

Date: 1/1/2011
 Time: 8:15 AM

John R. Wood Inc., REALTORS
Pending Foreclosure Shortsale Reports 2011 01 01
 Count by Price Code

Sum of Unit Count		Sale Type			Grand Total
Market Defined	Code	Foreclosure	Normal	Shortsale	
Bonita Estero Markets Only	A	53	71	186	310
	B	7	39	48	94
	C		16	2	18
	D	2	5		7
	E		7	4	11
	F		4		4
Bonita Estero Markets Only Total		62	142	240	444
Naples Market Only	A	262	218	658	1138
	B	24	111	103	238
	C	3	49	20	72
	D	3	18	18	39
	E	1	33	12	46
	F		26	7	33
	G		2		2
Naples Market Only Total		293	457	818	1568
Grand Total		355	599	1058	2012

John R. Wood Inc., REALTORS
Pending Foreclosure Shortsale Reports 2011 01 01
Geo Code Breakdown

GeoCode	Foreclosure		Normal		Shortsale		Total Sum of Unit Count	Total % of Units
	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
	BN01	2	20.00%	3	30.00%	5	50.00%	10
BN02	1	5.88%	4	23.53%	12	70.59%	17	100.00%
BN03	2	5.71%	24	68.57%	9	25.71%	35	100.00%
BN04	1	6.67%	12	80.00%	2	13.33%	15	100.00%
BN05	4	11.76%	18	52.94%	12	35.29%	34	100.00%
BN06	1	5.56%	6	33.33%	11	61.11%	18	100.00%
BN07	4	17.39%	5	21.74%	14	60.87%	23	100.00%
BN08	8	25.81%	8	25.81%	15	48.39%	31	100.00%
BN09	2	16.67%	9	75.00%	1	8.33%	12	100.00%
BN10	8	25.81%	4	12.90%	19	61.29%	31	100.00%
BN11	3	21.43%	2	14.29%	9	64.29%	14	100.00%
BN12	3	7.69%	14	35.90%	22	56.41%	39	100.00%
BN13		0.00%		0.00%	1	100.00%	1	100.00%
ES01	9	20.93%	14	32.56%	20	46.51%	43	100.00%
ES02	7	16.67%	7	16.67%	28	66.67%	42	100.00%
ES03	7	8.86%	12	15.19%	60	75.95%	79	100.00%
NA01	1	3.33%	19	63.33%	10	33.33%	30	100.00%
NA02	2	13.33%	8	53.33%	5	33.33%	15	100.00%
NA03	5	17.24%	7	24.14%	17	58.62%	29	100.00%
NA04	1	4.35%	22	95.65%		0.00%	23	100.00%
NA05	4	7.02%	39	68.42%	14	24.56%	57	100.00%
NA06	2	6.90%	21	72.41%	6	20.69%	29	100.00%
NA07		0.00%	4	80.00%	1	20.00%	5	100.00%
NA08	4	13.33%	13	43.33%	13	43.33%	30	100.00%
NA09	13	22.81%	7	12.28%	37	64.91%	57	100.00%
NA11	14	14.58%	30	31.25%	52	54.17%	96	100.00%
NA12	12	18.75%	18	28.13%	34	53.13%	64	100.00%
NA13		0.00%	3	30.00%	7	70.00%	10	100.00%
NA14	11	15.94%	25	36.23%	33	47.83%	69	100.00%
NA15	1	6.25%	6	37.50%	9	56.25%	16	100.00%
NA16	14	13.46%	27	25.96%	63	60.58%	104	100.00%
NA17	37	24.83%	32	21.48%	80	53.69%	149	100.00%
NA18	21	27.27%	24	31.17%	32	41.56%	77	100.00%
NA19	9	16.67%	17	31.48%	28	51.85%	54	100.00%
NA21	13	19.12%	14	20.59%	41	60.29%	68	100.00%
NA22	8	9.88%	11	13.58%	62	76.54%	81	100.00%

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Geo Code Breakdown

	Sale Type		Data				Total Sum of Unit Count	Total % of Units
	Foreclosure		Normal		Shortsale			
NA23		0.00%	5	41.67%	7	58.33%	12	100.00%
NA24	21	21.65%	25	25.77%	51	52.58%	97	100.00%
NA31	5	20.83%	4	16.67%	15	62.50%	24	100.00%
NA32	3	33.33%		0.00%	6	66.67%	9	100.00%
NA33		0.00%	1	50.00%	1	50.00%	2	100.00%
NA34	13	30.23%	5	11.63%	25	58.14%	43	100.00%
NA36	5	62.50%	1	12.50%	2	25.00%	8	100.00%
NA37	6	19.35%	14	45.16%	11	35.48%	31	100.00%
NA38	7	12.73%	18	32.73%	30	54.55%	55	100.00%
NA39	3	33.33%	4	44.44%	2	22.22%	9	100.00%
NA41	5	18.52%	5	18.52%	17	62.96%	27	100.00%
NA42	4	13.79%	1	3.45%	24	82.76%	29	100.00%
NA43	4	17.39%	6	26.09%	13	56.52%	23	100.00%
NA44	4	17.39%	4	17.39%	15	65.22%	23	100.00%
NA45	5	21.74%	2	8.70%	16	69.57%	23	100.00%
NA46	10	37.04%	4	14.81%	13	48.15%	27	100.00%
NA47	14	51.85%	4	14.81%	9	33.33%	27	100.00%
NA48	12	33.33%	7	19.44%	17	47.22%	36	100.00%
Grand Total	355	17.64%	599	29.77%	1058	52.58%	2012	100.00%

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Market Breakdown

	Foreclosure		Normal		Shortsale		Total Sum of Unit Count	Total % of Units
	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
Market								
Bonita	62	13.96%	142	31.98%	240	54.05%	444	100.00%
Naples	293	18.69%	457	29.15%	818	52.17%	1568	100.00%
Grand Total	355	17.64%	599	29.77%	1058	52.58%	2012	100.00%

John R. Wood Inc., REALTORS
Pending Foreclosure Shortsale Reports 2011 01 01
% by Market & GeoCode

			Sale Type		Data				Total Sum of Unit Count	Total % of Units
Market	GeoCode	Own Desc	Foreclosure		Normal		Shortsale			
			Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
Bonita	BN01	Single Family	1	20.00%	2	40.00%	2	40.00%	5	100.00%
		Condo	1	20.00%	1	20.00%	3	60.00%	5	100.00%
	BN01 Total		2	20.00%	3	30.00%	5	50.00%	10	100.00%
	BN02	Single Family		0.00%	1	10.00%	9	90.00%	10	100.00%
		Condo	1	14.29%	3	42.86%	3	42.86%	7	100.00%
	BN02 Total		1	5.88%	4	23.53%	12	70.59%	17	100.00%
	BN03	Single Family		0.00%	8	100.00%		0.00%	8	100.00%
		Condo	2	7.41%	16	59.26%	9	33.33%	27	100.00%
	BN03 Total		2	5.71%	24	68.57%	9	25.71%	35	100.00%
	BN04	Single Family		0.00%	4	66.67%	2	33.33%	6	100.00%
		Condo	1	11.11%	8	88.89%		0.00%	9	100.00%
	BN04 Total		1	6.67%	12	80.00%	2	13.33%	15	100.00%
	BN05	Single Family		6.67%	9	60.00%	5	33.33%	15	100.00%
		Condo	3	15.79%	9	47.37%	7	36.84%	19	100.00%
	BN05 Total		4	11.76%	18	52.94%	12	35.29%	34	100.00%
	BN06	Single Family		8.33%	3	25.00%	8	66.67%	12	100.00%
		Condo	1	0.00%	3	50.00%	3	50.00%	6	100.00%
	BN06 Total		1	5.56%	6	33.33%	11	61.11%	18	100.00%
	BN07	Single Family	2	22.22%	2	22.22%	5	55.56%	9	100.00%
		Condo	2	15.38%	2	15.38%	9	69.23%	13	100.00%
		Co-op		0.00%	1	100.00%		0.00%	1	100.00%
	BN07 Total		4	17.39%	5	21.74%	14	60.87%	23	100.00%
	BN08	Single Family	4	21.05%	6	31.58%	9	47.37%	19	100.00%
		Condo	4	33.33%	2	16.67%	6	50.00%	12	100.00%
	BN08 Total		8	25.81%	8	25.81%	15	48.39%	31	100.00%
	BN09	Single Family		0.00%	2	100.00%		0.00%	2	100.00%
		Condo	2	20.00%	7	70.00%	1	10.00%	10	100.00%
	BN09 Total		2	16.67%	9	75.00%	1	8.33%	12	100.00%
	BN10	Single Family	6	26.09%	3	13.04%	14	60.87%	23	100.00%
		Condo	2	25.00%	1	12.50%	5	62.50%	8	100.00%
	BN10 Total		8	25.81%	4	12.90%	19	61.29%	31	100.00%
	BN11	Single Family	2	28.57%	1	14.29%	4	57.14%	7	100.00%
		Condo	1	16.67%	1	16.67%	4	66.67%	6	100.00%
Co-op			0.00%		0.00%	1	100.00%	1	100.00%	
BN11 Total		3	21.43%	2	14.29%	9	64.29%	14	100.00%	
BN12	Single Family	2	6.25%	13	40.63%	17	53.13%	32	100.00%	
	Condo	1	14.29%	1	14.29%	5	71.43%	7	100.00%	
BN12 Total		3	7.69%	14	35.90%	22	56.41%	39	100.00%	
BN13	Single Family		0.00%		0.00%	1	100.00%	1	100.00%	
BN13 Total			0.00%		0.00%	1	100.00%	1	100.00%	
ES01	Single Family	3	23.08%	4	30.77%	6	46.15%	13	100.00%	
	Condo	6	20.00%	10	33.33%	14	46.67%	30	100.00%	
ES01 Total		9	20.93%	14	32.56%	20	46.51%	43	100.00%	
ES02	Single Family	4	14.81%	5	18.52%	18	66.67%	27	100.00%	
	Condo	3	20.00%	2	13.33%	10	66.67%	15	100.00%	
ES02 Total		7	16.67%	7	16.67%	28	66.67%	42	100.00%	
ES03	Single Family	6	11.76%	8	15.69%	37	72.55%	51	100.00%	
	Condo	1	3.57%	4	14.29%	23	82.14%	28	100.00%	
ES03 Total		7	8.86%	12	15.19%	60	75.95%	79	100.00%	
Bonita			62	13.96%	142	31.98%	240	54.05%	444	100.00%

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% by Market & GeoCode

			Sale Type		Data								
			Foreclosure		Normal		Shortsale		Total Sum of Unit Count		Total % of Units		
Naples	NA01	Single Family		0.00%	6	54.55%	5	45.45%	11	100.00%			
		Condo	1	5.56%	12	66.67%	5	27.78%	18	100.00%			
		Co-op		0.00%	1	100.00%		0.00%	1	100.00%			
	NA01 Total			1	3.33%	19	63.33%	10	33.33%	30	100.00%		
	NA02	Single Family		0.00%	4	80.00%	1	20.00%	5	100.00%			
		Condo	2	20.00%	4	40.00%	4	40.00%	10	100.00%			
	NA02 Total			2	13.33%	8	53.33%	5	33.33%	15	100.00%		
	NA03	Single Family	5	17.24%	7	24.14%	17	58.62%	29	100.00%			
	NA03 Total			5	17.24%	7	24.14%	17	58.62%	29	100.00%		
	NA04	Single Family	1	20.00%	4	80.00%		0.00%	5	100.00%			
		Condo		0.00%	18	100.00%		0.00%	18	100.00%			
	NA04 Total			1	4.35%	22	95.65%	0	0.00%	23	100.00%		
	NA05	Single Family	2	9.09%	10	45.45%	10	45.45%	22	100.00%			
		Condo	2	6.06%	29	87.88%	2	6.06%	33	100.00%			
		Co-op		0.00%		0.00%	2	100.00%	2	100.00%			
	NA05 Total			4	7.02%	39	68.42%	14	24.56%	57	100.00%		
	NA06	Single Family		0.00%	4	80.00%	1	20.00%	5	100.00%			
		Condo	2	8.33%	17	70.83%	5	20.83%	24	100.00%			
	NA06 Total			2	6.90%	21	72.41%	6	20.69%	29	100.00%		
	NA07	Single Family		0.00%	4	80.00%	1	20.00%	5	100.00%			
NA07 Total			0	0.00%	4	80.00%	1	20.00%	5	100.00%			
NA08	Single Family	2	10.00%	6	30.00%	12	60.00%	20	100.00%				
	Condo	2	20.00%	7	70.00%	1	10.00%	10	100.00%				
NA08 Total			4	13.33%	13	43.33%	13	43.33%	30	100.00%			
NA09	Single Family	10	23.26%	5	11.63%	28	65.12%	43	100.00%				
	Condo	3	25.00%		0.00%	9	75.00%	12	100.00%				
	Co-op		0.00%	2	100.00%		0.00%	2	100.00%				
NA09 Total			13	22.81%	7	12.28%	37	64.91%	57	100.00%			
NA11	Single Family	5	10.00%	20	40.00%	25	50.00%	50	100.00%				
	Condo	9	19.57%	10	21.74%	27	58.70%	46	100.00%				
NA11 Total			14	14.58%	30	31.25%	52	54.17%	96	100.00%			
NA12	Single Family	4	14.81%	11	40.74%	12	44.44%	27	100.00%				
	Condo	8	21.62%	7	18.92%	22	59.46%	37	100.00%				
NA12 Total			12	18.75%	18	28.13%	34	53.13%	64	100.00%			
NA13	Single Family		0.00%	3	42.86%	4	57.14%	7	100.00%				
	Condo		0.00%		0.00%	3	100.00%	3	100.00%				
NA13 Total			0	0.00%	3	30.00%	7	70.00%	10	100.00%			
NA14	Single Family	4	13.79%	14	48.28%	11	37.93%	29	100.00%				
	Condo	7	17.50%	11	27.50%	22	55.00%	40	100.00%				
NA14 Total			11	15.94%	25	36.23%	33	47.83%	69	100.00%			
NA15	Single Family		0.00%	4	33.33%	8	66.67%	12	100.00%				
	Condo	1	25.00%	2	50.00%	1	25.00%	4	100.00%				
NA15 Total			1	6.25%	6	37.50%	9	56.25%	16	100.00%			
NA16	Single Family	7	16.67%	17	40.48%	18	42.86%	42	100.00%				
	Condo	7	11.29%	10	16.13%	45	72.58%	62	100.00%				
NA16 Total			14	13.46%	27	25.96%	63	60.58%	104	100.00%			
NA17	Single Family	14	22.95%	18	29.51%	29	47.54%	61	100.00%				
	Condo	22	25.58%	13	15.12%	51	59.30%	86	100.00%				
	Co-op	1	50.00%	1	50.00%		0.00%	2	100.00%				
NA17 Total			37	24.83%	32	21.48%	80	53.69%	149	100.00%			
NA18	Single Family	11	31.43%	10	28.57%	14	40.00%	35	100.00%				

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			Sale Type		Data								
			Foreclosure		Normal		Shortsale		Total Sum of Unit Count		Total % of Units		
Naples	NA18	Condo	10	23.81%	14	33.33%	18	42.86%	42	100.00%			
	NA18 Total			21	27.27%	24	31.17%	32	41.56%	77	100.00%		
	NA19	Single Family	2	8.33%	11	45.83%	11	45.83%	24	100.00%			
		Condo	7	23.33%	6	20.00%	17	56.67%	30	100.00%			
	NA19 Total			9	16.67%	17	31.48%	28	51.85%	54	100.00%		
	NA21	Single Family	5	17.24%	8	27.59%	16	55.17%	29	100.00%			
		Condo	8	20.51%	6	15.38%	25	64.10%	39	100.00%			
	NA21 Total			13	19.12%	14	20.59%	41	60.29%	68	100.00%		
	NA22	Single Family	5	8.47%	7	11.86%	47	79.66%	59	100.00%			
		Condo	3	13.64%	4	18.18%	15	68.18%	22	100.00%			
	NA22 Total			8	9.88%	11	13.58%	62	76.54%	81	100.00%		
	NA23	Single Family		0.00%	5	50.00%	5	50.00%	10	100.00%			
		Condo		0.00%		0.00%	2	100.00%	2	100.00%			
	NA23 Total			0.00%	5	41.67%	7	58.33%	12	100.00%			
	NA24	Single Family	20	22.22%	24	26.67%	46	51.11%	90	100.00%			
		Condo	1	14.29%	1	14.29%	5	71.43%	7	100.00%			
	NA24 Total			21	21.65%	25	25.77%	51	52.58%	97	100.00%		
	NA31	Single Family	3	16.67%	2	11.11%	13	72.22%	18	100.00%			
		Condo	2	33.33%	2	33.33%	2	33.33%	6	100.00%			
	NA31 Total			5	20.83%	4	16.67%	15	62.50%	24	100.00%		
	NA32	Single Family	3	33.33%		0.00%	6	66.67%	9	100.00%			
	NA32 Total			3	33.33%	0.00%	6	66.67%	9	100.00%			
	NA33	Single Family		0.00%	1	50.00%	1	50.00%	2	100.00%			
	NA33 Total			0.00%	1	50.00%	1	50.00%	2	100.00%			
	NA34	Single Family	12	28.57%	5	11.90%	25	59.52%	42	100.00%			
		Condo	1	100.00%		0.00%		0.00%	1	100.00%			
	NA34 Total			13	30.23%	5	11.63%	25	58.14%	43	100.00%		
	NA36	Single Family	5	71.43%		0.00%	2	28.57%	7	100.00%			
		Condo		0.00%	1	100.00%		0.00%	1	100.00%			
	NA36 Total			5	62.50%	1	12.50%	2	25.00%	8	100.00%		
	NA37	Single Family	3	14.29%	9	42.86%	9	42.86%	21	100.00%			
		Condo	3	30.00%	5	50.00%	2	20.00%	10	100.00%			
	NA37 Total			6	19.35%	14	45.16%	11	35.48%	31	100.00%		
	NA38	Single Family	1	10.00%	5	50.00%	4	40.00%	10	100.00%			
		Condo	6	13.64%	12	27.27%	26	59.09%	44	100.00%			
		Co-op		0.00%	1	100.00%		0.00%	1	100.00%			
	NA38 Total			7	12.73%	18	32.73%	30	54.55%	55	100.00%		
	NA39	Single Family		0.00%	4	100.00%		0.00%	4	100.00%			
		Condo	3	60.00%		0.00%	2	40.00%	5	100.00%			
	NA39 Total			3	33.33%	4	44.44%	2	22.22%	9	100.00%		
	NA41	Single Family	5	18.52%	5	18.52%	17	62.96%	27	100.00%			
	NA41 Total			5	18.52%	5	18.52%	17	62.96%	27	100.00%		
	NA42	Single Family	4	13.79%	1	3.45%	24	82.76%	29	100.00%			
	NA42 Total			4	13.79%	1	3.45%	24	82.76%	29	100.00%		
	NA43	Single Family	4	18.18%	6	27.27%	12	54.55%	22	100.00%			
		Condo		0.00%		0.00%	1	100.00%	1	100.00%			
NA43 Total			4	17.39%	6	26.09%	13	56.52%	23	100.00%			
NA44	Single Family	4	17.39%	4	17.39%	15	65.22%	23	100.00%				
NA44 Total			4	17.39%	4	17.39%	15	65.22%	23	100.00%			
NA45	Single Family	5	21.74%	2	8.70%	16	69.57%	23	100.00%				
NA45 Total			5	21.74%	2	8.70%	16	69.57%	23	100.00%			

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		Sale Type		Data							
		Foreclosure		Normal		Shortsale		Total Sum of Unit Count		Total % of Units	
Naples	NA46	Single Family	10	37.04%	4	14.81%	13	48.15%	27	100.00%	
	NA46 Total		10	37.04%	4	14.81%	13	48.15%	27	100.00%	
	NA47	Single Family	14	51.85%	4	14.81%	9	33.33%	27	100.00%	
	NA47 Total		14	51.85%	4	14.81%	9	33.33%	27	100.00%	
	NA48	Single Family	12	33.33%	7	19.44%	17	47.22%	36	100.00%	
NA48 Total		12	33.33%	7	19.44%	17	47.22%	36	100.00%		
Naples			293	18.69%	457	29.15%	818	52.17%	1568	100.00%	
Grand Total			355	17.64%	599	29.77%	1058	52.58%	2012	100.00%	