

Date: 10/6/2011  
Time: 4:47 PM

**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**

Count of MLNum Code	Sale Type			Grand Total
	Foreclosure	Normal	Shortsale	
A	1362	2592	1154	<b>5108</b>
B	125	1527	190	<b>1842</b>
C	23	515	40	<b>578</b>
D	12	218	23	<b>253</b>
E	6	345	16	<b>367</b>
F	1	178	4	<b>183</b>
G	1	24		<b>25</b>
<b>Grand Total</b>	<b>1530</b>	<b>5399</b>	<b>1427</b>	<b>8356</b>

**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**

Year Mth	(All)														
	Sale Type Data														
	Foreclosure			Normal			Shortsale			Total # Units	Total Sold Volume	Total ASP			
Mls Area	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP						
BN01	7	\$3,707,150	\$529,593	36	\$21,640,675	\$601,130	6	\$2,883,900	\$480,650	49	\$28,231,725	\$576,158			
BN02	13	\$2,497,550	\$192,119	44	\$13,671,500	\$310,716	15	\$3,421,900	\$228,127	72	\$19,590,950	\$272,097			
BN03	7	\$1,008,100	\$144,014	174	\$70,796,598	\$406,877	13	\$2,686,700	\$206,669	194	\$74,491,398	\$383,976			
BN04	4	\$1,703,000	\$425,750	144	\$107,641,360	\$747,509	4	\$3,219,000	\$804,750	152	\$112,563,360	\$740,548			
BN05	15	\$3,082,950	\$205,530	152	\$79,377,150	\$522,218	25	\$5,649,000	\$225,960	192	\$88,109,100	\$458,902			
BN06	16	\$2,007,896	\$125,494	32	\$4,735,000	\$147,969	21	\$2,948,450	\$140,402	69	\$9,691,346	\$140,454			
BN07	14	\$1,758,191	\$125,585	44	\$8,672,750	\$197,108	19	\$2,444,500	\$128,658	77	\$12,875,441	\$167,214			
BN08	53	\$4,912,708	\$92,693	39	\$6,549,200	\$167,928	23	\$2,404,049	\$104,524	115	\$13,865,957	\$120,574			
BN09	5	\$821,045	\$164,209	56	\$16,532,001	\$295,214	7	\$1,405,000	\$200,714	68	\$18,758,046	\$275,854			
BN10	40	\$3,289,523	\$82,238	36	\$5,492,667	\$152,574	30	\$2,785,450	\$92,848	106	\$11,567,640	\$109,129			
BN11	17	\$3,789,158	\$222,892	36	\$10,528,300	\$292,453	13	\$2,611,700	\$200,900	66	\$16,929,158	\$256,502			
BN12	27	\$4,085,950	\$151,331	116	\$40,884,528	\$352,453	28	\$6,707,000	\$239,536	171	\$51,677,478	\$302,207			
ES01	18	\$2,312,500	\$128,472	169	\$46,821,851	\$277,052	36	\$6,581,664	\$182,824	223	\$55,716,015	\$249,848			
ES02	24	\$2,842,502	\$118,438	88	\$17,734,295	\$201,526	33	\$4,991,400	\$151,255	145	\$25,568,197	\$176,332			
ES03	25	\$5,003,610	\$200,144	105	\$32,397,649	\$308,549	66	\$11,987,000	\$181,621	196	\$49,388,259	\$251,981			
NA01	14	\$3,151,900	\$225,136	216	\$146,375,049	\$677,662	23	\$8,249,100	\$358,657	253	\$157,776,049	\$623,621			
NA02	4	\$2,710,500	\$677,625	79	\$96,867,675	\$1,226,173	9	\$3,938,900	\$437,656	92	\$103,517,075	\$1,125,186			
NA03	18	\$2,409,863	\$133,881	79	\$17,272,745	\$218,642	24	\$4,156,692	\$173,196	121	\$23,839,300	\$197,019			
NA04	6	\$2,782,250	\$463,708	250	\$258,064,518	\$1,032,258	5	\$3,185,000	\$637,000	261	\$264,031,768	\$1,011,616			
NA05	15	\$7,608,331	\$507,222	405	\$365,518,875	\$902,516	17	\$13,074,160	\$769,068	437	\$386,201,366	\$883,756			
NA06	4	\$1,085,600	\$271,400	120	\$124,411,625	\$1,036,764	8	\$5,312,557	\$664,070	132	\$130,809,782	\$990,983			
NA07	1	\$6,525,000	\$6,525,000	49	\$206,930,000	\$4,223,061	1	\$2,050,000	\$2,050,000	51	\$215,505,000	\$4,225,588			
NA08	13	\$2,769,528	\$213,041	55	\$32,944,945	\$598,999	21	\$9,461,260	\$450,536	89	\$45,175,733	\$507,593			
NA09	60	\$4,887,259	\$81,454	60	\$11,257,400	\$187,623	48	\$5,430,588	\$113,137	168	\$21,575,247	\$128,424			
NA11	65	\$13,683,216	\$210,511	261	\$121,186,862	\$464,317	81	\$17,818,203	\$219,978	407	\$152,688,281	\$375,155			
NA12	45	\$8,323,115	\$184,958	163	\$79,922,175	\$490,320	46	\$8,768,675	\$190,623	254	\$97,013,965	\$381,945			
NA13	6	\$1,566,999	\$261,167	20	\$12,910,490	\$645,525	8	\$2,567,199	\$320,900	34	\$17,044,688	\$501,314			
NA14	49	\$8,121,030	\$165,735	277	\$95,000,800	\$342,963	39	\$7,779,350	\$199,471	365	\$110,901,180	\$303,839			
NA15	17	\$1,757,875	\$103,404	48	\$8,433,802	\$175,704	26	\$4,238,514	\$163,020	91	\$14,430,191	\$158,574			
NA16	68	\$10,519,426	\$154,697	268	\$127,339,508	\$475,147	75	\$12,048,900	\$160,652	411	\$149,907,834	\$364,739			
NA17	163	\$14,923,748	\$91,557	297	\$52,229,786	\$175,858	109	\$13,039,599	\$119,629	569	\$80,193,133	\$140,937			
NA18	80	\$7,339,452	\$91,743	312	\$55,703,580	\$178,537	62	\$7,095,025	\$114,436	454	\$70,138,057	\$154,489			
NA19	38	\$5,873,460	\$154,565	207	\$64,970,172	\$313,866	39	\$9,542,550	\$244,681	284	\$80,386,182	\$283,050			
NA21	44	\$11,901,336	\$270,485	176	\$83,729,111	\$475,734	46	\$13,259,201	\$288,244	266	\$108,889,648	\$409,360			
NA22	77	\$12,884,623	\$167,333	148	\$40,555,715	\$274,025	84	\$16,040,800	\$190,962	309	\$69,481,138	\$224,858			
NA23	9	\$1,058,500	\$117,611	25	\$6,980,150	\$279,206	12	\$2,463,500	\$205,292	46	\$10,502,150	\$228,308			
NA24	82	\$6,933,609	\$84,556	116	\$12,757,150	\$109,975	50	\$4,031,502	\$80,630	248	\$23,722,261	\$95,654			
NA31	15	\$2,081,184	\$138,746	36	\$9,041,500	\$251,153	22	\$3,256,500	\$148,023	73	\$14,379,184	\$196,975			
NA32	8	\$646,380	\$80,798				1	\$87,000	\$87,000	9	\$733,380	\$81,487			
NA33	2	\$174,186	\$87,093	2	\$810,000	\$405,000	2	\$308,150	\$154,075	6	\$1,292,336	\$215,389			
NA34	27	\$4,410,104	\$163,337	31	\$6,533,595	\$210,761	33	\$5,595,030	\$169,546	91	\$16,538,729	\$181,744			
NA36	17	\$1,084,675	\$63,804	12	\$2,013,522	\$167,794	4	\$199,000	\$49,750	33	\$3,297,197	\$99,915			
NA37	19	\$3,219,250	\$169,434	99	\$24,198,091	\$244,425	27	\$5,081,800	\$188,215	145	\$32,499,141	\$224,132			
NA38	34	\$7,179,600	\$211,165	108	\$33,428,600	\$309,524	37	\$9,041,541	\$244,366	179	\$49,649,741	\$277,373			

**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**

Year Mth	(All)											
	Sale Type		Data									
	Foreclosure		Normal		Shortsale		Total # Units	Total Sold Volume	Total ASP			
NA39	9	\$1,744,275	\$193,808	18	\$5,046,800	\$280,378	3	\$218,000	\$72,667	30	\$7,009,075	\$233,636
NA41	21	\$3,606,900	\$171,757	22	\$4,589,500	\$208,614	14	\$2,804,958	\$200,354	57	\$11,001,358	\$193,006
NA42	26	\$3,126,549	\$120,252	25	\$5,085,650	\$203,426	18	\$2,720,650	\$151,147	69	\$10,932,849	\$158,447
NA43	16	\$1,859,400	\$116,213	21	\$3,889,300	\$185,205	15	\$1,912,300	\$127,487	52	\$7,661,000	\$147,327
NA44	19	\$2,432,775	\$128,041	17	\$2,626,615	\$154,507	11	\$1,475,100	\$134,100	47	\$6,534,490	\$139,032
NA45	24	\$2,286,750	\$95,281	16	\$2,485,700	\$155,356	13	\$1,278,300	\$98,331	53	\$6,050,750	\$114,165
NA46	44	\$4,039,712	\$91,812	20	\$2,488,000	\$124,400	19	\$1,934,201	\$101,800	83	\$8,461,913	\$101,951
NA47	49	\$4,698,194	\$95,882	39	\$5,493,858	\$144,575	13	\$1,305,756	\$100,443	101	\$11,497,808	\$114,978
NA48	37	\$3,536,150	\$95,572	32	\$4,196,500	\$131,141	23	\$2,737,400	\$119,017	92	\$10,470,050	\$113,805
Grand Total	1530	\$227,764,537	\$148,866	5400	\$2,616,764,888	\$484,676	1427	\$276,233,674	\$193,577	8357	\$3,120,763,099	\$373,476

**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**

Count of Sold Transactions	Sale Type			Grand Total
	Foreclosure	Normal	Shortsale	
Year Mth				
2011-01	207	382	120	<b>709</b>
2011-02	223	503	117	<b>843</b>
2011-03	282	794	183	<b>1259</b>
2011-04	202	908	146	<b>1256</b>
2011-05	150	777	176	<b>1103</b>
2011-06	156	694	186	<b>1036</b>
2011-07	107	501	147	<b>755</b>
2011-08	116	471	197	<b>784</b>
2011-09	87	370	155	<b>612</b>
<b>Grand Total</b>	<b>1530</b>	<b>5400</b>	<b>1427</b>	<b>8357</b>

**John R. Wood Inc., REALTORS**  
**Closed Foreclosures and Short Sales**

Market	Sale Type Data							Total Unit Count	Total % of Units
	Foreclosure		Normal		Shortsale				
	Unit Count	% of Units	Unit Count	% of Units	Unit Count	% of Units			
Bonita	285	15.04%	1271	67.07%	339	17.89%	<b>1895</b>	<b>100.00%</b>	
Naples	1245	19.27%	4129	63.90%	1088	16.84%	<b>6462</b>	<b>100.00%</b>	
Grand Total	<b>1530</b>	<b>18.31%</b>	<b>5400</b>	<b>64.62%</b>	<b>1427</b>	<b>17.08%</b>	<b>8357</b>	<b>100.00%</b>	