

Date: 6/6/2011
Time: 12:32 PM

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales

Count of MLNum Code	Sale Type			and Total
	Foreclosure	Normal	Shortsale	
A	934	1583	585	3102
B	87	903	90	1080
C	13	308	22	343
D	9	141	10	160
E	6	221	10	237
F	1	113	2	116
G	1	15		16
Grand Total	1051	3284	719	5054

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales

Year Mth	(All)																					
	Sale Type			Data																		
	Foreclosure						Normal						Shortsale						Total # Units	Total Sold Volume	Total ASP	
Mls Area	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP	Total # Units	Total Sold Volume	Total ASP				
BN01	5	\$2,911,900	\$582,380	17	\$8,867,775	\$521,634	5	\$2,603,900	\$520,780	27	\$14,383,575	\$532,725										
BN02	9	\$1,800,800	\$200,089	27	\$7,054,700	\$261,285	8	\$1,542,400	\$192,800	44	\$10,397,900	\$236,316										
BN03	4	\$604,000	\$151,000	112	\$42,343,885	\$378,070	10	\$1,971,500	\$197,150	126	\$44,919,385	\$356,503										
BN04	3	\$963,000	\$321,000	98	\$72,970,950	\$744,602	1	\$445,000	\$445,000	102	\$74,378,950	\$729,205										
BN05	10	\$2,457,500	\$245,750	102	\$53,691,651	\$526,389	10	\$2,365,600	\$236,560	122	\$58,514,751	\$479,629										
BN06	10	\$1,189,295	\$118,930	23	\$3,280,750	\$142,641	5	\$828,000	\$165,600	38	\$5,298,045	\$139,422										
BN07	13	\$1,543,191	\$118,707	27	\$5,609,900	\$207,774	11	\$1,832,400	\$166,582	51	\$8,985,491	\$176,186										
BN08	33	\$3,187,969	\$96,605	26	\$3,937,900	\$151,458	11	\$1,110,025	\$100,911	70	\$8,235,894	\$117,656										
BN09	3	\$379,125	\$126,375	35	\$10,573,801	\$302,109	1	\$195,000	\$195,000	39	\$11,147,926	\$285,844										
BN10	23	\$1,967,273	\$85,534	18	\$2,585,767	\$143,654	17	\$1,804,350	\$106,138	58	\$6,357,390	\$109,610										
BN11	13	\$3,224,158	\$248,012	25	\$6,625,300	\$265,012	8	\$1,418,300	\$177,288	46	\$11,267,758	\$244,951										
BN12	18	\$2,497,050	\$138,725	76	\$26,158,423	\$344,190	13	\$2,943,000	\$226,385	107	\$31,598,473	\$295,313										
ES01	18	\$2,312,500	\$128,472	108	\$32,446,898	\$300,434	20	\$4,715,664	\$235,783	146	\$39,475,062	\$270,377										
ES02	15	\$1,631,100	\$108,740	58	\$11,960,895	\$206,222	13	\$1,701,000	\$130,846	86	\$15,292,995	\$177,826										
ES03	18	\$3,520,710	\$195,595	59	\$16,244,199	\$275,325	38	\$7,276,800	\$191,495	115	\$27,041,709	\$235,145										
NA01	9	\$1,241,000	\$137,889	139	\$101,170,649	\$727,846	12	\$4,951,300	\$412,608	160	\$107,362,949	\$671,018										
NA02	2	\$1,015,500	\$507,750	40	\$54,844,500	\$1,371,113	7	\$3,283,900	\$469,129	49	\$59,143,900	\$1,207,018										
NA03	14	\$1,906,963	\$136,212	45	\$9,394,495	\$208,767	9	\$1,739,192	\$193,244	68	\$13,040,650	\$191,774										
NA04	3	\$1,840,000	\$613,333	167	\$178,663,538	\$1,069,842	4	\$2,750,000	\$687,500	174	\$183,253,538	\$1,053,181										
NA05	12	\$5,898,400	\$491,533	247	\$222,207,125	\$899,624	8	\$6,447,500	\$805,938	267	\$234,553,025	\$878,476										
NA06	2	\$695,600	\$347,800	80	\$90,411,350	\$1,130,142	5	\$3,013,557	\$602,711	87	\$94,120,507	\$1,081,845										
NA07	1	\$6,525,000	\$6,525,000	30	\$117,710,000	\$3,923,667	1	\$2,050,000	\$2,050,000	32	\$126,285,000	\$3,946,406										
NA08	8	\$1,767,928	\$220,991	41	\$26,233,250	\$639,835	11	\$4,862,000	\$442,000	60	\$32,863,178	\$547,720										
NA09	41	\$3,457,419	\$84,327	36	\$7,637,900	\$212,164	20	\$1,583,438	\$79,172	97	\$12,678,757	\$130,709										
NA11	52	\$11,390,716	\$219,052	146	\$61,948,423	\$424,304	51	\$10,086,428	\$197,773	249	\$83,425,567	\$335,042										
NA12	30	\$5,168,450	\$172,282	89	\$44,021,800	\$494,627	23	\$3,489,050	\$151,698	142	\$52,679,300	\$370,981										
NA13	3	\$879,899	\$293,300	8	\$6,544,000	\$818,000	2	\$247,199	\$123,600	13	\$7,671,098	\$590,084										
NA14	33	\$5,209,530	\$157,865	161	\$58,095,100	\$360,839	20	\$3,466,500	\$173,325	214	\$66,771,130	\$312,015										
NA15	12	\$1,226,875	\$102,240	28	\$4,048,302	\$144,582	11	\$1,374,369	\$124,943	51	\$6,649,546	\$130,383										
NA16	40	\$6,246,400	\$156,160	158	\$84,550,048	\$535,127	39	\$6,499,400	\$166,651	237	\$97,295,848	\$410,531										
NA17	112	\$10,301,781	\$91,980	185	\$34,266,137	\$185,222	54	\$5,775,599	\$106,956	351	\$50,343,517	\$143,429										
NA18	58	\$5,473,453	\$94,370	215	\$38,820,122	\$180,559	26	\$2,760,200	\$106,162	299	\$47,053,775	\$157,370										
NA19	32	\$5,013,660	\$156,677	125	\$37,003,990	\$296,032	21	\$4,879,100	\$232,338	178	\$46,896,750	\$263,465										
NA21	32	\$10,488,736	\$327,773	114	\$49,965,300	\$438,292	25	\$7,445,201	\$297,808	171	\$67,899,237	\$397,072										
NA22	50	\$7,891,237	\$157,825	76	\$19,878,350	\$261,557	42	\$8,114,000	\$193,190	168	\$35,883,587	\$213,593										
NA23	6	\$630,000	\$105,000	15	\$4,045,150	\$269,677	5	\$741,500	\$148,300	26	\$5,416,650	\$208,333										
NA24	48	\$4,055,063	\$84,480	63	\$6,921,500	\$109,865	28	\$2,305,150	\$82,327	139	\$13,281,713	\$95,552										
NA31	9	\$1,001,683	\$111,298	23	\$5,512,000	\$239,652	11	\$1,730,500	\$157,318	43	\$8,244,183	\$191,725										
NA32	4	\$320,480	\$80,120							4	\$320,480	\$80,120										
NA33	1	\$116,500	\$116,500	2	\$810,000	\$405,000				3	\$926,500	\$308,833										
NA34	20	\$3,252,000	\$162,600	16	\$3,313,990	\$207,124	14	\$2,466,400	\$176,171	50	\$9,032,390	\$180,648										
NA36	11	\$624,300	\$56,755	4	\$767,248	\$191,812	3	\$171,000	\$57,000	18	\$1,562,548	\$86,808										
NA37	15	\$2,639,250	\$175,950	55	\$13,381,840	\$243,306	11	\$2,160,900	\$196,445	81	\$18,181,990	\$224,469										
NA38	27	\$5,294,200	\$196,081	66	\$19,269,700	\$291,965	21	\$5,434,400	\$258,781	114	\$29,998,300	\$263,143										
NA39	8	\$1,627,375	\$203,422	12	\$4,149,500	\$345,792	1	\$38,000	\$38,000	21	\$5,814,875	\$276,899										
NA41	13	\$1,944,900	\$149,608	9	\$1,779,500	\$197,722	9	\$1,644,058	\$182,673	31	\$5,368,458	\$173,176										

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Year Mth	(All)											
	Sale Type		Data									
	Foreclosure			Normal			Shortsale			Total # Units	Total Sold Volume	Total ASP
NA42	16	\$2,123,599	\$132,725	9	\$1,502,000	\$166,889	11	\$1,700,400	\$154,582	36	\$5,325,999	\$147,944
NA43	15	\$1,784,400	\$118,960	9	\$1,729,900	\$192,211	9	\$1,127,300	\$125,256	33	\$4,641,600	\$140,655
NA44	11	\$1,627,425	\$147,948	11	\$1,821,315	\$165,574	4	\$541,600	\$135,400	26	\$3,990,340	\$153,475
NA45	15	\$1,474,100	\$98,273	5	\$703,800	\$140,760	7	\$718,800	\$102,686	27	\$2,896,700	\$107,285
NA46	31	\$2,849,859	\$91,931	10	\$1,225,500	\$122,550	5	\$544,400	\$108,880	46	\$4,619,759	\$100,430
NA47	35	\$3,159,994	\$90,286	20	\$3,199,558	\$159,978	3	\$307,000	\$102,333	58	\$6,666,552	\$114,941
NA48	25	\$2,423,350	\$96,934	14	\$1,782,400	\$127,314	15	\$1,826,500	\$121,767	54	\$6,032,250	\$111,708
Grand Total	1051	\$160,776,596	\$152,975	3284	\$1,623,682,074	\$494,422	719	\$141,028,780	\$196,146	5054	\$1,925,487,450	\$380,983

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Count of Sold Transactions	Sale Type			Grand Total
Year Mth	Foreclosure	Normal	Shortsale	Grand Total
	1	8	3	12
2011-01	207	382	120	709
2011-02	223	502	117	842
2011-03	280	788	182	1250
2011-04	201	894	143	1238
2011-05	139	710	154	1003
Grand Total	1051	3284	719	5054

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	Sale Type		Data				Total Unit Count	Total % of Units
	Foreclosure		Normal		Shortsale			
Market Defined	Unit Count	% of Units	Unit Count	% of Units	Unit Count	% of Units		
Bonita Estero Markets Only	195	16.57%	811	68.90%	171	14.53%	1177	100.00%
Naples Market Only	856	22.08%	2473	63.79%	548	14.13%	3877	100.00%
Grand Total	1051	20.80%	3284	64.98%	719	14.23%	5054	100.00%