

2011 FM-FB-CC YTD Summary - Jun

| June Annual YTD Summary - Sales from \$0 = \$249,999 | | | | | | | | |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
| Number of Sales | 3023 | 2755 | 1274 | 1367 | 2546 | 5445 | 5761 | 5314 |
| Total List Price | \$ 488,732,921 | \$ 529,060,443 | \$ 268,069,131 | \$ 267,744,328 | \$ 402,106,349 | \$ 590,615,204 | \$ 632,733,174 | \$ 603,295,842 |
| Told Sold Volume | \$ 469,004,583 | \$ 522,784,444 | \$ 258,947,128 | \$ 254,353,692 | \$ 376,752,040 | \$ 564,648,831 | \$ 605,494,078 | \$ 574,961,849 |
| List / Sell Ratio | 95.96% | 98.81% | 96.60% | 95.00% | 93.69% | 95.60% | 95.70% | 95.30% |
| Average Sales Price | \$ 155,145 | \$ 189,758 | \$ 203,255 | \$ 186,067 | \$ 147,978 | \$ 103,700 | \$ 105,102 | \$ 108,198 |
| Median Price | | | | \$ 192,500 | \$ 143,000 | \$ 92,500 | \$ 93,000 | \$ 95,000 |
| Average Days on Market | 106 | 87 | 110 | 131 | 128 | 116 | 127 | 137 |
| % Volume Compared to Previous Year | | 111.47% | 49.53% | 98.23% | 148.12% | 149.87% | 107.23% | 94.96% |
| % ASP Compared to Previous Year | | 122.31% | 107.11% | 91.54% | 79.53% | 70.08% | 101.35% | 102.95% |

| June Annual YTD Summary - Sales from \$250,000 - \$499,999 | | | | | | | | |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
| Number of Sales | 1140 | 2165 | 1862 | 921 | 807 | 657 | 695 | 730 |
| Total List Price | \$ 403,854,687 | \$ 752,117,625 | \$ 623,820,996 | \$ 331,235,504 | \$ 298,365,026 | \$ 236,042,667 | \$ 248,297,554 | \$ 261,198,951 |
| Told Sold Volume | \$ 390,176,892 | \$ 740,099,587 | \$ 605,206,808 | \$ 312,172,228 | \$ 274,817,447 | \$ 219,536,679 | \$ 231,874,410 | \$ 244,929,455 |
| List / Sell Ratio | 96.61% | 98.40% | 97.02% | 94.24% | 92.11% | 93.01% | 93.39% | 93.77% |
| Average Sales Price | \$ 342,260 | \$ 341,847 | \$ 325,031 | \$ 338,949 | \$ 340,542 | \$ 334,150 | \$ 333,632 | \$ 335,520 |
| Median Price | | | | \$ 325,000 | \$ 330,000 | \$ 325,000 | \$ 318,000 | \$ 325,000 |
| Average Days on Market | 176 | 103 | 117 | 148 | 160 | 159 | 165 | 168 |
| % Volume Compared to Previous Year | | 189.68% | 81.77% | 51.58% | 88.03% | 79.88% | 105.62% | 105.63% |
| % ASP Compared to Previous Year | | 99.88% | 95.08% | 104.28% | 100.47% | 98.12% | 99.84% | 100.57% |

| June Annual YTD Summary - Sales from \$500,000 to 749,999 | | | | | | | | |
|---|----------------|----------------|----------------|----------------|----------------|---------------|---------------|---------------|
| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
| Number of Sales | 260 | 556 | 335 | 254 | 180 | 109 | 119 | 127 |
| Total List Price | \$ 159,176,667 | \$ 344,885,384 | \$ 210,416,613 | \$ 161,273,357 | \$ 117,371,241 | \$ 72,695,500 | \$ 77,072,505 | \$ 80,508,737 |
| Told Sold Volume | \$ 153,794,642 | \$ 335,326,631 | \$ 201,882,071 | \$ 152,112,036 | \$ 107,528,888 | \$ 65,854,835 | \$ 70,727,750 | \$ 74,154,430 |
| List / Sell Ratio | 96.62% | 97.23% | 95.94% | 94.32% | 91.61% | 90.59% | 91.77% | 92.11% |
| Average Sales Price | \$ 591,518 | \$ 603,105 | \$ 602,633 | \$ 598,866 | \$ 597,383 | \$ 604,173 | \$ 594,351 | \$ 583,893 |
| Median Price | | | | \$ 595,000 | \$ 588,500 | \$ 600,000 | \$ 610,000 | \$ 575,000 |
| Average Days on Market | 218 | 122 | 135 | 211 | 186 | 199 | 220 | 233 |
| % Volume Compared to Previous Year | | 218.04% | 60.20% | 75.35% | 70.69% | 61.24% | 107.40% | 104.84% |
| % ASP Compared to Previous Year | | 101.96% | 99.92% | 99.37% | 99.75% | 101.14% | 98.37% | 98.24% |

2011 FM-FB-CC YTD Summary - Jun

| June Annual YTD Summary - Sales from \$750,000 - \$999,999 | | | | | | | | |
|--|---------------|----------------|----------------|---------------|----------------|---------------|---------------|---------------|
| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
| Number of Sales | 61 | 146 | 131 | 70 | 53 | 33 | 32 | 37 |
| Total List Price | \$ 53,608,700 | \$ 127,723,339 | \$ 117,522,663 | \$ 64,984,614 | \$ 117,371,241 | \$ 31,269,394 | \$ 30,231,695 | \$ 35,026,240 |
| Told Sold Volume | \$ 50,185,550 | \$ 123,273,706 | \$ 110,876,224 | \$ 59,268,879 | \$ 107,528,888 | \$ 28,044,400 | \$ 27,368,095 | \$ 31,047,400 |
| List / Sell Ratio | 93.61% | 96.52% | 94.34% | 91.20% | 91.61% | 89.69% | 90.53% | 88.64% |
| Average Sales Price | \$ 822,714 | \$ 844,340 | \$ 846,383 | \$ 846,698 | \$ 2,028,847 | \$ 849,830 | \$ 855,253 | \$ 839,119 |
| Median Price | | | | \$ 831,327 | \$ 825,000 | \$ 830,000 | \$ 797,500 | \$ 825,000 |
| Average Days on Market | 220 | 168 | 166 | 172 | 631 | 236 | 142 | 230 |
| % Volume Compared to Previous Year | | 245.64% | 89.94% | 53.45% | 181.43% | 26.08% | 97.59% | 113.44% |
| % ASP Compared to Previous Year | | 102.63% | 100.24% | 100.04% | 239.62% | 41.89% | 100.64% | 98.11% |

| June Annual YTD Summary - All Sales \$1M + | | | | | | | | |
|--|---------------|----------------|----------------|---------------|---------------|---------------|---------------|---------------|
| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
| Number of Sales | 44 | 97 | 95 | 56 | 43 | 25 | 20 | 40 |
| Total List Price | \$ 74,780,762 | \$ 157,707,640 | \$ 154,358,378 | \$ 98,474,577 | \$ 71,079,057 | \$ 39,667,699 | \$ 34,681,800 | \$ 65,624,964 |
| Told Sold Volume | \$ 68,097,127 | \$ 146,642,158 | \$ 143,141,344 | \$ 88,800,308 | \$ 61,374,000 | \$ 36,707,625 | \$ 29,361,739 | \$ 57,534,620 |
| List / Sell Ratio | 91.06% | 92.98% | 92.73% | 90.18% | 86.35% | 92.54% | 84.66% | 87.67% |
| Average Sales Price | \$ 1,547,662 | \$ 1,511,775 | \$ 1,506,751 | \$ 1,585,720 | \$ 1,427,302 | \$ 1,468,305 | \$ 1,468,087 | \$ 1,438,366 |
| Median Price | | | | \$ 1,339,500 | \$ 1,300,000 | \$ 1,249,000 | \$ 1,040,000 | \$ 1,250,000 |
| Average Days on Market | 233 | 209 | 288 | 195 | 227 | 247 | 283 | 226 |
| % Volume Compared to Previous Year | | 215.34% | 97.61% | 62.04% | 69.11% | 59.81% | 79.99% | 195.95% |
| % ASP Compared to Previous Year | | 97.68% | 99.67% | 105.24% | 90.01% | 102.87% | 99.99% | 97.98% |

| June Annual YTD Summary - Sales \$1M - \$2M | | | | | | | | |
|---|---------------|----------------|----------------|---------------|---------------|---------------|---------------|---------------|
| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
| Number of Sales | 39 | 83 | 85 | 45 | 39 | 24 | 17 | 33 |
| Total List Price | \$ 58,305,762 | \$ 117,984,690 | \$ 125,958,378 | \$ 65,535,577 | \$ 61,099,057 | \$ 36,172,699 | \$ 26,032,900 | \$ 46,549,964 |
| Told Sold Volume | \$ 52,674,330 | \$ 110,035,290 | \$ 116,566,344 | \$ 59,085,308 | \$ 52,519,000 | \$ 31,244,000 | \$ 21,361,739 | \$ 40,859,620 |
| List / Sell Ratio | 90.34% | 93.26% | 92.54% | 90.16% | 85.96% | 86.37% | 82.06% | 87.78% |
| Average Sales Price | \$ 1,350,624 | \$ 1,325,726 | \$ 1,371,369 | \$ 1,313,007 | \$ 1,346,641 | \$ 1,301,833 | \$ 1,256,573 | \$ 1,238,170 |
| Median Price | | | | | | | | |
| Average Days on Market | 235 | 213 | 280 | 190 | 238 | 250 | 321 | 161 |
| % Volume Compared to Previous Year | | 208.90% | 105.94% | 50.69% | 88.89% | 59.49% | 68.37% | 191.27% |
| % ASP Compared to Previous Year | | 98.16% | 103.44% | 95.74% | 102.56% | 96.67% | 96.52% | 98.54% |

2011 FM-FB-CC YTD Summary - Jun

| June Annual YTD Summary - Sales \$2M - \$5M | | | | | | | | |
|---|---------------|---------------|---------------|---------------|--------------|--------------|--------------|---------------|
| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
| Number of Sales | 5 | 14 | 10 | 11 | 4 | 1 | 3 | 7 |
| Total List Price | \$ 16,475,000 | \$ 39,722,950 | \$ 28,400,000 | \$ 32,939,000 | \$ 9,980,000 | \$ 3,495,000 | \$ 8,648,900 | \$ 19,075,000 |
| Told Sold Volume | \$ 15,422,797 | \$ 36,606,868 | \$ 26,575,000 | \$ 29,715,000 | \$ 8,855,000 | \$ 2,897,625 | \$ 8,000,000 | \$ 16,675,000 |
| List / Sell Ratio | 93.61% | 92.16% | 93.57% | 90.21% | 88.73% | 82.91% | 92.50% | 87.42% |
| Average Sales Price | \$ 3,084,559 | \$ 2,614,776 | \$ 2,657,500 | \$ 2,701,364 | \$ 2,213,750 | \$ 2,897,625 | \$ 2,666,667 | \$ 2,382,143 |
| Median Price | | | | | | | | |
| Average Days on Market | 220 | 186 | 360 | 218 | 121 | 192 | 64 | 533 |
| % Volume Compared to Previous Year | | 237.36% | 72.60% | 111.82% | 29.80% | 32.72% | 276.09% | 208.44% |
| % ASP Compared to Previous Year | | 84.77% | 101.63% | 101.65% | 81.95% | 130.89% | 92.03% | 89.33% |

| June Annual YTD Summary - Sales \$5M + | | | | | | | | |
|--|------|------|------|------|---------|---------|---------|---------|
| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
| Number of Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total List Price | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Told Sold Volume | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| List / Sell Ratio | | | | | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! |
| Average Sales Price | | | | | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! |
| Median Price | | | | | | | | |
| Average Days on Market | | 0 | | | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! |
| % Volume Compared to Previous Year | | | | | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! |
| % ASP Compared to Previous Year | | | | | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! |

| June Annual YTD Summary - Overall Sales | | | | | | | | |
|---|------------------|------------------|------------------|----------------|------------------|----------------|------------------|------------------|
| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
| Number of Sales | 4528 | 5719 | 3697 | 2668 | 3629 | 6269 | 6627 | 6248 |
| Total List Price | \$ 1,180,153,737 | \$ 1,911,494,431 | \$ 1,374,187,781 | \$ 923,712,380 | \$ 1,006,292,914 | \$ 970,290,464 | \$ 1,023,016,728 | \$ 1,045,654,734 |
| Told Sold Volume | \$ 1,131,258,794 | \$ 1,868,126,526 | \$ 1,320,053,575 | \$ 866,707,143 | \$ 928,001,263 | \$ 912,226,370 | \$ 964,826,072 | \$ 982,627,754 |
| List / Sell Ratio | 95.86% | 97.73% | 96.06% | 93.83% | 92.22% | 94.02% | 94.31% | 93.97% |
| Average Sales Price | \$ 249,836 | \$ 326,653 | \$ 357,061 | \$ 324,853 | \$ 255,718 | \$ 145,514 | \$ 145,590 | \$ 157,271 |
| Median Price | | | | \$ 247,000 | \$ 178,000 | \$ 101,000 | \$ 105,000 | \$ 110,000 |
| Average Days on Market | 133 | 100 | 122 | 147 | 141 | 123 | 133 | 0 |
| % Volume Compared to Previous Year | | 165.14% | 70.66% | 65.66% | 107.07% | 98.30% | 105.77% | 101.85% |
| % ASP Compared to Previous Year | | 130.75% | 109.31% | 90.98% | 78.72% | 56.90% | 100.05% | 108.02% |