

Date: 8/6/2011
Time: 1:45 PM

John R. Wood Inc., REALTORS
NA BN ES Closed YTD FC-SS Reports thru 2011 07 31
Sold Count Breakdown

| Count of MLNum | Sale Type | | | Grand Total |
|--------------------|-------------|-------------|-------------|-------------|
| Code | Normal | Shortsale | Foreclosure | Grand Total |
| A | 2137 | 878 | 1142 | 4157 |
| B | 1267 | 150 | 103 | 1520 |
| C | 429 | 36 | 20 | 485 |
| D | 190 | 16 | 10 | 216 |
| E | 304 | 16 | 6 | 326 |
| F | 154 | 3 | 1 | 158 |
| G | 18 | | 1 | 19 |
| Grand Total | 4499 | 1099 | 1283 | 6881 |

John R. Wood Inc., REALTORS
NA BN ES Closed YTD FC-SS Reports thru 2011 07 31
GeoCode Breakdown

| Year Mth | (All) | | | | | | | | | | | | | | | | |
|----------|-----------|---------------|-------------|---------|--------------|-------------|---------|--------------|-------------|-----|---------------|---------------|-------------------|-----------|--|--|--|
| Mls Area | Sale Type | | Data | | | Shortsale | | | Foreclosure | | | Total # Units | Total Sold Volume | Total ASP | | | |
| | # Units | Sold Volume | ASP | # Units | Sold Volume | ASP | # Units | Sold Volume | ASP | | | | | | | | |
| BN01 | 26 | \$15,156,275 | \$582,934 | 5 | \$2,603,900 | \$520,780 | 6 | \$3,108,900 | \$518,150 | 37 | \$20,869,075 | \$564,029 | | | | | |
| BN02 | 39 | \$10,899,000 | \$279,462 | 11 | \$2,204,400 | \$200,400 | 11 | \$2,219,550 | \$201,777 | 61 | \$15,322,950 | \$251,196 | | | | | |
| BN03 | 148 | \$59,873,985 | \$404,554 | 12 | \$2,351,700 | \$195,975 | 5 | \$719,100 | \$143,820 | 165 | \$62,944,785 | \$381,484 | | | | | |
| BN04 | 128 | \$93,839,860 | \$733,124 | 5 | \$3,959,000 | \$791,800 | 3 | \$963,000 | \$321,000 | 136 | \$98,761,860 | \$726,190 | | | | | |
| BN05 | 135 | \$70,743,150 | \$524,023 | 17 | \$3,827,000 | \$225,118 | 13 | \$2,842,950 | \$218,688 | 165 | \$77,413,100 | \$469,170 | | | | | |
| BN06 | 28 | \$4,203,000 | \$150,107 | 12 | \$1,781,750 | \$148,479 | 11 | \$1,313,295 | \$119,390 | 51 | \$7,298,045 | \$143,099 | | | | | |
| BN07 | 39 | \$7,577,750 | \$194,301 | 17 | \$2,247,000 | \$132,176 | 14 | \$1,758,191 | \$125,585 | 70 | \$11,582,941 | \$165,471 | | | | | |
| BN08 | 31 | \$4,476,200 | \$144,394 | 15 | \$1,531,549 | \$102,103 | 44 | \$4,058,894 | \$92,248 | 90 | \$10,066,643 | \$111,852 | | | | | |
| BN09 | 47 | \$14,208,301 | \$302,304 | 1 | \$195,000 | \$195,000 | 4 | \$516,125 | \$129,031 | 52 | \$14,919,426 | \$286,912 | | | | | |
| BN10 | 27 | \$3,731,667 | \$138,210 | 22 | \$2,232,450 | \$101,475 | 33 | \$2,518,973 | \$76,333 | 82 | \$8,483,090 | \$103,452 | | | | | |
| BN11 | 29 | \$8,670,300 | \$298,976 | 10 | \$1,574,200 | \$157,420 | 14 | \$3,434,158 | \$245,297 | 53 | \$13,678,658 | \$258,088 | | | | | |
| BN12 | 97 | \$36,502,963 | \$376,319 | 23 | \$4,840,000 | \$210,435 | 21 | \$3,152,050 | \$150,098 | 141 | \$44,495,013 | \$315,567 | | | | | |
| ES01 | 144 | \$40,316,612 | \$279,976 | 28 | \$5,920,164 | \$211,434 | 18 | \$2,312,500 | \$128,472 | 190 | \$48,549,276 | \$255,523 | | | | | |
| ES02 | 75 | \$15,034,395 | \$200,459 | 25 | \$3,630,447 | \$145,218 | 18 | \$2,002,100 | \$111,228 | 118 | \$20,666,942 | \$175,144 | | | | | |
| ES03 | 83 | \$23,534,649 | \$283,550 | 51 | \$10,021,800 | \$196,506 | 20 | \$3,813,610 | \$190,681 | 154 | \$37,370,059 | \$242,663 | | | | | |
| NA01 | 196 | \$135,536,049 | \$691,510 | 16 | \$6,300,300 | \$393,769 | 12 | \$2,071,500 | \$172,625 | 224 | \$143,907,849 | \$642,446 | | | | | |
| NA02 | 63 | \$75,637,675 | \$1,200,598 | 9 | \$3,938,900 | \$437,656 | 3 | \$1,940,500 | \$646,833 | 75 | \$81,517,075 | \$1,086,894 | | | | | |
| NA03 | 56 | \$11,864,245 | \$211,862 | 14 | \$2,409,592 | \$172,114 | 15 | \$2,056,963 | \$137,131 | 85 | \$16,330,800 | \$192,127 | | | | | |
| NA04 | 223 | \$231,905,038 | \$1,039,933 | 5 | \$3,185,000 | \$637,000 | 4 | \$2,285,000 | \$571,250 | 232 | \$237,375,038 | \$1,023,168 | | | | | |
| NA05 | 338 | \$307,215,375 | \$908,921 | 14 | \$11,646,400 | \$831,886 | 13 | \$6,541,931 | \$503,225 | 365 | \$325,403,706 | \$891,517 | | | | | |
| NA06 | 106 | \$110,952,350 | \$1,046,720 | 8 | \$5,312,557 | \$664,070 | 3 | \$867,600 | \$289,200 | 117 | \$117,132,507 | \$1,001,133 | | | | | |
| NA07 | 39 | \$159,210,000 | \$4,082,308 | 1 | \$2,050,000 | \$2,050,000 | 1 | \$6,525,000 | \$6,525,000 | 41 | \$167,785,000 | \$4,092,317 | | | | | |
| NA08 | 50 | \$30,695,750 | \$613,915 | 14 | \$6,147,000 | \$439,071 | 13 | \$2,769,528 | \$213,041 | 77 | \$39,612,278 | \$514,445 | | | | | |
| NA09 | 48 | \$9,210,400 | \$191,883 | 35 | \$4,222,208 | \$120,635 | 50 | \$4,077,619 | \$81,552 | 133 | \$17,510,227 | \$131,656 | | | | | |
| NA11 | 214 | \$101,493,457 | \$474,268 | 68 | \$15,142,203 | \$222,679 | 59 | \$12,752,716 | \$216,148 | 341 | \$129,388,376 | \$379,438 | | | | | |
| NA12 | 131 | \$69,767,175 | \$532,574 | 38 | \$7,342,775 | \$193,231 | 39 | \$7,277,050 | \$186,591 | 208 | \$84,387,000 | \$405,707 | | | | | |
| NA13 | 14 | \$8,274,000 | \$591,000 | 6 | \$2,273,199 | \$378,867 | 4 | \$966,999 | \$241,750 | 24 | \$11,514,198 | \$479,758 | | | | | |
| NA14 | 223 | \$76,474,400 | \$342,935 | 29 | \$5,714,100 | \$197,038 | 40 | \$6,279,730 | \$156,993 | 292 | \$88,468,230 | \$302,973 | | | | | |
| NA15 | 36 | \$5,537,302 | \$153,814 | 21 | \$2,730,514 | \$130,024 | 16 | \$1,638,875 | \$102,430 | 73 | \$9,906,691 | \$135,708 | | | | | |
| NA16 | 224 | \$110,700,298 | \$494,198 | 61 | \$9,749,750 | \$159,832 | 53 | \$8,754,801 | \$165,185 | 338 | \$129,204,849 | \$382,263 | | | | | |
| NA17 | 253 | \$45,646,486 | \$180,421 | 86 | \$10,171,769 | \$118,276 | 135 | \$12,355,478 | \$91,522 | 474 | \$68,173,733 | \$143,826 | | | | | |
| NA18 | 273 | \$50,220,172 | \$183,957 | 51 | \$5,095,775 | \$99,917 | 70 | \$6,503,453 | \$92,906 | 394 | \$61,819,400 | \$156,902 | | | | | |
| NA19 | 175 | \$55,312,447 | \$316,071 | 29 | \$8,124,250 | \$280,147 | 33 | \$5,053,660 | \$153,141 | 237 | \$68,490,357 | \$288,989 | | | | | |
| NA21 | 147 | \$64,263,700 | \$437,168 | 41 | \$12,081,201 | \$294,663 | 37 | \$11,124,236 | \$300,655 | 225 | \$87,469,137 | \$388,752 | | | | | |
| NA22 | 121 | \$33,479,500 | \$276,690 | 60 | \$12,139,500 | \$202,325 | 61 | \$9,912,722 | \$162,504 | 242 | \$55,531,722 | \$229,470 | | | | | |
| NA23 | 18 | \$4,715,150 | \$261,953 | 8 | \$1,644,500 | \$205,563 | 8 | \$971,000 | \$121,375 | 34 | \$7,330,650 | \$215,607 | | | | | |
| NA24 | 91 | \$9,945,300 | \$109,289 | 36 | \$2,958,602 | \$82,183 | 66 | \$5,588,664 | \$84,677 | 193 | \$18,492,566 | \$95,816 | | | | | |
| NA31 | 29 | \$7,089,500 | \$244,466 | 17 | \$2,421,000 | \$142,412 | 13 | \$1,850,684 | \$142,360 | 59 | \$11,361,184 | \$192,562 | | | | | |
| NA32 | | | | 1 | \$87,000 | \$87,000 | 6 | \$407,380 | \$67,897 | 7 | \$494,380 | \$70,626 | | | | | |
| NA33 | 2 | \$810,000 | \$405,000 | 1 | \$57,686 | \$57,686 | 1 | \$116,500 | \$116,500 | 4 | \$984,186 | \$246,047 | | | | | |
| NA34 | 21 | \$4,409,990 | \$210,000 | 20 | \$3,482,630 | \$174,132 | 23 | \$3,650,104 | \$158,700 | 64 | \$11,542,724 | \$180,355 | | | | | |
| NA36 | 6 | \$1,167,248 | \$194,541 | 3 | \$171,000 | \$57,000 | 14 | \$783,300 | \$55,950 | 23 | \$2,121,548 | \$92,241 | | | | | |
| NA37 | 77 | \$19,008,469 | \$246,863 | 20 | \$3,553,800 | \$177,690 | 17 | \$2,875,250 | \$169,132 | 114 | \$25,437,519 | \$223,136 | | | | | |
| NA38 | 97 | \$30,429,600 | \$313,707 | 30 | \$7,983,500 | \$266,117 | 32 | \$6,504,300 | \$203,259 | 159 | \$44,917,400 | \$282,499 | | | | | |
| NA39 | 15 | \$4,929,500 | \$328,633 | 1 | \$38,000 | \$38,000 | 8 | \$1,627,375 | \$203,422 | 24 | \$6,594,875 | \$274,786 | | | | | |
| NA41 | 17 | \$3,601,600 | \$211,859 | 12 | \$2,227,058 | \$185,588 | 16 | \$2,606,900 | \$162,931 | 45 | \$8,435,558 | \$187,457 | | | | | |
| NA42 | 18 | \$3,645,400 | \$202,522 | 14 | \$2,054,900 | \$146,779 | 20 | \$2,578,499 | \$128,925 | 52 | \$8,278,799 | \$159,208 | | | | | |

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John R. Wood Inc., REALTORS
NA BN ES Closed YTD FC-SS Reports thru 2011 07 31
GeoCode Breakdown

| Year Mth | (All) | | | | | | | | | | | | | |
|-------------|-----------|-----------------|-----------|------|---------------|-------------|------|---------------|-----------|------|-----------------|---------------|-------------------|-----------|
| | Sale Type | | Data | | | | | | | | | Total # Units | Total Sold Volume | Total ASP |
| | Normal | | Shortsale | | | Foreclosure | | | | | | | | |
| NA43 | 14 | \$2,582,400 | \$184,457 | 12 | \$1,482,300 | \$123,525 | 16 | \$1,859,400 | \$116,213 | 42 | \$5,924,100 | \$141,050 | | |
| NA44 | 13 | \$1,969,815 | \$151,524 | 8 | \$900,250 | \$112,531 | 15 | \$2,026,625 | \$135,108 | 36 | \$4,896,690 | \$136,019 | | |
| NA45 | 10 | \$1,744,200 | \$174,420 | 10 | \$979,800 | \$97,980 | 23 | \$2,195,250 | \$95,446 | 43 | \$4,919,250 | \$114,401 | | |
| NA46 | 13 | \$1,518,000 | \$116,769 | 15 | \$1,610,601 | \$107,373 | 37 | \$3,431,812 | \$92,752 | 65 | \$6,560,413 | \$100,929 | | |
| NA47 | 28 | \$4,215,958 | \$150,570 | 10 | \$954,900 | \$95,490 | 40 | \$3,619,994 | \$90,500 | 78 | \$8,790,852 | \$112,703 | | |
| NA48 | 24 | \$3,157,400 | \$131,558 | 21 | \$2,438,500 | \$116,119 | 32 | \$3,063,150 | \$95,723 | 77 | \$8,659,050 | \$112,455 | | |
| Grand Total | 4499 | \$2,207,103,456 | \$490,576 | 1099 | \$219,743,380 | \$199,948 | 1283 | \$192,244,944 | \$149,840 | 6881 | \$2,619,091,780 | \$380,627 | | |

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Time: 1:45 PM

John R. Wood Inc., REALTORS
NA BN ES Closed YTD FC-SS Reports thru 2011 07 31
Monthly Unit Breakdown

| Count of Sold Transactions | Sale Type | | | Grand Total |
|----------------------------|-------------|-------------|-------------|-------------|
| | Normal | Shortsale | Foreclosure | |
| Year Mth | | | | |
| 2011-01 | 382 | 120 | 207 | 709 |
| 2011-02 | 503 | 117 | 223 | 843 |
| 2011-03 | 791 | 183 | 280 | 1254 |
| 2011-04 | 905 | 146 | 202 | 1253 |
| 2011-05 | 765 | 172 | 148 | 1085 |
| 2011-06 | 688 | 189 | 152 | 1029 |
| 2011-07 | 465 | 172 | 71 | 708 |
| Grand Total | 4499 | 1099 | 1283 | 6881 |

Date: 8/6/2011
 Time: 1:45 PM

John R. Wood Inc., REALTORS
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Market Breakdown

| Market | Sale Type Data | | | | | | Total Unit Count | Total % of Units |
|-------------|----------------|------------|------------|------------|-------------|------------|------------------|------------------|
| | Normal | | Shortsale | | Foreclosure | | | |
| | Unit Count | % of Units | Unit Count | % of Units | Unit Count | % of Units | | |
| Bonita | 1076 | 68.75% | 254 | 16.23% | 235 | 15.02% | 1565 | 100.00% |
| Naples | 3423 | 64.39% | 845 | 15.90% | 1048 | 19.71% | 5316 | 100.00% |
| Grand Total | 4499 | 65.38% | 1099 | 15.97% | 1283 | 18.65% | 6881 | 100.00% |