

Date: 9/6/2011
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John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales

Count of MLNum	Sale Type			Grand Total
	Normal	Foreclosure	Shortsale	
A	2387	1230	1055	4672
B	1403	113	176	1692
C	476	20	39	535
D	201	11	20	232
E	328	6	16	350
F	167	1	4	172
G	22	1		23
Grand Total	4984	1382	1310	7676

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales

Year Mth	(All)															
	Sale Type		Data			Foreclosure			Shortsale			Total # Units	Total Sold Volume	Total ASP		
Mls Area	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP							
BN01	34	\$21,110,775	\$620,905	6	\$3,108,900	\$518,150	6	\$2,883,900	\$480,650	46	\$27,103,575	\$589,208				
BN02	42	\$13,194,000	\$314,143	11	\$2,219,550	\$201,777	14	\$2,916,900	\$208,350	67	\$18,330,450	\$273,589				
BN03	159	\$65,462,735	\$411,715	7	\$1,008,100	\$144,014	13	\$2,686,700	\$206,669	179	\$69,157,535	\$386,355				
BN04	136	\$101,625,860	\$747,249	3	\$963,000	\$321,000	5	\$3,959,000	\$791,800	144	\$106,547,860	\$739,916				
BN05	140	\$72,690,150	\$519,215	14	\$2,862,950	\$204,496	19	\$4,132,000	\$217,474	173	\$79,685,100	\$460,608				
BN06	28	\$4,203,000	\$150,107	13	\$1,550,795	\$119,292	18	\$2,413,450	\$134,081	59	\$8,167,245	\$138,428				
BN07	41	\$7,975,750	\$194,530	14	\$1,758,191	\$125,585	18	\$2,372,000	\$131,778	73	\$12,105,941	\$165,835				
BN08	35	\$5,549,200	\$158,549	50	\$4,561,208	\$91,224	20	\$2,261,549	\$113,077	105	\$12,371,957	\$117,828				
BN09	50	\$15,120,101	\$302,402	5	\$821,045	\$164,209	4	\$874,000	\$218,500	59	\$16,815,146	\$285,002				
BN10	31	\$4,585,667	\$147,925	38	\$2,990,023	\$78,685	28	\$2,810,350	\$100,370	97	\$10,386,040	\$107,073				
BN11	33	\$9,854,300	\$298,615	16	\$3,594,158	\$224,635	11	\$1,619,200	\$147,200	60	\$15,067,658	\$251,128				
BN12	107	\$38,755,963	\$362,205	25	\$3,743,950	\$149,758	25	\$5,327,000	\$213,080	157	\$47,826,913	\$304,630				
ES01	160	\$43,939,611	\$274,623	18	\$2,312,500	\$128,472	33	\$6,283,664	\$190,414	211	\$52,535,775	\$248,985				
ES02	82	\$16,403,395	\$200,041	20	\$2,352,100	\$117,605	32	\$4,656,302	\$145,509	134	\$23,411,797	\$174,715				
ES03	94	\$28,248,149	\$300,512	21	\$3,963,610	\$188,743	58	\$10,951,800	\$188,824	173	\$43,163,559	\$249,500				
NA01	207	\$142,100,049	\$686,474	14	\$3,151,900	\$225,136	19	\$7,230,300	\$380,542	240	\$152,482,249	\$635,343				
NA02	70	\$86,856,675	\$1,240,810	3	\$1,940,500	\$646,833	9	\$3,938,900	\$437,656	82	\$92,736,075	\$1,130,928				
NA03	70	\$14,705,145	\$210,074	17	\$2,301,963	\$135,410	21	\$3,599,592	\$171,409	108	\$20,606,700	\$190,803				
NA04	235	\$237,915,788	\$1,012,408	5	\$2,430,500	\$486,100	5	\$3,185,000	\$637,000	245	\$243,531,288	\$994,005				
NA05	373	\$341,052,875	\$914,351	13	\$6,541,931	\$503,225	17	\$13,134,960	\$772,645	403	\$360,729,766	\$895,111				
NA06	115	\$118,102,875	\$1,026,982	3	\$867,600	\$289,200	9	\$5,530,557	\$614,506	127	\$124,501,032	\$980,323				
NA07	48	\$200,830,000	\$4,183,958	1	\$6,525,000	\$6,525,000	1	\$2,050,000	\$2,050,000	50	\$209,405,000	\$4,188,100				
NA08	51	\$31,005,945	\$607,960	13	\$2,769,528	\$213,041	16	\$8,372,000	\$523,250	80	\$42,147,473	\$526,843				
NA09	54	\$10,133,000	\$187,648	52	\$4,267,619	\$82,070	41	\$4,967,608	\$121,161	147	\$19,368,227	\$131,757				
NA11	240	\$113,273,912	\$471,975	60	\$12,823,716	\$213,729	77	\$16,996,203	\$220,730	377	\$143,093,831	\$379,559				
NA12	146	\$75,227,175	\$515,255	43	\$8,069,315	\$187,658	44	\$8,620,475	\$195,920	233	\$91,916,965	\$394,493				
NA13	17	\$9,789,500	\$575,853	5	\$1,446,999	\$289,400	8	\$2,567,199	\$320,900	30	\$13,803,698	\$460,123				
NA14	255	\$87,344,300	\$342,527	44	\$6,870,030	\$156,137	37	\$7,725,450	\$208,796	336	\$101,939,780	\$303,392				
NA15	41	\$7,228,302	\$176,300	16	\$1,638,875	\$102,430	25	\$4,082,514	\$163,301	82	\$12,949,691	\$157,923				
NA16	249	\$117,155,008	\$470,502	56	\$9,071,826	\$161,997	70	\$11,196,150	\$159,945	375	\$137,422,984	\$366,461				
NA17	276	\$49,032,286	\$177,653	147	\$13,475,277	\$91,669	103	\$11,936,919	\$115,892	526	\$74,444,482	\$141,529				
NA18	293	\$52,968,180	\$180,779	74	\$6,833,452	\$92,344	59	\$6,608,775	\$112,013	426	\$66,410,407	\$155,893				
NA19	193	\$61,065,847	\$316,403	34	\$5,150,960	\$151,499	38	\$9,575,050	\$251,975	265	\$75,791,857	\$286,007				
NA21	163	\$71,379,700	\$437,912	41	\$11,593,636	\$282,772	46	\$12,786,701	\$277,972	250	\$95,760,037	\$383,040				
NA22	135	\$37,240,715	\$275,857	68	\$11,118,472	\$163,507	73	\$14,264,400	\$195,403	276	\$62,623,587	\$226,897				
NA23	21	\$5,540,150	\$263,817	9	\$1,058,500	\$117,611	11	\$2,283,500	\$207,591	41	\$8,882,150	\$216,638				
NA24	109	\$11,991,150	\$110,011	69	\$5,826,164	\$84,437	50	\$4,100,517	\$82,010	228	\$21,917,831	\$96,131				
NA31	34	\$8,281,500	\$243,574	13	\$1,850,684	\$142,360	20	\$2,959,000	\$147,950	67	\$13,091,184	\$195,391				
NA32				8	\$646,380	\$80,798	1	\$87,000	\$87,000	9	\$733,380	\$81,487				
NA33	2	\$810,000	\$405,000	1	\$116,500	\$116,500	2	\$165,836	\$82,918	5	\$1,092,336	\$218,467				
NA34	28	\$5,812,595	\$207,593	24	\$3,790,104	\$157,921	26	\$4,434,530	\$170,559	78	\$14,037,229	\$179,964				
NA36	8	\$1,444,972	\$180,622	16	\$1,017,675	\$63,605	3	\$171,000	\$57,000	27	\$2,633,647	\$97,542				
NA37	92	\$22,520,801	\$244,791	18	\$3,155,250	\$175,292	25	\$4,615,800	\$184,632	135	\$30,291,851	\$224,384				
NA38	103	\$32,085,600	\$311,511	34	\$7,179,600	\$211,165	33	\$8,453,611	\$256,170	170	\$47,718,811	\$280,699				
NA39	18	\$5,046,800	\$280,378	8	\$1,627,375	\$203,422	2	\$154,900	\$77,450	28	\$6,829,075	\$243,896				
NA41	19	\$3,959,500	\$208,395	18	\$3,249,900	\$180,550	13	\$2,387,058	\$183,620	50	\$9,596,458	\$191,929				
NA42	22	\$4,580,650	\$208,211	23	\$2,820,399	\$122,626	16	\$2,449,900	\$153,119	61	\$9,850,949	\$161,491				

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Closed Foreclosures and Short Sales

Year Mth	(All)											
	Data											
	Normal			Foreclosure			Shortsale			Total # Units	Total Sold Volume	Total ASP
NA43	18	\$3,415,300	\$189,739	16	\$1,859,400	\$116,213	14	\$1,767,300	\$126,236	48	\$7,042,000	\$146,708
NA44	16	\$2,446,615	\$152,913	17	\$2,261,625	\$133,037	9	\$990,250	\$110,028	42	\$5,698,490	\$135,678
NA45	12	\$1,974,200	\$164,517	23	\$2,195,250	\$95,446	10	\$979,800	\$97,980	45	\$5,149,250	\$114,428
NA46	17	\$2,070,000	\$121,765	39	\$3,606,912	\$92,485	18	\$1,846,601	\$102,589	74	\$7,523,513	\$101,669
NA47	32	\$4,790,858	\$149,714	42	\$3,872,394	\$92,200	13	\$1,293,656	\$99,512	87	\$9,956,908	\$114,447
NA48	30	\$3,955,000	\$131,833	34	\$3,313,150	\$97,446	22	\$2,511,500	\$114,159	86	\$9,779,650	\$113,717
Grand Total	4984	\$2,433,851,624	\$488,333	1382	\$206,146,441	\$149,165	1310	\$256,168,327	\$195,548	7676	\$2,896,166,392	\$377,302

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Closed Foreclosures and Short Sales

Count of Sold Transactions	Sale Type			Grand Total
	Normal	Foreclosure	Shortsale	
Year Mth				
2011-01	382	207	120	709
2011-02	503	223	117	843
2011-03	792	282	183	1257
2011-04	907	202	146	1255
2011-05	776	150	176	1102
2011-06	694	150	191	1035
2011-07	492	74	177	743
2011-08	438	94	200	732
Grand Total	4984	1382	1310	7676

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales

	Sale Type Data							Total Unit Count	Total % of Units
	Normal		Foreclosure		Shortsale				
	Unit Count	% of Units	Unit Count	% of Units	Unit Count	% of Units			
Market	1172	67.47%	261	15.03%	304	17.50%	1737	100.00%	
Bonita	3812	64.19%	1121	18.88%	1006	16.94%	5939	100.00%	
Naples									
Grand Total	4984	64.93%	1382	18.00%	1310	17.07%	7676	100.00%	