

August Annual Rolling Totals Summary - Sales from \$0 - \$249,99												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		3809	3850	3996	4572	2202	705	1026	1948	4805	6376	6393
Total List Price		\$ 567,032,639.00	\$ 620,678,169.00	\$ 691,664,113.00	\$ 834,628,102.00	\$ 439,985,543	\$ 145,257,372	\$ 213,359,620	\$ 377,480,303	\$ 695,036,385	\$ 907,451,887	\$ 898,516,430
Told Sold Volume		\$ 544,517,151.00	\$ 596,073,101.00	\$ 663,544,022.00	\$ 801,541,951.00	\$ 428,564,483	\$ 137,633,611	\$ 197,041,108	\$ 341,021,461	\$ 644,410,117	\$ 850,564,234	\$ 839,899,493
List / Sell Ratio		96.03%	96.04%	95.93%	96.04%	97.40%	94.75%	92.35%	90.34%	92.72%	93.73%	93.48%
Average Sales Price		\$142,955.41	\$154,824.18	\$166,052.06	\$175,315.39	\$194,625	\$195,225	\$192,048	\$175,062	\$134,112	\$133,401	\$131,378
Average Days on Market		100	91	99	116	92	116	166	162	130	143	150
% Volume Compared to Previous Year			109.47%	111.32%	120.80%	53.47%	32.12%	143.16%	173.07%	188.96%	131.99%	98.75%
% ASP Compared to Previous Year			108.30%	107.25%	105.58%	111.01%	100.31%	98.37%	91.16%	76.61%	99.47%	98.48%

August Annual Rolling Totals Summary - Sales from \$250,000 - \$499,99												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		605	687	1517	3011	5193	3486	2294	2067	1742	2234	2238
Total List Price		\$ 218,760,039.00	\$ 247,774,684.00	\$ 539,571,978.00	\$ 1,077,344,525.00	\$ 1,870,493,226	\$ 1,303,617,383	\$ 851,257,199	\$ 779,881,394	\$ 656,216,060	\$ 831,108,835	\$ 838,750,026
Told Sold Volume		\$ 208,964,272.00	\$ 236,331,110.00	\$ 514,939,289.00	\$ 1,036,595,225.00	\$ 1,826,071,958	\$ 1,258,134,896	\$ 796,474,848	\$ 712,654,818	\$ 595,774,101	\$ 764,696,242	\$ 775,572,486
List / Sell Ratio		95.52%	95.38%	95.43%	96.22%	97.63%	96.51%	93.56%	91.38%	90.79%	92.01%	92.47%
Average Sales Price		\$345,395.49	\$344,004.53	\$339,445.81	\$344,269.42	\$351,641	\$360,911	\$347,199	\$344,777	\$342,006	\$342,299	\$346,547
Average Days on Market		104	100	134	147	94	106	162	184	188	190	184
% Volume Compared to Previous Year			113.10%	217.89%	201.30%	176.16%	68.90%	63.31%	89.48%	83.60%	128.35%	101.42%
% ASP Compared to Previous Year			99.60%	98.67%	101.42%	102.14%	102.64%	96.20%	99.30%	99.20%	100.09%	101.24%

August Annual Rolling Totals Summary - Sales from \$500,000 to 749,99												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		478	516	542	953	1686	1250	736	702	555	704	702
Total List Price		\$ 304,246,773.00	\$ 330,425,933.00	\$ 348,845,157.00	\$ 607,807,139.00	\$ 1,057,904,944	\$ 783,403,592	\$ 2,234,126,201	\$ 464,969,628	\$ 369,467,435	\$ 463,168,851	\$ 461,929,331
Told Sold Volume		\$ 289,518,045.00	\$ 312,628,693.00	\$ 329,883,894.00	\$ 580,667,383.00	\$ 1,020,922,179	\$ 752,181,739	\$ 2,038,636,994	\$ 421,752,270	\$ 332,240,691	\$ 420,754,587	\$ 421,971,365
List / Sell Ratio		95.16%	94.61%	94.56%	95.53%	96.50%	96.01%	91.25%	90.71%	89.92%	90.84%	91.35%
Average Sales Price		\$605,686.29	\$605,869.56	\$608,641.87	\$609,304.70	\$605,529	\$601,745	\$2,769,887	\$600,787	\$598,632	\$597,663	\$601,099
Average Days on Market		121	157	171	190	133	124	174	209	203	232	215
% Volume Compared to Previous Year			107.98%	105.52%	176.02%	175.82%	73.68%	271.03%	20.69%	78.78%	126.64%	100.29%
% ASP Compared to Previous Year			100.03%	100.46%	100.11%	99.38%	99.38%	460.31%	21.69%	99.64%	99.84%	100.57%

**August Annual Rolling Totals Summary - Sales from \$750,000 - \$999,99**

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		273	245	259	466	815	552	359	305	222	310	298
Total List Price		\$ 246,934,935.00	\$ 228,506,999.00	\$ 240,225,967.00	\$ 418,036,544.00	\$ 724,638,715	\$ 492,174,316	\$ 331,236,592	\$ 292,822,660	\$ 216,039,579	\$ 296,323,989	\$ 279,727,063
Totd Sold Volume		\$ 236,056,189.00	\$ 208,691,836.00	\$ 222,816,973.00	\$ 397,212,468.00	\$ 699,897,181	\$ 472,771,088	\$ 305,775,410	\$ 260,772,505	\$ 188,460,103	\$ 264,226,525	\$ 253,635,022
List / Sell Ratio		95.59%	91.33%	92.75%	95.02%	96.59%	96.06%	92.31%	89.05%	87.23%	89.17%	90.67%
Average Sales Price		\$864,674.68	\$851,803.41	\$860,297.19	\$852,387.27	\$858,770	\$856,469	\$851,742	\$854,992	\$848,919	\$852,344	\$856,875
Average Days on Market		155	157	185	224	157	152	186	223	233	249	214
% Volume Compared to Previous Year			88.41%	106.77%	178.27%	176.20%	67.55%	64.68%	85.28%	72.27%	140.20%	95.99%
% ASP Compared to Previous Year			98.51%	101.00%	99.08%	100.75%	99.73%	99.45%	100.38%	99.29%	100.40%	100.53%

**August Annual Rolling Totals Summary - All Sales \$1M**

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		370	454	412	788	1332	971	836	689	458	650	686
Total List Price		\$ 835,283,554.00	\$ 979,683,577.00	\$ 960,593,709.00	\$ 1,798,804,017.00	\$ 2,856,797,443	\$ 2,132,225,066	\$ 2,045,040,197	\$ 1,641,783,400	\$ 1,189,178,938	\$ 1,598,103,078	\$ 1,670,590,774
Totd Sold Volume		\$ 797,855,143.00	\$ 882,194,807.00	\$ 868,400,734.00	\$ 1,642,953,980.00	\$ 2,668,351,980	\$ 1,965,567,581	\$ 1,858,482,143	\$ 1,465,613,859	\$ 1,014,823,223	\$ 1,394,728,288	\$ 1,459,164,897
List / Sell Ratio		95.52%	90.05%	90.40%	91.34%	93.40%	92.18%	90.88%	89.27%	85.34%	87.27%	87.34%
Average Sales Price		\$2,156,365.25	\$1,943,160.37	\$2,107,768.77	\$2,084,966.98	\$2,003,267	\$2,024,271	\$2,223,065	\$2,127,161	\$2,215,771	\$2,145,736	\$2,127,063
Average Days on Market		156	193	242	277	236	209	260	254	270	260	266
% Volume Compared to Previous Year			110.57%	98.44%	189.19%	162.41%	73.66%	94.55%	78.86%	69.24%	137.44%	104.62%
% ASP Compared to Previous Year			90.11%	108.47%	98.92%	96.08%	101.05%	109.82%	95.69%	104.17%	96.84%	99.13%

**August Annual Rolling Totals Summary - Sales \$1M - \$2M**

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		238	326	265	516	906	659	500	428	284	422	442
Total List Price		\$ 346,019,554.00	\$ 481,901,577.00	\$ 397,661,809.00	\$ 779,333,319.00	\$ 1,331,278,743	\$ 971,412,827	\$ 778,156,928	\$ 675,641,130	\$ 451,276,547	\$ 659,837,006	\$ 682,245,275
Totd Sold Volume		\$ 322,155,254.00	\$ 440,564,507.00	\$ 362,039,100.00	\$ 716,199,735.00	\$ 1,251,894,755	\$ 904,396,139	\$ 702,356,654	\$ 599,577,184	\$ 388,666,539	\$ 569,300,737	\$ 605,947,404
List / Sell Ratio		93.10%	91.42%	91.04%	91.90%	94.04%	93.10%	90.26%	88.74%	86.13%	86.28%	88.82%
Average Sales Price		\$1,353,593.50	\$1,351,424.87	\$1,366,185.28	\$1,387,983.98	\$1,381,782	\$1,372,377	\$1,404,713	\$1,400,881	\$1,368,544	\$1,349,054	\$1,370,922
Average Days on Market		145	191	232	252	220	184	223	245	246	240	261
% Volume Compared to Previous Year			136.76%	82.18%	197.82%	174.80%	72.24%	77.66%	85.37%	64.82%	146.48%	106.44%
% ASP Compared to Previous Year			99.84%	101.09%	101.60%	99.55%	99.32%	102.36%	99.73%	97.69%	98.58%	101.62%

**August Annual Rolling Totals Summary - Sales \$2M - \$5M**

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		115	108	129	238	383	276	286	222	151	199	214
Total List Price		\$ 363,819,000.00	\$ 343,313,000.00	\$ 423,947,900.00	\$ 758,368,038.00	\$ 1,170,614,700	\$ 884,557,239	\$ 877,803,269	\$ 702,460,270	\$ 524,442,391	\$ 658,450,073	\$ 707,845,499
Told Sold Volume		\$ 340,499,989.00	\$ 314,136,821.00	\$ 384,666,634.00	\$ 693,444,585.00	\$ 1,088,107,863	\$ 809,041,927	\$ 804,050,689	\$ 625,233,925	\$ 445,281,684	\$ 583,795,551	\$ 618,237,493
List / Sell Ratio		93.59%	91.50%	90.73%	91.44%	92.95%	91.46%	91.60%	89.01%	84.91%	88.66%	87.34%
Average Sales Price		\$2,960,869.47	\$2,908,674.27	\$2,981,911.89	\$2,913,632.71	\$2,841,013	\$2,931,311	\$2,811,366	\$2,816,369	\$2,948,885	\$2,933,646	\$2,888,960
Average Days on Market		168	200	258	328	265	255	312	262	314	294	280
% Volume Compared to Previous Year			92.26%	122.45%	180.27%	156.91%	74.35%	99.38%	77.76%	71.22%	131.11%	105.90%
% ASP Compared to Previous Year			98.24%	102.52%	97.71%	97.51%	103.18%	95.91%	100.18%	104.71%	99.48%	98.48%

**August Annual Rolling Totals Summary - Sales \$5M -**

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		17	20	18	34	43	36	50	39	23	29	30
Total List Price		\$ 125,445,000.00	\$ 154,469,000.00	\$ 138,984,000.00	\$ 261,102,660.00	\$ 354,904,000	\$ 276,255,000	\$ 389,080,000	\$ 263,682,000	\$ 213,460,000	\$ 279,815,999	\$ 280,500,000
Told Sold Volume		\$ 115,955,000.00	\$ 137,355,000.00	\$ 127,441,000.00	\$ 233,309,660.00	\$ 328,349,362	\$ 252,129,515	\$ 352,074,800	\$ 240,802,750	\$ 180,875,000	\$ 241,632,000	\$ 234,980,000
List / Sell Ratio		92.43%	88.92%	91.69%	89.36%	92.52%	91.27%	90.49%	91.32%	84.73%	86.35%	83.77%
Average Sales Price		\$6,820,882.35	\$6,867,750.00	\$7,080,055.56	\$6,862,048.82	\$7,636,032	\$7,003,598	\$7,041,496	\$6,174,429	\$7,864,130	\$8,332,138	\$7,832,667
Average Days on Market		233	196	280	312	318	307	339	318	273	323	243
% Volume Compared to Previous Year			118.46%	92.78%	183.07%	140.74%	76.79%	139.64%	68.40%	75.11%	133.59%	97.25%
% ASP Compared to Previous Year			100.69%	103.09%	96.92%	111.28%	91.72%	100.54%	87.69%	127.37%	105.95%	94.01%

**August Annual Rolling Totals Summary - Overall Sale**

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		5535	5752	6726	9790	11228	6964	5251	5711	7782	10274	10315
Total List Price		\$ 2,172,257,940.00	\$ 2,407,069,362.00	\$ 2,780,900,924.00	\$ 4,736,620,327.00	\$ 6,949,819,871	\$ 4,856,677,729	\$ 5,675,019,809	\$ 3,556,937,385	\$ 3,125,938,397	\$ 4,096,156,640	\$ 4,149,513,624
Told Sold Volume		\$ 2,057,665,900.00	\$ 2,245,781,068.00	\$ 2,605,330,912.00	\$ 4,458,971,007.00	\$ 6,643,807,781	\$ 4,586,288,915	\$ 5,196,410,503	\$ 3,201,814,913	\$ 2,775,708,235	\$ 3,694,969,876	\$ 3,750,243,263
List / Sell Ratio		94.72%	93.30%	93.69%	94.14%	95.60%	94.43%	91.57%	90.02%	88.80%	90.21%	90.38%
Average Sales Price		\$371,755.36	\$390,434.82	\$387,352.20	\$455,461.80	\$591,718	\$658,571	\$989,604	\$560,640	\$356,683	\$359,643	\$363,572
Average Days on Market		108	109	125	151	121	128	182	190	159	170	171
% Volume Compared to Previous Year			109.14%	116.01%	171.15%	149.00%	69.03%	113.30%	61.62%	86.69%	133.12%	101.50%
% ASP Compared to Previous Year			105.02%	99.21%	117.58%	129.92%	111.30%	150.27%	56.65%	63.62%	100.83%	101.09%