

Date: 4/6/2011  
Time: 8:50 PM

**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**  
Sold Count Breakdown

| Count of MLNum     | Sale Type   |             |            | Grand Total |
|--------------------|-------------|-------------|------------|-------------|
|                    | Foreclosure | Normal      | Shortsale  |             |
| A                  | 627         | 834         | 316        | 1777        |
| B                  | 57          | 448         | 55         | 560         |
| C                  | 6           | 151         | 12         | 169         |
| D                  | 5           | 67          | 7          | 79          |
| E                  | 5           | 103         | 8          | 116         |
| F                  |             | 47          | 1          | 48          |
| G                  | 1           | 8           |            | 9           |
| <b>Grand Total</b> | <b>701</b>  | <b>1658</b> | <b>399</b> | <b>2758</b> |

**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**  
GeoCode Breakdown

| Forclsd<br>n -<br>Shortsale | (All)       |             |             |         |               |             |           |             |             |               |                   |             |
|-----------------------------|-------------|-------------|-------------|---------|---------------|-------------|-----------|-------------|-------------|---------------|-------------------|-------------|
|                             | Sale Type   |             |             | Data    |               |             |           |             |             |               |                   |             |
|                             | Foreclosure |             |             | Normal  |               |             | Shortsale |             |             | Total # Units | Total Sold Volume | Total ASP   |
| Geo Code                    | # Units     | Sold Volume | ASP         | # Units | Sold Volume   | ASP         | # Units   | Sold Volume | ASP         |               |                   |             |
| BN01                        | 5           | \$2,911,900 | \$582,380   | 6       | \$3,256,775   | \$542,796   | 4         | \$2,003,900 | \$500,975   | 15            | \$8,172,575       | \$544,838   |
| BN02                        | 6           | \$848,900   | \$141,483   | 9       | \$2,536,700   | \$281,856   | 4         | \$787,500   | \$196,875   | 19            | \$4,173,100       | \$219,637   |
| BN03                        | 4           | \$604,000   | \$151,000   | 60      | \$22,197,685  | \$369,961   | 5         | \$1,072,000 | \$214,400   | 69            | \$23,873,685      | \$345,995   |
| BN04                        | 3           | \$963,000   | \$321,000   | 48      | \$36,586,000  | \$762,208   | 1         | \$445,000   | \$445,000   | 52            | \$37,994,000      | \$730,654   |
| BN05                        | 7           | \$832,500   | \$118,929   | 59      | \$31,836,451  | \$539,601   | 9         | \$1,630,600 | \$181,178   | 75            | \$34,299,551      | \$457,327   |
| BN06                        | 6           | \$772,375   | \$128,729   | 11      | \$1,459,250   | \$132,659   | 3         | \$483,000   | \$161,000   | 20            | \$2,714,625       | \$135,731   |
| BN07                        | 11          | \$1,300,191 | \$118,199   | 14      | \$2,245,400   | \$160,386   | 2         | \$250,000   | \$125,000   | 27            | \$3,795,591       | \$140,577   |
| BN08                        | 20          | \$1,720,463 | \$86,023    | 16      | \$2,520,000   | \$157,500   | 6         | \$786,525   | \$131,088   | 42            | \$5,026,988       | \$119,690   |
| BN09                        | 1           | \$161,000   | \$161,000   | 14      | \$4,323,000   | \$308,786   | 1         | \$195,000   | \$195,000   | 16            | \$4,679,000       | \$292,438   |
| BN10                        | 19          | \$1,404,773 | \$73,935    | 11      | \$1,548,767   | \$140,797   | 13        | \$1,507,100 | \$115,931   | 43            | \$4,460,640       | \$103,736   |
| BN11                        | 9           | \$1,884,258 | \$209,362   | 7       | \$1,675,300   | \$239,329   | 1         | \$289,000   | \$289,000   | 17            | \$3,848,558       | \$226,386   |
| BN12                        | 10          | \$1,289,050 | \$128,905   | 44      | \$15,218,618  | \$345,878   | 4         | \$979,000   | \$244,750   | 58            | \$17,486,668      | \$301,494   |
| ES01                        | 13          | \$1,618,500 | \$124,500   | 58      | \$14,900,878  | \$256,912   | 15        | \$3,415,664 | \$227,711   | 86            | \$19,935,042      | \$231,803   |
| ES02                        | 16          | \$1,659,600 | \$103,725   | 31      | \$6,473,250   | \$208,815   | 10        | \$1,498,000 | \$149,800   | 57            | \$9,630,850       | \$168,962   |
| ES03                        | 14          | \$2,855,210 | \$203,944   | 32      | \$8,150,800   | \$254,713   | 23        | \$4,984,800 | \$216,730   | 69            | \$15,990,810      | \$231,751   |
| NA01                        | 4           | \$656,000   | \$164,000   | 61      | \$35,213,900  | \$577,277   | 6         | \$2,420,000 | \$403,333   | 71            | \$38,289,900      | \$539,294   |
| NA02                        | 2           | \$1,015,500 | \$507,750   | 23      | \$25,292,000  | \$1,099,652 | 7         | \$3,283,900 | \$469,129   | 32            | \$29,591,400      | \$924,731   |
| NA03                        | 8           | \$1,073,963 | \$134,245   | 22      | \$4,409,995   | \$200,454   | 6         | \$1,150,192 | \$191,699   | 36            | \$6,634,150       | \$184,282   |
| NA04                        |             |             |             | 63      | \$56,545,988  | \$897,555   | 1         | \$1,600,000 | \$1,600,000 | 64            | \$58,145,988      | \$908,531   |
| NA05                        | 8           | \$2,433,900 | \$304,238   | 131     | \$118,665,225 | \$905,841   | 6         | \$3,727,500 | \$621,250   | 145           | \$124,826,625     | \$860,873   |
| NA06                        | 2           | \$695,600   | \$347,800   | 40      | \$45,100,350  | \$1,127,509 | 4         | \$2,848,557 | \$712,139   | 46            | \$48,644,507      | \$1,057,489 |
| NA07                        | 1           | \$6,525,000 | \$6,525,000 | 14      | \$69,325,000  | \$4,951,786 | 1         | \$2,050,000 | \$2,050,000 | 16            | \$77,900,000      | \$4,868,750 |
| NA08                        | 7           | \$1,627,928 | \$232,561   | 27      | \$15,089,500  | \$558,870   | 5         | \$2,612,000 | \$522,400   | 39            | \$19,329,428      | \$495,626   |
| NA09                        | 25          | \$2,087,519 | \$83,501    | 27      | \$5,082,800   | \$188,252   | 11        | \$943,638   | \$85,785    | 63            | \$8,113,957       | \$128,793   |
| NA11                        | 37          | \$9,052,200 | \$244,654   | 70      | \$32,186,279  | \$459,804   | 27        | \$5,801,430 | \$214,868   | 134           | \$47,039,909      | \$351,044   |
| NA12                        | 19          | \$3,541,100 | \$186,374   | 37      | \$17,132,300  | \$463,035   | 11        | \$2,053,050 | \$186,641   | 67            | \$22,726,450      | \$339,201   |
| NA13                        |             |             |             | 3       | \$3,119,000   | \$1,039,667 | 1         | \$148,000   | \$148,000   | 4             | \$3,267,000       | \$816,750   |
| NA14                        | 20          | \$3,087,150 | \$154,358   | 74      | \$26,598,400  | \$359,438   | 14        | \$2,894,100 | \$206,721   | 108           | \$32,579,650      | \$301,663   |
| NA15                        | 8           | \$816,625   | \$102,078   | 14      | \$2,078,552   | \$148,468   | 6         | \$722,200   | \$120,367   | 28            | \$3,617,377       | \$129,192   |
| NA16                        | 27          | \$4,378,900 | \$162,181   | 82      | \$37,250,678  | \$454,277   | 24        | \$3,964,400 | \$165,183   | 133           | \$45,593,978      | \$342,812   |
| NA17                        | 73          | \$6,389,807 | \$87,532    | 98      | \$17,181,937  | \$175,326   | 33        | \$3,949,000 | \$119,667   | 204           | \$27,520,744      | \$134,906   |
| NA18                        | 41          | \$4,081,152 | \$99,540    | 120     | \$20,145,345  | \$167,878   | 15        | \$1,454,800 | \$96,987    | 176           | \$25,681,297      | \$145,916   |
| NA19                        | 21          | \$2,784,260 | \$132,584   | 61      | \$16,904,700  | \$277,126   | 12        | \$3,466,200 | \$288,850   | 94            | \$23,155,160      | \$246,331   |
| NA21                        | 16          | \$5,288,735 | \$330,546   | 59      | \$25,071,400  | \$424,939   | 10        | \$2,333,301 | \$233,330   | 85            | \$32,693,436      | \$384,629   |
| NA22                        | 28          | \$4,196,537 | \$149,876   | 34      | \$9,030,050   | \$265,590   | 22        | \$4,260,900 | \$193,677   | 84            | \$17,487,487      | \$208,184   |
| NA23                        | 3           | \$313,000   | \$104,333   | 12      | \$3,292,150   | \$274,346   | 1         | \$130,000   | \$130,000   | 16            | \$3,735,150       | \$233,447   |
| NA24                        | 29          | \$2,407,791 | \$83,027    | 32      | \$3,383,450   | \$105,733   | 19        | \$1,544,100 | \$81,268    | 80            | \$7,335,341       | \$91,692    |
| NA31                        | 9           | \$1,001,683 | \$111,298   | 7       | \$1,283,500   | \$183,357   | 7         | \$1,053,500 | \$150,500   | 23            | \$3,338,683       | \$145,160   |
| NA32                        | 4           | \$320,480   | \$80,120    |         |               |             |           |             |             | 4             | \$320,480         | \$80,120    |
| NA33                        | 1           | \$76,500    | \$76,500    | 1       | \$640,000     | \$640,000   |           |             |             | 2             | \$716,500         | \$358,250   |

**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**  
GeoCode Breakdown

| Forclosure - Shortsale | (All)       |               |           |  |        |               |           |  |           |              |           |               |                   |           |
|------------------------|-------------|---------------|-----------|--|--------|---------------|-----------|--|-----------|--------------|-----------|---------------|-------------------|-----------|
| Sale Type              |             | Data          |           |  |        |               |           |  |           |              |           |               |                   |           |
|                        | Foreclosure |               |           |  | Normal |               |           |  | Shortsale |              |           | Total # Units | Total Sold Volume | Total ASP |
| NA34                   | 13          | \$2,216,300   | \$170,485 |  | 6      | \$1,135,990   | \$189,332 |  | 9         | \$1,670,300  | \$185,589 | 28            | \$5,022,590       | \$179,378 |
| NA36                   | 8           | \$373,900     | \$46,738  |  | 1      | \$325,000     | \$325,000 |  | 2         | \$100,000    | \$50,000  | 11            | \$798,900         | \$72,627  |
| NA37                   | 10          | \$1,680,900   | \$168,090 |  | 34     | \$8,096,588   | \$238,135 |  | 4         | \$615,000    | \$153,750 | 48            | \$10,392,488      | \$216,510 |
| NA38                   | 21          | \$2,754,500   | \$131,167 |  | 38     | \$10,500,500  | \$276,329 |  | 7         | \$1,982,000  | \$283,143 | 66            | \$15,237,000      | \$230,864 |
| NA39                   | 7           | \$1,554,875   | \$222,125 |  | 7      | \$2,467,500   | \$352,500 |  | 1         | \$38,000     | \$38,000  | 15            | \$4,060,375       | \$270,692 |
| NA41                   | 13          | \$1,944,900   | \$149,608 |  | 4      | \$925,000     | \$231,250 |  | 4         | \$738,058    | \$184,515 | 21            | \$3,607,958       | \$171,808 |
| NA42                   | 9           | \$1,278,699   | \$142,078 |  | 3      | \$475,000     | \$158,333 |  | 6         | \$957,400    | \$159,567 | 18            | \$2,711,099       | \$150,617 |
| NA43                   | 8           | \$987,400     | \$123,425 |  | 5      | \$914,900     | \$182,980 |  | 3         | \$637,500    | \$212,500 | 16            | \$2,539,800       | \$158,738 |
| NA44                   | 6           | \$722,525     | \$120,421 |  | 7      | \$1,190,415   | \$170,059 |  | 3         | \$491,600    | \$163,867 | 16            | \$2,404,540       | \$150,284 |
| NA45                   | 12          | \$1,266,100   | \$105,508 |  | 3      | \$543,200     | \$181,067 |  | 4         | \$412,000    | \$103,000 | 19            | \$2,221,300       | \$116,911 |
| NA46                   | 18          | \$1,575,384   | \$87,521  |  | 6      | \$816,000     | \$136,000 |  | 2         | \$211,000    | \$105,500 | 26            | \$2,602,384       | \$100,092 |
| NA47                   | 21          | \$1,971,544   | \$93,883  |  | 7      | \$1,087,500   | \$155,357 |  |           |              |           | 28            | \$3,059,044       | \$109,252 |
| NA48                   | 18          | \$1,603,950   | \$89,108  |  | 5      | \$612,000     | \$122,400 |  | 4         | \$404,500    | \$101,125 | 27            | \$2,620,450       | \$97,054  |
| Grand Total            | 701         | \$104,608,027 | \$149,227 |  | 1658   | \$774,040,966 | \$466,852 |  | 399       | \$82,995,215 | \$208,008 | 2758          | \$961,644,208     | \$348,674 |

Date: 4/6/2011  
Time: 8:50 PM

**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**  
Monthly Unit Breakdown

| Count of Sold Transactions | Sale Type   |             |            | Grand Total |
|----------------------------|-------------|-------------|------------|-------------|
|                            | Foreclosure | Normal      | Shortsale  |             |
| Year Mth                   |             |             |            |             |
| 2011-01                    | 210         | 390         | 120        | 720         |
| 2011-02                    | 224         | 507         | 113        | 844         |
| 2011-03                    | 267         | 761         | 166        | 1194        |
| <b>Grand Total</b>         | <b>701</b>  | <b>1658</b> | <b>399</b> | <b>2758</b> |

Date: 4/6/2011  
 Time: 8:50 PM

**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**  
 Market Breakdown

|             | Sale Type   |            | Data       |            |            |            |  |      | Total Unit Count | Total % of Units |
|-------------|-------------|------------|------------|------------|------------|------------|--|------|------------------|------------------|
|             | Foreclosure |            | Normal     |            | Shortsale  |            |  |      |                  |                  |
| Market      | Unit Count  | % of Units | Unit Count | % of Units | Unit Count | % of Units |  |      |                  |                  |
| Bonita      | 144         | 21.65%     | 420        | 63.16%     | 101        | 15.19%     |  | 665  | 100.00%          |                  |
| Naples      | 557         | 26.61%     | 1238       | 59.15%     | 298        | 14.24%     |  | 2093 | 100.00%          |                  |
| Grand Total | 701         | 25.42%     | 1658       | 60.12%     | 399        | 14.47%     |  | 2758 | 100.00%          |                  |