

December Annual Rolling Totals Summary - Sales from \$0 - \$249,99!												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		3819	3965	4112	4174	1515	705	1130	2624	5612	6269	6522
Total List Price		\$ 582,196,795.00	\$ 653,083,852.00	\$ 725,374,507.00	\$ 773,922,270.00	\$ 315,197,702	\$ 144,096,269	\$ 232,785,084	\$ 472,951,076	\$ 785,796,881	\$ 885,023,166	\$ 929,741,843
Told Sold Volume		\$ 558,798,946.00	\$ 627,730,439.00	\$ 692,707,858.00	\$ 747,634,196.00	\$ 306,854,970	\$ 135,752,539	\$ 212,108,227	\$ 431,020,516	\$ 731,491,847	\$ 829,064,826	\$ 869,115,593
List / Sell Ratio		95.98%	96.12%	95.50%	96.60%	97.35%	94.21%	91.12%	91.13%	93.09%	93.68%	93.48%
Average Sales Price		\$146,320.75	\$158,317.89	\$168,460.08	\$179,116.96	\$202.545	\$192.557	\$187.706	\$164.261	\$130,344	\$132.248	\$133.259
Average Days on Market		100	86	111	111	86	121	177	150	132	146	152
% Volume Compared to Previous Year			112.34%	110.35%	107.93%	44.30%	44.24%	156.25%	203.21%	169.71%	113.34%	104.83%
% ASP Compared to Previous Year			108.20%	106.41%	106.33%	120.23%	95.07%	97.48%	87.51%	79.35%	101.46%	100.76%

December Annual Rolling Totals Summary - Sales from \$250,000 - \$499,99!												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		599	753	1926	3427	5537	2819	2121	2007	1925	2104	2240
Total List Price		\$ 214,647,400.00	\$ 269,313,401.00	\$ 685,212,351.00	\$ 1,220,521,894.00	\$ 2,023,508,495	\$ 1,051,565,125	\$ 790,135,166	\$ 758,923,833	\$ 719,818,297	\$ 783,109,693	\$ 842,927,431
Told Sold Volume		\$ 205,033,343.00	\$ 256,452,994.00	\$ 655,806,284.00	\$ 1,177,328,894.00	\$ 1,976,955,319	\$ 1,005,139,561	\$ 732,414,838	\$ 691,599,671	\$ 656,159,765	\$ 722,625,124	\$ 778,452,536
List / Sell Ratio		95.52%	95.22%	95.71%	96.46%	97.70%	95.59%	92.69%	91.13%	91.16%	92.28%	92.35%
Average Sales Price		\$342,292.73	\$340,575.03	\$340,501.71	\$343,545.05	\$357.044	\$356.559	\$345,316	\$344,594	\$340,862	\$343,453	\$347,523
Average Days on Market		105	96	148	135	89	122	170	187	195	185	185
% Volume Compared to Previous Year			125.08%	255.72%	179.52%	301.45%	50.84%	72.87%	94.43%	94.88%	110.13%	107.73%
% ASP Compared to Previous Year			99.50%	99.98%	100.89%	104.86%	99.86%	96.85%	99.79%	98.92%	100.76%	101.19%

December Annual Rolling Totals Summary - Sales from \$500,000 to 749,99!												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		488	532	601	1056	1903	819	731	690	585	677	710
Total List Price		\$ 311,530,974.00	\$ 340,214,960.00	\$ 386,523,595.00	\$ 678,439,488.00	\$ 1,181,197,447	\$ 583,038,865	\$ 473,484,227	\$ 458,986,568	\$ 388,123,469	\$ 445,283,721	\$ 466,219,268
Told Sold Volume		\$ 295,650,478.00	\$ 321,969,975.00	\$ 366,139,768.00	\$ 643,358,616.00	\$ 1,150,004,777	\$ 552,449,208	\$ 438,468,529	\$ 414,073,072	\$ 349,761,611	\$ 405,576,797	\$ 427,064,791
List / Sell Ratio		94.90%	94.64%	94.73%	94.83%	97.36%	94.75%	92.60%	90.21%	90.12%	91.08%	91.60%
Average Sales Price		\$605,841.14	\$605,206.72	\$609,217.58	\$609,241.11	\$604,311	\$601,142	\$599,820	\$600,106	\$597,883	\$599,079	\$601,500
Average Days on Market		137	148	186	184	124	130	186	211	209	234	212
% Volume Compared to Previous Year			108.90%	113.72%	175.71%	314.09%	48.04%	79.37%	94.44%	84.47%	115.96%	105.30%
% ASP Compared to Previous Year			99.90%	100.66%	100.00%	99.19%	99.48%	99.78%	100.05%	99.63%	100.20%	100.40%

December Annual Rolling Totals Summary - Sales from \$750,000 - \$999,991												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		265	260	278	521	862	444	364	282	239	287	316
Total List Price		\$ 238,867,834.00	\$ 242,661,413.00	\$ 257,230,154.00	\$ 467,459,694.00	\$ 765,657,844	\$ 398,314,220	\$ 339,091,856	\$ 271,799,934	\$ 232,492,357	\$ 272,090,089	\$ 297,564,207
Totd Sold Volume		\$ 228,668,746.00	\$ 221,384,049.00	\$ 238,861,560.00	\$ 445,913,328.00	\$ 740,699,239	\$ 378,825,069	\$ 309,289,930	\$ 241,050,051	\$ 203,089,956	\$ 244,251,514	\$ 270,340,380
List / Sell Ratio		95.73%	91.23%	92.86%	95.39%	96.74%	95.11%	91.21%	88.69%	87.35%	89.77%	90.85%
Average Sales Price		\$862,900.93	\$851,477.11	\$859,214.24	\$855,879.71	\$859,280	\$853,210	\$849,698	\$854,787	\$849,749	\$851,051	\$855,508
Average Days on Market		158	158	212	215	154	146	199	208	244	257	212
% Volume Compared to Previous Year			96.81%	107.89%	186.68%	310.10%	51.14%	81.64%	77.94%	84.25%	120.27%	110.68%
% ASP Compared to Previous Year			98.68%	100.91%	99.61%	100.01%	99.29%	99.59%	100.60%	99.41%	100.15%	100.52%

December Annual Rolling Totals Summary - All Sales \$1M -												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		348	461	482	857	1417	875	805	629	498	630	706
Total List Price		\$ 813,534,900.00	\$ 998,724,796.00	\$ 1,115,937,635.00	\$ 1,950,491,476.00	\$ 2,978,796,218	\$ 2,049,161,852	\$ 1,939,179,878	\$ 1,514,992,808	\$ 1,256,434,103	\$ 1,582,666,692	\$ 1,700,873,097
Totd Sold Volume		\$ 767,719,495.00	\$ 893,366,570.00	\$ 1,013,438,048.00	\$ 1,784,127,424.00	\$ 2,793,630,028	\$ 1,880,652,881	\$ 1,748,792,171	\$ 1,338,893,092	\$ 1,079,521,615	\$ 1,371,555,480	\$ 1,500,600,957
List / Sell Ratio		94.37%	89.45%	90.81%	91.47%	93.78%	91.78%	90.18%	88.38%	85.92%	96.66%	88.23%
Average Sales Price		\$2,206,090.50	\$1,937,888.44	\$2,102,568.56	\$2,081,828.97	\$1,971,510	\$2,149,318	\$2,172,413	\$2,128,606	\$2,167,714	\$2,177,072	\$2,125,497
Average Days on Market		167	194	281	269	228	225	251	246	271	263	264
% Volume Compared to Previous Year			116.37%	113.44%	176.05%	275.66%	67.32%	92.99%	76.56%	80.63%	127.05%	109.41%
% ASP Compared to Previous Year			87.84%	108.50%	99.01%	93.77%	109.02%	101.07%	97.98%	101.84%	100.43%	97.63%

December Annual Rolling Totals Summary - Sales \$1M - \$2h												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		223	325	313	564	980	548	500	385	319	407	460
Total List Price		\$ 328,187,900.00	\$ 480,016,796.00	\$ 469,225,735.00	\$ 852,002,928.00	\$ 1,429,929,493	\$ 826,447,088	\$ 773,043,590	\$ 614,388,957	\$ 503,972,812	\$ 636,615,020	\$ 707,251,098
Totd Sold Volume		\$ 303,665,606.00	\$ 439,388,770.00	\$ 428,164,579.00	\$ 783,936,524.00	\$ 1,349,041,243	\$ 759,735,599	\$ 695,504,184	\$ 541,756,121	\$ 431,282,115	\$ 554,740,929	\$ 628,495,214
List / Sell Ratio		92.53%	91.54%	91.25%	92.01%	94.34%	91.93%	89.97%	88.18%	85.58%	87.14%	88.86%
Average Sales Price		\$1,361,729.17	\$1,351,965.45	\$1,367,937.95	\$1,389,958.38	\$1,376,573	\$1,386,379	\$1,391,008	\$1,407,159	\$1,351,982	\$1,363,000	\$1,366,294
Average Days on Market		168	187	262	252	210	181	234	232	247	246	262
% Volume Compared to Previous Year			144.69%	97.45%	183.09%	315.08%	56.32%	91.55%	77.89%	79.61%	128.63%	113.30%
% ASP Compared to Previous Year			99.28%	101.18%	101.61%	100.63%	100.71%	100.33%	101.16%	96.08%	100.81%	100.24%

December Annual Rolling Totals Summary - Sales \$2M - \$5M

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		107	114	152	255	393	289	255	212	156	191	215
Total List Price		\$ 344,652,000.00	\$ 360,540,000.00	\$ 510,486,900.00	\$ 802,930,888.00	\$ 1,187,412,725	\$ 923,610,764	\$ 794,570,288	\$ 671,106,851	\$ 549,604,291	\$ 626,677,673	\$ 711,526,999
Told Sold Volume		\$ 320,598,989.00	\$ 327,614,321.00	\$ 460,036,469.00	\$ 736,943,240.00	\$ 1,109,589,423	\$ 846,767,767	\$ 717,362,937	\$ 591,604,471	\$ 474,629,500	\$ 549,167,551	\$ 625,478,243
List / Sell Ratio		93.02%	90.87%	90.12%	91.78%	93.45%	91.68%	90.28%	88.15%	86.36%	87.63%	87.91%
Average Sales Price		\$2,996,252.23	\$2,873,809.83	\$3,026,555.72	\$2,889,973.49	\$2,823,383	\$2,929,992	\$2,813,188	\$2,790,587	\$3,042,497	\$2,875,223	\$2,909,201
Average Days on Market		158	209	312	304	263	291	278	259	323	291	265
% Volume Compared to Previous Year			102.19%	140.42%	160.19%	241.20%	76.31%	84.72%	82.47%	80.23%	115.70%	113.90%
% ASP Compared to Previous Year			95.91%	105.32%	95.49%	93.29%	103.78%	96.01%	99.20%	109.03%	94.50%	101.18%

December Annual Rolling Totals Summary - Sales \$5M +

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		18	22	17	38	44	38	50	32	23	32	31
Total List Price		\$ 140,695,000.00	\$ 158,168,000.00	\$ 136,225,000.00	\$ 295,557,660.00	\$ 361,454,000	\$ 299,104,000	\$ 371,566,000	\$ 229,497,000	\$ 202,857,000	\$ 319,373,999	\$ 282,095,000
Told Sold Volume		\$ 127,805,000.00	\$ 141,971,000.00	\$ 125,237,000.00	\$ 263,247,660.00	\$ 334,999,362	\$ 274,149,515	\$ 335,925,050	\$ 205,532,500	\$ 173,610,000	\$ 267,647,000	\$ 246,627,500
List / Sell Ratio		90.84%	89.76%	91.93%	89.07%	92.68%	91.66%	90.41%	89.56%	85.58%	83.80%	87.43%
Average Sales Price		\$7,100,277.78	\$6,453,227.27	\$7,366,882.35	\$6,927,570.00	\$7,613,622	\$7,214,461	\$6,718,501	\$6,422,891	\$7,548,261	\$8,363,969	\$7,955,726
Average Days on Market		202	213	344	296	326	360	292	322	3,682	320	274
% Volume Compared to Previous Year			111.08%	88.21%	210.20%	267.49%	81.84%	122.53%	61.18%	84.47%	154.17%	92.15%
% ASP Compared to Previous Year			90.89%	114.16%	94.04%	103.35%	94.76%	93.13%	95.60%	117.52%	110.81%	95.12%

December Annual Rolling Totals Summary - Overall Sales

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Number of Sales		5519	5971	7399	10035	11234	5762	5151	6232	8859	9967	10494
Total List Price		\$ 2,160,777,903.00	\$ 2,503,998,422.00	\$ 3,170,278,242.00	\$ 5,090,834,822.00	\$ 7,264,357,706	\$ 4,226,176,331	\$ 3,774,676,211	\$ 3,477,654,219	\$ 3,382,665,107	\$ 3,968,173,361	\$ 4,237,325,846
Told Sold Volume		\$ 2,040,221,108.00	\$ 2,336,511,548.00	\$ 2,966,953,518.00	\$ 4,798,362,458.00	\$ 6,968,144,333	\$ 3,952,819,258	\$ 3,441,073,695	\$ 3,116,636,402	\$ 3,020,024,794	\$ 3,573,073,741	\$ 3,845,574,257
List / Sell Ratio		94.42%	93.31%	93.59%	94.25%	95.92%	93.53%	91.16%	89.62%	89.28%	90.04%	90.75%
Average Sales Price		\$369,672.24	\$391,309.92	\$400,993.85	\$478,162.68	\$620,273	\$686,015	\$668,040	\$500,102	\$340,899	\$358,490	\$366,455
Average Days on Market		111	104	142	146	117	141	189	181	162	171	172
% Volume Compared to Previous Year			114.52%	126.98%	161.73%	234.86%	56.73%	87.05%	90.57%	96.90%	118.31%	107.63%
% ASP Compared to Previous Year			105.85%	102.47%	119.24%	154.68%	110.60%	97.38%	74.86%	68.17%	105.16%	102.22%