

HISTORY OF LISTINGS PENDED

March 2004 PENDED SALES				March 2005 PENDED SALES			
Price Category	Bonita	Naples	All	Bonita	Naples	All	
0-249,999	0	0	0	102	174	276	
250,000-499,999	0	0	0	226	628	854	
500,000-749,999	0	0	0	49	226	275	
750,000-999,999	0	0	0	36	116	152	
1,000,000-1,999,999	0	0	0	38	135	173	
2,000,000-4,999,999	0	0	0	14	62	76	
5,000,000 and over	0	0	0	4	9	13	
Totals	0	0	0	469	1350	1819	

March 2006 PENDED SALES				March 2007 PENDED SALES			
Price Category	Bonita	Naples	All	Bonita	Naples	All	
0-249,999	17	53	70	3	105	108	
250,000-499,999	99	317	416	80	273	353	
500,000-749,999	37	107	144	32	97	129	
750,000-999,999	9	56	65	11	49	60	
1,000,000-1,999,999	13	71	84	11	63	74	
2,000,000-4,999,999	7	47	54	6	42	48	
5,000,000 and over	0	6	6	2	11	13	
Totals	182	657	839	145	640	785	

March 2008 PENDED SALES				March 2009 PENDED SALES			
Price Category	Bonita	Naples	All	Bonita/Estero	Naples	All	
0-249,999	63	240	303	175	811	986	
250,000-499,999	73	165	238	88	215	303	
500,000-749,999	16	48	64	18	59	77	
750,000-999,999	11	21	32	9	19	28	
1,000,000-1,999,999	10	38	48	7	34	41	
2,000,000-4,999,999	0	23	23	4	21	25	
5,000,000 and over	0	5	5	0	6	6	
Totals	173	540	713	301	1165	1466	

MARCH 2010 PENDED SALES				MARCH 2011 PENDED SALES			
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All	
0-249,999	242	936	1178	264	992	1256	
250,000-499,999	103	312	415	124	306	430	
500,000-749,999	19	104	123	33	104	137	
750,000-999,999	19	50	69	18	53	71	
1,000,000-1,999,999	15	69	84	15	69	84	
2,000,000-4,999,999	4	30	34	10	34	44	
5,000,000 and over	0	3	3	0	4	4	
Totals	402	1504	1906	464	1562	2026	

COMPARATIVE March PENDED SALES TOTALS										
Price Range	2004	2005	2006	2007	2008	2009	2010	2011		
0-249,999	0	276	70	108	303	986	1178	1256		
250,000-499,999	0	854	416	353	238	303	415	430		
500,000-749,999	0	275	144	129	64	77	123	137		
750,000-999,999	0	152	65	60	32	28	69	71		
1M-2M	0	173	84	74	48	41	84	84		
2M-5M	0	76	54	48	23	25	34	44		
5M+	0	13	6	13	5	6	3	4		
Totals	0	1819	839	785	713	1466	1906	2026		

COMPARATIVE ROLLING TOTALS OF PENDED SALES DURING THE PAST YEAR										
Price Range	2004	2005	2006	2007	2008	2009	2010	2011		
0-249,999	0	6008	1218	1053	1670	5776	10486	10364		
250,000-499,999	0	6882	6018	3382	2681	2703	3428	3070		
500,000-749,999	0	2003	1987	936	808	716	922	853		
750,000-999,999	0	1109	888	482	435	341	483	442		
1M-2M	0	1157	966	572	576	401	528	538		
2M-5M	0	555	428	316	290	232	247	260		
5M+	0	78	54	61	55	40	40	35		
Totals	0	17792	11559	6802	6515	10209	16134	15562		

COMPARATIVE YEAR TO DATE TOTALS OF PENDED SALES THROUGH CURRENT MONTH										
Price Range	2004	2005	2006	2007	2008	2009	2010	2011		
0-249,999	0	890	198	300	715	2343	3002	3367		
250,000-499,999	0	2317	1179	919	753	765	1041	1054		
500,000-749,999	0	703	403	309	221	174	308	319		
750,000-999,999	0	395	208	178	109	81	159	162		
1M-2M	0	471	241	218	158	110	193	206		
2M-5M	0	218	134	130	77	63	97	109		
5M+	0	28	17	30	15	11	14	11		
Totals	0	5022	2378	2084	2048	3547	4814	5228		