

Date: 2/6/2011
Time: 4:07 PM

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Sold Count Breakdown

Count of MLNum	Sale Type			Grand Total
	Normal	Foreclosure	Shortsale	
A	182	167	83	432
B	91	13	16	120
C	30	2	2	34
D	8	2	2	12
E	21	1	3	25
F	17			17
G	2			2
Grand Total	351	185	106	642

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
GeoCode Breakdown

Forclosdy n - Shortsale (All)												
	Sale Type Data			Foreclosure			Shortsale			Total # Units	Total Sold Volume	Total ASP
	Normal											
Geo Code	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP			
BN01	1	\$370,000	\$370,000	1	\$422,000	\$422,000	3	\$1,768,900	\$589,633	5	\$2,560,900	\$512,180
BN02							1	\$123,000	\$123,000	1	\$123,000	\$123,000
BN03	15	\$5,767,550	\$384,503	1	\$135,000	\$135,000	2	\$449,500	\$224,750	18	\$6,352,050	\$352,892
BN04	10	\$9,356,500	\$935,650							10	\$9,356,500	\$935,650
BN05	11	\$5,836,800	\$530,618	1	\$50,500	\$50,500	5	\$650,700	\$130,140	17	\$6,538,000	\$384,588
BN06	5	\$867,500	\$173,500				2	\$243,000	\$121,500	7	\$1,110,500	\$158,643
BN07	2	\$425,000	\$212,500	1	\$110,079	\$110,079				3	\$535,079	\$178,360
BN08	4	\$813,000	\$203,250	5	\$442,800	\$88,560	2	\$187,000	\$93,500	11	\$1,442,800	\$131,164
BN09	4	\$1,412,500	\$353,125				1	\$195,000	\$195,000	5	\$1,607,500	\$321,500
BN10	4	\$492,117	\$123,029	4	\$302,201	\$75,550	4	\$509,500	\$127,375	12	\$1,303,818	\$108,652
BN11				2	\$1,009,000	\$504,500				2	\$1,009,000	\$504,500
BN12	9	\$2,232,170	\$248,019	2	\$205,250	\$102,625	3	\$799,000	\$266,333	14	\$3,236,420	\$231,173
ES01	11	\$2,921,073	\$265,552	3	\$282,500	\$94,167	4	\$1,698,264	\$424,566	18	\$4,901,837	\$272,324
ES02	6	\$1,082,000	\$180,333	5	\$528,500	\$105,700	2	\$198,000	\$99,000	13	\$1,808,500	\$139,115
ES03	6	\$1,923,900	\$320,650	7	\$1,431,600	\$204,514	6	\$1,268,000	\$211,333	19	\$4,623,500	\$243,342
NA01	10	\$7,184,000	\$718,400	1	\$125,000	\$125,000	1	\$165,000	\$165,000	12	\$7,474,000	\$622,833
NA02	9	\$10,670,000	\$1,185,556	1	\$290,500	\$290,500	2	\$665,000	\$332,500	12	\$11,625,500	\$968,792
NA03	3	\$435,000	\$145,000	1	\$75,500	\$75,500	1	\$156,500	\$156,500	5	\$667,000	\$133,400
NA04	16	\$10,774,500	\$673,406							16	\$10,774,500	\$673,406
NA05	25	\$17,877,000	\$715,080	4	\$1,222,900	\$305,725	1	\$27,500	\$27,500	30	\$19,127,400	\$637,580
NA06	4	\$3,160,000	\$790,000	1	\$75,600	\$75,600	1	\$160,000	\$160,000	6	\$3,395,600	\$565,933
NA07	6	\$25,790,000	\$4,298,333							6	\$25,790,000	\$4,298,333
NA08	10	\$7,075,000	\$707,500	2	\$121,888	\$60,944				12	\$7,196,888	\$599,741
NA09	6	\$438,400	\$73,067	6	\$508,270	\$84,712	5	\$288,600	\$57,720	17	\$1,235,270	\$72,663
NA11	14	\$10,540,000	\$752,857	8	\$1,887,000	\$235,875	7	\$1,451,000	\$207,286	29	\$13,878,000	\$478,552
NA12	10	\$3,505,300	\$350,530	7	\$1,133,400	\$161,914	3	\$162,250	\$54,083	20	\$4,800,950	\$240,048
NA14	14	\$4,449,000	\$317,786	4	\$738,100	\$184,525	3	\$702,000	\$234,000	21	\$5,889,100	\$280,433
NA15	6	\$890,026	\$148,338	1	\$155,000	\$155,000				7	\$1,045,026	\$149,289
NA16	16	\$11,486,519	\$717,907	5	\$507,900	\$101,580	6	\$1,308,500	\$218,083	27	\$13,302,919	\$492,701
NA17	21	\$3,307,000	\$157,476	29	\$2,623,960	\$90,481	6	\$398,600	\$66,433	56	\$6,329,560	\$113,028
NA18	13	\$1,696,500	\$130,500	10	\$1,126,200	\$112,620	3	\$426,800	\$142,267	26	\$3,249,500	\$124,981
NA19	14	\$4,437,500	\$316,964	5	\$651,500	\$130,300	3	\$1,480,000	\$493,333	22	\$6,569,000	\$298,591
NA21	12	\$3,368,900	\$280,742	5	\$1,816,175	\$363,235	4	\$1,358,400	\$339,600	21	\$6,543,475	\$311,594
NA22	3	\$569,500	\$189,833	4	\$961,000	\$240,250	6	\$1,672,000	\$278,667	13	\$3,202,500	\$246,346
NA23	3	\$740,000	\$246,667							3	\$740,000	\$246,667
NA24	7	\$715,500	\$102,214	9	\$607,290	\$67,477	4	\$327,000	\$81,750	20	\$1,649,790	\$82,490
NA31	3	\$390,500	\$130,167	2	\$229,000	\$114,500	2	\$270,000	\$135,000	7	\$889,500	\$127,071
NA32				1	\$55,000	\$55,000				1	\$55,000	\$55,000

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
GeoCode Breakdown

Forclosdy n - Shortsale	(All)											
	Sale Type		Data		Foreclosure		Shortsale		Total # Units	Total Sold Volume	Total ASP	
NA33					1	\$76,500	\$76,500			1	\$76,500	\$76,500
NA34	2	\$411,000	\$205,500	5	\$737,900	\$147,580	2	\$305,000	\$152,500	9	\$1,453,900	\$161,544
NA36				4	\$186,900	\$46,725	2	\$100,000	\$50,000	6	\$286,900	\$47,817
NA37	10	\$2,294,088	\$229,409	6	\$1,061,500	\$176,917	1	\$225,000	\$225,000	17	\$3,580,588	\$210,623
NA38	10	\$3,557,000	\$355,700	4	\$565,150	\$141,288	2	\$292,000	\$146,000	16	\$4,414,150	\$275,884
NA39	3	\$1,313,000	\$437,667	4	\$1,099,875	\$274,969	1	\$38,000	\$38,000	8	\$2,450,875	\$306,359
NA41	2	\$390,000	\$195,000	3	\$480,000	\$160,000	1	\$212,058	\$212,058	6	\$1,082,058	\$180,343
NA42	1	\$300,000	\$300,000	3	\$398,699	\$132,900	1	\$160,000	\$160,000	5	\$858,699	\$171,740
NA43	3	\$529,900	\$176,633	1	\$75,000	\$75,000				4	\$604,900	\$151,225
NA44	2	\$270,500	\$135,250				1	\$160,000	\$160,000	3	\$430,500	\$143,500
NA45				1	\$66,000	\$66,000	2	\$177,000	\$88,500	3	\$243,000	\$81,000
NA46	2	\$261,000	\$130,500	4	\$321,250	\$80,313				6	\$582,250	\$97,042
NA47	1	\$152,000	\$152,000	6	\$465,700	\$77,617				7	\$617,700	\$88,243
NA48	2	\$251,500	\$125,750	5	\$469,100	\$93,820				7	\$720,600	\$102,943
Grand Total	351	\$172,730,243	\$492,109	185	\$25,834,187	\$139,644	106	\$20,778,072	\$196,020	642	\$219,342,502	\$341,655

Date: 2/6/2011
Time: 4:07 PM

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Monthly Unit Breakdown

Count of Sold Transactions	Sale Type			Grand
Year Mth	Normal	Foreclosure	Shortsale	Total
2011-01	351	185	106	642
Grand Total	351	185	106	642

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
 Market Breakdown

	Sale Type		Data						Total Unit Count	Total % of Units
	Normal		Foreclosure		Shortsale					
Market	Unit Count	% of Units	Unit Count	% of Units	Unit Count	% of Units				
Bonita	88	56.77%	32	20.65%	35	22.58%		155	100.00%	
Naples	263	54.00%	153	31.42%	71	14.58%		487	100.00%	
Grand Total	351	54.67%	185	28.82%	106	16.51%		642	100.00%	