

2012 NA BN ES YTD Snapshot by Month - Jan

January Transactions	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales	Number of Sales	% Total Sales
0 - \$249,999	317	50.08%	223	25.72%	55	9.43%	83	22.68%	100	26.81%	274	62.41%	450	63.11%	477	67.28%	417	62.52%
\$250,000 - \$499,999	172	27.17%	340	39.22%	265	45.45%	129	35.25%	138	37.00%	98	22.32%	146	20.48%	133	18.76%	144	21.59%
\$500,000 - \$749,999	52	8.21%	122	14.07%	114	19.55%	63	17.21%	47	12.60%	31	7.06%	55	7.71%	37	5.22%	51	7.65%
\$750,000 - \$999,999	35	5.53%	73	8.30%	53	9.09%	30	8.20%	25	6.70%	6	1.37%	18	2.52%	13	1.83%	16	2.40%
\$1M - \$2M	34	5.37%	79	9.11%	55	9.43%	39	10.66%	41	10.99%	19	4.33%	24	3.37%	28	3.95%	28	4.20%
\$2M - \$5M	20	3.16%	28	3.23%	38	6.52%	16	4.37%	17	4.56%	10	2.28%	17	2.38%	18	2.54%	11	1.65%
Over \$5M	3	0.47%	3	0.35%	3	0.51%	6	1.64%	5	1.34%	1	0.23%	3	0.42%	3	0.42%	0	0.00%
Total Over \$1M	57	9.00%	110	12.69%	96	16.47%	61	16.67%	63	16.89%	30	6.83%	44	6.17%	49	6.91%	39	5.85%
TOTAL MARKET Number of Sales	633	100.00%	867	100.00%	583	100.00%	366	100.00%	373	100.00%	439	100.00%	713	100.00%	709	100.00%	667	100.00%

January Sides	2004		2005		2006		2007		2008		2009		2010		2011		2012	
Price Range	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides	Number of Sides	% Total Sides
0 - \$249,999	634	50.08%	446	25.72%	110	9.43%	166	22.68%	200	26.81%	548	62.41%	900	63.11%	954	67.28%	834	62.52%
\$250,000 - \$499,999	944	27.17%	680	39.22%	530	45.45%	258	35.25%	276	37.00%	196	22.32%	292	20.48%	266	18.76%	288	21.59%
\$500,000 - \$749,999	104	8.21%	244	14.07%	228	19.55%	126	17.21%	94	12.60%	62	7.06%	110	7.71%	74	5.22%	102	7.65%
\$750,000 - \$999,999	70	5.53%	144	8.30%	106	9.09%	60	8.20%	50	6.70%	12	1.37%	36	2.52%	26	1.83%	32	2.40%
\$1M - \$2M	68	5.37%	158	9.11%	110	9.43%	78	10.66%	82	10.99%	38	4.33%	48	3.37%	56	3.95%	56	4.20%
\$2M - \$5M	40	3.16%	56	3.23%	76	6.52%	32	4.37%	34	4.56%	20	2.28%	34	2.38%	36	2.54%	22	1.65%
Over \$5M	6	0.47%	6	0.51%	6	0.35%	12	1.64%	10	1.34%	2	0.23%	6	0.42%	6	0.42%	0	0.00%
Total Over \$1M	114	9.00%	220	12.69%	192	16.47%	122	16.67%	126	16.89%	60	6.83%	88	6.17%	98	6.91%	78	5.85%
TOTAL MARKET Number of Sides	1266	100.00%	1734	100.00%	1166	100.00%	732	100.00%	746	100.00%	878	100.00%	1426	100.00%	1418	100.00%	1334	100.00%

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