	\$ 375,000							\$ 11,526,672	
	FM11 - Fort Myers Ar	\$ 15,392,717	\$ 299,000							\$ 15,691,717	
	FM12 - Fort Myers Ar	\$ 17,820,220	\$ 7,645,000	\$ 4,616,000		\$ 1,399,000				\$ 31,480,220	
	FM13 - Fort Myers Ar	\$ 13,832,248	\$ 2,927,399							\$ 16,759,647	
	FM14 - Fort Myers Ar	\$ 2,578,700	\$ 574,500							\$ 3,153,200	
	FM15 - Fort Myers Ar	\$ 1,160,000	\$ 9,287,000	\$ 7,992,799	\$ 790,000					\$ 19,229,799	
	FM16 - Fort Myers Ar	\$ 1,629,400								\$ 1,629,400	
	FM17 - Fort Myers Ar	\$ 11,966,258	\$ 874,900	\$ 699,000	\$ 2,809,900					\$ 16,350,058	
	FM18 - Fort Myers Ar	\$ 10,431,894	\$ 2,756,900							\$ 13,188,794	
	FM19 - Fort Myers Ar	\$ 3,611,100	\$ 289,000							\$ 3,900,100	
	FM21 - Fort Myers Ar	\$ 1,441,990	\$ 5,596,300	\$ 8,088,800	\$ 1,558,000	\$ 1,895,000				\$ 18,580,090	
	FM22 - Fort Myers Ci	\$ 23,610,064	\$ 2,668,500							\$ 26,278,564	
Grand Total		\$ 539,607,142	\$ 529,579,403	\$ 252,751,639	\$ 136,075,774	\$ 197,650,492	\$ 167,333,899	\$ 138,515,000		\$ 1,961,513,349	

John R. Wood Inc., REALTORS
2011 01 01 Current Active Listings FM FB CC
Units by Prop type and GeoCode

Unit Count		PriceCode						Grand	
Ownership Type	Region Display	A	B	C	D	E	F	G	Total
Single Family	CC11 - Cape Coral Un	56	50	16	4	12	2		140
	CC12 - Cape Coral Un	98	55	11	2	1	2		169
	CC13 - Cape Coral Un	149	72	11		2			234
	CC14 - Cape Coral Un	122	29	2					153
	CC21 - Cape Coral Un	93	87	35	8	12	4	2	241
	CC22 - Cape Coral Un	72	106	32	13	7	3	1	234
	CC23 - Cape Coral Un	268	16	1	1				286
	CC24 - Cape Coral Un	125	49	7					181
	CC31 - Cape Coral Un	220	5						225
	CC32 - Cape Coral Un	93	2						95
	CC33		1	1		3			5
	CC41 - Cape Coral Un	143	2						145
	CC42 - Cape Coral Un	146	10						156
	CC43 - Cape Coral Un	51	35	5	3	1			95
	CC44 - Cape Coral Un	2							2
	CC46	5							5
	FB01 - Bodwitch Poin		4	2	1	1	1		9
	FB02 - Crescent Stre	2	9	2	2	2	1		18
	FB03 - Gulf Beach Ro	1	15	9	5	8	5		43
	FB04 - Avenida Pesca	2	21	6	6	4	1		40
	FB05 - S.Bdry of Fai		6	5	5	3	2		21
	FB06 - San Carlos Is	7	1						8
	FM01 - Fort Myers Ar	11	19	4	5	6	3		48
	FM02 - Fort Myers Ar	53	10	2					65
	FM03 - Fort Myers Ar	34							34
	FM04 - Fort Myers Ar	9							9
	FM05 - Fort Myers Ar	21	14	5	5	2			47
	FM06 - Fort Myers Ar	42	13	4	2				61
	FM07 - Fort Myers Ar	47			1	1			49
	FM08 - Fort Myers Ar	26	30	6	7	11	1		81
	FM09 - Fort Myers Ar	24	30	17	18	14	10	5	118
	FM10 - Fort Myers Ar	72	9						81
	FM11 - Fort Myers Ar	49	47	15	4	2			117
	FM12 - Fort Myers Ar	95	32	7	1				135
	FM13 - Fort Myers Ar	34	51	14	1	1			101
	FM14 - Fort Myers Ar	134	26	5	1			1	167
	FM15 - Fort Myers Ar	13	26	15	9	13	9		85
	FM16 - Fort Myers Ar	27	13	3					43
	FM17 - Fort Myers Ar	31	11	3		2			47
	FM18 - Fort Myers Ar	39	31	19	12	6	1		108

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Units by Prop type and GeoCode

Unit Count		PriceCode						Grand
Ownership Type	Region Display	A	B	C	D	E	F	G Total
Single Family	FM19 - Fort Myers Ar	12	27	4	1	1		45
	FM20 - Fort Myers Ar	8	4					12
	FM21 - Fort Myers Ar	2	6	2	2	9	7	28
	FM22 - Fort Myers Ci	79	84	13		1		177
Condo	CC11 - Cape Coral Un	61	2					63
	CC12 - Cape Coral Un	118	20	6	1			145
	CC13 - Cape Coral Un	25	1					26
	CC14 - Cape Coral Un	9						9
	CC21 - Cape Coral Un	47	5	5	4		1	62
	CC22 - Cape Coral Un	19	23	2				44
	CC23 - Cape Coral Un	9						9
	CC24 - Cape Coral Un	11						11
	CC31 - Cape Coral Un	20						20
	CC32 - Cape Coral Un	11						11
	CC46	5						5
	FB01 - Bodwitch Poin	17	27	9	1			54
	FB02 - Crescent Stre		5	3				8
	FB03 - Gulf Beach Ro	5	13	14	2			34
	FB04 - Avenida Pesca	19	20	7	2			48
	FB05 - S.Bdry of Fai	33	118	23	7	2	1	184
	FB06 - San Carlos Is	1	1					2
	FB07 - Black Island	11	7	1				19
	FM02 - Fort Myers Ar	17						17
	FM03 - Fort Myers Ar	30						30
FM04 - Fort Myers Ar	47						47	
FM05 - Fort Myers Ar	13						13	
FM06 - Fort Myers Ar	33						33	
FM07 - Fort Myers Ar	52						52	
FM08 - Fort Myers Ar	38	1					39	
FM09 - Fort Myers Ar	127	73	24	13	10	2	249	
FM10 - Fort Myers Ar	107	1					108	
FM11 - Fort Myers Ar	103	1					104	
FM12 - Fort Myers Ar	124	20	8		1		153	
FM13 - Fort Myers Ar	78	10					88	
FM14 - Fort Myers Ar	19	2					21	
FM15 - Fort Myers Ar	12	25	14	1			52	
FM16 - Fort Myers Ar	17						17	
FM17 - Fort Myers Ar	131	3	1	3			138	
FM18 - Fort Myers Ar	85	8					93	
FM19 - Fort Myers Ar	20	1					21	

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Units by Prop type and GeoCode

Unit Count		PriceCode						Grand	
Ownership Type	Region Display	A	B	C	D	E	F	G	Total
Condo	FM21 - Fort Myers Ar	7	15	13	2	1			38
	FM22 - Fort Myers Ci	163	10						173
Grand Total		4161	1470	413	155	139	56	9	6403

John R. Wood Inc., REALTORS
2011 01 01 Current Active Listings FM FB CC
Listing History

Count of Listings	Price Cat							Grand Total
	A	B	C	D	E	F	G	
2005-03		1						1
2005-08			1					1
2005-09		1						1
2006-01		2						2
2006-04		1	1					2
2006-08							1	1
2006-10		1						1
2006-11	1		1			1		3
2006-12	2		2	1				5
2007-01	1	1		1				3
2007-02		1	1		1			3
2007-03		2	1					3
2007-04	2	1						3
2007-06		1			1			2
2007-07	1							1
2007-08	1					1		2
2007-09	2	1						3
2007-10	1							1
2007-11		2	1					3
2007-12	2							2
2008-01	4			3		1	2	10
2008-02	2	3	2			1		8
2008-03	7	2	1	1	3			14
2008-04	5		1	2				8
2008-05	4	2						6
2008-06	3	1	1					5
2008-07	5	3	2					10
2008-08	7	1			1	2		11
2008-09	1	2	1					4
2008-10	6		3					9
2008-11	2	3	3	1				9
2008-12	4	1		1	1			7
2009-01	11	3	2					16
2009-02	10	9	3		2	1		25
2009-03	14	3	2	2	1			22
2009-04	7	2	2		1			12
2009-05	9	6	3		3			21
2009-06	11	8	4	2		1		26
2009-07	23	12		3		3		41
2009-08	29	6	2	5	1			43
2009-09	21	18	4		1			44
2009-10	26	13	3	3	3	3	1	52
2009-11	30	8	7	1	2	2	1	51
2009-12	26	28	7	5	3			69
2010-01	88	47	14	4	3	4		160
2010-02	87	38	13	7	13	1	1	160
2010-03	127	54	19	4	5	4		213
2010-04	123	55	20	7	10	2		217
2010-05	164	73	14	7	6	2		266
2010-06	189	65	22	5	14	2		297
2010-07	254	96	33	15	3	6		407
2010-08	337	125	29	8	10	3		512
2010-09	449	128	36	14	15	2		644
2010-10	537	202	52	11	11	4		817
2010-11	654	225	54	17	14	8	1	973
2010-12	871	212	46	25	11	2	2	1169
2011-01	1	1						2
Grand Total	4161	1470	413	155	139	56	9	6403

John R. Wood Inc., REALTORS
2011 01 01 Current Active Listings FM FB CC
Active Geocode Stats

	Data					
Region	Minimum Active Listing	Maximum Active Listing	Unit Count		Sum of Active Listings	Average Active Listing
CC11 -	\$15,000	\$3,499,000		203	\$71,961,802	\$354,492
CC12 -	\$22,000	\$2,490,000		314	\$72,876,429	\$232,091
CC13 -	\$34,900	\$1,595,000		260	\$59,150,380	\$227,501
CC14 -	\$24,000	\$639,900		162	\$26,853,626	\$165,763
CC21 -	\$19,990	\$7,895,000		303	\$135,791,698	\$448,157
CC22 -	\$44,999	\$5,425,000		278	\$120,201,090	\$432,378
CC23 -	\$17,900	\$750,000		295	\$38,549,862	\$130,677
CC24 -	\$51,500	\$679,000		192	\$42,112,831	\$219,338
CC31 -	\$18,000	\$349,000		245	\$24,697,387	\$100,806
CC32 -	\$49,000	\$325,000		106	\$12,920,383	\$121,890
CC33	\$340,000	\$1,500,000		5	\$4,913,900	\$982,780
CC41 -	\$34,900	\$383,969		145	\$15,272,834	\$105,330
CC42 -	\$27,000	\$495,000		156	\$19,716,929	\$126,391
CC43 -	\$45,000	\$1,349,000		95	\$25,422,598	\$267,606
CC44 -	\$74,900	\$246,500		2	\$321,400	\$160,700
CC46	\$26,900	\$229,000		10	\$716,000	\$71,600
FB01 -	\$150,000	\$2,499,999		63	\$27,016,298	\$428,830
FB02 -	\$176,900	\$2,749,000		26	\$16,338,400	\$628,400
FB03 -	\$194,900	\$2,590,000		77	\$56,507,688	\$733,866
FB04 -	\$129,900	\$2,495,000		88	\$42,035,698	\$477,678
FB05 -	\$167,900	\$2,500,000		205	\$95,547,541	\$466,086
FB06 -	\$115,500	\$339,900		10	\$2,080,100	\$208,010
FB07 -	\$168,900	\$599,000		19	\$5,247,100	\$276,163
FM01 -	\$85,000	\$3,950,000		48	\$33,823,664	\$704,660
FM02 -	\$18,900	\$579,000		82	\$11,524,157	\$140,539
FM03 -	\$13,900	\$79,000		64	\$2,349,846	\$36,716
FM04 -	\$9,900	\$130,000		56	\$3,226,126	\$57,609
FM05 -	\$39,900	\$1,350,000		60	\$19,013,684	\$316,895
FM06 -	\$36,900	\$849,000		94	\$17,145,948	\$182,404
FM07 -	\$15,000	\$1,950,000		101	\$11,059,619	\$109,501
FM08 -	\$58,900	\$2,195,000		120	\$47,595,707	\$396,631
FM09 -	\$65,900	\$14,900,000		367	\$239,356,083	\$652,196
FM10 -	\$17,900	\$475,000		189	\$24,051,822	\$127,258
FM11 -	\$34,900	\$1,595,000		221	\$57,254,364	\$259,070
FM12 -	\$39,900	\$1,399,000		288	\$62,994,380	\$218,730
FM13 -	\$65,000	\$1,100,000		189	\$52,696,056	\$278,815
FM14 -	\$27,900	\$69,500,000		188	\$100,997,839	\$537,223
FM15 -	\$44,000	\$4,995,000		137	\$95,116,542	\$694,281

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Active Geocode Stats

	Data					
Region	Minimum Active Listing	Maximum Active Listing	Unit Count	Sum of Active Listings	Average Active Listing	
FM16 -	\$34,900	\$570,000	60	\$13,164,500	\$219,408	
FM17 -	\$23,900	\$1,875,000	185	\$30,138,456	\$162,911	
FM18 -	\$39,900	\$2,100,000	201	\$62,273,848	\$309,820	
FM19 -	\$96,900	\$1,875,000	66	\$20,729,579	\$314,085	
FM20 -	\$62,000	\$339,900	12	\$2,137,600	\$178,133	
FM21 -	\$147,900	\$4,750,000	66	\$59,825,370	\$906,445	
FM22 -	\$29,900	\$1,100,000	350	\$78,786,185	\$225,103	
Grand Total	\$9,900	\$69,500,000	6403	\$1,961,513,349	\$306,343	