

HISTORY OF LISTINGS PENDED

December 2004 PENDED SALES				December 2005 PENDED SALES		
Price Category	Bonita	Naples	All	Bonita	Naples	All
0-249,999	61	170	231	24	29	53
250,000-499,999	63	349	412	87	249	336
500,000-749,999	16	93	109	32	91	123
750,000-999,999	11	63	74	19	32	51
1,000,000-1,999,999	18	59	77	15	44	59
2,000,000-4,999,999	7	30	37	2	19	21
5,000,000 and over	0	2	2	0	2	2
<b>Totals</b>	<b>176</b>	<b>766</b>	<b>942</b>	<b>179</b>	<b>466</b>	<b>645</b>

December 2006 PENDED SALES				December 2007 PENDED SALES		
Price Category	Bonita	Naples	All	Bonita	Naples	All
0-249,999	19	51	70	23	79	102
250,000-499,999	38	159	197	34	102	136
500,000-749,999	20	42	62	15	39	54
750,000-999,999	8	14	22	1	22	23
1,000,000-1,999,999	16	28	44	10	38	48
2,000,000-4,999,999	3	19	22	5	17	22
5,000,000 and over	1	3	4	0	2	2
<b>Totals</b>	<b>105</b>	<b>316</b>	<b>421</b>	<b>88</b>	<b>299</b>	<b>387</b>

December 2008 PENDED SALES				December 2009 PENDED SALES		
Price Category	Bonita	Naples	All	Bonita/Estero	Naples	All
0-249,999	77	398	475	133	571	704
250,000-499,999	43	119	162	55	177	232
500,000-749,999	10	34	44	17	49	66
750,000-999,999	3	11	14	6	38	44
1,000,000-1,999,999	7	15	22	9	39	48
2,000,000-4,999,999	2	9	11	2	14	16
5,000,000 and over	0	3	3	0	3	3
<b>Totals</b>	<b>142</b>	<b>589</b>	<b>731</b>	<b>222</b>	<b>891</b>	<b>1113</b>

DECEMBER 2010 PENDED SALES				DECEMBER 2011 PENDED SALES		
Price Category	Bonita/Estero	Naples	All	Bonita/Estero	Naples	All
0-249,999	147	559	706	123	524	647
250,000-499,999	54	152	206	57	144	201
500,000-749,999	9	46	55	14	43	57
750,000-999,999	7	26	33	7	56	63
1,000,000-1,999,999	3	29	32	10	22	32
2,000,000-4,999,999	1	20	21	2	16	18
5,000,000 and over	0	3	3	0	0	0
<b>Totals</b>	<b>221</b>	<b>835</b>	<b>1056</b>	<b>213</b>	<b>805</b>	<b>1018</b>

COMPARATIVE December PENDED SALES TOTALS										
Price Range	2004	2005	2006	2007	2008	2009	2010	2011		
0-249,999	231	53	70	102	475	704	706	647		
250,000-499,999	412	336	197	136	162	232	206	201		
500,000-749,999	109	123	62	54	44	66	55	57		
750,000-999,999	74	51	22	23	14	44	33	63		
1M-2M	77	59	44	48	22	48	32	32		
2M-5M	37	21	22	22	11	16	21	18		
5M+	2	2	4	2	3	3	3	0		
<b>Totals</b>	<b>942</b>	<b>645</b>	<b>421</b>	<b>387</b>	<b>731</b>	<b>1113</b>	<b>1056</b>	<b>1018</b>		

COMPARATIVE ROLLING TOTALS OF PENDED SALES DURING THE PAST YEAR										
Price Range	2004	2005	2006	2007	2008	2009	2010	2011		
0-249,999	864	6166	949	1255	4148	9827	9999	9471		
250,000-499,999	1269	10452	3642	2847	2691	3152	3057	2977		
500,000-749,999	364	3223	1030	896	763	788	842	926		
750,000-999,999	197	1592	512	504	369	405	439	476		
1M-2M	204	1678	595	636	449	445	525	563		
2M-5M	90	759	320	343	246	213	248	270		
5M+	10	105	48	70	44	37	38	35		
<b>Totals</b>	<b>2998</b>	<b>23975</b>	<b>7096</b>	<b>6551</b>	<b>8710</b>	<b>14867</b>	<b>15148</b>	<b>14718</b>		

COMPARATIVE YEAR TO DATE TOTALS OF PENDED SALES THROUGH CURRENT MONTH										
Price Range	2004	2005	2006	2007	2008	2009	2010	2011		
0-249,999	864	1912	949	1255	4148	9827	9999	9471		
250,000-499,999	1269	7156	3642	2847	2691	3152	3057	2977		
500,000-749,999	364	2287	1030	896	763	788	842	926		
750,000-999,999	197	1075	512	504	369	405	439	476		
1M-2M	204	1196	595	636	449	445	525	563		
2M-5M	90	512	320	343	246	213	248	270		
5M+	10	65	48	70	44	37	38	35		
<b>Totals</b>	<b>2998</b>	<b>14203</b>	<b>7096</b>	<b>6551</b>	<b>8710</b>	<b>14867</b>	<b>15148</b>	<b>14718</b>		