

John R. Wood Inc., REALTORS
2011 03 01 Pending FC SS Reports
Count by Price Code

Sum of Unit Count		Sale Type			Grand Total
Market Defined	Code	Foreclosure	Normal	Shortsale	
Bonita Estero Markets Only	A	69	132	230	431
	B	7	88	39	134
	C		32	5	37
	D		13	1	14
	E		12	3	15
	F		2		2
Bonita Estero Markets Only Total		76	279	278	633
Naples Market Only	A	301	417	779	1497
	B	19	219	126	364
	C	4	92	20	116
	D		45	18	63
	E	3	67	13	83
	F		51	8	59
	G		4		4
Naples Market Only Total		327	895	964	2186
Grand Total		403	1174	1242	2819

John R. Wood Inc., REALTORS
2011 03 01 Pending FC SS Reports
Geo Code Breakdown

GeoCode	Foreclosure		Normal		Shortsale		Total Sum of Unit Count	Total % of Units
	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
	BN01	1	10.00%	5	50.00%	4	40.00%	10
BN02	7	21.88%	10	31.25%	15	46.88%	32	100.00%
BN03	2	4.26%	37	78.72%	8	17.02%	47	100.00%
BN04		0.00%	33	94.29%	2	5.71%	35	100.00%
BN05	5	8.77%	38	66.67%	14	24.56%	57	100.00%
BN06	5	21.74%	5	21.74%	13	56.52%	23	100.00%
BN07	4	10.53%	13	34.21%	21	55.26%	38	100.00%
BN08	7	28.00%	8	32.00%	10	40.00%	25	100.00%
BN09	1	6.25%	10	62.50%	5	31.25%	16	100.00%
BN10	10	25.64%	8	20.51%	21	53.85%	39	100.00%
BN11	5	18.52%	7	25.93%	15	55.56%	27	100.00%
BN12	12	16.90%	33	46.48%	26	36.62%	71	100.00%
BN13		0.00%		0.00%	1	100.00%	1	100.00%
ES01	6	9.52%	28	44.44%	29	46.03%	63	100.00%
ES02	3	5.26%	21	36.84%	33	57.89%	57	100.00%
ES03	8	8.70%	23	25.00%	61	66.30%	92	100.00%
NA01	2	3.03%	47	71.21%	17	25.76%	66	100.00%
NA02		0.00%	10	62.50%	6	37.50%	16	100.00%
NA03	5	12.82%	14	35.90%	20	51.28%	39	100.00%
NA04		0.00%	52	92.86%	4	7.14%	56	100.00%
NA05	3	2.86%	86	81.90%	16	15.24%	105	100.00%
NA06	1	2.00%	43	86.00%	6	12.00%	50	100.00%
NA07		0.00%	9	90.00%	1	10.00%	10	100.00%
NA08	7	24.14%	10	34.48%	12	41.38%	29	100.00%
NA09	22	29.73%	18	24.32%	34	45.95%	74	100.00%
NA11	16	12.12%	50	37.88%	66	50.00%	132	100.00%
NA12	10	12.50%	28	35.00%	42	52.50%	80	100.00%
NA13		0.00%	2	22.22%	7	77.78%	9	100.00%
NA14	13	12.87%	58	57.43%	30	29.70%	101	100.00%
NA15	5	17.86%	5	17.86%	18	64.29%	28	100.00%
NA16	20	13.25%	57	37.75%	74	49.01%	151	100.00%
NA17	36	18.09%	58	29.15%	105	52.76%	199	100.00%
NA18	26	17.81%	86	58.90%	34	23.29%	146	100.00%
NA19	13	12.26%	50	47.17%	43	40.57%	106	100.00%
NA21	11	11.00%	45	45.00%	44	44.00%	100	100.00%
NA22	18	14.52%	32	25.81%	74	59.68%	124	100.00%

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Geo Code Breakdown

	Sale Type		Data				Total %	
	Foreclosure	Normal	Shortsale	Total Sum of Unit Count	Total %	of Units		
NA23	4	19.05%	5	23.81%	12	57.14%	21	100.00%
NA24	24	22.02%	30	27.52%	55	50.46%	109	100.00%
NA31	4	15.38%	7	26.92%	15	57.69%	26	100.00%
NA32	2	25.00%		0.00%	6	75.00%	8	100.00%
NA33		0.00%	1	50.00%	1	50.00%	2	100.00%
NA34	5	12.20%	7	17.07%	29	70.73%	41	100.00%
NA35		0.00%		0.00%	1	100.00%	1	100.00%
NA36	6	60.00%	1	10.00%	3	30.00%	10	100.00%
NA37	4	9.52%	24	57.14%	14	33.33%	42	100.00%
NA38	9	10.34%	33	37.93%	45	51.72%	87	100.00%
NA39	4	33.33%	5	41.67%	3	25.00%	12	100.00%
NA41	6	26.09%	1	4.35%	16	69.57%	23	100.00%
NA42	6	20.00%	1	3.33%	23	76.67%	30	100.00%
NA43	4	21.05%	3	15.79%	12	63.16%	19	100.00%
NA44	6	28.57%	2	9.52%	13	61.90%	21	100.00%
NA45	6	31.58%	1	5.26%	12	63.16%	19	100.00%
NA46	10	37.04%	1	3.70%	16	59.26%	27	100.00%
NA47	11	31.43%	8	22.86%	16	45.71%	35	100.00%
NA48	8	25.00%	5	15.63%	19	59.38%	32	100.00%
Grand Total	403	14.30%	1174	41.65%	1242	44.06%	2819	100.00%

Date: 3/1/2011
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John R. Wood Inc., REALTORS
2011 03 01 Pending FC SS Reports
Market Breakdown

	Foreclosure		Normal		Shortsale		Total Sum of Unit Count	Total % of Units
	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
Market								
Bonita	76	12.01%	279	44.08%	278	43.92%	633	100.00%
Naples	327	14.96%	895	40.94%	964	44.10%	2186	100.00%
Grand Total	403	14.30%	1174	41.65%	1242	44.06%	2819	100.00%

John R. Wood Inc., REALTORS
2011 03 01 Pending FC SS Reports
% by Market & GeoCode

			Sale Type		Data					
Market	GeoCode	Own Desc	Foreclosure		Normal		Shortsale		Total Sum of Unit Count	Total % of Units
			Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
Bonita	BN01	Single Family		0.00%	2	50.00%	2	50.00%	4	100.00%
		Condo	1	16.67%	3	50.00%	2	33.33%	6	100.00%
	BN01 Total		1	10.00%	5	50.00%	4	40.00%	10	100.00%
	BN02	Single Family	3	14.29%	7	33.33%	11	52.38%	21	100.00%
		Condo	4	36.36%	3	27.27%	4	36.36%	11	100.00%
	BN02 Total		7	21.88%	10	31.25%	15	46.88%	32	100.00%
	BN03	Single Family		0.00%	10	100.00%		0.00%	10	100.00%
		Condo	2	5.41%	27	72.97%	8	21.62%	37	100.00%
	BN03 Total		2	4.26%	37	78.72%	8	17.02%	47	100.00%
	BN04	Single Family		0.00%	12	85.71%	2	14.29%	14	100.00%
		Condo		0.00%	21	100.00%		0.00%	21	100.00%
	BN04 Total		0	0.00%	33	94.29%	2	5.71%	35	100.00%
	BN05	Single Family		0.00%	18	90.00%	2	10.00%	20	100.00%
		Condo	5	13.51%	20	54.05%	12	32.43%	37	100.00%
	BN05 Total		5	8.77%	38	66.67%	14	24.56%	57	100.00%
	BN06	Single Family	3	18.75%	2	12.50%	11	68.75%	16	100.00%
		Condo	2	28.57%	3	42.86%	2	28.57%	7	100.00%
	BN06 Total		5	21.74%	5	21.74%	13	56.52%	23	100.00%
	BN07	Single Family	3	20.00%	6	40.00%	6	40.00%	15	100.00%
		Condo	1	4.35%	7	30.43%	15	65.22%	23	100.00%
	BN07 Total		4	10.53%	13	34.21%	21	55.26%	38	100.00%
	BN08	Single Family	5	29.41%	6	35.29%	6	35.29%	17	100.00%
		Condo	2	28.57%	1	14.29%	4	57.14%	7	100.00%
		Co-op		0.00%	1	100.00%		0.00%	1	100.00%
	BN08 Total		7	28.00%	8	32.00%	10	40.00%	25	100.00%
	BN09	Single Family		0.00%	4	57.14%	3	42.86%	7	100.00%
		Condo	1	11.11%	6	66.67%	2	22.22%	9	100.00%
	BN09 Total		1	6.25%	10	62.50%	5	31.25%	16	100.00%
	BN10	Single Family	9	31.03%	4	13.79%	16	55.17%	29	100.00%
		Condo	1	10.00%	4	40.00%	5	50.00%	10	100.00%
	BN10 Total		10	25.64%	8	20.51%	21	53.85%	39	100.00%
	BN11	Single Family	1	16.67%	2	33.33%	3	50.00%	6	100.00%
		Condo	4	19.05%	5	23.81%	12	57.14%	21	100.00%
BN11 Total		5	18.52%	7	25.93%	15	55.56%	27	100.00%	
BN12	Single Family	9	15.79%	26	45.61%	22	38.60%	57	100.00%	
	Condo	3	21.43%	7	50.00%	4	28.57%	14	100.00%	
BN12 Total		12	16.90%	33	46.48%	26	36.62%	71	100.00%	
BN13	Single Family		0.00%		0.00%	1	100.00%	1	100.00%	
BN13 Total		0	0.00%	0	0.00%	1	100.00%	1	100.00%	
ES01	Single Family	5	23.81%	7	33.33%	9	42.86%	21	100.00%	
	Condo	1	2.38%	21	50.00%	20	47.62%	42	100.00%	
ES01 Total		6	9.52%	28	44.44%	29	46.03%	63	100.00%	
ES02	Single Family	2	5.41%	19	51.35%	16	43.24%	37	100.00%	
	Condo	1	5.00%	2	10.00%	17	85.00%	20	100.00%	
ES02 Total		3	5.26%	21	36.84%	33	57.89%	57	100.00%	
ES03	Single Family	6	10.91%	12	21.82%	37	67.27%	55	100.00%	
	Condo	2	5.41%	11	29.73%	24	64.86%	37	100.00%	
ES03 Total		8	8.70%	23	25.00%	61	66.30%	92	100.00%	
Bonita			76	12.01%	279	44.08%	278	43.92%	633	100.00%
Naples	NA01	Single Family		0.00%	13	61.90%	8	38.10%	21	100.00%

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			Sale Type		Data				Total Sum of Unit Count	Total % of Units		
			Foreclosure		Normal		Shortsale					
Naples	NA01	Condo	2	4.55%	33	75.00%		9	20.45%	44	100.00%	
		Co-op		0.00%	1	100.00%			0.00%	1	100.00%	
	NA01 Total			2	3.03%	47	71.21%		17	25.76%	66	100.00%
	NA02	Single Family		0.00%	1	50.00%		1	50.00%	2	100.00%	
		Condo		0.00%	9	64.29%		5	35.71%	14	100.00%	
	NA02 Total			0.00%	10	62.50%		6	37.50%	16	100.00%	
	NA03	Single Family	5	13.51%	12	32.43%		20	54.05%	37	100.00%	
		Condo		0.00%	2	100.00%			0.00%	2	100.00%	
	NA03 Total			5	12.82%	14	35.90%		20	51.28%	39	100.00%
	NA04	Single Family		0.00%	9	100.00%			0.00%	9	100.00%	
		Condo		0.00%	43	91.49%		4	8.51%	47	100.00%	
	NA04 Total			0.00%	52	92.86%		4	7.14%	56	100.00%	
	NA05	Single Family	1	3.03%	21	63.64%		11	33.33%	33	100.00%	
		Condo	2	3.03%	60	90.91%		4	6.06%	66	100.00%	
		Co-op		0.00%	5	83.33%		1	16.67%	6	100.00%	
	NA05 Total			3	2.86%	86	81.90%		16	15.24%	105	100.00%
	NA06	Single Family		0.00%	17	85.00%		3	15.00%	20	100.00%	
		Condo	1	3.33%	26	86.67%		3	10.00%	30	100.00%	
	NA06 Total			1	2.00%	43	86.00%		6	12.00%	50	100.00%
	NA07	Single Family		0.00%	9	90.00%		1	10.00%	10	100.00%	
	NA07 Total			0.00%	9	90.00%		1	10.00%	10	100.00%	
	NA08	Single Family	2	13.33%	5	33.33%		8	53.33%	15	100.00%	
		Condo	5	35.71%	5	35.71%		4	28.57%	14	100.00%	
	NA08 Total			7	24.14%	10	34.48%		12	41.38%	29	100.00%
	NA09	Single Family	13	25.49%	9	17.65%		29	56.86%	51	100.00%	
		Condo	9	40.91%	8	36.36%		5	22.73%	22	100.00%	
		Co-op		0.00%	1	100.00%			0.00%	1	100.00%	
	NA09 Total			22	29.73%	18	24.32%		34	45.95%	74	100.00%
	NA11	Single Family	5	6.94%	31	43.06%		36	50.00%	72	100.00%	
		Condo	11	18.33%	19	31.67%		30	50.00%	60	100.00%	
	NA11 Total			16	12.12%	50	37.88%		66	50.00%	132	100.00%
	NA12	Single Family	6	15.79%	15	39.47%		17	44.74%	38	100.00%	
		Condo	4	9.52%	13	30.95%		25	59.52%	42	100.00%	
	NA12 Total			10	12.50%	28	35.00%		42	52.50%	80	100.00%
NA13	Single Family		0.00%	2	50.00%		2	50.00%	4	100.00%		
	Condo		0.00%		0.00%		5	100.00%	5	100.00%		
NA13 Total			0.00%	2	22.22%		7	77.78%	9	100.00%		
NA14	Single Family	4	8.70%	32	69.57%		10	21.74%	46	100.00%		
	Condo	9	16.36%	26	47.27%		20	36.36%	55	100.00%		
NA14 Total			13	12.87%	58	57.43%		30	29.70%	101	100.00%	
NA15	Single Family	2	10.00%	3	15.00%		15	75.00%	20	100.00%		
	Condo	3	37.50%	2	25.00%		3	37.50%	8	100.00%		
NA15 Total			5	17.86%	5	17.86%		18	64.29%	28	100.00%	
NA16	Single Family	7	12.73%	25	45.45%		23	41.82%	55	100.00%		
	Condo	13	13.54%	32	33.33%		51	53.13%	96	100.00%		
NA16 Total			20	13.25%	57	37.75%		74	49.01%	151	100.00%	
NA17	Single Family	10	13.70%	23	31.51%		40	54.79%	73	100.00%		
	Condo	25	20.33%	33	26.83%		65	52.85%	123	100.00%		
	Co-op	1	33.33%	2	66.67%			0.00%	3	100.00%		
NA17 Total			36	18.09%	58	29.15%		105	52.76%	199	100.00%	
NA18	Single Family	6	12.00%	32	64.00%		12	24.00%	50	100.00%		

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			Sale Type		Data				Total Sum of Unit Count	Total % of Units	
			Foreclosure		Normal		Shortsale				
Naples	NA18	Condo	20	20.83%	54	56.25%	22	22.92%	96	100.00%	
	NA18 Total			26	17.81%	86	58.90%	34	23.29%	146	100.00%
	NA19	Single Family	4	8.51%	25	53.19%	18	38.30%	47	100.00%	
		Condo	9	15.25%	25	42.37%	25	42.37%	59	100.00%	
	NA19 Total			13	12.26%	50	47.17%	43	40.57%	106	100.00%
	NA21	Single Family	4	7.84%	28	54.90%	19	37.25%	51	100.00%	
		Condo	7	14.29%	17	34.69%	25	51.02%	49	100.00%	
	NA21 Total			11	11.00%	45	45.00%	44	44.00%	100	100.00%
	NA22	Single Family	6	7.14%	24	28.57%	54	64.29%	84	100.00%	
		Condo	12	30.00%	8	20.00%	20	50.00%	40	100.00%	
	NA22 Total			18	14.52%	32	25.81%	74	59.68%	124	100.00%
	NA23	Single Family	4	19.05%	5	23.81%	12	57.14%	21	100.00%	
	NA23 Total			4	19.05%	5	23.81%	12	57.14%	21	100.00%
	NA24	Single Family	22	22.22%	26	26.26%	51	51.52%	99	100.00%	
		Condo	2	20.00%	4	40.00%	4	40.00%	10	100.00%	
	NA24 Total			24	22.02%	30	27.52%	55	50.46%	109	100.00%
	NA31	Single Family	2	13.33%	1	6.67%	12	80.00%	15	100.00%	
		Condo	2	18.18%	6	54.55%	3	27.27%	11	100.00%	
	NA31 Total			4	15.38%	7	26.92%	15	57.69%	26	100.00%
	NA32	Single Family	2	25.00%		0.00%	6	75.00%	8	100.00%	
	NA32 Total			2	25.00%	0	0.00%	6	75.00%	8	100.00%
	NA33	Single Family		0.00%	1	50.00%	1	50.00%	2	100.00%	
	NA33 Total			0	0.00%	1	50.00%	1	50.00%	2	100.00%
	NA34	Single Family	5	12.20%	7	17.07%	29	70.73%	41	100.00%	
	NA34 Total			5	12.20%	7	17.07%	29	70.73%	41	100.00%
	NA35	Single Family		0.00%		0.00%	1	100.00%	1	100.00%	
	NA35 Total			0	0.00%	0	0.00%	1	100.00%	1	100.00%
	NA36	Single Family	6	66.67%		0.00%	3	33.33%	9	100.00%	
		Condo		0.00%	1	100.00%		0.00%	1	100.00%	
	NA36 Total			6	60.00%	1	10.00%	3	30.00%	10	100.00%
	NA37	Single Family	3	10.34%	14	48.28%	12	41.38%	29	100.00%	
		Condo	1	7.69%	10	76.92%	2	15.38%	13	100.00%	
	NA37 Total			4	9.52%	24	57.14%	14	33.33%	42	100.00%
	NA38	Single Family	4	18.18%	10	45.45%	8	36.36%	22	100.00%	
		Condo	5	8.06%	20	32.26%	37	59.68%	62	100.00%	
		Co-op		0.00%	3	100.00%		0.00%	3	100.00%	
	NA38 Total			9	10.34%	33	37.93%	45	51.72%	87	100.00%
	NA39	Single Family	1	20.00%	3	60.00%	1	20.00%	5	100.00%	
		Condo	3	42.86%	2	28.57%	2	28.57%	7	100.00%	
	NA39 Total			4	33.33%	5	41.67%	3	25.00%	12	100.00%
	NA41	Single Family	6	26.09%	1	4.35%	16	69.57%	23	100.00%	
	NA41 Total			6	26.09%	1	4.35%	16	69.57%	23	100.00%
	NA42	Single Family	6	20.00%	1	3.33%	23	76.67%	30	100.00%	
	NA42 Total			6	20.00%	1	3.33%	23	76.67%	30	100.00%
	NA43	Single Family	4	22.22%	3	16.67%	11	61.11%	18	100.00%	
	Condo		0.00%		0.00%	1	100.00%	1	100.00%		
NA43 Total			4	21.05%	3	15.79%	12	63.16%	19	100.00%	
NA44	Single Family	6	28.57%	2	9.52%	13	61.90%	21	100.00%		
NA44 Total			6	28.57%	2	9.52%	13	61.90%	21	100.00%	
NA45	Single Family	6	31.58%	1	5.26%	12	63.16%	19	100.00%		
NA45 Total			6	31.58%	1	5.26%	12	63.16%	19	100.00%	

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% by Market & GeoCode

		Sale Type		Data				Total Sum of Unit Count	Total % of Units	
		Foreclosure		Normal		Shortsale				
Naples	NA46	Single Family	10	37.04%	1	3.70%	16	59.26%	27	100.00%
	NA46 Total		10	37.04%	1	3.70%	16	59.26%	27	100.00%
	NA47	Single Family	11	31.43%	8	22.86%	16	45.71%	35	100.00%
	NA47 Total		11	31.43%	8	22.86%	16	45.71%	35	100.00%
	NA48	Single Family	8	25.00%	5	15.63%	19	59.38%	32	100.00%
NA48 Total		8	25.00%	5	15.63%	19	59.38%	32	100.00%	
Naples			327	14.96%	895	40.94%	964	44.10%	2186	100.00%
Grand Total			403	14.30%	1174	41.65%	1242	44.06%	2819	100.00%