

Date: 1/1/2012
Time: 7:49 AM

John R. Wood Inc., REALTORS
Active Listing Report
Units by Prop Type and GeoCode

Sum of Unit Count		Code							Grand
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Total
Condo	BN01	30	29	15	4	1			79
	BN02	16	4						20
	BN03	69	77	1					147
	BN04	22	43	16	24	22	7		134
	BN05	24	27	20	15	9	4		99
	BN06	12							12
	BN07	39	5						44
	BN08	8							8
	BN09	37	4						41
	BN10	13	1						14
	BN11	27	22	1					50
	BN12	47	8			1			56
	ES01	61	45	6	5	1			118
	ES02	15	1						16
	ES03	37	13						50
	NA01	85	56	48	39	51	3		282
	NA02	20	46	28	19	13	9		135
	NA03	2	8						10
	NA04	3	111	75	30	58	26	7	310
	NA05	66	102	86	65	71	32	8	430
	NA06	28	42	16	10	22	5		123
	NA07			1					1
	NA08	15	42	9	5	4	1		76
	NA09	40	3	3	2	2			50
	NA11	82	34	31	2				149
	NA12	40	74	22	6	2			144
	NA13	10							10
	NA14	87	36	21	4				148
	NA15	36	8	1					45
	NA16	156	56	26	6	2			246
	NA17	200	5						205
	NA18	240	35						275
	NA19	172	32	1					205
	NA21	76	36						112
	NA22	22	5						27
	NA24	21							21
	NA31	30	11						41

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Ownership Desc	GEO Area	A	B	C	D	E	F	G	Total
Condo	NA34	1							1
	NA36	1	1						2
	NA37	79	4						83
	NA38	64	101	22	9	1			197
	NA39	40	7	1					48
Condo Total		2073	1134	450	245	260	87	15	4264
Single Family	BN01		1	2	1	5	16		25
	BN02	9	24	7	5				45
	BN03	1	31	20	14	22			88
	BN04	2	12	16	9	16	10		65
	BN05	7	17	13	7	20	2		66
	BN06	12	12						24
	BN07	6	8	5					19
	BN08	19	13	4	1	2			39
	BN09	3	29	6					38
	BN10	32	14						46
	BN11		3	3			1		7
	BN12	27	34	15	6	9	2		93
	ES01	20	21	11	4	8	1		65
	ES02	42	21	2					65
	ES03	16	47	34	15				112
	NA01	10	20	14	14	30	21	5	114
	NA02			7	9	19	7	1	43
	NA03	29	42	5	5				81
	NA04			3	14	14	14	1	46
	NA05		1	12	22	29	36	1	101
	NA06			3	7	25	29	5	69
	NA07			2		10	62	44	118
	NA08	5	9	13	14	14	11		66
	NA09	24	7	4	3	3			41
	NA11	17	80	20	26	45	25	4	217
	NA12	4	32	19	10	36	11	2	114
	NA13		4	4	4	12	11	1	36
	NA14	12	62	31	47	22	1		175
	NA15	35	15	1					51
	NA16	15	44	31	20	51	31	5	197
	NA17	52	94	10	2				158

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Ownership Desc	GEO Area	A	B	C	D	E	F	G	Total
Single Family	NA18	39	44	9	2	2	1		97
	NA19	26	82	43	17	8			176
	NA21	6	56	38	27	44	20	2	193
	NA22	55	81	24	11	5	1		177
	NA23	11	12	3	2		1		29
	NA24	64							64
	NA31	8	10	6	1	1			26
	NA32	7	1			1			9
	NA33	3		1					4
	NA34	20	24						44
	NA36	13	5						18
	NA37	25	40	3	1				69
	NA38	15	23	10	9	7	2		66
	NA39	2	17	1	1				21
	NA41	14	16	4	4	2		1	41
	NA42	21	8	2	1	1			33
	NA43	8	2	1					11
	NA44	9	6	1					16
	NA45	14	2	1					17
	NA46	20	5		1				26
	NA47	37	5						42
	NA48	21	7			1			29
Single Family Total		837	1143	464	336	464	316	72	3632
Grand Total		2910	2277	914	581	724	403	87	7896

John R. Wood Inc., REALTORS
Active Listing Report
Volume by Prop Type and GeoCode

Sum of List Price		Code								
Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total	
Condo	BN01	\$5,702,200	\$11,170,100	\$8,673,800	\$3,329,900	\$1,895,000			\$30,771,000	
	BN02	\$2,567,300	\$1,341,900						\$3,909,200	
	BN03	\$14,035,070	\$25,226,699	\$535,000					\$39,796,769	
	BN04	\$4,384,594	\$14,713,900	\$9,549,700	\$21,524,000	\$31,945,000	\$17,368,000		\$99,485,194	
	BN05	\$4,869,300	\$9,611,400	\$12,677,600	\$13,426,900	\$11,639,000	\$10,944,000		\$63,168,200	
	BN06	\$1,385,699							\$1,385,699	
	BN07	\$6,587,399	\$1,341,500						\$7,928,899	
	BN08	\$989,500							\$989,500	
	BN09	\$6,905,993	\$1,293,000						\$8,198,993	
	BN10	\$1,717,900	\$389,000						\$2,106,900	
	BN11	\$5,182,199	\$8,056,900	\$525,000					\$13,764,099	
	BN12	\$7,695,900	\$2,571,899			\$1,085,000			\$11,352,799	
	ES01	\$11,139,577	\$15,899,600	\$3,354,695	\$4,008,800	\$1,500,000			\$35,902,672	
	ES02	\$2,292,300	\$293,000						\$2,585,300	
	ES03	\$6,895,635	\$3,978,100						\$10,873,735	
	NA01	\$14,785,240	\$21,000,600	\$30,517,500	\$34,650,065	\$67,373,300	\$8,145,000		\$176,471,705	
	NA02	\$3,316,500	\$19,190,100	\$17,570,999	\$16,790,699	\$17,187,000	\$30,600,000		\$104,655,298	
	NA03	\$488,900	\$2,585,200						\$3,074,100	
	NA04	\$678,700	\$45,642,787	\$46,907,199	\$25,168,700	\$89,477,898	\$71,312,555	\$45,385,000	\$324,572,839	
	NA05	\$11,294,299	\$37,388,599	\$53,949,550	\$56,511,795	\$98,631,900	\$99,310,000	\$64,685,000	\$421,771,143	
	NA06	\$5,421,149	\$15,335,800	\$9,845,900	\$9,030,999	\$33,396,000	\$11,540,000		\$84,569,848	
	NA07			\$595,000					\$595,000	
	NA08	\$2,928,100	\$14,769,300	\$5,362,000	\$4,091,000	\$5,794,000	\$2,400,000		\$35,344,400	
	NA09	\$5,538,890	\$1,263,400	\$1,823,900	\$1,793,000	\$2,899,000			\$13,318,190	
	NA11	\$13,361,608	\$11,556,090	\$19,488,550	\$1,558,000				\$45,964,248	
	NA12	\$5,819,100	\$27,776,700	\$13,602,200	\$5,272,400	\$2,419,000			\$54,889,400	
	NA13	\$1,523,100							\$1,523,100	
	NA14	\$15,301,500	\$13,968,148	\$12,956,600	\$3,330,700				\$45,556,948	
	NA15	\$5,008,485	\$2,540,800	\$585,000					\$8,134,285	
	NA16	\$21,764,386	\$20,188,793	\$15,594,400	\$5,247,900	\$2,675,000			\$65,470,479	
	NA17	\$28,389,591	\$1,515,900						\$29,905,491	
	NA18	\$34,180,302	\$11,244,100						\$45,424,402	
	NA19	\$24,428,114	\$10,471,406	\$549,000					\$35,448,520	
	NA21	\$12,644,800	\$11,892,173						\$24,536,973	
	NA22	\$3,598,600	\$1,430,600						\$5,029,200	
	NA24	\$1,668,687							\$1,668,687	
	NA31	\$5,610,250	\$3,391,688						\$9,001,938	
	NA34	\$198,000							\$198,000	
	NA36	\$134,900	\$270,000						\$404,900	
	NA37	\$13,250,108	\$1,091,500						\$14,341,608	
	NA38	\$9,707,910	\$37,477,899	\$14,075,500	\$7,863,000	\$1,190,000			\$70,314,309	
	NA39	\$7,033,000	\$2,464,914	\$695,000					\$10,192,914	
Condo Total		\$330,424,785	\$410,343,495	\$279,434,093	\$213,597,858	\$369,107,098	\$251,619,555	\$110,070,000	\$1,964,596,884	
Single Family	BN01		\$450,000	\$1,349,000	\$849,500	\$8,585,000	\$55,033,900		\$66,267,400	
	BN02	\$1,562,400	\$9,092,700	\$4,366,800	\$4,567,500				\$19,589,400	
	BN03	\$239,000	\$12,382,899	\$12,616,788	\$12,650,900	\$32,888,900			\$70,778,487	
	BN04	\$415,000	\$5,062,400	\$9,799,000	\$7,934,900	\$23,446,000	\$29,625,000		\$76,282,300	
	BN05	\$1,453,500	\$6,741,700	\$7,791,700	\$5,914,800	\$29,200,399	\$4,544,000		\$55,646,099	
	BN06	\$2,319,300	\$4,124,200						\$6,443,500	
	BN07	\$849,500	\$2,371,900	\$2,741,800					\$5,963,200	
	BN08	\$3,178,199	\$4,402,700	\$2,589,000	\$875,000	\$3,290,000			\$14,334,899	
	BN09	\$634,899	\$11,112,700	\$3,503,399					\$15,250,998	
	BN10	\$4,595,457	\$5,380,844						\$9,976,301	
	BN11		\$1,238,800	\$1,597,900			\$2,650,000		\$5,486,700	

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Ownership Desc	GEO Area	A	B	C	D	E	F	G	Grand Total	
Single Family	BN12	\$5,685,600	\$12,016,600	\$9,013,410	\$5,327,699	\$12,024,000	\$5,545,000		\$49,612,309	
	ES01	\$3,410,888	\$7,160,000	\$7,201,100	\$3,593,900	\$11,503,960	\$2,299,999		\$35,169,847	
	ES02	\$8,178,199	\$6,895,795	\$1,054,900					\$16,128,894	
	ES03	\$3,415,999	\$18,077,485	\$20,853,100	\$12,725,600				\$55,072,184	
	NA01	\$1,966,100	\$7,672,500	\$8,823,800	\$12,893,949	\$45,656,998	\$66,563,000	\$34,655,000	\$178,231,347	
	NA02			\$4,776,700	\$7,882,300	\$28,894,499	\$18,305,000	\$5,800,000	\$65,658,499	
	NA03	\$5,645,199	\$14,987,650	\$3,077,300	\$4,634,456				\$28,344,605	
	NA04			\$1,920,000	\$11,972,900	\$22,218,000	\$36,473,000	\$5,975,000	\$78,558,900	
	NA05		\$365,000	\$7,630,900	\$18,965,000	\$45,244,676	\$102,195,000	\$5,250,000	\$179,650,576	
	NA06			\$1,864,800	\$6,499,998	\$38,808,000	\$85,062,000	\$58,985,000	\$191,219,798	
	NA07			\$1,435,500		\$17,352,000	\$218,172,000	\$406,133,000	\$643,092,500	
	NA08	\$873,125	\$3,472,749	\$8,278,800	\$12,721,966	\$20,472,000	\$28,383,000		\$74,201,640	
	NA09	\$3,407,850	\$2,201,400	\$2,787,537	\$2,619,830	\$3,738,800			\$14,755,417	
	NA11	\$3,433,200	\$30,114,167	\$12,427,364	\$22,973,350	\$65,884,320	\$81,061,900	\$25,040,000	\$240,934,301	
	NA12	\$868,900	\$12,215,181	\$11,171,799	\$8,706,735	\$54,756,086	\$35,595,000	\$15,500,000	\$138,813,701	
	NA13		\$1,898,400	\$2,482,900	\$3,542,500	\$15,586,000	\$36,179,000	\$6,950,000	\$66,638,800	
	NA14	\$2,680,595	\$23,056,103	\$18,777,800	\$41,944,700	\$28,537,300	\$2,295,000		\$117,291,498	
	NA15	\$5,607,999	\$4,893,250	\$590,000					\$11,091,249	
	NA16	\$1,990,300	\$16,702,610	\$19,176,900	\$17,303,400	\$80,557,799	\$105,739,999	\$28,735,000	\$270,206,008	
	NA17	\$9,788,674	\$31,833,784	\$5,884,190	\$1,724,900				\$49,231,548	
	NA18	\$7,475,895	\$15,922,840	\$5,742,800	\$1,694,000	\$2,516,000	\$3,250,000		\$36,601,535	
	NA19	\$4,986,989	\$31,678,215	\$26,523,765	\$14,836,247	\$10,129,003			\$88,154,219	
	NA21	\$1,108,700	\$21,902,446	\$23,501,007	\$23,273,800	\$63,410,894	\$60,184,000	\$13,850,000	\$207,230,847	
	NA22	\$9,784,100	\$30,667,016	\$14,770,389	\$9,670,977	\$7,483,999	\$2,400,000		\$74,776,481	
	NA23	\$2,152,700	\$4,645,295	\$1,824,000	\$1,798,900		\$4,900,000		\$15,320,895	
	NA24	\$8,164,900							\$8,164,900	
	NA31	\$1,240,900	\$3,573,209	\$3,543,700	\$999,000	\$1,300,000			\$10,656,809	
	NA32	\$931,200	\$300,000			\$1,900,000			\$3,131,200	
	NA33	\$515,200		\$735,000					\$1,250,200	
	NA34	\$3,854,552	\$7,334,571						\$11,189,123	
	NA36	\$2,025,805	\$1,561,178						\$3,586,983	
	NA37	\$5,366,240	\$14,020,767	\$1,902,400	\$840,000				\$22,129,407	
	NA38	\$2,751,600	\$8,631,086	\$5,892,670	\$7,748,900	\$9,197,500	\$4,490,000		\$38,711,756	
	NA39	\$294,900	\$6,134,300	\$569,000	\$995,000				\$7,993,200	
	NA41	\$2,264,001	\$5,626,899	\$2,593,900	\$3,350,200	\$2,990,000		\$11,900,000	\$28,725,000	
	NA42	\$3,327,000	\$2,578,200	\$1,074,900	\$799,891	\$1,250,000			\$9,029,991	
	NA43	\$928,700	\$599,800	\$599,000					\$2,127,500	
	NA44	\$1,239,500	\$2,174,900	\$725,000					\$4,139,400	
	NA45	\$2,073,717	\$588,900	\$650,000					\$3,312,617	
	NA46	\$2,849,199	\$1,833,900		\$850,000				\$5,533,099	
	NA47	\$5,125,990	\$1,656,900						\$6,782,890	
	NA48	\$2,335,399	\$2,397,799			\$1,299,000			\$6,032,198	
Single Family Total		\$142,997,070	\$419,751,738	\$286,231,718	\$295,682,698	\$690,121,133	\$990,945,798	\$618,773,000	\$3,444,503,155	
Grand Total		\$473,421,855	\$830,095,233	\$565,665,811	\$509,280,556	\$1,059,228,231	\$1,242,565,353	\$728,843,000	\$5,409,100,039	

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Active Listing Aging Report

Sum of Unit Count	Code							Grand
Year Mth	A	B	C	D	E	F	G	Total
2001-04	1							1
2001-08			1					1
2001-09	1							1
2004-09		1	1					2
2004-10					1			1
2005-09				1				1
2005-11					1			1
2005-12	1							1
2006-01	1	2						3
2006-02	1							1
2006-03	2							2
2006-04	1							1
2006-05	1	1	1					3
2006-06		1						1
2006-07	2	1			1			4
2006-08	1	3						4
2006-09						1		1
2006-10		1			1			2
2006-11			1	1				2
2006-12		1						1
2007-01	2	3						5
2007-02	1	1				2		4
2007-03	2	1						3
2007-04					1			1
2007-05		2		1		1		4
2007-06			1	1				2
2007-07	2							2
2007-08		1						1
2007-09	4	1						5
2007-10	2		1					3
2007-11	1	1	1	1	3			7
2008-01	4	4	1	3	2			14
2008-02	1	5	1		1			8
2008-03	1	2			1			4
2008-04		1		1	1		1	4
2008-05	2	2						4
2008-06	2	1	1					4

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Year Mth	A	B	C	D	E	F	G	Total
2008-07	1	1		2				4
2008-08	1	2				2		5
2008-09	1	2				1		4
2008-10				1				1
2008-11	1	1	1	2	1	1		7
2008-12	1	3	6	3			1	14
2009-01	3	4	5	3	2	2		19
2009-02	3	2	4		3	5	1	18
2009-03	2	6	2	1	4	1		16
2009-04	2	2	4		2			10
2009-05	5	8	4		1	1	1	20
2009-06	5	1	1					7
2009-07	5	5	3	2	2	2		19
2009-08	2		2	1	3		1	9
2009-09	5	5	3		3	1		17
2009-10	3	4	5	4	3	5		24
2009-11	5	9	4		2	2	1	23
2009-12	5	9	2	2	7	3	1	29
2010-01	14	4	9	5	5	3		40
2010-02	17	9	7	2	5	3	2	45
2010-03	23	17	5	4	3	3	1	56
2010-04	16	14	4	6	1	3		44
2010-05	27	14	7	5	8	3	1	65
2010-06	14	14	2	2	9	5	2	48
2010-07	22	13	7	2	10	4		58
2010-08	16	11	7	5	7	9	2	57
2010-09	22	20	11	5	5	7		70
2010-10	30	26	15	14	23	16	3	127
2010-11	31	38	19	9	14	10	1	122
2010-12	33	31	13	4	15	14	4	114
2011-01	67	92	30	32	26	14	2	263
2011-02	76	78	28	27	36	10	3	258
2011-03	84	83	39	26	26	19	1	278
2011-04	123	111	32	22	37	16	3	344
2011-05	118	99	53	22	29	16	4	341
2011-06	136	94	53	32	37	25	8	385
2011-07	166	134	45	30	40	20	2	437

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Year Mth	A	B	C	D	E	F	G	Total
2011-08	238	155	57	54	33	23	9	569
2011-09	233	200	75	47	55	27	5	642
2011-10	361	284	110	67	94	43	8	967
2011-11	483	361	130	75	93	38	15	1195
2011-12	474	275	99	53	67	42	4	1014
2012-01			1	1				2
Grand Total	2910	2277	914	581	724	403	87	7896

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GeoCode Active Stats

	Data					
GEO Area	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count	
BN01	\$933,062	\$145,900	\$4,995,000	\$97,038,400	104	
BN02	\$361,517	\$119,000	\$999,500	\$23,498,600	65	
BN03	\$470,533	\$150,000	\$1,879,000	\$110,575,256	235	
BN04	\$883,254	\$115,900	\$4,295,000	\$175,767,494	199	
BN05	\$720,087	\$99,900	\$3,950,000	\$118,814,299	165	
BN06	\$217,478	\$54,900	\$429,900	\$7,829,199	36	
BN07	\$220,510	\$89,900	\$568,000	\$13,892,099	63	
BN08	\$326,051	\$48,000	\$1,995,000	\$15,324,399	47	
BN09	\$296,835	\$136,900	\$699,999	\$23,449,991	79	
BN10	\$201,387	\$39,900	\$475,000	\$12,083,201	60	
BN11	\$337,733	\$79,900	\$2,650,000	\$19,250,799	57	
BN12	\$409,162	\$59,900	\$2,795,000	\$60,965,108	149	
ES01	\$388,374	\$89,000	\$2,299,999	\$71,072,519	183	
ES02	\$231,039	\$49,900	\$529,900	\$18,714,194	81	
ES03	\$407,074	\$106,400	\$950,000	\$65,945,919	162	
NA01	\$895,715	\$49,000	\$9,975,000	\$354,703,052	396	
NA02	\$956,819	\$35,000	\$5,800,000	\$170,313,797	178	
NA03	\$345,260	\$124,900	\$995,000	\$31,418,705	91	
NA04	\$1,132,393	\$205,500	\$7,995,000	\$403,131,739	356	
NA05	\$1,132,621	\$25,000	\$14,300,000	\$601,421,719	531	
NA06	\$1,436,404	\$109,000	\$19,800,000	\$275,789,646	192	
NA07	\$5,409,139	\$595,000	\$21,500,000	\$643,687,500	119	
NA08	\$771,451	\$125,000	\$2,890,000	\$109,546,040	142	
NA09	\$308,501	\$42,500	\$1,699,000	\$28,073,607	91	
NA11	\$783,876	\$64,900	\$6,995,000	\$286,898,549	366	
NA12	\$750,787	\$50,000	\$9,900,000	\$193,703,101	258	
NA13	\$1,481,780	\$79,000	\$6,950,000	\$68,161,900	46	
NA14	\$504,175	\$47,500	\$2,295,000	\$162,848,446	323	
NA15	\$200,266	\$40,000	\$590,000	\$19,225,534	96	
NA16	\$757,735	\$17,000	\$6,495,000	\$335,676,487	443	
NA17	\$218,008	\$29,900	\$875,000	\$79,137,039	363	
NA18	\$220,500	\$39,999	\$3,250,000	\$82,025,937	372	
NA19	\$324,417	\$35,000	\$1,499,000	\$123,602,739	381	
NA21	\$759,894	\$84,000	\$7,900,000	\$231,767,820	305	
NA22	\$391,204	\$69,000	\$2,400,000	\$79,805,681	204	
NA23	\$528,307	\$140,000	\$4,900,000	\$15,320,895	29	
NA24	\$115,689	\$56,999	\$200,000	\$9,833,587	85	
NA31	\$293,414	\$94,000	\$1,300,000	\$19,658,747	67	
NA32	\$347,911	\$43,900	\$1,900,000	\$3,131,200	9	
NA33	\$312,550	\$44,800	\$735,000	\$1,250,200	4	
NA34	\$253,047	\$115,000	\$439,900	\$11,387,123	45	
NA36	\$199,594	\$50,000	\$319,849	\$3,991,883	20	
NA37	\$239,941	\$85,000	\$840,000	\$36,471,015	152	
NA38	\$414,548	\$50,000	\$2,295,000	\$109,026,065	263	
NA39	\$263,567	\$24,900	\$995,000	\$18,186,114	69	

John R. Wood Inc., REALTORS
Active Listing Report
GeoCode Active Stats

	Data				
GEO Area	Average of List Price	Min of List Price	Max of List Price	Sum of List Price	Sum of Unit Count
NA41	\$700,610	\$99,000	\$11,900,000	\$28,725,000	41
NA42	\$273,636	\$89,500	\$1,250,000	\$9,029,991	33
NA43	\$193,409	\$55,000	\$599,000	\$2,127,500	11
NA44	\$258,713	\$69,900	\$725,000	\$4,139,400	16
NA45	\$194,860	\$79,500	\$650,000	\$3,312,617	17
NA46	\$212,812	\$89,900	\$850,000	\$5,533,099	26
NA47	\$161,497	\$67,000	\$399,000	\$6,782,890	42
NA48	\$208,007	\$54,900	\$1,299,000	\$6,032,198	29
Grand Total	\$685,043	\$17,000	\$21,500,000	\$5,409,100,039	7896