

John R. Wood Inc., REALTORS
Pending FC SS Reports 2011 02 01

Sum of Unit Count		Sale Type			Grand Total
Market Defined	Code	Foreclosure	Normal	Shortsale	
Bonita Estero Markets Only	A	77	87	193	357
	B	9	56	41	106
	C	1	21	2	24
	D		11	1	12
	E		14	3	17
	F		4		4
Bonita Estero Markets Only Total		87	193	240	520
Naples Market Only	A	288	278	727	1293
	B	21	159	112	292
	C	3	72	16	91
	D	3	44	17	64
	E	2	59	13	74
	F		29	8	37
	G		5		5
Naples Market Only Total		317	646	893	1856
Grand Total		404	839	1133	2376

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GeoCode	Foreclosure		Normal		Shortsale		Total Sum of Unit Count	Total % of Units
	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
	BN01	1	9.09%	7	63.64%	3	27.27%	11
BN02	5	19.23%	8	30.77%	13	50.00%	26	100.00%
BN03	2	5.56%	26	72.22%	8	22.22%	36	100.00%
BN04	1	5.00%	18	90.00%	1	5.00%	20	100.00%
BN05	8	16.33%	29	59.18%	12	24.49%	49	100.00%
BN06	4	20.00%	5	25.00%	11	55.00%	20	100.00%
BN07	9	27.27%	9	27.27%	15	45.45%	33	100.00%
BN08	9	31.03%	8	27.59%	12	41.38%	29	100.00%
BN09	2	28.57%	3	42.86%	2	28.57%	7	100.00%
BN10	10	32.26%	5	16.13%	16	51.61%	31	100.00%
BN11	4	21.05%	3	15.79%	12	63.16%	19	100.00%
BN12	8	16.33%	21	42.86%	20	40.82%	49	100.00%
BN13		0.00%		0.00%	1	100.00%	1	100.00%
ES01	8	14.04%	20	35.09%	29	50.88%	57	100.00%
ES02	7	12.96%	19	35.19%	28	51.85%	54	100.00%
ES03	9	11.54%	12	15.38%	57	73.08%	78	100.00%
NA01	2	3.85%	40	76.92%	10	19.23%	52	100.00%
NA02	1	5.56%	11	61.11%	6	33.33%	18	100.00%
NA03	7	17.50%	12	30.00%	21	52.50%	40	100.00%
NA04	1	2.33%	41	95.35%	1	2.33%	43	100.00%
NA05	2	2.74%	55	75.34%	16	21.92%	73	100.00%
NA06	1	2.86%	29	82.86%	5	14.29%	35	100.00%
NA07		0.00%	6	85.71%	1	14.29%	7	100.00%
NA08	4	13.79%	11	37.93%	14	48.28%	29	100.00%
NA09	16	28.07%	12	21.05%	29	50.88%	57	100.00%
NA11	21	18.10%	35	30.17%	60	51.72%	116	100.00%
NA12	9	13.24%	20	29.41%	39	57.35%	68	100.00%
NA13		0.00%	3	37.50%	5	62.50%	8	100.00%
NA14	9	11.11%	35	43.21%	37	45.68%	81	100.00%
NA15	4	17.39%	4	17.39%	15	65.22%	23	100.00%
NA16	15	11.11%	47	34.81%	73	54.07%	135	100.00%
NA17	36	20.69%	47	27.01%	91	52.30%	174	100.00%
NA18	27	22.69%	55	46.22%	37	31.09%	119	100.00%
NA19	9	12.16%	31	41.89%	34	45.95%	74	100.00%
NA21	12	14.12%	30	35.29%	43	50.59%	85	100.00%
NA22	21	19.63%	18	16.82%	68	63.55%	107	100.00%

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	Sale Type		Data				Total Sum of Unit Count	Total % of Units
	Foreclosure		Normal		Shortsale			
NA23		0.00%	8	40.00%	12	60.00%	20	100.00%
NA24	20	18.87%	26	24.53%	60	56.60%	106	100.00%
NA31	5	20.00%	4	16.00%	16	64.00%	25	100.00%
NA32	1	20.00%		0.00%	4	80.00%	5	100.00%
NA33	1	33.33%	1	33.33%	1	33.33%	3	100.00%
NA34	8	18.60%	5	11.63%	30	69.77%	43	100.00%
NA35		0.00%		0.00%	1	100.00%	1	100.00%
NA36	5	71.43%		0.00%	2	28.57%	7	100.00%
NA37	8	21.62%	14	37.84%	15	40.54%	37	100.00%
NA38	11	18.64%	22	37.29%	26	44.07%	59	100.00%
NA39	1	25.00%	1	25.00%	2	50.00%	4	100.00%
NA41	6	24.00%	2	8.00%	17	68.00%	25	100.00%
NA42	5	18.52%		0.00%	22	81.48%	27	100.00%
NA43	7	28.00%	5	20.00%	13	52.00%	25	100.00%
NA44	5	22.73%	3	13.64%	14	63.64%	22	100.00%
NA45	8	34.78%	2	8.70%	13	56.52%	23	100.00%
NA46	12	44.44%	4	14.81%	11	40.74%	27	100.00%
NA47	8	32.00%	4	16.00%	13	52.00%	25	100.00%
NA48	9	32.14%	3	10.71%	16	57.14%	28	100.00%
Grand Total	404	17.00%	839	35.31%	1133	47.69%	2376	100.00%

Date: 2/1/2011
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	Foreclosure		Normal		Shortsale		Total Sum of Unit Count	Total % of Units
	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
Market								
Bonita	87	16.73%	193	37.12%	240	46.15%	520	100.00%
Naples	317	17.08%	646	34.81%	893	48.11%	1856	100.00%
Grand Total	404	17.00%	839	35.31%	1133	47.69%	2376	100.00%

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			Sale Type		Data						Total Sum of Unit Count	Total % of Units	
Market	GeoCode	Own Desc	Foreclosure		Normal		Shortsale						
			Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units					
Bonita Estero	BN01	Single Family Condo		0.00%	3	60.00%		2	40.00%		5	100.00%	
			1	16.67%	4	66.67%	1	16.67%		6	100.00%		
	BN01 Total		1	9.09%	7	63.64%	3	27.27%		11	100.00%		
	BN02	Single Family Condo		14.29%	3	21.43%		9	64.29%		14	100.00%	
			3	25.00%	5	41.67%	4	33.33%		12	100.00%		
	BN02 Total		5	19.23%	8	30.77%	13	50.00%		26	100.00%		
	BN03	Single Family Condo		0.00%		9	100.00%			9	100.00%		
			2	7.41%	17	62.96%	8	29.63%		27	100.00%		
	BN03 Total		2	5.56%	26	72.22%	8	22.22%		36	100.00%		
	BN04	Single Family Condo		0.00%		4	80.00%		1	20.00%		5	100.00%
			1	6.67%	14	93.33%				15	100.00%		
	BN04 Total		1	5.00%	18	90.00%	1	5.00%		20	100.00%		
	BN05	Single Family Condo		14.29%		8	57.14%		4	28.57%		14	100.00%
			6	17.14%	21	60.00%	8	22.86%		35	100.00%		
	BN05 Total		8	16.33%	29	59.18%	12	24.49%		49	100.00%		
	BN06	Single Family Condo		21.43%		3	21.43%		8	57.14%		14	100.00%
			1	16.67%	2	33.33%	3	50.00%		6	100.00%		
	BN06 Total		4	20.00%	5	25.00%	11	55.00%		20	100.00%		
	BN07	Single Family Condo		33.33%		6	40.00%		4	26.67%		15	100.00%
			4	22.22%	3	16.67%	11	61.11%		18	100.00%		
	BN07 Total		9	27.27%	9	27.27%	15	45.45%		33	100.00%		
	BN08	Single Family Condo Co-op		21.43%		4	28.57%		7	50.00%		14	100.00%
			6	46.15%	2	15.38%	5	38.46%		13	100.00%		
				0.00%	2	100.00%		0.00%		2	100.00%		
	BN08 Total		9	31.03%	8	27.59%	12	41.38%		29	100.00%		
	BN09	Single Family Condo		0.00%		1	100.00%			1	100.00%		
			2	33.33%	2	33.33%	2	33.33%		6	100.00%		
	BN09 Total		2	28.57%	3	42.86%	2	28.57%		7	100.00%		
	BN10	Single Family Condo		30.43%		4	17.39%		12	52.17%		23	100.00%
			3	37.50%	1	12.50%	4	50.00%		8	100.00%		
	BN10 Total		10	32.26%	5	16.13%	16	51.61%		31	100.00%		
	BN11	Single Family Condo		12.50%		3	37.50%		4	50.00%		8	100.00%
			3	27.27%		0.00%	8	72.73%		11	100.00%		
BN11 Total		4	21.05%	3	15.79%	12	63.16%		19	100.00%			
BN12	Single Family Condo		16.67%		17	40.48%		18	42.86%		42	100.00%	
		1	14.29%	4	57.14%	2	28.57%		7	100.00%			
BN12 Total		8	16.33%	21	42.86%	20	40.82%		49	100.00%			
BN13	Single Family		0.00%		0.00%		1	100.00%		1	100.00%		
BN13 Total			0.00%		0.00%	1	100.00%		1	100.00%			
ES01	Single Family Condo		17.39%		11	47.83%		8	34.78%		23	100.00%	
		4	11.76%	9	26.47%	21	61.76%		34	100.00%			
ES01 Total		8	14.04%	20	35.09%	29	50.88%		57	100.00%			
ES02	Single Family Condo		5.71%		17	48.57%		16	45.71%		35	100.00%	
		5	26.32%	2	10.53%	12	63.16%		19	100.00%			
ES02 Total		7	12.96%	19	35.19%	28	51.85%		54	100.00%			
ES03	Single Family Condo		13.73%		8	15.69%		36	70.59%		51	100.00%	
		2	7.41%	4	14.81%	21	77.78%		27	100.00%			
ES03 Total		9	11.54%	12	15.38%	57	73.08%		78	100.00%			

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		Sale Type		Data				Total Sum of Unit Count	Total % of Units	
		Foreclosure		Normal		Shortsale				
Bonita										
Estero		87	16.73%	193	37.12%	240	46.15%	520	100.00%	
Naples	NA01	Single Family	0.00%	15	75.00%	5	25.00%	20	100.00%	
		Condo	6.45%	24	77.42%	5	16.13%	31	100.00%	
		Co-op	0.00%	1	100.00%		0.00%	1	100.00%	
	NA01 Total		2	3.85%	40	76.92%	10	19.23%	52	100.00%
	NA02	Single Family	0.00%	1	50.00%	1	50.00%	2	100.00%	
		Condo	6.67%	9	60.00%	5	33.33%	15	100.00%	
		Co-op	0.00%	1	100.00%		0.00%	1	100.00%	
	NA02 Total		1	5.56%	11	61.11%	6	33.33%	18	100.00%
	NA03	Single Family	17.95%	7	28.21%	21	53.85%	39	100.00%	
		Condo	0.00%	1	100.00%		0.00%	1	100.00%	
	NA03 Total		7	17.50%	12	30.00%	21	52.50%	40	100.00%
	NA04	Single Family	14.29%	1	85.71%	6	85.71%	7	100.00%	
		Condo	0.00%		35	97.22%	1	2.78%	36	100.00%
	NA04 Total		1	2.33%	41	95.35%	1	2.33%	43	100.00%
	NA05	Single Family	0.00%	2	62.96%	17	62.96%	27	100.00%	
		Condo	4.65%	2	83.72%	36	83.72%	43	100.00%	
		Co-op	0.00%		2	66.67%	1	33.33%	3	100.00%
	NA05 Total		2	2.74%	55	75.34%	16	21.92%	73	100.00%
	NA06	Single Family	0.00%	1	75.00%	9	75.00%	12	100.00%	
		Condo	4.35%	1	86.96%	20	86.96%	23	100.00%	
NA06 Total		1	2.86%	29	82.86%	5	14.29%	35	100.00%	
NA07	Single Family	0.00%		6	85.71%	1	14.29%	7	100.00%	
NA07 Total			0.00%	6	85.71%	1	14.29%	7	100.00%	
NA08	Single Family	11.76%	2	17.65%	3	17.65%	17	100.00%		
	Condo	16.67%	2	66.67%	8	66.67%	12	100.00%		
NA08 Total		4	13.79%	11	37.93%	14	48.28%	29	100.00%	
NA09	Single Family	26.19%	11	19.05%	8	19.05%	42	100.00%		
	Condo	35.71%	5	21.43%	3	21.43%	14	100.00%		
	Co-op	0.00%		1	100.00%		0.00%	1	100.00%	
NA09 Total		16	28.07%	12	21.05%	29	50.88%	57	100.00%	
NA11	Single Family	16.67%	11	36.36%	24	36.36%	66	100.00%		
	Condo	20.00%	10	22.00%	11	22.00%	50	100.00%		
NA11 Total		21	18.10%	35	30.17%	60	51.72%	116	100.00%	
NA12	Single Family	13.79%	4	34.48%	10	34.48%	29	100.00%		
	Condo	12.82%	5	25.64%	10	25.64%	39	100.00%		
NA12 Total		9	13.24%	20	29.41%	39	57.35%	68	100.00%	
NA13	Single Family	0.00%		3	60.00%	2	40.00%	5	100.00%	
	Condo	0.00%			3	100.00%		3	100.00%	
NA13 Total			0.00%	3	37.50%	5	62.50%	8	100.00%	
NA14	Single Family	5.71%	2	57.14%	20	57.14%	35	100.00%		
	Condo	15.22%	7	32.61%	15	32.61%	46	100.00%		
NA14 Total		9	11.11%	35	43.21%	37	45.68%	81	100.00%	
NA15	Single Family	6.25%	1	18.75%	3	18.75%	16	100.00%		
	Condo	42.86%	3	14.29%	1	14.29%	7	100.00%		
NA15 Total		4	17.39%	4	17.39%	15	65.22%	23	100.00%	
NA16	Single Family	9.80%	5	49.02%	25	49.02%	51	100.00%		
	Condo	11.90%	10	26.19%	22	26.19%	84	100.00%		
NA16 Total		15	11.11%	47	34.81%	73	54.07%	135	100.00%	
NA17	Single Family	10.29%	7	38.24%	26	38.24%	68	100.00%		

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			Sale Type		Data							
			Foreclosure		Normal		Shortsale		Total Sum of Unit Count		Total % of Units	
Naples	NA17	Condo	27	25.96%	21	20.19%	56	53.85%	104	100.00%	2	100.00%
		Co-op	2	100.00%		0.00%						
	NA17 Total		36	20.69%	47	27.01%	91	52.30%	174	100.00%		
	NA18	Single Family	13	24.53%	22	41.51%	18	33.96%	53	100.00%		
		Condo	14	21.21%	33	50.00%	19	28.79%	66	100.00%		
	NA18 Total		27	22.69%	55	46.22%	37	31.09%	119	100.00%		
	NA19	Single Family	4	11.43%	17	48.57%	14	40.00%	35	100.00%		
		Condo	5	13.16%	13	34.21%	20	52.63%	38	100.00%		
		Co-op		0.00%	1	100.00%		0.00%	1	100.00%		
	NA19 Total		9	12.16%	31	41.89%	34	45.95%	74	100.00%		
	NA21	Single Family	5	12.50%	18	45.00%	17	42.50%	40	100.00%		
		Condo	7	15.56%	12	26.67%	26	57.78%	45	100.00%		
	NA21 Total		12	14.12%	30	35.29%	43	50.59%	85	100.00%		
	NA22	Single Family	10	13.89%	14	19.44%	48	66.67%	72	100.00%		
		Condo	11	31.43%	4	11.43%	20	57.14%	35	100.00%		
	NA22 Total		21	19.63%	18	16.82%	68	63.55%	107	100.00%		
	NA23	Single Family		0.00%	8	42.11%	11	57.89%	19	100.00%		
		Condo		0.00%		0.00%	1	100.00%	1	100.00%		
	NA23 Total		0	0.00%	8	40.00%	12	60.00%	20	100.00%		
	NA24	Single Family	19	19.39%	23	23.47%	56	57.14%	98	100.00%		
		Condo	1	12.50%	3	37.50%	4	50.00%	8	100.00%		
	NA24 Total		20	18.87%	26	24.53%	60	56.60%	106	100.00%		
	NA31	Single Family	3	16.67%	1	5.56%	14	77.78%	18	100.00%		
		Condo	2	28.57%	3	42.86%	2	28.57%	7	100.00%		
	NA31 Total		5	20.00%	4	16.00%	16	64.00%	25	100.00%		
	NA32	Single Family	1	20.00%		0.00%	4	80.00%	5	100.00%		
	NA32 Total		1	20.00%	0	0.00%	4	80.00%	5	100.00%		
	NA33	Single Family	1	33.33%	1	33.33%	1	33.33%	3	100.00%		
	NA33 Total		1	33.33%	1	33.33%	1	33.33%	3	100.00%		
	NA34	Single Family	8	18.60%	5	11.63%	30	69.77%	43	100.00%		
	NA34 Total		8	18.60%	5	11.63%	30	69.77%	43	100.00%		
	NA35	Single Family		0.00%		0.00%	1	100.00%	1	100.00%		
	NA35 Total		0	0.00%	0	0.00%	1	100.00%	1	100.00%		
	NA36	Single Family	5	71.43%		0.00%	2	28.57%	7	100.00%		
	NA36 Total		5	71.43%	0	0.00%	2	28.57%	7	100.00%		
	NA37	Single Family	5	17.86%	11	39.29%	12	42.86%	28	100.00%		
		Condo	3	33.33%	3	33.33%	3	33.33%	9	100.00%		
	NA37 Total		8	21.62%	14	37.84%	15	40.54%	37	100.00%		
	NA38	Single Family	5	33.33%	6	40.00%	4	26.67%	15	100.00%		
		Condo	6	13.64%	16	36.36%	22	50.00%	44	100.00%		
	NA38 Total		11	18.64%	22	37.29%	26	44.07%	59	100.00%		
	NA39	Single Family		0.00%	1	100.00%		0.00%	1	100.00%		
	Condo	1	33.33%		0.00%	2	66.67%	3	100.00%			
NA39 Total		1	25.00%	1	25.00%	2	50.00%	4	100.00%			
NA41	Single Family	6	24.00%	2	8.00%	17	68.00%	25	100.00%			
NA41 Total		6	24.00%	2	8.00%	17	68.00%	25	100.00%			
NA42	Single Family	5	18.52%		0.00%	22	81.48%	27	100.00%			
NA42 Total		5	18.52%	0	0.00%	22	81.48%	27	100.00%			
NA43	Single Family	7	29.17%	5	20.83%	12	50.00%	24	100.00%			
	Condo		0.00%		0.00%	1	100.00%	1	100.00%			
NA43 Total		7	28.00%	5	20.00%	13	52.00%	25	100.00%			

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			Sale Type		Data				Total Sum of Unit Count	Total % of Units
			Foreclosure		Normal		Shortsale			
Naples	NA44	Single Family	5	22.73%	3	13.64%	14	63.64%	22	100.00%
	NA44 Total		5	22.73%	3	13.64%	14	63.64%	22	100.00%
	NA45	Single Family	8	34.78%	2	8.70%	13	56.52%	23	100.00%
	NA45 Total		8	34.78%	2	8.70%	13	56.52%	23	100.00%
	NA46	Single Family	12	44.44%	4	14.81%	11	40.74%	27	100.00%
	NA46 Total		12	44.44%	4	14.81%	11	40.74%	27	100.00%
	NA47	Single Family Condo	8	33.33% 0.00%	4	16.67% 0.00%	12	50.00% 100.00%	24 1	100.00% 100.00%
	NA47 Total		8	32.00%	4	16.00%	13	52.00%	25	100.00%
	NA48	Single Family	9	32.14%	3	10.71%	16	57.14%	28	100.00%
NA48 Total		9	32.14%	3	10.71%	16	57.14%	28	100.00%	
Naples			317	17.08%	646	34.81%	893	48.11%	1856	100.00%
Grand Total			404	17.00%	839	35.31%	1133	47.69%	2376	100.00%