

John R. Wood Inc., REALTORS
2011 03 01 Active Listing Reports FM FB CC
Volume by Prop Type and GeoCode

Sum of Listing Price		PriceCode								
Ownership	Region Display	A	B	C	D	E	F	G	Grand Total	
Single Family	CC11 - Cape Coral Un	\$ 8,364,880	\$ 18,748,189	\$ 10,410,400	\$ 4,551,940	\$ 15,302,969	\$ 5,725,000	\$ 5,900,000	\$ 69,003,378	
	CC12 - Cape Coral Un	\$ 13,532,159	\$ 20,256,471	\$ 8,894,305	\$ 1,585,000	\$ 3,098,000	\$ 4,785,000		\$ 52,150,935	
	CC13 - Cape Coral Un	\$ 21,120,926	\$ 26,084,697	\$ 4,674,769	\$ 1,928,900	\$ 3,245,000			\$ 57,054,292	
	CC14 - Cape Coral Un	\$ 15,558,315	\$ 9,083,899	\$ 1,289,800					\$ 25,932,014	
	CC21 - Cape Coral Un	\$ 12,627,588	\$ 36,253,510	\$ 24,946,268	\$ 10,045,600	\$ 18,611,898	\$ 15,744,000	\$ 5,750,000	\$ 123,978,864	
	CC22 - Cape Coral Un	\$ 11,996,999	\$ 38,618,543	\$ 18,943,669	\$ 16,336,900	\$ 10,844,000	\$ 8,099,000	\$ 5,425,000	\$ 110,264,111	
	CC23 - Cape Coral Un	\$ 27,565,250	\$ 7,581,417	\$ 592,000	\$ 750,000				\$ 36,488,667	
	CC24 - Cape Coral Un	\$ 16,567,854	\$ 18,627,604	\$ 2,990,950					\$ 38,186,408	
	CC31 - Cape Coral Un	\$ 19,321,914	\$ 1,722,900						\$ 21,044,814	
	CC32 - Cape Coral Un	\$ 10,698,931	\$ 559,400						\$ 11,258,331	
	CC33		\$ 1,089,000	\$ 579,900		\$ 1,295,000			\$ 2,963,900	
	CC41 - Cape Coral Un	\$ 11,997,058	\$ 733,969						\$ 12,731,027	
	CC42 - Cape Coral Un	\$ 14,061,138	\$ 2,708,800						\$ 16,769,938	
	CC43 - Cape Coral Un	\$ 6,658,701	\$ 11,421,931	\$ 3,635,450		\$ 1,349,000			\$ 23,065,082	
	CC44 - Cape Coral Un	\$ 242,900		\$ 799,900					\$ 1,042,800	
	CC46	\$ 229,000							\$ 229,000	
	FB01 - Bodwitch Poin		\$ 1,309,000	\$ 1,774,000	\$ 795,000	\$ 1,150,000	\$ 2,499,999		\$ 7,527,999	
	FB02 - Crescent Stre	\$ 442,000	\$ 3,915,899	\$ 3,828,900	\$ 825,000	\$ 2,849,000			\$ 11,860,799	
	FB03 - Gulf Beach Ro	\$ 626,800	\$ 5,809,399	\$ 4,257,700	\$ 7,282,000	\$ 9,484,000	\$ 5,195,000		\$ 32,654,899	
	FB04 - Avenida Pesca	\$ 681,900	\$ 7,877,868	\$ 4,408,900	\$ 4,321,000	\$ 8,318,999			\$ 25,608,667	
	FB05 - S.Brly of Fai		\$ 2,810,900	\$ 2,047,000	\$ 5,172,900	\$ 4,070,000	\$ 4,295,000		\$ 18,395,800	
	FB06 - San Carlos Is	\$ 2,057,150		\$ 699,000					\$ 2,756,150	
	FM01 - Fort Myers Ar	\$ 2,525,300	\$ 5,851,300	\$ 3,336,800	\$ 4,418,600	\$ 10,309,999	\$ 8,935,000		\$ 35,376,999	
	FM02 - Fort Myers Ar	\$ 6,858,012	\$ 2,320,600	\$ 559,000					\$ 9,737,612	
	FM03 - Fort Myers Ar	\$ 828,000							\$ 828,000	
	FM04 - Fort Myers Ar	\$ 304,900							\$ 304,900	
	FM05 - Fort Myers Ar	\$ 3,054,100	\$ 2,666,069	\$ 2,778,800	\$ 4,459,400	\$ 3,170,500	\$ 7,650,000		\$ 23,778,869	
	FM06 - Fort Myers Ar	\$ 7,405,770	\$ 4,061,400	\$ 1,329,000	\$ 1,639,000				\$ 14,435,170	
	FM07 - Fort Myers Ar	\$ 4,955,432	\$ 344,999		\$ 795,000				\$ 6,095,431	
	FM08 - Fort Myers Ar	\$ 3,924,000	\$ 9,667,790	\$ 5,434,800	\$ 6,321,900	\$ 16,438,000	\$ 4,995,000		\$ 46,781,490	
	FM09 - Fort Myers Ar	\$ 4,186,800	\$ 9,224,300	\$ 9,733,655	\$ 17,246,600	\$ 23,046,326	\$ 44,167,900	\$ 50,399,000	\$ 158,004,581	
	FM10 - Fort Myers Ar	\$ 10,528,524	\$ 3,708,600						\$ 14,237,124	
	FM11 - Fort Myers Ar	\$ 9,038,895	\$ 16,728,150	\$ 8,903,400	\$ 5,159,900	\$ 1,595,000			\$ 41,425,345	
	FM12 - Fort Myers Ar	\$ 13,007,689	\$ 12,542,800	\$ 5,809,400	\$ 1,788,991	\$ 2,948,900			\$ 36,097,780	
	FM13 - Fort Myers Ar	\$ 8,529,774	\$ 19,306,141	\$ 9,799,198	\$ 850,000	\$ 1,100,000			\$ 39,585,113	
	FM14 - Fort Myers Ar	\$ 13,473,069	\$ 9,921,885	\$ 3,505,900	\$ 949,900				\$ 27,850,754	
	FM15 - Fort Myers Ar	\$ 2,941,100	\$ 9,301,600	\$ 10,819,790	\$ 9,028,850	\$ 25,782,750	\$ 28,917,900		\$ 86,791,990	
	FM16 - Fort Myers Ar	\$ 3,468,342	\$ 6,684,995	\$ 1,135,000					\$ 11,288,337	
	FM17 - Fort Myers Ar	\$ 5,123,949	\$ 6,000,899	\$ 1,923,700		\$ 3,099,000			\$ 16,147,548	
	FM18 - Fort Myers Ar	\$ 5,942,864	\$ 12,864,149	\$ 14,155,000	\$ 9,245,900	\$ 5,465,000			\$ 47,672,913	
	FM19 - Fort Myers Ar	\$ 4,048,299	\$ 8,881,480	\$ 3,280,000	\$ 1,588,900				\$ 17,798,679	
	FM20 - Fort Myers Ar	\$ 1,373,100	\$ 1,519,800						\$ 2,892,900	
	FM21 - Fort Myers Ar	\$ 199,900	\$ 3,166,895	\$ 1,339,700	\$ 3,678,500	\$ 11,011,990	\$ 20,988,900		\$ 40,385,885	
	FM22 - Fort Myers Ci	\$ 15,745,694	\$ 26,954,212	\$ 7,060,188		\$ 1,100,000			\$ 50,860,094	
Condo	CC11 - Cape Coral Un	\$ 5,515,687	\$ 579,888						\$ 6,095,575	
	CC12 - Cape Coral Un	\$ 12,005,726	\$ 6,698,301	\$ 3,339,000	\$ 799,000				\$ 22,842,027	
	CC13 - Cape Coral Un	\$ 1,600,500	\$ 349,900						\$ 1,950,400	

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2011 03 01 Active Listing Reports FM FB CC
Volume by Prop Type and GeoCode

Sum of Listing Price	PriceCode	A	B	C	D	E	F	G	Grand Total
Condo	CC14 - Cape Coral Un	\$ 329,100							\$ 329,100
	CC21 - Cape Coral Un	\$ 4,795,200	\$ 2,557,900	\$ 1,258,900	\$ 849,900		\$ 4,200,000		\$ 13,661,900
	CC22 - Cape Coral Un	\$ 1,250,400	\$ 4,734,279	\$ 659,000	\$ 998,500				\$ 7,642,179
	CC23 - Cape Coral Un	\$ 314,200							\$ 314,200
	CC24 - Cape Coral Un	\$ 755,700							\$ 755,700
	CC31 - Cape Coral Un	\$ 1,529,000							\$ 1,529,000
	CC32 - Cape Coral Un	\$ 691,700	\$ 259,000						\$ 950,700
	CC46	\$ 70,800							\$ 70,800
	FB01 - Bodwitch Poin	\$ 4,026,699	\$ 7,391,000	\$ 7,200,000	\$ 835,000				\$ 19,452,699
	FB02 - Crescent Stre	\$ 143,500	\$ 1,748,700	\$ 1,288,900					\$ 3,181,100
	FB03 - Gulf Beach Ro	\$ 822,800	\$ 7,902,300	\$ 7,629,388	\$ 1,858,000				\$ 18,212,488
	FB04 - Avenida Pesca	\$ 3,499,200	\$ 7,218,999	\$ 4,947,900					\$ 15,666,099
	FB05 - S.Bdry of Fai	\$ 8,769,800	\$ 43,387,895	\$ 14,204,360	\$ 5,078,900	\$ 1,111,111	\$ 2,200,000		\$ 74,752,066
	FB06 - San Carlos Is		\$ 614,900						\$ 614,900
	FB07 - Black Island	\$ 2,070,299	\$ 1,992,800	\$ 1,114,900					\$ 5,177,999
	FM02 - Fort Myers Ar	\$ 896,600							\$ 896,600
	FM03 - Fort Myers Ar	\$ 926,137							\$ 926,137
	FM04 - Fort Myers Ar	\$ 1,623,146							\$ 1,623,146
	FM05 - Fort Myers Ar	\$ 623,500							\$ 623,500
	FM06 - Fort Myers Ar	\$ 2,996,849							\$ 2,996,849
	FM07 - Fort Myers Ar	\$ 3,368,129							\$ 3,368,129
	FM08 - Fort Myers Ar	\$ 6,217,145	\$ 250,000						\$ 6,467,145
	FM09 - Fort Myers Ar	\$ 20,708,400	\$ 24,830,820	\$ 14,495,799	\$ 11,075,800	\$ 16,015,900	\$ 5,045,000		\$ 92,171,719
	FM10 - Fort Myers Ar	\$ 10,517,173	\$ 375,000						\$ 10,892,173
	FM11 - Fort Myers Ar	\$ 15,415,027	\$ 339,000						\$ 15,754,027
	FM12 - Fort Myers Ar	\$ 17,856,390	\$ 7,593,200	\$ 3,570,900		\$ 1,324,000			\$ 30,344,490
	FM13 - Fort Myers Ar	\$ 11,799,985	\$ 4,633,699						\$ 16,433,684
	FM14 - Fort Myers Ar	\$ 2,411,200							\$ 2,411,200
	FM15 - Fort Myers Ar	\$ 2,074,100	\$ 9,858,200	\$ 6,335,799	\$ 790,000				\$ 19,058,099
	FM16 - Fort Myers Ar	\$ 994,800							\$ 994,800
	FM17 - Fort Myers Ar	\$ 8,694,507	\$ 1,498,800	\$ 599,000	\$ 2,809,900				\$ 13,602,207
	FM18 - Fort Myers Ar	\$ 8,911,574	\$ 2,207,900						\$ 11,119,474
	FM19 - Fort Myers Ar	\$ 3,132,900	\$ 289,000						\$ 3,421,900
	FM21 - Fort Myers Ar	\$ 1,412,799	\$ 6,035,799	\$ 5,074,800	\$ 759,000	\$ 1,695,000			\$ 14,977,398
	FM22 - Fort Myers Ci	\$ 22,851,650	\$ 2,614,900						\$ 25,466,550
Grand Total		\$ 513,437,298	\$ 532,893,640	\$ 256,594,988	\$ 147,419,581	\$ 204,831,342	\$ 173,442,699	\$ 67,474,000	\$ 1,896,093,548

John R. Wood Inc., REALTORS
2011 03 01 Active Listing Reports FM FB CC
Units by Prop type and GeoCode

Unit Count		PriceCode							Grand
Ownership Type	Region Display	A	B	C	D	E	F	G	Total
Single Family	CC11 - Cape Coral Un	48	53	17	5	11	2	1	137
	CC12 - Cape Coral Un	99	55	15	2	2	2		175
	CC13 - Cape Coral Un	137	77	8	2	2			226
	CC14 - Cape Coral Un	119	28	2					149
	CC21 - Cape Coral Un	78	97	41	11	13	6	1	247
	CC22 - Cape Coral Un	67	99	31	19	7	3	1	227
	CC23 - Cape Coral Un	231	23	1	1				256
	CC24 - Cape Coral Un	108	50	5					163
	CC31 - Cape Coral Un	183	6						189
	CC32 - Cape Coral Un	88	2						90
	CC33		3	1		1			5
	CC41 - Cape Coral Un	109	2						111
	CC42 - Cape Coral Un	121	8						129
	CC43 - Cape Coral Un	46	32	6		1			85
	CC44 - Cape Coral Un	1			1				2
	CC46	1							1
	FB01 - Bodwitch Poin		3	3	1	1	1		9
	FB02 - Crescent Stre	2	10	6	1	2			21
	FB03 - Gulf Beach Ro	3	16	7	8	7	2		43
	FB04 - Avenida Pesca	3	21	7	5	6			42
	FB05 - S.Bdry of Fai		7	3	6	3	2		21
	FB06 - San Carlos Is	12		1					13
	FM01 - Fort Myers Ar	15	17	5	5	7	3		52
	FM02 - Fort Myers Ar	52	7	1					60
	FM03 - Fort Myers Ar	19							19
	FM04 - Fort Myers Ar	3							3
	FM05 - Fort Myers Ar	18	9	5	5	2	2		41
	FM06 - Fort Myers Ar	45	13	2	2				62
	FM07 - Fort Myers Ar	47	1		1				49
	FM08 - Fort Myers Ar	20	26	9	7	13	1		76
	FM09 - Fort Myers Ar	23	26	16	20	16	13	5	119
	FM10 - Fort Myers Ar	73	12						85
	FM11 - Fort Myers Ar	45	48	15	6	1			115
	FM12 - Fort Myers Ar	94	33	9	2	2			140
	FM13 - Fort Myers Ar	42	52	16	1	1			112
	FM14 - Fort Myers Ar	112	29	6	1				148
	FM15 - Fort Myers Ar	21	25	17	11	16	9		99
	FM16 - Fort Myers Ar	19	18	2					39
	FM17 - Fort Myers Ar	32	17	3		2			54
	FM18 - Fort Myers Ar	40	33	23	10	4			110

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Units by Prop type and GeoCode

Unit Count		PriceCode						Grand
Ownership Type	Region Display	A	B	C	D	E	F	G Total
Single Family	FM19 - Fort Myers Ar	20	26	5	2			53
	FM20 - Fort Myers Ar	10	5					15
	FM21 - Fort Myers Ar	1	8	2	4	8	6	29
	FM22 - Fort Myers Ci	81	79	12		1		173
Condo	CC11 - Cape Coral Un	59	2					61
	CC12 - Cape Coral Un	100	21	6	1			128
	CC13 - Cape Coral Un	16	1					17
	CC14 - Cape Coral Un	7						7
	CC21 - Cape Coral Un	44	7	2	1		1	55
	CC22 - Cape Coral Un	9	15	1	1			26
	CC23 - Cape Coral Un	6						6
	CC24 - Cape Coral Un	5						5
	CC31 - Cape Coral Un	16						16
	CC32 - Cape Coral Un	8	1					9
	CC46	2						2
	FB01 - Bodwitch Poin	19	21	12	1			53
	FB02 - Crescent Stre	1	5	2				8
	FB03 - Gulf Beach Ro	4	18	12	2			36
	FB04 - Avenida Pesca	17	20	8				45
	FB05 - S.Bdry of Fai	41	115	23	6	1	1	187
	FB06 - San Carlos Is		2					2
	FB07 - Black Island	10	6	2				18
	FM02 - Fort Myers Ar	14						14
	FM03 - Fort Myers Ar	26						26
FM04 - Fort Myers Ar	34						34	
FM05 - Fort Myers Ar	6						6	
FM06 - Fort Myers Ar	39						39	
FM07 - Fort Myers Ar	37						37	
FM08 - Fort Myers Ar	44	1					45	
FM09 - Fort Myers Ar	129	72	24	13	11	2	251	
FM10 - Fort Myers Ar	99	1					100	
FM11 - Fort Myers Ar	106	1					107	
FM12 - Fort Myers Ar	121	20	6			1	148	
FM13 - Fort Myers Ar	66	16					82	
FM14 - Fort Myers Ar	15						15	
FM15 - Fort Myers Ar	16	25	11	1			53	
FM16 - Fort Myers Ar	9						9	
FM17 - Fort Myers Ar	94	5	1	3			103	
FM18 - Fort Myers Ar	70	7					77	
FM19 - Fort Myers Ar	18	1					19	

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John R. Wood Inc., REALTORS
2011 03 01 Active Listing Reports FM FB CC
Units by Prop type and GeoCode

Unit Count		PriceCode						Grand	
Ownership Type	Region Display	A	B	C	D	E	F	G	Total
Condo	FM21 - Fort Myers Ar	6	16	8	1	1			32
	FM22 - Fort Myers Ci	149	10						159
Grand Total		3750	1485	420	169	143	56	8	6031

John R. Wood Inc., REALTORS
2011 03 01 Active Listing Reports FM FB CC
Listing History

Count of Listings	Price Cat							Grand Total	
	Year Mth	A	B	C	D	E	F		G
2005-03			1						1
2005-08				1					1
2005-09			1						1
2006-01			1						1
2006-04			1	1					2
2006-08								1	1
2006-11		1		1			1		3
2006-12		2		2	1				5
2007-01		1	1		1				3
2007-02			1	1		1			3
2007-03			2	1					3
2007-04		3	1						4
2007-06			1			1			2
2007-07		1							1
2007-08		1					1		2
2007-10		1							1
2007-11			1						1
2007-12		2							2
2008-01		2			3		1	1	7
2008-02			3	2					5
2008-03		5	2	1	1	3			12
2008-04		4		2	1				7
2008-05		4	2						6
2008-06		3	1						4
2008-07		3	3	1					7
2008-08		4	1						5
2008-09		1	1	1					3
2008-10		2		4					6
2008-11		1		3	1				5
2008-12		4	1			1			6
2009-01		7	2	1					10
2009-02		11	6	2		2			21
2009-03		14	3	1	2	1			21
2009-04		7	1	3					11
2009-05		9	5	3		2			19
2009-06		8	6	2	1				17
2009-07		14	11		3	1	2		31
2009-08		16	7	3	3	1			30
2009-09		14	12	4		1			31
2009-10		22	8	3	3	4	2	1	43
2009-11		22	5	6	1	2	2	1	39
2009-12		18	20	5	3	2			48
2010-01		44	31	5	1	3	3		87
2010-02		46	17	8	4	6	1	1	83
2010-03		84	36	13	3	4	3		143
2010-04		72	34	20	7	8	2		143
2010-05		104	53	10	5	4	2		178
2010-06		117	42	15	4	11	2		191
2010-07		130	43	13	7	2	6		201
2010-08		163	67	22	6	5	1		264
2010-09		260	100	21	12	11	2		406
2010-10		319	153	35	6	9	3		525
2010-11		364	141	44	11	13	4	1	578
2010-12		408	158	37	23	10	2	1	639
2011-01		694	253	63	32	15	11		1068
2011-02		735	245	60	24	20	5	1	1090
2011-03		3	1						4
Grand Total		3750	1485	420	169	143	56	8	6031

John R. Wood Inc., REALTORS
2011 03 01 Active Listing Reports FM FB CC
Active Geocode Stats

Region	Data					
	Minimum Active Listing	Maximum Active Listing	Unit Count	Sum of Active Listings	Average Active Listing	
CC11 -	\$24,900	\$5,900,000	198	\$75,098,953	\$379,288	
CC12 -	\$25,000	\$2,490,000	303	\$74,992,962	\$247,502	
CC13 -	\$39,900	\$1,650,000	243	\$59,004,692	\$242,818	
CC14 -	\$29,900	\$649,900	156	\$26,261,114	\$168,340	
CC21 -	\$14,900	\$5,750,000	302	\$137,640,764	\$455,764	
CC22 -	\$49,000	\$5,425,000	253	\$117,906,290	\$466,033	
CC23 -	\$29,900	\$750,000	262	\$36,802,867	\$140,469	
CC24 -	\$38,900	\$679,000	168	\$38,942,108	\$231,798	
CC31 -	\$43,900	\$349,000	205	\$22,573,814	\$110,116	
CC32 -	\$60,000	\$299,500	99	\$12,209,031	\$123,324	
CC33	\$299,000	\$1,295,000	5	\$2,963,900	\$592,780	
CC41 -	\$37,900	\$383,969	111	\$12,731,027	\$114,694	
CC42 -	\$47,000	\$495,000	129	\$16,769,938	\$130,000	
CC43 -	\$65,560	\$1,349,000	85	\$23,065,082	\$271,354	
CC44 -	\$242,900	\$799,900	2	\$1,042,800	\$521,400	
CC46	\$33,900	\$229,000	3	\$299,800	\$99,933	
FB01 -	\$190,000	\$2,499,999	62	\$26,980,698	\$435,173	
FB02 -	\$143,500	\$1,499,000	29	\$15,041,899	\$518,686	
FB03 -	\$149,900	\$2,795,000	79	\$50,867,387	\$643,891	
FB04 -	\$129,900	\$1,750,000	87	\$41,274,766	\$474,423	
FB05 -	\$159,900	\$2,200,000	208	\$93,147,866	\$447,826	
FB06 -	\$94,900	\$699,000	15	\$3,371,050	\$224,737	
FB07 -	\$168,900	\$565,000	18	\$5,177,999	\$287,667	
FM01 -	\$77,500	\$3,950,000	52	\$35,376,999	\$680,327	
FM02 -	\$29,900	\$559,000	74	\$10,634,212	\$143,706	
FM03 -	\$12,500	\$88,200	45	\$1,754,137	\$38,981	
FM04 -	\$17,900	\$120,000	37	\$1,928,046	\$52,109	
FM05 -	\$60,000	\$4,400,000	47	\$24,402,369	\$519,199	
FM06 -	\$39,500	\$849,000	101	\$17,432,019	\$172,594	
FM07 -	\$15,000	\$795,000	86	\$9,463,560	\$110,041	
FM08 -	\$51,000	\$4,995,000	121	\$53,248,635	\$440,071	
FM09 -	\$65,900	\$14,900,000	370	\$250,176,300	\$676,152	
FM10 -	\$14,900	\$399,900	185	\$25,129,297	\$135,834	
FM11 -	\$48,900	\$1,595,000	222	\$57,179,372	\$257,565	
FM12 -	\$39,000	\$1,549,000	288	\$66,442,270	\$230,702	
FM13 -	\$75,000	\$1,100,000	194	\$56,018,797	\$288,757	
FM14 -	\$39,900	\$949,900	163	\$30,261,954	\$185,656	
FM15 -	\$49,800	\$4,990,000	152	\$105,850,089	\$696,382	

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Active Geocode Stats

	Data					
Region	Minimum Active Listing	Maximum Active Listing	Unit Count		Sum of Active Listings	Average Active Listing
FM16 -	\$35,900	\$570,000		48	\$12,283,137	\$255,899
FM17 -	\$23,900	\$1,699,000		157	\$29,749,755	\$189,489
FM18 -	\$38,000	\$1,900,000		187	\$58,792,387	\$314,398
FM19 -	\$92,000	\$799,000		72	\$21,220,579	\$294,730
FM20 -	\$62,000	\$389,900		15	\$2,892,900	\$192,860
FM21 -	\$199,900	\$4,895,000		61	\$55,363,283	\$907,595
FM22 -	\$40,000	\$1,100,000		332	\$76,326,644	\$229,900
Grand Total	\$12,500	\$14,900,000		6031	\$1,896,093,548	\$314,391