

HISTORY OF LISTINGS PENDED

| Price Category | January 2004 PENDED SALES | | | January 2005 PENDED SALES | | |
|---------------------|---------------------------|--------|-----|---------------------------|--------|------|
| | Bonita | Naples | All | Bonita | Naples | All |
| 0-249,999 | 0 | 0 | 0 | 80 | 221 | 301 |
| 250,000-499,999 | 0 | 0 | 0 | 158 | 549 | 707 |
| 500,000-749,999 | 0 | 0 | 0 | 35 | 171 | 206 |
| 750,000-999,999 | 0 | 0 | 0 | 17 | 90 | 107 |
| 1,000,000-1,999,999 | 0 | 0 | 0 | 23 | 116 | 139 |
| 2,000,000-4,999,999 | 0 | 0 | 0 | 14 | 59 | 73 |
| 5,000,000 and over | 0 | 0 | 0 | 0 | 10 | 10 |
| Totals | 0 | 0 | 0 | 327 | 1216 | 1543 |

| Price Category | January 2006 PENDED SALES | | | January 2007 PENDED SALES | | |
|---------------------|---------------------------|--------|-----|---------------------------|--------|-----|
| | Bonita | Naples | All | Bonita | Naples | All |
| 0-249,999 | 25 | 38 | 63 | 22 | 70 | 92 |
| 250,000-499,999 | 103 | 280 | 383 | 53 | 222 | 275 |
| 500,000-749,999 | 31 | 87 | 118 | 23 | 66 | 89 |
| 750,000-999,999 | 14 | 63 | 77 | 17 | 35 | 52 |
| 1,000,000-1,999,999 | 15 | 61 | 76 | 15 | 58 | 73 |
| 2,000,000-4,999,999 | 8 | 30 | 38 | 5 | 35 | 40 |
| 5,000,000 and over | 0 | 6 | 6 | 0 | 8 | 8 |
| Totals | 196 | 565 | 761 | 135 | 494 | 629 |

| Price Category | January 2008 PENDED SALES | | | January 2009 PENDED SALES | | |
|---------------------|---------------------------|--------|-----|---------------------------|--------|-----|
| | Bonita | Naples | All | Bonita/Estero | Naples | All |
| 0-249,999 | 25 | 139 | 164 | 117 | 500 | 617 |
| 250,000-499,999 | 73 | 167 | 240 | 57 | 171 | 228 |
| 500,000-749,999 | 16 | 47 | 63 | 11 | 26 | 37 |
| 750,000-999,999 | 11 | 23 | 34 | 5 | 13 | 18 |
| 1,000,000-1,999,999 | 10 | 38 | 48 | 4 | 30 | 34 |
| 2,000,000-4,999,999 | 0 | 23 | 23 | 3 | 17 | 20 |
| 5,000,000 and over | 0 | 5 | 5 | 0 | 1 | 1 |
| Totals | 135 | 442 | 577 | 197 | 758 | 955 |

| Price Category | January 2010 PENDED SALES | | | January 2011 PENDED SALES | | | January 2012 PENDED SALES | | |
|---------------------|---------------------------|--------|------|---------------------------|--------|------|---------------------------|-------|------|
| | Bonita/Estero | Naples | All | Bonita/Estero | Naples | All | Bonita | Naple | All |
| 0-249,999 | 219 | 692 | 911 | 214 | 779 | 993 | 151 | 698 | 849 |
| 250,000-499,999 | 86 | 220 | 306 | 84 | 197 | 281 | 72 | 240 | 312 |
| 500,000-749,999 | 17 | 68 | 85 | 20 | 63 | 83 | 15 | 87 | 102 |
| 750,000-999,999 | 6 | 28 | 34 | 8 | 41 | 49 | 5 | 39 | 44 |
| 1,000,000-1,999,999 | 6 | 43 | 49 | 16 | 52 | 68 | 12 | 47 | 59 |
| 2,000,000-4,999,999 | 2 | 27 | 29 | 3 | 24 | 27 | 2 | 28 | 30 |
| 5,000,000 and over | 0 | 6 | 6 | 0 | 5 | 5 | 0 | 2 | 2 |
| Totals | 336 | 1084 | 1420 | 345 | 1161 | 1506 | 257 | 1141 | 1398 |

| COMPARATIVE JANUARY PENDED SALES TOTALS | | | | | | | | | | |
|---|------|------|------|------|------|------|------|------|------|--|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | |
| 0-249,999 | 0 | 301 | 63 | 92 | 164 | 617 | 911 | 993 | 849 | |
| 250,000-499,999 | 0 | 707 | 383 | 275 | 240 | 228 | 306 | 281 | 312 | |
| 500,000-749,999 | 0 | 206 | 118 | 89 | 63 | 37 | 85 | 83 | 102 | |
| 750,000-999,999 | 0 | 107 | 77 | 52 | 34 | 18 | 34 | 49 | 44 | |
| 1M-2M | 0 | 139 | 76 | 73 | 48 | 34 | 49 | 68 | 59 | |
| 2M-5M | 0 | 73 | 38 | 40 | 23 | 20 | 29 | 27 | 30 | |
| 5M+ | 0 | 10 | 6 | 8 | 5 | 1 | 6 | 5 | 2 | |
| Totals | 0 | 1543 | 761 | 629 | 577 | 955 | 1420 | 1506 | 1398 | |

| COMPARATIVE ROLLING TOTALS OF PENDED SALES DURING THE PAST YEAR | | | | | | | | | | |
|---|-------|-------|-------|------|------|------|-------|-------|-------|--|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | |
| 0-249,999 | 5647 | 5419 | 1674 | 978 | 1327 | 4601 | 10121 | 10081 | 9327 | |
| 250,000-499,999 | 2941 | 5272 | 6832 | 3534 | 2812 | 2679 | 3230 | 3032 | 3008 | |
| 500,000-749,999 | 840 | 1506 | 2199 | 1001 | 870 | 737 | 836 | 840 | 945 | |
| 750,000-999,999 | 432 | 821 | 1045 | 487 | 486 | 353 | 421 | 454 | 471 | |
| 1M-2M | 483 | 825 | 1133 | 592 | 611 | 435 | 460 | 544 | 554 | |
| 2M-5M | 221 | 410 | 477 | 322 | 326 | 243 | 222 | 246 | 273 | |
| 5M+ | 45 | 60 | 61 | 50 | 67 | 40 | 42 | 37 | 32 | |
| Totals | 10609 | 14313 | 13421 | 6964 | 6499 | 9088 | 15332 | 15234 | 14610 | |

| COMPARATIVE YEAR TO DATE TOTALS OF PENDED SALES THROUGH CURRENT MONTH | | | | | | | | | | |
|---|------|------|------|------|------|------|------|------|------|--|
| Price Range | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | |
| 0-249,999 | 0 | 301 | 63 | 92 | 164 | 617 | 911 | 993 | 849 | |
| 250,000-499,999 | 0 | 707 | 383 | 275 | 240 | 228 | 306 | 281 | 312 | |
| 500,000-749,999 | 0 | 206 | 118 | 89 | 63 | 37 | 85 | 83 | 102 | |
| 750,000-999,999 | 0 | 107 | 77 | 52 | 34 | 18 | 34 | 49 | 44 | |
| 1M-2M | 0 | 139 | 76 | 73 | 48 | 34 | 49 | 68 | 59 | |
| 2M-5M | 0 | 73 | 38 | 40 | 23 | 20 | 29 | 27 | 30 | |
| 5M+ | 0 | 10 | 6 | 8 | 5 | 1 | 6 | 5 | 2 | |
| Totals | 0 | 1543 | 761 | 629 | 577 | 955 | 1420 | 1506 | 1398 | |