

January Annual Rolling Totals Summary - Sales from \$0 - \$249,999

| | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 |
|------------------------------------|-------------------|-------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Number of Sales | 4003 | 4153 | 4080 | 1347 | 733 | 1147 | 2798 | 5788 | 6296 | 6462 |
| Total List Price | \$ 663,479,261.00 | \$ 734,061,341.00 | \$ 762,638,130 | \$ 280,868,427 | \$ 150,992,448 | \$ 234,493,510 | \$ 492,692,880 | \$ 809,770,978 | \$ 886,725,702 | \$ 925,885,577 |
| Told Sold Volume | \$ 637,376,368.00 | \$ 700,109,976.00 | \$ 738,670,878 | \$ 273,167,453 | \$ 141,976,333 | \$ 212,775,221 | \$ 449,798,027 | \$ 753,973,677 | \$ 831,181,796 | \$ 865,448,426 |
| List / Sell Ratio | 96.07% | 95.37% | 96.86% | 97.26% | 94.03% | 90.74% | 91.29% | 93.11% | 93.74% | 93.47% |
| Average Sales Price | \$159,224.67 | \$168,579.33 | \$181,047 | \$202,797 | \$193,692 | \$185,506 | \$160,757 | \$130,265 | \$132,017 | \$133,929 |
| Average Days on Market | 87 | 114 | 108 | 88 | 138 | 169 | 147 | 135 | 144 | 153 |
| % Volume Compared to Previous Year | 113.68% | 109.84% | 105.51% | 36.98% | 51.97% | 149.87% | 211.40% | 167.62% | 110.24% | 104.12% |
| % ASP Compared to Previous Year | 108.23% | 105.88% | 107.40% | 112.01% | 95.51% | 95.77% | 86.66% | 81.03% | 101.35% | 101.45% |

January Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999

| | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 |
|------------------------------------|-------------------|-------------------|------------------|------------------|------------------|----------------|----------------|----------------|----------------|----------------|
| Number of Sales | 802 | 1999 | 3595 | 5462 | 2683 | 2130 | 1967 | 1973 | 2091 | 2251 |
| Total List Price | \$ 285,856,193.00 | \$ 711,544,207.00 | \$ 1,281,770,395 | \$ 1,998,068,200 | \$ 1,002,231,111 | \$ 796,187,897 | \$ 741,746,735 | \$ 737,523,753 | \$ 778,052,380 | \$ 848,586,163 |
| Told Sold Volume | \$ 272,211,236.00 | \$ 681,367,297.00 | \$ 1,236,811,613 | \$ 1,952,847,863 | \$ 955,444,238 | \$ 736,585,502 | \$ 675,906,113 | \$ 673,330,349 | \$ 717,921,528 | \$ 783,589,051 |
| List / Sell Ratio | 95.23% | 95.76% | 96.49% | 97.74% | 95.33% | 92.51% | 91.12% | 91.30% | 92.27% | 92.34% |
| Average Sales Price | \$339,415.51 | \$340,854.08 | \$344,037 | \$357,533 | \$356,110 | \$345,815 | \$343,623 | \$341,272 | \$343,339 | \$348,107 |
| Average Days on Market | 97 | 151 | 130 | 89 | 126 | 171 | 188 | 195 | 183 | 184 |
| % Volume Compared to Previous Year | 130.62% | 250.31% | 181.52% | 157.89% | 48.93% | 77.09% | 91.76% | 99.62% | 106.62% | 109.15% |
| % ASP Compared to Previous Year | 99.02% | 100.42% | 100.93% | 103.92% | 99.60% | 97.11% | 99.37% | 99.32% | 100.61% | 101.39% |

January Annual Rolling Totals Summary - Sales from \$500,000 to \$749,999

| | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 |
|------------------------------------|-------------------|-------------------|----------------|------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Number of Sales | 550 | 605 | 1126 | 1895 | 868 | 715 | 674 | 609 | 659 | 724 |
| Total List Price | \$ 351,200,503.00 | \$ 389,576,520.00 | \$ 722,398,024 | \$ 1,176,307,001 | \$ 550,803,354 | \$ 463,932,013 | \$ 449,044,289 | \$ 403,002,723 | \$ 433,364,276 | \$ 474,595,521 |
| Told Sold Volume | \$ 332,883,607.00 | \$ 368,569,218.00 | \$ 686,763,377 | \$ 1,144,954,170 | \$ 519,858,569 | \$ 429,204,896 | \$ 404,889,365 | \$ 363,223,711 | \$ 395,102,447 | \$ 435,045,891 |
| List / Sell Ratio | 94.78% | 94.61% | 95.07% | 97.33% | 94.38% | 92.51% | 90.17% | 90.13% | 91.17% | 91.67% |
| Average Sales Price | \$605,242.92 | \$609,205.32 | \$609,914 | \$604,197 | \$598,915 | \$600,287 | \$600,726 | \$596,426 | \$599,548 | \$600,892 |
| Average Days on Market | 145 | 195 | 178 | 122 | 136 | 184 | 211 | 215 | 229 | 212 |
| % Volume Compared to Previous Year | 115.37% | 110.72% | 186.33% | 166.72% | 45.40% | 82.56% | 94.33% | 89.71% | 108.78% | 110.11% |
| % ASP Compared to Previous Year | 100.05% | 100.65% | 100.12% | 99.06% | 99.13% | 100.23% | 100.07% | 99.28% | 100.52% | 100.22% |

| January Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999 | | | | | | | | | | |
|--|-------------------|-------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 |
| Number of Sales | 260 | 292 | 558 | 843 | 421 | 359 | 263 | 251 | 282 | 319 |
| Total List Price | \$ 243,029,313.00 | \$ 269,180,354.00 | \$ 499,522,294 | \$ 748,720,244 | \$ 378,764,785 | \$ 336,309,079 | \$ 253,024,746 | \$ 244,161,657 | \$ 266,608,089 | \$ 300,708,007 |
| Totd Sold Volume | \$ 221,328,889.00 | \$ 250,733,620.00 | \$ 477,164,478 | \$ 724,804,189 | \$ 358,833,012 | \$ 305,927,987 | \$ 224,146,051 | \$ 213,393,956 | \$ 239,851,014 | \$ 272,913,379 |
| List / Sell Ratio | 91.07% | 93.15% | 95.52% | 96.81% | 94.74% | 90.97% | 88.59% | 87.40% | 89.96% | 90.76% |
| Average Sales Price | \$851,264.96 | \$858,676.78 | \$855,133 | \$859,791 | \$852,335 | \$852,167 | \$852,266 | \$850,175 | \$850,536 | \$855,528 |
| Average Days on Market | 160 | 215 | 211 | 149 | 151 | 200 | 210 | 257 | 244 | 211 |
| % Volume Compared to Previous Year | 97.31% | 113.29% | 190.31% | 151.90% | 49.51% | 85.26% | 73.27% | 95.20% | 112.40% | 113.78% |
| % ASP Compared to Previous Year | 98.81% | 100.87% | 99.59% | 100.54% | 99.13% | 99.98% | 100.01% | 99.75% | 100.04% | 100.59% |

| January Annual Rolling Totals Summary - All Sales \$1M + | | | | | | | | | | |
|--|---------------------|---------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 |
| Number of Sales | 477 | 499 | 910 | 1403 | 840 | 807 | 596 | 512 | 635 | 696 |
| Total List Price | \$ 1,043,163,796.00 | \$ 1,184,552,635.00 | \$ 2,001,760,085 | \$ 2,979,929,274 | \$ 1,986,343,632 | \$ 1,935,941,831 | \$ 1,439,671,800 | \$ 1,315,342,713 | \$ 1,573,798,692 | \$ 1,651,628,482 |
| Totd Sold Volume | \$ 934,876,570.00 | \$ 1,072,819,548.00 | \$ 1,836,974,124 | \$ 2,796,345,843 | \$ 1,817,262,486 | \$ 1,742,124,551 | \$ 1,268,645,592 | \$ 1,129,265,355 | \$ 1,366,457,504 | \$ 1,460,558,490 |
| List / Sell Ratio | 89.62% | 90.57% | 91.77% | 93.84% | 91.49% | 89.99% | 88.12% | 85.85% | 86.83% | 88.43% |
| Average Sales Price | \$1,959,908.95 | \$2,149,938.97 | \$2,018,653 | \$1,993,119 | \$2,163,408 | \$2,158,766 | \$2,128,600 | \$2,205,596 | \$2,151,902 | \$2,098,504 |
| Average Days on Market | 198 | 282 | 263 | 228 | 227 | 253 | 247 | 269 | 263 | 265 |
| % Volume Compared to Previous Year | 127.60% | 114.76% | 171.23% | 152.23% | 64.99% | 95.87% | 72.82% | 89.01% | 121.00% | 106.89% |
| % ASP Compared to Previous Year | 88.81% | 109.70% | 93.89% | 98.74% | 108.54% | 99.79% | 98.60% | 103.62% | 97.57% | 97.52% |

| January Annual Rolling Totals Summary - Sales \$1M - \$2M | | | | | | | | | | |
|---|-------------------|-------------------|----------------|------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 |
| Number of Sales | 333 | 321 | 609 | 956 | 532 | 502 | 363 | 324 | 411 | 460 |
| Total List Price | \$ 493,800,796.00 | \$ 480,790,735.00 | \$ 917,916,827 | \$ 1,393,151,894 | \$ 811,051,233 | \$ 770,951,044 | \$ 582,307,057 | \$ 509,454,813 | \$ 643,172,020 | \$ 704,987,483 |
| Totd Sold Volume | \$ 451,286,270.00 | \$ 438,713,579.00 | \$ 845,919,524 | \$ 1,315,524,643 | \$ 742,853,819 | \$ 692,691,564 | \$ 512,303,621 | \$ 435,296,115 | \$ 561,322,693 | \$ 628,319,333 |
| List / Sell Ratio | 91.39% | 91.25% | 92.16% | 94.43% | 91.59% | 89.85% | 87.98% | 85.44% | 87.27% | 89.12% |
| Average Sales Price | \$1,355,214.02 | \$1,366,708.97 | \$1,389,030 | \$1,376,072 | \$1,396,342 | \$1,379,864 | \$1,411,305 | \$1,343,507 | \$1,365,749 | \$1,365,912 |
| Average Days on Market | 194 | 260 | 246 | 207 | 185 | 235 | 234 | 244 | 246 | 262 |
| % Volume Compared to Previous Year | 151.97% | 97.21% | 192.82% | 155.51% | 56.47% | 93.25% | 73.96% | 84.97% | 128.95% | 111.94% |
| % ASP Compared to Previous Year | 99.49% | 100.85% | 101.63% | 99.07% | 101.47% | 98.82% | 102.28% | 95.20% | 101.66% | 100.01% |

January Annual Rolling Totals Summary - Sales \$2M - \$5M

| | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 |
|------------------------------------|-------------------|-------------------|----------------|------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Number of Sales | 122 | 159 | 263 | 403 | 267 | 256 | 205 | 163 | 192 | 208 |
| Total List Price | \$ 388,495,000.00 | \$ 539,686,900.00 | \$ 810,235,598 | \$ 1,222,488,380 | \$ 857,908,399 | \$ 801,945,787 | \$ 648,411,743 | \$ 568,030,900 | \$ 632,602,673 | \$ 688,095,999 |
| Told Sold Volume | \$ 353,526,821.00 | \$ 486,693,969.00 | \$ 744,600,560 | \$ 1,141,430,218 | \$ 786,057,152 | \$ 721,957,937 | \$ 570,459,471 | \$ 492,959,240 | \$ 552,347,811 | \$ 605,651,657 |
| List / Sell Ratio | 91.00% | 90.18% | 91.90% | 93.37% | 91.62% | 90.03% | 87.98% | 86.78% | 87.31% | 88.02% |
| Average Sales Price | \$2,897,760.83 | \$3,060,968.36 | \$2,831,181 | \$2,832,333 | \$2,944,034 | \$2,820,148 | \$2,782,729 | \$3,024,290 | \$2,876,812 | \$2,911,787 |
| Average Days on Market | 207 | 322 | 298 | 265 | 292 | 279 | 259 | 322 | 291 | 268 |
| % Volume Compared to Previous Year | 121.34% | 137.67% | 152.99% | 153.29% | 68.87% | 91.85% | 79.02% | 86.41% | 112.05% | 109.65% |
| % ASP Compared to Previous Year | 95.48% | 105.63% | 92.49% | 100.04% | 103.94% | 95.79% | 98.67% | 108.68% | 95.12% | 101.22% |

January Annual Rolling Totals Summary - Sales \$5M +

| | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 |
|------------------------------------|-------------------|-------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Number of Sales | 22 | 19 | 38 | 44 | 41 | 49 | 28 | 25 | 32 | 28 |
| Total List Price | \$ 160,868,000.00 | \$ 164,075,000.00 | \$ 273,607,660 | \$ 364,289,000 | \$ 317,384,000 | \$ 363,045,000 | \$ 208,953,000 | \$ 237,857,000 | \$ 298,023,999 | \$ 258,545,000 |
| Told Sold Volume | \$ 145,671,000.00 | \$ 147,412,000.00 | \$ 246,454,040 | \$ 339,390,982 | \$ 288,351,515 | \$ 327,475,050 | \$ 185,882,500 | \$ 201,010,000 | \$ 252,787,000 | \$ 226,587,500 |
| List / Sell Ratio | 90.55% | 89.84% | 90.08% | 93.17% | 90.85% | 90.20% | 88.96% | 84.51% | 84.82% | 87.64% |
| Average Sales Price | \$6,621,409.09 | \$7,758,526.32 | \$6,485,633 | \$7,713,431 | \$7,032,964 | \$6,683,164 | \$6,638,661 | \$8,040,400 | \$7,899,594 | \$8,092,411 |
| Average Days on Market | 207 | 326 | 326 | 339 | 343 | 298 | 323 | 247 | 315 | 283 |
| % Volume Compared to Previous Year | 113.16% | 101.20% | 167.19% | 137.71% | 84.96% | 113.57% | 56.76% | 108.14% | 125.76% | 89.64% |
| % ASP Compared to Previous Year | 92.59% | 117.17% | 83.59% | 118.93% | 91.18% | 95.03% | 99.33% | 121.11% | 98.25% | 102.44% |

January Annual Rolling Totals Summary - Overall Sales

| | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 |
|------------------------------------|---------------------|---------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Number of Sales | 6092 | 7548 | 10269 | 10950 | 5545 | 5158 | 6298 | 9133 | 9963 | 10452 |
| Total List Price | \$ 2,586,729,066.00 | \$ 3,288,915,057.00 | \$ 5,268,088,928 | \$ 7,183,893,146 | \$ 4,069,135,330 | \$ 3,766,864,330 | \$ 3,376,180,450 | \$ 3,509,801,824 | \$ 3,938,549,139 | \$ 4,201,403,750 |
| Told Sold Volume | \$ 2,414,284,191.00 | \$ 3,073,599,659.00 | \$ 4,976,384,470 | \$ 6,892,119,518 | \$ 3,793,374,638 | \$ 3,426,618,157 | \$ 3,023,385,148 | \$ 3,133,187,048 | \$ 3,550,514,289 | \$ 3,817,555,237 |
| List / Sell Ratio | 93.33% | 93.45% | 94.46% | 95.94% | 93.22% | 90.97% | 89.55% | 89.27% | 90.15% | 90.86% |
| Average Sales Price | \$396,304.04 | \$407,207.16 | \$484,603 | \$629,417 | \$684,107 | \$664,331 | \$480,055 | \$343,062 | \$356,370 | \$365,246 |
| Average Days on Market | 105 | 145 | 143 | 117 | 146 | 187 | 179 | 164 | 168 | 173 |
| % Volume Compared to Previous Year | 120.59% | 127.31% | 161.91% | 138.50% | 55.04% | 90.33% | 88.23% | 103.63% | 113.32% | 107.52% |
| % ASP Compared to Previous Year | 108.71% | 102.75% | 119.01% | 129.88% | 108.69% | 97.11% | 72.26% | 71.46% | 103.88% | 102.49% |