

Date: 1/10/2011
Time: 12:32 PM

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Sold Count Breakdown

Count of MLNum	Sale Type			Grand Total
	Normal	Foreclosure	Shortsale	
A	2889	1973	1407	6269
B	1625	174	305	2104
C	593	24	60	677
D	267	10	10	287
E	376	11	20	407
F	181	5	5	191
G	32			32
Grand Total	5963	2197	1807	9967

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
GeoCode Breakdown

Forclosure	Normal			Foreclosure			Shortsale			Total # Units	Total Sold Volume	Total ASP
Geo	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP			
BN01	49	\$43,608,150	\$889,962	3	\$582,900	\$194,300	11	\$4,955,000	\$450,455	63	\$49,146,050	\$780,096
BN02	42	\$12,633,850	\$300,806	18	\$6,607,153	\$367,064	17	\$4,063,725	\$239,043	77	\$23,304,728	\$302,659
BN03	189	\$85,801,598	\$453,977	7	\$2,521,000	\$360,143	8	\$1,348,500	\$168,563	204	\$89,671,098	\$439,564
BN04	107	\$70,526,708	\$659,128	2	\$696,500	\$348,250	6	\$2,874,000	\$479,000	115	\$74,097,208	\$644,324
BN05	160	\$68,723,790	\$429,524	21	\$5,896,493	\$280,785	23	\$7,053,700	\$306,683	204	\$81,673,983	\$400,363
BN06	46	\$7,936,000	\$172,522	30	\$3,448,450	\$114,948	18	\$2,775,150	\$154,175	94	\$14,159,600	\$150,634
BN07	70	\$11,633,950	\$166,199	19	\$1,808,900	\$95,205	24	\$3,683,100	\$153,463	113	\$17,125,950	\$151,557
BN08	46	\$8,290,400	\$180,226	54	\$5,787,442	\$107,175	39	\$5,063,062	\$129,822	139	\$19,140,904	\$137,704
BN09	31	\$8,827,050	\$284,744	2	\$324,000	\$162,000	7	\$1,810,700	\$258,671	40	\$10,961,750	\$274,044
BN10	44	\$6,591,813	\$149,814	64	\$5,028,069	\$78,564	32	\$3,391,376	\$105,981	140	\$15,011,258	\$107,223
BN11	43	\$18,337,900	\$426,463	22	\$3,385,170	\$153,871	24	\$5,268,500	\$219,521	89	\$26,991,570	\$303,276
BN12	133	\$37,888,355	\$284,875	40	\$5,757,681	\$143,942	49	\$11,468,813	\$234,057	222	\$55,114,849	\$248,265
BN13	1	\$170,000	\$170,000				2	\$267,000	\$133,500	3	\$437,000	\$145,667
ES01	198	\$57,553,758	\$290,676	29	\$4,001,952	\$137,998	32	\$4,893,850	\$152,933	259	\$66,449,560	\$256,562
ES02	93	\$19,159,805	\$206,019	24	\$3,447,551	\$143,648	52	\$8,405,450	\$161,643	169	\$31,012,806	\$183,508
ES03	102	\$34,176,200	\$335,061	38	\$5,957,650	\$156,780	56	\$10,555,800	\$188,496	196	\$50,689,650	\$258,621
NA01	216	\$140,747,377	\$651,608	16	\$3,218,900	\$201,181	23	\$5,120,111	\$222,614	255	\$149,086,388	\$584,653
NA02	64	\$67,606,000	\$1,056,344	7	\$3,796,000	\$542,286	16	\$12,489,555	\$780,597	87	\$83,891,555	\$964,271
NA03	72	\$17,727,977	\$246,222	33	\$5,019,861	\$152,117	39	\$6,413,800	\$164,456	144	\$29,161,638	\$202,511
NA04	262	\$272,309,900	\$1,039,351	4	\$1,080,000	\$270,000	1	\$405,000	\$405,000	267	\$273,794,900	\$1,025,449
NA05	365	\$324,728,264	\$889,666	24	\$10,782,900	\$449,288	26	\$17,347,484	\$667,211	415	\$352,858,648	\$850,262
NA06	127	\$148,787,915	\$1,171,558	8	\$3,738,800	\$467,350	11	\$4,119,000	\$374,455	146	\$156,645,715	\$1,072,916
NA07	63	\$323,055,000	\$5,127,857				2	\$4,100,000	\$2,050,000	65	\$327,155,000	\$5,033,154
NA08	61	\$35,856,400	\$587,810	7	\$1,937,000	\$276,714	14	\$4,608,650	\$329,189	82	\$42,402,050	\$517,098
NA09	78	\$19,777,103	\$253,553	90	\$8,081,577	\$89,795	55	\$8,339,525	\$151,628	223	\$36,198,205	\$162,324
NA11	326	\$150,160,649	\$460,615	80	\$18,077,616	\$225,970	92	\$23,103,150	\$251,121	498	\$191,341,415	\$384,220
NA12	188	\$101,652,150	\$540,703	56	\$7,215,951	\$128,856	52	\$9,653,710	\$185,648	296	\$118,521,811	\$400,412
NA13	16	\$14,167,500	\$885,469	7	\$4,449,400	\$635,629	9	\$1,910,000	\$212,222	32	\$20,526,900	\$641,466
NA14	318	\$107,118,904	\$336,852	54	\$10,869,472	\$201,287	51	\$11,114,464	\$217,931	423	\$129,102,840	\$305,208
NA15	47	\$7,959,608	\$169,353	27	\$3,540,700	\$131,137	21	\$3,222,799	\$153,467	95	\$14,723,107	\$154,980
NA16	308	\$150,771,129	\$489,517	123	\$19,610,838	\$159,438	125	\$21,535,182	\$172,281	556	\$191,917,149	\$345,175
NA17	320	\$60,266,013	\$188,331	197	\$18,340,037	\$93,097	127	\$15,975,382	\$125,790	644	\$94,581,432	\$146,866
NA18	343	\$62,454,733	\$182,084	103	\$11,018,324	\$106,974	67	\$8,791,570	\$131,217	513	\$82,264,627	\$160,360
NA19	263	\$85,772,565	\$326,131	55	\$8,330,682	\$151,467	54	\$13,232,100	\$245,039	372	\$107,335,347	\$288,536
NA21	197	\$98,848,144	\$501,767	86	\$14,886,851	\$173,103	80	\$18,994,734	\$237,434	363	\$132,729,729	\$365,647
NA22	189	\$57,475,550	\$304,103	99	\$18,684,775	\$188,735	101	\$22,300,215	\$220,794	389	\$98,460,540	\$253,112
NA23	25	\$7,543,000	\$301,720	32	\$6,999,236	\$218,726	12	\$3,267,000	\$272,250	69	\$17,809,236	\$258,105
NA24	145	\$17,288,421	\$119,230	151	\$11,803,808	\$78,171	79	\$7,142,441	\$90,411	375	\$36,234,670	\$96,626
NA31	42	\$10,436,000	\$248,476	22	\$3,185,905	\$144,814	21	\$3,458,127	\$164,673	85	\$17,080,032	\$200,942
NA32	3	\$486,000	\$162,000	5	\$371,000	\$74,200	1	\$109,670	\$109,670	9	\$966,670	\$107,408
NA33	1	\$90,000	\$90,000	2	\$225,000	\$112,500	4	\$530,000	\$132,500	7	\$845,000	\$120,714
NA34	41	\$9,002,760	\$219,580	54	\$9,162,781	\$169,681	56	\$9,710,800	\$173,407	151	\$27,876,341	\$184,612

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
GeoCode Breakdown

Forclosedy n -	(All)												
Sale Type		Data											
	Normal			Foreclosure				Shortsale			Total # Units	Total Sold Volume	Total ASP
NA35				1	\$56,000	\$56,000		1	\$210,000	\$210,000	2	\$266,000	\$133,000
NA36	10	\$2,216,500	\$221,650	25	\$1,155,225	\$46,209		5	\$665,000	\$133,000	40	\$4,036,725	\$100,918
NA37	124	\$28,731,914	\$231,709	21	\$2,773,855	\$132,088		34	\$7,518,895	\$221,144	179	\$39,024,664	\$218,015
NA38	147	\$44,001,811	\$299,332	45	\$6,568,730	\$145,972		46	\$10,854,500	\$235,967	238	\$61,425,041	\$258,088
NA39	17	\$3,699,000	\$217,588	9	\$949,075	\$105,453		7	\$962,000	\$137,429	33	\$5,610,075	\$170,002
NA41	28	\$6,836,450	\$244,159	32	\$5,023,800	\$156,994		18	\$2,722,100	\$151,228	78	\$14,582,350	\$186,953
NA42	34	\$6,638,998	\$195,265	46	\$6,421,061	\$139,588		21	\$3,088,929	\$147,092	101	\$16,148,988	\$159,891
NA43	18	\$2,801,208	\$155,623	35	\$4,506,208	\$128,749		10	\$1,476,995	\$147,700	63	\$8,784,411	\$139,435
NA44	22	\$3,573,500	\$162,432	34	\$4,384,751	\$128,963		26	\$4,523,800	\$173,992	82	\$12,482,051	\$152,220
NA45	13	\$1,749,400	\$134,569	38	\$4,156,557	\$109,383		18	\$1,940,500	\$107,806	69	\$7,846,457	\$113,717
NA46	35	\$4,631,728	\$132,335	62	\$6,239,757	\$100,641		24	\$2,869,400	\$119,558	121	\$13,740,885	\$113,561
NA47	42	\$5,751,000	\$136,929	70	\$7,110,203	\$101,574		27	\$2,771,200	\$102,637	139	\$15,632,403	\$112,463
NA48	39	\$5,274,050	\$135,232	64	\$5,890,082	\$92,033		31	\$3,830,650	\$123,569	134	\$14,994,782	\$111,901
Grand Total	5963	\$2,899,853,948	\$486,308	2197	\$314,913,629	\$143,338		1807	\$358,306,164	\$198,288	9967	\$3,573,073,741	\$358,490

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
 Monthly Unit Breakdown

Count of Sold Transactions	Sale Type			Grand Total
	Normal	Foreclosure	Shortsale	
Year Mth				
2010-01	433	149	131	713
2010-02	472	155	135	762
2010-03	761	206	157	1124
2010-04	881	212	178	1271
2010-05	658	193	164	1015
2010-06	601	188	195	984
2010-07	384	200	154	738
2010-08	327	224	170	721
2010-09	326	184	140	650
2010-10	302	143	126	571
2010-11	365	141	121	627
2010-12	453	202	136	791
Grand Total	5963	2197	1807	9967

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales[Tab]

	Sale Type		Data				Total Unit Count	Total % of Units
	Normal		Foreclosure		Shortsale			
Market	Unit Count	% of Units	Unit Count	% of Units	Unit Count	% of Units		
Bonita	1354	63.66%	373	17.54%	400	18.81%	2127	100.00%
Naples	4609	58.79%	1824	23.27%	1407	17.95%	7840	100.00%
Grand Total	5963	59.83%	2197	22.04%	1807	18.13%	9967	100.00%