

January Annual Rolling Totals Summary - Sales from \$0 - \$249,99												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		3568	3811	4003	4153	4080	1347	733	1147	2798	5788	6251
Total List Price		\$ 508,626,066.00	\$ 584,087,702.00	\$ 663,479,261.00	\$ 734,061,341.00	\$ 762,638,130	\$ 280,868,427	\$ 150,992,448	\$ 234,493,510	\$ 492,692,880	\$ 809,770,978	\$ 880,220,267
Told Sold Volume		\$ 488,129,474.00	\$ 560,653,395.00	\$ 637,376,368.00	\$ 700,109,976.00	\$ 738,670,878	\$ 273,167,453	\$ 141,976,333	\$ 212,775,221	\$ 449,798,027	\$ 753,973,677	\$ 824,961,760
List / Sell Ratio		95.97%	95.99%	96.07%	95.37%	96.86%	97.26%	94.03%	90.74%	91.29%	93.11%	93.72%
Average Sales Price		\$136,807.59	\$147,114.51	\$159,224.67	\$168,579.33	\$181,047	\$202,797	\$193,692	\$185,506	\$160,757	\$130,265	\$131,973
Average Days on Market		101	99	87	114	108	88	138	169	147	135	144
% Volume Compared to Previous Year			114.86%	113.68%	109.84%	105.51%	36.98%	51.97%	149.87%	211.40%	167.62%	109.42%
% ASP Compared to Previous Year			107.53%	108.23%	105.88%	107.40%	112.01%	95.51%	95.77%	86.66%	81.03%	101.31%

January Annual Rolling Totals Summary - Sales from \$250,000 - \$499,99												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		619	608	802	1999	3595	5462	2683	2130	1967	1973	2078
Total List Price		\$ 227,451,664.00	\$ 218,256,650.00	\$ 285,856,193.00	\$ 711,544,207.00	\$ 1,281,770,395	\$ 1,998,068,200	\$ 1,002,231,111	\$ 796,187,897	\$ 741,746,735	\$ 737,523,753	\$ 773,475,080
Told Sold Volume		\$ 217,175,327.00	\$ 208,404,443.00	\$ 272,211,236.00	\$ 681,367,297.00	\$ 1,236,811,613	\$ 1,952,847,863	\$ 955,444,238	\$ 736,585,502	\$ 675,906,113	\$ 673,330,349	\$ 713,532,903
List / Sell Ratio		95.48%	95.49%	95.23%	95.76%	96.49%	97.74%	95.33%	92.51%	91.12%	91.30%	92.25%
Average Sales Price		\$350,848.67	\$342,770.47	\$339,415.51	\$340,854.08	\$344,037	\$357,533	\$356,110	\$345,815	\$343,623	\$341,272	\$343,375
Average Days on Market		100	105	97	151	130	89	126	171	188	195	184
% Volume Compared to Previous Year			95.96%	130.62%	250.31%	181.52%	157.89%	48.93%	77.09%	91.76%	99.62%	105.97%
% ASP Compared to Previous Year			97.70%	99.02%	100.42%	100.93%	103.92%	99.60%	97.11%	99.37%	99.32%	100.62%

January Annual Rolling Totals Summary - Sales from \$500,000 to 749,99												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		415	477	550	605	1126	1895	868	715	674	609	656
Total List Price		\$ 264,232,863.00	\$ 304,544,106.00	\$ 351,200,503.00	\$ 389,576,520.00	\$ 722,398,024	\$ 1,176,307,001	\$ 550,803,354	\$ 463,932,013	\$ 449,044,289	\$ 403,002,723	\$ 431,346,376
Told Sold Volume		\$ 253,515,303.00	\$ 288,546,371.00	\$ 332,883,607.00	\$ 368,569,218.00	\$ 686,763,377	\$ 1,144,954,170	\$ 519,858,569	\$ 429,204,896	\$ 404,889,365	\$ 363,223,711	\$ 393,228,447
List / Sell Ratio		95.94%	94.75%	94.78%	94.61%	95.07%	97.33%	94.38%	92.51%	90.17%	90.13%	91.16%
Average Sales Price		\$610,880.25	\$604,919.02	\$605,242.92	\$609,205.32	\$609,914	\$604,197	\$598,915	\$600,287	\$600,726	\$596,426	\$599,434
Average Days on Market		126	140	145	195	178	122	136	184	211	215	230
% Volume Compared to Previous Year			113.82%	115.37%	110.72%	186.33%	166.72%	45.40%	82.56%	94.33%	89.71%	108.26%
% ASP Compared to Previous Year			99.02%	100.05%	100.65%	100.12%	99.06%	99.13%	100.23%	100.07%	99.28%	100.50%

January Annual Rolling Totals Summary - Sales from \$750,000 - \$999,99

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		248	264	260	292	558	843	421	359	263	251	281
Total List Price		\$ 222,832,799.00	\$ 238,386,834.00	\$ 243,029,313.00	\$ 269,180,354.00	\$ 499,522,294	\$ 748,720,244	\$ 378,764,785	\$ 336,309,079	\$ 253,024,746	\$ 244,161,657	\$ 265,413,089
Told Sold Volume		\$ 213,081,319.00	\$ 227,443,221.00	\$ 221,328,889.00	\$ 250,733,620.00	\$ 477,164,478	\$ 724,804,189	\$ 358,833,012	\$ 305,927,987	\$ 224,146,051	\$ 213,393,956	\$ 238,901,014
List / Sell Ratio		95.62%	95.41%	91.07%	93.15%	95.52%	96.81%	94.74%	90.97%	88.59%	87.40%	90.01%
Average Sales Price		\$859,198.87	\$861,527.35	\$851,264.96	\$858,676.78	\$855,133	\$859,791	\$852,335	\$852,167	\$852,266	\$850,175	\$850,182
Average Days on Market		143	164	160	215	211	149	151	200	210	257	244
% Volume Compared to Previous Year			106.74%	97.31%	113.29%	190.31%	151.90%	49.51%	85.26%	73.27%	95.20%	111.95%
% ASP Compared to Previous Year			100.27%	98.81%	100.87%	99.59%	100.54%	99.13%	99.98%	100.01%	99.75%	100.00%

January Annual Rolling Totals Summary - All Sales \$1M -

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		427	332	477	499	910	1403	840	807	596	512	630
Total List Price		\$ 940,869,619.00	\$ 776,952,570.00	\$ 1,043,163,796.00	\$ 1,184,552,635.00	\$ 2,001,760,085	\$ 2,979,929,274	\$ 1,986,343,632	\$ 1,935,941,831	\$ 1,439,671,800	\$ 1,315,342,713	\$ 1,557,609,692
Told Sold Volume		\$ 898,577,563.00	\$ 732,678,830.00	\$ 934,876,570.00	\$ 1,072,819,548.00	\$ 1,836,974,124	\$ 2,796,345,843	\$ 1,817,262,486	\$ 1,742,124,551	\$ 1,268,645,592	\$ 1,129,265,355	\$ 1,352,257,504
List / Sell Ratio		95.51%	94.30%	89.62%	90.57%	91.77%	93.84%	91.49%	89.99%	88.12%	85.85%	86.82%
Average Sales Price		\$2,104,397.10	\$2,206,863.95	\$1,959,908.95	\$2,149,938.97	\$2,018,693	\$1,993,119	\$2,163,408	\$2,158,766	\$2,128,600	\$2,205,596	\$2,146,440
Average Days on Market		139	168	198	282	263	228	227	253	247	269	263
% Volume Compared to Previous Year			81.54%	127.60%	114.76%	171.23%	152.23%	64.99%	95.87%	72.82%	89.01%	119.75%
% ASP Compared to Previous Year			104.87%	88.81%	109.70%	93.89%	98.74%	108.54%	99.79%	98.60%	103.62%	97.32%

January Annual Rolling Totals Summary - Sales \$1M - \$2M

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		282	218	333	321	609	956	532	502	363	324	408
Total List Price		\$ 418,530,619.00	\$ 320,860,570.00	\$ 493,800,796.00	\$ 480,790,735.00	\$ 917,916,827	\$ 1,393,151,894	\$ 811,051,233	\$ 770,951,044	\$ 582,307,057	\$ 509,454,813	\$ 638,932,020
Told Sold Volume		\$ 394,298,063.00	\$ 296,948,441.00	\$ 451,286,270.00	\$ 438,713,579.00	\$ 845,919,524	\$ 1,315,524,643	\$ 742,853,819	\$ 692,691,564	\$ 512,303,621	\$ 435,296,115	\$ 557,662,693
List / Sell Ratio		94.21%	92.55%	91.39%	91.25%	92.16%	94.43%	91.59%	89.85%	87.98%	85.44%	87.28%
Average Sales Price		\$1,398,220.08	\$1,362,148.81	\$1,355,214.02	\$1,366,708.97	\$1,389,030	\$1,376,072	\$1,396,342	\$1,379,864	\$1,411,305	\$1,343,507	\$1,366,820
Average Days on Market		125	169	194	260	246	207	185	235	234	244	246
% Volume Compared to Previous Year			75.31%	151.97%	97.21%	192.82%	155.51%	56.47%	93.25%	73.96%	84.97%	128.11%
% ASP Compared to Previous Year			97.42%	99.49%	100.85%	101.63%	99.07%	101.47%	98.82%	102.28%	95.20%	101.74%

January Annual Rolling Totals Summary - Sales \$2M - \$5M

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		132	96	122	159	263	403	267	256	205	163	191
Total List Price		\$ 410,289,000.00	\$ 313,647,000.00	\$ 388,495,000.00	\$ 539,686,900.00	\$ 810,235,598	\$ 1,222,488,380	\$ 857,908,399	\$ 801,945,787	\$ 648,411,743	\$ 568,030,900	\$ 628,603,673
Told Sold Volume		\$ 382,476,000.00	\$ 291,350,489.00	\$ 353,526,821.00	\$ 486,693,969.00	\$ 744,600,560	\$ 1,141,430,218	\$ 786,057,152	\$ 721,957,937	\$ 570,459,471	\$ 492,959,240	\$ 548,497,811
List / Sell Ratio		93.22%	92.89%	91.00%	90.18%	91.90%	93.37%	91.62%	90.03%	87.98%	86.78%	87.26%
Average Sales Price		\$2,897,545.45	\$3,034,900.93	\$2,897,760.83	\$3,060,968.36	\$2,831,181	\$2,832,333	\$2,944,034	\$2,820,148	\$2,782,729	\$3,024,290	\$2,871,716
Average Days on Market		161	162	207	322	298	265	292	279	259	322	291
% Volume Compared to Previous Year			76.17%	121.34%	137.67%	152.99%	153.29%	68.87%	91.85%	79.02%	86.41%	111.27%
% ASP Compared to Previous Year			104.74%	95.48%	105.63%	92.49%	100.04%	103.94%	95.79%	98.67%	108.68%	94.96%

January Annual Rolling Totals Summary - Sales \$5M -

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		13	18	22	19	38	44	41	49	28	25	31
Total List Price		\$ 112,050,000.00	\$ 142,445,000.00	\$ 160,868,000.00	\$ 164,075,000.00	\$ 273,607,660	\$ 364,289,000	\$ 317,384,000	\$ 363,045,000	\$ 208,953,000	\$ 237,857,000	\$ 290,073,999
Told Sold Volume		\$ 105,100,000.00	\$ 128,730,000.00	\$ 145,671,000.00	\$ 147,412,000.00	\$ 246,454,040	\$ 339,390,982	\$ 288,351,515	\$ 327,475,050	\$ 185,882,500	\$ 201,010,000	\$ 246,097,000
List / Sell Ratio		93.80%	90.37%	90.55%	89.84%	90.08%	93.17%	90.85%	90.20%	88.96%	84.51%	84.84%
Average Sales Price		\$8,084,615.38	\$7,151,666.67	\$6,621,409.09	\$7,758,526.32	\$6,485,633	\$7,713,431	\$7,032,964	\$6,683,164	\$6,638,661	\$8,040,400	\$7,938,613
Average Days on Market		218	191	207	326	326	339	343	298	323	247	316
% Volume Compared to Previous Year			122.48%	113.16%	101.20%	167.19%	137.71%	84.96%	113.57%	56.76%	108.14%	122.43%
% ASP Compared to Previous Year			88.46%	92.59%	117.17%	83.59%	118.93%	91.18%	95.03%	99.33%	121.11%	98.73%

January Annual Rolling Totals Summary - Overall Sale:

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		5277	5492	6092	7548	10269	10950	5545	5158	6298	9133	9896
Total List Price		\$ 2,164,013,011.00	\$ 2,122,227,862.00	\$ 2,586,729,066.00	\$ 3,288,915,057.00	\$ 5,268,088,928	\$ 7,183,893,146	\$ 4,069,135,330	\$ 3,766,864,330	\$ 3,376,180,450	\$ 3,509,801,824	\$ 3,908,064,504
Told Sold Volume		\$ 2,053,775,486.00	\$ 2,002,076,360.00	\$ 2,414,284,191.00	\$ 3,073,599,659.00	\$ 4,976,384,470	\$ 6,892,119,518	\$ 3,793,374,638	\$ 3,426,618,157	\$ 3,023,385,148	\$ 3,133,187,048	\$ 3,522,881,628
List / Sell Ratio		94.91%	94.34%	93.33%	93.45%	94.46%	95.94%	93.22%	90.97%	89.55%	89.27%	90.14%
Average Sales Price		\$389,193.76	\$364,544.13	\$396,304.04	\$407,207.16	\$484,603	\$629,417	\$684,107	\$664,331	\$480,055	\$343,062	\$355,990
Average Days on Market		108	111	105	145	143	117	146	187	179	164	168
% Volume Compared to Previous Year			97.48%	120.59%	127.31%	161.91%	138.50%	55.04%	90.33%	88.23%	103.63%	112.44%
% ASP Compared to Previous Year			93.67%	108.71%	102.75%	119.01%	129.88%	108.69%	97.11%	72.26%	71.46%	103.77%