

September Annual Rolling Totals Summary - Sales from \$0 - \$249,999												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		3834	3872	4024	4476	2050	677	1044	2100	5034	6356	6396
Total List Price		\$ 574,002,071	\$ 627,331,090	\$ 700,790,871	\$ 818,659,839	\$ 414,794,816	\$ 138,891,374	\$ 217,178,319	\$ 401,614,633	\$ 717,784,621	\$ 902,822,901	\$ 904,785,450
Told Sold Volume		\$ 551,376,223	\$ 602,583,720	\$ 671,779,160	\$ 786,898,517	\$ 403,993,022	\$ 131,442,815	\$ 199,826,479	\$ 363,888,815	\$ 665,936,299	\$ 846,325,080	\$ 845,478,273
List / Sell Ratio		96.06%	96.06%	95.86%	96.12%	97.40%	94.64%	92.01%	90.61%	92.78%	93.74%	93.45%
Average Sales Price		\$ 143,812	\$ 155,626	\$ 166,943	\$ 175,804	\$197,070	\$194,155	\$191,405	\$173,280	\$132,288	\$133,154	\$132,189
Average Days on Market		100	89	102	114	90	120	167	160	129	144	150
% Volume Compared to Previous Year			109.29%	111.48%	117.14%	51.34%	32.54%	152.03%	182.10%	183.01%	127.09%	99.90%
% ASP Compared to Previous Year			108.21%	107.27%	105.31%	112.10%	98.52%	98.58%	90.53%	76.34%	100.65%	99.28%

September Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		616	694	1596	3134	5374	3261	2224	2081	1765	2185	2263
Total List Price		\$ 222,623,439	\$ 249,614,474	\$ 567,688,163	\$ 1,120,636,094	\$ 1,942,877,584	\$ 1,221,011,797	\$ 825,003,105	\$ 785,121,766	\$ 663,270,446	\$ 813,092,335	\$ 849,198,155
Told Sold Volume		\$ 212,794,172	\$ 237,902,510	\$ 542,337,939	\$ 1,078,506,853	\$ 1,898,151,639	\$ 1,174,383,594	\$ 770,555,826	\$ 716,692,011	\$ 602,616,839	\$ 748,971,517	\$ 784,715,842
List / Sell Ratio		95.58%	95.31%	95.53%	96.24%	97.70%	96.18%	93.40%	91.28%	90.86%	92.11%	92.41%
Average Sales Price		\$ 345,445	\$ 342,799	\$ 339,811	\$ 344,131	\$353,210	\$360,130	\$346,473	\$344,398	\$341,426	\$342,779	\$346,759
Average Days on Market		106	98	136	146	91	110	163	185	189	190	183
% Volume Compared to Previous Year			111.80%	227.97%	198.86%	176.00%	61.87%	65.61%	93.01%	84.08%	124.29%	104.77%
% ASP Compared to Previous Year			99.23%	99.13%	101.27%	102.64%	101.96%	96.21%	99.40%	99.14%	100.40%	101.16%

September Annual Rolling Totals Summary - Sales from \$500,000 to 749,999												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		471	530	547	981	1766	1149	733	702	559	700	702
Total List Price		\$ 298,992,948	\$ 339,355,058	\$ 351,608,657	\$ 626,219,576	\$ 1,105,753,566	\$ 722,370,233	\$ 473,925,075	\$ 464,903,909	\$ 372,460,525	\$ 460,397,246	\$ 460,541,474
Told Sold Volume		\$ 284,491,980	\$ 321,083,057	\$ 332,639,349	\$ 598,678,043	\$ 1,068,154,855	\$ 691,603,798	\$ 440,704,121	\$ 421,106,130	\$ 334,734,791	\$ 418,502,502	\$ 421,091,233
List / Sell Ratio		95.15%	94.62%	94.60%	95.60%	96.60%	95.74%	92.99%	90.58%	89.87%	90.90%	91.43%
Average Sales Price		\$ 604,017	\$ 605,817	\$ 608,116	\$ 610,273	\$604,844	\$601,918	\$601,233	\$599,866	\$598,810	\$597,861	\$599,845
Average Days on Market		124	155	173	189	130	126	177	211	206	229	214
% Volume Compared to Previous Year			112.86%	103.60%	179.98%	178.42%	64.75%	63.72%	95.55%	79.49%	125.03%	100.62%
% ASP Compared to Previous Year			100.30%	100.38%	100.35%	99.11%	99.52%	99.89%	99.77%	99.82%	99.84%	100.33%

September Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		275	241	260	482	849	511	349	313	216	308	302
Total List Price		\$ 248,019,935	\$ 225,890,999	\$ 241,026,167	\$ 432,861,444	\$ 754,598,114	\$ 456,006,116	\$ 322,724,393	\$ 299,786,715	\$ 210,250,024	\$ 294,081,089	\$ 286,050,363
Told Sold Volume		\$ 238,084,189	\$ 205,236,036	\$ 223,208,473	\$ 411,632,568	\$ 729,238,981	\$ 437,101,487	\$ 297,142,930	\$ 266,879,151	\$ 183,679,838	\$ 262,424,533	\$ 258,428,304
List / Sell Ratio		95.99%	90.86%	92.61%	95.10%	96.64%	95.85%	92.07%	89.02%	87.36%	89.24%	90.34%
Average Sales Price		\$ 865,761	\$ 851,602	\$ 858,494	\$ 854,009	\$ 858,939	\$ 855,385	\$ 851,412	\$ 852,649	\$ 850,370	\$ 852,028	\$ 855,723
Average Days on Market		157	162	182	222	155	153	192	218	233	253	210
% Volume Compared to Previous Year			86.20%	108.76%	184.42%	177.16%	59.94%	67.98%	89.82%	68.83%	142.87%	98.48%
% ASP Compared to Previous Year			98.36%	100.81%	99.48%	100.58%	99.59%	99.54%	100.15%	99.73%	100.19%	100.43%

September Annual Rolling Totals Summary - All Sales \$1M +												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		368	453	425	800	1377	940	819	685	465	642	682
Total List Price		\$ 846,398,554	\$ 971,133,577	\$ 984,596,709	\$ 1,842,615,017	\$ 2,912,756,543	\$ 2,107,314,366	\$ 1,996,631,916	\$ 1,636,737,281	\$ 1,205,784,438	\$ 1,566,700,577	\$ 1,678,314,675
Told Sold Volume		\$ 805,390,143	\$ 875,608,807	\$ 888,818,734	\$ 1,683,590,580	\$ 2,722,225,695	\$ 1,947,379,116	\$ 1,804,574,793	\$ 1,458,608,859	\$ 1,032,020,023	\$ 1,364,443,988	\$ 1,469,471,147
List / Sell Ratio		95.15%	90.16%	90.27%	91.37%	93.46%	92.41%	90.38%	89.12%	85.59%	87.09%	87.56%
Average Sales Price		\$ 2,188,560	\$ 1,932,911	\$ 2,091,338	\$ 2,104,488	\$ 1,976,925	\$ 2,071,680	\$ 2,203,388	\$ 2,129,356	\$ 2,219,398	\$ 2,125,302	\$ 2,154,650
Average Days on Market		154	199	246	274	237	217	252	249	275	262	261
% Volume Compared to Previous Year			108.72%	101.51%	189.42%	161.69%	71.54%	92.67%	80.83%	70.75%	132.21%	107.70%
% ASP Compared to Previous Year			88.32%	108.20%	100.63%	93.94%	104.79%	106.36%	96.64%	104.23%	95.76%	101.38%

September Annual Rolling Totals Summary - Sales \$1M - \$2M												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		234	323	278	519	948	616	498	426	290	422	434
Total List Price		\$ 341,894,554	\$ 477,026,577	\$ 420,144,809	\$ 782,155,319	\$ 1,391,442,843	\$ 909,801,627	\$ 775,585,728	\$ 672,504,430	\$ 461,778,047	\$ 662,517,505	\$ 666,398,176
Told Sold Volume		\$ 317,520,254	\$ 436,194,507	\$ 382,084,100	\$ 720,103,335	\$ 1,308,089,470	\$ 846,571,674	\$ 698,971,804	\$ 596,004,684	\$ 396,254,339	\$ 572,145,437	\$ 593,764,904
List / Sell Ratio		92.87%	91.44%	90.94%	92.07%	94.01%	93.05%	90.12%	88.62%	85.81%	86.36%	89.10%
Average Sales Price		\$ 1,356,924	\$ 1,350,447	\$ 1,374,403	\$ 1,387,482	\$ 1,379,841	\$ 1,374,305	\$ 1,403,558	\$ 1,399,072	\$ 1,366,394	\$ 1,355,795	\$ 1,368,122
Average Days on Market		147	193	235	250	219	182	226	240	248	244	255
% Volume Compared to Previous Year			137.38%	87.59%	188.47%	181.65%	64.72%	82.56%	85.27%	66.49%	144.39%	103.78%
% ASP Compared to Previous Year			99.52%	101.77%	100.95%	99.45%	99.60%	102.13%	99.68%	97.66%	99.22%	100.91%

September Annual Rolling Totals Summary - Sales \$2M - \$5M

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		116	111	129	246	387	286	273	220	152	192	216
Total List Price		\$ 365,109,000	\$ 353,888,000	\$ 424,667,900	\$ 785,857,038	\$ 1,179,259,700	\$ 910,007,739	\$ 843,866,188	\$ 698,355,851	\$ 533,246,391	\$ 630,162,073	\$ 717,616,499
Told Sold Volume		\$ 341,919,989	\$ 322,920,821	\$ 384,027,634	\$ 720,089,585	\$ 1,095,736,863	\$ 837,377,927	\$ 765,478,189	\$ 620,401,425	\$ 456,815,684	\$ 555,891,551	\$ 628,126,243
List / Sell Ratio		93.65%	91.25%	90.43%	91.63%	92.92%	92.02%	90.71%	88.84%	85.67%	88.21%	87.53%
Average Sales Price		\$ 2,947,586	\$ 2,909,197	\$ 2,976,958	\$ 2,927,193	\$ 2,831,361	\$ 2,927,895	\$ 2,803,949	\$ 2,820,006	\$ 3,005,366	\$ 2,895,268	\$ 2,907,992
Average Days on Market		159	219	260	321	272	274	290	255	324	292	275
% Volume Compared to Previous Year			94.44%	118.92%	187.51%	152.17%	76.42%	91.41%	81.05%	73.63%	121.69%	112.99%
% ASP Compared to Previous Year			98.70%	102.33%	98.33%	96.73%	103.41%	95.77%	100.57%	106.57%	96.34%	100.44%

September Annual Rolling Totals Summary - Sales \$5M +

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		18	19	18	35	42	38	48	39	23	28	32
Total List Price		\$ 139,395,000	\$ 140,219,000	\$ 139,784,000	\$ 274,602,660	\$ 342,054,000	\$ 287,505,000	\$ 377,180,000	\$ 265,877,000	\$ 210,760,000	\$ 274,020,999	\$ 294,300,000
Told Sold Volume		\$ 126,705,000	\$ 126,355,000	\$ 128,453,000	\$ 243,397,660	\$ 318,399,362	\$ 263,429,515	\$ 340,124,800	\$ 242,202,750	\$ 178,950,000	\$ 236,407,000	\$ 247,580,000
List / Sell Ratio		90.90%	90.11%	91.89%	88.64%	93.08%	91.63%	90.18%	91.10%	84.91%	86.27%	84.13%
Average Sales Price		\$ 7,039,167	\$ 6,650,263	\$ 7,136,278	\$ 6,954,219	\$ 7,580,937	\$ 6,932,356	\$ 7,085,933	\$ 6,210,327	\$ 7,780,435	\$ 8,443,107	\$ 7,736,875
Average Days on Market		215	186	298	307	320	343	309	318	277	327	240
% Volume Compared to Previous Year			99.72%	101.66%	189.48%	130.81%	82.74%	129.11%	71.21%	73.88%	132.11%	104.73%
% ASP Compared to Previous Year			94.48%	107.31%	97.45%	109.01%	91.44%	102.22%	87.64%	125.28%	108.52%	91.64%

September Annual Rolling Totals Summary - Overall Sales

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		5664	5790	6852	9873	11416	6538	5169	5881	8039	10191	10345
Total List Price		\$ 2,190,036,947	\$ 2,413,325,198	\$ 2,845,710,567	\$ 4,840,991,970	\$ 7,130,780,623	\$ 4,645,593,886	\$ 3,835,462,808	\$ 3,588,164,304	\$ 3,169,550,054	\$ 4,037,094,148	\$ 4,178,890,117
Told Sold Volume		\$ 2,072,891,807	\$ 2,252,275,651	\$ 2,664,529,655	\$ 4,559,306,561	\$ 6,821,764,192	\$ 4,381,910,810	\$ 3,512,804,149	\$ 3,227,174,966	\$ 2,818,987,790	\$ 3,640,667,620	\$ 3,779,184,799
List / Sell Ratio		94.65%	93.33%	93.63%	94.18%	95.67%	94.32%	91.59%	89.94%	88.94%	90.18%	90.44%
Average Sales Price		\$ 372,554	\$ 388,994	\$ 388,869	\$ 461,795	\$ 597,562	\$ 670,222	\$ 679,591	\$ 548,746	\$ 350,664	\$ 357,243	\$ 365,315
Average Days on Market		109	108	128	150	119	133	182	188	159	171	170
% Volume Compared to Previous Year			108.65%	118.30%	171.11%	149.62%	64.23%	80.17%	91.87%	87.35%	129.15%	103.80%
% ASP Compared to Previous Year			104.41%	99.97%	118.75%	129.40%	112.16%	101.40%	80.75%	63.90%	101.88%	102.26%