

Date: 3/7/2011
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John R. Wood Inc., REALTORS
2011 Cloaed FC SS Reports thru February
Sold Count Breakdown

Count of MLNum	Sale Type			Grand Total
	Normal	Foreclosure	Shortsale	
A	427	373	177	977
B	228	38	34	300
C	78	5	4	87
D	37	4	3	44
E	51	1	4	56
F	25			25
G	5			5
Grand Total	851	421	222	1494

John R. Wood Inc., REALTORS
2011 Cloaed FC SS Reports thru February
GeoCode Breakdown

Forclosdy n - Shortsale (All)												
	Sale Type Data			Foreclosure			Shortsale			Total # Units	Total Sold Volume	Total ASP
	Normal											
Geo Code	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP			
BN01	4	\$1,311,875	\$327,969	4	\$1,536,900	\$384,225	4	\$2,003,900	\$500,975	12	\$4,852,675	\$404,390
BN02	5	\$1,093,700	\$218,740	2	\$404,900	\$202,450	2	\$225,000	\$112,500	9	\$1,723,600	\$191,511
BN03	28	\$10,867,285	\$388,117	2	\$300,000	\$150,000	4	\$865,500	\$216,375	34	\$12,032,785	\$353,905
BN04	24	\$19,693,000	\$820,542	3	\$963,000	\$321,000				27	\$20,656,000	\$765,037
BN05	30	\$15,262,300	\$508,743	3	\$228,500	\$76,167	8	\$1,490,600	\$186,325	41	\$16,981,400	\$414,180
BN06	7	\$1,099,500	\$157,071	3	\$398,375	\$132,792	2	\$243,000	\$121,500	12	\$1,740,875	\$145,073
BN07	10	\$1,737,900	\$173,790	7	\$900,590	\$128,656	1	\$105,000	\$105,000	18	\$2,743,490	\$152,416
BN08	10	\$1,562,000	\$156,200	15	\$1,133,300	\$75,553	4	\$471,900	\$117,975	29	\$3,167,200	\$109,214
BN09	6	\$2,100,500	\$350,083	1	\$161,000	\$161,000	1	\$195,000	\$195,000	8	\$2,456,500	\$307,063
BN10	6	\$875,117	\$145,853	12	\$981,501	\$81,792	6	\$598,500	\$99,750	24	\$2,455,118	\$102,297
BN11	2	\$625,800	\$312,900	5	\$1,340,100	\$268,020				7	\$1,965,900	\$280,843
BN12	23	\$8,364,853	\$363,689	3	\$369,250	\$123,083	3	\$799,000	\$266,333	29	\$9,533,103	\$328,728
ES01	30	\$8,192,069	\$273,069	8	\$882,500	\$110,313	11	\$3,018,164	\$274,379	49	\$12,092,733	\$246,790
ES02	17	\$3,564,000	\$209,647	9	\$886,900	\$98,544	6	\$888,000	\$148,000	32	\$5,338,900	\$166,841
ES03	18	\$4,920,400	\$273,356	10	\$2,069,600	\$206,960	13	\$2,936,000	\$225,846	41	\$9,926,000	\$242,098
NA01	31	\$17,599,400	\$567,723	1	\$125,000	\$125,000	2	\$305,000	\$152,500	34	\$18,029,400	\$530,276
NA02	16	\$18,780,000	\$1,173,750	2	\$1,015,500	\$507,750	4	\$1,740,000	\$435,000	22	\$21,535,500	\$978,886
NA03	14	\$2,546,500	\$181,893	5	\$635,963	\$127,193	5	\$1,034,277	\$206,855	24	\$4,216,740	\$175,698
NA04	35	\$22,270,088	\$636,288							35	\$22,270,088	\$636,288
NA05	61	\$46,657,000	\$764,869	6	\$1,753,900	\$292,317	1	\$27,500	\$27,500	68	\$48,438,400	\$712,329
NA06	12	\$9,816,000	\$818,000	1	\$75,600	\$75,600	1	\$160,000	\$160,000	14	\$10,051,600	\$717,971
NA07	10	\$58,230,000	\$5,823,000							10	\$58,230,000	\$5,823,000
NA08	19	\$10,525,500	\$553,974	4	\$323,388	\$80,847	2	\$675,000	\$337,500	25	\$11,523,888	\$460,956
NA09	12	\$2,843,400	\$236,950	13	\$1,302,269	\$100,175	6	\$595,600	\$99,267	31	\$4,741,269	\$152,944
NA11	33	\$20,390,500	\$617,894	25	\$6,388,000	\$255,520	15	\$4,075,000	\$271,667	73	\$30,853,500	\$422,651
NA12	23	\$10,622,800	\$461,861	11	\$2,241,800	\$203,800	4	\$677,250	\$169,313	38	\$13,541,850	\$356,364
NA13	3	\$3,119,000	\$1,039,667							3	\$3,119,000	\$1,039,667
NA14	35	\$13,945,700	\$398,449	11	\$1,868,000	\$169,818	11	\$2,065,600	\$187,782	57	\$17,879,300	\$313,672
NA15	10	\$1,465,052	\$146,505	3	\$327,500	\$109,167	2	\$320,000	\$160,000	15	\$2,112,552	\$140,837
NA16	43	\$25,433,139	\$591,468	15	\$2,353,500	\$156,900	16	\$2,896,500	\$181,031	74	\$30,683,139	\$414,637
NA17	54	\$9,237,250	\$171,060	49	\$4,285,260	\$87,454	16	\$1,724,100	\$107,756	119	\$15,246,610	\$128,123
NA18	55	\$9,071,895	\$164,944	27	\$3,138,500	\$116,241	6	\$694,200	\$115,700	88	\$12,904,595	\$146,643
NA19	29	\$8,863,500	\$305,638	9	\$1,336,210	\$148,468	6	\$2,266,300	\$377,717	44	\$12,466,010	\$283,318
NA21	26	\$8,780,900	\$337,727	8	\$2,167,675	\$270,959	7	\$1,893,200	\$270,457	41	\$12,841,775	\$313,214
NA22	9	\$2,199,000	\$244,333	17	\$2,978,912	\$175,230	11	\$2,590,400	\$235,491	37	\$7,768,312	\$209,954
NA23	7	\$2,040,000	\$291,429							7	\$2,040,000	\$291,429
NA24	18	\$1,944,700	\$108,039	18	\$1,394,590	\$77,477	9	\$796,000	\$88,444	45	\$4,135,290	\$91,895
NA31	5	\$813,500	\$162,700	6	\$674,250	\$112,375	5	\$757,000	\$151,400	16	\$2,244,750	\$140,297

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GeoCode Breakdown

Forcloddy n - Shortsale (All)														
	Sale Type		Data											
	Normal		Foreclosure				Shortsale				Total # Units	Total Sold Volume	Total ASP	
NA32					2	\$152,980	\$76,490					2	\$152,980	\$76,490
NA33	1	\$640,000	\$640,000		1	\$76,500	\$76,500					2	\$716,500	\$358,250
NA34	2	\$411,000	\$205,500		10	\$1,739,300	\$173,930		4	\$723,000	\$180,750	16	\$2,873,300	\$179,581
NA36					6	\$302,000	\$50,333		2	\$100,000	\$50,000	8	\$402,000	\$50,250
NA37	18	\$4,099,813	\$227,767		8	\$1,348,000	\$168,500		3	\$480,000	\$160,000	29	\$5,927,813	\$204,407
NA38	22	\$6,277,700	\$285,350		11	\$1,245,500	\$113,227		3	\$492,000	\$164,000	36	\$8,015,200	\$222,644
NA39	3	\$1,313,000	\$437,667		4	\$1,099,875	\$274,969		1	\$38,000	\$38,000	8	\$2,450,875	\$306,359
NA41	3	\$695,000	\$231,667		5	\$956,000	\$191,200		2	\$328,058	\$164,029	10	\$1,979,058	\$197,906
NA42	2	\$365,000	\$182,500		6	\$727,599	\$121,267		3	\$469,400	\$156,467	11	\$1,561,999	\$142,000
NA43	3	\$529,900	\$176,633		5	\$730,900	\$146,180		1	\$120,000	\$120,000	9	\$1,380,800	\$153,422
NA44	4	\$670,500	\$167,625		2	\$218,625	\$109,313		2	\$386,600	\$193,300	8	\$1,275,725	\$159,466
NA45	3	\$543,200	\$181,067		7	\$835,700	\$119,386		4	\$412,000	\$103,000	14	\$1,790,900	\$127,921
NA46	4	\$516,000	\$129,000		12	\$1,083,533	\$90,294		1	\$116,000	\$116,000	17	\$1,715,533	\$100,914
NA47	2	\$392,000	\$196,000		12	\$1,093,394	\$91,116					14	\$1,485,394	\$106,100
NA48	4	\$523,000	\$130,750		12	\$1,036,550	\$86,379		2	\$202,000	\$101,000	18	\$1,761,550	\$97,864
Grand Total	851	\$405,441,236	\$476,429	421	\$59,588,689	\$141,541	222	\$42,999,549	\$193,692	1494	\$508,029,474	\$340,047		

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John R. Wood Inc., REALTORS
2011 Cloaed FC SS Reports thru February
Monthly Unit Breakdown

Count of Sold Transactions	Sale Type			Grand Total
	Normal	Foreclosure	Shortsale	
Year Mth				
2011-01	384	209	119	712
2011-02	467	212	103	782
Grand Total	851	421	222	1494

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2011 Cloaed FC SS Reports thru February
Market Breakdown

	Sale Type		Data				Total Unit Count	Total % of Units
	Normal		Foreclosure		Shortsale			
Market	Unit Count	% of Units	Unit Count	% of Units	Unit Count	% of Units		
Bonita	220	59.14%	87	23.39%	65	17.47%	372	100.00%
Naples	631	56.24%	334	29.77%	157	13.99%	1122	100.00%
Grand Total	851	56.96%	421	28.18%	222	14.86%	1494	100.00%