

Date: 11/10/2011
Time: 8:58 AM

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Sold Count Breakdown

Count of MLNum	Sale Type			Grand Total
Code	Normal	Foreclosure	Shortsale	Grand Total
A	2825	1460	1297	5582
B	1621	135	208	1964
C	549	25	45	619
D	235	12	26	273
E	376	7	17	400
F	188	1	7	196
G	25	1		26
Grand Total	5819	1641	1600	9060

John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
GeoCode Breakdown

Year Mth	(All)														
	Sale Type			Data			Foreclosure			Shortsale			Total # Units	Total Sold Volume	Total ASP
Mls Area	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP	# Units	Sold Volume	ASP						
BN01	39	\$26,130,675	\$670,017	7	\$3,707,150	\$529,593	6	\$2,883,900	\$480,650			52	\$32,721,725	\$629,264	
BN02	45	\$13,811,500	\$306,922	14	\$2,767,550	\$197,682	18	\$4,384,900	\$243,606			77	\$20,963,950	\$272,259	
BN03	183	\$73,901,898	\$403,836	7	\$1,008,100	\$144,014	14	\$2,839,450	\$202,818			204	\$77,749,448	\$381,125	
BN04	149	\$111,586,360	\$748,902	5	\$2,111,000	\$422,200	4	\$3,219,000	\$804,750			158	\$116,916,360	\$739,977	
BN05	163	\$84,447,150	\$518,081	16	\$3,116,250	\$194,766	26	\$5,709,000	\$219,577			205	\$93,272,400	\$454,987	
BN06	35	\$5,193,500	\$148,386	16	\$2,007,896	\$125,494	24	\$3,208,000	\$133,667			75	\$10,409,396	\$138,792	
BN07	46	\$9,120,750	\$198,277	15	\$1,862,291	\$124,153	20	\$2,549,500	\$127,475			81	\$13,532,541	\$167,068	
BN08	44	\$7,140,209	\$162,277	53	\$4,912,708	\$92,693	26	\$2,955,549	\$113,675			123	\$15,008,466	\$122,020	
BN09	60	\$17,691,201	\$294,853	5	\$821,045	\$164,209	7	\$1,405,000	\$200,714			72	\$19,917,246	\$276,628	
BN10	37	\$5,642,667	\$152,505	42	\$3,453,222	\$82,220	30	\$2,785,450	\$92,848			109	\$11,881,339	\$109,003	
BN11	37	\$10,995,800	\$297,184	19	\$3,899,058	\$205,214	13	\$2,611,700	\$200,900			69	\$17,506,558	\$253,718	
BN12	130	\$44,215,628	\$340,120	30	\$4,648,950	\$154,965	33	\$7,837,000	\$237,485			193	\$56,701,578	\$293,791	
ES01	182	\$49,004,941	\$269,258	18	\$2,312,500	\$128,472	39	\$7,149,464	\$183,320			239	\$58,466,905	\$244,631	
ES02	92	\$18,403,295	\$200,036	26	\$3,222,402	\$123,939	34	\$5,113,900	\$150,409			152	\$26,739,597	\$175,918	
ES03	122	\$37,348,549	\$306,136	29	\$5,904,610	\$203,607	75	\$14,129,700	\$188,396			226	\$57,382,859	\$253,906	
NA01	229	\$161,182,549	\$703,854	16	\$3,611,900	\$225,744	25	\$8,721,600	\$348,864			270	\$173,516,049	\$642,652	
NA02	86	\$101,167,675	\$1,176,368	4	\$2,710,500	\$677,625	10	\$4,073,900	\$407,390			100	\$107,952,075	\$1,079,521	
NA03	84	\$18,444,856	\$219,582	19	\$2,594,863	\$136,572	28	\$4,951,692	\$176,846			131	\$25,991,411	\$198,408	
NA04	262	\$271,257,018	\$1,035,332	7	\$3,367,250	\$481,036	5	\$3,185,000	\$637,000			274	\$277,809,268	\$1,013,902	
NA05	421	\$377,008,775	\$895,508	15	\$7,608,331	\$507,222	19	\$13,844,160	\$728,640			455	\$398,461,266	\$875,739	
NA06	132	\$135,524,625	\$1,026,702	4	\$1,085,600	\$271,400	9	\$6,187,557	\$687,506			145	\$142,797,782	\$984,812	
NA07	53	\$219,380,000	\$4,139,245	1	\$6,525,000	\$6,525,000	1	\$2,050,000	\$2,050,000			55	\$227,955,000	\$4,144,636	
NA08	58	\$35,220,780	\$607,255	15	\$2,936,528	\$195,769	24	\$10,186,260	\$424,428			97	\$48,343,568	\$498,387	
NA09	65	\$12,110,328	\$186,313	65	\$5,281,159	\$81,249	53	\$5,967,088	\$112,587			183	\$23,358,575	\$127,642	
NA11	289	\$134,872,662	\$466,687	69	\$15,431,069	\$223,639	89	\$21,348,359	\$239,869			447	\$171,652,090	\$384,009	
NA12	180	\$89,582,175	\$497,679	48	\$8,605,896	\$179,290	53	\$13,544,775	\$255,562			281	\$111,732,846	\$397,626	
NA13	22	\$16,945,490	\$770,250	6	\$1,566,999	\$261,167	10	\$4,848,199	\$484,820			38	\$23,360,688	\$614,755	
NA14	299	\$102,778,950	\$343,742	52	\$8,764,830	\$168,554	44	\$10,519,850	\$239,088			395	\$122,063,630	\$309,022	
NA15	52	\$9,062,202	\$174,273	19	\$2,004,875	\$105,520	27	\$4,408,514	\$163,278			98	\$15,475,591	\$157,914	
NA16	294	\$133,537,580	\$454,209	75	\$11,237,976	\$149,840	78	\$12,611,900	\$161,691			447	\$157,387,456	\$352,097	
NA17	327	\$57,270,360	\$175,139	173	\$15,883,647	\$91,813	126	\$15,321,099	\$121,596			626	\$88,475,106	\$141,334	
NA18	337	\$59,203,880	\$175,679	91	\$9,171,302	\$100,784	71	\$8,839,025	\$124,493			499	\$77,214,207	\$154,738	
NA19	220	\$67,720,172	\$307,819	44	\$6,567,460	\$149,260	45	\$11,399,550	\$253,323			309	\$85,687,182	\$277,305	
NA21	194	\$90,171,011	\$464,799	45	\$11,957,336	\$265,719	52	\$14,378,421	\$276,508			291	\$116,506,768	\$400,367	
NA22	165	\$44,453,465	\$269,415	77	\$12,884,623	\$167,333	91	\$17,434,200	\$191,585			333	\$74,772,288	\$224,541	
NA23	25	\$6,980,150	\$279,206	9	\$1,058,500	\$117,611	15	\$2,975,500	\$198,367			49	\$11,014,150	\$224,779	
NA24	129	\$14,313,523	\$110,958	88	\$7,381,228	\$83,878	56	\$4,636,502	\$82,795			273	\$26,331,253	\$96,451	
NA31	38	\$9,441,500	\$248,461	15	\$2,081,184	\$138,746	23	\$3,416,400	\$148,539			76	\$14,939,084	\$196,567	
NA32				9	\$790,380	\$87,820	1	\$87,000	\$87,000			10	\$877,380	\$87,738	
NA33	2	\$810,000	\$405,000	2	\$174,186	\$87,093	2	\$308,150	\$154,075			6	\$1,292,336	\$215,389	
NA34	34	\$7,011,095	\$206,209	28	\$4,590,104	\$163,932	38	\$6,417,530	\$168,882			100	\$18,018,729	\$180,187	
NA36	13	\$2,333,522	\$179,502	19	\$1,208,825	\$63,622	4	\$199,000	\$49,750			36	\$3,741,347	\$103,926	
NA37	102	\$25,018,591	\$245,280	22	\$3,569,375	\$162,244	31	\$5,823,500	\$187,855			155	\$34,411,466	\$222,009	
NA38	115	\$36,198,600	\$314,770	36	\$7,496,500	\$208,236	43	\$10,371,125	\$241,189			194	\$54,066,225	\$278,692	
NA39	20	\$5,076,800	\$253,840	10	\$1,894,275	\$189,428	4	\$357,000	\$89,250			34	\$7,328,075	\$215,532	
NA41	24	\$4,948,500	\$206,188	23	\$3,909,900	\$169,996	18	\$3,341,958	\$185,664			65	\$12,200,358	\$187,698	
NA42	28	\$5,479,650	\$195,702	29	\$3,368,986	\$116,172	24	\$3,428,050	\$142,835			81	\$12,276,686	\$151,564	

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John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
GeoCode Breakdown

Year Mth	(All)	Data											
	Sale Type			Foreclosure		Shortsale		Total # Units	Total Sold Volume	Total ASP			
	Normal												
NA43	23	\$4,234,300	\$184,100	16	\$1,859,400	\$116,213	16	\$1,991,300	\$124,456	55	\$8,085,000	\$147,000	
NA44	19	\$2,818,615	\$148,348	21	\$2,606,775	\$124,132	14	\$1,815,600	\$129,686	54	\$7,240,990	\$134,092	
NA45	17	\$2,545,700	\$149,747	25	\$2,351,850	\$94,074	17	\$1,538,800	\$90,518	59	\$6,436,350	\$109,091	
NA46	21	\$2,623,000	\$124,905	50	\$4,549,412	\$90,988	22	\$2,334,201	\$106,100	93	\$9,506,613	\$102,222	
NA47	41	\$5,843,658	\$142,528	51	\$4,856,194	\$95,219	18	\$1,841,756	\$102,320	110	\$12,541,608	\$114,015	
NA48	35	\$4,603,650	\$131,533	41	\$3,808,505	\$92,890	25	\$2,881,400	\$115,256	101	\$11,293,555	\$111,817	
Grand Total	5819	\$2,791,809,530	\$479,775	1641	\$243,107,455	\$148,146	1600	\$316,367,434	\$197,730	9060	\$3,351,284,419	\$369,899	

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John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
Monthly Unit Breakdown

Count of Sold Transactions	Sale Type			Grand Total
	Normal	Foreclosure	Shortsale	
Year Mth				
2011-01	382	207	120	709
2011-02	503	223	118	844
2011-03	796	282	185	1263
2011-04	910	202	147	1259
2011-05	778	150	176	1104
2011-06	698	158	188	1044
2011-07	505	107	147	759
2011-08	478	118	202	798
2011-09	402	98	166	666
2011-10	367	96	151	614
Grand Total	5819	1641	1600	9060

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John R. Wood Inc., REALTORS
Closed Foreclosures and Short Sales
 Market Breakdown

Market	Sale Type Data							Total Unit Count	Total % of Units
	Normal		Foreclosure		Shortsale				
	Unit Count	% of Units	Unit Count	% of Units	Unit Count	% of Units			
Bonita	1364	67.03%	302	14.84%	369	18.13%	2035	100.00%	
Naples	4455	63.42%	1339	19.06%	1231	17.52%	7025	100.00%	
Grand Total	5819	64.23%	1641	18.11%	1600	17.66%	9060	100.00%	