

JUNE 2011
MARKET STUDY WORKBOOK



JUNE 2011 MARKET STUDY WORKBOOK INDEX PAGE

- Target Community Monthly Active / Pending / 12 Month Sold Report as of 07/01/2011 (3)

NAPLES-BONITA-ESTERO REPORTS

- 2011 NA-BN-ES YTD Summary Report – JUNE (4-6)
- 2011 NA-BN-ES Rolling Totals Summary Report – JUNE (7-9)
- 2011 NA-BN-ES Snapshot Report of Closed Units – JUNE (10-15)
- Combined (NA) - (BN-ES) and (NA-BN-ES) Closed Unit Breakdown (16)
- NA-BN-ES Price Category Reports - 0-249,999 - 250,000-499,999 - 500,000-749,999 - 50,000-999,999 - 1M and Over (17-21)
- NA-BN-ES History of Listings Taken – JUNE 2011 (22)
- NA-BN-ES History of Sales Pended – JUNE 2011 (23)
- NA-BN-ES Active Listings by Property Type and Geo Code as of 07/01/2011 – Units (24-26)
- NA-BN-ES Active Listings by Property Type and Geo Code as of 07/01/2011 – Volume (27-28)
- NA-BN-ES Active Listings by Property Type and Geo Code as of 07/01/2011 – Aging (29-31)
- NA-BN-ES Active Listings by GeoCode Stats as of 07/01/2011 (32-33)
- Closed Company Ranking by Volume thru JUNE 2011 (34-41)
- Closed Company Ranking by Units thru JUNE 2011 (42-49)
- Closed Company Ranking by Sub-Market thru JUNE 2011 (BN-ES) (NA) (50-61)
- Closed by GeoCode and Company (62-133)
- Foreclosure-Short Sale YTD Summary Report – 07/01/2011 (134)
- Foreclosure-Short Sale Study – Active – Pending Listings – 07/01/2011 (135-144)
- Foreclosure-Short Sale Study – YTD Closed Sales through JUNE (145-150)

FORT MYERS – FORT MYERS BEACH – CAPE CORAL REPORTS

- 2011 FM-FB-CC YTD Summary Report – JUNE (151-153)
- 2011 FM-FB-CC Rolling Totals Summary Report – JUNE (154-156)
- 2011 FM-FB-CC Snapshot Report of Closed Units – JUNE (157-162)
- FM-FB-CC History of Listings Taken – JUNE 2011 (163)
- FM-FB-CC History of Sales Pended – JUNE 2011 (164)
- FM-FB-CC Active Listings by Property Type and Geo Code as of 07/01/2011 – Volume (165-166)
- FM-FB-CC Active Listings by Property Type and Geo Code as of 07/01/2011 – Units (167-169)
- FM-FB-CC Active Listing Aging Report as of 07/01/2011 (170)
- FM-FB-CC Active Listings by GeoCode Stats as of 07/01/2011 (171-172)

MONTHLY ACTIVE/PENDEd SNAPSHOT - 12 MONTH SOLD COMPARISON REPORT
For Select Communities

Date: 7/1/2011

<u>Community</u>	<u># Actives - SF</u>	<u># Actives - CONDOS</u>	<u># Pending - SF</u>	<u># Pending - CONDOS</u>	<u>#P/C - SF</u>	<u># P/C - CONDOS</u>	<u># Sold SF</u>	<u># Sold CONDOS</u>
Aqualane Shores	37	0	1	0	2	0	26	0
Barefoot Beach	38	22	1	2	0	1	17	16
Bonita Bay	49	108	4	4	4	13	65	98
Brooks	67	169	10	6	5	8	71	152
Colliers Reserve	14	0	2	0	0	0	17	0
Crayton Road Non Wtrft	28	301	8	23	4	21	31	286
Crayton Road Wtrft	71	70	4	7	11	11	82	79
Crossings	8	0	2	0	2	0	10	0
Grey Oaks	58	8	5	0	4	0	43	4
Kensington	15	10	3	1	0	1	20	15
Lely Resort	93	109	8	7	12	21	104	98
Mediterra	77	32	5	2	7	0	34	12
Monterey	14	2	0	0	4	0	16	4
Olde Naples	65	147	5	7	4	3	61	102
Palmira	30	17	1	2	6	1	35	19
Pelican Bay	31	256	2	11	1	14	39	218
Pelican Bay (Bay Colony)	6	35	0	4	0	0	9	30
Pelican Landing	34	39	10	3	3	4	36	71
Pelican Landing (The Colony)	9	45	2	5	0	6	11	55
Pelican Marsh	59	58	1	2	5	5	33	41
Pelican Sound	10	36	0	2	0	4	8	44
Port Royal	52	0	3	0	2	0	43	0
Quail West	31	0	12	0	2	0	16	0
Royal Harbour	34	0	1	0	4	0	26	0
Tiburon	13	32	1	0	0	4	8	13
Vineyards	69	98	2	7	7	6	61	72

Note: # Sold Condos & SF are for last 12 months

#Jun/A1

June Annual YTD Summary - Sales from \$0 = \$249,999

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	1931	2018	2085	2102	2566	1098	357	620	1129	2762	3604	3681
Total List Price	\$ 273,822,847	\$ 304,394,672	\$ 337,394,891	\$ 368,073,489	\$ 467,407,075	\$ 226,847,119	\$ 71,615,655	\$ 128,689,849	\$ 222,662,832	\$ 388,190,301	\$ 524,072,690	\$ 525,260,876
Told Sold Volume	\$ 261,774,500	\$ 292,114,196	\$ 324,089,101	\$ 351,767,423	\$ 450,612,337	\$ 221,347,089	\$ 67,366,104	\$ 117,860,108	\$ 200,365,755	\$ 358,912,290	\$ 490,645,426	\$ 490,391,446
List / Sell Ratio	95.60%	95.97%	96.06%	95.57%	96.41%	97.58%	94.07%	91.58%	89.99%	92.46%	93.62%	93.36%
Average Sales Price	\$135,564	\$144,754	\$155,438	\$167,349	\$175,609	\$201,591	\$188,701	\$190,097	\$177,472	\$129,947	\$136,139	\$133,222
Median Price								\$ 200,955	\$ 185,000	\$ 125,000	\$ 135,000	\$ 130,000
Average Days on Market	106	101	89	98	114	80	119	180	163	129	146	151
% Volume Compared to Previous Year		111.59%	110.95%	108.54%	128.10%	49.12%	30.43%	174.95%	170.00%	179.13%	136.70%	99.95%
% ASP Compared to Previous Year		106.78%	107.38%	107.66%	104.94%	114.80%	93.61%	100.74%	93.36%	73.22%	104.77%	97.86%

June Annual YTD Summary - Sales from \$250,000 - \$499,999

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	383	346	391	942	1751	3197	1682	1244	1202	907	1276	1338
Total List Price	\$ 141,344,466	\$ 124,200,100	\$ 140,722,585	\$ 336,567,437	\$ 628,492,997	\$ 1,156,847,039	\$ 630,088,440	\$ 460,269,291	\$ 456,686,729	\$ 339,740,563	\$ 475,795,867	\$ 504,221,665
Told Sold Volume	\$ 135,018,954	\$ 118,665,850	\$ 133,968,839	\$ 321,107,552	\$ 604,219,971	\$ 1,130,611,436	\$ 605,343,610	\$ 428,764,111	\$ 416,252,558	\$ 308,219,118	\$ 438,159,547	\$ 465,882,070
List / Sell Ratio	95.52%	95.54%	95.20%	95.41%	96.14%	97.73%	96.07%	93.16%	91.15%	90.72%	92.09%	92.40%
Average Sales Price	\$352,530	\$342,965	\$342,631	\$340,879	\$345,071	\$353,648	\$359,895	\$344,666	\$346,300	\$339,823	\$343,385	\$348,193
Median Price								\$ 330,000	\$ 331,695	\$ 325,000	\$ 335,000	\$ 340,000
Average Days on Market	89	98	93	133	147	88	109	167	188	186	189	186
% Volume Compared to Previous Year		87.89%	112.90%	239.69%	188.17%	187.12%	53.54%	70.83%	97.08%	74.05%	142.16%	106.33%
% ASP Compared to Previous Year		97.29%	99.90%	99.49%	101.23%	102.49%	101.77%	95.77%	100.47%	98.13%	101.05%	101.40%

June Annual YTD Summary - Sales from \$500,000 to 749,999

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	245	289	306	309	600	1035	628	445	416	296	423	433
Total List Price	\$ 156,073,285	\$ 184,577,028	\$ 196,567,053	\$ 199,457,851	\$ 383,835,431	\$ 643,561,970	\$ 396,614,431	\$ 286,733,169	\$ 277,605,901	\$ 196,851,566	\$ 277,279,815	\$ 284,025,804
Told Sold Volume	\$ 149,599,012	\$ 175,440,460	\$ 185,702,969	\$ 188,597,025	\$ 365,886,827	\$ 626,323,254	\$ 378,352,880	\$ 266,986,653	\$ 250,466,842	\$ 177,270,943	\$ 252,870,437	\$ 260,654,481
List / Sell Ratio	95.85%	95.05%	94.47%	94.55%	95.32%	97.32%	95.40%	93.11%	90.22%	90.05%	91.20%	91.77%
Average Sales Price	\$610,608	\$607,060	\$606,872	\$610,346	\$609,811	\$605,143	\$602,473	\$599,970	\$602,084	\$598,888	\$597,802	\$601,973
Median Price								\$ 590,000	\$ 600,000	\$ 590,000	\$ 590,000	\$ 592,500
Average Days on Market	126	123	147	168	189	129	122	182	201	197	235	216
% Volume Compared to Previous Year		117.27%	105.85%	101.56%	194.00%	171.18%	60.41%	70.57%	93.81%	70.78%	142.65%	103.08%
% ASP Compared to Previous Year		99.42%	99.97%	100.57%	99.91%	99.23%	99.56%	99.58%	100.35%	99.47%	99.82%	100.70%

June Annual YTD Summary - Sales from \$750,000 - \$999,999

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	149	168	151	150	294	530	306	229	176	115	170	191
Total List Price	\$ 133,854,357	\$ 152,778,100	\$ 144,593,400	\$ 139,971,655	\$ 264,006,284	\$ 471,352,425	\$ 272,444,643	\$ 212,117,285	\$ 170,190,413	\$ 111,552,985	\$ 161,976,890	\$ 180,854,164
Told Sold Volume	\$ 128,144,057	\$ 146,013,376	\$ 128,554,436	\$ 130,031,560	\$ 250,831,708	\$ 455,171,331	\$ 261,553,785	\$ 195,709,610	\$ 151,532,886	\$ 97,537,438	\$ 145,707,482	\$ 164,523,315
List / Sell Ratio	95.73%	95.57%	88.91%	92.90%	95.01%	96.57%	96.00%	92.26%	89.04%	87.44%	89.96%	90.97%
Average Sales Price	\$860,027	\$869,127	\$851,354	\$866,877	\$853,169	\$858,814	\$854,751	\$854,627	\$860,982	\$848,152	\$857,103	\$861,379
Median Price								\$ 850,000	\$ 855,000	\$ 850,000	\$ 850,000	\$ 850,000
Average Days on Market	143	141	157	185	220	151	130	189	215	247	260	208
% Volume Compared to Previous Year		113.94%	88.04%	101.15%	192.90%	181.46%	57.46%	74.83%	77.43%	64.37%	149.39%	112.91%
% ASP Compared to Previous Year		101.06%	97.96%	101.82%	98.42%	100.66%	99.53%	99.99%	100.74%	98.51%	101.06%	100.50%

June Annual YTD Summary - All Sales \$1M +

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	274	204	279	262	520	901	561	526	419	262	396	452
Total List Price	\$ 654,567,289	\$ 491,627,754	\$ 600,816,641	\$ 598,279,069	\$ 1,192,277,527	\$ 1,904,874,493	\$ 1,291,724,004	\$ 1,287,482,686	\$ 1,009,569,810	\$ 693,724,839	\$ 968,242,271	\$ 1,061,875,372
Told Sold Volume	\$ 617,264,472	\$ 471,246,340	\$ 543,355,891	\$ 549,430,620	\$ 1,095,686,637	\$ 1,786,368,833	\$ 1,188,122,656	\$ 1,166,438,401	\$ 901,988,846	\$ 591,245,300	\$ 844,815,600	\$ 942,374,267
List / Sell Ratio	94.30%	95.85%	90.44%	91.84%	91.90%	93.78%	91.98%	90.60%	89.34%	85.23%	87.25%	88.75%
Average Sales Price	\$2,252,790	\$2,310,031	\$1,947,512	\$2,097,063	\$2,107,090	\$1,982,651	\$2,117,866	\$2,217,564	\$2,152,718	\$2,256,661	\$2,133,373	\$2,084,899
Median Price								\$ 1,756,250	\$ 1,750,000	\$ 1,700,000	\$ 199,000	\$ 195,000
Average Days on Market	141	149	186	234	263	229	191	238	233	263	261	254
% Volume Compared to Previous Year		76.34%	115.30%	101.12%	199.42%	163.04%	66.51%	98.17%	77.33%	65.55%	142.89%	111.55%
% ASP Compared to Previous Year		102.54%	84.31%	107.68%	100.48%	94.09%	106.82%	104.71%	97.08%	104.83%	94.54%	97.73%

June Annual YTD Summary - Sales \$1M - \$2M

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	168	124	197	168	339	610	362	323	254	159	251	294
Total List Price	\$ 253,783,289	\$ 181,933,754	\$ 290,127,641	\$ 252,129,169	\$ 516,303,829	\$ 893,594,543	\$ 541,376,640	\$ 501,862,817	\$ 403,931,859	\$ 255,681,448	\$ 392,242,099	\$ 453,155,372
Told Sold Volume	\$ 239,963,084	\$ 169,662,940	\$ 266,221,591	\$ 229,385,486	\$ 472,490,727	\$ 842,240,708	\$ 501,522,764	\$ 455,412,009	\$ 359,167,559	\$ 220,973,800	\$ 342,533,549	\$ 404,792,774
List / Sell Ratio	94.55%	93.26%	91.76%	90.98%	91.51%	94.25%	92.64%	90.74%	88.92%	86.43%	87.33%	89.33%
Average Sales Price	\$1,428,352	\$1,368,250	\$1,351,379	\$1,365,390	\$1,393,778	\$1,380,722	\$1,385,422	\$1,409,944	\$1,414,046	\$1,389,772	\$1,364,675	\$1,376,846
Median Price								\$ 1,333,000	\$ 1,350,000	\$ 1,350,000	\$ 1,325,000	\$ 1,316,592
Average Days on Market	132	148	177	224	242	211	160	218	224	247	245	254
% Volume Compared to Previous Year		70.70%	156.91%	86.16%	205.98%	178.26%	59.55%	90.81%	78.87%	61.52%	155.01%	118.18%
% ASP Compared to Previous Year		95.79%	98.77%	101.04%	102.08%	99.06%	100.34%	101.77%	100.29%	98.28%	98.19%	100.89%

June Annual YTD Summary - Sales \$2M - \$5M

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	95	67	70	85	157	265	176	170	142	89	128	142
Total List Price	\$ 301,759,000	\$ 209,649,000	\$ 215,195,000	\$ 278,354,900	\$ 484,741,038	\$ 812,410,950	\$ 568,227,364	\$ 523,016,869	\$ 447,300,951	\$ 315,423,391	\$ 413,815,173	\$ 470,810,000
Told Sold Volume	\$ 278,226,388	\$ 194,578,500	\$ 197,365,821	\$ 255,770,134	\$ 451,273,250	\$ 758,853,763	\$ 519,645,377	\$ 475,801,924	\$ 398,688,787	\$ 268,181,500	\$ 365,935,051	\$ 413,926,493
List / Sell Ratio	92.20%	92.81%	91.71%	91.89%	93.10%	93.41%	91.45%	90.97%	89.13%	85.02%	88.43%	87.92%
Average Sales Price	\$2,928,699	\$2,904,157	\$2,819,512	\$3,009,060	\$2,874,352	\$2,863,599	\$2,952,531	\$2,798,835	\$2,807,668	\$3,013,275	\$2,858,868	\$2,914,975
Median Price								\$ 2,675,000	\$ 2,600,000	\$ 2,825,000	\$ 2,597,500	\$ 2,725,000
Average Days on Market	156	134	204	250	297	262	243	269	236	300	285	262
% Volume Compared to Previous Year		69.94%	101.43%	129.59%	176.44%	168.16%	68.48%	91.56%	83.79%	67.27%	136.45%	113.11%
% ASP Compared to Previous Year		99.16%	97.09%	106.72%	95.52%	99.63%	103.11%	94.79%	100.32%	107.32%	94.88%	101.96%

June Annual YTD Summary - Sales \$5M +

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	11	13	12	9	24	26	23	33	23	14	17	16
Total List Price	\$ 99,025,000	\$ 100,045,000	\$ 95,494,000	\$ 67,795,000	\$ 191,232,660	\$ 198,869,000	\$ 182,120,000	\$ 262,603,000	\$ 158,337,000	\$ 122,620,000	\$ 162,184,999	\$ 137,910,000
Told Sold Volume	\$ 92,600,000	\$ 91,355,000	\$ 84,730,000	\$ 64,275,000	\$ 171,922,660	\$ 185,274,362	\$ 166,954,515	\$ 235,224,468	\$ 144,132,500	\$ 102,090,000	\$ 136,347,000	\$ 123,655,000
List / Sell Ratio	93.51%	91.31%	88.73%	94.81%	89.90%	93.16%	91.67%	89.57%	91.03%	83.26%	84.07%	89.66%
Average Sales Price	\$8,418,182	\$7,027,308	\$7,060,833	\$7,141,667	\$7,163,444	\$7,125,937	\$7,258,892	\$7,128,014	\$6,266,630	\$7,292,143	\$8,020,412	\$7,728,438
Median Price								\$ 6,050,000	\$ 5,950,000	\$ 6,750,000	\$ 5,650,000	\$ 6,845,000
Average Days on Market	158	227	230	262	327	44	292	279	301	219	312	187
% Volume Compared to Previous Year		98.66%	92.75%	75.86%	267.48%	107.77%	90.11%	140.89%	54.89%	70.83%	133.56%	90.69%
% ASP Compared to Previous Year		83.48%	100.48%	101.14%	100.30%	99.48%	101.87%	98.20%	87.92%	116.36%	109.99%	96.36%

June Annual YTD Summary - Overall Sales

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	2982	3025	3212	3765	5731	6761	3534	3064	3342	4342	5869	6095
Total List Price	\$ 1,359,662,244	\$ 1,257,577,654	\$ 1,420,094,570	\$ 1,642,349,501	\$ 2,936,019,314	\$ 4,403,483,046	\$ 2,662,487,173	\$ 2,375,292,280	\$ 2,136,715,685	\$ 1,730,060,254	\$ 2,407,367,523	\$ 2,556,237,881
Told Sold Volume	\$ 1,285,325,995	\$ 1,187,830,322	\$ 1,320,632,757	\$ 1,540,934,180	\$ 2,767,237,480	\$ 4,219,821,943	\$ 2,500,739,035	\$ 2,175,758,883	\$ 1,920,606,887	\$ 1,533,185,089	\$ 2,172,198,492	\$ 2,323,825,579
List / Sell Ratio	94.53%	94.45%	93.00%	93.82%	94.25%	95.83%	93.92%	91.60%	89.89%	88.62%	90.23%	90.91%
Average Sales Price	\$431,028	\$392,671	\$411,156	\$409,279	\$482,854	\$624,142	\$707,623	\$710,104	\$574,688	\$353,106	\$370,114	\$381,268
Median Price								\$ 386,000	\$ 325,000	\$ 187,500	\$ 199,000	\$ 195,000
Average Days on Market	234	119	107	126	151	117	127	186	188	157	173	172
% Volume Compared to Previous Year		92.41%	111.18%	116.68%	179.58%	152.49%	59.26%	87.00%	80.86%	79.83%	141.68%	106.98%
% ASP Compared to Previous Year		91.10%	104.71%	99.54%	117.98%	129.26%	113.38%	100.35%	80.93%	61.44%	104.82%	103.01%

June Annual Rolling Totals Summary - Sales from \$0 - \$249,999

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		3650	3886	3982	4576	2706	774	968	1639	4257	6454	6346
Total List Price		\$ 537,148,163.00	\$ 615,197,014.00	\$ 683,762,450.00	\$ 824,708,093.00	\$ 533,362,314	\$ 159,966,238	\$ 201,170,463	\$ 326,758,067	\$ 638,478,545	\$ 921,679,260	\$ 886,211,362
Told Sold Volume		\$ 516,154,840.00	\$ 590,773,851.00	\$ 655,408,761.00	\$ 791,552,772.00	\$ 518,368,948	\$ 152,873,985	\$ 186,246,543	\$ 294,613,874	\$ 589,567,051	\$ 863,224,983	\$ 828,810,846
List / Sell Ratio		96.09%	96.03%	95.85%	95.98%	97.19%	95.57%	92.58%	90.16%	92.34%	93.66%	93.52%
Average Sales Price		\$141,412.28	\$152,026.21	\$164,592.86	\$172,979.19	\$191,563	\$197,512	\$192,403	\$179,752	\$138,494	\$133,750	\$130,604
Average Days on Market		98	94	92	119	95	110	160	166	133	142	148
% Volume Compared to Previous Year			114.46%	110.94%	120.77%	65.49%	29.49%	121.83%	158.18%	200.12%	146.42%	96.01%
% ASP Compared to Previous Year			107.51%	108.27%	105.10%	110.74%	103.11%	97.41%	93.42%	77.05%	96.58%	97.65%

June Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		581	644	1304	2735	4873	4022	2381	2079	1712	2294	2166
Total List Price		\$ 210,448,287.00	\$ 231,169,885.00	\$ 465,158,253.00	\$ 977,137,911.00	\$ 1,748,875,936	\$ 1,496,749,896	\$ 881,745,976	\$ 786,552,604	\$ 641,977,667	\$ 855,873,601	\$ 811,535,491
Told Sold Volume		\$ 200,999,548.00	\$ 220,336,332.00	\$ 443,591,707.00	\$ 938,918,703.00	\$ 1,703,720,359	\$ 1,451,687,493	\$ 828,560,062	\$ 719,903,285	\$ 583,566,231	\$ 786,100,194	\$ 750,347,647
List / Sell Ratio		95.51%	95.31%	95.36%	96.09%	97.42%	96.99%	93.97%	91.53%	90.90%	91.85%	92.46%
Average Sales Price		\$345,954.47	\$342,137.16	\$340,177.69	\$343,297.51	\$349,625	\$360,937	\$347,988	\$346,274	\$340,868	\$342,677	\$346,421
Average Days on Market		104	101	124	152	100	98	155	182	186	195	183
% Volume Compared to Previous Year			109.62%	201.32%	211.66%	181.46%	85.21%	57.08%	86.89%	81.06%	134.71%	95.45%
% ASP Compared to Previous Year			98.90%	99.43%	100.92%	101.84%	103.24%	96.41%	99.51%	98.44%	100.53%	101.09%

June Annual Rolling Totals Summary - Sales from \$500,000 to 749,999

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		439	505	535	892	1491	1496	736	702	570	712	687
Total List Price		\$ 279,767,506.00	\$ 323,520,999.00	\$ 343,105,758.00	\$ 570,901,175.00	\$ 938,166,027	\$ 934,249,908	\$ 473,157,603	\$ 464,356,959	\$ 378,232,233	\$ 468,551,718	\$ 452,029,710
Told Sold Volume		\$ 266,660,251.00	\$ 305,912,987.00	\$ 324,864,031.00	\$ 543,429,570.00	\$ 903,795,043	\$ 902,034,403	\$ 441,082,981	\$ 421,948,718	\$ 340,877,173	\$ 425,361,105	\$ 413,360,841
List / Sell Ratio		95.31%	94.56%	94.68%	95.19%	96.34%	96.55%	93.22%	90.87%	90.12%	90.78%	91.45%
Average Sales Price		\$607,426.54	\$605,768.29	\$607,222.49	\$609,225.98	\$606,167	\$602,964	\$599,298	\$601,067	\$598,030	\$597,417	\$601,690
Average Days on Market		127	151	160	194	144	120	168	197	211	229	223
% Volume Compared to Previous Year			114.72%	106.19%	167.28%	166.31%	99.81%	48.90%	95.66%	80.79%	124.78%	97.18%
% ASP Compared to Previous Year			99.73%	100.24%	100.33%	99.50%	99.47%	99.39%	100.30%	99.49%	99.90%	100.72%

2011 NA-BN-ES RT Summary - Jun

June Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		272	248	259	422	757	638	367	311	221	294	308
Total List Price		\$ 246,361,399.00	\$ 230,683,134.00	\$ 238,039,668.00	\$ 381,264,783.00	\$ 674,805,835	\$ 566,750,062	\$ 337,986,862	\$ 297,164,984	\$ 213,162,506	\$ 282,916,262	\$ 290,967,363
Told Sold Volume		\$ 235,165,619.00	\$ 211,209,806.00	\$ 222,861,173.00	\$ 359,661,708.00	\$ 650,252,951	\$ 547,081,693	\$ 312,980,894	\$ 265,113,206	\$ 187,054,603	\$ 251,260,000	\$ 263,067,347
List / Sell Ratio		95.46%	91.56%	93.62%	94.33%	96.36%	96.53%	92.60%	89.21%	87.75%	88.81%	90.41%
Average Sales Price		\$864,579.48	\$851,652.44	\$860,467.85	\$852,278.93	\$858,987	\$857,495	\$852,809	\$852,454	\$846,401	\$854,626	\$854,115
Average Days on Market		144	169	174	227	169	145	186	216	223	252	225
% Volume Compared to Previous Year			89.81%	105.52%	161.38%	180.80%	84.13%	57.21%	84.71%	70.56%	134.32%	104.70%
% ASP Compared to Previous Year			98.50%	101.04%	99.05%	100.79%	99.83%	99.45%	99.96%	99.29%	100.97%	99.94%

June Annual Rolling Totals Summary - All Sales \$1M +

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		351	423	444	740	1238	1077	840	698	472	632	686
Total List Price		\$ 775,457,754.00	\$ 922,723,787.00	\$ 996,187,224.00	\$ 1,709,936,093.00	\$ 2,663,088,442	\$ 2,365,645,729	\$ 2,044,920,534	\$ 1,661,267,002	\$ 1,199,147,837	\$ 1,530,951,535	\$ 1,676,299,793
Told Sold Volume		\$ 748,968,654.00	\$ 839,829,046.00	\$ 899,441,299.00	\$ 1,559,694,065.00	\$ 2,474,809,620	\$ 2,195,383,851	\$ 1,858,968,626	\$ 1,484,342,616	\$ 1,028,149,546	\$ 1,333,091,915	\$ 1,469,114,147
List / Sell Ratio		96.58%	91.02%	90.29%	91.21%	92.93%	92.80%	90.91%	89.35%	85.74%	87.08%	87.64%
Average Sales Price		\$2,133,813.83	\$1,985,411.46	\$2,025,768.69	\$2,107,694.68	\$1,999,038	\$2,038,425	\$2,213,058	\$2,126,565	\$2,178,283	\$2,109,323	\$2,141,566
Average Days on Market		145	188	222	285	243	208	256	250	267	268	259
% Volume Compared to Previous Year			112.13%	107.10%	173.41%	158.67%	88.71%	84.68%	79.85%	69.27%	129.66%	110.20%
% ASP Compared to Previous Year			93.05%	102.03%	104.04%	94.84%	101.97%	108.57%	96.09%	102.43%	96.83%	101.53%

June Annual Rolling Totals Summary - Sales \$1M - \$2M

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		231	296	296	484	835	732	509	431	290	411	450
Total List Price		\$ 336,268,754.00	\$ 436,381,787.00	\$ 442,018,324.00	\$ 733,400,395.00	\$ 1,229,293,642	\$ 1,077,711,590	\$ 786,933,265	\$ 675,112,632	\$ 466,138,546	\$ 640,533,463	\$ 697,528,293
Told Sold Volume		\$ 313,816,754.00	\$ 400,224,257.00	\$ 402,552,665.00	\$ 671,269,820.00	\$ 1,153,686,505	\$ 1,008,323,299	\$ 713,624,844	\$ 599,259,734	\$ 403,562,362	\$ 552,841,864	\$ 617,000,154
List / Sell Ratio		93.32%	91.71%	91.07%	91.53%	93.85%	93.56%	90.68%	88.76%	86.58%	86.31%	88.46%
Average Sales Price		\$1,358,514.09	\$1,352,108.98	\$1,359,975.22	\$1,386,921.12	\$1,381,660	\$1,377,491	\$1,402,013	\$1,390,394	\$1,391,594	\$1,345,114	\$1,371,111
Average Days on Market		133	182	215	261	226	184	220	240	247	246	252
% Volume Compared to Previous Year			127.53%	100.58%	166.75%	171.87%	87.40%	70.77%	83.97%	67.34%	136.99%	111.61%
% ASP Compared to Previous Year			99.53%	100.58%	101.98%	99.62%	99.70%	101.78%	99.17%	100.09%	96.66%	101.93%

June Annual Rolling Totals Summary - Sales \$2M - \$5M

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		105	110	129	224	363	304	283	227	159	195	205
Total List Price		\$ 327,744,000.00	\$ 350,198,000.00	\$ 423,699,900.00	\$ 716,873,038.00	\$ 1,130,600,800	\$ 943,229,139	\$ 878,400,269	\$ 718,854,370	\$ 539,229,291	\$ 647,996,073	\$ 683,672,500
Told Sold Volume		\$ 306,918,500.00	\$ 323,386,310.00	\$ 386,018,634.00	\$ 655,539,585.00	\$ 1,044,523,753	\$ 870,381,037	\$ 802,924,314	\$ 640,249,800	\$ 461,097,184	\$ 572,383,051	\$ 597,158,993
List / Sell Ratio		93.65%	92.34%	91.11%	91.44%	92.39%	92.28%	91.41%	89.07%	85.51%	88.33%	87.35%
Average Sales Price		\$2,923,033.33	\$2,939,875.55	\$2,992,392.51	\$2,926,516.00	\$2,877,476	\$2,863,096	\$2,837,188	\$2,820,484	\$2,899,982	\$2,935,298	\$2,912,971
Average Days on Market		157	202	239	326	277	252	308	259	302	309	274
% Volume Compared to Previous Year			105.37%	119.37%	169.82%	159.34%	83.33%	92.25%	79.74%	72.02%	124.14%	104.33%
% ASP Compared to Previous Year			100.58%	101.79%	97.80%	98.32%	99.50%	99.10%	99.41%	102.82%	101.22%	99.24%

June Annual Rolling Totals Summary - Sales \$5M +

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		15	17	19	32	40	41	48	40	23	26	31
Total List Price		\$ 111,445,000.00	\$ 136,144,000.00	\$ 130,469,000.00	\$ 259,662,660.00	\$ 303,194,000	\$ 344,705,000	\$ 379,587,000	\$ 267,300,000	\$ 193,780,000	\$ 242,421,999	\$ 295,099,000
Told Sold Volume		\$ 102,355,000.00	\$ 121,180,000.00	\$ 121,516,000.00	\$ 232,884,660.00	\$ 276,599,362	\$ 316,679,515	\$ 342,419,468	\$ 244,833,082	\$ 163,490,000	\$ 207,867,000	\$ 254,955,000
List / Sell Ratio		91.84%	89.01%	93.14%	89.69%	91.23%	91.87%	90.21%	91.59%	84.37%	85.75%	86.40%
Average Sales Price		\$6,823,666.67	\$7,128,235.29	\$6,395,578.95	\$7,277,645.63	\$6,914,984	\$7,723,891	\$7,133,739	\$6,120,827	\$7,108,261	\$7,994,885	\$8,224,355
Average Days on Market		247	203	226	354	280	323	337	308	281	301	256
% Volume Compared to Previous Year			118.39%	100.28%	191.65%	118.77%	114.49%	108.13%	71.50%	66.78%	127.14%	122.85%
% ASP Compared to Previous Year			104.46%	89.72%	113.79%	95.02%	111.70%	92.36%	85.80%	116.13%	112.47%	102.87%

June Annual Rolling Totals Summary - Overall Sales

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		5293	5706	6524	9365	11065	8007	5292	5429	7232	10386	10193
Total List Price		\$ 2,049,183,109.00	\$ 2,323,294,819.00	\$ 2,726,253,353.00	\$ 4,463,948,055.00	\$ 6,558,298,554	\$ 5,523,361,833	\$ 3,938,981,438	\$ 3,536,099,616	\$ 3,070,998,788	\$ 4,059,972,376	\$ 4,117,043,719
Told Sold Volume		\$ 1,942,070,512.00	\$ 2,173,023,543.00	\$ 2,556,812,971.00	\$ 4,193,256,818.00	\$ 6,250,946,921	\$ 5,249,061,425	\$ 3,627,839,106	\$ 3,185,921,699	\$ 2,729,214,604	\$ 3,659,038,197	\$ 3,724,700,828
List / Sell Ratio		94.77%	93.53%	93.78%	93.94%	95.31%	95.03%	92.10%	90.10%	88.87%	90.12%	90.47%
Average Sales Price		\$366,913.00	\$380,831.33	\$391,908.79	\$447,758.34	\$564,930	\$655,559	\$685,533	\$586,834	\$377,380	\$352,305	\$365,418
Average Days on Market		107	110	116	154	125	122	176	190	163	170	170
% Volume Compared to Previous Year			111.89%	117.66%	164.00%	149.07%	83.97%	69.11%	87.82%	85.66%	134.07%	101.79%
% ASP Compared to Previous Year			103.79%	102.91%	114.25%	126.17%	116.04%	104.57%	85.60%	64.31%	93.36%	103.72%

2011 NA BN ES YTD Snapshot by Month - Jan

January Transactions	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	317	50.08%	223	25.72%	55	9.43%	83	22.68%	100	26.81%	274	62.41%	450	63.11%	477	67.28%
\$250,000 - \$499,999	172	27.17%	340	39.22%	265	45.45%	129	35.25%	138	37.00%	98	22.32%	146	20.48%	133	18.76%
\$500,000 - \$749,999	52	8.21%	122	14.07%	114	19.55%	63	17.21%	47	12.60%	31	7.06%	55	7.71%	37	5.22%
\$750,000 - \$999,999	35	5.53%	72	8.30%	53	9.09%	30	8.20%	25	6.70%	6	1.37%	18	2.52%	13	1.83%
\$1M - \$2M	34	5.37%	79	9.11%	55	9.43%	39	10.66%	41	10.99%	19	4.33%	24	3.37%	28	3.95%
\$2M - \$5M	20	3.16%	28	3.23%	38	6.52%	16	4.37%	17	4.56%	10	2.28%	17	2.38%	18	2.54%
Over \$5M	3	0.47%	3	0.35%	3	0.51%	6	1.64%	5	1.34%	1	0.23%	3	0.42%	3	0.42%
Total Over \$1M	57	9.00%	110	12.69%	96	16.47%	61	16.67%	63	16.89%	30	6.83%	44	6.17%	49	6.91%
TOTAL MARKET Number of Sales	633	100.00%	867	100.00%	583	100.00%	366	100.00%	373	100.00%	439	100.00%	713	100.00%	709	100.00%

January Sides	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	634	50.08%	446	25.72%	110	9.43%	166	22.68%	200	26.81%	548	62.41%	900	63.11%	954	67.28%
\$250,000 - \$499,999	344	27.17%	680	39.22%	530	45.45%	258	35.25%	276	37.00%	196	22.32%	292	20.48%	266	18.76%
\$500,000 - \$749,999	104	8.21%	244	14.07%	228	19.55%	126	17.21%	94	12.60%	62	7.06%	110	7.71%	74	5.22%
\$750,000 - \$999,999	70	5.53%	144	8.30%	106	9.09%	60	8.20%	50	6.70%	12	1.37%	36	2.52%	26	1.83%
\$1M - \$2M	68	5.37%	158	9.11%	110	9.43%	78	10.66%	82	10.99%	38	4.33%	48	3.37%	56	3.95%
\$2M - \$5M	40	3.16%	56	3.23%	76	6.52%	32	4.37%	34	4.56%	20	2.28%	34	2.38%	36	2.54%
Over \$5M	6	0.47%	6	0.35%	6	0.51%	12	1.64%	10	1.34%	2	0.23%	6	0.42%	6	0.42%
Total Over \$1M	114	9.00%	220	12.69%	192	16.47%	122	16.67%	126	16.89%	60	6.83%	88	6.17%	98	6.91%
TOTAL MARKET Number of Sides	1266	100.00%	1734	100.00%	1166	100.00%	732	100.00%	746	100.00%	878	100.00%	1426	100.00%	1418	100.00%

January YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	317	50.08%	223	25.72%	55	9.43%	83	22.68%	100	26.81%	274	62.41%	450	63.11%	477	67.28%
\$250,000 - \$499,999	172	27.17%	340	39.22%	265	45.45%	129	35.25%	138	37.00%	98	22.32%	146	20.48%	133	18.76%
\$500,000 - \$749,999	52	8.21%	122	14.07%	114	19.55%	63	17.21%	47	12.60%	31	7.06%	55	7.71%	37	5.22%
\$750,000 - \$999,999	35	5.53%	72	8.30%	53	9.09%	30	8.20%	25	6.70%	6	1.37%	18	2.52%	13	1.83%
\$1M - \$2M	34	5.37%	79	9.11%	55	9.43%	39	10.66%	41	10.99%	19	4.33%	24	3.37%	28	3.95%
\$2M - \$5M	20	3.16%	28	3.23%	38	6.52%	16	4.37%	17	4.56%	10	2.28%	17	2.38%	18	2.54%
Over \$5M	3	0.47%	3	0.35%	3	0.51%	6	1.64%	5	1.34%	1	0.23%	3	0.42%	3	0.42%
Total Over \$1M	57	9.00%	110	12.69%	96	16.47%	61	16.67%	63	16.89%	30	6.83%	44	6.17%	49	6.91%
TOTAL MARKET Number of Sales	633	100.00%	867	100.00%	583	100.00%	366	100.00%	373	100.00%	439	100.00%	713	100.00%	709	100.00%

January YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	634	50.08%	446	25.72%	110	9.43%	166	22.68%	200	26.81%	548	62.41%	900	63.11%	954	67.28%
\$250,000 - \$499,999	344	27.17%	680	39.22%	530	45.45%	258	35.25%	276	37.00%	196	22.32%	292	20.48%	266	18.76%
\$500,000 - \$749,999	104	8.21%	244	14.07%	228	19.55%	126	17.21%	94	12.60%	62	7.06%	110	7.71%	74	5.22%
\$750,000 - \$999,999	70	5.53%	144	8.30%	106	9.09%	60	8.20%	50	6.70%	12	1.37%	36	2.52%	26	1.83%
\$1M - \$2M	68	5.37%	158	9.11%	110	9.43%	78	10.66%	82	10.99%	38	4.33%	48	3.37%	56	3.95%
\$2M - \$5M	40	3.16%	56	3.23%	76	6.52%	32	4.37%	34	4.56%	20	2.28%	34	2.38%	36	2.54%
Over \$5M	6	0.47%	6	0.35%	6	0.51%	12	1.64%	10	1.34%	2	0.23%	6	0.42%	6	0.42%
Total Over \$1M	114	9.00%	220	12.69%	192	16.47%	122	16.67%	126	16.89%	60	6.83%	88	6.17%	98	6.91%
TOTAL MARKET Number of Sides	1266	100.00%	1734	100.00%	1166	100.00%	732	100.00%	746	100.00%	878	100.00%	1426	100.00%	1418	100.00%

2011 NA BN ES YTD Snapshot by Month - Feb

February Transactions	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	356	50.71%	185	20.44%	35	7.80%	71	18.35%	126	30.29%	348	63.39%	491	64.44%	525	62.28%
\$250,000 - \$499,999	199	28.35%	410	45.30%	243	54.12%	169	43.67%	155	37.26%	119	21.68%	170	22.31%	188	22.30%
\$500,000 - \$749,999	62	8.83%	126	13.92%	65	14.48%	45	11.63%	56	13.46%	32	5.83%	45	5.91%	55	6.52%
\$750,000 - \$999,999	32	4.56%	61	6.74%	48	10.69%	24	6.20%	14	3.37%	20	3.64%	21	2.76%	33	3.91%
\$1M - \$2M	37	5.27%	71	7.85%	35	7.80%	49	12.66%	39	9.38%	17	3.10%	26	3.41%	29	3.44%
\$2M - \$5M	13	1.85%	43	4.75%	15	3.34%	25	6.46%	23	5.53%	12	2.19%	7	0.92%	11	1.30%
Over \$5M	3	0.43%	9	0.99%	8	1.78%	4	1.03%	3	0.72%	1	0.18%	2	0.26%	2	0.24%
Total Over \$1M	53	7.55%	123	13.59%	58	12.92%	78	20.16%	65	15.63%	30	5.46%	35	4.59%	42	4.98%
TOTAL MARKET - Number of Sales	702	100.00%	905	100.00%	449	100.00%	387	100.00%	416	100.00%	549	100.00%	762	100.00%	843	100.00%

February Sides	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	712	50.71%	370	20.44%	70	7.80%	142	18.35%	252	30.29%	696	63.39%	982	64.44%	1050	62.28%
\$250,000 - \$499,999	398	28.35%	820	45.30%	486	54.12%	338	43.67%	310	37.26%	238	21.68%	340	22.31%	376	22.30%
\$500,000 - \$749,999	124	8.83%	252	13.92%	130	14.48%	90	11.63%	112	13.46%	64	5.83%	90	5.91%	110	6.52%
\$750,000 - \$999,999	64	4.56%	122	6.74%	96	10.69%	48	6.20%	28	3.37%	40	3.64%	42	2.76%	66	3.91%
\$1M - \$2M	74	5.27%	142	7.85%	70	7.80%	98	12.66%	78	9.38%	34	3.10%	52	3.41%	58	3.44%
\$2M - \$5M	26	1.85%	86	4.75%	30	3.34%	50	6.46%	46	5.53%	24	2.19%	14	0.92%	22	1.30%
Over \$5M	6	0.43%	18	0.99%	16	1.78%	8	1.03%	6	0.72%	2	0.18%	4	0.26%	4	0.24%
Total Over \$1M	106	7.55%	246	13.59%	116	12.92%	156	20.16%	130	15.63%	60	5.46%	70	4.59%	84	4.98%
TOTAL MARKET - Number of Sides	1404	100.00%	1810	100.00%	898	100.00%	774	100.00%	832	100.00%	1098	100.00%	1524	100.00%	1686	100.00%

February YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	673	50.41%	408	23.02%	90	8.72%	154	20.45%	226	28.64%	622	62.96%	941	63.80%	1002	64.56%
\$250,000 - \$499,999	371	27.79%	750	42.33%	508	49.22%	298	39.58%	293	37.14%	217	21.96%	316	21.42%	321	20.68%
\$500,000 - \$749,999	114	8.54%	248	14.00%	179	17.34%	108	14.34%	103	13.05%	63	6.38%	100	6.78%	92	5.93%
\$750,000 - \$999,999	67	5.02%	133	7.51%	101	9.79%	54	7.17%	39	4.94%	26	2.63%	39	2.64%	46	2.96%
\$1M - \$2M	71	5.32%	150	8.47%	90	8.72%	88	11.69%	80	10.14%	36	3.64%	50	3.39%	57	3.67%
\$2M - \$5M	33	2.47%	71	4.01%	53	5.14%	41	5.44%	40	5.07%	22	2.23%	24	1.63%	29	1.87%
Over \$5M	6	0.45%	12	0.68%	11	1.07%	10	1.33%	8	1.01%	2	0.20%	5	0.34%	5	0.32%
Total Over \$1M	110	8.24%	233	13.15%	154	14.92%	139	18.46%	128	16.22%	60	6.07%	79	5.36%	91	5.86%
TOTAL MARKET - Number of Sales	1335	100.00%	1772	100.00%	1032	100.00%	753	100.00%	789	100.00%	988	100.00%	1475	100.00%	1552	100.00%

February YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1346	50.41%	816	23.02%	180	8.72%	308	20.45%	452	28.64%	1244	62.96%	1882	63.80%	2004	64.56%
\$250,000 - \$499,999	742	27.79%	1500	42.33%	1016	49.22%	596	39.58%	586	37.14%	434	21.96%	632	21.42%	642	20.68%
\$500,000 - \$749,999	228	8.54%	496	14.00%	358	17.34%	216	14.34%	206	13.05%	126	6.38%	200	6.78%	184	5.93%
\$750,000 - \$999,999	134	5.02%	266	7.51%	202	9.79%	108	7.17%	78	4.94%	52	2.63%	78	2.64%	92	2.96%
\$1M - \$2M	142	5.32%	300	8.47%	180	8.72%	176	11.69%	160	10.14%	72	3.64%	100	3.39%	114	3.67%
\$2M - \$5M	66	2.47%	142	7.08%	106	5.14%	82	5.44%	80	5.07%	44	2.23%	48	1.63%	58	1.87%
Over \$5M	12	0.45%	24	0.68%	22	1.07%	20	1.33%	16	1.01%	4	0.20%	10	0.34%	10	0.32%
Total Over \$1M	220	8.24%	466	13.15%	308	14.92%	278	18.46%	256	16.22%	120	6.07%	158	5.36%	182	5.86%
TOTAL MARKET - Number of Sides	2670	100.00%	3544	100.00%	2064	100.00%	1506	100.00%	1578	100.00%	1976	100.00%	2950	100.00%	3104	100.00%

2011 NA BN ES YTD Snapshot by Month - Mar

March Transactions	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	489	45.45%	225	18.84%	61	8.92%	109	18.96%	198	34.49%	478	65.12%	692	61.57%	793	63.39%
\$250,000 - \$499,999	329	30.58%	569	47.65%	336	49.12%	239	41.57%	206	35.89%	148	20.16%	248	22.06%	255	20.38%
\$500,000 - \$749,999	105	9.76%	149	12.48%	114	16.67%	81	14.09%	79	13.76%	51	6.95%	83	7.38%	82	6.55%
\$750,000 - \$999,999	43	4.00%	93	7.79%	69	10.09%	44	7.65%	25	4.36%	13	1.77%	29	2.58%	36	2.88%
\$1M - \$2M	68	6.32%	108	9.05%	71	10.38%	61	10.61%	38	6.62%	21	2.86%	40	3.56%	62	4.96%
\$2M - \$5M	37	3.44%	46	3.85%	30	4.39%	37	6.43%	25	4.36%	17	2.32%	26	2.31%	19	1.52%
Over \$5M	5	0.46%	4	0.34%	3	0.44%	4	0.70%	3	0.52%	6	0.82%	6	0.53%	4	0.32%
Total Over \$1M	110	10.22%	158	13.23%	104	15.20%	102	17.74%	66	11.50%	44	5.99%	72	6.41%	85	6.79%
TOTAL MARKET Number of Sales	1076	100.00%	1194	100.00%	684	100.00%	575	100.00%	574	100.00%	734	100.00%	1124	100.00%	1251	100.00%

March Sides	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	978	45.45%	450	18.84%	122	8.92%	218	18.96%	396	34.49%	956	65.12%	1384	61.57%	1586	63.39%
\$250,000 - \$499,999	658	30.58%	1138	47.65%	672	49.12%	478	41.57%	412	35.89%	296	20.16%	496	22.06%	510	20.38%
\$500,000 - \$749,999	210	9.76%	298	12.48%	228	16.67%	162	14.09%	158	13.76%	102	6.95%	166	7.38%	164	6.55%
\$750,000 - \$999,999	86	4.00%	186	7.79%	138	10.09%	88	7.65%	50	4.36%	26	1.77%	58	2.58%	72	2.88%
\$1M - \$2M	136	6.32%	216	9.05%	142	10.38%	122	10.61%	76	6.62%	42	2.86%	80	3.56%	124	4.96%
\$2M - \$5M	74	3.44%	92	3.85%	60	4.39%	74	6.43%	50	4.36%	34	2.32%	52	2.31%	38	1.52%
Over \$5M	10	0.46%	8	0.34%	6	0.44%	8	0.70%	6	0.52%	12	0.82%	12	0.53%	8	0.32%
Total Over \$1M	220	10.22%	316	13.23%	208	15.20%	204	17.74%	132	11.50%	88	5.99%	144	6.41%	170	6.79%
TOTAL MARKET Number of Sides	2152	100.00%	2388	100.00%	1368	100.00%	1150	100.00%	1148	100.00%	1468	100.00%	2248	100.00%	2502	100.00%

March YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	1162	48.20%	633	21.34%	151	8.80%	263	19.80%	424	31.11%	1100	63.88%	1633	62.83%	1795	64.04%
\$250,000 - \$499,999	700	29.03%	1319	44.47%	844	49.18%	537	40.44%	499	36.61%	365	21.20%	564	21.70%	576	20.55%
\$500,000 - \$749,999	219	9.08%	397	13.39%	293	17.07%	189	14.23%	182	13.35%	114	6.62%	183	7.04%	174	6.21%
\$750,000 - \$999,999	110	4.56%	226	7.62%	170	9.91%	98	7.38%	64	4.70%	39	2.26%	68	2.62%	82	2.93%
\$1M - \$2M	139	5.77%	258	8.70%	161	9.38%	149	11.22%	118	8.66%	57	3.31%	90	3.46%	119	4.25%
\$2M - \$5M	70	2.90%	117	3.94%	83	4.84%	78	5.87%	65	4.77%	39	2.26%	50	1.92%	48	1.71%
Over \$5M	11	0.46%	16	0.54%	14	0.82%	14	1.05%	11	0.81%	8	0.46%	11	0.42%	9	0.32%
Total Over \$1M	220	9.12%	391	13.18%	258	15.03%	241	18.15%	194	14.23%	104	6.04%	151	5.81%	176	6.28%
TOTAL MARKET Number of Sales	2411	100.00%	2966	100.00%	1716	100.00%	1328	100.00%	1363	100.00%	1722	100.00%	2599	100.00%	2803	100.00%

March YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	2324	48.20%	1266	21.34%	302	8.80%	526	19.80%	848	31.11%	2200	63.88%	3266	62.83%	3590	64.04%
\$250,000 - \$499,999	1400	29.03%	2638	44.47%	1688	49.18%	1074	40.44%	998	36.61%	730	21.20%	1128	21.70%	1152	20.55%
\$500,000 - \$749,999	438	9.08%	794	13.39%	586	17.07%	378	14.23%	364	13.35%	228	6.62%	366	7.04%	348	6.21%
\$750,000 - \$999,999	220	4.56%	452	7.62%	340	9.91%	196	7.38%	128	4.70%	78	2.26%	136	2.62%	164	2.93%
\$1M - \$2M	278	5.77%	516	8.70%	322	9.38%	298	11.22%	236	8.66%	114	3.31%	180	3.46%	238	4.25%
\$2M - \$5M	140	2.90%	234	3.94%	166	4.84%	156	5.87%	130	4.77%	78	2.26%	100	1.92%	96	1.71%
Over \$5M	22	0.46%	32	0.54%	28	0.82%	28	1.05%	22	0.81%	16	0.46%	22	0.42%	18	0.32%
Total Over \$1M	440	9.12%	782	13.18%	516	15.03%	482	18.15%	388	14.23%	208	6.04%	302	5.81%	352	6.28%
TOTAL MARKET Number of Sides	4822	100.00%	5932	100.00%	3432	100.00%	2656	100.00%	2726	100.00%	3444	100.00%	5198	100.00%	5606	100.00%

2011 NA BN ES YTD Snapshot by Month - Apr

April Transactions	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	521	44.27%	182	13.38%	64	10.22%	127	21.78%	250	37.09%	514	63.14%	757	59.56%	741	59.47%
\$250,000 - \$499,999	358	30.42%	676	49.71%	276	44.09%	224	38.42%	246	36.50%	166	20.39%	275	21.64%	266	21.35%
\$500,000 - \$749,999	128	10.88%	215	15.81%	123	19.65%	80	13.72%	73	10.83%	61	7.49%	97	7.63%	102	8.19%
\$750,000 - \$999,999	64	5.44%	111	8.16%	47	7.51%	50	8.58%	36	5.34%	22	2.70%	44	3.46%	36	2.89%
\$1M - \$2M	67	5.69%	127	9.34%	76	12.14%	60	10.29%	42	6.23%	36	4.42%	68	5.35%	60	4.82%
\$2M - \$5M	32	2.72%	46	3.38%	35	5.59%	37	6.35%	24	3.56%	13	1.60%	29	2.28%	40	3.21%
Over \$5M	7	0.59%	3	0.22%	5	0.80%	5	0.86%	3	0.45%	2	0.25%	1	0.08%	1	0.08%
Total Over \$1M	0	0.00%	176	12.94%	116	18.53%	102	17.50%	69	10.24%	51	6.27%	98	7.71%	101	8.11%
TOTAL MARKET Number of Sales	1177	100.00%	1360	100.00%	626	100.00%	583	100.00%	674	100.00%	814	100.00%	1271	100.00%	1246	100.00%

April Sides	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1042	44.27%	364	13.38%	128	10.22%	254	21.78%	500	37.09%	1028	63.14%	1514	59.56%	1482	59.47%
\$250,000 - \$499,999	716	30.42%	1352	49.71%	552	44.09%	448	38.42%	492	36.50%	332	20.39%	550	21.64%	532	21.35%
\$500,000 - \$749,999	256	10.88%	430	15.81%	246	19.65%	160	13.72%	146	10.83%	122	7.49%	194	7.63%	204	8.19%
\$750,000 - \$999,999	128	5.44%	222	8.16%	94	7.51%	100	8.58%	72	5.34%	44	2.70%	88	3.46%	72	2.89%
\$1M - \$2M	134	5.69%	254	9.34%	152	12.14%	120	10.29%	84	6.23%	72	4.42%	136	5.35%	120	4.82%
\$2M - \$5M	64	2.72%	92	3.38%	70	5.59%	74	6.35%	48	3.56%	26	1.60%	58	2.28%	80	3.21%
Over \$5M	14	0.59%	6	0.22%	10	0.80%	10	0.86%	6	0.45%	4	0.25%	2	0.08%	2	0.08%
Total Over \$1M	0	0.00%	352	12.94%	232	18.53%	204	17.50%	138	10.24%	102	6.27%	196	7.71%	202	8.11%
TOTAL MARKET Number of Sides	2354	100.00%	2720	100.00%	1252	100.00%	1166	100.00%	1348	100.00%	1628	100.00%	2542	100.00%	2492	100.00%

April YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	1683	46.91%	815	18.84%	215	9.18%	390	20.41%	674	33.09%	1614	63.64%	2390	0.617571059	2536	62.63%
\$250,000 - \$499,999	1058	29.49%	1995	46.12%	1120	47.82%	761	39.82%	745	36.57%	531	20.94%	839	0.216795866	842	20.80%
\$500,000 - \$749,999	347	9.67%	612	14.15%	416	17.76%	269	14.08%	255	12.52%	175	6.90%	280	0.072351421	276	6.82%
\$750,000 - \$999,999	174	4.85%	337	7.79%	217	9.27%	148	7.74%	100	4.91%	61	2.41%	112	0.028940568	118	2.91%
\$1M - \$2M	206	5.74%	385	8.90%	237	10.12%	209	10.94%	160	7.85%	93	3.67%	158	0.040826873	179	4.42%
\$2M - \$5M	102	2.84%	163	3.77%	118	5.04%	115	6.02%	89	4.37%	52	2.05%	79	0.020413437	88	2.17%
Over \$5M	18	0.50%	19	0.44%	19	0.81%	19	0.99%	14	0.69%	10	0.39%	12	0.003100775	10	0.25%
Total Over \$1M	220	6.13%	567	13.11%	374	15.97%	343	17.95%	263	12.91%	155	6.11%	249	0.064341085	277	6.84%
TOTAL MARKET Number of Sales	3588	100.00%	4326	100.00%	2342	100.00%	1911	100.00%	2037	100.00%	2536	100.00%	3870	100.00%	4049	100.00%

April YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	3366	46.91%	1630	18.84%	430	9.18%	780	20.41%	1348	33.09%	3228	63.64%	4780	61.76%	5072	62.63%
\$250,000 - \$499,999	2116	29.49%	3990	46.12%	2240	47.82%	1522	39.82%	1490	36.57%	1062	20.94%	1678	21.68%	1684	20.80%
\$500,000 - \$749,999	694	9.67%	1224	14.15%	832	17.76%	538	14.08%	510	12.52%	350	6.90%	560	7.24%	552	6.82%
\$750,000 - \$999,999	348	4.85%	674	7.79%	434	9.27%	296	7.74%	200	4.91%	122	2.41%	224	2.89%	236	2.91%
\$1M - \$2M	412	5.74%	770	8.90%	474	10.12%	418	10.94%	320	7.85%	186	3.67%	316	4.08%	358	4.42%
\$2M - \$5M	204	2.84%	326	3.77%	236	5.04%	230	6.02%	178	4.37%	104	2.05%	158	2.04%	176	2.17%
Over \$5M	36	0.50%	38	0.44%	38	0.81%	38	0.99%	28	0.69%	20	0.39%	24	0.31%	20	0.25%
Total Over \$1M	440	6.13%	1134	13.11%	748	15.97%	686	17.95%	526	12.91%	310	6.11%	498	6.43%	554	6.84%
TOTAL MARKET Number of Sides	7176	100.00%	8652	100.00%	4684	100.00%	3822	100.00%	4074	100.00%	5072	100.00%	7740	100.00%	8098	100.00%

2011 NA BN ES YTD Snapshot by Month - May

May Transactions	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	455	45.59%	160	13.23%	77	12.38%	127	21.06%	236	33.96%	576	64.43%	630	62.07%	612	56.88%
\$250,000 - \$499,999	288	28.86%	583	48.22%	277	44.53%	240	39.80%	264	37.99%	179	20.02%	204	20.10%	253	23.51%
\$500,000 - \$749,999	115	11.52%	206	17.04%	121	19.45%	106	17.58%	73	10.50%	60	6.71%	65	6.40%	71	6.60%
\$750,000 - \$999,999	51	5.11%	92	7.61%	47	7.56%	45	7.46%	40	5.76%	23	2.57%	32	3.15%	44	4.09%
\$1M - \$2M	62	6.21%	119	9.84%	63	10.13%	55	9.12%	53	7.63%	38	4.25%	55	5.42%	61	5.67%
\$2M - \$5M	25	2.51%	46	3.80%	35	5.63%	26	4.31%	27	3.88%	17	1.90%	26	2.56%	29	2.70%
Over \$5M	2	0.20%	3	0.25%	2	0.32%	4	0.66%	2	0.29%	1	0.11%	3	0.30%	6	0.56%
Total Over \$1M	89	8.92%	168	13.90%	100	16.08%	85	14.10%	82	11.80%	56	6.26%	84	8.28%	96	8.92%
TOTAL MARKET Number of Sales	998	100.00%	1209	100.00%	622	100.00%	603	100.00%	695	100.00%	894	100.00%	1015	100.00%	1076	100.00%

May Sides	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	910	45.59%	320	13.23%	154	12.38%	254	21.06%	472	33.96%	1152	64.43%	1260	62.07%	1224	56.88%
\$250,000 - \$499,999	576	28.86%	1166	48.22%	554	44.53%	480	39.80%	528	37.99%	358	20.02%	408	20.10%	506	23.51%
\$500,000 - \$749,999	230	11.52%	412	17.04%	242	19.45%	212	17.58%	146	10.50%	120	6.71%	130	6.40%	142	6.60%
\$750,000 - \$999,999	102	5.11%	184	7.61%	94	7.56%	90	7.46%	80	5.76%	46	2.57%	64	3.15%	88	4.09%
\$1M - \$2M	124	6.21%	238	9.84%	126	10.13%	110	9.12%	106	7.63%	76	4.25%	110	5.42%	122	5.67%
\$2M - \$5M	50	2.51%	92	3.80%	70	5.63%	52	4.31%	54	3.88%	34	1.90%	52	2.56%	58	2.70%
Over \$5M	4	0.20%	6	0.25%	4	0.32%	8	0.66%	4	0.29%	2	0.11%	6	0.30%	12	0.56%
Total Over \$1M	178	8.92%	336	13.90%	200	16.08%	170	14.10%	164	11.80%	112	6.26%	168	8.28%	192	8.92%
TOTAL MARKET Number of Sides	1996	100.00%	2418	100.00%	1244	100.00%	1206	100.00%	1390	100.00%	1788	100.00%	2030	100.00%	2152	100.00%

May YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	2138	46.62%	975	17.62%	292	9.85%	517	20.56%	910	33.31%	2190	63.85%	3020	61.82%	3148	61.42%
\$250,000 - \$499,999	1346	29.35%	2578	46.58%	1397	47.13%	1001	39.82%	1009	36.93%	710	20.70%	1043	21.35%	1095	21.37%
\$500,000 - \$749,999	462	10.07%	818	14.78%	537	18.12%	375	14.92%	328	12.01%	235	6.85%	345	7.06%	347	6.77%
\$750,000 - \$999,999	225	4.91%	429	7.75%	264	8.91%	193	7.68%	140	5.12%	84	2.45%	144	2.95%	162	3.16%
\$1M - \$2M	268	5.84%	504	9.11%	300	10.12%	264	10.50%	213	7.80%	131	3.82%	213	4.36%	240	4.68%
\$2M - \$5M	127	2.77%	209	3.78%	153	5.16%	141	5.61%	116	4.25%	69	2.01%	105	2.15%	117	2.28%
Over \$5M	20	0.44%	22	0.40%	21	0.71%	23	0.91%	16	0.59%	11	0.32%	15	0.31%	16	0.31%
Total Over \$1M	309	6.74%	735	13.28%	474	15.99%	428	17.02%	345	12.63%	211	6.15%	333	6.82%	373	7.28%
TOTAL MARKET Number of Sales	4586	100.00%	5535	100.00%	2964	100.00%	2514	100.00%	2732	100.00%	3430	100.00%	4885	100.00%	5125	100.00%

May YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	4276	46.62%	1950	17.62%	584	9.85%	1034	20.56%	1820	33.31%	4380	63.85%	6040	61.82%	6296	61.42%
\$250,000 - \$499,999	2692	29.35%	5156	46.58%	2794	47.13%	2002	39.82%	2018	36.93%	1420	20.70%	2086	21.35%	2190	21.37%
\$500,000 - \$749,999	924	10.07%	1636	14.78%	1074	18.12%	750	14.92%	656	12.01%	470	6.85%	690	7.06%	694	6.77%
\$750,000 - \$999,999	450	4.91%	858	7.75%	528	8.91%	386	7.68%	280	5.12%	168	2.45%	288	2.95%	324	3.16%
\$1M - \$2M	536	5.84%	1008	9.11%	600	10.12%	528	10.50%	426	7.80%	262	3.82%	426	4.36%	480	4.68%
\$2M - \$5M	254	2.77%	418	3.78%	306	5.16%	282	5.61%	232	4.25%	138	2.01%	210	2.15%	234	2.28%
Over \$5M	40	0.44%	44	0.40%	42	0.71%	46	0.91%	32	0.59%	22	0.32%	30	0.31%	32	0.31%
Total Over \$1M	618	6.74%	1470	13.28%	948	15.99%	856	17.02%	690	12.63%	422	6.15%	666	6.82%	746	7.28%
TOTAL MARKET Number of Sides	9172	100.00%	11070	100.00%	5928	100.00%	5028	100.00%	5464	100.00%	6860	100.00%	9770	100.00%	10250	100.00%

2011 NA BN ES YTD Snapshot by Month - Jun

June Transactions	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	428	37.38%	123	10.03%	65	11.40%	103	18.73%	219	35.90%	572	62.72%	584	59.35%	533	54.95%
\$250,000 - \$499,999	405	35.37%	619	50.49%	285	50.00%	243	44.18%	193	31.64%	197	21.60%	233	23.68%	243	25.05%
\$500,000 - \$749,999	138	12.05%	217	17.70%	91	15.96%	70	12.73%	88	14.43%	61	6.69%	78	7.93%	86	8.87%
\$750,000 - \$999,999	69	6.03%	101	8.24%	42	7.37%	36	6.55%	36	5.90%	31	3.40%	26	2.64%	29	2.99%
\$1M - \$2M	71	6.20%	106	8.65%	62	10.88%	59	10.73%	41	6.72%	28	3.07%	38	3.86%	54	5.57%
\$2M - \$5M	30	2.62%	56	4.57%	23	4.04%	29	5.27%	26	4.26%	20	2.19%	23	2.34%	25	2.58%
Over \$5M	4	0.35%	4	0.33%	2	0.35%	10	1.82%	7	1.15%	3	0.33%	2	0.20%	0	0.00%
Total Over \$1M	105	9.17%	166	13.54%	87	15.26%	98	17.82%	74	12.13%	51	5.59%	63	6.40%	79	8.14%
TOTAL MARKET Number of Sales	1145	100.00%	1226	100.00%	570	100.00%	550	100.00%	610	100.00%	912	100.00%	984	100.00%	970	100.00%

June Sides	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	856	37.38%	246	10.03%	130	11.40%	206	18.73%	438	35.90%	1144	62.72%	1168	59.35%	1066	54.95%
\$250,000 - \$499,999	810	35.37%	1238	50.49%	570	50.00%	486	44.18%	386	31.64%	394	21.60%	466	23.68%	486	25.05%
\$500,000 - \$749,999	276	12.05%	434	17.70%	182	15.96%	140	12.73%	176	14.43%	122	6.69%	156	7.93%	172	8.87%
\$750,000 - \$999,999	138	6.03%	202	8.24%	84	7.37%	72	6.55%	72	5.90%	62	3.40%	52	2.64%	58	2.99%
\$1M - \$2M	142	6.20%	212	8.65%	124	10.88%	118	10.73%	82	6.72%	56	3.07%	76	3.86%	108	5.57%
\$2M - \$5M	60	2.62%	112	4.57%	46	4.04%	58	5.27%	52	4.26%	40	2.19%	46	2.34%	50	2.58%
Over \$5M	8	0.35%	8	0.33%	4	0.35%	20	1.82%	14	1.15%	6	0.33%	4	0.20%	0	0.00%
Total Over \$1M	210	9.17%	332	13.54%	174	15.26%	196	17.82%	148	12.13%	102	5.59%	126	6.40%	158	8.14%
TOTAL MARKET Number of Sides	2290	100.00%	2452	100.00%	1140	100.00%	1100	100.00%	1220	100.00%	1824	100.00%	1968	100.00%	1940	100.00%

June YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	2566	44.77%	1098	16.24%	357	10.10%	620	20.23%	1129	33.78%	2762	63.61%	3604	61.41%	3681	60.39%
\$250,000 - \$499,999	1751	30.55%	3197	47.29%	1682	47.59%	1244	40.60%	1202	35.97%	907	20.89%	1276	21.74%	1338	21.95%
\$500,000 - \$749,999	600	10.47%	1035	15.31%	628	17.77%	445	14.52%	416	12.45%	296	6.82%	423	7.21%	433	7.10%
\$750,000 - \$999,999	294	5.13%	530	7.84%	306	8.66%	229	7.47%	176	5.27%	115	2.65%	170	2.90%	191	3.13%
\$1M - \$2M	339	5.92%	610	9.02%	362	10.24%	323	10.54%	254	7.60%	159	3.66%	251	4.28%	294	4.82%
\$2M - \$5M	157	2.74%	265	3.92%	176	4.98%	170	5.55%	142	4.25%	89	2.05%	128	2.18%	142	2.33%
Over \$5M	24	0.42%	26	0.38%	23	0.65%	33	1.08%	23	0.69%	14	0.32%	17	0.29%	16	0.26%
Total Over \$1M	414	7.22%	901	13.33%	561	15.87%	526	17.17%	419	12.54%	262	6.03%	396	6.75%	452	7.42%
TOTAL MARKET Number of Sales	5731	100.00%	6761	100.00%	3534	100.00%	3064	100.00%	3342	100.00%	4342	100.00%	5869	100.00%	6095	100.00%

June YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	5132	44.77%	2196	16.24%	714	10.10%	1240	20.23%	2258	33.78%	5524	63.61%	7208	61.41%	7362	60.39%
\$250,000 - \$499,999	3502	30.55%	6394	47.29%	3364	47.59%	2488	40.60%	2404	35.97%	1814	20.89%	2552	21.74%	2676	21.95%
\$500,000 - \$749,999	1200	10.47%	2070	15.31%	1256	17.77%	890	14.52%	832	12.45%	592	6.82%	846	7.21%	866	7.10%
\$750,000 - \$999,999	588	5.13%	1060	7.84%	612	8.66%	458	7.47%	352	5.27%	230	2.65%	340	2.90%	382	3.13%
\$1M - \$2M	678	5.92%	1220	9.02%	724	10.24%	646	10.54%	508	7.60%	318	3.66%	502	4.28%	588	4.82%
\$2M - \$5M	314	2.74%	530	3.92%	352	4.98%	340	5.55%	284	4.25%	178	2.05%	256	2.18%	284	2.33%
Over \$5M	48	0.42%	52	0.38%	46	0.65%	66	1.08%	46	0.69%	28	0.32%	34	0.29%	32	0.26%
Total Over \$1M	828	7.22%	1802	13.33%	1122	15.87%	1052	17.17%	838	12.54%	524	6.03%	792	6.75%	904	7.42%
TOTAL MARKET Number of Sides	11462	100.00%	13522	100.00%	7068	100.00%	6128	100.00%	6684	100.00%	8684	100.00%	11738	100.00%	12190	100.00%

Naples Areas Only								
Closed Units								
Year Mth	A	B	C	D	E	F	G	Grand Total
2011-01	366	96	29	10	18	18	3	540
2011-02	400	123	39	25	25	8	2	622
2011-03	618	179	68	31	54	18	4	972
2011-04	565	187	76	23	48	38	1	938
2011-05	486	193	55	35	52	28	6	855
2011-06	432	186	66	26	44	23	0	777
2011-07	0	0	0	0	0	0	0	0
2011-08	0	0	0	0	0	0	0	0
2011-09	0	0	0	0	0	0	0	0
2011-10	0	0	0	0	0	0	0	0
2011-11	0	0	0	0	0	0	0	0
2011-12	0	0	0	0	0	0	0	0
Total Units	2867	964	333	150	241	133	16	4704
Closed Volume								
Year Mth	A	B	C	D	E	F	G	Grand Total
2011-01	\$44,550,930	\$33,184,519	\$17,516,400	\$8,376,000	\$22,875,000	\$50,400,000	\$20,040,000	\$196,942,849
2011-02	\$52,138,031	\$43,041,869	\$23,876,900	\$21,750,500	\$33,952,500	\$23,500,000	\$23,000,000	\$221,259,800
2011-03	\$79,318,667	\$62,462,396	\$42,226,500	\$26,990,115	\$77,169,500	\$49,775,000	\$28,300,000	\$366,242,178
2011-04	\$76,352,774	\$64,755,513	\$46,191,750	\$19,851,775	\$66,238,699	\$116,869,743	\$7,000,000	\$397,260,254
2011-05	\$64,939,391	\$66,873,273	\$32,963,410	\$30,231,000	\$72,373,500	\$80,284,250	\$45,315,000	\$392,979,824
2011-06	\$55,664,789	\$66,000,612	\$38,855,126	\$21,858,975	\$57,811,238	\$67,822,500	\$0	\$308,013,240
2011-07	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-08	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-09	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-10	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-11	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-12	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Volume	\$372,964,582	\$336,318,182	\$201,630,086	\$129,058,365	\$330,420,437	\$388,651,493	\$123,655,000	\$1,882,698,145

Bonita Estero Areas Only								
Closed Units								
Year Mth	A	B	C	D	E	F	G	Grand Total
2011-01	111	37	8	3	10	0	0	169
2011-02	125	65	16	8	4	3	0	221
2011-03	175	76	14	5	8	1	0	279
2011-04	176	79	26	13	12	2	0	308
2011-05	126	60	16	9	9	1	0	221
2011-06	101	57	20	3	10	2	0	193
2011-07	0	0	0	0	0	0	0	0
2011-08	0	0	0	0	0	0	0	0
2011-09	0	0	0	0	0	0	0	0
2011-10	0	0	0	0	0	0	0	0
2011-11	0	0	0	0	0	0	0	0
2011-12	0	0	0	0	0	0	0	0
Total Units	814	374	100	41	53	9	0	1391
Closed Volume								
Year Mth	A	B	C	D	E	F	G	Grand Total
2011-01	\$16,095,380	\$12,346,170	\$4,495,000	\$2,755,000	\$14,340,764	\$0	\$0	\$50,032,314
2011-02	\$17,068,159	\$22,466,773	\$9,179,000	\$7,371,250	\$4,548,183	\$10,150,000	\$0	\$70,783,365
2011-03	\$25,068,263	\$25,619,140	\$8,148,900	\$4,418,000	\$12,916,000	\$2,900,000	\$0	\$79,070,303
2011-04	\$26,072,181	\$28,957,205	\$15,389,995	\$10,654,000	\$15,779,300	\$5,425,000	\$0	\$102,277,681
2011-05	\$18,918,840	\$20,740,700	\$9,316,500	\$7,731,700	\$12,582,800	\$2,100,000	\$0	\$71,390,540
2011-06	\$14,204,041	\$19,433,900	\$12,495,000	\$2,535,000	\$14,205,290	\$4,700,000	\$0	\$67,573,231
2011-07	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-08	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-09	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-10	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-11	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-12	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Volume	\$117,426,864	\$129,563,888	\$59,024,395	\$35,464,950	\$74,372,337	\$25,275,000	\$0	\$441,127,434

Combined Naples - Bonita - Estero Markets								
Closed Units								
Year Mth	A	B	C	D	E	F	G	Grand Total
2011-01	477	133	37	13	28	18	3	709
2011-02	525	188	55	33	29	11	2	843
2011-03	793	255	82	36	62	19	4	1251
2011-04	741	266	102	36	60	40	1	1246
2011-05	612	253	71	44	61	29	6	1076
2011-06	533	243	86	29	54	25	0	970
2011-07	0	0	0	0	0	0	0	0
2011-08	0	0	0	0	0	0	0	0
2011-09	0	0	0	0	0	0	0	0
2011-10	0	0	0	0	0	0	0	0
2011-11	0	0	0	0	0	0	0	0
2011-12	0	0	0	0	0	0	0	0
Total Units	3681	1338	433	191	294	142	16	6095
	3681	1338	433	191	294	142	16	6095
Closed Volume								
Year Mth	A	B	C	D	E	F	G	Grand Total
2011-01	\$6,646,310	\$4,530,689	\$2,011,400	\$1,131,000	\$3,215,764	\$0,400,000	\$20,040,000	\$246,975,163
2011-02	\$9,206,190	\$6,508,642	\$3,055,900	\$2,921,750	\$3,500,683	\$3,650,000	\$23,000,000	\$292,043,165
2011-03	\$10,386,930	\$8,081,536	\$5,375,400	\$3,408,115	\$9,085,500	\$2,675,000	\$28,300,000	\$445,312,481
2011-04	\$10,424,955	\$9,712,718	\$6,581,745	\$3,505,775	\$8,017,999	\$12,294,743	\$7,000,000	\$499,537,935
2011-05	\$8,858,231	\$8,613,973	\$4,279,910	\$3,962,700	\$8,956,300	\$8,384,250	\$45,315,000	\$464,370,364
2011-06	\$6,868,830	\$8,434,512	\$5,350,126	\$2,493,975	\$7,016,528	\$2,522,500	\$0	\$375,586,471
2011-07	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-08	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-09	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-10	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-11	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2011-12	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Volume	\$490,391,446	\$465,882,070	\$260,654,481	\$164,523,315	\$404,792,774	\$413,926,493	\$123,655,000	\$2,323,825,579

2011 NA-BN-ES Price Categories
Twelve Month Rolling Average Report 0-250

17 of 172

12 Month Rolling Average Report - Sales Between \$0 - \$249,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-10	450	\$63,155,306	\$58,529,340	92.68%	\$ 130,000	\$130,065	72420	781,028	161	\$753,973,677	\$130,265	5788	135
Feb-10	491	\$69,691,165	\$65,137,428	93.47%	\$ 130,000	\$132,663	67348	802,358	137	\$772,652,338	\$130,274	5931	135
Mar-10	692	\$101,079,036	\$94,672,590	93.66%	\$ 130,326	\$136,810	104457	843,960	151	\$805,751,355	\$131,123	6145	137
Apr-10	757	\$112,955,056	\$105,611,869	93.50%	\$ 135,000	\$139,514	117658	893,676	155	\$843,958,535	\$132,116	6388	140
May-10	630	\$91,866,927	\$86,416,499	94.07%	\$ 135,000	\$137,169	82960	906,888	132	\$857,005,154	\$133,034	6442	141
Jun-10	584	\$85,325,190	\$80,277,700	94.08%	\$ 135,000	\$137,462	82338	914,316	141	\$863,224,983	\$133,750	6454	142
Jul-10	444	\$60,198,913	\$56,740,372	94.25%	\$ 133,000	\$127,794	61275	905,880	138	\$850,648,638	\$133,687	6363	142
Aug-10	500	\$67,311,735	\$63,491,188	94.32%	\$ 132,000	\$126,982	69228	913,810	138	\$850,564,234	\$133,401	6376	143
Sep-10	433	\$57,126,360	\$53,592,507	93.81%	\$ 130,000	\$123,770	62596	917,795	145	\$846,325,080	\$133,154	6356	144
Oct-10	385	\$52,479,641	\$49,125,776	93.61%	\$ 130,000	\$127,599	53027	905,703	138	\$833,451,139	\$132,800	6276	144
Nov-10	404	\$52,763,793	\$49,139,186	93.13%	\$ 130,000	\$121,632	64830	910,414	160	\$828,299,716	\$132,316	6260	145
Dec-10	499	\$71,070,044	\$66,330,371	93.33%	\$ 130,000	\$132,927	75320	913,457	151	\$829,064,826	\$132,248	6269	146
Jan-11	477	\$64,857,842	\$60,646,310	93.51%	\$ 120,000	\$127,141	62815	903,852	132	\$831,181,796	\$132,017	6296	144
Feb-11	525	\$74,158,573	\$69,206,190	93.32%	\$ 125,000	\$131,821	77538	914,042	148	\$835,250,558	\$131,951	6330	144
Mar-11	793	\$112,350,692	\$104,386,930	92.91%	\$ 125,000	\$131,635	121299	930,884	153	\$844,964,898	\$131,389	6431	145
Apr-11	741	\$109,248,685	\$102,424,955	93.75%	\$ 129,000	\$138,225	117922	931,148	159	\$841,777,984	\$131,220	6415	145
May-11	612	\$89,605,183	\$83,858,231	93.59%	\$ 130,000	\$137,023	93577	941,765	153	\$839,219,716	\$131,190	6397	147
Jun-11	533	\$75,039,901	\$69,868,830	93.11%	\$ 130,000	\$131,086	80914	940,341	152	\$828,810,846	\$130,604	6346	148
Jul-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	879,066	#DIV/0!	\$772,070,474	\$130,815	5902	149
Aug-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	809,838	#DIV/0!	\$708,579,286	\$131,170	5402	150
Sep-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	747,242	#DIV/0!	\$654,986,779	\$131,815	4969	150
Oct-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	694,215	#DIV/0!	\$605,861,003	\$132,169	4584	151
Nov-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	629,385	#DIV/0!	\$556,721,817	\$133,187	4180	151
Dec-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	554,065	#DIV/0!	\$490,391,446	\$133,222	3681	151

2011 NA-BN-ES Price Categories
Twelve Month Rolling Average Report 250-500

12 Month Rolling Average Report - Sales Between \$250,000 - \$499,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preced ing 12 Month Sales Count	12 Month Av. DOM
Jan-10	146	\$ 54,429,979	\$50,234,285	92.29%	\$335,000	\$344,070	28463	385,712	195	\$673,330,349	\$341,272	1973	195
Feb-10	170	\$ 61,813,180	\$56,826,116	91.93%	\$329,500	\$334,271	34044	396,702	200	\$690,142,215	\$340,979	2024	196
Mar-10	248	\$ 92,083,384	\$84,686,987	91.97%	\$325,000	\$341,480	43255	414,682	174	\$724,537,662	\$341,119	2124	195
Apr-10	275	\$ 102,416,713	\$94,536,809	92.31%	\$330,000	\$343,770	52177	436,107	190	\$762,193,292	\$341,332	2233	195
May-10	204	\$ 77,569,280	\$70,818,645	91.30%	\$330,000	\$347,150	34574	435,099	169	\$771,176,674	\$341,531	2258	193
Jun-10	233	\$ 87,483,331	\$81,056,705	92.65%	\$335,000	\$347,883	48515	447,242	208	\$786,100,194	\$342,677	2294	195
Jul-10	151	\$ 57,723,580	\$53,112,393	92.01%	\$335,000	\$351,738	25285	435,138	167	\$771,781,137	\$342,709	2252	193
Aug-10	131	\$ 47,831,175	\$44,177,400	92.36%	\$335,000	\$337,232	20553	425,324	157	\$764,696,242	\$342,299	2234	190
Sep-10	125	\$ 45,576,580	\$42,478,341	93.20%	\$334,600	\$339,827	23194	415,524	186	\$748,971,517	\$342,779	2185	190
Oct-10	110	\$ 41,330,069	\$38,175,337	92.37%	\$335,000	\$347,049	20622	403,000	187	\$732,159,659	\$342,771	2136	189
Nov-10	135	\$ 51,260,872	\$47,639,731	92.94%	\$335,000	\$352,887	22174	390,952	164	\$725,177,813	\$344,012	2108	185
Dec-10	176	\$ 63,591,550	\$58,882,375	92.59%	\$333,000	\$334,559	35362	388,218	201	\$722,625,124	\$343,453	2104	185
Jan-11	133	\$ 49,372,666	\$45,530,689	92.22%	\$325,000	\$342,336	23881	383,636	180	\$717,921,528	\$343,339	2091	183
Feb-11	188	\$ 71,018,125	\$65,508,642	92.24%	\$330,000	\$348,450	33264	382,856	177	\$726,604,054	\$344,525	2109	182
Mar-11	255	\$ 95,204,007	\$88,081,536	92.52%	\$330,000	\$345,418	48968	388,569	192	\$729,998,603	\$344,990	2116	184
Apr-11	266	\$ 101,662,344	\$93,712,718	92.18%	\$335,000	\$352,303	50545	386,937	190	\$729,174,512	\$346,072	2107	184
May-11	253	\$ 95,519,256	\$87,613,973	91.72%	\$335,500	\$346,300	46713	399,076	185	\$745,969,840	\$345,997	2156	185
Jun-11	243	\$ 91,445,267	\$85,434,512	93.43%	\$340,000	\$351,582	45457	396,018	187	\$750,347,647	\$346,421	2166	183
Jul-11	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	370,733	#DIV/0!	\$697,235,254	\$346,022	2015	184
Aug-11	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	350,180	#DIV/0!	\$653,057,854	\$346,634	1884	186
Sep-11	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	326,986	#DIV/0!	\$610,579,513	\$347,117	1759	186
Oct-11	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	306,364	#DIV/0!	\$572,404,176	\$347,122	1649	186
Nov-11	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	284,190	#DIV/0!	\$524,764,445	\$346,608	1514	188
Dec-11	0	\$ -	\$0	#DIV/0!	\$0	#DIV/0!	0	248,828	#DIV/0!	\$465,882,070	\$348,193	1338	186

2011 NA-BN-ES Price Categories
Twelve Month Rolling Average Report 500-750

12 Month Rolling Average Report - Sales Between \$500,000 - \$749,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Tot DOM	12 Mnth Total DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-10	55	\$35,763,440	\$32,485,750	90.84%	\$590,000	\$590,650	13,970	130,696	254	\$363,223,711	\$596,426	609	215
Feb-10	45	\$29,250,877	\$26,645,800	91.09%	\$585,000	\$592,129	11,968	136,671	266	\$370,954,261	\$596,389	622	220
Mar-10	83	\$54,695,722	\$49,731,653	90.92%	\$590,379	\$599,177	18,454	143,972	222	\$390,578,614	\$597,215	654	220
Apr-10	97	\$62,485,998	\$57,199,415	91.54%	\$580,000	\$589,685	19,424	149,823	200	\$411,620,486	\$596,551	690	217
May-10	65	\$42,513,199	\$38,737,951	91.12%	\$582,250	\$595,968	14,970	154,531	230	\$414,354,637	\$596,194	695	222
Jun-10	78	\$52,570,579	\$48,069,868	91.44%	\$590,000	\$616,280	20,517	163,080	263	\$425,361,105	\$597,417	712	229
Jul-10	52	\$34,439,714	\$31,574,500	91.68%	\$590,000	\$607,202	10,475	161,984	201	\$424,322,432	\$597,637	710	228
Aug-10	35	\$23,706,308	\$21,382,500	90.20%	\$594,000	\$610,929	10,027	163,261	286	\$420,754,587	\$597,663	704	232
Sep-10	43	\$28,843,985	\$25,996,415	90.13%	\$595,000	\$604,568	9,100	160,555	212	\$418,502,502	\$597,861	700	229
Oct-10	33	\$21,812,489	\$19,667,990	90.17%	\$595,000	\$596,000	9,159	157,423	278	\$407,589,892	\$598,517	681	231
Nov-10	40	\$26,638,383	\$23,819,055	89.42%	\$590,757	\$595,476	8,430	158,899	211	\$410,409,947	\$599,139	685	232
Dec-10	51	\$32,563,027	\$30,265,900	92.95%	\$590,000	\$593,449	12,035	158,529	236	\$405,576,797	\$599,079	677	234
Jan-11	37	\$23,843,995	\$22,011,400	92.31%	\$590,500	\$594,903	6,657	151,216	180	\$395,102,447	\$599,548	659	229
Feb-11	55	\$36,419,000	\$33,055,900	90.77%	\$591,000	\$601,016	10,513	149,761	191	\$401,512,547	\$600,168	669	224
Mar-11	82	\$55,166,110	\$50,375,400	91.32%	\$595,000	\$614,334	19,491	150,798	238	\$402,156,294	\$602,030	668	226
Apr-11	102	\$67,552,475	\$61,581,745	91.16%	\$599,950	\$603,743	21,866	153,240	214	\$406,538,624	\$604,069	673	228
May-11	71	\$46,245,456	\$42,279,910	91.43%	\$599,000	\$595,492	16,021	154,291	226	\$410,080,583	\$603,948	679	227
Jun-11	86	\$54,798,768	\$51,350,126	93.71%	\$592,500	\$597,094	19,120	152,894	222	\$413,360,841	\$601,690	687	223
Jul-11	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	142,419	#DIV/0!	\$381,786,341	\$601,238	635	224
Aug-11	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	132,392	#DIV/0!	\$360,403,841	\$600,673	600	221
Sep-11	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	123,292	#DIV/0!	\$334,407,426	\$600,372	557	221
Oct-11	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	114,133	#DIV/0!	\$314,739,436	\$600,648	524	218
Nov-11	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	105,703	#DIV/0!	\$290,920,381	\$601,075	484	218
Dec-11	0	\$0	\$0	#DIV/0!	\$0	#DIV/0!	0	93,668	#DIV/0!	\$260,654,481	\$601,973	433	216

12 Month Rolling Average Report - Sales Between \$750,000 - \$999,999 - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	Total 12 month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-10	18	\$17,666,900	\$15,531,500	87.91%	\$ 860,000	\$862,861	7,499	64,560	417	\$213,393,956	\$850,175	251	257
Feb-10	21	\$19,926,000	\$18,107,200	90.87%	\$ 860,000	\$862,248	5,455	63,773	260	\$214,446,156	\$850,977	252	253
Mar-10	29	\$27,134,690	\$24,585,900	90.61%	\$ 852,500	\$847,790	6,114	66,561	211	\$228,100,256	\$851,120	268	248
Apr-10	44	\$41,085,700	\$37,300,099	90.79%	\$ 847,500	\$847,730	10,882	71,528	247	\$246,635,855	\$850,468	290	247
May-10	32	\$31,407,400	\$28,024,783	89.23%	\$ 855,000	\$875,774	7,911	75,549	247	\$255,409,388	\$854,212	299	253
Jun-10	26	\$24,756,200	\$22,158,000	89.50%	\$ 850,000	\$852,231	6,411	74,183	247	\$251,260,000	\$854,626	294	252
Jul-10	30	\$27,434,400	\$25,001,875	91.13%	\$ 850,000	\$833,396	8,322	76,690	277	\$259,924,375	\$852,211	305	251
Aug-10	23	\$22,682,900	\$19,853,150	87.52%	\$ 850,000	\$863,180	5,251	77,261	228	\$264,226,525	\$852,344	310	249
Sep-10	15	\$13,666,500	\$12,403,908	90.76%	\$ 850,000	\$826,927	3,756	77,947	250	\$262,424,533	\$852,028	308	253
Oct-10	10	\$9,340,900	\$8,094,599	86.66%	\$ 847,500	\$809,460	2,130	74,017	213	\$250,067,014	\$850,568	294	252
Nov-10	16	\$15,283,400	\$13,709,000	89.70%	\$ 850,000	\$856,813	5,058	76,019	316	\$247,634,014	\$850,976	291	261
Dec-10	23	\$21,705,099	\$19,481,500	89.76%	\$ 850,000	\$847,022	5,003	73,792	218	\$244,251,514	\$851,051	287	257
Jan-11	13	\$12,184,900	\$11,131,000	91.35%	\$ 822,250	\$856,231	2,593	68,886	199	\$239,851,014	\$850,536	282	244
Feb-11	33	\$32,724,095	\$29,121,750	88.99%	\$ 893,250	\$882,477	8,125	71,556	246	\$250,865,564	\$853,284	294	243
Mar-11	36	\$34,080,140	\$31,408,115	92.16%	\$ 880,000	\$872,448	7,108	72,550	197	\$257,687,779	\$856,106	301	241
Apr-11	36	\$33,396,099	\$30,505,775	91.35%	\$ 875,000	\$847,383	6,698	68,366	186	\$250,893,455	\$856,292	293	233
May-11	44	\$41,704,990	\$37,962,700	91.03%	\$ 864,000	\$862,789	9,494	69,949	216	\$260,831,372	\$855,185	305	229
Jun-11	29	\$26,763,940	\$24,393,975	91.14%	\$ 850,000	\$841,172	5,717	69,255	197	\$263,067,347	\$854,115	308	225
Jul-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	60,933	#DIV/0!	\$238,065,472	\$856,351	278	219
Aug-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	55,682	#DIV/0!	\$218,212,322	\$855,735	255	218
Sep-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	51,926	#DIV/0!	\$205,808,414	\$857,535	240	216
Oct-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	49,796	#DIV/0!	\$197,713,815	\$859,625	230	217
Nov-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	44,738	#DIV/0!	\$184,004,815	\$859,836	214	209
Dec-11	0	\$0	\$0	#DIV/0!	\$ -	#DIV/0!	0	39,735	#DIV/0!	\$164,523,315	\$861,379	191	208

2011 NA-BN-ES Price Categories
Twelve Month Rolling Average Report Over1M

12 Month Rolling Average Report - Sales in Excess of \$1 M - Naples and Bonita Sales Reported By NABOR													
	# Sales	Total List Price	Total Sold Volume	List/Sell Ratio	YTD Median	Average Sales Price	Total DOM	12 Month DOM	Average DOM	Preceding 12 Month Rolling Total	Preceding 12 Month ASP	Preceding 12 Month Sales Count	12 Month Av. DOM
Jan-10	44	\$ 133,551,000	\$ 112,753,740	84.43%	\$ 1,543,000	\$ 3,035,250	10,797	137,789	245	\$ 1,129,265,355	\$ 2,205,596	512	269
Feb-10	35	\$ 79,943,999	\$ 67,972,900	85.03%	\$ 1,500,000	\$ 2,284,114	9,257	137,921	264	\$ 1,130,295,755	\$ 2,186,259	517	267
Mar-10	72	\$ 214,625,799	\$ 183,592,016	85.54%	\$ 1,700,000	\$ 2,980,914	16,276	143,897	226	\$ 1,189,463,371	\$ 2,182,502	545	264
Apr-10	98	\$ 200,923,074	\$ 176,447,133	87.82%	\$ 1,600,000	\$ 1,800,481	25,422	155,578	259	\$ 1,255,631,504	\$ 2,120,999	592	263
May-10	84	\$ 187,720,500	\$ 168,594,311	89.81%	\$ 1,600,000	\$ 2,007,075	22,848	162,764	272	\$ 1,311,326,315	\$ 2,115,042	620	263
Jun-10	63	\$ 151,477,899	\$ 135,455,500	89.42%	\$ 1,600,000	\$ 2,150,087	18,708	169,194	297	\$ 1,333,091,915	\$ 2,109,323	632	268
Jul-10	61	\$ 199,680,999	\$ 177,331,500	88.81%	\$ 1,600,000	\$ 2,907,074	16,006	171,698	262	\$ 1,420,064,915	\$ 2,171,353	654	263
Aug-10	32	\$ 63,186,043	\$ 54,133,500	85.67%	\$ 1,600,000	\$ 1,691,672	6,439	169,197	201	\$ 1,394,728,288	\$ 2,145,736	650	260
Sep-10	34	\$ 72,890,999	\$ 61,184,000	83.94%	\$ 1,600,000	\$ 1,799,529	11,119	168,094	327	\$ 1,364,443,988	\$ 2,125,302	642	262
Oct-10	33	\$ 88,487,000	\$ 74,944,430	84.70%	\$ 1,600,000	\$ 2,271,043	8,880	167,226	269	\$ 1,368,235,306	\$ 2,144,569	638	262
Nov-10	32	\$ 74,140,990	\$ 62,945,350	84.90%	\$ 1,600,000	\$ 1,967,042	7,718	164,643	241	\$ 1,365,631,030	\$ 2,160,809	632	261
Dec-10	42	\$ 116,038,390	\$ 96,201,100	82.90%	\$ 1,600,000	\$ 2,290,502	12,534	166,004	298	\$ 1,371,555,480	\$ 2,177,072	630	263
Jan-11	49	\$ 124,683,000	\$ 107,655,764	86.34%	\$ 1,837,500	\$ 2,544,551	11,718	166,925	239	\$ 1,366,457,504	\$ 2,151,902	635	263
Feb-11	42	\$ 106,991,480	\$ 95,150,683	88.93%	\$ 1,557,500	\$ 2,547,416	10,416	168,084	248	\$ 1,393,635,287	\$ 2,170,771	642	262
Mar-11	85	\$ 193,067,000	\$ 171,060,500	88.60%	\$ 1,600,000	\$ 2,271,376	20,911	172,719	246	\$ 1,381,103,771	\$ 2,108,555	655	264
Apr-11	101	\$ 237,474,056	\$ 211,312,742	88.98%	\$ 1,623,000	\$ 2,092,205	29,231	176,528	289	\$ 1,415,969,380	\$ 2,151,929	658	268
May-11	96	\$ 235,667,500	\$ 212,655,550	90.24%	\$ 1,650,000	\$ 2,215,162	22,080	175,760	230	\$ 1,460,030,619	\$ 2,179,150	670	262
Jun-11	79	\$ 163,992,336	\$ 144,539,028	88.14%	\$ 1,600,000	\$ 1,829,608	20,471	177,523	259	\$ 1,469,114,147	\$ 2,141,566	686	259
Jul-11	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	161,517	#DIV/0!	\$ 1,291,782,647	\$ 2,066,852	625	258
Aug-11	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	155,078	#DIV/0!	\$ 1,237,649,147	\$ 2,087,098	593	262
Sep-11	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	143,959	#DIV/0!	\$ 1,176,465,147	\$ 2,104,589	559	258
Oct-11	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	135,079	#DIV/0!	\$ 1,101,520,717	\$ 2,094,146	526	257
Nov-11	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	127,361	#DIV/0!	\$ 1,038,575,367	\$ 2,102,379	494	258
Dec-11	0	\$ -	\$ -	#DIV/0!	\$ -	#DIV/0!	0	114,827	#DIV/0!	\$ 942,374,267	\$ 2,084,899	452	254

#Jun/A1	June 2004 Listings Taken			June 2005 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	113	312	425	60	92	152
250,000-499,999	90	363	453	181	615	796
500,000-749,999	32	88	120	64	229	293
750,000-999,999	9	69	78	30	106	136
1,000,000-1,999,999	7	73	80	19	141	160
2,000,000-4,999,999	8	53	61	13	80	93
5,000,000 and over	0	6	6	0	12	12
Totals	259	964	1223	367	1275	1642

	June 2006 Listings Taken			June 2007 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	43	149	192	83	252	335
250,000-499,999	299	786	1085	244	701	945
500,000-749,999	99	328	427	77	251	328
750,000-999,999	35	149	184	27	108	135
1,000,000-1,999,999	32	170	202	19	133	152
2,000,000-4,999,999	6	53	59	10	60	70
5,000,000 and over	2	7	9	0	9	9
Totals	516	1642	2158	460	1514	1974

	June 2008 Listings Taken			June 2009 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	149	590	739	206	806	1012
250,000-499,999	231	468	699	117	359	476
500,000-749,999	89	159	248	37	121	158
750,000-999,999	19	90	109	17	77	94
1,000,000-1,999,999	20	87	107	11	65	76
2,000,000-4,999,999	7	58	65	1	37	38
5,000,000 and over	0	9	9	0	13	13
Totals	515	1461	1976	389	1478	1867

	June 2010 Listings Taken			June 2011 Listings Taken		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	191	813	1004	172	586	758
250,000-499,999	92	348	440	57	275	332
500,000-749,999	30	115	145	24	104	128
750,000-999,999	16	46	62	12	51	63
1,000,000-1,999,999	18	60	78	9	56	65
2,000,000-4,999,999	5	35	40	5	32	37
5,000,000 and over	1	6	7	0	9	9
Totals	353	1423	1776	279	1113	1392

COMPARATIVE June NEW LISTING TOTALS									
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	
0-249,999	425	152	192	335	739	1012	1004	758	
250,000-499,999	453	796	1085	945	699	476	440	332	
500,000-749,999	120	293	427	328	248	158	145	128	
750,000-999,999	78	136	184	135	109	94	62	63	
1M-2M	80	160	202	152	107	76	78	65	
2M-5M	61	93	59	70	65	38	40	37	
5M+	6	12	9	9	9	13	7	9	
Totals	1223	1642	2158	1974	1976	1867	1776	1392	

COMPARATIVE ROLLING TOTALS OF LISTINGS TAKEN DURING THE PAST YEAR									
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	
0-249,999	0	3260	1914	3619	6682	11107	11453	11171	
250,000-499,999	0	7392	13577	14109	11320	7180	5911	5194	
500,000-749,999	0	2574	6006	5413	3700	2423	1916	1845	
750,000-999,999	0	1417	2470	2293	1772	1340	1126	941	
1M-2M	0	1669	2528	2315	1991	1550	1391	1187	
2M-5M	0	949	1130	1088	982	926	713	599	
5M+	0	169	179	184	202	194	118	116	
Totals	0	17430	27804	29021	26649	24720	22628	21053	

COMPARATIVE YEAR TO DATE TOTALS OF LISTINGS TAKEN THROUGH CURRENT MONTH									
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	
0-249,999	3637	1347	1074	2113	4145	6123	6130	5421	
250,000-499,999	3107	4556	8010	7247	5809	3567	3170	2686	
500,000-749,999	997	1708	3620	2707	1878	1236	1012	968	
750,000-999,999	564	883	1443	1267	912	709	597	516	
1M-2M	662	982	1505	1251	1052	812	773	614	
2M-5M	439	546	663	585	508	480	381	303	
5M+	65	95	96	86	113	107	59	55	
Totals	9471	10117	16411	15256	14417	13034	12122	10563	

HISTORY OF LISTINGS PENDED

	June 2004 PENDED SALES				June 2005 PENDED SALES		
Price Category	Bonita	Naples	All		Bonita	Naples	All
0-249,999	0	0	0		45	77	122
250,000-499,999	0	0	0		148	485	633
500,000-749,999	0	0	0		45	172	217
750,000-999,999	0	0	0		16	77	93
1,000,000-1,999,999	0	0	0		14	74	88
2,000,000-4,999,999	0	0	0		4	36	40
5,000,000 and over	0	0	0		1	1	2
Totals	0	0	0		273	922	1195

	June 2006 PENDED SALES				June 2007 PENDED SALES		
Price Category	Bonita	Naples	All		Bonita	Naples	All
0-249,999	16	47	63		19	80	99
250,000-499,999	51	233	284		61	151	212
500,000-749,999	15	66	81		18	59	77
750,000-999,999	9	32	41		8	23	31
1,000,000-1,999,999	5	35	40		8	50	58
2,000,000-4,999,999	4	18	22		4	12	16
5,000,000 and over	0	4	4		0	0	0
Totals	100	435	535		118	375	493

	June 2008 PENDED SALES				June 2009 PENDED SALES		
Price Category	Bonita	Naples	All		Bonita/Estero	Naples	All
0-249,999	63	273	336		159	719	878
250,000-499,999	64	168	232		57	191	248
500,000-749,999	13	41	54		8	69	77
750,000-999,999	5	20	25		7	35	42
1,000,000-1,999,999	8	44	52		5	30	35
2,000,000-4,999,999	5	15	20		0	16	16
5,000,000 and over	0	1	1		0	3	3
Totals	158	562	720		236	1063	1299

	JUNE 2010 PENDED SALES				JUNE 2011 PENDED SALES		
Price Category	Bonita/Estero	Naples	All		Bonita/Estero	Naples	All
0-249,999	137	669	806		104	336	440
250,000-499,999	49	151	200		36	100	136
500,000-749,999	10	47	57		9	40	49
750,000-999,999	5	25	30		4	17	21
1,000,000-1,999,999	3	32	35		6	41	47
2,000,000-4,999,999	1	10	11		3	22	25
5,000,000 and over	0	4	4		0	4	4
Totals	205	938	1143		162	560	722

COMPARATIVE June PENDED SALES TOTALS									
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	
0-249,999	0	122	63	99	336	878	806	440	
250,000-499,999	0	633	284	212	232	248	200	136	
500,000-749,999	0	217	81	77	54	77	57	49	
750,000-999,999	0	93	41	31	25	42	30	21	
1M-2M	0	88	40	58	52	35	35	47	
2M-5M	0	40	22	16	20	16	11	25	
5M+	0	2	4	0	1	3	4	4	
Totals	0	1195	535	493	720	1299	1143	722	

COMPARATIVE ROLLING TOTALS OF PENDED SALES DURING THE PAST YEAR									
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	
0-249,999	0	6528	942	1177	2262	7536	10456	9892	
250,000-499,999	0	9040	4834	3258	2715	2658	3428	2979	
500,000-749,999	0	2730	1541	941	754	725	903	884	
750,000-999,999	0	1439	702	493	399	353	471	444	
1M-2M	0	1518	763	622	524	375	557	575	
2M-5M	0	722	342	342	267	200	257	292	
5M+	0	92	52	63	55	37	44	33	
Totals	0	22069	9176	6896	6976	11884	16116	15099	

COMPARATIVE YEAR TO DATE TOTALS OF PENDED SALES THROUGH CURRENT MONTH									
Price Range	2004	2005	2006	2007	2008	2009	2010	2011	
0-249,999	0	1410	440	668	1675	5063	5692	5585	
250,000-499,999	0	4475	2153	1769	1637	1604	1880	1802	
500,000-749,999	0	1430	684	595	453	415	530	572	
750,000-999,999	0	725	352	333	228	212	278	283	
1M-2M	0	832	399	426	314	240	352	402	
2M-5M	0	385	215	237	161	115	159	203	
5M+	0	42	29	44	29	22	29	24	
Totals	0	9299	4272	4072	4497	7671	8920	8871	

John R. Wood Inc., REALTORS
Active Listing Report
Units by Prop Type and GeoCode

Sum of Unit Count		Code							
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total
Condo	BN01	33	27	18	3	2	2		85
	BN02	19	6						25
	BN03	77	86						163
	BN04	17	36	10	23	18	5		109
	BN05	30	20	20	13	4	1		88
	BN06	12							12
	BN07	23	5						28
	BN08	17							17
	BN09	34	2						36
	BN10	6	2						8
	BN11	19	23	3					45
	BN12	53	9						62
	ES01	64	38	5	5				112
	ES02	10	1						11
	ES03	32	12						44
	NA01	79	56	47	34	38	3		257
	NA02	16	39	33	23	21	9		141
	NA03	1	9						10
	NA04	4	89	77	35	50	25	6	286
	NA05	50	83	73	56	64	41	10	377
	NA06	26	43	22	11	26	13		141
	NA07		1						1
	NA08	21	41	6	7	2	1		78
	NA09	28	5	2	3	1			39
	NA11	73	27	21	5	1			127
	NA12	43	72	27	3	3			148
	NA13	12	1						13
	NA14	97	44	26	6				173
	NA15	25	7	1					33
	NA16	137	61	13	5	3			219
	NA17	174	11						185
	NA18	208	29	2					239
	NA19	155	44	3					202
	NA21	75	25						100
	NA22	33	5						38
	NA24	27							27
	NA31	30	13						43

John R. Wood Inc., REALTORS
Active Listing Report
Units by Prop Type and GeoCode

Sum of Unit Count		Code							
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total
Condo	NA36	1	1						2
	NA37	69	8						77
	NA38	43	98	29	8	1			179
	NA39	38	8			1			47
Condo Total		1911	1087	438	240	235	100	16	4027
Single Family	BN01		3	4	1	8	14		30
	BN02	9	24	8	7	3	1		52
	BN03		31	20	7	15			73
	BN04	2	10	7	8	14	8		49
	BN05	3	11	17	5	13	2		51
	BN06	16	15						31
	BN07	6	8	1					15
	BN08	29	19	6	1	1			56
	BN09	3	27	7					37
	BN10	38	13						51
	BN11	1	2	3	5	2	1		14
	BN12	40	26	15	7	4	2		94
	ES01	26	18	16	7	11	1		79
	ES02	46	26	5	1				78
	ES03	15	37	27	10				89
	NA01	10	22	17	14	30	18	5	116
	NA02			6	4	25	6	1	42
	NA03	39	42	5	5				91
	NA04			2	14	14	9	1	40
	NA05		5	16	20	22	26	2	91
	NA06			3	10	31	20	4	68
	NA07			2		9	48	39	98
	NA08	6	6	7	12	14	9	1	55
	NA09	48	12	4	3	4			71
	NA11	19	69	24	17	53	29	3	214
	NA12	2	32	26	17	25	15	1	118
	NA13	2	1	5	6	14	11	2	41
	NA14	22	68	36	30	26	2	1	185
	NA15	20	16	2	2				40
	NA16	14	55	36	22	24	28	3	182
	NA17	58	94	7	2				161
	NA18	60	61	7	4	1	2		135

John R. Wood Inc., REALTORS
Active Listing Report
Units by Prop Type and GeoCode

Sum of Unit Count		Code							
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total
Single Family	NA19	27	71	31	19	8			156
	NA21	1	51	34	17	41	19	3	166
	NA22	20	65	24	7	5	1		122
	NA23	13	15	5	1	2	1		37
	NA24	69	1						70
	NA31	12	8	3	1	1			25
	NA32	2				1	1		4
	NA33	1	1						2
	NA34	25	13						38
	NA36	22	6						28
	NA37	25	34	1	1				61
	NA38	12	22	10	10	10	2		66
	NA39	1	10	5					16
	NA41	18	16	3	2	2			41
	NA42	16	12	2		1			31
	NA43	7	4	1	1				13
	NA44	17	8	1					26
	NA45	20	2	1					23
	NA46	23	4						27
	NA47	30	4						34
	NA48	24	3	1		1			29
Single Family Total		919	1103	463	300	435	276	66	3562
Grand Total		2830	2190	901	540	670	376	82	7589

John R. Wood Inc., REALTORS
Active Listing Report
Volume by Prop Type and GeoCode

Sum of List Price		Code							
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total
Condo	BN01	\$6,418,200	\$10,476,400	\$10,379,800	\$2,554,000	\$3,390,000	\$4,545,000		\$37,763,400
	BN02	\$3,150,100	\$2,038,900						\$5,189,000
	BN03	\$15,963,540	\$27,731,899						\$43,695,439
	BN04	\$3,279,494	\$12,592,999	\$6,044,900	\$20,293,200	\$25,960,900	\$13,894,000		\$82,065,493
	BN05	\$5,564,100	\$6,973,899	\$12,520,600	\$11,244,000	\$5,984,000	\$2,395,000		\$44,681,599
	BN06	\$1,584,500							\$1,584,500
	BN07	\$4,032,500	\$1,404,800						\$5,437,300
	BN08	\$1,964,550							\$1,964,550
	BN09	\$6,621,700	\$656,000						\$7,277,700
	BN10	\$685,600	\$687,000						\$1,372,600
	BN11	\$3,281,799	\$8,886,998	\$1,828,800					\$13,997,597
	BN12	\$9,173,400	\$2,938,700						\$12,112,100
	ES01	\$11,219,694	\$13,100,900	\$2,894,895	\$4,144,800				\$31,360,289
	ES02	\$1,476,900	\$293,000						\$1,769,900
	ES03	\$5,927,900	\$3,602,200						\$9,530,100
	NA01	\$13,178,700	\$20,377,850	\$30,233,299	\$29,624,000	\$50,998,390	\$8,765,000		\$153,177,239
	NA02	\$2,693,500	\$16,518,339	\$20,678,500	\$19,902,100	\$27,215,650	\$29,700,000		\$116,708,089
	NA03	\$249,900	\$2,954,800						\$3,204,700
	NA04	\$803,400	\$36,507,160	\$47,794,450	\$29,773,400	\$76,099,898	\$68,019,000	\$40,290,000	\$299,287,308
	NA05	\$9,232,800	\$30,688,290	\$45,384,055	\$49,041,597	\$88,161,000	\$136,179,900	\$72,980,000	\$431,667,642
	NA06	\$5,276,299	\$15,844,800	\$13,911,200	\$9,827,000	\$40,046,000	\$31,138,500		\$116,043,799
	NA07		\$270,000						\$270,000
	NA08	\$4,071,800	\$14,773,300	\$3,476,100	\$5,651,000	\$2,795,000	\$2,400,000		\$33,167,200
	NA09	\$3,524,810	\$2,076,800	\$1,198,000	\$2,592,000	\$1,200,000			\$10,591,610
	NA11	\$11,916,843	\$8,663,900	\$13,661,250	\$3,887,000	\$1,250,000			\$39,378,993
	NA12	\$6,243,999	\$27,966,850	\$16,729,500	\$2,796,900	\$3,678,000			\$57,415,249
	NA13	\$1,867,500	\$275,000						\$2,142,500
	NA14	\$17,562,115	\$16,716,198	\$15,871,100	\$4,907,500				\$55,056,913
	NA15	\$3,689,383	\$2,580,900	\$585,000					\$6,855,283
	NA16	\$19,426,929	\$21,572,694	\$8,218,600	\$4,288,000	\$3,947,000			\$57,453,223
	NA17	\$22,419,931	\$3,134,700						\$25,554,631
	NA18	\$29,541,615	\$8,850,200	\$1,174,000					\$39,565,815
	NA19	\$22,524,454	\$13,705,444	\$1,623,900					\$37,853,798
	NA21	\$12,697,031	\$8,138,800						\$20,835,831
	NA22	\$5,650,300	\$1,431,300						\$7,081,600
	NA24	\$2,118,988							\$2,118,988
	NA31	\$5,580,950	\$3,861,800						\$9,442,750
	NA36	\$75,000	\$270,000						\$345,000
	NA37	\$11,710,228	\$2,146,200						\$13,856,428
	NA38	\$6,177,550	\$37,272,299	\$18,164,800	\$7,011,000	\$1,200,000			\$69,825,649
	NA39	\$5,975,400	\$2,813,014			\$1,290,000			\$10,078,414
Condo Total		\$304,553,402	\$390,794,333	\$272,372,749	\$207,537,497	\$333,215,838	\$297,036,400	\$113,270,000	\$1,918,780,219
Single Family	BN01		\$1,438,000	\$2,462,900	\$849,500	\$12,679,000	\$48,119,000		\$65,548,400
	BN02	\$1,777,000	\$8,691,700	\$5,167,500	\$6,516,500	\$4,159,000	\$2,100,000		\$28,411,700
	BN03		\$12,750,198	\$12,524,000	\$5,811,000	\$23,131,900			\$54,217,098
	BN04	\$454,900	\$4,355,900	\$4,668,900	\$6,776,890	\$20,431,400	\$25,553,000		\$62,240,990
	BN05	\$527,800	\$4,290,250	\$10,685,500	\$4,218,900	\$19,940,998	\$4,744,000		\$44,407,448
	BN06	\$2,962,000	\$5,107,700						\$8,069,700
	BN07	\$1,160,700	\$2,556,200	\$549,000					\$4,265,900
	BN08	\$4,610,400	\$6,697,700	\$3,618,900	\$875,000	\$1,450,000			\$17,252,000
	BN09	\$546,900	\$10,471,993	\$4,349,600					\$15,368,493
	BN10	\$4,929,800	\$4,248,400						\$9,178,200
	BN11	\$194,500	\$898,900	\$1,569,900	\$4,272,800	\$3,840,500	\$3,475,000		\$14,251,600
	BN12	\$8,403,900	\$9,118,900	\$8,992,500	\$6,473,000	\$4,668,000	\$5,545,000		\$43,201,300
	ES01	\$4,588,399	\$6,352,744	\$10,022,910	\$5,922,521	\$15,413,861	\$2,299,999		\$44,600,434

John R. Wood Inc., REALTORS
Active Listing Report
Volume by Prop Type and GeoCode

Sum of List Price		Code							
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total
Single Family	ES02	\$9,034,699	\$9,146,985	\$2,927,900	\$799,995				\$21,909,579
	ES03	\$2,928,100	\$13,226,992	\$16,967,890	\$8,348,800				\$41,471,782
	NA01	\$1,770,000	\$8,968,100	\$10,092,000	\$12,812,650	\$44,808,795	\$59,930,000	\$37,210,000	\$175,591,545
	NA02			\$4,146,800	\$3,488,650	\$37,539,775	\$16,974,000	\$22,000,000	\$84,149,225
	NA03	\$7,479,339	\$15,455,799	\$2,899,300	\$4,422,900				\$30,257,338
	NA04			\$1,440,000	\$12,338,900	\$22,191,000	\$22,214,000	\$5,975,000	\$64,158,900
	NA05		\$2,020,900	\$10,210,500	\$17,387,900	\$34,166,900	\$73,696,000	\$11,445,000	\$148,927,200
	NA06			\$1,948,800	\$8,822,900	\$45,634,500	\$60,834,000	\$37,385,000	\$154,625,200
	NA07			\$1,435,500		\$14,607,500	\$170,223,999	\$362,478,000	\$548,744,999
	NA08	\$1,142,874	\$2,274,900	\$4,578,800	\$10,277,700	\$22,363,000	\$24,582,000	\$5,499,000	\$70,718,274
	NA09	\$5,522,625	\$4,645,600	\$2,787,537	\$2,669,830	\$5,513,500			\$21,139,092
	NA11	\$3,849,595	\$25,662,660	\$14,134,869	\$15,095,000	\$76,030,399	\$95,995,800	\$18,794,000	\$249,562,323
	NA12	\$286,900	\$12,154,300	\$15,033,446	\$15,180,309	\$38,946,890	\$49,700,000	\$5,995,000	\$137,296,845
	NA13	\$348,500	\$499,900	\$3,194,999	\$5,069,230	\$20,657,899	\$36,044,000	\$12,899,000	\$78,713,528
	NA14	\$4,978,458	\$25,040,884	\$22,381,096	\$26,115,094	\$33,553,900	\$5,494,900	\$8,750,000	\$126,314,332
	NA15	\$3,493,800	\$5,132,195	\$1,078,900	\$1,564,000				\$11,268,895
	NA16	\$2,261,400	\$21,878,524	\$22,435,500	\$18,891,700	\$38,259,000	\$99,834,999	\$20,570,000	\$224,131,123
	NA17	\$10,435,199	\$32,185,088	\$4,331,290	\$1,770,000				\$48,721,577
	NA18	\$10,516,009	\$22,096,589	\$4,290,800	\$3,152,000	\$1,300,000	\$5,095,000		\$46,450,398
	NA19	\$5,233,400	\$27,868,514	\$18,763,188	\$16,606,064	\$10,400,514			\$78,871,680
	NA21	\$229,000	\$20,083,700	\$21,362,116	\$14,182,594	\$59,926,394	\$56,258,000	\$20,200,000	\$192,241,804
	NA22	\$4,117,949	\$25,087,662	\$14,866,060	\$6,331,900	\$6,748,983	\$2,400,000		\$59,552,554
	NA23	\$2,544,500	\$5,830,599	\$2,826,900	\$829,000	\$2,649,000	\$4,900,000		\$19,579,999
	NA24	\$8,156,500	\$299,999						\$8,456,499
	NA31	\$2,090,100	\$3,092,200	\$1,742,900	\$999,000	\$1,499,000			\$9,423,200
	NA32	\$307,500				\$1,900,000	\$2,400,000		\$4,607,500
	NA33	\$240,900	\$250,000						\$490,900
	NA34	\$4,580,400	\$4,067,950						\$8,648,350
	NA36	\$2,928,840	\$1,907,013						\$4,835,853
	NA37	\$5,296,874	\$12,179,622	\$633,900	\$840,000				\$18,950,396
	NA38	\$2,160,811	\$8,472,933	\$6,154,800	\$8,740,400	\$12,972,000	\$4,800,000		\$43,300,944
	NA39	\$199,000	\$3,495,200	\$3,243,000					\$6,937,200
	NA41	\$2,928,160	\$5,936,811	\$1,771,000	\$1,870,000	\$3,215,000			\$15,720,971
	NA42	\$2,630,100	\$3,835,600	\$1,150,000		\$1,350,000			\$8,965,700
	NA43	\$1,103,800	\$1,236,400	\$649,990	\$799,000				\$3,789,190
	NA44	\$2,427,339	\$2,899,800	\$725,000					\$6,052,139
	NA45	\$2,787,999	\$649,000	\$599,000					\$4,035,999
	NA46	\$2,864,500	\$1,668,900						\$4,533,400
	NA47	\$4,528,788	\$1,364,000						\$5,892,788
	NA48	\$3,357,500	\$1,060,000	\$549,000		\$1,299,000			\$6,265,500
Single Family Total		\$154,917,757	\$408,653,904	\$285,964,391	\$261,121,627	\$643,247,608	\$883,212,697	\$569,200,000	\$3,206,317,984
Grand Total		\$459,471,159	\$799,448,237	\$558,337,140	\$468,659,124	\$976,463,446	\$1,180,249,097	\$682,470,000	\$5,125,098,203

John R. Wood Inc., REALTORS
Active Listing Report
Active Listing Aging Report

Sum of Unit Count		Code							Grand
Year Mth	A	B	C	D	E	F	G	Total	
	1		1					2	
2001-01		1						1	
2001-02	1							1	
2001-03	1							1	
2001-04	1							1	
2001-05	1	1						2	
2001-12				1				1	
2004-01							1	1	
2004-09		1	1					2	
2004-10					1			1	
2005-01			1					1	
2005-09				1				1	
2005-11					1			1	
2005-12	1		1					2	
2006-01	2	3	1					6	
2006-02	1							1	
2006-03	2							2	
2006-04		1						1	
2006-05	1	1	1					3	
2006-06	1	2						3	
2006-07	2		1		1			4	
2006-08	1	3						4	
2006-09				1		2		3	
2006-10		2						2	
2006-11	1	1	3	2	4	2		13	
2006-12		1				1		2	
2007-01	2	4	1					7	
2007-02	1	2				2		5	
2007-03	3	1						4	
2007-04		1	1	1	1			4	
2007-05		2		1	1	2		6	
2007-06		1	1	2				4	
2007-07	1					1		2	
2007-08		1				1		2	
2007-09	4	1						5	
2007-10	1	2	1	1				5	
2007-11	1	2	2	2	3			10	

John R. Wood Inc., REALTORS
Active Listing Report
Active Listing Aging Report

Sum of Unit Count	Code							Grand
Year Mth	A	B	C	D	E	F	G	Total
2007-12		1	3	1				5
2008-01	6	4	1	4	3			18
2008-02	3	3	1		1			8
2008-03	1	3	1		1			6
2008-04	1	2		2	2		2	9
2008-05	4	3				1		8
2008-06	2	3	1		1	1		8
2008-07		5		2				7
2008-08	2	4			1	2		9
2008-09	3	5	1		1	1	1	12
2008-10	3	1	2	1	1			8
2008-11	4	3	3	2	5		1	18
2008-12	4	7	4	5	2		2	24
2009-01	6	14	5	6	3	6		40
2009-02	7	4	6	1	5	6	1	30
2009-03	8	11	2	2	6	2		31
2009-04	4	4	3	2	2	2		17
2009-05	12	17	4		1	1	1	36
2009-06	11	5	3	1		3		23
2009-07	9	13	2	2	4	3		33
2009-08	8	5	3	1	2	1	2	22
2009-09	8	14	9	1	6	4	1	43
2009-10	11	9	6	7	7	8	1	49
2009-11	12	12	6	2	6	6	1	45
2009-12	10	14	4	3	10	5	3	49
2010-01	24	16	19	6	12	17	4	98
2010-02	32	23	14	9	14	7	4	103
2010-03	38	30	21	7	10	5	1	112
2010-04	37	29	10	11	6	6	1	100
2010-05	52	29	13	9	14	4	1	122
2010-06	22	29	13	8	16	9	2	99
2010-07	64	51	12	10	20	8	2	167
2010-08	83	54	22	19	23	17	4	222
2010-09	66	56	25	21	14	8		190
2010-10	89	79	42	27	45	26	3	311
2010-11	105	106	39	30	33	18	2	333
2010-12	96	87	39	10	31	18	7	288

John R. Wood Inc., REALTORS
Active Listing Report
Active Listing Aging Report

Sum of Unit Count	Code							Grand
Year Mth	A	B	C	D	E	F	G	Total
2011-01	210	217	84	68	58	35	4	676
2011-02	263	202	78	50	72	24	4	693
2011-03	286	243	90	48	53	32	5	757
2011-04	347	271	84	53	64	28	6	853
2011-05	399	224	105	50	58	18	7	861
2011-06	448	242	105	47	45	32	8	927
2011-07		2				1		3
Grand Total	2830	2190	901	540	670	376	82	7589

John R. Wood Inc., REALTORS
Active Listing Report
GeoCode Active Stats

	Data				
GEO					
Area	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count
BN01	\$898,363	\$119,900	\$4,995,000	\$103,311,800	115
BN02	\$436,373	\$98,900	\$2,100,000	\$33,600,700	77
BN03	\$414,884	\$124,700	\$1,879,000	\$97,912,537	236
BN04	\$913,332	\$124,900	\$4,595,000	\$144,306,483	158
BN05	\$640,928	\$57,900	\$2,399,000	\$89,089,047	139
BN06	\$224,516	\$84,500	\$499,000	\$9,654,200	43
BN07	\$225,656	\$116,900	\$549,000	\$9,703,200	43
BN08	\$263,240	\$55,000	\$1,450,000	\$19,216,550	73
BN09	\$310,222	\$89,900	\$705,000	\$22,646,193	73
BN10	\$178,827	\$27,900	\$439,000	\$10,550,800	59
BN11	\$478,800	\$99,000	\$3,475,000	\$28,249,197	59
BN12	\$354,573	\$55,000	\$2,795,000	\$55,313,400	156
ES01	\$397,700	\$70,000	\$2,299,999	\$75,960,723	191
ES02	\$266,062	\$85,000	\$799,995	\$23,679,479	89
ES03	\$383,473	\$72,000	\$899,000	\$51,001,882	133
NA01	\$881,418	\$45,000	\$9,975,000	\$328,768,784	373
NA02	\$1,097,581	\$35,000	\$22,000,000	\$200,857,314	183
NA03	\$331,307	\$110,000	\$995,000	\$33,462,038	101
NA04	\$1,114,866	\$149,900	\$9,500,000	\$363,446,208	326
NA05	\$1,240,587	\$62,500	\$14,300,000	\$580,594,842	468
NA06	\$1,295,067	\$119,900	\$13,400,000	\$270,668,999	209
NA07	\$5,545,606	\$270,000	\$21,900,000	\$549,014,999	99
NA08	\$781,094	\$97,000	\$5,499,000	\$103,885,474	133
NA09	\$288,461	\$8,910	\$1,600,000	\$31,730,702	110
NA11	\$847,335	\$74,900	\$7,499,000	\$288,941,316	341
NA12	\$732,000	\$79,500	\$5,995,000	\$194,712,094	266
NA13	\$1,497,334	\$79,900	\$6,999,000	\$80,856,028	54
NA14	\$506,624	\$49,900	\$8,750,000	\$181,371,245	358
NA15	\$248,276	\$65,000	\$799,000	\$18,124,178	73
NA16	\$702,205	\$12,000	\$7,600,000	\$281,584,346	401
NA17	\$214,671	\$29,900	\$895,000	\$74,276,208	346
NA18	\$229,990	\$59,500	\$2,895,000	\$86,016,213	374
NA19	\$326,049	\$35,000	\$1,599,000	\$116,725,478	358
NA21	\$801,044	\$73,500	\$7,900,000	\$213,077,635	266
NA22	\$416,463	\$74,900	\$2,400,000	\$66,634,154	160
NA23	\$529,189	\$149,900	\$4,900,000	\$19,579,999	37
NA24	\$109,026	\$40,000	\$299,999	\$10,575,487	97
NA31	\$277,440	\$70,000	\$1,499,000	\$18,865,950	68
NA32	\$1,151,875	\$87,500	\$2,400,000	\$4,607,500	4
NA33	\$245,450	\$240,900	\$250,000	\$490,900	2
NA34	\$227,588	\$120,000	\$425,000	\$8,648,350	38
NA36	\$172,695	\$34,900	\$355,000	\$5,180,853	30
NA37	\$237,731	\$49,900	\$840,000	\$32,806,824	138
NA38	\$461,741	\$49,900	\$2,595,000	\$113,126,593	245
NA39	\$270,089	\$19,900	\$1,290,000	\$17,015,614	63

John R. Wood Inc., REALTORS
Active Listing Report
GeoCode Active Stats

	Data				
GEO Area	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count
NA41	\$383,438	\$85,000	\$1,690,000	\$15,720,971	41
NA42	\$289,216	\$98,900	\$1,350,000	\$8,965,700	31
NA43	\$291,476	\$85,000	\$799,000	\$3,789,190	13
NA44	\$232,775	\$40,000	\$725,000	\$6,052,139	26
NA45	\$175,478	\$75,000	\$599,000	\$4,035,999	23
NA46	\$167,904	\$54,900	\$475,000	\$4,533,400	27
NA47	\$173,317	\$89,900	\$439,000	\$5,892,788	34
NA48	\$216,052	\$69,900	\$1,299,000	\$6,265,500	29
Grand Total	\$675,332	\$8,910	\$22,000,000	\$5,125,098,203	7589

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Volume

Company	Data		Side		% Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % Closed Volume	Total % Closed Units
	Count of Side		Sum of Closed Volume									
	L	S	L	S	L	S	L	S				
Premier Properties of SWFL,INC	348	336	\$416,514,278	\$360,524,725	8.96%	7.76%	2.85%	2.76%	684	\$777,039,003	16.72%	5.61%
John R Wood	673	667	\$340,697,307	\$326,996,829	7.33%	7.04%	5.52%	5.47%	1340	\$667,694,136	14.37%	10.99%
Downing Frye	801	753	\$299,378,358	\$272,341,623	6.44%	5.86%	6.57%	6.18%	1554	\$571,719,981	12.30%	12.75%
Prudential Florida WCI Realty	332	307	\$151,985,892	\$143,492,975	3.27%	3.09%	2.72%	2.52%	639	\$295,478,867	6.36%	5.24%
Coldwell Banker Residential Real Estate, Inc.	445	378	\$150,944,487	\$133,641,859	3.25%	2.88%	3.65%	3.10%	823	\$284,586,346	6.12%	6.75%
Amerivest Realty	318	307	\$72,462,998	\$91,643,075	1.56%	1.97%	2.61%	2.52%	625	\$164,106,073	3.53%	5.13%
Premiere Plus Realty Co.	223	302	\$67,965,597	\$95,574,127	1.46%	2.06%	1.83%	2.48%	525	\$163,539,724	3.52%	4.31%
Keller Williams Elite Realty	149	126	\$54,624,900	\$43,989,735	1.18%	0.95%	1.22%	1.03%	275	\$98,614,635	2.12%	2.26%
Non MLS		324		\$81,230,341	0.00%	1.75%	0.00%	2.66%	324	\$81,230,341	1.75%	2.66%
Barry DeNicola Realty, Inc.	13	16	\$39,098,000	\$41,285,683	0.84%	0.89%	0.11%	0.13%	29	\$80,383,683	1.73%	0.24%
Sun Realty	130	157	\$26,014,725	\$31,434,176	0.56%	0.68%	1.07%	1.29%	287	\$57,448,901	1.24%	2.35%
Keating Associates	46	79	\$16,652,100	\$34,331,850	0.36%	0.74%	0.38%	0.65%	125	\$50,983,950	1.10%	1.03%
Gulf Coast International	11	10	\$23,799,375	\$19,813,500	0.51%	0.43%	0.09%	0.08%	21	\$43,612,875	0.94%	0.17%
RE/MAX Realty Select	147	91	\$23,139,815	\$19,995,591	0.50%	0.43%	1.21%	0.75%	238	\$43,135,406	0.93%	1.95%
Naples Realty Services	85	54	\$19,001,118	\$13,046,152	0.41%	0.28%	0.70%	0.44%	139	\$32,047,270	0.69%	1.14%
The Forrest Company Realty of Naples Inc	8	2	\$26,155,000	\$4,631,000	0.56%	0.10%	0.07%	0.02%	10	\$30,786,000	0.66%	0.08%
Campbell and Prebish	2	11	\$4,505,000	\$23,685,000	0.10%	0.51%	0.02%	0.09%	13	\$28,190,000	0.61%	0.11%
Florida Home Realty of Collier County, Inc.	73	77	\$13,133,453	\$14,948,705	0.28%	0.32%	0.60%	0.63%	150	\$28,082,158	0.60%	1.23%
Mari Vescei REALTORS, Inc	22	31	\$17,494,500	\$9,203,652	0.38%	0.20%	0.18%	0.25%	53	\$26,698,152	0.57%	0.43%
Realty World Florida	62	44	\$14,145,901	\$12,445,200	0.30%	0.27%	0.51%	0.36%	106	\$26,591,101	0.57%	0.87%
Royal Shell Real Estate	17	25	\$10,350,500	\$14,809,599	0.22%	0.32%	0.14%	0.21%	42	\$25,160,099	0.54%	0.34%
VIP Realty Group	43	36	\$12,913,070	\$11,223,148	0.28%	0.24%	0.35%	0.30%	79	\$24,136,218	0.52%	0.65%
RE/MAX Results Realty	33	45	\$9,307,500	\$12,795,450	0.20%	0.28%	0.27%	0.37%	78	\$22,102,950	0.48%	0.64%
Sand Castle Realty Group, Inc	31	59	\$7,642,562	\$13,337,150	0.16%	0.29%	0.25%	0.48%	90	\$20,979,712	0.45%	0.74%
Vineyards Properties Inc	30	19	\$10,462,750	\$9,164,900	0.23%	0.20%	0.25%	0.16%	49	\$19,627,650	0.42%	0.40%
Grey Oaks Realty Inc.	9	3	\$11,958,500	\$6,131,000	0.26%	0.13%	0.07%	0.02%	12	\$18,089,500	0.39%	0.10%
Realty Direct Naples	42	62	\$7,778,200	\$9,879,096	0.17%	0.21%	0.34%	0.51%	104	\$17,657,296	0.38%	0.85%
#N/A		69		\$17,614,524	0.00%	0.38%	0.00%	0.57%	69	\$17,614,524	0.38%	0.57%
Platinum Properties of Naples Inc	14	17	\$7,056,400	\$10,221,000	0.15%	0.22%	0.11%	0.14%	31	\$17,277,400	0.37%	0.25%
South Bay Realty	35	49	\$6,798,550	\$10,388,450	0.15%	0.22%	0.29%	0.40%	84	\$17,187,000	0.37%	0.69%
Stock Realty, LLC	24	22	\$8,938,000	\$8,070,000	0.19%	0.17%	0.20%	0.18%	46	\$17,008,000	0.37%	0.38%
Leviton-McQuaid LLC	16	15	\$8,869,500	\$7,386,000	0.19%	0.16%	0.13%	0.12%	31	\$16,255,500	0.35%	0.25%
Prestige Properties of South Florida, Inc.	34	20	\$9,305,650	\$6,384,140	0.20%	0.14%	0.28%	0.16%	54	\$15,689,790	0.34%	0.44%
WEICHERT, REALTORs On The Gulf	41	49	\$7,912,925	\$7,729,030	0.17%	0.17%	0.34%	0.40%	90	\$15,641,955	0.34%	0.74%
Unique Properties of Naples, Inc.	7	14	\$7,188,473	\$7,839,090	0.15%	0.17%	0.06%	0.11%	21	\$15,027,563	0.32%	0.17%
Waterfront Realty Group, Inc.	36	17	\$8,904,857	\$5,720,200	0.19%	0.12%	0.30%	0.14%	53	\$14,625,057	0.31%	0.43%
Gulf Breeze Real Estate, LLC	35	31	\$6,626,625	\$7,212,500	0.14%	0.16%	0.29%	0.25%	66	\$13,839,125	0.30%	0.54%
Weekly Realty Group, LLC	6	5	\$6,775,000	\$6,925,000	0.15%	0.15%	0.05%	0.04%	11	\$13,700,000	0.29%	0.09%
Osborne & Company Inc		5		\$13,636,300	0.00%	0.29%	0.00%	0.04%	5	\$13,636,300	0.29%	0.04%
Premier Estate Properties	4	3	\$6,342,500	\$6,573,193	0.14%	0.14%	0.03%	0.02%	7	\$12,915,693	0.28%	0.06%
Prosults Realty	52	34	\$8,418,976	\$4,071,207	0.18%	0.09%	0.43%	0.28%	86	\$12,490,183	0.27%	0.71%
Bud Coleman Associates Inc	2	5	\$6,025,000	\$6,415,000	0.13%	0.14%	0.02%	0.04%	7	\$12,440,000	0.27%	0.06%
Luxury Estates International	2	3	\$5,200,000	\$7,200,000	0.11%	0.15%	0.02%	0.02%	5	\$12,400,000	0.27%	0.04%
Engel and Voelkers Olde Naples	10	17	\$4,501,500	\$7,780,900	0.10%	0.17%	0.08%	0.14%	27	\$12,282,400	0.26%	0.22%
Realty World, Top Producers Realty, Inc.	35	14	\$8,227,677	\$3,982,600	0.18%	0.09%	0.29%	0.11%	49	\$12,210,277	0.26%	0.40%
Southwest Properties Group	10	5	\$7,278,000	\$4,252,000	0.16%	0.09%	0.08%	0.04%	15	\$11,530,000	0.25%	0.12%
Kim Levitan Realty	8	11	\$3,740,000	\$7,746,900	0.08%	0.17%	0.07%	0.09%	19	\$11,486,900	0.25%	0.16%
Builders Services	37	6	\$9,457,319	\$1,511,349	0.20%	0.03%	0.30%	0.05%	43	\$10,968,668	0.24%	0.35%
Keller Williams Realty, Marco	27	35	\$4,715,300	\$6,195,425	0.10%	0.13%	0.22%	0.29%	62	\$10,910,725	0.23%	0.51%
L.H. Fleming & Company, Real Estate	60	17	\$7,174,272	\$3,538,250	0.15%	0.08%	0.49%	0.14%	77	\$10,712,522	0.23%	0.63%
Internet Realty Group, Inc.	45	33	\$6,227,333	\$4,384,100	0.13%	0.09%	0.37%	0.27%	78	\$10,611,433	0.23%	0.64%
Islandwalk Realty of Naples	21	16	\$5,806,600	\$4,698,000	0.12%	0.10%	0.17%	0.13%	37	\$10,504,600	0.23%	0.30%
Vineyards Realty Inc	5	3	\$8,305,000	\$2,115,000	0.18%	0.05%	0.04%	0.02%	8	\$10,420,000	0.22%	0.07%

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Volume

	Data		Side															
	Count of Side		Sum of Closed Volume		% Closed Volume		% Closed Units		Total Count of Side		Total Sum of Closed Volume		Total % Closed Volume		Total % Closed Units			
Independent Brokers Realty Inc.	16	21	\$4,686,200	\$4,944,901	0.10%	0.11%	0.13%	0.17%	37	\$9,631,101	0.21%	0.30%						
Germain Properties of Naples, LLC	6	13	\$1,149,900	\$8,368,400	0.02%	0.18%	0.05%	0.11%	19	\$9,518,300	0.20%	0.16%						
Gulf Bay Marketing Group Inc.	1	1	\$4,750,000	\$4,750,000	0.10%	0.10%	0.01%	0.01%	2	\$9,500,000	0.20%	0.02%						
Fiddler's Creek Realty, Inc.	10	5	\$6,220,000	\$3,267,500	0.13%	0.07%	0.08%	0.04%	15	\$9,487,500	0.20%	0.12%						
Lely Resort Realty, LLC.	9	4	\$6,315,258	\$3,119,768	0.14%	0.07%	0.07%	0.03%	13	\$9,435,026	0.20%	0.11%						
ERA Flagship Real Estate	24	28	\$5,311,400	\$4,021,596	0.11%	0.09%	0.20%	0.23%	52	\$9,332,996	0.20%	0.43%						
Kosene-Kosene Residential FL	22	22	\$4,653,478	\$4,653,478	0.10%	0.10%	0.18%	0.18%	44	\$9,306,956	0.20%	0.36%						
A Delta Realty of Naples Inc.	1	27	\$300,000	\$8,965,027	0.01%	0.19%	0.01%	0.22%	28	\$9,265,027	0.20%	0.23%						
Illustrated Properties Real Estate Inc.	17	15	\$4,664,800	\$4,479,000	0.10%	0.10%	0.14%	0.12%	32	\$9,143,800	0.20%	0.26%						
Bluebill Real Estate	14	20	\$3,474,300	\$4,984,800	0.07%	0.11%	0.11%	0.16%	34	\$8,459,100	0.18%	0.28%						
RE/MAX Estates	30	14	\$4,710,400	\$3,668,380	0.10%	0.08%	0.25%	0.11%	44	\$8,378,780	0.18%	0.36%						
Blue Heron Realty of Naples	18	18	\$3,474,500	\$4,763,000	0.07%	0.10%	0.15%	0.15%	36	\$8,237,500	0.18%	0.30%						
White Sands Realty, LLC	6	21	\$3,208,100	\$5,021,900	0.07%	0.11%	0.05%	0.17%	27	\$8,230,000	0.18%	0.22%						
United Real Estate	26	19	\$4,497,350	\$3,223,300	0.10%	0.07%	0.21%	0.16%	45	\$7,720,650	0.17%	0.37%						
Independent Brokers Realty	22	17	\$5,246,000	\$2,209,100	0.11%	0.05%	0.18%	0.14%	39	\$7,455,100	0.16%	0.32%						
Tropics Real Estate	5	27	\$876,500	\$6,566,400	0.02%	0.14%	0.04%	0.22%	32	\$7,442,900	0.16%	0.26%						
Century 21 Sunbelt Realty	39	6	\$6,752,977	\$517,358	0.15%	0.01%	0.32%	0.05%	45	\$7,270,335	0.16%	0.37%						
Arbor Trace Realty, Inc.	10	10	\$3,576,500	\$3,576,500	0.08%	0.08%	0.08%	0.08%	20	\$7,153,000	0.15%	0.16%						
Canada and Associates	1	2	\$3,300,000	\$3,513,500	0.07%	0.08%	0.01%	0.02%	3	\$6,813,500	0.15%	0.02%						
Spina Realty Company	7	7	\$2,480,800	\$4,319,500	0.05%	0.09%	0.06%	0.06%	14	\$6,800,300	0.15%	0.11%						
Port of the Islands Realty LLC	8	13	\$2,628,000	\$3,591,500	0.06%	0.08%	0.07%	0.11%	21	\$6,219,500	0.13%	0.17%						
West Wave Realty	44	1	\$6,003,636	\$108,000	0.13%	0.00%	0.36%	0.01%	45	\$6,111,636	0.13%	0.37%						
Harmon Global	31	14	\$3,963,651	\$2,000,300	0.09%	0.04%	0.25%	0.11%	45	\$5,963,951	0.13%	0.37%						
Royal Properties of Naples LLC	37	9	\$4,865,049	\$1,008,300	0.10%	0.02%	0.30%	0.07%	46	\$5,873,349	0.13%	0.38%						
Realty Pros of Naples, LLC	16	20	\$3,247,902	\$2,570,538	0.07%	0.06%	0.13%	0.16%	36	\$5,818,440	0.13%	0.30%						
Perfect Properties of Naples, Inc.	16	14	\$2,110,900	\$3,702,557	0.05%	0.08%	0.13%	0.11%	30	\$5,813,457	0.13%	0.25%						
Quail Communities Realty, Inc.	8	6	\$3,297,000	\$2,246,900	0.07%	0.05%	0.07%	0.05%	14	\$5,543,900	0.12%	0.11%						
Homes & Land Brokers, Inc.	27	7	\$4,851,340	\$567,900	0.10%	0.01%	0.22%	0.06%	34	\$5,419,240	0.12%	0.28%						
Sterling Property Servs Realty	3	8	\$1,457,000	\$3,884,875	0.03%	0.08%	0.02%	0.07%	11	\$5,341,875	0.11%	0.09%						
Assist2Sell	18	7	\$4,181,400	\$991,333	0.09%	0.02%	0.15%	0.06%	25	\$5,172,733	0.11%	0.21%						
Audubon Properties Inc	3	3	\$2,100,000	\$2,935,000	0.05%	0.06%	0.02%	0.02%	6	\$5,035,000	0.11%	0.05%						
South Shore Properties Group	1	3	\$262,000	\$4,739,000	0.01%	0.10%	0.01%	0.02%	4	\$5,001,000	0.11%	0.03%						
Premier Realty Homes	12	2	\$4,570,800	\$241,000	0.10%	0.01%	0.10%	0.02%	14	\$4,811,800	0.10%	0.11%						
Phelps Realty Services	38		\$4,802,442		0.10%	0.00%	0.31%	0.00%	38	\$4,802,442	0.10%	0.31%						
Naples Brokers Realty	20	11	\$3,307,000	\$1,441,000	0.07%	0.03%	0.16%	0.09%	31	\$4,748,000	0.10%	0.25%						
McWilliams Buckley & Assoc	27		\$4,680,690		0.10%	0.00%	0.22%	0.00%	27	\$4,680,690	0.10%	0.22%						
Diann Masi Realty, Inc.	16	9	\$3,002,000	\$1,561,000	0.06%	0.03%	0.13%	0.07%	25	\$4,563,000	0.10%	0.21%						
World Realty Services	11	10	\$2,317,265	\$2,238,395	0.05%	0.05%	0.09%	0.08%	21	\$4,555,660	0.10%	0.17%						
RE/MAX Realty Group	16	5	\$3,575,500	\$883,023	0.08%	0.02%	0.13%	0.04%	21	\$4,458,523	0.10%	0.17%						
West Bay Realty Inc.	10		\$4,418,700		0.10%	0.00%	0.08%	0.00%	10	\$4,418,700	0.10%	0.08%						
Christopher Realty, Inc.	6	4	\$2,910,000	\$1,430,000	0.06%	0.03%	0.05%	0.03%	10	\$4,340,000	0.09%	0.08%						
Lee Collier Realty Group Inc		16		\$4,197,775	0.00%	0.09%	0.00%	0.13%	16	\$4,197,775	0.09%	0.13%						
Dana F. Marcum		1		\$3,950,000	0.00%	0.08%	0.00%	0.01%	1	\$3,950,000	0.08%	0.01%						
Exit Platinum Realty	11	9	\$1,975,100	\$1,863,700	0.04%	0.04%	0.09%	0.07%	20	\$3,838,800	0.08%	0.16%						
RE/MAX Sundance Realty II	13	11	\$1,696,800	\$1,851,900	0.04%	0.04%	0.11%	0.09%	24	\$3,548,700	0.08%	0.20%						
Absync Realty	3	6	\$1,292,000	\$2,242,000	0.03%	0.05%	0.02%	0.05%	9	\$3,534,000	0.08%	0.07%						
Clyde C. Quinby Realty, Inc.	1		\$3,500,000		0.08%	0.00%	0.01%	0.00%	1	\$3,500,000	0.08%	0.01%						
Luxury Homes of Naples	2	1	\$1,972,800	\$1,522,800	0.04%	0.03%	0.02%	0.01%	3	\$3,495,600	0.08%	0.02%						
A. R. B. C. Realty of SW Florida	2		\$3,400,000		0.07%	0.00%	0.02%	0.00%	2	\$3,400,000	0.07%	0.02%						
Naples TBI Realty LLC	5	2	\$2,505,117	\$855,122	0.05%	0.02%	0.04%	0.02%	7	\$3,360,239	0.07%	0.06%						
ERA Faust Realty Group	12	7	\$2,130,139	\$1,219,300	0.05%	0.03%	0.10%	0.06%	19	\$3,349,439	0.07%	0.16%						
Bartley Realty Services	16	7	\$2,281,075	\$1,042,200	0.05%	0.02%	0.13%	0.06%	23	\$3,323,275	0.07%	0.19%						
Real Pro Realtors	10	10	\$2,320,700	\$997,850	0.05%	0.02%	0.08%	0.08%	20	\$3,318,550	0.07%	0.16%						
Pollard & Hedrich Realty, Inc.	5	8	\$1,645,000	\$1,588,900	0.04%	0.03%	0.04%	0.07%	13	\$3,233,900	0.07%	0.11%						

John R. Wood Inc., REALTORS
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	Count of Side		Sum of Closed Volume		% Closed Volume		% Closed Units					
D. R. Horton Realty	10	3	\$2,589,724	\$636,990	0.06%	0.01%	0.08%	0.02%	13	\$3,226,714	0.07%	0.11%
Exceptional Properties of SW Florida	3	5	\$1,420,000	\$1,770,500	0.03%	0.04%	0.02%	0.04%	8	\$3,190,500	0.07%	0.07%
Marco Island Realestate.com, Inc.	3	10	\$400,000	\$2,735,185	0.01%	0.06%	0.02%	0.08%	13	\$3,135,185	0.07%	0.11%
Avalon Real Estate	18		\$2,986,650		0.06%	0.00%	0.15%	0.00%	18	\$2,986,650	0.06%	0.15%
Verona Realty	7	10	\$1,415,500	\$1,557,649	0.03%	0.03%	0.06%	0.08%	17	\$2,973,149	0.06%	0.14%
Miles Realty Group	8	7	\$1,712,000	\$1,213,000	0.04%	0.03%	0.07%	0.06%	15	\$2,925,000	0.06%	0.12%
Bordner Real Estate, Inc.		14		\$2,900,100	0.00%	0.06%	0.00%	0.11%	14	\$2,900,100	0.06%	0.11%
Realty Executives	4	8	\$1,267,500	\$1,623,383	0.03%	0.03%	0.03%	0.07%	12	\$2,890,883	0.06%	0.10%
Help-U-Sell Reed & Associates	7	6	\$1,604,000	\$1,084,000	0.03%	0.02%	0.06%	0.05%	13	\$2,688,000	0.06%	0.11%
Bristol Properties	1	4	\$280,000	\$2,298,000	0.01%	0.05%	0.01%	0.03%	5	\$2,578,000	0.06%	0.04%
Saggio Dream Realty	8	17	\$608,900	\$1,956,900	0.01%	0.04%	0.07%	0.14%	25	\$2,565,800	0.06%	0.21%
Sandals Realty of Collier	7	9	\$1,214,900	\$1,347,000	0.03%	0.03%	0.06%	0.07%	16	\$2,561,900	0.06%	0.13%
Select Real Estate By Stephani	2	3	\$535,050	\$2,010,500	0.01%	0.04%	0.02%	0.02%	5	\$2,545,550	0.05%	0.04%
Sun Realty LLC	7	9	\$1,098,750	\$1,407,500	0.02%	0.03%	0.06%	0.07%	16	\$2,506,250	0.05%	0.13%
Perfect Place Realty	2		\$2,490,000		0.05%	0.00%	0.02%	0.00%	2	\$2,490,000	0.05%	0.02%
Sellstate Achievers Rlty	12	6	\$1,672,270	\$797,000	0.04%	0.02%	0.10%	0.05%	18	\$2,469,270	0.05%	0.15%
TEC Realty	8	14	\$807,100	\$1,646,200	0.02%	0.04%	0.07%	0.11%	22	\$2,453,300	0.05%	0.18%
Island Realty Marco	5	5	\$1,287,000	\$1,136,000	0.03%	0.02%	0.04%	0.04%	10	\$2,423,000	0.05%	0.08%
Gulf Region Realty	5	11	\$807,500	\$1,588,000	0.02%	0.03%	0.04%	0.09%	16	\$2,395,500	0.05%	0.13%
Faust RealtyGroup	7	8	\$1,265,801	\$1,062,900	0.03%	0.02%	0.06%	0.07%	15	\$2,328,701	0.05%	0.12%
Beach & Luxury Realty Inc	4	5	\$1,262,000	\$1,027,794	0.03%	0.02%	0.03%	0.04%	9	\$2,289,794	0.05%	0.07%
Medical Advisors		2		\$2,250,000	0.00%	0.05%	0.00%	0.02%	2	\$2,250,000	0.05%	0.02%
RL Nardi & Associates Inc	4	6	\$774,000	\$1,426,000	0.02%	0.03%	0.03%	0.05%	10	\$2,200,000	0.05%	0.08%
Florida Realty Group	9	3	\$1,647,900	\$547,500	0.04%	0.01%	0.07%	0.02%	12	\$2,195,400	0.05%	0.10%
Best Invest Realty		1		\$2,175,000	0.00%	0.05%	0.00%	0.01%	1	\$2,175,000	0.05%	0.01%
Direct Home Realty	6	14	\$641,000	\$1,505,900	0.01%	0.03%	0.05%	0.11%	20	\$2,146,900	0.05%	0.16%
Horizons By The Sea Inc.	6	5	\$1,490,000	\$655,500	0.03%	0.01%	0.05%	0.04%	11	\$2,145,500	0.05%	0.09%
U S Prime Realty LLC	5	18	\$506,900	\$1,636,700	0.01%	0.04%	0.04%	0.15%	23	\$2,143,600	0.05%	0.19%
Collier Realty Services		2		\$2,105,000	0.00%	0.05%	0.00%	0.02%	2	\$2,105,000	0.05%	0.02%
Frost & Associates Inc	12	3	\$1,302,900	\$801,000	0.03%	0.02%	0.10%	0.02%	15	\$2,103,900	0.05%	0.12%
High End Properties		2		\$2,100,000	0.00%	0.05%	0.00%	0.02%	2	\$2,100,000	0.05%	0.02%
Barefoot Beach Properties	1	1	\$1,500,000	\$570,000	0.03%	0.01%	0.01%	0.01%	2	\$2,070,000	0.04%	0.02%
Priceless Realty	11	7	\$1,434,888	\$618,000	0.03%	0.01%	0.09%	0.06%	18	\$2,052,888	0.04%	0.15%
Gulf Harbour		1		\$2,050,000	0.00%	0.04%	0.00%	0.01%	1	\$2,050,000	0.04%	0.01%
McNeil Real Estate, Inc.	2	6	\$337,800	\$1,700,400	0.01%	0.04%	0.02%	0.05%	8	\$2,038,200	0.04%	0.07%
Century 21 Tri Power	1	2	\$40,000	\$1,984,500	0.00%	0.04%	0.01%	0.02%	3	\$2,024,500	0.04%	0.02%
Preferred Properties of Naples Inc		1		\$1,999,000	0.00%	0.04%	0.00%	0.01%	1	\$1,999,000	0.04%	0.01%
Ruby Realty & Referral Company	5	7	\$737,000	\$1,250,901	0.02%	0.03%	0.04%	0.06%	12	\$1,987,901	0.04%	0.10%
Mediterra Realty	1	1	\$1,365,199	\$620,000	0.03%	0.01%	0.01%	0.01%	2	\$1,985,199	0.04%	0.02%
REO Accelerated Disposition	7	3	\$1,493,700	\$470,000	0.03%	0.01%	0.06%	0.02%	10	\$1,963,700	0.04%	0.08%
COLLIER COUNTY REALTY CORP	9	1	\$1,813,700	\$139,000	0.04%	0.00%	0.07%	0.01%	10	\$1,952,700	0.04%	0.08%
Century 21 Birchwood	17	4	\$1,622,200	\$319,900	0.03%	0.01%	0.14%	0.03%	21	\$1,942,100	0.04%	0.17%
Traditional Real Estate Services, Inc.	1	8	\$200,000	\$1,724,000	0.00%	0.04%	0.01%	0.07%	9	\$1,924,000	0.04%	0.07%
Reed and Associate	2	1	\$1,715,000	\$181,000	0.04%	0.00%	0.02%	0.01%	3	\$1,896,000	0.04%	0.02%
Florida Global RE Inc	8	13	\$590,150	\$1,244,450	0.01%	0.03%	0.07%	0.11%	21	\$1,834,600	0.04%	0.17%
Elysium Realty	5	1	\$1,539,000	\$295,000	0.03%	0.01%	0.04%	0.01%	6	\$1,834,000	0.04%	0.05%
E, M Prime Realty	10	5	\$1,241,300	\$550,600	0.03%	0.01%	0.08%	0.04%	15	\$1,791,900	0.04%	0.12%
Twin Realty Inc.	3	4	\$528,000	\$1,248,200	0.01%	0.03%	0.02%	0.03%	7	\$1,776,200	0.04%	0.06%
Marquise Property Sales	2	1	\$1,086,000	\$675,000	0.02%	0.01%	0.02%	0.01%	3	\$1,761,000	0.04%	0.02%
Hunters Ridge Realty Co.	4	6	\$741,500	\$1,017,300	0.02%	0.02%	0.03%	0.05%	10	\$1,758,800	0.04%	0.08%
Coffey Real Estate Services, Corp	7	7	\$922,000	\$810,500	0.02%	0.02%	0.06%	0.06%	14	\$1,732,500	0.04%	0.11%
Poteet Properties, Inc.	3	6	\$568,000	\$1,138,500	0.01%	0.02%	0.02%	0.05%	9	\$1,706,500	0.04%	0.07%
Alliance Realty Group	1	4	\$122,000	\$1,584,000	0.00%	0.03%	0.01%	0.03%	5	\$1,706,000	0.04%	0.04%
Signature Properties of Greater Florida Inc.		10		\$1,703,650	0.00%	0.04%	0.00%	0.08%	10	\$1,703,650	0.04%	0.08%

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Paragon Realty, Inc.	1	3	\$542,500	\$1,150,400	0.01%	0.02%	0.01%	0.02%			4	\$1,692,900	0.04%		0.03%			
Century 21 AAIM Realty Grp.	13	1	\$1,609,001	\$44,251	0.03%	0.00%	0.11%	0.01%			14	\$1,653,252	0.04%		0.11%			
Neapolitan Realty LLC		3	\$1,605,000		0.00%	0.03%	0.00%	0.02%			3	\$1,605,000	0.03%		0.02%			
Kunkle Realty, LLC	7	5	\$986,000	\$618,500	0.02%	0.01%	0.06%	0.04%			12	\$1,604,500	0.03%		0.10%			
Discovery Realty Group	2	2	\$790,000	\$790,000	0.02%	0.02%	0.02%	0.02%			4	\$1,580,000	0.03%		0.03%			
Community Realty Associates	5		\$1,571,500		0.03%	0.00%	0.04%	0.00%			5	\$1,571,500	0.03%		0.04%			
Atlantic & Pacific Realty	11	2	\$1,442,400	\$128,500	0.03%	0.00%	0.09%	0.02%			13	\$1,570,900	0.03%		0.11%			
Advanta Realty	1	12	\$115,150	\$1,422,550	0.00%	0.03%	0.01%	0.10%			13	\$1,537,700	0.03%		0.11%			
Fidelity Florida Realty Corp	3	8	\$375,000	\$1,088,172	0.01%	0.02%	0.02%	0.07%			11	\$1,463,172	0.03%		0.09%			
Sun Realty USA	4	5	\$572,000	\$881,900	0.01%	0.02%	0.03%	0.04%			9	\$1,453,900	0.03%		0.07%			
Patrick Murphy Realty		1	\$1,425,000		0.00%	0.03%	0.00%	0.01%			1	\$1,425,000	0.03%		0.01%			
Sanddollar Real Estate Corp of Naples	6	6	\$584,500	\$834,250	0.01%	0.02%	0.05%	0.10%			12	\$1,418,750	0.03%		0.10%			
RL Bailey Realty	3	1	\$1,056,000	\$350,000	0.02%	0.01%	0.02%	0.01%			4	\$1,406,000	0.03%		0.03%			
A Plus Realty	4	8	\$482,000	\$912,300	0.01%	0.02%	0.03%	0.07%			12	\$1,394,300	0.03%		0.10%			
Marilee Realty	6	1	\$1,268,900	\$114,900	0.03%	0.00%	0.05%	0.01%			7	\$1,383,800	0.03%		0.06%			
Sandals Realty	6	1	\$1,018,180	\$360,000	0.02%	0.01%	0.05%	0.01%			7	\$1,378,180	0.03%		0.06%			
Rapallo Rite at Coconut Point	2	3	\$545,000	\$828,000	0.01%	0.02%	0.02%	0.02%			5	\$1,373,000	0.03%		0.04%			
Gulf to Bay Sothebys International	1	1	\$820,000	\$535,000	0.02%	0.01%	0.01%	0.01%			2	\$1,355,000	0.03%		0.02%			
Century 21 Sunbelt Rlty #1,Inc	3	2	\$913,500	\$441,500	0.02%	0.01%	0.02%	0.02%			5	\$1,355,000	0.03%		0.04%			
Selling Paradise Realty	4		\$1,352,737		0.03%	0.00%	0.03%	0.00%			4	\$1,352,737	0.03%		0.03%			
Florida Foundation Realty	4	6	\$525,000	\$823,900	0.01%	0.02%	0.03%	0.05%			10	\$1,348,900	0.03%		0.08%			
IXORA Realty	6	7	\$625,352	\$707,900	0.01%	0.02%	0.05%	0.06%			13	\$1,333,252	0.03%		0.11%			
L'Excellence Realty Group Inc.	2	13	\$236,700	\$1,068,200	0.01%	0.02%	0.02%	0.11%			15	\$1,304,900	0.03%		0.12%			
Denny H. Brewer III	1		\$1,295,000		0.03%	0.00%	0.01%	0.00%			1	\$1,295,000	0.03%		0.01%			
J Meier Real Estate	7	2	\$1,136,900	\$152,900	0.02%	0.00%	0.06%	0.02%			9	\$1,289,800	0.03%		0.07%			
Bonita Village Realty	1	3	\$430,000	\$858,000	0.01%	0.02%	0.01%	0.02%			4	\$1,288,000	0.03%		0.03%			
EXIT Charde Realty	2	2	\$586,500	\$685,000	0.01%	0.01%	0.02%	0.02%			4	\$1,271,500	0.03%		0.03%			
ProTrend Residential	1	5	\$399,900	\$870,400	0.01%	0.02%	0.01%	0.04%			6	\$1,270,300	0.03%		0.05%			
Boca Executives	1	5	\$99,500	\$1,157,400	0.00%	0.02%	0.01%	0.04%			6	\$1,256,900	0.03%		0.05%			
Market America Rlty & Invstmnt	8	1	\$1,007,900	\$244,900	0.02%	0.01%	0.07%	0.01%			9	\$1,252,800	0.03%		0.07%			
Rapid USA Immigration Business Brokers, Inc.		1	\$1,250,000		0.00%	0.03%	0.00%	0.01%			1	\$1,250,000	0.03%		0.01%			
STS Realty Group	1	2	\$135,000	\$1,110,000	0.00%	0.02%	0.01%	0.02%			3	\$1,245,000	0.03%		0.02%			
Exit Platinum	5	4	\$748,000	\$445,000	0.02%	0.01%	0.04%	0.03%			9	\$1,193,000	0.03%		0.07%			
Palm Realty Group	1	3	\$460,000	\$720,000	0.01%	0.02%	0.01%	0.02%			4	\$1,180,000	0.03%		0.03%			
398MLS	5		\$1,146,700		0.02%	0.00%	0.04%	0.00%			5	\$1,146,700	0.02%		0.04%			
Alderuccio Realty Group, LLC	1	1	\$730,000	\$414,900	0.02%	0.01%	0.01%	0.01%			2	\$1,144,900	0.02%		0.02%			
Beachwood Properties, Inc.	3	3	\$434,000	\$704,000	0.01%	0.02%	0.02%	0.02%			6	\$1,138,000	0.02%		0.05%			
Andrea Deane & Associates, Inc.	3	1	\$945,000	\$190,000	0.02%	0.00%	0.02%	0.01%			4	\$1,135,000	0.02%		0.03%			
Costantini Realty Inc.		2	\$1,130,000		0.00%	0.02%	0.00%	0.02%			2	\$1,130,000	0.02%		0.02%			
Realty Corp. of Naples	1	4	\$125,000	\$998,500	0.00%	0.02%	0.01%	0.03%			5	\$1,123,500	0.02%		0.04%			
Hovland, Inc.	1	4	\$150,000	\$964,000	0.00%	0.02%	0.01%	0.03%			5	\$1,114,000	0.02%		0.04%			
Gulf Coast Management Group	5	2	\$569,000	\$530,000	0.01%	0.01%	0.04%	0.02%			7	\$1,099,000	0.02%		0.06%			
Gulf Cities Realty	2	5	\$233,000	\$858,000	0.01%	0.02%	0.02%	0.04%			7	\$1,091,000	0.02%		0.06%			
Lahaina Realty	9	5	\$614,500	\$472,500	0.01%	0.01%	0.07%	0.04%			14	\$1,087,000	0.02%		0.11%			
Steven C. Moller, Broker	3	4	\$484,900	\$592,900	0.01%	0.01%	0.02%	0.03%			7	\$1,077,800	0.02%		0.06%			
Gulfline Realty LLC	3	1	\$723,900	\$351,000	0.02%	0.01%	0.02%	0.01%			4	\$1,074,900	0.02%		0.03%			
David Brown Realtors	4	13	\$251,900	\$805,300	0.01%	0.02%	0.03%	0.11%			17	\$1,057,200	0.02%		0.14%			
Gulf Coast Associates		5	\$1,048,000		0.00%	0.02%	0.00%	0.04%			5	\$1,048,000	0.02%		0.04%			
Realty Experts International Inc	8	3	\$709,599	\$337,900	0.02%	0.01%	0.07%	0.02%			11	\$1,047,499	0.02%		0.09%			
Bella Vita	2	2	\$530,000	\$509,000	0.01%	0.01%	0.02%	0.02%			4	\$1,039,000	0.02%		0.03%			
Minker Properties		2	\$1,013,000		0.00%	0.02%	0.00%	0.02%			2	\$1,013,000	0.02%		0.02%			
Anchor Realty of Naples	3	1	\$602,400	\$405,000	0.01%	0.01%	0.02%	0.01%			4	\$1,007,400	0.02%		0.03%			
Roger Hill Realty Inc	2	5	\$210,000	\$796,000	0.00%	0.02%	0.02%	0.04%			7	\$1,006,000	0.02%		0.06%			
Dove Realty, Inc.	2	1	\$780,000	\$219,000	0.02%	0.00%	0.02%	0.01%			3	\$999,000	0.02%		0.02%			

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Volume

	Data		Side		Sum of Closed Volume		% Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % Closed Volume	Total % Closed Units
	Count of Side													
Luxury Property Firm	1			\$975,000			0.02%	0.00%	0.01%	0.00%	1	\$975,000	0.02%	0.01%
Naples Golfing Rentals, Inc.	1	3		\$430,000	\$535,000		0.01%	0.01%	0.01%	0.02%	4	\$965,000	0.02%	0.03%
Barefoot Beach Realty Inc		1			\$950,000		0.00%	0.02%	0.00%	0.01%	1	\$950,000	0.02%	0.01%
Towne and Country Realty of Naples, Inc.	1	1		\$517,500	\$430,000		0.01%	0.01%	0.01%	0.01%	2	\$947,500	0.02%	0.02%
West Shore Properties Real Estate Company		5			\$939,500		0.00%	0.02%	0.00%	0.04%	5	\$939,500	0.02%	0.04%
First Service Realty-GMAC	5	1		\$362,800	\$575,000		0.01%	0.01%	0.04%	0.01%	6	\$937,800	0.02%	0.05%
Virginia M Woody	1	1		\$455,000	\$455,000		0.01%	0.01%	0.01%	0.01%	2	\$910,000	0.02%	0.02%
Century 21 JB Novelli Internationale	3	3		\$493,500	\$413,500		0.01%	0.01%	0.02%	0.02%	6	\$907,000	0.02%	0.05%
Wayne Williams	3			\$906,500			0.02%	0.00%	0.02%	0.00%	3	\$906,500	0.02%	0.02%
Waterways Homes Realty, Inc.	5	1		\$660,500	\$245,500		0.01%	0.01%	0.04%	0.01%	6	\$906,000	0.02%	0.05%
Prime Real Estate of Naples	5	4		\$536,750	\$360,000		0.01%	0.01%	0.04%	0.03%	9	\$896,750	0.02%	0.07%
Lely Realty	2	2		\$244,900	\$638,000		0.01%	0.01%	0.02%	0.02%	4	\$882,900	0.02%	0.03%
Land Plus Realty Inc	7	2		\$754,275	\$118,250		0.02%	0.00%	0.06%	0.02%	9	\$872,525	0.02%	0.07%
William Ward Ventress	4	2		\$527,900	\$329,900		0.01%	0.01%	0.03%	0.02%	6	\$857,800	0.02%	0.05%
Inactive Company	1			\$840,000			0.02%	0.00%	0.01%	0.00%	1	\$840,000	0.02%	0.01%
Focus Real Estate	1	4		\$279,000	\$548,000		0.01%	0.01%	0.01%	0.03%	5	\$827,000	0.02%	0.04%
Match Point Realty Inc.		3			\$826,900		0.00%	0.02%	0.00%	0.02%	3	\$826,900	0.02%	0.02%
Royal Realty Investment Group	1	4		\$205,000	\$613,500		0.00%	0.01%	0.01%	0.03%	5	\$818,500	0.02%	0.04%
Clausen Properties, Inc.	2	1		\$707,900	\$110,000		0.02%	0.00%	0.02%	0.01%	3	\$817,900	0.02%	0.02%
Wilkins Realty Group, Inc.	2	3		\$202,000	\$612,000		0.00%	0.01%	0.02%	0.02%	5	\$814,000	0.02%	0.04%
Young Realty Group	4			\$813,000			0.02%	0.00%	0.03%	0.00%	4	\$813,000	0.02%	0.03%
Global Realty Advisors		2			\$810,000		0.00%	0.02%	0.00%	0.02%	2	\$810,000	0.02%	0.02%
Zip Realty, Inc.	2	4		\$194,000	\$611,300		0.00%	0.01%	0.02%	0.03%	6	\$805,300	0.02%	0.05%
Napoli Realty Services, LLC	4	2		\$479,000	\$318,000		0.01%	0.01%	0.03%	0.02%	6	\$797,000	0.02%	0.05%
Schooner Bay	10			\$790,700			0.02%	0.00%	0.08%	0.00%	10	\$790,700	0.02%	0.08%
Superior Realty Services SW FL	2	1		\$429,000	\$355,000		0.01%	0.01%	0.02%	0.01%	3	\$784,000	0.02%	0.02%
Bay Forest Real Estate Services, Inc.	1	2		\$252,500	\$527,500		0.01%	0.01%	0.01%	0.02%	3	\$780,000	0.02%	0.02%
Advanced Realty Solutions, Inc	1	3		\$85,000	\$691,500		0.00%	0.01%	0.01%	0.02%	4	\$776,500	0.02%	0.03%
Excel Real Estate Services, Inc.	3	4		\$338,000	\$435,250		0.01%	0.01%	0.02%	0.03%	7	\$773,250	0.02%	0.06%
Naples Property Shop	2	3		\$238,000	\$535,000		0.01%	0.01%	0.02%	0.02%	5	\$773,000	0.02%	0.04%
Sky Real Estate	1	5		\$92,500	\$675,351		0.00%	0.01%	0.01%	0.04%	6	\$767,851	0.02%	0.05%
Southwest Coast Realty, Inc.		3			\$760,000		0.00%	0.02%	0.00%	0.02%	3	\$760,000	0.02%	0.02%
Taylor Woodrow Realty-SW, LLC	1	1		\$380,000	\$380,000		0.01%	0.01%	0.01%	0.01%	2	\$760,000	0.02%	0.02%
Century 21 First Southern Trust	1	2		\$500,000	\$258,900		0.01%	0.01%	0.01%	0.02%	3	\$758,900	0.02%	0.02%
Kevin Shelly Realty Inc	1	6		\$58,500	\$681,300		0.00%	0.01%	0.01%	0.05%	7	\$739,800	0.02%	0.06%
Open House Tours Realty	1	2		\$125,000	\$609,500		0.00%	0.01%	0.01%	0.02%	3	\$734,500	0.02%	0.02%
Beach To Bay Properties	1			\$730,000			0.02%	0.00%	0.01%	0.00%	1	\$730,000	0.02%	0.01%
CL Properties	2	3		\$240,000	\$480,000		0.01%	0.01%	0.02%	0.02%	5	\$720,000	0.02%	0.04%
Timothy R. Kitsel	3			\$716,600			0.02%	0.00%	0.02%	0.00%	3	\$716,600	0.02%	0.02%
Gulf Coast Investment Properties		3			\$713,000		0.00%	0.02%	0.00%	0.02%	3	\$713,000	0.02%	0.02%
Premier Realty Concepts, Inc.	3	3		\$472,500	\$238,000		0.01%	0.01%	0.02%	0.02%	6	\$710,500	0.02%	0.05%
Mason Realty Inc.	3	2		\$449,500	\$257,000		0.01%	0.01%	0.02%	0.02%	5	\$706,500	0.02%	0.04%
POM Property Management	1	3		\$500,000	\$198,550		0.01%	0.00%	0.01%	0.02%	4	\$698,550	0.02%	0.03%
Seaside Properties of South Florida, Inc.	1	1		\$390,000	\$300,000		0.01%	0.01%	0.01%	0.01%	2	\$690,000	0.01%	0.02%
Collier & Assoc Real Estate	2	2		\$314,675	\$365,500		0.01%	0.01%	0.02%	0.02%	4	\$680,175	0.01%	0.03%
Housetraders	2	1		\$605,500	\$60,852		0.01%	0.00%	0.02%	0.01%	3	\$666,352	0.01%	0.02%
TSD Realty	2	5		\$205,500	\$459,300		0.00%	0.01%	0.02%	0.04%	7	\$664,800	0.01%	0.06%
Old Naples Realty Inc.	1	3		\$280,000	\$383,500		0.01%	0.01%	0.01%	0.02%	4	\$663,500	0.01%	0.03%
Cypress Realty Inc.	2	2		\$349,900	\$305,000		0.01%	0.01%	0.02%	0.02%	4	\$654,900	0.01%	0.03%
Ave Maria Realty	1	1		\$325,000	\$325,000		0.01%	0.01%	0.01%	0.01%	2	\$650,000	0.01%	0.02%
Blue Zone International Proeptries	1	1		\$300,000	\$325,000		0.01%	0.01%	0.01%	0.01%	2	\$625,000	0.01%	0.02%
Rossman Realty Group	1			\$625,000			0.01%	0.00%	0.01%	0.00%	1	\$625,000	0.01%	0.01%
Engel & Voelkers Marco Island	1	1		\$307,000	\$307,000		0.01%	0.01%	0.01%	0.01%	2	\$614,000	0.01%	0.02%
Sunstream Realty Inc	1	3		\$160,000	\$448,500		0.00%	0.01%	0.01%	0.02%	4	\$608,500	0.01%	0.03%

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Volume

	Data		Side															
	Count of Side		Sum of Closed Volume		% Closed Volume		% Closed Units		Total Count of Side		Total Sum of Closed Volume		Total % Closed Volume		Total % Closed Units			
Sunny Realty	3	1	\$486,500	\$120,000	0.01%	0.00%	0.02%	0.01%	4	\$606,500	0.01%	0.03%						
List in MLS	2		\$600,000		0.01%	0.00%	0.02%	0.00%	2	\$600,000	0.01%	0.02%						
Menelee Realty	5	1	\$489,245	\$110,000	0.01%	0.00%	0.04%	0.01%	6	\$599,245	0.01%	0.05%						
5th Avenue Real Estate	2	1	\$470,000	\$125,000	0.01%	0.00%	0.02%	0.01%	3	\$595,000	0.01%	0.02%						
Ted Hofferber SRA, PA	1		\$594,900		0.01%	0.00%	0.01%	0.00%	1	\$594,900	0.01%	0.01%						
Encore Realty	1	1	\$292,500	\$292,500	0.01%	0.01%	0.01%	0.01%	2	\$585,000	0.01%	0.02%						
RE/MAX Partners	6		\$575,900		0.01%	0.00%	0.05%	0.00%	6	\$575,900	0.01%	0.05%						
All In One Realty Group, Inc.		1		\$575,000	0.00%	0.01%	0.00%	0.01%	1	\$575,000	0.01%	0.01%						
Riverside Realty Group	2		\$568,000		0.01%	0.00%	0.02%	0.00%	2	\$568,000	0.01%	0.02%						
Sunshine Realty of SWFL	1	2	\$205,000	\$355,000	0.00%	0.01%	0.01%	0.02%	3	\$560,000	0.01%	0.02%						
Lion Realty	3	1	\$281,611	\$278,000	0.01%	0.01%	0.02%	0.01%	4	\$559,611	0.01%	0.03%						
OK Realty Inc.		6		\$556,600	0.00%	0.01%	0.00%	0.05%	6	\$556,600	0.01%	0.05%						
AC Global Realty, LLC		4		\$549,500	0.00%	0.01%	0.00%	0.03%	4	\$549,500	0.01%	0.03%						
#1 Real Estate Services	5		\$548,600		0.01%	0.00%	0.04%	0.00%	5	\$548,600	0.01%	0.04%						
True Realty Services LLC	2	4	\$294,900	\$251,500	0.01%	0.01%	0.02%	0.03%	6	\$546,400	0.01%	0.05%						
Tunrkey Residential	2		\$542,500		0.01%	0.00%	0.02%	0.00%	2	\$542,500	0.01%	0.02%						
Freedom Real Estate	1	1	\$270,000	\$270,000	0.01%	0.01%	0.01%	0.01%	2	\$540,000	0.01%	0.02%						
UNKNOWN	2	1	\$365,500	\$159,000	0.01%	0.00%	0.02%	0.01%	3	\$524,500	0.01%	0.02%						
TJS Realty, Inc.	2		\$515,000		0.01%	0.00%	0.02%	0.00%	2	\$515,000	0.01%	0.02%						
The Realty Group of SW FL, Inc		4		\$511,500	0.00%	0.01%	0.00%	0.03%	4	\$511,500	0.01%	0.03%						
Cameron Real Estate Services Inc.	1		\$503,000		0.01%	0.00%	0.01%	0.00%	1	\$503,000	0.01%	0.01%						
Premiere Advantage Real Estate		2		\$501,000	0.00%	0.01%	0.00%	0.02%	2	\$501,000	0.01%	0.02%						
Rossi Real Estate Inc	2		\$500,000		0.01%	0.00%	0.02%	0.00%	2	\$500,000	0.01%	0.02%						
A Codi Realty	1	2	\$133,000	\$351,400	0.00%	0.01%	0.01%	0.02%	3	\$484,400	0.01%	0.02%						
Paradise Properties of SW Florida		1		\$480,000	0.00%	0.01%	0.00%	0.01%	1	\$480,000	0.01%	0.01%						
Priority Properties of Florida	1	2	\$110,000	\$366,000	0.00%	0.01%	0.01%	0.02%	3	\$476,000	0.01%	0.02%						
Blue Bay Homes	4		\$470,000		0.01%	0.00%	0.03%	0.00%	4	\$470,000	0.01%	0.03%						
Escape Realty Services, LLC	1	1	\$45,000	\$425,000	0.00%	0.01%	0.01%	0.01%	2	\$470,000	0.01%	0.02%						
Cozy Naples Properties	1	1	\$235,000	\$235,000	0.01%	0.01%	0.01%	0.01%	2	\$470,000	0.01%	0.02%						
David Severino Real Estate	2		\$469,000		0.01%	0.00%	0.02%	0.00%	2	\$469,000	0.01%	0.02%						
Coastal Realty	2	1	\$270,500	\$197,500	0.01%	0.00%	0.02%	0.01%	3	\$468,000	0.01%	0.02%						
Southern Bay Realty Inc.		2		\$468,000	0.00%	0.01%	0.00%	0.02%	2	\$468,000	0.01%	0.02%						
1010 Apartments, Inc.	1	1	\$230,000	\$230,000	0.00%	0.00%	0.01%	0.01%	2	\$460,000	0.01%	0.02%						
Wonderland Realty	2		\$459,000		0.01%	0.00%	0.02%	0.00%	2	\$459,000	0.01%	0.02%						
Crimaldi and Associates, LLC	4		\$457,500		0.01%	0.00%	0.03%	0.00%	4	\$457,500	0.01%	0.03%						
Dina Cecere Realty LLC	1	1	\$240,000	\$210,000	0.01%	0.00%	0.01%	0.01%	2	\$450,000	0.01%	0.02%						
Diversified Real Estate Group	1	1	\$93,000	\$350,000	0.00%	0.01%	0.01%	0.01%	2	\$443,000	0.01%	0.02%						
Madelon Ward Licensed Real Estate Broker	1		\$440,000		0.01%	0.00%	0.01%	0.00%	1	\$440,000	0.01%	0.01%						
P & M Property Services	2	2	\$230,000	\$208,000	0.00%	0.00%	0.02%	0.02%	4	\$438,000	0.01%	0.03%						
Porter Davis RE Brokerage	3		\$426,000		0.01%	0.00%	0.02%	0.00%	3	\$426,000	0.01%	0.02%						
Baybeach Realty		3		\$421,900	0.00%	0.01%	0.00%	0.02%	3	\$421,900	0.01%	0.02%						
KWPM Real Estate Services	3	1	\$312,500	\$105,000	0.01%	0.00%	0.02%	0.01%	4	\$417,500	0.01%	0.03%						
Kelly and Associates	1	4	\$27,500	\$387,000	0.00%	0.01%	0.01%	0.03%	5	\$414,500	0.01%	0.04%						
Christine Haines		1		\$412,500	0.00%	0.01%	0.00%	0.01%	1	\$412,500	0.01%	0.01%						
Nichols Realty, Inc.	1	2	\$142,000	\$263,900	0.00%	0.01%	0.01%	0.02%	3	\$405,900	0.01%	0.02%						
Orange County Real Estate	1	1	\$200,000	\$200,000	0.00%	0.00%	0.01%	0.01%	2	\$400,000	0.01%	0.02%						
Florida Connect Realty	2		\$388,000		0.01%	0.00%	0.02%	0.00%	2	\$388,000	0.01%	0.02%						
Marco Island Realty Inc		4		\$386,600	0.00%	0.01%	0.00%	0.03%	4	\$386,600	0.01%	0.03%						
In Florida Properties		2		\$379,000	0.00%	0.01%	0.00%	0.02%	2	\$379,000	0.01%	0.02%						
Coyne Realty Inc	1	1	\$251,000	\$127,500	0.01%	0.00%	0.01%	0.01%	2	\$378,500	0.01%	0.02%						
Evelyn R. Johnson Realty Inc.	1	2	\$117,000	\$252,000	0.00%	0.01%	0.01%	0.02%	3	\$369,000	0.01%	0.02%						
Golf in Paradise Realty	2		\$364,000		0.01%	0.00%	0.02%	0.00%	2	\$364,000	0.01%	0.02%						
Club Team Realty		3		\$363,000	0.00%	0.01%	0.00%	0.02%	3	\$363,000	0.01%	0.02%						
Eister and Company		1		\$360,000	0.00%	0.01%	0.00%	0.01%	1	\$360,000	0.01%	0.01%						

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Volume

	Data		Side		Sum of Closed Volume		% Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % Closed Volume	Total % Closed Units
	Count of Side													
K. Burton and Associates	2			\$352,000			0.01%	0.00%	0.02%	0.00%	2	\$352,000	0.01%	0.02%
Sheridan Real Estate	1	1		\$175,000	\$175,000		0.00%	0.00%	0.01%	0.01%	2	\$350,000	0.01%	0.02%
N.A.I. Realty	1	1		\$59,900	\$290,000		0.00%	0.01%	0.01%	0.01%	2	\$349,900	0.01%	0.02%
Jo Carter & Associates, Inc.	1			\$349,000			0.01%	0.00%	0.01%	0.00%	1	\$349,000	0.01%	0.01%
Anchor Real Estate	1	1		\$170,200	\$175,000		0.00%	0.00%	0.01%	0.01%	2	\$345,200	0.01%	0.02%
Mathes Realty Inc	2	1		\$230,000	\$102,500		0.00%	0.00%	0.02%	0.01%	3	\$332,500	0.01%	0.02%
Century 21 Dockside Realty	2			\$315,001			0.01%	0.00%	0.02%	0.00%	2	\$315,001	0.01%	0.02%
Walsh Real Estate Services, Inc.	1	1		\$189,000	\$111,700		0.00%	0.00%	0.01%	0.01%	2	\$300,700	0.01%	0.02%
Tudor Villas Realty Naples	1	1		\$150,000	\$150,000		0.00%	0.00%	0.01%	0.01%	2	\$300,000	0.01%	0.02%
Independent Brokers	1	2		\$145,915	\$150,000		0.00%	0.00%	0.01%	0.02%	3	\$295,915	0.01%	0.02%
Xcellence Realty Group		1			\$285,000		0.00%	0.01%	0.00%	0.01%	1	\$285,000	0.01%	0.01%
Greenbrook Realty	1	1		\$89,000	\$195,000		0.00%	0.00%	0.01%	0.01%	2	\$284,000	0.01%	0.02%
Mayr & Company Realty			1		\$275,000		0.00%	0.01%	0.00%	0.01%	1	\$275,000	0.01%	0.01%
Nationas Real Estate Services	2	1		\$166,500	\$106,000		0.00%	0.00%	0.02%	0.01%	3	\$272,500	0.01%	0.02%
Town & Country Sun Properties		2			\$268,000		0.00%	0.01%	0.00%	0.02%	2	\$268,000	0.01%	0.02%
Keller Williams Marco		2			\$265,500		0.00%	0.01%	0.00%	0.02%	2	\$265,500	0.01%	0.02%
Phase III Real Estate Services	1	1		\$150,900	\$114,500		0.00%	0.00%	0.01%	0.01%	2	\$265,400	0.01%	0.02%
Rapid Rescue	2			\$265,199			0.01%	0.00%	0.02%	0.00%	2	\$265,199	0.01%	0.02%
Wynns Realty	1			\$265,000			0.01%	0.00%	0.01%	0.00%	1	\$265,000	0.01%	0.01%
Estates Realty	2	1		\$204,000	\$59,000		0.00%	0.00%	0.02%	0.01%	3	\$263,000	0.01%	0.02%
Colonial Square Realty, Inc.	1	1		\$104,000	\$157,000		0.00%	0.00%	0.01%	0.01%	2	\$261,000	0.01%	0.02%
WBG SW Florida, Inc.	1	1		\$130,000	\$130,000		0.00%	0.00%	0.01%	0.01%	2	\$260,000	0.01%	0.02%
Paradise Lifestyles	1			\$259,900			0.01%	0.00%	0.01%	0.00%	1	\$259,900	0.01%	0.01%
Maks Realty		2			\$255,100		0.00%	0.01%	0.00%	0.02%	2	\$255,100	0.01%	0.02%
Sunstream Realty, Inc.	2			\$252,000			0.01%	0.00%	0.02%	0.00%	2	\$252,000	0.01%	0.02%
Pelican Connection, Inc.		1			\$240,000		0.00%	0.01%	0.00%	0.01%	1	\$240,000	0.01%	0.01%
Windstar Realty Group, LLC	1			\$235,000			0.01%	0.00%	0.01%	0.00%	1	\$235,000	0.01%	0.01%
Riblet Realty LLC	1			\$225,000			0.00%	0.00%	0.01%	0.00%	1	\$225,000	0.00%	0.01%
Igoe Realty	1	2		\$64,900	\$157,300		0.00%	0.00%	0.01%	0.02%	3	\$222,200	0.00%	0.02%
Cape And Islands Realty Corporation		1			\$220,000		0.00%	0.00%	0.00%	0.01%	1	\$220,000	0.00%	0.01%
Florida Buyer Broker		1			\$217,500		0.00%	0.00%	0.00%	0.01%	1	\$217,500	0.00%	0.01%
Peak Realty Partners		1			\$212,000		0.00%	0.00%	0.00%	0.01%	1	\$212,000	0.00%	0.01%
Naples Home Counsel, Inc.		1			\$212,000		0.00%	0.00%	0.00%	0.01%	1	\$212,000	0.00%	0.01%
Price Realty of Naples Inc	1			\$205,000			0.00%	0.00%	0.01%	0.00%	1	\$205,000	0.00%	0.01%
Pegasus Realty Group, Inc		1			\$200,000		0.00%	0.00%	0.00%	0.01%	1	\$200,000	0.00%	0.01%
Meyer-Manz Real Estate Inc	1			\$200,000			0.00%	0.00%	0.01%	0.00%	1	\$200,000	0.00%	0.01%
Inactive		1			\$195,000		0.00%	0.00%	0.00%	0.01%	1	\$195,000	0.00%	0.01%
Naples Premier Realty Inc.	1			\$192,500			0.00%	0.00%	0.01%	0.00%	1	\$192,500	0.00%	0.01%
Sun Coast Global		2			\$190,000		0.00%	0.00%	0.00%	0.02%	2	\$190,000	0.00%	0.02%
Real Estate Asset Disposal Corporation	2			\$185,500			0.00%	0.00%	0.02%	0.00%	2	\$185,500	0.00%	0.02%
Brentwood Realty Services, Inc.		1			\$185,000		0.00%	0.00%	0.00%	0.01%	1	\$185,000	0.00%	0.01%
Alegna Realty	1			\$180,800			0.00%	0.00%	0.01%	0.00%	1	\$180,800	0.00%	0.01%
Skyline Realty International		1			\$176,000		0.00%	0.00%	0.00%	0.01%	1	\$176,000	0.00%	0.01%
Charlotte Katz, Inc. REALTORS		1			\$175,000		0.00%	0.00%	0.00%	0.01%	1	\$175,000	0.00%	0.01%
Admiral Rental Properties Inc		1			\$174,500		0.00%	0.00%	0.00%	0.01%	1	\$174,500	0.00%	0.01%
Framor Realty		2			\$169,500		0.00%	0.00%	0.00%	0.02%	2	\$169,500	0.00%	0.02%
Home Place Realty	3			\$168,000			0.00%	0.00%	0.02%	0.00%	3	\$168,000	0.00%	0.02%
Gulf Coast Realty of Naples		1			\$160,000		0.00%	0.00%	0.00%	0.01%	1	\$160,000	0.00%	0.01%
Tatarian Real Estate		1			\$160,000		0.00%	0.00%	0.00%	0.01%	1	\$160,000	0.00%	0.01%
Land & Sea Realty	1			\$159,900			0.00%	0.00%	0.01%	0.00%	1	\$159,900	0.00%	0.01%
Naples Sundance Realty Inc		1			\$157,000		0.00%	0.00%	0.00%	0.01%	1	\$157,000	0.00%	0.01%
41 West Realty, Inc.		1			\$155,000		0.00%	0.00%	0.00%	0.01%	1	\$155,000	0.00%	0.01%
Real Estate Broker Direct		1			\$155,000		0.00%	0.00%	0.00%	0.01%	1	\$155,000	0.00%	0.01%
Absolute Equity Realty Group		2			\$152,500		0.00%	0.00%	0.00%	0.02%	2	\$152,500	0.00%	0.02%

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Volume

	Data		Side		Sum of Closed Volume		% Closed Volume		% Closed Units		Total Count of Side	Total Sum of Closed Volume	Total % Closed Volume	Total % Closed Units
	Count of Side													
Shoreline Properties of SW FL		1		\$150,000		0.00%	0.00%	0.00%	0.01%		1	\$150,000	0.00%	0.01%
Taylor Donovan Realty	1	1		\$75,000	\$75,000	0.00%	0.00%	0.01%	0.01%		2	\$150,000	0.00%	0.02%
Shirley International Realty	1			\$150,000		0.00%	0.00%	0.01%	0.00%		1	\$150,000	0.00%	0.01%
Carney Realty	1			\$139,900		0.00%	0.00%	0.01%	0.00%		1	\$139,900	0.00%	0.01%
Essential Real Estate		1		\$135,000		0.00%	0.00%	0.00%	0.01%		1	\$135,000	0.00%	0.01%
Manchester Partners LLC	1			\$135,000		0.00%	0.00%	0.01%	0.00%		1	\$135,000	0.00%	0.01%
Marco Realty Associates, Inc.	1			\$131,000		0.00%	0.00%	0.01%	0.00%		1	\$131,000	0.00%	0.01%
Napoleon Realty Group	1			\$130,000		0.00%	0.00%	0.01%	0.00%		1	\$130,000	0.00%	0.01%
Real Estate Investment Connect		1		\$130,000		0.00%	0.00%	0.00%	0.01%		1	\$130,000	0.00%	0.01%
Calusa Bay Properties LLC	1			\$128,100		0.00%	0.00%	0.01%	0.00%		1	\$128,100	0.00%	0.01%
Gulfshore Real Estate	1			\$125,000		0.00%	0.00%	0.01%	0.00%		1	\$125,000	0.00%	0.01%
MG1 Realty	1			\$121,000		0.00%	0.00%	0.01%	0.00%		1	\$121,000	0.00%	0.01%
Synergy Real Estate of SW Florida	1			\$120,000		0.00%	0.00%	0.01%	0.00%		1	\$120,000	0.00%	0.01%
Marion Realtors	2			\$119,600		0.00%	0.00%	0.02%	0.00%		2	\$119,600	0.00%	0.02%
Royal Palm Realty of Naples, Inc.	1			\$119,000		0.00%	0.00%	0.01%	0.00%		1	\$119,000	0.00%	0.01%
Sellstate Priority Realty	1			\$115,000		0.00%	0.00%	0.01%	0.00%		1	\$115,000	0.00%	0.01%
Donna Mason Realty & Associates	1			\$114,900		0.00%	0.00%	0.01%	0.00%		1	\$114,900	0.00%	0.01%
Another Day in Paradise Realty	1	1		\$57,000	\$57,000	0.00%	0.00%	0.01%	0.01%		2	\$114,000	0.00%	0.02%
Pelican I Real Estate & Development, Inc.	1			\$112,000		0.00%	0.00%	0.01%	0.00%		1	\$112,000	0.00%	0.01%
Fox Real Estate	1	1		\$55,000	\$55,000	0.00%	0.00%	0.01%	0.01%		2	\$110,000	0.00%	0.02%
Deborah Ann Watson		1		\$110,000		0.00%	0.00%	0.00%	0.01%		1	\$110,000	0.00%	0.01%
Florida Real Estate Services, Inc.		1		\$105,000		0.00%	0.00%	0.00%	0.01%		1	\$105,000	0.00%	0.01%
Ad Infinitum Realty & Consult	1			\$100,000		0.00%	0.00%	0.01%	0.00%		1	\$100,000	0.00%	0.01%
United Country Bill Royce Realty	1			\$92,400		0.00%	0.00%	0.01%	0.00%		1	\$92,400	0.00%	0.01%
Compass Real Estate Solutions	1			\$85,794		0.00%	0.00%	0.01%	0.00%		1	\$85,794	0.00%	0.01%
Baber Realty	1	1		\$28,000	\$52,000	0.00%	0.00%	0.01%	0.01%		2	\$80,000	0.00%	0.02%
J Roberts Brokerage Services	1	1		\$37,601	\$37,601	0.00%	0.00%	0.01%	0.01%		2	\$75,202	0.00%	0.02%
Results Real Estate Inc	1			\$68,000		0.00%	0.00%	0.01%	0.00%		1	\$68,000	0.00%	0.01%
ERA Signature Properties		1		\$62,500		0.00%	0.00%	0.00%	0.01%		1	\$62,500	0.00%	0.01%
Carl J. Kuehner		1		\$60,100		0.00%	0.00%	0.00%	0.01%		1	\$60,100	0.00%	0.01%
Thompson Realty		1		\$49,000		0.00%	0.00%	0.00%	0.01%		1	\$49,000	0.00%	0.01%
William Morris, REALTORr	1			\$37,500		0.00%	0.00%	0.01%	0.00%		1	\$37,500	0.00%	0.01%
Sandpiper Realty	1			\$36,000		0.00%	0.00%	0.01%	0.00%		1	\$36,000	0.00%	0.01%
Progressive Realty Group		1		\$21,225		0.00%	0.00%	0.00%	0.01%		1	\$21,225	0.00%	0.01%
Grand Total	6095	6095	\$2,323,825,579	\$2,323,825,579		50.00%	50.00%	50.00%	50.00%		12190	\$4,647,651,158	100.00%	100.00%

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Units

	Data	Side				
	Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side
Company	L	S	L	S		
Downing Frye	\$299,378,358	\$272,341,623	801	753	\$571,719,981	1,554
John R Wood	\$340,697,307	\$326,996,829	673	667	\$667,694,136	1,340
Coldwell Banker Residential Real Estate, Inc.	\$150,944,487	\$133,641,859	445	378	\$284,586,346	823
Premier Properties of SWFL, INC	\$416,514,278	\$360,524,725	348	336	\$777,039,003	684
Prudential Florida WCI Realty	\$151,985,892	\$143,492,975	332	307	\$295,478,867	639
Amerivest Realty	\$72,462,998	\$91,643,075	318	307	\$164,106,073	625
Premiere Plus Realty Co.	\$67,965,597	\$95,574,127	223	302	\$163,539,724	525
Non MLS		\$81,230,341		324	\$81,230,341	324
Sun Realty	\$26,014,725	\$31,434,176	130	157	\$57,448,901	287
Keller Williams Elite Realty	\$54,624,900	\$43,989,735	149	126	\$98,614,635	275
RE/MAX Realty Select	\$23,139,815	\$19,995,591	147	91	\$43,135,406	238
Florida Home Realty of Collier County, Inc.	\$13,133,453	\$14,948,705	73	77	\$28,082,158	150
Naples Realty Services	\$19,001,118	\$13,046,152	85	54	\$32,047,270	139
Keating Associates	\$16,652,100	\$34,331,850	46	79	\$50,983,950	125
Realty World Florida	\$14,145,901	\$12,445,200	62	44	\$26,591,101	106
Realty Direct Naples	\$7,778,200	\$9,879,096	42	62	\$17,657,296	104
Sand Castle Realty Group, Inc	\$7,642,562	\$13,337,150	31	59	\$20,979,712	90
WEICHERT, REALTORSr On The Gulf	\$7,912,925	\$7,729,030	41	49	\$15,641,955	90
Prosults Realty	\$8,418,976	\$4,071,207	52	34	\$12,490,183	86
South Bay Realty	\$6,798,550	\$10,388,450	35	49	\$17,187,000	84
VIP Realty Group	\$12,913,070	\$11,223,148	43	36	\$24,136,218	79
RE/MAX Results Realty	\$9,307,500	\$12,795,450	33	45	\$22,102,950	78
Internet Realty Group, Inc.	\$6,227,333	\$4,384,100	45	33	\$10,611,433	78
L.H. Fleming & Company, Real Estate	\$7,174,272	\$3,538,250	60	17	\$10,712,522	77
#N/A		\$17,614,524		69	\$17,614,524	69
Gulf Breeze Real Estate, LLC	\$6,626,625	\$7,212,500	35	31	\$13,839,125	66
Keller Williams Realty, Marco	\$4,715,300	\$6,195,425	27	35	\$10,910,725	62
Prestige Properties of South Florida, Inc.	\$9,305,650	\$6,384,140	34	20	\$15,689,790	54
Mari Vesci REALTORS, Inc	\$17,494,500	\$9,203,652	22	31	\$26,698,152	53
Waterfront Realty Group, Inc.	\$8,904,857	\$5,720,200	36	17	\$14,625,057	53
ERA Flagship Real Estate	\$5,311,400	\$4,021,596	24	28	\$9,332,996	52
Vineyards Properties Inc	\$10,462,750	\$9,164,900	30	19	\$19,627,650	49
Realty World, Top Producers Realty, Inc.	\$8,227,677	\$3,982,600	35	14	\$12,210,277	49
Royal Properties of Naples LLC	\$4,865,049	\$1,008,300	37	9	\$5,873,349	46
Stock Realty, LLC	\$8,938,000	\$8,070,000	24	22	\$17,008,000	46
West Wave Realty	\$6,003,636	\$108,000	44	1	\$6,111,636	45
United Real Estate	\$4,497,350	\$3,223,300	26	19	\$7,720,650	45
Harmon Global	\$3,963,651	\$2,000,300	31	14	\$5,963,951	45
Century 21 Sunbelt Realty	\$6,752,977	\$517,358	39	6	\$7,270,335	45
Kosene-Kosene Residential FL	\$4,653,478	\$4,653,478	22	22	\$9,306,956	44
RE/MAX Estates	\$4,710,400	\$3,668,380	30	14	\$8,378,780	44
Builders Services	\$9,457,319	\$1,511,349	37	6	\$10,968,668	43
Royal Shell Real Estate	\$10,350,500	\$14,809,599	17	25	\$25,160,099	42
Independent Brokers Realty	\$5,246,000	\$2,209,100	22	17	\$7,455,100	39
Phelps Realty Services	\$4,802,442		38		\$4,802,442	38
Independent Brokers Realty Inc.	\$4,686,200	\$4,944,901	16	21	\$9,631,101	37
Islandwalk Realty of Naples	\$5,806,600	\$4,698,000	21	16	\$10,504,600	37
Blue Heron Realty of Naples	\$3,474,500	\$4,763,000	18	18	\$8,237,500	36
Realty Pros of Naples, LLC	\$3,247,902	\$2,570,538	16	20	\$5,818,440	36
Bluebill Real Estate	\$3,474,300	\$4,984,800	14	20	\$8,459,100	34
Homes & Land Brokers, Inc.	\$4,851,340	\$567,900	27	7	\$5,419,240	34
Tropics Real Estate	\$876,500	\$6,566,400	5	27	\$7,442,900	32
Illustrated Properties Real Estate Inc.	\$4,664,800	\$4,479,000	17	15	\$9,143,800	32

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Units

	Data	Side				
	Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side
Naples Brokers Realty	\$3,307,000	\$1,441,000	20	11	\$4,748,000	31
Levitan-McQuaid LLC	\$8,869,500	\$7,386,000	16	15	\$16,255,500	31
Platinum Properties of Naples Inc	\$7,056,400	\$10,221,000	14	17	\$17,277,400	31
Perfect Properties of Naples, Inc.	\$2,110,900	\$3,702,557	16	14	\$5,813,457	30
Barry DeNicola Realty, Inc.	\$39,098,000	\$41,285,683	13	16	\$80,383,683	29
A Delta Realty of Naples Inc.	\$300,000	\$8,965,027	1	27	\$9,265,027	28
White Sands Realty, LLC	\$3,208,100	\$5,021,900	6	21	\$8,230,000	27
Engel and Voelkers Olde Naples	\$4,501,500	\$7,780,900	10	17	\$12,282,400	27
McWilliams Buckley & Assoc	\$4,680,690		27		\$4,680,690	27
Diann Masi Realty, Inc.	\$3,002,000	\$1,561,000	16	9	\$4,563,000	25
Saggio Dream Realty	\$608,900	\$1,956,900	8	17	\$2,565,800	25
Assist2Sell	\$4,181,400	\$991,333	18	7	\$5,172,733	25
RE/MAX Sundance Realty II	\$1,696,800	\$1,851,900	13	11	\$3,548,700	24
U S Prime Realty LLC	\$506,900	\$1,636,700	5	18	\$2,143,600	23
Bartley Realty Services	\$2,281,075	\$1,042,200	16	7	\$3,323,275	23
TEC Realty	\$807,100	\$1,646,200	8	14	\$2,453,300	22
Wordl Realty Services	\$2,317,265	\$2,238,395	11	10	\$4,555,660	21
Unique Properties of Naples, Inc.	\$7,188,473	\$7,839,090	7	14	\$15,027,563	21
RE/MAX Realty Group	\$3,575,500	\$883,023	16	5	\$4,458,523	21
Century 21 Birchwood	\$1,622,200	\$319,900	17	4	\$1,942,100	21
Gulf Coast International	\$23,799,375	\$19,813,500	11	10	\$43,612,875	21
Florida Global RE Inc	\$590,150	\$1,244,450	8	13	\$1,834,600	21
Port of the Islands Realty LLC	\$2,628,000	\$3,591,500	8	13	\$6,219,500	21
Exit Platinum Realty	\$1,975,100	\$1,863,700	11	9	\$3,838,800	20
Arbor Trace Realty, Inc.	\$3,576,500	\$3,576,500	10	10	\$7,153,000	20
Direct Home Realty	\$641,000	\$1,505,900	6	14	\$2,146,900	20
Real Pro Realtors	\$2,320,700	\$997,850	10	10	\$3,318,550	20
Germain Properties of Naples, LLC	\$1,149,900	\$8,368,400	6	13	\$9,518,300	19
ERA Faust Realty Group	\$2,130,139	\$1,219,300	12	7	\$3,349,439	19
Kim Levitan Realty	\$3,740,000	\$7,746,900	8	11	\$11,486,900	19
Priceless Realty	\$1,434,888	\$618,000	11	7	\$2,052,888	18
Avalon Real Estate	\$2,986,650		18		\$2,986,650	18
Sellstate Achievers Rlty	\$1,672,270	\$797,000	12	6	\$2,469,270	18
Verona Realty	\$1,415,500	\$1,557,649	7	10	\$2,973,149	17
David Brown Realtors	\$251,900	\$805,300	4	13	\$1,057,200	17
Sandals Realty of Collier	\$1,214,900	\$1,347,000	7	9	\$2,561,900	16
Gulf Region Realty	\$807,500	\$1,588,000	5	11	\$2,395,500	16
Lee Collier Realty Group Inc		\$4,197,775		16	\$4,197,775	16
Sun Realty LLC	\$1,098,750	\$1,407,500	7	9	\$2,506,250	16
Fiddler's Creek Realty, Inc.	\$6,220,000	\$3,267,500	10	5	\$9,487,500	15
E, M Prime Realty	\$1,241,300	\$550,600	10	5	\$1,791,900	15
Southwest Properties Group	\$7,278,000	\$4,252,000	10	5	\$11,530,000	15
Faust RealtyGroup	\$1,265,801	\$1,062,900	7	8	\$2,328,701	15
Frost & Associates Inc	\$1,302,900	\$801,000	12	3	\$2,103,900	15
L'Excellence Realty Group Inc.	\$236,700	\$1,068,200	2	13	\$1,304,900	15
Miles Realty Group	\$1,712,000	\$1,213,000	8	7	\$2,925,000	15
Century 21 AAIM Realty Grp.	\$1,609,001	\$44,251	13	1	\$1,653,252	14
Lahaina Realty	\$614,500	\$472,500	9	5	\$1,087,000	14
Coffey Real Estate Services, Corp	\$922,000	\$810,500	7	7	\$1,732,500	14
Quail Communities Realty, Inc.	\$3,297,000	\$2,246,900	8	6	\$5,543,900	14
Bordner Real Estate, Inc.		\$2,900,100		14	\$2,900,100	14
Premier Realty Homes	\$4,570,800	\$241,000	12	2	\$4,811,800	14
Spina Realty Company	\$2,480,800	\$4,319,500	7	7	\$6,800,300	14
Campbell and Prebish	\$4,505,000	\$23,685,000	2	11	\$28,190,000	13

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Units

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Lely Resort Realty, LLC.	\$6,315,258	\$3,119,768	9	4	\$9,435,026	13
D. R. Horton Realty	\$2,589,724	\$636,990	10	3	\$3,226,714	13
Help-U-Sell Reed & Associates	\$1,604,000	\$1,084,000	7	6	\$2,688,000	13
Atlantic & Pacific Realty	\$1,442,400	\$128,500	11	2	\$1,570,900	13
Marco Island Realestate.com, Inc.	\$400,000	\$2,735,185	3	10	\$3,135,185	13
Advanta Realty	\$115,150	\$1,422,550	1	12	\$1,537,700	13
IXORA Realty	\$625,352	\$707,900	6	7	\$1,333,252	13
Pollard & Hedrich Realty, Inc.	\$1,645,000	\$1,588,900	5	8	\$3,233,900	13
Grey Oaks Realty Inc.	\$11,958,500	\$6,131,000	9	3	\$18,089,500	12
Sanddollar Real Estate Corp of Naples	\$584,500	\$834,250	6	6	\$1,418,750	12
Florida Realty Group	\$1,647,900	\$547,500	9	3	\$2,195,400	12
Kunkle Realty, LLC	\$986,000	\$618,500	7	5	\$1,604,500	12
A Plus Realty	\$482,000	\$912,300	4	8	\$1,394,300	12
Realty Executives	\$1,267,500	\$1,623,383	4	8	\$2,890,883	12
Ruby Realty & Referral Company	\$737,000	\$1,250,901	5	7	\$1,987,901	12
Sterling Property Servs Realty	\$1,457,000	\$3,884,875	3	8	\$5,341,875	11
Fidelity Florida Realty Corp	\$375,000	\$1,088,172	3	8	\$1,463,172	11
Realty Experts International Inc	\$709,599	\$337,900	8	3	\$1,047,499	11
Weekly Realty Group, LLC	\$6,775,000	\$6,925,000	6	5	\$13,700,000	11
Horizons By The Sea Inc.	\$1,490,000	\$655,500	6	5	\$2,145,500	11
Hunters Ridge Realty Co.	\$741,500	\$1,017,300	4	6	\$1,758,800	10
COLLIER COUNTY REALTY CORP	\$1,813,700	\$139,000	9	1	\$1,952,700	10
The Forrest Company Realty of Naples Inc	\$26,155,000	\$4,631,000	8	2	\$30,786,000	10
REO Accelerated Disposition	\$1,493,700	\$470,000	7	3	\$1,963,700	10
Schooner Bay	\$790,700		10		\$790,700	10
RL Nardi & Associates Inc	\$774,000	\$1,426,000	4	6	\$2,200,000	10
West Bay Realty Inc.	\$4,418,700		10		\$4,418,700	10
Island Realty Marco	\$1,287,000	\$1,136,000	5	5	\$2,423,000	10
Signature Properties of Greater Florida Inc.		\$1,703,650		10	\$1,703,650	10
Florida Foundation Realty	\$525,000	\$823,900	4	6	\$1,348,900	10
Christopher Realty, Inc.	\$2,910,000	\$1,430,000	6	4	\$4,340,000	10
Exit Platinum	\$748,000	\$445,000	5	4	\$1,193,000	9
Market America Rlty & Invstmnt	\$1,007,900	\$244,900	8	1	\$1,252,800	9
Poteet Properties, Inc.	\$568,000	\$1,138,500	3	6	\$1,706,500	9
Prime Real Estate of Naples	\$536,750	\$360,000	5	4	\$896,750	9
Traditional Real Estate Services, Inc.	\$200,000	\$1,724,000	1	8	\$1,924,000	9
Beach & Luxury Realty Inc	\$1,262,000	\$1,027,794	4	5	\$2,289,794	9
Sun Realty USA	\$572,000	\$881,900	4	5	\$1,453,900	9
J Meier Real Estate	\$1,136,900	\$152,900	7	2	\$1,289,800	9
Absync Realty	\$1,292,000	\$2,242,000	3	6	\$3,534,000	9
Land Plus Realty Inc	\$754,275	\$118,250	7	2	\$872,525	9
Exceptional Properties of SW Florida	\$1,420,000	\$1,770,500	3	5	\$3,190,500	8
Vineyards Realty Inc	\$8,305,000	\$2,115,000	5	3	\$10,420,000	8
McNeil Real Estate, Inc.	\$337,800	\$1,700,400	2	6	\$2,038,200	8
Naples TBI Realty LLC	\$2,505,117	\$855,122	5	2	\$3,360,239	7
Twin Realty Inc.	\$528,000	\$1,248,200	3	4	\$1,776,200	7
Premier Estate Properties	\$6,342,500	\$6,573,193	4	3	\$12,915,693	7
Gulf Cities Realty	\$233,000	\$858,000	2	5	\$1,091,000	7
Kevin Shelly Realty Inc	\$58,500	\$681,300	1	6	\$739,800	7
Gulf Coast Management Group	\$569,000	\$530,000	5	2	\$1,099,000	7
Marilee Realty	\$1,268,900	\$114,900	6	1	\$1,383,800	7
Bud Coleman Associates Inc	\$6,025,000	\$6,415,000	2	5	\$12,440,000	7
Roger Hill Realty Inc	\$210,000	\$796,000	2	5	\$1,006,000	7
TSD Realty	\$205,500	\$459,300	2	5	\$664,800	7

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Units

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Steven C. Moller, Broker	\$484,900	\$592,900	3	4	\$1,077,800	7
Sandals Realty	\$1,018,180	\$360,000	6	1	\$1,378,180	7
Excel Real Estate Services, Inc.	\$338,000	\$435,250	3	4	\$773,250	7
Waterways Homes Realty, Inc.	\$660,500	\$245,500	5	1	\$906,000	6
Beachwood Properties, Inc.	\$434,000	\$704,000	3	3	\$1,138,000	6
Elysium Realty	\$1,539,000	\$295,000	5	1	\$1,834,000	6
True Realty Services LLC	\$294,900	\$251,500	2	4	\$546,400	6
OK Realty Inc.		\$556,600		6	\$556,600	6
ProTrend Residential	\$399,900	\$870,400	1	5	\$1,270,300	6
Premier Realty Concepts, Inc.	\$472,500	\$238,000	3	3	\$710,500	6
Audubon Properties Inc	\$2,100,000	\$2,935,000	3	3	\$5,035,000	6
Boca Executives	\$99,500	\$1,157,400	1	5	\$1,256,900	6
RE/MAX Partners	\$575,900		6		\$575,900	6
Century 21 JB Novelli Internationale	\$493,500	\$413,500	3	3	\$907,000	6
Menelee Realty	\$489,245	\$110,000	5	1	\$599,245	6
William Ward Ventress	\$527,900	\$329,900	4	2	\$857,800	6
Napoli Realty Services, LLC	\$479,000	\$318,000	4	2	\$797,000	6
Sky Real Estate	\$92,500	\$675,351	1	5	\$767,851	6
Zip Realty, Inc.	\$194,000	\$611,300	2	4	\$805,300	6
First Service Realty-GMAC	\$362,800	\$575,000	5	1	\$937,800	6
Luxury Estates International	\$5,200,000	\$7,200,000	2	3	\$12,400,000	5
Alliance Realty Group	\$122,000	\$1,584,000	1	4	\$1,706,000	5
West Shore Properties Real Estate Company		\$939,500		5	\$939,500	5
398MLS	\$1,146,700		5		\$1,146,700	5
#1 Real Estate Services	\$548,600		5		\$548,600	5
Kelly and Associates	\$27,500	\$387,000	1	4	\$414,500	5
Hovland, Inc.	\$150,000	\$964,000	1	4	\$1,114,000	5
Royal Realty Investment Group	\$205,000	\$613,500	1	4	\$818,500	5
Century 21 Sunbelt Rlty #1,Inc	\$913,500	\$441,500	3	2	\$1,355,000	5
Select Real Estate By Stephani	\$535,050	\$2,010,500	2	3	\$2,545,550	5
Wilkins Realty Group, Inc.	\$202,000	\$612,000	2	3	\$814,000	5
Naples Property Shop	\$238,000	\$535,000	2	3	\$773,000	5
Mason Realty Inc.	\$449,500	\$257,000	3	2	\$706,500	5
Osborne & Company Inc		\$13,636,300		5	\$13,636,300	5
CL Properties	\$240,000	\$480,000	2	3	\$720,000	5
Rapallo Rite at Coconut Point	\$545,000	\$828,000	2	3	\$1,373,000	5
Community Realty Associates	\$1,571,500		5		\$1,571,500	5
Focus Real Estate	\$279,000	\$548,000	1	4	\$827,000	5
Gulf Coast Associates		\$1,048,000		5	\$1,048,000	5
Bristol Properties	\$280,000	\$2,298,000	1	4	\$2,578,000	5
Realty Corp. of Naples	\$125,000	\$998,500	1	4	\$1,123,500	5
Andrea Deane & Associates, Inc.	\$945,000	\$190,000	3	1	\$1,135,000	4
Sunny Realty	\$486,500	\$120,000	3	1	\$606,500	4
Young Realty Group	\$813,000		4		\$813,000	4
Anchor Realty of Naples	\$602,400	\$405,000	3	1	\$1,007,400	4
Gulfline Realty LLC	\$723,900	\$351,000	3	1	\$1,074,900	4
South Shore Properties Group	\$262,000	\$4,739,000	1	3	\$5,001,000	4
Selling Paradise Realty	\$1,352,737		4		\$1,352,737	4
Bella Vita	\$530,000	\$509,000	2	2	\$1,039,000	4
P & M Property Services	\$230,000	\$208,000	2	2	\$438,000	4
Cypress Realty Inc.	\$349,900	\$305,000	2	2	\$654,900	4
AC Global Realty, LLC		\$549,500		4	\$549,500	4
Lely Realty	\$244,900	\$638,000	2	2	\$882,900	4
Discovery Realty Group	\$790,000	\$790,000	2	2	\$1,580,000	4

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Units

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Sunstream Realty Inc	\$160,000	\$448,500	1	3	\$608,500	4
Lion Realty	\$281,611	\$278,000	3	1	\$559,611	4
Bonita Village Realty	\$430,000	\$858,000	1	3	\$1,288,000	4
Crimaldi and Associates, LLC	\$457,500		4		\$457,500	4
Naples Golfing Rentals, Inc.	\$430,000	\$535,000	1	3	\$965,000	4
Old Naples Realty Inc.	\$280,000	\$383,500	1	3	\$663,500	4
Palm Realty Group	\$460,000	\$720,000	1	3	\$1,180,000	4
Marco Island Realty Inc		\$386,600		4	\$386,600	4
POM Property Management	\$500,000	\$198,550	1	3	\$698,550	4
The Realty Group of SW FL, Inc		\$511,500		4	\$511,500	4
Paragon Realty, Inc.	\$542,500	\$1,150,400	1	3	\$1,692,900	4
KWPM Real Estate Services	\$312,500	\$105,000	3	1	\$417,500	4
RL Bailey Realty	\$1,056,000	\$350,000	3	1	\$1,406,000	4
EXIT Charde Realty	\$586,500	\$685,000	2	2	\$1,271,500	4
Advanced Realty Solutions, Inc	\$85,000	\$691,500	1	3	\$776,500	4
Blue Bay Homes	\$470,000		4		\$470,000	4
Collier & Assoc Real Estate	\$314,675	\$365,500	2	2	\$680,175	4
Estates Realty	\$204,000	\$59,000	2	1	\$263,000	3
Priority Properties of Florida	\$110,000	\$366,000	1	2	\$476,000	3
5th Avenue Real Estate	\$470,000	\$125,000	2	1	\$595,000	3
Sunshine Realty of SWFL	\$205,000	\$355,000	1	2	\$560,000	3
Baybeach Realty		\$421,900		3	\$421,900	3
Coastal Realty	\$270,500	\$197,500	2	1	\$468,000	3
Neapolitan Realty LLC		\$1,605,000		3	\$1,605,000	3
Wayne Williams	\$906,500		3		\$906,500	3
Marquise Property Sales	\$1,086,000	\$675,000	2	1	\$1,761,000	3
Superior Realty Services SW FL	\$429,000	\$355,000	2	1	\$784,000	3
Porter Davis RE Brokerage	\$426,000		3		\$426,000	3
Home Place Realty	\$168,000		3		\$168,000	3
Gulf Coast Investment Properties		\$713,000		3	\$713,000	3
Century 21 Tri Power	\$40,000	\$1,984,500	1	2	\$2,024,500	3
Evelyn R. Johnson Realty Inc.	\$117,000	\$252,000	1	2	\$369,000	3
Timothy R. Kitsel	\$716,600		3		\$716,600	3
Igoe Realty	\$64,900	\$157,300	1	2	\$222,200	3
Bay Forest Real Estate Services, Inc.	\$252,500	\$527,500	1	2	\$780,000	3
Luxury Homes of Naples	\$1,972,800	\$1,522,800	2	1	\$3,495,600	3
Open House Tours Realty	\$125,000	\$609,500	1	2	\$734,500	3
Century 21 First Southern Trust	\$500,000	\$258,900	1	2	\$758,900	3
Mathes Realty Inc	\$230,000	\$102,500	2	1	\$332,500	3
Canada and Associates	\$3,300,000	\$3,513,500	1	2	\$6,813,500	3
A Codi Realty	\$133,000	\$351,400	1	2	\$484,400	3
Clausen Properties, Inc.	\$707,900	\$110,000	2	1	\$817,900	3
Nationas Real Estate Services	\$166,500	\$106,000	2	1	\$272,500	3
Club Team Realty		\$363,000		3	\$363,000	3
Reed and Associate	\$1,715,000	\$181,000	2	1	\$1,896,000	3
UNKNOWN	\$365,500	\$159,000	2	1	\$524,500	3
Housetraders	\$605,500	\$60,852	2	1	\$666,352	3
Southwest Coast Realty, Inc.		\$760,000		3	\$760,000	3
STS Realty Group	\$135,000	\$1,110,000	1	2	\$1,245,000	3
Match Point Realty Inc.		\$826,900		3	\$826,900	3
Dove Realty, Inc.	\$780,000	\$219,000	2	1	\$999,000	3
Nichols Realty, Inc.	\$142,000	\$263,900	1	2	\$405,900	3
Independent Brokers	\$145,915	\$150,000	1	2	\$295,915	3
Minker Properties		\$1,013,000		2	\$1,013,000	2

John R. Wood Inc., REALTORS
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Ranking by Units

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Another Day in Paradise Realty	\$57,000	\$57,000	1	1	\$114,000	2
Absolute Equity Realty Group		\$152,500		2	\$152,500	2
Walsh Real Estate Services, Inc.	\$189,000	\$111,700	1	1	\$300,700	2
Anchor Real Estate	\$170,200	\$175,000	1	1	\$345,200	2
Cozy Naples Properties	\$235,000	\$235,000	1	1	\$470,000	2
Phase III Real Estate Services	\$150,900	\$114,500	1	1	\$265,400	2
Taylor Woodrow Realty-SW, LLC	\$380,000	\$380,000	1	1	\$760,000	2
Keller Williams Marco		\$265,500		2	\$265,500	2
Dina Cecere Realty LLC	\$240,000	\$210,000	1	1	\$450,000	2
Escape Realty Services, LLC	\$45,000	\$425,000	1	1	\$470,000	2
Seaside Properties of South Florida, Inc.	\$390,000	\$300,000	1	1	\$690,000	2
Rapid Rescue	\$265,199		2		\$265,199	2
Marion Realtors	\$119,600		2		\$119,600	2
Gulf Bay Marketing Group Inc.	\$4,750,000	\$4,750,000	1	1	\$9,500,000	2
Riverside Realty Group	\$568,000		2		\$568,000	2
Framor Realty		\$169,500		2	\$169,500	2
Florida Connect Realty	\$388,000		2		\$388,000	2
Tunrkey Residential	\$542,500		2		\$542,500	2
Perfect Place Realty	\$2,490,000		2		\$2,490,000	2
WBG SW Florida, Inc.	\$130,000	\$130,000	1	1	\$260,000	2
Greenbrook Realty	\$89,000	\$195,000	1	1	\$284,000	2
Baber Realty	\$28,000	\$52,000	1	1	\$80,000	2
Coyne Realty Inc	\$251,000	\$127,500	1	1	\$378,500	2
In Florida Properties		\$379,000		2	\$379,000	2
David Severino Real Estate	\$469,000		2		\$469,000	2
Southern Bay Realty Inc.		\$468,000		2	\$468,000	2
Virginia M Woody	\$455,000	\$455,000	1	1	\$910,000	2
Global Realty Advisors		\$810,000		2	\$810,000	2
Golf in Paradise Realty	\$364,000		2		\$364,000	2
Costantini Realty Inc.		\$1,130,000		2	\$1,130,000	2
Wonderland Realty	\$459,000		2		\$459,000	2
Fox Real Estate	\$55,000	\$55,000	1	1	\$110,000	2
Collier Realty Services		\$2,105,000		2	\$2,105,000	2
Town & Country Sun Properties		\$268,000		2	\$268,000	2
K. Burton and Associates	\$352,000		2		\$352,000	2
Sun Coast Global		\$190,000		2	\$190,000	2
Towne and Country Realty of Naples, Inc.	\$517,500	\$430,000	1	1	\$947,500	2
Sunstream Realty, Inc.	\$252,000		2		\$252,000	2
J Roberts Brokerage Services	\$37,601	\$37,601	1	1	\$75,202	2
Rossi Real Estate Inc	\$500,000		2		\$500,000	2
Tudor Villas Realty Naples	\$150,000	\$150,000	1	1	\$300,000	2
Premiere Advantage Real Estate		\$501,000		2	\$501,000	2
Alderuccio Realty Group, LLC	\$730,000	\$414,900	1	1	\$1,144,900	2
Encore Realty	\$292,500	\$292,500	1	1	\$585,000	2
Diversified Real Estate Group	\$93,000	\$350,000	1	1	\$443,000	2
Colonial Square Realty, Inc.	\$104,000	\$157,000	1	1	\$261,000	2
Gulf to Bay Sothebys International	\$820,000	\$535,000	1	1	\$1,355,000	2
Maks Realty		\$255,100		2	\$255,100	2
Freedom Real Estate	\$270,000	\$270,000	1	1	\$540,000	2
Blue Zone International Proeptries	\$300,000	\$325,000	1	1	\$625,000	2
A. R. B. C. Realty of SW Florida	\$3,400,000		2		\$3,400,000	2
Engel & Voelkers Marco Island	\$307,000	\$307,000	1	1	\$614,000	2
List in MLS	\$600,000		2		\$600,000	2
1010 Apartments, Inc.	\$230,000	\$230,000	1	1	\$460,000	2

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Units

	Data	Side				
	Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side
Taylor Donovan Realty	\$75,000	\$75,000	1	1	\$150,000	2
Medical Advisors		\$2,250,000		2	\$2,250,000	2
Mediterra Realty	\$1,365,199	\$620,000	1	1	\$1,985,199	2
Ave Maria Realty	\$325,000	\$325,000	1	1	\$650,000	2
Barefoot Beach Properties	\$1,500,000	\$570,000	1	1	\$2,070,000	2
Real Estate Asset Disposal Corporation	\$185,500		2		\$185,500	2
Century 21 Dockside Realty	\$315,001		2		\$315,001	2
High End Properties		\$2,100,000		2	\$2,100,000	2
N.A.I. Realty	\$59,900	\$290,000	1	1	\$349,900	2
Orange County Real Estate	\$200,000	\$200,000	1	1	\$400,000	2
TJS Realty, Inc.	\$515,000		2		\$515,000	2
Sheridan Real Estate	\$175,000	\$175,000	1	1	\$350,000	2
Paradise Properties of SW Florida		\$480,000		1	\$480,000	1
Brentwood Realty Services, Inc.		\$185,000		1	\$185,000	1
Real Estate Broker Direct		\$155,000		1	\$155,000	1
Sandpiper Realty	\$36,000		1		\$36,000	1
Pelican Connection, Inc.		\$240,000		1	\$240,000	1
Land & Sea Realty	\$159,900		1		\$159,900	1
Patrick Murphy Realty		\$1,425,000		1	\$1,425,000	1
Clyde C. Quinby Realty, Inc.	\$3,500,000		1		\$3,500,000	1
Tatarian Real Estate		\$160,000		1	\$160,000	1
Royal Palm Realty of Naples, Inc.	\$119,000		1		\$119,000	1
Peak Realty Partners		\$212,000		1	\$212,000	1
Progressive Realty Group		\$21,225		1	\$21,225	1
Pelican I Real Estate & Development, Inc.	\$112,000		1		\$112,000	1
Windstar Realty Group, LLC	\$235,000		1		\$235,000	1
All In One Realty Group, Inc.		\$575,000		1	\$575,000	1
Calusa Bay Properties LLC	\$128,100		1		\$128,100	1
Dana F. Marcum		\$3,950,000		1	\$3,950,000	1
Synergy Real Estate of SW Florida	\$120,000		1		\$120,000	1
Naples Sundance Realty Inc		\$157,000		1	\$157,000	1
Thompson Realty		\$49,000		1	\$49,000	1
Charlotte Katz, Inc. REALTORS		\$175,000		1	\$175,000	1
Napoleon Realty Group	\$130,000		1		\$130,000	1
Pegasus Realty Group, Inc		\$200,000		1	\$200,000	1
Carl J. Kuehner		\$60,100		1	\$60,100	1
Cape And Islands Realty Corporation		\$220,000		1	\$220,000	1
ERA Signature Properties		\$62,500		1	\$62,500	1
Mayr & Company Realty		\$275,000		1	\$275,000	1
William Morris, REALTORr	\$37,500		1		\$37,500	1
Carney Realty	\$139,900		1		\$139,900	1
Donna Mason Realty & Associates	\$114,900		1		\$114,900	1
Jo Carter & Associates, Inc.	\$349,000		1		\$349,000	1
Paradise Lifestyles	\$259,900		1		\$259,900	1
Barefoot Beach Realty Inc		\$950,000		1	\$950,000	1
Madelon Ward Licensed Real Estate Broker	\$440,000		1		\$440,000	1
Gulf Harbour		\$2,050,000		1	\$2,050,000	1
Alegna Realty	\$180,800		1		\$180,800	1
Inactive Company	\$840,000		1		\$840,000	1
Wynns Realty	\$265,000		1		\$265,000	1
41 West Realty, Inc.		\$155,000		1	\$155,000	1
Shirley International Realty	\$150,000		1		\$150,000	1
Gulf Coast Realty of Naples		\$160,000		1	\$160,000	1
Marco Realty Associates, Inc.	\$131,000		1		\$131,000	1

John R. Wood Inc., REALTORS
Company Ranking Reports
Ranking by Units

	Data	Side				
	Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side
Admiral Rental Properties Inc		\$174,500		1	\$174,500	1
Naples Premier Realty Inc.	\$192,500		1		\$192,500	1
Skyline Realty International		\$176,000		1	\$176,000	1
MG1 Realty	\$121,000		1		\$121,000	1
Inactive		\$195,000		1	\$195,000	1
Cameron Real Estate Services Inc.	\$503,000		1		\$503,000	1
Naples Home Counsel, Inc.		\$212,000		1	\$212,000	1
Results Real Estate Inc	\$68,000		1		\$68,000	1
Florida Buyer Broker		\$217,500		1	\$217,500	1
Manchester Partners LLC	\$135,000		1		\$135,000	1
Ad Infinitum Realty & Consult	\$100,000		1		\$100,000	1
Meyer-Manz Real Estate Inc	\$200,000		1		\$200,000	1
Luxury Property Firm	\$975,000		1		\$975,000	1
Florida Real Estate Services, Inc.		\$105,000		1	\$105,000	1
Xcellence Realty Group		\$285,000		1	\$285,000	1
Deborah Ann Watson		\$110,000		1	\$110,000	1
Eister and Company		\$360,000		1	\$360,000	1
Ted Hofferber SRA, PA	\$594,900		1		\$594,900	1
Christine Haines		\$412,500		1	\$412,500	1
Rossman Realty Group	\$625,000		1		\$625,000	1
Denny H. Brewer III	\$1,295,000		1		\$1,295,000	1
Sellstate Priority Realty	\$115,000		1		\$115,000	1
Riblet Realty LLC	\$225,000		1		\$225,000	1
Beach To Bay Properties	\$730,000		1		\$730,000	1
United Country Bill Royce Realty	\$92,400		1		\$92,400	1
Real Estate Investment Connect		\$130,000		1	\$130,000	1
Rapid USA Immigration Business Brokers, Inc.		\$1,250,000		1	\$1,250,000	1
Price Realty of Naples Inc	\$205,000		1		\$205,000	1
Preferred Properties of Naples Inc		\$1,999,000		1	\$1,999,000	1
Essential Real Estate		\$135,000		1	\$135,000	1
Best Invest Realty		\$2,175,000		1	\$2,175,000	1
Compass Real Estate Solutions	\$85,794		1		\$85,794	1
Gulfshore Real Estate	\$125,000		1		\$125,000	1
Shoreline Properties of SW FL		\$150,000		1	\$150,000	1
Grand Total	\$2,323,825,579	\$2,323,825,579	6,095	6,095	\$4,647,651,158	12,190

John R. Wood Inc., REALTORS
Company Ranking Reports
Market Rankings

		Data	Side				Total Sum of Closed Volume	Total Count of Side
		Sum of Closed Volume		Count of Side				
Market Defined	Company	L	S	L	S			
Naples Market Only	Premier Properties of SWFL,INC	\$354,828,593	\$293,153,625	249	239	\$647,982,218	488	
	John R Wood	\$272,129,852	\$273,243,354	511	518	\$545,373,206	1,029	
	Downing Frye	\$241,573,535	\$216,512,528	614	556	\$458,086,063	1,170	
	Coldwell Banker Residential Real Estate, Inc.	\$119,206,860	\$102,341,724	328	284	\$221,548,584	612	
	Prudential Florida WCI Realty	\$112,256,745	\$108,823,153	230	223	\$221,079,898	453	
	Premiere Plus Realty Co.	\$64,007,097	\$84,425,601	209	269	\$148,432,698	478	
	Amerivest Realty	\$64,211,885	\$76,863,762	268	258	\$141,075,647	526	
	Barry DeNicola Realty, Inc.	\$36,150,000	\$35,727,500	10	12	\$71,877,500	22	
	Non MLS		\$54,154,018		204	\$54,154,018	204	
	Sun Realty	\$24,416,325	\$29,504,476	121	142	\$53,920,801	263	
	Keating Associates	\$15,838,100	\$32,898,450	43	72	\$48,736,550	115	
	Gulf Coast International	\$23,799,375	\$19,813,500	11	10	\$43,612,875	21	
	RE/MAX Realty Select	\$21,825,665	\$18,380,091	139	84	\$40,205,756	223	
	The Forrest Company Realty of Naples Inc	\$26,155,000	\$4,631,000	8	2	\$30,786,000	10	
	Campbell and Prebish	\$4,505,000	\$23,685,000	2	11	\$28,190,000	13	
	Florida Home Realty of Collier County, Inc.	\$12,911,453	\$14,404,405	71	72	\$27,315,858	143	
	Mari Vesce REALTORS, Inc	\$17,205,000	\$8,814,652	20	28	\$26,019,652	48	
	Naples Realty Services	\$15,692,546	\$9,762,352	69	41	\$25,454,898	110	
	Keller Williams Elite Realty	\$9,019,000	\$15,139,300	40	50	\$24,158,300	90	
	Royal Shell Real Estate	\$9,988,500	\$13,809,099	15	22	\$23,797,599	37	
	VIP Realty Group	\$11,842,670	\$10,801,148	36	33	\$22,643,818	69	
	RE/MAX Results Realty	\$9,072,500	\$12,795,450	32	45	\$21,867,950	77	
	Vineyards Properties Inc	\$9,972,750	\$9,164,900	29	19	\$19,137,650	48	
	Grey Oaks Realty Inc.	\$11,958,500	\$6,131,000	9	3	\$18,089,500	12	
	Platinum Properties of Naples Inc	\$7,056,400	\$9,996,000	14	16	\$17,052,400	30	
	Stock Realty, LLC	\$8,875,000	\$8,070,000	23	22	\$16,945,000	45	
	Sand Castle Realty Group, Inc	\$5,908,762	\$10,278,625	22	42	\$16,187,387	64	
	South Bay Realty	\$5,846,550	\$10,084,950	30	47	\$15,931,500	77	
	Levitan-McQuaid LLC	\$8,684,500	\$6,244,000	15	13	\$14,928,500	28	
	Waterfront Realty Group, Inc.	\$8,722,357	\$5,720,200	35	17	\$14,442,557	52	
	Prestige Properties of South Florida, Inc.	\$8,898,150	\$5,071,140	33	16	\$13,969,290	49	
	#N/A		\$13,875,524		51	\$13,875,524	51	
	Weekly Realty Group, LLC	\$6,775,000	\$6,925,000	6	5	\$13,700,000	11	
	Osborne & Company Inc		\$13,401,300		4	\$13,401,300	4	
	Realty Direct Naples	\$5,741,200	\$7,467,301	31	49	\$13,208,501	80	
	WEICHERT, REALTORSr On The Gulf	\$6,582,930	\$6,501,530	33	41	\$13,084,460	74	
	Premier Estate Properties	\$6,342,500	\$6,573,193	4	3	\$12,915,693	7	
	Gulf Breeze Real Estate, LLC	\$6,361,500	\$6,383,000	34	28	\$12,744,500	62	
	Bud Coleman Associates Inc	\$6,025,000	\$6,415,000	2	5	\$12,440,000	7	
	Luxury Estates International	\$5,200,000	\$7,200,000	2	3	\$12,400,000	5	
	Prosults Realty	\$7,947,576	\$3,726,607	48	31	\$11,674,183	79	
	Southwest Properties Group	\$7,278,000	\$4,252,000	10	5	\$11,530,000	15	
	Internet Realty Group, Inc.	\$6,130,333	\$4,295,100	43	32	\$10,425,433	75	
	Vineyards Realty Inc	\$8,305,000	\$2,115,000	5	3	\$10,420,000	8	
	Keller Williams Realty, Marco	\$4,295,300	\$5,695,425	25	33	\$9,990,725	58	
	Islandwalk Realty of Naples	\$5,381,600	\$4,401,000	19	15	\$9,782,600	34	
	Engel and Voelkers Olde Naples	\$3,653,000	\$6,037,900	8	13	\$9,690,900	21	
	Germain Properties of Naples, LLC	\$1,149,900	\$8,368,400	6	13	\$9,518,300	19	
	Gulf Bay Marketing Group Inc.	\$4,750,000	\$4,750,000	1	1	\$9,500,000	2	
	Fiddler's Creek Realty, Inc.	\$6,220,000	\$3,267,500	10	5	\$9,487,500	15	
	L.H. Fleming & Company, Real Estate	\$6,211,272	\$3,224,450	51	15	\$9,435,722	66	

John R. Wood Inc., REALTORS
Company Ranking Reports
Market Rankings

		Data	Side				
		Sum of Closed Volume		Count of Side	Total Sum of Closed Volume	Total Count of Side	
Naples Market Only	Lely Resort Realty, LLC.	\$6,315,258	\$3,119,768	9	4	\$9,435,026	13
	Independent Brokers Realty Inc.	\$4,686,200	\$4,663,901	16	20	\$9,350,101	36
	Illustrated Properties Real Estate Inc.	\$4,664,800	\$4,479,000	17	15	\$9,143,800	32
	Builders Services	\$7,783,537	\$1,271,232	31	5	\$9,054,769	36
	ERA Flagship Real Estate	\$4,756,900	\$3,896,496	21	27	\$8,653,396	48
	Realty World, Top Producers Realty, Inc.	\$6,302,177	\$2,307,600	33	13	\$8,609,777	46
	Blue Heron Realty of Naples	\$3,474,500	\$4,763,000	18	18	\$8,237,500	36
	A Delta Realty of Naples Inc.	\$300,000	\$7,832,027	1	23	\$8,132,027	24
	Kim Levitan Realty	\$2,190,000	\$5,695,000	3	4	\$7,885,000	7
	White Sands Realty, LLC	\$3,208,100	\$4,606,900	6	20	\$7,815,000	26
	United Real Estate	\$4,441,100	\$3,223,300	25	19	\$7,664,400	44
	Tropics Real Estate	\$876,500	\$6,566,400	5	27	\$7,442,900	32
	Arbor Trace Realty, Inc.	\$3,576,500	\$3,576,500	10	10	\$7,153,000	20
	Canada and Associates	\$3,300,000	\$3,513,500	1	2	\$6,813,500	3
	Independent Brokers Realty	\$4,375,000	\$2,085,900	18	15	\$6,460,900	33
	Port of the Islands Realty LLC	\$2,628,000	\$3,591,500	8	13	\$6,219,500	21
	Royal Properties of Naples LLC	\$4,865,049	\$1,008,300	37	9	\$5,873,349	46
	Perfect Properties of Naples, Inc.	\$2,110,900	\$3,702,557	16	14	\$5,813,457	30
	Harmon Global	\$3,779,251	\$2,000,300	29	14	\$5,779,551	43
	Quail Communities Realty, Inc.	\$3,297,000	\$2,246,900	8	6	\$5,543,900	14
	Audubon Properties Inc	\$2,100,000	\$2,935,000	3	3	\$5,035,000	6
	South Shore Properties Group	\$262,000	\$4,739,000	1	3	\$5,001,000	4
	Wordl Realty Services	\$2,273,765	\$2,238,395	10	10	\$4,512,160	20
	Phelps Realty Services	\$4,497,542		36		\$4,497,542	36
	Realty Pros of Naples, LLC	\$1,974,638	\$2,445,538	14	19	\$4,420,176	33
	Christopher Realty, Inc.	\$2,910,000	\$1,430,000	6	4	\$4,340,000	10
	Premier Realty Homes	\$4,213,000	\$126,000	10	1	\$4,339,000	11
	Naples Brokers Realty	\$3,024,500	\$1,257,000	18	8	\$4,281,500	26
	Century 21 Sunbelt Realty	\$3,681,569	\$517,358	31	6	\$4,198,927	37
	RE/MAX Estates	\$1,851,800	\$2,127,980	10	4	\$3,979,780	14
	Dana F. Marcum		\$3,950,000		1	\$3,950,000	1
	Homes & Land Brokers, Inc.	\$3,139,340	\$567,900	21	7	\$3,707,240	28
	Clyde C. Quinby Realty, Inc.	\$3,500,000		1		\$3,500,000	1
	A. R. B. C. Realty of SW Florida	\$3,400,000		2		\$3,400,000	2
	D. R. Horton Realty	\$2,589,724	\$636,990	10	3	\$3,226,714	13
	Marco Island Realestate.com, Inc.	\$400,000	\$2,735,185	3	10	\$3,135,185	13
	Bartley Realty Services	\$2,018,075	\$1,042,200	14	7	\$3,060,275	21
	Spina Realty Company	\$1,566,800	\$1,491,500	4	4	\$3,058,300	8
	Exceptional Properties of SW Florida	\$1,420,000	\$1,515,000	3	3	\$2,935,000	6
	Naples TBI Realty LLC	\$1,975,122	\$855,122	4	2	\$2,830,244	6
	Verona Realty	\$1,415,500	\$1,298,650	7	8	\$2,714,150	15
	West Wave Realty	\$2,510,275	\$108,000	21	1	\$2,618,275	22
	Miles Realty Group	\$1,462,000	\$1,090,000	7	6	\$2,552,000	13
	TEC Realty	\$807,100	\$1,646,200	8	14	\$2,453,300	22
	Saggio Dream Realty	\$492,900	\$1,956,900	7	17	\$2,449,800	24
	Assist2Sell	\$2,222,400	\$226,833	9	2	\$2,449,233	11
	Island Realty Marco	\$1,287,000	\$1,136,000	5	5	\$2,423,000	10
Help-U-Sell Reed & Associates	\$1,474,500	\$865,000	6	5	\$2,339,500	11	
Faust RealtyGroup	\$1,265,801	\$1,062,900	7	8	\$2,328,701	15	
Sandals Realty of Collier	\$1,064,900	\$1,239,000	6	8	\$2,303,900	14	
Perfect Place Realty	\$2,300,000		1		\$2,300,000	1	
Realty Executives	\$1,045,000	\$1,253,383	2	5	\$2,298,383	7	

John R. Wood Inc., REALTORS
Company Ranking Reports
Market Rankings

		Side					
		Data		Count of Side		Total Sum of Closed Volume	Total Count of Side
		Sum of Closed Volume					
Naples Market Only	Gulf Region Realty	\$708,000	\$1,588,000	4	11	\$2,296,000	15
	Realty World Florida	\$1,488,601	\$796,000	12	2	\$2,284,601	14
	Medical Advisors		\$2,250,000		2	\$2,250,000	2
	Best Invest Realty		\$2,175,000		1	\$2,175,000	1
	Direct Home Realty	\$641,000	\$1,505,900	6	14	\$2,146,900	20
	Horizons By The Sea Inc.	\$1,490,000	\$655,500	6	5	\$2,145,500	11
	Collier Realty Services		\$2,105,000		2	\$2,105,000	2
	Bristol Properties	\$280,000	\$1,808,000	1	3	\$2,088,000	4
	U S Prime Realty LLC	\$506,900	\$1,571,700	5	16	\$2,078,600	21
	ERA Faust Realty Group	\$1,242,060	\$831,900	7	5	\$2,073,960	12
	Barefoot Beach Properties	\$1,500,000	\$570,000	1	1	\$2,070,000	2
	Gulf Harbour		\$2,050,000		1	\$2,050,000	1
	Real Pro Realtors	\$1,586,200	\$455,350	5	6	\$2,041,550	11
	McWilliams Buckley & Assoc	\$2,039,720		17		\$2,039,720	17
	McNeil Real Estate, Inc.	\$337,800	\$1,700,400	2	6	\$2,038,200	8
	Florida Realty Group	\$1,469,900	\$547,500	7	3	\$2,017,400	10
	Preferred Properties of Naples Inc		\$1,999,000		1	\$1,999,000	1
	Mediterra Realty	\$1,365,199	\$620,000	1	1	\$1,985,199	2
	REO Accelerated Disposition	\$1,493,700	\$470,000	7	3	\$1,963,700	10
	COLLIER COUNTY REALTY CORP	\$1,813,700	\$139,000	9	1	\$1,952,700	10
	Traditional Real Estate Services, Inc.	\$200,000	\$1,724,000	1	8	\$1,924,000	9
	Ruby Realty & Referral Company	\$647,000	\$1,250,901	4	7	\$1,897,901	11
	Reed and Associate	\$1,715,000	\$181,000	2	1	\$1,896,000	3
	Unique Properties of Naples, Inc.	\$527,000	\$1,336,000	2	3	\$1,863,000	5
	E, M Prime Realty	\$1,241,300	\$550,600	10	5	\$1,791,900	15
	Century 21 Birchwood	\$1,502,700	\$250,900	15	3	\$1,753,600	18
	Coffey Real Estate Services, Corp	\$922,000	\$810,500	7	7	\$1,732,500	14
	Poteet Properties, Inc.	\$568,000	\$1,138,500	3	6	\$1,706,500	9
	Century 21 Tri Power		\$1,700,000		1	\$1,700,000	1
	Paragon Realty, Inc.	\$542,500	\$1,150,400	1	3	\$1,692,900	4
	RL Nardi & Associates Inc	\$774,000	\$906,000	4	4	\$1,680,000	8
	RE/MAX Sundance Realty II	\$768,800	\$861,900	6	5	\$1,630,700	11
	Neapolitan Realty LLC		\$1,605,000		3	\$1,605,000	3
	High End Properties		\$1,600,000		1	\$1,600,000	1
	Sterling Property Servs Realty		\$1,600,000		2	\$1,600,000	2
	Signature Properties of Greater Florida Inc.		\$1,588,650		9	\$1,588,650	9
	Discovery Realty Group	\$790,000	\$790,000	2	2	\$1,580,000	4
	Absync Realty	\$492,000	\$1,055,000	2	2	\$1,547,000	4
	Florida Global RE Inc	\$493,900	\$1,045,800	6	10	\$1,539,700	16
	Frost & Associates Inc	\$1,142,900	\$376,000	11	2	\$1,518,900	13
	Kunkle Realty, LLC	\$883,500	\$618,500	5	5	\$1,502,000	10
	Atlantic & Pacific Realty	\$1,367,500	\$128,500	10	2	\$1,496,000	12
	Beach & Luxury Realty Inc	\$947,000	\$547,794	3	3	\$1,494,794	6
	RE/MAX Realty Group	\$969,000	\$517,023	5	2	\$1,486,023	7
	Avalon Real Estate	\$1,476,800		12		\$1,476,800	12
	Patrick Murphy Realty		\$1,425,000		1	\$1,425,000	1
	Sanddollar Real Estate Corp of Naples	\$584,500	\$834,250	6	6	\$1,418,750	12
	RL Bailey Realty	\$1,056,000	\$350,000	3	1	\$1,406,000	4
	Bluebill Real Estate	\$503,000	\$901,500	3	4	\$1,404,500	7
	A Plus Realty	\$482,000	\$912,300	4	8	\$1,394,300	12
	Sandals Realty	\$1,018,180	\$360,000	6	1	\$1,378,180	7
	Selling Paradise Realty	\$1,352,737		4		\$1,352,737	4

John R. Wood Inc., REALTORS
Company Ranking Reports
Market Rankings

		Side					
		Data		Count of Side		Total Sum of Closed Volume	Total Count of Side
		Sum of Closed Volume					
Naples Market Only	IXORA Realty	\$625,352	\$707,900	6	7	\$1,333,252	13
	Pollard & Hedrich Realty, Inc.	\$746,000	\$567,500	2	4	\$1,313,500	6
	Advanta Realty	\$115,150	\$1,191,900	1	8	\$1,307,050	9
	Denny H. Brewer III	\$1,295,000		1		\$1,295,000	1
	EXIT Charde Realty	\$586,500	\$685,000	2	2	\$1,271,500	4
	Boca Executives	\$99,500	\$1,157,400	1	5	\$1,256,900	6
	Rapid USA Immigration Business Brokers, Inc.		\$1,250,000		1	\$1,250,000	1
	STS Realty Group	\$135,000	\$1,110,000	1	2	\$1,245,000	3
	Palm Realty Group	\$460,000	\$720,000	1	3	\$1,180,000	4
	398MLS	\$1,146,700		5		\$1,146,700	5
	Alderuccio Realty Group, LLC	\$730,000	\$414,900	1	1	\$1,144,900	2
	Costantini Realty Inc.		\$1,130,000		2	\$1,130,000	2
	Realty Corp. of Naples	\$125,000	\$998,500	1	4	\$1,123,500	5
	Hovland, Inc.	\$150,000	\$964,000	1	4	\$1,114,000	5
	Century 21 AAIM Realty Grp.	\$1,059,001	\$44,251	9	1	\$1,103,252	10
	Gulf Coast Management Group	\$569,000	\$530,000	5	2	\$1,099,000	7
	Alliance Realty Group	\$122,000	\$974,000	1	3	\$1,096,000	4
	Gulf Cities Realty	\$233,000	\$858,000	2	5	\$1,091,000	7
	Exit Platinum Realty	\$220,000	\$857,000	1	4	\$1,077,000	5
	Gulfline Realty LLC	\$723,900	\$351,000	3	1	\$1,074,900	4
	Florida Foundation Realty	\$380,000	\$678,900	3	5	\$1,058,900	8
	Marilee Realty	\$943,900	\$114,900	5	1	\$1,058,800	6
	David Brown Realtors	\$251,900	\$805,300	4	13	\$1,057,200	17
	Realty Experts International Inc	\$709,599	\$337,900	8	3	\$1,047,499	11
	Bella Vita	\$530,000	\$509,000	2	2	\$1,039,000	4
	Minker Properties		\$1,013,000		2	\$1,013,000	2
	Anchor Realty of Naples	\$602,400	\$405,000	3	1	\$1,007,400	4
	Roger Hill Realty Inc	\$210,000	\$796,000	2	5	\$1,006,000	7
	L'Excellence Realty Group Inc.	\$86,700	\$918,200	1	12	\$1,004,900	13
	Luxury Property Firm	\$975,000		1		\$975,000	1
	Naples Golfing Rentals, Inc.	\$430,000	\$535,000	1	3	\$965,000	4
	Market America Rlty & Invstmnt	\$706,900	\$244,900	6	1	\$951,800	7
	Elysium Realty	\$655,000	\$295,000	2	1	\$950,000	3
	Barefoot Beach Realty Inc		\$950,000		1	\$950,000	1
	Towne and Country Realty of Naples, Inc.	\$517,500	\$430,000	1	1	\$947,500	2
	Fidelity Florida Realty Corp	\$173,000	\$753,000	1	4	\$926,000	5
	Virginia M Woody	\$455,000	\$455,000	1	1	\$910,000	2
	Century 21 JB Novelli Internationale	\$493,500	\$413,500	3	3	\$907,000	6
	Wayne Williams	\$906,500		3		\$906,500	3
	Waterways Homes Realty, Inc.	\$660,500	\$245,500	5	1	\$906,000	6
	First Service Realty-GMAC	\$327,900	\$575,000	4	1	\$902,900	5
	Prime Real Estate of Naples	\$536,750	\$360,000	5	4	\$896,750	9
	Lely Realty	\$244,900	\$638,000	2	2	\$882,900	4
	Priceless Realty	\$255,388	\$618,000	3	7	\$873,388	10
	Land Plus Realty Inc	\$754,275	\$118,250	7	2	\$872,525	9
	Community Realty Associates	\$871,500		3		\$871,500	3
	Match Point Realty Inc.		\$826,900		3	\$826,900	3
	Royal Realty Investment Group	\$205,000	\$613,500	1	4	\$818,500	5
	Clausen Properties, Inc.	\$707,900	\$110,000	2	1	\$817,900	3
	Wilkins Realty Group, Inc.	\$202,000	\$612,000	2	3	\$814,000	5
	Young Realty Group	\$813,000		4		\$813,000	4
	Global Realty Advisors		\$810,000		2	\$810,000	2

John R. Wood Inc., REALTORS
Company Ranking Reports
Market Rankings

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		Data		Count of Side		Total Sum of Closed Volume	Total Count of Side
		Sum of Closed Volume					
Naples Market Only	ProTrend Residential	\$399,900	\$399,900	1	1	\$799,800	2
	Sun Realty LLC	\$445,000	\$354,500	3	3	\$799,500	6
	Napoli Realty Services, LLC	\$479,000	\$318,000	4	2	\$797,000	6
	Schooner Bay	\$790,700		10		\$790,700	10
	Superior Realty Services SW FL	\$429,000	\$355,000	2	1	\$784,000	3
	Sun Realty USA	\$339,000	\$444,900	2	3	\$783,900	5
	Bay Forest Real Estate Services, Inc.	\$252,500	\$527,500	1	2	\$780,000	3
	Advanced Realty Solutions, Inc.	\$85,000	\$691,500	1	3	\$776,500	4
	Naples Property Shop	\$238,000	\$535,000	2	3	\$773,000	5
	Sky Real Estate	\$92,500	\$675,351	1	5	\$767,851	6
	Southwest Coast Realty, Inc.		\$760,000		3	\$760,000	3
	Taylor Woodrow Realty-SW, LLC	\$380,000	\$380,000	1	1	\$760,000	2
	Century 21 First Southern Trust	\$500,000	\$258,900	1	2	\$758,900	3
	Andrea Deane & Associates, Inc.	\$755,000		2		\$755,000	2
	West Shore Properties Real Estate Company		\$744,500		4	\$744,500	4
	Beach To Bay Properties	\$730,000		1		\$730,000	1
	Timothy R. Kitsel	\$716,600		3		\$716,600	3
	Gulf Coast Investment Properties		\$713,000		3	\$713,000	3
	POM Property Management	\$500,000	\$198,550	1	3	\$698,550	4
	Seaside Properties of South Florida, Inc.	\$390,000	\$300,000	1	1	\$690,000	2
	Ave Maria Realty	\$325,000	\$325,000	1	1	\$650,000	2
	Beachwood Properties, Inc.	\$434,000	\$209,000	3	2	\$643,000	5
	Blue Zone International Proeptries	\$300,000	\$325,000	1	1	\$625,000	2
	Engel & Voelkers Marco Island	\$307,000	\$307,000	1	1	\$614,000	2
	Sunstream Realty Inc	\$160,000	\$448,500	1	3	\$608,500	4
	Menelee Realty	\$489,245	\$110,000	5	1	\$599,245	6
	Old Naples Realty Inc.	\$280,000	\$318,500	1	2	\$598,500	3
	5th Avenue Real Estate	\$470,000	\$125,000	2	1	\$595,000	3
	Ted Hofferber SRA, PA	\$594,900		1		\$594,900	1
	Encore Realty	\$292,500	\$292,500	1	1	\$585,000	2
	All In One Realty Group, Inc.		\$575,000		1	\$575,000	1
	Housetraders	\$513,000	\$60,852	1	1	\$573,852	2
	TSD Realty	\$110,000	\$459,300	1	5	\$569,300	6
	Riverside Realty Group	\$568,000		2		\$568,000	2
	Zip Realty, Inc.		\$567,800		3	\$567,800	3
	OK Realty Inc.		\$556,600		6	\$556,600	6
	Premier Realty Concepts, Inc.	\$472,500	\$82,500	3	2	\$555,000	5
	AC Global Realty, LLC		\$549,500		4	\$549,500	4
	True Realty Services LLC	\$294,900	\$251,500	2	4	\$546,400	6
	Lee Collier Realty Group Inc		\$541,000		3	\$541,000	3
	Freedom Real Estate	\$270,000	\$270,000	1	1	\$540,000	2
	Twin Realty Inc.	\$45,000	\$495,000	1	1	\$540,000	2
	Gulf to Bay Sothebys International		\$535,000		1	\$535,000	1
	TJS Realty, Inc.	\$515,000		2		\$515,000	2
	Cameron Real Estate Services Inc.	\$503,000		1		\$503,000	1
	Century 21 Sunbelt Rlty #1, Inc	\$501,000		2		\$501,000	2
	Rossi Real Estate Inc	\$500,000		2		\$500,000	2
	Collier & Assoc Real Estate	\$314,675	\$165,500	2	1	\$480,175	3
	Paradise Properties of SW Florida		\$480,000		1	\$480,000	1
	Lion Realty	\$199,000	\$278,000	2	1	\$477,000	3
	Priority Properties of Florida	\$110,000	\$366,000	1	2	\$476,000	3
	Open House Tours Realty	\$125,000	\$349,000	1	1	\$474,000	2

John R. Wood Inc., REALTORS
Company Ranking Reports
Market Rankings

		Data	Side				
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Naples Market Only	Escape Realty Services, LLC	\$45,000	\$425,000	1	1	\$470,000	2
	Blue Bay Homes	\$470,000		4		\$470,000	4
	Cozy Naples Properties	\$235,000	\$235,000	1	1	\$470,000	2
	David Severino Real Estate	\$469,000		2		\$469,000	2
	Coastal Realty	\$270,500	\$197,500	2	1	\$468,000	3
	1010 Apartments, Inc.	\$230,000	\$230,000	1	1	\$460,000	2
	List in MLS	\$450,000		1		\$450,000	1
	Luxury Homes of Naples	\$450,000		1		\$450,000	1
	Diversified Real Estate Group	\$93,000	\$350,000	1	1	\$443,000	2
	Madelon Ward Licensed Real Estate Broker	\$440,000		1		\$440,000	1
	P & M Property Services	\$230,000	\$208,000	2	2	\$438,000	4
	Sunshine Realty of SWFL	\$205,000	\$230,000	1	1	\$435,000	2
	Excel Real Estate Services, Inc.	\$208,000	\$215,250	2	2	\$423,250	4
	KWPM Real Estate Services	\$312,500	\$105,000	3	1	\$417,500	4
	Kelly and Associates	\$27,500	\$387,000	1	4	\$414,500	5
	The Realty Group of SW FL, Inc		\$411,500		3	\$411,500	3
	Nichols Realty, Inc.	\$142,000	\$263,900	1	2	\$405,900	3
	RE/MAX Partners	\$400,900		5		\$400,900	5
	Steven C. Moller, Broker	\$200,000	\$200,000	1	1	\$400,000	2
	Exit Platinum	\$250,000	\$150,000	1	2	\$400,000	3
	Marco Island Realty Inc		\$386,600		4	\$386,600	4
	In Florida Properties		\$379,000		2	\$379,000	2
	Evelyn R. Johnson Realty Inc.	\$117,000	\$252,000	1	2	\$369,000	3
	William Ward Ventress	\$162,000	\$200,000	1	1	\$362,000	2
	K. Burton and Associates	\$352,000		2		\$352,000	2
	Sheridan Real Estate	\$175,000	\$175,000	1	1	\$350,000	2
	Jo Carter & Associates, Inc.	\$349,000		1		\$349,000	1
	Anchor Real Estate	\$170,200	\$175,000	1	1	\$345,200	2
	Porter Davis RE Brokerage	\$336,000		2		\$336,000	2
	Southern Bay Realty Inc.		\$325,000		1	\$325,000	1
	Focus Real Estate	\$279,000	\$45,000	1	1	\$324,000	2
	Sellstate Achievers Rlty	\$318,000		2		\$318,000	2
	Century 21 Dockside Realty	\$315,001		2		\$315,001	2
	Walsh Real Estate Services, Inc.	\$189,000	\$111,700	1	1	\$300,700	2
	Tudor Villas Realty Naples	\$150,000	\$150,000	1	1	\$300,000	2
	Independent Brokers	\$145,915	\$150,000	1	2	\$295,915	3
	N.A.I. Realty		\$290,000		1	\$290,000	1
	#1 Real Estate Services	\$287,100		2		\$287,100	2
	Greenbrook Realty	\$89,000	\$195,000	1	1	\$284,000	2
	Mayr & Company Realty		\$275,000		1	\$275,000	1
	Club Team Realty		\$273,000		2	\$273,000	2
	Nationas Real Estate Services	\$166,500	\$106,000	2	1	\$272,500	3
	Cypress Realty Inc.	\$104,900	\$165,000	1	1	\$269,900	2
	Town & Country Sun Properties		\$268,000		2	\$268,000	2
	Keller Williams Marco		\$265,500		2	\$265,500	2
	Phase III Real Estate Services	\$150,900	\$114,500	1	1	\$265,400	2
	Rapid Rescue	\$265,199		2		\$265,199	2
	Wynns Realty	\$265,000		1		\$265,000	1
	Estates Realty	\$204,000	\$59,000	2	1	\$263,000	3
	Colonial Square Realty, Inc.	\$104,000	\$157,000	1	1	\$261,000	2
	Paradise Lifestyles	\$259,900		1		\$259,900	1
	Maks Realty		\$255,100		2	\$255,100	2

John R. Wood Inc., REALTORS
Company Ranking Reports
Market Rankings

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Naples Market Only	Gulf Coast Associates		\$245,000		1	\$245,000	1
	Pelican Connection, Inc.		\$240,000		1	\$240,000	1
	Riblet Realty LLC	\$225,000		1		\$225,000	1
	Cape And Islands Realty Corporation		\$220,000		1	\$220,000	1
	Dove Realty, Inc.		\$219,000		1	\$219,000	1
	Florida Buyer Broker		\$217,500		1	\$217,500	1
	Peak Realty Partners		\$212,000		1	\$212,000	1
	Naples Home Counsel, Inc.		\$212,000		1	\$212,000	1
	Price Realty of Naples Inc	\$205,000		1		\$205,000	1
	Meyer-Manz Real Estate Inc	\$200,000		1		\$200,000	1
	Naples Premier Realty Inc.	\$192,500		1		\$192,500	1
	Real Estate Asset Disposal Corporation	\$185,500		2		\$185,500	2
	Brentwood Realty Services, Inc.		\$185,000		1	\$185,000	1
	Alegna Realty	\$180,800		1		\$180,800	1
	Admiral Rental Properties Inc		\$174,500		1	\$174,500	1
	Framor Realty		\$169,500		2	\$169,500	2
	Bordner Real Estate, Inc.		\$169,100		1	\$169,100	1
	Gulf Coast Realty of Naples		\$160,000		1	\$160,000	1
	Land & Sea Realty	\$159,900		1		\$159,900	1
	Naples Sundance Realty Inc		\$157,000		1	\$157,000	1
	Real Estate Broker Direct		\$155,000		1	\$155,000	1
	41 West Realty, Inc.		\$155,000		1	\$155,000	1
	Shirley International Realty	\$150,000		1		\$150,000	1
	Shoreline Properties of SW FL		\$150,000		1	\$150,000	1
	Taylor Donovan Realty	\$75,000	\$75,000	1	1	\$150,000	2
	Florida Connect Realty	\$141,000		1		\$141,000	1
	Manchester Partners LLC	\$135,000		1		\$135,000	1
	Marco Realty Associates, Inc.	\$131,000		1		\$131,000	1
	Real Estate Investment Connect		\$130,000		1	\$130,000	1
	Napoleon Realty Group	\$130,000		1		\$130,000	1
	Calusa Bay Properties LLC	\$128,100		1		\$128,100	1
	Crimaldi and Associates, LLC	\$126,000		1		\$126,000	1
	Gulfshore Real Estate	\$125,000		1		\$125,000	1
	Sunstream Realty, Inc.	\$125,000		1		\$125,000	1
	MG1 Realty	\$121,000		1		\$121,000	1
	Synergy Real Estate of SW Florida	\$120,000		1		\$120,000	1
	Marion Realtors	\$119,600		2		\$119,600	2
	Royal Palm Realty of Naples, Inc.	\$119,000		1		\$119,000	1
	Another Day in Paradise Realty	\$57,000	\$57,000	1	1	\$114,000	2
	Pelican I Real Estate & Development, Inc.	\$112,000		1		\$112,000	1
	Deborah Ann Watson		\$110,000		1	\$110,000	1
	Fox Real Estate	\$55,000	\$55,000	1	1	\$110,000	2
	Home Place Realty	\$106,000		2		\$106,000	2
	Florida Real Estate Services, Inc.		\$105,000		1	\$105,000	1
	Kevin Shelly Realty Inc	\$58,500	\$44,300	1	1	\$102,800	2
	Compass Real Estate Solutions	\$85,794		1		\$85,794	1
	Baber Realty	\$28,000	\$52,000	1	1	\$80,000	2
	Premiere Advantage Real Estate		\$79,000		1	\$79,000	1
	Results Real Estate Inc	\$68,000		1		\$68,000	1
	Absolute Equity Realty Group		\$65,000		1	\$65,000	1
	Sun Coast Global		\$64,000		1	\$64,000	1
	Carl J. Kuehner		\$60,100		1	\$60,100	1

John R. Wood Inc., REALTORS
Company Ranking Reports
Market Rankings

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Naples Market Only	Thompson Realty		\$49,000		1	\$49,000	1
	William Morris, REALTORr	\$37,500		1		\$37,500	1
	Sunny Realty	\$35,000		1		\$35,000	1
	Progressive Realty Group		\$21,225		1	\$21,225	1
Naples Market Only Total		\$1,882,698,145	\$1,882,698,145	4,704	4,704	\$3,765,396,290	9,408
Bonita Estero Markets Only	Premier Properties of SWFL,INC	\$61,685,685	\$67,371,100	99	97	\$129,056,785	196
	John R Wood	\$68,567,455	\$53,753,475	162	149	\$122,320,930	311
	Downing Frye	\$57,804,823	\$55,829,095	187	197	\$113,633,918	384
	Keller Williams Elite Realty	\$45,605,900	\$28,850,435	109	76	\$74,456,335	185
	Prudential Florida WCI Realty	\$39,729,147	\$34,669,822	102	84	\$74,398,969	186
	Coldwell Banker Residential Real Estate, Inc.	\$31,737,627	\$31,300,135	117	94	\$63,037,762	211
	Non MLS		\$27,076,323		120	\$27,076,323	120
	Realty World Florida	\$12,657,300	\$11,649,200	50	42	\$24,306,500	92
	Amerivest Realty	\$8,251,113	\$14,779,313	50	49	\$23,030,426	99
	Premiere Plus Realty Co.	\$3,958,500	\$11,148,526	14	33	\$15,107,026	47
	Unique Properties of Naples, Inc.	\$6,661,473	\$6,503,090	5	11	\$13,164,563	16
	Kosene-Kosene Residential FL	\$4,653,478	\$4,653,478	22	22	\$9,306,956	44
	Barry DeNicola Realty, Inc.	\$2,948,000	\$5,558,183	3	4	\$8,506,183	7
	Bluebill Real Estate	\$2,971,300	\$4,083,300	11	16	\$7,054,600	27
	Naples Realty Services	\$3,308,572	\$3,283,800	16	13	\$6,592,372	29
	Sand Castle Realty Group, Inc	\$1,733,800	\$3,058,525	9	17	\$4,792,325	26
	Diann Masi Realty, Inc.	\$3,002,000	\$1,561,000	16	9	\$4,563,000	25
	Realty Direct Naples	\$2,037,000	\$2,411,795	11	13	\$4,448,795	24
	West Bay Realty Inc.	\$4,418,700		10		\$4,418,700	10
	RE/MAX Estates	\$2,858,600	\$1,540,400	20	10	\$4,399,000	30
	Spina Realty Company	\$914,000	\$2,828,000	3	3	\$3,742,000	6
	Sterling Property Servs Realty	\$1,457,000	\$2,284,875	3	6	\$3,741,875	9
	#N/A		\$3,739,000		18	\$3,739,000	18
	Lee Collier Realty Group Inc		\$3,656,775		13	\$3,656,775	13
	Kim Levitan Realty	\$1,550,000	\$2,051,900	5	7	\$3,601,900	12
	Realty World, Top Producers Realty, Inc.	\$1,925,500	\$1,675,000	2	1	\$3,600,500	3
	Sun Realty	\$1,598,400	\$1,929,700	9	15	\$3,528,100	24
	West Wave Realty	\$3,493,361		23		\$3,493,361	23
	Century 21 Sunbelt Realty	\$3,071,408		8		\$3,071,408	8
	Luxury Homes of Naples	\$1,522,800	\$1,522,800	1	1	\$3,045,600	2
	RE/MAX Realty Group	\$2,606,500	\$366,000	11	3	\$2,972,500	14
	RE/MAX Realty Select	\$1,314,150	\$1,615,500	8	7	\$2,929,650	15
	Exit Platinum Realty	\$1,755,100	\$1,006,700	10	5	\$2,761,800	15
	Bordner Real Estate, Inc.		\$2,731,000		13	\$2,731,000	13
	Assist2Sell	\$1,959,000	\$764,500	9	5	\$2,723,500	14
	McWilliams Buckley & Assoc	\$2,640,970		10		\$2,640,970	10
	Engel and Voelkers Olde Naples	\$848,500	\$1,743,000	2	4	\$2,591,500	6
	WEICHERT, REALTORSr On The Gulf	\$1,329,995	\$1,227,500	8	8	\$2,557,495	16
	Select Real Estate By Stephani	\$535,050	\$2,010,500	2	3	\$2,545,550	5
	Keating Associates	\$814,000	\$1,433,400	3	7	\$2,247,400	10
	Sellstate Achievers Rlty	\$1,354,270	\$797,000	10	6	\$2,151,270	16
	Absync Realty	\$800,000	\$1,187,000	1	4	\$1,987,000	5
	Pollard & Hedrich Realty, Inc.	\$899,000	\$1,021,400	3	4	\$1,920,400	7
	RE/MAX Sundance Realty II	\$928,000	\$990,000	7	6	\$1,918,000	13
	Builders Services	\$1,673,782	\$240,117	6	1	\$1,913,899	7
	Marquise Property Sales	\$1,086,000	\$675,000	2	1	\$1,761,000	3
	Hunters Ridge Realty Co.	\$741,500	\$1,017,300	4	6	\$1,758,800	10

John R. Wood Inc., REALTORS
Company Ranking Reports
Market Rankings

58 of 172

		Side					
		Data		Count of Side		Total Sum of Closed Volume	Total Count of Side
		Sum of Closed Volume					
Bonita Estero Markets Only	Prestige Properties of South Florida, Inc.	\$407,500	\$1,313,000	1	4	\$1,720,500	5
	Homes & Land Brokers, Inc.	\$1,712,000		6		\$1,712,000	6
	Sun Realty LLC	\$653,750	\$1,053,000	4	6	\$1,706,750	10
	Avalon Real Estate	\$1,509,850		6		\$1,509,850	6
	VIP Realty Group	\$1,070,400	\$422,000	7	3	\$1,492,400	10
	Realty Pros of Naples, LLC	\$1,273,264	\$125,000	2	1	\$1,398,264	3
	Rapallo Rite at Coconut Point	\$545,000	\$828,000	2	3	\$1,373,000	5
	Royal Shell Real Estate	\$362,000	\$1,000,500	2	3	\$1,362,500	5
	Levitan-McQuaid LLC	\$185,000	\$1,142,000	1	2	\$1,327,000	3
	J Meier Real Estate	\$1,136,900	\$152,900	7	2	\$1,289,800	9
	Bonita Village Realty	\$430,000	\$858,000	1	3	\$1,288,000	4
	Real Pro Realtors	\$734,500	\$542,500	5	4	\$1,277,000	9
	L.H. Fleming & Company, Real Estate	\$963,000	\$313,800	9	2	\$1,276,800	11
	ERA Faust Realty Group	\$888,079	\$387,400	5	2	\$1,275,479	7
	South Bay Realty	\$952,000	\$303,500	5	2	\$1,255,500	7
	Twin Realty Inc.	\$483,000	\$753,200	2	3	\$1,236,200	5
	Priceless Realty	\$1,179,500		8		\$1,179,500	8
	A Delta Realty of Naples Inc.		\$1,133,000		4	\$1,133,000	4
	Gulf Breeze Real Estate, LLC	\$265,125	\$829,500	1	3	\$1,094,625	4
	Lahaina Realty	\$614,500	\$472,500	9	5	\$1,087,000	14
	Independent Brokers Realty	\$871,000	\$123,200	4	2	\$994,200	6
	Keller Williams Realty, Marco	\$420,000	\$500,000	2	2	\$920,000	4
	E/ysium Realty	\$884,000		3		\$884,000	3
	Century 21 Sunbelt Rlty #1,Inc	\$412,500	\$441,500	1	2	\$854,000	3
	Inactive Company	\$840,000		1		\$840,000	1
	Gulf to Bay Sothebys International	\$820,000		1		\$820,000	1
	Prosults Realty	\$471,400	\$344,600	4	3	\$816,000	7
	Gulf Coast Associates		\$803,000		4	\$803,000	4
	Beach & Luxury Realty Inc	\$315,000	\$480,000	1	2	\$795,000	3
	Exit Platinum	\$498,000	\$295,000	4	2	\$793,000	6
	Dove Realty, Inc.	\$780,000		2		\$780,000	2
	Florida Home Realty of Collier County, Inc.	\$222,000	\$544,300	2	5	\$766,300	7
	Islandwalk Realty of Naples	\$425,000	\$297,000	2	1	\$722,000	3
	CL Properties	\$240,000	\$480,000	2	3	\$720,000	5
	Mason Realty Inc.	\$449,500	\$257,000	3	2	\$706,500	5
	Community Realty Associates	\$700,000		2		\$700,000	2
	ERA Flagship Real Estate	\$554,500	\$125,100	3	1	\$679,600	4
	Mari Vesce REALTORS, Inc	\$289,500	\$389,000	2	3	\$678,500	5
	Steven C. Moller, Broker	\$284,900	\$392,900	2	3	\$677,800	5
	Sun Realty USA	\$233,000	\$437,000	2	2	\$670,000	4
	Kevin Shelly Realty Inc		\$637,000		5	\$637,000	5
	Rossman Realty Group	\$625,000		1		\$625,000	1
	Alliance Realty Group		\$610,000		1	\$610,000	1
	Realty Executives	\$222,500	\$370,000	2	3	\$592,500	5
	Frost & Associates Inc	\$160,000	\$425,000	1	1	\$585,000	2
	Sunny Realty	\$451,500	\$120,000	2	1	\$571,500	3
	Century 21 AAIM Realty Grp.	\$550,000		4		\$550,000	4
	Tunrkey Residential	\$542,500		2		\$542,500	2
	Fidelity Florida Realty Corp	\$202,000	\$335,172	2	4	\$537,172	6
	Naples TBI Realty LLC	\$529,995		1		\$529,995	1
	UNKNOWN	\$365,500	\$159,000	2	1	\$524,500	3
	RL Nardi & Associates Inc		\$520,000		2	\$520,000	2

John R. Wood Inc., REALTORS
Company Ranking Reports
Market Rankings

		Side				
		Data		Count of Side		
		Sum of Closed Volume		Total Sum of Closed Volume		Total Count of Side
Bonita Estero Markets Only	Focus Real Estate		\$503,000	3	\$503,000	3
	High End Properties		\$500,000	1	\$500,000	1
	William Ward Ventress	\$365,900	\$129,900	3	\$495,800	4
	Beachwood Properties, Inc.		\$495,000	1	\$495,000	1
	Vineyards Properties Inc	\$490,000		1	\$490,000	1
	Bristol Properties		\$490,000	1	\$490,000	1
	A Codi Realty	\$133,000	\$351,400	1	\$484,400	3
	Premier Realty Homes	\$357,800	\$115,000	2	\$472,800	3
	ProTrend Residential		\$470,500	4	\$470,500	4
	Naples Brokers Realty	\$282,500	\$184,000	2	\$466,500	5
	Wonderland Realty	\$459,000		2	\$459,000	2
	Dina Cecere Realty LLC	\$240,000	\$210,000	1	\$450,000	2
	Premiere Advantage Real Estate		\$422,000	1	\$422,000	1
	Baybeach Realty		\$421,900	3	\$421,900	3
	White Sands Realty, LLC		\$415,000	1	\$415,000	1
	Christine Haines		\$412,500	1	\$412,500	1
	Orange County Real Estate	\$200,000	\$200,000	1	\$400,000	2
	Cypress Realty Inc.	\$245,000	\$140,000	1	\$385,000	2
	Andrea Deane & Associates, Inc.	\$190,000	\$190,000	1	\$380,000	2
	Coyne Realty Inc	\$251,000	\$127,500	1	\$378,500	2
	Miles Realty Group	\$250,000	\$123,000	1	\$373,000	2
	Golf in Paradise Realty	\$364,000		2	\$364,000	2
	Eister and Company		\$360,000	1	\$360,000	1
	Excel Real Estate Services, Inc.	\$130,000	\$220,000	1	\$350,000	3
	Help-U-Sell Reed & Associates	\$129,500	\$219,000	1	\$348,500	2
	Mathes Realty Inc	\$230,000	\$102,500	2	\$332,500	3
	Crimaldi and Associates, LLC	\$331,500		3	\$331,500	3
	Marilee Realty	\$325,000		1	\$325,000	1
	Century 21 Tri Power	\$40,000	\$284,500	1	\$324,500	2
	Phelps Realty Services	\$304,900		2	\$304,900	2
	Market America Rlty & Invstmnt	\$301,000		2	\$301,000	2
	L'Excellence Realty Group Inc.	\$150,000	\$150,000	1	\$300,000	2
	Florida Global RE Inc	\$96,250	\$198,650	2	\$294,900	5
	Florida Foundation Realty	\$145,000	\$145,000	1	\$290,000	2
	Xcellence Realty Group		\$285,000	1	\$285,000	1
	Independent Brokers Realty Inc.		\$281,000	1	\$281,000	1
	Bartley Realty Services	\$263,000		2	\$263,000	2
	#1 Real Estate Services	\$261,500		3	\$261,500	3
	Open House Tours Realty		\$260,500	1	\$260,500	1
	WBG SW Florida, Inc.	\$130,000	\$130,000	1	\$260,000	2
	Verona Realty		\$258,999	2	\$258,999	2
	Sandals Realty of Collier	\$150,000	\$108,000	1	\$258,000	2
	Exceptional Properties of SW Florida		\$255,500	2	\$255,500	2
	Florida Connect Realty	\$247,000		1	\$247,000	1
	Zip Realty, Inc.	\$194,000	\$43,500	2	\$237,500	3
	RE/MAX Results Realty	\$235,000		1	\$235,000	1
	Windstar Realty Group, LLC	\$235,000		1	\$235,000	1
	Osborne & Company Inc		\$235,000	1	\$235,000	1
	Advanta Realty		\$230,650	4	\$230,650	4
	Platinum Properties of Naples Inc		\$225,000	1	\$225,000	1
	Igoe Realty	\$64,900	\$157,300	1	\$222,200	3
	Pegasus Realty Group, Inc		\$200,000	1	\$200,000	1

John R. Wood Inc., REALTORS
Company Ranking Reports
Market Rankings

		Side					
		Data		Count of Side		Total Sum of Closed Volume	Total Count of Side
		Sum of Closed Volume					
Bonita Estero Markets Only	Collier & Assoc Real Estate		\$200,000		1	\$200,000	1
	Inactive		\$195,000		1	\$195,000	1
	West Shore Properties Real Estate Company		\$195,000		1	\$195,000	1
	Perfect Place Realty	\$190,000		1		\$190,000	1
	Century 21 Birchwood	\$119,500	\$69,000	2	1	\$188,500	3
	Internet Realty Group, Inc.	\$97,000	\$89,000	2	1	\$186,000	3
	Harmon Global	\$184,400		2		\$184,400	2
	Waterfront Realty Group, Inc.	\$182,500		1		\$182,500	1
	Florida Realty Group	\$178,000		2		\$178,000	2
	Skyline Realty International		\$176,000		1	\$176,000	1
	RE/MAX Partners	\$175,000		1		\$175,000	1
	Charlotte Katz, Inc. REALTORS		\$175,000		1	\$175,000	1
	Tatarian Real Estate		\$160,000		1	\$160,000	1
	Premier Realty Concepts, Inc.		\$155,500		1	\$155,500	1
	List in MLS	\$150,000		1		\$150,000	1
	Southern Bay Realty Inc.		\$143,000		1	\$143,000	1
	Carney Realty	\$139,900		1		\$139,900	1
	Essential Real Estate		\$135,000		1	\$135,000	1
	Sunstream Realty, Inc.	\$127,000		1		\$127,000	1
	Sun Coast Global		\$126,000		1	\$126,000	1
	Sunshine Realty of SWFL		\$125,000		1	\$125,000	1
	Saggio Dream Realty	\$116,000		1		\$116,000	1
	Sellstate Priority Realty	\$115,000		1		\$115,000	1
	Signature Properties of Greater Florida Inc.		\$115,000		1	\$115,000	1
	Donna Mason Realty & Associates	\$114,900		1		\$114,900	1
	Kunkle Realty, LLC	\$102,500		2		\$102,500	2
	The Realty Group of SW FL, Inc		\$100,000		1	\$100,000	1
	Ad Infinitum Realty & Consult	\$100,000		1		\$100,000	1
	Gulf Region Realty	\$99,500		1		\$99,500	1
	TSD Realty	\$95,500		1		\$95,500	1
	Housetraders	\$92,500		1		\$92,500	1
	United Country Bill Royce Realty	\$92,400		1		\$92,400	1
	Club Team Realty		\$90,000		1	\$90,000	1
	Porter Davis RE Brokerage	\$90,000		1		\$90,000	1
	Ruby Realty & Referral Company	\$90,000		1		\$90,000	1
	Absolute Equity Realty Group		\$87,500		1	\$87,500	1
	Lion Realty	\$82,611		1		\$82,611	1
	J Roberts Brokerage Services	\$37,601	\$37,601	1	1	\$75,202	2
	Atlantic & Pacific Realty	\$74,900		1		\$74,900	1
	Old Naples Realty Inc.		\$65,000		1	\$65,000	1
	U S Prime Realty LLC		\$65,000		2	\$65,000	2
	Stock Realty, LLC	\$63,000		1		\$63,000	1
	ERA Signature Properties		\$62,500		1	\$62,500	1
	Home Place Realty	\$62,000		1		\$62,000	1
	N.A.I. Realty	\$59,900		1		\$59,900	1
	United Real Estate	\$56,250		1		\$56,250	1
	Wordl Realty Services	\$43,500		1		\$43,500	1
	Sandpiper Realty	\$36,000		1		\$36,000	1
	First Service Realty-GMAC	\$34,900		1		\$34,900	1
Bonita Estero Markets Only Total		\$441,127,434	\$441,127,434	1,391	1,391	\$882,254,868	2,782

John R. Wood Inc., REALTORS
Company Ranking Reports
Market Rankings

	Side					
	Sum of Closed Volume		Count of Side		Total Sum of Closed Volume	Total Count of Side
Grand Total	\$2,323,825,579	\$2,323,825,579	6,095	6,095	\$4,647,651,158	12,190

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN01	Amerivest Realty	\$1,179,900	3	0.0254%
	Barry DeNicola Realty, Inc.	\$5,650,000	4	0.1216%
	Bluebill Real Estate	\$4,248,100	16	0.0914%
	Century 21 Sunbelt Realty	\$1,750,000	1	0.0377%
	Coldwell Banker Residential Real Estate, Inc.	\$6,985,875	7	0.1503%
	Downing Frye	\$7,829,000	13	0.1685%
	ERA Faust Realty Group	\$422,000	1	0.0091%
	John R Wood	\$1,069,900	2	0.0230%
	Keller Williams Elite Realty	\$600,000	1	0.0129%
	Non MLS	\$829,000	2	0.0178%
	Premiere Plus Realty Co.	\$1,973,000	5	0.0425%
	Prosults Realty	\$197,000	1	0.0042%
	Prudential Florida WCI Realty	\$1,684,000	4	0.0362%
	RE/MAX Realty Group	\$285,000	1	0.0061%
	Select Real Estate By Stephani	\$1,750,000	1	0.0377%
	Sterling Property Servs Realty	\$3,370,375	7	0.0725%
	Sunny Realty	\$215,000	1	0.0046%
BN01 Total		\$40,038,150	70	0.8615%
BN02	A Codi Realty	\$133,000	1	0.0029%
	Amerivest Realty	\$1,383,000	6	0.0298%
	Assist2Sell	\$690,000	3	0.0148%
	Barry DeNicola Realty, Inc.	\$123,000	1	0.0026%
	Bonita Village Realty	\$250,000	1	0.0054%
	Century 21 Sunbelt Realty	\$630,500	3	0.0136%
	Coldwell Banker Residential Real Estate, Inc.	\$1,343,000	6	0.0289%
	Community Realty Associates	\$550,000	1	0.0118%
	Downing Frye	\$5,542,500	16	0.1193%
	Exit Platinum Realty	\$323,400	2	0.0070%
	Focus Real Estate	\$113,000	1	0.0024%
	Gulf Breeze Real Estate, LLC	\$550,000	1	0.0118%
	Housetraders	\$92,500	1	0.0020%
	Igoe Realty	\$222,200	3	0.0048%
	John R Wood	\$1,100,500	3	0.0237%
	Keating Associates	\$250,000	1	0.0054%
	Keller Williams Elite Realty	\$515,000	2	0.0111%
	L.H. Fleming & Company, Real Estate	\$80,000	1	0.0017%
	Mari Vesci REALTORS, Inc	\$579,000	4	0.0125%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN02	Marilee Realty	\$325,000	1	0.0070%
	Mason Realty Inc.	\$142,000	1	0.0031%
	Naples Realty Services	\$604,900	2	0.0130%
	Non MLS	\$1,255,500	6	0.0270%
	Pollard & Hedrich Realty, Inc.	\$79,900	1	0.0017%
	Premier Properties of SWFL,INC	\$672,000	2	0.0145%
	Premiere Plus Realty Co.	\$570,000	2	0.0123%
	Prudential Florida WCI Realty	\$1,093,900	5	0.0235%
	RE/MAX Estates	\$363,000	2	0.0078%
	RE/MAX Realty Select	\$320,000	1	0.0069%
	Realty Direct Naples	\$475,000	3	0.0102%
	Realty World Florida	\$1,017,000	4	0.0219%
	Sand Castle Realty Group, Inc	\$338,000	3	0.0073%
	Sellstate Achievers Rlty	\$102,000	1	0.0022%
	Spina Realty Company	\$102,000	1	0.0022%
	Steven C. Moller, Broker	\$270,000	2	0.0058%
	Sun Coast Global	\$126,000	1	0.0027%
	Sun Realty	\$343,000	3	0.0074%
	United Country Bill Roye Realty	\$92,400	1	0.0020%
	VIP Realty Group	\$250,000	1	0.0054%
	West Wave Realty	\$405,900	2	0.0087%
BN02 Total		\$23,418,100	102	0.5039%
BN03	Absync Realty	\$800,000	1	0.0172%
	Amerivest Realty	\$2,219,000	3	0.0477%
	Andrea Deane & Associates, Inc.	\$380,000	2	0.0082%
	Assist2Sell	\$460,000	2	0.0099%
	Beach & Luxury Realty Inc	\$795,000	3	0.0171%
	Bordner Real Estate, Inc.	\$1,030,500	5	0.0222%
	Century 21 Sunbelt Rlty #1,Inc	\$370,000	1	0.0080%
	Christine Haines	\$412,500	1	0.0089%
	Coldwell Banker Residential Real Estate, Inc.	\$13,226,300	33	0.2846%
	Coyne Realty Inc	\$251,000	1	0.0054%
	Crimaldi and Associates, LLC	\$130,000	1	0.0028%
	Downing Frye	\$19,400,450	60	0.4174%
	Eister and Company	\$360,000	1	0.0077%
	ERA Flagship Real Estate	\$179,000	1	0.0039%
	John R Wood	\$4,918,000	14	0.1058%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN03	Keating Associates	\$157,750	1	0.0034%
	Keller Williams Elite Realty	\$34,571,635	74	0.7439%
	Kosene-Kosene Residential FL	\$599,600	4	0.0129%
	Levitan-McQuaid LLC	\$905,000	1	0.0195%
	Naples Brokers Realty	\$187,500	1	0.0040%
	Non MLS	\$6,168,500	16	0.1327%
	Phelps Realty Services	\$125,000	1	0.0027%
	Premier Properties of SWFL,INC	\$7,575,485	19	0.1630%
	Premier Realty Concepts, Inc.	\$155,500	1	0.0033%
	Premiere Plus Realty Co.	\$738,500	2	0.0159%
	Prestige Properties of South Florida, Inc.	\$407,500	1	0.0088%
	Prudential Florida WCI Realty	\$4,716,000	14	0.1015%
	Rapallo Rite at Coconut Point	\$1,373,000	5	0.0295%
	Realty World Florida	\$4,555,500	14	0.0980%
	Realty World, Top Producers Realty, Inc.	\$250,500	1	0.0054%
	Rossman Realty Group	\$625,000	1	0.0134%
	Sand Castle Realty Group, Inc	\$1,509,000	5	0.0325%
	Select Real Estate By Stephani	\$225,050	1	0.0048%
	South Bay Realty	\$260,000	1	0.0056%
	Sun Realty	\$597,500	2	0.0129%
	Sun Realty LLC	\$275,000	1	0.0059%
	Twin Realty Inc.	\$1,236,200	5	0.0266%
	UNKNOWN	\$206,500	1	0.0044%
	Zip Realty, Inc.	\$61,000	1	0.0013%
BN03 Total		\$112,413,970	302	2.4187%
BN04	Amerivest Realty	\$1,250,000	2	0.0269%
	Avalon Real Estate	\$281,000	1	0.0060%
	Beachwood Properties, Inc.	\$495,000	1	0.0107%
	Bordner Real Estate, Inc.	\$540,000	1	0.0116%
	Coldwell Banker Residential Real Estate, Inc.	\$7,966,500	12	0.1714%
	Dove Realty, Inc.	\$380,000	1	0.0082%
	Downing Frye	\$11,571,000	14	0.2490%
	Engel and Voelkers Olde Naples	\$615,000	1	0.0132%
	Exit Platinum Realty	\$420,000	2	0.0090%
	Florida Home Realty of Collier County, Inc.	\$84,000	1	0.0018%
	John R Wood	\$35,412,750	50	0.7619%
	Keller Williams Elite Realty	\$6,231,000	9	0.1341%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN04	Lee Collier Realty Group Inc	\$767,000	2	0.0165%
	McWilliams Buckley & Assoc	\$1,700,000	1	0.0366%
	Naples Realty Services	\$750,000	1	0.0161%
	Non MLS	\$570,000	2	0.0123%
	Premier Properties of SWFL,INC	\$105,756,650	128	2.2755%
	Premiere Plus Realty Co.	\$3,990,500	6	0.0859%
	Prudential Florida WCI Realty	\$3,449,000	4	0.0742%
	Realty Direct Naples	\$350,000	1	0.0075%
	Realty World, Top Producers Realty, Inc.	\$3,350,000	2	0.0721%
	Royal Shell Real Estate	\$362,000	2	0.0078%
	Sand Castle Realty Group, Inc	\$251,000	1	0.0054%
	Spina Realty Company	\$2,190,000	2	0.0471%
	Sun Realty	\$155,000	1	0.0033%
	WBG SW Florida, Inc.	\$260,000	2	0.0056%
	WEICHERT, REALTORSr On The Gulf	\$158,500	1	0.0034%
	West Wave Realty	\$115,000	1	0.0025%
BN04 Total		\$189,420,900	252	4.0756%
BN05	Advanta Realty	\$40,000	1	0.0009%
	Amerivest Realty	\$2,320,000	6	0.0499%
	Avalon Real Estate	\$728,000	1	0.0157%
	Bluebill Real Estate	\$720,000	3	0.0155%
	Century 21 Birchwood	\$50,500	1	0.0011%
	Charlotte Katz, Inc. REALTORS	\$175,000	1	0.0038%
	Coldwell Banker Residential Real Estate, Inc.	\$6,767,850	27	0.1456%
	Diann Masi Realty, Inc.	\$210,000	1	0.0045%
	Dove Realty, Inc.	\$400,000	1	0.0086%
	Downing Frye	\$11,850,150	34	0.2550%
	Engel and Voelkers Olde Naples	\$1,326,500	2	0.0285%
	ERA Flagship Real Estate	\$260,500	1	0.0056%
	Florida Home Realty of Collier County, Inc.	\$50,500	1	0.0011%
	Focus Real Estate	\$340,000	1	0.0073%
	Gulf to Bay Sothebys International	\$820,000	1	0.0176%
	Homes & Land Brokers, Inc.	\$43,000	1	0.0009%
	Inactive Company	\$840,000	1	0.0181%
	John R Wood	\$32,013,300	64	0.6888%
	Keating Associates	\$475,000	2	0.0102%
	Keller Williams Elite Realty	\$15,671,900	28	0.3372%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN05	Keller Williams Realty, Marco	\$250,000	1	0.0054%
	Kevin Shelly Realty Inc	\$185,000	1	0.0040%
	Lee Collier Realty Group Inc	\$245,000	1	0.0053%
	Levitan-McQuaid LLC	\$237,000	1	0.0051%
	Luxury Homes of Naples	\$3,045,600	2	0.0655%
	McWilliams Buckley & Assoc	\$54,000	1	0.0012%
	Naples Realty Services	\$210,000	1	0.0045%
	Non MLS	\$5,123,000	11	0.1102%
	Open House Tours Realty	\$260,500	1	0.0056%
	Premier Properties of SWFL,INC	\$9,201,650	28	0.1980%
	Premiere Plus Realty Co.	\$1,275,500	4	0.0274%
	Prestige Properties of South Florida, Inc.	\$720,000	1	0.0155%
	Prudential Florida WCI Realty	\$32,113,400	41	0.6910%
	RE/MAX Estates	\$234,100	4	0.0050%
	RE/MAX Realty Group	\$57,000	1	0.0012%
	RE/MAX Results Realty	\$235,000	1	0.0051%
	RE/MAX Sundance Realty II	\$80,000	1	0.0017%
	Realty Direct Naples	\$50,000	1	0.0011%
	Realty World Florida	\$1,556,000	3	0.0335%
	Royal Shell Real Estate	\$717,500	2	0.0154%
	WEICHERT, REALTORSr On The Gulf	\$225,000	1	0.0048%
	West Wave Realty	\$344,750	2	0.0074%
	Windstar Realty Group, LLC	\$235,000	1	0.0051%
	Xcellence Realty Group	\$285,000	1	0.0061%
BN05 Total		\$132,042,200	290	2.8411%
BN06	Advanta Realty	\$45,150	1	0.0010%
	Amerivest Realty	\$556,900	4	0.0120%
	Avalon Real Estate	\$98,175	1	0.0021%
	Baybeach Realty	\$200,000	1	0.0043%
	Coldwell Banker Residential Real Estate, Inc.	\$1,086,000	9	0.0234%
	Downing Frye	\$2,168,870	13	0.0467%
	E/ysium Realty	\$352,000	1	0.0076%
	Fidelity Florida Realty Corp	\$100,000	1	0.0022%
	Florida Connect Realty	\$247,000	1	0.0053%
	John R Wood	\$670,500	6	0.0144%
	Keller Williams Elite Realty	\$364,900	3	0.0079%
	Kevin Shelly Realty Inc	\$54,000	1	0.0012%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN06	L.H. Fleming & Company, Real Estate	\$31,000	1	0.0007%
	McWilliams Buckley & Assoc	\$172,870	1	0.0037%
	Naples Realty Services	\$362,000	2	0.0078%
	Non MLS	\$788,175	6	0.0170%
	Perfect Place Realty	\$190,000	1	0.0041%
	Pollard & Hedrich Realty, Inc.	\$100,000	1	0.0022%
	Premier Properties of SWFL,INC	\$150,000	1	0.0032%
	Prudential Florida WCI Realty	\$529,750	5	0.0114%
	RE/MAX Realty Select	\$233,650	2	0.0050%
	RE/MAX Sundance Realty II	\$346,000	2	0.0074%
	Real Pro Realtors	\$176,000	1	0.0038%
	Realty Direct Naples	\$509,900	3	0.0110%
	Realty World Florida	\$653,000	3	0.0141%
	Sandals Realty of Collier	\$150,000	1	0.0032%
	Skyline Realty International	\$176,000	1	0.0038%
	Spina Realty Company	\$262,000	2	0.0056%
	Sun Realty	\$535,300	4	0.0115%
	Sun Realty LLC	\$131,750	1	0.0028%
	VIP Realty Group	\$159,900	1	0.0034%
	WEICHERT, REALTORSr On The Gulf	\$127,000	1	0.0027%
	West Wave Realty	\$294,300	2	0.0063%
	Zip Realty, Inc.	\$133,000	1	0.0029%
	#N/A	\$175,000	1	0.0038%
BN06 Total		\$12,330,090	86	0.2653%
BN07	#1 Real Estate Services	\$70,500	1	0.0015%
	Ad Infinitum Realty & Consult	\$100,000	1	0.0022%
	Amerivest Realty	\$606,700	6	0.0131%
	Bluebill Real Estate	\$422,000	2	0.0091%
	Century 21 Sunbelt Realty	\$395,000	1	0.0085%
	Century 21 Sunbelt Rlty #1,Inc	\$71,500	1	0.0015%
	Coldwell Banker Residential Real Estate, Inc.	\$2,002,651	16	0.0431%
	Downing Frye	\$4,199,862	20	0.0904%
	ERA Faust Realty Group	\$110,079	1	0.0024%
	Florida Foundation Realty	\$290,000	2	0.0062%
	Florida Global RE Inc	\$85,000	1	0.0018%
	John R Wood	\$4,512,500	21	0.0971%
	Keller Williams Elite Realty	\$892,300	4	0.0192%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN07	Kevin Shelly Realty Inc	\$105,000	1	0.0023%
	L.H. Fleming & Company, Real Estate	\$94,000	1	0.0020%
	Lahaina Realty	\$94,000	1	0.0020%
	Lee Collier Realty Group Inc	\$395,000	1	0.0085%
	Mason Realty Inc.	\$564,500	4	0.0121%
	McWilliams Buckley & Assoc	\$112,200	1	0.0024%
	Naples Realty Services	\$138,000	1	0.0030%
	Non MLS	\$603,779	5	0.0130%
	Old Naples Realty Inc.	\$65,000	1	0.0014%
	Premier Properties of SWFL,INC	\$310,000	1	0.0067%
	Premiere Plus Realty Co.	\$427,000	2	0.0092%
	Prosults Realty	\$98,500	1	0.0021%
	Prudential Florida WCI Realty	\$1,054,000	7	0.0227%
	RE/MAX Estates	\$582,500	3	0.0125%
	RE/MAX Realty Select	\$132,000	1	0.0028%
	Real Pro Realtors	\$961,000	7	0.0207%
	Realty Direct Naples	\$71,500	1	0.0015%
	Sand Castle Realty Group, Inc	\$470,500	2	0.0101%
	Select Real Estate By Stephani	\$92,500	1	0.0020%
	Sellstate Achievers Rlty	\$47,000	1	0.0010%
	South Bay Realty	\$107,500	1	0.0023%
	Sterling Property Servs Realty	\$371,500	2	0.0080%
	Steven C. Moller, Broker	\$299,800	2	0.0065%
	Sun Realty	\$442,000	2	0.0095%
	VIP Realty Group	\$65,000	1	0.0014%
	West Wave Realty	\$420,011	1	0.0090%
	#N/A	\$165,000	1	0.0036%
BN07 Total		\$22,046,882	130	0.4744%
BN08	A Delta Realty of Naples Inc.	\$178,000	1	0.0038%
	Absync Realty	\$128,000	1	0.0028%
	Advanta Realty	\$55,500	1	0.0012%
	Amerivest Realty	\$1,479,326	9	0.0318%
	Assist2Sell	\$401,500	3	0.0086%
	Atlantic & Pacific Realty	\$74,900	1	0.0016%
	Avalon Real Estate	\$152,775	1	0.0033%
	Bluebill Real Estate	\$92,000	1	0.0020%
	Carney Realty	\$139,900	1	0.0030%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN08	Century 21 AAIM Realty Grp.	\$196,000	1	0.0042%
	Century 21 Birchwood	\$138,000	2	0.0030%
	Century 21 Tri Power	\$40,000	1	0.0009%
	Coldwell Banker Residential Real Estate, Inc.	\$346,395	3	0.0075%
	Coyne Realty Inc	\$127,500	1	0.0027%
	Donna Mason Realty & Associates	\$114,900	1	0.0025%
	Downing Frye	\$2,149,848	12	0.0463%
	E/ysium Realty	\$287,000	1	0.0062%
	ERA Flagship Real Estate	\$115,000	1	0.0025%
	Exceptional Properties of SW Florida	\$75,500	1	0.0016%
	Exit Platinum	\$287,000	2	0.0062%
	Fidelity Florida Realty Corp	\$411,900	4	0.0089%
	Florida Global RE Inc	\$158,900	3	0.0034%
	Florida Home Realty of Collier County, Inc.	\$104,000	2	0.0022%
	Florida Realty Group	\$108,000	1	0.0023%
	Focus Real Estate	\$50,000	1	0.0011%
	Gulf Breeze Real Estate, LLC	\$414,625	2	0.0089%
	Gulf Region Realty	\$99,500	1	0.0021%
	Home Place Realty	\$62,000	1	0.0013%
	Homes & Land Brokers, Inc.	\$69,000	1	0.0015%
	Internet Realty Group, Inc.	\$97,000	2	0.0021%
	J Meier Real Estate	\$70,000	2	0.0015%
	John R Wood	\$478,000	4	0.0103%
	Keller Williams Elite Realty	\$1,058,500	7	0.0228%
	L.H. Fleming & Company, Real Estate	\$242,800	3	0.0052%
	Lahaina Realty	\$993,000	13	0.0214%
	Lee Collier Realty Group Inc	\$152,775	1	0.0033%
	Lion Realty	\$82,611	1	0.0018%
	Mari Vesci REALTORS, Inc	\$99,500	1	0.0021%
	Mathes Realty Inc	\$127,500	1	0.0027%
	McWilliams Buckley & Assoc	\$178,000	1	0.0038%
	Miles Realty Group	\$123,000	1	0.0026%
	N.A.I. Realty	\$59,900	1	0.0013%
	Naples Brokers Realty	\$67,500	1	0.0015%
	Naples Realty Services	\$200,000	1	0.0043%
	Non MLS	\$1,362,511	16	0.0293%
	Orange County Real Estate	\$400,000	2	0.0086%
	Pegasus Realty Group, Inc	\$200,000	1	0.0043%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN08	Phelps Realty Services	\$179,900	1	0.0039%
	Premier Properties of SWFL,INC	\$209,500	3	0.0045%
	Premiere Plus Realty Co.	\$75,000	2	0.0016%
	Prosults Realty	\$214,400	3	0.0046%
	ProTrend Residential	\$65,500	1	0.0014%
	Prudential Florida WCI Realty	\$260,000	2	0.0056%
	RE/MAX Estates	\$77,000	1	0.0017%
	RE/MAX Realty Select	\$314,600	3	0.0068%
	RE/MAX Sundance Realty II	\$225,500	3	0.0049%
	Realty World Florida	\$484,500	4	0.0104%
	RL Nardi & Associates Inc	\$210,000	1	0.0045%
	Sand Castle Realty Group, Inc	\$628,825	5	0.0135%
	South Bay Realty	\$39,500	1	0.0008%
	Sun Realty LLC	\$343,000	2	0.0074%
	Sun Realty USA	\$123,000	1	0.0026%
	Sunstream Realty, Inc.	\$127,000	1	0.0027%
	TSD Realty	\$95,500	1	0.0021%
	VIP Realty Group	\$299,000	1	0.0064%
	WEICHERT, REALTORSr On The Gulf	\$548,995	5	0.0118%
	West Wave Realty	\$113,000	2	0.0024%
	Wonderland Realty	\$67,500	1	0.0015%
	#N/A	\$126,500	2	0.0027%
BN08 Total		\$18,877,286	166	0.4062%
BN09	#1 Real Estate Services	\$161,000	1	0.0035%
	Amerivest Realty	\$417,500	2	0.0090%
	Bluebill Real Estate	\$865,000	3	0.0186%
	Bonita Village Realty	\$1,038,000	3	0.0223%
	Bordner Real Estate, Inc.	\$467,500	2	0.0101%
	Coldwell Banker Residential Real Estate, Inc.	\$4,571,401	18	0.0984%
	Downing Frye	\$6,477,000	19	0.1394%
	Exit Platinum Realty	\$400,000	1	0.0086%
	Golf in Paradise Realty	\$178,000	1	0.0038%
	John R Wood	\$1,522,000	5	0.0327%
	Keller Williams Elite Realty	\$1,261,500	3	0.0271%
	Naples Realty Services	\$2,059,000	6	0.0443%
	Non MLS	\$1,291,000	6	0.0278%
	Premiere Plus Realty Co.	\$1,418,026	6	0.0305%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN09	Prudential Florida WCI Realty	\$437,125	3	0.0094%
	RE/MAX Sundance Realty II	\$710,000	3	0.0153%
	Sand Castle Realty Group, Inc	\$425,000	2	0.0091%
	Tunrkey Residential	\$385,000	1	0.0083%
	Vineyards Properties Inc	\$490,000	1	0.0105%
	West Shore Properties Real Estate Company	\$195,000	1	0.0042%
	White Sands Realty, LLC	\$415,000	1	0.0089%
	William Ward Ventress	\$495,800	4	0.0107%
BN09 Total		\$25,679,852	92	0.5525%
BN10	#1 Real Estate Services	\$30,000	1	0.0006%
	Absolute Equity Realty Group	\$87,500	1	0.0019%
	Amerivest Realty	\$1,301,200	15	0.0280%
	Baybeach Realty	\$87,000	1	0.0019%
	Builders Services	\$753,884	3	0.0162%
	Coldwell Banker Residential Real Estate, Inc.	\$890,400	6	0.0192%
	Downing Frye	\$1,460,700	16	0.0314%
	ERA Faust Realty Group	\$97,400	1	0.0021%
	Exit Platinum	\$170,000	1	0.0037%
	Fidelity Florida Realty Corp	\$25,272	1	0.0005%
	First Service Realty-GMAC	\$34,900	1	0.0008%
	Florida Home Realty of Collier County, Inc.	\$90,000	1	0.0019%
	Harmon Global	\$42,900	1	0.0009%
	Homes & Land Brokers, Inc.	\$90,000	1	0.0019%
	Independent Brokers Realty	\$224,200	4	0.0048%
	J Meier Real Estate	\$144,100	1	0.0031%
	J Roberts Brokerage Services	\$75,202	2	0.0016%
	John R Wood	\$1,215,000	9	0.0261%
	Keating Associates	\$550,650	3	0.0118%
	Keller Williams Elite Realty	\$1,080,250	8	0.0232%
	L.H. Fleming & Company, Real Estate	\$242,000	1	0.0052%
	Mathes Realty Inc	\$205,000	2	0.0044%
	McWilliams Buckley & Assoc	\$60,000	1	0.0013%
	Miles Realty Group	\$250,000	1	0.0054%
	Naples Brokers Realty	\$31,500	1	0.0007%
	Naples Realty Services	\$441,272	5	0.0095%
	Non MLS	\$889,400	8	0.0191%
	Pollard & Hedrich Realty, Inc.	\$220,000	2	0.0047%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN10	Prestige Properties of South Florida, Inc.	\$130,000	1	0.0028%
	Priceless Realty	\$210,000	3	0.0045%
	Prosults Realty	\$144,100	1	0.0031%
	Prudential Florida WCI Realty	\$382,000	3	0.0082%
	RE/MAX Realty Select	\$215,400	2	0.0046%
	RE/MAX Sundance Realty II	\$143,000	2	0.0031%
	Realty Direct Naples	\$155,000	2	0.0033%
	Realty World Florida	\$155,000	1	0.0033%
	Sand Castle Realty Group, Inc	\$88,000	1	0.0019%
	Sandals Realty of Collier	\$108,000	1	0.0023%
	Sellstate Achievers Rlty	\$414,000	3	0.0089%
	Sun Realty	\$67,000	2	0.0014%
	The Realty Group of SW FL, Inc	\$100,000	1	0.0022%
	U S Prime Realty LLC	\$65,000	2	0.0014%
	United Real Estate	\$56,250	1	0.0012%
	VIP Realty Group	\$31,500	1	0.0007%
	WEICHERT, REALTORSr On The Gulf	\$100,000	1	0.0022%
	West Wave Realty	\$469,500	5	0.0101%
	Zip Realty, Inc.	\$43,500	1	0.0009%
	#N/A	\$140,000	2	0.0030%
BN10 Total		\$14,006,980	134	0.3014%
BN11	Absync Realty	\$830,000	1	0.0179%
	Amerivest Realty	\$2,143,500	11	0.0461%
	Assist2Sell	\$138,000	2	0.0030%
	Avalon Real Estate	\$159,900	1	0.0034%
	Bluebill Real Estate	\$110,000	1	0.0024%
	Century 21 AAIM Realty Grp.	\$39,100	1	0.0008%
	Century 21 Sunbelt Realty	\$39,158	1	0.0008%
	Coldwell Banker Residential Real Estate, Inc.	\$485,300	2	0.0104%
	Downing Frye	\$6,889,300	24	0.1482%
	ERA Faust Realty Group	\$179,000	1	0.0039%
	Florida Global RE Inc	\$51,000	1	0.0011%
	Gulf Breeze Real Estate, LLC	\$130,000	1	0.0028%
	Help-U-Sell Reed & Associates	\$129,500	1	0.0028%
	Homes & Land Brokers, Inc.	\$1,240,000	2	0.0267%
	Hunters Ridge Realty Co.	\$310,800	2	0.0067%
	Independent Brokers Realty	\$770,000	2	0.0166%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN11	John R Wood	\$1,419,500	5	0.0305%
	Keller Williams Elite Realty	\$250,000	1	0.0054%
	Kim Levitan Realty	\$2,802,000	10	0.0603%
	Naples Realty Services	\$1,133,300	5	0.0244%
	Non MLS	\$1,009,058	5	0.0217%
	Osborne & Company Inc	\$235,000	1	0.0051%
	Premier Properties of SWFL,INC	\$615,000	2	0.0132%
	Premiere Plus Realty Co.	\$2,534,000	8	0.0545%
	Priceless Realty	\$260,000	1	0.0056%
	Prudential Florida WCI Realty	\$1,165,000	4	0.0251%
	RE/MAX Estates	\$145,000	1	0.0031%
	Realty Direct Naples	\$51,000	1	0.0011%
	Southern Bay Realty Inc.	\$143,000	1	0.0031%
	Sun Realty	\$130,900	3	0.0028%
BN11 Total		\$25,537,316	102	0.5495%
BN12	A Codi Realty	\$265,000	1	0.0057%
	Absync Realty	\$144,000	1	0.0031%
	Advanta Realty	\$90,000	1	0.0019%
	Amerivest Realty	\$1,534,000	9	0.0330%
	Avalon Real Estate	\$90,000	1	0.0019%
	Barry DeNicola Realty, Inc.	\$2,733,183	2	0.0588%
	Bordner Real Estate, Inc.	\$419,000	3	0.0090%
	Builders Services	\$1,160,015	4	0.0250%
	Century 21 Sunbelt Realty	\$256,750	2	0.0055%
	Coldwell Banker Residential Real Estate, Inc.	\$3,691,000	14	0.0794%
	Downing Frye	\$7,921,015	28	0.1704%
	Engel and Voelkers Olde Naples	\$650,000	3	0.0140%
	ERA Faust Realty Group	\$341,900	2	0.0074%
	Excel Real Estate Services, Inc.	\$90,000	1	0.0019%
	Exceptional Properties of SW Florida	\$180,000	1	0.0039%
	High End Properties	\$500,000	1	0.0108%
	Hunters Ridge Realty Co.	\$1,448,000	8	0.0312%
	Islandwalk Realty of Naples	\$722,000	3	0.0155%
	John R Wood	\$21,631,080	73	0.4654%
	Keating Associates	\$530,000	1	0.0114%
	Keller Williams Elite Realty	\$585,000	3	0.0126%
	Keller Williams Realty, Marco	\$500,000	2	0.0108%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN12	L.H. Fleming & Company, Real Estate	\$148,000	1	0.0032%
	Lee Collier Realty Group Inc	\$646,500	2	0.0139%
	Levitan-McQuaid LLC	\$185,000	1	0.0040%
	L'Excellence Realty Group Inc.	\$300,000	2	0.0065%
	Marquise Property Sales	\$1,761,000	3	0.0379%
	McWilliams Buckley & Assoc	\$103,000	1	0.0022%
	Naples Realty Services	\$488,900	3	0.0105%
	Non MLS	\$250,500	2	0.0054%
	Porter Davis RE Brokerage	\$90,000	1	0.0019%
	Premier Properties of SWFL,INC	\$758,000	3	0.0163%
	Premiere Plus Realty Co.	\$1,213,000	5	0.0261%
	Prestige Properties of South Florida, Inc.	\$318,000	1	0.0068%
	Prosults Realty	\$162,000	1	0.0035%
	Prudential Florida WCI Realty	\$7,179,750	14	0.1545%
	RE/MAX Estates	\$330,000	1	0.0071%
	RE/MAX Realty Group	\$385,000	2	0.0083%
	RE/MAX Realty Select	\$662,000	2	0.0142%
	Realty Direct Naples	\$740,000	4	0.0159%
	Realty World Florida	\$130,000	1	0.0028%
	Royal Shell Real Estate	\$283,000	1	0.0061%
	Ruby Realty & Referral Company	\$90,000	1	0.0019%
	Sand Castle Realty Group, Inc	\$289,000	2	0.0062%
	Sellstate Achievers Rlty	\$418,270	2	0.0090%
	South Bay Realty	\$43,500	1	0.0009%
	Spina Realty Company	\$1,188,000	1	0.0256%
	Steven C. Moller, Broker	\$108,000	1	0.0023%
	Sun Realty LLC	\$162,000	1	0.0035%
	Tatarian Real Estate	\$160,000	1	0.0034%
	Tunrkey Residential	\$157,500	1	0.0034%
	Unique Properties of Naples, Inc.	\$9,401,763	7	0.2023%
	UNKNOWN	\$318,000	2	0.0068%
	VIP Realty Group	\$492,000	4	0.0106%
	Waterfront Realty Group, Inc.	\$182,500	1	0.0039%
	WEICHERT, REALTORSr On The Gulf	\$700,000	3	0.0151%
	West Wave Realty	\$1,081,900	6	0.0233%
	Wordl Realty Services	\$43,500	1	0.0009%
	#N/A	\$298,000	2	0.0064%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
BN12 Total		\$76,749,526	252	1.6514%
ES01	A Delta Realty of Naples Inc.	\$740,000	2	0.0159%
	Amerivest Realty	\$1,933,400	7	0.0416%
	Assist2Sell	\$281,000	1	0.0060%
	Bartley Realty Services	\$95,000	1	0.0020%
	Bristol Properties	\$490,000	1	0.0105%
	Century 21 AAIM Realty Grp.	\$155,000	1	0.0033%
	Century 21 Sunbelt Rlty #1,Inc	\$412,500	1	0.0089%
	Coldwell Banker Residential Real Estate, Inc.	\$4,421,190	21	0.0951%
	Community Realty Associates	\$150,000	1	0.0032%
	Dina Cecere Realty LLC	\$450,000	2	0.0097%
	Downing Frye	\$9,583,164	32	0.2062%
	ERA Faust Realty Group	\$125,100	1	0.0027%
	ERA Flagship Real Estate	\$125,100	1	0.0027%
	ERA Signature Properties	\$62,500	1	0.0013%
	Excel Real Estate Services, Inc.	\$260,000	2	0.0056%
	Exit Platinum	\$68,500	1	0.0015%
	Exit Platinum Realty	\$499,000	2	0.0107%
	Gulf Coast Associates	\$425,000	2	0.0091%
	Harmon Global	\$141,500	1	0.0030%
	Help-U-Sell Reed & Associates	\$219,000	1	0.0047%
	Homes & Land Brokers, Inc.	\$270,000	1	0.0058%
	Inactive	\$195,000	1	0.0042%
	Independent Brokers Realty Inc.	\$281,000	1	0.0060%
	J Meier Real Estate	\$235,800	2	0.0051%
	John R Wood	\$8,397,900	27	0.1807%
	Keller Williams Elite Realty	\$1,300,000	3	0.0280%
	Keller Williams Realty, Marco	\$170,000	1	0.0037%
	Kim Levitan Realty	\$799,900	2	0.0172%
	Kosene-Kosene Residential FL	\$8,707,356	40	0.1873%
	Kunkle Realty, LLC	\$102,500	2	0.0022%
	L.H. Fleming & Company, Real Estate	\$190,000	1	0.0041%
	List in MLS	\$150,000	1	0.0032%
	Market America Rlty & Invstmnt	\$100,000	1	0.0022%
	McWilliams Buckley & Assoc	\$105,000	1	0.0023%
	Non MLS	\$2,357,000	13	0.0507%
	Platinum Properties of Naples Inc	\$225,000	1	0.0048%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
ES01	Premier Properties of SWFL,INC	\$3,348,500	7	0.0720%
	Premiere Plus Realty Co.	\$340,500	2	0.0073%
	Priceless Realty	\$130,000	1	0.0028%
	Prudential Florida WCI Realty	\$10,718,634	40	0.2306%
	RE/MAX Estates	\$1,231,500	7	0.0265%
	RE/MAX Partners	\$175,000	1	0.0038%
	RE/MAX Realty Group	\$601,000	2	0.0129%
	RE/MAX Realty Select	\$116,000	1	0.0025%
	RE/MAX Sundance Realty II	\$68,500	1	0.0015%
	Real Pro Realtors	\$140,000	1	0.0030%
	Realty Direct Naples	\$489,500	2	0.0105%
	Realty Executives	\$295,000	3	0.0063%
	Realty Pros of Naples, LLC	\$1,053,264	1	0.0227%
	Realty World Florida	\$12,714,600	45	0.2736%
	RL Nardi & Associates Inc	\$310,000	1	0.0067%
	Saggio Dream Realty	\$116,000	1	0.0025%
	Sand Castle Realty Group, Inc	\$409,000	2	0.0088%
	Sandpiper Realty	\$36,000	1	0.0008%
	Sellstate Achievers Rlty	\$143,000	1	0.0031%
	Sellstate Priority Realty	\$115,000	1	0.0025%
	Signature Properties of Greater Florida Inc.	\$115,000	1	0.0025%
	South Bay Realty	\$685,000	2	0.0147%
	Sun Realty	\$140,000	1	0.0030%
	Sunny Realty	\$120,000	1	0.0026%
	Unique Properties of Naples, Inc.	\$3,762,800	9	0.0810%
	West Bay Realty Inc.	\$4,418,700	10	0.0951%
	West Wave Realty	\$134,000	1	0.0029%
	#N/A	\$630,000	2	0.0136%
ES01 Total		\$86,779,908	328	1.8672%
ES02	Amerivest Realty	\$606,000	4	0.0130%
	Assist2Sell	\$373,000	2	0.0080%
	Baybeach Realty	\$134,900	1	0.0029%
	Bordner Real Estate, Inc.	\$114,000	1	0.0025%
	Century 21 AAIM Realty Grp.	\$159,900	1	0.0034%
	Century 21 Tri Power	\$284,500	1	0.0061%
	CL Properties	\$480,000	4	0.0103%
	Club Team Realty	\$90,000	1	0.0019%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

Geo Area	Company	Data		
		Total Closed Volume	Closed Units	% Volume
ES02	Coldwell Banker Residential Real Estate, Inc.	\$2,449,900	13	0.0527%
	Collier & Assoc Real Estate	\$200,000	1	0.0043%
	Crimaldi and Associates, LLC	\$201,500	2	0.0043%
	Diann Masi Realty, Inc.	\$4,353,000	24	0.0937%
	Downing Frye	\$3,931,250	25	0.0846%
	Essential Real Estate	\$135,000	1	0.0029%
	Florida Realty Group	\$70,000	1	0.0015%
	Golf in Paradise Realty	\$186,000	1	0.0040%
	Gulf Coast Associates	\$133,000	1	0.0029%
	J Meier Real Estate	\$179,900	2	0.0039%
	John R Wood	\$1,154,000	8	0.0248%
	Keller Williams Elite Realty	\$2,948,900	12	0.0634%
	Kevin Shelly Realty Inc	\$125,000	1	0.0027%
	L.H. Fleming & Company, Real Estate	\$249,000	2	0.0054%
	Lee Collier Realty Group Inc	\$670,000	4	0.0144%
	McWilliams Buckley & Assoc	\$77,000	1	0.0017%
	Naples TBI Realty LLC	\$529,995	1	0.0114%
	Non MLS	\$1,416,150	8	0.0305%
	Premier Realty Homes	\$205,000	2	0.0044%
	Premiere Advantage Real Estate	\$422,000	1	0.0091%
	Premiere Plus Realty Co.	\$186,000	1	0.0040%
	Prestige Properties of South Florida, Inc.	\$145,000	1	0.0031%
	ProTrend Residential	\$195,000	2	0.0042%
	Prudential Florida WCI Realty	\$1,921,400	8	0.0413%
	RE/MAX Estates	\$1,197,900	9	0.0258%
	RE/MAX Realty Group	\$1,644,500	8	0.0354%
	RE/MAX Realty Select	\$246,000	2	0.0053%
	RE/MAX Sundance Realty II	\$345,000	1	0.0074%
	Realty Direct Naples	\$1,134,995	3	0.0244%
	Realty Executives	\$297,500	2	0.0064%
	Realty World Florida	\$1,006,900	5	0.0217%
	Select Real Estate By Stephani	\$168,000	1	0.0036%
	Sellstate Achievers Rlty	\$1,027,000	8	0.0221%
	South Bay Realty	\$120,000	1	0.0026%
	Stock Realty, LLC	\$63,000	1	0.0014%
	Sun Realty	\$809,900	5	0.0174%
	Sun Realty LLC	\$795,000	5	0.0171%
	Sun Realty USA	\$547,000	3	0.0118%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
ES02	Sunny Realty	\$236,500	1	0.0051%
	WEICHERT, REALTORSr On The Gulf	\$223,000	1	0.0048%
	West Wave Realty	\$115,000	1	0.0025%
	#N/A	\$133,500	1	0.0029%
ES02 Total		\$34,436,990	196	0.7410%
ES03	A Codi Realty	\$86,400	1	0.0019%
	A Delta Realty of Naples Inc.	\$215,000	1	0.0046%
	Absync Realty	\$85,000	1	0.0018%
	Alliance Realty Group	\$610,000	1	0.0131%
	Amerivest Realty	\$4,100,000	12	0.0882%
	Assist2Sell	\$380,000	1	0.0082%
	Bartley Realty Services	\$168,000	1	0.0036%
	Bluebill Real Estate	\$597,500	1	0.0129%
	Bordner Real Estate, Inc.	\$160,000	1	0.0034%
	CL Properties	\$240,000	1	0.0052%
	Coldwell Banker Residential Real Estate, Inc.	\$6,804,000	24	0.1464%
	Cypress Realty Inc.	\$385,000	2	0.0083%
	Downing Frye	\$12,659,809	58	0.2724%
	E/ysium Realty	\$245,000	1	0.0053%
	Exit Platinum	\$267,500	2	0.0058%
	Exit Platinum Realty	\$1,119,400	8	0.0241%
	Florida Home Realty of Collier County, Inc.	\$437,800	2	0.0094%
	Frost & Associates Inc	\$585,000	2	0.0126%
	Gulf Coast Associates	\$245,000	1	0.0053%
	Internet Realty Group, Inc.	\$89,000	1	0.0019%
	J Meier Real Estate	\$660,000	2	0.0142%
	John R Wood	\$6,806,000	20	0.1464%
	Keating Associates	\$284,000	2	0.0061%
	Keller Williams Elite Realty	\$7,125,450	27	0.1533%
	Kevin Shelly Realty Inc	\$168,000	1	0.0036%
	Lee Collier Realty Group Inc	\$780,500	2	0.0168%
	Market America Rlty & Invstmnt	\$201,000	1	0.0043%
	McWilliams Buckley & Assoc	\$78,900	1	0.0017%
	Naples Brokers Realty	\$180,000	2	0.0039%
	Naples Realty Services	\$205,000	2	0.0044%
	Non MLS	\$3,162,750	14	0.0681%
	Pollard & Hedrich Realty, Inc.	\$1,520,500	3	0.0327%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
ES03	Premier Properties of SWFL,INC	\$460,000	2	0.0099%
	Premier Realty Homes	\$267,800	1	0.0058%
	Premiere Plus Realty Co.	\$366,000	2	0.0079%
	Priceless Realty	\$579,500	3	0.0125%
	ProTrend Residential	\$210,000	1	0.0045%
	Prudential Florida WCI Realty	\$7,695,010	32	0.1656%
	RE/MAX Estates	\$238,000	2	0.0051%
	RE/MAX Realty Select	\$690,000	1	0.0148%
	Realty Direct Naples	\$421,900	3	0.0091%
	Realty Pros of Naples, LLC	\$345,000	2	0.0074%
	Realty World Florida	\$2,034,000	12	0.0438%
	Sand Castle Realty Group, Inc	\$384,000	3	0.0083%
	Select Real Estate By Stephani	\$310,000	1	0.0067%
	Sun Realty	\$307,500	1	0.0066%
	Sunshine Realty of SWFL	\$125,000	1	0.0027%
	Verona Realty	\$258,999	2	0.0056%
	VIP Realty Group	\$195,000	1	0.0042%
	WEICHERT, REALTORSr On The Gulf	\$475,000	3	0.0102%
	Wonderland Realty	\$391,500	1	0.0084%
	#N/A	\$2,071,000	7	0.0446%
ES03 Total		\$68,476,718	280	1.4734%
NA01	Amerivest Realty	\$18,046,500	26	0.3883%
	Arbor Trace Realty, Inc.	\$7,153,000	20	0.1539%
	Assist2Sell	\$293,000	2	0.0063%
	Atlantic & Pacific Realty	\$585,000	1	0.0126%
	Audubon Properties Inc	\$5,035,000	6	0.1083%
	Barefoot Beach Properties	\$570,000	1	0.0123%
	Barefoot Beach Realty Inc	\$950,000	1	0.0204%
	Barry DeNicola Realty, Inc.	\$66,902,500	20	1.4395%
	Bay Forest Real Estate Services, Inc.	\$780,000	3	0.0168%
	Beachwood Properties, Inc.	\$220,000	1	0.0047%
	Bluebill Real Estate	\$992,500	3	0.0214%
	Boca Executives	\$165,500	1	0.0036%
	Campbell and Prebish	\$585,000	1	0.0126%
	Century 21 Tri Power	\$1,700,000	1	0.0366%
	Coldwell Banker Residential Real Estate, Inc.	\$16,539,299	38	0.3559%
	Cypress Realty Inc.	\$165,000	1	0.0036%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA01	David Severino Real Estate	\$469,000	2	0.0101%
	Downing Frye	\$29,236,100	51	0.6291%
	E, M Prime Realty	\$90,500	1	0.0019%
	Exit Platinum Realty	\$530,000	2	0.0114%
	Fidelity Florida Realty Corp	\$476,000	3	0.0102%
	Florida Home Realty of Collier County, Inc.	\$594,000	3	0.0128%
	Florida Realty Group	\$562,500	2	0.0121%
	Germain Properties of Naples, LLC	\$3,450,000	4	0.0742%
	Gulf Breeze Real Estate, LLC	\$1,221,500	4	0.0263%
	Gulf Coast Investment Properties	\$450,000	1	0.0097%
	Gulfshore Real Estate	\$125,000	1	0.0027%
	Hovland, Inc.	\$1,114,000	5	0.0240%
	Independent Brokers Realty Inc.	\$125,000	1	0.0027%
	Internet Realty Group, Inc.	\$94,500	1	0.0020%
	John R Wood	\$23,917,249	54	0.5146%
	Keating Associates	\$1,822,500	3	0.0392%
	Keller Williams Elite Realty	\$4,559,000	15	0.0981%
	Levitan-McQuaid LLC	\$195,000	1	0.0042%
	Madelon Ward Licensed Real Estate Broker	\$440,000	1	0.0095%
	Mari Vesci REALTORS, Inc	\$510,000	3	0.0110%
	Meyer-Manz Real Estate Inc	\$200,000	1	0.0043%
	Naples Realty Services	\$1,360,000	2	0.0293%
	Non MLS	\$2,011,500	6	0.0433%
	Phase III Real Estate Services	\$114,500	1	0.0025%
	Phelps Realty Services	\$230,000	2	0.0049%
	Platinum Properties of Naples Inc	\$555,000	3	0.0119%
	Premier Properties of SWFL,INC	\$31,295,750	33	0.6734%
	Premiere Plus Realty Co.	\$4,049,500	7	0.0871%
	Prestige Properties of South Florida, Inc.	\$4,237,000	3	0.0912%
	Prudential Florida WCI Realty	\$3,601,000	9	0.0775%
	RE/MAX Realty Select	\$299,000	2	0.0064%
	RE/MAX Sundance Realty II	\$110,000	1	0.0024%
	Realty World Florida	\$325,000	1	0.0070%
	Realty World, Top Producers Realty, Inc.	\$261,500	1	0.0056%
	RL Nardi & Associates Inc	\$924,000	3	0.0199%
	Sand Castle Realty Group, Inc	\$892,500	3	0.0192%
	Sandals Realty of Collier	\$439,500	3	0.0095%
	Sanddollar Real Estate Corp of Naples	\$462,500	3	0.0100%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA01	South Bay Realty	\$958,000	2	0.0206%
	Southwest Properties Group	\$10,335,000	10	0.2224%
	Spina Realty Company	\$2,945,500	7	0.0634%
	Sun Realty	\$1,993,500	7	0.0429%
	Timothy R. Kitsel	\$398,000	1	0.0086%
	Twin Realty Inc.	\$495,000	1	0.0107%
	VIP Realty Group	\$546,000	3	0.0117%
	WEICHERT, REALTORSr On The Gulf	\$142,000	1	0.0031%
	William Morris, REALTORr	\$37,500	1	0.0008%
	#N/A	\$197,000	1	0.0042%
NA01 Total		\$260,079,898	402	5.5959%
NA02	Amerivest Realty	\$6,219,900	8	0.1338%
	Assist2Sell	\$155,000	1	0.0033%
	Barry DeNicola Realty, Inc.	\$4,650,000	1	0.1001%
	Coldwell Banker Residential Real Estate, Inc.	\$2,238,000	7	0.0482%
	Collier & Assoc Real Estate	\$149,175	1	0.0032%
	Costantini Realty Inc.	\$545,000	1	0.0117%
	Downing Frye	\$10,073,500	15	0.2167%
	Engel and Voelkers Olde Naples	\$725,000	1	0.0156%
	Faust RealtyGroup	\$460,000	1	0.0099%
	John R Wood	\$4,054,000	9	0.0872%
	Keller Williams Realty, Marco	\$149,175	1	0.0032%
	Kim Levitan Realty	\$2,000,000	1	0.0430%
	Mari Vesci REALTORS, Inc	\$15,622,500	14	0.3361%
	Naples Realty Services	\$385,000	3	0.0083%
	Platinum Properties of Naples Inc	\$6,730,000	9	0.1448%
	Premier Properties of SWFL,INC	\$55,890,000	25	1.2025%
	Premiere Plus Realty Co.	\$3,285,000	3	0.0707%
	Prestige Properties of South Florida, Inc.	\$2,300,000	1	0.0495%
	Prudential Florida WCI Realty	\$8,985,000	2	0.1933%
	Realty Direct Naples	\$397,900	2	0.0086%
	Rossi Real Estate Inc	\$290,000	1	0.0062%
	Sand Castle Realty Group, Inc	\$530,000	1	0.0114%
	Sanddollar Real Estate Corp of Naples	\$475,000	1	0.0102%
	Seaside Properties of South Florida, Inc.	\$300,000	1	0.0065%
	South Bay Realty	\$3,432,500	7	0.0739%
	Sterling Property Servs Realty	\$700,000	1	0.0151%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA02	The Forrest Company Realty of Naples Inc	\$4,650,000	1	0.1001%
	Tropics Real Estate	\$760,000	1	0.0164%
	VIP Realty Group	\$910,000	2	0.0196%
	Waterfront Realty Group, Inc.	\$560,000	1	0.0120%
	WEICHERT, REALTORSr On The Gulf	\$1,424,000	2	0.0306%
	Wordl Realty Services	\$290,500	1	0.0063%
NA02 Total		\$139,336,150	126	2.9980%
NA03	Advanta Realty	\$386,000	2	0.0083%
	Amerivest Realty	\$4,200,611	22	0.0904%
	Avalon Real Estate	\$250,000	2	0.0054%
	Beach & Luxury Realty Inc	\$150,000	1	0.0032%
	Century 21 Sunbelt Realty	\$110,000	1	0.0024%
	Coldwell Banker Residential Real Estate, Inc.	\$1,501,000	8	0.0323%
	Cozy Naples Properties	\$470,000	2	0.0101%
	Downing Frye	\$2,843,777	13	0.0612%
	Florida Realty Group	\$75,000	1	0.0016%
	Gulf Breeze Real Estate, LLC	\$1,001,000	6	0.0215%
	Help-U-Sell Reed & Associates	\$230,000	1	0.0049%
	Illustrated Properties Real Estate Inc.	\$318,000	1	0.0068%
	Internet Realty Group, Inc.	\$240,000	2	0.0052%
	IXORA Realty	\$500,000	2	0.0108%
	John R Wood	\$2,301,250	9	0.0495%
	Keating Associates	\$238,500	1	0.0051%
	Keller Williams Elite Realty	\$120,000	1	0.0026%
	Mari Vesci REALTORS, Inc	\$2,300,152	10	0.0495%
	Naples Realty Services	\$1,854,915	10	0.0399%
	Non MLS	\$640,115	5	0.0138%
	Pelican Connection, Inc.	\$240,000	1	0.0052%
	Pelican I Real Estate & Development, Inc.	\$112,000	1	0.0024%
	Phelps Realty Services	\$274,111	2	0.0059%
	Platinum Properties of Naples Inc	\$405,000	1	0.0087%
	Premier Properties of SWFL, INC	\$879,000	4	0.0189%
	Premiere Plus Realty Co.	\$738,500	5	0.0159%
	Prestige Properties of South Florida, Inc.	\$650,000	4	0.0140%
	Prosults Realty	\$272,200	2	0.0059%
	Prudential Florida WCI Realty	\$1,025,500	5	0.0221%
	RE/MAX Realty Select	\$538,152	3	0.0116%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA03	Real Estate Broker Direct	\$155,000	1	0.0033%
	Real Pro Realtors	\$267,500	1	0.0058%
	Realty Direct Naples	\$453,500	3	0.0098%
	Realty World, Top Producers Realty, Inc.	\$385,777	1	0.0083%
	Royal Properties of Naples LLC	\$185,000	1	0.0040%
	Royal Shell Real Estate	\$156,000	1	0.0034%
	Sand Castle Realty Group, Inc	\$726,500	4	0.0156%
	Sandals Realty of Collier	\$267,500	1	0.0058%
	South Bay Realty	\$998,750	6	0.0215%
	Sun Realty	\$579,500	3	0.0125%
	True Realty Services LLC	\$120,000	1	0.0026%
	Walsh Real Estate Services, Inc.	\$189,000	1	0.0041%
	WEICHERT, REALTORSr On The Gulf	\$486,000	4	0.0105%
	Wordl Realty Services	\$299,990	2	0.0065%
NA03 Total		\$30,134,800	158	0.6484%
NA04	A Delta Realty of Naples Inc.	\$610,000	1	0.0131%
	Amerivest Realty	\$2,925,000	6	0.0629%
	Andrea Deane & Associates, Inc.	\$610,000	1	0.0131%
	Barry DeNicola Realty, Inc.	\$325,000	1	0.0070%
	Beach & Luxury Realty Inc	\$577,000	1	0.0124%
	Best Invest Realty	\$2,175,000	1	0.0468%
	Boca Executives	\$612,500	1	0.0132%
	Campbell and Prebish	\$525,000	1	0.0113%
	Century 21 Sunbelt Rlty #1,Inc	\$474,000	1	0.0102%
	Coldwell Banker Residential Real Estate, Inc.	\$20,698,000	30	0.4453%
	Collier Realty Services	\$870,000	1	0.0187%
	Costantini Realty Inc.	\$585,000	1	0.0126%
	Downing Frye	\$87,158,626	109	1.8753%
	Engel and Voelkers Olde Naples	\$505,000	1	0.0109%
	Exceptional Properties of SW Florida	\$480,000	1	0.0103%
	Florida Home Realty of Collier County, Inc.	\$310,000	1	0.0067%
	Gulf Bay Marketing Group Inc.	\$9,500,000	2	0.2044%
	John R Wood	\$114,573,000	106	2.4652%
	Keating Associates	\$10,762,500	7	0.2316%
	Keller Williams Elite Realty	\$1,109,900	2	0.0239%
	Kim Levitan Realty	\$3,750,000	2	0.0807%
	Mari Vesci REALTORS, Inc	\$450,000	1	0.0097%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA04	Naples Realty Services	\$755,000	1	0.0162%
	Non MLS	\$2,200,000	3	0.0473%
	Osborne & Company Inc	\$12,000,000	1	0.2582%
	Platinum Properties of Naples Inc	\$3,615,000	3	0.0778%
	Premier Properties of SWFL,INC	\$104,620,550	77	2.2510%
	Premiere Plus Realty Co.	\$7,236,000	13	0.1557%
	Prestige Properties of South Florida, Inc.	\$375,000	1	0.0081%
	Prudential Florida WCI Realty	\$36,268,000	26	0.7804%
	RE/MAX Estates	\$1,850,000	1	0.0398%
	RE/MAX Realty Select	\$795,000	2	0.0171%
	RE/MAX Results Realty	\$2,777,500	4	0.0598%
	Realty Direct Naples	\$465,000	1	0.0100%
	Saggio Dream Realty	\$590,000	1	0.0127%
	Sand Castle Realty Group, Inc	\$3,000,000	3	0.0645%
	South Bay Realty	\$740,000	2	0.0159%
	Sun Realty	\$363,000	1	0.0078%
	Towne and Country Realty of Naples, Inc.	\$517,500	1	0.0111%
	Unique Properties of Naples, Inc.	\$295,000	1	0.0063%
	Waterfront Realty Group, Inc.	\$990,000	2	0.0213%
	White Sands Realty, LLC	\$1,000,000	1	0.0215%
	#N/A	\$3,200,000	1	0.0689%
NA04 Total		\$443,238,076	424	9.5368%
NA05	A Delta Realty of Naples Inc.	\$3,395,000	1	0.0730%
	Absync Realty	\$1,055,000	2	0.0227%
	Alderuccio Realty Group, LLC	\$730,000	1	0.0157%
	Amerivest Realty	\$12,289,975	18	0.2644%
	Assist2Sell	\$365,000	1	0.0079%
	Barefoot Beach Properties	\$1,500,000	1	0.0323%
	Bartley Realty Services	\$470,000	1	0.0101%
	Blue Heron Realty of Naples	\$270,000	1	0.0058%
	Bristol Properties	\$560,000	2	0.0120%
	Bud Coleman Associates Inc	\$11,925,000	5	0.2566%
	Cameron Real Estate Services Inc.	\$503,000	1	0.0108%
	Campbell and Prebish	\$3,395,000	1	0.0730%
	Coldwell Banker Residential Real Estate, Inc.	\$49,702,575	68	1.0694%
	Diversified Real Estate Group	\$350,000	1	0.0075%
	Downing Frye	\$74,293,800	101	1.5985%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

Geo Area	Company	Data		
		Total Closed Volume	Closed Units	% Volume
NA05	Engel and Voelkers Olde Naples	\$3,450,000	6	0.0742%
	Exceptional Properties of SW Florida	\$1,075,000	1	0.0231%
	Florida Home Realty of Collier County, Inc.	\$1,470,000	4	0.0316%
	Germain Properties of Naples, LLC	\$1,830,000	2	0.0394%
	Greenbrook Realty	\$284,000	2	0.0061%
	Gulf Cities Realty	\$420,000	1	0.0090%
	Gulf Coast International	\$5,437,500	5	0.1170%
	Harmon Global	\$275,000	1	0.0059%
	Horizons By The Sea Inc.	\$800,000	2	0.0172%
	Independent Brokers Realty	\$562,000	2	0.0121%
	Jo Carter & Associates, Inc.	\$349,000	1	0.0075%
	John R Wood	\$112,912,750	123	2.4295%
	Keating Associates	\$7,929,000	14	0.1706%
	Keller Williams Elite Realty	\$3,468,531	4	0.0746%
	Kelly and Associates	\$27,500	1	0.0006%
	L.H. Fleming & Company, Real Estate	\$1,660,000	6	0.0357%
	List in MLS	\$450,000	1	0.0097%
	Luxury Homes of Naples	\$450,000	1	0.0097%
	Medical Advisors	\$2,100,000	1	0.0452%
	Naples Brokers Realty	\$450,000	1	0.0097%
	Naples Realty Services	\$5,192,931	8	0.1117%
	Neapolitan Realty LLC	\$1,050,000	2	0.0226%
	Non MLS	\$4,260,500	7	0.0917%
	Open House Tours Realty	\$349,000	1	0.0075%
	Osborne & Company Inc	\$672,300	1	0.0145%
	Paragon Realty, Inc.	\$677,500	1	0.0146%
	Peak Realty Partners	\$212,000	1	0.0046%
	Perfect Properties of Naples, Inc.	\$1,933,000	3	0.0416%
	Preferred Properties of Naples Inc	\$1,999,000	1	0.0430%
	Premier Estate Properties	\$2,100,000	1	0.0452%
	Premier Properties of SWFL,INC	\$183,709,500	130	3.9527%
	Premier Realty Homes	\$950,000	2	0.0204%
	Premiere Plus Realty Co.	\$27,297,500	36	0.5873%
	Prosults Realty	\$27,500	1	0.0006%
	Prudential Florida WCI Realty	\$17,727,500	19	0.3814%
	RE/MAX Realty Select	\$6,747,000	5	0.1452%
	Real Pro Realtors	\$1,125,000	1	0.0242%
	Realty Direct Naples	\$857,000	3	0.0184%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA05	Realty World Florida	\$135,900	1	0.0029%
	REO Accelerated Disposition	\$257,700	1	0.0055%
	Royal Properties of Naples LLC	\$125,000	1	0.0027%
	Royal Realty Investment Group	\$270,000	1	0.0058%
	Royal Shell Real Estate	\$5,256,000	5	0.1131%
	Sand Castle Realty Group, Inc	\$2,146,400	6	0.0462%
	Sandals Realty	\$457,000	1	0.0098%
	Signature Properties of Greater Florida Inc.	\$335,000	1	0.0072%
	South Shore Properties Group	\$1,700,000	1	0.0366%
	Sterling Property Servs Realty	\$900,000	1	0.0194%
	Sun Realty	\$3,857,050	6	0.0830%
	Sunstream Realty Inc	\$125,000	1	0.0027%
	Sunstream Realty, Inc.	\$125,000	1	0.0027%
	Traditional Real Estate Services, Inc.	\$325,000	1	0.0070%
	Tropics Real Estate	\$393,000	2	0.0085%
	VIP Realty Group	\$1,500,000	1	0.0323%
	Waterfront Realty Group, Inc.	\$1,595,000	2	0.0343%
	WEICHERT, REALTORSr On The Gulf	\$290,000	1	0.0062%
	Wordl Realty Services	\$1,200,000	1	0.0258%
NA05 Total		\$584,084,912	642	12.5673%
NA06	Amerivest Realty	\$7,470,000	7	0.1607%
	Campbell and Prebish	\$7,845,000	4	0.1688%
	Canada and Associates	\$6,600,000	2	0.1420%
	Coldwell Banker Residential Real Estate, Inc.	\$9,277,000	12	0.1996%
	Denny H. Brewer III	\$1,295,000	1	0.0279%
	Downing Frye	\$21,111,600	28	0.4542%
	Engel and Voelkers Olde Naples	\$1,879,000	2	0.0404%
	Gulf Coast International	\$15,185,000	8	0.3267%
	Gulf to Bay Sothebys International	\$535,000	1	0.0115%
	John R Wood	\$38,611,900	44	0.8308%
	Keating Associates	\$2,128,000	4	0.0458%
	Minker Properties	\$500,000	1	0.0108%
	Naples Realty Services	\$1,605,000	2	0.0345%
	Non MLS	\$145,000	1	0.0031%
	Perfect Place Realty	\$2,300,000	1	0.0495%
	Perfect Properties of Naples, Inc.	\$283,557	1	0.0061%
	Platinum Properties of Naples Inc	\$265,000	1	0.0057%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA06	POM Property Management	\$500,000	1	0.0108%
	Premier Properties of SWFL,INC	\$76,936,000	44	1.6554%
	Premier Realty Homes	\$1,494,000	2	0.0321%
	Premiere Plus Realty Co.	\$5,353,450	13	0.1152%
	Prudential Florida WCI Realty	\$3,575,950	9	0.0769%
	Rapid USA Immigration Business Brokers, Inc.	\$1,250,000	1	0.0269%
	RE/MAX Results Realty	\$330,000	1	0.0071%
	Realty World, Top Producers Realty, Inc.	\$330,000	1	0.0071%
	Reed and Associate	\$1,350,000	1	0.0290%
	Ruby Realty & Referral Company	\$630,000	3	0.0136%
	Sand Castle Realty Group, Inc	\$750,000	1	0.0161%
	Signature Properties of Greater Florida Inc.	\$330,000	1	0.0071%
	Sun Realty	\$1,635,000	2	0.0352%
	Traditional Real Estate Services, Inc.	\$1,045,000	5	0.0225%
	Tropics Real Estate	\$2,084,000	3	0.0448%
	Vineyards Realty Inc	\$210,000	1	0.0045%
	VIP Realty Group	\$1,200,000	1	0.0258%
	Waterfront Realty Group, Inc.	\$1,185,557	4	0.0255%
	#N/A	\$2,770,000	2	0.0596%
NA06 Total		\$219,995,014	216	4.7335%
NA07	Amerivest Realty	\$2,200,000	1	0.0473%
	Campbell and Prebish	\$9,650,000	2	0.2076%
	Clyde C. Quinby Realty, Inc.	\$3,500,000	1	0.0753%
	Coldwell Banker Residential Real Estate, Inc.	\$2,200,000	1	0.0473%
	Dana F. Marcum	\$3,950,000	1	0.0850%
	Downing Frye	\$5,249,000	2	0.1129%
	Gulf Coast International	\$20,400,000	4	0.4389%
	Gulf Harbour	\$2,050,000	1	0.0441%
	John R Wood	\$29,210,000	7	0.6285%
	Kim Levitan Realty	\$1,600,000	1	0.0344%
	Mari Vesci REALTORS, Inc	\$3,300,000	1	0.0710%
	Non MLS	\$9,150,000	3	0.1969%
	Premier Properties of SWFL,INC	\$100,930,000	22	2.1716%
	Premiere Plus Realty Co.	\$850,000	2	0.0183%
	Prudential Florida WCI Realty	\$41,645,000	9	0.8960%
	South Shore Properties Group	\$2,750,000	1	0.0592%
	The Forrest Company Realty of Naples Inc	\$26,136,000	9	0.5623%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA07	VIP Realty Group	\$7,000,000	2	0.1506%
NA07 Total		\$271,770,000	70	5.8475%
NA08	All In One Realty Group, Inc.	\$575,000	1	0.0124%
	Amerivest Realty	\$350,000	1	0.0075%
	Blue Zone International Proeptries	\$325,000	1	0.0070%
	Century 21 Birchwood	\$41,000	1	0.0009%
	Coldwell Banker Residential Real Estate, Inc.	\$6,755,250	11	0.1453%
	Downing Frye	\$13,735,000	24	0.2955%
	Engel and Voelkers Olde Naples	\$687,500	1	0.0148%
	ERA Faust Realty Group	\$660,000	1	0.0142%
	ERA Flagship Real Estate	\$51,000	1	0.0011%
	Florida Global RE Inc	\$41,000	1	0.0009%
	Florida Home Realty of Collier County, Inc.	\$1,253,000	3	0.0270%
	Germain Properties of Naples, LLC	\$1,150,000	1	0.0247%
	Gulf Breeze Real Estate, LLC	\$607,500	1	0.0131%
	Homes & Land Brokers, Inc.	\$865,640	1	0.0186%
	Housetraders	\$513,000	1	0.0110%
	John R Wood	\$12,433,500	19	0.2675%
	Keating Associates	\$2,595,000	2	0.0558%
	Luxury Estates International	\$2,000,000	1	0.0430%
	Market America Rlty & Invstmnt	\$41,500	1	0.0009%
	McWilliams Buckley & Assoc	\$154,900	1	0.0033%
	Minker Properties	\$513,000	1	0.0110%
	Naples Realty Services	\$949,500	5	0.0204%
	Non MLS	\$41,500	1	0.0009%
	Premier Properties of SWFL,INC	\$2,972,500	4	0.0640%
	Premier Realty Homes	\$180,000	1	0.0039%
	Premiere Plus Realty Co.	\$6,525,640	15	0.1404%
	Priceless Realty	\$37,888	1	0.0008%
	Prudential Florida WCI Realty	\$9,556,638	10	0.2056%
	Realty Direct Naples	\$171,000	3	0.0037%
	Realty World, Top Producers Realty, Inc.	\$912,500	4	0.0196%
	Results Real Estate Inc	\$68,000	1	0.0015%
	RL Nardi & Associates Inc	\$163,000	1	0.0035%
	Royal Properties of Naples LLC	\$190,200	2	0.0041%
	Royal Shell Real Estate	\$269,500	1	0.0058%
	Sun Realty	\$1,556,900	5	0.0335%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA08	Sun Realty USA	\$174,000	1	0.0037%
	Traditional Real Estate Services, Inc.	\$174,000	1	0.0037%
	Tropics Real Estate	\$590,000	1	0.0127%
	VIP Realty Group	\$2,837,000	7	0.0610%
	Waterfront Realty Group, Inc.	\$1,355,000	2	0.0292%
	#N/A	\$575,000	1	0.0124%
NA08 Total		\$74,647,556	142	1.6061%
NA09	A Delta Realty of Naples Inc.	\$37,900	1	0.0008%
	Amerivest Realty	\$1,657,400	19	0.0357%
	Assist2Sell	\$375,000	1	0.0081%
	Baber Realty	\$52,000	1	0.0011%
	Century 21 AAIM Realty Grp.	\$95,000	1	0.0020%
	Century 21 Sunbelt Realty	\$299,450	5	0.0064%
	Christopher Realty, Inc.	\$4,340,000	10	0.0934%
	Coldwell Banker Residential Real Estate, Inc.	\$2,873,600	15	0.0618%
	Direct Home Realty	\$35,000	1	0.0008%
	Downing Frye	\$2,068,549	19	0.0445%
	Engel & Voelkers Marco Island	\$614,000	2	0.0132%
	ERA Flagship Real Estate	\$105,000	2	0.0023%
	Escape Realty Services, LLC	\$425,000	1	0.0091%
	Faust RealtyGroup	\$60,000	1	0.0013%
	Florida Global RE Inc	\$114,000	2	0.0025%
	Florida Home Realty of Collier County, Inc.	\$1,634,000	8	0.0352%
	Homes & Land Brokers, Inc.	\$144,000	2	0.0031%
	Independent Brokers Realty	\$235,000	1	0.0051%
	Independent Brokers Realty Inc.	\$438,000	2	0.0094%
	Internet Realty Group, Inc.	\$576,600	5	0.0124%
	IXORA Realty	\$145,000	3	0.0031%
	John R Wood	\$904,400	10	0.0195%
	Kevin Shelly Realty Inc	\$44,300	1	0.0010%
	L.H. Fleming & Company, Real Estate	\$88,000	1	0.0019%
	Lely Realty	\$139,900	1	0.0030%
	Mari Vesci REALTORS, Inc	\$95,000	1	0.0020%
	Market America Rlty & Invstmnt	\$42,000	1	0.0009%
	McWilliams Buckley & Assoc	\$37,900	1	0.0008%
	Non MLS	\$2,017,900	7	0.0434%
	Perfect Properties of Naples, Inc.	\$158,000	2	0.0034%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA09	Phelps Realty Services	\$425,000	1	0.0091%
	Pollard & Hedrich Realty, Inc.	\$99,500	1	0.0021%
	Premiere Plus Realty Co.	\$1,044,070	9	0.0225%
	Prestige Properties of South Florida, Inc.	\$287,800	3	0.0062%
	Prime Real Estate of Naples	\$55,000	1	0.0012%
	Prosults Realty	\$779,500	10	0.0168%
	Prudential Florida WCI Realty	\$673,000	8	0.0145%
	RE/MAX Partners	\$100,000	2	0.0022%
	RE/MAX Realty Select	\$372,200	5	0.0080%
	RE/MAX Results Realty	\$1,600,000	2	0.0344%
	Real Estate Asset Disposal Corporation	\$36,500	1	0.0008%
	Real Pro Realtors	\$403,300	7	0.0087%
	Realty Direct Naples	\$266,000	3	0.0057%
	Realty Executives	\$485,000	2	0.0104%
	Realty Pros of Naples, LLC	\$123,276	3	0.0027%
	Realty World, Top Producers Realty, Inc.	\$79,000	2	0.0017%
	Royal Properties of Naples LLC	\$98,999	1	0.0021%
	Royal Shell Real Estate	\$59,900	1	0.0013%
	Saggio Dream Realty	\$272,000	5	0.0059%
	Sand Castle Realty Group, Inc	\$471,500	3	0.0101%
	South Bay Realty	\$235,000	1	0.0051%
	Sun Realty	\$799,500	7	0.0172%
	TEC Realty	\$110,000	2	0.0024%
	Tropics Real Estate	\$262,400	3	0.0056%
	TSD Realty	\$100,000	1	0.0022%
	U S Prime Realty LLC	\$170,000	2	0.0037%
	Unique Properties of Naples, Inc.	\$96,000	1	0.0021%
	Verona Realty	\$205,000	3	0.0044%
	VIP Realty Group	\$235,000	1	0.0051%
	Waterfront Realty Group, Inc.	\$587,000	3	0.0126%
	WEICHERT, REALTORSr On The Gulf	\$268,200	4	0.0058%
	West Wave Realty	\$52,000	1	0.0011%
	White Sands Realty, LLC	\$100,000	1	0.0022%
	Wordl Realty Services	\$343,270	4	0.0074%
	#N/A	\$45,000	1	0.0010%
NA09 Total		\$31,191,814	232	0.6711%
NA11	A Delta Realty of Naples Inc.	\$750,229	4	0.0161%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

Geo Area	Company	Data		
		Total Closed Volume	Closed Units	% Volume
NA11	AC Global Realty, LLC	\$139,500	1	0.0030%
	Alliance Realty Group	\$525,000	1	0.0113%
	Amerivest Realty	\$13,114,100	38	0.2822%
	Avalon Real Estate	\$240,000	2	0.0052%
	Bella Vita	\$319,000	1	0.0069%
	Bluebill Real Estate	\$203,000	3	0.0044%
	Builders Services	\$1,138,040	7	0.0245%
	Calusa Bay Properties LLC	\$128,100	1	0.0028%
	Campbell and Prebish	\$1,050,000	1	0.0226%
	Century 21 AAIM Realty Grp.	\$74,900	1	0.0016%
	Century 21 Birchwood	\$166,900	1	0.0036%
	Century 21 Sunbelt Realty	\$398,900	3	0.0086%
	Clausen Properties, Inc.	\$550,000	1	0.0118%
	Coldwell Banker Residential Real Estate, Inc.	\$8,826,253	40	0.1899%
	COLLIER COUNTY REALTY CORP	\$876,100	2	0.0189%
	Collier Realty Services	\$1,235,000	1	0.0266%
	D. R. Horton Realty	\$1,033,734	3	0.0222%
	David Brown Realtors	\$106,500	1	0.0023%
	Direct Home Realty	\$120,000	1	0.0026%
	Dove Realty, Inc.	\$219,000	1	0.0047%
	Downing Frye	\$21,500,346	72	0.4626%
	ERA Faust Realty Group	\$150,000	1	0.0032%
	ERA Flagship Real Estate	\$648,900	4	0.0140%
	Faust RealtyGroup	\$250,000	1	0.0054%
	Florida Foundation Realty	\$229,000	1	0.0049%
	Florida Home Realty of Collier County, Inc.	\$2,338,065	12	0.0503%
	Florida Realty Group	\$448,000	4	0.0096%
	Frost & Associates Inc	\$458,000	2	0.0099%
	Germain Properties of Naples, LLC	\$132,000	1	0.0028%
	Gulf Breeze Real Estate, LLC	\$732,500	3	0.0158%
	Gulfline Realty LLC	\$351,000	1	0.0076%
	Help-U-Sell Reed & Associates	\$761,000	4	0.0164%
	High End Properties	\$1,600,000	1	0.0344%
	Illustrated Properties Real Estate Inc.	\$218,500	1	0.0047%
	Independent Brokers Realty	\$1,816,000	4	0.0391%
	Independent Brokers Realty Inc.	\$169,900	2	0.0037%
	Internet Realty Group, Inc.	\$763,000	1	0.0164%
	John R Wood	\$43,287,912	116	0.9314%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA11	Keating Associates	\$1,765,500	8	0.0380%
	Keller Williams Elite Realty	\$2,415,900	12	0.0520%
	Kim Levitan Realty	\$415,000	2	0.0089%
	L.H. Fleming & Company, Real Estate	\$491,005	2	0.0106%
	Luxury Estates International	\$7,800,000	2	0.1678%
	Mari Vesci REALTORS, Inc	\$732,000	4	0.0157%
	Match Point Realty Inc.	\$305,000	1	0.0066%
	Mediterra Realty	\$1,985,199	2	0.0427%
	Miles Realty Group	\$68,000	1	0.0015%
	Naples Realty Services	\$1,298,500	7	0.0279%
	Non MLS	\$3,124,505	16	0.0672%
	Perfect Properties of Naples, Inc.	\$127,000	1	0.0027%
	Phelps Realty Services	\$200,011	1	0.0043%
	Pollard & Hedrich Realty, Inc.	\$751,000	3	0.0162%
	POM Property Management	\$96,000	1	0.0021%
	Poteet Properties, Inc.	\$515,000	2	0.0111%
	Premier Estate Properties	\$3,650,000	2	0.0785%
	Premier Properties of SWFL,INC	\$7,105,000	8	0.1529%
	Premier Realty Concepts, Inc.	\$390,000	1	0.0084%
	Premiere Plus Realty Co.	\$6,135,645	19	0.1320%
	Prime Real Estate of Naples	\$221,000	2	0.0048%
	ProTrend Residential	\$799,800	2	0.0172%
	Prudential Florida WCI Realty	\$9,365,050	31	0.2015%
	Quail Communities Realty, Inc.	\$249,900	1	0.0054%
	RE/MAX Estates	\$166,500	1	0.0036%
	RE/MAX Realty Group	\$172,000	1	0.0037%
	RE/MAX Realty Select	\$822,530	8	0.0177%
	Real Pro Realtors	\$190,000	1	0.0041%
	Realty Corp. of Naples	\$176,000	1	0.0038%
	Realty Direct Naples	\$668,000	2	0.0144%
	Realty World Florida	\$537,000	2	0.0116%
	Realty World, Top Producers Realty, Inc.	\$209,000	2	0.0045%
	REO Accelerated Disposition	\$564,000	4	0.0121%
	RL Nardi & Associates Inc	\$223,000	1	0.0048%
	Roger Hill Realty Inc	\$175,000	1	0.0038%
	Royal Properties of Naples LLC	\$1,569,250	9	0.0338%
	Royal Shell Real Estate	\$14,657,199	15	0.3154%
	Sand Castle Realty Group, Inc	\$584,325	3	0.0126%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA11	Sandals Realty of Collier	\$484,900	3	0.0104%
	Seaside Properties of South Florida, Inc.	\$390,000	1	0.0084%
	Sky Real Estate	\$180,000	1	0.0039%
	South Bay Realty	\$1,707,250	11	0.0367%
	STS Realty Group	\$1,060,000	2	0.0228%
	Sun Realty	\$1,009,000	3	0.0217%
	Sun Realty LLC	\$125,000	1	0.0027%
	True Realty Services LLC	\$225,000	1	0.0048%
	Tudor Villas Realty Naples	\$300,000	2	0.0065%
	Unique Properties of Naples, Inc.	\$365,000	1	0.0079%
	United Real Estate	\$150,000	1	0.0032%
	VIP Realty Group	\$853,461	6	0.0184%
	Waterfront Realty Group, Inc.	\$450,000	1	0.0097%
	Weekly Realty Group, LLC	\$13,700,000	11	0.2948%
	WEICHERT, REALTORSr On The Gulf	\$2,935,000	12	0.0632%
	West Wave Realty	\$905,000	4	0.0195%
	White Sands Realty, LLC	\$2,040,000	2	0.0439%
	Wordl Realty Services	\$228,500	3	0.0049%
	Wynns Realty	\$265,000	1	0.0057%
	#N/A	\$294,775	2	0.0063%
NA11 Total		\$205,456,084	596	4.4206%
NA12	41 West Realty, Inc.	\$155,000	1	0.0033%
	A Delta Realty of Naples Inc.	\$905,000	2	0.0195%
	Amerivest Realty	\$8,085,550	28	0.1740%
	Bella Vita	\$530,000	2	0.0114%
	Blue Bay Homes	\$285,500	3	0.0061%
	Century 21 AAIM Realty Grp.	\$250,000	1	0.0054%
	Century 21 Birchwood	\$290,000	2	0.0062%
	Century 21 Sunbelt Realty	\$546,200	2	0.0118%
	Coldwell Banker Residential Real Estate, Inc.	\$5,737,625	20	0.1235%
	Discovery Realty Group	\$1,580,000	4	0.0340%
	Downing Frye	\$27,820,500	58	0.5986%
	Engel and Voelkers Olde Naples	\$370,000	1	0.0080%
	ERA Faust Realty Group	\$299,900	1	0.0065%
	ERA Flagship Real Estate	\$480,000	1	0.0103%
	Exit Platinum Realty	\$107,000	1	0.0023%
	Faust RealtyGroup	\$350,000	1	0.0075%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA12	Florida Home Realty of Collier County, Inc.	\$271,000	2	0.0058%
	Frost & Associates Inc	\$155,000	1	0.0033%
	Germain Properties of Naples, LLC	\$975,000	1	0.0210%
	Global Realty Advisors	\$350,000	1	0.0075%
	Help-U-Sell Reed & Associates	\$386,000	3	0.0083%
	Homes & Land Brokers, Inc.	\$606,400	3	0.0130%
	Independent Brokers Realty Inc.	\$87,000	1	0.0019%
	Internet Realty Group, Inc.	\$87,500	1	0.0019%
	John R Wood	\$23,825,825	44	0.5126%
	Keating Associates	\$3,363,800	4	0.0724%
	Keller Williams Elite Realty	\$1,548,050	8	0.0333%
	Kevin Shelly Realty Inc	\$58,500	1	0.0013%
	Kunkle Realty, LLC	\$148,000	2	0.0032%
	L.H. Fleming & Company, Real Estate	\$82,550	1	0.0018%
	Levitan-McQuaid LLC	\$110,000	1	0.0024%
	Luxury Property Firm	\$975,000	1	0.0210%
	Marco Island Realestate.com, Inc.	\$430,000	1	0.0093%
	Mari Vesci REALTORS, Inc	\$1,130,000	3	0.0243%
	Mayr & Company Realty	\$275,000	1	0.0059%
	McWilliams Buckley & Assoc	\$69,000	1	0.0015%
	Miles Realty Group	\$295,000	1	0.0063%
	Naples Brokers Realty	\$65,000	1	0.0014%
	Naples Realty Services	\$2,829,500	9	0.0609%
	Napoli Realty Services, LLC	\$52,000	1	0.0011%
	Non MLS	\$4,381,000	9	0.0943%
	Paradise Properties of SW Florida	\$480,000	1	0.0103%
	Paragon Realty, Inc.	\$157,900	1	0.0034%
	Phelps Realty Services	\$114,500	1	0.0025%
	Platinum Properties of Naples Inc	\$3,800,000	1	0.0818%
	Poteet Properties, Inc.	\$246,500	1	0.0053%
	Premier Properties of SWFL,INC	\$18,910,900	25	0.4069%
	Premiere Plus Realty Co.	\$7,668,500	23	0.1650%
	Prestige Properties of South Florida, Inc.	\$43,000	1	0.0009%
	Prime Real Estate of Naples	\$96,500	1	0.0021%
	Prudential Florida WCI Realty	\$21,560,000	25	0.4639%
	RE/MAX Partners	\$157,900	1	0.0034%
	RE/MAX Realty Group	\$126,000	1	0.0027%
	RE/MAX Realty Select	\$567,600	4	0.0122%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA12	RE/MAX Sundance Realty II	\$295,000	1	0.0063%
	Realty Direct Naples	\$424,000	4	0.0091%
	Realty Pros of Naples, LLC	\$339,000	4	0.0073%
	Royal Shell Real Estate	\$280,000	1	0.0060%
	Sand Castle Realty Group, Inc	\$648,000	3	0.0139%
	Sandals Realty	\$92,000	1	0.0020%
	Signature Properties of Greater Florida Inc.	\$72,500	1	0.0016%
	South Bay Realty	\$816,300	6	0.0176%
	Sun Realty	\$1,667,000	4	0.0359%
	Traditional Real Estate Services, Inc.	\$265,000	1	0.0057%
	True Realty Services LLC	\$43,000	1	0.0009%
	Twin Realty Inc.	\$45,000	1	0.0010%
	Unique Properties of Naples, Inc.	\$875,000	1	0.0188%
	VIP Realty Group	\$302,000	2	0.0065%
	Waterfront Realty Group, Inc.	\$202,800	2	0.0044%
	Wayne Williams	\$470,000	1	0.0101%
	WEICHERT, REALTORSr On The Gulf	\$409,500	2	0.0088%
	White Sands Realty, LLC	\$211,200	3	0.0045%
	Wilkins Realty Group, Inc.	\$120,000	1	0.0026%
	#N/A	\$282,000	2	0.0061%
NA12 Total		\$152,137,000	358	3.2734%
NA13	5th Avenue Real Estate	\$125,000	1	0.0027%
	Alliance Realty Group	\$154,000	1	0.0033%
	Amerivest Realty	\$1,062,199	3	0.0229%
	Campbell and Prebish	\$460,000	1	0.0099%
	Coldwell Banker Residential Real Estate, Inc.	\$285,000	2	0.0061%
	Downing Frye	\$1,464,199	4	0.0315%
	Florida Home Realty of Collier County, Inc.	\$359,000	1	0.0077%
	John R Wood	\$6,497,000	9	0.1398%
	K. Burton and Associates	\$285,000	1	0.0061%
	Naples Realty Services	\$1,499,000	3	0.0323%
	Premier Properties of SWFL, INC	\$1,560,000	1	0.0336%
	Premiere Plus Realty Co.	\$119,899	1	0.0026%
	Prudential Florida WCI Realty	\$475,000	1	0.0102%
	RE/MAX Realty Select	\$218,100	2	0.0047%
	Realty Experts International Inc	\$119,899	1	0.0026%
	Sand Castle Realty Group, Inc	\$359,000	1	0.0077%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA13	Sun Realty	\$2,592,100	4	0.0558%
	#N/A	\$580,000	1	0.0125%
NA13 Total		\$18,214,396	38	0.3919%
NA14	#1 Real Estate Services	\$75,100	1	0.0016%
	5th Avenue Real Estate	\$325,000	1	0.0070%
	Advanta Realty	\$125,000	1	0.0027%
	Amerivest Realty	\$5,099,300	25	0.1097%
	Andrea Deane & Associates, Inc.	\$145,000	1	0.0031%
	Beach & Luxury Realty Inc	\$220,000	1	0.0047%
	Bluebill Real Estate	\$209,000	1	0.0045%
	Bud Coleman Associates Inc	\$150,000	1	0.0032%
	Century 21 Birchwood	\$70,000	1	0.0015%
	Century 21 Sunbelt Realty	\$75,000	1	0.0016%
	Coldwell Banker Residential Real Estate, Inc.	\$10,769,050	39	0.2317%
	COLLIER COUNTY REALTY CORP	\$80,000	1	0.0017%
	Direct Home Realty	\$89,900	1	0.0019%
	Downing Frye	\$17,943,700	58	0.3861%
	Engel and Voelkers Olde Naples	\$339,900	2	0.0073%
	Exceptional Properties of SW Florida	\$365,000	1	0.0079%
	Florida Connect Realty	\$141,000	1	0.0030%
	Florida Foundation Realty	\$150,000	2	0.0032%
	Florida Home Realty of Collier County, Inc.	\$2,027,900	9	0.0436%
	Freedom Real Estate	\$540,000	2	0.0116%
	Frost & Associates Inc	\$46,000	1	0.0010%
	Germain Properties of Naples, LLC	\$640,000	2	0.0138%
	Gulf Breeze Real Estate, LLC	\$655,000	4	0.0141%
	Gulf Coast Management Group	\$62,000	1	0.0013%
	Help-U-Sell Reed & Associates	\$602,500	1	0.0130%
	Illustrated Properties Real Estate Inc.	\$5,983,900	20	0.1288%
	Independent Brokers Realty	\$475,000	1	0.0102%
	Independent Brokers Realty Inc.	\$568,200	2	0.0122%
	Internet Realty Group, Inc.	\$624,700	7	0.0134%
	Islandwalk Realty of Naples	\$155,000	1	0.0033%
	John R Wood	\$24,297,550	71	0.5228%
	K. Burton and Associates	\$67,000	1	0.0014%
	Keating Associates	\$1,475,000	4	0.0317%
	Keller Williams Elite Realty	\$1,870,900	6	0.0403%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA14	Keller Williams Marco	\$78,000	1	0.0017%
	Keller Williams Realty, Marco	\$350,000	1	0.0075%
	Kunkle Realty, LLC	\$72,000	1	0.0015%
	L.H. Fleming & Company, Real Estate	\$527,900	3	0.0114%
	Marco Island Realestate.com, Inc.	\$775,000	1	0.0167%
	Mari Vesci REALTORS, Inc	\$170,000	1	0.0037%
	Marilee Realty	\$250,000	1	0.0054%
	Match Point Realty Inc.	\$250,000	1	0.0054%
	McWilliams Buckley & Assoc	\$128,000	1	0.0028%
	Naples Premier Realty Inc.	\$192,500	1	0.0041%
	Naples Realty Services	\$1,446,500	7	0.0311%
	Non MLS	\$2,972,250	9	0.0640%
	Old Naples Realty Inc.	\$155,000	1	0.0033%
	Osborne & Company Inc	\$445,000	1	0.0096%
	Palm Realty Group	\$342,500	1	0.0074%
	Phelps Realty Services	\$355,500	3	0.0076%
	Platinum Properties of Naples Inc	\$592,900	4	0.0128%
	Premier Estate Properties	\$1,742,500	1	0.0375%
	Premier Properties of SWFL,INC	\$9,664,000	25	0.2079%
	Premier Realty Concepts, Inc.	\$165,000	4	0.0036%
	Premiere Plus Realty Co.	\$8,565,000	22	0.1843%
	Prestige Properties of South Florida, Inc.	\$95,000	1	0.0020%
	Prosults Realty	\$462,900	2	0.0100%
	Prudential Florida WCI Realty	\$5,480,800	28	0.1179%
	Quail Communities Realty, Inc.	\$230,000	1	0.0049%
	RE/MAX Estates	\$673,480	3	0.0145%
	RE/MAX Realty Select	\$2,440,800	13	0.0525%
	RE/MAX Results Realty	\$151,500	1	0.0033%
	Realty Corp. of Naples	\$227,500	1	0.0049%
	Realty Direct Naples	\$75,100	1	0.0016%
	Realty Experts International Inc	\$89,900	1	0.0019%
	Realty Pros of Naples, LLC	\$58,000	1	0.0012%
	Realty World Florida	\$63,100	1	0.0014%
	REO Accelerated Disposition	\$150,000	1	0.0032%
	Royal Realty Investment Group	\$125,000	1	0.0027%
	Royal Shell Real Estate	\$230,000	1	0.0049%
	Sandals Realty	\$509,980	2	0.0110%
	Schooner Bay	\$245,000	1	0.0053%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA14	Shoreline Properties of SW FL	\$150,000	1	0.0032%
	South Bay Realty	\$1,238,000	5	0.0266%
	Southwest Properties Group	\$670,000	1	0.0144%
	STS Realty Group	\$185,000	1	0.0040%
	Sun Realty	\$1,422,100	9	0.0306%
	Sun Realty USA	\$165,000	1	0.0036%
	Tropics Real Estate	\$119,000	1	0.0026%
	True Realty Services LLC	\$88,500	2	0.0019%
	TSD Realty	\$297,800	3	0.0064%
	United Real Estate	\$2,400,000	2	0.0516%
	Verona Realty	\$148,500	1	0.0032%
	Vineyards Properties Inc	\$17,627,750	42	0.3793%
	Vineyards Realty Inc	\$10,210,000	7	0.2197%
	VIP Realty Group	\$1,373,000	6	0.0295%
	Waterfront Realty Group, Inc.	\$949,900	2	0.0204%
	Wayne Williams	\$436,500	2	0.0094%
	WEICHERT, REALTORSr On The Gulf	\$592,000	2	0.0127%
	William Ward Ventress	\$200,000	1	0.0043%
	Wordl Realty Services	\$767,000	4	0.0165%
	#N/A	\$230,000	1	0.0049%
NA14 Total		\$156,280,260	516	3.3626%
NA15	A Plus Realty	\$158,000	1	0.0034%
	Admiral Rental Properties Inc	\$174,500	1	0.0038%
	Amerivest Realty	\$919,625	10	0.0198%
	Century 21 Sunbelt Realty	\$504,600	5	0.0109%
	Coldwell Banker Residential Real Estate, Inc.	\$1,433,500	10	0.0308%
	Downing Frye	\$3,165,769	25	0.0681%
	E, M Prime Realty	\$220,000	2	0.0047%
	Engel and Voelkers Olde Naples	\$137,000	1	0.0029%
	Exit Platinum Realty	\$440,000	2	0.0095%
	Florida Home Realty of Collier County, Inc.	\$341,052	2	0.0073%
	Florida Real Estate Services, Inc.	\$105,000	1	0.0023%
	Frost & Associates Inc	\$122,000	1	0.0026%
	Gulf Coast Investment Properties	\$263,000	2	0.0057%
	Gulf Coast Realty of Naples	\$160,000	1	0.0034%
	Homes & Land Brokers, Inc.	\$130,000	2	0.0028%
	Independent Brokers Realty	\$100,000	1	0.0022%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA15	John R Wood	\$1,623,000	10	0.0349%
	Keating Associates	\$160,000	1	0.0034%
	Keller Williams Elite Realty	\$260,000	2	0.0056%
	Keller Williams Realty, Marco	\$221,000	2	0.0048%
	Kim Levitan Realty	\$120,000	1	0.0026%
	Land Plus Realty Inc	\$59,275	1	0.0013%
	Levitan-McQuaid LLC	\$190,000	2	0.0041%
	Naples Realty Services	\$565,000	4	0.0122%
	Non MLS	\$903,071	6	0.0194%
	Platinum Properties of Naples Inc	\$464,500	3	0.0100%
	Premiere Plus Realty Co.	\$303,500	2	0.0065%
	Prosults Realty	\$155,000	1	0.0033%
	Prudential Florida WCI Realty	\$36,750	1	0.0008%
	RE/MAX Realty Select	\$553,500	4	0.0119%
	Realty Direct Naples	\$251,800	3	0.0054%
	Sky Real Estate	\$91,350	1	0.0020%
	South Bay Realty	\$315,000	2	0.0068%
	Sun Realty	\$734,800	6	0.0158%
	Sun Realty LLC	\$130,000	1	0.0028%
	Sunstream Realty Inc	\$483,500	3	0.0104%
	VIP Realty Group	\$160,000	1	0.0034%
NA15 Total		\$16,155,092	124	0.3476%
NA16	A Delta Realty of Naples Inc.	\$1,101,500	5	0.0237%
	Advanta Realty	\$98,000	1	0.0021%
	Amerivest Realty	\$8,372,602	23	0.1801%
	Anchor Realty of Naples	\$405,000	1	0.0087%
	Bartley Realty Services	\$500,000	1	0.0108%
	Beachwood Properties, Inc.	\$423,000	4	0.0091%
	Blue Heron Realty of Naples	\$775,000	1	0.0167%
	Bordner Real Estate, Inc.	\$169,100	1	0.0036%
	Bud Coleman Associates Inc	\$365,000	1	0.0079%
	Campbell and Prebish	\$4,680,000	2	0.1007%
	Canada and Associates	\$213,500	1	0.0046%
	Century 21 AAIM Realty Grp.	\$80,350	1	0.0017%
	Century 21 Sunbelt Realty	\$180,000	2	0.0039%
	Club Team Realty	\$133,000	1	0.0029%
	Coldwell Banker Residential Real Estate, Inc.	\$25,956,489	49	0.5585%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA16	David Brown Realtors	\$56,000	2	0.0012%
	Deborah Ann Watson	\$110,000	1	0.0024%
	Downing Frye	\$21,747,150	58	0.4679%
	E, M Prime Realty	\$145,000	1	0.0031%
	Engel and Voelkers Olde Naples	\$507,500	2	0.0109%
	Excel Real Estate Services, Inc.	\$43,000	1	0.0009%
	Florida Global RE Inc	\$28,000	1	0.0006%
	Florida Home Realty of Collier County, Inc.	\$2,636,900	17	0.0567%
	Florida Realty Group	\$154,000	1	0.0033%
	Grey Oaks Realty Inc.	\$18,089,500	12	0.3892%
	Gulf Breeze Real Estate, LLC	\$57,000	1	0.0012%
	Gulf Cities Realty	\$233,000	2	0.0050%
	Gulf Coast International	\$1,799,375	2	0.0387%
	Gulf Region Realty	\$108,000	1	0.0023%
	Gulfline Realty LLC	\$658,900	2	0.0142%
	Independent Brokers Realty	\$418,000	2	0.0090%
	Internet Realty Group, Inc.	\$437,800	6	0.0094%
	IXORA Realty	\$60,000	1	0.0013%
	John R Wood	\$44,604,389	107	0.9597%
	Keating Associates	\$1,268,750	5	0.0273%
	Keller Williams Elite Realty	\$2,883,719	10	0.0620%
	L.H. Fleming & Company, Real Estate	\$403,500	3	0.0087%
	Land Plus Realty Inc	\$95,000	1	0.0020%
	Lee Collier Realty Group Inc	\$91,000	1	0.0020%
	Levitan-McQuaid LLC	\$126,500	1	0.0027%
	Lion Realty	\$124,000	1	0.0027%
	Marco Island Realestate.com, Inc.	\$105,000	1	0.0023%
	Mari Vesci REALTORS, Inc	\$230,000	2	0.0049%
	Marion Realtors	\$64,000	1	0.0014%
	Match Point Realty Inc.	\$271,900	1	0.0059%
	McNeil Real Estate, Inc.	\$785,800	3	0.0169%
	McWilliams Buckley & Assoc	\$281,000	2	0.0060%
	Medical Advisors	\$150,000	1	0.0032%
	Naples Realty Services	\$1,284,500	9	0.0276%
	Non MLS	\$2,537,300	10	0.0546%
	Old Naples Realty Inc.	\$280,000	1	0.0060%
	Palm Realty Group	\$210,000	1	0.0045%
	Patrick Murphy Realty	\$1,425,000	1	0.0307%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA16	Perfect Properties of Naples, Inc.	\$110,000	1	0.0024%
	Phelps Realty Services	\$280,000	2	0.0060%
	Poteet Properties, Inc.	\$113,000	1	0.0024%
	Premier Estate Properties	\$5,423,193	3	0.1167%
	Premier Properties of SWFL, INC	\$31,657,768	30	0.6812%
	Premier Realty Homes	\$750,000	1	0.0161%
	Premiere Plus Realty Co.	\$8,344,544	29	0.1795%
	Prestige Properties of South Florida, Inc.	\$279,000	2	0.0060%
	Priceless Realty	\$82,500	1	0.0018%
	Prosults Realty	\$461,800	1	0.0099%
	Prudential Florida WCI Realty	\$7,667,920	34	0.1650%
	RE/MAX Realty Select	\$3,466,319	12	0.0746%
	RE/MAX Results Realty	\$515,000	2	0.0111%
	Realty Direct Naples	\$1,246,600	6	0.0268%
	Realty Experts International Inc	\$99,900	1	0.0021%
	Realty Pros of Naples, LLC	\$443,900	5	0.0096%
	Realty World, Top Producers Realty, Inc.	\$205,000	2	0.0044%
	Riverside Realty Group	\$428,000	1	0.0092%
	RL Nardi & Associates Inc	\$125,000	1	0.0027%
	Roger Hill Realty Inc	\$831,000	6	0.0179%
	Royal Properties of Naples LLC	\$62,000	1	0.0013%
	Royal Shell Real Estate	\$1,177,500	5	0.0253%
	Sand Castle Realty Group, Inc	\$1,042,500	3	0.0224%
	Sandals Realty of Collier	\$49,000	1	0.0011%
	Signature Properties of Greater Florida Inc.	\$192,500	2	0.0041%
	South Bay Realty	\$545,500	6	0.0117%
	Southwest Coast Realty, Inc.	\$397,000	1	0.0085%
	Southwest Properties Group	\$353,000	3	0.0076%
	Sun Coast Global	\$64,000	1	0.0014%
	Sun Realty	\$3,456,200	15	0.0744%
	Taylor Donovan Realty	\$75,000	1	0.0016%
	Taylor Woodrow Realty-SW, LLC	\$760,000	2	0.0164%
	Thompson Realty	\$49,000	1	0.0011%
	TJS Realty, Inc.	\$90,000	1	0.0019%
	Tropics Real Estate	\$97,500	1	0.0021%
	U S Prime Realty LLC	\$140,000	2	0.0030%
	Vineyards Properties Inc	\$60,000	1	0.0013%
	VIP Realty Group	\$997,820	4	0.0215%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA16	Waterfront Realty Group, Inc.	\$1,654,900	7	0.0356%
	WEICHERT, REALTORSr On The Gulf	\$1,888,210	7	0.0406%
	West Wave Realty	\$107,500	1	0.0023%
	White Sands Realty, LLC	\$2,208,700	6	0.0475%
	Wordl Realty Services	\$82,000	1	0.0018%
	Young Realty Group	\$120,000	1	0.0026%
	#N/A	\$169,000	2	0.0036%
NA16 Total		\$226,332,298	586	4.8698%
NA17	398MLS	\$616,700	2	0.0133%
	A Delta Realty of Naples Inc.	\$155,199	2	0.0033%
	Advanta Realty	\$182,900	2	0.0039%
	Amerivest Realty	\$8,374,200	63	0.1802%
	Assist2Sell	\$215,000	1	0.0046%
	Atlantic & Pacific Realty	\$73,500	1	0.0016%
	Avalon Real Estate	\$65,000	1	0.0014%
	Baber Realty	\$28,000	1	0.0006%
	Bartley Realty Services	\$374,400	3	0.0081%
	Blue Heron Realty of Naples	\$3,588,000	22	0.0772%
	Blue Zone International Proeprties	\$300,000	1	0.0065%
	Boca Executives	\$69,000	1	0.0015%
	Builders Services	\$1,194,036	5	0.0257%
	Century 21 AAIM Realty Grp.	\$203,500	2	0.0044%
	Century 21 Birchwood	\$463,800	5	0.0100%
	Century 21 Dockside Realty	\$25,001	1	0.0005%
	Century 21 JB Novelli Internationale	\$907,000	6	0.0195%
	Century 21 Sunbelt Realty	\$327,000	3	0.0070%
	Century 21 Sunbelt Rlty #1,Inc	\$27,000	1	0.0006%
	Coastal Realty	\$468,000	3	0.0101%
	Coldwell Banker Residential Real Estate, Inc.	\$10,066,900	60	0.2166%
	Colonial Square Realty, Inc.	\$104,000	1	0.0022%
	Community Realty Associates	\$360,000	1	0.0077%
	Direct Home Realty	\$128,000	1	0.0028%
	Downing Frye	\$19,250,102	118	0.4142%
	E, M Prime Realty	\$372,000	2	0.0080%
	Engel and Voelkers Olde Naples	\$300,000	1	0.0065%
	ERA Faust Realty Group	\$200,000	2	0.0043%
	ERA Flagship Real Estate	\$922,596	11	0.0199%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA17	Estates Realty	\$59,000	1	0.0013%
	Exceptional Properties of SW Florida	\$575,000	1	0.0124%
	Exit Platinum	\$109,000	1	0.0023%
	Faust RealtyGroup	\$71,800	2	0.0015%
	Fidelity Florida Realty Corp	\$300,000	1	0.0065%
	Florida Buyer Broker	\$217,500	1	0.0047%
	Florida Global RE Inc	\$116,000	1	0.0025%
	Florida Home Realty of Collier County, Inc.	\$2,253,000	12	0.0485%
	Focus Real Estate	\$279,000	1	0.0060%
	Framor Realty	\$52,500	1	0.0011%
	Germain Properties of Naples, LLC	\$225,000	1	0.0048%
	Gulf Breeze Real Estate, LLC	\$570,500	5	0.0123%
	Gulf Coast Management Group	\$251,000	2	0.0054%
	Gulf Region Realty	\$1,565,000	7	0.0337%
	Gulfline Realty LLC	\$65,000	1	0.0014%
	Harmon Global	\$233,000	2	0.0050%
	Help-U-Sell Reed & Associates	\$135,000	1	0.0029%
	Home Place Realty	\$54,000	1	0.0012%
	Homes & Land Brokers, Inc.	\$28,000	1	0.0006%
	Horizons By The Sea Inc.	\$25,000	1	0.0005%
	In Florida Properties	\$119,000	1	0.0026%
	Independent Brokers Realty	\$263,500	2	0.0057%
	Internet Realty Group, Inc.	\$250,900	3	0.0054%
	Islandwalk Realty of Naples	\$215,000	2	0.0046%
	John R Wood	\$6,568,116	46	0.1413%
	Keating Associates	\$1,364,120	10	0.0294%
	Keller Williams Elite Realty	\$544,500	5	0.0117%
	Keller Williams Marco	\$187,500	1	0.0040%
	Keller Williams Realty, Marco	\$1,045,200	11	0.0225%
	Kunkle Realty, LLC	\$882,000	5	0.0190%
	L.H. Fleming & Company, Real Estate	\$1,756,100	16	0.0378%
	Land Plus Realty Inc	\$75,000	1	0.0016%
	Lee Collier Realty Group Inc	\$295,000	1	0.0063%
	L'Excellence Realty Group Inc.	\$102,000	2	0.0022%
	Marco Island Realestate.com, Inc.	\$65,000	1	0.0014%
	Mari Vesci REALTORS, Inc	\$397,000	3	0.0085%
	Marilee Realty	\$156,000	1	0.0034%
	Market America Rlty & Invstmnt	\$55,500	1	0.0012%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA17	McNeil Real Estate, Inc.	\$142,500	1	0.0031%
	McWilliams Buckley & Assoc	\$79,120	1	0.0017%
	Menelee Realty	\$211,245	2	0.0045%
	Miles Realty Group	\$212,000	1	0.0046%
	Naples Golfing Rentals, Inc.	\$190,000	2	0.0041%
	Naples Home Counsel, Inc.	\$212,000	1	0.0046%
	Naples Property Shop	\$186,000	2	0.0040%
	Naples Realty Services	\$737,000	5	0.0159%
	Naples Sundance Realty Inc	\$157,000	1	0.0034%
	Nationas Real Estate Services	\$60,500	1	0.0013%
	Non MLS	\$4,171,525	29	0.0898%
	Paradise Lifestyles	\$259,900	1	0.0056%
	Perfect Properties of Naples, Inc.	\$559,000	5	0.0120%
	Phelps Realty Services	\$444,990	5	0.0096%
	POM Property Management	\$47,650	1	0.0010%
	Premier Properties of SWFL,INC	\$538,500	3	0.0116%
	Premier Realty Homes	\$300,000	1	0.0065%
	Premiere Plus Realty Co.	\$8,784,000	60	0.1890%
	Prestige Properties of South Florida, Inc.	\$515,400	4	0.0111%
	Price Realty of Naples Inc	\$205,000	1	0.0044%
	Priority Properties of Florida	\$110,000	1	0.0024%
	Prosults Realty	\$688,200	8	0.0148%
	Prudential Florida WCI Realty	\$7,279,040	46	0.1566%
	Rapid Rescue	\$65,199	1	0.0014%
	RE/MAX Estates	\$87,000	1	0.0019%
	RE/MAX Realty Select	\$6,474,500	49	0.1393%
	RE/MAX Results Realty	\$518,900	5	0.0112%
	Real Pro Realtors	\$55,750	1	0.0012%
	Realty Direct Naples	\$753,101	6	0.0162%
	Realty World Florida	\$327,101	3	0.0070%
	Realty World, Top Producers Realty, Inc.	\$2,788,000	10	0.0600%
	Reed and Associate	\$365,000	1	0.0079%
	REO Accelerated Disposition	\$105,000	1	0.0023%
	RL Nardi & Associates Inc	\$140,000	1	0.0030%
	Royal Properties of Naples LLC	\$1,179,000	8	0.0254%
	Royal Realty Investment Group	\$218,500	2	0.0047%
	Ruby Realty & Referral Company	\$105,000	1	0.0023%
	Saggio Dream Realty	\$226,000	4	0.0049%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA17	Sand Castle Realty Group, Inc	\$653,000	4	0.0141%
	Schooner Bay	\$152,800	2	0.0033%
	Selling Paradise Realty	\$167,577	1	0.0036%
	Sellstate Achievers Rlty	\$236,000	1	0.0051%
	Sheridan Real Estate	\$350,000	2	0.0075%
	Signature Properties of Greater Florida Inc.	\$120,000	1	0.0026%
	Sky Real Estate	\$224,000	1	0.0048%
	South Bay Realty	\$655,000	5	0.0141%
	Southwest Coast Realty, Inc.	\$128,000	1	0.0028%
	Southwest Properties Group	\$172,000	1	0.0037%
	Sun Realty	\$1,809,001	19	0.0389%
	Sunny Realty	\$35,000	1	0.0008%
	Sunshine Realty of SWFL	\$205,000	1	0.0044%
	Superior Realty Services SW FL	\$74,000	1	0.0016%
	TJS Realty, Inc.	\$425,000	1	0.0091%
	Town & Country Sun Properties	\$40,000	1	0.0009%
	Tropics Real Estate	\$691,500	5	0.0149%
	U S Prime Realty LLC	\$75,000	1	0.0016%
	United Real Estate	\$28,000	1	0.0006%
	Verona Realty	\$194,000	2	0.0042%
	VIP Realty Group	\$961,587	7	0.0207%
	Walsh Real Estate Services, Inc.	\$111,700	1	0.0024%
	Waterfront Realty Group, Inc.	\$1,914,300	10	0.0412%
	WEICHERT, REALTORSr On The Gulf	\$662,550	6	0.0143%
	West Shore Properties Real Estate Company	\$182,000	1	0.0039%
	West Wave Realty	\$141,125	2	0.0030%
	White Sands Realty, LLC	\$340,000	2	0.0073%
	Young Realty Group	\$88,000	1	0.0019%
	Zip Realty, Inc.	\$199,800	1	0.0043%
	#N/A	\$808,949	6	0.0174%
NA17 Total		\$122,230,080	844	2.6299%
NA18	AC Global Realty, LLC	\$410,000	3	0.0088%
	Alegna Realty	\$180,800	1	0.0039%
	Amerivest Realty	\$6,147,901	45	0.1323%
	Anchor Realty of Naples	\$124,900	1	0.0027%
	Avalon Real Estate	\$149,200	2	0.0032%
	Beach To Bay Properties	\$730,000	1	0.0157%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA18	Blue Heron Realty of Naples	\$3,604,500	12	0.0776%
	Bristol Properties	\$78,000	1	0.0017%
	Century 21 Birchwood	\$281,000	3	0.0060%
	Clausen Properties, Inc.	\$157,900	1	0.0034%
	Coffey Real Estate Services, Corp	\$1,732,500	14	0.0373%
	Coldwell Banker Residential Real Estate, Inc.	\$9,406,400	62	0.2024%
	Collier & Assoc Real Estate	\$331,000	2	0.0071%
	COLLIER COUNTY REALTY CORP	\$91,000	1	0.0020%
	Community Realty Associates	\$300,000	1	0.0065%
	Cypress Realty Inc.	\$104,900	1	0.0023%
	Direct Home Realty	\$130,000	1	0.0028%
	Downing Frye	\$12,107,450	71	0.2605%
	E, M Prime Realty	\$55,000	1	0.0012%
	Engel and Voelkers Olde Naples	\$175,000	1	0.0038%
	ERA Faust Realty Group	\$50,000	1	0.0011%
	ERA Flagship Real Estate	\$676,000	5	0.0145%
	Exit Platinum	\$41,000	1	0.0009%
	First Service Realty-GMAC	\$575,000	1	0.0124%
	Florida Foundation Realty	\$78,500	1	0.0017%
	Florida Global RE Inc	\$285,800	2	0.0061%
	Florida Home Realty of Collier County, Inc.	\$1,037,600	10	0.0223%
	Focus Real Estate	\$45,000	1	0.0010%
	Frost & Associates Inc	\$53,000	1	0.0011%
	Germain Properties of Naples, LLC	\$791,300	6	0.0170%
	Global Realty Advisors	\$460,000	1	0.0099%
	Gulf Breeze Real Estate, LLC	\$846,500	6	0.0182%
	Gulf Coast Management Group	\$398,000	1	0.0086%
	Gulf Region Realty	\$553,000	6	0.0119%
	Harmon Global	\$328,000	2	0.0071%
	Homes & Land Brokers, Inc.	\$281,000	5	0.0060%
	Independent Brokers Realty	\$620,900	5	0.0134%
	Internet Realty Group, Inc.	\$948,600	6	0.0204%
	Island Realty Marco	\$125,000	1	0.0027%
	John R Wood	\$11,943,550	79	0.2570%
	Keating Associates	\$2,129,900	14	0.0458%
	Keller Williams Elite Realty	\$696,000	4	0.0150%
	Keller Williams Realty, Marco	\$1,239,250	11	0.0267%
	Kelly and Associates	\$104,000	2	0.0022%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA18	Kunkle Realty, LLC	\$285,000	1	0.0061%
	L.H. Fleming & Company, Real Estate	\$225,902	3	0.0049%
	Land Plus Realty Inc	\$305,000	3	0.0066%
	Marco Realty Associates, Inc.	\$131,000	1	0.0028%
	Market America Rlty & Invstmnt	\$158,000	1	0.0034%
	McNeil Real Estate, Inc.	\$177,000	1	0.0038%
	McWilliams Buckley & Assoc	\$182,500	1	0.0039%
	Miles Realty Group	\$200,000	2	0.0043%
	Naples Realty Services	\$1,113,400	10	0.0240%
	Naples TBI Realty LLC	\$2,830,244	6	0.0609%
	Non MLS	\$1,736,802	14	0.0374%
	Perfect Properties of Naples, Inc.	\$464,900	3	0.0100%
	Phelps Realty Services	\$150,000	1	0.0032%
	Platinum Properties of Naples Inc	\$130,000	2	0.0028%
	Port of the Islands Realty LLC	\$366,000	2	0.0079%
	Premier Properties of SWFL,INC	\$465,000	2	0.0100%
	Premier Realty Homes	\$160,000	1	0.0034%
	Premiere Plus Realty Co.	\$11,486,750	56	0.2472%
	Prestige Properties of South Florida, Inc.	\$335,500	2	0.0072%
	Prime Real Estate of Naples	\$160,000	1	0.0034%
	Prosults Realty	\$1,069,800	7	0.0230%
	Prudential Florida WCI Realty	\$8,340,850	52	0.1795%
	RE/MAX Estates	\$41,000	1	0.0009%
	RE/MAX Realty Group	\$82,500	1	0.0018%
	RE/MAX Realty Select	\$2,278,500	22	0.0490%
	RE/MAX Results Realty	\$752,500	3	0.0162%
	RE/MAX Sundance Realty II	\$130,000	1	0.0028%
	Realty Direct Naples	\$1,019,400	7	0.0219%
	Realty Pros of Naples, LLC	\$566,000	5	0.0122%
	Realty World Florida	\$65,000	1	0.0014%
	Realty World, Top Producers Realty, Inc.	\$1,507,300	10	0.0324%
	Riverside Realty Group	\$140,000	1	0.0030%
	Royal Palm Realty of Naples, Inc.	\$119,000	1	0.0026%
	Royal Properties of Naples LLC	\$231,800	4	0.0050%
	Royal Realty Investment Group	\$205,000	1	0.0044%
	Royal Shell Real Estate	\$93,000	1	0.0020%
	Sand Castle Realty Group, Inc	\$417,500	2	0.0090%
	Sanddollar Real Estate Corp of Naples	\$328,000	3	0.0071%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA18	Schooner Bay	\$35,000	1	0.0008%
	Selling Paradise Realty	\$70,000	1	0.0015%
	Signature Properties of Greater Florida Inc.	\$224,500	2	0.0048%
	Sky Real Estate	\$272,501	3	0.0059%
	South Bay Realty	\$124,900	2	0.0027%
	Steven C. Moller, Broker	\$400,000	2	0.0086%
	Stock Realty, LLC	\$301,000	2	0.0065%
	Sun Realty	\$6,421,050	32	0.1382%
	Sun Realty LLC	\$154,000	1	0.0033%
	Tropics Real Estate	\$1,798,500	11	0.0387%
	United Real Estate	\$53,000	1	0.0011%
	VIP Realty Group	\$1,184,250	10	0.0255%
	Waterfront Realty Group, Inc.	\$1,089,200	9	0.0234%
	Waterways Homes Realty, Inc.	\$77,000	1	0.0017%
	WEICHERT, REALTORSr On The Gulf	\$335,000	5	0.0072%
	White Sands Realty, LLC	\$459,000	3	0.0099%
	Wilkins Realty Group, Inc.	\$35,000	1	0.0008%
	William Ward Ventress	\$162,000	1	0.0035%
	#N/A	\$1,118,000	9	0.0241%
NA18 Total		\$113,368,400	730	2.4393%
NA19	Amerivest Realty	\$6,128,000	23	0.1319%
	Assist2Sell	\$325,000	1	0.0070%
	Atlantic & Pacific Realty	\$69,000	1	0.0015%
	Boca Executives	\$199,000	2	0.0043%
	Century 21 AAIM Realty Grp.	\$250,000	1	0.0054%
	Coldwell Banker Residential Real Estate, Inc.	\$6,088,200	26	0.1310%
	Downing Frye	\$17,664,100	53	0.3801%
	E/ysium Realty	\$950,000	3	0.0204%
	Encore Realty	\$585,000	2	0.0126%
	Engel and Voelkers Olde Naples	\$470,000	1	0.0101%
	ERA Flagship Real Estate	\$1,046,000	3	0.0225%
	Escape Realty Services, LLC	\$45,000	1	0.0010%
	Evelyn R. Johnson Realty Inc.	\$369,000	3	0.0079%
	Excel Real Estate Services, Inc.	\$50,250	1	0.0011%
	Florida Global RE Inc	\$61,000	1	0.0013%
	Florida Home Realty of Collier County, Inc.	\$130,000	2	0.0028%
	Germain Properties of Naples, LLC	\$325,000	1	0.0070%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA19	Gulf Breeze Real Estate, LLC	\$896,500	4	0.0193%
	Gulf Region Realty	\$70,000	1	0.0015%
	Harmon Global	\$369,800	2	0.0080%
	Homes & Land Brokers, Inc.	\$66,500	1	0.0014%
	Horizons By The Sea Inc.	\$155,000	1	0.0033%
	Independent Brokers Realty	\$81,000	1	0.0017%
	Internet Realty Group, Inc.	\$127,000	2	0.0027%
	John R Wood	\$9,011,500	42	0.1939%
	Keating Associates	\$1,562,800	6	0.0336%
	Keller Williams Realty, Marco	\$1,819,000	7	0.0391%
	L.H. Fleming & Company, Real Estate	\$707,500	4	0.0152%
	Land & Sea Realty	\$159,900	1	0.0034%
	Lely Realty	\$638,000	2	0.0137%
	Lely Resort Realty, LLC.	\$9,435,026	13	0.2030%
	Marco Island Realestate.com, Inc.	\$282,410	3	0.0061%
	Marilee Realty	\$255,000	1	0.0055%
	McNeil Real Estate, Inc.	\$713,000	2	0.0153%
	Naples Golfing Rentals, Inc.	\$775,000	2	0.0167%
	Naples Realty Services	\$64,900	1	0.0014%
	Non MLS	\$690,000	5	0.0148%
	Palm Realty Group	\$167,500	1	0.0036%
	Perfect Properties of Naples, Inc.	\$56,000	1	0.0012%
	Phelps Realty Services	\$40,100	1	0.0009%
	Platinum Properties of Naples Inc	\$145,000	1	0.0031%
	Premier Properties of SWFL,INC	\$1,993,500	6	0.0429%
	Premiere Plus Realty Co.	\$13,240,100	35	0.2849%
	Prestige Properties of South Florida, Inc.	\$231,000	1	0.0050%
	Prime Real Estate of Naples	\$65,000	1	0.0014%
	Prosults Realty	\$827,500	5	0.0178%
	Prudential Florida WCI Realty	\$6,380,450	28	0.1373%
	RE/MAX Estates	\$577,000	2	0.0124%
	RE/MAX Realty Select	\$1,728,300	6	0.0372%
	RE/MAX Results Realty	\$919,000	3	0.0198%
	Real Estate Asset Disposal Corporation	\$149,000	1	0.0032%
	Realty Corp. of Naples	\$720,000	3	0.0155%
	Realty Direct Naples	\$349,900	1	0.0075%
	Realty Executives	\$1,045,000	2	0.0225%
	Realty Pros of Naples, LLC	\$730,000	4	0.0157%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA19	Realty World Florida	\$145,000	1	0.0031%
	Realty World, Top Producers Realty, Inc.	\$335,000	1	0.0072%
	RL Bailey Realty	\$1,134,000	2	0.0244%
	Royal Shell Real Estate	\$840,000	2	0.0181%
	Sand Castle Realty Group, Inc	\$600,000	3	0.0129%
	Schooner Bay	\$40,000	1	0.0009%
	South Bay Realty	\$740,000	1	0.0159%
	Stock Realty, LLC	\$16,644,000	43	0.3581%
	Sun Realty	\$5,275,400	21	0.1135%
	Superior Realty Services SW FL	\$710,000	2	0.0153%
	Synergy Real Estate of SW Florida	\$120,000	1	0.0026%
	Towne and Country Realty of Naples, Inc.	\$430,000	1	0.0093%
	Tropics Real Estate	\$557,000	3	0.0120%
	VIP Realty Group	\$292,500	2	0.0063%
	Waterfront Realty Group, Inc.	\$624,000	2	0.0134%
	White Sands Realty, LLC	\$54,000	1	0.0012%
	#N/A	\$116,000	1	0.0025%
NA19 Total		\$120,655,636	416	2.5961%
NA21	398MLS	\$210,000	2	0.0045%
	A. R. B. C. Realty of SW Florida	\$3,400,000	2	0.0732%
	Absync Realty	\$325,000	1	0.0070%
	Amerivest Realty	\$8,312,900	29	0.1789%
	Assist2Sell	\$452,400	2	0.0097%
	Bristol Properties	\$1,450,000	1	0.0312%
	Builders Services	\$1,088,000	3	0.0234%
	Century 21 Sunbelt Realty	\$235,000	2	0.0051%
	Coldwell Banker Residential Real Estate, Inc.	\$11,065,235	20	0.2381%
	Crimaldi and Associates, LLC	\$126,000	1	0.0027%
	Downing Frye	\$31,862,800	89	0.6856%
	ERA Faust Realty Group	\$80,060	1	0.0017%
	ERA Flagship Real Estate	\$162,900	1	0.0035%
	Exceptional Properties of SW Florida	\$320,000	1	0.0069%
	EXIT Charde Realty	\$340,000	1	0.0073%
	Florida Home Realty of Collier County, Inc.	\$595,101	3	0.0128%
	Gulf Breeze Real Estate, LLC	\$3,692,000	14	0.0794%
	Gulf Coast Management Group	\$126,000	1	0.0027%
	Harmon Global	\$836,000	3	0.0180%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA21	Horizons By The Sea Inc.	\$340,000	1	0.0073%
	Independent Brokers Realty Inc.	\$373,000	3	0.0080%
	John R Wood	\$12,286,602	30	0.2644%
	Keating Associates	\$5,645,200	10	0.1215%
	Keller Williams Elite Realty	\$1,043,000	3	0.0224%
	L.H. Fleming & Company, Real Estate	\$175,000	1	0.0038%
	Lely Realty	\$105,000	1	0.0023%
	Levitan-McQuaid LLC	\$13,294,500	19	0.2860%
	Luxury Estates International	\$2,600,000	2	0.0559%
	McWilliams Buckley & Assoc	\$121,900	1	0.0026%
	Menelee Realty	\$93,000	1	0.0020%
	Miles Realty Group	\$112,000	1	0.0024%
	Naples Brokers Realty	\$1,862,500	9	0.0401%
	Napoli Realty Services, LLC	\$96,000	2	0.0021%
	Non MLS	\$3,485,500	8	0.0750%
	P & M Property Services	\$438,000	4	0.0094%
	Palm Realty Group	\$460,000	1	0.0099%
	Phelps Realty Services	\$93,000	1	0.0020%
	Platinum Properties of Naples Inc	\$350,000	2	0.0075%
	Premier Properties of SWFL,INC	\$6,691,500	10	0.1440%
	Premier Realty Homes	\$126,000	1	0.0027%
	Premiere Plus Realty Co.	\$3,495,400	10	0.0752%
	Prestige Properties of South Florida, Inc.	\$325,000	1	0.0070%
	Prosults Realty	\$1,925,000	3	0.0414%
	Prudential Florida WCI Realty	\$12,545,500	20	0.2699%
	Quail Communities Realty, Inc.	\$5,064,000	12	0.1090%
	RE/MAX Realty Select	\$1,687,601	11	0.0363%
	RE/MAX Results Realty	\$495,000	2	0.0107%
	RE/MAX Sundance Realty II	\$128,000	1	0.0028%
	Realty Direct Naples	\$1,050,000	1	0.0226%
	Realty Experts International Inc	\$157,000	1	0.0034%
	Realty Pros of Naples, LLC	\$964,000	3	0.0207%
	REO Accelerated Disposition	\$489,500	1	0.0105%
	RL Nardi & Associates Inc	\$105,000	1	0.0023%
	Royal Shell Real Estate	\$481,500	2	0.0104%
	Sand Castle Realty Group, Inc	\$119,000	1	0.0026%
	Selling Paradise Realty	\$1,040,000	1	0.0224%
	Shirley International Realty	\$150,000	1	0.0032%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA21	South Bay Realty	\$662,500	2	0.0143%
	Spina Realty Company	\$112,800	1	0.0024%
	Sun Realty	\$4,934,775	17	0.1062%
	Sunshine Realty of SWFL	\$230,000	1	0.0049%
	Vineyards Properties Inc	\$800,000	1	0.0172%
	VIP Realty Group	\$309,000	2	0.0066%
	Virginia M Woody	\$910,000	2	0.0196%
	Waterfront Realty Group, Inc.	\$573,000	2	0.0123%
	WEICHERT, REALTORSr On The Gulf	\$901,300	8	0.0194%
	West Shore Properties Real Estate Company	\$562,500	3	0.0121%
	Wordl Realty Services	\$800,000	1	0.0172%
	Young Realty Group	\$255,000	1	0.0055%
	#N/A	\$93,000	1	0.0020%
NA21 Total		\$155,836,474	402	3.3530%
NA22	#1 Real Estate Services	\$212,000	1	0.0046%
	1010 Apartments, Inc.	\$460,000	2	0.0099%
	A Delta Realty of Naples Inc.	\$406,400	2	0.0087%
	Advanced Realty Solutions, Inc	\$274,000	2	0.0059%
	Advanta Realty	\$345,150	2	0.0074%
	Alderuccio Realty Group, LLC	\$414,900	1	0.0089%
	Alliance Realty Group	\$295,000	1	0.0063%
	Amerivest Realty	\$7,643,400	34	0.1645%
	Avalon Real Estate	\$263,500	2	0.0057%
	Bartley Realty Services	\$580,000	2	0.0125%
	Beach & Luxury Realty Inc	\$405,000	1	0.0087%
	Bella Vita	\$190,000	1	0.0041%
	Century 21 AAIM Realty Grp.	\$61,000	1	0.0013%
	Century 21 Dockside Realty	\$290,000	1	0.0062%
	Century 21 Sunbelt Realty	\$120,000	1	0.0026%
	Coldwell Banker Residential Real Estate, Inc.	\$4,713,500	19	0.1014%
	COLLIER COUNTY REALTY CORP	\$277,100	2	0.0060%
	Direct Home Realty	\$85,000	1	0.0018%
	Downing Frye	\$10,693,712	47	0.2301%
	ERA Flagship Real Estate	\$260,000	1	0.0056%
	Estates Realty	\$99,000	1	0.0021%
	Excel Real Estate Services, Inc.	\$330,000	2	0.0071%
	Fidelity Florida Realty Corp	\$150,000	1	0.0032%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA22	Florida Foundation Realty	\$139,000	1	0.0030%
	Florida Global RE Inc	\$275,000	1	0.0059%
	Florida Home Realty of Collier County, Inc.	\$1,885,400	8	0.0406%
	Florida Realty Group	\$547,900	1	0.0118%
	Frost & Associates Inc	\$77,000	1	0.0017%
	Gulf Breeze Real Estate, LLC	\$335,000	2	0.0072%
	Gulf Coast International	\$350,000	1	0.0075%
	Gulf Coast Management Group	\$145,000	1	0.0031%
	Home Place Realty	\$52,000	1	0.0011%
	Homes & Land Brokers, Inc.	\$329,900	1	0.0071%
	Illustrated Properties Real Estate Inc.	\$2,023,400	8	0.0435%
	Independent Brokers Realty	\$599,500	4	0.0129%
	Independent Brokers Realty Inc.	\$145,000	1	0.0031%
	Internet Realty Group, Inc.	\$560,000	2	0.0120%
	Islandwalk Realty of Naples	\$9,087,600	29	0.1955%
	John R Wood	\$11,852,300	45	0.2550%
	Keating Associates	\$232,000	1	0.0050%
	Keller Williams Elite Realty	\$1,723,400	9	0.0371%
	Kelly and Associates	\$170,000	1	0.0037%
	KWPM Real Estate Services	\$110,000	1	0.0024%
	L.H. Fleming & Company, Real Estate	\$289,000	2	0.0062%
	Levitan-McQuaid LLC	\$655,000	2	0.0141%
	Lion Realty	\$278,000	1	0.0060%
	Marco Island Realestate.com, Inc.	\$112,875	1	0.0024%
	Mari Vesci REALTORS, Inc	\$320,000	1	0.0069%
	Market America Rlty & Invstmnt	\$654,800	3	0.0141%
	McWilliams Buckley & Assoc	\$328,000	3	0.0071%
	Miles Realty Group	\$1,665,000	7	0.0358%
	N.A.I. Realty	\$290,000	1	0.0062%
	Naples Brokers Realty	\$692,000	3	0.0149%
	Naples Realty Services	\$283,000	4	0.0061%
	Neapolitan Realty LLC	\$555,000	1	0.0119%
	Non MLS	\$2,242,800	10	0.0483%
	Old Naples Realty Inc.	\$163,500	1	0.0035%
	Open House Tours Realty	\$125,000	1	0.0027%
	Perfect Properties of Naples, Inc.	\$348,500	2	0.0075%
	Phelps Realty Services	\$193,100	2	0.0042%
	Pollard & Hedrich Realty, Inc.	\$463,000	2	0.0100%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA22	POM Property Management	\$54,900	1	0.0012%
	Premier Properties of SWFL,INC	\$1,194,500	3	0.0257%
	Premiere Plus Realty Co.	\$6,818,800	23	0.1467%
	Prestige Properties of South Florida, Inc.	\$632,400	3	0.0136%
	Prosults Realty	\$1,087,775	6	0.0234%
	Prudential Florida WCI Realty	\$1,751,500	7	0.0377%
	RE/MAX Estates	\$204,900	2	0.0044%
	RE/MAX Realty Group	\$403,500	2	0.0087%
	RE/MAX Realty Select	\$2,527,700	13	0.0544%
	RE/MAX Results Realty	\$148,150	3	0.0032%
	RE/MAX Sundance Realty II	\$319,800	3	0.0069%
	Realty Direct Naples	\$1,895,000	8	0.0408%
	Realty Pros of Naples, LLC	\$420,000	1	0.0090%
	Realty World Florida	\$174,000	1	0.0037%
	Realty World, Top Producers Realty, Inc.	\$70,000	1	0.0015%
	Riblet Realty LLC	\$225,000	1	0.0048%
	Rossi Real Estate Inc	\$210,000	1	0.0045%
	Sand Castle Realty Group, Inc	\$751,962	5	0.0162%
	Sandals Realty	\$156,200	1	0.0034%
	Sandals Realty of Collier	\$614,000	3	0.0132%
	South Bay Realty	\$698,500	3	0.0150%
	South Shore Properties Group	\$551,000	2	0.0119%
	Southwest Coast Realty, Inc.	\$235,000	1	0.0051%
	Sun Realty	\$1,351,650	11	0.0291%
	Ted Hofferber SRA, PA	\$594,900	1	0.0128%
	True Realty Services LLC	\$69,900	1	0.0015%
	Unique Properties of Naples, Inc.	\$232,000	1	0.0050%
	Verona Realty	\$143,500	1	0.0031%
	VIP Realty Group	\$344,500	2	0.0074%
	Waterways Homes Realty, Inc.	\$403,500	2	0.0087%
	WEICHERT, REALTORSr On The Gulf	\$806,500	4	0.0174%
	West Wave Realty	\$746,900	6	0.0161%
	White Sands Realty, LLC	\$1,139,100	5	0.0245%
	Young Realty Group	\$350,000	1	0.0075%
	#N/A	\$1,991,400	7	0.0428%
NA22 Total		\$98,185,074	430	2.1126%
NA23	Advanced Realty Solutions,Inc	\$237,500	1	0.0051%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA23	Amerivest Realty	\$502,000	5	0.0108%
	Anchor Realty of Naples	\$345,000	1	0.0074%
	Coldwell Banker Residential Real Estate, Inc.	\$1,187,000	5	0.0255%
	Downing Frye	\$1,650,500	8	0.0355%
	EXIT Charde Realty	\$246,500	1	0.0053%
	Faust RealtyGroup	\$180,000	1	0.0039%
	Florida Home Realty of Collier County, Inc.	\$575,000	2	0.0124%
	Harmon Global	\$190,000	2	0.0041%
	Help-U-Sell Reed & Associates	\$225,000	1	0.0048%
	Homes & Land Brokers, Inc.	\$270,000	2	0.0058%
	Internet Realty Group, Inc.	\$219,000	1	0.0047%
	John R Wood	\$335,000	1	0.0072%
	Non MLS	\$278,000	2	0.0060%
	Paragon Realty, Inc.	\$542,500	1	0.0117%
	Phelps Realty Services	\$219,000	2	0.0047%
	Poteet Properties, Inc.	\$624,000	3	0.0134%
	Premiere Plus Realty Co.	\$823,000	4	0.0177%
	Prestige Properties of South Florida, Inc.	\$1,689,300	8	0.0363%
	RE/MAX Realty Select	\$840,000	3	0.0181%
	RE/MAX Results Realty	\$345,000	1	0.0074%
	Realty Direct Naples	\$105,000	1	0.0023%
	Realty World, Top Producers Realty, Inc.	\$220,000	1	0.0047%
	Reed and Associate	\$181,000	1	0.0039%
	REO Accelerated Disposition	\$237,500	1	0.0051%
	Sand Castle Realty Group, Inc	\$246,500	1	0.0053%
	Sun Realty	\$284,000	1	0.0061%
	Town & Country Sun Properties	\$228,000	1	0.0049%
	VIP Realty Group	\$476,000	2	0.0102%
NA23 Total		\$13,501,300	64	0.2905%
NA24	A Plus Realty	\$310,000	3	0.0067%
	Amerivest Realty	\$557,300	7	0.0120%
	Anchor Realty of Naples	\$132,500	1	0.0029%
	Atlantic & Pacific Realty	\$80,000	1	0.0017%
	Century 21 Birchwood	\$70,000	1	0.0015%
	Century 21 Sunbelt Realty	\$144,712	2	0.0031%
	Coldwell Banker Residential Real Estate, Inc.	\$686,000	9	0.0148%
	Colonial Square Realty, Inc.	\$157,000	1	0.0034%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA24	Direct Home Realty	\$1,271,500	11	0.0274%
	Downing Frye	\$2,261,200	23	0.0487%
	E, M Prime Realty	\$131,800	1	0.0028%
	ERA Faust Realty Group	\$298,000	3	0.0064%
	ERA Flagship Real Estate	\$312,000	5	0.0067%
	Estates Realty	\$105,000	1	0.0023%
	Faust RealtyGroup	\$593,000	5	0.0128%
	First Service Realty-GMAC	\$62,000	1	0.0013%
	Florida Foundation Realty	\$42,500	1	0.0009%
	Florida Home Realty of Collier County, Inc.	\$336,500	5	0.0072%
	Gulf Cities Realty	\$137,000	1	0.0029%
	Independent Brokers Realty	\$45,000	1	0.0010%
	Independent Brokers Realty Inc.	\$81,001	1	0.0017%
	Internet Realty Group, Inc.	\$783,500	8	0.0169%
	IXORA Realty	\$74,452	1	0.0016%
	John R Wood	\$500,000	5	0.0108%
	Keating Associates	\$434,900	5	0.0094%
	Keller Williams Elite Realty	\$184,900	2	0.0040%
	Keller Williams Realty, Marco	\$199,000	2	0.0043%
	L.H. Fleming & Company, Real Estate	\$726,590	7	0.0156%
	Land Plus Realty Inc	\$338,250	3	0.0073%
	L'Excellence Realty Group Inc.	\$731,900	9	0.0157%
	Marco Island Realty Inc	\$386,600	4	0.0083%
	McWilliams Buckley & Assoc	\$160,000	2	0.0034%
	Menelee Realty	\$75,000	1	0.0016%
	Naples Brokers Realty	\$407,000	5	0.0088%
	Naples Realty Services	\$846,352	9	0.0182%
	Non MLS	\$847,060	9	0.0182%
	Phelps Realty Services	\$203,900	2	0.0044%
	Porter Davis RE Brokerage	\$80,000	1	0.0017%
	Premier Properties of SWFL,INC	\$108,000	1	0.0023%
	Premiere Plus Realty Co.	\$1,177,300	13	0.0253%
	Prestige Properties of South Florida, Inc.	\$854,290	8	0.0184%
	Priceless Realty	\$526,500	6	0.0113%
	Prime Real Estate of Naples	\$299,250	3	0.0064%
	Prosults Realty	\$701,813	9	0.0151%
	Prudential Florida WCI Realty	\$544,550	6	0.0117%
	RE/MAX Estates	\$65,000	1	0.0014%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA24	RE/MAX Realty Select	\$628,402	7	0.0135%
	Realty Direct Naples	\$776,000	7	0.0167%
	Realty Experts International Inc	\$430,800	5	0.0093%
	Realty Pros of Naples, LLC	\$354,000	4	0.0076%
	RL Bailey Realty	\$272,000	2	0.0059%
	Royal Properties of Naples LLC	\$1,991,700	17	0.0429%
	Royal Shell Real Estate	\$137,000	1	0.0029%
	Saggio Dream Realty	\$733,900	7	0.0158%
	Sand Castle Realty Group, Inc	\$237,800	3	0.0051%
	Sandals Realty	\$63,000	1	0.0014%
	Schooner Bay	\$102,000	1	0.0022%
	Selling Paradise Realty	\$75,160	1	0.0016%
	South Bay Realty	\$174,000	2	0.0037%
	Sun Realty	\$3,037,250	32	0.0654%
	Sun Realty LLC	\$117,000	1	0.0025%
	Taylor Donovan Realty	\$75,000	1	0.0016%
	TEC Realty	\$941,700	8	0.0203%
	TSD Realty	\$171,500	2	0.0037%
	U S Prime Realty LLC	\$893,700	9	0.0192%
	United Real Estate	\$1,200,700	10	0.0258%
	Waterfront Realty Group, Inc.	\$73,900	1	0.0016%
	WEICHERT, REALTORSr On The Gulf	\$158,900	2	0.0034%
	West Wave Realty	\$71,000	1	0.0015%
	#N/A	\$30,000	1	0.0006%
NA24 Total		\$31,816,532	332	0.6846%
NA31	A Plus Realty	\$123,600	1	0.0027%
	Amerivest Realty	\$257,083	3	0.0055%
	Assist2Sell	\$98,833	1	0.0021%
	Century 21 Birchwood	\$139,000	1	0.0030%
	Coldwell Banker Residential Real Estate, Inc.	\$1,320,500	6	0.0284%
	Diversified Real Estate Group	\$93,000	1	0.0020%
	Downing Frye	\$4,880,000	21	0.1050%
	Florida Home Realty of Collier County, Inc.	\$113,000	1	0.0024%
	Frost & Associates Inc	\$113,000	1	0.0024%
	Gulf Breeze Real Estate, LLC	\$148,000	1	0.0032%
	Gulf Coast International	\$441,000	1	0.0095%
	Harmon Global	\$470,000	4	0.0101%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA31	Independent Brokers Realty	\$148,500	1	0.0032%
	John R Wood	\$1,846,500	7	0.0397%
	Keating Associates	\$213,000	1	0.0046%
	KWPM Real Estate Services	\$307,500	3	0.0066%
	L.H. Fleming & Company, Real Estate	\$134,000	1	0.0029%
	Lee Collier Realty Group Inc	\$155,000	1	0.0033%
	Marco Island Realestate.com, Inc.	\$210,000	1	0.0045%
	Mari Vesci REALTORS, Inc	\$195,000	1	0.0042%
	Naples Brokers Realty	\$435,000	3	0.0094%
	Naples Property Shop	\$80,000	1	0.0017%
	Non MLS	\$558,250	4	0.0120%
	Perfect Properties of Naples, Inc.	\$148,000	1	0.0032%
	Premiere Plus Realty Co.	\$654,000	3	0.0141%
	Prudential Florida WCI Realty	\$3,191,000	12	0.0687%
	RE/MAX Realty Group	\$441,000	1	0.0095%
	RE/MAX Realty Select	\$155,500	1	0.0033%
	Sandals Realty of Collier	\$134,000	1	0.0029%
	South Bay Realty	\$340,000	2	0.0073%
	Sun Realty	\$1,242,500	6	0.0267%
	TEC Realty	\$80,000	1	0.0017%
	Timothy R. Kitsel	\$123,600	1	0.0027%
	United Real Estate	\$93,000	1	0.0020%
	Waterways Homes Realty, Inc.	\$425,500	3	0.0092%
	Wilkins Realty Group, Inc.	\$152,000	1	0.0033%
	#N/A	\$364,500	2	0.0078%
NA31 Total		\$20,024,366	102	0.4308%
NA32	Downing Frye	\$104,000	2	0.0022%
	Harmon Global	\$72,500	1	0.0016%
	Non MLS	\$107,400	2	0.0023%
	Phelps Realty Services	\$97,980	1	0.0021%
	Premiere Plus Realty Co.	\$300,000	4	0.0065%
	Prosults Realty	\$97,980	1	0.0021%
	Schooner Bay	\$34,900	1	0.0008%
NA32 Total		\$814,760	12	0.0175%
NA33	Assist2Sell	\$170,000	1	0.0037%
	Coldwell Banker Residential Real Estate, Inc.	\$640,000	1	0.0138%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA33	Gulf Cities Realty	\$233,000	2	0.0050%
	Keller Williams Elite Realty	\$640,000	1	0.0138%
	Prestige Properties of South Florida, Inc.	\$170,000	1	0.0037%
NA33 Total		\$1,853,000	6	0.0399%
NA34	A Plus Realty	\$270,000	2	0.0058%
	Amerivest Realty	\$1,705,800	11	0.0367%
	Boca Executives	\$210,900	1	0.0045%
	Builders Services	\$150,000	1	0.0032%
	Club Team Realty	\$140,000	1	0.0030%
	Coldwell Banker Residential Real Estate, Inc.	\$891,900	5	0.0192%
	D. R. Horton Realty	\$2,192,980	10	0.0472%
	Downing Frye	\$2,614,208	14	0.0562%
	Engel and Voelkers Olde Naples	\$145,000	1	0.0031%
	ERA Faust Realty Group	\$336,000	2	0.0072%
	Exit Platinum	\$250,000	1	0.0054%
	Faust RealtyGroup	\$150,000	1	0.0032%
	Florida Home Realty of Collier County, Inc.	\$156,000	1	0.0034%
	Gulf Breeze Real Estate, LLC	\$154,000	1	0.0033%
	Harmon Global	\$483,000	3	0.0104%
	Homes & Land Brokers, Inc.	\$169,900	1	0.0037%
	Illustrated Properties Real Estate Inc.	\$300,000	1	0.0065%
	John R Wood	\$523,000	3	0.0113%
	Keating Associates	\$621,300	3	0.0134%
	Keller Williams Elite Realty	\$394,000	2	0.0085%
	L.H. Fleming & Company, Real Estate	\$329,000	2	0.0071%
	Mari Vesci REALTORS, Inc	\$265,000	1	0.0057%
	Marilee Realty	\$229,800	2	0.0049%
	Naples Property Shop	\$145,000	1	0.0031%
	Naples Realty Services	\$185,000	1	0.0040%
	Napoli Realty Services, LLC	\$540,000	2	0.0116%
	Non MLS	\$765,900	4	0.0165%
	Perfect Properties of Naples, Inc.	\$370,000	3	0.0080%
	Phelps Realty Services	\$296,100	2	0.0064%
	Premiere Plus Realty Co.	\$568,600	3	0.0122%
	Priority Properties of Florida	\$117,000	1	0.0025%
	Prosults Realty	\$793,900	4	0.0171%
	Prudential Florida WCI Realty	\$1,216,100	6	0.0262%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA34	RE/MAX Realty Select	\$870,900	5	0.0187%
	RE/MAX Results Realty	\$124,900	1	0.0027%
	RE/MAX Sundance Realty II	\$168,000	1	0.0036%
	Realty World, Top Producers Realty, Inc.	\$145,000	1	0.0031%
	Sand Castle Realty Group, Inc	\$559,000	3	0.0120%
	South Bay Realty	\$204,900	1	0.0044%
	Sun Realty	\$355,000	2	0.0076%
	TEC Realty	\$148,000	1	0.0032%
	VIP Realty Group	\$424,900	2	0.0091%
	West Wave Realty	\$152,000	1	0.0033%
	Zip Realty, Inc.	\$163,000	1	0.0035%
NA34 Total		\$20,994,988	116	0.4517%
NA36	Absolute Equity Realty Group	\$65,000	1	0.0014%
	Ave Maria Realty	\$650,000	2	0.0140%
	Bartley Realty Services	\$33,000	1	0.0007%
	Builders Services	\$261,023	1	0.0056%
	Carl J. Kuehner	\$60,100	1	0.0013%
	Century 21 Sunbelt Realty	\$33,000	1	0.0007%
	David Brown Realtors	\$894,700	14	0.0193%
	Downing Frye	\$60,000	1	0.0013%
	Harmon Global	\$104,800	3	0.0023%
	Homes & Land Brokers, Inc.	\$46,000	1	0.0010%
	John R Wood	\$500,000	2	0.0108%
	Non MLS	\$359,500	3	0.0077%
	Premiere Plus Realty Co.	\$55,000	1	0.0012%
	Progressive Realty Group	\$21,225	1	0.0005%
	Prosults Realty	\$117,100	2	0.0025%
	RE/MAX Realty Group	\$261,023	1	0.0056%
	RE/MAX Realty Select	\$257,500	3	0.0055%
	Realty Pros of Naples, LLC	\$65,000	1	0.0014%
	Sand Castle Realty Group, Inc	\$160,000	1	0.0034%
	Sun Realty	\$92,225	2	0.0020%
	West Wave Realty	\$64,900	1	0.0014%
NA36 Total		\$4,161,096	44	0.0895%
NA37	A Delta Realty of Naples Inc.	\$176,100	1	0.0038%
	Absync Realty	\$167,000	1	0.0036%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA37	Advanced Realty Solutions, Inc.	\$265,000	1	0.0057%
	Amerivest Realty	\$2,008,500	9	0.0432%
	Anchor Real Estate	\$175,000	1	0.0038%
	Atlantic & Pacific Realty	\$134,000	1	0.0029%
	Builders Services	\$4,623,612	17	0.0995%
	Cape And Islands Realty Corporation	\$220,000	1	0.0047%
	Coldwell Banker Residential Real Estate, Inc.	\$1,333,400	7	0.0287%
	Direct Home Realty	\$50,000	1	0.0011%
	Downing Frye	\$3,499,200	18	0.0753%
	ERA Flagship Real Estate	\$735,000	4	0.0158%
	EXIT Charde Realty	\$365,000	1	0.0079%
	Florida Home Realty of Collier County, Inc.	\$5,116,840	20	0.1101%
	Frost & Associates Inc	\$93,000	1	0.0020%
	Gulf Breeze Real Estate, LLC	\$316,000	2	0.0068%
	Gulf Coast Associates	\$245,000	1	0.0053%
	Horizons By The Sea Inc.	\$146,000	1	0.0031%
	Illustrated Properties Real Estate Inc.	\$300,000	1	0.0065%
	Independent Brokers Realty	\$420,000	3	0.0090%
	Independent Brokers Realty Inc.	\$328,000	2	0.0071%
	Internet Realty Group, Inc.	\$169,250	1	0.0036%
	Islandwalk Realty of Naples	\$200,000	1	0.0043%
	John R Wood	\$1,422,813	5	0.0306%
	Keating Associates	\$700,380	2	0.0151%
	Keller Williams Realty, Marco	\$1,378,000	6	0.0296%
	L.H. Fleming & Company, Real Estate	\$353,000	2	0.0076%
	Levitan-McQuaid LLC	\$357,500	2	0.0077%
	Marco Island Realestate.com, Inc.	\$180,000	1	0.0039%
	Marilee Realty	\$168,000	1	0.0036%
	McNeil Real Estate, Inc.	\$219,900	1	0.0047%
	McWilliams Buckley & Assoc	\$182,900	1	0.0039%
	Nationas Real Estate Services	\$212,000	2	0.0046%
	Non MLS	\$970,215	5	0.0209%
	Osborne & Company Inc	\$284,000	1	0.0061%
	Perfect Properties of Naples, Inc.	\$270,000	2	0.0058%
	Phase III Real Estate Services	\$150,900	1	0.0032%
	Phelps Realty Services	\$176,100	1	0.0038%
	Port of the Islands Realty LLC	\$115,000	1	0.0025%
	Premiere Plus Realty Co.	\$2,386,400	11	0.0513%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA37	Prosults Realty	\$103,000	1	0.0022%
	Prudential Florida WCI Realty	\$6,989,000	27	0.1504%
	RE/MAX Realty Select	\$1,233,400	5	0.0265%
	RE/MAX Results Realty	\$1,016,000	4	0.0219%
	RE/MAX Sundance Realty II	\$186,900	1	0.0040%
	Realty Direct Naples	\$93,000	1	0.0020%
	Realty World, Top Producers Realty, Inc.	\$115,000	1	0.0025%
	Sand Castle Realty Group, Inc	\$324,000	2	0.0070%
	Sun Realty	\$896,000	3	0.0193%
	TEC Realty	\$167,000	1	0.0036%
	Verona Realty	\$2,023,150	8	0.0435%
	VIP Realty Group	\$160,000	1	0.0034%
	Wilkins Realty Group, Inc.	\$507,000	2	0.0109%
	#N/A	\$284,000	2	0.0061%
NA37 Total		\$44,710,460	200	0.9620%
NA38	398MLS	\$320,000	1	0.0069%
	5th Avenue Real Estate	\$145,000	1	0.0031%
	Amerivest Realty	\$861,000	4	0.0185%
	Anchor Real Estate	\$170,200	1	0.0037%
	Avalon Real Estate	\$245,100	1	0.0053%
	Century 21 First Southern Trust	\$258,900	2	0.0056%
	Century 21 Sunbelt Realty	\$544,750	4	0.0117%
	Coldwell Banker Residential Real Estate, Inc.	\$5,614,900	16	0.1208%
	Downing Frye	\$6,167,550	20	0.1327%
	ERA Flagship Real Estate	\$1,115,000	4	0.0240%
	Exceptional Properties of SW Florida	\$120,000	1	0.0026%
	EXIT Charde Realty	\$320,000	1	0.0069%
	Fiddler's Creek Realty, Inc.	\$9,487,500	15	0.2041%
	Gulf Breeze Real Estate, LLC	\$1,201,500	5	0.0259%
	Horizons By The Sea Inc.	\$506,000	2	0.0109%
	In Florida Properties	\$260,000	1	0.0056%
	Independent Brokers Realty	\$267,000	1	0.0057%
	Independent Brokers Realty Inc.	\$5,899,000	18	0.1269%
	Internet Realty Group, Inc.	\$1,013,000	3	0.0218%
	Island Realty Marco	\$2,298,000	9	0.0494%
	John R Wood	\$1,379,400	5	0.0297%
	Keller Williams Elite Realty	\$325,000	1	0.0070%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA38	Keller Williams Realty, Marco	\$2,905,100	13	0.0625%
	L.H. Fleming & Company, Real Estate	\$256,500	2	0.0055%
	Marco Island Realestate.com, Inc.	\$905,000	2	0.0195%
	Naples Property Shop	\$362,000	1	0.0078%
	Non MLS	\$1,567,550	8	0.0337%
	Perfect Properties of Naples, Inc.	\$455,000	1	0.0098%
	Premier Properties of SWFL, INC	\$10,758,000	34	0.2315%
	Premiere Plus Realty Co.	\$4,381,900	14	0.0943%
	Prosults Realty	\$364,900	2	0.0079%
	Prudential Florida WCI Realty	\$2,460,500	13	0.0529%
	RE/MAX Realty Select	\$521,000	3	0.0112%
	RE/MAX Results Realty	\$11,799,500	44	0.2539%
	Realty Direct Naples	\$42,500	1	0.0009%
	Realty World, Top Producers Realty, Inc.	\$251,000	2	0.0054%
	Ruby Realty & Referral Company	\$771,000	4	0.0166%
	Saggio Dream Realty	\$50,000	2	0.0011%
	Sand Castle Realty Group, Inc	\$119,900	1	0.0026%
	Sanddollar Real Estate Corp of Naples	\$77,250	3	0.0017%
	Schooner Bay	\$23,000	1	0.0005%
	South Bay Realty	\$200,000	1	0.0043%
	Southern Bay Realty Inc.	\$325,000	1	0.0070%
	Sun Realty	\$988,100	8	0.0213%
	Vineyards Properties Inc	\$310,000	1	0.0067%
	VIP Realty Group	\$267,900	2	0.0058%
	WEICHERT, REALTORSr On The Gulf	\$28,000	1	0.0006%
	West Wave Realty	\$22,000	1	0.0005%
NA38 Total		\$78,731,400	282	1.6940%
NA39	Amerivest Realty	\$120,000	1	0.0026%
	Bartley Realty Services	\$133,875	1	0.0029%
	Century 21 First Southern Trust	\$500,000	1	0.0108%
	Century 21 Sunbelt Realty	\$120,000	1	0.0026%
	Downing Frye	\$166,500	3	0.0036%
	ERA Flagship Real Estate	\$1,650,000	4	0.0355%
	Frost & Associates Inc	\$60,000	1	0.0013%
	Independent Brokers Realty Inc.	\$906,000	2	0.0195%
	Keller Williams Realty, Marco	\$315,000	1	0.0068%
	Menelee Realty	\$220,000	2	0.0047%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA39	Non MLS	\$193,875	2	0.0042%
	Paragon Realty, Inc.	\$315,000	1	0.0068%
	Port of the Islands Realty LLC	\$5,738,500	18	0.1235%
	Premiere Plus Realty Co.	\$1,389,000	4	0.0299%
	Realty Executives	\$591,000	1	0.0127%
	Sanddollar Real Estate Corp of Naples	\$76,000	2	0.0016%
	Sun Realty	\$145,000	2	0.0031%
	Waterfront Realty Group, Inc.	\$550,000	1	0.0118%
NA39 Total		\$13,189,750	48	0.2838%
NA41	Amerivest Realty	\$539,900	4	0.0116%
	Century 21 Sunbelt Realty	\$424,116	2	0.0091%
	Coldwell Banker Residential Real Estate, Inc.	\$517,100	3	0.0111%
	COLLIER COUNTY REALTY CORP	\$599,000	3	0.0129%
	Community Realty Associates	\$211,500	1	0.0046%
	Downing Frye	\$1,002,100	6	0.0216%
	E, M Prime Realty	\$287,000	3	0.0062%
	ERA Flagship Real Estate	\$340,000	1	0.0073%
	Florida Foundation Realty	\$419,900	2	0.0090%
	Florida Home Realty of Collier County, Inc.	\$271,000	2	0.0058%
	Florida Realty Group	\$230,000	1	0.0049%
	Gulf Breeze Real Estate, LLC	\$240,000	2	0.0052%
	Harmon Global	\$662,150	3	0.0142%
	Internet Realty Group, Inc.	\$1,199,500	6	0.0258%
	John R Wood	\$1,093,100	5	0.0235%
	Keating Associates	\$400,000	1	0.0086%
	Mari Vesci REALTORS, Inc	\$165,000	1	0.0036%
	Napoleon Realty Group	\$130,000	1	0.0028%
	Non MLS	\$152,900	1	0.0033%
	Poteet Properties, Inc.	\$208,000	2	0.0045%
	Premiere Plus Realty Co.	\$694,100	3	0.0149%
	Prosults Realty	\$250,000	2	0.0054%
	Prudential Florida WCI Realty	\$921,800	6	0.0198%
	Realty Direct Naples	\$115,000	1	0.0025%
	Realty World Florida	\$321,000	1	0.0069%
	Realty World, Top Producers Realty, Inc.	\$161,000	1	0.0035%
	Royal Properties of Naples LLC	\$152,900	1	0.0033%
	Saggio Dream Realty	\$130,000	1	0.0028%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA41	Sandals Realty of Collier	\$250,000	1	0.0054%
	Signature Properties of Greater Florida Inc.	\$314,150	1	0.0068%
	Sun Realty	\$210,000	1	0.0045%
	Sun Realty LLC	\$166,000	1	0.0036%
	Timothy R. Kitsel	\$195,000	1	0.0042%
	Traditional Real Estate Services, Inc.	\$115,000	1	0.0025%
	Vineyards Properties Inc	\$230,000	2	0.0049%
	WEICHERT, REALTORSr On The Gulf	\$455,000	2	0.0098%
NA41 Total		\$13,773,216	76	0.2963%
NA42	A Delta Realty of Naples Inc.	\$70,199	1	0.0015%
	Amerivest Realty	\$1,173,300	11	0.0252%
	Avalon Real Estate	\$143,000	1	0.0031%
	Bartley Realty Services	\$130,000	2	0.0028%
	Century 21 Sunbelt Realty	\$70,199	1	0.0015%
	Clausen Properties, Inc.	\$110,000	1	0.0024%
	Coldwell Banker Residential Real Estate, Inc.	\$561,000	4	0.0121%
	Direct Home Realty	\$150,000	1	0.0032%
	Downing Frye	\$816,000	5	0.0176%
	Faust RealtyGroup	\$129,000	1	0.0028%
	First Service Realty-GMAC	\$110,000	1	0.0024%
	Florida Global RE Inc	\$161,000	1	0.0035%
	Florida Home Realty of Collier County, Inc.	\$340,000	2	0.0073%
	Homes & Land Brokers, Inc.	\$97,000	1	0.0021%
	Internet Realty Group, Inc.	\$237,000	2	0.0051%
	John R Wood	\$778,000	4	0.0167%
	Keating Associates	\$691,400	2	0.0149%
	Keller Williams Elite Realty	\$371,500	3	0.0080%
	Keller Williams Realty, Marco	\$105,000	1	0.0023%
	L.H. Fleming & Company, Real Estate	\$167,000	1	0.0036%
	Maks Realty	\$150,100	1	0.0032%
	Naples Realty Services	\$226,500	2	0.0049%
	Non MLS	\$272,000	2	0.0059%
	Porter Davis RE Brokerage	\$256,000	1	0.0055%
	Premiere Plus Realty Co.	\$1,440,500	9	0.0310%
	Prosults Realty	\$332,400	2	0.0072%
	RE/MAX Realty Select	\$928,000	5	0.0200%
	RE/MAX Sundance Realty II	\$160,000	1	0.0034%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA42	Realty Direct Naples	\$300,000	2	0.0065%
	Realty World, Top Producers Realty, Inc.	\$217,800	2	0.0047%
	REO Accelerated Disposition	\$160,000	1	0.0034%
	Royal Shell Real Estate	\$160,000	1	0.0034%
	Sand Castle Realty Group, Inc	\$160,000	1	0.0034%
	South Bay Realty	\$200,500	1	0.0043%
	Sun Realty	\$1,960,000	10	0.0422%
	Vineyards Properties Inc	\$109,900	1	0.0024%
	VIP Realty Group	\$97,000	1	0.0021%
	WEICHERT, REALTORSr On The Gulf	\$222,500	1	0.0048%
NA42 Total		\$13,763,798	90	0.2961%
NA43	A Delta Realty of Naples Inc.	\$320,000	2	0.0069%
	Amerivest Realty	\$767,000	5	0.0165%
	Atlantic & Pacific Realty	\$120,000	1	0.0026%
	Avalon Real Estate	\$121,000	1	0.0026%
	Beach & Luxury Realty Inc	\$57,000	1	0.0012%
	Century 21 Birchwood	\$75,000	1	0.0016%
	Coldwell Banker Residential Real Estate, Inc.	\$385,000	1	0.0083%
	Downing Frye	\$911,900	8	0.0196%
	Florida Global RE Inc	\$75,000	1	0.0016%
	Florida Home Realty of Collier County, Inc.	\$240,000	2	0.0052%
	Fox Real Estate	\$110,000	2	0.0024%
	Internet Realty Group, Inc.	\$149,900	1	0.0032%
	Islandwalk Realty of Naples	\$125,000	1	0.0027%
	IXORA Realty	\$125,000	1	0.0027%
	John R Wood	\$527,000	2	0.0113%
	L.H. Fleming & Company, Real Estate	\$293,500	2	0.0063%
	L'Excellence Realty Group Inc.	\$73,000	1	0.0016%
	Lion Realty	\$75,000	1	0.0016%
	Naples Brokers Realty	\$75,000	1	0.0016%
	Naples Realty Services	\$154,900	1	0.0033%
	Non MLS	\$73,500	1	0.0016%
	Perfect Properties of Naples, Inc.	\$280,500	2	0.0060%
	Phelps Realty Services	\$75,000	1	0.0016%
	Premiere Plus Realty Co.	\$718,000	5	0.0154%
	Prosults Realty	\$73,000	1	0.0016%
	Prudential Florida WCI Realty	\$295,000	2	0.0063%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA43	RE/MAX Realty Select	\$723,400	6	0.0156%
	RE/MAX Results Realty	\$375,000	1	0.0081%
	Realty Direct Naples	\$235,000	2	0.0051%
	Ruby Realty & Referral Company	\$170,000	1	0.0037%
	South Bay Realty	\$75,000	1	0.0016%
	Sun Realty	\$774,800	6	0.0167%
	Sun Realty USA	\$154,900	1	0.0033%
	TEC Realty	\$160,000	1	0.0034%
	U S Prime Realty LLC	\$84,900	1	0.0018%
	United Real Estate	\$730,000	3	0.0157%
	WEICHERT, REALTORSr On The Gulf	\$230,000	2	0.0049%
	Zip Realty, Inc.	\$205,000	1	0.0044%
NA43 Total		\$10,213,200	74	0.2197%
NA44	Amerivest Realty	\$172,000	1	0.0037%
	Atlantic & Pacific Realty	\$91,500	1	0.0020%
	Coldwell Banker Residential Real Estate, Inc.	\$109,000	1	0.0023%
	Downing Frye	\$544,625	5	0.0117%
	Florida Global RE Inc	\$255,000	3	0.0055%
	Frost & Associates Inc	\$146,900	1	0.0032%
	Independent Brokers	\$145,915	1	0.0031%
	Internet Realty Group, Inc.	\$105,000	1	0.0023%
	John R Wood	\$376,600	2	0.0081%
	Keating Associates	\$212,000	1	0.0046%
	L.H. Fleming & Company, Real Estate	\$105,000	1	0.0023%
	Mari Vesci REALTORS, Inc	\$138,000	1	0.0030%
	McWilliams Buckley & Assoc	\$232,000	1	0.0050%
	Naples Brokers Realty	\$160,000	1	0.0034%
	Naples Realty Services	\$105,000	1	0.0023%
	Non MLS	\$330,125	2	0.0071%
	OK Realty Inc.	\$82,000	1	0.0018%
	Phelps Realty Services	\$420,900	3	0.0091%
	Premiere Plus Realty Co.	\$368,400	3	0.0079%
	Prestige Properties of South Florida, Inc.	\$275,000	1	0.0059%
	Priceless Realty	\$91,500	1	0.0020%
	Prosults Realty	\$408,815	2	0.0088%
	Prudential Florida WCI Realty	\$501,600	2	0.0108%
	RE/MAX Estates	\$144,900	1	0.0031%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA44	RE/MAX Realty Select	\$172,000	1	0.0037%
	RE/MAX Sundance Realty II	\$133,000	1	0.0029%
	Realty Direct Naples	\$459,900	3	0.0099%
	Realty Pros of Naples, LLC	\$357,000	2	0.0077%
	Realty World, Top Producers Realty, Inc.	\$146,900	1	0.0032%
	Sellstate Achievers Rlty	\$82,000	1	0.0018%
	South Bay Realty	\$259,900	2	0.0056%
	Sun Realty	\$789,000	5	0.0170%
	TEC Realty	\$155,000	1	0.0033%
	United Real Estate	\$505,400	4	0.0109%
	Wordl Realty Services	\$262,900	1	0.0057%
	#N/A	\$187,500	2	0.0040%
NA44 Total		\$9,032,280	62	0.1943%
NA45	A Plus Realty	\$344,000	3	0.0074%
	Amerivest Realty	\$726,000	5	0.0156%
	Another Day in Paradise Realty	\$114,000	2	0.0025%
	Atlantic & Pacific Realty	\$82,000	1	0.0018%
	Bartley Realty Services	\$105,000	1	0.0023%
	Century 21 Sunbelt Realty	\$66,000	1	0.0014%
	Coldwell Banker Residential Real Estate, Inc.	\$174,800	1	0.0038%
	Downing Frye	\$68,000	1	0.0015%
	E, M Prime Realty	\$105,000	1	0.0023%
	First Service Realty-GMAC	\$89,900	1	0.0019%
	Florida Home Realty of Collier County, Inc.	\$447,000	6	0.0096%
	Frost & Associates Inc	\$80,000	1	0.0017%
	Gulf Cities Realty	\$68,000	1	0.0015%
	Harmon Global	\$559,500	3	0.0120%
	Homes & Land Brokers, Inc.	\$249,900	3	0.0054%
	Internet Realty Group, Inc.	\$131,000	1	0.0028%
	Keating Associates	\$205,000	1	0.0044%
	Maks Realty	\$105,000	1	0.0023%
	Manchester Partners LLC	\$135,000	1	0.0029%
	Marion Realtors	\$55,600	1	0.0012%
	Nichols Realty, Inc.	\$263,900	2	0.0057%
	Non MLS	\$200,000	1	0.0043%
	Premier Realty Homes	\$130,000	1	0.0028%
	Premiere Plus Realty Co.	\$392,800	3	0.0085%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA45	Prestige Properties of South Florida, Inc.	\$511,600	3	0.0110%
	Prosults Realty	\$368,600	4	0.0079%
	Prudential Florida WCI Realty	\$105,000	1	0.0023%
	Rapid Rescue	\$200,000	1	0.0043%
	RE/MAX Realty Select	\$339,900	2	0.0073%
	Real Estate Investment Connect	\$130,000	1	0.0028%
	Realty Direct Naples	\$65,000	1	0.0014%
	Saggio Dream Realty	\$140,000	1	0.0030%
	Sand Castle Realty Group, Inc	\$105,000	1	0.0023%
	Sandals Realty of Collier	\$65,000	1	0.0014%
	South Bay Realty	\$80,000	1	0.0017%
	Sun Realty	\$112,000	1	0.0024%
	TEC Realty	\$235,600	2	0.0051%
	U S Prime Realty LLC	\$398,000	3	0.0086%
	VIP Realty Group	\$123,900	1	0.0027%
	WEICHERT, REALTORSr On The Gulf	\$266,000	2	0.0057%
	#N/A	\$82,000	1	0.0018%
NA45 Total		\$8,225,000	70	0.1770%
NA46	A Delta Realty of Naples Inc.	\$85,500	1	0.0018%
	Amerivest Realty	\$1,096,301	11	0.0236%
	Atlantic & Pacific Realty	\$85,000	1	0.0018%
	Bartley Realty Services	\$290,000	4	0.0062%
	Brentwood Realty Services, Inc.	\$185,000	1	0.0040%
	Century 21 AAIM Realty Grp.	\$88,502	2	0.0019%
	Coldwell Banker Residential Real Estate, Inc.	\$583,400	6	0.0126%
	Downing Frye	\$842,600	7	0.0181%
	Faust RealtyGroup	\$84,901	1	0.0018%
	Florida Global RE Inc	\$127,900	2	0.0028%
	Florida Home Realty of Collier County, Inc.	\$95,000	1	0.0020%
	Harmon Global	\$375,101	5	0.0081%
	Housetraders	\$60,852	1	0.0013%
	Independent Brokers	\$75,000	1	0.0016%
	Independent Brokers Realty	\$185,000	1	0.0040%
	Internet Realty Group, Inc.	\$720,783	6	0.0155%
	IXORA Realty	\$165,800	2	0.0036%
	Keating Associates	\$248,000	2	0.0053%
	Keller Williams Realty, Marco	\$105,000	1	0.0023%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA46	Kelly and Associates	\$113,000	1	0.0024%
	L.H. Fleming & Company, Real Estate	\$593,275	5	0.0128%
	McWilliams Buckley & Assoc	\$82,500	1	0.0018%
	Naples Realty Services	\$233,000	2	0.0050%
	Non MLS	\$476,975	5	0.0103%
	OK Realty Inc.	\$120,900	1	0.0026%
	Phelps Realty Services	\$102,250	1	0.0022%
	Premier Properties of SWFL,INC	\$102,250	1	0.0022%
	Premiere Advantage Real Estate	\$79,000	1	0.0017%
	Premiere Plus Realty Co.	\$615,500	5	0.0132%
	Prestige Properties of South Florida, Inc.	\$163,000	1	0.0035%
	Prosults Realty	\$102,500	1	0.0022%
	Prudential Florida WCI Realty	\$355,000	2	0.0076%
	RE/MAX Partners	\$143,000	2	0.0031%
	RE/MAX Realty Select	\$368,852	4	0.0079%
	Realty Direct Naples	\$95,000	1	0.0020%
	Realty Executives	\$177,383	2	0.0038%
	Realty Experts International Inc	\$60,000	1	0.0013%
	Realty World Florida	\$70,000	1	0.0015%
	Ruby Realty & Referral Company	\$221,901	2	0.0048%
	Sand Castle Realty Group, Inc	\$368,000	3	0.0079%
	Sandals Realty	\$100,000	1	0.0022%
	Schooner Bay	\$68,000	1	0.0015%
	Sun Realty	\$297,500	3	0.0064%
	Sun Realty USA	\$163,000	1	0.0035%
	The Realty Group of SW FL, Inc	\$163,000	1	0.0035%
	U S Prime Realty LLC	\$85,000	1	0.0018%
	United Real Estate	\$410,000	3	0.0088%
	WEICHERT, REALTORSr On The Gulf	\$139,800	2	0.0030%
	White Sands Realty, LLC	\$120,000	1	0.0026%
	#N/A	\$85,000	1	0.0018%
NA46 Total		\$11,774,226	114	0.2533%
NA47	A Plus Realty	\$188,700	2	0.0041%
	Alliance Realty Group	\$122,000	1	0.0026%
	Amerivest Realty	\$946,900	9	0.0204%
	Atlantic & Pacific Realty	\$110,000	2	0.0024%
	Bartley Realty Services	\$307,500	3	0.0066%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA47	Beach & Luxury Realty Inc	\$85,794	1	0.0018%
	Blue Bay Homes	\$184,500	1	0.0040%
	Builders Services	\$600,058	2	0.0129%
	Century 21 Birchwood	\$156,900	2	0.0034%
	Coldwell Banker Residential Real Estate, Inc.	\$903,058	5	0.0194%
	COLLIER COUNTY REALTY CORP	\$29,500	1	0.0006%
	Compass Real Estate Solutions	\$85,794	1	0.0018%
	Downing Frye	\$257,500	2	0.0055%
	E, M Prime Realty	\$88,100	1	0.0019%
	ERA Flagship Real Estate	\$149,000	1	0.0032%
	First Service Realty-GMAC	\$66,000	1	0.0014%
	Florida Home Realty of Collier County, Inc.	\$304,000	2	0.0065%
	Framor Realty	\$117,000	1	0.0025%
	Gulf Breeze Real Estate, LLC	\$70,000	1	0.0015%
	Gulf Coast Management Group	\$117,000	1	0.0025%
	Harmon Global	\$493,800	5	0.0106%
	Homes & Land Brokers, Inc.	\$203,100	2	0.0044%
	Horizons By The Sea Inc.	\$173,500	3	0.0037%
	Independent Brokers	\$75,000	1	0.0016%
	Independent Brokers Realty	\$140,000	2	0.0030%
	Independent Brokers Realty Inc.	\$230,000	1	0.0049%
	Internet Realty Group, Inc.	\$459,900	4	0.0099%
	IXORA Realty	\$75,000	1	0.0016%
	John R Wood	\$823,500	5	0.0177%
	Keating Associates	\$389,000	2	0.0084%
	L.H. Fleming & Company, Real Estate	\$71,400	1	0.0015%
	L'Excellence Realty Group Inc.	\$98,000	1	0.0021%
	Marco Island Realestate.com, Inc.	\$69,900	1	0.0015%
	Naples Realty Services	\$120,000	1	0.0026%
	Non MLS	\$229,650	3	0.0049%
	OK Realty Inc.	\$210,000	2	0.0045%
	Phelps Realty Services	\$106,000	1	0.0023%
	Premiere Plus Realty Co.	\$571,750	4	0.0123%
	Prosults Realty	\$203,000	2	0.0044%
	Prudential Florida WCI Realty	\$251,000	3	0.0054%
	RE/MAX Estates	\$170,000	1	0.0037%
	RE/MAX Realty Select	\$1,031,600	11	0.0222%
	Realty Direct Naples	\$498,800	5	0.0107%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA47	Realty World Florida	\$121,500	1	0.0026%
	Saggio Dream Realty	\$200,000	2	0.0043%
	Sand Castle Realty Group, Inc	\$88,000	1	0.0019%
	Schooner Bay	\$90,000	1	0.0019%
	Sun Realty	\$642,000	4	0.0138%
	TEC Realty	\$177,000	2	0.0038%
	The Realty Group of SW FL, Inc	\$248,500	2	0.0053%
	U S Prime Realty LLC	\$117,000	1	0.0025%
	United Real Estate	\$1,206,300	11	0.0260%
	VIP Realty Group	\$88,000	1	0.0019%
	Waterfront Realty Group, Inc.	\$88,000	1	0.0019%
	WEICHERT, REALTORSr On The Gulf	\$130,000	2	0.0028%
	West Wave Realty	\$216,000	2	0.0046%
	White Sands Realty, LLC	\$143,000	1	0.0031%
	Wordl Realty Services	\$88,000	1	0.0019%
	#N/A	\$230,400	3	0.0050%
NA47 Total		\$15,456,904	138	0.3326%
NA48	A Delta Realty of Naples Inc.	\$119,000	1	0.0026%
	Advanta Realty	\$170,000	1	0.0037%
	Amerivest Realty	\$1,023,400	11	0.0220%
	Atlantic & Pacific Realty	\$66,000	1	0.0014%
	Bartley Realty Services	\$136,500	2	0.0029%
	Coldwell Banker Residential Real Estate, Inc.	\$508,650	5	0.0109%
	Direct Home Realty	\$87,500	1	0.0019%
	Downing Frye	\$1,250,400	11	0.0269%
	E, M Prime Realty	\$297,500	2	0.0064%
	Florida Home Realty of Collier County, Inc.	\$185,500	2	0.0040%
	Frost & Associates Inc	\$115,000	1	0.0025%
	Harmon Global	\$326,900	4	0.0070%
	Homes & Land Brokers, Inc.	\$219,900	2	0.0047%
	Independent Brokers Realty	\$84,500	1	0.0018%
	Internet Realty Group, Inc.	\$527,000	5	0.0113%
	IXORA Realty	\$188,000	2	0.0040%
	John R Wood	\$552,500	3	0.0119%
	Keating Associates	\$179,000	1	0.0039%
	Keller Williams Realty, Marco	\$160,000	1	0.0034%
	Kunkle Realty, LLC	\$115,000	1	0.0025%

John R. Wood Inc., REALTORS
Company Ranking Reports
Closed YTD by GeoCode & Company

		Data		
Geo Area	Company	Total Closed Volume	Closed Units	% Volume
NA48	MG1 Realty	\$121,000	1	0.0026%
	Naples Brokers Realty	\$135,000	2	0.0029%
	Naples Realty Services	\$360,500	3	0.0078%
	Napoli Realty Services, LLC	\$109,000	1	0.0023%
	Nichols Realty, Inc.	\$142,000	1	0.0031%
	Non MLS	\$59,850	1	0.0013%
	OK Realty Inc.	\$143,700	2	0.0031%
	Perfect Properties of Naples, Inc.	\$250,000	2	0.0054%
	Premier Realty Homes	\$249,000	1	0.0054%
	Premiere Plus Realty Co.	\$554,650	6	0.0119%
	Priceless Realty	\$135,000	1	0.0029%
	Priority Properties of Florida	\$249,000	1	0.0054%
	Prudential Florida WCI Realty	\$308,900	3	0.0066%
	RE/MAX Realty Select	\$618,500	6	0.0133%
	Realty Direct Naples	\$80,000	1	0.0017%
	Realty Experts International Inc	\$90,000	1	0.0019%
	Realty World, Top Producers Realty, Inc.	\$270,000	2	0.0058%
	Royal Properties of Naples LLC	\$87,500	1	0.0019%
	Saggio Dream Realty	\$107,900	1	0.0023%
	Sand Castle Realty Group, Inc	\$127,000	1	0.0027%
	South Bay Realty	\$530,000	5	0.0114%
	Sun Realty	\$637,900	5	0.0137%
	Sun Realty LLC	\$107,500	1	0.0023%
	Sun Realty USA	\$127,000	1	0.0027%
	TEC Realty	\$279,000	3	0.0060%
	Tropics Real Estate	\$90,000	1	0.0019%
	U S Prime Realty LLC	\$115,000	1	0.0025%
	United Real Estate	\$888,000	7	0.0191%
	WEICHERT, REALTORSr On The Gulf	\$314,000	2	0.0068%
	West Wave Realty	\$139,850	2	0.0030%
	Wordl Realty Services	\$150,000	1	0.0032%
	#N/A	\$142,000	1	0.0031%
NA48 Total		\$14,031,000	126	0.3019%
Grand Total		\$4,647,651,158	12190	100.0000%

Status	Date	Foreclosure	Shortsale	Normal	Total	% Foreclosure	% Shortsale	% Normal Sales
Active	2/1/2011	435	1439	8648	10522	4.13%	13.68%	82.19%
Active	3/1/2011	337	1292	8593	10222	3.30%	12.64%	84.06%
Active	4/1/2011	260	1095	8232	9587	2.71%	11.42%	85.87%
Active	5/1/2011	201	961	7719	8881	2.26%	10.82%	86.92%
Active	6/1/2011	178	946	6979	8103	2.20%	11.67%	86.13%
Active	7/1/2011	127	964	6502	7593	1.67%	12.70%	85.63%
Active	8/1/2011				0			
Active	9/1/2011				0			
Active	10/1/2011				0			
Active	11/1/2011				0			
Active	12/1/2011				0			
Active	1/1/2012				0			

Status	Date	Foreclosure	Shortsale	Normal	Total	% Foreclosure	% Shortsale	% Normal Sales
Pending	2/1/2011	404	1133	839	2376	17.00%	47.69%	35.31%
Pending	3/1/2011	403	1242	1174	2819	14.30%	44.06%	41.65%
Pending	4/1/2011	351	1353	1463	3167	11.08%	42.72%	46.20%
Pending	5/1/2011	307	1420	1373	3100	9.90%	45.81%	44.29%
Pending	6/1/2011	263	1394	1158	2815	9.34%	49.52%	41.14%
Pending	7/1/2011	156	1351	927	2434	6.41%	55.51%	38.09%
Pending	8/1/2011				0			
Pending	9/1/2011				0			
Pending	10/1/2011				0			
Pending	11/1/2011				0			
Pending	12/1/2011				0			
Pending	1/1/2012				0			

Status	Date	Foreclosure	Shortsale	Normal	Total	% Foreclosure	% Shortsale	% Normal Sales
Closed	Jan-11	207	120	382	709	29.20%	16.93%	53.88%
Closed	Feb-11	223	117	503	843	26.45%	13.88%	59.67%
Closed	Mar-11	280	183	788	1251	22.38%	14.63%	62.99%
Closed	Apr-11	201	144	901	1246	16.13%	11.56%	72.31%
Closed	May-11	147	170	759	1076	13.66%	15.80%	70.54%
Closed	Jun-11	147	177	646	970	15.15%	18.25%	66.60%
Closed	Jul-11				0			
Closed	Aug-11				0			
Closed	Sep-11				0			
Closed	Oct-11				0			
Closed	Nov-11				0			
Closed	Dec-11				0			
Closed	YTD Total	1205	911	3979	6095	19.77%	14.95%	65.28%

John R. Wood Inc., REALTORS
Active-Pending Foreclosure-Shortsale Reports
Count by Price Code

Sum of Unit Count			Sale Type			
Status	Market Defined	Code	Foreclosure	Normal	Shortsale	Grand Total
A-Active	Bonita Estero Markets Only	A	20	534	128	682
		B	2	497	39	538
		C		187	6	193
		D		99	4	103
		E	2	91	2	95
		F		36		36
	Bonita Estero Markets Only Total		24	1444	179	1647
	Naples Market Only	A	84	1528	539	2151
		B	13	1467	173	1653
		C	1	676	32	709
		D	3	418	16	437
		E	2	559	14	575
		F		328	11	339
	G		82		82	
	Naples Market Only Total		103	5058	785	5946
PC-Pending with Contingencies	Bonita Estero Markets Only	A	7	34	176	217
		B	1	21	35	57
		C		9	6	15
		D		3	2	5
		E		3	1	4
		F		2		2
	Bonita Estero Markets Only Total		8	72	220	300
	Naples Market Only	A	34	168	656	858
		B	4	97	115	216
		C		36	23	59
		D	2	18	15	35
		E		10	10	20
		F		16	3	19
	G		1		1	
	Naples Market Only Total		40	346	822	1208
P-Pending	Bonita Estero Markets Only	A	24	64	43	131
		B	1	48	4	53
		C	1	10	1	12
		D		7		7
		E		12	1	13
		F		2		2
	Bonita Estero Markets Only Total		26	143	49	218
	Naples Market Only	A	73	156	233	462
		B	8	98	17	123
		C	1	35	3	39
		D		14		14
		E		39	4	43
		F		19	3	22
	G		5		5	
	Naples Market Only Total		82	366	260	708
Grand Total			283	7429	2315	10027

John R. Wood Inc., REALTORS
Active-Pending Foreclosure-Shortsale Reports
Geo Code Breakdown

		Sale Type		Data							
Status	GeoCode_4	Foreclosure		Normal		Shortsale		Total Sum of Unit Count	Total % of Units		
		Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units				
A-Active	NA45		0.00%	14	60.87%	9	39.13%	23	100.00%		
	NA38	3	1.22%	194	79.18%	48	19.59%	245	100.00%		
	NA04	2	0.61%	322	98.47%	3	0.92%	327	100.00%		
	NA41	3	7.32%	24	58.54%	14	34.15%	41	100.00%		
	NA06	1	0.48%	199	95.22%	9	4.31%	209	100.00%		
	NA02		0.00%	174	94.57%	10	5.43%	184	100.00%		
	NA21	2	0.75%	236	89.06%	27	10.19%	265	100.00%		
	NA14	4	1.12%	302	84.36%	52	14.53%	358	100.00%		
	NA19	7	1.95%	300	83.57%	52	14.48%	359	100.00%		
	NA01	4	1.07%	347	93.03%	22	5.90%	373	100.00%		
	BN01		0.00%	112	97.39%	3	2.61%	115	100.00%		
	NA08	2	1.50%	113	84.96%	18	13.53%	133	100.00%		
	NA16	4	1.00%	350	87.28%	47	11.72%	401	100.00%		
	BN05	1	0.71%	129	92.14%	10	7.14%	140	100.00%		
	NA31	3	4.41%	60	88.24%	5	7.35%	68	100.00%		
	NA17	11	3.19%	260	75.36%	74	21.45%	345	100.00%		
	ES02	3	3.33%	73	81.11%	14	15.56%	90	100.00%		
	NA22	8	5.00%	122	76.25%	30	18.75%	160	100.00%		
	NA05	2	0.43%	459	98.08%	7	1.50%	468	100.00%		
	NA39	1	1.59%	60	95.24%	2	3.17%	63	100.00%		
	NA12	2	0.75%	236	88.72%	28	10.53%	266	100.00%		
	NA37	3	2.17%	110	79.71%	25	18.12%	138	100.00%		
	NA11	3	0.88%	306	89.47%	33	9.65%	342	100.00%		
	NA15	1	1.37%	56	76.71%	16	21.92%	73	100.00%		
	BN08	3	4.11%	49	67.12%	21	28.77%	73	100.00%		
	BN02	2	2.60%	65	84.42%	10	12.99%	77	100.00%		
	NA07		0.00%	99	100.00%		0.00%	99	100.00%		
	ES03		0.00%	114	85.71%	19	14.29%	133	100.00%		
	BN06	2	4.65%	34	79.07%	7	16.28%	43	100.00%		
	BN04		0.00%	152	96.82%	5	3.18%	157	100.00%		
	BN12	2	1.27%	135	85.99%	20	12.74%	157	100.00%		
	BN03	1	0.42%	226	95.76%	9	3.81%	236	100.00%		
	NA09	5	4.55%	74	67.27%	31	28.18%	110	100.00%		
	ES01	3	1.57%	170	89.01%	18	9.42%	191	100.00%		
	BN09		0.00%	62	84.93%	11	15.07%	73	100.00%		
	NA18	10	2.67%	308	82.35%	56	14.97%	374	100.00%		
	NA24	3	3.13%	57	59.38%	36	37.50%	96	100.00%		
	NA03	3	2.97%	79	78.22%	19	18.81%	101	100.00%		
	NA23		0.00%	25	67.57%	12	32.43%	37	100.00%		
	NA47	5	14.71%	18	52.94%	11	32.35%	34	100.00%		
	BN07		0.00%	41	93.18%	3	6.82%	44	100.00%		
	NA36	2	6.67%	18	60.00%	10	33.33%	30	100.00%		
	NA34	2	5.26%	17	44.74%	19	50.00%	38	100.00%		
	NA43		0.00%	9	69.23%	4	30.77%	13	100.00%		
	NA32		0.00%	2	50.00%	2	50.00%	4	100.00%		
	BN11	1	1.69%	49	83.05%	9	15.25%	59	100.00%		
	NA13		0.00%	46	85.19%	8	14.81%	54	100.00%		
	BN10	6	10.17%	33	55.93%	20	33.90%	59	100.00%		
	NA48	1	3.45%	14	48.28%	14	48.28%	29	100.00%		
	NA42	3	9.68%	20	64.52%	8	25.81%	31	100.00%		

John R. Wood Inc., REALTORS
Active-Pending Foreclosure-Shortsale Reports
Geo Code Breakdown

		Sale Type	Data						
		Foreclosure		Normal		Shortsale		Total Sum of Unit Count	Total % of Units
A-Active	NA44		0.00%	12	46.15%	14	53.85%	26	100.00%
	NA46	3	11.11%	14	51.85%	10	37.04%	27	100.00%
	NA33		0.00%	2	100.00%		0.00%	2	100.00%
PC-Pending with Contingencies									
	NA45		0.00%	1	5.56%	17	94.44%	18	100.00%
	NA38	1	2.50%	7	17.50%	32	80.00%	40	100.00%
	NA04		0.00%	14	93.33%	1	6.67%	15	100.00%
	NA41		0.00%	5	33.33%	10	66.67%	15	100.00%
	NA06		0.00%	4	57.14%	3	42.86%	7	100.00%
	NA02	1	8.33%	7	58.33%	4	33.33%	12	100.00%
	NA21	1	2.33%	10	23.26%	32	74.42%	43	100.00%
	NA14		0.00%	22	44.00%	28	56.00%	50	100.00%
	NA19		0.00%	21	36.84%	36	63.16%	57	100.00%
	NA01	2	5.41%	19	51.35%	16	43.24%	37	100.00%
	BN01		0.00%	2	40.00%	3	60.00%	5	100.00%
	NA08		0.00%	3	18.75%	13	81.25%	16	100.00%
	NA16	5	7.35%	13	19.12%	50	73.53%	68	100.00%
	BN05		0.00%	7	31.82%	15	68.18%	22	100.00%
	NA31		0.00%	2	13.33%	13	86.67%	15	100.00%
	NA17	7	6.54%	20	18.69%	80	74.77%	107	100.00%
	ES02		0.00%	4	12.50%	28	87.50%	32	100.00%
	NA22	3	3.57%	19	22.62%	62	73.81%	84	100.00%
	NA05		0.00%	35	71.43%	14	28.57%	49	100.00%
	NA39	1	25.00%		0.00%	3	75.00%	4	100.00%
	NA12	2	3.64%	23	41.82%	30	54.55%	55	100.00%
	NA37	1	4.55%	5	22.73%	16	72.73%	22	100.00%
	NA11	2	2.60%	22	28.57%	53	68.83%	77	100.00%
	NA15		0.00%	6	24.00%	19	76.00%	25	100.00%
	BN08	2	8.33%	3	12.50%	19	79.17%	24	100.00%
	BN02		0.00%	3	21.43%	11	78.57%	14	100.00%
	NA07		0.00%	4	100.00%		0.00%	4	100.00%
	ES03	2	3.85%	7	13.46%	43	82.69%	52	100.00%
	BN06		0.00%	3	14.29%	18	85.71%	21	100.00%
	BN04	1	5.88%	11	64.71%	5	29.41%	17	100.00%
	BN12	1	4.55%	8	36.36%	13	59.09%	22	100.00%
	BN03		0.00%	6	46.15%	7	53.85%	13	100.00%
	NA09	2	4.35%	8	17.39%	36	78.26%	46	100.00%
	ES01		0.00%	9	27.27%	24	72.73%	33	100.00%
	BN09	1	16.67%	2	33.33%	3	50.00%	6	100.00%
	NA18	3	4.69%	18	28.13%	43	67.19%	64	100.00%
	NA24	6	7.41%	22	27.16%	53	65.43%	81	100.00%
	NA03	1	4.17%	5	20.83%	18	75.00%	24	100.00%
	NA23		0.00%	4	23.53%	13	76.47%	17	100.00%
	NA47	1	3.85%	3	11.54%	22	84.62%	26	100.00%
	BN07		0.00%		0.00%	9	100.00%	9	100.00%
	NA36		0.00%		0.00%	2	100.00%	2	100.00%
	NA34		0.00%	5	13.51%	32	86.49%	37	100.00%
	NA43		0.00%	2	16.67%	10	83.33%	12	100.00%
	NA32		0.00%		0.00%	2	100.00%	2	100.00%
	BN11		0.00%	2	28.57%	5	71.43%	7	100.00%

John R. Wood Inc., REALTORS
Active-Pending Foreclosure-Shortsale Reports
Geo Code Breakdown

		Sale Type	Data					Total Sum of Unit Count	Total % of Units
		Foreclosure		Normal		Shortsale			
PC-Pending with	NA13		0.00%	1	11.11%	8	88.89%	9	100.00%
	BN10	1	4.35%	5	21.74%	17	73.91%	23	100.00%
	NA48		0.00%	5	27.78%	13	72.22%	18	100.00%
	NA42		0.00%	4	26.67%	11	73.33%	15	100.00%
	NA44	1	7.14%	5	35.71%	8	57.14%	14	100.00%
	NA46		0.00%	2	10.00%	18	90.00%	20	100.00%
	NA33		0.00%		0.00%	1	100.00%	1	100.00%
P-Pending	NA45	3	23.08%	3	23.08%	7	53.85%	13	100.00%
	NA38	3	17.65%	12	70.59%	2	11.76%	17	100.00%
	NA04	1	5.56%	17	94.44%		0.00%	18	100.00%
	NA41	1	11.11%		0.00%	8	88.89%	9	100.00%
	NA06		0.00%	12	100.00%		0.00%	12	100.00%
	NA02		0.00%	8	100.00%		0.00%	8	100.00%
	NA21	4	12.12%	18	54.55%	11	33.33%	33	100.00%
	NA14	4	11.43%	28	80.00%	3	8.57%	35	100.00%
	NA19		0.00%	18	85.71%	3	14.29%	21	100.00%
	NA01		0.00%	16	94.12%	1	5.88%	17	100.00%
	BN01	2	28.57%	4	57.14%	1	14.29%	7	100.00%
	NA08	2	40.00%	1	20.00%	2	40.00%	5	100.00%
	NA16	5	9.09%	34	61.82%	16	29.09%	55	100.00%
	BN05	2	7.14%	24	85.71%	2	7.14%	28	100.00%
	NA31	3	25.00%	2	16.67%	7	58.33%	12	100.00%
	NA17	6	11.54%	22	42.31%	24	46.15%	52	100.00%
	ES02	4	16.67%	8	33.33%	12	50.00%	24	100.00%
	NA22	3	8.57%	13	37.14%	19	54.29%	35	100.00%
	NA05		0.00%	39	90.70%	4	9.30%	43	100.00%
	NA39		0.00%		0.00%	2	100.00%	2	100.00%
	NA12	3	14.29%	9	42.86%	9	42.86%	21	100.00%
	NA37		0.00%	16	72.73%	6	27.27%	22	100.00%
	NA11	4	11.76%	19	55.88%	11	32.35%	34	100.00%
	NA15		0.00%	4	50.00%	4	50.00%	8	100.00%
	BN08	4	57.14%	2	28.57%	1	14.29%	7	100.00%
	BN02	1	12.50%	5	62.50%	2	25.00%	8	100.00%
	NA07		0.00%	4	100.00%		0.00%	4	100.00%
	ES03		0.00%	17	73.91%	6	26.09%	23	100.00%
	BN06		0.00%	3	50.00%	3	50.00%	6	100.00%
	BN04		0.00%	8	100.00%		0.00%	8	100.00%
	BN12	2	8.70%	16	69.57%	5	21.74%	23	100.00%
	BN03	2	12.50%	14	87.50%		0.00%	16	100.00%
	NA09	9	20.00%	15	33.33%	21	46.67%	45	100.00%
	ES01	1	2.94%	23	67.65%	10	29.41%	34	100.00%
	BN09		0.00%	8	80.00%	2	20.00%	10	100.00%
	NA18	6	20.69%	19	65.52%	4	13.79%	29	100.00%
	NA24	6	17.14%	7	20.00%	22	62.86%	35	100.00%
	NA03	1	10.00%	4	40.00%	5	50.00%	10	100.00%
	NA23	2	50.00%		0.00%	2	50.00%	4	100.00%
	NA47	3	15.00%	6	30.00%	11	55.00%	20	100.00%
	BN07	1	10.00%	7	70.00%	2	20.00%	10	100.00%
	NA36	1	100.00%		0.00%		0.00%	1	100.00%
	NA34	2	13.33%	3	20.00%	10	66.67%	15	100.00%
	NA43		0.00%	4	40.00%	6	60.00%	10	100.00%

John R. Wood Inc., REALTORS
Active-Pending Foreclosure-Shortsale Reports
Geo Code Breakdown

		Sale Type		Data							
		Foreclosure		Normal		Shortsale		Total Sum of Unit Count		Total % of Units	
P-Pending	NA32		0.00%		0.00%	3	100.00%		3	100.00%	
	BN11		0.00%	1	50.00%	1	50.00%		2	100.00%	
	NA13		0.00%	2	66.67%	1	33.33%		3	100.00%	
	BN10	7	58.33%	3	25.00%	2	16.67%		12	100.00%	
	NA48	4	21.05%	7	36.84%	8	42.11%		19	100.00%	
	NA42	3	20.00%	2	13.33%	10	66.67%		15	100.00%	
	NA44	1	12.50%		0.00%	7	87.50%		8	100.00%	
	NA46	2	15.38%	2	15.38%	9	69.23%		13	100.00%	
	NA33		0.00%		0.00%	2	100.00%		2	100.00%	
Grand Total		283	2.82%	7429	74.09%	2315	23.09%		10027	100.00%	

John R. Wood Inc., REALTORS
Active-Pending Foreclosure-Shortsale Reports
Market Breakdown

		Sale Type		Data					
Market Defined	Status	Foreclosure		Normal		Shortsale		Total Sum of Unit Count	Total % of Units
		Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units		
Bonita Estero Markets Only	A-Active	24	1.46%	1444	87.67%	179	10.87%	1647	100.00%
	PC-Pending with Contingencies	8	2.67%	72	24.00%	220	73.33%	300	100.00%
	P-Pending	26	11.93%	143	65.60%	49	22.48%	218	100.00%
Bonita Estero Markets Only Total		58	2.68%	1659	76.63%	448	20.69%	2165	100.00%
Naples Market Only	A-Active	103	1.73%	5058	85.07%	785	13.20%	5946	100.00%
	PC-Pending with Contingencies	40	3.31%	346	28.64%	822	68.05%	1208	100.00%
	P-Pending	82	11.58%	366	51.69%	260	36.72%	708	100.00%
Naples Market Only Total		225	2.86%	5770	73.39%	1867	23.75%	7862	100.00%
Grand Total		283	2.82%	7429	74.09%	2315	23.09%	10027	100.00%

John R. Wood Inc., REALTORS
Active-Pending Foreclosure-Shortsale Reports
% by Market & GeoCode

			Sale Type		Data													
			Foreclosure		Normal		Shortsale				Total Sum of Unit Count		Total % of Units					
Status	Market Defined	GeoCode	4	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units	Sum of Unit Count	% of Units									
A-Active	Bonita Estero Markets Only	BN01			0.00%	112	97.39%	3	2.61%			115	100.00%					
		BN02		2	2.60%	65	84.42%	10	12.99%			77	100.00%					
		BN03		1	0.42%	226	95.76%	9	3.81%			236	100.00%					
		BN04			0.00%	152	96.82%	5	3.18%			157	100.00%					
		BN05		1	0.71%	129	92.14%	10	7.14%			140	100.00%					
		BN06		2	4.65%	34	79.07%	7	16.28%			43	100.00%					
		BN07			0.00%	41	93.18%	3	6.82%			44	100.00%					
		BN08		3	4.11%	49	67.12%	21	28.77%			73	100.00%					
		BN09			0.00%	62	84.93%	11	15.07%			73	100.00%					
		BN10		6	10.17%	33	55.93%	20	33.90%			59	100.00%					
		BN11		1	1.69%	49	83.05%	9	15.25%			59	100.00%					
		BN12		2	1.27%	135	85.99%	20	12.74%			157	100.00%					
		ES01		3	1.57%	170	89.01%	18	9.42%			191	100.00%					
		ES02		3	3.33%	73	81.11%	14	15.56%			90	100.00%					
		ES03			0.00%	114	85.71%	19	14.29%			133	100.00%					
		Bonita Estero Markets Only Total			24	1.46%	1444	87.67%	179	10.87%			1647	100.00%				
		Naples Market Only	NA01		4	1.07%	347	93.03%	22	5.90%			373	100.00%				
			NA02			0.00%	174	94.57%	10	5.43%			184	100.00%				
			NA03		3	2.97%	79	78.22%	19	18.81%			101	100.00%				
			NA04		2	0.61%	322	98.47%	3	0.92%			327	100.00%				
	NA05			2	0.43%	459	98.08%	7	1.50%			468	100.00%					
	NA06			1	0.48%	199	95.22%	9	4.31%			209	100.00%					
	NA07				0.00%	99	100.00%		0.00%			99	100.00%					
	NA08			2	1.50%	113	84.96%	18	13.53%			133	100.00%					
	NA09			5	4.55%	74	67.27%	31	28.18%			110	100.00%					
	NA11			3	0.88%	306	89.47%	33	9.65%			342	100.00%					
	NA12			2	0.75%	236	88.72%	28	10.53%			266	100.00%					
	NA13				0.00%	46	85.19%	8	14.81%			54	100.00%					
	NA14			4	1.12%	302	84.36%	52	14.53%			358	100.00%					
	NA15			1	1.37%	56	76.71%	16	21.92%			73	100.00%					
	NA16			4	1.00%	350	87.28%	47	11.72%			401	100.00%					
	NA17			11	3.19%	260	75.36%	74	21.45%			345	100.00%					
	NA18			10	2.67%	308	82.35%	56	14.97%			374	100.00%					
	NA19			7	1.95%	300	83.57%	52	14.48%			359	100.00%					
	NA21			2	0.75%	236	89.06%	27	10.19%			265	100.00%					
	NA22			8	5.00%	122	76.25%	30	18.75%			160	100.00%					
	NA23				0.00%	25	67.57%	12	32.43%			37	100.00%					
	NA24			3	3.13%	57	59.38%	36	37.50%			96	100.00%					
	NA31			3	4.41%	60	88.24%	5	7.35%			68	100.00%					
	NA32				0.00%	2	50.00%	2	50.00%			4	100.00%					
	NA33				0.00%	2	100.00%		0.00%			2	100.00%					
	NA34			2	5.26%	17	44.74%	19	50.00%			38	100.00%					
	NA36			2	6.67%	18	60.00%	10	33.33%			30	100.00%					
	NA37			3	2.17%	110	79.71%	25	18.12%			138	100.00%					
	NA38		3	1.22%	194	79.18%	48	19.59%			245	100.00%						
NA39		1	1.59%	60	95.24%	2	3.17%			63	100.00%							
NA41		3	7.32%	24	58.54%	14	34.15%			41	100.00%							
NA42		3	9.68%	20	64.52%	8	25.81%			31	100.00%							
NA43			0.00%	9	69.23%	4	30.77%			13	100.00%							
NA44			0.00%	12	46.15%	14	53.85%			26	100.00%							
NA45			0.00%	14	60.87%	9	39.13%			23	100.00%							
NA46		3	11.11%	14	51.85%	10	37.04%			27	100.00%							
NA47		5	14.71%	18	52.94%	11	32.35%			34	100.00%							
NA48		1	3.45%	14	48.28%	14	48.28%			29	100.00%							
Naples Market Only Total			103	1.73%	5058	85.07%	785	13.20%			5946	100.00%						
PC-Pending with Contingencies	Bonita Estero Markets Only	BN01			0.00%	2	40.00%	3	60.00%			5	100.00%					
		BN02			0.00%	3	21.43%	11	78.57%			14	100.00%					
		BN03			0.00%	6	46.15%	7	53.85%			13	100.00%					
		BN04		1	5.88%	11	64.71%	5	29.41%			17	100.00%					
		BN05			0.00%	7	31.82%	15	68.18%			22	100.00%					
		BN06			0.00%	3	14.29%	18	85.71%			21	100.00%					
		BN07			0.00%		0.00%	9	100.00%			9	100.00%					
		BN08		2	8.33%	3	12.50%	19	79.17%			24	100.00%					
		BN09		1	16.67%	2	33.33%	3	50.00%			6	100.00%					
		BN10		1	4.35%	5	21.74%	17	73.91%			23	100.00%					
		BN11			0.00%	2	28.57%	5	71.43%			7	100.00%					

John R. Wood Inc., REALTORS
Active-Pending Foreclosure-Shortsale Reports
% by Market & GeoCode

			Sale Type		Data						Total Sum of Unit Count	Total % of Units	
			Foreclosure		Normal		Shortsale						
PC-Pending with	Bonita Estero Markets Only	BN12	1	4.55%	8	36.36%	13	59.09%			22	100.00%	
		ES01		0.00%	9	27.27%	24	72.73%			33	100.00%	
		ES02		0.00%	4	12.50%	28	87.50%			32	100.00%	
		ES03	2	3.85%	7	13.46%	43	82.69%			52	100.00%	
	Bonita Estero Markets Only Total			8	2.67%	72	24.00%	220	73.33%			300	100.00%
	Naples Market Only	NA01	2	5.41%	19	51.35%	16	43.24%			37	100.00%	
		NA02	1	8.33%	7	58.33%	4	33.33%			12	100.00%	
		NA03	1	4.17%	5	20.83%	18	75.00%			24	100.00%	
		NA04		0.00%	14	93.33%	1	6.67%			15	100.00%	
		NA05		0.00%	35	71.43%	14	28.57%			49	100.00%	
		NA06		0.00%	4	57.14%	3	42.86%			7	100.00%	
		NA07		0.00%	4	100.00%		0.00%			4	100.00%	
		NA08		0.00%	3	18.75%	13	81.25%			16	100.00%	
		NA09	2	4.35%	8	17.39%	36	78.26%			46	100.00%	
		NA11	2	2.60%	22	28.57%	53	68.83%			77	100.00%	
		NA12	2	3.64%	23	41.82%	30	54.55%			55	100.00%	
		NA13		0.00%	1	11.11%	8	88.89%			9	100.00%	
		NA14		0.00%	22	44.00%	28	56.00%			50	100.00%	
		NA15		0.00%	6	24.00%	19	76.00%			25	100.00%	
		NA16	5	7.35%	13	19.12%	50	73.53%			68	100.00%	
		NA17	7	6.54%	20	18.69%	80	74.77%			107	100.00%	
		NA18	3	4.69%	18	28.13%	43	67.19%			64	100.00%	
		NA19		0.00%	21	36.84%	36	63.16%			57	100.00%	
		NA21	1	2.33%	10	23.26%	32	74.42%			43	100.00%	
		NA22	3	3.57%	19	22.62%	62	73.81%			84	100.00%	
		NA23		0.00%	4	23.53%	13	76.47%			17	100.00%	
		NA24	6	7.41%	22	27.16%	53	65.43%			81	100.00%	
		NA31		0.00%	2	13.33%	13	86.67%			15	100.00%	
		NA32		0.00%		0.00%	2	100.00%			2	100.00%	
		NA33		0.00%		0.00%	1	100.00%			1	100.00%	
		NA34		0.00%	5	13.51%	32	86.49%			37	100.00%	
		NA36		0.00%		0.00%	2	100.00%			2	100.00%	
		NA37	1	4.55%	5	22.73%	16	72.73%			22	100.00%	
		NA38	1	2.50%	7	17.50%	32	80.00%			40	100.00%	
		NA39	1	25.00%		0.00%	3	75.00%			4	100.00%	
		NA41		0.00%	5	33.33%	10	66.67%			15	100.00%	
		NA42		0.00%	4	26.67%	11	73.33%			15	100.00%	
		NA43		0.00%	2	16.67%	10	83.33%			12	100.00%	
		NA44	1	7.14%	5	35.71%	8	57.14%			14	100.00%	
		NA45		0.00%	1	5.56%	17	94.44%			18	100.00%	
		NA46		0.00%	2	10.00%	18	90.00%			20	100.00%	
		NA47	1	3.85%	3	11.54%	22	84.62%			26	100.00%	
		NA48		0.00%	5	27.78%	13	72.22%			18	100.00%	
	Naples Market Only Total			40	3.31%	346	28.64%	822	68.05%			1208	100.00%
P-Pending	Bonita Estero Markets Only	BN01	2	28.57%	4	57.14%	1	14.29%			7	100.00%	
		BN02	1	12.50%	5	62.50%	2	25.00%			8	100.00%	
		BN03	2	12.50%	14	87.50%		0.00%			16	100.00%	
		BN04		0.00%	8	100.00%		0.00%			8	100.00%	
		BN05	2	7.14%	24	85.71%	2	7.14%			28	100.00%	
		BN06		0.00%	3	50.00%	3	50.00%			6	100.00%	
		BN07	1	10.00%	7	70.00%	2	20.00%			10	100.00%	
		BN08	4	57.14%	2	28.57%	1	14.29%			7	100.00%	
		BN09		0.00%	8	80.00%	2	20.00%			10	100.00%	
		BN10	7	58.33%	3	25.00%	2	16.67%			12	100.00%	
		BN11		0.00%	1	50.00%	1	50.00%			2	100.00%	
		BN12	2	8.70%	16	69.57%	5	21.74%			23	100.00%	
		ES01	1	2.94%	23	67.65%	10	29.41%			34	100.00%	
		ES02	4	16.67%	8	33.33%	12	50.00%			24	100.00%	
		ES03		0.00%	17	73.91%	6	26.09%			23	100.00%	
	Bonita Estero Markets Only Total			26	11.93%	143	65.60%	49	22.48%			218	100.00%
	Naples Market Only	NA01		0.00%	16	94.12%	1	5.88%			17	100.00%	
		NA02		0.00%	8	100.00%		0.00%			8	100.00%	
		NA03	1	10.00%	4	40.00%	5	50.00%			10	100.00%	
		NA04	1	5.56%	17	94.44%		0.00%			18	100.00%	
		NA05		0.00%	39	90.70%	4	9.30%			43	100.00%	
		NA06		0.00%	12	100.00%		0.00%			12	100.00%	
		NA07		0.00%	4	100.00%		0.00%			4	100.00%	
		NA08	2	40.00%	1	20.00%	2	40.00%			5	100.00%	

John R. Wood Inc., REALTORS
Active-Pending Foreclosure-Shortsale Reports
% by Market & GeoCode

			Sale Type		Data									
			Foreclosure		Normal		Shortsale				Total Sum of Unit Count		Total % of Units	
P-Pending	Naples Market Only	NA09	9	20.00%	15	33.33%	21	46.67%			45	100.00%		
		NA11	4	11.76%	19	55.88%	11	32.35%			34	100.00%		
		NA12	3	14.29%	9	42.86%	9	42.86%			21	100.00%		
		NA13		0.00%	2	66.67%	1	33.33%			3	100.00%		
		NA14	4	11.43%	28	80.00%	3	8.57%			35	100.00%		
		NA15		0.00%	4	50.00%	4	50.00%			8	100.00%		
		NA16	5	9.09%	34	61.82%	16	29.09%			55	100.00%		
		NA17	6	11.54%	22	42.31%	24	46.15%			52	100.00%		
		NA18	6	20.69%	19	65.52%	4	13.79%			29	100.00%		
		NA19		0.00%	18	85.71%	3	14.29%			21	100.00%		
		NA21	4	12.12%	18	54.55%	11	33.33%			33	100.00%		
		NA22	3	8.57%	13	37.14%	19	54.29%			35	100.00%		
		NA23	2	50.00%		0.00%	2	50.00%			4	100.00%		
		NA24	6	17.14%	7	20.00%	22	62.86%			35	100.00%		
		NA31	3	25.00%	2	16.67%	7	58.33%			12	100.00%		
		NA32		0.00%		0.00%	3	100.00%			3	100.00%		
		NA33		0.00%		0.00%	2	100.00%			2	100.00%		
		NA34	2	13.33%	3	20.00%	10	66.67%			15	100.00%		
		NA36	1	100.00%		0.00%		0.00%			1	100.00%		
		NA37		0.00%	16	72.73%	6	27.27%			22	100.00%		
		NA38	3	17.65%	12	70.59%	2	11.76%			17	100.00%		
		NA39		0.00%		0.00%	2	100.00%			2	100.00%		
		NA41	1	11.11%		0.00%	8	88.89%			9	100.00%		
		NA42	3	20.00%	2	13.33%	10	66.67%			15	100.00%		
		NA43		0.00%	4	40.00%	6	60.00%			10	100.00%		
		NA44	1	12.50%		0.00%	7	87.50%			8	100.00%		
		NA45	3	23.08%	3	23.08%	7	53.85%			13	100.00%		
		NA46	2	15.38%	2	15.38%	9	69.23%			13	100.00%		
	NA47	3	15.00%	6	30.00%	11	55.00%			20	100.00%			
	NA48	4	21.05%	7	36.84%	8	42.11%			19	100.00%			
	Naples Market Only Total			82	11.58%	366	51.69%	260	36.72%		708	100.00%		
Grand Total			283	2.82%	7429	74.09%	2315	23.09%		10027	100.00%			

John R. Wood Inc., REALTORS
Active-Pending Foreclosure-Shortsale Reports
Summary Table

Sum of Unit Count	Sale Type			
Status	Shortsale	Normal	Foreclosure	Grand Total
A-Active	964	6502	127	7593
PC-Pending with Contingencies	1042	418	48	1508
P-Pending	309	509	108	926
Grand Total	2315	7429	283	10027

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Sold Count Breakdown

Count of MLNum	Sale Type			
Code	Normal	Foreclosure	Shortsale	Grand Total
A	1883	1070	728	3681
B	1115	100	123	1338
C	385	18	30	433
D	169	9	13	191
E	274	6	14	294
F	138	1	3	142
G	15	1		16
Grand Total	3979	1205	911	6095

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
GeoCode Breakdown

Year Mth	(All)											
	Sale Type		Data									
	Normal			Foreclosure			Shortsale			Total # Units	Total Sold Volume	Total ASP
Mls Area	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP			
BN01	24	\$14,306,275	\$596,095	6	\$3,108,900	\$518,150	5	\$2,603,900	\$520,780	35	\$20,019,075	\$571,974
BN02	32	\$7,823,100	\$244,472	10	\$2,093,550	\$209,355	9	\$1,792,400	\$199,156	51	\$11,709,050	\$229,589
BN03	135	\$53,251,285	\$394,454	4	\$604,000	\$151,000	12	\$2,351,700	\$195,975	151	\$56,206,985	\$372,232
BN04	119	\$90,537,450	\$760,819	3	\$963,000	\$321,000	4	\$3,210,000	\$802,500	126	\$94,710,450	\$751,670
BN05	118	\$59,997,150	\$508,450	13	\$2,842,950	\$218,688	14	\$3,181,000	\$227,214	145	\$66,021,100	\$455,318
BN06	25	\$3,630,750	\$145,230	10	\$1,189,295	\$118,930	8	\$1,345,000	\$168,125	43	\$6,165,045	\$143,373
BN07	37	\$7,255,350	\$196,091	14	\$1,758,191	\$125,585	14	\$2,009,900	\$143,564	65	\$11,023,441	\$169,591
BN08	30	\$4,370,200	\$145,673	40	\$3,831,894	\$95,797	13	\$1,236,549	\$95,119	83	\$9,438,643	\$113,719
BN09	41	\$12,128,801	\$295,824	4	\$516,125	\$129,031	1	\$195,000	\$195,000	46	\$12,839,926	\$279,129
BN10	19	\$2,738,267	\$144,119	31	\$2,460,873	\$79,383	17	\$1,804,350	\$106,138	67	\$7,003,490	\$104,530
BN11	28	\$7,970,300	\$284,654	13	\$3,224,158	\$248,012	10	\$1,574,200	\$157,420	51	\$12,768,658	\$250,366
BN12	85	\$30,824,213	\$362,638	21	\$3,152,050	\$150,098	20	\$4,398,500	\$219,925	126	\$38,374,763	\$304,562
ES01	124	\$36,210,790	\$292,023	18	\$2,312,500	\$128,472	22	\$4,866,664	\$221,212	164	\$43,389,954	\$264,573
ES02	66	\$13,339,895	\$202,120	16	\$1,746,100	\$109,131	16	\$2,132,500	\$133,281	98	\$17,218,495	\$175,699
ES03	76	\$21,852,849	\$287,537	19	\$3,643,710	\$191,774	45	\$8,741,800	\$194,262	140	\$34,238,359	\$244,560
NA01	175	\$122,523,149	\$700,132	11	\$1,916,500	\$174,227	15	\$5,600,300	\$373,353	201	\$130,039,949	\$646,965
NA02	52	\$64,713,675	\$1,244,494	2	\$1,015,500	\$507,750	9	\$3,938,900	\$437,656	63	\$69,668,075	\$1,105,842
NA03	54	\$11,159,245	\$206,653	15	\$2,056,963	\$137,131	10	\$1,851,192	\$185,119	79	\$15,067,400	\$190,727
NA04	204	\$216,584,038	\$1,061,686	4	\$2,285,000	\$571,250	4	\$2,750,000	\$687,500	212	\$221,619,038	\$1,045,373
NA05	295	\$274,314,125	\$929,878	13	\$6,541,931	\$503,225	13	\$11,186,400	\$860,492	321	\$292,042,456	\$909,790
NA06	98	\$104,342,350	\$1,064,718	3	\$867,600	\$289,200	7	\$4,787,557	\$683,937	108	\$109,997,507	\$1,018,495
NA07	33	\$127,310,000	\$3,857,879	1	\$6,525,000	\$6,525,000	1	\$2,050,000	\$2,050,000	35	\$135,885,000	\$3,882,429
NA08	47	\$29,339,750	\$624,250	12	\$2,547,028	\$212,252	12	\$5,437,000	\$453,083	71	\$37,323,778	\$525,687
NA09	40	\$8,234,400	\$205,860	45	\$3,799,919	\$84,443	31	\$3,561,588	\$114,890	116	\$15,595,907	\$134,447
NA11	184	\$78,026,723	\$424,058	57	\$12,505,616	\$219,397	57	\$12,195,703	\$213,960	298	\$102,728,042	\$344,725
NA12	113	\$63,568,675	\$562,555	35	\$6,437,150	\$183,919	31	\$6,062,675	\$195,570	179	\$76,068,500	\$424,964
NA13	11	\$6,954,000	\$632,182	4	\$966,999	\$241,750	4	\$1,186,199	\$296,550	19	\$9,107,198	\$479,326
NA14	196	\$68,229,900	\$348,112	38	\$5,767,730	\$151,782	24	\$4,142,500	\$172,604	258	\$78,140,130	\$302,869
NA15	30	\$4,326,302	\$144,210	16	\$1,638,875	\$102,430	16	\$2,112,369	\$132,023	62	\$8,077,546	\$130,283
NA16	192	\$96,742,948	\$503,870	50	\$7,968,801	\$159,376	51	\$8,454,400	\$165,773	293	\$113,166,149	\$386,233
NA17	227	\$41,422,986	\$182,480	123	\$11,258,955	\$91,536	72	\$8,433,099	\$117,126	422	\$61,115,040	\$144,822
NA18	251	\$45,628,872	\$181,788	68	\$6,350,453	\$93,389	46	\$4,704,875	\$102,280	365	\$56,684,200	\$155,299
NA19	151	\$48,647,658	\$322,170	33	\$5,053,660	\$153,141	24	\$6,626,500	\$276,104	208	\$60,327,818	\$290,038
NA21	136	\$58,157,300	\$427,627	34	\$10,756,736	\$316,375	31	\$9,004,201	\$290,458	201	\$77,918,237	\$387,653
NA22	106	\$29,151,400	\$275,013	57	\$9,383,237	\$164,618	52	\$10,557,900	\$203,037	215	\$49,092,537	\$228,337
NA23	17	\$4,490,150	\$264,126	8	\$971,000	\$121,375	7	\$1,289,500	\$184,214	32	\$6,750,650	\$210,958
NA24	76	\$8,293,000	\$109,118	59	\$5,066,664	\$85,876	31	\$2,548,602	\$82,213	166	\$15,908,266	\$95,833
NA31	27	\$6,494,500	\$240,537	11	\$1,584,683	\$144,062	13	\$1,933,000	\$148,692	51	\$10,012,183	\$196,317
NA32				6	\$407,380	\$67,897				6	\$407,380	\$67,897
NA33	2	\$810,000	\$405,000	1	\$116,500	\$116,500				3	\$926,500	\$308,833
NA34	19	\$3,928,990	\$206,789	22	\$3,544,104	\$161,096	17	\$3,024,400	\$177,906	58	\$10,497,494	\$180,991
NA36	6	\$1,167,248	\$194,541	13	\$742,300	\$57,100	3	\$171,000	\$57,000	22	\$2,080,548	\$94,570
NA37	67	\$16,510,180	\$246,421	16	\$2,745,250	\$171,578	17	\$3,099,800	\$182,341	100	\$22,355,230	\$223,552
NA38	87	\$27,212,100	\$312,783	30	\$5,839,200	\$194,640	24	\$6,314,400	\$263,100	141	\$39,365,700	\$279,189
NA39	15	\$4,929,500	\$328,633	8	\$1,627,375	\$203,422	1	\$38,000	\$38,000	24	\$6,594,875	\$274,786
NA41	13	\$2,648,500	\$203,731	15	\$2,433,050	\$162,203	10	\$1,805,058	\$180,506	38	\$6,886,608	\$181,227
NA42	13	\$2,483,500	\$191,038	19	\$2,478,499	\$130,447	13	\$1,919,900	\$147,685	45	\$6,881,899	\$152,931

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
GeoCode Breakdown

Year Mth	(All)											
	Sale Type	Data										
	Normal			Foreclosure			Shortsale			Total # Units	Total Sold Volume	Total ASP
NA43	11	\$1,994,900	\$181,355	16	\$1,859,400	\$116,213	10	\$1,252,300	\$125,230	37	\$5,106,600	\$138,016
NA44	11	\$1,821,315	\$165,574	14	\$1,965,725	\$140,409	6	\$729,100	\$121,517	31	\$4,516,140	\$145,682
NA45	8	\$1,418,800	\$177,350	19	\$1,908,900	\$100,468	8	\$784,800	\$98,100	35	\$4,112,500	\$117,500
NA46	12	\$1,426,000	\$118,833	37	\$3,431,812	\$92,752	8	\$1,029,301	\$128,663	57	\$5,887,113	\$103,283
NA47	23	\$3,562,958	\$154,911	39	\$3,473,494	\$89,064	7	\$692,000	\$98,857	69	\$7,728,452	\$112,007
NA48	18	\$2,340,900	\$130,050	29	\$2,698,100	\$93,038	16	\$1,976,500	\$123,531	63	\$7,015,500	\$111,357
Grand Total	3979	\$1,957,146,712	\$491,869	1205	\$181,984,385	\$151,024	911	\$184,694,482	\$202,738	6095	\$2,323,825,579	\$381,268

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Monthly Unit Breakdown

Count of Sold Transactions	Sale Type			Grand
Year Mth	Normal	Foreclosure	Shortsale	Total
2011-01	382	207	120	709
2011-02	503	223	117	843
2011-03	788	280	183	1251
2011-04	901	201	144	1246
2011-05	759	147	170	1076
2011-06	646	147	177	970
Grand Total	3979	1205	911	6095

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Market Breakdown

	Sale Type	Data						
	Normal		Foreclosure		Shortsale		Total Unit Count	Total % of Units
Market	Unit Count	% of Units	Unit Count	% of Units	Unit Count	% of Units		
Bonita	959	68.94%	222	15.96%	210	15.10%	1391	100.00%
Naples	3020	64.20%	983	20.90%	701	14.90%	4704	100.00%
Grand Total	3979	65.28%	1205	19.77%	911	14.95%	6095	100.00%

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Monthly Volume Breakdown

	Foreclosure		Normal		Shortsale		Total Sum of Price Sld	Total % of Closed Volume
	Sum of Price Sld	% of Closed Volume	Sum of Price Sld	% of Closed Volume	Sum of Price Sld	% of Closed Volume		
2011-01	\$29,597,862	11.98%	\$194,481,729	78.75%	\$22,895,572	9.27%	\$246,975,163	100.00%
2011-02	\$32,031,302	10.97%	\$237,916,386	81.47%	\$22,095,477	7.57%	\$292,043,165	100.00%
2011-03	\$45,811,615	10.29%	\$358,703,000	80.55%	\$40,797,866	9.16%	\$445,312,481	100.00%
2011-04	\$30,499,228	6.11%	\$445,877,290	89.26%	\$23,161,417	4.64%	\$499,537,935	100.00%
2011-05	\$23,439,488	5.05%	\$403,655,228	86.93%	\$37,275,648	8.03%	\$464,370,364	100.00%
2011-06	\$20,604,890	5.49%	\$316,513,079	84.27%	\$38,468,502	10.24%	\$375,586,471	100.00%
Grand Total	\$181,984,385	7.83%	\$1,957,146,712	84.22%	\$184,694,482	7.95%	\$2,323,825,579	100.00%

June Annual YTD Summary - Sales from \$0 = \$249,999								
	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	3023	2755	1274	1367	2546	5445	5761	5314
Total List Price	\$ 488,732,921	\$ 529,060,443	\$ 268,069,131	\$ 267,744,328	\$ 402,106,349	\$ 590,615,204	\$ 632,733,174	\$ 603,295,842
Told Sold Volume	\$ 469,004,583	\$ 522,784,444	\$ 258,947,128	\$ 254,353,692	\$ 376,752,040	\$ 564,648,831	\$ 605,494,078	\$ 574,961,849
List / Sell Ratio	95.96%	98.81%	96.60%	95.00%	93.69%	95.60%	95.70%	95.30%
Average Sales Price	\$ 155,145	\$ 189,758	\$ 203,255	\$ 186,067	\$ 147,978	\$ 103,700	\$ 105,102	\$ 108,198
Median Price				\$ 192,500	\$ 143,000	\$ 92,500	\$ 93,000	\$ 95,000
Average Days on Market	106	87	110	131	128	116	127	137
% Volume Compared to Previous Year		111.47%	49.53%	98.23%	148.12%	149.87%	107.23%	94.96%
% ASP Compared to Previous Year		122.31%	107.11%	91.54%	79.53%	70.08%	101.35%	102.95%

June Annual YTD Summary - Sales from \$250,000 - \$499,999								
	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	1140	2165	1862	921	807	657	695	730
Total List Price	\$ 403,854,687	\$ 752,117,625	\$ 623,820,996	\$ 331,235,504	\$ 298,365,026	\$ 236,042,667	\$ 248,297,554	\$ 261,198,951
Told Sold Volume	\$ 390,176,892	\$ 740,099,587	\$ 605,206,808	\$ 312,172,228	\$ 274,817,447	\$ 219,536,679	\$ 231,874,410	\$ 244,929,455
List / Sell Ratio	96.61%	98.40%	97.02%	94.24%	92.11%	93.01%	93.39%	93.77%
Average Sales Price	\$ 342,260	\$ 341,847	\$ 325,031	\$ 338,949	\$ 340,542	\$ 334,150	\$ 333,632	\$ 335,520
Median Price				\$ 325,000	\$ 330,000	\$ 325,000	\$ 318,000	\$ 325,000
Average Days on Market	176	103	117	148	160	159	165	168
% Volume Compared to Previous Year		189.68%	81.77%	51.58%	88.03%	79.88%	105.62%	105.63%
% ASP Compared to Previous Year		99.88%	95.08%	104.28%	100.47%	98.12%	99.84%	100.57%

June Annual YTD Summary - Sales from \$500,000 to 749,999								
	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	260	556	335	254	180	109	119	127
Total List Price	\$ 159,176,667	\$ 344,885,384	\$ 210,416,613	\$ 161,273,357	\$ 117,371,241	\$ 72,695,500	\$ 77,072,505	\$ 80,508,737
Told Sold Volume	\$ 153,794,642	\$ 335,326,631	\$ 201,882,071	\$ 152,112,036	\$ 107,528,888	\$ 65,854,835	\$ 70,727,750	\$ 74,154,430
List / Sell Ratio	96.62%	97.23%	95.94%	94.32%	91.61%	90.59%	91.77%	92.11%
Average Sales Price	\$ 591,518	\$ 603,105	\$ 602,633	\$ 598,866	\$ 597,383	\$ 604,173	\$ 594,351	\$ 583,893
Median Price				\$ 595,000	\$ 588,500	\$ 600,000	\$ 610,000	\$ 575,000
Average Days on Market	218	122	135	211	186	199	220	233
% Volume Compared to Previous Year		218.04%	60.20%	75.35%	70.69%	61.24%	107.40%	104.84%
% ASP Compared to Previous Year		101.96%	99.92%	99.37%	99.75%	101.14%	98.37%	98.24%

June Annual YTD Summary - Sales from \$750,000 - \$999,999

	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	61	146	131	70	53	33	32	37
Total List Price	\$ 53,608,700	\$ 127,723,339	\$ 117,522,663	\$ 64,984,614	\$ 117,371,241	\$ 31,269,394	\$ 30,231,695	\$ 35,026,240
Told Sold Volume	\$ 50,185,550	\$ 123,273,706	\$ 110,876,224	\$ 59,268,879	\$ 107,528,888	\$ 28,044,400	\$ 27,368,095	\$ 31,047,400
List / Sell Ratio	93.61%	96.52%	94.34%	91.20%	91.61%	89.69%	90.53%	88.64%
Average Sales Price	\$ 822,714	\$ 844,340	\$ 846,383	\$ 846,698	\$ 2,028,847	\$ 849,830	\$ 855,253	\$ 839,119
Median Price				\$ 831,327	\$ 825,000	\$ 830,000	\$ 797,500	\$ 825,000
Average Days on Market	220	168	166	172	631	236	142	230
% Volume Compared to Previous Year		245.64%	89.94%	53.45%	181.43%	26.08%	97.59%	113.44%
% ASP Compared to Previous Year		102.63%	100.24%	100.04%	239.62%	41.89%	100.64%	98.11%

June Annual YTD Summary - All Sales \$1M +

	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	44	97	95	56	43	25	20	40
Total List Price	\$ 74,780,762	\$ 157,707,640	\$ 154,358,378	\$ 98,474,577	\$ 71,079,057	\$ 39,667,699	\$ 34,681,800	\$ 65,624,964
Told Sold Volume	\$ 68,097,127	\$ 146,642,158	\$ 143,141,344	\$ 88,800,308	\$ 61,374,000	\$ 36,707,625	\$ 29,361,739	\$ 57,534,620
List / Sell Ratio	91.06%	92.98%	92.73%	90.18%	86.35%	92.54%	84.66%	87.67%
Average Sales Price	\$ 1,547,662	\$ 1,511,775	\$ 1,506,751	\$ 1,585,720	\$ 1,427,302	\$ 1,468,305	\$ 1,468,087	\$ 1,438,366
Median Price				\$ 1,339,500	\$ 1,300,000	\$ 1,249,000	\$ 1,040,000	\$ 1,250,000
Average Days on Market	233	209	288	195	227	247	283	226
% Volume Compared to Previous Year		215.34%	97.61%	62.04%	69.11%	59.81%	79.99%	195.95%
% ASP Compared to Previous Year		97.68%	99.67%	105.24%	90.01%	102.87%	99.99%	97.98%

June Annual YTD Summary - Sales \$1M - \$2M

	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	39	83	85	45	39	24	17	33
Total List Price	\$ 58,305,762	\$ 117,984,690	\$ 125,958,378	\$ 65,535,577	\$ 61,099,057	\$ 36,172,699	\$ 26,032,900	\$ 46,549,964
Told Sold Volume	\$ 52,674,330	\$ 110,035,290	\$ 116,566,344	\$ 59,085,308	\$ 52,519,000	\$ 31,244,000	\$ 21,361,739	\$ 40,859,620
List / Sell Ratio	90.34%	93.26%	92.54%	90.16%	85.96%	86.37%	82.06%	87.78%
Average Sales Price	\$ 1,350,624	\$ 1,325,726	\$ 1,371,369	\$ 1,313,007	\$ 1,346,641	\$ 1,301,833	\$ 1,256,573	\$ 1,238,170
Median Price								
Average Days on Market	235	213	280	190	238	250	321	161
% Volume Compared to Previous Year		208.90%	105.94%	50.69%	88.89%	59.49%	68.37%	191.27%
% ASP Compared to Previous Year		98.16%	103.44%	95.74%	102.56%	96.67%	96.52%	98.54%

June Annual YTD Summary - Sales \$2M - \$5M

	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	5	14	10	11	4	1	3	7
Total List Price	\$ 16,475,000	\$ 39,722,950	\$ 28,400,000	\$ 32,939,000	\$ 9,980,000	\$ 3,495,000	\$ 8,648,900	\$ 19,075,000
Told Sold Volume	\$ 15,422,797	\$ 36,606,868	\$ 26,575,000	\$ 29,715,000	\$ 8,855,000	\$ 2,897,625	\$ 8,000,000	\$ 16,675,000
List / Sell Ratio	93.61%	92.16%	93.57%	90.21%	88.73%	82.91%	92.50%	87.42%
Average Sales Price	\$ 3,084,559	\$ 2,614,776	\$ 2,657,500	\$ 2,701,364	\$ 2,213,750	\$ 2,897,625	\$ 2,666,667	\$ 2,382,143
Median Price								
Average Days on Market	220	186	360	218	121	192	64	533
% Volume Compared to Previous Year		237.36%	72.60%	111.82%	29.80%	32.72%	276.09%	208.44%
% ASP Compared to Previous Year		84.77%	101.63%	101.65%	81.95%	130.89%	92.03%	89.33%

June Annual YTD Summary - Sales \$5M +

	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	0	0	0	0	0	0	0	0
Total List Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Told Sold Volume	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
List / Sell Ratio					#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Average Sales Price					#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Median Price								
Average Days on Market		0			#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
% Volume Compared to Previous Year					#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
% ASP Compared to Previous Year					#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

June Annual YTD Summary - Overall Sales

	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales	4528	5719	3697	2668	3629	6269	6627	6248
Total List Price	\$ 1,180,153,737	\$ 1,911,494,431	\$ 1,374,187,781	\$ 923,712,380	\$ 1,006,292,914	\$ 970,290,464	\$ 1,023,016,728	\$ 1,045,654,734
Told Sold Volume	\$ 1,131,258,794	\$ 1,868,126,526	\$ 1,320,053,575	\$ 866,707,143	\$ 928,001,263	\$ 912,226,370	\$ 964,826,072	\$ 982,627,754
List / Sell Ratio	95.86%	97.73%	96.06%	93.83%	92.22%	94.02%	94.31%	93.97%
Average Sales Price	\$ 249,836	\$ 326,653	\$ 357,061	\$ 324,853	\$ 255,718	\$ 145,514	\$ 145,590	\$ 157,271
Median Price				\$ 247,000	\$ 178,000	\$ 101,000	\$ 105,000	\$ 110,000
Average Days on Market	133	100	122	147	141	123	133	0
% Volume Compared to Previous Year		165.14%	70.66%	65.66%	107.07%	98.30%	105.77%	101.85%
% ASP Compared to Previous Year		130.75%	109.31%	90.98%	78.72%	56.90%	100.05%	108.02%

12 MONTH ROLLING TOTALS

June Annual Rolling Totals Summary - Sales from \$0 - \$249,999							
	2005	2006	2007	2008	2009	2010	2011
Number of Sales	5160	2933	2676	3829	8,781	11,182	9,689
Total List Price	\$ 944,996,746	\$ 596,713,452	\$ 539,182,760	\$ 636,944,604	\$ 1,025,517,037	\$ 1,226,205,769	\$ 1,078,154,798
Told Sold Volume	\$ 931,961,302	\$ 583,760,692	\$ 517,072,104	\$ 596,017,424	\$ 978,564,474	\$ 1,177,600,541	\$ 1,027,525,254
List / Sell Ratio	98.62%	97.83%	95.90%	93.57%	95.42%	96.04%	95.30%
Average Sales Price	\$180,613	\$199,032	\$193,226	\$155,659	\$111,441	\$105,312	\$106,051
Average Days on Market	90	98	127	132	118	124	132
% Volume Compared to Previous Year		62.64%	88.58%	115.27%	164.18%	120.34%	87.26%
% ASP Compared to Previous Year		110.20%	97.08%	80.56%	71.59%	94.50%	100.70%

June Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999							
	2005	2006	2007	2008	2009	2010	2011
Number of Sales	3208	4369	2172	1404	1,241	1,366	1,221
Total List Price	\$ 1,118,979,928	\$ 1,455,056,365	\$ 753,660,247	\$ 514,555,457	\$ 443,186,496	\$ 487,470,175	\$ 435,774,900
Told Sold Volume	\$ 1,096,820,430	\$ 1,429,848,271	\$ 717,961,715	\$ 474,373,112	\$ 412,686,377	\$ 454,824,133	\$ 408,446,720
List / Sell Ratio	98.02%	98.27%	95.26%	92.19%	93.12%	93.30%	93.73%
Average Sales Price	\$341,902	\$327,271	\$330,553	\$337,873	\$332,543	\$332,961	\$334,518
Average Days on Market	110	109	142	161	160	166	169
% Volume Compared to Previous Year		130.36%	50.21%	66.07%	87.00%	110.21%	89.80%
% ASP Compared to Previous Year		95.72%	101.00%	102.21%	98.42%	100.13%	100.47%

June Annual Rolling Totals Summary - Sales from \$500,000 to 749,999							
	2005	2006	2007	2008	2009	2010	2011
Number of Sales	768	838	473	294	209	205	201
Total List Price	\$ 475,275,665	\$ 521,963,379	\$ 301,971,989	\$ 190,555,828	\$ 138,135,122	\$ 132,605,638	\$ 128,566,423
Told Sold Volume	\$ 460,718,631	\$ 505,773,860	\$ 283,229,869	\$ 174,731,908	\$ 125,103,455	\$ 120,965,875	\$ 118,492,267
List / Sell Ratio	96.94%	96.90%	93.79%	91.70%	90.57%	91.22%	92.16%
Average Sales Price	\$599,894	\$603,549	\$598,795	\$594,326	\$598,581	\$590,077	\$589,514
Average Days on Market	139	125	187	188	190	209	230
% Volume Compared to Previous Year		109.78%	56.00%	61.69%	71.60%	96.69%	97.96%
% ASP Compared to Previous Year		100.61%	99.21%	99.25%	100.72%	98.58%	99.90%

12 MONTH ROLLING TOTALS

June Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999							
	2005	2006	2007	2008	2009	2010	2011
Number of Sales	201	290	134	73	61	60	63
Total List Price	\$ 176,958,486	\$ 254,579,471	\$ 121,783,471	\$ 67,931,394	\$ 58,806,248	\$ 57,229,895	\$ 57,957,029
Told Sold Volume	\$ 170,041,905	\$ 243,393,466	\$ 113,277,909	\$ 61,323,074	\$ 51,894,205	\$ 51,387,595	\$ 52,502,950
List / Sell Ratio	96.09%	95.61%	93.02%	90.27%	88.25%	89.79%	90.59%
Average Sales Price	\$845,980	\$839,288	\$845,358	\$840,042	\$850,725	\$856,460	\$833,380
Average Days on Market	179	149	177	227	227	181	250
% Volume Compared to Previous Year		143.14%	46.54%	54.14%	84.62%	99.02%	102.17%
% ASP Compared to Previous Year		99.21%	100.72%	99.37%	101.27%	100.67%	97.31%

June Annual Rolling Totals Summary - All Sales \$1M +							
	2005	2006	2007	2008	2009	2010	2011
Number of Sales	126	179	112	77	65	35	54
Total List Price	\$ 202,504,240	\$ 292,955,671	\$ 195,326,676	\$ 143,489,756	\$ 118,372,499	\$ 63,027,701	\$ 87,020,964
Told Sold Volume	\$ 187,687,158	\$ 271,386,269	\$ 171,882,858	\$ 122,926,583	\$ 104,293,125	\$ 53,199,889	\$ 75,365,620
List / Sell Ratio	92.68%	92.64%	88.00%	85.67%	88.11%	84.41%	86.61%
Average Sales Price	\$1,489,581	\$1,516,124	\$1,534,668	\$1,596,449	\$1,604,510	\$1,519,997	\$1,395,660
Average Days on Market	226	241	242	212	224	297	268
% Volume Compared to Previous Year		144.60%	63.34%	71.52%	84.84%	51.01%	141.66%
% ASP Compared to Previous Year		101.78%	101.22%	104.03%	100.50%	94.73%	91.82%

June Annual Rolling Totals Summary - Sales \$1M - \$2M							
	2005	2006	2007	2008	2009	2010	2011
Number of Sales	110	157	93	68	56	29	47
Total List Price	\$ 156,881,290	\$ 226,877,071	\$ 139,320,776	\$ 106,315,756	\$ 85,253,499	\$ 44,288,801	\$ 67,945,964
Told Sold Volume	\$ 145,480,290	\$ 211,021,269	\$ 124,132,858	\$ 91,326,583	\$ 73,354,500	\$ 36,949,889	\$ 58,690,620
List / Sell Ratio	92.73%	93.01%	89.10%	85.90%	86.04%	83.43%	86.38%
Average Sales Price	\$1,322,548	\$1,344,085	\$1,334,762	\$1,343,038	\$1,309,902	\$1,274,134	\$1,248,737
Average Days on Market	232	233	224	215	228	322	229
% Volume Compared to Previous Year		145.05%	58.82%	73.57%	80.32%	50.37%	158.84%
% ASP Compared to Previous Year		101.63%	99.31%	100.62%	97.53%	97.27%	98.01%

12 MONTH ROLLING TOTALS

June Annual Rolling Totals Summary - Sales \$2M - \$5M							
	2005	2006	2007	2008	2009	2010	2011
Number of Sales	16	21	19	8	8	6	7
Total List Price	\$ 45,622,950	\$ 60,178,600	\$ 56,005,900	\$ 24,274,000	\$ 27,120,000	\$ 18,738,900	\$ 19,075,000
Told Sold Volume	\$ 42,206,868	\$ 55,365,000	\$ 47,750,000	\$ 21,600,000	\$ 23,142,625	\$ 16,250,000	\$ 16,675,000
List / Sell Ratio	92.51%	92.00%	85.26%	88.98%	85.33%	86.72%	87.42%
Average Sales Price	\$2,637,929	\$2,636,429	\$2,513,158	\$2,700,000	\$2,892,828	\$2,708,333	\$2,382,143
Average Days on Market	189	316	331	157	204	178	533
% Volume Compared to Previous Year		131.18%	86.25%	45.24%	107.14%	70.22%	102.62%
% ASP Compared to Previous Year		99.94%	95.32%	107.43%	107.14%	93.62%	87.96%

June Annual Rolling Totals Summary - Sales \$5M +							
	2005	2006	2007	2008	2009	2010	2011
Number of Sales	0	1	0	1	1	0	0
Total List Price	\$ -	\$ 5,900,000	\$ -	\$ 12,900,000	\$ 5,999,000	\$ -	\$ -
Told Sold Volume	\$ -	\$ 5,000,000	\$ -	\$ 10,000,000	\$ 5,230,000	\$ -	\$ -
List / Sell Ratio		84.75%		77.52%	87.18%	#DIV/0!	#DIV/0!
Average Sales Price		\$5,000,000		\$10,000,000	\$5,230,000	#DIV/0!	#DIV/0!
Average Days on Market		74		516	193	#DIV/0!	#DIV/0!
% Volume Compared to Previous Year					52.30%	0.00%	#DIV/0!
% ASP Compared to Previous Year					52.30%	#DIV/0!	#DIV/0!

June Annual Rolling Totals Summary - Overall Sales							
	2005	2006	2007	2008	2009	2010	2011
Number of Sales	9463	8609	5567	5677	10357	12848	11228
Total List Price	\$ 2,918,715,065	\$ 3,121,268,338	\$ 1,911,925,143	\$ 1,553,477,039	\$ 1,784,017,402	\$ 1,966,539,178	\$ 1,787,474,114
Told Sold Volume	\$ 2,847,229,426	\$ 3,034,162,558	\$ 1,803,424,455	\$ 1,429,372,101	\$ 1,669,975,636	\$ 1,857,978,033	\$ 1,682,332,811
List / Sell Ratio	97.55%	97.21%	94.33%	92.01%	93.61%	94.48%	94.12%
Average Sales Price	\$300,880	\$352,441	\$323,949	\$251,783	\$161,241	\$144,612	\$149,834
Average Days on Market	104	111	141	144	125	130	139
% Volume Compared to Previous Year		106.57%	59.44%	79.26%	116.83%	111.26%	90.55%
% ASP Compared to Previous Year		117.14%	91.92%	77.72%	64.04%	89.69%	103.61%

2011 FM-FB-CC YTD Snapshot by Month - Jan

January Transactions	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	342	68.81%	377	59.56%	156	29.00%	166	47.70%	199	64.4%	601	88.12%	738	86.11%	757	86.51%
\$250,000 - \$499,999	125	25.15%	199	31.44%	280	52.04%	130	37.36%	81	26.2%	68	9.97%	97	11.32%	92	10.51%
\$500,000 - \$749,999	20	4.02%	35	5.53%	62	11.52%	38	10.92%	20	6.5%	10	1.47%	16	1.87%	20	2.29%
\$750,000 - \$999,999	3	0.60%	15	2.37%	25	4.65%	5	1.44%	5	1.6%	3	0.44%	4	0.47%	3	0.34%
\$1M - \$2M	6	1.21%	6	0.95%	12	2.23%	7	2.01%	4	1.3%	0	0.00%	1	0.12%	2	0.23%
\$2M - \$5M	1	0.20%	1	0.16%	3	0.56%	2	0.57%	0	0.0%	0	0.00%	1	0.12%	1	0.11%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.0%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	7	1.41%	7	1.11%	15	2.79%	9	2.59%	4	1.3%	0	0.00%	2	0.23%	3	0.34%
TOTAL MARKET Number of Sales	497	100.00%	633	100.00%	538	100.00%	348	100.00%	309	100.0%	682	100.00%	857	100.00%	875	100.00%

January Sides	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	684	68.81%	754	59.56%	312	29.00%	332	47.70%	398	64.4%	1202	88.12%	1476	86.11%	1514	86.51%
\$250,000 - \$499,999	250	25.15%	398	31.44%	560	52.04%	260	37.36%	162	26.2%	136	9.97%	194	11.32%	184	10.51%
\$500,000 - \$749,999	40	4.02%	70	5.53%	124	11.52%	76	10.92%	40	6.5%	20	1.47%	32	1.87%	40	2.29%
\$750,000 - \$999,999	6	0.60%	30	2.37%	50	4.65%	10	1.44%	10	1.6%	6	0.44%	8	0.47%	6	0.34%
\$1M - \$2M	12	1.21%	12	0.95%	24	2.23%	14	2.01%	8	1.3%	0	0.00%	2	0.12%	4	0.23%
\$2M - \$5M	2	0.20%	2	0.16%	6	0.56%	4	0.57%	0	0.0%	0	0.00%	2	0.12%	2	0.11%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.0%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	14	1.41%	14	1.11%	30	2.79%	18	2.59%	8	1.3%	0	0.00%	4	0.23%	6	0.34%
TOTAL MARKET Number of Sides	994	100.00%	1266	100.00%	1076	100.00%	696	100.00%	618	100.0%	1364	100.00%	1714	100.00%	1750	100.00%

January YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	342	68.81%	377	59.56%	156	29.00%	166	47.70%	199	64.4%	601	88.12%	738	86.11%	757	86.51%
\$250,000 - \$499,999	125	25.15%	199	31.44%	280	52.04%	130	37.36%	81	26.2%	68	9.97%	97	11.32%	92	10.51%
\$500,000 - \$749,999	20	4.02%	35	5.53%	62	11.52%	38	10.92%	20	6.5%	10	1.47%	16	1.87%	20	2.29%
\$750,000 - \$999,999	3	0.60%	15	2.37%	25	4.65%	5	1.44%	5	1.6%	3	0.44%	4	0.47%	3	0.34%
\$1M - \$2M	6	1.21%	6	0.95%	12	2.23%	7	2.01%	4	1.3%	0	0.00%	1	0.12%	2	0.23%
\$2M - \$5M	1	0.20%	1	0.16%	3	0.56%	2	0.57%	0	0.0%	0	0.00%	1	0.12%	1	0.11%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.0%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	7	1.41%	7	1.11%	15	2.79%	9	2.59%	4	1.3%	0	0.00%	2	0.23%	3	0.34%
TOTAL MARKET Number of Sales	497	100.00%	633	100.00%	538	100.00%	348	100.00%	309	100.0%	682	100.00%	857	100.00%	875	100.00%

January YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	684	68.81%	754	59.56%	312	29.00%	332	47.70%	398	64.4%	1202	88.12%	1476	86.11%	1514	86.51%
\$250,000 - \$499,999	250	25.15%	398	31.44%	560	52.04%	260	37.36%	162	26.2%	136	9.97%	194	11.32%	184	10.51%
\$500,000 - \$749,999	40	4.02%	70	5.53%	124	11.52%	76	10.92%	40	6.5%	20	1.47%	32	1.87%	40	2.29%
\$750,000 - \$999,999	6	0.60%	30	2.37%	50	4.65%	10	1.44%	10	1.6%	6	0.44%	8	0.47%	6	0.34%
\$1M - \$2M	12	1.21%	12	0.95%	24	2.23%	14	2.01%	8	1.3%	0	0.00%	2	0.12%	4	0.23%
\$2M - \$5M	2	0.20%	2	0.16%	6	0.56%	4	0.57%	0	0.0%	0	0.00%	2	0.12%	2	0.11%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.0%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	14	1.41%	14	1.11%	30	2.79%	18	2.59%	8	1.3%	0	0.00%	4	0.23%	6	0.34%
TOTAL MARKET Number of Sides	994	100.00%	1266	100.00%	1076	100.00%	696	100.00%	618	100.0%	1364	100.00%	1714	100.00%	1750	100.00%

2011 FM-FB-CC YTD Snapshot by Month - Feb

February Transactions	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	417	71.53%	417	57.92%	170	31.78%	208	54.03%	296	65.05%	710	86.59%	833	85.96%	843	85.76%
\$250,000 - \$499,999	126	21.61%	225	31.25%	299	55.89%	126	32.73%	114	25.05%	93	11.34%	109	11.25%	105	10.68%
\$500,000 - \$749,999	28	4.80%	56	7.78%	50	9.35%	33	8.57%	32	7.03%	9	1.10%	19	1.96%	15	1.53%
\$750,000 - \$999,999	5	0.86%	15	2.08%	11	2.06%	13	3.38%	7	1.54%	5	0.61%	6	0.62%	8	0.81%
\$1M - \$2M	6	1.03%	7	0.97%	5	0.93%	4	1.04%	6	1.32%	3	0.37%	2	0.21%	10	1.02%
\$2M - \$5M	1	0.17%	0	0.00%	0	0.00%	1	0.26%	-	0.00%	0	0.00%	0	0.00%	2	0.20%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	7	1.20%	7	0.97%	5	0.93%	5	1.30%	6	1.32%	3	0.37%	2	0.21%	12	1.22%
TOTAL MARKET Number of Sales	583	100.00%	720	100.00%	535	100.00%	385	100.00%	455	100.00%	820	100.00%	969	100.00%	983	100.00%

February Sides	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	834	71.53%	834	57.92%	340	31.78%	416	54.03%	592	65.05%	1420	86.59%	1666	85.96%	1686	85.76%
\$250,000 - \$499,999	252	21.61%	450	31.25%	598	55.89%	252	32.73%	228	25.05%	186	11.34%	218	11.25%	210	10.68%
\$500,000 - \$749,999	56	4.80%	112	7.78%	100	9.35%	66	8.57%	64	7.03%	18	1.10%	38	1.96%	30	1.53%
\$750,000 - \$999,999	10	0.86%	30	2.08%	22	2.06%	26	3.38%	14	1.54%	10	0.61%	12	0.62%	16	0.81%
\$1M - \$2M	12	1.03%	14	0.97%	10	0.93%	8	1.04%	12	1.32%	6	0.37%	4	0.21%	20	1.02%
\$2M - \$5M	2	0.17%	0	0.00%	0	0.00%	2	0.26%	-	0.00%	0	0.00%	0	0.00%	4	0.20%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	-	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	14	1.20%	14	0.97%	10	0.93%	10	1.30%	12	1.32%	6	0.37%	4	0.21%	24	1.22%
TOTAL MARKET Number of Sides	1166	100.00%	1440	100.00%	1070	100.00%	770	100.00%	910	100.00%	1640	100.00%	1938	100.00%	1966	100.00%

February YTD Transactions	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	759	70.28%	794	58.68%	326	30.38%	374	51.02%	495	64.79%	1311	87.28%	1571	86.04%	1600	86.11%
\$250,000 - \$499,999	251	23.24%	424	31.34%	579	53.96%	256	34.92%	195	25.52%	161	10.72%	206	11.28%	197	10.60%
\$500,000 - \$749,999	48	4.44%	91	6.73%	112	10.44%	71	9.69%	52	6.81%	19	1.26%	35	1.92%	35	1.88%
\$750,000 - \$999,999	8	0.74%	30	2.22%	36	3.36%	18	2.46%	12	1.57%	8	0.53%	10	0.55%	11	0.59%
\$1M - \$2M	12	1.11%	13	0.96%	17	1.58%	11	1.50%	10	1.31%	3	0.20%	3	0.16%	12	0.65%
\$2M - \$5M	2	0.19%	1	0.07%	3	0.28%	3	0.41%	-	0.00%	0	0.00%	1	0.05%	3	0.16%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	-	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	14	1.30%	14	1.03%	20	1.86%	14	1.91%	10	1.31%	3	0.20%	4	0.22%	15	0.81%
TOTAL MARKET Number of Sales	1080	100.00%	1353	100.00%	1073	100.00%	733	100.00%	764	100.00%	1502	100.00%	1826	100.00%	1858	100.00%

February YTD Sides	2004		2005		2006		2007		2008		2009		2010		2011	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1518	70.28%	1588	58.68%	652	30.38%	748	51.02%	990	64.79%	2622	87.28%	3142	86.04%	3200	86.11%
\$250,000 - \$499,999	502	23.24%	848	31.34%	1158	53.96%	512	34.92%	390	25.52%	322	10.72%	412	11.28%	394	10.60%
\$500,000 - \$749,999	96	4.44%	182	6.73%	224	10.44%	142	9.69%	104	6.81%	38	1.26%	70	1.92%	70	1.88%
\$750,000 - \$999,999	16	0.74%	60	2.22%	72	3.36%	36	2.46%	24	1.57%	16	0.53%	20	0.55%	22	0.59%
\$1M - \$2M	24	1.11%	26	0.96%	34	1.58%	22	1.50%	20	1.31%	6	0.20%	6	0.16%	24	0.65%
\$2M - \$5M	4	0.19%	2	0.10%	6	0.28%	6	0.41%	-	0.00%	0	0.00%	2	0.05%	6	0.16%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	-	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	28	1.30%	28	1.03%	40	1.86%	28	1.91%	20	1.31%	6	0.20%	8	0.22%	30	0.81%
TOTAL MARKET Number of Sides	2160	100.00%	2706	100.03%	2146	100.00%	1466	100.00%	1528	100.00%	3004	100.00%	3652	100.00%	3716	100.00%

2011 FM-FB-CC YTD Snapshot by Month - Mar

March Transactions	2004		2005		2006		2007		2008		2009		2010	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	536	62.40%	554	52.56%	212	33.54%	265	50.38%	423	69.12%	1000	88.73%	1120	88.89%
\$250,000 - \$499,999	238	27.71%	384	36.43%	320	50.63%	194	36.88%	146	23.86%	90	7.99%	111	8.81%
\$500,000 - \$749,999	67	7.80%	80	7.59%	57	9.02%	46	8.75%	29	4.74%	23	2.04%	20	1.59%
\$750,000 - \$999,999	9	1.05%	19	1.80%	29	4.59%	10	1.90%	5	0.82%	8	0.71%	6	0.48%
\$1M - \$2M	8	0.93%	14	1.33%	11	1.74%	10	1.90%	7	1.14%	6	0.53%	3	0.24%
\$2M - \$5M	1	0.12%	3	0.28%	3	0.47%	1	0.19%	2	0.33%	0	0.00%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	9	1.05%	17	1.61%	14	2.22%	11	2.09%	9	1.47%	6	0.53%	3	0.24%
TOTAL MARKET Number of Sales	859	100.00%	1054	100.00%	632	100.00%	526	100.00%	612	100.00%	1127	100.00%	1260	100.00%

March Sides	2004		2005		2006		2007		2008		2009		2010	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1072	62.40%	1108	52.56%	424	33.54%	530	50.38%	846	69.12%	2000	88.73%	2240	88.89%
\$250,000 - \$499,999	476	27.71%	768	36.43%	640	50.63%	388	36.88%	292	23.86%	180	7.99%	222	8.81%
\$500,000 - \$749,999	134	7.80%	160	7.59%	114	9.02%	92	8.75%	58	4.74%	46	2.04%	40	1.59%
\$750,000 - \$999,999	18	1.05%	38	1.80%	58	4.59%	20	1.90%	10	0.82%	16	0.71%	12	0.48%
\$1M - \$2M	16	0.93%	28	1.33%	22	1.74%	20	1.90%	14	1.14%	12	0.53%	6	0.24%
\$2M - \$5M	2	0.12%	6	0.28%	6	0.47%	2	0.19%	4	0.33%	0	0.00%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	18	1.05%	34	1.61%	28	2.22%	22	2.09%	18	1.47%	12	0.53%	6	0.24%
TOTAL MARKET Number of Sides	1718	100.00%	2108	100.00%	1264	100.00%	1052	100.00%	1224	100.00%	2254	100.00%	2520	100.00%

March YTD Transactions	2004		2005		2006		2007		2008		2009		2010	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	1295	66.79%	1348	56.00%	538	31.55%	639	50.75%	918	66.72%	2311	87.90%	2691	87.20%
\$250,000 - \$499,999	489	25.22%	808	33.57%	899	52.73%	450	35.74%	341	24.78%	251	9.55%	317	10.27%
\$500,000 - \$749,999	115	5.93%	171	7.10%	169	9.91%	117	9.29%	81	5.89%	42	1.60%	55	1.78%
\$750,000 - \$999,999	17	0.88%	49	2.04%	65	3.81%	28	2.22%	17	1.24%	16	0.61%	16	0.52%
\$1M - \$2M	20	1.03%	27	1.12%	28	1.64%	21	1.67%	17	1.24%	9	0.34%	6	0.19%
\$2M - \$5M	3	0.15%	4	0.17%	6	0.35%	4	0.32%	2	0.15%	0	0.00%	1	0.03%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	23	1.19%	31	1.29%	34	1.99%	25	1.99%	19	1.38%	9	0.34%	7	0.23%
TOTAL MARKET Number of Sales	1939	100.00%	2407	100.00%	1705	100.00%	1259	100.00%	1376	100.00%	2629	100.00%	3086	100.00%

March YTD Sides	2004		2005		2006		2007		2008		2009		2010	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	2590	66.79%	2696	56.00%	1076	31.55%	1278	50.75%	1836	66.72%	4622	87.90%	5382	87.20%
\$250,000 - \$499,999	978	25.22%	1616	33.57%	1798	52.73%	900	35.74%	682	24.78%	502	9.55%	634	10.27%
\$500,000 - \$749,999	230	5.93%	342	7.10%	338	9.91%	234	9.29%	162	5.89%	84	1.60%	110	1.78%
\$750,000 - \$999,999	34	0.88%	98	2.04%	130	3.81%	56	2.22%	34	1.24%	32	0.61%	32	0.52%
\$1M - \$2M	40	1.03%	54	1.12%	56	1.64%	42	1.67%	34	1.24%	18	0.34%	12	0.19%
\$2M - \$5M	6	0.15%	8	0.17%	12	0.35%	8	0.32%	4	0.15%	0	0.00%	2	0.03%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	46	1.19%	62	1.29%	68	1.99%	50	1.99%	38	1.38%	18	0.34%	14	0.23%
TOTAL MARKET Number of Sides	3878	100.00%	4814	100.00%	3410	100.00%	2518	100.00%	2752	100.00%	5258	100.00%	6172	100.00%

2011 FM-FB-CC YTD Snapshot by Month - Apr

April Transactions	2004		2005		2006		2007		2008		2009		2010	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	599	69.25%	522	47.89%	228	34.60%	230	46.37%	582	72.48%	1031	87.74%	1126	85.82%
\$250,000 - \$499,999	204	23.58%	407	37.34%	329	49.92%	182	36.69%	169	21.05%	116	9.87%	153	11.66%
\$500,000 - \$749,999	49	5.66%	113	10.37%	66	10.02%	59	11.90%	31	3.86%	19	1.62%	22	1.68%
\$750,000 - \$999,999	9	1.04%	32	2.94%	22	3.34%	15	3.02%	10	1.25%	4	0.34%	7	0.53%
\$1M - \$2M	4	0.46%	15	1.38%	14	2.12%	8	1.61%	10	1.25%	5	0.43%	2	0.15%
\$2M - \$5M	0	0.00%	1	0.09%	0	0.00%	2	0.40%	1	0.12%	0	0.00%	2	0.15%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	0	0.00%	16	1.47%	14	2.12%	10	2.02%	11	1.37%	5	0.43%	4	0.30%
TOTAL MARKET Number of Sales	865	100.00%	1090	100.00%	659	100.00%	496	100.00%	803	100.00%	1175	100.00%	1312	100.00%

April Sides	2004		2005		2006		2007		2008		2009		2010	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1198	69.25%	1044	47.89%	456	34.60%	460	46.37%	1164	72.48%	2062	87.74%	2252	85.82%
\$250,000 - \$499,999	408	23.58%	814	37.34%	658	49.92%	364	36.69%	338	21.05%	232	9.87%	306	11.66%
\$500,000 - \$749,999	98	5.66%	226	10.37%	132	10.02%	118	11.90%	62	3.86%	38	1.62%	44	1.68%
\$750,000 - \$999,999	18	1.04%	64	2.94%	44	3.34%	30	3.02%	20	1.25%	8	0.34%	14	0.53%
\$1M - \$2M	8	0.46%	30	1.38%	28	2.12%	16	1.61%	20	1.25%	10	0.43%	4	0.15%
\$2M - \$5M	0	0.00%	2	0.09%	0	0.00%	4	0.40%	2	0.12%	0	0.00%	4	0.15%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	0	0.00%	32	1.47%	28	2.12%	20	2.02%	22	1.37%	10	0.43%	8	0.30%
TOTAL MARKET Number of Sides	1730	100.00%	2180	100.00%	1318	100.00%	992	100.00%	1606	100.00%	2350	100.00%	2624	100.00%

April YTD Transactions	2004		2005		2006		2007		2008		2009		2010	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	1894	67.55%	1870	53.47%	766	32.40%	869	49.52%	1500	68.84%	3342	87.85%	3817	86.79%
\$250,000 - \$499,999	693	24.71%	1215	34.74%	1228	51.95%	632	36.01%	510	23.41%	367	9.65%	470	10.69%
\$500,000 - \$749,999	164	5.85%	284	8.12%	235	9.94%	176	10.03%	112	5.14%	61	1.60%	77	1.75%
\$750,000 - \$999,999	26	0.93%	81	2.32%	87	3.68%	43	2.45%	27	1.24%	20	0.53%	23	0.52%
\$1M - \$2M	24	0.86%	42	1.20%	42	1.78%	29	1.65%	27	1.24%	14	0.37%	8	0.18%
\$2M - \$5M	3	0.11%	5	0.14%	6	0.25%	6	0.34%	3	0.14%	0	0.00%	3	0.07%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	23	0.82%	47	1.34%	48	2.03%	35	1.99%	30	1.38%	14	0.37%	11	0.25%
TOTAL MARKET Number of Sales	2804	100.00%	3497	100.00%	2364	100.00%	1755	100.00%	2179	100.00%	3804	100.00%	4398	100.00%

April YTD Sides	2004		2005		2006		2007		2008		2009		2010	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	3788	67.55%	3740	53.47%	1532	32.40%	1738	49.52%	3000	68.84%	6684	87.85%	7634	86.79%
\$250,000 - \$499,999	1386	24.71%	2430	34.74%	2456	51.95%	1264	36.01%	1020	23.41%	734	9.65%	940	10.69%
\$500,000 - \$749,999	328	5.85%	568	8.12%	470	9.94%	352	10.03%	224	5.14%	122	1.60%	154	1.75%
\$750,000 - \$999,999	52	0.93%	162	2.32%	174	3.68%	86	2.45%	54	1.24%	40	0.53%	46	0.52%
\$1M - \$2M	48	0.86%	84	1.20%	84	1.78%	58	1.65%	54	1.24%	28	0.37%	16	0.18%
\$2M - \$5M	6	0.11%	10	0.14%	12	0.25%	12	0.34%	6	0.14%	0	0.00%	6	0.07%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	46	0.82%	94	1.34%	96	2.03%	70	1.99%	60	1.38%	28	0.37%	22	0.25%
TOTAL MARKET Number of Sides	5608	100.00%	6994	100.00%	4728	100.00%	3510	100.00%	4358	100.00%	7608	100.00%	8796	100.00%

2011 FM-FB-CC YTD Snapshot by Month - May

May Transactions	2004		2005		2006		2007		2008		2009		2010	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	534	65.04%	444	41.42%	222	34.42%	239	52.07%	531	71.08%	993	83.94%	997	87.30%
\$250,000 - \$499,999	216	26.31%	445	41.51%	315	48.84%	156	33.99%	160	21.42%	156	13.19%	116	10.16%
\$500,000 - \$749,999	43	5.24%	130	12.13%	55	8.53%	39	8.50%	37	4.95%	22	1.86%	20	1.75%
\$750,000 - \$999,999	18	2.19%	32	2.99%	28	4.34%	15	3.27%	14	1.87%	6	0.51%	5	0.44%
\$1M - \$2M	8	0.97%	18	1.68%	22	3.41%	8	1.74%	5	0.67%	6	0.51%	4	0.35%
\$2M - \$5M	2	0.24%	3	0.28%	3	0.47%	2	0.44%	0	0.00%	0	0.00%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	10	1.22%	21	1.96%	25	3.88%	10	2.18%	5	0.67%	6	0.51%	4	0.35%
TOTAL MARKET Number of Sales	821	100.00%	1072	100.00%	645	100.00%	459	100.00%	747	100.00%	1183	100.00%	1142	100.00%

May Sides	2004		2005		2006		2007		2008		2009		2010	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1068	65.04%	888	41.42%	444	34.42%	478	52.07%	1062	71.08%	1986	83.94%	1994	87.30%
\$250,000 - \$499,999	432	26.31%	890	41.51%	630	48.84%	312	33.99%	320	21.42%	312	13.19%	232	10.16%
\$500,000 - \$749,999	86	5.24%	260	12.13%	110	8.53%	78	8.50%	74	4.95%	44	1.86%	40	1.75%
\$750,000 - \$999,999	36	2.19%	64	2.99%	56	4.34%	30	3.27%	28	1.87%	12	0.51%	10	0.44%
\$1M - \$2M	16	0.97%	36	1.68%	44	3.41%	16	1.74%	10	0.67%	12	0.51%	8	0.35%
\$2M - \$5M	4	0.24%	6	0.28%	6	0.47%	4	0.44%	0	0.00%	0	0.00%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	20	1.22%	42	1.96%	50	3.88%	20	2.18%	10	0.67%	12	0.51%	8	0.35%
TOTAL MARKET Number of Sides	1642	100.00%	2144	100.00%	1290	100.00%	918	100.00%	1494	100.00%	2366	100.00%	2284	100.00%

May YTD Transactions	2004		2005		2006		2007		2008		2009		2010	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	2428	66.98%	2314	50.65%	988	32.83%	1108	50.05%	2031	69.41%	4335	86.93%	4814	86.90%
\$250,000 - \$499,999	909	25.08%	1660	36.33%	1543	51.28%	788	35.59%	670	22.90%	523	10.49%	586	10.58%
\$500,000 - \$749,999	207	5.71%	414	9.06%	290	9.64%	215	9.71%	149	5.09%	83	1.66%	97	1.75%
\$750,000 - \$999,999	44	1.21%	113	2.47%	115	3.82%	58	2.62%	41	1.40%	26	0.52%	28	0.51%
\$1M - \$2M	32	0.88%	60	1.31%	64	2.13%	37	1.67%	32	1.09%	20	0.40%	12	0.22%
\$2M - \$5M	5	0.14%	8	0.18%	9	0.30%	8	0.36%	3	0.10%	0	0.00%	3	0.05%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	33	0.91%	68	1.49%	73	2.43%	45	2.03%	35	1.20%	20	0.40%	15	0.27%
TOTAL MARKET Number of Sales	3625	100.00%	4569	100.00%	3009	100.00%	2214	100.00%	2926	100.00%	4987	100.00%	5540	100.00%

May YTD Sides	2004		2005		2006		2007		2008		2009		2010	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	4856	66.98%	4628	50.65%	1976	32.83%	2216	50.05%	4062	69.41%	8670	86.93%	9628	86.90%
\$250,000 - \$499,999	1818	25.08%	3320	36.33%	3086	51.28%	1576	35.59%	1340	22.90%	1046	10.49%	1172	10.58%
\$500,000 - \$749,999	414	5.71%	828	9.06%	580	9.64%	430	9.71%	298	5.09%	166	1.66%	194	1.75%
\$750,000 - \$999,999	86	1.21%	226	2.47%	230	3.82%	116	2.62%	82	1.40%	52	0.52%	56	0.51%
\$1M - \$2M	64	0.88%	120	1.31%	128	2.13%	74	1.67%	64	1.09%	40	0.40%	24	0.22%
\$2M - \$5M	10	0.14%	16	0.18%	18	0.30%	16	0.36%	6	0.10%	0	0.00%	6	0.05%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	66	0.91%	136	1.49%	146	2.43%	90	2.03%	70	1.20%	40	0.40%	30	0.27%
TOTAL MARKET Number of Sides	7250	100.00%	9138	100.00%	6018	100.00%	4428	100.00%	5852	100.00%	9974	100.00%	11080	100.00%

2011 FM-FB-CC YTD Snapshot by Month - Jun

June Transactions	2004		2005		2006		2007		2008		2009		2010	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	595	65.89%	441	38.35%	286	41.57%	259	57.05%	515	73.26%	1110	86.58%	947	87.12%
\$250,000 - \$499,999	231	25.58%	505	43.91%	319	46.37%	133	29.30%	137	19.49%	134	10.45%	109	10.03%
\$500,000 - \$749,999	53	5.87%	142	12.35%	45	6.54%	39	8.59%	31	4.41%	26	2.03%	22	2.02%
\$750,000 - \$999,999	17	1.88%	33	2.87%	16	2.33%	12	2.64%	12	1.71%	7	0.55%	4	0.37%
\$1M - \$2M	7	0.78%	23	2.00%	21	3.05%	8	1.76%	7	1.00%	4	0.31%	5	0.46%
\$2M - \$5M	0	0.00%	6	0.52%	1	0.15%	3	0.66%	1	0.14%	1	0.08%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	7	0.78%	29	2.52%	22	3.20%	11	2.42%	8	1.14%	5	0.39%	5	0.46%
TOTAL MARKET Number of Sales	903	100.00%	1150	100.00%	688	100.00%	454	100.00%	703	100.00%	1282	100.00%	1087	100.00%

June Sides	2004		2005		2006		2007		2008		2009		2010	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	1190	65.89%	882	38.35%	572	41.57%	518	57.05%	1030	73.26%	2220	86.58%	1894	87.12%
\$250,000 - \$499,999	462	25.58%	1010	43.91%	638	46.37%	266	29.30%	274	19.49%	268	10.45%	218	10.03%
\$500,000 - \$749,999	106	5.87%	284	12.35%	90	6.54%	78	8.59%	62	4.41%	52	2.03%	44	2.02%
\$750,000 - \$999,999	34	1.88%	66	2.87%	32	2.33%	24	2.64%	24	1.71%	14	0.55%	8	0.37%
\$1M - \$2M	14	0.78%	46	2.00%	42	3.05%	16	1.76%	14	1.00%	8	0.31%	10	0.46%
\$2M - \$5M	0	0.00%	12	0.52%	2	0.15%	6	0.66%	2	0.14%	2	0.08%	0	0.00%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	14	0.78%	58	2.52%	44	3.20%	22	2.42%	16	1.14%	10	0.39%	10	0.46%
TOTAL MARKET Number of Sides	1806	100.00%	2300	100.00%	1376	100.00%	908	100.00%	1406	100.00%	2564	100.00%	2174	100.00%

June YTD Transactions	2004		2005		2006		2007		2008		2009		2010	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	3023	66.76%	2755	48.17%	1274	34.46%	1367	51.24%	2546	70.16%	5445	86.86%	5761	86.93%
\$250,000 - \$499,999	1140	25.18%	2165	37.86%	1862	50.37%	921	34.52%	807	22.24%	657	10.48%	695	10.49%
\$500,000 - \$749,999	260	5.74%	556	9.72%	335	9.06%	254	9.52%	180	4.96%	109	1.74%	119	1.80%
\$750,000 - \$999,999	61	1.35%	146	2.55%	131	3.54%	70	2.62%	53	1.46%	33	0.53%	32	0.48%
\$1M - \$2M	39	0.86%	83	1.45%	85	2.30%	45	1.69%	39	1.07%	24	0.38%	17	0.26%
\$2M - \$5M	5	0.11%	14	0.24%	10	0.27%	11	0.41%	4	0.11%	1	0.02%	3	0.05%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	40	0.88%	97	1.70%	95	2.57%	56	2.10%	43	1.18%	25	0.40%	20	0.30%
TOTAL MARKET Number of Sales	4528	100.00%	5719	100.00%	3697	100.00%	2668	100.00%	3629	100.00%	6269	100.00%	6627	100.00%

June YTD Sides	2004		2005		2006		2007		2008		2009		2010	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	6046	66.76%	5510	48.17%	2548	34.46%	2734	51.24%	5092	70.16%	10890	86.86%	11522	86.93%
\$250,000 - \$499,999	2280	25.18%	4330	37.86%	3724	50.37%	1842	34.52%	1614	22.24%	1314	10.48%	1390	10.49%
\$500,000 - \$749,999	520	5.74%	1112	9.72%	670	9.06%	508	9.52%	360	4.96%	218	1.74%	238	1.80%
\$750,000 - \$999,999	122	1.35%	292	2.55%	262	3.54%	140	2.62%	106	1.46%	66	0.53%	64	0.48%
\$1M - \$2M	78	0.86%	166	1.45%	170	2.30%	90	1.69%	78	1.07%	48	0.38%	34	0.26%
\$2M - \$5M	10	0.11%	28	0.24%	20	0.27%	22	0.41%	8	0.11%	2	0.02%	6	0.05%
Over \$5M	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Over \$1M	80	0.88%	194	1.70%	190	2.57%	112	2.10%	86	1.18%	50	0.40%	40	0.30%
TOTAL MARKET Number of Sides	9056	100.00%	11438	100.00%	7394	100.00%	5336	100.00%	7258	100.00%	12538	100.00%	13254	100.00%

HISTORY OF LISTINGS TAKEN

JUN 2005 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	183	0	435	618
250,000-499,999	486	24	369	879
500,000-749,999	75	11	95	181
750,000-999,999	34	21	46	101
1,000,000-1,999,999	22	8	30	60
2,000,000-4,999,999	2	4	10	16
5,000,000 and over	0	0	0	0
Totals	802	68	985	1855

JUN 2006 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	289	5	464	758
250,000-499,999	684	25	705	1414
500,000-749,999	183	46	169	398
750,000-999,999	50	11	59	120
1,000,000-1,999,999	24	7	56	87
2,000,000-4,999,999	3	7	11	21
5,000,000 and over	0	0	1	1
Totals	1233	101	1465	2799

JUN 2007 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	504	3	346	853
250,000-499,999	418	24	282	724
500,000-749,999	509	16	73	598
750,000-999,999	28	12	37	77
1,000,000-1,999,999	23	5	30	58
2,000,000-4,999,999	2	1	7	10
5,000,000 and over	0	0	1	1
Totals	1484	61	776	2321

JUN 2008 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	892	7	454	1353
250,000-499,999	215	37	205	457
500,000-749,999	44	17	45	106
750,000-999,999	16	7	23	46
1,000,000-1,999,999	8	5	19	32
2,000,000-4,999,999	4	1	8	13
5,000,000 and over	0	0	2	2
Totals	1179	74	756	2009

JUNE 2009 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	915	7	544	1466
250,000-499,999	139	44	119	302
500,000-749,999	32	14	34	80
750,000-999,999	7	5	13	25
1,000,000-1,999,999	1	2	13	16
2,000,000-4,999,999	1	0	2	3
5,000,000 and over	0	0	1	1
Totals	1095	72	726	1893

JUNE 2010 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	964	6	569	1539
250,000-499,999	128	14	124	266
500,000-749,999	17	4	35	56
750,000-999,999	5	1	14	20
1,000,000-1,999,999	2	0	20	22
2,000,000-4,999,999	0	0	5	5
5,000,000 and over	0	0	0	0
Totals	1116	25	767	1908

JUNE 2011 Listings Taken				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	524	12	433	969
250,000-499,999	99	33	100	232
500,000-749,999	19	7	18	44
750,000-999,999	5	3	7	15
1,000,000-1,999,999	2	1	13	16
2,000,000-4,999,999	1	0	3	4
5,000,000 and over	0	0	2	2
Totals	650	56	576	1282

COMPARATIVE JUN Listings Taken TOTALS							
Price Range	2005	2006	2007	2008	2009	2010	2011
0-249,999	618	758	853	1353	1466	1539	969
250,000-499,999	879	1414	724	457	302	266	232
500,000-749,999	181	398	598	106	80	56	44
750,000-999,999	101	120	77	46	25	20	15
1M-2M	60	87	58	32	16	22	16
2M-5M	16	21	10	13	3	5	4
5M+	0	1	1	2	1	0	2
Totals	1855	2799	2321	2009	1893	1908	1282

TOTALS OF Listings Taken DURING THE PAST YEAR							
Price Range	2005	2006	2007	2008	2009	2010	2011
0-249,999	0	2585	9961	12875	16509	16607	13195
250,000-499,999	0	4682	13217	6629	4045	3279	3095
500,000-749,999	0	1134	3915	1834	1031	804	700
750,000-999,999	0	463	1323	687	417	266	249
1M-2M	0	288	816	506	310	250	186
2M-5M	0	51	172	131	75	78	59
5M+	0	5	16	19	10	7	6
Totals	0	9208	29419	22661	22397	21291	17487

TOTALS OF Listings Taken THROUGH CURRENT MONTH							
Price Range	2005	2006	2007	2008	2009	2010	2011
0-249,999	4018	1536	5555	8264	9355	8973	6656
250,000-499,999	4439	2931	6183	3313	2063	1806	1687
500,000-749,999	1125	746	2072	934	557	461	402
750,000-999,999	496	273	606	342	218	142	141
1M-2M	292	156	439	275	156	143	113
2M-5M	76	30	105	81	41	43	28
5M+	3	4	10	11	5	3	4
Totals	10449	5676	14970	13220	12395	11571	9031

HISTORY OF PENDED SALES

JUN 2005 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	246	2	322	570
250,000-499,999	360	26	317	703
500,000-749,999	57	17	65	139
750,000-999,999	21	13	23	57
1,000,000-1,999,999	13	1	15	29
2,000,000-4,999,999	0	1	4	5
5,000,000 and over	0	0	0	0
Totals	697	60	746	1503

JUN 2006 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	202	0	222	424
250,000-499,999	208	7	175	390
500,000-749,999	19	6	33	58
750,000-999,999	4	3	9	16
1,000,000-1,999,999	2	1	11	14
2,000,000-4,999,999	0	1	0	1
5,000,000 and over	0	0	0	0
Totals	435	18	450	903

JUN 2007 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	149	2	95	246
250,000-499,999	94	8	39	141
500,000-749,999	11	3	14	28
750,000-999,999	3	1	6	10
1,000,000-1,999,999	5	0	3	8
2,000,000-4,999,999	0	0	0	0
5,000,000 and over	0	0	0	0
Totals	262	14	157	433

JUN 2008 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	488	2	155	645
250,000-499,999	81	14	67	162
500,000-749,999	6	2	11	19
750,000-999,999	4	0	4	8
1,000,000-1,999,999	2	1	6	9
2,000,000-4,999,999	0	0	1	1
5,000,000 and over	0	0	0	0
Totals	581	19	244	844

JUNE 2009 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	809	4	383	1196
250,000-499,999	67	7	52	126
500,000-749,999	9	0	12	21
750,000-999,999	2	0	1	3
1,000,000-1,999,999	1	0	1	2
2,000,000-4,999,999	0	0	2	2
5,000,000 and over	0	0	0	0
Totals	888	11	451	1350

June 2010 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	555	5	471	1160
250,000-499,999	54	12	47	113
500,000-749,999	9	1	10	20
750,000-999,999	0	1	3	4
1,000,000-1,999,999	1	0	0	1
2,000,000-4,999,999	0	0	0	0
5,000,000 and over	0	0	0	0
Totals	619	20	442	1081

June 2011 Pended Sales				
Price Category	Cape Coral	FMB	Fort Myers	ALL
0-249,999	504	5	347	856
250,000-499,999	51	15	56	122
500,000-749,999	3	1	12	16
750,000-999,999	1	0	2	3
1,000,000-1,999,999	3	2	1	6
2,000,000-4,999,999	0	0	1	1
5,000,000 and over	0	0	0	0
Totals	562	23	419	1004

COMPARATIVE JUN PENDED SALES TOTALS						
Price Range	2005	2006	2007	2008	2009	2010
0-249,999	570	424	246	645	1196	943
250,000-499,999	703	390	141	162	126	113
500,000-749,999	139	58	28	19	21	20
750,000-999,999	57	16	10	8	3	4
1M-2M	29	14	8	9	2	1
2M-5M	5	1	0	1	2	0
5M+	0	0	0	0	0	0
Totals	1503	903	433	844	1350	1081

TOTALS OF Pended Sales DURING THE PAST YEAR						
Price Range	2005	2006	2007	2008	2009	2010
0-249,999	0	2959	3568	4803	10580	12123
250,000-499,999	0	3850	2548	1648	1376	1468
500,000-749,999	0	692	507	323	203	214
750,000-999,999	0	243	176	92	72	63
1M-2M	0	128	144	81	51	36
2M-5M	0	17	19	10	13	7
5M+	0	2	3	3	0	0
Totals	0	7891	6965	6960	12295	13925

TOTALS OF Pended Sales THROUGH CURRENT MONTH						
Price Range	2005	2006	2007	2008	2009	2010
0-249,999	4654	1948	1729	3587	7382	6692
250,000-499,999	3896	2521	1123	1065	846	807
500,000-749,999	917	442	268	203	132	134
750,000-999,999	281	152	94	69	48	45
1M-2M	162	97	59	51	26	19
2M-5M	37	12	8	5	4	6
5M+	0	1	0	1	0	0
Totals	9947	5173	3281	4981	8438	7703

John R. Wood Inc., REALTORS
FM FB CC Active Listing Reports 2011 07 01
Volume by Prop Type and GeoCode

Sum of Listing Price		PriceCode															
Ownership Desc 8	Region Display	A		B		C		D		E		F		G		Grand Total	
Single Family	CC11 - Cape Coral Un	\$	4,847,199	\$	17,702,149	\$	8,354,601	\$	5,146,901	\$	5,948,000	\$	2,250,000	\$	5,395,000	\$	49,643,850
	CC12 - Cape Coral Un	\$	10,029,762	\$	14,838,736	\$	8,040,700	\$	775,000	\$	5,074,900	\$	2,200,000			\$	40,959,098
	CC13 - Cape Coral Un	\$	14,483,622	\$	15,596,399	\$	2,814,900	\$	3,199,800							\$	36,094,721
	CC14 - Cape Coral Un	\$	11,589,917	\$	7,097,700											\$	18,687,617
	CC21 - Cape Coral Un	\$	6,297,599	\$	26,109,650	\$	14,882,600	\$	9,868,500	\$	7,538,000	\$	9,949,000			\$	74,645,349
	CC22 - Cape Coral Un	\$	8,114,400	\$	37,739,906	\$	18,227,799	\$	8,736,600	\$	10,307,770	\$	4,895,000			\$	88,021,475
	CC23 - Cape Coral Un	\$	15,377,866	\$	7,059,917	\$	572,000	\$	750,000							\$	23,759,783
	CC24 - Cape Coral Un	\$	10,985,927	\$	16,789,573	\$	2,561,500	\$	2,353,900							\$	32,690,900
	CC31 - Cape Coral Un	\$	12,275,438	\$	500,000											\$	12,775,438
	CC32 - Cape Coral Un	\$	7,572,286	\$	259,900											\$	7,832,186
	CC33		\$	724,000	\$	529,900	\$	999,900	\$	1,400,000						\$	3,653,800
	CC41 - Cape Coral Un	\$	6,586,493	\$	799,400											\$	7,385,893
	CC42 - Cape Coral Un	\$	9,867,876	\$	2,237,500											\$	12,105,376
	CC43 - Cape Coral Un	\$	4,676,750	\$	8,723,419	\$	1,134,000	\$	799,900							\$	15,334,069
	CC44 - Cape Coral Un	\$	234,900		\$	575,900										\$	810,800
	CC46	\$	557,750													\$	557,750
	FB01 - Bodwitch Poin		\$	1,772,000	\$	3,149,500			\$	1,150,000	\$	2,499,999				\$	8,571,499
	FB02 - Crescent Stre	\$	648,800	\$	3,465,999	\$	3,203,000	\$	1,698,000	\$	2,849,000					\$	11,864,799
	FB03 - Gulf Beach Ro	\$	1,214,700	\$	7,871,500	\$	5,698,400	\$	4,353,000	\$	19,844,000	\$	5,195,000			\$	44,176,600
	FB04 - Avenida Pesca		\$	5,890,799	\$	4,140,800	\$	7,624,000	\$	10,323,999						\$	27,979,598
	FB05 - S.Bdry of Fai		\$	2,292,800	\$	1,918,000	\$	5,231,800	\$	7,049,999						\$	16,492,599
	FB06 - San Carlos Is	\$	1,404,400	\$	549,000	\$	699,000	\$	869,900							\$	3,522,300
	FM01 - Fort Myers Ar	\$	1,689,100	\$	4,441,300	\$	1,988,600	\$	2,523,000	\$	3,645,000	\$	12,185,000			\$	26,472,000
	FM02 - Fort Myers Ar	\$	3,868,300	\$	3,056,784	\$	1,164,000									\$	8,089,084
	FM03 - Fort Myers Ar	\$	686,600													\$	686,600
	FM05 - Fort Myers Ar	\$	1,128,800	\$	2,721,600	\$	1,079,900	\$	4,359,900	\$	4,215,000	\$	7,395,000	\$	11,900,000	\$	32,800,200
	FM06 - Fort Myers Ar	\$	5,282,799	\$	5,542,126	\$	650,000	\$	795,000							\$	12,269,925
	FM07 - Fort Myers Ar	\$	3,436,532				\$	1,545,000								\$	4,981,532
	FM08 - Fort Myers Ar	\$	2,744,845	\$	6,512,754	\$	6,683,690	\$	8,246,290	\$	15,025,000	\$	4,995,000			\$	44,207,579
	FM09 - Fort Myers Ar	\$	4,594,591	\$	9,300,600	\$	12,535,699	\$	10,584,900	\$	12,687,000	\$	27,488,899	\$	55,898,000	\$	133,089,689
	FM10 - Fort Myers Ar	\$	7,596,514	\$	3,067,600											\$	10,664,114
	FM11 - Fort Myers Ar	\$	5,673,368	\$	13,912,196	\$	6,890,900	\$	4,779,000	\$	1,395,000					\$	32,650,464
	FM12 - Fort Myers Ar	\$	11,635,475	\$	13,361,400	\$	8,599,700	\$	2,716,900	\$	1,549,000					\$	37,862,475
	FM13 - Fort Myers Ar	\$	5,668,817	\$	14,400,700	\$	7,565,799	\$	795,000	\$	1,100,000					\$	29,530,316
	FM14 - Fort Myers Ar	\$	9,308,899	\$	8,908,500	\$	3,564,900	\$	949,900							\$	22,732,199
	FM15 - Fort Myers Ar	\$	867,400	\$	7,412,600	\$	11,728,800	\$	5,064,888	\$	21,514,900	\$	26,029,000	\$	6,600,000	\$	79,217,588
	FM16 - Fort Myers Ar	\$	2,687,600	\$	5,601,495	\$	1,188,900									\$	9,477,995
	FM17 - Fort Myers Ar	\$	2,592,500	\$	3,514,700	\$	1,793,700		\$	4,869,000						\$	12,769,900
	FM18 - Fort Myers Ar	\$	4,828,502	\$	11,673,623	\$	9,408,618	\$	9,054,900	\$	2,395,000	\$	2,100,000			\$	39,460,643
	FM19 - Fort Myers Ar	\$	3,010,871	\$	6,332,800	\$	4,297,695	\$	799,000	\$	1,595,000					\$	16,035,366
	FM20 - Fort Myers Ar	\$	714,700	\$	1,377,900											\$	2,092,600
	FM21 - Fort Myers Ar	\$	244,900	\$	1,741,900	\$	500,000	\$	999,000	\$	13,396,610	\$	17,584,000			\$	34,466,410
	FM22 - Fort Myers Ci	\$	11,214,878	\$	21,722,465	\$	4,250,800	\$	1,698,000							\$	38,886,143
Condo	CC11 - Cape Coral Un	\$	3,936,188	\$	285,000										\$	4,221,188	
	CC12 - Cape Coral Un	\$	9,619,893	\$	5,541,796	\$	4,038,000								\$	19,199,689	
	CC13 - Cape Coral Un	\$	1,463,660												\$	1,463,660	
	CC14 - Cape Coral Un	\$	422,800												\$	422,800	

John R. Wood Inc., REALTORS
FM FB CC Active Listing Reports 2011 07 01
Volume by Prop Type and GeoCode

Sum of Listing Price										
		PriceCode								
Ownershi	p Desc 8	Region Display	A	B	C	D	E	F	G	Grand Total
Condo	CC21 - Cape Coral Un	\$ 3,565,600	\$ 3,561,600	\$ 1,224,900	\$ 1,690,800		\$ 4,200,000		\$	14,242,900
	CC22 - Cape Coral Un	\$ 749,700	\$ 3,939,300	\$ 659,000	\$ 995,000				\$	6,343,000
	CC23 - Cape Coral Un	\$ 178,900							\$	178,900
	CC24 - Cape Coral Un	\$ 777,700							\$	777,700
	CC31 - Cape Coral Un	\$ 922,175							\$	922,175
	CC32 - Cape Coral Un	\$ 1,311,700	\$ 259,000						\$	1,570,700
	CC46	\$ 83,395							\$	83,395
	FB01 - Bodwitch Poin	\$ 3,740,599	\$ 8,417,000	\$ 4,814,000	\$ 835,000				\$	17,806,599
	FB02 - Crescent Stre	\$ 278,000	\$ 2,335,800	\$ 1,148,000					\$	3,761,800
	FB03 - Gulf Beach Ro	\$ 527,900	\$ 5,682,800	\$ 5,809,688					\$	12,020,388
	FB04 - Avenida Pesca	\$ 3,460,900	\$ 7,803,000	\$ 5,851,900	\$ 774,000	\$ 1,150,000			\$	19,039,800
	FB05 - S.Bdry of Fai	\$ 6,326,000	\$ 50,341,447	\$ 10,579,206	\$ 2,479,000	\$ 3,418,765	\$ 2,200,000		\$	75,344,418
	FB06 - San Carlos Is		\$ 550,000						\$	550,000
	FB07 - Black Island	\$ 1,026,799	\$ 1,737,700	\$ 1,669,900					\$	4,434,399
	FM01 - Fort Myers Ar	\$ 209,331							\$	209,331
	FM02 - Fort Myers Ar	\$ 373,300							\$	373,300
	FM03 - Fort Myers Ar	\$ 830,050							\$	830,050
	FM04 - Fort Myers Ar	\$ 1,500,798							\$	1,500,798
	FM05 - Fort Myers Ar	\$ 716,099							\$	716,099
	FM06 - Fort Myers Ar	\$ 2,445,540							\$	2,445,540
	FM07 - Fort Myers Ar	\$ 2,828,450							\$	2,828,450
	FM08 - Fort Myers Ar	\$ 2,941,625	\$ 250,765						\$	3,192,390
	FM09 - Fort Myers Ar	\$ 19,142,148	\$ 17,676,698	\$ 15,072,899	\$ 7,016,800	\$ 12,995,900	\$ 2,950,000		\$	74,854,445
	FM10 - Fort Myers Ar	\$ 8,872,790	\$ 269,000						\$	9,141,790
	FM11 - Fort Myers Ar	\$ 13,103,176	\$ 339,000						\$	13,442,176
	FM12 - Fort Myers Ar	\$ 15,329,990	\$ 7,114,200	\$ 3,085,900		\$ 1,409,000			\$	26,939,090
	FM13 - Fort Myers Ar	\$ 11,034,595	\$ 2,858,400						\$	13,892,995
	FM14 - Fort Myers Ar	\$ 2,213,300							\$	2,213,300
	FM15 - Fort Myers Ar	\$ 2,327,200	\$ 10,706,655	\$ 549,000	\$ 790,000		\$ 2,850,000		\$	17,222,855
	FM16 - Fort Myers Ar	\$ 996,200							\$	996,200
	FM17 - Fort Myers Ar	\$ 7,729,295	\$ 1,174,700		\$ 1,824,900				\$	10,728,895
	FM18 - Fort Myers Ar	\$ 8,743,188	\$ 3,173,050						\$	11,916,238
	FM19 - Fort Myers Ar	\$ 2,057,700	\$ 289,000						\$	2,346,700
	FM21 - Fort Myers Ar	\$ 219,000	\$ 4,510,600	\$ 4,162,800		\$ 1,695,000			\$	10,587,400
	FM22 - Fort Myers Ci	\$ 18,393,214	\$ 3,282,500						\$	21,675,714
Grand Total										
		\$ 376,640,574	\$ 464,722,401	\$ 219,059,494	\$ 123,723,379	\$ 175,540,843	\$ 136,965,898	\$ 79,793,000		\$ 1,576,445,589

John R. Wood Inc., REALTORS
FM FB CC Active Listing Reports 2011 07 01
Units by Prop type and GeoCode

Unit Count		PriceCode							Grand Total
Ownership Type	Region Display	A	B	C	D	E	F	G	
Single Family	CC11 - Cape Coral Un	25	49	14	6	4	1	1	100
	CC12 - Cape Coral Un	68	41	14	1	3	1		128
	CC13 - Cape Coral Un	90	49	5	4				148
	CC14 - Cape Coral Un	81	23						104
	CC21 - Cape Coral Un	40	71	25	11	5	4		156
	CC22 - Cape Coral Un	47	98	29	10	7	2		193
	CC23 - Cape Coral Un	118	22	1	1				142
	CC24 - Cape Coral Un	75	46	4	3				128
	CC31 - Cape Coral Un	111	2						113
	CC32 - Cape Coral Un	65	1						66
	CC33		2	1	1	1			5
	CC41 - Cape Coral Un	57	2						59
	CC42 - Cape Coral Un	74	7						81
	CC43 - Cape Coral Un	27	23	2	1				53
	CC44 - Cape Coral Un	1		1					2
	CC46	5							5
	FB01 - Bodwitch Poin		4	5		1	1		11
	FB02 - Crescent Stre	3	10	5	2	2			22
	FB03 - Gulf Beach Ro	6	21	9	5	13	2		56
	FB04 - Avenida Pesca		16	6	9	7			38
	FB05 - S.Bdry of Fai		5	3	6	5			19
	FB06 - San Carlos Is	11	2	1	1				15
	FM01 - Fort Myers Ar	8	12	3	3	3	4		33
	FM02 - Fort Myers Ar	34	8	2					44
	FM03 - Fort Myers Ar	13							13
	FM05 - Fort Myers Ar	6	7	2	5	3	2	1	26
	FM06 - Fort Myers Ar	36	16	1	1				54
	FM07 - Fort Myers Ar	30			2				32
	FM08 - Fort Myers Ar	15	17	11	9	11	1		64
	FM09 - Fort Myers Ar	24	24	20	12	9	8	6	103
	FM10 - Fort Myers Ar	55	10						65
	FM11 - Fort Myers Ar	28	39	12	6	1			86
	FM12 - Fort Myers Ar	81	34	14	3	1			133
	FM13 - Fort Myers Ar	31	40	13	1	1			86
	FM14 - Fort Myers Ar	73	26	6	1				106
	FM15 - Fort Myers Ar	9	21	19	6	14	9	1	79
	FM16 - Fort Myers Ar	14	16	2					32
	FM17 - Fort Myers Ar	17	11	3		3			34
	FM18 - Fort Myers Ar	31	29	15	10	2	1		88
	FM19 - Fort Myers Ar	14	19	7	1	1			42

John R. Wood Inc., REALTORS
FM FB CC Active Listing Reports 2011 07 01
Units by Prop type and GeoCode

Unit Count		PriceCode						Grand G Total
Ownership Type	Region Display	A	B	C	D	E	F	
Single Family	FM20 - Fort Myers Ar	5	4					9
	FM21 - Fort Myers Ar	2	4	1	1	10	5	23
	FM22 - Fort Myers Ci	57	65	8	2			132
Condo	CC11 - Cape Coral Un	39	1					40
	CC12 - Cape Coral Un	78	17	7				102
	CC13 - Cape Coral Un	13						13
	CC14 - Cape Coral Un	6						6
	CC21 - Cape Coral Un	34	10	2	2		1	49
	CC22 - Cape Coral Un	5	13	1	1			20
	CC23 - Cape Coral Un	3						3
	CC24 - Cape Coral Un	5						5
	CC31 - Cape Coral Un	9						9
	CC32 - Cape Coral Un	14	1					15
	CC46	2						2
	FB01 - Bodwitch Poin	18	24	8	1			51
	FB02 - Crescent Stre	2	6	2				10
	FB03 - Gulf Beach Ro	3	13	9				25
	FB04 - Avenida Pesca	17	20	10	1	1		49
	FB05 - S.Bdry of Fai	31	133	18	3	3	1	189
	FB06 - San Carlos Is		2					2
	FB07 - Black Island	5	5	3				13
	FM01 - Fort Myers Ar	1						1
	FM02 - Fort Myers Ar	7						7
	FM03 - Fort Myers Ar	23						23
	FM04 - Fort Myers Ar	27						27
	FM05 - Fort Myers Ar	6						6
	FM06 - Fort Myers Ar	29						29
	FM07 - Fort Myers Ar	33						33
	FM08 - Fort Myers Ar	22	1					23
	FM09 - Fort Myers Ar	119	50	24	8	9	1	211
	FM10 - Fort Myers Ar	80	1					81
	FM11 - Fort Myers Ar	90	1					91
	FM12 - Fort Myers Ar	102	19	5		1		127
	FM13 - Fort Myers Ar	64	10					74
	FM14 - Fort Myers Ar	14						14
	FM15 - Fort Myers Ar	15	26	1	1		1	44
	FM16 - Fort Myers Ar	10						10
	FM17 - Fort Myers Ar	77	4		2			83
	FM18 - Fort Myers Ar	66	9					75
	FM19 - Fort Myers Ar	11	1					12

John R. Wood Inc., REALTORS
FM FB CC Active Listing Reports 2011 07 01
Units by Prop type and GeoCode

Unit Count		PriceCode							Grand	
Ownership Type	Region Display	A	B	C	D	E	F	G	Total	
Condo	FM21 - Fort Myers Ar	1	12	7		1				21
	FM22 - Fort Myers Ci	118	12							130
Grand Total		2686	1287	361	143	122	45	9	4653	

John R. Wood Inc., REALTORS
FM FB CC Active Listing Reports 2011 07 01
Listing History

Count of Listings	Price Cat							Grand Total
Year Mth	A	B	C	D	E	F	G	
2005-03		1						1
2005-08			1					1
2006-01		1						1
2006-04	1		1					2
2006-08							1	1
2006-11	1		1			1		3
2006-12	1			1				2
2007-01		1		1				2
2007-02		1	1		1			3
2007-03		1	1					2
2007-04	3							3
2007-06		1						1
2007-08						1		1
2008-01	3		1	2		1		7
2008-02		2	2					4
2008-03	1	1	1	1	3			7
2008-04	3			1				4
2008-05	2	2						4
2008-06	1							1
2008-07	1	1						2
2008-08	3	1						4
2008-09	2	1						3
2008-10	1		3					4
2008-11	1		1					2
2008-12	1				1			2
2009-01	5	1	1					7
2009-02	5	4	2		1			12
2009-03	8	1	1	2	1			13
2009-04			1					1
2009-05	4	4	2		2			12
2009-06	1	4	1	1				7
2009-07	7	4		2	1	2		16
2009-08	12	4	1	1	1			19
2009-09	6	6	2					14
2009-10	15	2	1	1	3	1		23
2009-11	9	2	3		1		1	16
2009-12	5	11	2	1	1			20
2010-01	16	19	2	1	3	3		44
2010-02	14	10	4	1	3		1	33
2010-03	21	16	6	1	1			45
2010-04	17	12	5	3	5			42
2010-05	25	13	3	3	2	2		48
2010-06	24	16	4	2	4			50
2010-07	41	23	5	2	1	4		76
2010-08	54	36	9	4	3	1		107
2010-09	73	32	9	4	5	1		124
2010-10	79	51	9	4	3	2		148
2010-11	95	44	15	5	4	2		165
2010-12	104	56	13	9			1	183
2011-01	219	124	35	13	9	9		409
2011-02	203	115	40	15	10	5	1	389
2011-03	246	123	55	23	14	4	2	467
2011-04	343	153	46	13	15	2		572
2011-05	380	197	31	11	12	1		632
2011-06	621	184	39	15	11	3	2	875
2011-07	9	6	1		1			17
Grand Total	2686	1287	361	143	122	45	9	4653

John R. Wood Inc., REALTORS
FM FB CC Active Listing Reports 2011 07 01
Active Geocode Stats

	Data					
Region	Minimum Active Listing	Maximum Active Listing	Unit Count	Sum of Active Listings	Average Active Listing	
CC11 -	\$26,900	\$5,395,000	140	\$53,865,038	\$384,750	
CC12 -	\$14,900	\$2,200,000	230	\$60,158,787	\$261,560	
CC13 -	\$40,000	\$849,900	161	\$37,558,381	\$233,282	
CC14 -	\$32,000	\$399,000	110	\$19,110,417	\$173,731	
CC21 -	\$25,900	\$4,200,000	205	\$88,888,249	\$433,601	
CC22 -	\$49,900	\$2,495,000	213	\$94,364,475	\$443,026	
CC23 -	\$35,000	\$750,000	145	\$23,938,683	\$165,094	
CC24 -	\$35,900	\$799,900	133	\$33,468,600	\$251,644	
CC31 -	\$35,900	\$250,000	122	\$13,697,613	\$112,276	
CC32 -	\$55,350	\$259,900	81	\$9,402,886	\$116,085	
CC33	\$299,000	\$1,400,000	5	\$3,653,800	\$730,760	
CC41 -	\$42,000	\$449,500	59	\$7,385,893	\$125,185	
CC42 -	\$54,499	\$495,000	81	\$12,105,376	\$149,449	
CC43 -	\$85,900	\$799,900	53	\$15,334,069	\$289,322	
CC44 -	\$234,900	\$575,900	2	\$810,800	\$405,400	
CC46	\$37,495	\$199,900	7	\$641,145	\$91,592	
FB01 -	\$149,900	\$2,499,999	62	\$26,378,098	\$425,453	
FB02 -	\$129,000	\$1,499,000	32	\$15,626,599	\$488,331	
FB03 -	\$139,000	\$2,795,000	81	\$56,196,988	\$693,790	
FB04 -	\$119,900	\$1,895,000	87	\$47,019,398	\$540,453	
FB05 -	\$150,000	\$2,200,000	208	\$91,837,017	\$441,524	
FB06 -	\$52,500	\$869,900	17	\$4,072,300	\$239,547	
FB07 -	\$168,900	\$595,000	13	\$4,434,399	\$341,108	
FM01 -	\$175,500	\$3,950,000	34	\$26,681,331	\$784,745	
FM02 -	\$28,900	\$599,000	51	\$8,462,384	\$165,929	
FM03 -	\$10,900	\$97,000	36	\$1,516,650	\$42,129	
FM04 -	\$19,900	\$104,900	27	\$1,500,798	\$55,585	
FM05 -	\$87,800	\$11,900,000	32	\$33,516,299	\$1,047,384	
FM06 -	\$32,000	\$795,000	83	\$14,715,465	\$177,295	
FM07 -	\$30,900	\$795,000	65	\$7,809,982	\$120,154	
FM08 -	\$84,900	\$4,995,000	87	\$47,399,969	\$544,827	
FM09 -	\$52,000	\$14,900,000	314	\$207,944,134	\$662,242	
FM10 -	\$13,900	\$399,900	146	\$19,805,904	\$135,657	
FM11 -	\$34,900	\$1,395,000	177	\$46,092,640	\$260,410	
FM12 -	\$39,000	\$1,549,000	260	\$64,801,565	\$249,237	
FM13 -	\$68,900	\$1,100,000	160	\$43,423,311	\$271,396	
FM14 -	\$39,000	\$949,900	120	\$24,945,499	\$207,879	
FM15 -	\$29,900	\$6,600,000	123	\$96,440,443	\$784,069	

John R. Wood Inc., REALTORS
FM FB CC Active Listing Reports 2011 07 01
Active Geocode Stats

	Data					
Region	Minimum Active Listing	Maximum Active Listing	Unit Count	Sum of Active Listings	Average Active Listing	
FM16 -	\$39,900	\$618,900	42	\$10,474,195	\$249,386	
FM17 -	\$34,900	\$1,775,000	117	\$23,498,795	\$200,844	
FM18 -	\$38,000	\$2,100,000	163	\$51,376,881	\$315,196	
FM19 -	\$139,500	\$1,595,000	54	\$18,382,066	\$340,409	
FM20 -	\$129,900	\$449,000	9	\$2,092,600	\$232,511	
FM21 -	\$114,900	\$4,995,000	44	\$45,053,810	\$1,023,950	
FM22 -	\$41,350	\$899,000	262	\$60,561,857	\$231,152	
Grand Total	\$10,900	\$14,900,000	4653	\$1,576,445,589	\$338,802	