

HISTORY OF PENDING SALES

JANUARY 2005 Pending Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	316	11	480	807
250,000-499,999	192	32	250	474
500,000-749,999	47	22	48	117
750,000-999,999	17	3	17	37
1,000,000-1,999,999	13	7	13	33
2,000,000-4,999,999	0	2	4	6
5,000,000 and over	0	0	0	0
Totals	585	77	812	1474

JANUARY 2006 Pending Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	112	0	133	245
250,000-499,999	232	13	182	427
500,000-749,999	39	20	37	96
750,000-999,999	10	4	15	29
1,000,000-1,999,999	3	3	6	12
2,000,000-4,999,999	1	1	0	2
5,000,000 and over	0	0	0	0
Totals	397	41	373	811

JANUARY 2007 Pending Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	156	1	215	372
250,000-499,999	109	8	129	246
500,000-749,999	19	10	26	55
750,000-999,999	5	5	10	20
1,000,000-1,999,999	4	1	5	10
2,000,000-4,999,999	0	1	0	1
5,000,000 and over	0	0	0	0
Totals	293	26	385	704

JANUARY 2008 Pending Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	217	3	117	337
250,000-499,999	64	8	59	131
500,000-749,999	13	4	15	32
750,000-999,999	4	0	6	10
1,000,000-1,999,999	4	2	2	8
2,000,000-4,999,999	0	0	0	0
5,000,000 and over	0	0	0	0
Totals	302	17	199	518

JANUARY 2009 Pending Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	650	7	309	974
250,000-499,999	65	12	60	137
500,000-749,999	4	3	5	12
750,000-999,999	4	2	2	8
1,000,000-1,999,999	2	2	1	5
2,000,000-4,999,999	0	0	0	0
5,000,000 and over	0	0	0	0
Totals	733	26	377	1138

JANUARY 2010 Pending Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	638	8	443	1089
250,000-499,999	66	22	52	140
500,000-749,999	14	9	8	31
750,000-999,999	7	1	2	10
1,000,000-1,999,999	1	0	5	6
2,000,000-4,999,999	0	0	0	0
5,000,000 and over	0	0	0	0
Totals	0	0	0	0

JANUARY 2011 Pending Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	580	12	472	1064
250,000-499,999	63	15	57	135
500,000-749,999	9	2	12	23
750,000-999,999	1	0	6	7
1,000,000-1,999,999	1	4	3	8
2,000,000-4,999,999	1	0	0	1
5,000,000 and over	0	0	0	0
Totals	655	33	550	1238

COMPARATIVE JANUARY PENDING SALES TOTALS							
Price Range	2005	2006	2007	2008	2009	2010	2011
0-249,999	807	245	372	337	974	1089	1064
250,000-499,999	474	427	246	131	137	140	135
500,000-749,999	117	96	55	32	12	31	23
750,000-999,999	37	29	20	10	8	10	7
1M-2M	33	12	10	8	5	6	8
2M-5M	6	2	1	0	0	0	1
5M+	0	0	0	0	0	0	0
Totals	1474	811	704	518	1136	1276	1238

COMPARATIVE ROLLING TOTALS OF Pending Sales DURING THE PAST YEAR							
Price Range	2005	2006	2007	2008	2009	2010	2011
0-249,999	0	5103	4186	3163	8184	13880	12058
250,000-499,999	0	5178	3974	1692	1706	1621	1419
500,000-749,999	0	1146	680	383	265	247	207
750,000-999,999	0	364	243	116	101	89	67
1M-2M	0	172	187	93	76	47	36
2M-5M	0	38	25	13	14	8	15
5M+	0	1	4	2	1	0	0
Totals	0	12002	9299	5462	10347	15891	13802

COMPARATIVE YEAR TO DATE TOTALS OF Pending Sales THROUGH CURRENT MONTH							
Price Range	2005	2006	2007	2008	2009	2010	2011
0-249,999	807	245	372	337	974	1089	1064
250,000-499,999	474	427	246	131	137	140	135
500,000-749,999	117	96	55	32	12	31	23
750,000-999,999	37	29	20	10	8	10	7
1M-2M	33	12	10	8	5	6	8
2M-5M	6	2	1	0	0	0	1
5M+	0	0	0	0	0	0	0
Totals	1474	811	704	518	1136	1276	1238