

**June Annual Rolling Totals Summary - Sales from \$0 - \$249,999**

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		3650	3886	3982	4576	2706	774	968	1639	4257	6454	6346
Total List Price		\$ 537,148,163.00	\$ 615,197,014.00	\$ 683,762,450.00	\$ 824,708,093.00	\$ 533,362,314	\$ 159,966,238	\$ 201,170,463	\$ 326,758,067	\$ 638,478,545	\$ 921,679,260	\$ 886,211,362
Totd Sold Volume		\$ 516,154,840.00	\$ 590,773,851.00	\$ 655,408,761.00	\$ 791,552,772.00	\$ 518,368,948	\$ 152,873,985	\$ 186,246,543	\$ 294,613,874	\$ 589,567,051	\$ 863,224,983	\$ 828,810,846
List / Sell Ratio		96.09%	96.03%	95.85%	95.98%	97.19%	95.57%	92.58%	90.16%	92.34%	93.66%	93.52%
Average Sales Price		\$141,412.28	\$152,026.21	\$164,592.86	\$172,979.19	\$191,563	\$197,512	\$192,403	\$179,752	\$138,494	\$133,750	\$130,604
Average Days on Market		98	94	92	119	95	110	160	166	133	142	148
% Volume Compared to Previous Year			114.46%	110.94%	120.77%	65.49%	29.49%	121.83%	158.18%	200.12%	146.42%	96.01%
% ASP Compared to Previous Year			107.51%	108.27%	105.10%	110.74%	103.11%	97.41%	93.42%	77.05%	96.58%	97.65%

**June Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999**

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		581	644	1304	2735	4873	4022	2381	2079	1712	2294	2166
Total List Price		\$ 210,448,287.00	\$ 231,169,885.00	\$ 465,158,253.00	\$ 977,137,911.00	\$ 1,748,875,936	\$ 1,496,749,896	\$ 881,745,976	\$ 786,552,604	\$ 641,977,667	\$ 855,873,601	\$ 811,535,491
Totd Sold Volume		\$ 200,999,548.00	\$ 220,336,332.00	\$ 443,591,707.00	\$ 938,918,703.00	\$ 1,703,720,359	\$ 1,451,687,493	\$ 828,560,062	\$ 719,903,285	\$ 583,566,231	\$ 786,100,194	\$ 750,347,647
List / Sell Ratio		95.51%	95.31%	95.36%	96.09%	97.42%	96.99%	93.97%	91.53%	90.90%	91.85%	92.46%
Average Sales Price		\$345,954.47	\$342,137.16	\$340,177.69	\$343,297.51	\$349,625	\$360,937	\$347,988	\$346,274	\$340,868	\$342,677	\$346,421
Average Days on Market		104	101	124	152	100	98	155	182	186	195	183
% Volume Compared to Previous Year			109.62%	201.32%	211.66%	181.46%	85.21%	57.08%	86.89%	81.06%	134.71%	95.45%
% ASP Compared to Previous Year			98.90%	99.43%	100.92%	101.84%	103.24%	96.41%	99.51%	98.44%	100.53%	101.09%

**June Annual Rolling Totals Summary - Sales from \$500,000 to 749,999**

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		439	505	535	892	1491	1496	736	702	570	712	687
Total List Price		\$ 279,767,506.00	\$ 323,520,999.00	\$ 343,105,758.00	\$ 570,901,175.00	\$ 938,166,027	\$ 934,249,908	\$ 473,157,603	\$ 464,356,959	\$ 378,232,233	\$ 468,551,718	\$ 452,029,710
Totd Sold Volume		\$ 266,660,251.00	\$ 305,912,987.00	\$ 324,864,031.00	\$ 543,429,570.00	\$ 903,795,043	\$ 902,034,403	\$ 441,082,981	\$ 421,948,718	\$ 340,877,173	\$ 425,361,105	\$ 413,360,841
List / Sell Ratio		95.31%	94.56%	94.68%	95.19%	96.34%	96.55%	93.22%	90.87%	90.12%	90.78%	91.45%
Average Sales Price		\$607,426.54	\$605,768.29	\$607,222.49	\$609,225.98	\$606,167	\$602,964	\$599,298	\$601,067	\$598,030	\$597,417	\$601,690
Average Days on Market		127	151	160	194	144	120	168	197	211	229	223
% Volume Compared to Previous Year			114.72%	106.19%	167.28%	166.31%	99.81%	48.90%	95.66%	80.79%	124.78%	97.18%
% ASP Compared to Previous Year			99.73%	100.24%	100.33%	99.50%	99.47%	99.39%	100.30%	99.49%	99.90%	100.72%

2011 NA-BN-ES RT Summary - Jun

June Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		272	248	259	422	757	638	367	311	221	294	308
Total List Price		\$ 246,361,399.00	\$ 230,683,134.00	\$ 238,039,668.00	\$ 381,264,783.00	\$ 674,805,835	\$ 566,750,062	\$ 337,986,862	\$ 297,164,984	\$ 213,162,506	\$ 282,916,262	\$ 290,967,363
Told Sold Volume		\$ 235,165,619.00	\$ 211,209,806.00	\$ 222,861,173.00	\$ 359,661,708.00	\$ 650,252,951	\$ 547,081,693	\$ 312,980,894	\$ 265,113,206	\$ 187,054,603	\$ 251,260,000	\$ 263,067,347
List / Sell Ratio		95.46%	91.56%	93.62%	94.33%	96.36%	96.53%	92.60%	89.21%	87.75%	88.81%	90.41%
Average Sales Price		\$864,579.48	\$851,652.44	\$860,467.85	\$852,278.93	\$858,987	\$857,495	\$852,809	\$852,454	\$846,401	\$854,626	\$854,115
Average Days on Market		144	169	174	227	169	145	186	216	223	252	225
% Volume Compared to Previous Year			89.81%	105.52%	161.38%	180.80%	84.13%	57.21%	84.71%	70.56%	134.32%	104.70%
% ASP Compared to Previous Year			98.50%	101.04%	99.05%	100.79%	99.83%	99.45%	99.96%	99.29%	100.97%	99.94%

June Annual Rolling Totals Summary - All Sales \$1M +												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		351	423	444	740	1238	1077	840	698	472	632	686
Total List Price		\$ 775,457,754.00	\$ 922,723,787.00	\$ 996,187,224.00	\$ 1,709,936,093.00	\$ 2,663,088,442	\$ 2,365,645,729	\$ 2,044,920,534	\$ 1,661,267,002	\$ 1,199,147,837	\$ 1,530,951,535	\$ 1,676,299,793
Told Sold Volume		\$ 748,968,654.00	\$ 839,829,046.00	\$ 899,441,299.00	\$ 1,559,694,065.00	\$ 2,474,809,620	\$ 2,195,383,851	\$ 1,858,968,626	\$ 1,484,342,616	\$ 1,028,149,546	\$ 1,333,091,915	\$ 1,469,114,147
List / Sell Ratio		96.58%	91.02%	90.29%	91.21%	92.93%	92.80%	90.91%	89.35%	85.74%	87.08%	87.64%
Average Sales Price		\$2,133,813.83	\$1,985,411.46	\$2,025,768.69	\$2,107,694.68	\$1,999,038	\$2,038,425	\$2,213,058	\$2,126,565	\$2,178,283	\$2,109,323	\$2,141,566
Average Days on Market		145	188	222	285	243	208	256	250	267	268	259
% Volume Compared to Previous Year			112.13%	107.10%	173.41%	158.67%	88.71%	84.68%	79.85%	69.27%	129.66%	110.20%
% ASP Compared to Previous Year			93.05%	102.03%	104.04%	94.84%	101.97%	108.57%	96.09%	102.43%	96.83%	101.53%

June Annual Rolling Totals Summary - Sales \$1M - \$2M												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		231	296	296	484	835	732	509	431	290	411	450
Total List Price		\$ 336,268,754.00	\$ 436,381,787.00	\$ 442,018,324.00	\$ 733,400,395.00	\$ 1,229,293,642	\$ 1,077,711,590	\$ 786,933,265	\$ 675,112,632	\$ 466,138,546	\$ 640,533,463	\$ 697,528,293
Told Sold Volume		\$ 313,816,754.00	\$ 400,224,257.00	\$ 402,552,665.00	\$ 671,269,820.00	\$ 1,153,686,505	\$ 1,008,323,299	\$ 713,624,844	\$ 599,259,734	\$ 403,562,362	\$ 552,841,864	\$ 617,000,154
List / Sell Ratio		93.32%	91.71%	91.07%	91.53%	93.85%	93.56%	90.68%	88.76%	86.58%	86.31%	88.46%
Average Sales Price		\$1,358,514.09	\$1,352,108.98	\$1,359,975.22	\$1,386,921.12	\$1,381,660	\$1,377,491	\$1,402,013	\$1,390,394	\$1,391,594	\$1,345,114	\$1,371,111
Average Days on Market		133	182	215	261	226	184	220	240	247	246	252
% Volume Compared to Previous Year			127.53%	100.58%	166.75%	171.87%	87.40%	70.77%	83.97%	67.34%	136.99%	111.61%
% ASP Compared to Previous Year			99.53%	100.58%	101.98%	99.62%	99.70%	101.78%	99.17%	100.09%	96.66%	101.93%

**June Annual Rolling Totals Summary - Sales \$2M - \$5M**

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		105	110	129	224	363	304	283	227	159	195	205
Total List Price		\$ 327,744,000.00	\$ 350,198,000.00	\$ 423,699,900.00	\$ 716,873,038.00	\$ 1,130,600,800.00	\$ 943,229,139.00	\$ 878,400,269.00	\$ 718,854,370.00	\$ 539,229,291.00	\$ 647,996,073.00	\$ 683,672,500.00
Totd Sold Volume		\$ 306,918,500.00	\$ 323,386,310.00	\$ 386,018,634.00	\$ 655,539,585.00	\$ 1,044,523,753.00	\$ 870,381,037.00	\$ 802,924,314.00	\$ 640,249,800.00	\$ 461,097,184.00	\$ 572,383,051.00	\$ 597,158,993.00
List / Sell Ratio		93.65%	92.34%	91.11%	91.44%	92.39%	92.28%	91.41%	89.07%	85.51%	88.33%	87.35%
Average Sales Price		\$2,923,033.33	\$2,939,875.55	\$2,992,392.51	\$2,926,516.00	\$2,877,476.00	\$2,863,096.00	\$2,837,188.00	\$2,820,484.00	\$2,899,982.00	\$2,935,298.00	\$2,912,971.00
Average Days on Market		157	202	239	326	277	252	308	259	302	309	274
% Volume Compared to Previous Year			105.37%	119.37%	169.82%	159.34%	83.33%	92.25%	79.74%	72.02%	124.14%	104.33%
% ASP Compared to Previous Year			100.58%	101.79%	97.80%	98.32%	99.50%	99.10%	99.41%	102.82%	101.22%	99.24%

**June Annual Rolling Totals Summary - Sales \$5M +**

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		15	17	19	32	40	41	48	40	23	26	31
Total List Price		\$ 111,445,000.00	\$ 136,144,000.00	\$ 130,469,000.00	\$ 259,662,660.00	\$ 303,194,000.00	\$ 344,705,000.00	\$ 379,587,000.00	\$ 267,300,000.00	\$ 193,780,000.00	\$ 242,421,999.00	\$ 295,099,000.00
Totd Sold Volume		\$ 102,355,000.00	\$ 121,180,000.00	\$ 121,516,000.00	\$ 232,884,660.00	\$ 276,599,362.00	\$ 316,679,515.00	\$ 342,419,468.00	\$ 244,833,082.00	\$ 163,490,000.00	\$ 207,867,000.00	\$ 254,955,000.00
List / Sell Ratio		91.84%	89.01%	93.14%	89.69%	91.23%	91.87%	90.21%	91.59%	84.37%	85.75%	86.40%
Average Sales Price		\$6,823,666.67	\$7,128,235.29	\$6,395,578.95	\$7,277,645.63	\$6,914,984.00	\$7,723,891.00	\$7,133,739.00	\$6,120,827.00	\$7,108,261.00	\$7,994,885.00	\$8,224,355.00
Average Days on Market		247	203	226	354	280	323	337	308	281	301	256
% Volume Compared to Previous Year			118.39%	100.28%	191.65%	118.77%	114.49%	108.13%	71.50%	66.78%	127.14%	122.65%
% ASP Compared to Previous Year			104.46%	89.72%	113.79%	95.02%	111.70%	92.36%	85.80%	116.13%	112.47%	102.87%

**June Annual Rolling Totals Summary - Overall Sales**

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		5293	5706	6524	9365	11065	8007	5292	5429	7232	10386	10193
Total List Price		\$ 2,049,183,109.00	\$ 2,323,294,819.00	\$ 2,726,253,353.00	\$ 4,463,948,055.00	\$ 6,558,298,554.00	\$ 5,523,361,833.00	\$ 3,938,981,438.00	\$ 3,536,099,616.00	\$ 3,070,998,788.00	\$ 4,059,972,376.00	\$ 4,117,043,719.00
Totd Sold Volume		\$ 1,942,070,512.00	\$ 2,173,023,543.00	\$ 2,556,812,971.00	\$ 4,193,256,818.00	\$ 6,250,946,921.00	\$ 5,249,061,425.00	\$ 3,627,839,106.00	\$ 3,185,921,699.00	\$ 2,729,214,604.00	\$ 3,659,038,197.00	\$ 3,724,700,828.00
List / Sell Ratio		94.77%	93.53%	93.78%	93.94%	95.31%	95.03%	92.10%	90.10%	88.87%	90.12%	90.47%
Average Sales Price		\$366,913.00	\$380,831.33	\$391,908.79	\$447,758.34	\$564,930.00	\$655,559.00	\$685,533.00	\$586,834.00	\$377,380.00	\$352,305.00	\$365,418.00
Average Days on Market		107	110	116	154	125	122	176	190	163	170	170
% Volume Compared to Previous Year			111.89%	117.66%	164.00%	149.07%	83.97%	69.11%	87.82%	85.66%	134.07%	101.79%
% ASP Compared to Previous Year			103.79%	102.91%	114.25%	126.17%	116.04%	104.57%	85.60%	64.31%	93.36%	103.72%