

John R. Wood Inc., REALTORS
Active Listing Reports NA-BN-ES 2011 11 01
Units by Prop Type and GeoCode

Sum of Unit Count		Code							Grand
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Total
Condo	BN01	29	30	17	4	2	1		83
	BN02	19	5						24
	BN03	78	76						154
	BN04	16	43	15	22	23	5		124
	BN05	27	28	20	16	7	2		100
	BN06	14							14
	BN07	35	4						39
	BN08	17							17
	BN09	41	4						45
	BN10	8	1						9
	BN11	22	21	2					45
	BN12	47	9			1			57
	ES01	69	41	6	6				122
	ES02	12	1						13
	ES03	37	13						50
	NA01	93	58	49	36	39	1		276
	NA02	20	40	30	20	14	10		134
	NA03	1	9						10
	NA04	2	97	69	32	50	22	6	278
	NA05	57	92	74	66	68	41	9	407
	NA06	24	41	23	10	31	6		135
	NA07			1					1
	NA08	18	45	7	6	4	1		81
	NA09	36	5	3	3	1			48
	NA11	69	32	32	1	1			135
	NA12	41	75	21	4	3			144
	NA13	8							8
	NA14	76	40	22	5				143
	NA15	36	8	1					45
	NA16	153	60	26	6	2			247
	NA17	188	9						197
	NA18	235	36	1					272
	NA19	159	37	2					198
	NA21	69	27						96
	NA22	24	5						29
	NA24	24							24
	NA31	32	12						44

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Sum of Unit Count		Code							Grand
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Total
Condo	NA36	2	1						3
	NA37	90	6						96
	NA38	62	100	25	10	1			198
	NA39	34	9	1					44
Condo Total		2024	1120	447	247	247	89	15	4189
Single Family	BN01		1	4	1	7	16		29
	BN02	10	29	11	7	2	1		60
	BN03	1	35	18	11	19			84
	BN04	3	9	10	6	15	9		52
	BN05	3	10	21	6	16	2		58
	BN06	14	16						30
	BN07	7	7	2					16
	BN08	18	14	4		2			38
	BN09	2	27	3					32
	BN10	32	8						40
	BN11	1	2	3	1		1		8
	BN12	37	32	14	8	11	2		104
	ES01	17	20	11	5	8	1		62
	ES02	29	23	2					54
	ES03	17	48	22	10				97
	NA01	7	19	12	14	32	20	3	107
	NA02			5	7	21	5	1	39
	NA03	36	43	5	5				89
	NA04			3	15	13	12	1	44
	NA05		4	15	22	22	29	2	94
	NA06			3	5	24	27	5	64
	NA07			2		8	51	39	100
	NA08	7	5	15	7	16	12	1	63
	NA09	38	7	5	3	3			56
	NA11	15	74	14	20	51	25	3	202
	NA12	1	34	12	13	31	11	1	103
	NA13		4	4	5	14	7	2	36
	NA14	15	71	32	46	20	1		185
	NA15	27	12	2					41
	NA16	11	49	32	25	44	28	6	195
	NA17	59	91	7	3				160
	NA18	52	46	7	5	2	1		113

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Units by Prop Type and GeoCode

Sum of Unit Count		Code							Grand
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Total
Single Family	NA19	23	74	36	17	7			157
	NA21	2	56	38	23	37	17	2	175
	NA22	29	85	24	11	4	1		154
	NA23	11	11	7	2	1	1		33
	NA24	66							66
	NA31	15	6	4	1	1			27
	NA32	5				1			6
	NA33	2							2
	NA34	22	22						44
	NA36	14	6						20
	NA37	23	38	3	1				65
	NA38	11	20	10	9	7	2		59
	NA39	2	17	3					22
	NA41	15	20	4	5	2		1	47
	NA42	15	10	4	1	1			31
	NA43	7		1					8
	NA44	14	5	1					20
	NA45	9	4						13
	NA46	16	4		1				21
	NA47	28	6						34
	NA48	16	6			1			23
Single Family Total		804	1130	435	321	443	282	67	3482
Grand Total		2828	2250	882	568	690	371	82	7671

John R. Wood Inc., REALTORS
Active Listing Reports NA-BN-ES 2011 11 01
Volume by Prop Type and GeoCode

Sum of List Price		Code								
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total	
Condo	BN01	\$5,458,600	\$11,608,000	\$9,609,700	\$3,353,900	\$3,390,000	\$2,150,000		\$35,570,200	
	BN02	\$3,114,400	\$1,738,000						\$4,852,400	
	BN03	\$16,390,050	\$24,869,800						\$41,259,850	
	BN04	\$3,080,594	\$14,867,500	\$9,101,700	\$19,860,400	\$32,829,000	\$13,714,000		\$93,453,194	
	BN05	\$5,022,000	\$10,023,100	\$12,227,700	\$13,972,000	\$8,849,000	\$4,644,000		\$54,737,800	
	BN06	\$1,629,394							\$1,629,394	
	BN07	\$5,836,199	\$1,095,400						\$6,931,599	
	BN08	\$2,058,750							\$2,058,750	
	BN09	\$7,628,793	\$1,298,000						\$8,926,793	
	BN10	\$965,500	\$389,000						\$1,354,500	
	BN11	\$3,984,299	\$7,798,099	\$1,098,000					\$12,880,398	
	BN12	\$7,718,100	\$2,900,799			\$1,085,000			\$11,703,899	
	ES01	\$12,613,488	\$14,798,500	\$3,414,695	\$4,903,800				\$35,730,483	
	ES02	\$1,749,500	\$293,000						\$2,042,500	
	ES03	\$6,899,635	\$3,964,100						\$10,863,735	
	NA01	\$16,065,585	\$21,220,800	\$31,798,399	\$31,787,200	\$51,438,300	\$2,975,000		\$155,285,284	
	NA02	\$3,289,500	\$16,788,690	\$19,225,349	\$17,817,699	\$19,611,000	\$33,000,000		\$109,732,238	
	NA03	\$249,900	\$2,853,550						\$3,103,450	
	NA04	\$404,500	\$40,039,097	\$43,108,899	\$27,037,600	\$77,638,898	\$60,254,555	\$38,435,000	\$286,918,549	
	NA05	\$9,927,713	\$34,346,200	\$46,385,550	\$56,905,195	\$94,477,000	\$137,900,000	\$71,135,000	\$451,076,658	
	NA06	\$4,698,149	\$14,966,600	\$14,512,300	\$9,084,999	\$46,944,000	\$15,134,000		\$105,340,048	
	NA07			\$595,000					\$595,000	
	NA08	\$3,412,500	\$15,479,100	\$4,227,000	\$4,856,000	\$5,895,000	\$2,400,000		\$36,269,600	
	NA09	\$4,542,949	\$1,859,900	\$1,874,000	\$2,592,000	\$1,200,000			\$12,068,849	
	NA11	\$10,855,356	\$10,329,500	\$20,123,250	\$789,000	\$1,250,000			\$43,347,106	
	NA12	\$5,536,549	\$28,223,500	\$13,235,600	\$3,633,800	\$3,678,000			\$54,307,449	
	NA13	\$1,258,100							\$1,258,100	
	NA14	\$13,589,799	\$15,166,648	\$13,677,500	\$4,105,700				\$46,539,647	
	NA15	\$4,805,183	\$2,690,900	\$585,000					\$8,081,083	
	NA16	\$21,773,668	\$22,076,094	\$15,821,800	\$5,247,900	\$2,675,000			\$67,594,462	
	NA17	\$25,231,013	\$2,529,800						\$27,760,813	
	NA18	\$32,450,874	\$11,301,000	\$575,000					\$44,326,874	
	NA19	\$22,177,139	\$11,412,772	\$1,098,900					\$34,688,811	
	NA21	\$11,974,291	\$8,444,073						\$20,418,364	
	NA22	\$3,933,600	\$1,460,600						\$5,394,200	
	NA24	\$1,852,898							\$1,852,898	
	NA31	\$6,085,648	\$3,585,888						\$9,671,536	
	NA36	\$244,900	\$270,000						\$514,900	
	NA37	\$15,140,851	\$1,640,900						\$16,781,751	
	NA38	\$9,138,610	\$36,904,490	\$15,745,900	\$8,759,000	\$1,190,000			\$71,738,000	
	NA39	\$5,505,795	\$3,178,014	\$695,000					\$9,378,809	
Condo Total		\$318,294,372	\$402,411,414	\$278,736,242	\$214,706,193	\$352,150,198	\$272,171,555	\$109,570,000	\$1,948,039,974	
Single Family	BN01		\$450,000	\$2,453,900	\$849,500	\$10,654,000	\$55,263,000		\$69,670,400	
	BN02	\$1,938,600	\$10,997,600	\$7,086,900	\$6,385,500	\$3,590,000	\$2,875,000		\$32,873,600	
	BN03	\$249,900	\$14,365,598	\$11,116,488	\$9,832,700	\$28,518,900			\$64,083,586	
	BN04	\$649,000	\$3,883,900	\$6,285,000	\$4,918,900	\$22,026,000	\$28,154,000		\$65,916,800	
	BN05	\$609,800	\$3,623,799	\$12,495,200	\$5,228,800	\$25,022,399	\$4,544,000		\$51,523,998	
	BN06	\$2,878,100	\$5,704,400						\$8,582,500	
	BN07	\$1,175,600	\$2,138,900	\$1,109,000					\$4,423,500	
	BN08	\$2,876,200	\$4,912,800	\$2,518,900		\$3,290,000			\$13,597,900	
	BN09	\$449,899	\$10,654,242	\$1,784,800					\$12,888,941	
	BN10	\$4,516,590	\$2,841,200						\$7,357,790	
	BN11	\$124,900	\$939,800	\$1,593,900	\$869,000		\$2,650,000		\$6,177,600	
	BN12	\$7,565,100	\$11,787,300	\$8,264,700	\$7,246,499	\$13,924,400	\$5,745,000		\$54,532,999	

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Sum of List Price		Code								
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total	
Single Family	ES01	\$3,061,249	\$7,226,300	\$7,447,900	\$4,421,756	\$11,503,960	\$2,299,999		\$35,961,164	
	ES02	\$5,726,699	\$7,583,395	\$1,054,900					\$14,364,994	
	ES03	\$3,619,400	\$17,811,598	\$13,729,200	\$8,372,900				\$43,533,098	
	NA01	\$1,242,400	\$7,819,400	\$7,190,800	\$12,678,849	\$48,590,994	\$65,714,000	\$21,265,000	\$164,501,443	
	NA02			\$3,496,800	\$6,096,900	\$31,665,275	\$14,325,000	\$5,800,000	\$61,383,975	
	NA03	\$6,850,599	\$15,430,100	\$3,077,300	\$4,634,456				\$29,992,455	
	NA04			\$2,044,000	\$12,897,900	\$20,383,000	\$31,268,000	\$5,975,000	\$72,567,900	
	NA05		\$1,703,000	\$9,850,800	\$19,697,000	\$34,349,676	\$82,475,000	\$11,200,000	\$159,275,476	
	NA06			\$1,874,900	\$4,527,999	\$35,576,000	\$81,162,000	\$63,385,000	\$186,525,899	
	NA07			\$1,435,500		\$13,707,000	\$179,059,000	\$371,364,000	\$565,565,500	
	NA08	\$1,108,875	\$1,864,750	\$9,874,700	\$5,828,000	\$23,247,000	\$31,464,000	\$5,499,000	\$78,886,325	
	NA09	\$5,120,249	\$2,514,900	\$3,311,537	\$2,619,830	\$3,738,800			\$17,305,316	
	NA11	\$3,150,000	\$28,962,274	\$8,550,634	\$18,007,800	\$73,063,400	\$81,661,900	\$18,290,000	\$231,686,008	
	NA12	\$185,000	\$13,048,331	\$7,092,299	\$11,358,245	\$48,286,586	\$34,994,000	\$5,600,000	\$120,564,461	
	NA13		\$1,947,900	\$2,612,900	\$4,138,130	\$18,677,900	\$23,719,000	\$12,850,000	\$63,945,830	
	NA14	\$3,267,510	\$26,457,188	\$19,487,970	\$41,198,800	\$25,617,500	\$2,999,900		\$119,028,868	
	NA15	\$4,738,200	\$4,057,750	\$1,174,900					\$9,970,850	
	NA16	\$1,275,450	\$18,778,510	\$19,660,800	\$21,461,800	\$69,191,299	\$98,907,000	\$35,935,000	\$265,209,859	
	NA17	\$10,890,698	\$31,181,095	\$4,106,190	\$2,474,900				\$48,652,883	
	NA18	\$9,425,194	\$15,949,790	\$4,407,900	\$4,021,900	\$2,516,000	\$3,250,000		\$39,570,784	
	NA19	\$4,534,189	\$27,925,115	\$22,199,464	\$15,035,417	\$8,900,414			\$78,594,599	
	NA21	\$354,000	\$22,194,599	\$24,151,338	\$19,971,495	\$53,301,394	\$53,389,000	\$13,850,000	\$187,211,826	
	NA22	\$5,940,490	\$32,359,752	\$15,031,990	\$9,812,300	\$5,743,999	\$2,400,000		\$71,288,531	
	NA23	\$2,204,828	\$4,418,195	\$4,241,000	\$1,798,900	\$1,500,000	\$4,900,000		\$19,062,923	
	NA24	\$8,480,900							\$8,480,900	
	NA31	\$2,731,300	\$2,227,400	\$2,343,800	\$999,000	\$1,300,000			\$9,601,500	
	NA32	\$846,400				\$1,900,000			\$2,746,400	
	NA33	\$475,900							\$475,900	
	NA34	\$4,605,916	\$6,750,861						\$11,356,777	
	NA36	\$2,054,495	\$1,916,178						\$3,970,673	
	NA37	\$5,208,488	\$13,672,560	\$1,933,900	\$840,000				\$21,654,948	
	NA38	\$2,128,000	\$7,154,621	\$6,056,699	\$7,747,900	\$9,296,900	\$4,490,000		\$36,874,120	
	NA39	\$329,900	\$6,412,900	\$1,844,000					\$8,586,800	
	NA41	\$2,591,801	\$7,342,798	\$2,593,900	\$4,265,000	\$3,025,000		\$11,900,000	\$31,718,499	
	NA42	\$2,417,200	\$3,357,700	\$2,399,900	\$799,891	\$1,350,000			\$10,324,691	
	NA43	\$858,600		\$649,990					\$1,508,590	
	NA44	\$1,616,900	\$1,859,700	\$725,000					\$4,201,600	
	NA45	\$1,376,077	\$1,293,800						\$2,669,877	
	NA46	\$2,258,311	\$1,573,900		\$850,000				\$4,682,211	
	NA47	\$4,233,100	\$1,872,000						\$6,105,100	
	NA48	\$1,927,283	\$2,313,999			\$1,299,000			\$5,540,282	
Single Family Total		\$139,869,290	\$419,281,898	\$270,361,699	\$281,887,967	\$654,756,796	\$897,708,799	\$582,913,000	\$3,246,779,449	
Grand Total		\$458,163,662	\$821,693,312	\$549,097,941	\$496,594,160	\$1,006,906,994	\$1,169,880,354	\$692,483,000	\$5,194,819,423	

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Active Listing Aging Report

Sum of Unit Count	Code						Grand	
Year Mth	A	B	C	D	E	F	G	Total
	1							1
2001-04	1							1
2001-08			1					1
2001-09	1							1
2004-09		1	1					2
2004-10					1			1
2005-09				1				1
2005-11					1			1
2005-12	1							1
2006-01	2	2						4
2006-02	1							1
2006-03	2							2
2006-04	1							1
2006-05	1	1	1					3
2006-06		1						1
2006-07	2	1			1			4
2006-08	1	3						4
2006-09				1		1		2
2006-10		1						1
2006-11			1	1	1	2		5
2006-12		1						1
2007-01	2	3	1					6
2007-02	1	1				2		4
2007-03	3	1						4
2007-04		1	1	1	1			4
2007-05		2		1		1		4
2007-06			1	1				2
2007-07	2							2
2007-08		1						1
2007-09	4	1						5
2007-10	1	1	1					3
2007-11		2	1	2	3			8
2007-12		2	1					3
2008-01	4	4	2	3	3			16
2008-02	3	4	1		1			9
2008-03	2	1			1			4
2008-04		1		1	2		1	5

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Sum of Unit Count	Code							Grand
Year Mth	A	B	C	D	E	F	G	Total
2008-05	2	3				1		6
2008-06	2	1	1					4
2008-07		4		2				6
2008-08	1	2			1	2		6
2008-09	1	3						4
2008-10	1		2	1				4
2008-11	2	3	3	2	1		1	12
2008-12	2	6	6	4	1		1	20
2009-01	4	6	6	4	2	2		24
2009-02	4	2	5		4	7		22
2009-03	5	7	1	3	5	1		22
2009-04	3	2	4		2	1		12
2009-05	7	13	4		1	1	1	27
2009-06	8	3	1	1		1		14
2009-07	4	6	4	2	3	2		21
2009-08	2	2	3	1	3		1	12
2009-09	5	10	4		5	1		25
2009-10	4	5	5	4	4	6		28
2009-11	7	10	4	2	4	3	1	31
2009-12	9	10	2	2	7	3	2	35
2010-01	19	8	10	5	7	4		53
2010-02	23	14	12	5	9	5	3	71
2010-03	27	21	8	5	4	2	1	68
2010-04	21	17	6	9	3	4		60
2010-05	29	19	8	6	10	3	1	76
2010-06	20	21	6	5	11	5	2	70
2010-07	28	20	7	3	11	5	1	75
2010-08	25	15	10	6	9	9	4	78
2010-09	31	22	11	7	6	8		85
2010-10	43	38	20	18	27	17	3	166
2010-11	56	55	26	21	25	11	1	195
2010-12	60	53	23	6	20	15	5	182
2011-01	95	119	43	33	34	18	2	344
2011-02	114	105	32	31	44	14	3	343
2011-03	121	122	47	30	33	19	4	376
2011-04	170	135	44	30	45	20	3	447
2011-05	192	153	67	31	37	16	5	501

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Year Mth	A	B	C	D	E	F	G	Total
2011-06	198	141	80	43	42	29	10	543
2011-07	235	188	56	36	50	21	3	589
2011-08	317	221	71	64	41	28	9	751
2011-09	364	288	91	58	62	32	6	901
2011-10	531	341	136	76	102	49	8	1243
Grand Total	2828	2250	882	568	690	371	82	7671

John R. Wood Inc., REALTORS
Active Listing Reports NA-BN-ES 2011 11 01
GeoCode Active Stats

	Data					
GEO Area	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count	
BN01	\$939,648	\$145,900	\$4,995,000	\$105,240,600		112
BN02	\$449,119	\$119,000	\$2,875,000	\$37,726,000		84
BN03	\$442,619	\$150,000	\$1,879,000	\$105,343,436		238
BN04	\$905,511	\$124,900	\$4,295,000	\$159,369,994		176
BN05	\$672,543	\$82,000	\$2,395,000	\$106,261,798		158
BN06	\$232,089	\$64,900	\$499,000	\$10,211,894		44
BN07	\$206,456	\$80,000	\$560,000	\$11,355,099		55
BN08	\$284,666	\$48,000	\$1,995,000	\$15,656,650		55
BN09	\$283,321	\$136,900	\$635,900	\$21,815,734		77
BN10	\$177,802	\$39,900	\$495,000	\$8,712,290		49
BN11	\$359,585	\$75,000	\$2,650,000	\$19,057,998		53
BN12	\$411,409	\$55,000	\$2,995,000	\$66,236,898		161
ES01	\$389,629	\$79,000	\$2,299,999	\$71,691,647		184
ES02	\$244,888	\$80,000	\$529,900	\$16,407,494		67
ES03	\$370,046	\$112,000	\$915,000	\$54,396,833		147
NA01	\$834,952	\$38,900	\$9,975,000	\$319,786,727		383
NA02	\$989,111	\$35,000	\$5,800,000	\$171,116,213		173
NA03	\$334,302	\$71,000	\$995,000	\$33,095,905		99
NA04	\$1,116,418	\$199,000	\$7,995,000	\$359,486,449		322
NA05	\$1,218,268	\$59,900	\$14,300,000	\$610,352,134		501
NA06	\$1,466,663	\$125,900	\$28,000,000	\$291,865,947		199
NA07	\$5,605,550	\$595,000	\$21,500,000	\$566,160,500		101
NA08	\$799,694	\$50,000	\$5,499,000	\$115,155,925		144
NA09	\$282,444	\$23,900	\$1,490,000	\$29,374,165		104
NA11	\$816,122	\$62,000	\$6,995,000	\$275,033,114		337
NA12	\$707,983	\$50,000	\$5,600,000	\$174,871,910		247
NA13	\$1,481,908	\$130,000	\$6,950,000	\$65,203,930		44
NA14	\$504,782	\$49,900	\$2,999,900	\$165,568,515		328
NA15	\$209,906	\$64,000	\$625,000	\$18,051,933		86
NA16	\$752,951	\$17,000	\$7,200,000	\$332,804,321		442
NA17	\$214,044	\$26,900	\$875,000	\$76,413,696		357
NA18	\$217,916	\$40,000	\$3,250,000	\$83,897,658		385
NA19	\$319,108	\$35,000	\$1,499,000	\$113,283,410		355
NA21	\$766,163	\$97,000	\$7,900,000	\$207,630,190		271
NA22	\$419,031	\$69,900	\$2,400,000	\$76,682,731		183
NA23	\$577,664	\$130,000	\$4,900,000	\$19,062,923		33
NA24	\$114,820	\$39,900	\$200,000	\$10,333,798		90
NA31	\$271,451	\$95,100	\$1,300,000	\$19,273,036		71
NA32	\$457,733	\$87,500	\$1,900,000	\$2,746,400		6
NA33	\$237,950	\$235,000	\$240,900	\$475,900		2
NA34	\$258,109	\$154,000	\$439,900	\$11,356,777		44
NA36	\$195,025	\$50,000	\$355,000	\$4,485,573		23
NA37	\$238,737	\$75,000	\$840,000	\$38,436,699		161
NA38	\$422,615	\$32,500	\$2,295,000	\$108,612,120		257
NA39	\$272,206	\$22,900	\$699,000	\$17,965,609		66

John R. Wood Inc., REALTORS
Active Listing Reports NA-BN-ES 2011 11 01
GeoCode Active Stats

	Data				
GEO Area	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count
NA41	\$674,862	\$85,000	\$11,900,000	\$31,718,499	47
NA42	\$333,055	\$84,500	\$1,350,000	\$10,324,691	31
NA43	\$188,574	\$64,900	\$649,990	\$1,508,590	8
NA44	\$210,080	\$47,000	\$725,000	\$4,201,600	20
NA45	\$205,375	\$71,900	\$350,000	\$2,669,877	13
NA46	\$222,962	\$49,900	\$850,000	\$4,682,211	21
NA47	\$179,562	\$86,900	\$399,000	\$6,105,100	34
NA48	\$240,882	\$57,783	\$1,299,000	\$5,540,282	23
Grand Total	\$677,202	\$17,000	\$28,000,000	\$5,194,819,423	7671