

Date: 7/8/2011  
Time: 7:29 PM

**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**  
**Sold Count Breakdown**

Count of MLNum	Sale Type			Grand Total
Code	Normal	Foreclosure	Shortsale	Grand Total
A	1883	1070	728	3681
B	1115	100	123	1338
C	385	18	30	433
D	169	9	13	191
E	274	6	14	294
F	138	1	3	142
G	15	1		16
<b>Grand Total</b>	<b>3979</b>	<b>1205</b>	<b>911</b>	<b>6095</b>

**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**  
**GeoCode Breakdown**

Year Mth	(All)														
	Sale Type		Data												
	Normal			Foreclosure			Shortsale			Total # Units	Total Sold Volume	Total ASP			
Mls Area	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP						
BN01	24	\$14,306,275	\$596,095	6	\$3,108,900	\$518,150	5	\$2,603,900	\$520,780	35	\$20,019,075	\$571,974			
BN02	32	\$7,823,100	\$244,472	10	\$2,093,550	\$209,355	9	\$1,792,400	\$199,156	51	\$11,709,050	\$229,589			
BN03	135	\$53,251,285	\$394,454	4	\$604,000	\$151,000	12	\$2,351,700	\$195,975	151	\$56,206,985	\$372,232			
BN04	119	\$90,537,450	\$760,819	3	\$963,000	\$321,000	4	\$3,210,000	\$802,500	126	\$94,710,450	\$751,670			
BN05	118	\$59,997,150	\$508,450	13	\$2,842,950	\$218,688	14	\$3,181,000	\$227,214	145	\$66,021,100	\$455,318			
BN06	25	\$3,630,750	\$145,230	10	\$1,189,295	\$118,930	8	\$1,345,000	\$168,125	43	\$6,165,045	\$143,373			
BN07	37	\$7,255,350	\$196,091	14	\$1,758,191	\$125,585	14	\$2,009,900	\$143,564	65	\$11,023,441	\$169,591			
BN08	30	\$4,370,200	\$145,673	40	\$3,831,894	\$95,797	13	\$1,236,549	\$95,119	83	\$9,438,643	\$113,719			
BN09	41	\$12,128,801	\$295,824	4	\$516,125	\$129,031	1	\$195,000	\$195,000	46	\$12,839,926	\$279,129			
BN10	19	\$2,738,267	\$144,119	31	\$2,460,873	\$79,383	17	\$1,804,350	\$106,138	67	\$7,003,490	\$104,530			
BN11	28	\$7,970,300	\$284,654	13	\$3,224,158	\$248,012	10	\$1,574,200	\$157,420	51	\$12,768,658	\$250,366			
BN12	85	\$30,824,213	\$362,638	21	\$3,152,050	\$150,098	20	\$4,398,500	\$219,925	126	\$38,374,763	\$304,562			
ES01	124	\$36,210,790	\$292,023	18	\$2,312,500	\$128,472	22	\$4,866,664	\$221,212	164	\$43,389,954	\$264,573			
ES02	66	\$13,339,895	\$202,120	16	\$1,746,100	\$109,131	16	\$2,132,500	\$133,281	98	\$17,218,495	\$175,699			
ES03	76	\$21,852,849	\$287,537	19	\$3,643,710	\$191,774	45	\$8,741,800	\$194,262	140	\$34,238,359	\$244,560			
NA01	175	\$122,523,149	\$700,132	11	\$1,916,500	\$174,227	15	\$5,600,300	\$373,353	201	\$130,039,949	\$646,965			
NA02	52	\$64,713,675	\$1,244,494	2	\$1,015,500	\$507,750	9	\$3,938,900	\$437,656	63	\$69,668,075	\$1,105,842			
NA03	54	\$11,159,245	\$206,653	15	\$2,056,963	\$137,131	10	\$1,851,192	\$185,119	79	\$15,067,400	\$190,727			
NA04	204	\$216,584,038	\$1,061,686	4	\$2,285,000	\$571,250	4	\$2,750,000	\$687,500	212	\$221,619,038	\$1,045,373			
NA05	295	\$274,314,125	\$929,878	13	\$6,541,931	\$503,225	13	\$11,186,400	\$860,492	321	\$292,042,456	\$909,790			
NA06	98	\$104,342,350	\$1,064,718	3	\$867,600	\$289,200	7	\$4,787,557	\$683,937	108	\$109,997,507	\$1,018,495			
NA07	33	\$127,310,000	\$3,857,879	1	\$6,525,000	\$6,525,000	1	\$2,050,000	\$2,050,000	35	\$135,885,000	\$3,882,429			
NA08	47	\$29,339,750	\$624,250	12	\$2,547,028	\$212,252	12	\$5,437,000	\$453,083	71	\$37,323,778	\$525,687			
NA09	40	\$8,234,400	\$205,860	45	\$3,799,919	\$84,443	31	\$3,561,588	\$114,890	116	\$15,595,907	\$134,447			
NA11	184	\$78,026,723	\$424,058	57	\$12,505,616	\$219,397	57	\$12,195,703	\$213,960	298	\$102,728,042	\$344,725			
NA12	113	\$63,568,675	\$562,555	35	\$6,437,150	\$183,919	31	\$6,062,675	\$195,570	179	\$76,068,500	\$424,964			
NA13	11	\$6,954,000	\$632,182	4	\$966,999	\$241,750	4	\$1,186,199	\$296,550	19	\$9,107,198	\$479,326			
NA14	196	\$68,229,900	\$348,112	38	\$5,767,730	\$151,782	24	\$4,142,500	\$172,604	258	\$78,140,130	\$302,869			
NA15	30	\$4,326,302	\$144,210	16	\$1,638,875	\$102,430	16	\$2,112,369	\$132,023	62	\$8,077,546	\$130,283			
NA16	192	\$96,742,948	\$503,870	50	\$7,968,801	\$159,376	51	\$8,454,400	\$165,773	293	\$113,166,149	\$386,233			
NA17	227	\$41,422,986	\$182,480	123	\$11,258,955	\$91,536	72	\$8,433,099	\$117,126	422	\$61,115,040	\$144,822			
NA18	251	\$45,628,872	\$181,788	68	\$6,350,453	\$93,389	46	\$4,704,875	\$102,280	365	\$56,684,200	\$155,299			
NA19	151	\$48,647,658	\$322,170	33	\$5,053,660	\$153,141	24	\$6,626,500	\$276,104	208	\$60,327,818	\$290,038			
NA21	136	\$58,157,300	\$427,627	34	\$10,756,736	\$316,375	31	\$9,004,201	\$290,458	201	\$77,918,237	\$387,653			
NA22	106	\$29,151,400	\$275,013	57	\$9,383,237	\$164,618	52	\$10,557,900	\$203,037	215	\$49,092,537	\$228,337			
NA23	17	\$4,490,150	\$264,126	8	\$971,000	\$121,375	7	\$1,289,500	\$184,214	32	\$6,750,650	\$210,958			
NA24	76	\$8,293,000	\$109,118	59	\$5,066,664	\$85,876	31	\$2,548,602	\$82,213	166	\$15,908,266	\$95,833			
NA31	27	\$6,494,500	\$240,537	11	\$1,584,683	\$144,062	13	\$1,933,000	\$148,692	51	\$10,012,183	\$196,317			
NA32				6	\$407,380	\$67,897				6	\$407,380	\$67,897			
NA33	2	\$810,000	\$405,000	1	\$116,500	\$116,500				3	\$926,500	\$308,833			
NA34	19	\$3,928,990	\$206,789	22	\$3,544,104	\$161,096	17	\$3,024,400	\$177,906	58	\$10,497,494	\$180,991			
NA36	6	\$1,167,248	\$194,541	13	\$742,300	\$57,100	3	\$171,000	\$57,000	22	\$2,080,548	\$94,570			
NA37	67	\$16,510,180	\$246,421	16	\$2,745,250	\$171,578	17	\$3,099,800	\$182,341	100	\$22,355,230	\$223,552			
NA38	87	\$27,212,100	\$312,783	30	\$5,839,200	\$194,640	24	\$6,314,400	\$263,100	141	\$39,365,700	\$279,189			
NA39	15	\$4,929,500	\$328,633	8	\$1,627,375	\$203,422	1	\$38,000	\$38,000	24	\$6,594,875	\$274,786			
NA41	13	\$2,648,500	\$203,731	15	\$2,433,050	\$162,203	10	\$1,805,058	\$180,506	38	\$6,886,608	\$181,227			
NA42	13	\$2,483,500	\$191,038	19	\$2,478,499	\$130,447	13	\$1,919,900	\$147,685	45	\$6,881,899	\$152,931			

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**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**  
**GeoCode Breakdown**

Year Mth	(All)													
	Sale Type		Data											
	Normal			Foreclosure			Shortsale			Total # Units	Total Sold Volume	Total ASP		
NA43	11	\$1,994,900	\$181,355	16	\$1,859,400	\$116,213	10	\$1,252,300	\$125,230	37	\$5,106,600	\$138,016		
NA44	11	\$1,821,315	\$165,574	14	\$1,965,725	\$140,409	6	\$729,100	\$121,517	31	\$4,516,140	\$145,682		
NA45	8	\$1,418,800	\$177,350	19	\$1,908,900	\$100,468	8	\$784,800	\$98,100	35	\$4,112,500	\$117,500		
NA46	12	\$1,426,000	\$118,833	37	\$3,431,812	\$92,752	8	\$1,029,301	\$128,663	57	\$5,887,113	\$103,283		
NA47	23	\$3,562,958	\$154,911	39	\$3,473,494	\$89,064	7	\$692,000	\$98,857	69	\$7,728,452	\$112,007		
NA48	18	\$2,340,900	\$130,050	29	\$2,698,100	\$93,038	16	\$1,976,500	\$123,531	63	\$7,015,500	\$111,357		
Grand Total	3979	\$1,957,146,712	\$491,869	1205	\$181,984,385	\$151,024	911	\$184,694,482	\$202,738	6095	\$2,323,825,579	\$381,268		

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**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**  
Monthly Unit Breakdown

Count of Sold Transactions	Sale Type			Grand Total
Year Mth	Normal	Foreclosure	Shortsale	Grand Total
2011-01	382	207	120	709
2011-02	503	223	117	843
2011-03	788	280	183	1251
2011-04	901	201	144	1246
2011-05	759	147	170	1076
2011-06	646	147	177	970
<b>Grand Total</b>	<b>3979</b>	<b>1205</b>	<b>911</b>	<b>6095</b>

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**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**  
 Market Breakdown

	Sale Type		Data				Total Unit Count	Total % of Units
	Normal		Foreclosure		Shortsale			
Market	Unit Count	% of Units	Unit Count	% of Units	Unit Count	% of Units		
Bonita	959	68.94%	222	15.96%	210	15.10%	1391	100.00%
Naples	3020	64.20%	983	20.90%	701	14.90%	4704	100.00%
Grand Total	3979	65.28%	1205	19.77%	911	14.95%	6095	100.00%