

12 MONTH ROLLING TOTALS

February Annual Rolling Totals Summary - Sales from \$0 - \$249,999								
	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	5463	3946	2631	2771	6,698	11,126	10,165	8,891
Total List Price	\$ 924,361,880	\$ 780,324,866	\$ 546,948,373	\$ 509,493,433	\$ 902,343,016	\$ 1,203,450,092	\$ 1,113,968,677	\$ 1,036,292,792
Told Sold Volume	\$ 906,819,796	\$ 770,440,686	\$ 527,666,765	\$ 478,203,130	\$ 854,059,698	\$ 1,156,992,990	\$ 1,063,428,451	\$ 988,890,137
List / Sell Ratio	98.10%	98.73%	96.47%	93.86%	94.65%	96.14%	95.46%	95.43%
Average Sales Price	\$165,993	\$195,246	\$200,557	\$172,574	\$127,510	\$103,990	\$104,617	\$111,224
Average Days on Market	98	88	121	135	121	120	127	134
% Volume Compared to Previous Year		84.96%	68.49%	90.63%	178.60%	135.47%	91.91%	92.99%
% ASP Compared to Previous Year		117.62%	102.72%	86.05%	73.89%	81.55%	100.60%	106.32%

February Annual Rolling Totals Summary - Sales from \$250,000 - \$499,999								
	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	2356	4827	2790	1457	1,357	1,373	1,177	1,361
Total List Price	\$ 833,472,967	\$ 1,624,337,984	\$ 946,135,392	\$ 528,143,637	\$ 490,036,038	\$ 489,565,384	\$ 419,242,897	\$ 483,655,283
Told Sold Volume	\$ 810,023,276	\$ 1,604,370,214	\$ 910,972,370	\$ 490,511,493	\$ 454,890,217	\$ 456,402,396	\$ 392,007,583	\$ 455,656,584
List / Sell Ratio	97.19%	98.77%	96.28%	92.87%	92.83%	93.23%	93.50%	94.21%
Average Sales Price	\$343,813	\$332,374	\$326,513	\$336,659	\$335,218	\$332,413	\$333,057	\$334,795
Average Days on Market	147	104	128	152	162	167	167	168
% Volume Compared to Previous Year		198.06%	56.78%	53.84%	92.74%	100.33%	85.89%	116.24%
% ASP Compared to Previous Year		96.67%	98.24%	103.11%	99.57%	99.16%	100.19%	100.52%

February Annual Rolling Totals Summary - Sales from \$500,000 to \$749,999								
	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	515	1080	513	349	247	211	193	198
Total List Price	\$ 315,379,245	\$ 671,057,657	\$ 325,483,717	\$ 223,999,306	\$ 161,880,466	\$ 137,012,433	\$ 125,174,488	\$ 125,949,320
Told Sold Volume	\$ 304,686,331	\$ 653,046,402	\$ 306,987,488	\$ 207,999,856	\$ 147,777,708	\$ 124,887,010	\$ 114,968,377	\$ 115,807,555
List / Sell Ratio	96.61%	97.32%	94.32%	92.86%	91.29%	91.15%	91.85%	91.95%
Average Sales Price	\$591,624	\$604,673	\$598,416	\$595,988	\$598,290	\$591,882	\$595,691	\$584,887
Average Days on Market	191	122	488	212	185	193	224	213
% Volume Compared to Previous Year		214.33%	47.01%	67.76%	71.05%	84.51%	92.06%	100.73%
% ASP Compared to Previous Year		102.21%	98.97%	99.59%	100.39%	98.93%	100.64%	98.19%

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February Annual Rolling Totals Summary - Sales from \$750,000 - \$999,999								
	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	138	311	177	84	77	63	59	51
Total List Price	\$ 121,994,880	\$ 270,486,214	\$ 158,709,363	\$ 77,699,770	\$ 73,995,249	\$ 59,728,089	\$ 54,399,539	\$ 48,309,890
Told Sold Volume	\$ 115,532,499	\$ 261,146,398	\$ 149,703,708	\$ 70,905,299	\$ 64,970,805	\$ 53,853,095	\$ 49,486,450	\$ 43,104,400
List / Sell Ratio	94.70%	96.55%	94.33%	91.26%	87.80%	90.16%	90.97%	89.22%
Average Sales Price	\$837,192	\$839,699	\$845,784	\$844,111	\$843,777	\$854,811	\$838,753	\$845,184
Average Days on Market	195	149	188	155	252	212	204	229
% Volume Compared to Previous Year		226.04%	57.33%	47.36%	91.63%	82.89%	91.89%	87.10%
% ASP Compared to Previous Year		100.30%	100.72%	99.80%	99.96%	101.31%	98.12%	100.77%

February Annual Rolling Totals Summary - All Sales \$1M +								
	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	73	187	145	86	76	41	45	55
Total List Price	\$ 117,116,017	\$ 305,335,733	\$ 245,100,477	\$ 158,849,776	\$ 139,208,257	\$ 72,098,600	\$ 71,741,800	\$ 100,982,964
Told Sold Volume	\$ 105,949,080	\$ 284,559,583	\$ 219,737,702	\$ 138,638,083	\$ 122,730,500	\$ 61,634,775	\$ 61,052,739	\$ 87,824,720
List / Sell Ratio	90.47%	93.20%	89.65%	87.28%	88.16%	85.49%	85.10%	86.97%
Average Sales Price	\$1,451,357	\$1,521,709	\$1,515,432	\$1,612,071	\$1,614,875	\$1,503,287	\$1,356,728	\$1,596,813
Average Days on Market	271	185	299	192	228	277	313	207
% Volume Compared to Previous Year		268.58%	77.22%	63.09%	88.53%	50.22%	99.06%	143.85%
% ASP Compared to Previous Year		104.85%	99.59%	106.38%	100.17%	93.09%	90.25%	117.70%

February Annual Rolling Totals Summary - Sales \$1M - \$2M								
	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	67	159	127	73	64	36	40	45
Total List Price	\$ 97,431,017	\$ 223,684,183	\$ 192,093,577	\$ 109,006,776	\$ 99,604,257	\$ 54,563,600	\$ 58,947,900	\$ 63,519,964
Told Sold Volume	\$ 88,149,080	\$ 209,612,715	\$ 174,677,702	\$ 94,978,083	\$ 85,834,500	\$ 46,787,150	\$ 49,427,739	\$ 56,074,720
List / Sell Ratio	90.47%	93.71%	90.93%	87.13%	86.18%	85.75%	83.85%	88.28%
Average Sales Price	\$1,315,658	\$1,318,319	\$1,375,415	\$1,301,070	\$1,341,164	\$1,299,643	\$1,235,693	\$1,246,105
Average Days on Market	282	178	286	179	237	283	306	161
% Volume Compared to Previous Year		237.79%	83.33%	54.37%	90.37%	54.51%	105.64%	113.45%
% ASP Compared to Previous Year		100.20%	104.33%	94.59%	103.08%	96.90%	95.08%	100.84%

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February Annual Rolling Totals Summary - Sales \$2M - \$5M

	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	6	27	18	12	11	5	5	9
Total List Price	\$ 19,685,000	\$ 75,751,550	\$ 53,006,900	\$ 36,943,000	\$ 33,605,000	\$ 17,535,000	\$ 12,793,900	\$ 29,713,000
Told Sold Volume	\$ 17,800,000	\$ 69,946,868	\$ 45,060,000	\$ 33,660,000	\$ 29,100,000	\$ 14,847,625	\$ 11,625,000	\$ 24,400,000
List / Sell Ratio	90.42%	92.34%	85.01%	91.11%	86.59%	84.67%	90.86%	82.12%
Average Sales Price	\$2,966,667	\$2,590,625	\$2,503,333	\$2,805,000	\$2,645,455	\$2,969,525	\$2,325,000	\$2,711,111
Average Days on Market	149	228	389	242	174	229	368	448
% Volume Compared to Previous Year		392.96%	64.42%	74.70%	86.45%	51.02%	78.30%	209.89%
% ASP Compared to Previous Year		87.32%	96.63%	112.05%	94.31%	112.25%	78.30%	116.61%

February Annual Rolling Totals Summary - Sales \$5M +

	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	0	1	0	1	1	0	0	220,640
Total List Price	\$ -	\$ 5,900,000	\$ -	\$ 12,900,000	\$ 5,999,000	\$ -	\$ -	\$ 7,750,000
Told Sold Volume	\$ -	\$ 5,000,000	\$ -	\$ 10,000,000	\$ 5,230,000	\$ -	\$ -	\$ 7,350,000
List / Sell Ratio		84.75%		77.52%	87.18%	#DIV/0!	#DIV/0!	94.84%
Average Sales Price		\$5,000,000		\$10,000,000	\$5,230,000	#DIV/0!	#DIV/0!	\$33
Average Days on Market		74		516	193	#DIV/0!	#DIV/0!	0.000516679
% Volume Compared to Previous Year					52.30%	0.00%	#DIV/0!	#DIV/0!
% ASP Compared to Previous Year					52.30%	#DIV/0!	#DIV/0!	#DIV/0!

February Annual Rolling Totals Summary - Overall Sales

	2005	2006	2007	2008	2009	2010	2011	2012
Number of Sales	8545	10351	6256	4747	8455	12814	11639	231195
Total List Price	\$ 2,312,324,989	\$ 3,651,542,454	\$ 2,222,377,322	\$ 1,498,185,922	\$ 1,767,463,026	\$ 1,961,854,598	\$ 1,784,527,401	\$ 1,795,190,249
Told Sold Volume	\$ 2,243,010,982	\$ 3,573,563,283	\$ 2,115,068,033	\$ 1,386,257,861	\$ 1,641,862,928	\$ 1,853,770,266	\$ 1,680,943,600	\$ 1,691,283,396
List / Sell Ratio	97.00%	97.86%	95.17%	92.53%	92.89%	94.49%	94.20%	94.21%
Average Sales Price	\$262,494	\$345,238	\$338,086	\$292,028	\$194,188	\$144,668	\$144,423	\$7,315
Average Days on Market	120	103	132	148	131	127	134	6
% Volume Compared to Previous Year		159.32%	59.19%	65.54%	118.44%	112.91%	90.68%	100.62%
% ASP Compared to Previous Year		131.52%	97.93%	86.38%	66.50%	74.50%	99.83%	5.07%