

**JANUARY 2011
MARKET STUDY WORKBOOK**



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MONTHLY ACTIVE/PENDED SNAPSHOT - 12 MONTH SOLD COMPARISON REPORT
For Select Communities

Date: 2/1/2011

<u>Community</u>	<u># Active - SF</u>	<u># Active - CONDOS</u>	<u># A/C - SF</u>	<u># A/C - CONDOS</u>	<u># Pended - SF</u>	<u># Pended - CONDOS</u>	<u># Sold SF</u>	<u># Sold CONDOS</u>
Aqualane Shores	46	0	0	0	2	0	26	0
Barefoot Beach	46	32	3	1	2	1	5	7
Bay Colony	9	54	0	2	0	3	8	26
Bonita Bay	80	154	1	5	4	10	40	83
Brooks	95	197	1	9	7	19	74	130
Colliers Reserve	22	0	1	0	2	0	13	0
Colony at Pelican Landing	15	67	2	5	0	10	9	40
Crayton Road Non Wtrft	80	107	14	3	5	5	78	78
Crayton Road Wtrft	46	430	4	18	4	20	24	236
Crossings	13	0	1	0	1	0	12	0
Grey Oaks	84	6	3	0	4	1	37	3
Kensington	18	12	2	0	1	0	25	12
Mediterra	100	41	4	2	3	2	38	10
Monterey	14	2	3	0	1	0	13	2
Olde Naples	92	191	7	9	5	14	57	85
Palmira	37	13	1	0	7	1	34	26
Pelican Bay	49	314	1	16	3	18	33	193
Pelican Landing	48	57	1	2	3	8	42	67
Pelican Marsh	81	75	0	1	4	1	37	41
Pelican Sound	12	47	0	1	2	3	9	46
Port Royal	73	0	2	0	3	0	40	0
Royal Harbour	50	0	5	0	5	0	21	0
Vineyards	67	119	7	1	4	7	64	75

Note: # Sold Condos & SF are for last 12 months

2011 NA-BN-ES YTD Summary - Jan

#Jan/A1

January Annual YTD Summary - Sales from \$0 = \$249,999

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	241	246	238	276	317	223	55	83	100	274	450	432
Total List Price	\$ 33,425,337	\$ 35,475,065	\$ 37,365,972	\$ 47,761,381	\$ 56,448,215	\$ 45,164,075	\$ 10,834,800	\$ 17,730,979	\$ 19,439,405	\$ 39,181,209	\$ 63,155,306	\$ 58,352,407
Told Sold Volume	\$ 31,813,220	\$ 34,127,550	\$ 35,981,999	\$ 45,627,928	\$ 53,030,046	\$ 44,066,728	\$ 10,379,211	\$ 16,603,005	\$ 17,269,999	\$ 36,047,510	\$ 58,529,340	\$ 54,426,274
List / Sell Ratio	95.18%	96.20%	96.30%	95.53%	93.94%	97.57%	95.80%	93.64%	88.84%	92.00%	92.68%	93.27%
Average Sales Price	\$132,005	\$138,730	\$151,185	\$165,319	\$167,287	\$197,609	\$188,713	\$200,036	\$172,700	\$131,560	\$130,065	\$125,987
Median Price								\$ 203,015	\$ 180,000	\$ 125,750	\$ 130,000	\$ 120,000
Average Days on Market	104	101	85	88	126	84	130	274	162	126	161	132
% Volume Compared to Previous Year		107.27%	105.43%	126.81%	116.22%	83.10%	23.55%	159.96%	104.02%	208.73%	162.37%	92.99%
% ASP Compared to Previous Year		105.09%	108.98%	109.35%	101.19%	118.13%	95.50%	106.00%	86.33%	76.18%	98.86%	96.86%

January Annual YTD Summary - Sales from \$250,000 - \$499,999

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	40	41	50	99	172	340	265	129	138	98	146	120
Total List Price	\$ 15,031,789	\$ 14,890,800	\$ 18,500,050	\$ 35,042,842	\$ 61,374,698	\$ 122,623,199	\$ 97,182,904	\$ 47,848,890	\$ 53,901,621	\$ 36,724,523	\$ 54,429,979	\$ 44,795,366
Told Sold Volume	\$ 14,393,625	\$ 14,216,300	\$ 17,587,400	\$ 33,345,642	\$ 58,906,655	\$ 118,389,374	\$ 94,281,918	\$ 44,586,595	\$ 48,757,259	\$ 33,063,701	\$ 50,234,285	\$ 41,142,064
List / Sell Ratio	95.75%	95.47%	95.07%	95.16%	95.98%	96.55%	97.01%	93.18%	90.46%	90.03%	92.29%	91.84%
Average Sales Price	\$359,841	\$346,739	\$351,748	\$336,825	\$342,481	\$348,204	\$355,781	\$345,633	\$353,313	\$337,385	\$344,070	\$342,851
Median Price								\$ 335,000	\$ 342,250	\$ 318,250	\$ 335,000	\$ 325,000
Average Days on Market	81	105	108	110	160	96	102	149	172	183	195	184
% Volume Compared to Previous Year		98.77%	123.71%	189.60%	176.65%	200.98%	79.64%	47.29%	109.35%	67.81%	151.93%	81.90%
% ASP Compared to Previous Year		96.36%	101.44%	95.76%	101.68%	101.67%	102.18%	97.15%	102.22%	95.49%	101.98%	99.65%

January Annual YTD Summary - Sales from \$500,000 to 749,999

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	21	41	30	48	52	122	114	63	47	31	55	34
Total List Price	\$ 13,525,400	\$ 26,494,500	\$ 19,507,632	\$ 30,493,175	\$ 33,546,100	\$ 77,504,636	\$ 72,614,190	\$ 40,378,679	\$ 30,826,465	\$ 20,884,186	\$ 35,763,440	\$ 21,826,095
Told Sold Volume	\$ 12,772,000	\$ 25,468,500	\$ 18,364,393	\$ 29,278,025	\$ 31,707,475	\$ 75,112,236	\$ 70,061,629	\$ 37,470,990	\$ 28,207,357	\$ 19,023,650	\$ 32,485,750	\$ 20,137,400
List / Sell Ratio	94.43%	96.13%	94.14%	96.02%	94.52%	96.91%	96.48%	92.80%	91.50%	91.09%	90.84%	92.26%
Average Sales Price	\$608,190	\$621,183	\$612,146	\$609,959	\$609,759	\$615,674	\$614,576	\$594,778	\$600,157	\$613,666	\$590,650	\$592,276
Median Price								\$ 584,500	\$ 600,000	\$ 607,400	\$ 590,000	\$ 590,500
Average Days on Market	143	114	160	129	241	147	120	200	181	169	254	180
% Volume Compared to Previous Year		199.41%	72.11%	159.43%	108.30%	236.89%	93.28%	53.48%	75.28%	67.44%	170.77%	61.99%
% ASP Compared to Previous Year		102.14%	98.55%	99.64%	99.97%	100.97%	99.82%	96.78%	100.90%	102.25%	96.25%	100.28%

2011 NA-BN-ES YTD Summary - Jan

January Annual YTD Summary - Sales from \$750,000 - \$999,999

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	27	22	21	21	35	72	53	30	25	6	18	12
Total List Price	\$ 24,747,757	\$ 20,142,900	\$ 19,661,900	\$ 20,029,800	\$ 31,980,000	\$ 64,042,600	\$ 47,105,000	\$ 27,555,565	\$ 24,772,788	\$ 5,997,600	\$ 17,666,900	\$ 10,989,900
Told Sold Volume	\$ 23,753,006	\$ 19,538,025	\$ 18,312,500	\$ 18,257,340	\$ 30,129,400	\$ 61,380,550	\$ 45,485,500	\$ 25,493,443	\$ 22,131,500	\$ 5,227,500	\$ 15,531,500	\$ 10,181,000
List / Sell Ratio	95.98%	97.00%	93.14%	91.15%	94.21%	95.84%	96.56%	92.52%	89.34%	87.16%	87.91%	92.64%
Average Sales Price	\$879,741	\$888,092	\$872,024	\$869,397	\$860,840	\$852,508	\$858,217	\$849,781	\$885,260	\$871,250	\$862,861	\$848,417
Median Price								\$ 822,652	\$ 900,000	\$ 887,500	\$ 860,000	\$ 822,250
Average Days on Market	105	79	149	172	213	184	123	181	184	200	417	185
% Volume Compared to Previous Year		82.25%	93.73%	99.70%	165.03%	203.72%	74.10%	56.05%	86.81%	23.62%	297.11%	65.55%
% ASP Compared to Previous Year		100.95%	98.19%	99.70%	99.02%	99.03%	100.67%	99.02%	104.18%	98.42%	99.04%	98.33%

January Annual YTD Summary - All Sales \$1M +

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	34	40	24	40	57	110	96	61	63	30	44	44
Total List Price	\$ 84,674,000	\$ 87,146,330	\$ 50,564,000	\$ 95,003,000	\$ 163,618,000	\$ 214,886,609	\$ 216,019,665	\$ 153,201,445	\$ 149,963,398	\$ 74,642,390	\$ 133,551,000	\$ 108,494,000
Told Sold Volume	\$ 78,311,388	\$ 81,902,165	\$ 46,861,500	\$ 88,371,500	\$ 147,753,000	\$ 200,599,700	\$ 203,315,515	\$ 139,925,120	\$ 133,257,500	\$ 63,010,000	\$ 112,753,740	\$ 93,455,764
List / Sell Ratio	92.49%	93.98%	92.68%	93.02%	90.30%	93.35%	94.12%	91.33%	88.86%	84.42%	84.43%	86.14%
Average Sales Price	\$2,303,276	\$2,047,554	\$1,952,563	\$2,209,288	\$2,592,158	\$1,823,634	\$2,117,870	\$2,293,854	\$2,115,198	\$2,100,333	\$2,562,585	\$2,123,995
Median Price											\$ 184,450	\$ 165,000
Average Days on Market	186	154	163	228	260	213	212	227	247	262	245	240
% Volume Compared to Previous Year		104.59%	57.22%	188.58%	167.20%	135.77%	101.35%	68.82%	95.23%	47.28%	178.95%	82.88%
% ASP Compared to Previous Year		88.90%	95.36%	113.15%	117.33%	70.35%	116.13%	108.31%	92.21%	99.30%	122.01%	82.88%

January Annual YTD Summary - Sales \$1M - \$2M

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	16	23	18	26	34	79	55	39	41	19	24	25
Total List Price	\$ 22,994,000	\$ 33,406,330	\$ 26,079,000	\$ 39,863,000	\$ 51,428,000	\$ 117,341,899	\$ 80,564,300	\$ 65,168,445	\$ 63,075,899	\$ 30,993,999	\$ 36,476,000	\$ 38,793,000
Told Sold Volume	\$ 21,390,000	\$ 31,571,165	\$ 24,854,000	\$ 36,751,500	\$ 47,300,500	\$ 109,283,500	\$ 75,766,900	\$ 58,885,120	\$ 56,072,500	\$ 26,620,000	\$ 30,634,000	\$ 33,555,764
List / Sell Ratio	93.02%	94.51%	95.30%	92.19%	91.97%	93.13%	94.05%	90.36%	88.90%	85.89%	83.98%	86.50%
Average Sales Price	\$1,336,875	\$1,372,659	\$1,380,778	\$1,413,519	\$1,391,191	\$1,383,335	\$1,377,580	\$1,509,875	\$1,367,622	\$1,401,053	\$1,276,417	\$1,342,231
Median Price								\$ 1,695,000	\$ 1,337,500	\$ 1,350,000	\$ 1,287,500	\$ 1,250,000
Average Days on Market	198	164	170	268	253	207	165	216	239	271	222	224
% Volume Compared to Previous Year		147.60%	78.72%	147.87%	128.70%	231.04%	69.33%	77.72%	95.22%	47.47%	115.08%	109.54%
% ASP Compared to Previous Year		102.68%	100.59%	102.37%	98.42%	99.44%	99.58%	109.60%	90.58%	102.44%	91.10%	105.16%

January Annual YTD Summary - Sales \$2M - \$5M

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	17	16	5	13	20	28	38	16	17	10	17	17
Total List Price	\$ 55,805,000	\$ 46,240,000	\$ 15,235,000	\$ 43,190,000	\$ 72,390,000	\$ 79,694,710	\$ 114,770,365	\$ 49,068,000	\$ 56,443,499	\$ 33,748,391	\$ 52,175,000	\$ 54,101,000
Told Sold Volume	\$ 51,421,388	\$ 43,331,000	\$ 14,082,500	\$ 39,995,000	\$ 66,652,500	\$ 74,309,820	\$ 106,150,615	\$ 45,440,000	\$ 50,035,000	\$ 28,890,000	\$ 47,219,740	\$ 46,550,000
List / Sell Ratio	92.14%	93.71%	92.44%	92.60%	92.07%	93.24%	92.49%	92.61%	88.65%	85.60%	90.50%	86.04%
Average Sales Price	\$3,024,788	\$2,708,188	\$2,816,500	\$3,076,538	\$3,332,625	\$2,653,922	\$2,793,437	\$2,840,000	\$2,943,235	\$2,889,000	\$2,777,632	\$2,738,235
Median Price								\$ 2,700,000	\$ 3,000,000	\$ 2,970,000	\$ 2,400,000	\$ 2,599,000
Average Days on Market	183	126	136	164	294	237	269	249	257	259	280	279
% Volume Compared to Previous Year		84.27%	32.50%	284.00%	166.65%	111.49%	142.85%	42.81%	110.11%	57.74%	163.45%	98.58%
% ASP Compared to Previous Year		89.53%	104.00%	109.23%	108.32%	79.63%	105.26%	101.67%	103.64%	98.16%	96.15%	98.58%

January Annual YTD Summary - Sales \$5M +

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	1	1	1	1	3	3	3	6	5	1	3	2
Total List Price	\$ 5,875,000	\$ 7,500,000	\$ 9,250,000	\$ 11,950,000	\$ 39,800,000	\$ 17,850,000	\$ 20,685,000	\$ 38,965,000	\$ 30,444,000	\$ 9,900,000	\$ 44,900,000	\$ 15,600,000
Told Sold Volume	\$ 5,500,000	\$ 7,000,000	\$ 7,925,000	\$ 11,625,000	\$ 33,800,000	\$ 17,006,380	\$ 21,398,000	\$ 35,600,000	\$ 27,150,000	\$ 7,500,000	\$ 34,900,000	\$ 13,350,000
List / Sell Ratio	93.62%	93.33%	85.68%	97.28%	84.92%	95.27%	103.45%	91.36%	89.18%	75.76%	77.73%	85.58%
Average Sales Price	\$5,500,000	\$7,000,000	\$7,925,000	\$11,625,000	\$11,266,667	\$5,668,793	\$7,132,667	\$5,933,333	\$5,430,000	\$7,500,000	\$11,633,333	\$6,675,000
Median Price								\$ 5,975,000	\$ 5,450,000	\$ 7,500,000	\$ 13,000,000	\$ 6,675,000
Average Days on Market	38	376	172	36	2,048	12	350	236	283	138	238	125
% Volume Compared to Previous Year		127.27%	113.21%	146.69%	290.75%	50.31%	125.82%	166.37%	76.26%	27.62%	465.33%	38.25%
% ASP Compared to Previous Year		127.27%	113.21%	146.69%	96.92%	50.31%	125.82%	83.19%	91.52%	138.12%	155.11%	57.38%

January Annual YTD Summary - Overall Sales

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	363	390	363	484	633	867	583	366	373	439	713	642
Total List Price	\$ 171,404,283	\$ 184,149,595	\$ 145,599,554	\$ 228,330,198	\$ 346,967,013	\$ 524,221,119	\$ 443,756,559	\$ 286,715,558	\$ 278,903,677	\$ 177,429,908	\$ 304,566,625	\$ 244,457,768
Told Sold Volume	\$ 161,043,239	\$ 175,252,540	\$ 137,107,792	\$ 214,880,435	\$ 321,526,576	\$ 499,548,588	\$ 423,523,773	\$ 264,079,153	\$ 249,623,615	\$ 156,372,361	\$ 269,534,615	\$ 219,342,502
List / Sell Ratio	93.96%	95.17%	94.17%	94.11%	92.67%	95.29%	95.44%	92.10%	89.50%	88.13%	88.50%	89.73%
Average Sales Price	\$443,645	\$449,365	\$377,707	\$443,968	\$507,941	\$576,181	\$726,456	\$721,528	\$669,232	\$356,201	\$378,029	\$341,655
Median Price								\$ 406,000	\$ 385,000	\$ 190,000	\$ 184,450	\$ 165,000
Average Days on Market	111	107	103	112	161	122	128	202	184	152	187	153
% Volume Compared to Previous Year		108.82%	78.23%	156.72%	149.63%	155.37%	84.78%	62.35%	94.53%	62.64%	172.37%	81.38%
% ASP Compared to Previous Year		101.29%	84.05%	117.54%	114.41%	113.43%	126.08%	99.32%	92.75%	53.23%	106.13%	90.38%

January Annual Rolling Totals Summary - Sales from \$0 - \$249,99

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		3568	3811	4003	4153	4080	1347	733	1147	2798	5788	6251
Total List Price		\$ 508,626,066.00	\$ 584,087,702.00	\$ 663,479,261.00	\$ 734,061,341.00	\$ 762,638,130	\$ 280,868,427	\$ 150,992,448	\$ 234,493,510	\$ 492,692,880	\$ 809,770,978	\$ 880,220,267
Told Sold Volume		\$ 488,129,474.00	\$ 560,653,395.00	\$ 637,376,368.00	\$ 700,109,976.00	\$ 738,670,878	\$ 273,167,453	\$ 141,976,333	\$ 212,775,221	\$ 449,798,027	\$ 753,973,677	\$ 824,961,760
List / Sell Ratio		95.97%	95.99%	96.07%	95.37%	96.86%	97.26%	94.03%	90.74%	91.29%	93.11%	93.72%
Average Sales Price		\$136,807.59	\$147,114.51	\$159,224.67	\$168,579.33	\$181,047	\$202,797	\$193,692	\$185,506	\$160,757	\$130,265	\$131,973
Average Days on Market		101	99	87	114	108	88	138	169	147	135	144
% Volume Compared to Previous Year			114.86%	113.68%	109.84%	105.51%	36.98%	51.97%	149.87%	211.40%	167.62%	109.42%
% ASP Compared to Previous Year			107.53%	108.23%	105.88%	107.40%	112.01%	95.51%	95.77%	86.66%	81.03%	101.31%

January Annual Rolling Totals Summary - Sales from \$250,000 - \$499,99

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		619	608	802	1999	3595	5462	2683	2130	1967	1973	2078
Total List Price		\$ 227,451,664.00	\$ 218,256,650.00	\$ 285,856,193.00	\$ 711,544,207.00	\$ 1,281,770,395	\$ 1,998,068,200	\$ 1,002,231,111	\$ 796,187,897	\$ 741,746,735	\$ 737,523,753	\$ 773,475,080
Told Sold Volume		\$ 217,175,327.00	\$ 208,404,443.00	\$ 272,211,236.00	\$ 681,367,297.00	\$ 1,236,811,613	\$ 1,952,847,863	\$ 955,444,238	\$ 736,585,502	\$ 675,906,113	\$ 673,330,349	\$ 713,532,903
List / Sell Ratio		95.48%	95.49%	95.23%	95.76%	96.49%	97.74%	95.33%	92.51%	91.12%	91.30%	92.25%
Average Sales Price		\$350,848.67	\$342,770.47	\$339,415.51	\$340,854.08	\$344,037	\$357,533	\$356,110	\$345,815	\$343,623	\$341,272	\$343,375
Average Days on Market		100	105	97	151	130	89	126	171	188	195	184
% Volume Compared to Previous Year			95.96%	130.62%	250.31%	181.52%	157.89%	48.93%	77.09%	91.76%	99.62%	105.97%
% ASP Compared to Previous Year			97.70%	99.02%	100.42%	100.93%	103.92%	99.60%	97.11%	99.37%	99.32%	100.62%

January Annual Rolling Totals Summary - Sales from \$500,000 to 749,99

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		415	477	550	605	1126	1895	868	715	674	609	656
Total List Price		\$ 264,232,863.00	\$ 304,544,106.00	\$ 351,200,503.00	\$ 389,576,520.00	\$ 722,398,024	\$ 1,176,307,001	\$ 550,803,354	\$ 463,932,013	\$ 449,044,289	\$ 403,002,723	\$ 431,346,376
Told Sold Volume		\$ 253,515,303.00	\$ 288,546,371.00	\$ 332,883,607.00	\$ 368,569,218.00	\$ 686,763,377	\$ 1,144,954,170	\$ 519,858,569	\$ 429,204,896	\$ 404,889,365	\$ 363,223,711	\$ 393,228,447
List / Sell Ratio		95.94%	94.75%	94.78%	94.61%	95.07%	97.33%	94.38%	92.51%	90.17%	90.13%	91.16%
Average Sales Price		\$610,880.25	\$604,919.02	\$605,242.92	\$609,205.32	\$609,914	\$604,197	\$598,915	\$600,287	\$600,726	\$596,426	\$599,434
Average Days on Market		126	140	145	195	178	122	136	184	211	215	230
% Volume Compared to Previous Year			113.82%	115.37%	110.72%	186.33%	166.72%	45.40%	82.56%	94.33%	89.71%	108.26%
% ASP Compared to Previous Year			99.02%	100.05%	100.65%	100.12%	99.06%	99.13%	100.23%	100.07%	99.28%	100.50%

January Annual Rolling Totals Summary - Sales from \$750,000 - \$999,99

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		248	264	260	292	558	843	421	359	263	251	281
Total List Price		\$ 222,832,799.00	\$ 238,386,834.00	\$ 243,029,313.00	\$ 269,180,354.00	\$ 499,522,294	\$ 748,720,244	\$ 378,764,785	\$ 336,309,079	\$ 253,024,746	\$ 244,161,657	\$ 265,413,089
Told Sold Volume		\$ 213,081,319.00	\$ 227,443,221.00	\$ 221,328,889.00	\$ 250,733,620.00	\$ 477,164,478	\$ 724,804,189	\$ 358,833,012	\$ 305,927,987	\$ 224,146,051	\$ 213,393,956	\$ 238,901,014
List / Sell Ratio		95.62%	95.41%	91.07%	93.15%	95.52%	96.81%	94.74%	90.97%	88.59%	87.40%	90.01%
Average Sales Price		\$859,198.87	\$861,527.35	\$851,264.96	\$858,676.78	\$855,133	\$859,791	\$852,335	\$852,167	\$852,266	\$850,175	\$850,182
Average Days on Market		143	164	160	215	211	149	151	200	210	257	244
% Volume Compared to Previous Year			106.74%	97.31%	113.29%	190.31%	151.90%	49.51%	85.26%	73.27%	95.20%	111.95%
% ASP Compared to Previous Year			100.27%	98.81%	100.87%	99.59%	100.54%	99.13%	99.98%	100.01%	99.75%	100.00%

January Annual Rolling Totals Summary - All Sales \$1M -

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		427	332	477	499	910	1403	840	807	596	512	630
Total List Price		\$ 940,869,619.00	\$ 776,952,570.00	\$ 1,043,163,796.00	\$ 1,184,552,635.00	\$ 2,001,760,085	\$ 2,979,929,274	\$ 1,986,343,632	\$ 1,935,941,831	\$ 1,439,671,800	\$ 1,315,342,713	\$ 1,557,609,692
Told Sold Volume		\$ 898,577,563.00	\$ 732,678,830.00	\$ 934,876,570.00	\$ 1,072,819,548.00	\$ 1,836,974,124	\$ 2,796,345,843	\$ 1,817,262,486	\$ 1,742,124,551	\$ 1,268,645,592	\$ 1,129,265,355	\$ 1,352,257,504
List / Sell Ratio		95.51%	94.30%	89.62%	90.57%	91.77%	93.84%	91.49%	89.99%	88.12%	85.85%	86.82%
Average Sales Price		\$2,104,397.10	\$2,206,863.95	\$1,959,908.95	\$2,149,938.97	\$2,018,653	\$1,993,119	\$2,163,408	\$2,158,766	\$2,128,600	\$2,205,596	\$2,146,440
Average Days on Market		139	168	198	282	263	228	227	253	247	269	263
% Volume Compared to Previous Year			81.54%	127.60%	114.76%	171.23%	152.23%	64.99%	95.87%	72.82%	89.01%	119.75%
% ASP Compared to Previous Year			104.87%	88.81%	109.70%	93.89%	98.74%	108.54%	99.79%	98.60%	103.62%	97.32%

January Annual Rolling Totals Summary - Sales \$1M - \$2M

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		282	218	333	321	609	956	532	502	363	324	408
Total List Price		\$ 418,530,619.00	\$ 320,860,570.00	\$ 493,800,796.00	\$ 480,790,735.00	\$ 917,916,827	\$ 1,393,151,894	\$ 811,051,233	\$ 770,951,044	\$ 582,307,057	\$ 509,454,813	\$ 638,932,020
Told Sold Volume		\$ 394,298,063.00	\$ 296,948,441.00	\$ 451,286,270.00	\$ 438,713,579.00	\$ 845,919,524	\$ 1,315,524,643	\$ 742,853,819	\$ 692,691,564	\$ 512,303,621	\$ 435,296,115	\$ 557,662,693
List / Sell Ratio		94.21%	92.55%	91.39%	91.25%	92.16%	94.43%	91.59%	89.85%	87.98%	85.44%	87.28%
Average Sales Price		\$1,398,220.08	\$1,362,148.81	\$1,355,214.02	\$1,366,708.97	\$1,389,030	\$1,376,072	\$1,396,342	\$1,379,864	\$1,411,305	\$1,343,507	\$1,366,820
Average Days on Market		125	169	194	260	246	207	185	235	234	244	246
% Volume Compared to Previous Year			75.31%	151.97%	97.21%	192.82%	155.51%	56.47%	93.25%	73.96%	84.97%	128.11%
% ASP Compared to Previous Year			97.42%	99.49%	100.85%	101.63%	99.07%	101.47%	98.82%	102.28%	95.20%	101.74%

January Annual Rolling Totals Summary - Sales \$2M - \$5M

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		132	96	122	159	263	403	267	256	205	163	191
Total List Price		\$ 410,289,000.00	\$ 313,647,000.00	\$ 388,495,000.00	\$ 539,686,900.00	\$ 810,235,598	\$ 1,222,488,380	\$ 857,908,399	\$ 801,945,787	\$ 648,411,743	\$ 568,030,900	\$ 628,603,673
Told Sold Volume		\$ 382,476,000.00	\$ 291,350,489.00	\$ 353,526,821.00	\$ 486,693,969.00	\$ 744,600,560	\$ 1,141,430,218	\$ 786,057,152	\$ 721,957,937	\$ 570,459,471	\$ 492,959,240	\$ 548,497,811
List / Sell Ratio		93.22%	92.89%	91.00%	90.18%	91.90%	93.37%	91.62%	90.03%	87.98%	86.78%	87.26%
Average Sales Price		\$2,897,545.45	\$3,034,900.93	\$2,897,760.83	\$3,060,968.36	\$2,831,181	\$2,832,333	\$2,944,034	\$2,820,148	\$2,782,729	\$3,024,290	\$2,871,716
Average Days on Market		161	162	207	322	298	265	292	279	259	322	291
% Volume Compared to Previous Year			76.17%	121.34%	137.67%	152.99%	153.29%	68.87%	91.85%	79.02%	86.41%	111.27%
% ASP Compared to Previous Year			104.74%	95.48%	105.63%	92.49%	100.04%	103.94%	95.79%	98.67%	108.68%	94.96%

January Annual Rolling Totals Summary - Sales \$5M -

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		13	18	22	19	38	44	41	49	28	25	31
Total List Price		\$ 112,050,000.00	\$ 142,445,000.00	\$ 160,868,000.00	\$ 164,075,000.00	\$ 273,607,660	\$ 364,289,000	\$ 317,384,000	\$ 363,045,000	\$ 208,953,000	\$ 237,857,000	\$ 290,073,999
Told Sold Volume		\$ 105,100,000.00	\$ 128,730,000.00	\$ 145,671,000.00	\$ 147,412,000.00	\$ 246,454,040	\$ 339,390,982	\$ 288,351,515	\$ 327,475,050	\$ 185,882,500	\$ 201,010,000	\$ 246,097,000
List / Sell Ratio		93.80%	90.37%	90.55%	89.84%	90.08%	93.17%	90.85%	90.20%	88.96%	84.51%	84.84%
Average Sales Price		\$8,084,615.38	\$7,151,666.67	\$6,621,409.09	\$7,758,526.32	\$6,485,633	\$7,713,431	\$7,032,964	\$6,683,164	\$6,638,661	\$8,040,400	\$7,938,613
Average Days on Market		218	191	207	326	326	339	343	298	323	247	316
% Volume Compared to Previous Year			122.48%	113.16%	101.20%	167.19%	137.71%	84.96%	113.57%	56.76%	108.14%	122.43%
% ASP Compared to Previous Year			88.46%	92.59%	117.17%	83.59%	118.93%	91.18%	95.03%	99.33%	121.11%	98.73%

January Annual Rolling Totals Summary - Overall Sale:

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		5277	5492	6092	7548	10269	10950	5545	5158	6298	9133	9896
Total List Price		\$ 2,164,013,011.00	\$ 2,122,227,862.00	\$ 2,586,729,066.00	\$ 3,288,915,057.00	\$ 5,268,088,928	\$ 7,183,893,146	\$ 4,069,135,330	\$ 3,766,864,330	\$ 3,376,180,450	\$ 3,509,801,824	\$ 3,908,064,504
Told Sold Volume		\$ 2,053,775,486.00	\$ 2,002,076,360.00	\$ 2,414,284,191.00	\$ 3,073,599,659.00	\$ 4,976,384,470	\$ 6,892,119,518	\$ 3,793,374,638	\$ 3,426,618,157	\$ 3,023,385,148	\$ 3,133,187,048	\$ 3,522,881,628
List / Sell Ratio		94.91%	94.34%	93.33%	93.45%	94.46%	95.94%	93.22%	90.97%	89.55%	89.27%	90.14%
Average Sales Price		\$389,193.76	\$364,544.13	\$396,304.04	\$407,207.16	\$484,603	\$629,417	\$684,107	\$664,331	\$480,055	\$343,062	\$355,990
Average Days on Market		108	111	105	145	143	117	146	187	179	164	168
% Volume Compared to Previous Year			97.48%	120.59%	127.31%	161.91%	138.50%	55.04%	90.33%	88.23%	103.63%	112.44%
% ASP Compared to Previous Year			93.67%	108.71%	102.75%	119.01%	129.88%	108.69%	97.11%	72.26%	71.46%	103.77%

2011 NA BN ES YTD Snapshot by Month - Jan

January Transactions	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	317	50.08%	223	25.72%	55	9.43%	83	22.68%	100	26.81%	274	62.41%	450	63.11%	432	67.29%
\$250,000 - \$499,999	172	27.17%	340	39.22%	265	45.45%	129	35.25%	138	37.00%	98	22.32%	146	20.48%	120	18.69%
\$500,000 - \$749,999	52	8.21%	122	14.07%	114	19.55%	63	17.21%	47	12.60%	31	7.06%	55	7.71%	34	5.30%
\$750,000 - \$999,999	35	5.53%	72	8.30%	53	9.09%	30	8.20%	25	6.70%	6	1.37%	18	2.52%	12	1.87%
\$1M - \$2M	34	5.37%	79	9.11%	55	9.43%	39	10.66%	41	10.99%	19	4.33%	24	3.37%	25	3.89%
\$2M - \$5M	20	3.16%	28	3.23%	38	6.52%	16	4.37%	17	4.56%	10	2.28%	17	2.38%	17	2.65%
Over \$5M	3	0.47%	3	0.35%	3	0.51%	6	1.64%	5	1.34%	1	0.23%	3	0.42%	2	0.31%
Total Over \$1M	57	9.00%	110	12.69%	96	16.47%	61	16.67%	63	16.89%	30	6.83%	44	6.17%	44	6.85%
TOTAL MARKET Number of Sales	633	100.00%	867	100.00%	583	100.00%	366	100.00%	373	100.00%	439	100.00%	713	100.00%	642	100.00%

January Sides	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	634	50.08%	446	25.72%	110	9.43%	166	22.68%	200	26.81%	548	62.41%	900	63.11%	864	67.29%
\$250,000 - \$499,999	344	27.17%	680	39.22%	530	45.45%	258	35.25%	276	37.00%	196	22.32%	292	20.48%	240	18.69%
\$500,000 - \$749,999	104	8.21%	244	14.07%	228	19.55%	126	17.21%	94	12.60%	62	7.06%	110	7.71%	68	5.30%
\$750,000 - \$999,999	70	5.53%	144	8.30%	106	9.09%	60	8.20%	50	6.70%	12	1.37%	36	2.52%	24	1.87%
\$1M - \$2M	68	5.37%	158	9.11%	110	9.43%	78	10.66%	82	10.99%	38	4.33%	48	3.37%	50	3.89%
\$2M - \$5M	40	3.16%	56	3.23%	76	6.52%	32	4.37%	34	4.56%	20	2.28%	34	2.38%	34	2.65%
Over \$5M	6	0.47%	6	0.35%	6	0.51%	12	1.64%	10	1.34%	2	0.23%	6	0.42%	4	0.31%
Total Over \$1M	114	9.00%	220	12.69%	192	16.47%	122	16.67%	126	16.89%	60	6.83%	88	6.17%	88	6.85%
TOTAL MARKET Number of Sides	1266	100.00%	1734	100.00%	1166	100.00%	732	100.00%	746	100.00%	878	100.00%	1426	100.00%	1284	100.00%

January YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	317	50.08%	223	25.72%	55	9.43%	83	22.68%	100	26.81%	274	62.41%	450	63.11%	432	67.29%
\$250,000 - \$499,999	172	27.17%	340	39.22%	265	45.45%	129	35.25%	138	37.00%	98	22.32%	146	20.48%	120	18.69%
\$500,000 - \$749,999	52	8.21%	122	14.07%	114	19.55%	63	17.21%	47	12.60%	31	7.06%	55	7.71%	34	5.30%
\$750,000 - \$999,999	35	5.53%	72	8.30%	53	9.09%	30	8.20%	25	6.70%	6	1.37%	18	2.52%	12	1.87%
\$1M - \$2M	34	5.37%	79	9.11%	55	9.43%	39	10.66%	41	10.99%	19	4.33%	24	3.37%	25	3.89%
\$2M - \$5M	20	3.16%	28	3.23%	38	6.52%	16	4.37%	17	4.56%	10	2.28%	17	2.38%	17	2.65%
Over \$5M	3	0.47%	3	0.35%	3	0.51%	6	1.64%	5	1.34%	1	0.23%	3	0.42%	2	0.31%
Total Over \$1M	57	9.00%	110	12.69%	96	16.47%	61	16.67%	63	16.89%	30	6.83%	44	6.17%	44	6.85%
TOTAL MARKET Number of Sales	633	100.00%	867	100.00%	583	100.00%	366	100.00%	373	100.00%	439	100.00%	713	100.00%	642	100.00%

January YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	634	50.08%	446	25.72%	110	9.43%	166	22.68%	200	26.81%	548	62.41%	900	63.11%	864	67.29%
\$250,000 - \$499,999	344	27.17%	680	39.22%	530	45.45%	258	35.25%	276	37.00%	196	22.32%	292	20.48%	240	18.69%
\$500,000 - \$749,999	104	8.21%	244	14.07%	228	19.55%	126	17.21%	94	12.60%	62	7.06%	110	7.71%	68	5.30%
\$750,000 - \$999,999	70	5.53%	144	8.30%	106	9.09%	60	8.20%	50	6.70%	12	1.37%	36	2.52%	24	1.87%
\$1M - \$2M	68	5.37%	158	9.11%	110	9.43%	78	10.66%	82	10.99%	38	4.33%	48	3.37%	50	3.89%
\$2M - \$5M	40	3.16%	56	3.23%	76	6.52%	32	4.37%	34	4.56%	20	2.28%	34	2.38%	34	2.65%
Over \$5M	6	0.47%	6	0.35%	6	0.51%	12	1.64%	10	1.34%	2	0.23%	6	0.42%	4	0.31%
Total Over \$1M	114	9.00%	220	12.69%	192	16.47%	122	16.67%	126	16.89%	60	6.83%	88	6.17%	88	6.85%
TOTAL MARKET Number of Sides	1266	100.00%	1734	100.00%	1166	100.00%	732	100.00%	746	100.00%	878	100.00%	1426	100.00%	1284	100.00%

Naples Areas Only								
Closed Units								
Year Mth	A	B	C	D	E	F	G	Grand Total
2011-01		332	85	26	10	15	17	487
2011-02		0	0	0	0	0	0	0
2011-03		0	0	0	0	0	0	0
2011-04		0	0	0	0	0	0	0
2011-05		0	0	0	0	0	0	0
2011-06		0	0	0	0	0	0	0
2011-07		0	0	0	0	0	0	0
2011-08		0	0	0	0	0	0	0
2011-09		0	0	0	0	0	0	0
2011-10		0	0	0	0	0	0	0
2011-11		0	0	0	0	0	0	0
2011-12		0	0	0	0	0	0	0
Total Units		332	85	26	10	15	17	487
Closed Volume								
Year Mth	A	B	C	D	E	F	G	Grand Total
2011-01	\$40,023,904	\$29,675,794	\$15,642,400	\$8,376,000	\$19,215,000	\$46,550,000	\$13,350,000	\$172,833,098
2011-02	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-03	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-04	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-05	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-06	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-07	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-08	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-09	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-10	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-11	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-12	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Volume	\$40,023,904	\$29,675,794	\$15,642,400	\$8,376,000	\$19,215,000	\$46,550,000	\$13,350,000	\$172,833,098

Bonita Estero Areas Only								
Closed Units								
Year Mth	A	B	C	D	E	F	G	Grand Total
2011-01		100	35	8	2	10	0	155
2011-02		0	0	0	0	0	0	0
2011-03		0	0	0	0	0	0	0
2011-04		0	0	0	0	0	0	0
2011-05		0	0	0	0	0	0	0
2011-06		0	0	0	0	0	0	0
2011-07		0	0	0	0	0	0	0
2011-08		0	0	0	0	0	0	0
2011-09		0	0	0	0	0	0	0
2011-10		0	0	0	0	0	0	0
2011-11		0	0	0	0	0	0	0
2011-12		0	0	0	0	0	0	0
Total Units		100	35	8	2	10	0	155
Closed Volume								
Year Mth	A	B	C	D	E	F	G	Grand Total
2011-01	\$14,402,370	\$11,466,270	\$4,495,000	\$1,805,000	\$14,340,764	\$0	\$0	\$46,509,404
2011-02	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-03	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-04	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-05	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-06	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-07	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-08	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-09	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-10	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-11	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-12	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Volume	\$14,402,370	\$11,466,270	\$4,495,000	\$1,805,000	\$14,340,764	\$0	\$0	\$46,509,404

Combined Naples - Bonita - Estero Markets								
Closed Units								
Year Mth	A	B	C	D	E	F	G	Grand Total
2011-01		432	120	34	12	25	17	642
2011-02		0	0	0	0	0	0	0
2011-03		0	0	0	0	0	0	0
2011-04		0	0	0	0	0	0	0
2011-05		0	0	0	0	0	0	0
2011-06		0	0	0	0	0	0	0
2011-07		0	0	0	0	0	0	0
2011-08		0	0	0	0	0	0	0
2011-09		0	0	0	0	0	0	0
2011-10		0	0	0	0	0	0	0
2011-11		0	0	0	0	0	0	0
2011-12		0	0	0	0	0	0	0
Total Units		432	120	34	12	25	17	642
Closed Volume								
Year Mth	A	B	C	D	E	F	G	Grand Total
2011-01	\$54,426,274	\$41,142,064	\$20,137,400	\$10,181,000	\$33,555,764	\$46,550,000	\$13,350,000	\$219,342,502
2011-02	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-03	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-04	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-05	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-06	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-07	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-08	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-09	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-10	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-11	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-12	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Volume	\$54,426,274	\$41,142,064	\$20,137,400	\$10,181,000	\$33,555,764	\$46,550,000	\$13,350,000	\$219,342,502

12 Month Rolling Average Report - Sales Between \$0 - \$249,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-10	450	\$63,155,306	\$58,529,340	92.68%	\$ 130,000	\$130,065	72420	781,028	161	\$753,973,677	\$130,265	5788	135
Feb-10	491	\$69,691,165	\$65,137,428	93.47%	\$ 130,000	\$132,663	67348	802,358	137	\$772,652,338	\$130,274	5931	135
Mar-10	692	\$101,079,036	\$94,672,590	93.66%	\$ 130,326	\$136,810	104457	843,960	151	\$805,751,355	\$131,123	6145	137
Apr-10	757	\$112,955,056	\$105,611,869	93.50%	\$ 135,000	\$139,514	117658	893,676	155	\$843,958,535	\$132,116	6388	140
May-10	630	\$91,866,927	\$86,416,499	94.07%	\$ 135,000	\$137,169	82960	906,888	132	\$857,005,154	\$133,034	6442	141
Jun-10	584	\$85,325,190	\$80,277,700	94.08%	\$ 135,000	\$137,462	82338	914,316	141	\$863,224,983	\$133,750	6454	142
Jul-10	444	\$60,198,913	\$56,740,372	94.25%	\$ 133,000	\$127,794	61275	905,880	138	\$850,648,638	\$133,687	6363	142
Aug-10	500	\$67,311,735	\$63,491,188	94.32%	\$ 132,000	\$126,982	69228	913,810	138	\$850,564,234	\$133,401	6376	143
Sep-10	433	\$57,126,360	\$53,592,507	93.81%	\$ 130,000	\$123,770	62596	917,795	145	\$846,325,080	\$133,154	6356	144
Oct-10	385	\$52,479,641	\$49,125,776	93.61%	\$ 130,000	\$127,599	53027	905,703	138	\$833,451,139	\$132,800	6276	144
Nov-10	404	\$52,763,793	\$49,139,186	93.13%	\$ 130,000	\$121,632	64830	910,414	160	\$828,299,716	\$132,316	6260	145
Dec-10	499	\$71,070,044	\$66,330,371	93.33%	\$ 130,000	\$132,927	75320	913,457	151	\$829,064,826	\$132,248	6269	146
Jan-11	432	\$58,352,407	\$54,426,274	93.27%	\$ 120,000	\$125,987	57144	898,181	132	\$824,961,760	\$131,973	6251	144
Feb-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	830,833	#DIV/0!	\$759,824,332	\$131,914	5760	144
Mar-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	726,376	#DIV/0!	\$665,151,742	\$131,245	5068	143
Apr-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	608,718	#DIV/0!	\$559,539,873	\$129,794	4311	141
May-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	525,758	#DIV/0!	\$473,123,374	\$128,531	3681	143
Jun-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	443,420	#DIV/0!	\$392,845,674	\$126,847	3097	143
Jul-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	382,145	#DIV/0!	\$336,105,302	\$126,689	2653	144
Aug-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	312,917	#DIV/0!	\$272,614,114	\$126,621	2153	145
Sep-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	250,321	#DIV/0!	\$219,021,607	\$127,338	1720	146
Oct-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	197,294	#DIV/0!	\$169,895,831	\$127,263	1335	148
Nov-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	132,464	#DIV/0!	\$120,756,645	\$129,706	931	142
Dec-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	57,144	#DIV/0!	\$54,426,274	\$125,987	432	132

Twelve Month Rolling Average Report

12 Month Rolling Average Report - Sales Between \$250,000 - \$499,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preced ing 12 Month Sales Count	12 Month Av. DOM
Jan-10	146	\$ 54,429,979	\$50,234,285	92.29%	\$335,000	\$344,070	28463	385,712	195	\$673,330,349	\$341,272	1973	195
Feb-10	170	\$ 61,813,180	\$56,826,116	91.93%	\$329,500	\$334,271	34044	396,702	200	\$690,142,215	\$340,979	2024	196
Mar-10	248	\$ 92,083,384	\$84,686,987	91.97%	\$325,000	\$341,480	43255	414,682	174	\$724,537,662	\$341,119	2124	195
Apr-10	275	\$ 102,416,713	\$94,536,809	92.31%	\$330,000	\$343,770	52177	436,107	190	\$762,193,292	\$341,332	2233	195
May-10	204	\$ 77,569,280	\$70,818,645	91.30%	\$330,000	\$347,150	34574	435,099	169	\$771,176,674	\$341,531	2258	193
Jun-10	233	\$ 87,483,331	\$81,056,705	92.65%	\$335,000	\$347,883	48515	447,242	208	\$786,100,194	\$342,677	2294	195
Jul-10	151	\$ 57,723,580	\$53,112,393	92.01%	\$335,000	\$351,738	25285	435,138	167	\$771,781,137	\$342,709	2252	193
Aug-10	131	\$ 47,831,175	\$44,177,400	92.36%	\$335,000	\$337,232	20553	425,324	157	\$764,696,242	\$342,299	2234	190
Sep-10	125	\$ 45,576,580	\$42,478,341	93.20%	\$334,600	\$339,827	23194	415,524	186	\$748,971,517	\$342,779	2185	190
Oct-10	110	\$ 41,330,069	\$38,175,337	92.37%	\$335,000	\$347,049	20622	403,000	187	\$732,159,659	\$342,771	2136	189
Nov-10	135	\$ 51,260,872	\$47,639,731	92.94%	\$335,000	\$352,887	22174	390,952	164	\$725,177,813	\$344,012	2108	185
Dec-10	176	\$ 63,591,550	\$58,882,375	92.59%	\$333,000	\$334,559	35362	388,218	201	\$722,625,124	\$343,453	2104	185
Jan-11	120	\$ 44,795,366	\$41,142,064	91.84%	\$325,000	\$342,851	22054	381,809	184	\$713,532,903	\$343,375	2078	184
Feb-11	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	347,765	#DIV/0!	\$656,706,787	\$344,186	1908	182
Mar-11	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	304,510	#DIV/0!	\$572,019,800	\$344,590	1660	183
Apr-11	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	252,333	#DIV/0!	\$477,482,991	\$344,753	1385	182
May-11	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	217,759	#DIV/0!	\$406,664,346	\$344,339	1181	184
Jun-11	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	169,244	#DIV/0!	\$325,607,641	\$343,468	948	179
Jul-11	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	143,959	#DIV/0!	\$272,495,248	\$341,901	797	181
Aug-11	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	123,406	#DIV/0!	\$228,317,848	\$342,820	666	185
Sep-11	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	100,212	#DIV/0!	\$185,839,507	\$343,511	541	185
Oct-11	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	79,590	#DIV/0!	\$147,664,170	\$342,608	431	185
Nov-11	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	57,416	#DIV/0!	\$100,024,439	\$337,920	296	194
Dec-11	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	22,054	#DIV/0!	\$41,142,064	\$342,851	120	184

Twelve Month Rolling Average Report

12 Month Rolling Average Report - Sales Between \$500,000 - \$749,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Tot DOM	12 Mnth Total DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-10	55	\$35,763,440	\$32,485,750	90.84%	\$590,000	\$590,650	13,970	130,696	254	\$363,223,711	\$596,426	609	215
Feb-10	45	\$29,250,877	\$26,645,800	91.09%	\$585,000	\$592,129	11,968	136,671	266	\$370,954,261	\$596,389	622	220
Mar-10	83	\$54,695,722	\$49,731,653	90.92%	\$590,379	\$599,177	18,454	143,972	222	\$390,578,614	\$597,215	654	220
Apr-10	97	\$62,485,998	\$57,199,415	91.54%	\$580,000	\$589,685	19,424	149,823	200	\$411,620,486	\$596,551	690	217
May-10	65	\$42,513,199	\$38,737,951	91.12%	\$582,250	\$595,968	14,970	154,531	230	\$414,354,637	\$596,194	695	222
Jun-10	78	\$52,570,579	\$48,069,868	91.44%	\$590,000	\$616,280	20,517	163,080	263	\$425,361,105	\$597,417	712	229
Jul-10	52	\$34,439,714	\$31,574,500	91.68%	\$590,000	\$607,202	10,475	161,984	201	\$424,322,432	\$597,637	710	228
Aug-10	35	\$23,706,308	\$21,382,500	90.20%	\$594,000	\$610,929	10,027	163,261	286	\$420,754,587	\$597,663	704	232
Sep-10	43	\$28,843,985	\$25,996,415	90.13%	\$595,000	\$604,568	9,100	160,555	212	\$418,502,502	\$597,861	700	229
Oct-10	33	\$21,812,489	\$19,667,990	90.17%	\$595,000	\$596,000	9,159	157,423	278	\$407,589,892	\$598,517	681	231
Nov-10	40	\$26,638,383	\$23,819,055	89.42%	\$590,757	\$595,476	8,430	158,899	211	\$410,409,947	\$599,139	685	232
Dec-10	51	\$32,563,027	\$30,265,900	92.95%	\$590,000	\$593,449	12,035	158,529	236	\$405,576,797	\$599,079	677	234
Jan-11	34	\$21,826,095	\$20,137,400	92.26%	\$590,500	\$592,276	6,124	150,683	180	\$393,228,447	\$599,434	656	230
Feb-11	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	138,715	#DIV/0!	\$366,582,647	\$599,972	611	227
Mar-11	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	120,261	#DIV/0!	\$316,850,994	\$600,097	528	228
Apr-11	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	100,837	#DIV/0!	\$259,651,579	\$602,440	431	234
May-11	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	85,867	#DIV/0!	\$220,913,628	\$603,589	366	235
Jun-11	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	65,350	#DIV/0!	\$172,843,760	\$600,152	288	227
Jul-11	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	54,875	#DIV/0!	\$141,269,260	\$598,599	236	233
Aug-11	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	44,848	#DIV/0!	\$119,886,760	\$596,452	201	223
Sep-11	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	35,748	#DIV/0!	\$93,890,345	\$594,243	158	226
Oct-11	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	26,589	#DIV/0!	\$74,222,355	\$593,779	125	213
Nov-11	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	18,159	#DIV/0!	\$50,403,300	\$592,980	85	214
Dec-11	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	6,124	#DIV/0!	\$20,137,400	\$592,276	34	180

Twelve Month Rolling Average Report

12 Month Rolling Average Report - Sales Between \$750,000 - \$999,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-10	18	\$17,666,900	\$15,531,500	87.91%	\$ 860,000	\$862,861	7,499	64,560	417	\$213,393,956	\$850,175	251	257
Feb-10	21	\$19,926,000	\$18,107,200	90.87%	\$ 860,000	\$862,248	5,455	63,773	260	\$214,446,156	\$850,977	252	253
Mar-10	29	\$27,134,690	\$24,585,900	90.61%	\$ 852,500	\$847,790	6,114	66,561	211	\$228,100,256	\$851,120	268	248
Apr-10	44	\$41,085,700	\$37,300,099	90.79%	\$ 847,500	\$847,730	10,882	71,528	247	\$246,635,855	\$850,468	290	247
May-10	32	\$31,407,400	\$28,024,783	89.23%	\$ 855,000	\$875,774	7,911	75,549	247	\$255,409,388	\$854,212	299	253
Jun-10	26	\$24,756,200	\$22,158,000	89.50%	\$ 850,000	\$852,231	6,411	74,183	247	\$251,260,000	\$854,626	294	252
Jul-10	30	\$27,434,400	\$25,001,875	91.13%	\$ 850,000	\$833,396	8,322	76,690	277	\$259,924,375	\$852,211	305	251
Aug-10	23	\$22,682,900	\$19,853,150	87.52%	\$ 850,000	\$863,180	5,251	77,261	228	\$264,226,525	\$852,344	310	249
Sep-10	15	\$13,666,500	\$12,403,908	90.76%	\$ 850,000	\$826,927	3,756	77,947	250	\$262,424,533	\$852,028	308	253
Oct-10	10	\$9,340,900	\$8,094,599	86.66%	\$ 847,500	\$809,460	2,130	74,017	213	\$250,067,014	\$850,568	294	252
Nov-10	16	\$15,283,400	\$13,709,000	89.70%	\$ 850,000	\$856,813	5,058	76,019	316	\$247,634,014	\$850,976	291	261
Dec-10	23	\$21,705,099	\$19,481,500	89.76%	\$ 850,000	\$847,022	5,003	73,792	218	\$244,251,514	\$851,051	287	257
Jan-11	12	\$10,989,900	\$10,181,000	92.64%	\$ 822,250	\$848,417	2,218	68,511	185	\$238,901,014	\$850,182	281	244
Feb-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	63,056	#DIV/0!	\$220,793,814	\$849,207	260	243
Mar-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	56,942	#DIV/0!	\$196,207,914	\$849,385	231	247
Apr-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	46,060	#DIV/0!	\$158,907,815	\$849,774	187	246
May-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	38,149	#DIV/0!	\$130,883,032	\$844,407	155	246
Jun-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	31,738	#DIV/0!	\$108,725,032	\$842,830	129	246
Jul-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	23,416	#DIV/0!	\$83,723,157	\$845,688	99	237
Aug-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	18,165	#DIV/0!	\$63,870,007	\$840,395	76	239
Sep-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	14,409	#DIV/0!	\$51,466,099	\$843,707	61	236
Oct-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	12,279	#DIV/0!	\$43,371,500	\$850,422	51	241
Nov-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	7,221	#DIV/0!	\$29,662,500	\$847,500	35	206
Dec-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	2,218	#DIV/0!	\$10,181,000	\$848,417	12	185

Twelve Month Rolling Average Report

12 Month Rolling Average Report - Sales in Excess of \$1 M - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	12 Month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-10	44	\$ 133,551,000	\$ 112,753,740	84.43%	\$ 1,543,000	\$ 3,035,250	10,797	137,789	245	\$ 1,129,265,355	\$ 2,205,596	512	269
Feb-10	35	\$ 79,943,999	\$ 67,972,900	85.03%	\$ 1,500,000	\$ 2,284,114	9,257	137,921	264	\$ 1,130,295,755	\$ 2,186,259	517	267
Mar-10	72	\$ 214,625,799	\$ 183,592,016	85.54%	\$ 1,700,000	\$ 2,980,914	16,276	143,897	226	\$ 1,189,463,371	\$ 2,182,502	545	264
Apr-10	98	\$ 200,923,074	\$ 176,447,133	87.82%	\$ 1,600,000	\$ 1,800,481	25,422	155,578	259	\$ 1,255,631,504	\$ 2,120,999	592	263
May-10	84	\$ 187,720,500	\$ 168,594,311	89.81%	\$ 1,600,000	\$ 2,007,075	22,848	162,764	272	\$ 1,311,326,315	\$ 2,115,042	620	263
Jun-10	63	\$ 151,477,899	\$ 135,455,500	89.42%	\$ 1,600,000	\$ 2,150,087	18,708	169,194	297	\$ 1,333,091,915	\$ 2,109,323	632	268
Jul-10	61	\$ 199,680,999	\$ 177,331,500	88.81%	\$ 1,600,000	\$ 2,907,074	16,006	171,698	262	\$ 1,420,064,915	\$ 2,171,353	654	263
Aug-10	32	\$ 63,186,043	\$ 54,133,500	85.67%	\$ 1,600,000	\$ 1,691,672	6,439	169,197	201	\$ 1,394,728,288	\$ 2,145,736	650	260
Sep-10	34	\$ 72,890,999	\$ 61,184,000	83.94%	\$ 1,600,000	\$ 1,799,529	11,119	168,094	327	\$ 1,364,443,988	\$ 2,125,302	642	262
Oct-10	33	\$ 88,487,000	\$ 74,944,430	84.70%	\$ 1,600,000	\$ 2,271,043	8,880	167,226	269	\$ 1,368,235,306	\$ 2,144,569	638	262
Nov-10	32	\$ 74,140,990	\$ 62,945,350	84.90%	\$ 1,600,000	\$ 1,967,042	7,718	164,643	241	\$ 1,365,631,030	\$ 2,160,809	632	261
Dec-10	42	\$ 116,038,390	\$ 96,201,100	82.90%	\$ 1,600,000	\$ 2,290,502	12,534	166,004	298	\$ 1,371,555,480	\$ 2,177,072	630	263
Jan-11	44	\$ 108,494,000	\$ 93,455,764	86.14%	\$ 1,837,500	\$ 2,465,773	10,581	165,788	240	\$ 1,352,257,504	\$ 2,146,440	630	263
Feb-11	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	156,531	#DIV/0!	\$ 1,284,284,604	\$ 2,158,462	595	263
Mar-11	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	140,255	#DIV/0!	\$ 1,100,692,588	\$ 2,104,575	523	268
Apr-11	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	114,833	#DIV/0!	\$ 924,245,455	\$ 2,174,695	425	270
May-11	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	91,985	#DIV/0!	\$ 755,651,144	\$ 2,215,986	341	270
Jun-11	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	73,277	#DIV/0!	\$ 620,195,644	\$ 2,230,920	278	264
Jul-11	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	57,271	#DIV/0!	\$ 442,864,144	\$ 2,040,849	217	264
Aug-11	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	50,832	#DIV/0!	\$ 388,730,644	\$ 2,101,247	185	275
Sep-11	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	39,713	#DIV/0!	\$ 327,546,644	\$ 2,169,183	151	263
Oct-11	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	30,833	#DIV/0!	\$ 252,602,214	\$ 2,140,697	118	261
Nov-11	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	23,115	#DIV/0!	\$ 189,656,864	\$ 2,205,312	86	269
Dec-11	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	10,581	#DIV/0!	\$ 93,455,764	\$ 2,123,995	44	240

#Jan/A1	January 2004 Listings Taken			January 2005 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	231	576	807	100	235	335
250,000-499,999	203	394	597	185	610	795
500,000-749,999	41	173	214	55	205	260
750,000-999,999	25	99	124	40	135	175
1,000,000-1,999,999	35	127	162	30	150	180
2,000,000-4,999,999	22	72	94	22	117	139
5,000,000 and over	0	11	11	4	20	24
Totals	557	1452	2009	436	1472	1908

	January 2006 Listings Taken			January 2007 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	71	101	172	141	311	452
250,000-499,999	485	1207	1692	477	1340	1817
500,000-749,999	218	565	783	203	531	734
750,000-999,999	94	267	361	68	262	330
1,000,000-1,999,999	64	281	345	55	248	303
2,000,000-4,999,999	22	160	182	5	130	135
5,000,000 and over	3	28	31	1	22	23
Totals	957	2609	3566	950	2844	3794

	January 2008 Listings Taken			January 2009 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	180	525	705	231	845	1076
250,000-499,999	385	972	1357	221	620	841
500,000-749,999	110	311	421	82	252	334
750,000-999,999	41	182	223	49	147	196
1,000,000-1,999,999	45	211	256	32	191	223
2,000,000-4,999,999	12	103	115	15	122	137
5,000,000 and over	2	30	32	0	23	23
Totals	775	2334	3109	630	2200	2830

	January 2010 Listings Taken			January 2011 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	253	823	1076	236	852	1088
250,000-499,999	160	474	634	174	430	604
500,000-749,999	56	161	217	60	180	240
750,000-999,999	34	108	142	29	107	136
1,000,000-1,999,999	30	186	216	25	119	144
2,000,000-4,999,999	8	115	123	12	84	96
5,000,000 and over	0	15	15	0	8	8
Totals	541	1882	2423	536	1780	2316

COMPARATIVE JANUARY NEW LISTING TOTALS									
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	
0-249,999	807	335	172	452	705	1076	1076	1088	
250,000-499,999	597	795	1692	1817	1357	841	634	604	
500,000-749,999	214	260	783	734	421	334	217	240	
750,000-999,999	124	175	361	330	223	196	142	136	
1M-2M	162	180	345	303	256	223	216	144	
2M-5M	94	139	182	135	115	137	123	96	
5M+	11	24	31	23	32	23	15	8	
Totals	2009	0	3566	3794	3109	2830	2423	2316	

COMPARATIVE ROLLING TOTALS OF LISTINGS TAKEN DURING THE PAST YEAR									
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	
0-249,999	0	5078	2024	2860	4903	9500	11446	11892	
250,000-499,999	0	6141	11020	14997	12298	8906	6101	5648	
500,000-749,999	0	1909	4617	6277	4216	2978	2023	1912	
750,000-999,999	0	1149	2096	2438	2020	1516	1184	1016	
1M-2M	0	1367	2170	2527	2143	1757	1423	1274	
2M-5M	0	887	1056	1119	1039	976	798	650	
5M+	0	152	185	186	184	191	158	113	
Totals	0	16683	23168	30404	26803	25824	23133	22505	

COMPARATIVE YEAR TO DATE TOTALS OF LISTINGS TAKEN THROUGH CURRENT MONTH									
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	
0-249,999	807	335	172	452	705	1076	1076	1088	
250,000-499,999	597	795	1692	1817	1357	841	634	604	
500,000-749,999	214	260	783	734	421	334	217	240	
750,000-999,999	124	175	361	330	223	196	142	136	
1M-2M	162	180	345	303	256	223	216	144	
2M-5M	94	139	182	135	115	137	123	96	
5M+	11	24	31	23	32	23	15	8	
Totals	2009	1908	3566	3794	3109	2830	2423	2316	

	January 2004 PENDED SALES				January 2005 PENDED SALES		
Price Category	Bonita	Naples	All		Bonita	Naples	All
0-249,999	0	0	0		80	221	301
250,000-499,999	0	0	0		158	549	707
500,000-749,999	0	0	0		35	171	206
750,000-999,999	0	0	0		17	90	107
1,000,000-1,999,999	0	0	0		23	116	139
2,000,000-4,999,999	0	0	0		14	59	73
5,000,000 and over	0	0	0		0	10	10
Totals	0	0	0		327	1216	1543

	January 2006 PENDED SALES				January 2007 PENDED SALES		
Price Category	Bonita	Naples	All		Bonita	Naples	All
0-249,999	25	38	63		22	70	92
250,000-499,999	103	280	383		53	222	275
500,000-749,999	31	87	118		23	66	89
750,000-999,999	14	63	77		17	35	52
1,000,000-1,999,999	15	61	76		15	58	73
2,000,000-4,999,999	8	30	38		5	35	40
5,000,000 and over	0	6	6		0	8	8
Totals	196	565	761		135	494	629

	January 2008 PENDED SALES				January 2009 PENDED SALES		
Price Category	Bonita	Naples	All		Bonita/Estero	Naples	All
0-249,999	25	139	164		117	500	617
250,000-499,999	73	167	240		57	171	228
500,000-749,999	16	47	63		11	26	37
750,000-999,999	11	23	34		5	13	18
1,000,000-1,999,999	10	38	48		4	30	34
2,000,000-4,999,999	0	23	23		3	17	20
5,000,000 and over	0	5	5		0	1	1
Totals	135	442	577		197	758	955

	January 2010 PENDED SALES				January 2011 PENDED SALES		
Price Category	Bonita/Estero	Naples	All		Bonita/Estero	Naples	All
0-249,999	219	692	911		206	763	969
250,000-499,999	86	220	306		84	200	284
500,000-749,999	17	68	85		20	62	82
750,000-999,999	6	28	34		8	42	50
1,000,000-1,999,999	6	43	49		16	52	68
2,000,000-4,999,999	2	27	29		3	24	27
5,000,000 and over	0	6	6		0	5	5
Totals	336	1084	1420		337	1148	1485

COMPARATIVE JANUARY PENDED SALES TOTALS								
Price Range	2004	2005	2006	2007	2008	2009	2010	2011
0-249,999	0	301	63	92	164	617	911	969
250,000-499,999	0	707	383	275	240	228	306	284
500,000-749,999	0	206	118	89	63	37	85	82
750,000-999,999	0	107	77	52	34	18	34	50
1M-2M	0	139	76	73	48	34	49	68
2M-5M	0	73	38	40	23	20	29	27
5M+	0	10	6	8	5	1	6	5
Totals	0	1543	761	629	577	955	1420	1485

COMPARATIVE ROLLING TOTALS OF PENDED SALES DURING THE PAST YEAR								
Price Range	2004	2005	2006	2007	2008	2009	2010	2011
0-249,999	5647	5419	1674	978	1327	4601	10121	10057
250,000-499,999	2941	5272	6832	3534	2812	2679	3230	3035
500,000-749,999	840	1506	2199	1001	870	737	836	839
750,000-999,999	432	821	1045	487	486	353	421	455
1M-2M	483	825	1133	592	611	435	460	544
2M-5M	221	410	477	322	326	243	222	246
5M+	45	60	61	50	67	40	42	37
Totals	10609	14313	13421	6964	6499	9088	15332	15213

COMPARATIVE YEAR TO DATE TOTALS OF PENDED SALES THROUGH CURRENT MONTH								
Price Range	2004	2005	2006	2007	2008	2009	2010	2011
0-249,999	0	301	63	92	164	617	911	969
250,000-499,999	0	707	383	275	240	228	306	284
500,000-749,999	0	206	118	89	63	37	85	82
750,000-999,999	0	107	77	52	34	18	34	50
1M-2M	0	139	76	73	48	34	49	68
2M-5M	0	73	38	40	23	20	29	27
5M+	0	10	6	8	5	1	6	5
Totals	0	1543	761	629	577	955	1420	1485

John R. Wood Inc., REALTORS
Active Listing Report
Units by Prop Type and GeoCode

Sum of Unit Count		Code							Grand
Ownership Desc	GEO Area	A	B	C	D	E	F	G Total	
Condo	BN01 - Bonita Beach	26	39	25	2	2	2	96	
	BN02 W of US41 So of Bonita Bay	26	5					31	
	BN03 - The Brooks	67	118	5				190	
	BN04 - Bonita Bay	23	58	17	22	26	5	151	
	BN05 - Pelican Landing and North	33	48	24	15	8	1	129	
	BN06 - North Bonita East of US41	28						28	
	BN07 East of US41 North of Terry	64	5					69	
	BN08 East of US41 South of Terry	21						21	
	BN09 - Spanish Wells	33	5					38	
	BN10 East Old41 So of Shangrila	14						14	
	BN11 S-BonitaBeachRd East Old41	25	26	5				56	
	BN12 - E of I-75 S of City Line	47	11					58	
	ES01 - Estero	86	61	10	3			160	
	ES02 - Estero	22	5					27	
	ES03 - Estero	41	13	1				55	
	NA01 - N/O 111th Ave	100	61	56	49	50	3	319	
	NA02 - Vanderbilt Beach Area	17	46	36	18	27	10	154	
	NA03 - Naples Park Area	4	13					17	
	NA04 - Pelican Bay Area	2	84	107	45	73	46	5	362
	NA05 - Crayton Rd Area	73	120	100	70	111	55	12	541
	NA06 - Olde Naples Area	41	56	27	12	34	17		187
	NA07 - Port Royal-Aqualane Area		1						1
	NA08 - Royal Harbor-Windstar	29	51	6	9	6	1		102
	NA09 - South Naples Area	57	13	1	4	1	1		77
	NA11 - N/O Immokalee Rd W/O 75	122	38	30	7	2			199
	NA12 - N/O Vanderbilt Bch W/O 75	62	90	36	2	3			193
	NA13 - Pine Ridge Area	16							16
	NA14 - N/O Pine Ridge & Vineyard	133	55	25	13	2			228
	NA15 - E/O 41 W/O Goodlette	46	11	1					58
	NA16 - S/O Pine Ridge Rd	165	78	13	2	2			260
	NA17 - N/O Davis Blvd	306	16						322
	NA18 - N/O Rattlesnake Hammock	302	41	1					344
	NA19 - Lely Area	166	66	1					233
	NA21 - N/O Immokalee Rd E/O 75	99	28						127
	NA22 - S/O Immokalee Rd W/O 951	58	11						69
	NA23 - S/O Pine Ridge Rd W/O 951	1							1
	NA24 - Golden Gate City	28							28

John R. Wood Inc., REALTORS
Active Listing Report
Units by Prop Type and GeoCode

Sum of Unit Count		Code							Grand Total
Ownership Desc	GEO Area	A	B	C	D	E	F	G	
Condo	NA31 - S/O Immokalee Rd	26	12						38
	NA36 - East Collier N/O 75	2	2						4
	NA37 - East Collier S/O 75	84	13						97
	NA38 - South of US41 East of 951	111	102	40	10	2	1		266
	NA39 - South of US41 East SR92	39	11			1			51
	NA48 - GGE 79-93	1							1
Condo Total		2646	1413	567	283	350	142	17	5418
Single Family	BN01 - Bonita Beach	5	2	10	3	17	13		50
	BN02 W of US41 So of Bonita Bay	17	34	8	13	6			78
	BN03 - The Brooks		38	25	14	24	2		103
	BN04 - Bonita Bay	1	13	11	19	21	18		83
	BN05 - Pelican Landing and North	33	15	30	9	17	4		108
	BN06 - North Bonita East of US41	16	17						33
	BN07 East of US41 North of Terry	72	13	1					86
	BN08 East of US41 South of Terry	42	27	4	2	1	1		77
	BN09 - Spanish Wells	2	45	14					61
	BN10 East Old41 So of Shangrila	40	17						57
	BN11 S-BonitaBeachRd East Old41	5	4	7	4	1			21
	BN12 - E of I-75 S of City Line	52	53	11	11	11	4		142
	BN13 - E of I-75 N of City Line	1	1						2
	ES01 - Estero	44	16	24	4	9	3		100
	ES02 - Estero	59	37	10	1	1			108
	ES03 - Estero	20	51	30	13	1			115
	NA01 - N/O 111th Ave	12	29	23	10	35	29	5	143
	NA02 - Vanderbilt Beach Area			12	9	19	15	2	57
	NA03 - Naples Park Area	48	56	5	2	1			112
	NA04 - Pelican Bay Area			7	13	25	15	3	63
	NA05 - Crayton Rd Area		7	21	24	31	34	4	121
	NA06 - Olde Naples Area			5	10	41	37	4	97
	NA07 - Port Royal-Aqualane Area		1			12	63	49	125
	NA08 - Royal Harbor-Windstar	8	8	15	11	19	20	1	82
	NA09 - South Naples Area	86	19	10	6	3			124
	NA11 - N/O Immokalee Rd W/O 75	45	100	26	25	66	42	3	307
	NA12 - N/O Vanderbilt Bch W/O 75	11	44	35	18	25	22	1	156
	NA13 - Pine Ridge Area	3	4	5	6	10	10	2	40
	NA14 - N/O Pine Ridge & Vineyard	20	94	34	26	16	4	2	196
	NA15 - E/O 41 W/O Goodlette	34	19	1	1	3			58

John R. Wood Inc., REALTORS
Active Listing Report
Units by Prop Type and GeoCode

Sum of Unit Count		Code							Grand
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Total
Single Family	NA16 - S/O Pine Ridge Rd	23	70	41	34	38	37	6	249
	NA17 - N/O Davis Blvd	94	97	13	3	2			209
	NA18 - N/O Rattlesnake Hammock	104	51	18	4	2	2		181
	NA19 - Lely Area	31	69	39	16	12			167
	NA21 - N/O Immokalee Rd E/O 75	8	63	45	15	49	28	3	211
	NA22 - S/O Immokalee Rd W/O 951	61	84	32	7	10	1		195
	NA23 - S/O Pine Ridge Rd W/O 951	14	18	5	1	2			40
	NA24 - Golden Gate City	160	1						161
	NA31 - S/O Immokalee Rd	16	15	6		1		1	39
	NA32 - S/O White Blvd	7					2		9
	NA33 - Corkscrew Area	3	1						4
	NA34 - E/O Wilson N/O GG Blvd	36	17						53
	NA36 - East Collier N/O 75	14	2						16
	NA37 - East Collier S/O 75	44	61	2	1				108
	NA38 - South of US41 East of 951	49	31	13	14	13	1		121
	NA39 - South of US41 East SR92	6	12	7		1			26
	NA41 - GGE 3-12	23	21	5	3	3			55
	NA42 - GGE 15, 27-28, 193-195	40	15	3					58
	NA43 GGE 21-22,36-38,52-53,59-60	20	8	1					29
	NA44 - GGE 16-20, 23-25	25	11	1					37
	NA45 - GGE 13-14, 48-51	45	3	1					49
	NA46 - GGE 39-47, 61-65	47	3	2					52
	NA47 - GGE 67-78	64	7						71
	NA48 - GGE 79-93	50	5	2		2			59
Single Family Total		1660	1429	620	352	550	407	86	5104
Grand Total		4306	2842	1187	635	900	549	103	10522

John R. Wood Inc., REALTORS
Active Listing Report
Volume by Prop Type and GeoCode

Sum of List Price		Code							
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total
Condo	BN01 - Bonita Beach	\$5,322,200	\$15,271,700	\$14,830,600	\$1,709,000	\$3,045,000	\$4,545,000		\$44,723,500
	BN02 W of US41 So of Bonita Bay	\$4,136,099	\$1,868,600						\$6,004,699
	BN03 - The Brooks	\$13,683,650	\$38,775,845	\$2,631,900					\$55,091,395
	BN04 - Bonita Bay	\$4,544,600	\$19,836,299	\$10,717,700	\$19,464,400	\$36,510,000	\$13,380,000		\$104,452,999
	BN05 - Pelican Landing and North	\$5,439,699	\$16,637,099	\$15,565,300	\$12,889,700	\$11,513,999	\$2,395,000		\$64,440,797
	BN06 - North Bonita East of US41	\$3,657,100							\$3,657,100
	BN07 East of US41 North of Terry	\$9,877,590	\$1,565,500						\$11,443,090
	BN08 East of US41 South of Terry	\$2,160,345							\$2,160,345
	BN09 - Spanish Wells	\$6,171,300	\$1,468,400						\$7,639,700
	BN10 East Old41 So of Shangrila	\$1,640,550							\$1,640,550
	BN11 S-BonitaBeachRd East Old41	\$4,402,800	\$9,657,398	\$2,825,900					\$16,886,098
	BN12 - E of I-75 S of City Line	\$8,052,599	\$3,293,100						\$11,345,699
	ES01 - Estero	\$13,449,465	\$21,042,300	\$5,897,700	\$2,474,800				\$42,864,265
	ES02 - Estero	\$2,643,900	\$1,382,800						\$4,026,700
	ES03 - Estero	\$6,954,899	\$3,956,100	\$525,000					\$11,435,999
	NA01 - N/O 111th Ave	\$17,833,198	\$21,741,550	\$34,913,567	\$42,598,900	\$65,231,700	\$7,890,000		\$190,208,915
	NA02 - Vanderbilt Beach Area	\$2,966,825	\$18,972,700	\$22,760,349	\$16,008,100	\$37,258,000	\$33,950,000		\$131,915,974
	NA03 - Naples Park Area	\$918,895	\$4,317,100						\$5,235,995
	NA04 - Pelican Bay Area	\$448,000	\$34,500,127	\$65,907,300	\$39,257,499	\$112,496,299	\$127,838,000	\$33,740,000	\$414,187,225
	NA05 - Crayton Rd Area	\$13,439,899	\$44,871,949	\$62,504,342	\$61,022,298	\$155,780,500	\$180,109,000	\$85,750,000	\$603,477,988
	NA06 - Olde Naples Area	\$7,611,550	\$20,415,600	\$16,976,300	\$10,359,000	\$50,123,999	\$39,584,500		\$145,070,949
	NA07 - Port Royal-Aqualane Area		\$295,000						\$295,000
	NA08 - Royal Harbor-Windstar	\$4,317,100	\$19,236,300	\$3,725,400	\$7,738,800	\$8,814,000	\$2,400,000		\$46,231,600
	NA09 - South Naples Area	\$6,153,200	\$5,082,696	\$599,000	\$3,462,000	\$1,050,000	\$2,350,000		\$18,696,896
	NA11 - N/O Immokalee Rd W/O 75	\$19,908,763	\$12,951,976	\$19,208,650	\$5,866,845	\$2,619,000			\$60,555,234
	NA12 - N/O Vanderbilt Bch W/O 75	\$9,170,674	\$34,063,899	\$21,022,342	\$1,797,900	\$3,638,000			\$69,692,815
	NA13 - Pine Ridge Area	\$2,612,500							\$2,612,500
	NA14 - N/O Pine Ridge & Vineyard	\$23,899,357	\$20,156,697	\$15,848,500	\$10,809,000	\$2,153,900			\$72,867,454
	NA15 - E/O 41 W/O Goodlette	\$6,607,881	\$3,700,700	\$585,000					\$10,893,581
	NA16 - S/O Pine Ridge Rd	\$23,626,844	\$27,554,604	\$7,902,999	\$1,770,000	\$3,225,000			\$64,079,447
	NA17 - N/O Davis Blvd	\$39,231,902	\$4,780,200						\$44,012,102
	NA18 - N/O Rattlesnake Hammock	\$41,870,854	\$12,827,500	\$699,000					\$55,397,354
	NA19 - Lely Area	\$24,440,994	\$21,428,458	\$525,000					\$46,394,452
	NA21 - N/O Immokalee Rd E/O 75	\$16,178,689	\$9,254,018						\$25,432,707
	NA22 - S/O Immokalee Rd W/O 951	\$9,079,252	\$3,066,900						\$12,146,152
	NA23 - S/O Pine Ridge Rd W/O 951	\$130,000							\$130,000
	NA24 - Golden Gate City	\$2,049,750							\$2,049,750
	NA31 - S/O Immokalee Rd	\$4,801,400	\$3,665,350						\$8,466,750
	NA36 - East Collier N/O 75	\$219,000	\$595,000						\$814,000
	NA37 - East Collier S/O 75	\$14,697,486	\$3,722,700						\$18,420,186
	NA38 - South of US41 East of 951	\$14,817,400	\$38,246,299	\$24,566,900	\$8,755,000	\$2,400,000	\$2,995,000		\$91,780,599
	NA39 - South of US41 East SR92	\$6,070,400	\$3,427,633			\$1,290,000			\$10,788,033
	NA48 - GGE 79-93	\$84,900							\$84,900
Condo Total		\$405,323,509	\$503,630,097	\$350,738,749	\$245,983,242	\$497,149,397	\$417,436,500	\$119,490,000	\$2,539,751,494
Single Family	BN01 - Bonita Beach	\$1,128,900	\$939,000	\$6,630,900	\$2,540,000	\$28,108,899	\$46,101,999		\$85,449,698
	BN02 W of US41 So of Bonita Bay	\$2,815,950	\$13,240,699	\$5,068,900	\$11,284,400	\$9,300,000			\$41,709,949
	BN03 - The Brooks		\$15,774,899	\$15,430,400	\$12,166,795	\$33,510,900	\$4,245,000		\$81,127,994
	BN04 - Bonita Bay	\$235,000	\$5,032,200	\$6,442,700	\$17,075,290	\$31,259,000	\$57,847,000		\$117,891,190
	BN05 - Pelican Landing and North	\$4,617,150	\$6,104,353	\$18,509,874	\$7,935,700	\$27,049,499	\$9,593,000		\$73,809,576
	BN06 - North Bonita East of US41	\$2,443,800	\$5,869,000						\$8,312,800
	BN07 East of US41 North of Terry	\$7,342,090	\$4,272,300	\$518,000					\$12,132,390
	BN08 East of US41 South of Terry	\$5,995,610	\$9,484,831	\$2,324,800	\$1,794,500	\$1,490,000	\$2,000,000		\$23,089,741
	BN09 - Spanish Wells	\$448,900	\$17,502,174	\$8,232,200					\$26,183,274
	BN10 East Old41 So of Shangrila	\$4,987,800	\$5,761,500						\$10,749,300

John R. Wood Inc., REALTORS
Active Listing Report
Volume by Prop Type and GeoCode

Sum of List Price		Code							
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total
Single Family	BN11 S-BonitaBeachRd East Old41	\$706,700	\$1,706,800	\$4,193,900	\$3,452,800	\$1,395,000			\$11,455,200
	BN12 - E of I-75 S of City Line	\$10,327,690	\$17,907,308	\$6,433,600	\$10,182,800	\$13,643,950	\$11,135,000		\$69,630,348
	BN13 - E of I-75 N of City Line	\$172,900	\$285,000						\$457,900
	ES01 - Estero	\$6,558,394	\$5,619,343	\$15,030,960	\$3,423,700	\$11,954,800	\$7,148,999		\$49,736,196
	ES02 - Estero	\$10,068,103	\$12,708,830	\$5,642,142	\$809,950	\$1,490,000			\$30,719,025
	ES03 - Estero	\$3,626,200	\$18,932,479	\$19,194,500	\$11,051,900	\$1,395,000			\$54,200,079
	NA01 - N/O 111th Ave	\$2,079,391	\$12,142,840	\$13,529,700	\$9,049,900	\$50,968,000	\$91,509,777	\$39,479,999	\$218,759,607
	NA02 - Vanderbilt Beach Area			\$8,103,700	\$7,391,550	\$27,684,775	\$38,590,999	\$13,070,000	\$94,841,024
	NA03 - Naples Park Area	\$9,178,488	\$20,700,399	\$3,106,800	\$1,859,000	\$1,095,000			\$35,939,687
	NA04 - Pelican Bay Area			\$4,901,000	\$11,224,900	\$36,891,500	\$41,030,000	\$29,775,000	\$123,822,400
	NA05 - Crayton Rd Area		\$2,817,399	\$13,221,599	\$20,110,799	\$49,631,540	\$102,167,500	\$28,389,000	\$216,337,837
	NA06 - Olde Naples Area			\$3,064,400	\$9,034,000	\$61,633,000	\$115,655,009	\$38,810,000	\$228,196,409
	NA07 - Port Royal-Aqualane Area		\$425,000			\$20,524,000	\$231,342,900	\$458,354,000	\$710,645,900
	NA08 - Royal Harbor-Windstar	\$1,145,700	\$2,922,500	\$9,892,400	\$9,509,000	\$28,230,000	\$58,732,000	\$5,950,000	\$116,381,600
	NA09 - South Naples Area	\$10,536,423	\$6,426,300	\$6,246,437	\$5,245,930	\$3,899,000			\$32,354,090
	NA11 - N/O Immokalee Rd W/O 75	\$8,533,737	\$36,988,122	\$15,672,800	\$23,056,900	\$99,743,385	\$144,120,300	\$19,767,777	\$347,883,021
	NA12 - N/O Vanderbilt Bch W/O 75	\$2,206,462	\$17,250,582	\$21,397,200	\$15,583,900	\$36,596,800	\$73,430,000	\$5,995,000	\$172,459,944
	NA13 - Pine Ridge Area	\$408,000	\$1,693,700	\$2,981,800	\$5,051,000	\$15,466,000	\$34,544,000	\$13,474,000	\$73,618,500
	NA14 - N/O Pine Ridge & Vineyard	\$4,304,600	\$34,428,966	\$21,692,349	\$23,089,699	\$21,157,988	\$10,290,000	\$15,250,000	\$130,213,602
	NA15 - E/O 41 W/O Goodlette	\$5,074,205	\$6,703,756	\$549,900	\$765,000	\$3,992,000			\$17,084,861
	NA16 - S/O Pine Ridge Rd	\$3,210,000	\$27,024,118	\$26,050,600	\$29,479,600	\$57,956,897	\$127,839,000	\$42,990,000	\$314,550,215
	NA17 - N/O Davis Blvd	\$16,596,959	\$32,495,394	\$8,209,989	\$2,673,999	\$3,194,999			\$63,171,340
	NA18 - N/O Rattlesnake Hammock	\$15,547,285	\$18,854,516	\$11,152,793	\$3,313,000	\$3,220,000	\$5,170,000		\$57,257,594
	NA19 - Lely Area	\$5,600,251	\$26,781,350	\$23,755,600	\$13,673,290	\$16,698,706			\$86,509,197
	NA21 - N/O Immokalee Rd E/O 75	\$1,562,700	\$25,000,945	\$28,754,700	\$12,545,800	\$70,884,299	\$84,456,900	\$25,750,000	\$248,955,344
	NA22 - S/O Immokalee Rd W/O 951	\$12,200,799	\$30,376,062	\$19,731,400	\$6,513,800	\$13,670,982	\$2,400,000		\$84,893,043
	NA23 - S/O Pine Ridge Rd W/O 951	\$2,141,100	\$6,602,095	\$3,173,000	\$845,000	\$2,649,000			\$15,410,195
	NA24 - Golden Gate City	\$19,042,990	\$289,000						\$19,331,990
	NA31 - S/O Immokalee Rd	\$2,611,300	\$5,616,400	\$3,612,200		\$1,499,000		\$5,999,000	\$19,337,900
	NA32 - S/O White Blvd	\$870,795					\$4,500,000		\$5,370,795
	NA33 - Corkscrew Area	\$550,500	\$498,900						\$1,049,400
	NA34 - E/O Wilson N/O GG Blvd	\$6,637,034	\$5,764,300						\$12,401,334
	NA36 - East Collier N/O 75	\$1,945,294	\$605,000						\$2,550,294
	NA37 - East Collier S/O 75	\$8,987,775	\$22,081,365	\$1,358,000	\$850,000				\$33,277,140
	NA38 - South of US41 East of 951	\$6,108,660	\$11,221,400	\$8,352,700	\$12,575,800	\$16,649,677	\$2,595,000		\$57,503,237
	NA39 - South of US41 East SR92	\$828,900	\$4,291,600	\$4,454,111		\$1,185,000			\$10,759,611
	NA41 - GGE 3-12	\$3,376,899	\$7,873,399	\$3,137,900	\$2,889,000	\$4,525,000			\$21,802,198
	NA42 - GGE 15, 27-28, 193-195	\$5,685,411	\$4,847,500	\$1,749,750					\$12,282,661
	NA43 GGE 21-22,36-38,52-53,59-60	\$2,772,700	\$2,935,900	\$650,000					\$6,358,600
	NA44 - GGE 16-20, 23-25	\$3,500,200	\$3,569,500	\$725,000					\$7,794,700
	NA45 - GGE 13-14, 48-51	\$5,608,907	\$804,000	\$675,000					\$7,087,907
	NA46 - GGE 39-47, 61-65	\$5,573,776	\$1,289,000	\$1,379,900					\$8,242,676
	NA47 - GGE 67-78	\$8,476,825	\$2,402,700						\$10,879,525
	NA48 - GGE 79-93	\$6,506,084	\$1,763,900	\$1,089,000		\$2,794,000			\$12,152,984
Single Family Total		\$250,885,337	\$526,628,624	\$386,024,604	\$308,048,702	\$813,037,596	\$1,306,444,383	\$743,053,776	\$4,334,123,022
Grand Total		\$656,208,846	\$1,030,258,721	\$736,763,353	\$554,031,944	\$1,310,186,993	\$1,723,880,883	\$862,543,776	\$6,873,874,516

John R. Wood Inc., REALTORS
Active Listing Report
Active Listing Aging Report

Sum of Unit Count	Code							Grand
Year Mth	A	B	C	D	E	F	G	Total
2001-01	1	1						2
2001-09	1							1
2001-12				1				1
2004-01							1	1
2004-09		1	1					2
2004-10					1			1
2005-01			1					1
2005-09				1				1
2005-11	1				1			2
2005-12	1		1					2
2006-01	2	3	1					6
2006-02	1							1
2006-03	2				1			3
2006-04		1						1
2006-05	2	1	1					4
2006-06	1	2	4				1	8
2006-07	2		1	1	1			5
2006-08	1	4						5
2006-09	2			1	3	4	1	11
2006-10	1	3	1		1			6
2006-11	1	4	5	5	4	2		21
2006-12		1				1		2
2007-01	3	3	2	1	1			10
2007-02	4	2				2		8
2007-03	4	1	1					6
2007-04	1	4	2	1	2			10
2007-05	1	3		1	2	3		10
2007-06	2	2	1	2	3	3	1	14
2007-07	1	1				1		3
2007-08	1	2			1	1		5
2007-09	4	2	1		1			8
2007-10	1	2	3		1			7
2007-11	3	5	2	3	6	1		20
2007-12	1	3	2	4	1			11
2008-01	8	7	2	3	5		1	26
2008-02	7	7	5	1	3			23
2008-03	7	4	5		1	1		18

John R. Wood Inc., REALTORS
Active Listing Report
Active Listing Aging Report

Sum of Unit Count	Code							Grand
Year Mth	A	B	C	D	E	F	G	Total
2008-04	7	2	2	2	3	2	2	20
2008-05	8	1	1		1	1		12
2008-06	5	5	3	1	2	2		18
2008-07	3	8		2	1			14
2008-08	7	7	4		1	2	1	22
2008-09	13	7	2	1	1	2	1	27
2008-10	10	4	4	1	2	3		24
2008-11	12	9	6	4	8	1	1	41
2008-12	6	18	7	4	5		3	43
2009-01	18	21	9	7	9	11		75
2009-02	17	13	9	5	12	10	2	68
2009-03	12	22	5	7	13	6	1	66
2009-04	14	8	6	6	6	4	1	45
2009-05	24	29	8		6	5	3	75
2009-06	21	19	6	5	1	5	1	58
2009-07	21	18	5	2	6	4	1	57
2009-08	26	15	3	2	7	2	3	58
2009-09	36	24	18	4	15	5	1	103
2009-10	45	26	15	12	13	16	3	130
2009-11	48	38	18	15	19	10	3	151
2009-12	48	39	19	3	18	12	6	145
2010-01	70	49	39	19	29	32	3	241
2010-02	126	81	33	21	32	20	6	319
2010-03	131	99	51	23	39	16	3	362
2010-04	136	98	36	24	46	20	4	364
2010-05	181	120	47	26	39	17	4	434
2010-06	162	131	49	25	37	25	3	432
2010-07	222	133	43	23	37	21	4	483
2010-08	305	160	57	32	48	29	7	638
2010-09	299	173	71	53	45	24	2	667
2010-10	451	267	109	63	89	62	8	1049
2010-11	482	334	138	61	93	45	6	1159
2010-12	501	301	117	41	58	42	8	1068
2011-01	772	493	204	116	120	74	7	1786
2011-02		1	1					2
Grand Total	4306	2842	1187	635	900	549	103	10522

John R. Wood Inc., REALTORS

Active Listing Report

GeoCode Active Stats

	Data				
GEO	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count
BN01 -	\$891,597	\$129,900	\$4,995,000	\$130,173,198	146
BN02 W	\$437,749	\$55,000	\$1,995,000	\$47,714,648	109
BN03 -	\$464,913	\$125,500	\$2,195,000	\$136,219,389	293
BN04 -	\$950,189	\$99,900	\$4,595,000	\$222,344,189	234
BN05 -	\$583,335	\$35,000	\$2,595,000	\$138,250,373	237
BN06 -	\$196,228	\$42,900	\$499,900	\$11,969,900	61
BN07	\$152,100	\$39,500	\$518,000	\$23,575,480	155
BN08	\$257,654	\$16,800	\$2,000,000	\$25,250,086	98
BN09 -	\$341,646	\$129,000	\$705,000	\$33,822,974	99
BN10	\$174,505	\$28,500	\$499,900	\$12,389,850	71
BN11 S-	\$368,069	\$56,900	\$1,395,000	\$28,341,298	77
BN12 - E	\$404,880	\$79,000	\$2,995,000	\$80,976,047	200
BN13 - E	\$228,950	\$172,900	\$285,000	\$457,900	2
ES01 -	\$356,156	\$36,500	\$2,450,000	\$92,600,461	260
ES02 -	\$257,376	\$35,900	\$1,490,000	\$34,745,725	135
ES03 -	\$386,095	\$69,900	\$1,395,000	\$65,636,078	170
NA01 -	\$885,213	\$39,900	\$10,999,999	\$408,968,522	462
NA02 -	\$1,074,678	\$50,000	\$7,775,000	\$226,756,998	211
NA03 -	\$319,191	\$69,900	\$1,095,000	\$41,175,682	129
NA04 -	\$1,265,905	\$199,000	\$12,900,000	\$538,009,625	425
NA05 -	\$1,238,392	\$49,900	\$14,300,000	\$819,815,825	662
NA06 -	\$1,314,322	\$10,900	\$13,900,000	\$373,267,358	284
NA07 -	\$5,642,388	\$295,000	\$22,900,000	\$710,940,900	126
NA08 -	\$883,767	\$40,000	\$5,950,000	\$162,613,200	184
NA09 -	\$253,985	\$2,000	\$2,350,000	\$51,050,986	201
NA11 -	\$807,190	\$35,000	\$7,777,777	\$408,438,255	506
NA12 -	\$693,847	\$64,900	\$5,995,000	\$242,152,759	349
NA13 -	\$1,361,268	\$75,000	\$6,999,000	\$76,231,000	56
NA14 -	\$478,965	\$72,900	\$8,750,000	\$203,081,056	424
NA15 -	\$241,193	\$49,000	\$1,595,000	\$27,978,442	116
NA16 -	\$743,870	\$25,000	\$11,100,000	\$378,629,662	509
NA17 -	\$201,852	\$29,900	\$1,999,999	\$107,183,442	531
NA18 -	\$214,581	\$27,900	\$2,895,000	\$112,654,948	525
NA19 -	\$332,259	\$35,000	\$1,890,000	\$132,903,649	400
NA21 -	\$811,799	\$59,000	\$9,950,000	\$274,388,051	338
NA22 -	\$367,573	\$55,000	\$2,400,000	\$97,039,195	264
NA23 -	\$379,029	\$79,000	\$1,500,000	\$15,540,195	41
NA24 -	\$113,131	\$30,500	\$289,000	\$21,381,740	189
NA31 -	\$361,099	\$94,900	\$5,999,000	\$27,804,650	77
NA32 -	\$596,755	\$70,000	\$2,500,000	\$5,370,795	9
NA33 -	\$262,350	\$110,000	\$498,900	\$1,049,400	4
NA34 -	\$233,987	\$69,900	\$499,000	\$12,401,334	53
NA36 -	\$168,215	\$34,500	\$345,000	\$3,364,294	20
NA37 -	\$252,182	\$47,500	\$850,000	\$51,697,326	205
NA38 -	\$385,746	\$32,000	\$2,995,000	\$149,283,836	387
NA39 -	\$279,840	\$15,000	\$1,290,000	\$21,547,644	77

John R. Wood Inc., REALTORS
Active Listing Report
GeoCode Active Stats

	Data				
GEO	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count
NA41 -	\$396,404	\$63,000	\$1,800,000	\$21,802,198	55
NA42 -	\$211,770	\$69,000	\$675,000	\$12,282,661	58
NA43 -	\$219,262	\$84,900	\$650,000	\$6,358,600	29
NA44 -	\$210,668	\$80,000	\$725,000	\$7,794,700	37
NA45 -	\$144,651	\$49,900	\$675,000	\$7,087,907	49
NA46 -	\$158,513	\$70,000	\$699,900	\$8,242,676	52
NA47 -	\$153,233	\$39,900	\$499,000	\$10,879,525	71
NA48 -	\$203,965	\$56,900	\$1,495,000	\$12,237,884	60
Grand Total	\$653,286	\$2,000	\$22,900,000	\$6,873,874,516	10522

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Volume

	Data	Side											
	Count of Side		Sum of Closed Volume		% Closed Volume		% Closed Units			Total Count of Side	Total Sum of Closed Volume	Total % Closed Volume	Total % Closed Units
Company	L	S	L	S	L	S	L	S					
Premier Properties of SWFL,INC	30	30	\$39,426,900	\$32,073,250	8.99%	7.31%	2.34%	2.34%		60	\$71,500,150	16.30%	4.67%
John R Wood	59	63	\$20,614,450	\$26,828,523	4.70%	6.12%	4.60%	4.91%		122	\$47,442,973	10.81%	9.50%
Downing Frye	82	77	\$24,312,300	\$23,001,914	5.54%	5.24%	6.39%	6.00%		159	\$47,314,214	10.79%	12.38%
Prudential Florida WCI Realty	37	31	\$19,150,100	\$17,693,488	4.37%	4.03%	2.88%	2.41%		68	\$36,843,588	8.40%	5.30%
Coldwell Banker Residential Real Estate, Inc.	35	31	\$10,837,525	\$5,632,900	2.47%	1.28%	2.73%	2.41%		66	\$16,470,425	3.75%	5.14%
Amerivest Realty	31	25	\$8,238,500	\$5,050,850	1.88%	1.15%	2.41%	1.95%		56	\$13,289,350	3.03%	4.36%
Premiere Plus Realty Co.	21	34	\$6,669,350	\$6,348,520	1.52%	1.45%	1.64%	2.65%		55	\$13,017,870	2.97%	4.28%
Keller Williams Elite Realty	23	14	\$7,738,200	\$4,078,169	1.76%	0.93%	1.79%	1.09%		37	\$11,816,369	2.69%	2.88%
Non MLS		46		\$10,187,280	0.00%	2.32%	0.00%	3.58%		46	\$10,187,280	2.32%	3.58%
Luxury Estates International	1	2	\$3,900,000	\$5,900,000	0.89%	1.34%	0.08%	0.16%		3	\$9,800,000	2.23%	0.23%
VIP Realty Group	3	6	\$4,149,000	\$4,484,900	0.95%	1.02%	0.23%	0.47%		9	\$8,633,900	1.97%	0.70%
The Forrest Company Realty of Naples Inc	2	1	\$5,030,000	\$2,431,000	1.15%	0.55%	0.16%	0.08%		3	\$7,461,000	1.70%	0.23%
Campbell and Prebish	2	3	\$4,505,000	\$2,685,000	1.03%	0.61%	0.16%	0.23%		5	\$7,190,000	1.64%	0.39%
Prestige Properties of South Florida, Inc.	5	6	\$3,286,500	\$2,997,190	0.75%	0.68%	0.39%	0.47%		11	\$6,283,690	1.43%	0.86%
Sun Realty	14	18	\$1,884,500	\$3,134,775	0.43%	0.71%	1.09%	1.40%		32	\$5,019,275	1.14%	2.49%
Royal Shell Real Estate	1	2	\$2,250,000	\$2,533,000	0.51%	0.58%	0.08%	0.16%		3	\$4,783,000	1.09%	0.23%
Stock Realty, LLC	6	3	\$2,045,500	\$1,800,000	0.47%	0.41%	0.47%	0.23%		9	\$3,845,500	0.88%	0.70%
Florida Home Realty of Collier County, Inc.	14	10	\$2,318,026	\$1,344,500	0.53%	0.31%	1.09%	0.78%		24	\$3,662,526	0.83%	1.87%
A Delta Realty of Naples Inc.		2		\$3,465,199	0.00%	0.79%	0.00%	0.16%		2	\$3,465,199	0.79%	0.16%
Sand Castle Realty Group, Inc	1	10	\$89,000	\$3,367,500	0.02%	0.77%	0.08%	0.78%		11	\$3,456,500	0.79%	0.86%
RE/MAX Realty Select	21	6	\$2,768,719	\$628,800	0.63%	0.14%	1.64%	0.47%		27	\$3,397,519	0.77%	2.10%
Gulf Coast International	2	1	\$1,900,000	\$1,250,000	0.43%	0.28%	0.16%	0.08%		3	\$3,150,000	0.72%	0.23%
Fiddler's Creek Realty, Inc.	3	2	\$1,715,000	\$1,390,000	0.39%	0.32%	0.23%	0.16%		5	\$3,105,000	0.71%	0.39%
Barry DeNicola Realty, Inc.	2	1	\$1,573,000	\$1,450,000	0.36%	0.33%	0.16%	0.08%		3	\$3,023,000	0.69%	0.23%
Grey Oaks Realty Inc.		1		\$3,000,000	0.00%	0.68%	0.00%	0.08%		1	\$3,000,000	0.68%	0.08%
WEICHERT, REALTORSr On The Gulf	10	8	\$1,705,050	\$970,400	0.39%	0.22%	0.78%	0.62%		18	\$2,675,450	0.61%	1.40%
Internet Realty Group, Inc.	8	6	\$938,900	\$1,374,000	0.21%	0.31%	0.62%	0.47%		14	\$2,312,900	0.53%	1.09%
Bud Coleman Associates Inc	1		\$2,275,000		0.52%	0.00%	0.08%	0.00%		1	\$2,275,000	0.52%	0.08%
Platinum Properties of Naples Inc	2	3	\$915,000	\$1,339,500	0.21%	0.31%	0.16%	0.23%		5	\$2,254,500	0.51%	0.39%
Realty Direct Naples	6	5	\$1,187,500	\$1,037,800	0.27%	0.24%	0.47%	0.39%		11	\$2,225,300	0.51%	0.86%
Keating Associates	2	11	\$171,500	\$2,043,420	0.04%	0.47%	0.16%	0.86%		13	\$2,214,920	0.50%	1.01%
Builders Services	6	2	\$1,594,205	\$603,892	0.36%	0.14%	0.47%	0.16%		8	\$2,198,097	0.50%	0.62%
Premier Estate Properties		1		\$2,100,000	0.00%	0.48%	0.00%	0.08%		1	\$2,100,000	0.48%	0.08%
Illustrated Properties Real Estate Inc.	3	3	\$982,500	\$967,000	0.22%	0.22%	0.23%	0.23%		6	\$1,949,500	0.44%	0.47%
Prosults Realty	10	5	\$1,253,900	\$653,100	0.29%	0.15%	0.78%	0.39%		15	\$1,907,000	0.43%	1.17%
ERA Faust Realty Group	5	6	\$845,079	\$1,051,300	0.19%	0.24%	0.39%	0.47%		11	\$1,896,379	0.43%	0.86%
McWilliams Buckley & Assoc	4		\$1,886,520		0.43%	0.00%	0.31%	0.00%		4	\$1,886,520	0.43%	0.31%
Tropics Real Estate		5		\$1,776,500	0.00%	0.40%	0.00%	0.39%		5	\$1,776,500	0.40%	0.39%
Vineyards Properties Inc	3	2	\$607,500	\$980,000	0.14%	0.22%	0.23%	0.16%		5	\$1,587,500	0.36%	0.39%
ERA Flagship Real Estate	3	3	\$1,074,000	\$496,000	0.24%	0.11%	0.23%	0.23%		6	\$1,570,000	0.36%	0.47%
Naples Realty Services	5	5	\$681,900	\$833,000	0.16%	0.19%	0.39%	0.39%		10	\$1,514,900	0.35%	0.78%
Bristol Properties		1		\$1,450,000	0.00%	0.33%	0.00%	0.08%		1	\$1,450,000	0.33%	0.08%
Homes & Land Brokers, Inc.	4		\$1,423,000		0.32%	0.00%	0.31%	0.00%		4	\$1,423,000	0.32%	0.31%
L.H. Fleming & Company, Real Estate	10	2	\$1,119,790	\$301,000	0.26%	0.07%	0.78%	0.16%		12	\$1,420,790	0.32%	0.93%
Bluebill Real Estate	4	5	\$456,900	\$948,900	0.10%	0.22%	0.31%	0.39%		9	\$1,405,800	0.32%	0.70%
Realty World Florida	9	1	\$1,152,500	\$240,000	0.26%	0.05%	0.70%	0.08%		10	\$1,392,500	0.32%	0.78%
Realty Pros of Naples, LLC	3	1	\$1,230,264	\$112,000	0.28%	0.03%	0.23%	0.08%		4	\$1,342,264	0.31%	0.31%
Waterfront Realty Group, Inc.	5	1	\$747,900	\$550,000	0.17%	0.13%	0.39%	0.08%		6	\$1,297,900	0.30%	0.47%
Independent Brokers Realty Inc.	3	2	\$1,031,000	\$255,000	0.24%	0.06%	0.23%	0.16%		5	\$1,286,000	0.29%	0.39%
Mari Vescei REALTORS, Inc	1	4	\$280,000	\$958,000	0.06%	0.22%	0.08%	0.31%		5	\$1,238,000	0.28%	0.39%
Neapolitan Realty LLC		2		\$1,205,000	0.00%	0.27%	0.00%	0.16%		2	\$1,205,000	0.27%	0.16%
RE/MAX Results Realty	1	4	\$320,000	\$837,500	0.07%	0.19%	0.08%	0.31%		5	\$1,157,500	0.26%	0.39%
Southwest Properties Group	1		\$1,125,000		0.26%	0.00%	0.08%	0.00%		1	\$1,125,000	0.26%	0.08%
Keller Williams Realty, Marco	1	4	\$320,000	\$783,900	0.07%	0.18%	0.08%	0.31%		5	\$1,103,900	0.25%	0.39%
White Sands Realty, LLC	1	1	\$100,000	\$1,000,000	0.02%	0.23%	0.08%	0.08%		2	\$1,100,000	0.25%	0.16%
South Bay Realty	2	5	\$212,000	\$844,000	0.05%	0.19%	0.16%	0.39%		7	\$1,056,000	0.24%	0.55%
Century 21 Sunbelt Realty	7	1	\$764,257	\$212,058	0.17%	0.05%	0.55%	0.08%		8	\$976,315	0.22%	0.62%
Port of the Islands Realty LLC	1	1	\$478,000	\$478,000	0.11%	0.11%	0.08%	0.08%		2	\$956,000	0.22%	0.16%
Phelps Realty Services	7		\$922,040		0.21%	0.00%	0.55%	0.00%		7	\$922,040	0.21%	0.55%
Pollard & Hedrich Realty, Inc.	2	3	\$425,000	\$468,000	0.10%	0.11%	0.16%	0.23%		5	\$893,000	0.20%	0.39%
Discovery Realty Group	1	1	\$430,000	\$430,000	0.10%	0.10%	0.08%	0.08%		2	\$860,000	0.20%	0.16%
Absync Realty		1		\$830,000	0.00%	0.19%	0.00%	0.08%		1	\$830,000	0.19%	0.08%
Horizons By The Sea Inc.	1	2	\$400,000	\$429,500	0.09%	0.10%	0.08%	0.16%		3	\$829,500	0.19%	0.23%
Kosene-Kosene Residential FL	2	2	\$409,073	\$409,073	0.09%	0.09%	0.16%	0.16%		4	\$818,146	0.19%	0.31%
Royal Properties of Naples LLC	4	2	\$520,500	\$284,000	0.12%	0.06%	0.31%	0.16%		6	\$804,500	0.18%	0.47%
Gulf Breeze Real Estate, LLC		2		\$757,000	0.00%	0.17%	0.00%	0.16%		2	\$757,000	0.17%	0.16%
Premier Realty Homes	1		\$750,000		0.17%	0.00%	0.08%	0.00%		1	\$750,000	0.17%	0.08%
Realty Executives	1	2	\$72,500	\$663,500	0.02%	0.15%	0.08%	0.16%		3	\$736,000	0.17%	0.23%
Independent Brokers Realty	2	3	\$385,000	\$349,200	0.09%	0.08%	0.16%	0.23%		5	\$734,200	0.17%	0.39%
United Real Estate	4	2	\$568,500	\$144,500	0.13%	0.03%	0.31%	0.16%		6	\$713,000	0.16%	0.47%
Diann Masi Realty, Inc.	3		\$681,000		0.16%	0.00%	0.23%	0.00%		3	\$681,000	0.16%	0.23%
EXIT Charde Realty	1	1	\$340,000	\$320,000	0.08%	0.07%	0.08%	0.08%		2	\$660,000	0.08%	0.16%
J Meier Real Estate	2		\$660,000		0.15%	0.00%	0.16%	0.00%		2	\$660,000	0.15%	0.16%
Sandollar Real Estate Corp of Naples	2	4	\$63,000	\$565,250	0.01%	0.13%	0.16%	0.31%		6	\$628,250	0.14%	0.47%
RE/MAX Sundance Realty II	1	2	\$160,000	\$466,000	0.04%	0.11%	0.08%	0.16%		3	\$626,000	0.14%	0.23%

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Volume

	Data	Side											
	Count of Side		Sum of Closed Volume		% Closed Volume		% Closed Units			Total Count of Side	Total Sum of Closed Volume	Total % Closed Volume	Total % Closed Units
Naples Brokers Realty	2	3	\$225,000	\$385,000	0.05%	0.09%	0.16%	0.23%		5	\$610,000	0.14%	0.39%
Alliance Realty Group		1		\$610,000	0.00%	0.14%	0.00%	0.08%		1	\$610,000	0.14%	0.08%
Zip Realty, Inc.	2	3	\$194,000	\$411,500	0.04%	0.09%	0.16%	0.23%		5	\$605,500	0.14%	0.39%
Perfect Properties of Naples, Inc.	2	2	\$174,900	\$430,000	0.04%	0.10%	0.16%	0.16%		4	\$604,900	0.14%	0.31%
Hunters Ridge Realty Co.	1	1	\$294,000	\$294,000	0.07%	0.07%	0.08%	0.08%		2	\$588,000	0.13%	0.16%
RE/MAX Estates	3	2	\$360,200	\$225,000	0.08%	0.05%	0.23%	0.16%		5	\$585,200	0.13%	0.39%
Wordli Realty Services	4	1	\$497,270	\$73,000	0.11%	0.02%	0.31%	0.08%		5	\$570,270	0.13%	0.39%
Sun Realty LLC	1	2	\$154,000	\$405,000	0.04%	0.09%	0.08%	0.16%		3	\$559,000	0.13%	0.23%
Sellstate Achievers Rlty	2	1	\$405,270	\$135,000	0.09%	0.03%	0.16%	0.08%		3	\$540,270	0.12%	0.23%
Gulf to Bay Sothebys International		1		\$535,000	0.00%	0.12%	0.00%	0.08%		1	\$535,000	0.12%	0.08%
Realty World, Top Producers Realty, Inc.	4		\$519,500		0.12%	0.00%	0.31%	0.00%		4	\$519,500	0.12%	0.31%
RE/MAX Realty Group	1	2	\$126,000	\$386,000	0.03%	0.09%	0.08%	0.16%		3	\$512,000	0.12%	0.23%
Century 21 Tri Power		2		\$469,000	0.00%	0.11%	0.00%	0.16%		2	\$469,000	0.11%	0.16%
Sandals Realty	1		\$457,000		0.10%	0.00%	0.08%	0.00%		1	\$457,000	0.10%	0.08%
Priceless Realty	4		\$456,888		0.10%	0.00%	0.31%	0.00%		4	\$456,888	0.10%	0.31%
Gulf Coast Investment Properties		1		\$450,000	0.00%	0.10%	0.00%	0.08%		1	\$450,000	0.10%	0.08%
Signature Properties of Greater Florida Inc.		4		\$424,000	0.00%	0.10%	0.00%	0.31%		4	\$424,000	0.10%	0.31%
Sterling Property Servs Realty		1		\$422,000	0.00%	0.10%	0.00%	0.08%		1	\$422,000	0.10%	0.08%
Gulf Cities Realty		1		\$420,000	0.00%	0.10%	0.00%	0.08%		1	\$420,000	0.10%	0.08%
Florida Realty Group	3	1	\$305,000	\$115,000	0.07%	0.03%	0.23%	0.08%		4	\$420,000	0.10%	0.31%
Blue Heron Realty of Naples	2	1	\$270,000	\$135,000	0.06%	0.03%	0.16%	0.08%		3	\$405,000	0.09%	0.23%
COLLIER COUNTY REALTY CORP	3	1	\$259,500	\$139,000	0.06%	0.03%	0.23%	0.08%		4	\$398,500	0.09%	0.31%
Bartley Realty Services	4		\$367,875		0.08%	0.00%	0.31%	0.00%		4	\$367,875	0.08%	0.31%
Sun Realty USA		2		\$366,900	0.00%	0.08%	0.00%	0.16%		2	\$366,900	0.08%	0.16%
Kunkle Realty, LLC	2		\$360,000		0.08%	0.00%	0.16%	0.00%		2	\$360,000	0.08%	0.16%
Island Realty Marco	1		\$350,000		0.08%	0.00%	0.08%	0.00%		1	\$350,000	0.08%	0.08%
Assist2Sell	2		\$324,900		0.07%	0.00%	0.16%	0.00%		2	\$324,900	0.07%	0.16%
Lee Collier Realty Group Inc		1		\$315,000	0.00%	0.07%	0.00%	0.08%		1	\$315,000	0.07%	0.08%
Islandwalk Realty of Naples		1		\$310,000	0.00%	0.07%	0.00%	0.08%		1	\$310,000	0.07%	0.08%
L'Excellence Realty Group Inc.	1	1	\$150,000	\$150,000	0.03%	0.03%	0.08%	0.08%		2	\$300,000	0.07%	0.16%
Bella Vita	1		\$265,000		0.06%	0.00%	0.08%	0.00%		1	\$265,000	0.06%	0.08%
Traditional Real Estate Services, Inc.		1		\$265,000	0.00%	0.06%	0.00%	0.08%		1	\$265,000	0.06%	0.08%
Century 21 Birchwood	3		\$264,500		0.06%	0.00%	0.23%	0.00%		3	\$264,500	0.06%	0.23%
WBG SW Florida, Inc.	1	1	\$130,000	\$130,000	0.03%	0.03%	0.08%	0.08%		2	\$260,000	0.06%	0.16%
Century 21 JB Novelli Internationale	1	1	\$156,000	\$104,000	0.04%	0.02%	0.08%	0.08%		2	\$260,000	0.06%	0.16%
Saggio Dream Realty	1	3	\$50,000	\$204,000	0.01%	0.05%	0.08%	0.23%		4	\$254,000	0.06%	0.31%
Florida Connect Realty	1		\$247,000		0.06%	0.00%	0.08%	0.00%		1	\$247,000	0.06%	0.08%
Gulf Coast Associates		1		\$245,000	0.00%	0.06%	0.00%	0.08%		1	\$245,000	0.06%	0.08%
McNeil Real Estate, Inc.		1		\$243,000	0.00%	0.06%	0.00%	0.08%		1	\$243,000	0.06%	0.08%
Germain Properties of Naples, LLC	1	1	\$120,000	\$120,000	0.03%	0.03%	0.08%	0.08%		2	\$240,000	0.05%	0.16%
Dina Cecere Realty LLC	1		\$240,000		0.05%	0.00%	0.08%	0.00%		1	\$240,000	0.05%	0.08%
Verona Realty		1		\$239,000	0.00%	0.05%	0.00%	0.08%		1	\$239,000	0.05%	0.08%
Rapallo Rite at Coconut Point		1		\$235,000	0.00%	0.05%	0.00%	0.08%		1	\$235,000	0.05%	0.08%
TEC Realty	1	1	\$80,000	\$148,000	0.02%	0.03%	0.08%	0.08%		2	\$228,000	0.05%	0.16%
Select Real Estate By Stephani	1		\$225,050		0.05%	0.00%	0.08%	0.00%		1	\$225,050	0.05%	0.08%
Beachwood Properties, Inc.	1	1	\$115,000	\$110,000	0.03%	0.03%	0.08%	0.08%		2	\$225,000	0.05%	0.16%
Help-U-Sell Reed & Associates		1		\$219,000	0.00%	0.05%	0.00%	0.08%		1	\$219,000	0.05%	0.08%
Royal Realty Investment Group		2		\$218,500	0.00%	0.05%	0.00%	0.16%		2	\$218,500	0.05%	0.16%
Levitani-McQuaid LLC		1		\$200,000	0.00%	0.05%	0.00%	0.08%		1	\$200,000	0.05%	0.08%
Boca Executives	1	1	\$99,500	\$99,500	0.02%	0.02%	0.08%	0.08%		2	\$199,000	0.05%	0.16%
Century 21 First Southern Trust		1		\$195,900	0.00%	0.04%	0.00%	0.08%		1	\$195,900	0.04%	0.08%
West Shore Properties Real Estate Company		1		\$195,000	0.00%	0.04%	0.00%	0.08%		1	\$195,000	0.04%	0.08%
Sandals Realty of Collier		2		\$190,000	0.00%	0.04%	0.00%	0.16%		2	\$190,000	0.04%	0.16%
Florida Foundation Realty		1		\$189,900	0.00%	0.04%	0.00%	0.08%		1	\$189,900	0.04%	0.08%
Engel and Voelkers Olde Naples	1		\$175,000		0.04%	0.00%	0.08%	0.00%		1	\$175,000	0.04%	0.08%
Harmon Global	3	1	\$139,900	\$34,900	0.03%	0.01%	0.23%	0.08%		4	\$174,800	0.04%	0.31%
Fidelity Florida Realty Corp	1	2	\$30,000	\$140,900	0.01%	0.03%	0.08%	0.16%		3	\$170,900	0.04%	0.23%
Ruby Realty & Referral Company		1		\$170,000	0.00%	0.04%	0.00%	0.08%		1	\$170,000	0.04%	0.08%
Marilee Realty	1		\$168,000		0.04%	0.00%	0.08%	0.00%		1	\$168,000	0.04%	0.08%
Cypress Realty Inc.		1		\$165,000	0.00%	0.04%	0.00%	0.08%		1	\$165,000	0.04%	0.08%
David Brown Realtors	1	3	\$35,000	\$127,000	0.01%	0.03%	0.08%	0.23%		4	\$162,000	0.04%	0.31%
REO Accelerated Disposition		1		\$160,000	0.00%	0.04%	0.00%	0.08%		1	\$160,000	0.04%	0.08%
Coffey Real Estate Services, Corp	1	1	\$80,000	\$80,000	0.02%	0.02%	0.08%	0.08%		2	\$160,000	0.04%	0.16%
Sunstream Realty Inc.	1		\$160,000		0.04%	0.00%	0.08%	0.00%		1	\$160,000	0.04%	0.08%
Market America Rlty & Invstmnt	1		\$158,000		0.04%	0.00%	0.08%	0.00%		1	\$158,000	0.04%	0.08%
Clausen Properties, Inc.	1		\$157,900		0.04%	0.00%	0.08%	0.00%		1	\$157,900	0.04%	0.08%
Absolute Equity Realty Group		2		\$152,500	0.00%	0.03%	0.00%	0.16%		2	\$152,500	0.03%	0.16%
Option One Realty	1	1	\$76,000	\$76,000	0.02%	0.02%	0.08%	0.08%		2	\$152,000	0.03%	0.16%
Community Realty Associates	1		\$150,000		0.03%	0.00%	0.08%	0.00%		1	\$150,000	0.03%	0.08%
Exit Platinum		2		\$150,000	0.00%	0.03%	0.00%	0.16%		2	\$150,000	0.03%	0.16%
Hovland, Inc.	1		\$150,000		0.03%	0.00%	0.08%	0.00%		1	\$150,000	0.03%	0.08%
Real Estate Asset Disposal Corporation	1		\$149,000		0.03%	0.00%	0.08%	0.00%		1	\$149,000	0.03%	0.08%
Club Team Realty		1		\$140,000	0.00%	0.03%	0.00%	0.08%		1	\$140,000	0.03%	0.08%
Lahaina Realty		1		\$139,000	0.00%	0.03%	0.00%	0.08%		1	\$139,000	0.03%	0.08%
E, M Prime Realty		1		\$135,000	0.00%	0.03%	0.00%	0.08%		1	\$135,000	0.03%	0.08%
Gulf Region Realty		1		\$135,000	0.00%	0.03%	0.00%	0.08%		1	\$135,000	0.03%	0.08%

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Volume

	Data	Side											
	Count of Side		Sum of Closed Volume		% Closed Volume		% Closed Units			Total Count of Side	Total Sum of Closed Volume	Total % Closed Volume	Total % Closed Units
Direct Home Realty		1		\$132,000	0.00%	0.03%	0.00%	0.08%		1	\$132,000	0.03%	0.08%
ProTrend Residential		1		\$130,000	0.00%	0.03%	0.00%	0.08%		1	\$130,000	0.03%	0.08%
Crimaldi and Associates, LLC	1		\$126,000		0.03%	0.00%	0.08%	0.00%		1	\$126,000	0.03%	0.08%
Waterways Homes Realty, Inc.	1		\$125,000		0.03%	0.00%	0.08%	0.00%		1	\$125,000	0.03%	0.08%
Century 21 AAIM Realty Grp.	1		\$122,500		0.03%	0.00%	0.08%	0.00%		1	\$122,500	0.03%	0.08%
True Realty Services LLC		1		\$120,000	0.00%	0.03%	0.00%	0.08%		1	\$120,000	0.03%	0.08%
Synergy Real Estate of SW Florida	1		\$120,000		0.03%	0.00%	0.08%	0.00%		1	\$120,000	0.03%	0.08%
Priority Properties of Florida		1		\$117,000	0.00%	0.03%	0.00%	0.08%		1	\$117,000	0.03%	0.08%
Deborah Ann Watson		1		\$110,000	0.00%	0.03%	0.00%	0.08%		1	\$110,000	0.03%	0.08%
Estates Realty	1		\$105,000		0.02%	0.00%	0.08%	0.00%		1	\$105,000	0.02%	0.08%
The Realty Group of SW FL, Inc		1		\$100,000	0.00%	0.02%	0.00%	0.08%		1	\$100,000	0.02%	0.08%
Schooner Bay	1		\$95,900		0.02%	0.00%	0.08%	0.00%		1	\$95,900	0.02%	0.08%
Land Plus Realty Inc	1		\$95,000		0.02%	0.00%	0.08%	0.00%		1	\$95,000	0.02%	0.08%
Naples Lifestyles and Homes	1		\$80,000		0.02%	0.00%	0.08%	0.00%		1	\$80,000	0.02%	0.08%
Naples Property Shop		1		\$80,000	0.00%	0.02%	0.00%	0.08%		1	\$80,000	0.02%	0.08%
RE/MAX Partners	1		\$79,000		0.02%	0.00%	0.08%	0.00%		1	\$79,000	0.02%	0.08%
Premiere Advantage Real Estate		1		\$79,000	0.00%	0.02%	0.00%	0.08%		1	\$79,000	0.02%	0.08%
A Plus Realty		1		\$78,700	0.00%	0.02%	0.00%	0.08%		1	\$78,700	0.02%	0.08%
J Roberts Brokerage Services	1	1	\$37,601	\$37,601	0.01%	0.01%	0.08%	0.08%		2	\$75,202	0.02%	0.16%
U S Prime Realty LLC		1		\$75,000	0.00%	0.02%	0.00%	0.08%		1	\$75,000	0.02%	0.08%
Spina Realty Company	1		\$72,000		0.02%	0.00%	0.08%	0.00%		1	\$72,000	0.02%	0.08%
Gulfline Realty LLC	1		\$65,000		0.01%	0.00%	0.08%	0.00%		1	\$65,000	0.01%	0.08%
Home Place Realty	1		\$62,000		0.01%	0.00%	0.08%	0.00%		1	\$62,000	0.01%	0.08%
Frost & Associates Inc	1		\$60,000		0.01%	0.00%	0.08%	0.00%		1	\$60,000	0.01%	0.08%
Kevin Shelly Realty Inc	1		\$58,500		0.01%	0.00%	0.08%	0.00%		1	\$58,500	0.01%	0.08%
POM Property Management		1		\$47,650	0.00%	0.01%	0.00%	0.08%		1	\$47,650	0.01%	0.08%
Twin Realty Inc.	1		\$45,000		0.01%	0.00%	0.08%	0.00%		1	\$45,000	0.01%	0.08%
Kelly and Associates	1		\$27,500		0.01%	0.00%	0.08%	0.00%		1	\$27,500	0.01%	0.08%
Century 21 Sunbelt Rlty #1,Inc	1		\$27,000		0.01%	0.00%	0.08%	0.00%		1	\$27,000	0.01%	0.08%
Grand Total	642	642	\$219,342,502	\$219,342,502	50.00%	50.00%	50.00%	50.00%		1284	\$438,685,004	100.00%	100.00%

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Units

	Data	Side				
	Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side
Company	L	S	L	S		
Downing Frye	\$24,312,300	\$23,001,914	82	77	\$47,314,214	159
John R Wood	\$20,614,450	\$26,828,523	59	63	\$47,442,973	122
Prudential Florida WCI Realty	\$19,150,100	\$17,693,488	37	31	\$36,843,588	68
Coldwell Banker Residential Real Estate, Inc.	\$10,837,525	\$5,632,900	35	31	\$16,470,425	66
Premier Properties of SWFL,INC	\$39,426,900	\$32,073,250	30	30	\$71,500,150	60
Amerivest Realty	\$8,238,500	\$5,050,850	31	25	\$13,289,350	56
Premiere Plus Realty Co.	\$6,669,350	\$6,348,520	21	34	\$13,017,870	55
Non MLS		\$10,187,280		46	\$10,187,280	46
Keller Williams Elite Realty	\$7,738,200	\$4,078,169	23	14	\$11,816,369	37
Sun Realty	\$1,884,500	\$3,134,775	14	18	\$5,019,275	32
RE/MAX Realty Select	\$2,768,719	\$628,800	21	6	\$3,397,519	27
Florida Home Realty of Collier County, Inc.	\$2,318,026	\$1,344,500	14	10	\$3,662,526	24
WEICHERT, REALTORSr On The Gulf	\$1,705,050	\$970,400	10	8	\$2,675,450	18
Prosults Realty	\$1,253,900	\$653,100	10	5	\$1,907,000	15
Internet Realty Group, Inc.	\$938,900	\$1,374,000	8	6	\$2,312,900	14
Keating Associates	\$171,500	\$2,043,420	2	11	\$2,214,920	13
L.H. Fleming & Company, Real Estate	\$1,119,790	\$301,000	10	2	\$1,420,790	12
Realty Direct Naples	\$1,187,500	\$1,037,800	6	5	\$2,225,300	11
ERA Faust Realty Group	\$845,079	\$1,051,300	5	6	\$1,896,379	11
Sand Castle Realty Group, Inc	\$89,000	\$3,367,500	1	10	\$3,456,500	11
Prestige Properties of South Florida, Inc.	\$3,286,500	\$2,997,190	5	6	\$6,283,690	11
Realty World Florida	\$1,152,500	\$240,000	9	1	\$1,392,500	10
Naples Realty Services	\$681,900	\$833,000	5	5	\$1,514,900	10
Bluebill Real Estate	\$456,900	\$948,900	4	5	\$1,405,800	9
VIP Realty Group	\$4,149,000	\$4,484,900	3	6	\$8,633,900	9
Stock Realty, LLC	\$2,045,500	\$1,800,000	6	3	\$3,845,500	9
Builders Services	\$1,594,205	\$603,892	6	2	\$2,198,097	8
Century 21 Sunbelt Realty	\$764,257	\$212,058	7	1	\$976,315	8
Phelps Realty Services	\$922,040		7		\$922,040	7
South Bay Realty	\$212,000	\$844,000	2	5	\$1,056,000	7
Royal Properties of Naples LLC	\$520,500	\$284,000	4	2	\$804,500	6
Waterfront Realty Group, Inc.	\$747,900	\$550,000	5	1	\$1,297,900	6
United Real Estate	\$568,500	\$144,500	4	2	\$713,000	6
Illustrated Properties Real Estate Inc.	\$982,500	\$967,000	3	3	\$1,949,500	6
Sandollar Real Estate Corp of Naples	\$63,000	\$565,250	2	4	\$628,250	6
ERA Flagship Real Estate	\$1,074,000	\$496,000	3	3	\$1,570,000	6
Tropics Real Estate		\$1,776,500		5	\$1,776,500	5
Keller Williams Realty, Marco	\$320,000	\$783,900	1	4	\$1,103,900	5
Platinum Properties of Naples Inc	\$915,000	\$1,339,500	2	3	\$2,254,500	5
Zip Realty, Inc.	\$194,000	\$411,500	2	3	\$605,500	5
Fiddler's Creek Realty, Inc.	\$1,715,000	\$1,390,000	3	2	\$3,105,000	5
Wordl Realty Services	\$497,270	\$73,000	4	1	\$570,270	5
Vineyards Properties Inc	\$607,500	\$980,000	3	2	\$1,587,500	5
Naples Brokers Realty	\$225,000	\$385,000	2	3	\$610,000	5
Mari Vesci REALTORS, Inc	\$280,000	\$958,000	1	4	\$1,238,000	5
RE/MAX Estates	\$360,200	\$225,000	3	2	\$585,200	5
RE/MAX Results Realty	\$320,000	\$837,500	1	4	\$1,157,500	5
Independent Brokers Realty	\$385,000	\$349,200	2	3	\$734,200	5
Campbell and Prebish	\$4,505,000	\$2,685,000	2	3	\$7,190,000	5
Pollard & Hedrich Realty, Inc.	\$425,000	\$468,000	2	3	\$893,000	5
Independent Brokers Realty Inc.	\$1,031,000	\$255,000	3	2	\$1,286,000	5
Homes & Land Brokers, Inc.	\$1,423,000		4		\$1,423,000	4

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Units

	Data	Side				
	Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side
Harmon Global	\$139,900	\$34,900	3	1	\$174,800	4
Florida Realty Group	\$305,000	\$115,000	3	1	\$420,000	4
Realty World, Top Producers Realty, Inc.	\$519,500		4		\$519,500	4
Priceless Realty	\$456,888		4		\$456,888	4
Bartley Realty Services	\$367,875		4		\$367,875	4
David Brown Realtors	\$35,000	\$127,000	1	3	\$162,000	4
Saggio Dream Realty	\$50,000	\$204,000	1	3	\$254,000	4
McWilliams Buckley & Assoc	\$1,886,520		4		\$1,886,520	4
Perfect Properties of Naples, Inc.	\$174,900	\$430,000	2	2	\$604,900	4
Realty Pros of Naples, LLC	\$1,230,264	\$112,000	3	1	\$1,342,264	4
Kosene-Kosene Residential FL	\$409,073	\$409,073	2	2	\$818,146	4
Signature Properties of Greater Florida Inc.		\$424,000		4	\$424,000	4
COLLIER COUNTY REALTY CORP	\$259,500	\$139,000	3	1	\$398,500	4
Horizons By The Sea Inc.	\$400,000	\$429,500	1	2	\$829,500	3
Royal Shell Real Estate	\$2,250,000	\$2,533,000	1	2	\$4,783,000	3
Barry DeNicola Realty, Inc.	\$1,573,000	\$1,450,000	2	1	\$3,023,000	3
Realty Executives	\$72,500	\$663,500	1	2	\$736,000	3
The Forrest Company Realty of Naples Inc	\$5,030,000	\$2,431,000	2	1	\$7,461,000	3
RE/MAX Sundance Realty II	\$160,000	\$466,000	1	2	\$626,000	3
Gulf Coast International	\$1,900,000	\$1,250,000	2	1	\$3,150,000	3
Sellstate Achievers Rlty	\$405,270	\$135,000	2	1	\$540,270	3
Sun Realty LLC	\$154,000	\$405,000	1	2	\$559,000	3
Blue Heron Realty of Naples	\$270,000	\$135,000	2	1	\$405,000	3
Luxury Estates International	\$3,900,000	\$5,900,000	1	2	\$9,800,000	3
Century 21 Birchwood	\$264,500		3		\$264,500	3
RE/MAX Realty Group	\$126,000	\$386,000	1	2	\$512,000	3
Diann Masi Realty, Inc.	\$681,000		3		\$681,000	3
Fidelity Florida Realty Corp	\$30,000	\$140,900	1	2	\$170,900	3
Boca Executives	\$99,500	\$99,500	1	1	\$199,000	2
Gulf Breeze Real Estate, LLC		\$757,000		2	\$757,000	2
WBG SW Florida, Inc.	\$130,000	\$130,000	1	1	\$260,000	2
Coffey Real Estate Services, Corp	\$80,000	\$80,000	1	1	\$160,000	2
Port of the Islands Realty LLC	\$478,000	\$478,000	1	1	\$956,000	2
Assist2Sell	\$324,900		2		\$324,900	2
Sandals Realty of Collier		\$190,000		2	\$190,000	2
J Roberts Brokerage Services	\$37,601	\$37,601	1	1	\$75,202	2
TEC Realty	\$80,000	\$148,000	1	1	\$228,000	2
Century 21 JB Novelli Internationale	\$156,000	\$104,000	1	1	\$260,000	2
Century 21 Tri Power		\$469,000		2	\$469,000	2
White Sands Realty, LLC	\$100,000	\$1,000,000	1	1	\$1,100,000	2
Discovery Realty Group	\$430,000	\$430,000	1	1	\$860,000	2
Beachwood Properties, Inc.	\$115,000	\$110,000	1	1	\$225,000	2
Exit Platinum		\$150,000		2	\$150,000	2
J Meier Real Estate	\$660,000		2		\$660,000	2
Absolute Equity Realty Group		\$152,500		2	\$152,500	2
Hunters Ridge Realty Co.	\$294,000	\$294,000	1	1	\$588,000	2
A Delta Realty of Naples Inc.		\$3,465,199		2	\$3,465,199	2
Option One Realty	\$76,000	\$76,000	1	1	\$152,000	2
Royal Realty Investment Group		\$218,500		2	\$218,500	2
Kunkle Realty, LLC	\$360,000		2		\$360,000	2
Sun Realty USA		\$366,900		2	\$366,900	2
EXIT Charde Realty	\$340,000	\$320,000	1	1	\$660,000	2
Neapolitan Realty LLC		\$1,205,000		2	\$1,205,000	2

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Units

	Data	Side				
	Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side
Germain Properties of Naples, LLC	\$120,000	\$120,000	1	1	\$240,000	2
L'Excellence Realty Group Inc.	\$150,000	\$150,000	1	1	\$300,000	2
Sterling Property Servs Realty		\$422,000		1	\$422,000	1
E, M Prime Realty		\$135,000		1	\$135,000	1
Naples Property Shop		\$80,000		1	\$80,000	1
Waterways Homes Realty, Inc.	\$125,000		1		\$125,000	1
Verona Realty		\$239,000		1	\$239,000	1
Kelly and Associates	\$27,500		1		\$27,500	1
Priority Properties of Florida		\$117,000		1	\$117,000	1
Gulfline Realty LLC	\$65,000		1		\$65,000	1
Gulf Region Realty		\$135,000		1	\$135,000	1
Real Estate Asset Disposal Corporation	\$149,000		1		\$149,000	1
Century 21 First Southern Trust		\$195,900		1	\$195,900	1
Premier Estate Properties		\$2,100,000		1	\$2,100,000	1
Traditional Real Estate Services, Inc.		\$265,000		1	\$265,000	1
Community Realty Associates	\$150,000		1		\$150,000	1
Bristol Properties		\$1,450,000		1	\$1,450,000	1
Synergy Real Estate of SW Florida	\$120,000		1		\$120,000	1
Estates Realty	\$105,000		1		\$105,000	1
Land Plus Realty Inc	\$95,000		1		\$95,000	1
Club Team Realty		\$140,000		1	\$140,000	1
Island Realty Marco	\$350,000		1		\$350,000	1
Cypress Realty Inc.		\$165,000		1	\$165,000	1
Sandals Realty	\$457,000		1		\$457,000	1
REO Accelerated Disposition		\$160,000		1	\$160,000	1
Kevin Shelly Realty Inc	\$58,500		1		\$58,500	1
Levitan-McQuaid LLC		\$200,000		1	\$200,000	1
Marilee Realty	\$168,000		1		\$168,000	1
McNeil Real Estate, Inc.		\$243,000		1	\$243,000	1
Market America Rity & Invstmnt	\$158,000		1		\$158,000	1
Clausen Properties, Inc.	\$157,900		1		\$157,900	1
Century 21 AAIM Realty Grp.	\$122,500		1		\$122,500	1
Gulf Cities Realty		\$420,000		1	\$420,000	1
Premier Realty Homes	\$750,000		1		\$750,000	1
Dina Cecere Realty LLC	\$240,000		1		\$240,000	1
Crimaldi and Associates, LLC	\$126,000		1		\$126,000	1
True Realty Services LLC		\$120,000		1	\$120,000	1
Southwest Properties Group	\$1,125,000		1		\$1,125,000	1
Direct Home Realty		\$132,000		1	\$132,000	1
Bud Coleman Associates Inc	\$2,275,000		1		\$2,275,000	1
ProTrend Residential		\$130,000		1	\$130,000	1
Century 21 Sunbelt Rity #1,Inc	\$27,000		1		\$27,000	1
Florida Connect Realty	\$247,000		1		\$247,000	1
Absync Realty		\$830,000		1	\$830,000	1
Select Real Estate By Stephani	\$225,050		1		\$225,050	1
Schooner Bay	\$95,900		1		\$95,900	1
Florida Foundation Realty		\$189,900		1	\$189,900	1
Twin Realty Inc.	\$45,000		1		\$45,000	1
Lahaina Realty		\$139,000		1	\$139,000	1
POM Property Management		\$47,650		1	\$47,650	1
West Shore Properties Real Estate Company		\$195,000		1	\$195,000	1
Engel and Voelkers Olde Naples	\$175,000		1		\$175,000	1
Ruby Realty & Referral Company		\$170,000		1	\$170,000	1

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Units

	Data	Side				
	Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side
Home Place Realty	\$62,000		1		\$62,000	1
Help-U-Sell Reed & Associates		\$219,000		1	\$219,000	1
Sunstream Realty Inc	\$160,000		1		\$160,000	1
Rapallo Rite at Coconut Point		\$235,000		1	\$235,000	1
Spina Realty Company	\$72,000		1		\$72,000	1
Gulf Coast Associates		\$245,000		1	\$245,000	1
RE/MAX Partners	\$79,000		1		\$79,000	1
Islandwalk Realty of Naples		\$310,000		1	\$310,000	1
A Plus Realty		\$78,700		1	\$78,700	1
Lee Collier Realty Group Inc		\$315,000		1	\$315,000	1
Premiere Advantage Real Estate		\$79,000		1	\$79,000	1
Gulf Coast Investment Properties		\$450,000		1	\$450,000	1
U S Prime Realty LLC		\$75,000		1	\$75,000	1
Gulf to Bay Sothebys International		\$535,000		1	\$535,000	1
Frost & Associates Inc	\$60,000		1		\$60,000	1
Alliance Realty Group		\$610,000		1	\$610,000	1
Deborah Ann Watson		\$110,000		1	\$110,000	1
The Realty Group of SW FL, Inc		\$100,000		1	\$100,000	1
Naples Lifestyles and Homes	\$80,000		1		\$80,000	1
Bella Vita	\$265,000		1		\$265,000	1
Grey Oaks Realty Inc.		\$3,000,000		1	\$3,000,000	1
Hovland, Inc.	\$150,000		1		\$150,000	1
Grand Total	\$219,342,502	\$219,342,502	642	642	\$438,685,004	1,284

John R. Wood Inc., REALTORS
Company Ranking Reports
Market Rankings

		Data		Side				Total Sum of Closed Volume	Total Count of Side
		Sum of Closed Volume		Count of Side					
Market	Company	L	S	L	S				
Naples	Premier Properties of SWFL,INC	\$33,562,900	\$25,308,750	23	22		\$58,871,650	45	
	John R Wood	\$14,265,750	\$21,958,303	41	45		\$36,224,053	86	
	Downing Frye	\$18,584,400	\$14,841,750	60	53		\$33,426,150	113	
	Prudential Florida WCI Realty	\$14,790,100	\$13,944,788	24	22		\$28,734,888	46	
	Coldwell Banker Residential Real Estate, Inc.	\$9,168,125	\$4,592,700	27	25		\$13,760,825	52	
	Premiere Plus Realty Co.	\$6,631,850	\$5,599,520	20	30		\$12,231,370	50	
	Amerivest Realty	\$7,343,300	\$3,937,850	26	20		\$11,281,150	46	
	Luxury Estates International	\$3,900,000	\$5,900,000	1	2		\$9,800,000	3	
	VIP Realty Group	\$3,850,000	\$4,289,900	2	5		\$8,139,900	7	
	The Forrest Company Realty of Naples Inc	\$5,030,000	\$2,431,000	2	1		\$7,461,000	3	
	Campbell and Prebish	\$4,505,000	\$2,685,000	2	3		\$7,190,000	5	
	Prestige Properties of South Florida, Inc.	\$3,241,500	\$2,952,190	4	5		\$6,193,690	9	
	Sun Realty	\$1,884,500	\$3,011,775	14	17		\$4,896,275	31	
	Non MLS		\$4,642,801		27		\$4,642,801	27	
	Royal Shell Real Estate	\$2,250,000	\$2,250,000	1	1		\$4,500,000	2	
	Stock Realty, LLC	\$1,982,500	\$1,800,000	5	3		\$3,782,500	8	
	Florida Home Realty of Collier County, Inc.	\$2,318,026	\$1,294,000	14	9		\$3,612,026	23	
	A Delta Realty of Naples Inc.		\$3,465,199		2		\$3,465,199	2	
	RE/MAX Realty Select	\$2,625,319	\$582,800	19	5		\$3,208,119	24	
	Gulf Coast International	\$1,900,000	\$1,250,000	2	1		\$3,150,000	3	
	Fiddler's Creek Realty, Inc.	\$1,715,000	\$1,390,000	3	2		\$3,105,000	5	
	Grey Oaks Realty Inc.		\$3,000,000		1		\$3,000,000	1	
	Sand Castle Realty Group, Inc		\$2,785,500		8		\$2,785,500	8	
	Keller Williams Elite Realty	\$1,059,000	\$1,288,119	7	6		\$2,347,119	13	
	Bud Coleman Associates Inc	\$2,275,000		1			\$2,275,000	1	
	Platinum Properties of Naples Inc	\$915,000	\$1,339,500	2	3		\$2,254,500	5	
	Internet Realty Group, Inc.	\$938,900	\$1,285,000	8	5		\$2,223,900	13	
	Keating Associates	\$171,500	\$2,043,420	2	11		\$2,214,920	13	
	Premier Estate Properties		\$2,100,000		1		\$2,100,000	1	
	Realty Direct Naples	\$1,187,500	\$833,900	6	4		\$2,021,400	10	
	Illustrated Properties Real Estate Inc.	\$982,500	\$967,000	3	3		\$1,949,500	6	
	Prosults Realty	\$1,209,900	\$653,100	9	5		\$1,863,000	14	
	WEICHERT, REALTORSr On The Gulf	\$1,291,050	\$570,400	7	6		\$1,861,450	13	
	Tropics Real Estate		\$1,776,500		5		\$1,776,500	5	
	Vineyards Properties Inc	\$607,500	\$980,000	3	2		\$1,587,500	5	
	ERA Flagship Real Estate	\$1,074,000	\$496,000	3	3		\$1,570,000	6	
	Bristol Properties		\$1,450,000		1		\$1,450,000	1	
	Builders Services	\$994,088	\$363,775	4	1		\$1,357,863	5	
	Waterfront Realty Group, Inc.	\$747,900	\$550,000	5	1		\$1,297,900	6	
	Independent Brokers Realty Inc.	\$1,031,000	\$255,000	3	2		\$1,286,000	5	
	Naples Realty Services	\$486,900	\$758,000	4	4		\$1,244,900	8	
	L.H. Fleming & Company, Real Estate	\$942,790	\$301,000	9	2		\$1,243,790	11	
	Mari Vesci REALTORS, Inc	\$280,000	\$958,000	1	4		\$1,238,000	5	
	Neapolitan Realty LLC		\$1,205,000		2		\$1,205,000	2	
	RE/MAX Results Realty	\$320,000	\$837,500	1	4		\$1,157,500	5	
	Southwest Properties Group	\$1,125,000		1			\$1,125,000	1	
	Keller Williams Realty, Marco	\$320,000	\$783,900	1	4		\$1,103,900	5	
	White Sands Realty, LLC	\$100,000	\$1,000,000	1	1		\$1,100,000	2	
	South Bay Realty	\$212,000	\$800,500	2	4		\$1,012,500	6	
	Port of the Islands Realty LLC	\$478,000	\$478,000	1	1		\$956,000	2	
	Discovery Realty Group	\$430,000	\$430,000	1	1		\$860,000	2	
	Horizons By The Sea Inc.	\$400,000	\$429,500	1	2		\$829,500	3	
	Century 21 Sunbelt Realty	\$602,507	\$212,058	6	1		\$814,565	7	
	Royal Properties of Naples LLC	\$520,500	\$284,000	4	2		\$804,500	6	
	ERA Faust Realty Group	\$134,000	\$663,900	2	4		\$797,900	6	
	Pollard & Hedrich Realty, Inc.	\$325,000	\$468,000	1	3		\$793,000	4	
	Premier Realty Homes	\$750,000		1			\$750,000	1	
	Phelps Realty Services	\$742,140		6			\$742,140	6	
	United Real Estate	\$568,500	\$144,500	4	2		\$713,000	6	
	Independent Brokers Realty	\$385,000	\$282,000	2	2		\$667,000	4	
	EXIT Charde Realty	\$340,000	\$320,000	1	1		\$660,000	2	
	Sanddollar Real Estate Corp of Naples	\$63,000	\$565,250	2	4		\$628,250	6	
	Naples Brokers Realty	\$225,000	\$385,000	2	3		\$610,000	5	
	Gulf Breeze Real Estate, LLC		\$607,500		1		\$607,500	1	
	Perfect Properties of Naples, Inc.	\$174,900	\$430,000	2	2		\$604,900	4	
	Realty Executives		\$591,000		1		\$591,000	1	
	Gulf to Bay Sothebys International		\$535,000		1		\$535,000	1	
	Wordl Realty Services	\$453,770	\$73,000	3	1		\$526,770	4	
	Sandals Realty	\$457,000		1			\$457,000	1	
	RE/MAX Sundance Realty II	\$160,000	\$295,000	1	1		\$455,000	2	
	Gulf Coast Investment Properties		\$450,000		1		\$450,000	1	
	Gulf Cities Realty		\$420,000		1		\$420,000	1	
	Florida Realty Group	\$305,000	\$115,000	3	1		\$420,000	4	

John R. Wood Inc., REALTORS
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		Data	Side					
		Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side	
Naples	Realty World Florida	\$413,000		5		\$413,000	5	
	Blue Heron Realty of Naples	\$270,000	\$135,000	2	1	\$405,000	3	
	COLLIER COUNTY REALTY CORP	\$259,500	\$139,000	3	1	\$398,500	4	
	RE/MAX Realty Group	\$126,000	\$256,000	1	1	\$382,000	2	
	Zip Realty, Inc.		\$368,000		2	\$368,000	2	
	Kunkle Realty, LLC	\$360,000		2		\$360,000	2	
	Island Realty Marco	\$350,000		1		\$350,000	1	
	Assist2Sell	\$324,900		2		\$324,900	2	
	Homes & Land Brokers, Inc.	\$323,000		2		\$323,000	2	
	Islandwalk Realty of Naples		\$310,000		1	\$310,000	1	
	Signature Properties of Greater Florida Inc.		\$309,000		3	\$309,000	3	
	Realty Pros of Naples, LLC	\$177,000	\$112,000	2	1	\$289,000	3	
	Sun Realty LLC	\$154,000	\$130,000	1	1	\$284,000	2	
	Bartley Realty Services	\$272,875		3		\$272,875	3	
	Realty World, Top Producers Realty, Inc.	\$269,000		3		\$269,000	3	
	Bella Vita	\$265,000		1		\$265,000	1	
	Traditional Real Estate Services, Inc.		\$265,000		1	\$265,000	1	
	Century 21 JB Novelli Internationale	\$156,000	\$104,000	1	1	\$260,000	2	
	Saggio Dream Realty	\$50,000	\$204,000	1	3	\$254,000	4	
	Gulf Coast Associates		\$245,000		1	\$245,000	1	
	McNeil Real Estate, Inc.		\$243,000		1	\$243,000	1	
	Germain Properties of Naples, LLC	\$120,000	\$120,000	1	1	\$240,000	2	
	Verona Realty		\$239,000		1	\$239,000	1	
	TEC Realty	\$80,000	\$148,000	1	1	\$228,000	2	
	Beachwood Properties, Inc.	\$115,000	\$110,000	1	1	\$225,000	2	
	Royal Realty Investment Group		\$218,500		2	\$218,500	2	
	Century 21 Birchwood	\$214,000		2		\$214,000	2	
	Bluebill Real Estate	\$138,000	\$65,000	2	1	\$203,000	3	
	Levitani-McQuaid LLC		\$200,000		1	\$200,000	1	
	Boca Executives	\$99,500	\$99,500	1	1	\$199,000	2	
	Century 21 First Southern Trust		\$195,900		1	\$195,900	1	
	Sandals Realty of Collier		\$190,000		2	\$190,000	2	
	Florida Foundation Realty		\$189,900		1	\$189,900	1	
	Engel and Voelkers Olde Naples	\$175,000		1		\$175,000	1	
	Harmon Global	\$139,900	\$34,900	3	1	\$174,800	4	
	Priceless Realty	\$172,888		2		\$172,888	2	
	Ruby Realty & Referral Company		\$170,000		1	\$170,000	1	
	Marilee Realty	\$168,000		1		\$168,000	1	
	Cypress Realty Inc.		\$165,000		1	\$165,000	1	
	David Brown Realtors	\$35,000	\$127,000	1	3	\$162,000	4	
	Sunstream Realty Inc	\$160,000		1		\$160,000	1	
	REO Accelerated Disposition		\$160,000		1	\$160,000	1	
	Coffey Real Estate Services, Corp	\$80,000	\$80,000	1	1	\$160,000	2	
	Market America Rity & Invstmnt	\$158,000		1		\$158,000	1	
	Clausen Properties, Inc.	\$157,900		1		\$157,900	1	
	Sun Realty USA		\$154,900		1	\$154,900	1	
	Option One Realty	\$76,000	\$76,000	1	1	\$152,000	2	
	Hovland, Inc.	\$150,000		1		\$150,000	1	
	Exit Platinum		\$150,000		2	\$150,000	2	
	Real Estate Asset Disposal Corporation	\$149,000		1		\$149,000	1	
	Club Team Realty		\$140,000		1	\$140,000	1	
	Gulf Region Realty		\$135,000		1	\$135,000	1	
	E, M Prime Realty		\$135,000		1	\$135,000	1	
	Direct Home Realty		\$132,000		1	\$132,000	1	
	Crimaldi and Associates, LLC	\$126,000		1		\$126,000	1	
	Waterways Homes Realty, Inc.	\$125,000		1		\$125,000	1	
	Century 21 AAIM Realty Grp.	\$122,500		1		\$122,500	1	
	Synergy Real Estate of SW Florida	\$120,000		1		\$120,000	1	
	True Realty Services LLC		\$120,000		1	\$120,000	1	
	Priority Properties of Florida		\$117,000		1	\$117,000	1	
	Deborah Ann Watson		\$110,000		1	\$110,000	1	
	Estates Realty	\$105,000		1		\$105,000	1	
	Schooner Bay	\$95,900		1		\$95,900	1	
	Land Plus Realty Inc	\$95,000		1		\$95,000	1	
	RE/MAX Estates		\$87,000		1	\$87,000	1	
	Naples Lifestyles and Homes	\$80,000		1		\$80,000	1	
	Naples Property Shop		\$80,000		1	\$80,000	1	
	McWilliams Buckley & Assoc	\$79,120		1		\$79,120	1	
	RE/MAX Partners	\$79,000		1		\$79,000	1	
	Premiere Advantage Real Estate		\$79,000		1	\$79,000	1	
	A Plus Realty		\$78,700		1	\$78,700	1	
	U S Prime Realty LLC		\$75,000		1	\$75,000	1	
	Absolute Equity Realty Group		\$65,000		1	\$65,000	1	
	Gulfline Realty LLC	\$65,000		1		\$65,000	1	

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		Data	Side				
		Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side
Naples	Frost & Associates Inc	\$60,000		1		\$60,000	1
	Fidelity Florida Realty Corp	\$30,000	\$30,000	1	1	\$60,000	2
	Kevin Shelly Realty Inc	\$58,500		1		\$58,500	1
	POM Property Management		\$47,650		1	\$47,650	1
	Twin Realty Inc.	\$45,000		1		\$45,000	1
	Kelly and Associates	\$27,500		1		\$27,500	1
	Century 21 Sunbelt Rlty #1,Inc	\$27,000		1		\$27,000	1
Naples		\$172,833,098	\$172,833,098	487	487	\$345,666,196	974
Bonita	Downing Frye	\$5,727,900	\$8,160,164	22	24	\$13,888,064	46
	Premier Properties of SWFL,INC	\$5,864,000	\$6,764,500	7	8	\$12,628,500	15
	John R Wood	\$6,348,700	\$4,870,220	18	18	\$11,218,920	36
	Keller Williams Elite Realty	\$6,679,200	\$2,790,050	16	8	\$9,469,250	24
	Prudential Florida WCI Realty	\$4,360,000	\$3,748,700	13	9	\$8,108,700	22
	Non MLS		\$5,544,479		19	\$5,544,479	19
	Barry DeNicola Realty, Inc.	\$1,573,000	\$1,450,000	2	1	\$3,023,000	3
	Coldwell Banker Residential Real Estate, Inc.	\$1,669,400	\$1,040,200	8	6	\$2,709,600	14
	Amerivest Realty	\$895,200	\$1,113,000	5	5	\$2,008,200	10
	McWilliams Buckley & Assoc	\$1,807,400		3		\$1,807,400	3
	Bluebill Real Estate	\$318,900	\$883,900	2	4	\$1,202,800	6
	Homes & Land Brokers, Inc.	\$1,100,000		2		\$1,100,000	2
	ERA Faust Realty Group	\$711,079	\$387,400	3	2	\$1,098,479	5
	Realty Pros of Naples, LLC	\$1,053,264		1		\$1,053,264	1
	Realty World Florida	\$739,500	\$240,000	4	1	\$979,500	5
	Builders Services	\$600,117	\$240,117	2	1	\$840,234	3
	Absync Realty		\$830,000		1	\$830,000	1
	Kosene-Kosene Residential FL	\$409,073	\$409,073	2	2	\$818,146	4
	WEICHERT, REALTORsr On The Gulf	\$414,000	\$400,000	3	2	\$814,000	5
	Premiere Plus Realty Co.	\$37,500	\$749,000	1	4	\$786,500	5
	Diann Masi Realty, Inc.	\$681,000		3		\$681,000	3
	Sand Castle Realty Group, Inc	\$89,000	\$582,000	1	2	\$671,000	3
	J Meier Real Estate	\$660,000		2		\$660,000	2
	Alliance Realty Group		\$610,000		1	\$610,000	1
	Hunters Ridge Realty Co.	\$294,000	\$294,000	1	1	\$588,000	2
	Sellstate Achievers Rlty	\$405,270	\$135,000	2	1	\$540,270	3
	RE/MAX Estates	\$360,200	\$138,000	3	1	\$498,200	4
	VIP Realty Group	\$299,000	\$195,000	1	1	\$494,000	2
	Century 21 Tri Power		\$469,000		2	\$469,000	2
	Sterling Property Servs Realty		\$422,000		1	\$422,000	1
	Lee Collier Realty Group Inc		\$315,000		1	\$315,000	1
	L'Excellence Realty Group Inc.	\$150,000	\$150,000	1	1	\$300,000	2
	Priceless Realty	\$284,000		2		\$284,000	2
	Royal Shell Real Estate		\$283,000		1	\$283,000	1
	Sun Realty LLC		\$275,000		1	\$275,000	1
	Naples Realty Services	\$195,000	\$75,000	1	1	\$270,000	2
	WBG SW Florida, Inc.	\$130,000	\$130,000	1	1	\$260,000	2
	Realty World, Top Producers Realty, Inc.	\$250,500		1		\$250,500	1
	Florida Connect Realty	\$247,000		1		\$247,000	1
	Dina Cecere Realty LLC	\$240,000		1		\$240,000	1
	Zip Realty, Inc.	\$194,000	\$43,500	2	1	\$237,500	3
	Rapallo Rite at Coconut Point		\$235,000		1	\$235,000	1
	Select Real Estate By Stephani	\$225,050		1		\$225,050	1
	Help-U-Sell Reed & Associates		\$219,000		1	\$219,000	1
	Sun Realty USA		\$212,000		1	\$212,000	1
	Realty Direct Naples		\$203,900		1	\$203,900	1
	West Shore Properties Real Estate Company		\$195,000		1	\$195,000	1
	RE/MAX Realty Select	\$143,400	\$46,000	2	1	\$189,400	3
	Phelps Realty Services	\$179,900		1		\$179,900	1
	L.H. Fleming & Company, Real Estate	\$177,000		1		\$177,000	1
	RE/MAX Sundance Realty II		\$171,000		1	\$171,000	1
	Century 21 Sunbelt Realty	\$161,750		1		\$161,750	1
	Community Realty Associates	\$150,000		1		\$150,000	1
	Gulf Breeze Real Estate, LLC		\$149,500		1	\$149,500	1
	Realty Executives	\$72,500	\$72,500	1	1	\$145,000	2
	Lahaina Realty		\$139,000		1	\$139,000	1
	ProTrend Residential		\$130,000		1	\$130,000	1
	RE/MAX Realty Group		\$130,000		1	\$130,000	1
	Sun Realty		\$123,000		1	\$123,000	1
	Signature Properties of Greater Florida Inc.		\$115,000		1	\$115,000	1
	Fidelity Florida Realty Corp		\$110,900		1	\$110,900	1
	Pollard & Hedrich Realty, Inc.	\$100,000		1		\$100,000	1
	The Realty Group of SW FL, Inc		\$100,000		1	\$100,000	1
	Bartley Realty Services	\$95,000		1		\$95,000	1
	Prestige Properties of South Florida, Inc.	\$45,000	\$45,000	1	1	\$90,000	2
	Internet Realty Group, Inc.		\$89,000		1	\$89,000	1

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		Data		Side			
		Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side
Bonita	Absolute Equity Realty Group		\$87,500		1	\$87,500	1
	J Roberts Brokerage Services	\$37,601	\$37,601	1	1	\$75,202	2
	Spina Realty Company	\$72,000		1	1	\$72,000	1
	Independent Brokers Realty		\$67,200		1	\$67,200	1
	Stock Realty, LLC	\$63,000		1		\$63,000	1
	Home Place Realty	\$62,000		1		\$62,000	1
	Florida Home Realty of Collier County, Inc.		\$50,500		1	\$50,500	1
	Century 21 Birchwood	\$50,500		1		\$50,500	1
	Prosults Realty	\$44,000		1		\$44,000	1
	Wordl Realty Services	\$43,500		1		\$43,500	1
	South Bay Realty		\$43,500		1	\$43,500	1
Bonita							
Estero		\$46,509,404	\$46,509,404	155	155	\$93,018,808	310
Grand							
Total		\$219,342,502	\$219,342,502	642	642	\$438,685,004	1,284

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN01 -	Barry DeNicola Realty, Inc.	\$2,900,000	2	0.6611%
	Bluebill Real Estate	\$1,007,800	5	0.2297%
	Downing Frye	\$370,000	1	0.0843%
	ERA Faust Realty Group	\$422,000	1	0.0962%
	Sterling Property Servs Realty	\$422,000	1	0.0962%
BN01 -		\$5,121,800	10	1.1675%
BN02 W	Barry DeNicola Realty, Inc.	\$123,000	1	0.0280%
	Sun Realty	\$123,000	1	0.0280%
BN02 W of US41		\$246,000	2	0.0561%
BN03 -	Coldwell Banker Residential Real Estate, Inc.	\$308,000	2	0.0702%
	Downing Frye	\$3,364,500	9	0.7670%
	John R Wood	\$235,000	1	0.0536%
	Keller Williams Elite Realty	\$4,995,550	11	1.1388%
	Non MLS	\$899,000	5	0.2049%
	Premier Properties of SWFL,INC	\$1,162,500	1	0.2650%
	Prudential Florida WCI Realty	\$173,000	1	0.0394%
	Rapallo Rite at Coconut Point	\$235,000	1	0.0536%
	Realty World, Top Producers Realty, Inc.	\$250,500	1	0.0571%
	Sand Castle Realty Group, Inc	\$520,000	1	0.1185%
	Select Real Estate By Stephani	\$225,050	1	0.0513%
	Sun Realty LLC	\$275,000	1	0.0627%
	Zip Realty, Inc.	\$61,000	1	0.0139%
BN03 -		\$12,704,100	36	2.8960%
BN04 -	Coldwell Banker Residential Real Estate, Inc.	\$282,500	1	0.0644%
	Downing Frye	\$1,967,000	2	0.4484%
	Keller Williams Elite Realty	\$1,800,000	1	0.4103%
	McWilliams Buckley & Assoc	\$1,700,000	1	0.3875%
	Non MLS	\$1,800,000	1	0.4103%
	Premier Properties of SWFL,INC	\$10,621,000	11	2.4211%
	Premiere Plus Realty Co.	\$282,500	1	0.0644%
	WBG SW Florida, Inc.	\$260,000	2	0.0593%
BN04 -		\$18,713,000	20	4.2657%
BN05 -	Amerivest Realty	\$245,000	1	0.0558%
	Century 21 Birchwood	\$50,500	1	0.0115%
	Coldwell Banker Residential Real Estate, Inc.	\$193,700	3	0.0442%
	Downing Frye	\$560,000	1	0.1277%
	Florida Home Realty of Collier County, Inc.	\$50,500	1	0.0115%

John R. Wood Inc., REALTORS
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		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN05 -	John R Wood	\$5,332,600	12	1.2156%
	Keller Williams Elite Realty	\$1,411,500	5	0.3218%
	Non MLS	\$1,400,000	1	0.3191%
	Premier Properties of SWFL,INC	\$705,000	2	0.1607%
	Prestige Properties of South Florida, Inc.	\$90,000	2	0.0205%
	Prudential Florida WCI Realty	\$2,720,000	3	0.6200%
	RE/MAX Estates	\$92,200	1	0.0210%
	WEICHERT, REALTORSr On The Gulf	\$225,000	1	0.0513%
BN05 - Pelican		\$13,076,000	34	2.9807%
BN06 -	Downing Frye	\$588,000	3	0.1340%
	Florida Connect Realty	\$247,000	1	0.0563%
	John R Wood	\$100,000	1	0.0228%
	Keller Williams Elite Realty	\$320,000	2	0.0729%
	Non MLS	\$319,000	2	0.0727%
	Pollard & Hedrich Realty, Inc.	\$100,000	1	0.0228%
	Prudential Florida WCI Realty	\$171,000	1	0.0390%
	RE/MAX Sundance Realty II	\$171,000	1	0.0390%
	Spina Realty Company	\$72,000	1	0.0164%
	Zip Realty, Inc.	\$133,000	1	0.0303%
BN06 - North		\$2,221,000	14	0.5063%
BN07	Downing Frye	\$370,000	2	0.0843%
	ERA Faust Realty Group	\$110,079	1	0.0251%
	John R Wood	\$480,000	2	0.1094%
	Non MLS	\$110,079	1	0.0251%
BN07 East of		\$1,070,158	6	0.2439%
BN08	Coldwell Banker Residential Real Estate, Inc.	\$110,900	1	0.0253%
	Downing Frye	\$693,900	3	0.1582%
	Fidelity Florida Realty Corp	\$110,900	1	0.0253%
	Gulf Breeze Real Estate, LLC	\$149,500	1	0.0341%
	Home Place Realty	\$62,000	1	0.0141%
	John R Wood	\$204,000	2	0.0465%
	Keller Williams Elite Realty	\$215,000	1	0.0490%
	Lahaina Realty	\$139,000	1	0.0317%
	Non MLS	\$160,000	1	0.0365%
	Phelps Realty Services	\$179,900	1	0.0410%

John R. Wood Inc., REALTORS
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Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN08	Premiere Plus Realty Co.	\$75,000	2	0.0171%
	Prosults Realty	\$44,000	1	0.0100%
	RE/MAX Realty Select	\$92,000	2	0.0210%
	Realty World Florida	\$149,500	1	0.0341%
	Sand Castle Realty Group, Inc	\$62,000	1	0.0141%
	VIP Realty Group	\$299,000	1	0.0682%
	WEICHERT, REALTORSr On The Gulf	\$139,000	1	0.0317%
BN08 East of		\$2,885,600	22	0.6578%
BN09 -	Bluebill Real Estate	\$195,000	1	0.0445%
	Coldwell Banker Residential Real Estate, Inc.	\$357,500	1	0.0815%
	Downing Frye	\$1,897,500	5	0.4325%
	Keller Williams Elite Realty	\$375,000	1	0.0855%
	Naples Realty Services	\$195,000	1	0.0445%
	West Shore Properties Real Estate Company	\$195,000	1	0.0445%
BN09 -		\$3,215,000	10	0.7329%
BN10	Absolute Equity Realty Group	\$87,500	1	0.0199%
	Amerivest Realty	\$366,200	4	0.0835%
	Builders Services	\$480,234	2	0.1095%
	Downing Frye	\$276,000	4	0.0629%
	ERA Faust Realty Group	\$97,400	1	0.0222%
	Independent Brokers Realty	\$67,200	1	0.0153%
	J Roberts Brokerage Services	\$75,202	2	0.0171%
	John R Wood	\$618,500	3	0.1410%
	Keller Williams Elite Realty	\$43,500	1	0.0099%
	RE/MAX Realty Select	\$97,400	1	0.0222%
	Realty World Florida	\$155,000	1	0.0353%
	The Realty Group of SW FL, Inc	\$100,000	1	0.0228%
	WEICHERT, REALTORSr On The Gulf	\$100,000	1	0.0228%
	Zip Realty, Inc.	\$43,500	1	0.0099%
BN10 East		\$2,607,636	24	0.5944%
BN11 S-	Absync Realty	\$830,000	1	0.1892%
	ERA Faust Realty Group	\$179,000	1	0.0408%
	Homes & Land Brokers, Inc.	\$830,000	1	0.1892%
	Premiere Plus Realty Co.	\$179,000	1	0.0408%
BN11 S- BonitaBe		\$2,018,000	4	0.4600%

John R. Wood Inc., REALTORS
Company Ranking Reports
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		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN12 - E	Builders Services	\$360,000	1	0.0821%
	Century 21 Sunbelt Realty	\$161,750	1	0.0369%
	Coldwell Banker Residential Real Estate, Inc.	\$359,000	1	0.0818%
	Downing Frye	\$140,000	1	0.0319%
	ERA Faust Realty Group	\$290,000	1	0.0661%
	Hunters Ridge Realty Co.	\$588,000	2	0.1340%
	John R Wood	\$2,353,820	9	0.5366%
	Keller Williams Elite Realty	\$75,000	1	0.0171%
	Lee Collier Realty Group Inc	\$315,000	1	0.0718%
	L'Excellence Realty Group Inc.	\$300,000	2	0.0684%
	Naples Realty Services	\$75,000	1	0.0171%
	Premier Properties of SWFL,INC	\$140,000	1	0.0319%
	Prudential Florida WCI Realty	\$675,000	2	0.1539%
	Royal Shell Real Estate	\$283,000	1	0.0645%
	Sellstate Achievers Rlty	\$270,270	1	0.0616%
	South Bay Realty	\$43,500	1	0.0099%
	Wordl Realty Services	\$43,500	1	0.0099%
BN12 - E		\$6,472,840	28	1.4755%
ES01 -	Amerivest Realty	\$115,000	1	0.0262%
	Bartley Realty Services	\$95,000	1	0.0217%
	Coldwell Banker Residential Real Estate, Inc.	\$818,000	3	0.1865%
	Community Realty Associates	\$150,000	1	0.0342%
	Dina Cecere Realty LLC	\$240,000	1	0.0547%
	Downing Frye	\$2,178,264	6	0.4965%
	Help-U-Sell Reed & Associates	\$219,000	1	0.0499%
	Homes & Land Brokers, Inc.	\$270,000	1	0.0615%
	John R Wood	\$560,000	2	0.1277%
	Kosene-Kosene Residential FL	\$818,146	4	0.1865%
	Non MLS	\$95,000	1	0.0217%
	Prudential Florida WCI Realty	\$2,452,000	8	0.5589%
	Realty Executives	\$145,000	2	0.0331%
	Realty Pros of Naples, LLC	\$1,053,264	1	0.2401%
	Realty World Florida	\$480,000	2	0.1094%
	Signature Properties of Greater Florida Inc.	\$115,000	1	0.0262%
ES01 -		\$9,803,674	36	2.2348%
ES02 -	Amerivest Realty	\$142,000	2	0.0324%
	Century 21 Tri Power	\$469,000	2	0.1069%
	Coldwell Banker Residential Real Estate, Inc.	\$130,000	1	0.0296%

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		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
ES02 -	Diann Masi Realty, Inc.	\$681,000	3	0.1552%
	Downing Frye	\$255,000	2	0.0581%
	John R Wood	\$255,000	2	0.0581%
	L.H. Fleming & Company, Real Estate	\$177,000	1	0.0403%
	McWilliams Buckley & Assoc	\$28,500	1	0.0065%
	Non MLS	\$268,500	3	0.0612%
	ProTrend Residential	\$130,000	1	0.0296%
	RE/MAX Estates	\$406,000	3	0.0925%
	RE/MAX Realty Group	\$130,000	1	0.0296%
	Sellstate Achievers Rlty	\$270,000	2	0.0615%
	Stock Realty, LLC	\$63,000	1	0.0144%
	Sun Realty USA	\$212,000	1	0.0483%
ES02 -		\$3,617,000	26	0.8245%
ES03 -	Alliance Realty Group	\$610,000	1	0.1391%
	Amerivest Realty	\$1,140,000	2	0.2599%
	Coldwell Banker Residential Real Estate, Inc.	\$150,000	1	0.0342%
	Downing Frye	\$1,227,900	7	0.2799%
	Internet Realty Group, Inc.	\$89,000	1	0.0203%
	J Meier Real Estate	\$660,000	2	0.1504%
	John R Wood	\$1,080,000	2	0.2462%
	Keller Williams Elite Realty	\$233,700	1	0.0533%
	McWilliams Buckley & Assoc	\$78,900	1	0.0180%
	Non MLS	\$492,900	4	0.1124%
	Premiere Plus Realty Co.	\$250,000	1	0.0570%
	Priceless Realty	\$284,000	2	0.0647%
	Prudential Florida WCI Realty	\$1,917,700	7	0.4371%
	Realty Direct Naples	\$203,900	1	0.0465%
	Realty World Florida	\$195,000	1	0.0445%
	Sand Castle Realty Group, Inc	\$89,000	1	0.0203%
	VIP Realty Group	\$195,000	1	0.0445%
	WEICHERT, REALTORSr On The Gulf	\$350,000	2	0.0798%
ES03 -		\$9,247,000	38	2.1079%
NA01 -	Amerivest Realty	\$2,600,000	1	0.5927%
	Assist2Sell	\$165,000	1	0.0376%
	Cypress Realty Inc.	\$165,000	1	0.0376%
	Downing Frye	\$1,779,000	6	0.4055%
	Gulf Coast Investment Properties	\$450,000	1	0.1026%
	Hovland, Inc.	\$150,000	1	0.0342%

John R. Wood Inc., REALTORS
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Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA01 -	Independent Brokers Realty Inc.	\$125,000	1	0.0285%
	John R Wood	\$1,330,000	3	0.3032%
	Keller Williams Elite Realty	\$450,000	1	0.1026%
	Premier Properties of SWFL,INC	\$1,310,000	2	0.2986%
	Premiere Plus Realty Co.	\$1,000,000	1	0.2280%
	Prestige Properties of South Florida, Inc.	\$3,387,000	2	0.7721%
	Prudential Florida WCI Realty	\$787,000	1	0.1794%
	Sandals Realty of Collier	\$125,000	1	0.0285%
	Southwest Properties Group	\$1,125,000	1	0.2564%
NA01 -		\$14,948,000	24	3.4075%
NA02 -	Amerivest Realty	\$480,000	1	0.1094%
	Coldwell Banker Residential Real Estate, Inc.	\$300,000	1	0.0684%
	Downing Frye	\$2,455,000	5	0.5596%
	Mari Vesci REALTORS, Inc	\$860,000	3	0.1960%
	Platinum Properties of Naples Inc	\$1,780,000	3	0.4058%
	Premier Properties of SWFL,INC	\$13,260,000	6	3.0227%
	Prestige Properties of South Florida, Inc.	\$2,300,000	1	0.5243%
	Sanddollar Real Estate Corp of Naples	\$475,000	1	0.1083%
	South Bay Realty	\$290,500	1	0.0662%
	Tropics Real Estate	\$760,000	1	0.1732%
	Wordl Realty Services	\$290,500	1	0.0662%
NA02 -		\$23,251,000	24	5.3002%
NA03 -	Amerivest Realty	\$75,500	1	0.0172%
	Coldwell Banker Residential Real Estate, Inc.	\$75,000	1	0.0171%
	Downing Frye	\$240,000	1	0.0547%
	Florida Realty Group	\$75,000	1	0.0171%
	Keller Williams Elite Realty	\$120,000	1	0.0274%
	Prudential Florida WCI Realty	\$240,000	1	0.0547%
	Realty Direct Naples	\$156,500	1	0.0357%
	Sand Castle Realty Group, Inc	\$156,500	1	0.0357%
	True Realty Services LLC	\$120,000	1	0.0274%
	WEICHERT, REALTORSr On The Gulf	\$75,500	1	0.0172%
NA03 -		\$1,334,000	10	0.3041%
NA04 -	Campbell and Prebish	\$525,000	1	0.1197%
	Coldwell Banker Residential Real Estate, Inc.	\$2,525,000	3	0.5756%
	Downing Frye	\$3,044,500	5	0.6940%
	John R Wood	\$6,749,500	12	1.5386%
	Keating Associates	\$547,500	1	0.1248%

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Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA04 -	Premier Properties of SWFL,INC	\$2,132,500	4	0.4861%
	Prudential Florida WCI Realty	\$2,660,000	3	0.6064%
	Realty Direct Naples	\$465,000	1	0.1060%
	Sand Castle Realty Group, Inc	\$1,900,000	1	0.4331%
	White Sands Realty, LLC	\$1,000,000	1	0.2280%
NA04 -		\$21,549,000	32	4.9122%
NA05 -	A Delta Realty of Naples Inc.	\$3,395,000	1	0.7739%
	Amerivest Realty	\$885,000	3	0.2017%
	Bud Coleman Associates Inc	\$2,275,000	1	0.5186%
	Campbell and Prebish	\$3,395,000	1	0.7739%
	Coldwell Banker Residential Real Estate, Inc.	\$2,482,900	6	0.5660%
	Downing Frye	\$4,649,000	11	1.0598%
	Gulf Cities Realty	\$420,000	1	0.0957%
	Gulf Coast International	\$650,000	1	0.1482%
	Horizons By The Sea Inc.	\$800,000	2	0.1824%
	Independent Brokers Realty	\$137,000	1	0.0312%
	John R Wood	\$4,575,000	9	1.0429%
	Keating Associates	\$140,000	1	0.0319%
	Kelly and Associates	\$27,500	1	0.0063%
	L.H. Fleming & Company, Real Estate	\$225,000	1	0.0513%
	Neapolitan Realty LLC	\$650,000	1	0.1482%
	Non MLS	\$1,297,000	4	0.2957%
	Perfect Properties of Naples, Inc.	\$370,000	1	0.0843%
	Premier Estate Properties	\$2,100,000	1	0.4787%
	Premier Properties of SWFL,INC	\$7,906,000	6	1.8022%
	Premiere Plus Realty Co.	\$420,000	1	0.0957%
	Prosults Realty	\$27,500	1	0.0063%
	Prudential Florida WCI Realty	\$260,000	1	0.0593%
	RE/MAX Realty Select	\$225,000	1	0.0513%
	Realty Direct Naples	\$350,000	1	0.0798%
	Realty World Florida	\$135,900	1	0.0310%
	Sandals Realty	\$457,000	1	0.1042%
NA05 -		\$38,254,800	60	8.7203%
NA06 -	Campbell and Prebish	\$2,220,000	2	0.5061%
	Coldwell Banker Residential Real Estate, Inc.	\$535,000	1	0.1220%
	Downing Frye	\$75,600	1	0.0172%
	Gulf Coast International	\$2,500,000	2	0.5699%
	Gulf to Bay Sothebys International	\$535,000	1	0.1220%

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		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA06 -	Platinum Properties of Naples Inc	\$265,000	1	0.0604%
	Premiere Plus Realty Co.	\$320,000	2	0.0729%
	Prudential Florida WCI Realty	\$75,600	1	0.0172%
	Traditional Real Estate Services, Inc.	\$265,000	1	0.0604%
NA06 -		\$6,791,200	12	1.5481%
NA07 -	Downing Frye	\$2,599,000	1	0.5925%
	Premier Properties of SWFL,INC	\$18,620,000	4	4.2445%
	Prudential Florida WCI Realty	\$15,900,000	2	3.6245%
	The Forrest Company Realty of Naples Inc	\$7,461,000	3	1.7008%
	VIP Realty Group	\$7,000,000	2	1.5957%
NA07 - Port		\$51,580,000	12	11.7579%
NA08 -	Downing Frye	\$2,024,000	7	0.4614%
	Gulf Breeze Real Estate, LLC	\$607,500	1	0.1385%
	John R Wood	\$1,577,500	3	0.3596%
	Luxury Estates International	\$2,000,000	1	0.4559%
	Premier Properties of SWFL,INC	\$2,072,500	2	0.4724%
	Premiere Plus Realty Co.	\$2,206,500	3	0.5030%
	Priceless Realty	\$37,888	1	0.0086%
	Prudential Florida WCI Realty	\$2,577,888	3	0.5876%
	Sun Realty	\$350,000	1	0.0798%
	Tropics Real Estate	\$590,000	1	0.1345%
	VIP Realty Group	\$350,000	1	0.0798%
NA08 -		\$14,393,776	24	3.2811%
NA09 -	Amerivest Realty	\$94,900	1	0.0216%
	Century 21 Sunbelt Realty	\$45,000	1	0.0103%
	Coldwell Banker Residential Real Estate, Inc.	\$95,000	1	0.0217%
	Downing Frye	\$81,200	2	0.0185%
	Fidelity Florida Realty Corp	\$60,000	2	0.0137%
	Florida Home Realty of Collier County, Inc.	\$312,000	3	0.0711%
	Internet Realty Group, Inc.	\$341,600	4	0.0779%
	John R Wood	\$137,000	2	0.0312%
	Premiere Plus Realty Co.	\$223,070	3	0.0508%
	Prestige Properties of South Florida, Inc.	\$287,800	3	0.0656%
	Prosults Realty	\$256,000	3	0.0584%
	Prudential Florida WCI Realty	\$60,000	2	0.0137%
	RE/MAX Realty Select	\$29,700	1	0.0068%
	Realty Direct Naples	\$116,000	1	0.0264%

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		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA09 -	Realty World, Top Producers Realty, Inc.	\$50,000	1	0.0114%
	Saggio Dream Realty	\$100,000	2	0.0228%
	White Sands Realty, LLC	\$100,000	1	0.0228%
	Wordl Realty Services	\$81,270	1	0.0185%
NA09 -		\$2,470,540	34	0.5632%
NA11 -	Amerivest Realty	\$277,000	1	0.0631%
	Bluebill Real Estate	\$203,000	3	0.0463%
	Campbell and Prebish	\$1,050,000	1	0.2394%
	Coldwell Banker Residential Real Estate, Inc.	\$273,000	2	0.0622%
	Downing Frye	\$625,000	4	0.1425%
	Florida Home Realty of Collier County, Inc.	\$145,000	1	0.0331%
	Florida Realty Group	\$345,000	3	0.0786%
	Independent Brokers Realty	\$145,000	1	0.0331%
	Independent Brokers Realty Inc.	\$110,000	1	0.0251%
	Internet Realty Group, Inc.	\$763,000	1	0.1739%
	John R Wood	\$5,820,000	13	1.3267%
	Keating Associates	\$122,000	2	0.0278%
	Keller Williams Elite Realty	\$110,000	1	0.0251%
	Luxury Estates International	\$7,800,000	2	1.7780%
	Non MLS	\$110,000	1	0.0251%
	Pollard & Hedrich Realty, Inc.	\$751,000	3	0.1712%
	Premier Properties of SWFL,INC	\$654,000	2	0.1491%
	Premiere Plus Realty Co.	\$680,000	1	0.1550%
	Prudential Florida WCI Realty	\$1,484,000	5	0.3383%
	RE/MAX Realty Select	\$98,000	1	0.0223%
	Realty World Florida	\$62,000	1	0.0141%
	Royal Properties of Naples LLC	\$168,000	2	0.0383%
	Royal Shell Real Estate	\$4,500,000	2	1.0258%
	Sun Realty	\$450,000	1	0.1026%
	VIP Realty Group	\$175,000	1	0.0399%
	WEICHERT, REALTORSr On The Gulf	\$763,000	1	0.1739%
	Wordl Realty Services	\$73,000	1	0.0166%
NA11 -				
N/O		\$27,756,000	58	6.3271%
NA12 -	Amerivest Realty	\$978,150	6	0.2230%
	Bella Vita	\$265,000	1	0.0604%
	Coldwell Banker Residential Real Estate, Inc.	\$249,250	2	0.0568%
	Discovery Realty Group	\$860,000	2	0.1960%

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		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA12 -	Downing Frye	\$730,000	2	0.1664%
	ERA Faust Realty Group	\$299,900	1	0.0684%
	Homes & Land Brokers, Inc.	\$295,000	1	0.0672%
	John R Wood	\$2,057,000	3	0.4689%
	Keating Associates	\$98,500	1	0.0225%
	Keller Williams Elite Realty	\$126,500	2	0.0288%
	Kevin Shelly Realty Inc	\$58,500	1	0.0133%
	Kunkle Realty, LLC	\$75,000	1	0.0171%
	Non MLS	\$173,500	2	0.0396%
	Premier Properties of SWFL,INC	\$1,489,900	2	0.3396%
	Premiere Plus Realty Co.	\$550,000	3	0.1254%
	Prudential Florida WCI Realty	\$230,000	1	0.0524%
	RE/MAX Realty Group	\$126,000	1	0.0287%
	RE/MAX Realty Select	\$347,300	3	0.0792%
	RE/MAX Sundance Realty II	\$295,000	1	0.0672%
	Sand Castle Realty Group, Inc	\$45,000	1	0.0103%
	Signature Properties of Greater Florida Inc.	\$72,500	1	0.0165%
	Twin Realty Inc.	\$45,000	1	0.0103%
	Waterfront Realty Group, Inc.	\$134,900	1	0.0308%
NA12 - N/O		\$9,601,900	40	2.1888%
NA14 -	Amerivest Realty	\$423,100	2	0.0964%
	Coldwell Banker Residential Real Estate, Inc.	\$500,000	2	0.1140%
	Downing Frye	\$1,745,500	6	0.3979%
	Florida Home Realty of Collier County, Inc.	\$874,000	4	0.1992%
	Illustrated Properties Real Estate Inc.	\$1,728,000	5	0.3939%
	John R Wood	\$575,500	2	0.1312%
	Naples Realty Services	\$492,000	2	0.1122%
	Non MLS	\$300,000	1	0.0684%
	Phelps Realty Services	\$143,000	1	0.0326%
	Premier Properties of SWFL,INC	\$2,347,500	6	0.5351%
	Premiere Plus Realty Co.	\$586,000	2	0.1336%
	Prudential Florida WCI Realty	\$270,000	2	0.0615%
	Realty World Florida	\$63,100	1	0.0144%
	Sun Realty	\$143,000	1	0.0326%
	Vineyards Properties Inc	\$1,587,500	5	0.3619%
NA14 - N/O Pine		\$11,778,200	42	2.6849%

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Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA15 -	Downing Frye	\$120,000	2	0.0274%
	Florida Home Realty of Collier County, Inc.	\$170,526	1	0.0389%
	John R Wood	\$684,500	4	0.1560%
	Non MLS	\$330,526	2	0.0753%
	Platinum Properties of Naples Inc	\$209,500	1	0.0478%
	Prosults Realty	\$155,000	1	0.0353%
	Sun Realty	\$130,000	1	0.0296%
	Sun Realty LLC	\$130,000	1	0.0296%
	Sunstream Realty Inc	\$160,000	1	0.0365%
NA15 -		\$2,090,052	14	0.4764%
NA16 -	Amerivest Realty	\$1,070,000	2	0.2439%
	Beachwood Properties, Inc.	\$225,000	2	0.0513%
	Coldwell Banker Residential Real Estate, Inc.	\$726,900	6	0.1657%
	Deborah Ann Watson	\$110,000	1	0.0251%
	Downing Frye	\$1,823,000	5	0.4156%
	Florida Home Realty of Collier County, Inc.	\$590,000	4	0.1345%
	Grey Oaks Realty Inc.	\$3,000,000	1	0.6839%
	Internet Realty Group, Inc.	\$79,800	2	0.0182%
	John R Wood	\$8,619,000	13	1.9647%
	Keller Williams Elite Realty	\$384,619	2	0.0877%
	Land Plus Realty Inc	\$95,000	1	0.0217%
	Phelps Realty Services	\$190,000	1	0.0433%
	Premier Properties of SWFL,INC	\$7,425,000	3	1.6926%
	Premier Realty Homes	\$750,000	1	0.1710%
	Premiere Plus Realty Co.	\$82,500	1	0.0188%
	Prudential Florida WCI Realty	\$494,900	2	0.1128%
	RE/MAX Realty Select	\$274,619	1	0.0626%
	Realty Direct Naples	\$196,000	2	0.0447%
	Realty World, Top Producers Realty, Inc.	\$115,000	1	0.0262%
	Signature Properties of Greater Florida Inc.	\$82,500	1	0.0188%
	VIP Realty Group	\$190,000	1	0.0433%
	Wordl Realty Services	\$82,000	1	0.0187%
NA16 -		\$26,605,838	54	6.0649%
NA17 -	Amerivest Realty	\$518,100	7	0.1181%
	Blue Heron Realty of Naples	\$405,000	3	0.0923%
	Century 21 AAIM Realty Grp.	\$122,500	1	0.0279%
	Century 21 JB Novelli Internationale	\$260,000	2	0.0593%
	Century 21 Sunbelt Rlty #1,Inc	\$27,000	1	0.0062%

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Geo Area	Company	Data		
		Total Closed Volume	Closed Units	% Volume
NA17 -	Coldwell Banker Residential Real Estate, Inc.	\$664,000	4	0.1514%
	Downing Frye	\$1,689,150	13	0.3850%
	ERA Faust Realty Group	\$200,000	2	0.0456%
	Exit Platinum	\$109,000	1	0.0248%
	Florida Home Realty of Collier County, Inc.	\$43,000	1	0.0098%
	Gulf Region Realty	\$135,000	1	0.0308%
	Gulfline Realty LLC	\$65,000	1	0.0148%
	Homes & Land Brokers, Inc.	\$28,000	1	0.0064%
	Independent Brokers Realty	\$118,000	1	0.0269%
	Internet Realty Group, Inc.	\$44,000	1	0.0100%
	John R Wood	\$672,240	6	0.1532%
	Keating Associates	\$279,120	3	0.0636%
	Keller Williams Elite Realty	\$109,000	1	0.0248%
	Keller Williams Realty, Marco	\$201,900	2	0.0460%
	L.H. Fleming & Company, Real Estate	\$393,500	4	0.0897%
	Mari Vesci REALTORS, Inc	\$240,000	1	0.0547%
	McWilliams Buckley & Assoc	\$79,120	1	0.0180%
	Naples Lifestyles and Homes	\$80,000	1	0.0182%
	Naples Realty Services	\$155,000	1	0.0353%
	Non MLS	\$860,400	6	0.1961%
	Perfect Properties of Naples, Inc.	\$120,000	2	0.0274%
	Phelps Realty Services	\$99,990	1	0.0228%
	POM Property Management	\$47,650	1	0.0109%
	Premiere Plus Realty Co.	\$1,418,000	8	0.3232%
	Prestige Properties of South Florida, Inc.	\$60,600	1	0.0138%
	Prudential Florida WCI Realty	\$525,000	5	0.1197%
	RE/MAX Estates	\$87,000	1	0.0198%
	RE/MAX Realty Select	\$341,800	3	0.0779%
	Realty World Florida	\$87,000	1	0.0198%
	Realty World, Top Producers Realty, Inc.	\$104,000	1	0.0237%
	Royal Properties of Naples LLC	\$636,500	4	0.1451%
	Royal Realty Investment Group	\$218,500	2	0.0498%
	Sand Castle Realty Group, Inc	\$43,000	1	0.0098%
	Schooner Bay	\$95,900	1	0.0219%
	Sun Realty	\$330,000	5	0.0752%
	Tropics Real Estate	\$181,500	2	0.0414%
	U S Prime Realty LLC	\$75,000	1	0.0171%
	United Real Estate	\$28,000	1	0.0064%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA17 -	Waterfront Realty Group, Inc.	\$564,000	3	0.1286%
	WEICHERT, REALTORSr On The Gulf	\$97,650	2	0.0223%
NA17 -		\$12,659,120	112	2.8857%
NA18 -	Amerivest Realty	\$451,000	4	0.1028%
	Clausen Properties, Inc.	\$157,900	1	0.0360%
	Coffey Real Estate Services, Corp	\$160,000	2	0.0365%
	Coldwell Banker Residential Real Estate, Inc.	\$217,000	2	0.0495%
	COLLIER COUNTY REALTY CORP	\$91,000	1	0.0207%
	Downing Frye	\$334,800	3	0.0763%
	Engel and Voelkers Olde Naples	\$175,000	1	0.0399%
	Exit Platinum	\$41,000	1	0.0093%
	Germain Properties of Naples, LLC	\$240,000	2	0.0547%
	Internet Realty Group, Inc.	\$115,500	1	0.0263%
	John R Wood	\$475,000	3	0.1083%
	Keating Associates	\$210,000	2	0.0479%
	Keller Williams Elite Realty	\$220,000	2	0.0501%
	Kunkle Realty, LLC	\$285,000	1	0.0650%
	Market America Rlty & Invstmnt	\$158,000	1	0.0360%
	Naples Realty Services	\$266,000	2	0.0606%
	Non MLS	\$115,500	1	0.0263%
	Option One Realty	\$152,000	2	0.0346%
	Perfect Properties of Naples, Inc.	\$114,900	1	0.0262%
	Prosults Realty	\$791,900	3	0.1805%
	Prudential Florida WCI Realty	\$324,100	5	0.0739%
	RE/MAX Realty Select	\$211,500	2	0.0482%
	RE/MAX Results Realty	\$152,500	1	0.0348%
	Realty Direct Naples	\$157,900	1	0.0360%
	Realty World Florida	\$65,000	1	0.0148%
	Sand Castle Realty Group, Inc	\$102,500	1	0.0234%
	Signature Properties of Greater Florida Inc.	\$154,000	1	0.0351%
	South Bay Realty	\$52,000	1	0.0119%
	Sun Realty	\$109,000	1	0.0248%
	Sun Realty LLC	\$154,000	1	0.0351%
	Tropics Real Estate	\$245,000	1	0.0558%
NA18 -				
N/O		\$6,499,000	52	1.4815%
NA19 -	Amerivest Realty	\$216,000	1	0.0492%
	Boca Executives	\$199,000	2	0.0454%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA19 -	Coldwell Banker Residential Real Estate, Inc.	\$387,500	4	0.0883%
	Downing Frye	\$2,836,000	7	0.6465%
	Florida Home Realty of Collier County, Inc.	\$130,000	2	0.0296%
	John R Wood	\$1,178,000	6	0.2685%
	McNeil Real Estate, Inc.	\$243,000	1	0.0554%
	Premier Properties of SWFL,INC	\$120,000	1	0.0274%
	Premiere Plus Realty Co.	\$1,917,500	4	0.4371%
	Prudential Florida WCI Realty	\$460,000	1	0.1049%
	RE/MAX Results Realty	\$210,000	1	0.0479%
	Real Estate Asset Disposal Corporation	\$149,000	1	0.0340%
	Stock Realty, LLC	\$3,782,500	8	0.8622%
	Sun Realty	\$1,140,500	3	0.2600%
	Synergy Real Estate of SW Florida	\$120,000	1	0.0274%
	Waterfront Realty Group, Inc.	\$49,000	1	0.0112%
NA19 -		\$13,138,000	44	2.9949%
NA21 -	Amerivest Realty	\$1,590,500	5	0.3626%
	Assist2Sell	\$159,900	1	0.0364%
	Bristol Properties	\$1,450,000	1	0.3305%
	Builders Services	\$210,500	1	0.0480%
	Coldwell Banker Residential Real Estate, Inc.	\$2,426,175	5	0.5531%
	Crimaldi and Associates, LLC	\$126,000	1	0.0287%
	Downing Frye	\$2,800,900	8	0.6385%
	EXIT Charde Realty	\$340,000	1	0.0775%
	Independent Brokers Realty Inc.	\$145,000	1	0.0331%
	Keating Associates	\$603,900	1	0.1377%
	Keller Williams Elite Realty	\$410,000	1	0.0935%
	Non MLS	\$140,000	1	0.0319%
	Premier Properties of SWFL,INC	\$510,000	2	0.1163%
	Premiere Plus Realty Co.	\$799,500	3	0.1822%
	Prudential Florida WCI Realty	\$575,000	2	0.1311%
	RE/MAX Realty Select	\$145,000	1	0.0331%
	RE/MAX Results Realty	\$125,000	1	0.0285%
	Sun Realty	\$279,775	2	0.0638%
	WEICHERT, REALTORSr On The Gulf	\$249,800	4	0.0569%
NA21 - N/O		\$13,086,950	42	2.9832%
NA22 -	Amerivest Realty	\$500,000	2	0.1140%
	Coldwell Banker Residential Real Estate, Inc.	\$256,000	1	0.0584%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA22 -	Downing Frye	\$758,000	4	0.1728%
	Illustrated Properties Real Estate Inc.	\$221,500	1	0.0505%
	Internet Realty Group, Inc.	\$560,000	2	0.1277%
	Islandwalk Realty of Naples	\$310,000	1	0.0707%
	John R Wood	\$735,000	2	0.1675%
	Keller Williams Elite Realty	\$92,000	1	0.0210%
	Neapolitan Realty LLC	\$555,000	1	0.1265%
	Non MLS	\$612,000	2	0.1395%
	Pollard & Hedrich Realty, Inc.	\$42,000	1	0.0096%
	Prudential Florida WCI Realty	\$310,000	1	0.0707%
	RE/MAX Realty Group	\$256,000	1	0.0584%
	RE/MAX Realty Select	\$161,000	2	0.0367%
	Realty Direct Naples	\$515,000	2	0.1174%
	Sand Castle Realty Group, Inc	\$221,500	1	0.0505%
	South Bay Realty	\$300,000	1	0.0684%
NA22 - S/O		\$6,405,000	26	1.4600%
NA23 -	Coldwell Banker Residential Real Estate, Inc.	\$340,000	1	0.0775%
	Downing Frye	\$400,000	2	0.0912%
	Florida Home Realty of Collier County, Inc.	\$575,000	2	0.1311%
	RE/MAX Realty Select	\$165,000	1	0.0376%
NA23 - S/O Pine		\$1,480,000	6	0.3374%
NA24 -	Coldwell Banker Residential Real Estate, Inc.	\$143,000	2	0.0326%
	Direct Home Realty	\$132,000	1	0.0301%
	Downing Frye	\$218,000	3	0.0497%
	ERA Faust Realty Group	\$298,000	3	0.0679%
	Estates Realty	\$105,000	1	0.0239%
	Keating Associates	\$58,900	1	0.0134%
	L.H. Fleming & Company, Real Estate	\$235,290	3	0.0536%
	Naples Brokers Realty	\$160,000	2	0.0365%
	Naples Realty Services	\$42,000	1	0.0096%
	Non MLS	\$218,000	2	0.0497%
	Phelps Realty Services	\$58,900	1	0.0134%
	Premiere Plus Realty Co.	\$292,000	3	0.0666%
	Prestige Properties of South Florida, Inc.	\$158,290	2	0.0361%
	Prosults Realty	\$54,200	2	0.0124%
	Prudential Florida WCI Realty	\$98,000	1	0.0223%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA24 -	Realty Pros of Naples, LLC	\$224,000	2	0.0511%
	Saggio Dream Realty	\$154,000	2	0.0351%
	South Bay Realty	\$85,000	1	0.0194%
	Sun Realty	\$497,000	6	0.1133%
	WEICHERT, REALTORSr On The Gulf	\$68,000	1	0.0155%
NA24 -		\$3,299,580	40	0.7522%
NA31 -	Amerivest Realty	\$90,000	1	0.0205%
	Century 21 Birchwood	\$139,000	1	0.0317%
	Coldwell Banker Residential Real Estate, Inc.	\$155,500	1	0.0354%
	Downing Frye	\$90,000	1	0.0205%
	John R Wood	\$139,000	1	0.0317%
	Naples Brokers Realty	\$290,000	2	0.0661%
	Naples Property Shop	\$80,000	1	0.0182%
	RE/MAX Realty Select	\$155,500	1	0.0354%
	South Bay Realty	\$125,000	1	0.0285%
	Sun Realty	\$310,000	2	0.0707%
	TEC Realty	\$80,000	1	0.0182%
	Waterways Homes Realty, Inc.	\$125,000	1	0.0285%
NA31 -		\$1,779,000	14	0.4055%
NA32 -	Premiere Plus Realty Co.	\$110,000	2	0.0251%
NA32 -		\$110,000	2	0.0251%
NA33 -	Downing Frye	\$153,000	2	0.0349%
NA33 -		\$153,000	2	0.0349%
NA34 -	Amerivest Realty	\$309,900	2	0.0706%
	Club Team Realty	\$140,000	1	0.0319%
	Downing Frye	\$723,000	4	0.1648%
	Florida Home Realty of Collier County, Inc.	\$156,000	1	0.0356%
	L.H. Fleming & Company, Real Estate	\$117,000	1	0.0267%
	Phelps Realty Services	\$148,000	1	0.0337%
	Priority Properties of Florida	\$117,000	1	0.0267%
	Prudential Florida WCI Realty	\$156,000	1	0.0356%
	RE/MAX Realty Select	\$140,000	1	0.0319%
	Sun Realty	\$165,000	1	0.0376%
	TEC Realty	\$148,000	1	0.0337%
	VIP Realty Group	\$424,900	2	0.0969%
	Zip Realty, Inc.	\$163,000	1	0.0372%
NA34 -		\$2,907,800	18	0.6628%
NA36 -	Absolute Equity Realty Group	\$65,000	1	0.0148%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA36 -	David Brown Realtors	\$162,000	4	0.0369%
	Downing Frye	\$60,000	1	0.0137%
	Harmon Global	\$104,800	3	0.0239%
	Non MLS	\$60,000	1	0.0137%
	Prosults Realty	\$57,000	1	0.0130%
	Realty Pros of Naples, LLC	\$65,000	1	0.0148%
NA36 -		\$573,800	12	0.1308%
NA37 -	Amerivest Realty	\$475,000	2	0.1083%
	Builders Services	\$1,147,363	4	0.2615%
	Coldwell Banker Residential Real Estate, Inc.	\$617,500	3	0.1408%
	Downing Frye	\$662,500	3	0.1510%
	ERA Flagship Real Estate	\$735,000	4	0.1675%
	Florida Home Realty of Collier County, Inc.	\$455,000	2	0.1037%
	Gulf Coast Associates	\$245,000	1	0.0558%
	John R Wood	\$464,813	2	0.1060%
	L.H. Fleming & Company, Real Estate	\$203,000	1	0.0463%
	Levitan-McQuaid LLC	\$200,000	1	0.0456%
	Marilee Realty	\$168,000	1	0.0383%
	Premiere Plus Realty Co.	\$481,000	3	0.1096%
	Prosults Realty	\$103,000	1	0.0235%
	Prudential Florida WCI Realty	\$585,000	3	0.1334%
	RE/MAX Realty Select	\$190,000	1	0.0433%
	Sand Castle Realty Group, Inc	\$190,000	1	0.0433%
	Verona Realty	\$239,000	1	0.0545%
NA37 -		\$7,161,176	34	1.6324%
NA38 -	Century 21 First Southern Trust	\$195,900	1	0.0447%
	Century 21 Sunbelt Realty	\$209,250	2	0.0477%
	Coldwell Banker Residential Real Estate, Inc.	\$400,000	1	0.0912%
	Downing Frye	\$182,000	1	0.0415%
	EXIT Charde Realty	\$320,000	1	0.0729%
	Fiddler's Creek Realty, Inc.	\$3,105,000	5	0.7078%
	Independent Brokers Realty	\$267,000	1	0.0609%
	Internet Realty Group, Inc.	\$320,000	2	0.0729%
	Island Realty Marco	\$350,000	1	0.0798%
	Keller Williams Elite Realty	\$325,000	1	0.0741%
	Keller Williams Realty, Marco	\$587,000	2	0.1338%
	Non MLS	\$162,000	1	0.0369%
	Premier Properties of SWFL,INC	\$922,000	4	0.2102%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA38 -	Premiere Plus Realty Co.	\$140,000	2	0.0319%
	Prosults Realty	\$195,900	1	0.0447%
	Prudential Florida WCI Realty	\$400,000	1	0.0912%
	RE/MAX Results Realty	\$670,000	2	0.1527%
	Sanddollar Real Estate Corp of Naples	\$77,250	3	0.0176%
NA38 - South of		\$8,828,300	32	2.0124%
NA39 -	Bartley Realty Services	\$133,875	1	0.0305%
	ERA Flagship Real Estate	\$835,000	2	0.1903%
	Frost & Associates Inc	\$60,000	1	0.0137%
	Independent Brokers Realty Inc.	\$906,000	2	0.2065%
	Keller Williams Realty, Marco	\$315,000	1	0.0718%
	Non MLS	\$193,875	2	0.0442%
	Port of the Islands Realty LLC	\$956,000	2	0.2179%
	Premiere Plus Realty Co.	\$285,000	1	0.0650%
	Realty Executives	\$591,000	1	0.1347%
	Sanddollar Real Estate Corp of Naples	\$76,000	2	0.0173%
	Waterfront Realty Group, Inc.	\$550,000	1	0.1254%
NA39 - South of		\$4,901,750	16	1.1174%
NA41 -	Century 21 Sunbelt Realty	\$424,116	2	0.0967%
	Coldwell Banker Residential Real Estate, Inc.	\$151,100	1	0.0344%
	COLLIER COUNTY REALTY CORP	\$278,000	2	0.0634%
	Downing Frye	\$255,000	1	0.0581%
	E, M Prime Realty	\$135,000	1	0.0308%
	Florida Foundation Realty	\$189,900	1	0.0433%
	John R Wood	\$135,000	1	0.0308%
	Premiere Plus Realty Co.	\$151,100	1	0.0344%
	Prudential Florida WCI Realty	\$189,900	1	0.0433%
	WEICHERT, REALTORSr On The Gulf	\$255,000	1	0.0581%
NA41 -		\$2,164,116	12	0.4933%
NA42 -	A Delta Realty of Naples Inc.	\$70,199	1	0.0160%
	Amerivest Realty	\$106,000	1	0.0242%
	Century 21 Sunbelt Realty	\$70,199	1	0.0160%
	Coldwell Banker Residential Real Estate, Inc.	\$106,000	1	0.0242%
	John R Wood	\$300,000	1	0.0684%
	Prosults Realty	\$222,500	1	0.0507%
	RE/MAX Realty Select	\$300,000	1	0.0684%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA42 -	RE/MAX Sundance Realty II	\$160,000	1	0.0365%
	REO Accelerated Disposition	\$160,000	1	0.0365%
	WEICHERT, REALTORSr On The Gulf	\$222,500	1	0.0507%
NA42 -		\$1,717,398	10	0.3915%
NA43	Century 21 Birchwood	\$75,000	1	0.0171%
	Naples Realty Services	\$154,900	1	0.0353%
	Premiere Plus Realty Co.	\$75,000	1	0.0171%
	Ruby Realty & Referral Company	\$170,000	1	0.0388%
	Sun Realty	\$205,000	1	0.0467%
	Sun Realty USA	\$154,900	1	0.0353%
	United Real Estate	\$170,000	1	0.0388%
	Zip Realty, Inc.	\$205,000	1	0.0467%
NA43				
GGE 21-		\$1,209,800	8	0.2758%
NA44 -	Downing Frye	\$138,000	1	0.0315%
	Mari Vesci REALTORS, Inc	\$138,000	1	0.0315%
	Naples Brokers Realty	\$160,000	1	0.0365%
	South Bay Realty	\$160,000	1	0.0365%
	Sun Realty	\$265,000	2	0.0604%
NA44 -		\$861,000	6	0.1963%
NA45 -	Amerivest Realty	\$66,000	1	0.0150%
	Century 21 Sunbelt Realty	\$66,000	1	0.0150%
	Premiere Plus Realty Co.	\$112,000	1	0.0255%
	Realty Direct Naples	\$65,000	1	0.0148%
	Sandals Realty of Collier	\$65,000	1	0.0148%
	Sun Realty	\$112,000	1	0.0255%
NA45 -		\$486,000	6	0.1108%
NA46 -	Harmon Global	\$70,000	1	0.0160%
	Keating Associates	\$155,000	1	0.0353%
	L.H. Fleming & Company, Real Estate	\$70,000	1	0.0160%
	Non MLS	\$70,000	1	0.0160%
	Phelps Realty Services	\$102,250	1	0.0233%
	Premier Properties of SWFL,INC	\$102,250	1	0.0233%
	Premiere Advantage Real Estate	\$79,000	1	0.0180%
	Premiere Plus Realty Co.	\$176,000	2	0.0401%
	RE/MAX Partners	\$79,000	1	0.0180%
	Sun Realty	\$106,000	1	0.0242%
	United Real Estate	\$155,000	1	0.0353%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA46 -		\$1,164,500	12	0.2655%
NA47 -	A Plus Realty	\$78,700	1	0.0179%
	Bartley Realty Services	\$72,500	1	0.0165%
	COLLIER COUNTY REALTY CORP	\$29,500	1	0.0067%
	Florida Home Realty of Collier County, Inc.	\$95,000	1	0.0217%
	Horizons By The Sea Inc.	\$29,500	1	0.0067%
	Prudential Florida WCI Realty	\$72,500	1	0.0165%
	RE/MAX Realty Select	\$423,700	4	0.0966%
	Sun Realty	\$304,000	2	0.0693%
	WEICHERT, REALTORSr On The Gulf	\$130,000	2	0.0296%
NA47 -		\$1,235,400	14	0.2816%
NA48 -	Amerivest Realty	\$75,000	2	0.0171%
	Bartley Realty Services	\$66,500	1	0.0152%
	Coldwell Banker Residential Real Estate, Inc.	\$135,000	1	0.0308%
	Downing Frye	\$135,000	1	0.0308%
	Florida Home Realty of Collier County, Inc.	\$66,500	1	0.0152%
	Naples Realty Services	\$135,000	1	0.0308%
	Premiere Plus Realty Co.	\$206,200	2	0.0470%
	Priceless Realty	\$135,000	1	0.0308%
	Sand Castle Realty Group, Inc	\$127,000	1	0.0290%
	United Real Estate	\$360,000	3	0.0821%
NA48 -		\$1,441,200	14	0.3285%
Grand Total		\$438,685,004	1284	100.0000%

Status	Date	Foreclosure	Shortsale	Normal	Total	% Foreclosure	% Shortsale	% Normal Sales
Active	2/1/2011	435	1439	8648	10522	4.13%	13.68%	82.19%
Active	3/1/2011				0			
Active	4/1/2011				0	#DIV/0!	#DIV/0!	#DIV/0!
Active	5/1/2011				0	#DIV/0!	#DIV/0!	#DIV/0!
Active	6/1/2011				0	#DIV/0!	#DIV/0!	#DIV/0!
Active	7/1/2011				0	#DIV/0!	#DIV/0!	#DIV/0!
Active	8/1/2011				0	#DIV/0!	#DIV/0!	#DIV/0!
Active	9/1/2011				0	#DIV/0!	#DIV/0!	#DIV/0!
Active	10/1/2011				0	#DIV/0!	#DIV/0!	#DIV/0!
Active	11/1/2011				0	#DIV/0!	#DIV/0!	#DIV/0!
Active	12/1/2011				0	#DIV/0!	#DIV/0!	#DIV/0!
Active	1/1/2012				0	#DIV/0!	#DIV/0!	#DIV/0!

Status	Date	Foreclosure	Shortsale	Normal	Total	% Foreclosure	% Shortsale	% Normal Sales
Pending	2/1/2011	404	1133	839	2376	17.00%	47.69%	35.31%
Pending	3/1/2011				0			
Pending	4/1/2011				0			
Pending	5/1/2011				0	#DIV/0!	#DIV/0!	#DIV/0!
Pending	6/1/2011				0	#DIV/0!	#DIV/0!	#DIV/0!
Pending	7/1/2011				0	#DIV/0!	#DIV/0!	#DIV/0!
Pending	8/1/2011				0	#DIV/0!	#DIV/0!	#DIV/0!
Pending	9/1/2011				0	#DIV/0!	#DIV/0!	#DIV/0!
Pending	10/1/2011				0	#DIV/0!	#DIV/0!	#DIV/0!
Pending	11/1/2011				0	#DIV/0!	#DIV/0!	#DIV/0!
Pending	12/1/2011				0	#DIV/0!	#DIV/0!	#DIV/0!
Pending	1/1/2012				0	#DIV/0!	#DIV/0!	#DIV/0!

Status	Date	Foreclosure	Shortsale	Normal	Total	% Foreclosure	% Shortsale	% Normal Sales
Closed	Jan-11	185	106	351	642	28.82%	16.51%	54.67%
Closed	Feb-11				0			
Closed	Mar-11				0	#DIV/0!	#DIV/0!	#DIV/0!
Closed	Apr-11				0	#DIV/0!	#DIV/0!	#DIV/0!
Closed	May-11				0	#DIV/0!	#DIV/0!	#DIV/0!
Closed	Jun-11				0	#DIV/0!	#DIV/0!	#DIV/0!
Closed	Jul-11				0	#DIV/0!	#DIV/0!	#DIV/0!
Closed	Aug-11				0	#DIV/0!	#DIV/0!	#DIV/0!
Closed	Sep-11				0	#DIV/0!	#DIV/0!	#DIV/0!
Closed	Oct-11				0	#DIV/0!	#DIV/0!	#DIV/0!
Closed	Nov-11				0	#DIV/0!	#DIV/0!	#DIV/0!
Closed	Dec-11				0	#DIV/0!	#DIV/0!	#DIV/0!
Closed	YTD Total	185	106	351	642	28.82%	16.51%	54.67%

John R. Wood Inc., REALTORS
Active Foreclosure-Shortsale Reports

Sum of Unit Count		Sale Type			
Market Defined	Code	Foreclosure	Normal	Shortsale	Grand Total
Bonita Estero Markets Only	A	56	716	193	965
	B	15	702	60	777
	C		258	14	272
	D	2	127	6	135
	E	2	140	3	145
	F		53		53
Bonita Estero Markets Only Total		75	1996	276	2347
Naples Market Only	A	300	2182	859	3341
	B	39	1816	210	2065
	C	11	863	41	915
	D	2	477	21	500
	E	7	720	28	755
	F		492	4	496
	G	1	102		103
Naples Market Only Total		360	6652	1163	8175
Grand Total		435	8648	1439	10522

John R. Wood Inc., REALTORS
Active Foreclosure-Shortsale Reports

	Sale Type		Data							
	Foreclosure		Normal		Shortsale		Total Sum of Unit Count		Total % of Units	
GeoCode	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units				
BN01	1	0.68%	136	93.15%	9	6.16%	146	100.00%		
BN02	6	5.50%	88	80.73%	15	13.76%	109	100.00%		
BN03	2	0.68%	278	94.88%	13	4.44%	293	100.00%		
BN04	2	0.85%	227	97.01%	5	2.14%	234	100.00%		
BN05	4	1.69%	211	89.03%	22	9.28%	237	100.00%		
BN06	2	3.28%	42	68.85%	17	27.87%	61	100.00%		
BN07	5	3.23%	132	85.16%	18	11.61%	155	100.00%		
BN08	12	12.24%	61	62.24%	25	25.51%	98	100.00%		
BN09	3	3.03%	87	87.88%	9	9.09%	99	100.00%		
BN10	9	12.68%	36	50.70%	26	36.62%	71	100.00%		
BN11	3	3.90%	66	85.71%	8	10.39%	77	100.00%		
BN12	12	6.00%	166	83.00%	22	11.00%	200	100.00%		
BN13	1	50.00%	1	50.00%		0.00%	2	100.00%		
ES01	4	1.54%	224	86.15%	32	12.31%	260	100.00%		
ES02	5	3.70%	106	78.52%	24	17.78%	135	100.00%		
ES03	4	2.35%	135	79.41%	31	18.24%	170	100.00%		
NA01	4	0.87%	418	90.48%	40	8.66%	462	100.00%		
NA02	1	0.47%	199	94.31%	11	5.21%	211	100.00%		
NA03	3	2.33%	106	82.17%	20	15.50%	129	100.00%		
NA04	3	0.71%	418	98.35%	4	0.94%	425	100.00%		
NA05	5	0.76%	642	96.98%	15	2.27%	662	100.00%		
NA06	1	0.35%	270	95.07%	13	4.58%	284	100.00%		
NA07	1	0.79%	125	99.21%		0.00%	126	100.00%		
NA08	8	4.35%	156	84.78%	20	10.87%	184	100.00%		
NA09	12	5.97%	124	61.69%	65	32.34%	201	100.00%		
NA11	15	2.96%	421	83.20%	70	13.83%	506	100.00%		
NA12	14	4.01%	303	86.82%	32	9.17%	349	100.00%		
NA13	3	5.36%	44	78.57%	9	16.07%	56	100.00%		
NA14	16	3.77%	360	84.91%	48	11.32%	424	100.00%		
NA15	6	5.17%	88	75.86%	22	18.97%	116	100.00%		
NA16	12	2.36%	437	85.85%	60	11.79%	509	100.00%		
NA17	32	6.03%	386	72.69%	113	21.28%	531	100.00%		
NA18	29	5.52%	424	80.76%	72	13.71%	525	100.00%		
NA19	17	4.25%	331	82.75%	52	13.00%	400	100.00%		
NA21	13	3.85%	287	84.91%	38	11.24%	338	100.00%		
NA22	23	8.71%	175	66.29%	66	25.00%	264	100.00%		

John R. Wood Inc., REALTORS
Active Foreclosure-Shortsale Reports

	Sale Type		Data							
	Foreclosure		Normal		Shortsale		Total Sum of Unit Count		Total % of Units	
NA23	7	17.07%	25	60.98%	9	21.95%	41	100.00%		
NA24	17	8.99%	93	49.21%	79	41.80%	189	100.00%		
NA31	6	7.79%	61	79.22%	10	12.99%	77	100.00%		
NA32	4	44.44%	2	22.22%	3	33.33%	9	100.00%		
NA33		0.00%	2	50.00%	2	50.00%	4	100.00%		
NA34	6	11.32%	23	43.40%	24	45.28%	53	100.00%		
NA36	2	10.00%	12	60.00%	6	30.00%	20	100.00%		
NA37	6	2.93%	162	79.02%	37	18.05%	205	100.00%		
NA38	14	3.62%	312	80.62%	61	15.76%	387	100.00%		
NA39	6	7.79%	67	87.01%	4	5.19%	77	100.00%		
NA41	4	7.27%	32	58.18%	19	34.55%	55	100.00%		
NA42	11	18.97%	26	44.83%	21	36.21%	58	100.00%		
NA43	4	13.79%	14	48.28%	11	37.93%	29	100.00%		
NA44	6	16.22%	19	51.35%	12	32.43%	37	100.00%		
NA45	6	12.24%	18	36.73%	25	51.02%	49	100.00%		
NA46	14	26.92%	17	32.69%	21	40.38%	52	100.00%		
NA47	17	23.94%	31	43.66%	23	32.39%	71	100.00%		
NA48	12	20.00%	22	36.67%	26	43.33%	60	100.00%		
Grand Total	435	4.13%	8648	82.19%	1439	13.68%	10522	100.00%		

John R. Wood Inc., REALTORS
Active Foreclosure-Shortsale Reports

	Sale Type		Data						
	Foreclosure		Normal		Shortsale		Total Sum of Unit Count		Total %
Market	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units			of Units
Bonita	75	3.20%	1996	85.04%	276	11.76%	2347	100.00%	
Naples	360	4.40%	6652	81.37%	1163	14.23%	8175	100.00%	
Grand Total	435	4.13%	8648	82.19%	1439	13.68%	10522	100.00%	

John R. Wood Inc., REALTORS
Active Foreclosure-Shortsale Reports

			Sale Type		Data		Foreclosure	Normal		Shortsale		Total Sum of Unit Count	Total % of Units
Market	GeoCode	Own Desc	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
Bonita Estero	BN01	Single Family Condo		0.00%	45	90.00%		5	10.00%			50	100.00%
			1	1.04%	91	94.79%		4	4.17%			96	100.00%
	BN01 Total		1	0.68%	136	93.15%		9	6.16%			146	100.00%
	BN02	Single Family Condo Co-op	6	7.69%	65	83.33%		7	8.97%			78	100.00%
				0.00%	22	73.33%		8	26.67%			30	100.00%
				0.00%	1	100.00%			0.00%			1	100.00%
	BN02 Total		6	5.50%	88	80.73%		15	13.76%			109	100.00%
	BN03	Single Family Condo		0.00%	98	95.15%		5	4.85%			103	100.00%
			2	1.05%	180	94.74%		8	4.21%			190	100.00%
	BN03 Total		2	0.68%	278	94.88%		13	4.44%			293	100.00%
	BN04	Single Family Condo Co-op		0.00%	80	96.39%		3	3.61%			83	100.00%
			2	1.33%	146	97.33%		2	1.33%			150	100.00%
				0.00%	1	100.00%			0.00%			1	100.00%
	BN04 Total		2	0.85%	227	97.01%		5	2.14%			234	100.00%
	BN05	Single Family Condo Co-op		0.00%	101	93.52%		7	6.48%			108	100.00%
			4	3.13%	109	85.16%		15	11.72%			128	100.00%
				0.00%	1	100.00%			0.00%			1	100.00%
	BN05 Total		4	1.69%	211	89.03%		22	9.28%			237	100.00%
	BN06	Single Family Condo Co-op	1	3.03%	22	66.67%		10	30.30%			33	100.00%
			1	3.70%	19	70.37%		7	25.93%			27	100.00%
				0.00%	1	100.00%			0.00%			1	100.00%
	BN06 Total		2	3.28%	42	68.85%		17	27.87%			61	100.00%
	BN07	Single Family Condo Co-op	4	4.65%	77	89.53%		5	5.81%			86	100.00%
			1	1.47%	54	79.41%		13	19.12%			68	100.00%
				0.00%	1	100.00%			0.00%			1	100.00%
	BN07 Total		5	3.23%	132	85.16%		18	11.61%			155	100.00%
	BN08	Single Family Condo Co-op	9	11.69%	49	63.64%		19	24.68%			77	100.00%
			3	15.00%	11	55.00%		6	30.00%			20	100.00%
				0.00%	1	100.00%			0.00%			1	100.00%
	BN08 Total		12	12.24%	61	62.24%		25	25.51%			98	100.00%
	BN09	Single Family Condo	1	1.64%	55	90.16%		5	8.20%			61	100.00%
			2	5.26%	32	84.21%		4	10.53%			38	100.00%
	BN09 Total		3	3.03%	87	87.88%		9	9.09%			99	100.00%
	BN10	Single Family Condo Co-op	8	14.04%	26	45.61%		23	40.35%			57	100.00%
			1	7.69%	9	69.23%		3	23.08%			13	100.00%
				0.00%	1	100.00%			0.00%			1	100.00%
	BN10 Total		9	12.68%	36	50.70%		26	36.62%			71	100.00%
	BN11	Single Family Condo	1	4.76%	18	85.71%		2	9.52%			21	100.00%
			2	3.57%	48	85.71%		6	10.71%			56	100.00%
	BN11 Total		3	3.90%	66	85.71%		8	10.39%			77	100.00%
	BN12	Single Family Condo Co-op	10	7.04%	120	84.51%		12	8.45%			142	100.00%
			2	3.51%	45	78.95%		10	17.54%			57	100.00%
				0.00%	1	100.00%			0.00%			1	100.00%
	BN12 Total		12	6.00%	166	83.00%		22	11.00%			200	100.00%
	BN13	Single Family	1	50.00%	1	50.00%			0.00%			2	100.00%
	BN13 Total		1	50.00%	1	50.00%			0.00%			2	100.00%
	ES01	Single Family Condo	3	3.00%	86	86.00%		11	11.00%			100	100.00%
			1	0.63%	138	86.25%		21	13.13%			160	100.00%
	ES01 Total		4	1.54%	224	86.15%		32	12.31%			260	100.00%

John R. Wood Inc., REALTORS
Active Foreclosure-Shortsale Reports

			Sale Type		Data							
			Foreclosure		Normal		Shortsale		Total Sum of Unit Count		Total % of Units	
Bonita	ES02	Single Family	2	1.85%	89	82.41%	17	15.74%	108	100.00%		
		Condo	3	11.54%	16	61.54%	7	26.92%	26	100.00%		
		Co-op		0.00%	1	100.00%		0.00%	1	100.00%		
	ES02 Total		5	3.70%	106	78.52%	24	17.78%	135	100.00%		
	ES03	Single Family	2	1.74%	93	80.87%	20	17.39%	115	100.00%		
Condo		2	3.64%	42	76.36%	11	20.00%	55	100.00%			
ES03 Total			4	2.35%	135	79.41%	31	18.24%	170	100.00%		
Bonita Estero			75	3.20%	1996	85.04%	276	11.76%	2347	100.00%		
Naples	NA01	Single Family	1	0.70%	126	88.11%	16	11.19%	143	100.00%		
		Condo	3	0.95%	289	91.46%	24	7.59%	316	100.00%		
		Co-op		0.00%	3	100.00%		0.00%	3	100.00%		
	NA01 Total		4	0.87%	418	90.48%	40	8.66%	462	100.00%		
	NA02	Single Family	1	1.75%	52	91.23%	4	7.02%	57	100.00%		
		Condo		0.00%	147	95.45%	7	4.55%	154	100.00%		
	NA02 Total		1	0.47%	199	94.31%	11	5.21%	211	100.00%		
	NA03	Single Family	3	2.68%	90	80.36%	19	16.96%	112	100.00%		
		Condo		0.00%	16	94.12%	1	5.88%	17	100.00%		
	NA03 Total		3	2.33%	106	82.17%	20	15.50%	129	100.00%		
	NA04	Single Family		0.00%	63	100.00%		0.00%	63	100.00%		
		Condo	3	0.83%	354	98.06%	4	1.11%	361	100.00%		
		Co-op		0.00%	1	100.00%		0.00%	1	100.00%		
	NA04 Total		3	0.71%	418	98.35%	4	0.94%	425	100.00%		
	NA05	Single Family	2	1.65%	112	92.56%	7	5.79%	121	100.00%		
		Condo	3	0.61%	477	97.75%	8	1.64%	488	100.00%		
		Co-op		0.00%	53	100.00%		0.00%	53	100.00%		
	NA05 Total		5	0.76%	642	96.98%	15	2.27%	662	100.00%		
	NA06	Single Family		0.00%	93	95.88%	4	4.12%	97	100.00%		
		Time Share		0.00%	4	100.00%		0.00%	4	100.00%		
Condo		1	0.55%	172	94.51%	9	4.95%	182	100.00%			
Co-op			0.00%	1	100.00%		0.00%	1	100.00%			
NA06 Total		1	0.35%	270	95.07%	13	4.58%	284	100.00%			
NA07	Single Family	1	0.80%	124	99.20%		0.00%	125	100.00%			
	Condo		0.00%	1	100.00%		0.00%	1	100.00%			
NA07 Total		1	0.79%	125	99.21%		0.00%	126	100.00%			
NA08	Single Family	2	2.44%	71	86.59%	9	10.98%	82	100.00%			
	Condo	6	6.00%	83	83.00%	11	11.00%	100	100.00%			
	Co-op		0.00%	2	100.00%		0.00%	2	100.00%			
NA08 Total		8	4.35%	156	84.78%	20	10.87%	184	100.00%			
NA09	Single Family	7	5.65%	65	52.42%	52	41.94%	124	100.00%			
	Time Share		0.00%	2	100.00%		0.00%	2	100.00%			
	Condo	5	7.58%	48	72.73%	13	19.70%	66	100.00%			
	Co-op		0.00%	9	100.00%		0.00%	9	100.00%			
NA09 Total		12	5.97%	124	61.69%	65	32.34%	201	100.00%			
NA11	Single Family	10	3.26%	257	83.71%	40	13.03%	307	100.00%			
	Condo	5	2.53%	163	82.32%	30	15.15%	198	100.00%			
	Co-op		0.00%	1	100.00%		0.00%	1	100.00%			
NA11 Total		15	2.96%	421	83.20%	70	13.83%	506	100.00%			
NA12	Single Family	9	5.77%	128	82.05%	19	12.18%	156	100.00%			
	Condo	5	2.59%	175	90.67%	13	6.74%	193	100.00%			
NA12 Total		14	4.01%	303	86.82%	32	9.17%	349	100.00%			

John R. Wood Inc., REALTORS
Active Foreclosure-Shortsale Reports

			Sale Type		Data								
			Foreclosure		Normal		Shortsale		Total Sum of Unit Count		Total % of Units		
Naples	NA13	Single Family Condo	1	2.50%	33	82.50%	6	15.00%	40	100.00%			
			2	12.50%	11	68.75%	3	18.75%	16	100.00%			
	NA13 Total		3	5.36%	44	78.57%	9	16.07%	56	100.00%			
	NA14	Single Family Condo	5	2.55%	168	85.71%	23	11.73%	196	100.00%			
		Co-op	11	4.85%	191	84.14%	25	11.01%	227	100.00%			
				0.00%	1	100.00%		0.00%	1	100.00%			
	NA14 Total		16	3.77%	360	84.91%	48	11.32%	424	100.00%			
	NA15	Single Family Condo	2	3.45%	36	62.07%	20	34.48%	58	100.00%			
			4	6.90%	52	89.66%	2	3.45%	58	100.00%			
	NA15 Total		6	5.17%	88	75.86%	22	18.97%	116	100.00%			
	NA16	Single Family Condo	4	1.61%	222	89.16%	23	9.24%	249	100.00%			
			8	3.08%	215	82.69%	37	14.23%	260	100.00%			
	NA16 Total		12	2.36%	437	85.85%	60	11.79%	509	100.00%			
	NA17	Single Family Condo	10	4.78%	147	70.33%	52	24.88%	209	100.00%			
		Co-op	22	7.26%	221	72.94%	60	19.80%	303	100.00%			
				0.00%	18	94.74%	1	5.26%	19	100.00%			
	NA17 Total		32	6.03%	386	72.69%	113	21.28%	531	100.00%			
	NA18	Single Family Condo	8	4.42%	147	81.22%	26	14.36%	181	100.00%			
		Co-op	21	6.12%	276	80.47%	46	13.41%	343	100.00%			
				0.00%	1	100.00%		0.00%	1	100.00%			
	NA18 Total		29	5.52%	424	80.76%	72	13.71%	525	100.00%			
	NA19	Single Family Condo	7	4.19%	139	83.23%	21	12.57%	167	100.00%			
			10	4.29%	192	82.40%	31	13.30%	233	100.00%			
	NA19 Total		17	4.25%	331	82.75%	52	13.00%	400	100.00%			
	NA21	Single Family Condo	7	3.32%	186	88.15%	18	8.53%	211	100.00%			
			6	4.72%	101	79.53%	20	15.75%	127	100.00%			
	NA21 Total		13	3.85%	287	84.91%	38	11.24%	338	100.00%			
	NA22	Single Family Condo	8	4.10%	136	69.74%	51	26.15%	195	100.00%			
			15	21.74%	39	56.52%	15	21.74%	69	100.00%			
	NA22 Total		23	8.71%	175	66.29%	66	25.00%	264	100.00%			
	NA23	Single Family Condo	7	17.50%	25	62.50%	8	20.00%	40	100.00%			
				0.00%		0.00%	1	100.00%	1	100.00%			
	NA23 Total		7	17.07%	25	60.98%	9	21.95%	41	100.00%			
NA24	Single Family Condo	14	8.70%	70	43.48%	77	47.83%	161	100.00%				
		3	10.71%	23	82.14%	2	7.14%	28	100.00%				
NA24 Total		17	8.99%	93	49.21%	79	41.80%	189	100.00%				
NA31	Single Family Condo	4	10.26%	30	76.92%	5	12.82%	39	100.00%				
		2	5.26%	31	81.58%	5	13.16%	38	100.00%				
NA31 Total		6	7.79%	61	79.22%	10	12.99%	77	100.00%				
NA32	Single Family	4	44.44%	2	22.22%	3	33.33%	9	100.00%				
NA32 Total		4	44.44%	2	22.22%	3	33.33%	9	100.00%				
NA33	Single Family		0.00%	2	50.00%	2	50.00%	4	100.00%				
NA33 Total			0.00%	2	50.00%	2	50.00%	4	100.00%				
NA34	Single Family	6	11.32%	23	43.40%	24	45.28%	53	100.00%				
NA34 Total		6	11.32%	23	43.40%	24	45.28%	53	100.00%				
NA36	Single Family Condo	2	12.50%	10	62.50%	4	25.00%	16	100.00%				
			0.00%	2	50.00%	2	50.00%	4	100.00%				
NA36 Total		2	10.00%	12	60.00%	6	30.00%	20	100.00%				
NA37	Single Family Condo	2	1.85%	78	72.22%	28	25.93%	108	100.00%				
		4	4.12%	84	86.60%	9	9.28%	97	100.00%				
NA37 Total		6	2.93%	162	79.02%	37	18.05%	205	100.00%				

John R. Wood Inc., REALTORS
Active Foreclosure-Shortsale Reports

			Sale Type		Data							
			Foreclosure		Normal		Shortsale		Total Sum of Unit Count		Total % of Units	
Naples	NA38	Single Family	8	6.61%	100	82.64%	13	10.74%	121	100.00%		
		Time Share		0.00%	1	100.00%		0.00%	1	100.00%		
		Condo	6	2.44%	192	78.05%	48	19.51%	246	100.00%		
		Co-op		0.00%	19	100.00%		0.00%	19	100.00%		
	NA38 Total		14	3.62%	312	80.62%	61	15.76%	387	100.00%		
	NA39	Single Family	1	3.85%	22	84.62%	3	11.54%	26	100.00%		
		Condo	5	9.80%	45	88.24%	1	1.96%	51	100.00%		
	NA39 Total		6	7.79%	67	87.01%	4	5.19%	77	100.00%		
	NA41	Single Family	4	7.27%	32	58.18%	19	34.55%	55	100.00%		
	NA41 Total		4	7.27%	32	58.18%	19	34.55%	55	100.00%		
	NA42	Single Family	11	18.97%	26	44.83%	21	36.21%	58	100.00%		
	NA42 Total		11	18.97%	26	44.83%	21	36.21%	58	100.00%		
	NA43	Single Family	4	13.79%	14	48.28%	11	37.93%	29	100.00%		
	NA43 Total		4	13.79%	14	48.28%	11	37.93%	29	100.00%		
	NA44	Single Family	6	16.22%	19	51.35%	12	32.43%	37	100.00%		
	NA44 Total		6	16.22%	19	51.35%	12	32.43%	37	100.00%		
	NA45	Single Family	6	12.24%	18	36.73%	25	51.02%	49	100.00%		
	NA45 Total		6	12.24%	18	36.73%	25	51.02%	49	100.00%		
	NA46	Single Family	14	26.92%	17	32.69%	21	40.38%	52	100.00%		
	NA46 Total		14	26.92%	17	32.69%	21	40.38%	52	100.00%		
	NA47	Single Family	17	23.94%	31	43.66%	23	32.39%	71	100.00%		
	NA47 Total		17	23.94%	31	43.66%	23	32.39%	71	100.00%		
	NA48	Single Family	12	20.34%	21	35.59%	26	44.07%	59	100.00%		
		Condo		0.00%	1	100.00%		0.00%	1	100.00%		
	NA48 Total		12	20.00%	22	36.67%	26	43.33%	60	100.00%		
Naples			360	4.40%	6652	81.37%	1163	14.23%	8175	100.00%		
Grand Total			435	4.13%	8648	82.19%	1439	13.68%	10522	100.00%		

Sum of Unit Count		Sale Type			Grand Total
Market Defined	Code	Foreclosure	Normal	Shortsale	
Bonita Estero Markets Only	A	77	87	193	357
	B	9	56	41	106
	C	1	21	2	24
	D		11	1	12
	E		14	3	17
	F		4		4
Bonita Estero Markets Only Total		87	193	240	520
Naples Market Only	A	288	278	727	1293
	B	21	159	112	292
	C	3	72	16	91
	D	3	44	17	64
	E	2	59	13	74
	F		29	8	37
	G		5		5
Naples Market Only Total		317	646	893	1856
Grand Total		404	839	1133	2376

John R. Wood Inc., REALTORS
Pending FC SS Reports 2011 02 01

	Sale Type		Data							
	Foreclosure		Normal		Shortsale		Total Sum of Unit Count		Total % of Units	
GeoCode	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units				
BN01	1	9.09%	7	63.64%	3	27.27%	11	100.00%		
BN02	5	19.23%	8	30.77%	13	50.00%	26	100.00%		
BN03	2	5.56%	26	72.22%	8	22.22%	36	100.00%		
BN04	1	5.00%	18	90.00%	1	5.00%	20	100.00%		
BN05	8	16.33%	29	59.18%	12	24.49%	49	100.00%		
BN06	4	20.00%	5	25.00%	11	55.00%	20	100.00%		
BN07	9	27.27%	9	27.27%	15	45.45%	33	100.00%		
BN08	9	31.03%	8	27.59%	12	41.38%	29	100.00%		
BN09	2	28.57%	3	42.86%	2	28.57%	7	100.00%		
BN10	10	32.26%	5	16.13%	16	51.61%	31	100.00%		
BN11	4	21.05%	3	15.79%	12	63.16%	19	100.00%		
BN12	8	16.33%	21	42.86%	20	40.82%	49	100.00%		
BN13		0.00%		0.00%	1	100.00%	1	100.00%		
ES01	8	14.04%	20	35.09%	29	50.88%	57	100.00%		
ES02	7	12.96%	19	35.19%	28	51.85%	54	100.00%		
ES03	9	11.54%	12	15.38%	57	73.08%	78	100.00%		
NA01	2	3.85%	40	76.92%	10	19.23%	52	100.00%		
NA02	1	5.56%	11	61.11%	6	33.33%	18	100.00%		
NA03	7	17.50%	12	30.00%	21	52.50%	40	100.00%		
NA04	1	2.33%	41	95.35%	1	2.33%	43	100.00%		
NA05	2	2.74%	55	75.34%	16	21.92%	73	100.00%		
NA06	1	2.86%	29	82.86%	5	14.29%	35	100.00%		
NA07		0.00%	6	85.71%	1	14.29%	7	100.00%		
NA08	4	13.79%	11	37.93%	14	48.28%	29	100.00%		
NA09	16	28.07%	12	21.05%	29	50.88%	57	100.00%		
NA11	21	18.10%	35	30.17%	60	51.72%	116	100.00%		
NA12	9	13.24%	20	29.41%	39	57.35%	68	100.00%		
NA13		0.00%	3	37.50%	5	62.50%	8	100.00%		
NA14	9	11.11%	35	43.21%	37	45.68%	81	100.00%		
NA15	4	17.39%	4	17.39%	15	65.22%	23	100.00%		
NA16	15	11.11%	47	34.81%	73	54.07%	135	100.00%		
NA17	36	20.69%	47	27.01%	91	52.30%	174	100.00%		
NA18	27	22.69%	55	46.22%	37	31.09%	119	100.00%		
NA19	9	12.16%	31	41.89%	34	45.95%	74	100.00%		
NA21	12	14.12%	30	35.29%	43	50.59%	85	100.00%		
NA22	21	19.63%	18	16.82%	68	63.55%	107	100.00%		

John R. Wood Inc., REALTORS
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	Sale Type		Data							
	Foreclosure		Normal		Shortsale		Total Sum of Unit Count		Total % of Units	
NA23		0.00%	8	40.00%	12	60.00%	20	100.00%		
NA24	20	18.87%	26	24.53%	60	56.60%	106	100.00%		
NA31	5	20.00%	4	16.00%	16	64.00%	25	100.00%		
NA32	1	20.00%		0.00%	4	80.00%	5	100.00%		
NA33	1	33.33%	1	33.33%	1	33.33%	3	100.00%		
NA34	8	18.60%	5	11.63%	30	69.77%	43	100.00%		
NA35		0.00%		0.00%	1	100.00%	1	100.00%		
NA36	5	71.43%		0.00%	2	28.57%	7	100.00%		
NA37	8	21.62%	14	37.84%	15	40.54%	37	100.00%		
NA38	11	18.64%	22	37.29%	26	44.07%	59	100.00%		
NA39	1	25.00%	1	25.00%	2	50.00%	4	100.00%		
NA41	6	24.00%	2	8.00%	17	68.00%	25	100.00%		
NA42	5	18.52%		0.00%	22	81.48%	27	100.00%		
NA43	7	28.00%	5	20.00%	13	52.00%	25	100.00%		
NA44	5	22.73%	3	13.64%	14	63.64%	22	100.00%		
NA45	8	34.78%	2	8.70%	13	56.52%	23	100.00%		
NA46	12	44.44%	4	14.81%	11	40.74%	27	100.00%		
NA47	8	32.00%	4	16.00%	13	52.00%	25	100.00%		
NA48	9	32.14%	3	10.71%	16	57.14%	28	100.00%		
Grand Total	404	17.00%	839	35.31%	1133	47.69%	2376	100.00%		

	Sale Type		Data							
	Foreclosure		Normal		Shortsale		Total Sum of Unit Count		Total % of Units	
Market	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units				
Bonita	87	16.73%	193	37.12%	240	46.15%	520		100.00%	
Naples	317	17.08%	646	34.81%	893	48.11%	1856		100.00%	
Grand Total	404	17.00%	839	35.31%	1133	47.69%	2376		100.00%	

			Sale Type Data							
			Foreclosure		Normal		Shortsale		Total Sum of Unit Count	Total % of Units
Market	GeoCode	Own Desc	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
Bonita Estero	BN01	Single Family Condo		0.00%	3	60.00%	2	40.00%		
			1	16.67%	4	66.67%	1	16.67%	5	100.00%
	BN01 Total		1	9.09%	7	63.64%	3	27.27%	11	100.00%
	BN02	Single Family Condo	2	14.29%	3	21.43%	9	64.29%	14	100.00%
			3	25.00%	5	41.67%	4	33.33%	12	100.00%
	BN02 Total		5	19.23%	8	30.77%	13	50.00%	26	100.00%
	BN03	Single Family Condo		0.00%	9	100.00%		0.00%	9	100.00%
			2	7.41%	17	62.96%	8	29.63%	27	100.00%
	BN03 Total		2	5.56%	26	72.22%	8	22.22%	36	100.00%
	BN04	Single Family Condo		0.00%	4	80.00%	1	20.00%	5	100.00%
			1	6.67%	14	93.33%		0.00%	15	100.00%
	BN04 Total		1	5.00%	18	90.00%	1	5.00%	20	100.00%
	BN05	Single Family Condo	2	14.29%	8	57.14%	4	28.57%	14	100.00%
			6	17.14%	21	60.00%	8	22.86%	35	100.00%
	BN05 Total		8	16.33%	29	59.18%	12	24.49%	49	100.00%
	BN06	Single Family Condo	3	21.43%	3	21.43%	8	57.14%	14	100.00%
			1	16.67%	2	33.33%	3	50.00%	6	100.00%
	BN06 Total		4	20.00%	5	25.00%	11	55.00%	20	100.00%
	BN07	Single Family Condo	5	33.33%	6	40.00%	4	26.67%	15	100.00%
			4	22.22%	3	16.67%	11	61.11%	18	100.00%
	BN07 Total		9	27.27%	9	27.27%	15	45.45%	33	100.00%
	BN08	Single Family Condo	3	21.43%	4	28.57%	7	50.00%	14	100.00%
		Co-op	6	46.15%	2	15.38%	5	38.46%	13	100.00%
				0.00%	2	100.00%		0.00%	2	100.00%
	BN08 Total		9	31.03%	8	27.59%	12	41.38%	29	100.00%
	BN09	Single Family Condo		0.00%	1	100.00%		0.00%	1	100.00%
			2	33.33%	2	33.33%	2	33.33%	6	100.00%
	BN09 Total		2	28.57%	3	42.86%	2	28.57%	7	100.00%
	BN10	Single Family Condo	7	30.43%	4	17.39%	12	52.17%	23	100.00%
			3	37.50%	1	12.50%	4	50.00%	8	100.00%
	BN10 Total		10	32.26%	5	16.13%	16	51.61%	31	100.00%
	BN11	Single Family Condo	1	12.50%	3	37.50%	4	50.00%	8	100.00%
			3	27.27%		0.00%	8	72.73%	11	100.00%
	BN11 Total		4	21.05%	3	15.79%	12	63.16%	19	100.00%
	BN12	Single Family Condo	7	16.67%	17	40.48%	18	42.86%	42	100.00%
			1	14.29%	4	57.14%	2	28.57%	7	100.00%
	BN12 Total		8	16.33%	21	42.86%	20	40.82%	49	100.00%
	BN13	Single Family		0.00%		0.00%	1	100.00%	1	100.00%
	BN13 Total			0.00%		0.00%	1	100.00%	1	100.00%
	ES01	Single Family Condo	4	17.39%	11	47.83%	8	34.78%	23	100.00%
			4	11.76%	9	26.47%	21	61.76%	34	100.00%
	ES01 Total		8	14.04%	20	35.09%	29	50.88%	57	100.00%
	ES02	Single Family Condo	2	5.71%	17	48.57%	16	45.71%	35	100.00%
			5	26.32%	2	10.53%	12	63.16%	19	100.00%
	ES02 Total		7	12.96%	19	35.19%	28	51.85%	54	100.00%
	ES03	Single Family Condo	7	13.73%	8	15.69%	36	70.59%	51	100.00%
			2	7.41%	4	14.81%	21	77.78%	27	100.00%
	ES03 Total		9	11.54%	12	15.38%	57	73.08%	78	100.00%

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			Sale Type Data									
			Foreclosure		Normal		Shortsale		Total Sum of Unit Count		Total % of Units	
Bonita			87	16.73%	193	37.12%	240	46.15%	520	100.00%		
Estero												
Naples	NA01	Single Family		0.00%	15	75.00%	5	25.00%	20	100.00%		
		Condo	2	6.45%	24	77.42%	5	16.13%	31	100.00%		
		Co-op		0.00%	1	100.00%		0.00%	1	100.00%		
	NA01 Total		2	3.85%	40	76.92%	10	19.23%	52	100.00%		
	NA02	Single Family		0.00%	1	50.00%	1	50.00%	2	100.00%		
		Condo	1	6.67%	9	60.00%	5	33.33%	15	100.00%		
		Co-op		0.00%	1	100.00%		0.00%	1	100.00%		
	NA02 Total		1	5.56%	11	61.11%	6	33.33%	18	100.00%		
	NA03	Single Family	7	17.95%	11	28.21%	21	53.85%	39	100.00%		
		Condo		0.00%	1	100.00%		0.00%	1	100.00%		
	NA03 Total		7	17.50%	12	30.00%	21	52.50%	40	100.00%		
	NA04	Single Family	1	14.29%	6	85.71%		0.00%	7	100.00%		
		Condo		0.00%	35	97.22%	1	2.78%	36	100.00%		
	NA04 Total		1	2.33%	41	95.35%	1	2.33%	43	100.00%		
	NA05	Single Family		0.00%	17	62.96%	10	37.04%	27	100.00%		
		Condo	2	4.65%	36	83.72%	5	11.63%	43	100.00%		
		Co-op		0.00%	2	66.67%	1	33.33%	3	100.00%		
	NA05 Total		2	2.74%	55	75.34%	16	21.92%	73	100.00%		
	NA06	Single Family		0.00%	9	75.00%	3	25.00%	12	100.00%		
		Condo	1	4.35%	20	86.96%	2	8.70%	23	100.00%		
	NA06 Total		1	2.86%	29	82.86%	5	14.29%	35	100.00%		
	NA07	Single Family		0.00%	6	85.71%	1	14.29%	7	100.00%		
	NA07 Total			0.00%	6	85.71%	1	14.29%	7	100.00%		
	NA08	Single Family	2	11.76%	3	17.65%	12	70.59%	17	100.00%		
		Condo	2	16.67%	8	66.67%	2	16.67%	12	100.00%		
	NA08 Total		4	13.79%	11	37.93%	14	48.28%	29	100.00%		
	NA09	Single Family	11	26.19%	8	19.05%	23	54.76%	42	100.00%		
		Condo	5	35.71%	3	21.43%	6	42.86%	14	100.00%		
		Co-op		0.00%	1	100.00%		0.00%	1	100.00%		
	NA09 Total		16	28.07%	12	21.05%	29	50.88%	57	100.00%		
	NA11	Single Family	11	16.67%	24	36.36%	31	46.97%	66	100.00%		
		Condo	10	20.00%	11	22.00%	29	58.00%	50	100.00%		
	NA11 Total		21	18.10%	35	30.17%	60	51.72%	116	100.00%		
	NA12	Single Family	4	13.79%	10	34.48%	15	51.72%	29	100.00%		
		Condo	5	12.82%	10	25.64%	24	61.54%	39	100.00%		
	NA12 Total		9	13.24%	20	29.41%	39	57.35%	68	100.00%		
	NA13	Single Family		0.00%	3	60.00%	2	40.00%	5	100.00%		
		Condo		0.00%		0.00%	3	100.00%	3	100.00%		
	NA13 Total			0.00%	3	37.50%	5	62.50%	8	100.00%		
	NA14	Single Family	2	5.71%	20	57.14%	13	37.14%	35	100.00%		
		Condo	7	15.22%	15	32.61%	24	52.17%	46	100.00%		
	NA14 Total		9	11.11%	35	43.21%	37	45.68%	81	100.00%		
	NA15	Single Family	1	6.25%	3	18.75%	12	75.00%	16	100.00%		
		Condo	3	42.86%	1	14.29%	3	42.86%	7	100.00%		
	NA15 Total		4	17.39%	4	17.39%	15	65.22%	23	100.00%		
	NA16	Single Family	5	9.80%	25	49.02%	21	41.18%	51	100.00%		
		Condo	10	11.90%	22	26.19%	52	61.90%	84	100.00%		
	NA16 Total		15	11.11%	47	34.81%	73	54.07%	135	100.00%		
	NA17	Single Family	7	10.29%	26	38.24%	35	51.47%	68	100.00%		

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			Sale Type		Data													
			Foreclosure				Normal				Shortsale				Total Sum of Unit Count		Total % of Units	
Naples	NA17	Condo	27	25.96%			21	20.19%			56	53.85%			104	100.00%		
		Co-op	2	100.00%				0.00%							2	100.00%		
	NA17 Total		36	20.69%			47	27.01%			91	52.30%			174	100.00%		
	NA18	Single Family	13	24.53%			22	41.51%			18	33.96%			53	100.00%		
		Condo	14	21.21%			33	50.00%			19	28.79%			66	100.00%		
	NA18 Total		27	22.69%			55	46.22%			37	31.09%			119	100.00%		
	NA19	Single Family	4	11.43%			17	48.57%			14	40.00%			35	100.00%		
		Condo	5	13.16%			13	34.21%			20	52.63%			38	100.00%		
		Co-op		0.00%			1	100.00%				0.00%			1	100.00%		
	NA19 Total		9	12.16%			31	41.89%			34	45.95%			74	100.00%		
	NA21	Single Family	5	12.50%			18	45.00%			17	42.50%			40	100.00%		
		Condo	7	15.56%			12	26.67%			26	57.78%			45	100.00%		
	NA21 Total		12	14.12%			30	35.29%			43	50.59%			85	100.00%		
	NA22	Single Family	10	13.89%			14	19.44%			48	66.67%			72	100.00%		
		Condo	11	31.43%			4	11.43%			20	57.14%			35	100.00%		
	NA22 Total		21	19.63%			18	16.82%			68	63.55%			107	100.00%		
	NA23	Single Family		0.00%			8	42.11%			11	57.89%			19	100.00%		
		Condo		0.00%				0.00%			1	100.00%			1	100.00%		
	NA23 Total			0.00%			8	40.00%			12	60.00%			20	100.00%		
	NA24	Single Family	19	19.39%			23	23.47%			56	57.14%			98	100.00%		
		Condo	1	12.50%			3	37.50%			4	50.00%			8	100.00%		
	NA24 Total		20	18.87%			26	24.53%			60	56.60%			106	100.00%		
	NA31	Single Family	3	16.67%			1	5.56%			14	77.78%			18	100.00%		
		Condo	2	28.57%			3	42.86%			2	28.57%			7	100.00%		
	NA31 Total		5	20.00%			4	16.00%			16	64.00%			25	100.00%		
	NA32	Single Family	1	20.00%				0.00%			4	80.00%			5	100.00%		
	NA32 Total		1	20.00%				0.00%			4	80.00%			5	100.00%		
	NA33	Single Family	1	33.33%			1	33.33%			1	33.33%			3	100.00%		
	NA33 Total		1	33.33%			1	33.33%			1	33.33%			3	100.00%		
	NA34	Single Family	8	18.60%			5	11.63%			30	69.77%			43	100.00%		
	NA34 Total		8	18.60%			5	11.63%			30	69.77%			43	100.00%		
	NA35	Single Family		0.00%				0.00%			1	100.00%			1	100.00%		
	NA35 Total			0.00%				0.00%			1	100.00%			1	100.00%		
	NA36	Single Family	5	71.43%				0.00%			2	28.57%			7	100.00%		
	NA36 Total		5	71.43%				0.00%			2	28.57%			7	100.00%		
	NA37	Single Family	5	17.86%			11	39.29%			12	42.86%			28	100.00%		
		Condo	3	33.33%			3	33.33%			3	33.33%			9	100.00%		
	NA37 Total		8	21.62%			14	37.84%			15	40.54%			37	100.00%		
	NA38	Single Family	5	33.33%			6	40.00%			4	26.67%			15	100.00%		
		Condo	6	13.64%			16	36.36%			22	50.00%			44	100.00%		
	NA38 Total		11	18.64%			22	37.29%			26	44.07%			59	100.00%		
	NA39	Single Family		0.00%			1	100.00%				0.00%			1	100.00%		
		Condo	1	33.33%				0.00%			2	66.67%			3	100.00%		
	NA39 Total		1	25.00%			1	25.00%			2	50.00%			4	100.00%		
	NA41	Single Family	6	24.00%			2	8.00%			17	68.00%			25	100.00%		
	NA41 Total		6	24.00%			2	8.00%			17	68.00%			25	100.00%		
	NA42	Single Family	5	18.52%				0.00%			22	81.48%			27	100.00%		
	NA42 Total		5	18.52%				0.00%			22	81.48%			27	100.00%		
	NA43	Single Family	7	29.17%			5	20.83%			12	50.00%			24	100.00%		
		Condo		0.00%				0.00%			1	100.00%			1	100.00%		
	NA43 Total		7	28.00%			5	20.00%			13	52.00%			25	100.00%		

			Sale Type		Data							
			Foreclosure		Normal		Shortsale		Total Sum of Unit Count		Total % of Units	
Naples	NA44	Single Family	5	22.73%	3	13.64%	14	63.64%	22	100.00%		
	NA44 Total		5	22.73%	3	13.64%	14	63.64%	22	100.00%		
	NA45	Single Family	8	34.78%	2	8.70%	13	56.52%	23	100.00%		
	NA45 Total		8	34.78%	2	8.70%	13	56.52%	23	100.00%		
	NA46	Single Family	12	44.44%	4	14.81%	11	40.74%	27	100.00%		
	NA46 Total		12	44.44%	4	14.81%	11	40.74%	27	100.00%		
	NA47	Single Family Condo	8	33.33% 0.00%	4	16.67% 0.00%	12	50.00% 100.00%	24	100.00% 100.00%		
	NA47 Total		8	32.00%	4	16.00%	13	52.00%	25	100.00%		
	NA48	Single Family	9	32.14%	3	10.71%	16	57.14%	28	100.00%		
NA48 Total		9	32.14%	3	10.71%	16	57.14%	28	100.00%			
Naples			317	17.08%	646	34.81%	893	48.11%	1856	100.00%		
Grand Total			404	17.00%	839	35.31%	1133	47.69%	2376	100.00%		

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Sold Count Breakdown

Count of MLNum	Sale Type			
Code	Normal	Foreclosure	Shortsale	Grand Total
A	182	167	83	432
B	91	13	16	120
C	30	2	2	34
D	8	2	2	12
E	21	1	3	25
F	17			17
G	2			2
Grand Total	351	185	106	642

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
GeoCode Breakdown

Forclosdy n - Shortsale	(All)											
Geo Code	Sale Type Data			Foreclosure			Shortsale			Total # Units	Total Sold Volume	Total ASP
	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP			
BN01	1	\$370,000	\$370,000	1	\$422,000	\$422,000	3	\$1,768,900	\$589,633	5	\$2,560,900	\$512,180
BN02							1	\$123,000	\$123,000	1	\$123,000	\$123,000
BN03	15	\$5,767,550	\$384,503	1	\$135,000	\$135,000	2	\$449,500	\$224,750	18	\$6,352,050	\$352,892
BN04	10	\$9,356,500	\$935,650							10	\$9,356,500	\$935,650
BN05	11	\$5,836,800	\$530,618	1	\$50,500	\$50,500	5	\$650,700	\$130,140	17	\$6,538,000	\$384,588
BN06	5	\$867,500	\$173,500				2	\$243,000	\$121,500	7	\$1,110,500	\$158,643
BN07	2	\$425,000	\$212,500	1	\$110,079	\$110,079				3	\$535,079	\$178,360
BN08	4	\$813,000	\$203,250	5	\$442,800	\$88,560	2	\$187,000	\$93,500	11	\$1,442,800	\$131,164
BN09	4	\$1,412,500	\$353,125				1	\$195,000	\$195,000	5	\$1,607,500	\$321,500
BN10	4	\$492,117	\$123,029	4	\$302,201	\$75,550	4	\$509,500	\$127,375	12	\$1,303,818	\$108,652
BN11				2	\$1,009,000	\$504,500				2	\$1,009,000	\$504,500
BN12	9	\$2,232,170	\$248,019	2	\$205,250	\$102,625	3	\$799,000	\$266,333	14	\$3,236,420	\$231,173
ES01	11	\$2,921,073	\$265,552	3	\$282,500	\$94,167	4	\$1,698,264	\$424,566	18	\$4,901,837	\$272,324
ES02	6	\$1,082,000	\$180,333	5	\$528,500	\$105,700	2	\$198,000	\$99,000	13	\$1,808,500	\$139,115
ES03	6	\$1,923,900	\$320,650	7	\$1,431,600	\$204,514	6	\$1,268,000	\$211,333	19	\$4,623,500	\$243,342
NA01	10	\$7,184,000	\$718,400	1	\$125,000	\$125,000	1	\$165,000	\$165,000	12	\$7,474,000	\$622,833
NA02	9	\$10,670,000	\$1,185,556	1	\$290,500	\$290,500	2	\$665,000	\$332,500	12	\$11,625,500	\$968,792
NA03	3	\$435,000	\$145,000	1	\$75,500	\$75,500	1	\$156,500	\$156,500	5	\$667,000	\$133,400
NA04	16	\$10,774,500	\$673,406							16	\$10,774,500	\$673,406
NA05	25	\$17,877,000	\$715,080	4	\$1,222,900	\$305,725	1	\$27,500	\$27,500	30	\$19,127,400	\$637,580
NA06	4	\$3,160,000	\$790,000	1	\$75,600	\$75,600	1	\$160,000	\$160,000	6	\$3,395,600	\$565,933
NA07	6	\$25,790,000	\$4,298,333							6	\$25,790,000	\$4,298,333
NA08	10	\$7,075,000	\$707,500	2	\$121,888	\$60,944				12	\$7,196,888	\$599,741
NA09	6	\$438,400	\$73,067	6	\$508,270	\$84,712	5	\$288,600	\$57,720	17	\$1,235,270	\$72,663
NA11	14	\$10,540,000	\$752,857	8	\$1,887,000	\$235,875	7	\$1,451,000	\$207,286	29	\$13,878,000	\$478,552
NA12	10	\$3,505,300	\$350,530	7	\$1,133,400	\$161,914	3	\$162,250	\$54,083	20	\$4,800,950	\$240,048
NA14	14	\$4,449,000	\$317,786	4	\$738,100	\$184,525	3	\$702,000	\$234,000	21	\$5,889,100	\$280,433
NA15	6	\$890,026	\$148,338	1	\$155,000	\$155,000				7	\$1,045,026	\$149,289
NA16	16	\$11,486,519	\$717,907	5	\$507,900	\$101,580	6	\$1,308,500	\$218,083	27	\$13,302,919	\$492,701
NA17	21	\$3,307,000	\$157,476	29	\$2,623,960	\$90,481	6	\$398,600	\$66,433	56	\$6,329,560	\$113,028
NA18	13	\$1,696,500	\$130,500	10	\$1,126,200	\$112,620	3	\$426,800	\$142,267	26	\$3,249,500	\$124,981
NA19	14	\$4,437,500	\$316,964	5	\$651,500	\$130,300	3	\$1,480,000	\$493,333	22	\$6,569,000	\$298,591
NA21	12	\$3,368,900	\$280,742	5	\$1,816,175	\$363,235	4	\$1,358,400	\$339,600	21	\$6,543,475	\$311,594
NA22	3	\$569,500	\$189,833	4	\$961,000	\$240,250	6	\$1,672,000	\$278,667	13	\$3,202,500	\$246,346
NA23	3	\$740,000	\$246,667							3	\$740,000	\$246,667
NA24	7	\$715,500	\$102,214	9	\$607,290	\$67,477	4	\$327,000	\$81,750	20	\$1,649,790	\$82,490
NA31	3	\$390,500	\$130,167	2	\$229,000	\$114,500	2	\$270,000	\$135,000	7	\$889,500	\$127,071
NA32				1	\$55,000	\$55,000				1	\$55,000	\$55,000

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
GeoCode Breakdown

Forcloseddy n - Shortsale	(All)											
	Sale Type	Data										
	Normal			Foreclosure			Shortsale			Total # Units	Total Sold Volume	Total ASP
NA33				1	\$76,500	\$76,500				1	\$76,500	\$76,500
NA34	2	\$411,000	\$205,500	5	\$737,900	\$147,580	2	\$305,000	\$152,500	9	\$1,453,900	\$161,544
NA36				4	\$186,900	\$46,725	2	\$100,000	\$50,000	6	\$286,900	\$47,817
NA37	10	\$2,294,088	\$229,409	6	\$1,061,500	\$176,917	1	\$225,000	\$225,000	17	\$3,580,588	\$210,623
NA38	10	\$3,557,000	\$355,700	4	\$565,150	\$141,288	2	\$292,000	\$146,000	16	\$4,414,150	\$275,884
NA39	3	\$1,313,000	\$437,667	4	\$1,099,875	\$274,969	1	\$38,000	\$38,000	8	\$2,450,875	\$306,359
NA41	2	\$390,000	\$195,000	3	\$480,000	\$160,000	1	\$212,058	\$212,058	6	\$1,082,058	\$180,343
NA42	1	\$300,000	\$300,000	3	\$398,699	\$132,900	1	\$160,000	\$160,000	5	\$858,699	\$171,740
NA43	3	\$529,900	\$176,633	1	\$75,000	\$75,000				4	\$604,900	\$151,225
NA44	2	\$270,500	\$135,250				1	\$160,000	\$160,000	3	\$430,500	\$143,500
NA45				1	\$66,000	\$66,000	2	\$177,000	\$88,500	3	\$243,000	\$81,000
NA46	2	\$261,000	\$130,500	4	\$321,250	\$80,313				6	\$582,250	\$97,042
NA47	1	\$152,000	\$152,000	6	\$465,700	\$77,617				7	\$617,700	\$88,243
NA48	2	\$251,500	\$125,750	5	\$469,100	\$93,820				7	\$720,600	\$102,943
Grand Total	351	\$172,730,243	\$492,109	185	\$25,834,187	\$139,644	106	\$20,778,072	\$196,020	642	\$219,342,502	\$341,655

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Monthly Unit Breakdown

Count of Sold Transactions	Sale Type			Grand
Year Mth	Normal	Foreclosure	Shortsale	Total
2011-01	351	185	106	642
Grand Total	351	185	106	642

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Market Breakdown

	Sale Type		Data							
	Normal		Foreclosure		Shortsale		Total Unit Count	Total % of Units		
Market	Unit Count	% of Units	Unit Count	% of Units	Unit Count	% of Units				
Bonita	88	56.77%	32	20.65%	35	22.58%	155	100.00%		
Naples	263	54.00%	153	31.42%	71	14.58%	487	100.00%		
Grand Total	351	54.67%	185	28.82%	106	16.51%	642	100.00%		

January Annual YTD Summary - Sales from \$0 = \$249,999								
	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	342	377	156	166	199	601	738	\$ 663
Total List Price	\$ 59,910,279	\$ 67,740,608	\$ 33,271,957	\$ 32,820,906	\$ 33,291,771	\$ 66,677,281	\$ 78,895,027	\$ 71,475,448
Told Sold Volume	\$ 50,415,071	\$ 66,550,353	\$ 32,193,482	\$ 31,143,829	\$ 30,951,357	\$ 62,936,213	\$ 75,666,659	\$ 68,558,605
List / Sell Ratio	84.15%	98.24%	96.76%	94.89%	92.97%	94.39%	95.91%	95.92%
Average Sales Price	\$ 147,412	\$ 176,526	\$ 206,368	\$ 187,613	\$ 155,534	\$ 104,719	\$ 102,529	\$ 103,407
Median Price				\$ 197,900	\$ 145,000	\$ 95,000	\$ 88,000	\$ 88,000
Average Days on Market	114	80	102	131	132	112	134	132
% Volume Compared to Previous Year		132.00%	48.37%	96.74%	99.38%	203.34%	120.23%	90.61%
% ASP Compared to Previous Year		119.75%	116.91%	90.91%	82.90%	67.33%	97.91%	100.86%

January Annual YTD Summary - Sales from \$250,000 - \$499,999								
	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	125	199	280	130	81	68	97	81
Total List Price	\$ 44,209,463	\$ 72,114,239	\$ 94,083,440	\$ 46,823,116	\$ 30,464,767	\$ 25,249,649	\$ 34,848,031	\$ 27,832,307
Told Sold Volume	\$ 42,284,973	\$ 70,488,852	\$ 92,411,355	\$ 44,642,910	\$ 27,778,665	\$ 23,807,400	\$ 32,544,090	\$ 26,126,311
List / Sell Ratio	95.65%	97.75%	98.22%	95.34%	91.18%	94.29%	93.39%	93.87%
Average Sales Price	\$ 338,280	\$ 354,215	\$ 330,041	\$ 343,407	\$ 342,946	\$ 350,109	\$ 335,506	\$ 322,547
Median Price				\$ 330,000	\$ 325,000	\$ 350,000	\$ 321,600	\$ 305,000
Average Days on Market	148	122	128	158	148	162	187	189
% Volume Compared to Previous Year		166.70%	131.10%	48.31%	62.22%	85.70%	136.70%	80.28%
% ASP Compared to Previous Year		104.71%	93.18%	104.05%	99.87%	102.09%	95.83%	96.14%

January Annual YTD Summary - Sales from \$500,000 to 749,999								
	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	20	35	62	38	20	10	16	18
Total List Price	\$ 12,702,030	\$ 22,002,572	\$ 38,966,817	\$ 24,270,445	\$ 13,019,740	\$ 6,956,600	\$ 10,097,000	\$ 11,416,300
Told Sold Volume	\$ 12,095,095	\$ 21,236,607	\$ 37,723,816	\$ 22,921,200	\$ 11,688,400	\$ 6,012,000	\$ 9,358,900	\$ 10,417,500
List / Sell Ratio	95.22%	96.52%	96.81%	94.44%	89.77%	86.42%	92.69%	91.25%
Average Sales Price	\$ 604,755	\$ 606,760	\$ 608,449	\$ 603,189	\$ 584,420	\$ 601,200	\$ 584,931	\$ 578,750
Median Price				\$ 594,950	\$ 570,000	\$ 612,500	\$ 543,250	\$ 572,500
Average Days on Market	153	108	131	172	143	245	144	210
% Volume Compared to Previous Year		175.58%	177.64%	60.76%	50.99%	51.44%	155.67%	111.31%
% ASP Compared to Previous Year		100.33%	100.28%	99.14%	96.89%	102.87%	97.29%	98.94%

January Annual YTD Summary - Sales from \$750,000 - \$999,999								
	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	3	15	25	5	5	3	4	2
Total List Price	\$ 2,538,500	\$ 13,138,401	\$ 22,151,800	\$ 4,542,500	\$ 4,596,900	\$ 2,943,900	\$ 3,683,995	\$ 1,546,900
Told Sold Volume	\$ 2,464,000	\$ 12,445,750	\$ 21,250,900	\$ 4,243,000	\$ 4,174,000	\$ 2,566,000	\$ 3,566,195	\$ 1,527,000
List / Sell Ratio	97.07%	94.73%	95.93%	93.41%	90.80%	87.16%	96.80%	98.71%
Average Sales Price	\$ 821,333	\$ 829,717	\$ 850,036	\$ 848,600	\$ 834,800	\$ 855,333	\$ 891,549	\$ 763,500
Median Price				\$ 840,000	\$ 850,000	\$ 825,000	\$ 901,098	\$ 763,500
Average Days on Market	237	145	131	238	291	284	212	104
% Volume Compared to Previous Year		505.10%	170.75%	19.97%	98.37%	61.48%	138.98%	42.82%
% ASP Compared to Previous Year		101.02%	102.45%	99.83%	98.37%	102.46%	104.23%	85.64%

January Annual YTD Summary - All Sales \$1M +								
	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	7	7	15	9	4	0	2	3
Total List Price	\$ 11,350,000	\$ 14,175,300	\$ 26,802,000	\$ 17,273,000	\$ 6,488,500	\$ -	\$ 5,325,000	\$ 5,918,900
Told Sold Volume	\$ 10,666,547	\$ 12,710,500	\$ 24,852,000	\$ 15,695,000	\$ 5,615,000	\$ 2,566,000	\$ 4,800,000	\$ 4,925,000
List / Sell Ratio	93.98%	89.67%	92.72%	90.86%	86.54%	#DIV/0!	90.14%	83.21%
Average Sales Price	\$ 1,523,792	\$ 1,815,786	\$ 1,656,800	\$ 1,743,889	\$ 1,403,750	#DIV/0!	\$ 2,400,000	\$ 1,641,667
Median Price				\$ 1,600,000	\$ 1,332,500	\$ -	\$ 2,400,000	\$ 1,150,000
Average Days on Market	155	256	149	83	129	#DIV/0!	104	160
% Volume Compared to Previous Year		119.16%	195.52%	63.15%	35.78%	45.70%	187.06%	102.60%
% ASP Compared to Previous Year		119.16%	91.24%	105.26%	80.50%	#DIV/0!	#DIV/0!	68.40%

January Annual YTD Summary - Sales \$1M - \$2M								
	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	6	6	12	7	4	0	1	2
Total List Price	\$ 9,060,000	\$ 9,675,300	\$ 18,052,000	\$ 10,483,000	\$ 6,488,500	\$ -	\$ 1,375,000	\$ 2,423,900
Told Sold Volume	\$ 8,443,750	\$ 8,910,500	\$ 16,502,000	\$ 9,895,000	\$ 5,615,000	\$ -	\$ 1,100,000	\$ 2,225,000
List / Sell Ratio	93.20%	92.10%	91.41%	94.39%	86.54%	#DIV/0!	80.00%	91.79%
Average Sales Price	\$ 1,407,292	\$ 1,485,083	\$ 1,375,167	\$ 1,413,571	\$ 1,403,750	#DIV/0!	\$ 1,100,000	\$ 1,112,500
Median Price								
Average Days on Market	156	257	124	945	129	#DIV/0!	132	72
% Volume Compared to Previous Year		105.53%	185.20%	59.96%	56.75%	0.00%	#DIV/0!	202.27%
% ASP Compared to Previous Year		105.53%	92.60%	102.79%	99.31%	#DIV/0!	#DIV/0!	101.14%

January Annual YTD Summary - Sales \$2M - \$5M								
	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	1	1	3	2	0	0	1	1
Total List Price	\$ 2,290,000	\$ 4,500,000	\$ 8,750,000	\$ 6,790,000	\$ -	\$ -	\$ 3,950,000	\$ 3,495,000
Told Sold Volume	\$ 2,222,797	\$ 3,800,000	\$ 8,350,000	\$ 5,800,000	\$ -	\$ -	\$ 3,700,000	\$ 2,700,000
List / Sell Ratio	97.07%	84.44%	95.43%	85.42%	#DIV/0!	#DIV/0!	93.67%	77.25%
Average Sales Price	\$ 2,222,797	\$ 3,800,000	\$ 2,783,333	\$ 2,900,000	#DIV/0!	#DIV/0!	\$ 3,700,000	\$ 2,700,000
Median Price								
Average Days on Market	149	247	251	81	#DIV/0!	#DIV/0!	76	337
% Volume Compared to Previous Year		170.96%	219.74%	69.46%	0.00%	#DIV/0!	#DIV/0!	72.97%
% ASP Compared to Previous Year		170.96%	73.25%	104.19%	#DIV/0!	#DIV/0!	#DIV/0!	72.97%

January Annual YTD Summary - Sales \$5M +								
	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	0	0	0	0	0	0	0	0
Total List Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Told Sold Volume	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
List / Sell Ratio					#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Average Sales Price					#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Median Price								
Average Days on Market					#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
% Volume Compared to Previous Year					#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
% ASP Compared to Previous Year					#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

January Annual YTD Summary - Overall Sales								
	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	497	633	538	348	309	682	857	767
Total List Price	\$ 130,710,272	\$ 189,171,120	\$ 215,276,014	\$ 125,729,967	\$ 87,861,678	\$ 101,827,430	\$ 132,849,053	\$ 118,189,855
Told Sold Volume	\$ 117,925,686	\$ 183,432,062	\$ 208,431,553	\$ 118,645,939	\$ 80,207,422	\$ 95,321,613	\$ 125,935,844	\$ 111,554,416
List / Sell Ratio	90.22%	96.97%	96.82%	94.37%	91.29%	93.61%	94.80%	94.39%
Average Sales Price	\$ 237,275	\$ 289,782	\$ 387,419	\$ 340,937	\$ 259,571	\$ 139,768	\$ 146,950	\$ 145,443
Median Price				\$ 257,950	\$ 201,000	\$ 104,900	\$ 100,000	\$ 99,000
Average Days on Market	125	98	121	146	139	120	140	139
% Volume Compared to Previous Year		155.55%	113.63%	56.92%	67.60%	118.84%	132.12%	88.58%
% ASP Compared to Previous Year		122.13%	133.69%	88.00%	76.13%	53.85%	105.14%	98.97%

12 MONTH ROLLING TOTALS

January Annual Rolling Totals Summary - Sales from \$0 - \$249,999

	2005	2006	2007	2008	2009	2010	2011
Number of Sales	5463	4193	2593	2683	6,284	11,003	10,061
Total List Price	\$ 4,825,560,115	\$ 823,236,113	\$ 539,056,512	\$ 503,053,448	\$ 870,393,692	\$ 1,196,305,545	\$ 1,100,172,551
Told Sold Volume	\$ 894,316,723	\$ 813,241,137	\$ 520,615,887	\$ 473,426,604	\$ 822,652,539	\$ 1,149,485,740	\$ 1,050,949,429
List / Sell Ratio	18.53%	98.79%	96.58%	94.11%	94.51%	96.09%	95.53%
Average Sales Price	\$163,704	\$193,952	\$200,777	\$176,454	\$130,912	\$104,470	\$104,458
Average Days on Market	98	89	118	135	123	119	126
% Volume Compared to Previous Year		90.93%	64.02%	90.94%	173.77%	139.73%	91.43%
% ASP Compared to Previous Year		118.48%	103.52%	87.89%	74.19%	79.80%	99.99%

January Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999

	2005	2006	2007	2008	2009	2010	2011
Number of Sales	2257	4753	2963	1469	1,378	1,357	1,170
Total List Price	\$ 798,621,766	\$ 1,605,322,195	\$ 998,985,415	\$ 531,067,586	\$ 500,293,737	\$ 484,813,670	\$ 415,857,779
Told Sold Volume	\$ 775,101,614	\$ 1,586,663,553	\$ 963,227,850	\$ 494,863,648	\$ 463,995,880	\$ 451,223,092	\$ 388,973,896
List / Sell Ratio	97.05%	98.84%	96.42%	93.18%	92.74%	93.07%	93.54%
Average Sales Price	\$343,421	\$333,824	\$325,085	\$336,871	\$336,717	\$332,515	\$332,456
Average Days on Market	150	104	126	153	161	165	167
% Volume Compared to Previous Year		204.70%	60.71%	51.38%	93.76%	97.25%	86.20%
% ASP Compared to Previous Year		97.21%	97.38%	103.63%	99.95%	98.75%	99.98%

January Annual Rolling Totals Summary - Sales from \$500,000 to 749,999

	2005	2006	2007	2008	2009	2010	2011
Number of Sales	487	1086	530	350	270	201	195
Total List Price	\$ 298,867,490	\$ 673,396,395	\$ 336,418,873	\$ 223,207,239	\$ 176,747,723	\$ 131,369,033	\$ 126,449,491
Told Sold Volume	\$ 288,328,154	\$ 655,705,629	\$ 318,197,288	\$ 208,082,256	\$ 161,101,108	\$ 119,439,860	\$ 116,124,187
List / Sell Ratio	96.47%	97.37%	94.58%	93.22%	91.15%	90.92%	91.83%
Average Sales Price	\$592,050	\$603,781	\$600,372	\$594,521	\$596,671	\$594,228	\$595,509
Average Days on Market	198	122	148	205	189	190	227
% Volume Compared to Previous Year		227.42%	48.53%	65.39%	77.42%	74.14%	97.22%
% ASP Compared to Previous Year		101.98%	99.44%	99.03%	100.36%	99.59%	100.22%

12 MONTH ROLLING TOTALS

January Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999

	2005	2006	2007	2008	2009	2010	2011
Number of Sales	128	315	175	90	79	62	56
Total List Price	\$ 113,443,748	\$ 273,793,546	\$ 156,712,220	\$ 83,352,813	\$ 75,501,449	\$ 59,007,689	\$ 51,025,389
Told Sold Volume	\$ 106,935,499	\$ 264,596,098	\$ 147,877,354	\$ 76,385,453	\$ 66,379,305	\$ 53,064,095	\$ 46,784,450
List / Sell Ratio	94.26%	96.64%	94.36%	91.64%	87.92%	89.93%	91.69%
Average Sales Price	\$835,434	\$839,988	\$845,013	\$848,727	\$840,244	\$855,873	\$835,437
Average Days on Market	205	150	179	175	236	228	198
% Volume Compared to Previous Year		247.44%	55.89%	51.65%	86.90%	79.94%	88.17%
% ASP Compared to Previous Year		100.55%	100.60%	100.44%	99.00%	101.86%	97.61%

January Annual Rolling Totals Summary - All Sales \$1M +

	2005	2006	2007	2008	2009	2010	2011
Number of Sales	73	189	145	85	79	42	35
Total List Price	\$ 122,402,662	\$ 308,931,633	\$ 241,681,477	\$ 160,100,776	\$ 143,295,357	\$ 73,338,600	\$ 56,671,700
Told Sold Volume	\$ 111,186,080	\$ 287,028,583	\$ 217,066,894	\$ 140,272,891	\$ 125,910,500	\$ 62,779,775	\$ 47,317,739
List / Sell Ratio	90.84%	92.91%	89.82%	87.62%	87.87%	85.60%	83.49%
Average Sales Price	\$1,523,097	\$1,518,670	\$1,497,013	\$1,650,269	\$1,593,804	\$1,494,757	\$1,351,935
Average Days on Market	263	193	291	204	223	265	325
% Volume Compared to Previous Year		258.15%	75.63%	64.62%	89.76%	49.86%	75.37%
% ASP Compared to Previous Year		99.71%	98.57%	110.24%	96.58%	93.79%	90.45%

January Annual Rolling Totals Summary - Sales \$1M - \$2M

	2005	2006	2007	2008	2009	2010	2011
Number of Sales	66	161	128	71	67	37	32
Total List Price	\$ 97,817,662	\$ 227,280,083	\$ 192,174,577	\$ 106,757,776	\$ 103,691,357	\$ 55,803,600	\$ 48,477,800
Told Sold Volume	\$ 88,586,080	\$ 212,081,715	\$ 175,006,894	\$ 93,612,891	\$ 89,014,500	\$ 47,932,150	\$ 40,317,739
List / Sell Ratio	90.56%	93.31%	91.07%	87.69%	85.85%	85.89%	83.17%
Average Sales Price	\$1,342,213	\$1,317,278	\$1,367,241	\$1,318,491	\$1,328,575	\$1,295,464	\$1,259,929
Average Days on Market	266	188	275	194	232	270	341
% Volume Compared to Previous Year		239.41%	82.52%	53.49%	95.09%	53.85%	84.11%
% ASP Compared to Previous Year		98.14%	103.79%	96.43%	100.76%	97.51%	97.26%

January Annual Rolling Totals Summary - Sales \$2M - \$5M							
	2005	2006	2007	2008	2009	2010	2011
Number of Sales	7	27	17	13	11	5	3
Total List Price	\$ 24,585,000	\$ 75,751,550	\$ 49,506,900	\$ 40,443,000	\$ 33,605,000	\$ 17,535,000	\$ 8,193,900
Told Sold Volume	\$ 203,414,493	\$ 69,946,868	\$ 42,060,000	\$ 36,660,000	\$ 29,100,000	\$ 14,847,625	\$ 7,000,000
List / Sell Ratio	827.39%	92.34%	84.96%	90.65%	86.59%	84.67%	85.43%
Average Sales Price	\$29,059,213	\$2,590,625	\$2,474,118	\$2,820,000	\$2,645,455	\$2,969,525	\$2,333,333
Average Days on Market	232	228	406	232	174	229	151
% Volume Compared to Previous Year		34.39%	60.13%	87.16%	79.38%	51.02%	47.15%
% ASP Compared to Previous Year		8.91%	95.50%	113.98%	93.81%	112.25%	78.58%

January Annual Rolling Totals Summary - Sales \$5M +							
	2005	2006	2007	2008	2009	2010	2011
Number of Sales	0	1	0	1	1	0	0
Total List Price	\$ -	\$ 5,900,000	\$ -	\$ 12,900,000	\$ 5,999,000	\$ -	\$ -
Told Sold Volume	\$ -	\$ 5,000,000	\$ -	\$ 10,000,000	\$ 5,230,000	\$ -	\$ -
List / Sell Ratio		84.75%		77.52%	87.18%	#DIV/0!	#DIV/0!
Average Sales Price		\$5,000,000		\$10,000,000	\$5,230,000	#DIV/0!	#DIV/0!
Average Days on Market		74		516	193	#DIV/0!	#DIV/0!
% Volume Compared to Previous Year					52.30%	0.00%	#DIV/0!
% ASP Compared to Previous Year					52.30%	#DIV/0!	#DIV/0!

January Annual Rolling Totals Summary - Overall Sales							
	2005	2006	2007	2008	2009	2010	2011
Number of Sales	8408	10536	6406	4677	8090	12665	11517
Total List Price	\$ 6,158,895,781	\$ 3,684,679,882	\$ 2,272,854,497	\$ 1,500,781,862	\$ 1,766,231,958	\$ 1,944,834,537	\$ 1,750,176,910
Told Sold Volume	\$ 2,356,682,563	\$ 3,607,235,000	\$ 2,166,985,273	\$ 1,393,030,852	\$ 1,637,473,332	\$ 1,835,992,562	\$ 1,650,149,701
List / Sell Ratio	38.26%	97.90%	95.34%	92.82%	92.71%	94.40%	94.28%
Average Sales Price	\$280,291	\$342,372	\$338,274	\$297,847	\$202,407	\$144,966	\$143,279
Average Days on Market	121	103	130	148	133	126	133
% Volume Compared to Previous Year		153.06%	60.07%	64.28%	117.55%	112.12%	89.88%
% ASP Compared to Previous Year		122.15%	98.80%	88.05%	67.96%	71.62%	98.84%

2011 FM-FB-CC YTD Snapshot by Month - Jan

January Transactions	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	342	68.81%	377	59.56%	156	29.00%	166	47.70%	199	64.4%	601	88.12%	738	86.11%	663	86.55%
\$250,000 - \$499,999	125	25.15%	199	31.44%	280	52.04%	130	37.36%	81	26.2%	68	9.97%	97	11.32%	81	10.57%
\$500,000 - \$749,999	20	4.02%	35	5.53%	62	11.52%	38	10.92%	20	6.5%	10	1.47%	16	1.87%	18	2.35%
\$750,000 - \$999,999	3	0.60%	15	2.37%	25	4.65%	5	1.44%	5	1.6%	3	0.44%	4	0.47%	2	0.26%
\$1M - \$2M	6	1.21%	6	0.95%	12	2.23%	7	2.01%	4	1.3%	0	0.00%	1	0.12%	2	0.26%
\$2M - \$5M	1	0.20%	1	0.16%	3	0.56%	2	0.57%	0	0.0%	0	0.00%	1	0.12%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.0%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	7	1.41%	7	1.11%	15	2.79%	9	2.59%	4	1.3%	0	0.00%	2	0.23%	3	0.39%
TOTAL MARKET Number of Sales	497	100.00%	633	100.00%	538	100.00%	348	100.00%	309	100.0%	682	100.00%	857	100.00%	766	100.00%

January Sides	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	684	68.81%	754	59.56%	312	29.00%	332	47.70%	398	64.4%	1202	88.12%	1476	86.11%	1326	86.55%
\$250,000 - \$499,999	250	25.15%	398	31.44%	560	52.04%	260	37.36%	162	26.2%	136	9.97%	194	11.32%	162	10.57%
\$500,000 - \$749,999	40	4.02%	70	5.53%	124	11.52%	76	10.92%	40	6.5%	20	1.47%	32	1.87%	36	2.35%
\$750,000 - \$999,999	6	0.60%	30	2.37%	50	4.65%	10	1.44%	10	1.6%	6	0.44%	8	0.47%	4	0.26%
\$1M - \$2M	12	1.21%	12	0.95%	24	2.23%	14	2.01%	8	1.3%	0	0.00%	2	0.12%	4	0.26%
\$2M - \$5M	2	0.20%	2	0.16%	6	0.56%	4	0.57%	0	0.0%	0	0.00%	2	0.12%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.0%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	14	1.41%	14	1.11%	30	2.79%	18	2.59%	8	1.3%	0	0.00%	4	0.23%	6	0.39%
TOTAL MARKET Number of Sides	994	100.00%	1266	100.00%	1076	100.00%	696	100.00%	618	100.0%	1364	100.00%	1714	100.00%	1532	100.00%

January YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	342	68.81%	377	59.56%	156	29.00%	166	47.70%	199	64.4%	601	88.12%	738	86.11%	663	86.55%
\$250,000 - \$499,999	125	25.15%	199	31.44%	280	52.04%	130	37.36%	81	26.2%	68	9.97%	97	11.32%	81	10.57%
\$500,000 - \$749,999	20	4.02%	35	5.53%	62	11.52%	38	10.92%	20	6.5%	10	1.47%	16	1.87%	18	2.35%
\$750,000 - \$999,999	3	0.60%	15	2.37%	25	4.65%	5	1.44%	5	1.6%	3	0.44%	4	0.47%	2	0.26%
\$1M - \$2M	6	1.21%	6	0.95%	12	2.23%	7	2.01%	4	1.3%	0	0.00%	1	0.12%	2	0.26%
\$2M - \$5M	1	0.20%	1	0.16%	3	0.56%	2	0.57%	0	0.0%	0	0.00%	1	0.12%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.0%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	7	1.41%	7	1.11%	15	2.79%	9	2.59%	4	1.3%	0	0.00%	2	0.23%	3	0.39%
TOTAL MARKET Number of Sales	497	100.00%	633	100.00%	538	100.00%	348	100.00%	309	100.0%	682	100.00%	857	100.00%	766	100.00%

January YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	684	68.81%	754	59.56%	312	29.00%	332	47.70%	398	64.4%	1202	88.12%	1476	86.11%	1326	86.55%
\$250,000 - \$499,999	250	25.15%	398	31.44%	560	52.04%	260	37.36%	162	26.2%	136	9.97%	194	11.32%	162	10.57%
\$500,000 - \$749,999	40	4.02%	70	5.53%	124	11.52%	76	10.92%	40	6.5%	20	1.47%	32	1.87%	36	2.35%
\$750,000 - \$999,999	6	0.60%	30	2.37%	50	4.65%	10	1.44%	10	1.6%	6	0.44%	8	0.47%	4	0.26%
\$1M - \$2M	12	1.21%	12	0.95%	24	2.23%	14	2.01%	8	1.3%	0	0.00%	2	0.12%	4	0.26%
\$2M - \$5M	2	0.20%	2	0.16%	6	0.56%	4	0.57%	0	0.0%	0	0.00%	2	0.12%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.0%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	14	1.41%	14	1.11%	30	2.79%	18	2.59%	8	1.3%	0	0.00%	4	0.23%	6	0.39%
TOTAL MARKET Number of Sides	994	100.00%	1266	100.00%	1076	100.00%	696	100.00%	618	100.0%	1364	100.00%	1714	100.00%	1532	100.00%

JANUARY 2005 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	328	5	508	841
250,000-499,999	281	44	338	663
500,000-749,999	80	27	88	195
750,000-999,999	24	10	41	75
1,000,000-1,999,999	12	5	39	56
2,000,000-4,999,999	2	4	7	13
5,000,000 and over	1	0	0	1
Totals	728	95	1021	1844

JANUARY 2006 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	0	0	0	0
250,000-499,999	0	0	0	0
500,000-749,999	0	0	0	0
750,000-999,999	0	0	0	0
1,000,000-1,999,999	0	0	0	0
2,000,000-4,999,999	0	0	0	0
5,000,000 and over	0	0	0	0
Totals	0	0	0	0

JANUARY 2007 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	529	3	792	1324
250,000-499,999	750	47	923	1720
500,000-749,999	188	50	256	494
750,000-999,999	75	21	102	198
1,000,000-1,999,999	37	16	87	140
2,000,000-4,999,999	8	1	20	29
5,000,000 and over	0	0	6	6
Totals	1587	138	2186	3911

JANUARY 2008 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	966	5	582	1553
250,000-499,999	344	53	384	781
500,000-749,999	104	49	98	251
750,000-999,999	38	14	40	92
1,000,000-1,999,999	23	8	42	73
2,000,000-4,999,999	5	1	13	19
5,000,000 and over	2	0	1	3
Totals	1482	130	1160	2772

JANUARY 2009 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	983	8	634	1625
250,000-499,999	192	56	239	487
500,000-749,999	46	14	57	117
750,000-999,999	25	9	23	57
1,000,000-1,999,999	9	10	23	42
2,000,000-4,999,999	2	2	6	10
5,000,000 and over	0	0	0	0
Totals	1257	99	982	2338

JANUARY 2010 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	971	7	729	1707
250,000-499,999	166	51	163	380
500,000-749,999	36	23	43	102
750,000-999,999	12	4	18	34
1,000,000-1,999,999	7	4	16	27
2,000,000-4,999,999	5	0	7	12
5,000,000 and over	0	0	0	0
Totals	1197	89	976	2262

JANUARY 2011 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	728	25	635	1388
250,000-499,999	148	44	152	344
500,000-749,999	34	17	35	86
750,000-999,999	12	5	16	33
1,000,000-1,999,999	6	2	7	15
2,000,000-4,999,999	2	1	5	8
5,000,000 and over	0	0	0	0
Totals	930	94	850	1874

COMPARATIVE JANUARY Listings Taken TOTALS						
Price Range	2005	2006	2007	2008	2009	2010
0-249,999	841	0	1324	1553	1625	1707
250,000-499,999	663	0	1720	781	487	380
500,000-749,999	195	0	494	251	117	102
750,000-999,999	75	0	198	92	57	34
1M-2M	56	0	140	73	42	27
2M-5M	13	0	29	19	10	12
5M+	1	0	6	3	0	0
Totals	1844	0	3911	2772	2338	2262

TOTALS OF Listings Taken DURING THE PAST YEAR						
Price Range	2005	2006	2007	2008	2009	2010
0-249,999	0	4226	8114	11086	16890	18506
250,000-499,999	0	5527	12800	8875	5328	3708
500,000-749,999	0	1318	3422	2799	1372	961
750,000-999,999	0	611	1332	848	544	354
1M-2M	0	368	751	613	423	271
2M-5M	0	84	145	150	115	81
5M+	0	3	17	16	13	9
Totals	0	12137	26581	24387	24685	23890

TOTALS OF Listings Taken THROUGH CURRENT MONTH						
Price Range	2005	2006	2007	2008	2009	2010
0-249,999	841	0	1324	1553	1625	1707
250,000-499,999	663	0	1720	781	487	380
500,000-749,999	195	0	494	251	117	102
750,000-999,999	75	0	198	92	57	34
1M-2M	56	0	140	73	42	27
2M-5M	13	0	29	19	10	12
5M+	1	0	6	3	0	0
Totals	1844	0	3911	2772	2338	2262

HISTORY OF PENDED SALES

JANUARY 2005 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	316	11	480	807
250,000-499,999	192	32	250	474
500,000-749,999	47	22	48	117
750,000-999,999	17	3	17	37
1,000,000-1,999,999	13	7	13	33
2,000,000-4,999,999	0	2	4	6
5,000,000 and over	0	0	0	0
Totals	585	77	812	1474

JANUARY 2006 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	112	0	133	245
250,000-499,999	232	13	182	427
500,000-749,999	39	20	37	96
750,000-999,999	10	4	15	29
1,000,000-1,999,999	3	3	6	12
2,000,000-4,999,999	1	1	0	2
5,000,000 and over	0	0	0	0
Totals	397	41	373	811

JANUARY 2007 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	156	1	215	372
250,000-499,999	109	8	129	246
500,000-749,999	19	10	26	55
750,000-999,999	5	5	10	20
1,000,000-1,999,999	4	1	5	10
2,000,000-4,999,999	0	1	0	1
5,000,000 and over	0	0	0	0
Totals	293	26	385	704

JANUARY 2008 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	217	3	117	337
250,000-499,999	64	8	59	131
500,000-749,999	13	4	15	32
750,000-999,999	4	0	6	10
1,000,000-1,999,999	4	2	2	8
2,000,000-4,999,999	0	0	0	0
5,000,000 and over	0	0	0	0
Totals	302	17	199	518

JANUARY 2009 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	650	7	309	974
250,000-499,999	65	12	60	137
500,000-749,999	4	3	5	12
750,000-999,999	4	2	2	8
1,000,000-1,999,999	2	2	1	5
2,000,000-4,999,999	0	0	0	0
5,000,000 and over	0	0	0	0
Totals	733	28	377	1138

JANUARY 2010 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	638	8	443	1089
250,000-499,999	66	22	52	140
500,000-749,999	14	9	8	31
750,000-999,999	7	1	2	10
1,000,000-1,999,999	1	0	5	6
2,000,000-4,999,999	0	0	0	0
5,000,000 and over	0	0	0	0
Totals	733	28	377	1138

JANUARY 2011 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	580	12	472	1064
250,000-499,999	63	15	57	135
500,000-749,999	9	2	12	23
750,000-999,999	1	0	6	7
1,000,000-1,999,999	1	4	3	8
2,000,000-4,999,999	1	0	0	1
5,000,000 and over	0	0	0	0
Totals	655	33	550	1238

COMPARATIVE JANUARY PENDED SALES TOTALS							
Price Range	2005	2006	2007	2008	2009	2010	2011
0-249,999	807	245	372	337	974	1089	1064
250,000-499,999	474	427	246	131	137	140	135
500,000-749,999	117	96	55	32	12	31	23
750,000-999,999	37	29	20	10	8	10	7
1M-2M	33	12	10	8	5	6	8
2M-5M	6	2	1	0	0	0	1
5M+	0	0	0	0	0	0	0
Totals	1474	811	704	518	1136	1276	1238

COMPARATIVE ROLLING TOTALS OF Pended Sales DURING THE PAST YEAR							
Price Range	2005	2006	2007	2008	2009	2010	2011
0-249,999	0	5103	4186	3163	8184	13880	12058
250,000-499,999	0	5178	3974	1692	1706	1621	1419
500,000-749,999	0	1146	680	383	265	247	207
750,000-999,999	0	364	243	116	101	88	67
1M-2M	0	172	187	93	76	47	36
2M-5M	0	38	25	13	14	8	15
5M+	0	1	4	2	1	0	0
Totals	0	12002	9299	5462	10347	15891	13802

COMPARATIVE YEAR TO DATE TOTALS OF Pended Sales THROUGH CURRENT MONTH							
Price Range	2005	2006	2007	2008	2009	2010	2011
0-249,999	807	245	372	337	974	1089	1064
250,000-499,999	474	427	246	131	137	140	135
500,000-749,999	117	96	55	32	12	31	23
750,000-999,999	37	29	20	10	8	10	7
1M-2M	33	12	10	8	5	6	8
2M-5M	6	2	1	0	0	0	1
5M+	0	0	0	0	0	0	0
Totals	1474	811	704	518	1136	1276	1238

John R. Wood Inc., REALTORS
FM FB CC Active Report
Volume by Prop Type and GeoCode

Sum of Listing Price	PriceCode																
Ownership	Region	Display	A		B		C		D		E		F		G		Grand Total
Condo	CC11 - Cape Coral Un	\$	5,380,788	\$	584,888											\$	5,965,676
	CC12 - Cape Coral Un	\$	14,991,345	\$	7,909,201	\$	3,339,000	\$	799,000							\$	27,038,546
	CC13 - Cape Coral Un	\$	2,436,300	\$	349,900											\$	2,786,200
	CC14 - Cape Coral Un	\$	320,100													\$	320,100
	CC21 - Cape Coral Un	\$	4,408,949	\$	2,557,900	\$	3,282,700	\$	2,443,900		\$	4,200,000				\$	16,893,449
	CC22 - Cape Coral Un	\$	2,093,351	\$	5,260,479	\$	659,000	\$	998,500							\$	9,011,330
	CC23 - Cape Coral Un	\$	428,100													\$	428,100
	CC24 - Cape Coral Un	\$	1,352,900													\$	1,352,900
	CC31 - Cape Coral Un	\$	1,797,125													\$	1,797,125
	CC32 - Cape Coral Un	\$	972,700	\$	259,000											\$	1,231,700
	CC46	\$	84,800													\$	84,800
	FB01 - Bodwitch Poin	\$	4,026,699	\$	7,900,800	\$	6,850,500	\$	835,000							\$	19,612,999
	FB02 - Crescent Stre			\$	1,393,800	\$	1,288,900									\$	2,682,700
	FB03 - Gulf Beach Ro	\$	1,032,300	\$	7,348,200	\$	7,629,388	\$	1,858,000							\$	17,867,888
	FB04 - Avenida Pesca	\$	4,103,400	\$	7,802,699	\$	4,411,400	\$	849,000							\$	17,166,499
	FB05 - S.Bdry of Fai	\$	7,527,950	\$	47,439,995	\$	15,996,850	\$	5,847,900	\$	1,111,111	\$	2,200,000			\$	80,123,806
	FB06 - San Carlos Is	\$	239,900	\$	339,900											\$	579,800
	FB07 - Black Island	\$	2,070,200	\$	1,952,900	\$	579,000									\$	4,602,100
	FM02 - Fort Myers Ar	\$	814,780													\$	814,780
	FM03 - Fort Myers Ar	\$	892,307													\$	892,307
	FM04 - Fort Myers Ar	\$	2,050,746													\$	2,050,746
	FM05 - Fort Myers Ar	\$	944,200													\$	944,200
	FM06 - Fort Myers Ar	\$	2,791,349													\$	2,791,349
	FM07 - Fort Myers Ar	\$	4,033,059													\$	4,033,059
	FM08 - Fort Myers Ar	\$	6,059,515	\$	513,930											\$	6,573,445
	FM09 - Fort Myers Ar	\$	21,429,250	\$	25,274,300	\$	15,890,599	\$	9,511,700	\$	15,256,800	\$	5,240,000			\$	92,602,649
	FM10 - Fort Myers Ar	\$	10,602,699	\$	375,000											\$	10,977,699
	FM11 - Fort Myers Ar	\$	15,933,776													\$	15,933,776
	FM12 - Fort Myers Ar	\$	18,178,748	\$	6,846,100	\$	3,933,000			\$	1,399,000					\$	30,356,848
	FM13 - Fort Myers Ar	\$	13,747,929	\$	3,699,199											\$	17,447,128
	FM14 - Fort Myers Ar	\$	3,048,900													\$	3,048,900
	FM15 - Fort Myers Ar	\$	1,430,300	\$	9,050,100	\$	9,042,799	\$	790,000							\$	20,313,199
	FM16 - Fort Myers Ar	\$	1,489,300													\$	1,489,300
	FM17 - Fort Myers Ar	\$	11,332,852	\$	1,498,800	\$	699,000	\$	2,809,900							\$	16,340,552
	FM18 - Fort Myers Ar	\$	10,611,943	\$	2,412,800											\$	13,024,743
	FM19 - Fort Myers Ar	\$	3,504,050	\$	289,000											\$	3,793,050
	FM21 - Fort Myers Ar	\$	1,944,120	\$	6,633,890	\$	6,986,800	\$	1,558,000	\$	1,695,000					\$	18,817,810
	FM22 - Fort Myers Ci	\$	24,245,067	\$	2,398,700											\$	26,643,767
Single Family	CC11 - Cape Coral Un	\$	9,605,079	\$	19,819,037	\$	14,087,400	\$	4,551,940	\$	17,249,969	\$	5,749,000			\$	71,062,425
	CC12 - Cape Coral Un	\$	16,909,323	\$	20,142,071	\$	9,136,355	\$	1,585,000	\$	2,639,000	\$	4,785,000			\$	55,196,749
	CC13 - Cape Coral Un	\$	22,576,583	\$	26,585,697	\$	7,624,188			\$	4,495,000					\$	61,281,468
	CC14 - Cape Coral Un	\$	18,283,695	\$	8,427,200	\$	639,900									\$	27,350,795
	CC21 - Cape Coral Un	\$	15,588,749	\$	34,445,880	\$	26,126,237	\$	9,499,600	\$	16,541,898	\$	15,744,000	\$	5,750,000	\$	123,696,364
	CC22 - Cape Coral Un	\$	14,442,429	\$	42,300,132	\$	17,623,666	\$	14,404,900	\$	12,044,000	\$	8,240,000	\$	5,425,000	\$	114,480,127
	CC23 - Cape Coral Un	\$	30,752,967	\$	6,951,317	\$	589,000	\$	750,000							\$	39,043,284
	CC24 - Cape Coral Un	\$	19,720,514	\$	18,384,778	\$	5,186,619									\$	43,291,911

Sum of Listing Price	PriceCode											
Ownership	Desc	8	Region	Display	A	B	C	D	E	F	G	Grand Total
Single	CC31 - Cape Coral Un				\$ 22,369,810	\$ 1,428,000						\$ 23,797,810
	CC32 - Cape Coral Un				\$ 10,420,797	\$ 559,400						\$ 10,980,197
	CC33					\$ 1,468,000	\$ 579,900		\$ 1,295,000			\$ 3,342,900
	CC41 - Cape Coral Un				\$ 13,789,234	\$ 733,969						\$ 14,523,203
	CC42 - Cape Coral Un				\$ 15,435,227	\$ 2,772,790						\$ 18,208,017
	CC43 - Cape Coral Un				\$ 5,394,936	\$ 10,948,381	\$ 3,597,450	\$ 2,494,800	\$ 1,349,000			\$ 23,784,567
	CC44 - Cape Coral Un				\$ 242,900		\$ 799,900					\$ 1,042,800
	CC46				\$ 353,800							\$ 353,800
	FB01 - Bodwitch Poin				\$ 1,340,000	\$ 2,369,000	\$ 795,000	\$ 1,150,000	\$ 2,499,999			\$ 8,153,999
	FB02 - Crescent Stre				\$ 463,000	\$ 3,601,899	\$ 3,153,900	\$ 1,590,000	\$ 2,849,000	\$ 2,749,000		\$ 14,406,799
	FB03 - Gulf Beach Ro				\$ 725,900	\$ 5,697,200	\$ 4,312,300	\$ 6,367,000	\$ 14,658,000	\$ 9,885,000		\$ 41,645,400
	FB04 - Avenida Pesca				\$ 446,000	\$ 7,200,350	\$ 4,458,900	\$ 5,135,000	\$ 6,723,999	\$ 2,495,000		\$ 26,459,249
	FB05 - S.Bdry of Fai				\$ 2,105,000	\$ 2,626,000	\$ 4,297,800	\$ 4,070,000	\$ 4,295,000			\$ 17,393,800
	FB06 - San Carlos Is				\$ 1,589,200							\$ 1,589,200
	FM01 - Fort Myers Ar				\$ 2,420,899	\$ 6,715,366	\$ 3,086,900	\$ 3,547,700	\$ 7,214,999	\$ 6,445,000		\$ 29,430,864
	FM02 - Fort Myers Ar				\$ 6,198,100	\$ 3,176,900	\$ 559,000					\$ 9,934,000
	FM03 - Fort Myers Ar				\$ 1,198,399							\$ 1,198,399
	FM04 - Fort Myers Ar				\$ 393,300							\$ 393,300
	FM05 - Fort Myers Ar				\$ 3,531,300	\$ 4,215,069	\$ 3,517,700	\$ 3,559,500	\$ 1,300,000	\$ 7,650,000		\$ 23,773,569
	FM06 - Fort Myers Ar				\$ 7,359,800	\$ 3,720,700	\$ 1,329,000	\$ 1,639,000				\$ 14,048,500
	FM07 - Fort Myers Ar				\$ 4,608,700			\$ 795,000				\$ 5,403,700
	FM08 - Fort Myers Ar				\$ 5,348,800	\$ 11,791,567	\$ 4,741,900	\$ 4,396,900	\$ 16,153,000			\$ 42,432,167
	FM09 - Fort Myers Ar				\$ 4,857,191	\$ 10,315,800	\$ 8,745,699	\$ 19,208,750	\$ 19,198,326	\$ 40,319,000	\$ 50,399,000	\$ 153,043,766
	FM10 - Fort Myers Ar				\$ 12,220,688	\$ 3,820,700						\$ 16,041,388
	FM11 - Fort Myers Ar				\$ 9,476,523	\$ 17,528,100	\$ 10,128,300	\$ 5,159,900	\$ 2,790,000			\$ 45,082,823
	FM12 - Fort Myers Ar				\$ 13,663,758	\$ 14,789,900	\$ 4,572,900	\$ 999,991	\$ 1,549,000			\$ 35,575,549
	FM13 - Fort Myers Ar				\$ 9,795,202	\$ 20,731,242	\$ 7,407,298	\$ 850,000	\$ 1,100,000			\$ 39,883,742
	FM14 - Fort Myers Ar				\$ 14,718,468	\$ 10,333,484	\$ 2,825,999	\$ 949,900				\$ 28,827,851
	FM15 - Fort Myers Ar				\$ 1,501,400	\$ 9,729,400	\$ 9,329,000	\$ 6,938,588	\$ 22,932,750	\$ 29,261,900		\$ 79,693,038
	FM16 - Fort Myers Ar				\$ 3,600,577	\$ 5,791,800	\$ 1,685,000					\$ 11,077,377
	FM17 - Fort Myers Ar				\$ 5,747,150	\$ 5,293,299	\$ 1,974,700		\$ 3,275,000			\$ 16,290,149
	FM18 - Fort Myers Ar				\$ 4,825,304	\$ 13,197,899	\$ 10,537,000	\$ 11,908,700	\$ 6,615,000			\$ 47,083,903
	FM19 - Fort Myers Ar				\$ 3,805,899	\$ 9,274,479	\$ 2,007,000	\$ 1,598,000	\$ 1,875,000			\$ 18,560,378
	FM20 - Fort Myers Ar				\$ 1,206,500	\$ 1,820,700						\$ 3,027,200
	FM21 - Fort Myers Ar					\$ 3,531,795	\$ 1,139,800	\$ 1,850,000	\$ 8,833,000	\$ 24,183,900		\$ 39,538,495
	FM22 - Fort Myers Ci				\$ 16,756,360	\$ 30,348,888	\$ 5,879,700	\$ 888,000	\$ 1,100,000			\$ 54,972,948
Grand Total					\$ 560,696,258	\$ 551,129,670	\$ 262,166,647	\$ 144,861,769	\$ 198,462,852	\$ 175,941,799	\$ 61,574,000	\$ 1,954,832,995

John R. Wood Inc., REALTORS
FM FB CC Active Report
Units by Prop type and GeoCode

Unit Count		PriceCode							Grand
Ownership Type	Region Display	A	B	C	D	E	F	G Total	
Condo	CC11 - Cape Coral Un	54	2					56	
	CC12 - Cape Coral Un	120	22	6	1			149	
	CC13 - Cape Coral Un	25	1					26	
	CC14 - Cape Coral Un	7						7	
	CC21 - Cape Coral Un	41	7	5	3		1	57	
	CC22 - Cape Coral Un	15	16	1	1			33	
	CC23 - Cape Coral Un	8						8	
	CC24 - Cape Coral Un	11						11	
	CC31 - Cape Coral Un	19						19	
	CC32 - Cape Coral Un	11	1					12	
	CC46	2						2	
	FB01 - Bodwitch Poin	19	22	11	1			53	
	FB02 - Crescent Stre		4	2				6	
	FB03 - Gulf Beach Ro	5	17	12	2			36	
	FB04 - Avenida Pesca	20	22	7	1			50	
	FB05 - S.Bdry of Fai	35	126	26	7	1	1	196	
	FB06 - San Carlos Is	1	1					2	
	FB07 - Black Island	10	6	1				17	
	FM02 - Fort Myers Ar	12						12	
	FM03 - Fort Myers Ar	26						26	
	FM04 - Fort Myers Ar	39						39	
	FM05 - Fort Myers Ar	10						10	
	FM06 - Fort Myers Ar	37						37	
	FM07 - Fort Myers Ar	54						54	
	FM08 - Fort Myers Ar	42	2					44	
	FM09 - Fort Myers Ar	132	72	26	11	10	2	253	
	FM10 - Fort Myers Ar	97	1					98	
	FM11 - Fort Myers Ar	107						107	
	FM12 - Fort Myers Ar	127	18	7		1		153	
	FM13 - Fort Myers Ar	75	13					88	
	FM14 - Fort Myers Ar	20						20	
	FM15 - Fort Myers Ar	12	24	16	1			53	
	FM16 - Fort Myers Ar	17						17	
	FM17 - Fort Myers Ar	124	5	1	3			133	
	FM18 - Fort Myers Ar	86	7					93	
	FM19 - Fort Myers Ar	20	1					21	
	FM21 - Fort Myers Ar	9	18	11	2	1		41	
	FM22 - Fort Myers Ci	161	9					170	
	Single Family	CC11 - Cape Coral Un	56	57	23	5	12	2	155
		CC12 - Cape Coral Un	119	55	15	2	2	2	195

John R. Wood Inc., REALTORS
FM FB CC Active Report
Units by Prop type and GeoCode

Unit Count		PriceCode							
Ownership Type	Region Display	A	B	C	D	E	F	G	Grand Total
Single Family	CC13 - Cape Coral Un	152	79	13		3			247
	CC14 - Cape Coral Un	143	26	1					170
	CC21 - Cape Coral Un	100	91	42	10	12	6	1	262
	CC22 - Cape Coral Un	89	108	29	17	8	3	1	255
	CC23 - Cape Coral Un	271	22	1	1				295
	CC24 - Cape Coral Un	132	50	9					191
	CC31 - Cape Coral Un	223	5						228
	CC32 - Cape Coral Un	87	2						89
	CC33		4	1		1			6
	CC41 - Cape Coral Un	131	2						133
	CC42 - Cape Coral Un	141	8						149
	CC43 - Cape Coral Un	42	31	6	3	1			83
	CC44 - Cape Coral Un	1			1				2
	CC46	3							3
	FB01 - Bodwitch Poin		3	4	1	1	1		10
	FB02 - Crescent Stre	2	9	5	2	2	1		21
	FB03 - Gulf Beach Ro	3	16	7	7	10	4		47
	FB04 - Avenida Pesca	2	20	7	6	5	1		41
	FB05 - S.Bdry of Fai		5	4	5	3	2		19
	FB06 - San Carlos Is	9							9
	FM01 - Fort Myers Ar	14	20	5	4	5	2		50
	FM02 - Fort Myers Ar	55	9	1					65
	FM03 - Fort Myers Ar	32							32
	FM04 - Fort Myers Ar	4							4
	FM05 - Fort Myers Ar	21	13	6	4	1	2		47
	FM06 - Fort Myers Ar	45	12	2	2				61
	FM07 - Fort Myers Ar	49			1				50
	FM08 - Fort Myers Ar	28	32	8	5	13			86
	FM09 - Fort Myers Ar	27	29	14	22	14	12	5	123
	FM10 - Fort Myers Ar	87	12						99
	FM11 - Fort Myers Ar	47	51	17	6	2			123
	FM12 - Fort Myers Ar	99	38	7	1	1			146
	FM13 - Fort Myers Ar	48	56	12	1	1			118
	FM14 - Fort Myers Ar	125	29	5	1				160
	FM15 - Fort Myers Ar	13	26	15	8	15	10		87
	FM16 - Fort Myers Ar	21	15	3					39
	FM17 - Fort Myers Ar	37	15	3		2			57
	FM18 - Fort Myers Ar	33	35	17	13	5			103
	FM19 - Fort Myers Ar	19	27	3	2	1			52
	FM20 - Fort Myers Ar	10	6						16

John R. Wood Inc., REALTORS
FM FB CC Active Report
Units by Prop type and GeoCode

Unit Count		PriceCode						Grand	
Ownership Type	Region Display	A	B	C	D	E	F	G	Total
Single Family	FM21 - Fort Myers Ar		9	2	2	6	7		26
	FM22 - Fort Myers Ci	86	89	10	1	1			187
Grand Total		4216	1533	429	166	140	59	7	6550

John R. Wood Inc., REALTORS
FM FB CC Active Report
Listing History

Count of Listings	Price Cat							Grand Total
Year Mth	A	B	C	D	E	F	G	
2005-03		1						1
2005-08			1					1
2005-09		1						1
2006-01		2						2
2006-04		1	1					2
2006-08							1	1
2006-10		1						1
2006-11	1		1			1		3
2006-12	2		2	1				5
2007-01	1	1		1				3
2007-02		1	1		1			3
2007-03		2	1					3
2007-04	2	1						3
2007-06		1			1			2
2007-07	1							1
2007-08	1					1		2
2007-09	1	1						2
2007-10	1							1
2007-11		2						2
2007-12	2							2
2008-01	3			3		1	1	8
2008-02	2	3	2					7
2008-03	7	2	1	1	3			14
2008-04	5		1	2				8
2008-05	4	2						6
2008-06	3	1	1					5
2008-07	4	3	1					8
2008-08	6	1			1	2		10
2008-09	1	2						3
2008-10	2		3					5
2008-11	1	1	3	1				6
2008-12	4	1		1	1			7
2009-01	8	2	1					11
2009-02	11	9	3		2	1		26
2009-03	16	3	2	2	1			24
2009-04	6	2	3		1			12
2009-05	8	5	3		2			18
2009-06	10	8	2	1		1		22
2009-07	17	12		3	1	2		35
2009-08	20	6	2	4	1			33
2009-09	20	15	4		1			40
2009-10	23	11	2	3	4	2	1	46
2009-11	28	7	6	1	2	2	1	47
2009-12	21	22	5	4	2			54
2010-01	55	38	5	2	3	3		106
2010-02	74	32	12	7	8	1	1	135
2010-03	112	41	18	4	5	4		184
2010-04	89	48	21	6	9	2		175
2010-05	136	64	14	9	3	2		228
2010-06	149	53	19	4	11	2		238
2010-07	167	62	24	11	2	6		272
2010-08	271	110	24	7	10	2		424
2010-09	347	116	28	14	14	2		521
2010-10	431	180	46	7	11	3		678
2010-11	500	182	50	14	14	6	1	767
2010-12	622	180	39	24	10	3	1	879
2011-01	1021	294	77	29	16	10		1447
Grand Total	4216	1533	429	166	140	59	7	6550

John R. Wood Inc., REALTORS
FM FB CC Active Report
Active Geocode Stats

	Data					
Region Display	Minimum Active Listing	Maximum Active Listing	Unit Count	Sum of Active Listings	Average Active Listing	
CC11 - Cape Coral Un	\$28,900	\$3,499,000	211	\$77,028,101	\$365,062	
CC12 - Cape Coral Un	\$29,900	\$2,490,000	344	\$82,235,295	\$239,056	
CC13 - Cape Coral Un	\$39,900	\$1,650,000	273	\$64,067,668	\$234,680	
CC14 - Cape Coral Un	\$29,900	\$639,900	177	\$27,670,895	\$156,333	
CC21 - Cape Coral Un	\$14,900	\$5,750,000	319	\$140,589,813	\$440,720	
CC22 - Cape Coral Un	\$39,999	\$5,425,000	288	\$123,491,457	\$428,790	
CC23 - Cape Coral Un	\$29,900	\$750,000	303	\$39,471,384	\$130,269	
CC24 - Cape Coral Un	\$39,900	\$679,000	202	\$44,644,811	\$221,014	
CC31 - Cape Coral Un	\$39,900	\$349,000	247	\$25,594,935	\$103,623	
CC32 - Cape Coral Un	\$49,900	\$299,500	101	\$12,211,897	\$120,910	
CC33	\$299,000	\$1,295,000	6	\$3,342,900	\$557,150	
CC41 - Cape Coral Un	\$34,899	\$383,969	133	\$14,523,203	\$109,197	
CC42 - Cape Coral Un	\$46,900	\$495,000	149	\$18,208,017	\$122,201	
CC43 - Cape Coral Un	\$67,000	\$1,349,000	83	\$23,784,567	\$286,561	
CC44 - Cape Coral Un	\$242,900	\$799,900	2	\$1,042,800	\$521,400	
CC46	\$34,900	\$229,000	5	\$438,600	\$87,720	
FB01 - Bodwitch Poin	\$190,000	\$2,499,999	63	\$27,766,998	\$440,746	
FB02 - Crescent Stre	\$228,000	\$2,749,000	27	\$17,089,499	\$632,944	
FB03 - Gulf Beach Ro	\$179,900	\$2,495,000	83	\$59,513,288	\$717,028	
FB04 - Avenida Pesca	\$129,900	\$2,495,000	91	\$43,625,748	\$479,404	
FB05 - S.Bdry of Fai	\$164,900	\$2,200,000	215	\$97,517,606	\$453,570	
FB06 - San Carlos Is	\$94,900	\$339,900	11	\$2,169,000	\$197,182	
FB07 - Black Island	\$168,900	\$579,000	17	\$4,602,100	\$270,712	
FM01 - Fort Myers Ar	\$77,500	\$3,950,000	50	\$29,430,864	\$588,617	
FM02 - Fort Myers Ar	\$17,900	\$559,000	77	\$10,748,780	\$139,595	
FM03 - Fort Myers Ar	\$13,000	\$98,000	58	\$2,090,706	\$36,047	
FM04 - Fort Myers Ar	\$17,900	\$129,900	43	\$2,444,046	\$56,838	
FM05 - Fort Myers Ar	\$38,900	\$4,400,000	57	\$24,717,769	\$433,645	
FM06 - Fort Myers Ar	\$39,500	\$849,000	98	\$16,839,849	\$171,835	
FM07 - Fort Myers Ar	\$13,900	\$795,000	104	\$9,436,759	\$90,738	
FM08 - Fort Myers Ar	\$51,000	\$1,949,000	130	\$49,005,612	\$376,966	
FM09 - Fort Myers Ar	\$64,900	\$14,900,000	376	\$245,646,415	\$653,315	
FM10 - Fort Myers Ar	\$13,900	\$475,000	197	\$27,019,087	\$137,153	
FM11 - Fort Myers Ar	\$34,900	\$1,595,000	230	\$61,016,599	\$265,290	
FM12 - Fort Myers Ar	\$39,900	\$1,549,000	299	\$65,932,397	\$220,510	
FM13 - Fort Myers Ar	\$59,900	\$1,100,000	206	\$57,330,870	\$278,305	
FM14 - Fort Myers Ar	\$39,900	\$949,900	180	\$31,876,751	\$177,093	
FM15 - Fort Myers Ar	\$49,800	\$3,895,000	140	\$100,006,237	\$714,330	
FM16 - Fort Myers Ar	\$34,900	\$570,000	56	\$12,566,677	\$224,405	
FM17 - Fort Myers Ar	\$23,900	\$1,875,000	190	\$32,630,701	\$171,741	
FM18 - Fort Myers Ar	\$42,900	\$1,900,000	196	\$60,108,646	\$306,677	
FM19 - Fort Myers Ar	\$96,900	\$1,875,000	73	\$22,353,428	\$306,211	
FM20 - Fort Myers Ar	\$44,900	\$389,900	16	\$3,027,200	\$189,200	
FM21 - Fort Myers Ar	\$168,520	\$4,695,000	67	\$58,356,305	\$870,990	

John R. Wood Inc., REALTORS
FM FB CC Active Report
Active Geocode Stats

	Data				
Region Display	Minimum Active Listing	Maximum Active Listing	Unit Count	Sum of Active Listings	Average Active Listing
FM22 - Fort Myers Ci	\$40,000	\$1,100,000	357	\$81,616,715	\$228,618
Grand Total	\$13,000	\$14,900,000	6550	\$1,954,832,995	\$298,448