

HISTORY OF PENDED SALES

FEBRUARY 2005 Pended Sales					
Price Category	Cape Coral	FMB	Fort Myers	All	
0-249,999		321	3	486	810
250,000-499,999		215	35	327	577
500,000-749,999		58	25	48	131
750,000-999,999		17	5	15	37
1,000,000-1,999,999		6	1	11	18
2,000,000-4,999,999		1	3	1	5
5,000,000 and over		0	0	0	0
<b>Totals</b>		<b>618</b>	<b>72</b>	<b>888</b>	<b>1578</b>

FEBRUARY 2006 Pended Sales					
Price Category	Cape Coral	FMB	Fort Myers	ALL	
0-249,999		125	2	156	283
250,000-499,999		198	8	162	368
500,000-749,999		20	6	31	57
750,000-999,999		9	4	14	27
1,000,000-1,999,999		5	2	9	16
2,000,000-4,999,999		2	2	1	5
5,000,000 and over		0	0	0	0
<b>Totals</b>		<b>359</b>	<b>24</b>	<b>373</b>	<b>756</b>

FEBRUARY 2007 Pended Sales					
Price Category	Cape Coral	FMB	Fort Myers	ALL	
0-249,999		163	2	117	282
250,000-499,999		104	4	78	186
500,000-749,999		17	3	21	41
750,000-999,999		6	2	8	16
1,000,000-1,999,999		4	2	6	12
2,000,000-4,999,999		1	0	0	1
5,000,000 and over		0	0	0	0
<b>Totals</b>		<b>295</b>	<b>13</b>	<b>230</b>	<b>538</b>

FEBRUARY 2008 Pended Sales					
Price Category	Cape Coral	FMB	Fort Myers	ALL	
0-249,999		384	1	169	554
250,000-499,999		113	13	82	208
500,000-749,999		18	7	20	45
750,000-999,999		4	0	8	12
1,000,000-1,999,999		3	2	1	6
2,000,000-4,999,999		0	0	1	1
5,000,000 and over		0	0	0	0
<b>Totals</b>		<b>522</b>	<b>23</b>	<b>281</b>	<b>826</b>

FEBRUARY 2009 Pended Sales					
Price Category	Cape Coral	FMB	Fort Myers	ALL	
0-249,999		819	7	350	1176
250,000-499,999		56	13	48	117
500,000-749,999		8	4	9	21
750,000-999,999		4	2	3	9
1,000,000-1,999,999		1	0	3	4
2,000,000-4,999,999		0	0	0	0
5,000,000 and over		0	0	0	0
<b>Totals</b>		<b>888</b>	<b>26</b>	<b>413</b>	<b>1327</b>

FEBRUARY 2010 Pended Sales					
Price Category	Cape Coral	FMB	Fort Myers	ALL	
0-249,999		684	5	471	1160
250,000-499,999		58	14	62	134
500,000-749,999		8	3	10	21
750,000-999,999		3	0	6	9
1,000,000-1,999,999		0	0	1	1
2,000,000-4,999,999		0	0	1	1
5,000,000 and over		0	0	0	0
<b>Totals</b>		<b>753</b>	<b>22</b>	<b>551</b>	<b>1326</b>

FEBRUARY 2011 Pended Sales					
Price Category	Cape Coral	FMB	Fort Myers	ALL	
0-249,999		667	12	473	1152
250,000-499,999		67	22	81	170
500,000-749,999		7	6	17	30
750,000-999,999		2	2	2	6
1,000,000-1,999,999		4	4	7	15
2,000,000-4,999,999		0	0	1	1
5,000,000 and over		0	0	0	0
<b>Totals</b>		<b>747</b>	<b>46</b>	<b>581</b>	<b>1374</b>

FEBRUARY 2012 Pended Sales					
Price Category	Cape Coral	FMB	Fort Myers	ALL	
0-249,999		512	13	465	990
250,000-499,999		78	25	72	175
500,000-749,999		16	10	15	41
750,000-999,999		9	2	4	15
1,000,000-1,999,999		3	4	3	10
2,000,000-4,999,999		0	0	0	0
5,000,000 and over		0	0	0	0
<b>Totals</b>		<b>618</b>	<b>54</b>	<b>559</b>	<b>1231</b>

HISTORY OF PENDED SALES

COMPARATIVE FEBRUARY PENDED SALES TOTALS								
Price Range	2005	2006	2007	2008	2009	2010	2011	2012
0-249,999	810	283	282	554	1176	1160	1152	990
250,000-499,999	577	368	186	208	117	134	170	175
500,000-749,999	131	57	41	45	21	21	30	41
750,000-999,999	37	27	16	12	9	9	6	15
1M-2M	18	16	12	6	4	1	15	10
2M-5M	5	5	1	1	0	1	1	0
5M+	0	0	0	0	0	0	0	0
Totals	1578	756	538	826	1327	1326	1374	1231

COMPARATIVE ROLLING TOTALS OF Pended Sales DURING THE PAST YEAR								
Price Range	2005	2006	2007	2008	2009	2010	2011	2012
0-249,999	0	4576	4185	3435	8806	13864	12050	10291
250,000-499,999	0	4969	3792	1714	1615	1638	1455	1602
500,000-749,999	0	1072	664	387	241	247	216	230
750,000-999,999	0	354	232	112	98	88	64	72
1M-2M	0	170	183	87	74	44	50	55
2M-5M	0	38	21	13	13	9	15	7
5M+	0	1	4	2	1	0	0	0
Totals	0	11180	9081	5750	10848	15890	13850	12257

COMPARATIVE YEAR TO DATE TOTALS OF Pended Sales THROUGH CURRENT MONTH								
Price Range	2005	2006	2007	2008	2009	2010	2011	2012
0-249,999	1617	528	654	891	2150	2249	2216	1822
250,000-499,999	1051	795	432	339	254	274	305	343
500,000-749,999	248	153	96	77	33	52	53	64
750,000-999,999	74	56	36	22	17	19	13	18
1M-2M	51	28	22	14	9	7	23	17
2M-5M	11	7	2	1	0	1	2	1
5M+	0	0	0	0	0	0	0	0
Totals	3052	1567	1242	1344	2463	2602	2612	2265